

Full Year Results 2009

Leading the way
in Asia, Africa and the Middle East



Forward looking statements

This presentation contains or incorporates by reference ‘forward-looking statements’ regarding the belief or current expectations of Standard Chartered, the Directors and other members of its senior management about the Company’s businesses and the transactions described in this presentation. Generally, words such as “may”, “could”, “will”, “expect”, “intend”, “estimate”, “anticipate”, “believe”, “plan”, “seek”, “continue” or similar expressions identify forward-looking statements.

These forward-looking statements are not guarantees of future performance. Rather, they are based on current views and assumptions and involve known and unknown risks, uncertainties and other factors, many of which are outside the control of the Company and are difficult to predict, that may cause actual results to differ materially from any future results or developments expressed or implied from the forward-looking statements. Such risks and uncertainties include the effects of continued or increasing volatility in international financial markets, economic conditions both internationally and in individual markets in which Standard Chartered operates, and other factors affecting the level of Standard Chartered’s business activities and the costs and availability of financing for Standard Chartered’s activities.

Any forward-looking statement contained in this presentation based on past or current trends and/or activities of Standard Chartered should not be taken as a representation that such trends or activities will continue in the future. No statement in this presentation is intended to be a profit forecast or to imply that the earnings of the Company for the current year or future years will necessarily match or exceed the historical or published earnings of the Company. Each forward-looking statement speaks only as of the date of the particular statement. Standard Chartered expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in Standard Chartered’s expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.






The securities referred to in this presentation have not been and will not be registered under the U.S. Securities Act of 1933 (the “U.S. Securities Act”) and may not be offered, sold or transferred within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act. No public offering of the Placing Shares will be made in the United States.

Leading the way

in Asia, Africa and the Middle East

John Peace
Chairman

Performance highlights

Income	US\$15.18bn		9%
Profit before tax	US\$5.15bn		13%
Normalised EPS	179.8c		3%
Dividend (per share)	66.03c		7%
Core Tier 1 capital	8.9%		

Support for customers



Support for customers



- Policy is to pay for performance. We do not reward failure
- Compensation to revenue ratio down to 32%
- UK bank payroll tax spread across global bonus pool
- Clawback where appropriate

- Another successful year
- Right strategy and in the right markets
- Resilience and momentum

Leading the way

in Asia, Africa and the Middle East

Richard Meddings
Group Finance Director

- Record levels of income and profit
- Demonstrable cost control resulting in positive jaws
- Risk environment improving and loan impairment falling
- Liquidity and capital strength enhanced

US\$m	2008	2009	YOY %
Income	13,968	15,184	9
Expenses	(7,611)	(7,952)	4
Operating profit before impairment	6,357	7,232	14
Loan impairment	(1,321)	(2,000)	51
Other impairment	(469)	(102)	(78)
Profit from associates	1	21	nm
Profit before tax*	4,568	5,151	13
Profit attributable to ordinary shareholders*	3,131	3,279	5

* Restated as explained in note 33 of the accounts

	2008	2009	YOY %
DPS (cents)	61.62	66.03	7
Normalised EPS (cents)	174.9	179.8	3
Normalised ROE (%)	15.2	14.3	

Group balance sheet

US\$bn	FY 2008	H1 2009	FY 2009	YOY US\$bn
CASA	117.3	135.3	157.3	40
Time deposits	145.2	129.7	133.9	(11)
Other deposits	12.1	5.0	4.5	(8)
Total deposits US\$bn	274.6	270.0	295.7	21
A/D ratio %*	74.8	78.4	78.6	
Liquidity ratio %	23.1	24.1	26.2	
Total assets	435.1	411.2	436.7	

* Ratio of customer loans to customer deposits

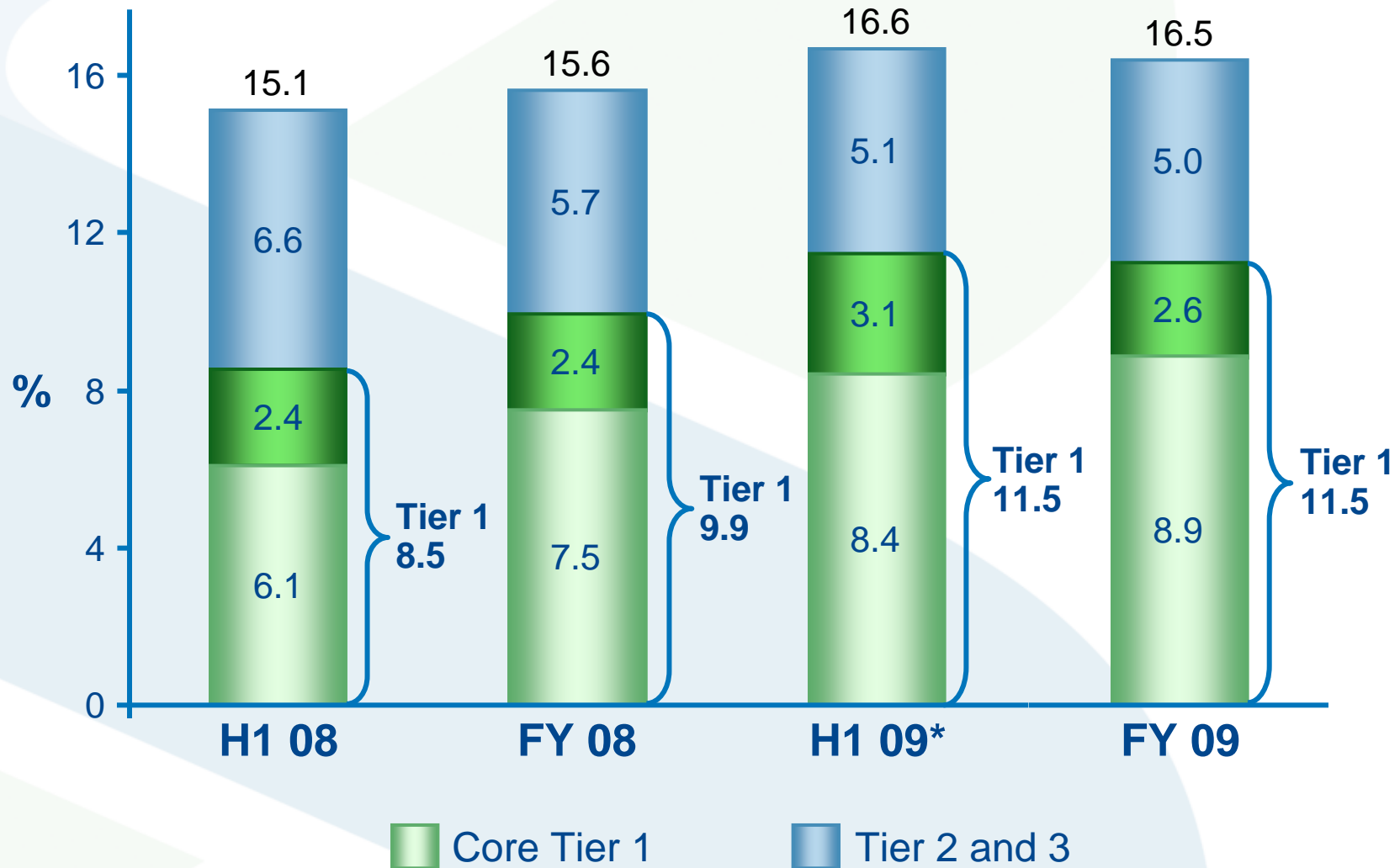
Group balance sheet - assets

US\$bn	2008	2009	YOY %
Consumer loans to customers	80.7	94.6	17
Wholesale loans to customers	98.5	108.1	10
Portfolio impairment provision	(0.7)	(0.9)	29
Derivatives	69.7	38.2	(45)
Loans and advances to banks	46.6	50.9	9
Assets held at fair value†	11.1	18.9	70
Investment securities	69.3	75.7	9
Cash at central banks	24.2	18.1	(25)
Other	35.7	33.1	(7)
Total assets	435.1	436.7	-
Of which:			
Asset backed securities*	3.8	2.9	(24)
Commercial real estate**	6.4	7.0	9
Leveraged loans	2.2	1.2	(45)
Level 3 assets	2.3	2.0	(13)

† Excludes loans to customers held at fair value

* Reflects balance sheet carrying value

** Average loan to value of 58%



* Includes the impact of equity placing

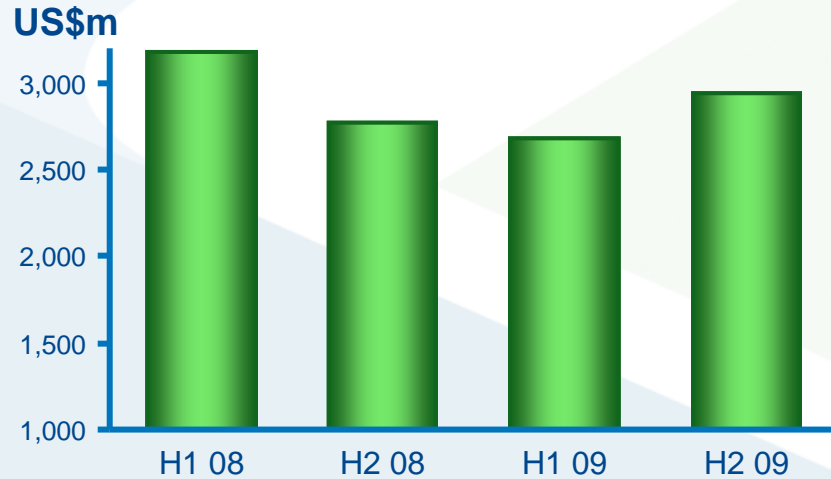
Consumer Banking performance

US\$m	2008	2009	YOY %	YOY % Constant currency
Income	5,952	5,629	(5)	0
Expenses	(3,843)	(3,709)	(3)	2
Operating profit before impairment	2,109	1,920	(9)	(5)
Loan impairment	(937)	(1,052)	12	20
Other impairment	(56)	(1)	nm	nm
Operating profit	1,116	867	(22)	(19)

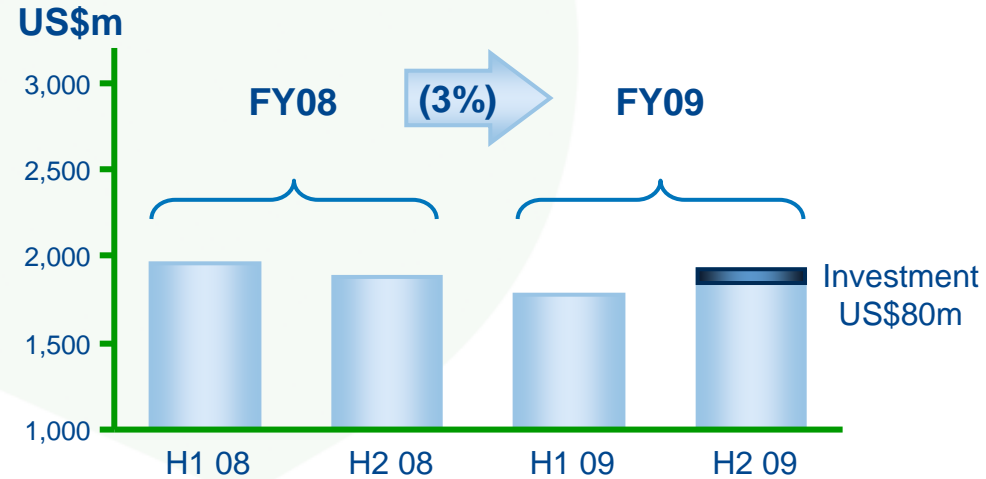
Consumer Banking performance trends



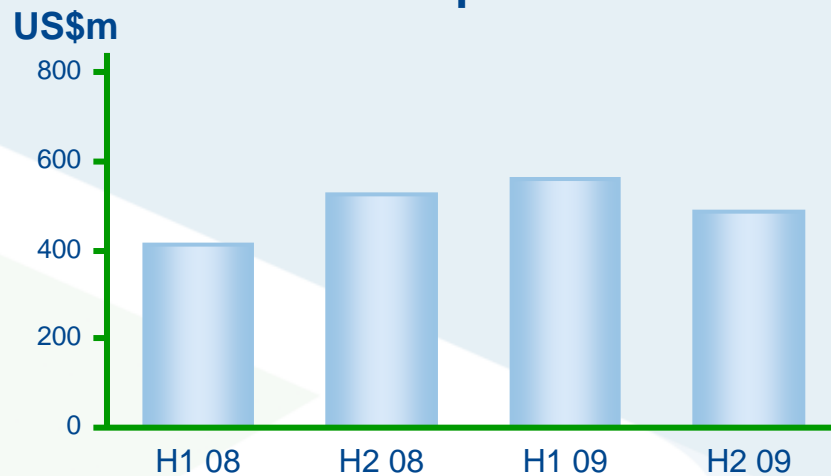
Income



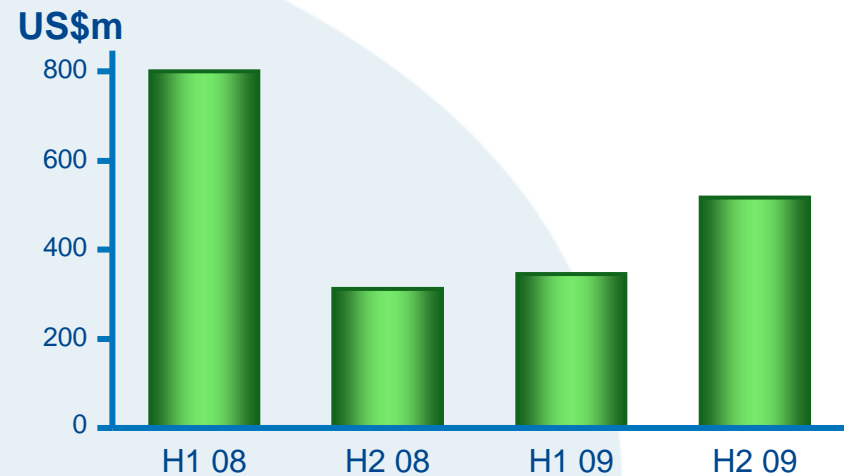
Expenses



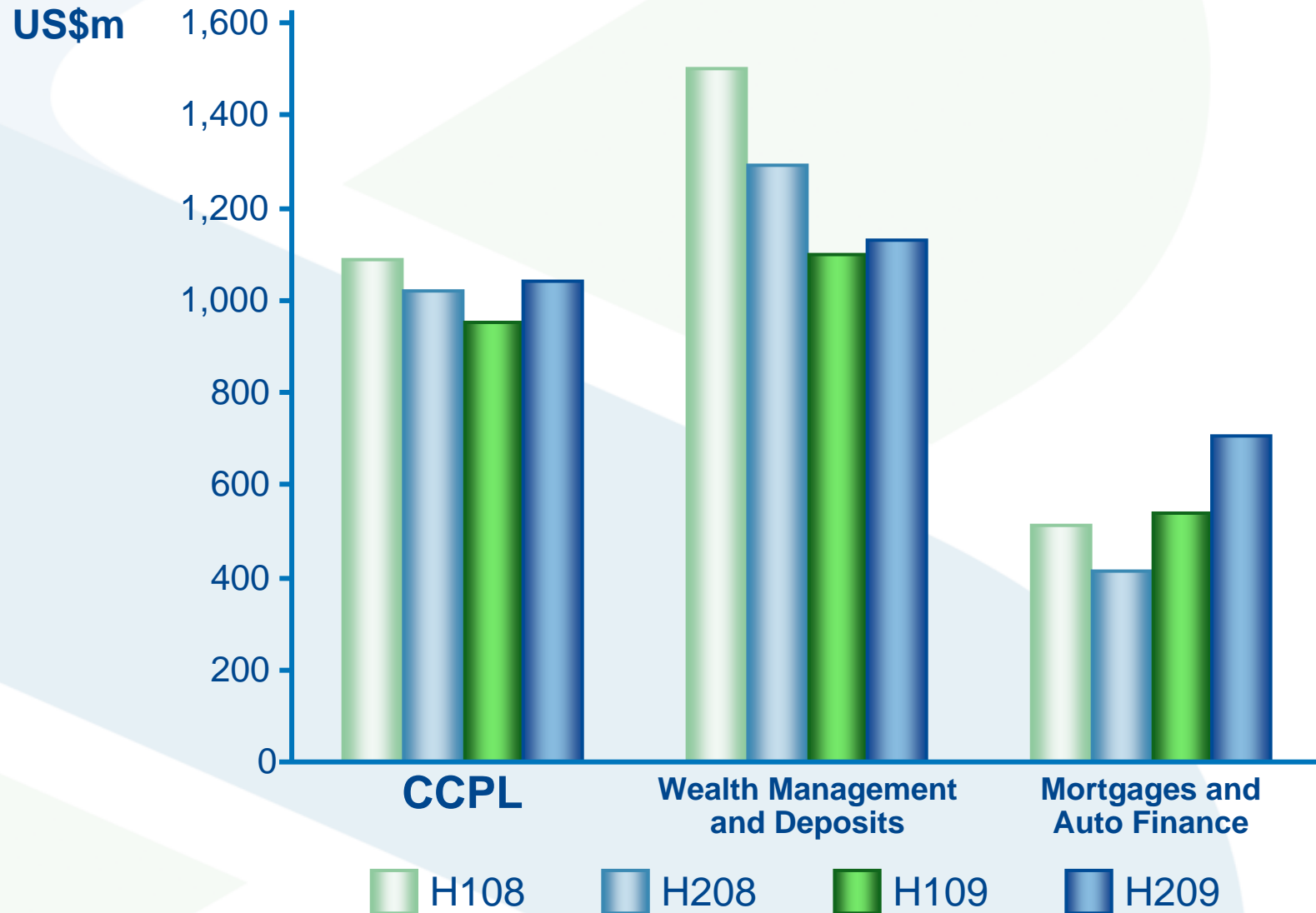
Loan impairment



Profit



Consumer Banking income



Consumer Banking loan impairment trend

		Q4 08	Q1 09	Q2 09	Q3 09	Q4 09	FY09
Mortgages	LI/ANR	0.05%	0.13%	0.31%	0.08%	0.16%	0.17%
	30dpd/ENR	1.34%	1.22%	1.19%	0.99%	0.90%	0.90%
	Loan book (US\$bn)	47	47	51	55	58	58
	LI (US\$m)	6	16	40	11	23	90
SME	LI/ANR	2.75%	2.31%	1.96%	1.48%	1.33%	1.74%
	90dpd/ENR	2.52%	2.54%	2.42%	1.91%	1.61%	1.61%
	Loan book (US\$bn)	12	11	12	14	13	13
	LI (US\$m)	85	60	54	44	43	201
Other Including personal loans & credit cards	LI/ANR	4.84%	3.90%	3.21%	3.52%	2.81%	3.33%
	30dpd/ENR	3.25%	3.37%	3.40%	2.77%	2.68%	2.68%
	Loan book (US\$bn)	22	21	22	22	24	24
	LI (US\$m)	264	185	208	199	169	761
Total	LI/ANR	1.70%	1.34%	1.35%	1.13%	0.98%	1.19%
	30dpd/ENR	2.07%	2.00%	1.92%	1.60%	1.39%	1.39%
	Loan book (US\$bn)	81	79	85	90	95	95
	LI (US\$m)	355	261	302	254	235	1,052

NOTE: LI - Loan impairment, ANR - Average net receivables, ENR - End period net receivables

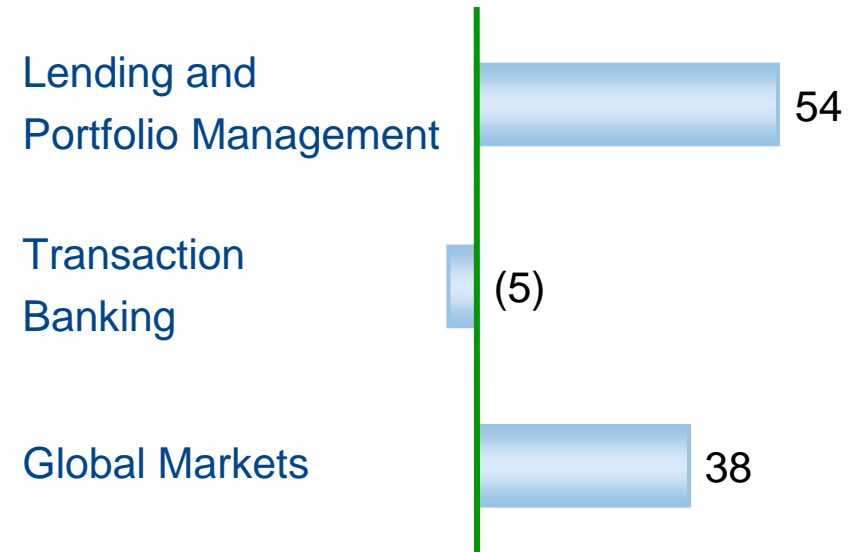
Wholesale Banking performance

US\$m	2008	2009	YOY %
Income	7,489	9,291	24
Expenses	(3,768)	(4,185)	11
Operating profit before impairment	3,721	5,106	37
Loan impairment	(384)	(948)	147
Other impairment	(336)	(82)	(76)
Operating profit	3,001	4,076	36
Risk weighted assets (US\$bn)	136.7	160.7	18

Client income growth by segment (%)



Income growth by product (%)



Diversified income streams

Total income by product US\$m	2008	H1 09	H2 09	2009	YOY %
Lending & Portfolio Mgt	551	412	437	849	54
Transaction Banking	2,663	1,272	1,265	2,537	(5)
Trade	1,023	625	664	1,289	26
Cash Mgt & Custody	1,640	647	601	1,248	(24)
Global Markets	4,275	3,343	2,562	5,905	38
Financial Markets	2,365	2,036	1,275	3,311	40
ALM	912	557	406	963	6
Corporate Finance	745	615	679	1,294	74
Principal Finance	253	135	202	337	33
Total Wholesale Banking	7,489	5,027	4,264	9,291	24
Of which client income % of total	5,642 75	3,454 69	3,428 80	6,882 74	22

Total income by product US\$m	2008	H1 09	H2 09	2009	YOY %
FX	1,194	831	518	1,349	13
Rates	748	573	306	879	18
Commodities and Equities	141	236	153	389	176
Capital Markets	234	226	183	409	75
Credit and Other	48	170	115	285	494
Total Financial Markets	2,365	2,036	1,275	3,311	40
Of which client income % of total	1,821 77	1,229 60	1,043 82	2,272 69	25

Wholesale Banking loan impairment

US\$m	2008	H1 09	H2 09	2009	YOY %
Specific impairment provision	(394)	(498)	(384)	(882)	124
Recoveries	89	19	57	76	(15)
Portfolio impairment provision	(79)	(46)	(96)	(142)	80
Total net charge	(384)	(525)	(423)	(948)	147
Loans and advances to customers (US\$bn)*	98.5	101.2	108.1	108.1	10

* Excludes portfolio impairment provision

US\$m	2008	2009	YOY %
Income	1,658	2,078	25
Expenses	(821)	(891)	9
Operating profit before impairment	837	1,187	42
Loan impairment	(185)	(811)	338
Other impairment	-	(10)	nm
Operating profit	652	366	(44)
Loans and advances to customers (US\$bn)*	17.6	18.8	7
Consumer loans	4.3	4.2	(2)
Wholesale loans	13.3	14.6	10

* Excludes portfolio impairment provision

US\$m	2008	2009	YOY %	YOY % Constant currency
Income	1,694	1,813	7	17
Wholesale Banking*	1,064	1,369	29	43
Consumer Banking*	484	444	(8)	1
Expenses	(646)	(571)	(12)	(2)
Operating profit before impairment	1,048	1,242	19	30
Loan impairment	(133)	(201)	51	67
Other impairment	(24)	19	nm	nm
Operating profit	891	1,060	19	30

* Excludes US\$146m profit from sale of asset management company

US\$m	2008	2009	YOY %	YOY % Constant currency
Income	1,547	1,554	-	16
Wholesale Banking	530	559	5	22
Consumer Banking	1,017	995	(2)	13
Expenses	(955)	(953)	-	16
Operating profit before impairment	592	601	2	17
Loan impairment	(263)	(278)	6	22
Other impairment	-	(1)	nm	nm
Operating profit	329	322	(2)	13

- 2010 has started well
- Good momentum in both businesses
- Remain focused on foundations

Leading the way in Asia, Africa and the Middle East

Peter Sands
Group Chief Executive

2009 Challenges

■ Korea



■ Middle East



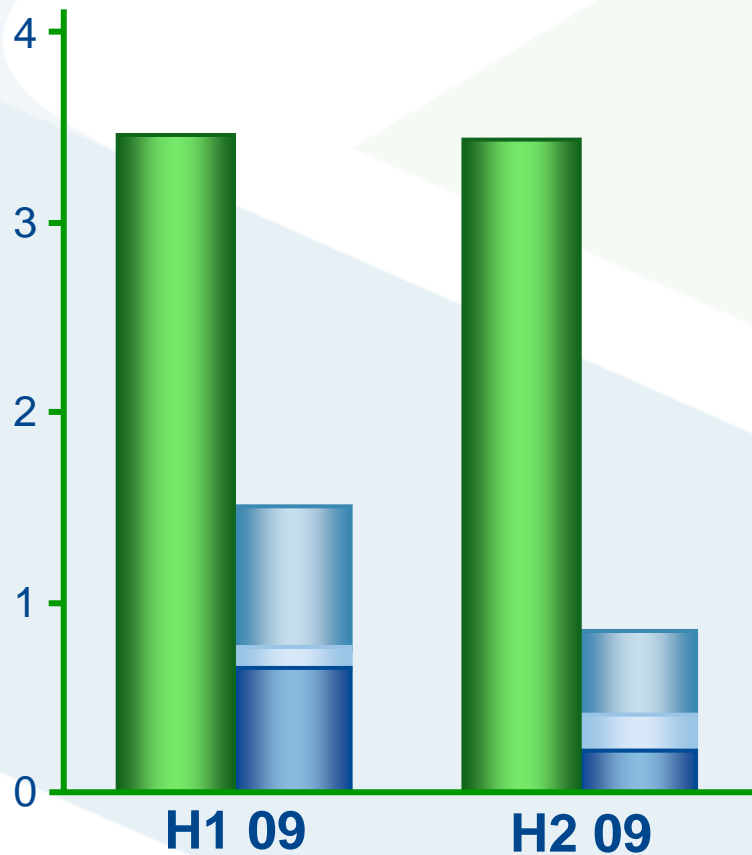
您想財富
增值潛力提升
我們的投資產品
助您提升動力



■ Wealth
Management
and Deposits

Own Account income

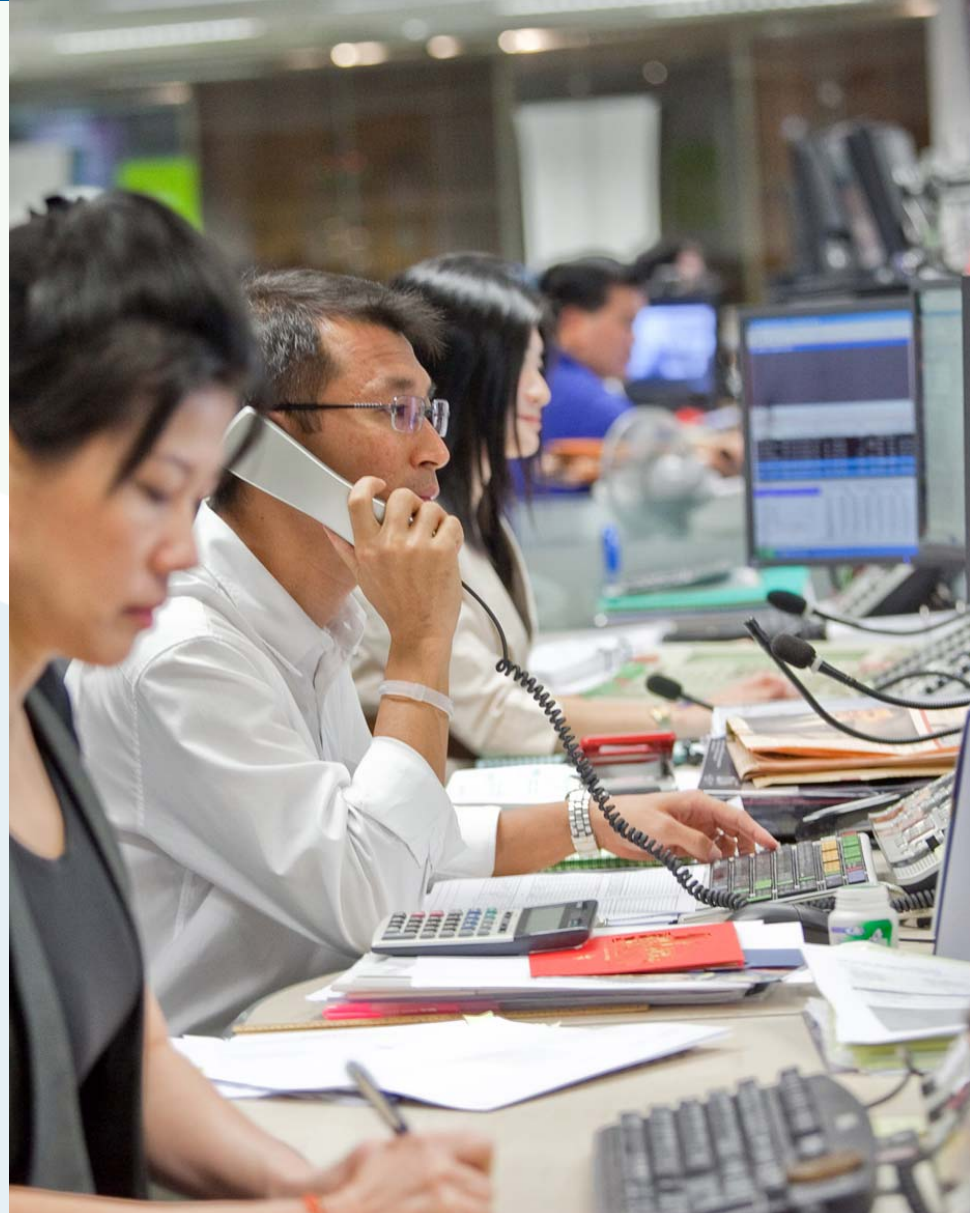
US\$bn



Own Account income

■ Client
income

■ ALM ■ Principal Finance
■ Financial Markets



GDP %	2009	2010F
US	-2.4	2.6
UK	-5.0	1.2
Eurozone	-4.0	1.2
China	8.5	10.0
India *	6.8	7.5
Hong Kong	-2.7	5.4
Taiwan	-1.9	4.0
Korea	0.2	4.8
Singapore	-2.0	5.1



- Global imbalances
- Deleveraging
- Fiscal and monetary withdrawal
- Unemployment and protectionism
- Unintended consequences of regulation



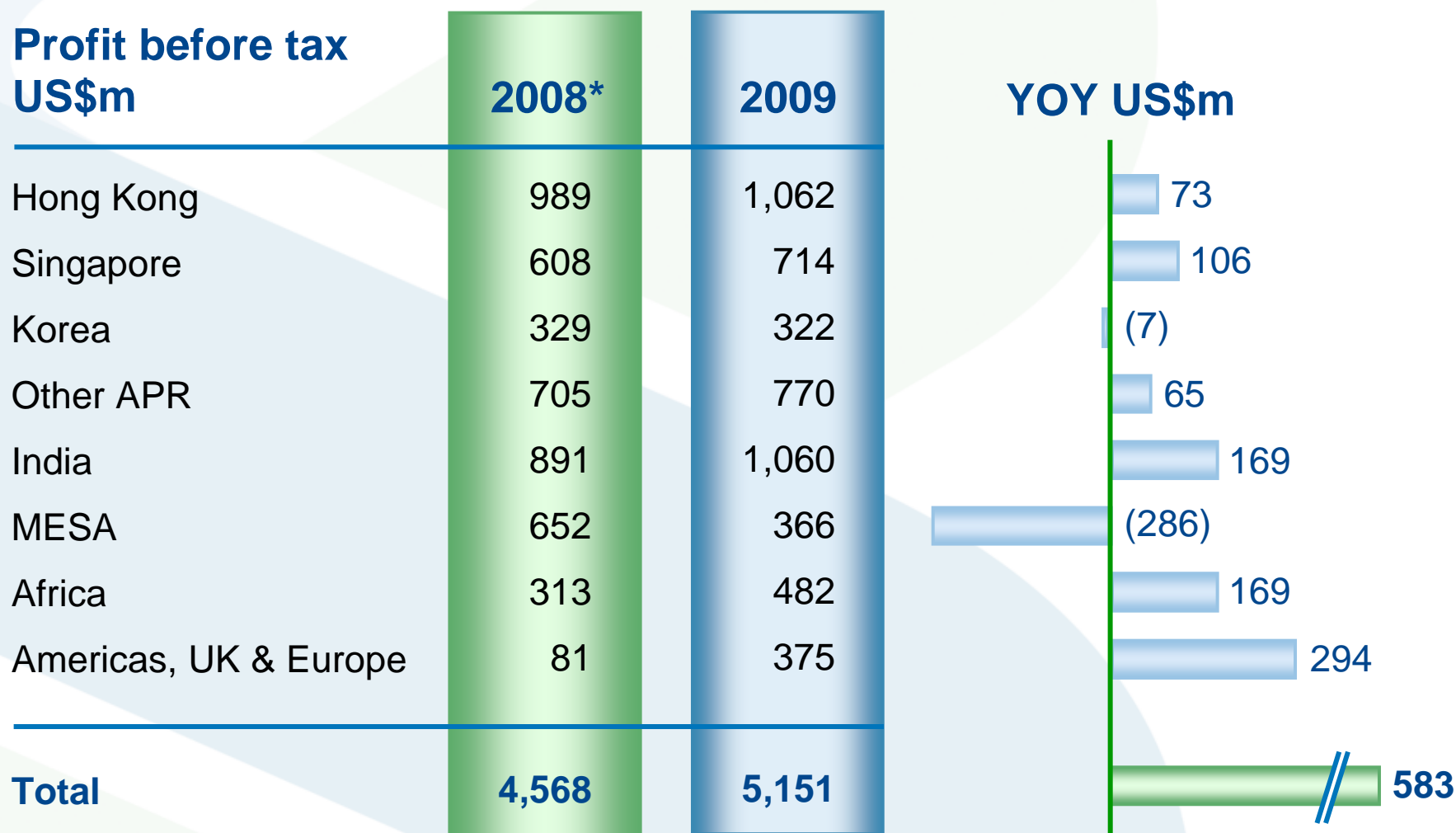
- More and better quality capital
- Effective non-equity capital
- Increased risk weighting of trading activity
- Robust liquidity regulation
- Simplified resolution
- Harmonised accounting
- Common principals on remuneration
- Macro-prudential tools



- Leading the way in Asia, Africa and the Middle East
- Emphasis on organic growth
- Conservative business model
- One Bank



Performance by geography



* Restated as explained in note 33

- Maintain track record of delivery
 - Sustain Wholesale Banking momentum
 - Complete the transformation of Consumer Banking

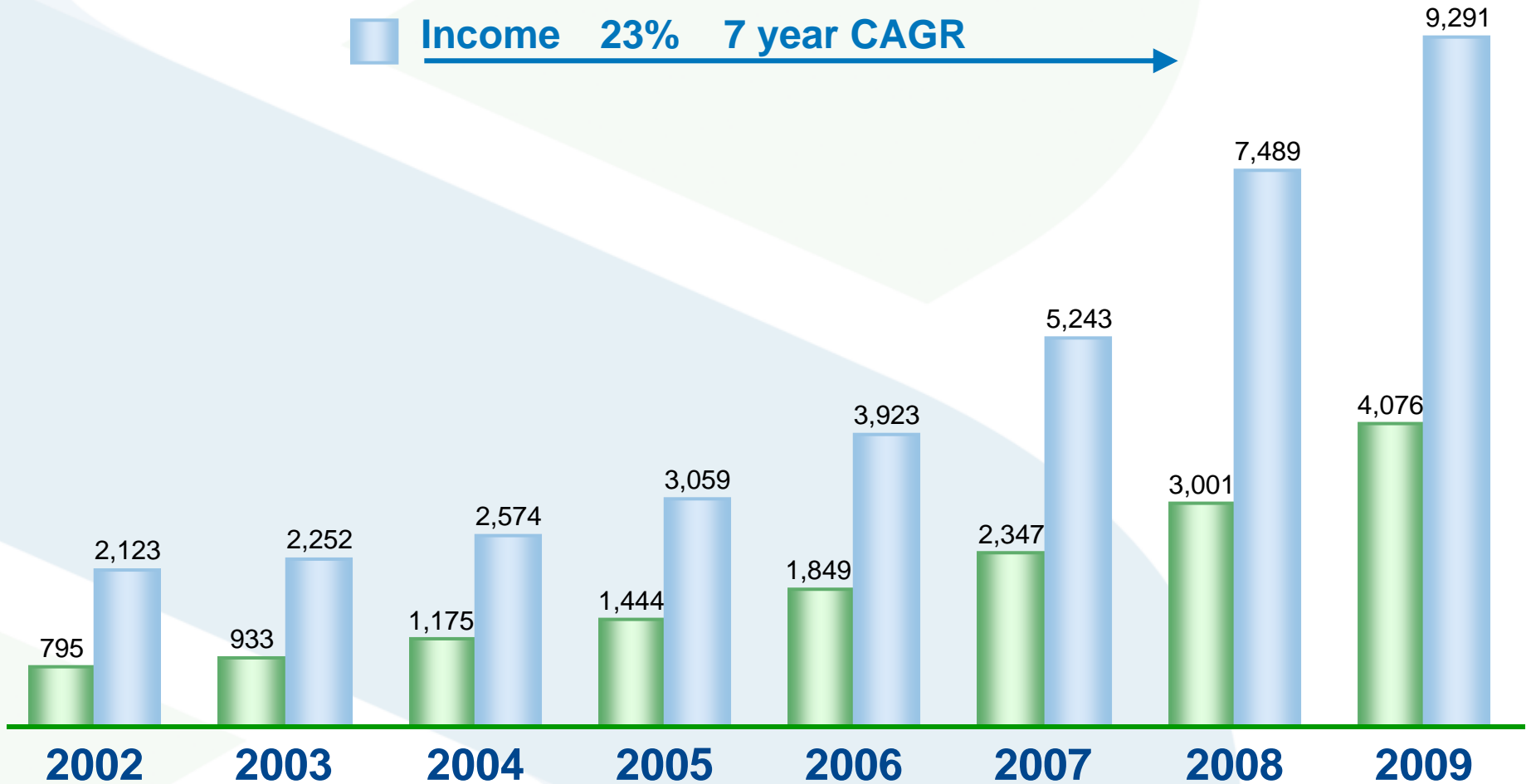
- Focus on the basics of banking
 - Liquidity
 - Capital
 - Proactive approach to risk management
 - Firm cost discipline

- Reinforce the brand

US\$bn

Operating profit 26% 7 year CAGR

Income 23% 7 year CAGR

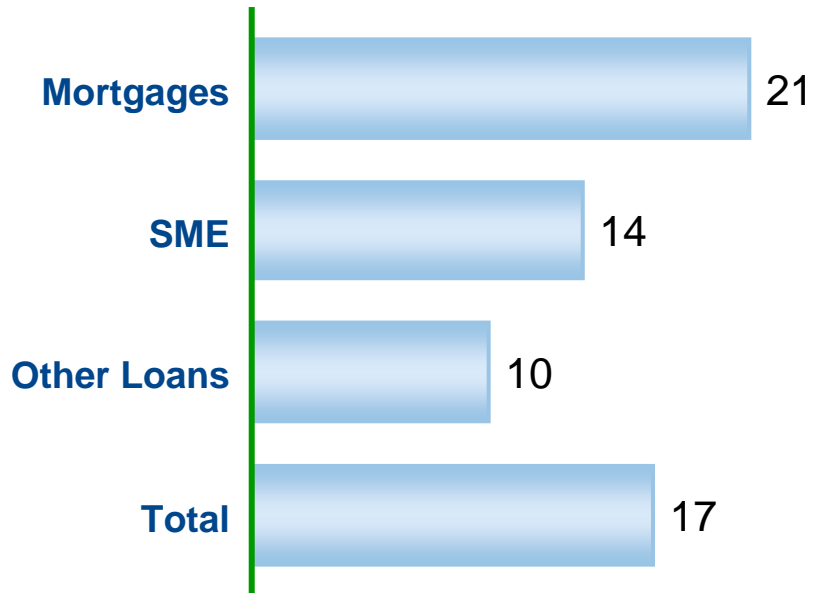




	2008	2009
Active online customers	1.1M	1.5M
Countries with online banking	25	29
Countries with mobile banking	17	30
E-statements	9%	20%

2009 vs 2008

Asset growth (%)



Deposit growth (%)

