

Leading the way in Asia, Africa and the Middle East



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Agenda



Q3 Interim Management Statement

Rationale for capital raising

Transaction details

Conclusion

Q3 IMS highlights



- Record performance to date
- Good momentum in both businesses
- Expenses well controlled
- Loan impairment continuing to fall
- Strong, liquid balance sheet with low levels of refinancing

Rationale



- To take advantage of opportunities for profitable growth across our franchise
- To prepare for likelihood of increasing capital requirements
- To allow the Group to continue on its growth trajectory
- To further differentiate Group's balance sheet

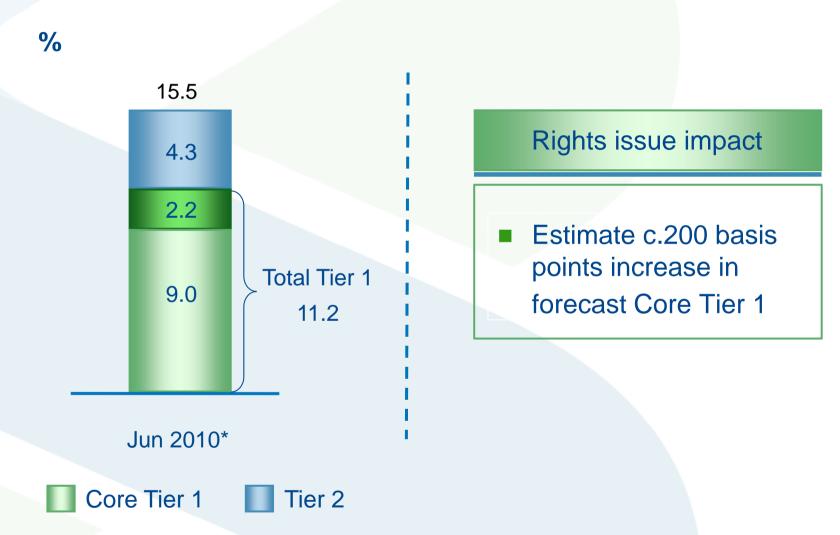
Proposed transaction



- Raising net proceeds of US\$5.1 billion in ordinary shares by way of rights issue
- 1 new share for 8 existing shares
- Issue price 1,280 pence per share
- Discount 32.9% to previous day close and 30.4% to TERP
- Fully underwritten
- Temasek is supportive of the issue and intends to take up rights
- New shares rank pari passu for final dividend

Capital impact





^{*} Basel II basis

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Basel III impact



Uncertainties

Prudential filters

- Implementation timeline
- Targets including buffers

Impact

- Estimate up to c.100 bps on future Core Tier 1*
- Likely to accelerate

Expect to rise from 7% Basel III floor

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^{*} Includes impact of Basel II changes on RWA

Timetable



Launch	13 Oct
Prospectus published	15 Oct
Rights dealing period	22 Oct – 05 Nov
Last date for acceptance	05 Nov
Rump placement	08 Nov
Settlement	
- For rump	11 Nov

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Conclusion



- Strong performance in Q3
 - Income in Q3 above first half run rate
 - Expenses well controlled
 - Loan impairment falling
 - Balance sheet in good shape
 - Good asset quality and highly liquid with low levels of refinancing
- Capital raising
 - To take advantage of opportunities for profitable growth across our franchise
 - To prepare for likelihood of increasing capital requirements
 - To allow the Group to continue on its growth trajectory
 - To further differentiate Group's balance sheet

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