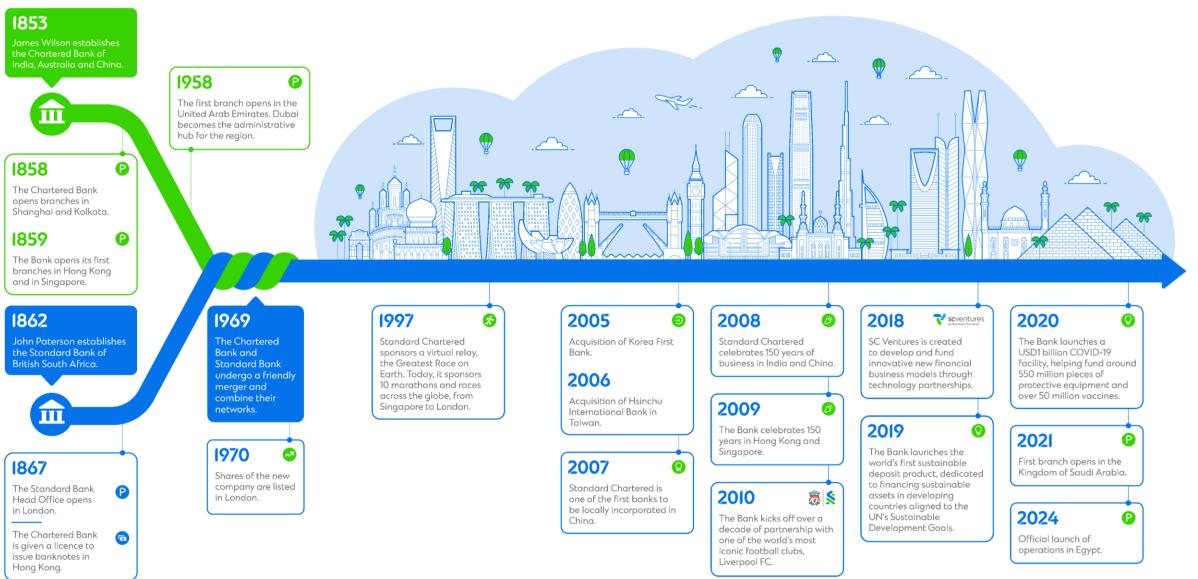


Standard Chartered Investor overview



Standard Chartered history spans over 170 years





We operate in the world's most dynamic markets

Present in **54** markets; using the power of our network to maximise opportunities for people and businesses who trade, operate, or invest across our markets. Our diverse experience, capabilities and culture set us apart



Europe and America

Our Americas franchise is focused on CIB business, and our London headquarters also services our Private Bank clients; our EU hub is located in Frankfurt

- Belgium
- Falkland Islands
- France
- Germany
- Jersey

- Poland
- Sweden
- Türkiye
- United Kingdom
- Luxembourg
- Argentina
- Brazil
- Colombia
- United States

Africa and the Middle East

We have a deeply-rooted presence in Africa's most dynamic and emerging markets, and our history in the Middle East dates back to 1920

- Botswana
- Côte d'Ivoire
- Egypt
- Ghana
 - Kenya
 - Mauritius
- Morocco
- Nigeria
- South Africa Tanzania
- Uganda
- Zambia

- Bahrain
- Iraq
- Oman Pakistan
- Oatar
- Saudi Arabia
- UAE

Asia

Present in more ASEAN markets than any other international bank, our strong regional presence and continued investment helps us drive connection and support our clients to capitalise on new opportunities

- Australia
- Bangladesh
- Brunei
- Cambodia
- Hong Kong
- India
- Indonesia

- Japan
- Laos
- Macau
- Mainland China
- Malaysia
- Myanmar
- Nepal

- Philippines
- Singapore
- South Korea
- Sri Lanka
- Taiwan
- Thailand
- Vietnam



Our business model reflects our strategy

Cross-border

Combining differentiated cross-border capabilities...

Sustainability

Affluent

...with leading wealth management expertise



Serving corporate, institutional and affluent clients

Corporate and Investment Banking (CIB)

- Supports large corporations, and financial institutions with cross-border opportunities
- Serves >17k clients with solutions across:
 - Transaction Services
 - Global Banking
 - Global Markets

Wealth and Retail Banking (WRB)

- >13m individual clients and small businesses, with a focus on affluent clients
- A leading wealth manager in Asia, Africa and the Middle East
- Offering best-in-class wealth solutions to clients through our open architecture

Ventures

- Comprises SC Ventures (SCV), and our two majority-owned digital banks, Mox and Trust
- SCV platform for investing in disruptive fintech and creating alternative business models
- Mox launched in Hong Kong as a JV with HKT, PCCW and Trip.com in September 2020
- Trust Bank Singapore launched in partnership with FairPrice Group in September 2022

Underlying performance (FY'24)







Return on tanaible equity



\$8.0bn Operating income







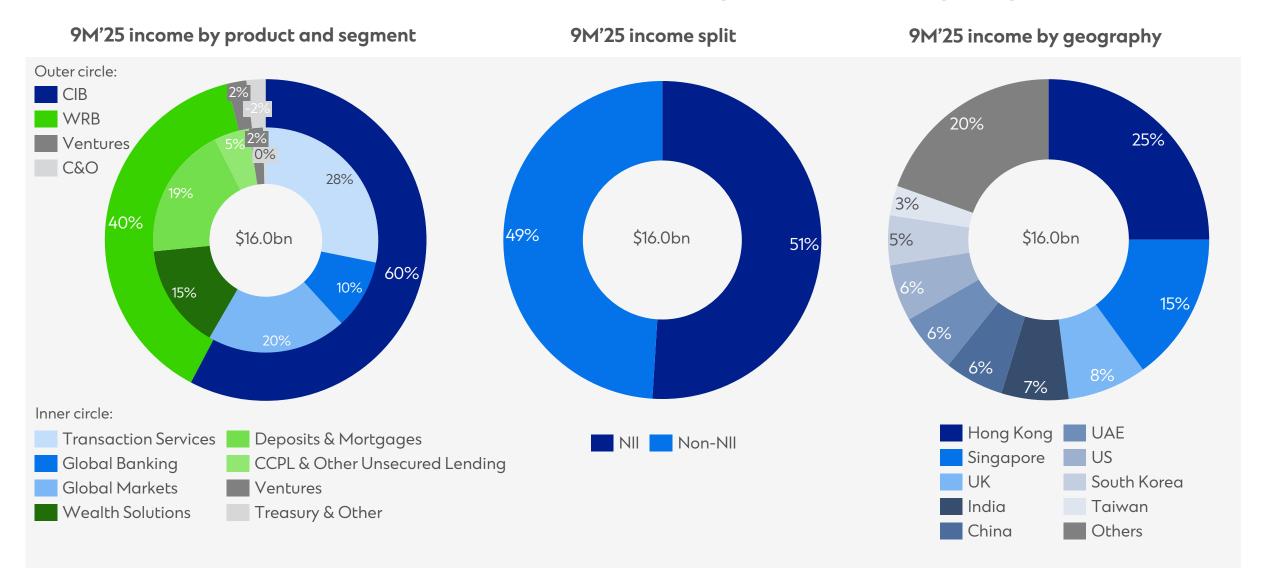
\$0.2bn

Operating income





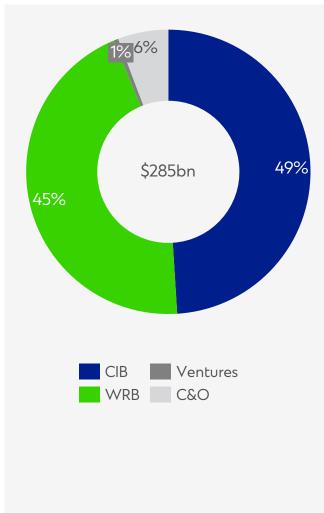
Income is diversified across products, segments and geography



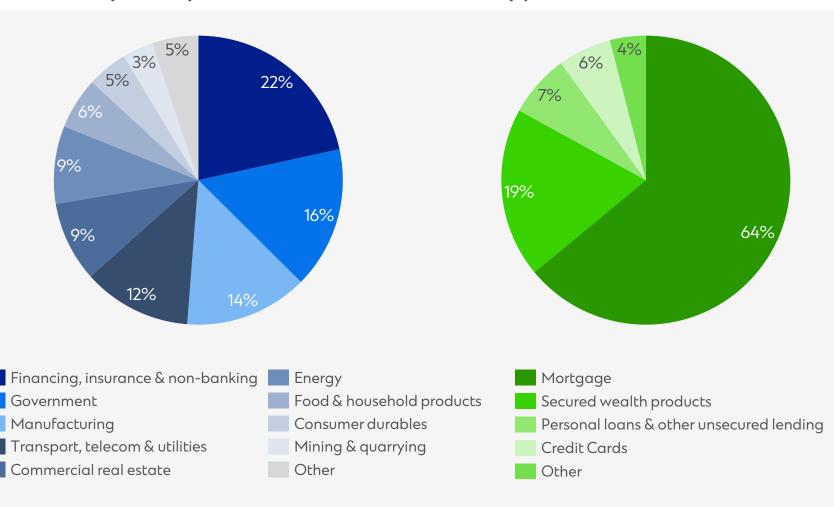


Loan book is broad-based

Group L&A to customers¹ – 30.9.25



L&A by industry²: CIB and C&O

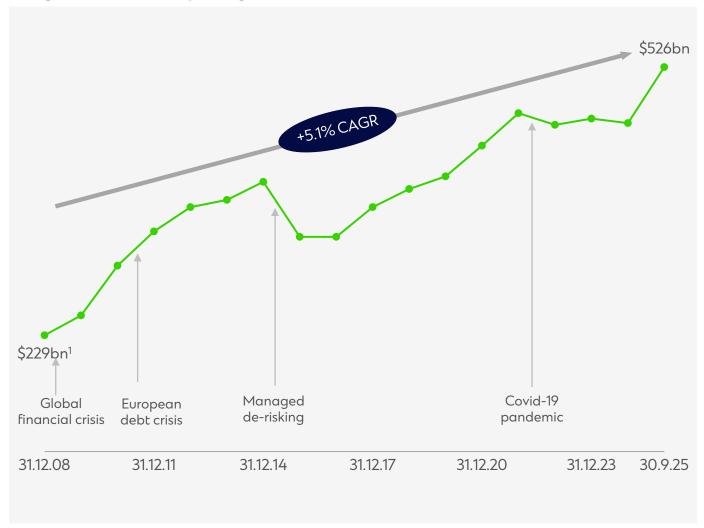


L&A by product²: WRB and Ventures

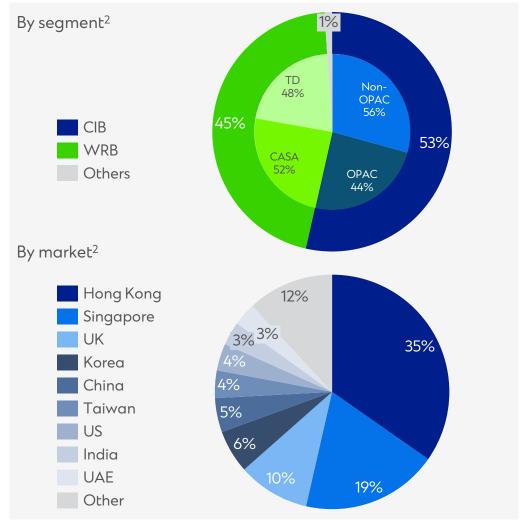


Strong and diverse deposit base

Long term stable deposit growth since 2008



H1'25 Group customer deposits²

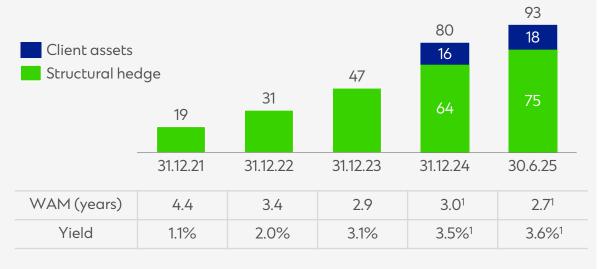


Hedging strategy reducing NII volatility

Hedge evolution

- Overall duration strategy includes:
 - Treasury structural hedge positions of swaps and HTC securities (\$75bn)
 - Portfolio of client fixed rate mortgage assets (\$18bn)
 - Dynamic management of FVOCI securities adds duration
- \$75bn structural hedge target for FY'25 achieved; new hedges subject to market conditions and capacity constraints

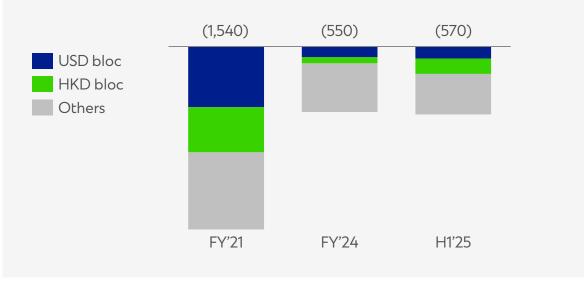
Notional (\$bn)



Interest rate risk in the banking book (IRRBB)

- NII sensitivity to rates drop has reduced by ~60% since 2021 to \$570m
- Intended to smooth NII volatility through the interest rate cycle
- Changes in deposit volumes and PTRs at different points through the interest rate cycle may impact sensitivity in the future

Annualised impact to banking book NII from instantaneous -100bps parallel shift in interest rates across all currencies (\$m)



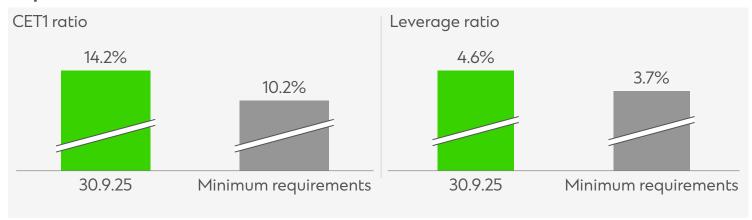


Capital remains above requirements

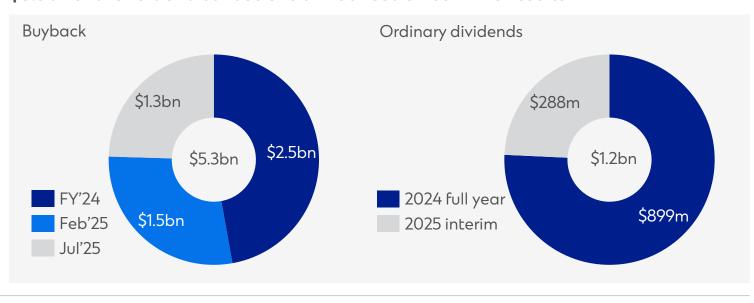
Risk-weighted assets (30.9.25)



Capital metrics

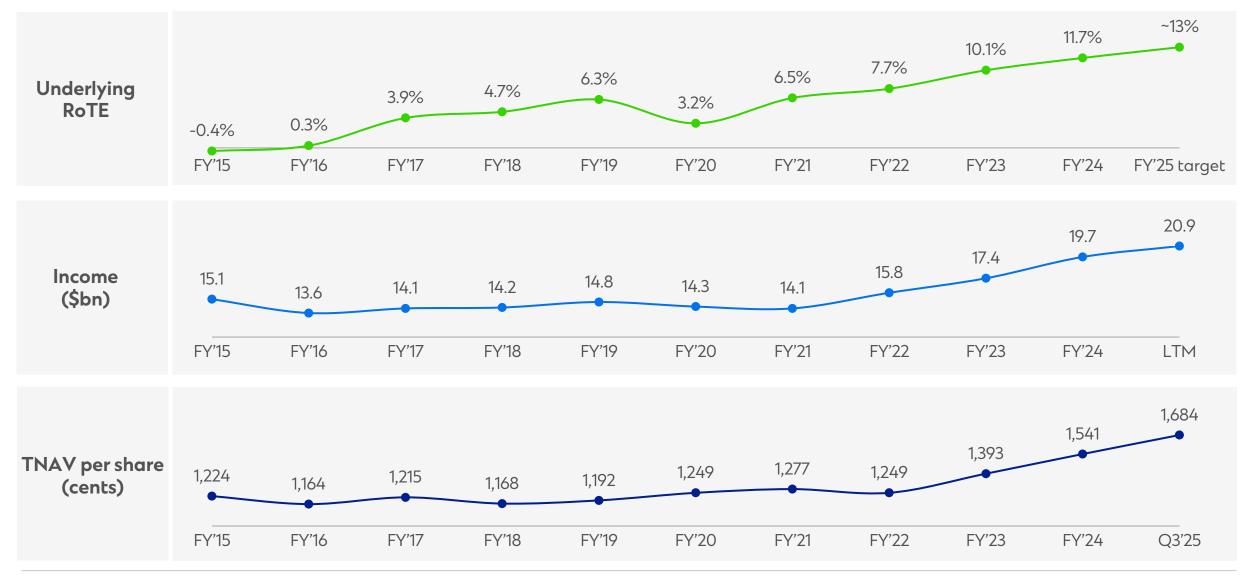


\$6.5bn shareholder distributions announced since FY'23 results



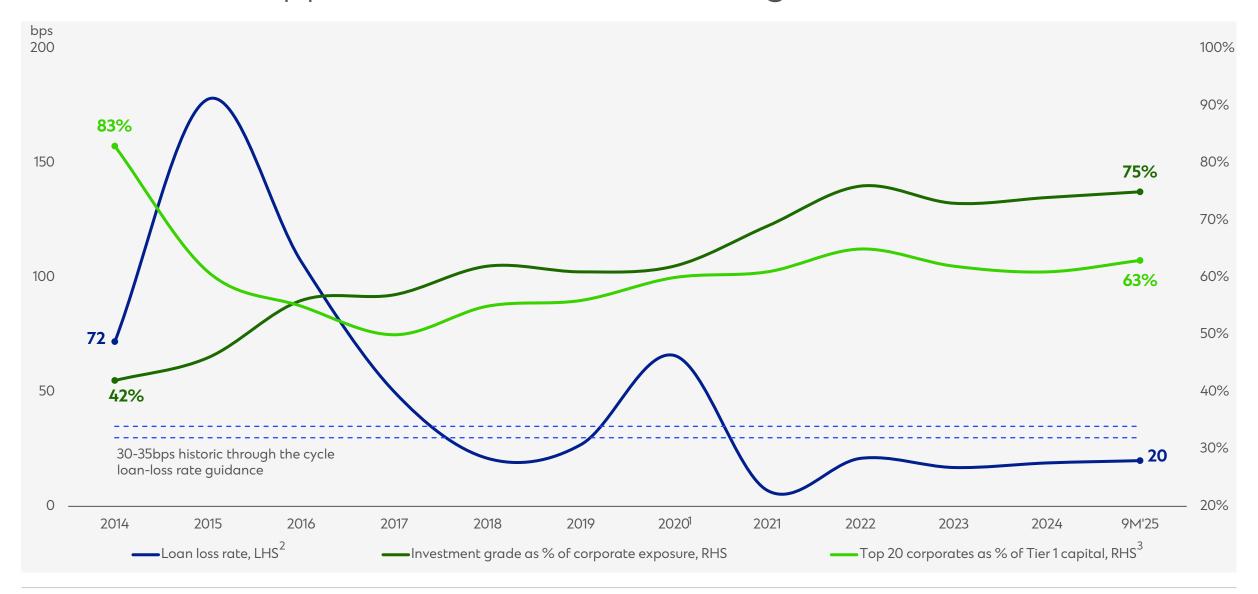


Delivering sustainably higher returns

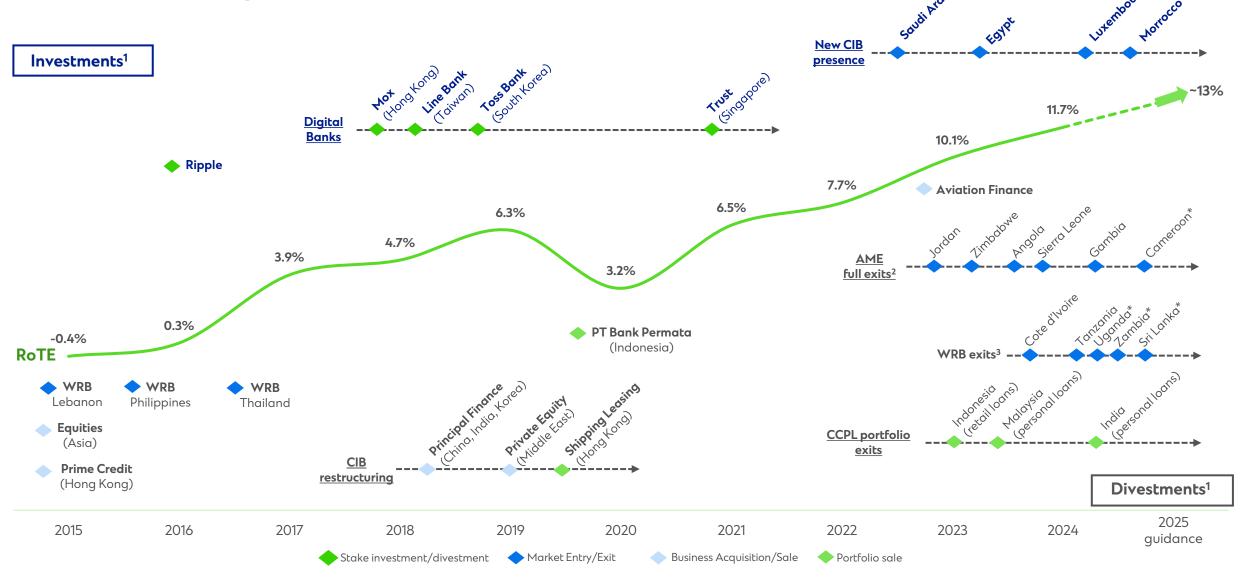




Conservative approach to credit risk management



Active management of markets and capabilities



^{\$}

Targets and progress to-date

	Targets	FY'24	9M'25
Income	5-7% CAGR 2023-2026 ¹ , tracking towards the upper end 2025 growth to be towards the upper end of 5-7% range ²	14% YoY at ccy	+8% YoY at ccy
Expenses (including UK bank levy)	\$12.3bn ³ in FY'26 at constant currency (ccy)	\$11.8bn	+4% YoY at ccy
Cost of Risk	30-35bps through-the-cycle	20bps	20bps
Balance Sheet	Low single-digit % growth in underlying L&A & RWA	L&A +4% YoY at ccy RWA +3% YoY at ccy	L&A +4% YTD at ccy RWA +3% YTD at ccy
Underlying RoTE	~13% in 2025 (previously guided to "approaching 13%" in 2026)	11.7%	16.5%
Shareholder distributions	At least \$8bn (2024-2026)	\$6.5bn announced since FY'23 result	s (\$5.3bn buyback; \$1.2bn dividends)



Segment targets

CIB (medium-term targets)	WRB	Ventures
5-7% income CAGR at ccy, ex-rates	Double-digit income CAGR in Wealth Solutions (2025-2029)	Mox and Trust are each expected to turn profitable in 2026
Positive income-to-cost jaws	Affluent income share of WRB to reach 75%	Underlying losses in Ventures to be below \$0.2bn 2025-2026 (cumulative), with majority in 2025
Income returns on RWA to build from 2024 levels	\$200bn of net new money (2025-2029)	
Network income ~70% of CIB income	Up-tier 800k-1m individual clients (2024-2026)	
Financial Institutions income ~60% of CIB income	Number of international clients >375k (2026)	

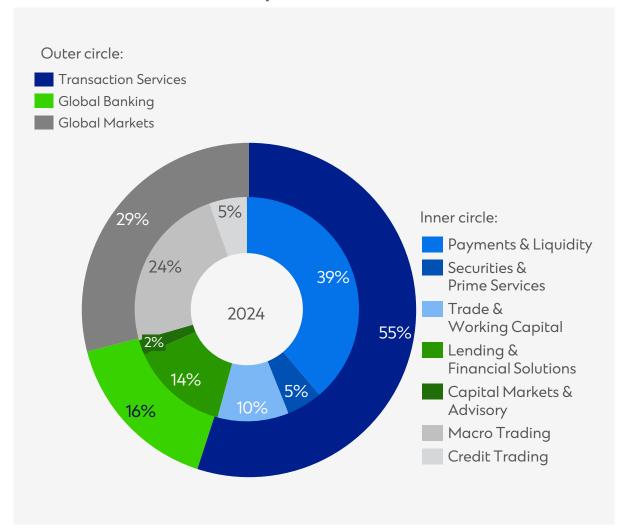


Corporate & Investment Banking (CIB)

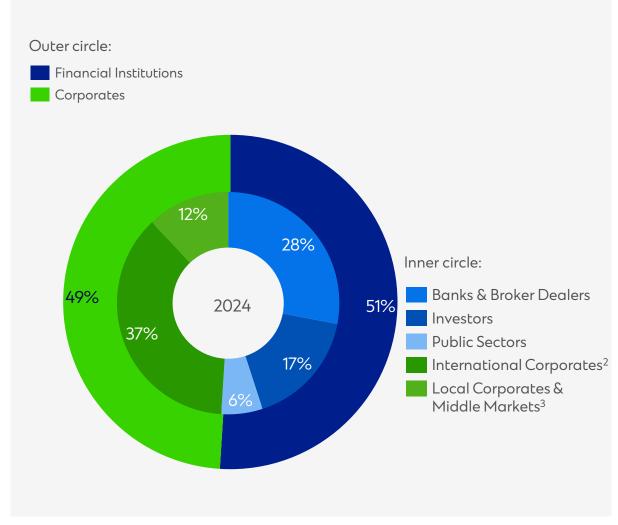


A full service offering to a broad client base

We offer a diversified set of products...



... to clients across segments



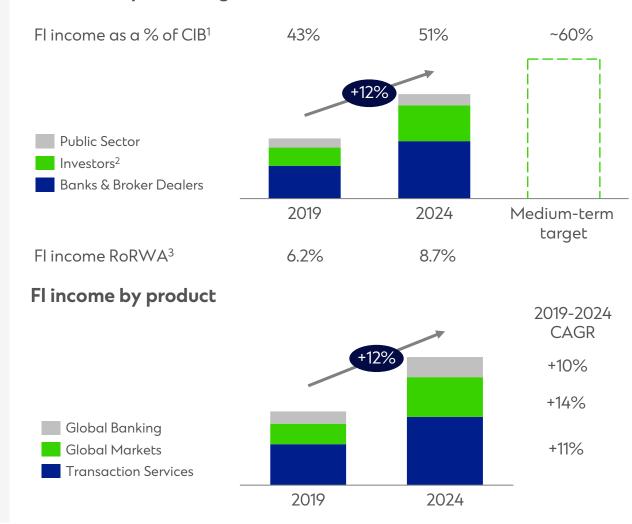
Driving increased Financial Institutions income

- Financial Institutions (FI) generate ~90bps higher income RoRWA compared to overall CIB
- A broad product offering
 - Scalable clearing and custody services offerings
 - Instant FX and balance sheet solutions for Banks & Broker Dealers
 - Access provider to EMs with attractive yields for Investor and Insurance clients
 - Structured solutions for sophisticated FI client needs

The next phase of growth for FI

- Sponsors, with income growing at high double-digit CAGR over the last 5 years
- Expansion of Fintech business to capture growth opportunities within the space

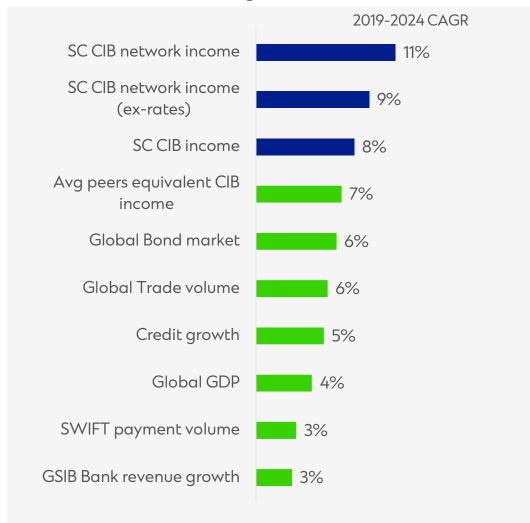
FI income by client segment



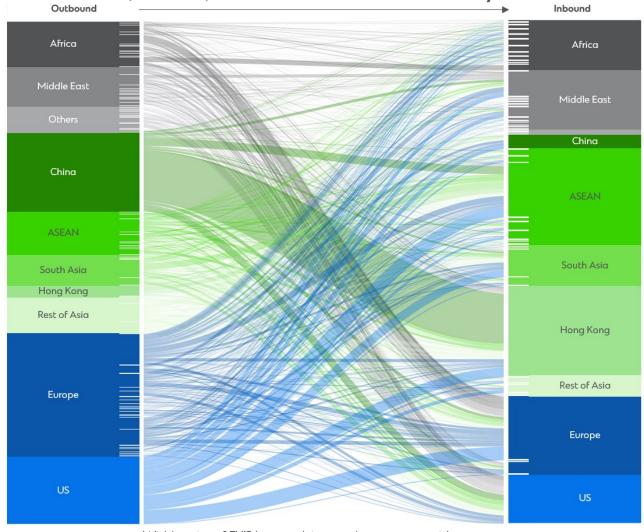


Our unique network provides a strong platform for growth

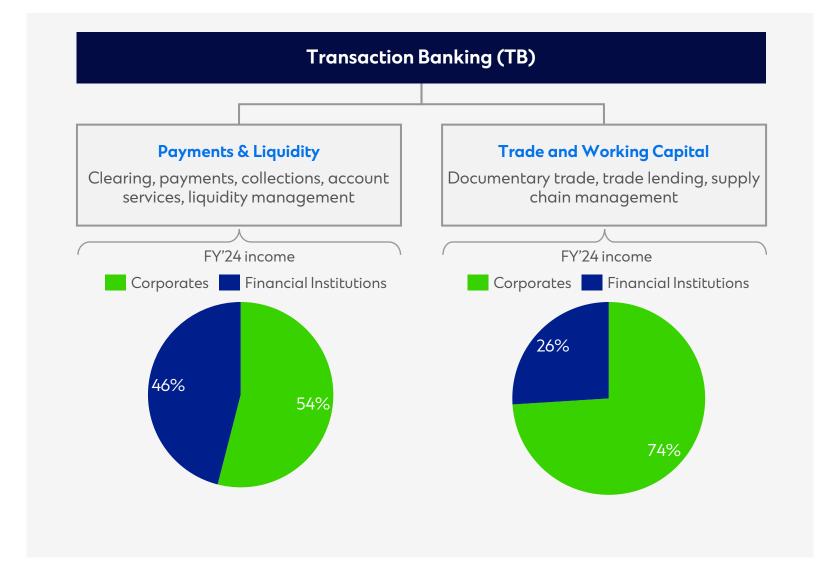
Our network enables us to grow faster



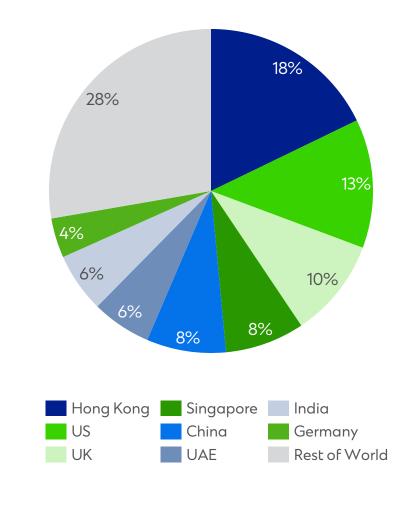
Cross-border (network) income diversified across many corridors



Overview of our Transaction Banking business



FY'24 TB income by market¹

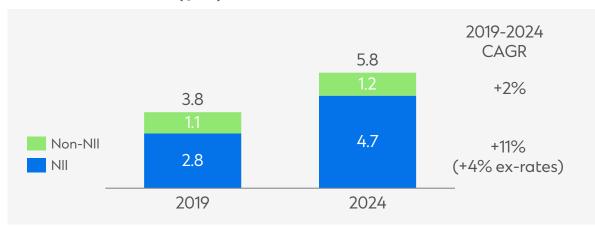


Transaction Banking financial performance

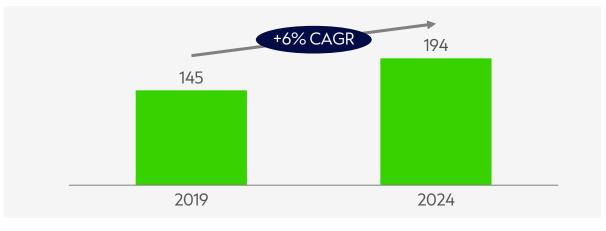
TB income (\$bn)



TB NII and non-NII (\$bn)



TB CASA average deposits (\$bn)





Overview of Global Markets

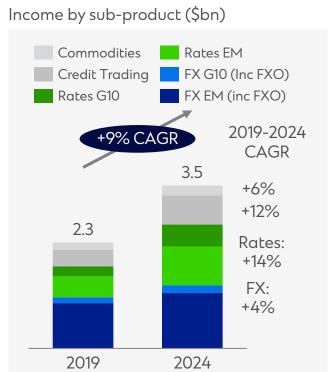
Strategically positioned across EMs

- Unique EM franchise leveraging our global footprint
 - Click <u>here</u> to explore our Global Markets offerings & capabilities
- Strategic investments in technology and talents
- Leveraging WRB distribution across high net worth and family offices

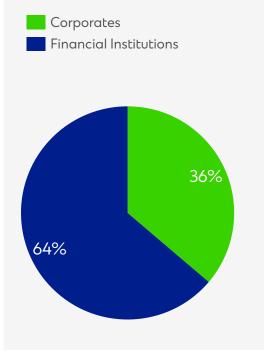
Europe & Americas (4) Africa and the Middle East (17) ASEAN (7)

Diversified Global Markets income

- Extensive capabilities across FX, Rates, Commodities & Credit Trading
- Global Markets income up 9% CAGR since 2019
 - Significant increase in Rates income, up ~2x and 14% CAGR
 - Credit Trading income up 12% CAGR with growing offerings in bonds



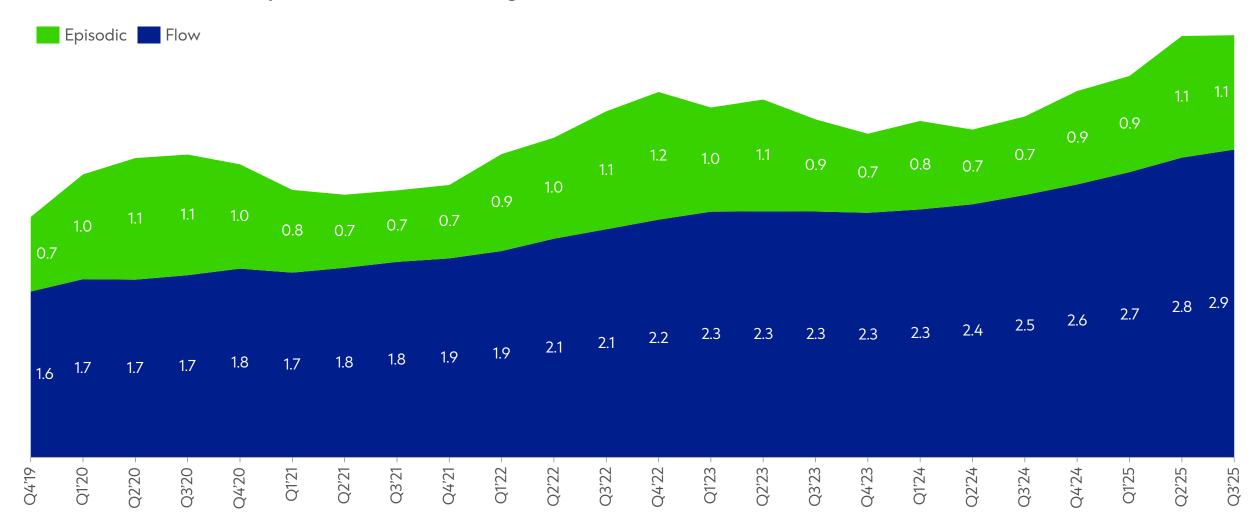
FY'24 income by segment





Consistent flow income growth

Global Markets: Flow and episodic last 12-month rolling income¹ (\$bn)





Overview of Global Banking

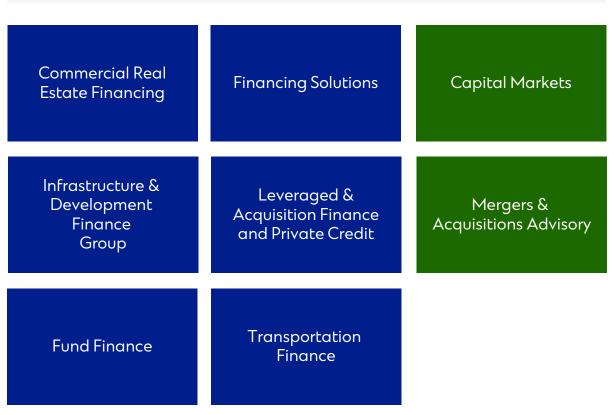
Comprehensive solutions

Lending and Financial Solutions

- 8 product verticals with comprehensive financing and advisory solutions
- Expertise for Corporate and FI needs across the capital structure

Leveraging unique network capabilities across multiple markets

Bankers based in >20 markets globally



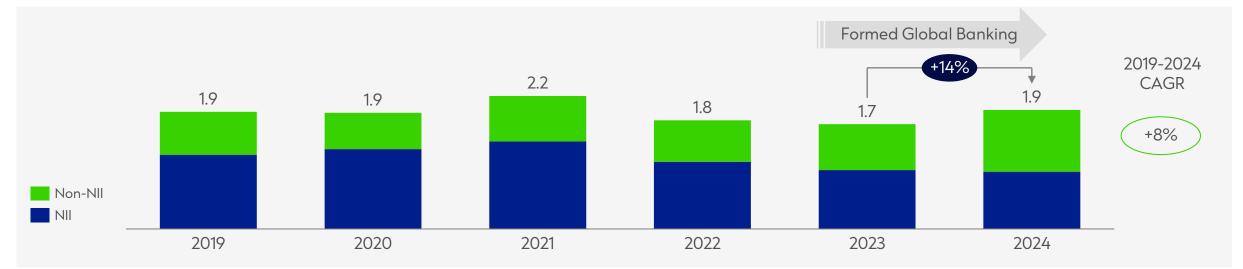
Capital Markets & Advisory



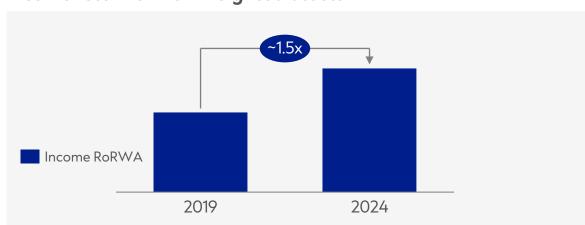


Global Banking financial performance

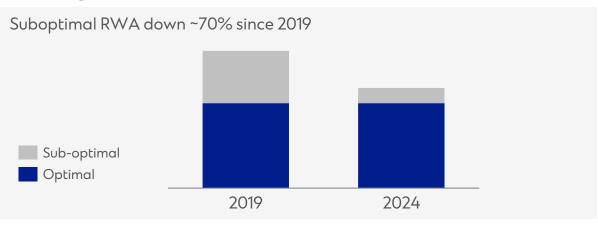
Income (\$bn)



Income return on risk-weighted assets



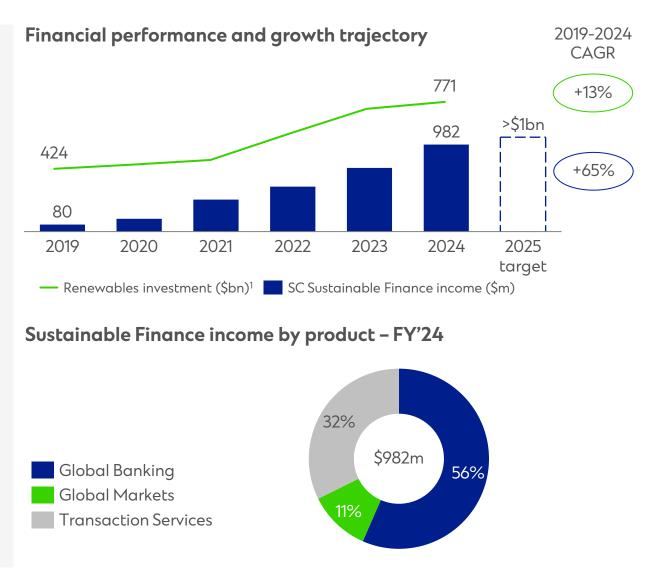
Risk-weighted assets





Leading Sustainable Finance capabilities

- Achieved strong growth in Sustainable Finance income, outpacing growth in global renewables investment
- Well on track to deliver 2025 income target of >\$1bn
 - Income spread across product types, with >50% coming from Global Banking
 - Asia contributes to more than half of Sustainable Finance income
- Mobilised \$136bn of sustainable finance since 2021 to H1'25; making good progress towards our \$300bn target by 2030





Growing RMBI franchise

RMB positioning



4th most-used payment currency¹ 2nd

most-used global trade finance currency²

Investment currency

2nd

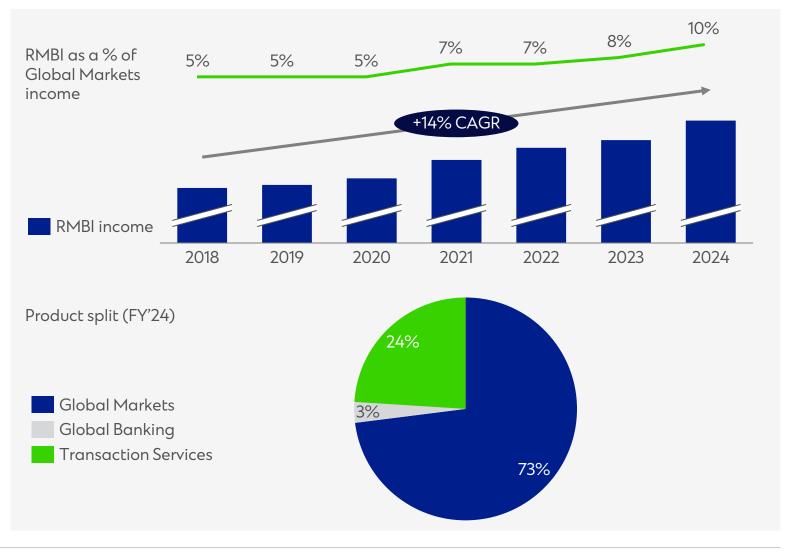
largest Bond Market by total securities outstanding³

Reserve currency

3rd

largest in IMF SDR basket weighting⁴

Our RBMI income since 2018

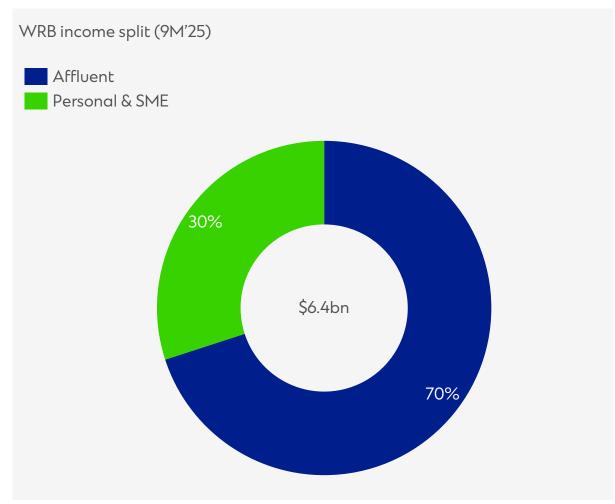


Wealth and Retail Banking (WRB)

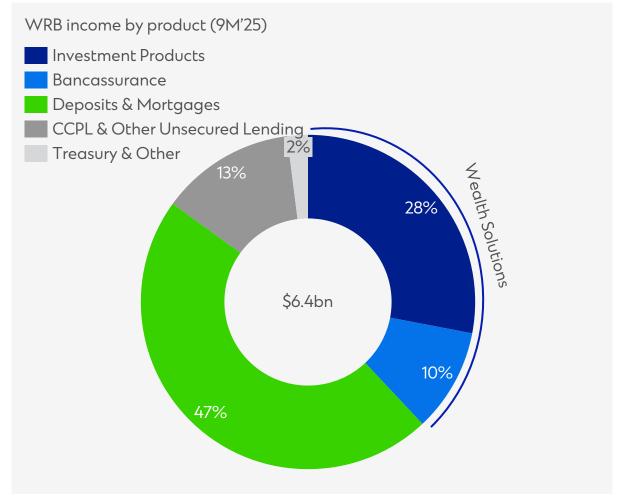


Affluent is core to Wealth and Retail Banking

Affluent accounts for ~70% of WRB income...



...with higher share of wealth supporting income growth

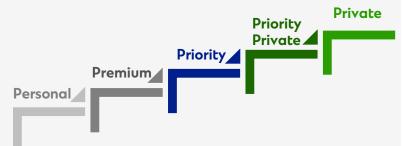




We are a large wealth manager with three key differentiators

1. Strong funnel along the client continuum

- Client continuum offers a distinctive pipeline of high value clients
- Focused on building scale across the continuum, particularly in Priority Private & Private
- Personal continues to be a key feeder of Affluent



2. Local strength, global network

- Uniquely positioned to serve both local and international needs of clients
 - 4 international wealth hubs: Jersey, UAE, Singapore, Hong Kong
 - 5 key diasporas: Global Chinese, Global Indian, ASEAN, African and International



3. Deep wealth expertise

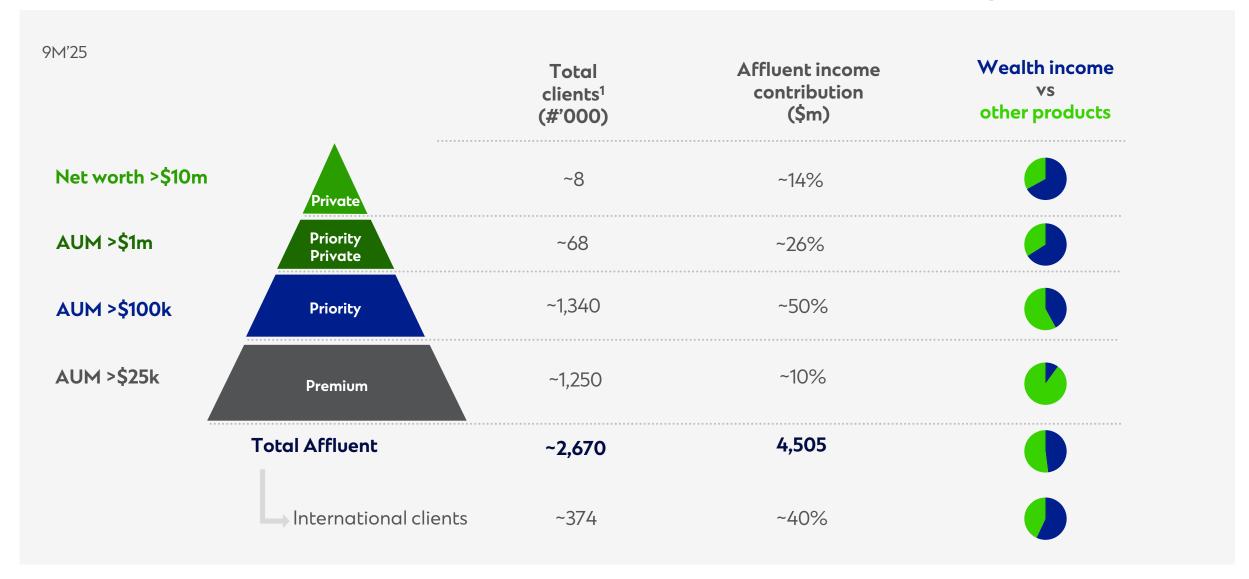
- Comprehensive product propositions through innovation and open architecture
 - Differentiated tailored solutions, leveraging digital tools
- Personalised advisory with global expertise and local knowledge, including CIO insights



We are investing \$1.5bn over 2025-2029 in our Affluent business where we are most differentiated



1 Affluent continuum is a core part of our WRB strategy





Capturing international wealth flows across AAME

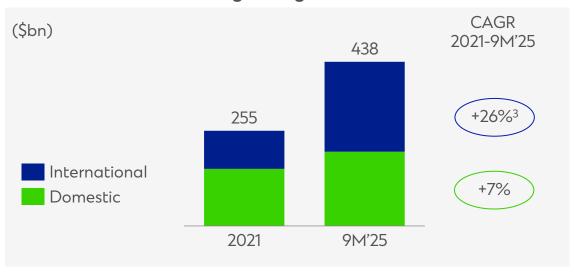
We operate in fast-growing wealth booking centres



9M'25 Affluent net new money²



Our international AUM is growing faster than domestic





3 Differentiated wealth advisory enabled by open architecture

Handpicked portfolio solutions from leading providers

~100 traditional and alternative asset managers

Sample partners: Traditional









Sample partners: Alternative

APOLLO





ARDIAN

Real-time access to multiple counterparties...

...for competitive and customised pricing

Real-time pricing from:

11

equity structured notes issuers

9

FX derivatives counterparties 10

equity derivatives counterparties

50+

bond counterparties

Equity trading capability via:

Online trading in Hong Kong, Singapore, Taiwan, Malaysia, UAE, India and to private banking clients

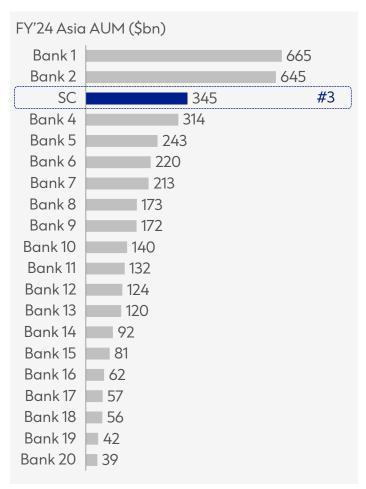
17 brokers covering **39** exchanges

We now rank best-in-class in net promoter score in Priority Banking across 8 of our top 9 affluent markets¹



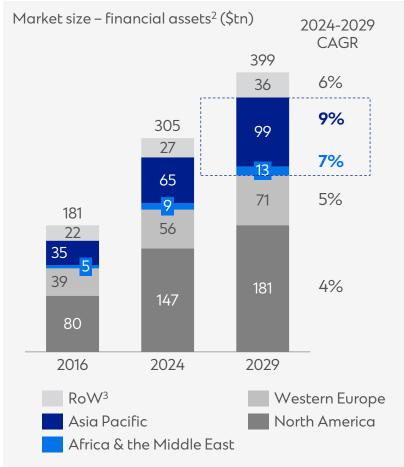
Strong momentum in Affluent NNM and AUM...

Top 20 wealth managers in Asia¹

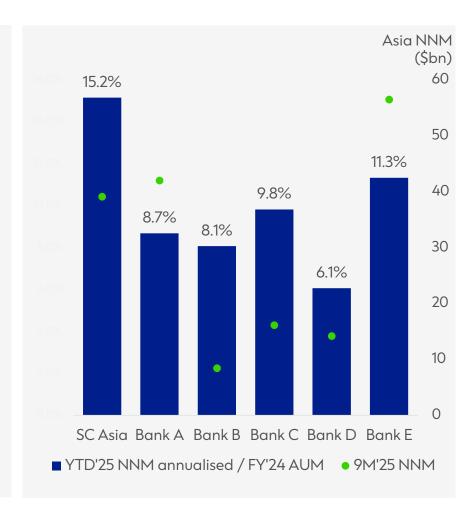


Outperforming financial assets growth

... which are expected to grow 7-9% in our footprint



Net new money (NNM)⁴



...supporting double-digit income growth in Wealth Solutions

Affluent AUM (\$bn)

Wealth Solutions income (\$m)





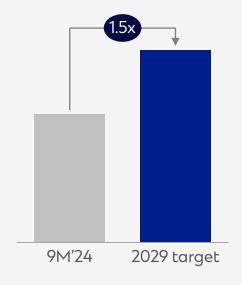
We continue to invest for growth

~50% ~25% ~25%

People

- Hire senior priority RMs and wealth specialists to grow HNW and international clients
- Hire frontline talent in private banking across key hubs to strengthen UHNW advisory

Relationship Managers (RMs)



Digital

- Upgrade digital propositions and platforms
- Bring digital advisory and DIY solutions to clients

Investment allocation over the next 3-5 years



2

Brand, marketing & client centres

- 18 client centres globally across our wealth hubs and key markets
- Focus on strengthening our brand positioning as an international wealth manager









Ventures and Digital Assets



Ventures 2024 highlights



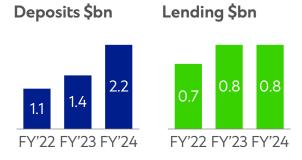
- 2024 income up 15% YoY
- ~650k customers in 2024, equivalent to >10% of Hong Kong's bankable population¹; average of 3.1x products per customer in 2024
- First digital bank in Hong Kong to offer Asia Miles as part of client value proposition
- Awarded the "Best Digital-only Bank in Hong Kong" by The Asian Banker²



- 2024 income more than doubled YoY
- ~974k customers in 2024; ~18% market share of adult population in Singapore³
- Launched Trust+, a proposition for mass affluent
- Awarded "Best Mobile Banking App" by The Digital Banker⁴

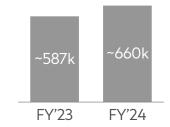


- Launched 4 new ventures in 2024
- Olea Global secured a \$100m warehouse financing facility⁵
- Zodia Custody's client base significantly expanded; now backed by four major financial institutions





of customers across SCV entities



Mox and Trust are each expected to be profitable in 2026
Underlying losses in Ventures to be below \$0.2bn 2025-2026 (cumulative), with majority in 2025

Digital asset initiatives

Strategic capabilities across digital assets (DA)

Access

enable clients to access DA ecosystems through a trusted counterparty

Custody

facilitate the safekeeping of DA or DA-linked assets

Execution

facilitate clients to transact and manage risk in DA

Tokenisation

convert assets into a token which can be moved, stored or recorded on a blockchain

Interoperability

enable data and assets to be exchanged across different blockchains

Corporate & Investment Banking (CIB)

Institutional Bitcoin & Ether Trading

Spot and soon cash-settled derivatives

UK since July 2025

Partior

Distributed Ledged Technology (DLT) Interbank Settlement Network

> Invested Nov 2022; Euro-settlement May 2024

DA Collateral Mirroring

Enabling crypto & tokenized money market funds as off-exchange collateral

Launched April 2025

HKD Stablecoin Joint Venture

With Animoca brands and Hong Kong Telecom

Offering coming soon

DA Custody

Cryptoassets & Tokenized Assets

DIFC since Sept 2024 Luxembourg since Jan 2025

Tokenised Deposits

Enabling cross-border client treasury movements

Pilot client in Hong Kong since July 2018

Stablecoin Issuer Banking

Fiat reserve management and on/off ramps

Supporting 4 global issuers

Wealth & Retail Banking (WRB)

DA/Crypto ETF access

For WRB and Mox Bank clients

Live since Aug 2024

e-HKD CBDC support

e-HKD services (wallets & offline payments)

Pilot live since Oct 2023

Structured Products & OTC Derivatives on DA/Crypto ETFs

for Private Banking clients

Live since Jul 2025

e-CNY CBDC support (L2.5 bank)

e-CNY services (wallets & applications)

Pilot live since Nov 2023

e-Naira CBDC support

e-Naira services (wallets & payments)

Live since March 2022

Zodia Custody

Institutional custody for over 75 cyptoassets & tokenized assets

Live since Feb 2022

Zodia Markets

SC Ventures

Institutional spot trading for over 70 cryptoassets and stablecoins

Live since Sept 2022

Libeara

Asset tokenization platform for Fund and Asset Managers

Live since Feb 2024

Global DA Holdings

Minority investments across DA spectrum

Established Nov 2023

SWIAT

(Secure Worldwide Interbank Asset Transfer) On-chain market infrastructure platform for Financial Institutions

Invested since Jan 2023

Ripple

Blockchain payments network, crypto custody and prime brokerage

Invested since Sept 2016

Advocacy and Industry Engagement:

BIS Project Agorá | HKMA Project Ensemble | MAS Project Guardian | UK Finance | Global Blockchain Business Council | Institute of International Finance | Global Financial Markets Association | Libra/Diem



Select technical and abbreviated terms

Term	Definition	
AAME	Asia, Africa and the Middle East	
ASEAN	Association of Southeast Asian Nations	
AUM	Assets under management	
Avg	Average	
bn	billion	
bps	basis points	
C&O	Central & Others	
CAGR	Compound annual growth rate	
CASA	Current accounts and savings accounts	
CIB	The Group's Corporate & Investment Banking client segment	
CIO	Chief Investment Office	
CCPL	Credit Cards and Personal Loans	
ссу	Constant currency. A performance measure on a constant currency basis is presented such that comparative periods are adjusted for the current year's functional currency rate	
CET1	Common Equity Tier 1. A measure of CET1 capital as a percentage of RWA	
DIY	Do it yourself	
EM	Emerging markets	
FI	Financial Institutions	
FVOCI	Fair value through other comprehensive income	
FVTPL	Fair value through profit or loss	
FX	Foreign exchange	
FY	Full year	
GDP	Gross domestic product	
GSIB	Global systemically important bank	
HKD	Hong Kong Dollars	
HTC/HTM	Held to collect/Held to maturity	
IMF	International Monetary Fund	
JV	Joint venture	
L&A	Loans and advances	
min.	Minimum	

Term	Definition	
n.m.	Not meaningful	
NII	Net interest income	
NNM	Net new money	
NNS	Net new sales	
PBT	Profit before tax	
PTR	Passthrough rates	
QoQ	Quarter-on-quarter	
RM	Relationship manager	
RMBI	Renminbi internationalisation	
RoRWA	Return on risk-weighted assets	
RWA	Risk-weighted assets. A measure of a bank's assets adjusted for their	
	associated risks, expressed as a percentage of an exposure value in	
	accordance with the applicable standardised or IRB approach provisions	
SC	Standard Chartered	
SCV	SC Ventures	
SDR	Special drawing rights	
TNAV	Tangible net asset value	
Underlying	The ratio of the current year's underlying profit attributable to ordinary	
RoTE	shareholders plus fair value on OCI equity movement relating to Ventures	
	segment to the weighted average tangible equity, being ordinary	
	shareholders' equity less the intangible assets for the reporting period	
UAE	United Arab Emirates	
UHNW	Ultra-high net worth	
UK	United Kingdom	
US	United States	
USD	United States Dollar	
Ventures	SC Ventures + Mox + Trust	
WRB	The Group's Wealth & Retail Banking client segment	
YoY	Year-on-year. YoY variance is better/(worse) other than assets and liabilities	
	which is increase/(decrease)	
YTD	Year-to-date	



Important notice

Forward-looking statements

The information included in this document may contain 'forward-looking statements' based upon current expectations or beliefs as well as statements formulated with assumptions about future events. Forward-looking statements include, without limitation, projections, estimates, commitments, plans, approaches, ambitions and targets (including, without limitation, ESG commitments, ambitions and targets). Forward-looking statements often use words such as 'may', 'could', 'will', 'expect', 'intend', 'estimate', 'anticipate', 'believe', 'plan', 'seek', 'aim', 'continue' or other words of similar meaning to any of the foregoing. Forward-looking statements may also (or additionally) be identified by the fact that they do not relate only to historical or current facts.

By their very nature, forward-looking statements are subject to known and unknown risks and uncertainties and other factors that could cause actual results, and the Group's plans and objectives, to differ materially from those expressed or implied in the forward-looking statements. Readers should not place reliance on, and are cautioned about relying on, any forward-looking statements.

There are several factors which could cause the Group's actual results and its plans and objectives to differ materially from those expressed or implied in forward-looking statements. The factors include (but are not limited to): changes in global, political, economic, business, competitive and market forces or conditions, or in future exchange and interest rates; changes in environmental, geopolitical, social or physical risks; legal, regulatory and policy developments, including regulatory measures addressing climate change and broader sustainability-related issues; the development of standards and interpretations, including evolving requirements and practices in ESG reporting; the ability of the Group, together with governments and other stakeholders to measure, manage, and mitigate the impacts of climate change and broader sustainability-related issues effectively; risks arising out of health crises and pandemics; risks of cyber-attacks, data, information or security breaches or technology failures involving the Group; changes in tax rates or policy; future business combinations or dispositions; and other factors specific to the Group, including those identified in Standard Chartered PLC's Annual Report and the financial statements of the Group. To the extent that any forward-looking statements contained in this document are based on past or current trends and/or activities of the Group, they should not be taken as a representation that such trends or activities will continue in the future.

No statement in this document is intended to be, nor should be interpreted as, a profit forecast or to imply that the earnings of the Group for the current year or future years will necessarily match or exceed the historical or published earnings of the Group. Each forward-looking statement speaks only as of the date that it is made. Except as required by any applicable laws or regulations, the Group expressly disclaims any obligation to revise or update any forward-looking statement contained within this document, regardless of whether those statements are affected as a result of new information, future events or otherwise.

Please refer to Standard Chartered PLC's Annual Report and the financial statements of the Group for a discussion of certain of the risks and factors that could adversely impact the Group's actual results, and cause its plans and objectives, to differ materially from those expressed or implied in any forward-looking statements.

Non-IFRS performance measures and alternative performance measures

This document may contain: (a) financial measures and ratios not specifically defined under: (i) International Financial Reporting Standards (IFRS) (Accounting Standards) as adopted by the European Union; or (ii) UK-adopted International Accounting Standards (IAS); and/or (b) alternative performance measures as defined in the European Securities and Market Authority guidelines. Such measures may exclude certain items which management believes are not representative of the underlying performance of the business and which distort period-on-period comparison. These measures are not a substitute for IAS or IFRS measures and are based on a number of assumptions that are subject to uncertainties and change. Please refer to Standard Chartered PLC's Annual Report and the financial statements of the Group for further information, including reconciliations between the underlying and reported measures.

Financial instruments

Nothing in this document shall constitute, in any jurisdiction, an offer or solicitation to sell or purchase any securities or other financial instruments, nor shall it constitute a recommendation or advice in respect of any securities or other financial instruments or any other matter

