

渣打银行（中国）有限公司非标准化服务收费表(公司银行业务)

生效日：2015年7月31日，除非下述项目中特别标明

版本 v07312015

序列号	服务名称	项目功能和服务描述	收费标准	适用客户	收费依据/备注	优惠政策
普通贷款						
1	贷款承诺费 Commitment fee (for committed facility)	银行确认提供承诺性贷款并拨备相应的资金应对客户的提款。 The Bank offered the committed loan and prepare adequate funding to practise the commitment of the loan.	最高不超过未提款额度的10% Capped at 10% of facility amount.	企业客户 Corporate & Institutional Clients	市场调节价格。 客户在承诺性贷款规定用款期限内未按合同规定及时进行提款，银行向其收取的占用银行贷款资金额度的补偿性费用。 Market practice. The Bank offered the committed loan and prepare adequate funding to practise the commitment of the loan. It is to cover the additional funding cost from prepared funding.	无 None
2	境内企业境外贷款融资服务费 Miscellaneous Fee	就境内企业从渣打集团境外机构获取贷款融资（仅限于普通贷款），向境内企业提供咨询及安排服务。 融资额度由渣打集团境外机构提供。 In return to the Bank's service of consulting and arrangement to onshore client (corporate and/or institution), during the client receiving financing from SCB overseas affiliates. Under such business structure, SCB overseas affiliates acts as the financing party and/or 'Lender'.	最低不低于企业贷款额度的0.2%，最高不超过企业贷款额度的3.0%。 In minimum 0.2% and capped at 3.0% of facility amount.	企业客户 Corporate & Institutional Clients	市场调节价格。 银行根据客户的特殊需求和融资性质，为客户牵头安排和协调向渣打集团境外机构进行普通贷款融资，以及就客户在获取海外融资过程中与各方进行联络和安排协调，包括外债申请和登记。 Market practice. The Bank leads and arranges the financing within SCB Group in line with onshore client's specific needs and financing nature. During the period, the Banks help to communicate, coordinate and arrange with counterparties on relevant processes, including foreign debt application and registration, etc.	无 None
银团贷款						
1	银团贷款顾问费 Advisory Fee	在筹组银团贷款时，因不同的产业结构、借款人项目开发的特殊性，往往会涉及到较复杂的贷款结构。借款人往往指定一家银行，由该银行提供顾问服务，包括但不限于帮助客户在该贷款中沟通协调各方谈判并签署贷款合同。 In a syndication loan, due to complicated financing structure as a result of Borrower's industry and project specifics, Borrower will appoint one bank to provide advisory service, including but not limited to liaising with all parties in negotiation and documents execution.	最高不超过合同贷款额度的6% Maximum 6% of Facility Amount	企业客户 Corporate Clients	国际惯例，市场调节价格 银行会根据客户的特殊需求和性质，研究结构化的现金流分析，以此来设计贷款结构。银行雇佣的有经验的专业人士进行协调、谈判、现金流分析、设计贷款结构等工作来提供该服务给客户。 银团贷款中间业务收费行为自律公约第六章 Market practice and customary in international market; The Bank will structure the loan based on the type of client, client's need and analysis of cash flow. Experienced professionals hired by the bank will provide to client services such as coordination, cash flow analysis, loan structuring, etc. Chapter 6, Self-discipline Pact of Syndication Fee Charge	无 None

2	银团贷款代理费 Agency fee	<p>银团贷款中，借款人和贷款人会指定一家银行为代理行，代表所有贷款人（或多数贷款人）行事。主要服务包括收集首次提款文件、计算银团贷款利息、发放贷款和归还本金、监控承诺与保证、代表贷款人进行抵押登记、信息传递等。代理行需要雇佣有经验的专业人士，开发或采购相应的操作信息系统等。</p> <p>In a syndication loan, the borrower and the lenders will appoint a bank as agent to represent all lenders (or majority lenders). The main duties of the agent includes: collect initial drawdown documents, calculate interest of the loan, release loan and repay principal, monitor undertakings and covenants, register security on behalf of lenders, and facilitating communication. The agent bank employs experienced professionals, and develops or procures the necessary information systems to perform its role.</p>	<p>贷款代理行或担保代理行最高不超过各人民币70万/年</p> <p>Maximum not to exceed RMB700,000 per annum for each of facility agent bank and security agent bank role.</p>	<p>企业客户 Corporate Clients</p>	<p>国际惯例，市场调节价格 中国银监会 《银团贷款业务指引》第六章第四十一条</p> <p>中国银行业协会银团贷款与交易专业委员会 《银团贷款理论与实务》-银团贷款标准示范文本 银团贷款中间业务收费行为自律公约第四章</p> <p>Market practice and customary in international market; Guidline for Syndicated Loans, Article 41, Chapter 6, CBRC; Standard Template in Syndication Theory & Practice, Syndication Committee of China Banking Association; Chapter 4, Self-discipline Pact of Syndication Fee Charge</p>	<p>无 None</p>
3	银团贷款安排费 Arrangement fee	<p>筹组银团贷款前，银行会提出贷款结构及条款、银团筹组方案、收费标准给客户。客户接受后将银团贷款的筹组委托给渣打银行（作为牵头行或簿记行）。银行进行尽职调查，通过发送邀请函、举办银团会议等方式邀请潜在参贷行参与，统筹文件起草并组织谈判，最终协助贷后管理。安排费按照最后的合同贷款额度的相应比例收取，作为牵头行在收取安排费后再根据邀请条件及参加银行承诺额度分发给参加银行。</p> <p>Before loan syndication commences, the bank will provide loan structure and terms and conditions, syndication strategy, and pricing information to the client. After the client accepts, it will mandate Standard Chartered Bank to lead arrange the syndication (as mandated lead arranger and / or bookrunner). The bank will conduct due diligence, send invitations, host bank meetings to potential participating banks of the loan, coordinate documentation and negotiation, and finally assist post drawdown management. The arrangement fee will be collected based on the final facility amount. After the mandated lead arranger receives the arrangement fee, it will distribute the fee to the participating banks according to the invitation condition and the participating bank's committed amount.</p>	<p>最高不超过合同贷款额度的6%。</p> <p>Maximum amount not to exceed 6% of the facility amount.</p>	<p>企业客户 Corporate Clients</p>	<p>国际惯例，市场调节价格，并根据银行同业工会的要求设立最低收费标准。 中国银监会 《银团贷款业务指引》第六章第四十一条 中国银行业协会银团贷款与交易专业委员会 《银团贷款理论与实务》-银团贷款标准示范文本</p> <p>银团贷款中间业务收费行为自律公约第二章 作为牵头行，银行需要雇佣有经验、有银行业人脉的专业人士构造贷款架构、计划并实施银团筹组方案、协调外部律师进行贷款合同起草等，需要付出大量的时间、精力、经验并且拥有足够的银行业人脉提供该服务给客户。</p> <p>Market practice and customary in international market, with minimum charge following requirement of China Banking Guild; Guidline for Syndicated Loans, Article 41, Chapter 6, CBRC; Standard Template in Syndication Theory & Practice, Syndication Committee of China Banking Association; Chapter 2, Self-discipline Pact of Syndication Fee Charge</p> <p>As mandated lead arranger, the Bank needs to hire experienced professionals to structure the loan, to arrange the syndication, to coordinate documentation with external legal, etc. The arrangement fee is to compensate time consumed, efforts made, and experience as well as network maintained by the professionals.</p>	<p>无 None</p>
4	额度取消费 Cancellation Fee	<p>银团贷款一般为承诺性贷款。各贷款行为参加银团贷款一般会利用自有资金或市场资金对贷款合同下的参贷金额做出承诺。若借款人违约，不提取相应贷款，银行将产生该取消部分的资金成本的损失。因此，借款人取消额度时银行将一次性收取额度取消费。额度取消费和银团贷款承诺费不会同时收取。</p> <p>Syndicated loan is typically a committed loan. Each participating bank needs to set aside capital or borrow from the interbank market in order to make the commitment on the loan. If the borrower breaks the loan agreement and does not draw the loan in full, the bank will suffer a loss for the amount not drawn. Therefore, the borrower should pay the bank a one-time cancellation fee. Cancellation fee and commitment fee will not be charged at the same time.</p>	<p>最高不超过取消部分额度的2%</p> <p>Maximum not to exceed 2% of the cancelled facility amount</p>	<p>企业客户 Corporate Clients</p>	<p>国际惯例，市场调节价格。不会和银团贷款承诺费同时收取。</p> <p>Market practice and customary in international market; will not be charged together with Commitment Fee.</p>	<p>无 None</p>

5	银团贷款承诺费 Commitment fee (for Syndication committed facility)	银团贷款一般为承诺性贷款。在银团贷款合同中一般会约定提款期，各参贷银行为参加银团贷款一般会利用自有资金或市场资金对贷款合同下的参贷金额做出承诺。如借款人未提款或提款未达承诺总额，银行将产生该未提部分资金成本的损失。 Syndication loan is typically a committed loan. Syndication loan agreements typically contain availability period. Each participating bank needs to set aside capital or borrow from the interbank market in order to make the commitment on the loan. If the borrower does not draw the loan or only draws down a portion of the loan, the bank will suffer a loss for the amount not drawn.	最高不超过未提款额度的3% Maximum not to exceed 3% of the undrawn amount	企业客户 Corporate Clients	中国银监会 《银团贷款业务指引》 第六章第四十一条 银团贷款中间业务收费行为自律公约 第三章 Guideline for Syndicated Loans, Article 41, Chapter 6, CBRC; Chapter 3, Self-discipline Pact of Syndication Fee Charge	无 None
6	银团贷款参加费 Participation fee	作为参加行，会从银团贷款牵头行处收到参加费。该费用金额与牵头行协商而定，一般少于牵头行从客户处收取的安排费。 Participating lenders will receive a participation fee from the mandated lead arranger. The amount of this fee is negotiated between the mandated lead arranger and the participating lender. Participation fee is typically less than the arrangement fee that the client pays to the mandated lead arranger.	与牵头行协商，并遵循法规要求 Negotiated with mandated lead arranger and abide by the relevant regulations	牵头行 (牵头行向企业客户收取) Mandated Lead Arranger (which collect fee from Corporate Clients)	国际惯例，市场调节价格 银团贷款中间业务收费行为自律公约 第五章 Market practice and customary in international market; Chapter 5, Self-discipline Pact of Syndication Fee Charge	无 None
7	自愿提前还款违约金 Voluntary Prepayment fee	客户提前还款违约金 The cost to the bank as a result of voluntary early prepayment of the loan by the client.	最高不超过提前还款金额的3%。 Maximum not to exceed 3% of the early prepayment amount	企业客户 Corporate Customer	国际惯例，市场调节价格 客户提前还款的违约金。 中国银行业协会银团贷款与交易专业委员会 《银团贷款理论与实务》-银团贷款标准示范文本 注：因提前还款产生的资金成本和费用按照实际发生金额另行收取。 银团贷款中间业务收费行为自律公约 第六章 Market practice and customary in international market; Penalty for client's voluntary prepayment; Standard Template in Syndication Theory & Practice, Syndication Committee of China Banking Association; Breakage Cost incurred due to prepayment shall be charged separately on the amount incurred; Chapter 6, Self-discipline Pact of Syndication Fee Charge;	无 None
8	服务中止费 Termination fee	1) 在客户签署安排融资委托书之后但在融资协议签署之前，银行已做了牵头协调工作，但由于客户自身的缘由决定取消融资安排的委托或者违反委托书的规定向其他银行或机构寻求类似的融资方案； 2) 在客户确认融资方案后又取消业务需求之前已经对融资方案所做的方案和财务模型设计的违约金。 上述情形中均未向客户收取到其他费用。 1) After the client signs the mandate letter with the bank to arrange the financing exclusively but before the client signs the financing documents, if the client, due to its own reasons, terminates the mandate or seeks financing with another bank or institution in violation of the mandate; 2) After the client confirms the financing plan but subsequently cancels the business need for the financing, a fee shall be charged for the work and financial model that has already been done for the financing plan. Client has not paid any other fee in both situations described above.	最高不超过拟融资金额的3% Maximum not to exceed 3% of the indicative facility amount	企业客户 Corporate Customer	国际惯例，市场调节价格。违约给银行造成的成本损失以及违约金 银团贷款中间业务收费行为自律公约 第六章 Market practice and customary in international market; Penalty and to compensate loss incurred by the Bank due to termination; Chapter 6, Self-discipline Pact of Syndication Fee Charge	无 None

9	展期安排费 Extension Fee	银团贷款中, 如借款人要求及贷款行同意(经风险评估后), 贷款到期后可展期。流程一般由牵头行统筹, 与贷款行及借款人商讨展期的有关条款。各方同意后签署展期合约。 In a syndicated loan, the maturity date can be extended if the borrower makes such request to extend and Lenders (after risk assessment) agrees to the extension. The mandated lead arranger is usually in charge of coordinating the process and discussing the relevant terms between borrower and all lenders. The extension agreement will be signed after all parties are in agreement.	最高不超过展期额度的5% Maximum not to exceed 5% of the extended facility amount	企业客户 Corporate Customer	国际惯例, 市场调节价格。 银团贷款中间业务收费行为自律公约第六章 Market practice and customary in international market; Chapter 6, Self-discipline Pact of Syndication Fee Charge	无 None
10	豁免费 Waiver Fee	借款人或义务人就违反、修正或变更承诺事项或银团贷款融资文件中其他规定提出豁免申请, 贷款行给予同意。流程一般为牵头行协调借款人或义务人与贷款行进行沟通解决, 贷款行经独立评估, 风险测算后决定是否给予同意。获得银团贷款融资文件中所规定的同意比例后, 由代理行统一发出同意豁免书面确认。 Lenders agree to a waiver request by the borrower or an obligor of the loan for breaching, amending, or modifying any undertakings or any terms and conditions in the syndicated loan finance documents. The mandated lead arranger is usually in charge of coordinating the process and communication between the borrower or obligor and lenders. Lenders would decide whether they are agreeable to the waiver request after performing independent evaluation and risk assessment. The facility agent shall issue a written notification to confirm approval of waiver after the percentage of lenders as required by the syndicated loan documents have agreed.	最高不超过合同贷款额度的5% Maximum not to exceed 5% of the facility amount	企业客户 Corporate Customer	国际惯例, 市场调节价格 银团贷款中间业务收费行为自律公约第六章 Market practice and customary in international market; Chapter 6, Self-discipline Pact of Syndication Fee Charge	无 None
结构性融资						
1	咨询顾问费 (非并购融资类) Advisory fee (M&A is exclusive)	为资金需求方或者提供方在融资需求方面提供咨询顾问服务。 在客户双边结构性融资需求中, 无论该双边融资是否由渣打银行任何分支机构提供, 我行为客户在融资需求方面提供咨询顾问服务。主要服务内容包括, 针对客户盈利水平、资产负债结构等多方面财务状况进行分析, 并调研近期市场同类交易结构, 为客户提供融资方案规划, 并就法务、融资需求及融资结构等方面向客户提供解释及建议, 同时向客户提供监管法规梳理与沟通。 To provide advisory service to a client who has capital funding requests. In the process of bilateral structured financing, we will provide advisory service to a client who has capital funding request no matter whether this funding is from Standard Chartered Bank. The main services include: analysis on client's financial status e.g. profitability, balance sheet etc., recent market research about the similar structured product, providing financing solutions, and giving explanation and suggestion on legal, financing needs and financing structure etc. Meanwhile, we also could provide advisory service on regulatory requirements and communications.	最高不超过融资金额 (包括并不限于贷款合同金额以及其他融资合同金额) 的10% Maximum not to exceed 10% of financing amount (including but not limited to the facility amount in the loan agreement and any other financing agreement)	企业客户 Corporate Customer	国际惯例, 市场调节价格。为客户提供个性化的融资解决方案。 Market Practice and customary in international market. To provide customised financing solutions.	无 None
2	贷款承诺费 Commitment fee (for committed facility)	银行确认提供承诺性贷款并拨备相应的资金应对客户的提款。 The bank needs to set aside capital or borrow from the interbank market in order to make the commitment on the loan.	最高不超过未提款额度的10% Maximum not to exceed 10% of the undrawn amount	企业客户 Corporate Customer	市场调节价格。 银行确认提供承诺性贷款并拨备相应的资金应对客户的提款。 Market practice. The bank confirms to provide the loan and set aside the fund in case of drawdown.	无 None

3	融资方案设计费/修改费 Structuring Fee	<p>融资方案设计：(结构性融资)</p> <p>1.设计外债结构，开通境外融资渠道</p> <p>2.深入分析和了解客户的业务结构和行业特点，根据客户融资需求设计贷款（包括非标准化方案和财务模型等的初始设计及年度性审查与修正）</p> <p>3.设计还款节点，使其与客户的运营需求和运营现金流的特点相符</p> <p>4.结合客户实际情况和特点，考虑符合客户融资需求和融资成本的担保条件</p> <p>Financing Solutions:(structured financing)</p> <p>1.Design the structure of foreign debt, explore offshore financing channel;</p> <p>2.Analyse and understand the clients' business structure and industry features. Design the loan according to clients' financing needs (including non-standard solutions, financial modelling and annually examination and revision)</p> <p>3.Design repayment node in order to match clients' operational needs with operating cash flow</p> <p>4.Based on clients' features and conditions, considering reasonable guarantee for the clients' financing needs and costs</p> <p>融资方案修改：(结构性融资)</p> <p>在完成融资方案设计并签署融资文件后，若客户因为无法履行合同中的某些条款，或因其他原因变更结构或条款，渣打银行会根据上述的分析以及具体情况和客户要求，对原有融资设计方案进行相应调整及修改以满足客户需求。</p> <p>Revision of financing solutions: (structured financing)</p> <p>After the completion of financing solution and signing the documents, if the client cannot fulfill some contract clauses, or requests to change the structure and clauses, Standard Chartered Bank will revise the original financing solution according to clients' needs in order to meet the clients' requirements.</p> <p>融资方案设计/修改：(交易银行贸易融资)</p> <p>1.为客户就其现在进行的或拟进行的或将来的融资量身打造： (i) 运营资本;及/或(ii) 贸易融资</p> <p>个性化解决方案所提供的方案设计。</p> <p>Financing solutions design / amendment: (trade financing)</p> <p>1.Customise clients' current and future financing needs</p> <p>(1)operating capital (ii)trade financing</p> <p>2.结构性解决方案设计和模型的年度审查以及该等方案在实施过程中的不断的方案优化，其中包括对其现在进行的或拟进行的或将来的融资的产品种类的调整、额度的重新分配和授信条件的变化。</p> <p>2.Providing structured financing solutions, financial model annual revision and improvement during operating period, which includes adjustment of financing solutions, reallocation of credit limit and change of credit amount.</p>	<p>结构性融资项下：</p> <p>最高不超过融资金额（包括并不限于贷款合同金额以及其他融资合同金额）的10%；交易银行贸易融资方案项下：</p> <p>最高不超过相应贸易融资产品额度金额的5%</p> <p>For structured financing:</p> <p>Maximum not to exceed 10% of financing amount (including but not limited to the facility amount in the loan agreement and any other financing agreement)</p> <p>Trade financing:</p> <p>Maximum not to exceed 5% of related trade products.</p>	企业客户 Corporate Customer	<p>国际惯例，市场调节价格。</p> <p>银行将根据客户的特殊需求和融资性质，研究结构化的现金流分析等，以此来设计贷款结构。银行的专业人士提供融资结构设计等服务。</p> <p>Market Practice and customary in international market. The bank analyses the structural cash flow according to the clients' special needs and financing nature, and then design the loan structure. The specialists from the bank provides the service to design the structured financing.</p>	无 None
4	自愿提前还款违约金 Voluntary Prepayment fee	<p>客户提前还款的违约金</p> <p>The cost to the bank as a result of voluntary early prepayment of the loan by the client.</p>	<p>最高不超过提前还款金额的5%。</p> <p>Maximum not to exceed 5% of the early prepayment amount.</p>	企业客户 Corporate Customer	<p>市场惯例。</p> <p>客户提前还款的违约金。</p> <p>注：因提前还款产生的资金成本和费用按照实际发生金额另行收取。</p> <p>Market practice.</p> <p>Penalty for clients biluntary prepayment.</p> <p>Note: Breakage Cost incurred due to repayment shall be charged separately on the actual amount.</p>	无 None
5	展期安排费 Extension Fee	<p>在完成融资方案设计工作后，如借款人要求在贷款到期后安排进行相应的展期，渣打银行会根据客户的实际需求，在分析项目及客户的实际情况以及相应的风险评估后，与客户商讨展期的有关条款；对某些结构性融资的展期安排，提供有关融资方案和模型的设计和修改服务；并根据客户的要求在贷款到期后安排进行相应的展期。</p> <p>After the completion of financing solutions, if clients require loan extension, Standard Chartered Bank will review the conditions on extension in accordance with customer's actual needs, and assess the corresponding risks. For some extension arrangement of structured financing, SCB provides services on financing solutions and financial modelling modification. Arrange extension when the loan is due.</p>	<p>最高不超过展期额度的10%</p> <p>Maximum not to exceed 10% of the extended facility amount</p>	企业客户 Corporate Customer	<p>国际惯例，市场调节价格。</p> <p>Market Practice and customary in international market.</p>	无 None
6	豁免费 Waiver Fee	<p>在完成融资方案设计工作后，若客户或相关人士就违反、修正或变更承诺事项或融资文件中其他规定提出豁免申请，渣打银行会根据客户的实际需求，在分析项目及客户的实际情况，以及相应的风险评估后，根据客户的要求提供有关融资方案和模型的设计和修改服务，并在融资中作出豁免并安排相应的豁免操作。</p> <p>After the completion of financing solutions, If the client applies for exemption in the event of breach, amendment or modification of the commitments or other provisions of the financing documents. SCB provides services on financing solutions and financial modelling modification, and make an exemption in financing and arrange for the corresponding exemption operations in accordance with customer's actual needs and corresponding risk assessment.</p>	<p>最高不超过合同贷款额度的10%</p> <p>Maximum not to exceed 10% of the facility amount</p>	企业客户 Corporate Customer	<p>国际惯例，市场调节价格。</p> <p>Market Practice and customary in international market.</p>	无 None

7	代理费 Agency fee	结构性融资贷款中, 借款人和贷款人会指定一家银行为代理行, 代表贷款人行使代理职责, 包括并不限于: 资金的归集与发放, 抵押品的登记与代管, 信息的归集与发放, 贷后管理等事宜。 In a structured financing, borrower and lender(s) will appoint a bank as agent. The main duties of the agent includes: collect drawdown documents and loan proceeds, register security on behalf of lender(s), collect and distribute information, post-signing administrative matters etc.	贷款代理行或担保代理行各人民币70万/年 Maximum RMB700,000 per annum for each of facility agent bank and security agent bank	企业客户 Corporate Customer	一般商业约定 Market practice.	无 None
8	境内企业境外贷款融资服务费 Miscellaneous Fee	就境内企业从渣打集团境外机构获取贷款融资 (仅限于结构性融资), 向境内企业提供咨询及安排服务。 融资额度由渣打集团境外机构提供。 In return to the Bank's service of consulting and arrangement to onshore client (corporate and/or institution), during the client receiving financing from SCB overseas affiliates. Under such business structure, SCB overseas affiliates acts as the financing party and/or 'Lender'.	最低不低于企业贷款额度的0.2%, 最高不超过企业贷款额度的3.0%。 收费生效日: 2015年7月1日 Minimum 0.2% and capped at 3.0% of facility amount. Effective date: 1st July, 2015.	企业客户 Corporate Customer	市场调节价格。 根据客户的特殊需求和融资性质, 为客户牵头安排渣打集团境外结构性融资。在客户在获取海外融资过程中, 向客户提供包括但不限于下列服务: (i) 视客户情况及具体需求, 为客户推荐安排最适合的渣打集团境外金融机构; (ii) 参与客户与渣打集团境外金融机构(贷款人)的沟通, 以顺畅双方的跨境交流及信息传递。就客户应贷款人要求向其提供融资申请资料时, 在尽职调查、现场走访、信用风险分析等方面的资料准备过程中向客户提供咨询及协调服务; (iii) 协助客户完成中国法外部律师之委任、进行外债申请和登记, 与包括监管机构及境外金融机构等各方进行联络、协调和安排。 Market practice. Arrange and coordinate SCB overseas affiliates to provide offshore structured financing in accordance to clients' specific requirements and financing nature. When customer is in the process of obtaining overseas financing, provide services including but not limited to the following: 1. Depending on the customer situation and specific needs, recommend the most suitable arrangements for the Standard Chartered Group's overseas financial institutions; 2. Participate in the communication between client and Standard Chartered Group's offshore financial institutions (lenders) to smooth cross-border exchanges and information transfer between the two sides. When customer provides financing application documents on requirement of lenders, provide advisory and coordination services regarding due diligence, site visits, data preparation and credit risk analysis; 3. Assist clients in the completion of the appointment of external lawyers in the Chinese law, the application and registration of foreign debt, and contact, coordination and arrangement with the parties concerned, including regulatory agencies and foreign financial institutions.	无 None
金融市场衍生产品及固定收益类产品						
1	债券结算代理佣金 Bond Settlement Agent Fee	债券结算代理系指受市场其他参与者的委托, 为其办理债券结算等业务的服务行为收取的费用。 Commission for Bond Settlement Agent service.	债券结算代理佣金由结算代理人和委托人商定, 但不得超过结算债券面值总额的0.1‰, Maximum not to exceed 0.1‰ of the bond face value.	所有获得境内债券市场投资资质和额度, 并于渣打中国签订结算代理协议的机构客户 Qualified Bond Settlement Agent Customer	<<中国人民银行关于开办债券结算代理业务有关问题的通知>> 银发[2000]325号。 三、代理协议中的相关规定。 Abide by the relevant regulation.	无 None
2	其他定制服务费	其他定制服务, 收费水平以双方的合同协议为准 Other customised service fee, subject to the agreed contract.	收费水平以双方的合同协议为准 Subject to the agreed contract.	企业客户及金融机构客户 Corporate Customer or Financial Institution Customer	其他定制服务, 收费水平以双方的合同协议为准 Other customised service fee, subject to the agreed contract.	无 None
信贷资产证券化						

1	信贷资产证券化贷款服务费 Securitisation Loan Service Fee	作为信贷资产证券化受托机构/受托人指定的贷款服务机构，负责就已发行的特定资产支持证券项下的信贷资产进行贷款管理服务。收费水平以双方的合同协议为准。 As a Loan Servicer designated by Securitisation trustee institution/trustee, the Loan Servicer is responsible for the loan management service to the issued specific Securitisation Transaction. Fees are subject to the contractual agreement between both parties.	收费水平以双方的合同协议为准。 收费生效日： 2015年7月1日 Fees are subject to the contractual agreement between both parties. Effective date: July 1st, 2015	所有依法设立并具有特定目的信托资格的信托投资公司 All Legally Established Qualifying Trust Investment Companies	《金融机构信贷资产证券化试点监督管理办法》第四十条 收费水平以双方的合同协议为准 "Measures for Supervising and Administrating the Pilot Securitization of Credit Assets by Financial Institutions" Article 40 Fees are subject to the contractual agreement between both parties.	无 None
2	资产证券化承销报酬 Securitisation Underwriting Fee	作为承销商向发起人或发行人提供约定规模的资产支持证券承销服务的对价。承销报酬包含承销商的承销佣金、承销商向其余承销团成员支付的承销佣金、制作、印刷、装订上报主管部门申报材料费用以及路演推介所产生的费用和开支。具体服务内容按合同约定。 Underwriting fee is the remuneration that underwriter provides underwriting service for Originator or Issuer regarding the agreed scale of Securitisation transaction. Underwriting fee includes the underwriter's commission fee, other underwriting syndicate members' commission fee, marketing material production fee, printing fee, fee regarding bookbinding and application to regulators and other fee and expense arises from the roadshow. Detailed servicing content are determined by the contract.	收费水平以合同约定为准 收费生效日： 2015年9月10日 Fees are subject to the contractual agreement between both parties. Effective date: September 10th, 2015	企业客户及金融机构客户 Corporate Customer or Financial Institution Customer	国内外惯例，市场调节价格 Market practice	无 None
3	资产证券化财务顾问费 Securitisation Financial Advisory Fee	作为财务顾问向资产证券化发起机构或其他相关方提供资产支持证券交易安排、结构设计等咨询顾问服务。具体服务内容按合同约定。 As a financial advisor, SCB provides transaction arrangement, structuring and other advisory services for Securitisation Transaction to originators and other related parties. Detailed services are determined by the contract.	收费水平以合同约定为准 收费生效日： 2015年9月10日 Fees are subject to the contractual agreement between both parties. Effective date: September 10th, 2015	企业客户及金融机构客户 Corporate Customer or Financial Institution Customer	国内外惯例，市场调节价格 Market practice	无 None

1. 上述收费均为市场调节价，根据市场环境、资金成本，管理成本和交易复杂程度就具体每笔服务的收费在范围内与客户进行协商。以中文版本为准。
2. 除银团贷款外，商业银行不得对小型微型企业贷款收取承诺费，资金管理费，严格限制对小型微型企业收取财务顾问费，咨询费等费用。（摘自银监发2011[94号]）
3. 如需了解更多详情，请致电服务热线800 999 0213 或登陆本行官网www.sc.com/cn。