# Standard Chartered PLC Q1'24 Results

02 May 2024

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Unless another currency is specified, the word 'dollar' or symbol '\$' in this document means US dollar and the word 'cent' or symbol 'c' means one-hundred tho fone US dollar. The word 'cent' or symbol 'c' means one-hundred tho fone US dollar. The word 'cent' or symbol 'c' means one-hundred tho fone US dollar. The word 'cent' or symbol 'c' means one-hundred tho fone US dollar. The word 'cent' or symbol 'c' means one-hundred tho fone US dollar. The word 'cent' or symbol 'c' means one-hundred tho fone US dollar. The word 'cent' or symbol 'c' means one-hundred tho fone US dollar. The word 'cent' or symbol 'c' means one-hundred tho fone US dollar. The word 'cent' or symbol 'c' means one-hundred tho fone US dollar. The word 'cent' or symbol 'c' means one-hundred tho fone US dollar. The word 'cent' or symbol 'c' means one-hundred tho fone US dollar. The word 'cent' or symbol 'c' means one-hundred tho fone US dollar. The word 'cent' or symbol 'c' means one-hundred tho fone US dollar. The word 'cent' or symbol 'c' means one-hundred tho fone US dollar. The word 'cent' of the word 'cent' or symbol 'c' means one-hundred tho fone US dollar. The word 'cent' of the w

Unless the context requires, within this document, 'China' refers to the People's Republic of China and, for the purposes of this document only, excludes Hong Kong Special Administrative Region (Hong Kong), Macau Special Administrative Region (Macau) and Taiwan. 'Korea' or 'South Korea' refers to the Republic of Korea.

Within the tables in this report, blank spaces indicate that the number is not disclosed, dashes indicate that the number is zero and nm stands for not meaningful.

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## Standard Chartered PLC - Results for the first quarter ended 31 March 2024

All figures are presented on an underlying basis and comparisons are made to 2023 on a reported currency basis, unless otherwise stated. A reconciliation of restructuring and other items excluded from underlying results is set out on pages 24-27.

#### Bill Winters, Group Chief Executive, said:

"We delivered a strong set of results in the first quarter of 2024, with double-digit growth in income and positive operational leverage. Business performance was strong and broad-based across our segments, products and markets in what continues to be an uncertain environment. We have taken action to create a simpler and more efficient organisation with changes to our Group management structure and we are advancing our Fit for Growth programme. We remain confident in the delivery of our financial targets and are maintaining our full year 2024 guidance."

#### Selected information on Q1'24 financial performance with comparisons to Q1'23 unless otherwise stated

- Operating income up 17% to \$5.2bn, up 20% at constant currency (ccy); up 14% at ccy excluding two notable items of \$234m reported in Treasury and Other products
  - Net interest income (NII) up 5% at ccy to \$2.4bn with net interest margin of 1.76%, up 6bps quarter-on-quarter (QoQ)
  - Non NII up 37% at ccy to \$2.7bn, up 25%, excluding two notable items
  - Markets up 17% at ccy from higher Macro Trading across rates, foreign exchange and commodities and Credit Trading
  - Wealth Solutions up 23% at ccy, with broad-based growth across products and supported by robust leading indicators in Affluent net new money and new to bank clients
  - Banking up 17% at ccy, from Lending & Financial Solutions driven by higher origination and distribution volumes
  - Two notable items of \$234m from revaluation of FX positions in Egypt and hyperinflation in Ghana
- Operating expenses up 6% at ccy to \$2.8bn, up 2% QoQ at ccy
- Income-to-cost jaws positive in the quarter
- Credit impairment charge of \$176m in Q1'24, primarily Wealth & Retail Banking (WRB) of \$136m reflecting a charge in line with recent quarters; net nil charge for Corporate & Investment Banking (CIB) with China Commercial Real Estate (CRE) portfolio charge of \$10m offset by other releases
  - Loan-loss rate (LLR) of 23bps in Q1'24
  - High risk assets of \$8.5bn, down \$2bn QoQ; \$1bn from reversal of existing sovereign exposure from reverse repo to investment securities
  - China CRE portfolio: total expected credit loss provisions \$1.2bn, stage 3 exposures of \$1.5bn with cover ratio including collateral of 90% and a remaining management overlay of \$129m
- Underlying profit before tax of \$2.1bn, up 27% at ccy; reported profit before tax of \$1.9bn, up 8% at ccy
- Tax charge of \$0.5bn; underlying effective tax rate of 26%
- Other items of \$112m includes \$100m provision in respect of the Korea equity linked securities portfolio
- · Balance sheet remains strong, liquid and well-diversified
  - Loans and advances to customers of \$283bn, down \$4bn or 1% since 31.12.23; up \$4bn or 2% on an underlying basis; growth from CIB partly offset by mortgage headwinds
  - Customer deposits of \$459bn, down \$10bn or 2% since 31.12.23; down \$6bn or 1% at ccy; growth in WRB offset by lower CIB CASA from month end client activity, substantially returned post quarter end
  - Liquidity coverage ratio of 146% (31.12.23: 145%)
- Risk-weighted assets (RWA) of \$252bn, up \$8bn or 3% since 31.12.23
  - Credit risk RWA up \$2bn includes increases from change in asset mix and model changes, partly offset by lower FX
  - Market risk RWA up \$4bn; RWA deployed to help clients capture opportunities in Markets
  - \$2bn from mechanically higher Operational risk RWA, due to an increase in average income as measured over a rolling threeyear time horizon
- Capital position remains robust
  - Common equity tier 1 (CET1) ratio of 13.6% (31.3.24) broadly stable post the full impact of the \$1 billion share buyback announced in February 2024; underlying profit accretion offset by increased RWAs; around two-thirds of share buyback completed to date
- Underlying earnings per share (EPS) increased 15.3 cents or 41% to 52.9 cents; Reported EPS increased 5.8 cents or 14% to 46.5 cents



## Standard Chartered PLC - Results for the first quarter ended 31 March 2024

- Tangible net asset value per share decreased 3 cents to 1,390 cents since 31.12.23; profit accretion offset by reserve movements and full \$1bn share buyback reduction from tangible equity, whilst reduction in the number of basic ordinary shares reflects buyback completion of 44% as of 31.3.24
- Return on tangible equity (RoTE) of 15.2%, up 3%pts

#### Guidance

The start to the year has been strong and the momentum we see across our businesses gives us confidence in the delivery of our financial targets set out in February. We are maintaining our 2024 guidance:

- Operating income to increase around the top of 5-7% range in 2024, excluding the two notable items in Q1'24
- Net interest income for 2024 of \$10bn to \$10.25bn, at ccy
- Positive income-to-cost jaws, excluding UK bank levy, at ccy in 2024
- Low single-digit percentage growth in loans and advances to customers and RWA in 2024
- Continue to expect LLR to normalise towards the historical through the cycle 30 to 35bps range
- Continue to operate dynamically within the full 13-14% CET1 ratio target range
- Continue to increase full-year dividend per share over time
- RoTE increasing steadily from 10%, targeting 12% in 2026 and to progress thereafter



### Statement of results

|  | Q1'24<br>\$million | Q1'23<br>\$million | Change <sup>1</sup><br>% |
|--|--------------------|--------------------|--------------------------|
| Underlying performance   |                    |                    |                          |
| Operating income   | 5,152              | 4,396              | 17                       |
| Operating expenses (including UK bank levy)  | (2,786)            | (2,675)            | (4)                      |
| Credit impairment  | (176)              | (26)               | nm <sup>8</sup>          |
| Other impairment   | (60)               | _                  | nm <sup>8</sup>          |
| (Loss)/Profit from associates and joint ventures   | (1)                | 11                 | nm <sup>8</sup>          |
| Profit before taxation   | 2,129              | 1,706              | 25                       |
| Profit attributable to ordinary shareholders <sup>2</sup>  | 1,393              | 1,076              | 29                       |
| Return on ordinary shareholders' tangible equity (%)   | 15.2               | 11.9               | 330bps                   |
| Cost to income ratio (excluding bank levy) (%)   | 54.1               | 60.9               | 680bps                   |
| Reported performance <sup>7</sup>  |                    |                    | · · · ·                  |
| Operating income   | 5,130              | 4,560              | 13                       |
| Operating expenses   | (2,997)            | (2,750)            | (9)                      |
| Credit impairment  | (165)              | (20)               | nm <sup>8</sup>          |
| Other impairment   | (60)               | _                  | nm <sup>8</sup>          |
| Profit from associates and joint ventures  | 6                  | 18                 | nm <sup>8</sup>          |
| Profit before taxation   | 1,914              | 1,808              | 6                        |
| Taxation   | (519)              | (464)              | (12)                     |
| Profit for the period  | 1,395              | 1,344              | 4                        |
| Profit attributable to parent company shareholders   | 1,403              | 1,341              | 5                        |
| Profit attributable to ordinary shareholders <sup>2</sup>  | 1,223              | 1,163              | 5                        |
| Return on ordinary shareholders' tangible equity (%)   | 13.5               | 13.0               | 50bps                    |
| Cost to income ratio (including bank levy) (%)   | 58.4               | 60.3               | 190bps                   |
| Net interest margin (%) (adjusted) <sup>6</sup>  | 1.76               | 1.63               | 13bps                    |
| Balance sheet and capital  |                    |                    |                          |
| Total assets   | 812,525            | 820,678            | (1)                      |
| Total equity   | 50,839             | 50,011             | 2                        |
| Average tangible equity attributable to ordinary shareholders <sup>2</sup>   | 36,510             | 36,269             | 1                        |
| Loans and advances to customers  | 283,403            | 300,627            | (6)                      |
| Customer accounts  | 459,386            | 462,169            | (1)                      |
| Risk weighted assets   | 252,116            | 250,893            | _                        |
| Total capital  | 52,538             | 52,318             | _                        |
| Total capital (%)  | 20.8               | 20.9               | (10)bps                  |
| Common Equity Tier1  | 34,279             | 34,402             | _                        |
| Common Equity Tier 1 ratio (%)   | 13.6               | 13.7               | (10)bps                  |
| Advances-to-deposits ratio (%) <sup>3</sup>  | 54.3               | 56.2               | (2.0)                    |
| Liquidity coverage ratio (%)   | 146                | 161                | (15)                     |
| Leverage ratio (%)   | 4.8                | 4.7                | 10bps                    |
| Information per ordinary share   | Cents              | Cents              | Change <sup>1</sup>      |
| Earnings per share – underlying <sup>4</sup>   | 52.9               | 37.6               | 15.3                     |
| - reported <sup>4</sup>  | 46.5               | 40.7               | 5.8                      |
| Net asset value per share  | 1,626              | 1,505              | 121                      |
| Tangible net asset value per share <sup>5</sup>  | 1,390              | 1,297              | 93                       |
| Number of ordinary shares at period end (millions)   | 2,610              | 2,833              | (8)                      |
| to the state of th | 2,010              | 2,000              | (0)                      |

<sup>1</sup> Variance is better/(worse) other than assets, liabilities and risk-weighted assets. Change is percentage points difference between two points rather than percentage change for total capital ratio (%), common equity tier 1 ratio (%), net interest margin (%), advances-to-deposits ratio (%), liquidity coverage ratio (%), leverage ratio (%), cost-to-income ratio (%) and return on ordinary shareholders' tangible equity (%). Change is cents difference between two points rather than percentage change for earnings per share, net asset value per share and tangible net asset value per share

- 2 Profit attributable to ordinary shareholders is after the deduction of dividends payable to the holders of non-cumulative redeemable preference shares and Additional Tier 1 securities classified as equity
- 3 When calculating this ratio, total loans and advances to customers excludes reverse repurchase agreements and other similar secured lending, excludes approved balances held with central banks, confirmed as repayable at the point of stress and includes loans and advances to customers held at fair value through profit and loss. Total customer accounts include customer accounts held at fair value through profit or loss
- 4 Represents the underlying or reported earnings divided by the basic weighted average number of shares. Prior period refers to 3 months ended 31.03.23
- 5 Calculated on period end net asset value, tangible net asset value and number of shares
- 6 Net interest margin is calculated as adjusted net interest income divided by average interest-earning assets, annualised
- 7 Reported performance/results within this interim financial report means amounts reported under UK-adopted IAS and EU IFRS. In prior periods Reported performance/results were described as Statutory performance/results
- 8 Not meaningful



## Group Chief Financial Officer's review

#### The Group delivered a strong performance in the first quarter of 2024

#### Summary of financial performance

|  | Q1'24<br>\$million | Q1'23<br>\$million | Change<br>%     | Constant<br>currency<br>change <sup>1</sup><br>% | Q4'23<br>\$million | Change<br>%     | Constant<br>currency<br>change <sup>1</sup> |
|--|--------------------|--------------------|-----------------|--|--------------------|-----------------|---|
| Underlying net interest income <sup>3</sup>                | 2,419              | 2,341              | 3               | 5  | 2,392              | 1               | 1   |
| Underlying non NII <sup>3</sup>                            | 2,733              | 2,055              | 33              | 37   | 1,632              | 67              | 68  |
| Underlying operating income                                | 5,152              | 4,396              | 17              | 20   | 4,024              | 28              | 28  |
| Other operating expenses                                   | (2,786)            | (2,675)            | (4)             | (6)  | (2,754)            | (1)             | (2)   |
| UK bank levy   | -                  | -                  | nm <sup>4</sup> | nm <sup>4</sup>                                  | (108)              | 100             | 100   |
| Underlying operating expenses                              | (2,786)            | (2,675)            | (4)             | (6)  | (2,862)            | 3               | 2   |
| Underlying operating profit before impairment and taxation | 2,366              | 1,721              | 37              | 40   | 1,162              | 104             | 102   |
| Credit impairment  | (176)              | (26)               | nm <sup>4</sup> | nm <sup>4</sup>                                  | (62)               | (184)           | (167)                                       |
| Other impairment   | (60)               | -                  | nm <sup>4</sup> | nm <sup>4</sup>                                  | (41)               | (46)            | (50)  |
| Profit from associates and joint ventures                  | (1)                | 11                 | (109)           | (109)  | (3)                | 67              | 67  |
| Underlying profit before taxation                          | 2,129              | 1,706              | 25              | 27   | 1,056              | 102             | 100   |
| Restructuring  | (55)               | 48                 | nm <sup>4</sup> | nm <sup>4</sup>                                  | (63)               | 13              | 3   |
| Goodwill & other impairment                                | -                  | -                  | nm <sup>4</sup> | nm <sup>4</sup>                                  | (153)              | 100             | 100   |
| DVA  | (48)               | 54                 | (189)           | (189)  | 35                 | nm <sup>4</sup> | nm <sup>4</sup>                             |
| Other items  | (112)              | -                  | nm <sup>4</sup> | nm <sup>4</sup>                                  | 262                | (143)           | (143)                                       |
| Reported profit before taxation                            | 1,914              | 1,808              | 6               | 8  | 1,137              | 68              | 66  |
| Taxation   | (519)              | (464)              | (12)            | (12)   | (199)              | (161)           | (123)                                       |
| Profit for the period                                      | 1,395              | 1,344              | 4               | 6  | 938                | 49              | 52  |
| Net interest margin (%) <sup>2</sup>                       | 1.76               | 1.63               | 13              |  | 1.70               | 6               |   |
| Underlying return on tangible equity (%) <sup>2</sup>      | 15.2               | 11.9               | 330             |  | 9.4                | 580             |   |
| Underlying earnings per share (cents)                      | 52.9               | 37.6               | 41              |  | 30.4               | 74              |   |

<sup>1</sup> Comparisons presented on the basis of the current period's transactional currency rate, ensuring like-for-like currency rates between the two periods

#### Reported financial performance summary

|  |           |           |        | Constant            |           |        | Constant            |
|--|-----------|-----------|--------|---------------------|-----------|--------|---------------------|
|  |           |           |        | currency            |           |        | currency            |
|  | Q1'24     | Q1'23     | Change | change <sup>1</sup> | Q4'23     | Change | change <sup>1</sup> |
|  | \$million | \$million | %      | %                   | \$million | %      | %                   |
| Net interest income                                      | 1,572     | 2,006     | (22)   | (20)                | 1,860     | (15)   | (16)                |
| Non NII  | 3,558     | 2,554     | 39     | 43                  | 2,509     | 42     | 42                  |
| Reported operating income                                | 5,130     | 4,560     | 13     | 15                  | 4,369     | 17     | 17                  |
| Reported operating expenses                              | (2,997)   | (2,750)   | (9)    | (12)                | (3,013)   | 1      | -                   |
| Reported operating profit before impairment and taxation | 2,133     | 1,810     | 18     | 20                  | 1,356     | 57     | 55                  |
| Credit impairment  | (165)     | (20)      | nm³    | nm³                 | (55)      | nm³    | (185)               |
| Goodwill & other impairment                              | (60)      | -         | nm³    | nm³                 | (197)     | 70     | 69                  |
| Profit from associates and joint ventures                | 6         | 18        | (67)   | (67)                | 33        | (82)   | (82)                |
| Reported profit before taxation                          | 1,914     | 1,808     | 6      | 8                   | 1,137     | 68     | 66                  |
| Taxation   | (519)     | (464)     | (12)   | (12)                | (199)     | (161)  | (123)               |
| Profit/(loss) for the period                             | 1,395     | 1,344     | 4      | 6                   | 938       | 49     | 52                  |
| Reported return on tangible equity (%) <sup>2</sup>      | 13.5      | 13.0      | 50     |                     | 10.0      | 350    |                     |
| Reported earnings per share (cents)                      | 46.5      | 40.7      | 14     |                     | 34.0      | 37     |                     |

<sup>1</sup> Comparisons presented on the basis of the current period's transactional currency rate, ensuring like-for-like currency rates between the two periods

<sup>3</sup> Not meaningful



<sup>2</sup> Change is the basis points (bps) difference between the two periods rather than the percentage change

<sup>3</sup> To be consistent with how we compute Net Interest Margin ("NIM"), and to align with the way we manage our business, we have changed our definition of Underlying net interest income ("NII") and Underlying non NII. The adjustments made to NIM, including interest expense relating to funding our trading book, will now be shown against Underlying non NII rather than Underlying NII. Prior periods have been restated. There is no impact on total income

<sup>4</sup> Not meaningful

 $<sup>2 \</sup>quad \text{Change is the basis points (bps) difference between the two periods rather than the percentage change} \\$ 

The Group delivered a strong performance in the first quarter of 2024. The Group's underlying profit before tax of \$2.1 billion was an increase of 27 per cent year-on-year at constant currency. Underlying operating income grew 20 per cent at constant currency to \$5.2 billion and was up 14 per cent at constant currency excluding two notable items totalling \$234 million relating to gains on revaluation of FX positions in Egypt and a hyperinflationary accounting adjustment in Ghana. Underlying net interest income was up 5 per cent at constant currency, underlying non NII increased 37 per cent or up 25 per cent at constant currency excluding the impact of the two notable items. The net interest margin increased 6 basis points to 176 basis points in the quarter, as the Group benefitted from the one month impact of the roll-off of short-term hedges and improved liability mix. Underlying expenses increased 6 per cent at constant currency driven higher by inflation and business growth initiatives. Income-to-cost jaws were positive in the quarter. Credit impairment charges of \$176 million in the quarter were equivalent to an annualised loan-loss rate of 23 basis points and benefitted from a net nil charge in Corporate & Investment Banking (CIB).

The Group remains well capitalised and highly liquid with a diverse and stable deposit base. The liquidity coverage ratio of 146 per cent was 1 percentage point higher on the prior quarter, reflecting disciplined asset and liability management. The common equity tier 1 (CET1) ratio of 13.6 per cent remains robust and stable post the impact of the full \$1 billion share buyback announced in February 2024 with profit accretion in the first quarter offset by growth in Risk-weighted assets (RWA)..

All commentary that follows is on an underlying basis and comparisons are made to the equivalent period in 2023 on a reported currency basis, unless otherwise stated.

- Underlying operating income of \$5.2 billion was up 17 per cent or 20 per cent at constant currency driven by strong business activity and the continued benefit of higher interest rates. Excluding the two notable items of \$234 million relating to translation gains on revaluation of FX positions in Egypt and a hyperinflationary accounting adjustment in Ghana, income increased 14 per cent at constant currency
- Underlying net interest income increased 3 per cent, or 5 per cent at constant currency. The net interest margin increased 13 basis
  points as the Group increased its pricing on assets and the yield on its Treasury portfolio more quickly than it repriced its liability
  base, reflecting strong pricing discipline and passthrough rate management as interest rates increased in key footprint
  currencies. The net interest margin also benefitted from a \$97 million increase from the roll-off of the loss-making short-term
  hedges. The improvement in margin was in part offset by lower asset volumes, partly due to currency translation
- Underlying non NII increased 33 per cent driven by strong performances in Wealth Solutions, Banking and Markets as well as the inclusion of two notable items under Treasury and Other income. Excluding the two notable items of \$234 million, underlying non NII was up 25 per cent at constant currency. An accounting asymmetry resulting from Treasury management of FX positions also contributed to an increase in underlying non NII, with a partial offset from reduced underlying net interest income
- Underlying operating expenses increased 4 per cent, or 6 per cent at constant currency. This growth reflected the impact of
  inflation and the Group's continued investment into business growth initiatives including Wealth & Retail Banking (WRB)
  relationship managers and CIB capabilities. The Group generated positive income-to-cost jaws of 13 per cent at constant
  currency
- Credit impairment was a \$176 million charge in the quarter with a \$136 million charge in WRB and a \$28 million charge in
  Ventures primarily from Mox. There was a net nil charge in CIB for the quarter as the charges including \$10 million relating to the
  China commercial real estate sector were offset by releases in other parts of the portfolio. The loan-loss rate for the quarter
  annualises to 23 basis points
- Other impairment charge of \$60 million was related to the write-off of software assets and had no impact on our capital ratios
- Profit from associates and joint ventures decreased \$12 million to a \$1 million loss as profits at China Bohai Bank (Bohai) reduced
- Restructuring, DVA and Other items totalled \$215 million. Other items include \$100 million provision for participation in a
  compensation scheme recommended by the Korean Financial Supervisory Service in respect of the Korea equity linked securities
  (ELS) portfolio. Restructuring charges were \$55 million while movements in Debit Valuation Adjustment (DVA) were a negative
  \$48 million
- Taxation was \$519 million on a reported basis, with an underlying effective tax rate of 26.5 per cent compared to the prior year
  rate of 26.3 per cent
- Underlying return on tangible equity (RoTE) increased by 330 basis points to 15.2 per cent due to higher profits. On a reported
  basis, RoTE increased 50 basis points to 13.5 per cent with underlying profits in part offset by a negative movement in DVA and
  the provision in relation to Korea ELS and Restructuring



#### Operating income by product<sup>2</sup>

|                                   |                    | - 117-2             |             | Constant currency        | 2                   |             | Constant                 |
|-----------------------------------|--------------------|---------------------|-------------|--------------------------|---------------------|-------------|--------------------------|
|                                   | Q1'24<br>\$million | Q1'23²<br>\$million | Change<br>% | change <sup>1</sup><br>% | Q4'23²<br>\$million | Change<br>% | change <sup>1</sup><br>% |
| Transaction Services              | 1,615              | 1,572               | 3           | 4                        | 1,659               | (3)         | (3)                      |
| Payments and Liquidity            | 1,161              | 1,094               | 6           | 7                        | 1,207               | (4)         | (4)                      |
| Securities & Prime Services       | 141                | 141                 | -           | 1                        | 140                 | 1           | 1                        |
| Trade & Working Capital           | 313                | 337                 | (7)         | (2)                      | 312                 | -           | -                        |
| Banking                           | 472                | 411                 | 15          | 17                       | 400                 | 18          | 18                       |
| Lending & Financial Solutions     | 414                | 353                 | 17          | 20                       | 358                 | 16          | 16                       |
| Capital Markets & Advisory        | 58                 | 58                  | -           | _                        | 42                  | 38          | 36                       |
| Markets                           | 1,041              | 922                 | 13          | 17                       | 534                 | 95          | 97                       |
| Macro Trading                     | 884                | 786                 | 12          | 16                       | 463                 | 91          | 93                       |
| Credit Trading                    | 167                | 121                 | 38          | 44                       | 92                  | 82          | 84                       |
| Valuation & Other Adj             | (10)               | 15                  | (167)       | (171)                    | (21)                | 52          | 47                       |
| Wealth Solutions                  | 616                | 511                 | 21          | 23                       | 412                 | 50          | 50                       |
| CCPL & Other Unsecured Lending    | 287                | 290                 | (1)         | 1                        | 288                 | -           | (1)                      |
| Deposits                          | 908                | 803                 | 13          | 14                       | 933                 | (3)         | (3)                      |
| Mortgages & Other Secured Lending | 103                | 161                 | (36)        | (34)                     | 57                  | 81          | 84                       |
| Treasury                          | 43                 | (233)               | 118         | 118                      | (235)               | 118         | 119                      |
| Other                             | 67                 | (41)                | nm³         | nm³                      | (24)                | nm³         | nm³                      |
| Total underlying operating income | 5,152              | 4,396               | 17          | 20                       | 4,024               | 28          | 28                       |

<sup>1</sup> Comparisons presented on the basis of the current period's transactional currency rate, ensuring like-for-like currency rates between the two periods

The operating income by product commentary that follows is on an underlying basis and comparisons are made to the equivalent period in 2023 on a constant currency basis, unless otherwise stated.

Transaction Services income increased 4 per cent. Payments and Liquidity was up by 7 per cent driven by higher volumes and margin growth from disciplined passthrough rate management in a continued high interest rate environment. This was partly offset by lower Trade & Working Capital income which decreased 2 per cent reflecting margin compression and lower volumes.

Banking income increased 17 per cent as Lending & Financial Solutions grew 20 per cent from higher origination and distribution volumes and increased deal completion leading to improved distribution fee income. Capital Market & Advisory income was stable.

Markets income was up 17 per cent with broad based growth across all products driven primarily by episodic income from market volatility in select geographies whilst Commodities benefitted from higher metals and energy prices.

Wealth Solutions income was up 23 per cent off the back of strong leading indicators with continued momentum in Affluent new to bank client onboarding and net new money which doubled year-on-year to \$11 billion. This led to broad-based growth across all products.

CCPL & Other Unsecured Lending income was up 1 per cent with volume growth in Personal Loans in part offset by lower Credit Card fee income.

Deposits income increased 14 per cent from higher volumes in term deposits, and active passthrough rate management in a higher rate environment.

Mortgages & Other Secured Lending income was down 34 per cent on the back of lower mortgage volumes particularly in Korea and Hong Kong, and margin compression which in part reflect the impact of the Best Lending Rate cap in Hong Kong restricting the ability to reprice mortgages despite an increase in funding costs from higher interest rates.

Treasury income increased by \$276 million benefitting from \$158 million translation gains on revaluation of United States Dollar (USD) FX positions in Egypt. The gains arose as the Egypt branch capital is held in USD but the functional currency is the Egyptian Pound (EGP) which has devalued over time and in accordance with IAS 21 'The Effects of Changes in Foreign Exchange Rates' has resulted in a gain on revaluation of monetary assets and liabilities. The income is offset by a loss in the currency translation reserve resulting in no impact on the Group's capital ratios. Future income adjustments could arise if the EGP exchange rate with the USD continues to move. Treasury also benefitted from the roll-off of short-term hedges which contributed a \$97 million increase in income year-on-year. The loss-making short-term hedges rolled off in part at the end of February 2023 and the remaining tranche matured at the end of February 2024.



<sup>2</sup> Products are now presented to reflect the RNS on Presentation of Financial Information issued on 2 April 2024. Prior periods have been restated and there is no change in total income

<sup>3</sup> Not meaningful

Other products of \$67 million include \$76 million from Ghana being deemed a hyperinflationary economy for accounting purposes. The results of Ghana operations have been prepared in accordance with IAS 29 'Financial Reporting in Hyperinflationary Economies' as if the economy had always been hyperinflationary. The results of those operations for the period ended 31 March 2024 are stated in terms of current purchasing power using the consumer price index (CPI), with the corresponding adjustment presented in the profit and loss account. In accordance with IAS 21, the results have been translated and presented in USD at the prevailing rate of exchange on 31 March 2024.

#### Profit before tax by client segment

|   |           |           |        | Constant            |           |        | Constant            |
|---|-----------|-----------|--------|---------------------|-----------|--------|---------------------|
|   |           |           |        | currency            |           |        | currency            |
|   | Q1'24     | Q1'23     | Change | change <sup>1</sup> | Q4'23     | Change | change <sup>1</sup> |
|   | \$million | \$million | %      | %                   | \$million | %      | %                   |
| Corporate & Investment Banking <sup>2</sup> | 1,639     | 1,485     | 10     | 13                  | 1,266     | 29     | 28                  |
| Wealth & Retail Banking <sup>2</sup>        | 729       | 677       | 8      | 8                   | 445       | 64     | 61                  |
| Ventures                                    | (112)     | (103)     | (9)    | (9)                 | (133)     | 16     | 16                  |
| Central & other items                       | (127)     | (353)     | 64     | 64                  | (522)     | 76     | 76                  |
| Underlying profit before taxation           | 2,129     | 1,706     | 25     | 27                  | 1,056     | 102    | 100                 |

<sup>1</sup> Comparisons presented on the basis of the current period's transactional currency rate, ensuring like-for-like currency rates between the two periods

The client segment commentary that follows is on an underlying basis and comparisons are made to the equivalent period in 2023 on a constant currency basis, unless otherwise stated.

Corporate & Investment Banking (CIB) profit before taxation increased 13 per cent. Income grew 10 per cent with strong double-digit growth in Markets, from higher episodic income and growth in flow income, and Banking, which benefitted from higher origination and distribution volumes. Expenses were 3 per cent higher with a net nil impairment charge.

Wealth & Retail Banking (WRB) profit before taxation increased 8 per cent, with income up 10 per cent benefitting from the impact of active passthrough management in Deposits and continued strong momentum in Wealth Solutions, partly offset by lower Mortgage income. Expenses increased 4 per cent while credit impairment charge was \$74 million higher following a non-repeat of prior year overlay releases.

Ventures loss increased by \$9 million to \$112 million reflecting the Group's continued investment in transformational digital initiatives. Income increased by \$15 million but this was partly offset by an increase in expenses of \$11 million. The impairment charge increased \$18 million to \$28 million reflecting increased bankruptcy related write-offs in Mox and the build-up of expected credit loss provisions as the credit portfolios grew.

Central & other items recorded a loss of \$127 million just over one third of the prior period loss. Treasury income increased by \$280 million mostly from translation gains on revaluation of FX positions in Egypt of \$158 million and benefited from the roll-off of the short-term hedges of \$97 million. Other products increased by \$93 million of which \$76 million is related to a hyperinflationary accounting adjustment in Ghana. Expenses increased by \$78 million from project costs and other items that are temporarily held centrally before recharging to client segments, whilst there was a credit impairment charge of \$12 million from sovereign-related exposures. Associates income reduced by \$17 million reflecting lower profits at Bohai.

#### Adjusted net interest income and margin

|   | Q1'24<br>\$million | Q1'23<br>\$million | Change <sup>1</sup> % | Q4'23<br>\$million | Change <sup>1</sup><br>% |
|---|--------------------|--------------------|-----------------------|--------------------|--------------------------|
| Adjusted net interest income <sup>2</sup> | 2,429              | 2,340              | 4                     | 2,397              | 1                        |
| Average interest-earning assets           | 553,710            | 582,557            | (5)                   | 558,183            | (1)                      |
| Average interest-bearing liabilities      | 537,161            | 538,969            | -                     | 537,916            | -                        |
|   |                    |                    |                       |                    |                          |
| Gross yield (%) <sup>3</sup>              | 5.18               | 4.37               | 81                    | 4.98               | 20                       |
| Rate paid (%) <sup>3</sup>                | 3.52               | 2.97               | 55                    | 3.40               | 12                       |
| Net yield (%) <sup>3</sup>                | 1.66               | 1.40               | 26                    | 1.58               | 8                        |
| Net interest margin (%) <sup>3,4</sup>    | 1.76               | 1.63               | 13                    | 1.70               | 6                        |

 $<sup>1\</sup>quad \text{Variance is better/(worse) other than assets and liabilities which is increase/(decrease)}$ 

- 4 Adjusted net interest income divided by average interest-earning assets, annualised
- 5 Not meaningful



<sup>2</sup> CCIB and CPBB segments have been renamed to CIB and WRB respectively, to reflect the RNS on Presentation of Financial Information issued on 2 April 2024

<sup>2</sup> Adjusted net interest income is reported net interest income less funding costs for the trading book, financial guarantee fees and others on interest-earning assets

 $<sup>3 \</sup>quad \text{Change is the basis points (bps) difference between the two periods rather than the percentage change} \\$ 

Adjusted net interest income increased 4 per cent due to 8 per cent increase in the net interest margin which averaged 176 basis points in the quarter, increasing 13 basis points year-on-year and 6 basis points compared to the prior quarter with a benefit from the one month roll-off of the loss-making short-term hedges and improved liabilities mix partly offset by an accounting asymmetry resulting from Treasury management of FX positions.

- Average interest-earning assets decreased 1 per cent in the quarter primarily from lower Treasury assets. Gross yields increased 20 basis points compared to the prior quarter, benefitting from continued higher interest rates, one month benefit from the roll-off of the short-term hedge and improved mix in part from the roll-off of Treasury assets and Mortgages in WRB
- Average interest-bearing liabilities were broadly stable on the prior quarter as growth in customer accounts was offset by lower
  Treasury balances. The rate paid on liabilities increased 12 basis points compared with the average in the prior quarter, reflecting
  the impact of interest rate movements which were partly offset by an improved liability mix

#### Credit risk summary

#### Income Statement (Underlying view)

|                                     | Qf24<br>\$million | Q1'23<br>\$million | Change <sup>1</sup><br>% | Q4'23<br>\$million | Change <sup>1</sup><br>% |
|-------------------------------------|-------------------|--------------------|--------------------------|--------------------|--------------------------|
| Total credit impairment charge      | 176               | 26                 | nm³                      | 62                 | 184                      |
| Of which stage 1 and 2 <sup>2</sup> | 61                | 6                  | nm³                      | 4                  | nm <sup>3</sup>          |
| Of which stage 3 <sup>2</sup>       | 115               | 20                 | $nm^3$                   | 58                 | 98                       |

<sup>1</sup> Variance is increase/(decrease) comparing current reporting period to prior reporting periods

#### **Balance** sheet

|   | 31.03.24<br>\$million | 31.12.23<br>\$million | Change <sup>1</sup><br>% | 31.03.23<br>\$million | Change <sup>1</sup><br>% |
|---|-----------------------|-----------------------|--------------------------|-----------------------|--------------------------|
| Gross loans and advances to customers <sup>2</sup>              | 288,643               | 292,145               | (1)                      | 305,975               | (6)                      |
| Of which stage 1  | 272,133               | 273,692               | (1)                      | 286,335               | (5)                      |
| Of which stage 2  | 9,520                 | 11,225                | (15)                     | 12,216                | (22)                     |
| Of which stage 3  | 6,990                 | 7,228                 | (3)                      | 7,424                 | (6)                      |
| Expected credit loss provisions                                 | (5,240)               | (5,170)               | 1                        | (5,348)               | (2)                      |
| Of which stage 1  | (478)                 | (430)                 | 11                       | (507)                 | (6)                      |
| Of which stage 2  | (359)                 | (420)                 | (15)                     | (446)                 | (20)                     |
| Of which stage 3  | (4,403)               | (4,320)               | 2                        | (4,395)               | _                        |
| Net loans and advances to customers                             | 283,403               | 286,975               | (1)                      | 300,627               | (6)                      |
| Of which stage 1  | 271,655               | 273,262               | (1)                      | 285,828               | (5)                      |
| Of which stage 2  | 9,161                 | 10,805                | (15)                     | 11,770                | (22)                     |
| Of which stage 3  | 2,587                 | 2,908                 | (11)                     | 3,029                 | (15)                     |
| Cover ratio of stage 3 before/after collateral (%) <sup>3</sup> | 63/81                 | 60/76                 | 3/5                      | 59 / 79               | 4/2                      |
| Credit grade 12 accounts (\$million)                            | 1,009                 | 2,155                 | (53)                     | 1,642                 | (39)                     |
| Early alerts (\$million)  | 4,933                 | 5,512                 | (11)                     | 5,351                 | (8)                      |
| Investment grade corporate exposures (%) <sup>3</sup>           | 72                    | 73                    | (1)                      | 75                    | (3)                      |

 $<sup>1\</sup>quad \text{Variance is increase/(decrease) comparing current reporting period to prior reporting periods}$ 



<sup>2</sup> Refer to Credit Impairment charge table in Risk review section for reconciliation from underlying to reported credit impairment

<sup>3</sup> Not meaningful

<sup>2</sup> Includes reverse repurchase agreements and other similar secured lending held at amortised cost of \$11,290 million at 31 March 2024, \$13,996 million at 31 December 2023 and \$14,398 million at 31 March 2023

<sup>3</sup> Change is the percentage points difference between the two points rather than the percentage change

## Group Chief Financial Officer's review

Asset quality remained resilient in the first quarter, with an improvement in a number of underlying credit metrics.

The Group continues to actively manage the credit portfolio whilst remaining alert to a volatile and challenging external environment including increased geopolitical tensions which has led to idiosyncratic stress in a select number of geographies and industry sectors.

Credit impairment was a \$176 million charge in the quarter, up \$150 million year-on-year and up \$114 million compared to the prior quarter representing an annualised loan-loss rate of 23 basis points. The increase primarily reflects a lower level of impairment releases. There was a \$136 million charge in WRB reflecting a level of charge broadly in line with recent quarters. There was a \$28 million charge in Ventures primarily from Mox albeit delinquency and flow rates have improved as a result of adjusted credit criteria. In CIB, there was a net nil charge in the quarter which included a charge of \$10 million relating to the China commercial real estate sector, net of a \$12 million decrease in the management overlay which now totals \$129 million. The Group has provided \$1.2 billion in total in relation to the China commercial real estate sector. There was a net charge of \$12 million from increases in sovereign related exposures. Excluding the China commercial real estate portfolio and sovereign-related exposures, there was also a net release relating to historical provisions of Corporate exposures.

Gross stage 3 loans and advances to customers of \$7 billion were 6 per cent lower, as repayments, client upgrades, reduction in exposures and write-offs more than offset new inflows. Credit-impaired loans represent 2.4 per cent of gross loans and advances, broadly flat on the prior quarter.

The stage 3 cover ratio of 63 per cent increased by 3 percentage points compared to 31 December 2023, while the cover ratio post collateral at 81 per cent increased by 5 percentage points due to an increase in stage 3 provisions and a reduction in gross stage 3 balances.

Credit grade 12 balances decreased \$1.1 billion since 31 December 2023 to \$1.0 billion mostly from the expected reversal of an existing sovereign related exposure from reverse repurchase agreements to investment securities. Early alert accounts of \$4.9 billion decreased by \$0.6 billion due to net upgrades relating to a select number of clients. The Group is continuing to carefully monitor its exposures in vulnerable sectors and select geographies, given the unusual stresses caused by the currently difficult macro-economic environment.

The proportion of investment grade corporate exposures has decreased by 1 percentage point since 31 December 2023 to 72 per cent.

#### Restructuring, goodwill impairment and other items

|                            |                            | Q124   |                  |                               |                           | Q1'23  |                  |                               |                           | Q4'23   |                  |                             |
|----------------------------|----------------------------|--|------------------|-------------------------------|---------------------------|--|------------------|-------------------------------|---------------------------|---|------------------|-----------------------------|
|                            | Restructuring<br>\$million | Goodwill<br>and other<br>impairment<br>\$million | DVA<br>\$million | Other<br>items R<br>\$million | estructuring<br>\$million | Goodwill<br>and other<br>impairment<br>\$million | DVA<br>\$million | Other<br>items R<br>\$million | estructuring<br>\$million | Goodwill<br>and other<br>impairment <sup>1</sup><br>\$million | DVA<br>\$million | Other<br>items<br>\$million |
| Operating income           | 38                         | -  | (48)             | (12)                          | 110                       | -  | 54               | -                             | 48                        | -   | 35               | 262                         |
| Operating                  |                            |  |                  |                               |                           |  |                  |                               |                           |   |                  |                             |
| expenses                   | (111)                      | -  | -                | (100)                         | (75)                      | -  | -                | -                             | (151)                     | -   | -                | -                           |
| Credit impairment          | . 11                       | -  | -                | -                             | 6                         | -  | -                | -                             | 7                         | -   | -                | -                           |
| Other impairment           | -                          | -  | -                | -                             | -                         | -  | -                | -                             | (3)                       | (153)   | -                | -                           |
| Profit from associates and |                            |  |                  |                               |                           |  |                  |                               |                           |   |                  |                             |
| joint ventures             | 7                          | -  | -                | -                             | 7                         | -  | -                | -                             | 36                        | -   | -                | -                           |
| Profit/(loss)              |                            |  |                  |                               |                           |  |                  |                               |                           |   |                  |                             |
| before taxation            | (55)                       | -  | (48)             | (112)                         | 48                        | -  | 54               | -                             | (63)                      | (153)   | 35               | 262                         |
|                            |                            |  |                  |                               |                           |  |                  |                               |                           |   |                  |                             |

<sup>1</sup> Goodwill and other impairment include \$153 million impairment charge relating to the Group's investment in its associate China Bohai Bank (Bohai).

The Group's reported performance is adjusted for profits or losses of a capital nature, amounts consequent to investment transactions driven by strategic intent, other infrequent and/or exceptional transactions that are significant or material in the context of the Group's normal business earnings for the period and items which management and investors would ordinarily identify separately when assessing underlying performance period-by period.

Restructuring charge of \$55 million reflects the impact of actions to transform the organisation to improve productivity, primarily technology related costs and additional redundancy charges with a small single-digit amount related to the Fit for Growth programme and partly offset by gains on the remaining Principal Finance portfolio.

Movements in DVA were negative \$48 million driven by the tightening of Group's asset swap spreads on derivative liability exposures. The size of the portfolio subject to DVA did not change materially in the quarter.



Other items loss of \$112 million includes a \$100 million provision for participation in a compensation scheme in line with recommendations of the Financial Supervisory Service (FSS) in respect of the Korea ELS portfolio. Standard Chartered Bank Korea (SCBK) sold ELS to customers, the redemption values of which are determined by the performance of various stock indices, with a notional value of approximately \$900 million. Due to the performance of the Hang Seng China Enterprise Index (HSCEI), some ELS have matured at a loss and it is anticipated additional customers may redeem ELS at a loss. The provision reflects those ELS portfolio losses for which SCBK is expected to compensate customers based on the level of the HSCEI as of 31 March 2024. The value of anticipated losses is subject to fluctuation as ELS mature on various dates through March 2025.

#### Balance sheet and liquidity

|   | 31.03.24<br>\$million | 31.12.23<br>\$million | Change <sup>1</sup><br>% | 31.03.23<br>\$million                 | Change <sup>1</sup><br>% |
|---|-----------------------|-----------------------|--------------------------|---------------------------------------|--------------------------|
| Assets                                      |                       | <u> </u>              |                          | · · · · · · · · · · · · · · · · · · · |                          |
| Loans and advances to banks                 | 39,698                | 44,977                | (12)                     | 38,216                                | 4                        |
| Loans and advances to customers             | 283,403               | 286,975               | (1)                      | 300,627                               | (6)                      |
| Other assets                                | 489,424               | 490,892               | -                        | 481,835                               | 2                        |
| Total assets                                | 812,525               | 822,844               | (1)                      | 820,678                               | (1)                      |
| Liabilities                                 |                       |                       |                          |                                       |                          |
| Deposits by banks                           | 29,691                | 28,030                | 6                        | 26,889                                | 10                       |
| Customer accounts                           | 459,386               | 469,418               | (2)                      | 462,169                               | (1)                      |
| Other liabilities                           | 272,609               | 275,043               | (1)                      | 281,609                               | (3)                      |
| Total liabilities                           | 761,686               | 772,491               | (1)                      | 770,667                               | (1)                      |
| Equity                                      | 50,839                | 50,353                | 1                        | 50,011                                | 2                        |
| Total equity and liabilities                | 812,525               | 822,844               | (1)                      | 820,678                               | (1)                      |
| Advances-to-deposits ratio (%) <sup>2</sup> | 54.3%                 | 53.3%                 |                          | 56.2%                                 |                          |
| Liquidity coverage ratio (%)                | 146%                  | 145%                  |                          | 161%                                  |                          |

<sup>1</sup> Variance is increase/(decrease)comparing current reporting period to prior reporting periods

The Group's balance sheet remains strong, liquid and well diversified.

- Loans and advances to customers decreased by \$4 billion or 1 per cent from 31 December 2023 to \$283 billion and up \$4 billion on
  an underlying basis with growth in CIB offset by an expected decline in Mortgages in WRB. The underlying increase excludes the
  impact of a \$4 billion reduction from Treasury and securities based loans held to collect and \$4 billion reduction from currency
  translation
- Customer accounts of \$459 billion decreased by \$10 billion or 2 per cent from 31 December 2023. Excluding a \$4 billion reduction
  from currency translation, customer accounts reduced by \$6 billion, or 1 per cent, with lower balances in CIB CASA from monthend client activity, substantially returned post quarter end, partly offset by an increase in term deposits in WRB
- Other assets were broadly flat on the prior quarter with increased financial assets held at fair value through profit or loss
  reflecting growth in the Trading book offset by a decrease in cash and balances held at central banks and lower derivative
  balances. Other liabilities decreased 1 per cent from a decrease in derivative liability balances

The advances-to-deposits ratio increased to 54.3 per cent from 53.3 per cent as at 31 December 2023. The point-in-time liquidity coverage ratio increased 1 percentage point in the quarter to 146 per cent and remains well above the minimum regulatory requirement.



<sup>2</sup> The Group now excludes \$21,258 million held with central banks (31.12.23: \$20,710 million, 31.03.23: \$24,173 million) that has been confirmed as repayable at the point of stress. Advances exclude reverse repurchase agreement and other similar secured lending of \$11,290 million (31.12.23: \$13,996 million) and include loans and advances to customers held at fair value through profit or loss of \$7,950 million (31.12.23: \$7,212 million). Deposits include customer accounts held at fair value through profit or loss of \$17,595 million (31.12.23: \$7,212 million).

#### Risk-weighted assets

|                  | 31.03.24<br>\$million | 31.12.23<br>\$million | Change <sup>1</sup><br>% | 31.03.23<br>\$million | Change <sup>1</sup><br>% |
|------------------|-----------------------|-----------------------|--------------------------|-----------------------|--------------------------|
| By risk type     |                       |                       |                          |                       |                          |
| Credit risk      | 193,009               | 191,423               | 1                        | 200,632               | (4)                      |
| Operational risk | 29,805                | 27,861                | 7                        | 27,861                | 7                        |
| Market risk      | 29,302                | 24,867                | 18                       | 22,400                | 31                       |
| Total RWAs       | 252,116               | 244,151               | 3                        | 250,893               | 0                        |

<sup>1</sup> Variance is increase/(decrease) comparing current reporting period to prior reporting periods

Total risk-weighted assets of \$2521 billion increased \$8 billion or 3 per cent from 31 December 2023.

- Credit risk RWA increased by \$1.6 billion in the first quarter to \$193 billion. There was a \$2.1 billion increase from asset mix reflecting a reduction in lower risk-weight Treasury assets and mortgages in WRB offset by growth in CIB assets. There was also an \$1.3 billion increase from model and methodology changes, partly offset by a \$2.2 billion reduction from currency translation
- Operational risk RWA is mechanically higher by \$1.9 billion due to an increase in average income as measured over a rolling three-year time horizon, with higher 2023 income replacing lower 2020 income
- Market risk RWA increased \$4.4 billion to \$29.3 billion as RWA was deployed to help clients capture opportunities in Markets

#### Capital base and ratios

|                                     | 31.03.24<br>\$million | 31.12.23<br>\$million | Change <sup>1</sup><br>% | 31.03.23<br>\$million | Change <sup>1</sup><br>% |
|-------------------------------------|-----------------------|-----------------------|--------------------------|-----------------------|--------------------------|
| CET1 capital                        | 34,279                | 34,314                | -                        | 34,402                |                          |
| Additional Tier1 capital (AT1)      | 6,486                 | 5,492                 | 18                       | 5,492                 | 18                       |
| Tier1capital                        | 40,765                | 39,806                | 2                        | 39,894                | 2                        |
| Tier 2 capital                      | 11,773                | 11,935                | (1)                      | 12,424                | (5)                      |
| Total capital                       | 52,538                | 51,741                | 2                        | 52,318                |                          |
| CET1 capital ratio(%) <sup>2</sup>  | 13.6                  | 14.1                  | (0.5)                    | 13.7                  | (0.1)                    |
| Total capital ratio(%) <sup>2</sup> | 20.8                  | 21.2                  | (0.4)                    | 20.9                  | (0.1)                    |
| Leverage ratio (%) <sup>2</sup>     | 4.8                   | 4.7                   | 0.1                      | 4.7                   | 0.1                      |

<sup>1</sup> Variance is increase/(decrease) comparing current reporting period to prior reporting periods

The Group's CET1 ratio of 13.6 per cent was broadly stable post the full impact of the \$1 billion share buyback announced in February 2024, underlying profit accretion was offset by increased RWAs. The CET1 ratio remains 3.1 percentage points above the Group's latest regulatory minimum of 10.5 per cent.

The 58 basis points of CET1 capital accretion from profits was offset by 57 basis points impact from an increase in RWA. A further 11 basis points uplift was the result of other comprehensive income from fair value gains and regulatory capital adjustments whilst an FX impact decreased the ratio by 7 basis points.

The Group is part way through the \$1 billion share buyback programme which it announced on 23 February 2024, and by 31 March 2024 had spent \$437 million purchasing 52 million ordinary shares, reducing the share count by approximately 2 per cent. Even though the share buyback was still ongoing on 31 March 2024, the entire \$1 billion is deducted from CET1 in the period.

The Group is accruing a provisional interim 2024 ordinary share dividend over the first half of 2024, which is calculated formulaically at one-third of the ordinary dividend paid in 2023 or 9 cents a share. Half of this amount was accrued in the first quarter and combined with payments due to AT1 and preference shareholders reduced the CET1 ratio by 10 basis points.

The Group's leverage ratio of 4.8 per cent is 7 basis points higher than as at 31 December 2023. This is primarily driven by increased Tier 1 capital following a \$1 billion issuance of AT1 instruments in the first quarter. This was in part offset by increased leverage exposures as a reduction in benefits from regulatory adjustments more than offset a reduction in balance sheet assets. The Group's leverage ratio remains significantly above its minimum requirement of 3.7 per cent.



<sup>2</sup> Change is percentage points difference between two points rather than percentage change

#### Outlook

The start to the year has been strong and the momentum we see across our businesses gives us confidence in the delivery of our financial targets set out in February. We are maintaining our 2024 guidance:

- Operating income to increase around the top of 5-7 per cent range in 2024, excluding the two notable items in Q1'24
- Net interest income for 2024 of \$10 billion to \$10.25 billion, at constant currency
- Positive income-to-cost jaws, excluding UK bank levy, at constant currency in 2024
- Low single-digit percentage growth in loans and advances to customers and RWA in 2024
- Continue to expect loan-loss ratio to normalise towards the historical through the cycle 30 to 35 basis points range
- Continue to operate dynamically within the full 13-14 per cent CET1 ratio target range
- Continue to increase full-year dividend per share over time
- RoTE increasing steadily from 10 per cent, targeting 12 per cent in 2026 and to progress thereafter

#### Diego De Giorgi

Group Chief Financial Officer

02 May 2024



## Supplementary financial information

#### Underlying performance by client segment

Of which: loans and advances to customers<sup>1</sup>

loans held at fair value through profit or loss

loans and advances to customers

Income return on risk-weighted assets (%)

Cost to income ratio (excluding bank levy) (%)

Underlying return on tangible equity (%)

Of which: customer accounts<sup>1</sup>

Total liabilities

Risk-weighted assets

|   | Investment Banking \$million | Wealth &<br>Retail Banking<br>\$million | Ventures<br>\$million | Central & other items \$million | Total<br>\$million |
|---|------------------------------|---|-----------------------|---------------------------------|--------------------|
| Operating income  | 3,115                        | 1,917                                   | 32                    | 88                              | 5,152              |
| External  | 2,545                        | 888                                     | 32                    | 1,687                           | 5,152              |
| Inter-segment   | 570                          | 1,029                                   | -                     | (1,599)                         | -                  |
| Operating expenses  | (1,423)                      | (1,047)                                 | (113)                 | (203)                           | (2,786)            |
| Operating profit/(loss) before impairment losses and taxation | 1,692                        | 870                                     | (81)                  | (115)                           | 2,366              |
| Credit impairment   | -                            | (136)                                   | (28)                  | (12)                            | (176)              |
| Other impairment  | (53)                         | (5)                                     | -                     | (2)                             | (60)               |
| Profit from associates and joint ventures                     | -                            | -                                       | (3)                   | 2                               | (1)                |
| Underlying profit/(loss) before taxation                      | 1,639                        | 729                                     | (112)                 | (127)                           | 2,129              |
| Restructuring   | (11)                         | (19)                                    | -                     | (25)                            | (55)               |
| DVA   | (48)                         | -                                       | -                     | -                               | (48)               |
| Other Items   | -                            | (100)                                   | -                     | (12)                            | (112)              |
| Reported profit/(loss) before taxation                        | 1,580                        | 610                                     | (112)                 | (164)                           | 1,914              |
| Total assets  | 415,090                      | 124,456                                 | 4,916                 | 268,063                         | 812,525            |

190,083

134,578

55,505

450,072

310,079

150,600

8.5

23.0

45.7

122,089

122,078

201,870

197,121

52,706

14.7

28.8

54.6

Q1'24

1,024

1,024

3,967

3,694

2,084

7.2

nm<sup>2</sup>

nm<sup>2</sup>

25,725

25,723

105,777

10,610

46,726

0.7

(16.7)

nm<sup>2</sup>

338,921

283,403

55,518

761,686

521,504

252,116

8.3

15.2

54.1

|   |   |   | Q1'23                 |                                 |                    |
|---|---|---|-----------------------|---------------------------------|--------------------|
|   | Corporate &<br>Investment<br>Banking<br>\$million | Wealth &<br>Retail Banking<br>\$million | Ventures<br>\$million | Central & other items \$million | Total<br>\$million |
| Operating income  | 2,892   | 1,772                                   | 17                    | (285)                           | 4,396              |
| External  | 2,313   | 1,126                                   | 17                    | 940                             | 4,396              |
| Inter-segment   | 579   | 646                                     | -                     | (1,225)                         | -                  |
| Operating expenses  | (1,415)   | (1,033)                                 | (102)                 | (125)                           | (2,675)            |
| Operating profit/(loss) before impairment losses and taxation | 1,477   | 739                                     | (85)                  | (410)                           | 1,721              |
| Credit impairment   | 8   | (62)                                    | (10)                  | 38                              | (26)               |
| Other impairment  | -   | -                                       | -                     | -                               | _                  |
| Profit from associates and joint ventures                     | -   | -                                       | (8)                   | 19                              | 11                 |
| Underlying profit/(loss) before taxation                      | 1,485   | 677                                     | (103)                 | (353)                           | 1,706              |
| Restructuring   | 39  | (2)                                     | -                     | 11                              | 48                 |
| DVA   | 54  | =                                       | -                     | -                               | 54                 |
| Reported profit/(loss) before taxation                        | 1,578   | 675                                     | (103)                 | (342)                           | 1,808              |
| Total assets  | 394,873   | 130,669                                 | 2,683                 | 292,453                         | 820,678            |
| Of which: loans and advances to customers <sup>1</sup>        | 181,335   | 128,102                                 | 812                   | 36,816                          | 347,065            |
| loans and advances to customers                               | 134,927   | 128,079                                 | 812                   | 36,809                          | 300,627            |
| loans held at fair value through profit or loss               | 46,408  | 23                                      | -                     | 7                               | 46,438             |
| Total liabilities   | 476,993   | 188,050                                 | 1,955                 | 103,669                         | 770,667            |
| Of which: customer accounts <sup>1</sup>                      | 335,996   | 182,856                                 | 1,767                 | 5,792                           | 526,411            |
| Risk-weighted assets  | 148,550   | 50,621                                  | 1,627                 | 50,095                          | 250,893            |
| Income return on risk-weighted assets (%)                     | 8.0   | 14.1                                    | 5.5                   | (2.3)                           | 7.1                |
| Underlying return on tangible equity (%)                      | 21.2  | 28.0                                    | nm²                   | (25.8)                          | 11.9               |
| Cost to income ratio (excluding bank levy) (%)                | 48.9  | 58.3                                    | nm²                   | nm²                             | 60.9               |

 $<sup>1\</sup>quad Loans \ and \ advances \ to \ customers \ includes \ FVTPL \ and \ customer \ accounts \ includes \ FVTPL \ and \ repurchase \ agreements$ 

<sup>2</sup> Not meaningful



#### Corporate & Investment Banking

|  | Q1'24<br>\$million | Q1'23<br>\$million | Change²<br>%    | Constant<br>currency<br>change <sup>12</sup><br>% | Q4'23<br>\$million | Change²<br>%    | Constant<br>currency<br>change <sup>12</sup><br>% |
|--|--------------------|--------------------|-----------------|---|--------------------|-----------------|---|
| Operating income                                       | 3,115              | 2,892              | 8               | 10  | 2,581              | 21              | 21  |
| Transaction Services <sup>3</sup>                      | 1,603              | 1,561              | 3               | 4   | 1,647              | (3)             | (3)   |
| Payments and Liquidity                                 | 1,161              | 1,094              | 6               | 7   | 1,207              | (4)             | (4)   |
| Securities & Prime Services                            | 141                | 141                | -               | 1   | 140                | 1               | 1   |
| Trade & Working Capital                                | 301                | 326                | (8)             | (2)   | 300                | -               | -   |
| Banking <sup>3</sup>                                   | 472                | 411                | 15              | 17  | 400                | 18              | 18  |
| Lending & Financial Solutions                          | 414                | 353                | 17              | 20  | 358                | 16              | 16  |
| Capital Markets & Advisory                             | 58                 | 58                 | -               | -   | 42                 | 38              | 36  |
| Markets <sup>3</sup>                                   | 1,041              | 922                | 13              | 17  | 534                | 95              | 97  |
| Macro Trading  | 884                | 786                | 12              | 16  | 463                | 91              | 93  |
| Credit Trading   | 167                | 121                | 38              | 44  | 92                 | 82              | 84  |
| Valuation & Other Adj                                  | (10)               | 15                 | (167)           | (171)   | (21)               | 52              | 47  |
| Other  | (1)                | (2)                | 50              | 50  | -                  | nm <sup>7</sup> | nm <sup>7</sup>                                   |
| Operating expenses                                     | (1,423)            | (1,415)            | (1)             | (3)   | (1,422)            | -               | (1)   |
| Operating profit before impairment losses and taxation | 1,692              | 1,477              | 15              | 17  | 1,159              | 46              | 44  |
| Credit impairment                                      | -                  | 8                  | (100)           | $nm^7$  | 105                | (100)           | (103)   |
| Other impairment                                       | (53)               | -                  | nm <sup>7</sup> | nm <sup>7</sup>                                   | 2                  | nm <sup>7</sup> | nm <sup>7</sup>                                   |
| Underlying profit before taxation                      | 1,639              | 1,485              | 10              | 13  | 1,266              | 29              | 28  |
| Restructuring  | (11)               | 39                 | (128)           | (131)   | (52)               | 79              | 78  |
| DVA  | (48)               | 54                 | (189)           | (189)   | 35                 | nm <sup>7</sup> | nm <sup>7</sup>                                   |
| Other items  | -                  | -                  | nm <sup>7</sup> | $nm^7$  | 262                | (100)           | (100)   |
| Reported profit before taxation                        | 1,580              | 1,578              | -               | 3   | 1,511              | 5               | 4   |
| Total assets   | 415,090            | 394,873            | 5               | 7   | 403,058            | 3               | 4   |
| Of which: loans and advances to customers <sup>4</sup> | 190,083            | 181,335            | 5               | 7   | 189,395            | -               | 2   |
| Total liabilities                                      | 450,072            | 476,993            | (6)             | (5)   | 464,968            | (3)             | (3)   |
| Of which: customer accounts <sup>4</sup>               | 310,079            | 335,996            | (8)             | (7)   | 328,211            | (6)             | (5)   |
| Risk-weighted assets                                   | 150,600            | 148,550            | 1               | $nm^7$  | 141,979            | 6               | nm <sup>7</sup>                                   |
| Income return on risk-weighted assets (%) <sup>5</sup> | 8.5                | 8.0                | 50bps           | $nm^7$  | 7.3                | 120bps          | nm <sup>7</sup>                                   |
| Underlying return on tangible equity (%) <sup>5</sup>  | 23.0               | 21.2               | 180bps          | $nm^7$  | 18.5               | 450bps          | nm <sup>7</sup>                                   |
| Cost to income ratio (%) <sup>6</sup>                  | 45.7               | 48.9               | 3.2             | 3.3   | 55.1               | 9.4             | 8.9   |

<sup>1</sup> Comparisons presented on the basis of the current period's transactional currency rate, ensuring like-for-like currency rates between the two periods



<sup>2</sup> Variance is better/(worse), except for risk-weighted assets, assets and liabilities which is increase/(decrease)

<sup>3</sup> Products are now presented to reflect the RNS on Presentation of Financial Information issued on 2 April 2024. Prior periods have been restated and there is no change in total income

<sup>4</sup> Loans and advances to customers includes FVTPL and customer accounts includes FVTPL and repurchase agreements

 $<sup>5 \</sup>quad \text{Change is the basis points (bps) difference between the two periods rather than the percentage change} \\$ 

<sup>6</sup> Change is the percentage points difference between the two periods rather than the percentage change

<sup>7</sup> Not meaningful

- Underlying profit before tax of \$1,639 million was up 13 per cent at constant currency (ccy) mainly driven by higher income partly offset by higher expenses and other impairment
- Underlying operating income of \$3,115 million was up 10 per cent at ccy, driven by strong double-digit growth in Markets with
  broad based growth across all products driven primarily by episodic income from volatility in select markets, whilst Commodities
  benefitted from higher metals and energy prices. Banking also performed strongly with Lending & Financial Solutions up 20 per
  cent from higher origination and distribution volumes. Transaction Services income increased 4 per cent, within which, Payments
  and Liquidity was up 7 per cent driven by higher volumes and margin growth from disciplined passthrough rates management,
  in a continued higher interest rate environment. This was partly offset by lower Trade & Working Capital income which
  decreased 2 per cent reflecting margin compression and lower volumes
- · Underlying operating expenses increased 3 per cent at ccy largely due to inflation and business growth initiatives
- Credit impairment was a net nil charge in the quarter, as the charge of \$10 million relating to the China commercial real estate sector was offset by releases in other parts of the portfolio. Other impairment was primarily related to the write-off of software assets
- Risk-weighted assets (RWA) of \$151 billion was up \$9 billion since 31 December 2023 mainly from increased market risk RWA
  deployed to help clients realise income opportunities within Markets and mechanically higher operational risk RWA, and
  corporate lending asset growth
- RoTE increased 1.8 percentage points to 23.0 per cent from 21.2 per cent in Q1'23



#### Wealth & Retail Banking

|  | Q1'24<br>\$million | Q1'23³<br>\$million | Change²<br>%    | Constant<br>currency<br>change <sup>12</sup><br>% | Q4'23 <sup>3</sup><br>\$million | Change <sup>2</sup><br>% | Constant<br>currency<br>change <sup>12</sup><br>% |
|--|--------------------|---------------------|-----------------|---|---------------------------------|--------------------------|---|
| Operating income                                       | 1,917              | 1,772               | 8               | 10  | 1,701                           | 13                       | 13  |
| Transaction Services <sup>3</sup>                      | 12                 | 11                  | 9               | 9   | 12                              | -                        | -   |
| Payments and Liquidity                                 | -                  | -                   | nm <sup>7</sup> | nm <sup>7</sup>                                   | -                               | $nm^7$                   | nm <sup>7</sup>                                   |
| Trade & Working Capital                                | 12                 | 11                  | 9               | 9   | 12                              | -                        | -   |
| Wealth Solutions <sup>3</sup>                          | 616                | 511                 | 21              | 23  | 412                             | 50                       | 50  |
| CCPL & Other Unsecured Lending                         | 260                | 275                 | (5)             | (3)   | 259                             | -                        | -   |
| Deposits <sup>3</sup>                                  | 917                | 813                 | 13              | 14  | 951                             | (4)                      | (4)   |
| Mortgages & Other Secured Lending <sup>3</sup>         | 103                | 161                 | (36)            | (34)  | 57                              | 81                       | 84  |
| Other  | 9                  | 1                   | nm <sup>7</sup> | nm <sup>7</sup>                                   | 10                              | (10)                     | -   |
| Operating expenses                                     | (1,047)            | (1,033)             | (1)             | (4)   | (1,121)                         | 7                        | 6   |
| Operating profit before impairment losses and taxation | 870                | 739                 | 18              | 18  | 580                             | 50                       | 49  |
| Credit impairment                                      | (136)              | (62)                | (119)           | (127)   | (131)                           | (4)                      | (5)   |
| Other impairment                                       | (5)                | -                   | nm <sup>7</sup> | nm <sup>7</sup>                                   | (4)                             | (25)                     | (67)  |
| Underlying profit before taxation                      | 729                | 677                 | 8               | 8   | 445                             | 64                       | 61  |
| Restructuring  | (19)               | (2)                 | nm <sup>7</sup> | nm <sup>7</sup>                                   | (27)                            | 30                       | 25  |
| Other items  | (100)              | -                   | nm <sup>7</sup> | nm <sup>7</sup>                                   | _                               | nm <sup>7</sup>          | nm <sup>7</sup>                                   |
| Reported profit before taxation                        | 610                | 675                 | (10)            | (10)  | 418                             | 46                       | 43  |
| Total assets   | 124,456            | 130,669             | (5)             | (3)   | 128,768                         | (3)                      | (1)   |
| Of which: loans and advances to customers <sup>4</sup> | 122,089            | 128,102             | (5)             | (3)   | 126,117                         | (3)                      | (1)   |
| Total liabilities                                      | 201,870            | 188,050             | 7               | 9   | 200,263                         | 1                        | 2   |
| Of which: customer accounts <sup>4</sup>               | 197,121            | 182,856             | 8               | 9   | 195,678                         | 1                        | 2   |
| Risk-weighted assets                                   | 52,706             | 50,621              | 4               | nm <sup>7</sup>                                   | 51,342                          | 3                        | nm <sup>7</sup>                                   |
| Income return on risk-weighted assets (%) <sup>5</sup> | 14.7               | 14.1                | 60bps           | nm <sup>7</sup>                                   | 13.2                            | 150bps                   | nm <sup>7</sup>                                   |
| Underlying return on tangible equity (%) <sup>5</sup>  | 28.8               | 28.0                | 80bps           | nm <sup>7</sup>                                   | 17.9                            | 1,090bps                 | nm <sup>7</sup>                                   |
| Cost to income ratio (%) <sup>6</sup>                  | 54.6               | 58.3                | 3.7             | 3.2   | 65.9                            | 11.3                     | 10.9  |

- 1 Comparisons presented on the basis of the current period's transactional currency rate, ensuring like-for-like currency rates between the two periods
- $2\ \ Variance\ is\ better/(worse),\ except\ for\ risk-weighted\ assets,\ assets\ and\ liabilities\ which\ is\ increase/(decrease)$
- 3 Products are now presented to reflect the RNS on Presentation of Financial Information issued on 2 April 2024. Prior periods have been restated and there is no change in total income.
- $4\ \ Loans\ and\ advances\ to\ customers\ includes\ FVTPL\ and\ customer\ accounts\ includes\ FVTPL\ and\ repurchase\ agreements$
- $5 \quad \text{Change is the basis points (bps) difference between the two periods rather than the percentage change} \\$
- 7 Not meaningful

- Underlying profit before tax of \$729 million was up 8 per cent at constant currency (ccy) mainly driven by higher income partly offset by higher expenses and impairments
- Underlying operating income of \$1,917 million was up 10 per cent at ccy off the back of strong leading indicators with continued momentum in Affluent new to bank client onboarding and net new money which doubled year-on-year to \$11 billion. This led to double digit growth across all products
- Underlying operating expenses increased 4 per cent at ccy, mainly from inflation and investment in business growth initiatives, including relationship managers
- Credit impairment of \$136 million increased \$74 million reflecting a level of charge broadly in line with recent quarters
- Customer accounts increased 2 per cent at ccy since 31 December 2023 due to strong growth driven by Affluent clients
- RoTE increased 80 basis points to 28.8 per cent from 28.0 per cent in Q1'23



#### **Ventures**

|  | Q1'24<br>\$million | Q1'23<br>\$million | Change²<br>%    | Constant<br>currency<br>change <sup>12</sup><br>% | Q4'23<br>\$million | Change²<br>%    | Constant<br>currency<br>change <sup>12</sup><br>% |
|--|--------------------|--------------------|-----------------|---|--------------------|-----------------|---|
| Operating income                                       | 32                 | 17                 | 88              | 88  | 32                 | -               | (3)   |
| Of which: SCV  | 3                  | 3                  | -               | -   | 6                  | (50)            | (57)  |
| Of which: Digital Banks <sup>6</sup>                   | 29                 | 14                 | 107             | 107   | 26                 | 12              | 12  |
| CCPL & Other Unsecured Lending                         | 27                 | 15                 | 80              | 80  | 29                 | (7)             | (7)   |
| Deposits   | (9)                | (10)               | 10              | 10  | (18)               | 50              | 50  |
| Treasury   | 1                  | 5                  | (80)            | (80)  | 10                 | (90)            | (89)  |
| Other  | 13                 | 7                  | 86              | 86  | 11                 | 18              | -   |
| Operating expenses                                     | (113)              | (102)              | (11)            | (11)  | (109)              | (4)             | (3)   |
| Operating loss before impairment losses and taxation   | (81)               | (85)               | 5               | 5   | (77)               | (5)             | (5)   |
| Credit impairment                                      | (28)               | (10)               | (180)           | (180)   | (32)               | 13              | 13  |
| Other impairment                                       | -                  | -                  | nm <sup>7</sup> | nm <sup>7</sup>                                   | (17)               | nm <sup>7</sup> | nm <sup>7</sup>                                   |
| Profit from associates and joint ventures              | (3)                | (8)                | 63              | 63  | (7)                | 57              | 57  |
| Underlying loss before taxation                        | (112)              | (103)              | (9)             | (9)   | (133)              | 16              | 16  |
| Restructuring  | -                  | -                  | nm <sup>7</sup> | nm <sup>7</sup>                                   | (3)                | 100             | 100   |
| Reported loss before taxation                          | (112)              | (103)              | (9)             | (9)   | (136)              | 18              | 18  |
| Total assets   | 4,916              | 2,683              | 83              | 94  | 4,009              | 23              | 30  |
| Of which: loans and advances to customers <sup>3</sup> | 1,024              | 812                | 26              | 26  | 1,035              | (1)             | -   |
| Total liabilities                                      | 3,967              | 1,955              | 103             | 104   | 3,096              | 28              | 30  |
| Of which: customer accounts <sup>3</sup>               | 3,694              | 1,767              | 109             | 110   | 2,825              | 31              | 32  |
| Risk-weighted assets                                   | 2,084              | 1,627              | 28              | nm <sup>7</sup>                                   | 1,923              | (8)             | nm <sup>7</sup>                                   |
| Income return on risk-weighted assets (%) <sup>4</sup> | 7.2                | 5.5                | 170bps          | nm <sup>7</sup>                                   | 7.9                | (70)bps         | nm <sup>7</sup>                                   |
| Underlying return on tangible equity (%) <sup>4</sup>  | nm <sup>7</sup>    | nm <sup>7</sup>    | nm <sup>7</sup> | nm <sup>7</sup>                                   | nm <sup>7</sup>    | nm <sup>7</sup> | nm <sup>7</sup>                                   |
| Cost to income ratio (%) <sup>5</sup>                  | nm <sup>7</sup>    | nm <sup>7</sup>    | nm <sup>7</sup> | nm <sup>7</sup>                                   | nm <sup>7</sup>    | nm <sup>7</sup> | nm <sup>7</sup>                                   |

<sup>1</sup> Comparisons presented on the basis of the current period's transactional currency rate, ensuring like-for-like currency rates between the two periods

- Underlying loss before tax increased \$9 million to \$112 million reflecting the Group's continued investment in transformational digital initiatives. Income almost doubled to \$32 million but this increase was offset by increased expenses
- The impairment charge increased \$18 million to \$28 million reflecting increased bankruptcy related write-offs in Mox and the build of expected credit loss provisions as the credit portfolios grew
- Loans and advances to customers of \$1 billion increased 26 per cent year-on-year (YoY), whilst customer accounts of \$3.7 billion increased 110 per cent YoY, with strong growth in the two digital banks, Mox and Trust



 $<sup>2\ \ \</sup>text{Variance is better/(worse), except for risk-weighted assets, assets and liabilities which is increase/(decrease)}$ 

 $<sup>3 \</sup>quad \text{Loans and advances to customers includes FVTPL} \ \text{and customer accounts includes FVTPL} \ \text{and repurchase agreements}$ 

<sup>4</sup> Change is the basis points (bps) difference between the two periods rather than the percentage change

 $<sup>5 \</sup>quad \text{Change is the percentage points difference between the two periods rather than the percentage change}$ 

<sup>6</sup> Digital Banks income include Mox and Trust bank

<sup>7</sup> Not meaningful

#### Central & other items

|  | Q1'24<br>\$million | Q1'23<br>\$million | Change²<br>%    | Constant<br>currency<br>change <sup>12</sup><br>% | Q4'23<br>\$million | Change²<br>%    | Constant<br>currency<br>change <sup>12</sup><br>% |
|--|--------------------|--------------------|-----------------|---|--------------------|-----------------|---|
| Operating income   | 88                 | (285)              | 131             | 132   | (290)              | 130             | 132   |
| Treasury   | 42                 | (238)              | 118             | 118   | (245)              | 117             | 118   |
| Other  | 46                 | (47)               | 198             | nm <sup>7</sup>                                   | (45)               | nm <sup>7</sup> | nm <sup>7</sup>                                   |
| Operating expenses   | (203)              | (125)              | (62)            | (69)  | (210)              | 3               | 8   |
| Operating loss before impairment losses                        |                    |                    |                 |   |                    |                 |   |
| and taxation   | (115)              | (410)              | 72              | 72  | (500)              | 77              | 77  |
| Credit impairment  | (12)               | 38                 | (132)           | (134)   | (4)                | nm <sup>7</sup> | nm <sup>7</sup>                                   |
| Other impairment   | (2)                | -                  | nm <sup>7</sup> | nm <sup>7</sup>                                   | (22)               | 91              | 91  |
| Profit from associates and joint ventures                      | 2                  | 19                 | (89)            | (89)  | 4                  | (50)            | (50)  |
| Underlying loss before taxation                                | (127)              | (353)              | 64              | 64  | (522)              | 76              | 76  |
| Restructuring  | (25)               | 11                 | nm <sup>7</sup> | nm <sup>7</sup>                                   | 19                 | nm <sup>7</sup> | nm <sup>7</sup>                                   |
| Goodwill & other impairment <sup>6</sup>                       | -                  | -                  | nm <sup>7</sup> | nm <sup>7</sup>                                   | (153)              | 100             | 100   |
| Other items  | (12)               | -                  | nm <sup>7</sup> | nm <sup>7</sup>                                   | -                  | nm <sup>7</sup> | nm <sup>7</sup>                                   |
| Reported loss before taxation                                  | (164)              | (342)              | 52              | 51  | (656)              | <i>7</i> 5      | <i>7</i> 5  |
| Total assets   | 268,063            | 292,453            | (8)             | (7)   | 287,009            | (7)             | (5)   |
| Of which: loans and advances to customers <sup>3</sup>         | 25,725             | 36,816             | (30)            | (29)  | 28,939             | (11)            | (9)   |
| Total liabilities  | 105,777            | 103,669            | 2               | 3   | 104,164            | 2               | 2   |
| Of which: customer accounts <sup>3</sup>                       | 10,610             | 5,792              | 83              | 87  | 7,908              | 34              | 35  |
| Risk-weighted assets   | 46,726             | 50,095             | (7)             | nm <sup>7</sup>                                   | 48,907             | (4)             | nm <sup>7</sup>                                   |
| Income return on risk-weighted assets (%)4                     | 0.7                | (2.3)              | 300bps          | nm <sup>7</sup>                                   | (2.4)              | 310bps          | nm <sup>7</sup>                                   |
| Underlying return on tangible equity (%) <sup>4</sup>          | (16.7)             | (25.7)             | 900bps          | nm <sup>7</sup>                                   | (18.8)             | 210bps          | nm <sup>7</sup>                                   |
| Cost to income ratio (%) (excluding UK bank levy) <sup>5</sup> | nm <sup>7</sup>    | nm <sup>7</sup>    | nm <sup>7</sup> | nm <sup>7</sup>                                   | nm <sup>7</sup>    | nm <sup>7</sup> | nm <sup>7</sup>                                   |

- 1 Comparisons presented on the basis of the current period's transactional currency rate, ensuring like-for-like currency rates between the two periods
- 2 Variance is better/(worse), except for risk-weighted assets, assets and liabilities which is increase/(decrease)
- 3 Loans and advances to customers includes FVTPL and customer accounts includes FVTPL and repurchase agreements
- 4 Change is the basis points (bps) difference between the two periods rather than the percentage change
- $5 \quad \text{Change is the percentage points difference between the two periods rather than the percentage change} \\$
- 6 Goodwill and other impairment include \$153 million impairment charge relating to the Group's investment in its associate China Bohai Bank (Bohai)
- 7 Not meaningful

- Underlying loss before tax of \$127 million just over one-third of the prior period loss with higher income partly offset by \$78 million higher expenses from project costs and other items that are temporarily held centrally before recharging to client segments whilst there was a credit impairment charge of \$12 million from sovereign-related exposures. Associate income reduced by \$17 million reflecting lower profits at China Bohai Bank
- Underlying operating income of \$88 million in Q1'24 is \$373 million better year-on-year. Treasury income increased by \$280 million mostly from translation gains on revaluation of FX positions in Egypt of \$158 million and benefits from the roll-off of the short-term hedges of \$97 million. Other products increased \$93 million of which \$76 million relates to a hyperinflationary accounting adjustment in Ghana



### Underlying performance by key geography

|  |                           |                    |                    |                     |                        | Q1'24              |                  |                 |                 |                                   |                    |
|--|---------------------------|--------------------|--------------------|---------------------|------------------------|--------------------|------------------|-----------------|-----------------|-----------------------------------|--------------------|
|  | Hong<br>Kong<br>\$million | Korea<br>\$million | China<br>\$million | Taiwan<br>\$million | Singapore<br>\$million | India<br>\$million | UAE<br>\$million | UK<br>\$million | US<br>\$million | Other <sup>2,3</sup><br>\$million | Group<br>\$million |
| Operating income                         | 1,145                     | 296                | 322                | 159                 | 670                    | 337                | 237              | 83              | 256             | 1,647                             | 5,152              |
| Operating expenses                       | (474)                     | (171)              | (213)              | (83)                | (306)                  | (220)              | (106)            | (232)           | (171)           | (810)                             | (2,786)            |
| Operating profit/(loss) before           |                           |                    |                    |                     |                        |                    |                  |                 |                 |                                   |                    |
| impairment losses and taxation           | 671                       | 125                | 109                | 76                  | 364                    | 117                | 131              | (149)           | 85              | 837                               | 2,366              |
| Credit impairment                        | (39)                      | (7)                | (44)               | (10)                | 3                      | (11)               | (3)              | (14)            | 1               | (52)                              | (176)              |
| Other impairment                         | (12)                      | -                  | (5)                | (1)                 | (8)                    | (6)                | (3)              | (16)            | (4)             | (5)                               | (60)               |
| Profit from associates and               |                           |                    |                    |                     |                        |                    |                  |                 |                 |                                   |                    |
| joint ventures                           | -                         | -                  | 2                  | -                   | -                      | -                  | -                | (2)             | -               | (1)                               | (1)                |
| Underlying profit/(loss) before          |                           |                    |                    |                     |                        |                    |                  |                 |                 |                                   |                    |
| taxation                                 | 620                       | 118                | 62                 | 65                  | 359                    | 100                | 125              | (181)           | 82              | 779                               | 2,129              |
| Total assets employed                    | 198,501                   | 51,199             | 43,959             | 22,209              | 106,277                | 35,858             | 24,559           | 141,084         | 74,178          | 114,701                           | 812,525            |
| Of which: loans and advances             |                           |                    |                    |                     |                        |                    |                  |                 |                 |                                   |                    |
| to customers <sup>1</sup>                | 88,136                    | 29,721             | 17,525             | 11,177              | 63,469                 | 14,685             | 9,114            | 28,114          | 24,325          | 52,657                            | 338,923            |
| Total liabilities employed               | 181,755                   | 42,146             | 37,470             | 20,781              | 112,289                | 27,487             | 17,715           | 102,065         | 62,176          | 157,802                           | 761,686            |
| Of which: customer accounts <sup>1</sup> | 152,489                   | 32,814             | 27,249             | 18,077              | 88,089                 | 20,231             | 13,535           | 76,916          | 32,730          | 59,374                            | 521,504            |

|   |                           |                    |                    |                     |                        | Q1'23              |                  |                 |                 |                                 |                    |
|---|---------------------------|--------------------|--------------------|---------------------|------------------------|--------------------|------------------|-----------------|-----------------|---------------------------------|--------------------|
|   | Hong<br>Kong<br>\$million | Korea<br>\$million | China<br>\$million | Taiwan<br>\$million | Singapore<br>\$million | India<br>\$million | UAE<br>\$million | UK<br>\$million | US<br>\$million | Other <sup>3</sup><br>\$million | Group<br>\$million |
| Operating income  | 1,036                     | 312                | 283                | 146                 | 638                    | 311                | 214              | 77              | 234             | 1,145                           | 4,396              |
| Operating expenses  | (485)                     | (179)              | (222)              | (80)                | (290)                  | (208)              | (95)             | (203)           | (170)           | (743)                           | (2,675)            |
| Operating profit/(loss) before impairment losses and taxation | 551                       | 133                | 61                 | 66                  | 348                    | 103                | 119              | (126)           | 64              | 402                             | 1,721              |
| Credit impairment   | (22)                      | (15)               | (9)                | (22)                | 17                     | (3)                | 2                | 3               | 7               | 16                              | (26)               |
| Other impairment  | -                         | -                  | -                  | -                   | -                      | -                  | (1)              | (8)             | -               | 9                               | -                  |
| Profit from associates and joint ventures                     | _                         | -                  | 17                 | -                   | -                      | -                  | _                | _               | -               | (6)                             | 11                 |
| Underlying profit/(loss) before                               |                           |                    |                    |                     |                        |                    |                  |                 |                 |                                 |                    |
| taxation  | 529                       | 118                | 69                 | 44                  | 365                    | 100                | 120              | (131)           | 71              | 421                             | 1,706              |
| Total assets employed   | 174,341                   | 63,736             | 42,880             | 21,728              | 94,292                 | 32,852             | 20,215           | 174,342         | 81,976          | 114,316                         | 820,678            |
| Of which: loans and advances to customers <sup>1</sup>        | 84,891                    | 42,426             | 15,610             | 11,186              | 62,777                 | 14,350             | 9,010            | 38,615          | 20,562          | 47,638                          | 347,065            |
| Total liabilities employed                                    | 165,874                   | 54,131             | 34,713             | 20,171              | 103,860                | 25,798             | 15,201           | 138,910         | 67,774          | 144,235                         | 770,667            |
| Of which: customer accounts <sup>1</sup>                      | 138,604                   | 41,163             | 26,554             | 18,724              | 78,810                 | 19,311             | 12,128           | 99,974          | 34,022          | 57,121                          | 526,411            |

<sup>1</sup> Loans and advances to customers includes FVTPL and customer accounts includes FVTPL and repurchase agreements



 $<sup>2 \</sup>quad \hbox{Other includes notable items of Egypt revaluation and Ghana hyperinflation}$ 

<sup>3</sup> Underlying performance by key geography now include "Other", as a consolidation of all the other geographies to reflect the RNS Presentation of Financial Information we issued on 2 April 2024

|   |                           |                    |                    |                     |                        | Q4'23              |                  |                 |                 |                                 |                    |
|---|---------------------------|--------------------|--------------------|---------------------|------------------------|--------------------|------------------|-----------------|-----------------|---------------------------------|--------------------|
|   | Hong<br>Kong<br>\$million | Korea<br>\$million | China<br>\$million | Taiwan<br>\$million | Singapore<br>\$million | India<br>\$million | UAE<br>\$million | UK<br>\$million | US<br>\$million | Other <sup>2</sup><br>\$million | Group<br>\$million |
| Operating income  | 1,008                     | 217                | 275                | 125                 | 557                    | 269                | 182              | (103)           | 206             | 1,288                           | 4,024              |
| Operating expenses  | (489)                     | (192)              | (234)              | (84)                | (312)                  | (203)              | (93)             | (218)           | (149)           | (888)                           | (2,862)            |
| Operating profit/(loss) before impairment losses and taxation | 519                       | 25                 | 41                 | 41                  | 245                    | 66                 | 89               | (321)           | 57              | 400                             | 1,162              |
| Credit impairment   | (60)                      | (3)                | (33)               | (9)                 | (26)                   | (18)               | 3                | 7               | 2               | <i>7</i> 5                      | (62)               |
| Other impairment  | (16)                      | 1                  | (4)                | (5)                 | (11)                   | (10)               | (5)              | (15)            | (9)             | 33                              | (41)               |
| Profit from associates and joint ventures                     | _                         | _                  | (1)                | -                   | _                      | _                  | _                | _               | -               | (2)                             | (3)                |
| Underlying profit/(loss) before                               |                           |                    |                    |                     |                        |                    |                  |                 |                 |                                 |                    |
| taxation  | 443                       | 23                 | 3                  | 27                  | 208                    | 38                 | 87               | (329)           | 50              | 506                             | 1,056              |
| Total assets employed   | 190,484                   | 56,638             | 41,508             | 21,638              | 102,724                | 33,781             | 20,376           | 149,982         | 88,113          | 117,600                         | 822,844            |
| Of which: loans and advances to customers <sup>1</sup>        | 87,590                    | 33,443             | 15,882             | 11,634              | 62,030                 | 13,832             | 8,495            | 31,067          | 27,434          | 54,079                          | 345,486            |
| Total liabilities employed                                    | 183,112                   | 46,666             | 38,252             | 20,365              | 109,825                | 26,532             | 17,214           | 92,168          | 72,583          | 165,774                         | 772,491            |
| Of which: customer accounts <sup>1</sup>                      | 155,446                   | 37,032             | 31,211             | 18,621              | 86,282                 | 18,709             | 13,924           | 72,610          | 40,846          | 59,941                          | 534,622            |

 $<sup>1 \</sup>quad \text{Loans and advances to customers includes FVTPL} \ \text{and customer accounts includes FVTPL} \ \text{and repurchase agreements}$ 



<sup>2</sup> Underlying performance by key geography now include "Other", as a consolidation of all the other geographies to reflect the RNS Presentation of Financial Information we issued on 2 April 2024

### Quarterly underlying operating income by product

|  | Q1'24<br>\$million | Q4'23 <sup>1</sup><br>\$million | Q3'23 <sup>1</sup><br>\$million | Q2'23 <sup>1</sup><br>\$million | Q1'23 <sup>1</sup><br>\$million | Q4'22 <sup>1</sup><br>\$million | Q3'22 <sup>1</sup><br>\$million | Q2'22 <sup>1</sup><br>\$million |
|--|--------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Transaction Services <sup>1</sup>              | 1,615              | 1,659                           | 1,667                           | 1,620                           | 1,572                           | 1,416                           | 1,221                           | 964                             |
| Payments and Liquidity                         | 1,161              | 1,207                           | 1,196                           | 1,148                           | 1,094                           | 962                             | 758                             | 515                             |
| Securities & Prime Services                    | 141                | 140                             | 138                             | 131                             | 141                             | 126                             | 120                             | 104                             |
| Trade & Working Capital                        | 313                | 312                             | 333                             | 341                             | 337                             | 328                             | 343                             | 345                             |
| Banking <sup>1</sup>                           | 472                | 400                             | 447                             | 447                             | 411                             | 400                             | 459                             | 429                             |
| Lending & Financial Solutions                  | 414                | 358                             | 393                             | 396                             | 353                             | 366                             | 410                             | 380                             |
| Capital Market & Advisory                      | 58                 | 42                              | 54                              | 51                              | 58                              | 34                              | 49                              | 49                              |
| Markets <sup>1</sup>                           | 1,041              | 534                             | 716                             | 877                             | 922                             | 662                             | 907                             | 801                             |
| Macro Trading                                  | 884                | 463                             | 595                             | <i>7</i> 76                     | 786                             | 536                             | 725                             | 745                             |
| Credit Trading                                 | 167                | 92                              | 122                             | 116                             | 121                             | 123                             | 163                             | 79                              |
| Valuation & Other Adj                          | (10)               | (21)                            | (1)                             | (15)                            | 15                              | 3                               | 19                              | (23)                            |
| Wealth Solutions <sup>1</sup>                  | 616                | 412                             | 526                             | 495                             | 511                             | 358                             | 454                             | 456                             |
| CCPL & Other Unsecured Lending                 | 287                | 288                             | 297                             | 286                             | 290                             | 294                             | 298                             | 310                             |
| Deposits <sup>1</sup>                          | 908                | 933                             | 953                             | 881                             | 803                             | 833                             | 640                             | 364                             |
| Mortgages & Other Secured Lending <sup>1</sup> | 103                | 57                              | 69                              | 113                             | 161                             | 55                              | 191                             | 291                             |
| Treasury                                       | 43                 | (235)                           | (274)                           | (160)                           | (233)                           | (173)                           | (5)                             | 201                             |
| Other  | 67                 | (24)                            | 2                               | (4)                             | (41)                            | (80)                            | (27)                            | (33)                            |
| Total underlying operating income              | 5,152              | 4,024                           | 4,403                           | 4,555                           | 4,396                           | 3,765                           | 4,138                           | 3,783                           |

<sup>1</sup> Products are now presented to reflect the RNS on Presentation of Financial Information issued on 2 April 2024. Prior periods have been restated and there is no change in total income



### Earnings per ordinary share

|   | Q1'24<br>\$million | Q1'23<br>\$million | Change<br>%     | Q4'23<br>\$million | Change<br>%     |
|---|--------------------|--------------------|-----------------|--------------------|-----------------|
| Profit for the period attributable to equity holders                | 1,395              | 1,344              | 4               | 938                | 49              |
| Non-controlling interest  | 8                  | (3)                | nm <sup>4</sup> | (2)                | nm <sup>4</sup> |
| Dividend payable on preference shares and AT1 classified            |                    |                    |                 |                    |                 |
| as equity   | (180)              | (178)              | (1)             | (29)               | nm <sup>4</sup> |
| Profit for the period attributable to ordinary shareholders         | 1,223              | 1,163              | 5               | 907                | 35              |
| Items normalised:   |                    |                    |                 |                    |                 |
| Restructuring   | 55                 | (48)               | nm <sup>4</sup> | 63                 | (13)            |
| Goodwill and other impairment <sup>1</sup>                          | -                  | -                  | nm <sup>4</sup> | 153 <sup>1</sup>   | nm <sup>4</sup> |
| DVA   | 48                 | (54)               | nm <sup>4</sup> | (35)               | nm <sup>4</sup> |
| Net losses / (gains) on sale of businesses                          | 12                 | -                  | nm <sup>4</sup> | (262)              | nm <sup>4</sup> |
| Other items <sup>3</sup>  | 100                | -                  | nm <sup>4</sup> | _                  | nm <sup>4</sup> |
| Tax on normalised items   | (45)               | 15                 | nm <sup>4</sup> | (17)               | (165)           |
| Underlying profit   | 1,393              | 1,076              | 29              | 809                | 72              |
| Basic - Weighted average number of shares (millions)                | 2,632              | 2,860              | (8)             | 2.664              | (1)             |
| Diluted - Weighted average number of shares (millions)              | 2,692              | 2,921              | (8)             | 2,723              | (1)             |
| Basic earnings per ordinary share (cents) <sup>2</sup>              | 46.5               | 40.7               | 5.8             | 34.0               | 12.5            |
| Diluted earnings per ordinary share (cents) <sup>2</sup>            | 45.4               | 39.8               | 5.6             | 33.3               | 12.1            |
| Underlying basic earnings per ordinary share (cents) <sup>2</sup>   | 52.9               | 37.6               | 15.3            | 30.4               | 22.5            |
| Underlying diluted earnings per ordinary share (cents) <sup>2</sup> | 51.7               | 36.8               | 14.9            | 29.7               | 22.0            |

 $<sup>1\</sup>quad Goodwill and Other impairment include $153 \,million impairment charge relating to the Group's investment in its associate China Bohai Bank (Bohai)$ 



<sup>2</sup> Change is the percentage points difference between the two periods rather than the percentage change

<sup>3~</sup> Other items include \$100m provision relating to Korea ELS

<sup>4</sup> Not meaningful

### Return on Tangible Equity

|   | Q1'24<br>\$million | Q1'23<br>\$million | Change<br>%     | Q4'23<br>\$million | Change<br>%     |
|---|--------------------|--------------------|-----------------|--------------------|-----------------|
| Average parent company Shareholders' Equity                 | 44,188             | 43,643             | 1               | 43,456             | 2               |
| Less Average preference share capital and share premium     | (1,494)            | (1,494)            | -               | (1,494)            | -               |
| Less Average intangible assets                              | (6,184)            | (5,880)            | (5)             | (6,106)            | (1)             |
| Average Ordinary Shareholders' Tangible Equity              | 36,510             | 36,269             | 1               | 35,856             | 2               |
| Profit for the period attributable to equity holders        | 1,395              | 1,344              | 4               | 938                | 49              |
| Non-controlling interests                                   | 8                  | (3)                | nm <sup>3</sup> | (2)                | nm <sup>3</sup> |
| Dividend payable on preference shares and AT1 classified    |                    | (3)                |                 | (2)                |                 |
| as equity   | (180)              | (178)              | (1)             | (29)               | nm³             |
| Profit for the period attributable to ordinary shareholders | 1,223              | 1,163              | 5               | 907                | 35              |
| Items normalised:   |                    |                    |                 |                    |                 |
| Restructuring   | 55                 | (48)               | nm³             | 63                 | (13)            |
| Goodwill and Other impairment                               | -                  | -                  | nm³             | 153 <sup>1</sup>   | nm³             |
| Net losses/(gains) on sale of businesses                    | 12                 | -                  | nm³             | (262)              | nm³             |
| Ventures FVOCI unrealised (gains)/losses net of tax         | (13)               | (9)                | (44)            | 37                 | nm³             |
| DVA   | 48                 | (54)               | nm <sup>3</sup> | (35)               | nm³             |
| Other items <sup>2</sup>                                    | 100                | -                  | nm <sup>3</sup> | -                  | nm³             |
| Tax on normalised items                                     | (45)               | 15                 | nm³             | (17)               | (165)           |
| Underlying profit for the period attributable to            |                    |                    |                 |                    |                 |
| ordinary shareholders                                       | 1,380              | 1,067              | 29              | 846                | 63              |
| Underlying Return on Tangible Equity                        | 15.2%              | 11.9%              | 330bps          | 9.4%               | 580bps          |
| Reported Return on Tangible Equity                          | 13.5%              | 13.0%              | 50bps           | 10.0%              | 350bps          |

 $<sup>1\</sup>quad Goodwill \ and \ Other impairment include \ \$153 \ million \ impairment \ charge \ relating \ to \ the \ Group's \ investment \ in \ its \ associate \ China \ Bohai \ Bank \ (Bohai)$ 

### Net Tangible Asset Value per Share

|   | 31.03.24<br>\$million | 31.03.23<br>\$million | Change<br>% | 31.12.23<br>\$million | Change<br>% |
|---|-----------------------|-----------------------|-------------|-----------------------|-------------|
| Parent company shareholders' equity                       | 43,929                | 44,125                | -           | 44,445                | (1)         |
| Less Preference share premium                             | (1,494)               | (1,494)               | -           | (1,494)               | -           |
| Less Intangible assets                                    | (6,153)               | (5,891)               | (4)         | (6,214)               | 1           |
| Net shareholders tangible equity                          | 36,282                | 36,740                | (1)         | 36,737                | (1)         |
| Ordinary shares in issue, excluding own shares (millions) | 2,610                 | 2,833                 | (8)         | 2,637                 | (1)         |
| Net Tangible Asset Value per share (cents) <sup>1</sup>   | 1,390                 | 1,297                 | 93          | 1,393                 | (3)         |

<sup>1</sup> Change is cents difference between the two periods rather than the percentage change



<sup>2</sup>  $\,$  Other items include \$100m provision relating to Korea ELS  $\,$ 

<sup>3</sup> Not meaningful

## Underlying versus reported results reconciliations

#### Reconciliations between underlying and reported results are set out in the tables below:

#### Operating income by client segment

|                             | Q1'24   |   |                       |                                 |                    |  |  |  |
|-----------------------------|---|---|-----------------------|---------------------------------|--------------------|--|--|--|
|                             | Corporate &<br>Investment<br>Banking<br>\$million | Wealth &<br>Retail Banking<br>\$million | Ventures<br>\$million | Central & other items \$million | Total<br>\$million |  |  |  |
| Underlying operating income | 3,115   | 1,917                                   | 32                    | 88                              | 5,152              |  |  |  |
| Restructuring               | 21  | 11                                      | -                     | 6                               | 38                 |  |  |  |
| DVA                         | (48)  | -                                       | -                     | -                               | (48)               |  |  |  |
| Other items                 | -   | -                                       | -                     | (12)                            | (12)               |  |  |  |
| Reported operating income   | 3,088   | 1,928                                   | 32                    | 82                              | 5,130              |  |  |  |

|                             | Q1'23   |   |                       |                                 |                    |  |  |  |
|-----------------------------|---|---|-----------------------|---------------------------------|--------------------|--|--|--|
|                             | Corporate &<br>Investment<br>Banking<br>\$million | Wealth &<br>Retail Banking<br>\$million | Ventures<br>\$million | Central & other items \$million | Total<br>\$million |  |  |  |
| Underlying operating income | 2,892   | 1,772                                   | 17                    | (285)                           | 4,396              |  |  |  |
| Restructuring               | 95  | 13                                      | _                     | 2                               | 110                |  |  |  |
| DVA                         | 54  | _                                       | _                     | _                               | 54                 |  |  |  |
| Otheritems                  | _   | -                                       | _                     | _                               | _                  |  |  |  |
| Reported operating income   | 3,041   | 1,785                                   | 17                    | (283)                           | 4,560              |  |  |  |

#### Net interest income and non NII

|                                  |                         | (                          | 2124   |                       |                         | (                          | Q1'23  |                       |
|----------------------------------|-------------------------|----------------------------|--|-----------------------|-------------------------|----------------------------|--|-----------------------|
|                                  | l ladadása              | Doobu seb seb se           | Adjustment for trading book funding cost and | Donostrad             | l la da di ia a         | Dooby job wie o            | Adjustment for trading book funding cost and | Departed              |
|                                  | Onderlying<br>\$million | Restructuring<br>\$million | others<br>\$million                          | Reported<br>\$million | Underlying<br>\$million | Restructuring<br>\$million | others<br>\$million                          | Reported<br>\$million |
| Net interest income <sup>1</sup> | 2,419                   | 10                         | (857)  | 1,572                 | 2,341                   | (1)                        | (334)  | 2,006                 |
| Non NII <sup>1</sup>             | 2,733                   | (32)                       | 857  | 3,558                 | 2,055                   | 165                        | 334  | 2,554                 |
| Total income                     | 5,152                   | (22)                       | -  | 5,130                 | 4,396                   | 164                        | _  | 4,560                 |

<sup>1</sup> To be consistent with how we the compute Net Interest Margin, we have changed our definition of Underlying Net Interest Income (NII) and Underlying non NII. The adjustments made to NIM, including Interest expense relating to funding our trading book, will now be shown against Underlying non NII rather than Underlying NII. There is no impact on total income



## Underlying versus reported results reconciliations continued

### Profit before taxation (PBT)

|  |                         |                            | Q1'24  |                          |                  |                       |
|--|-------------------------|----------------------------|--|--------------------------|------------------|-----------------------|
|  | Underlying<br>\$million | Restructuring<br>\$million | Net loss on<br>businesses<br>disposed/<br>held for sale<br>\$million | Other items<br>\$million | DVA<br>\$million | Reported<br>\$million |
| Operating income                                 | 5,152                   | 38                         | (12)   | -                        | (48)             | 5,130                 |
| Operating expenses                               | (2,786)                 | (111)                      | -  | (100)                    | -                | (2,997)               |
| Operating profit/(loss) before impairment losses |                         |                            |  |                          |                  |                       |
| and taxation                                     | 2,366                   | (73)                       | (12)   | (100)                    | (48)             | 2,133                 |
| Credit impairment                                | (176)                   | 11                         | -  | -                        | -                | (165)                 |
| Other impairment                                 | (60)                    | -                          | -  | -                        | -                | (60)                  |
| Profit from associates and joint ventures        | (1)                     | 7                          | -  | -                        | -                | 6                     |
| Profit/(loss) before taxation                    | 2,129                   | (55)                       | (12)   | (100)                    | (48)             | 1,914                 |

|  |                         |                            | Q1'23  |                          |                  |                       |
|--|-------------------------|----------------------------|--|--------------------------|------------------|-----------------------|
|  | Underlying<br>\$million | Restructuring<br>\$million | Net gain on<br>businesses<br>disposed/<br>held for sale<br>\$million | Other items<br>\$million | DVA<br>\$million | Reported<br>\$million |
| Operating income                                 | 4,396                   | 110                        | _  | -                        | 54               | 4,560                 |
| Operating expenses                               | (2,675)                 | (75)                       | _  | -                        | _                | (2,750)               |
| Operating profit/(loss) before impairment losses |                         |                            |  |                          |                  |                       |
| and taxation                                     | 1,721                   | 35                         | -  | _                        | 54               | 1,810                 |
| Credit impairment                                | (26)                    | 6                          | _  | _                        | _                | (20)                  |
| Other impairment                                 | _                       | -                          | _  | _                        | _                | _                     |
| Profit from associates and joint ventures        | 11                      | 7                          | _  | -                        | _                | 18                    |
| Profit/(loss) before taxation                    | 1,706                   | 48                         | _  | _                        | 54               | 1,808                 |

## Profit before taxation (PBT) by client segment

|   | QT24  |   |                       |                                 |                    |  |  |
|---|---|---|-----------------------|---------------------------------|--------------------|--|--|
|   | Corporate &<br>Investment<br>Banking<br>\$million | Wealth &<br>Retail Banking<br>\$million | Ventures<br>\$million | Central & other items \$million | Total<br>\$million |  |  |
| Operating income  | 3,115   | 1,917                                   | 32                    | 88                              | 5,152              |  |  |
| External  | 2,545   | 888                                     | 32                    | 1,687                           | 5,152              |  |  |
| Inter-segment   | 570   | 1,029                                   | -                     | (1,599)                         | -                  |  |  |
| Operating expenses  | (1,423)   | (1,047)                                 | (113)                 | (203)                           | (2,786)            |  |  |
| Operating profit/(loss) before impairment losses and taxation | 1,692   | 870                                     | (81)                  | (115)                           | 2,366              |  |  |
| Credit impairment   | -   | (136)                                   | (28)                  | (12)                            | (176)              |  |  |
| Other impairment  | (53)  | (5)                                     | -                     | (2)                             | (60)               |  |  |
| Profit from associates and joint ventures                     | -   | -                                       | (3)                   | 2                               | (1)                |  |  |
| Underlying profit/(loss) before taxation                      | 1,639   | 729                                     | (112)                 | (127)                           | 2,129              |  |  |
| Restructuring   | (11)  | (19)                                    | -                     | (25)                            | (55)               |  |  |
| DVA   | (48)  | -                                       | -                     | -                               | (48)               |  |  |
| Other items   | -   | (100)                                   | _                     | (12)                            | (112)              |  |  |
| Reported profit/(loss) before taxation                        | 1,580   | 610                                     | (112)                 | (164)                           | 1,914              |  |  |



## Underlying versus reported results reconciliations continued

|   | Q1'23   |   |                       |                                 |                    |  |  |
|---|---|---|-----------------------|---------------------------------|--------------------|--|--|
| -   | Corporate &<br>Investment<br>Banking<br>\$million | Wealth &<br>Retail Banking<br>\$million | Ventures<br>\$million | Central & other items \$million | Total<br>\$million |  |  |
| Operating income  | 2,892   | 1,772                                   | 17                    | (285)                           | 4,396              |  |  |
| External  | 2,313   | 1,126                                   | 17                    | 940                             | 4,396              |  |  |
| Inter-segment   | 579   | 646                                     | _                     | (1,225)                         | _                  |  |  |
| Operating expenses  | (1,415)   | (1,033)                                 | (102)                 | (125)                           | (2,675)            |  |  |
| Operating profit/(loss) before impairment losses and taxation | 1,477   | 739                                     | (85)                  | (410)                           | 1,721              |  |  |
| Credit impairment   | 8   | (62)                                    | (10)                  | 38                              | (26)               |  |  |
| Profit from associates and joint ventures                     | _   | _                                       | (8)                   | 19                              | 11                 |  |  |
| Underlying profit/(loss) before taxation                      | 1,485   | 677                                     | (103)                 | (353)                           | 1,706              |  |  |
| Restructuring   | 39  | (2)                                     | _                     | 11                              | 48                 |  |  |
| DVA   | 54  | _                                       | -                     | -                               | 54                 |  |  |
| Reported profit/(loss) before taxation                        | 1,578   | 675                                     | (103)                 | (342)                           | 1,808              |  |  |

#### Return on tangible equity (RoTE)

|  |   | Q1/24                           |               |                         |            |  |  |  |  |
|--|---|---------------------------------|---------------|-------------------------|------------|--|--|--|--|
|  | Corporate &<br>Investment<br>Banking<br>% | Wealth &<br>Retail Banking<br>% | Ventures<br>% | Central & other items % | Total<br>% |  |  |  |  |
| Underlying RoTE  | 23.0                                      | 28.8                            | nm²           | (16.7)                  | 15.2       |  |  |  |  |
| Restructuring  |   |                                 |               |                         |            |  |  |  |  |
| Of which: Income   | 0.4                                       | 0.6                             | -             | 0.3                     | 0.4        |  |  |  |  |
| Of which: Expenses   | (0.8)                                     | (1.6)                           | -             | (2.1)                   | (1.2)      |  |  |  |  |
| Of which: Credit impairment                                | 0.2                                       | -                               | -             | -                       | 0.1        |  |  |  |  |
| Of which: Other impairment                                 | -   | -                               | -             | -                       | -          |  |  |  |  |
| Of which: Profit from associates and joint ventures        | -   | -                               | -             | 0.4                     | 0.1        |  |  |  |  |
| Net loss on businesses disposed/held for sale <sup>1</sup> | _   | -                               | -             | (0.7)                   | (0.1)      |  |  |  |  |
| Ventures FVOCI Unrealised gains / (losses) net of taxes    | _   | -                               | -             | -                       | 0.1        |  |  |  |  |
| DVA  | (0.9)                                     | -                               | -             | -                       | (0.5)      |  |  |  |  |
| Otheritems   | _   | (5.3)                           | -             | -                       | (1.1)      |  |  |  |  |
| Tax on normalised items                                    | 0.3                                       | 1.6                             | -             | -                       | 0.5        |  |  |  |  |
| Reported RoTE  | 22.2                                      | 24.1                            | nm²           | (18.8)                  | 13.5       |  |  |  |  |

|   | Q1'23                                     |                                 |               |                         |            |  |  |  |
|---|---|---------------------------------|---------------|-------------------------|------------|--|--|--|
|   | Corporate &<br>Investment<br>Banking<br>% | Wealth &<br>Retail Banking<br>% | Ventures<br>% | Central & other items % | Total<br>% |  |  |  |
| Underlying RoTE   | 21.2                                      | 28.0                            | nm²           | (25.7)                  | 11.9       |  |  |  |
| Restructuring   |   |                                 |               |                         |            |  |  |  |
| Of which: Income  | 1.8                                       | 0.7                             | -             | 0.1                     | 1.4        |  |  |  |
| Of which: Expenses                                      | (1.1)                                     | (0.8)                           | _             | (0.2)                   | (0.8)      |  |  |  |
| Of which: Credit impairment                             | _   | _                               | _             | 0.2                     | 0.1        |  |  |  |
| Of which: Other impairment                              | (0.1)                                     | _                               | _             | 0.1                     | -          |  |  |  |
| Of which: Profit from associates and joint ventures     | _   | _                               | _             | 0.4                     | 0.1        |  |  |  |
| Ventures FVOCI Unrealised gains / (losses) net of taxes | _   | _                               | _             | _                       | (0.1)      |  |  |  |
| DVA   | 1.0                                       | _                               | _             | _                       | 0.6        |  |  |  |
| Tax on normalised items                                 | (0.3)                                     | _                               | nm²           | 0.4                     | (0.2)      |  |  |  |
| Reported RoTE   | 22.5                                      | 27.9                            | nm²           | (24.7)                  | 13.0       |  |  |  |

 $<sup>1\</sup>quad \text{Net loss on businesses includes the loss of $12\,\text{million in relation to a sale of a portfolio of Aviation loans}$ 

 $<sup>3 \</sup>quad \text{Segmental RoTE is the ratio of the current year's underlying profit to the average tangible equity. Average Tangible Equity has been derived based on average RWA \\$ 



<sup>2</sup> Not meaningful

## Underlying versus reported results reconciliations continued

## Earnings per ordinary share (EPS)

|   |                          |                             |                   | Q1'24  |  |   |                        |
|---|--------------------------|-----------------------------|-------------------|--|--|---|------------------------|
|   | Underlying<br>\$ million | Restructuring<br>\$ million | DVA<br>\$ million | Net loss<br>on sale of<br>business<br>\$ million | Other items <sup>1</sup><br>\$ million | Tax on<br>normalised<br>items<br>\$ million | Reported<br>\$ million |
| Profit for the year attributable to ordinary shareholders | 1,393                    | (55)                        | (48)              | (12)   | (100)                                  | 45  | 1,223                  |
| Basic - Weighted average number of shares (millions)      | 2,632                    |                             |                   |  |  |   | 2,632                  |
| Basic earnings per ordinary share (cents)                 | 52.9                     |                             |                   |  |  |   | 46.5                   |

|   |                          |                             |                  | Q1'23  |                           |   |                       |
|---|--------------------------|-----------------------------|------------------|--|---------------------------|---|-----------------------|
|   | Underlying<br>\$ million | Restructuring<br>\$ million | DVA<br>\$million | Net gain<br>on sale of<br>business<br>\$ million | Other items<br>\$ million | Tax on<br>normalised<br>items<br>\$ million | Reported<br>\$million |
| Profit for the year attributable to ordinary shareholders | 1,076                    | 48                          | 54               | _  | _                         | (15)  | 1,163                 |
| Basic - Weighted average number of shares (millions)      | 2,860                    |                             |                  |  |                           |   | 2,860                 |
| Basic earnings per ordinary share (cents)                 | 37.6                     |                             |                  |  |                           |   | 40.7                  |

<sup>1</sup> Other items include \$100m provision relating to Korea ELS



## Risk review

### Credit quality by client segment

|  |                    |  |  |                       | 5.24                            |                                |                                     |                                      |
|--|--------------------|--|--|-----------------------|---------------------------------|--------------------------------|-------------------------------------|--------------------------------------|
| Amortised cost                                 | Banks<br>\$million | Corporate & Investment Banking \$million | Wealth &<br>Retail<br>Banking<br>\$million | Ventures<br>\$million | Central & other items \$million | Customer<br>Total<br>\$million | Undrawn<br>commitments<br>\$million | Financial<br>Guarantees<br>\$million |
| Stage 1  | 39,437             | 125,119                                  | 119,592                                    | 1,014                 | 26,408                          | 272,133                        | 172,631                             | 74,702                               |
| - Strong                                       | 30,079             | 85,999                                   | 114,257                                    | 1,000                 | 25,964                          | 227,220                        | 157,541                             | 51,800                               |
| - Satisfactory                                 | 9,358              | 39,120                                   | 5,335                                      | 14                    | 444                             | 44,913                         | 15,090                              | 22,902                               |
| Stage 2  | 195                | 7,402                                    | 2,067                                      | 51                    | _                               | 9,520                          | 4,970                               | 1,916                                |
| -Strong  | 59                 | 1,151                                    | 1,533                                      | 33                    | -                               | 2,717                          | 1,122                               | 400                                  |
| - Satisfactory                                 | 104                | 5,274                                    | 170  | 6                     | _                               | 5,450                          | 3,333                               | 1,307                                |
| - Higher risk                                  | 32                 | 977                                      | 364  | 12                    | _                               | 1,353                          | 515                                 | 209                                  |
| Of which (stage 2):                            |                    |  |  |                       |                                 |                                |                                     |                                      |
| - Less than 30 days past due                   | 1                  | 51                                       | 170  | 6                     | _                               | 227                            | _                                   | _                                    |
| - More than 30 days past due                   | 7                  | 15                                       | 364  | 12                    | _                               | 391                            | _                                   | _                                    |
| Stage 3, credit-impaired financial assets      | 84                 | 5,396                                    | 1,532                                      | 10                    | 52                              | 6,990                          | 5                                   | 683                                  |
| Gross balance <sup>1</sup>                     | 39,716             | 137,917                                  | 123,191                                    | 1,075                 | 26,460                          | 288,643                        | 177,606                             | 77,301                               |
| Stage1   | (5)                | (140)                                    | (320)                                      | (18)                  |                                 | (478)                          | (52)                                | (14)                                 |
| - Strong                                       | (3)                | (73)                                     | (250)                                      | (17)                  |                                 | (340)                          | (35)                                | (5)                                  |
| - Satisfactory                                 | (2)                | (67)                                     | (70)                                       | (1)                   | _                               | (138)                          | (17)                                | (9)                                  |
| Stage 2  | (8)                | (204)                                    | (132)                                      | (23)                  |                                 | (359)                          | (44)                                | (9)                                  |
| - Strong                                       | (1)                | (5)                                      | (50)                                       | (16)                  | _                               | (71)                           | (5)                                 | -                                    |
| - Satisfactory                                 | (1)                | (142)                                    | (24)                                       | (3)                   | _                               | (169)                          | (24)                                | (3)                                  |
| - Higher risk                                  | (6)                | (57)                                     | (58)                                       | (4)                   | _                               | (119)                          | (15)                                | (6)                                  |
| Of which (stage 2):                            | (0)                | (3,)                                     | (30)                                       | ( )                   |                                 | ()                             | (.5)                                | (0)                                  |
| - Less than 30 days past due                   | _                  | (2)                                      | (24)                                       | (3)                   | _                               | (29)                           | _                                   | _                                    |
| - More than 30 days past due                   | _                  | -  | (58)                                       | (4)                   | _                               | (62)                           | _                                   | _                                    |
| Stage 3, credit-impaired financial assets      | (5)                | (3,631)                                  | (735)                                      | (10)                  | (27)                            | (4,403)                        | _                                   | (126)                                |
| Total credit impairment                        | (18)               | (3,975)                                  | (1,187)                                    | (51)                  | (27)                            | (5,240)                        | (96)                                | (149)                                |
| Net carrying value                             | 39,698             | 133,942                                  | 122,004                                    | 1,024                 | 26,433                          | 283,403                        | (70)                                | (177)                                |
| Stage 1  | 0.0%               | 0.1%                                     | 0.3%                                       | 1.8%                  | 0.0%                            | 0.2%                           | 0.0%                                | 0.0%                                 |
| - Strong                                       | 0.0%               | 0.1%                                     | 0.2%                                       | 1.7%                  | 0.0%                            | 0.1%                           | 0.0%                                | 0.0%                                 |
| - Satisfactory                                 | 0.0%               | 0.1%                                     | 1.3%                                       | 7.1%                  | 0.0%                            | 0.1%                           | 0.0%                                | 0.0%                                 |
| Stage 2  | 4.1%               | 2.8%                                     | 6.4%                                       | 45.1%                 | 0.0%                            | 3.8%                           | 0.1%                                | 0.5%                                 |
| - Strong                                       | 1.7%               | 0.4%                                     | 3.3%                                       | 48.5%                 | 0.0%                            | 2.6%                           | 0.5%                                | 0.0%                                 |
| - Satisfactory                                 | 1.0%               | 2.7%                                     | 14.1%                                      | 50.0%                 | 0.0%                            | 3.1%                           | 0.5%                                | 0.0%                                 |
| - Higher risk                                  | 18.8%              | 5.8%                                     | 15.9%                                      | 33.3%                 | 0.0%                            | 8.8%                           | 2.9%                                | 2.9%                                 |
| Of which (stage 2):                            | 10.076             | 3.076                                    | 13.770                                     | 33.376                | 0.076                           | 0.076                          | Z.7 /0                              | Z.7/0                                |
| - Less than 30 days past due                   | 0.0%               | 3.9%                                     | 14.1%                                      | 50.0%                 | 0.0%                            | 12.8%                          | 0.0%                                | 0.0%                                 |
| - More than 30 days past due                   | 0.0%               | 0.0%                                     | 15.9%                                      | 33.3%                 | 0.0%                            | 15.9%                          | 0.0%                                | 0.0%                                 |
| Stage 3, credit-impaired financial assets (S3) | 6.0%               | 67.3%                                    | 48.0%                                      | 100.0%                | 51.9%                           | 63.0%                          | 0.0%                                | 18.4%                                |
| Cover ratio                                    | 0.0%               | 2.9%                                     | 1.0%                                       | 4.7%                  | 0.1%                            | 1.8%                           | 0.0%                                | 0.2%                                 |
| Fair value through profit or loss              | 0.076              | Z.7 / 0                                  | 1.076                                      | 4.7 /0                | 0.176                           | 1.076                          | 0.176                               | 0.276                                |
| Performing                                     | 24 402             | EE //70                                  | 11   |                       | 2                               | EE / OE                        |                                     |                                      |
| _  | 36,402             | 55,472                                   |  |                       |                                 | 55,485                         | -                                   | _                                    |
| - Strong                                       | 31,475             | 37,934<br>17,400                         | 11   | -                     | 2                               | 37,947<br>17,400               | -                                   | -                                    |
| - Satisfactory                                 | 4,927              | 17,490                                   | -  | -                     | -                               | 17,490                         | -                                   | -                                    |
| - Higher risk                                  | _                  | 48                                       | -  | -                     | -                               | 48                             | -                                   | -                                    |
| Defaulted (CG13-14)                            | 27.702             | 33                                       | -  | -                     | -                               | 33                             |                                     |                                      |
| Gross balance (FVTPL) <sup>2</sup>             | 36,402             | 55,505                                   | 11   | 4007                  | 2 (25                           | 55,518                         |                                     | -                                    |
| Net carrying value (incl FVTPL)                | 76,100             | 189,447                                  | 122,015                                    | 1,024                 | 26,435                          | 338,921                        | -                                   | _                                    |

<sup>1</sup> Loans and advances includes reverse repurchase agreements and other similar secured lending of \$11,290 million under Customers and of \$2,542 million under Banks, held at amortised cost

<sup>2</sup> Loans and advances includes reverse repurchase agreements and other similar secured lending of \$47,568 million under Customers and of \$33,441 million under Banks, held at fair value through profit or loss



31.12.23

|  |           |                       |                   | 31.1      | 12.23                    |                                       |                     |                         |
|--|-----------|-----------------------|-------------------|-----------|--------------------------|---------------------------------------|---------------------|-------------------------|
|  | -         |                       |                   | Customers |                          |                                       | _                   |                         |
|  |           | Corporate &           | Wealth &          |           | 6 . 10                   | <u> </u>                              |                     | Б                       |
|  | Banks     | Investment<br>Banking | Retail<br>Banking | Ventures  | Central &<br>other items | Customer<br>Total                     | Undrawn commitments | Financial<br>Guarantees |
| Amortised cost                                 | \$million | \$million             | \$million         | \$million | \$million                | \$million                             | \$million           | \$million               |
| Stage 1  | 44,384    | 120,886               | 123,486           | 1,015     | 28,305                   | 273,692                               | 176,654             | 70,832                  |
| -Strong  | 35,284    | 84,248                | 118,193           | 1,000     | 27,967                   | 231,408                               | 162,643             | 47,885                  |
| - Satisfactory                                 | 9,100     | 36,638                | 5,293             | 15        | 338                      | 42,284                                | 14,011              | 22,947                  |
| Stage 2  | 540       | 7,902                 | 2,304             | 54        | 965                      | 11,225                                | 5,733               | 2,910                   |
| - Strong                                       | 55        | 1,145                 | 1,761             | 34        | _                        | 2,940                                 | 1,090               | 830                     |
| - Satisfactory                                 | 212       | 5,840                 | 206               | 7         | _                        | 6,053                                 | 4,169               | 1,823                   |
| - Higher risk                                  | 273       | 917                   | 337               | 13        | 965                      | 2,232                                 | 474                 | 257                     |
| Of which (stage 2):                            |           |                       |                   |           |                          | · · · · · · · · · · · · · · · · · · · |                     |                         |
| - Less than 30 days past due                   | _         | 78                    | 206               | 7         | _                        | 291                                   | _                   | _                       |
| - More than 30 days past due                   | _         | 10                    | 337               | 13        | _                        | 360                                   | _                   | _                       |
| Stage 3, credit-impaired financial assets      | 77        | 5,508                 | 1,484             | 12        | 224                      | 7,228                                 | 3                   | 672                     |
| Gross balance <sup>1</sup>                     | 45,001    | 134,296               | 127,274           | 1,081     | 29,494                   | 292,145                               | 182,390             | 74,414                  |
| Stage 1  | (8)       | (101)                 | (314)             | (15)      |                          | (430)                                 | (52)                | (10)                    |
| - Strong                                       | (3)       | (34)                  | (234)             | (14)      | _                        | (282)                                 | (31)                | (2)                     |
| - Satisfactory                                 | (5)       | (67)                  | (80)              | (1)       | _                        | (148)                                 | (21)                | (8)                     |
| Stage 2  | (10)      | (257)                 | (141)             | (21)      | (1)                      | (420)                                 | (39)                | (14)                    |
| - Strong                                       | (1)       | (18)                  | (65)              | (14)      | _                        | (97)                                  | (5)                 |                         |
| - Satisfactory                                 | (2)       | (179)                 | (22)              | (3)       | _                        | (204)                                 | (23)                | (7)                     |
| - Higher risk                                  | (7)       | (60)                  | (54)              | (4)       | (1)                      | (119)                                 | (11)                | (7)                     |
| Of which (stage 2):                            |           | (* - /                | ( ,               | ( )       |                          | ` '                                   |                     |                         |
| - Less than 30 days past due                   | _         | (2)                   | (22)              | (3)       | _                        | (27)                                  | _                   | _                       |
| - More than 30 days past due                   | _         | (1)                   | (54)              | (4)       | _                        | (59)                                  | _                   | _                       |
| Stage 3, credit-impaired financial assets      | (6)       | (3,533)               | (760)             | (12)      | (15)                     | (4,320)                               | _                   | (112)                   |
| Total credit impairment                        | (24)      | (3,891)               | (1,215)           | (48)      | (16)                     | (5,170)                               | (91)                | (136)                   |
| Net carrying value                             | 44,977    | 130,405               | 126,059           | 1,033     | 29,478                   | 286,975                               |                     |                         |
| Stage1   | 0.0%      | 0.1%                  | 0.3%              | 1.5%      | 0.0%                     | 0.2%                                  | 0.0%                | 0.0%                    |
| - Strong                                       | 0.0%      | 0.0%                  | 0.2%              | 1.4%      | 0.0%                     | 0.1%                                  | 0.0%                | 0.0%                    |
| - Satisfactory                                 | 0.1%      | 0.2%                  | 1.5%              | 6.7%      | 0.0%                     | 0.4%                                  | 0.1%                | 0.0%                    |
| Stage 2  | 1.9%      | 3.3%                  | 6.1%              | 38.9%     | 0.1%                     | 3.7%                                  | 0.7%                | 0.5%                    |
| - Strong                                       | 1.8%      | 1.6%                  | 3.7%              | 41.2%     | 0.0%                     | 3.3%                                  | 0.5%                | 0.0%                    |
| - Satisfactory                                 | 0.9%      | 3.1%                  | 10.7%             | 42.9%     | 0.0%                     | 3.4%                                  | 0.6%                | 0.4%                    |
| - Higher risk                                  | 2.6%      | 6.5%                  | 16.0%             | 30.8%     | 0.1%                     | 5.3%                                  | 2.3%                | 2.7%                    |
| Of which (stage 2):                            |           |                       |                   |           |                          |                                       |                     |                         |
| - Less than 30 days past due                   | 0.0%      | 2.6%                  | 10.7%             | 42.9%     | 0.0%                     | 9.3%                                  | 0.0%                | 0.0%                    |
| - More than 30 days past due                   | 0.0%      | 10.0%                 | 16.0%             | 30.8%     | 0.0%                     | 16.4%                                 | 0.0%                | 0.0%                    |
| Stage 3, credit-impaired financial assets (S3) | 7.8%      | 64.1%                 | 51.2%             | 100.0%    | 6.7%                     | 59.8%                                 | 0.0%                | 16.7%                   |
| Cover ratio                                    | 0.1%      | 2.9%                  | 1.0%              | 4.4%      | 0.1%                     | 1.8%                                  | 0.0%                | 0.2%                    |
| Fair value through profit or loss              |           |                       |                   |           |                          |                                       |                     |                         |
| Performing                                     | 32,813    | 58,465                | 13                | _         | _                        | 58,478                                | _                   |                         |
| - Strong                                       | 28,402    | 38,014                | 13                | _         |                          | 38,027                                | _                   |                         |
| - Satisfactory                                 | 4,411     | 20,388                | _                 | _         | _                        | 20,388                                | _                   | . –                     |
| - Higher risk                                  | -         | 63                    | _                 | _         | _                        | 63                                    | -                   | _                       |
| Defaulted (CG13-14)                            | _         | 33                    | _                 |           | _                        | 33                                    | _                   | _                       |
| Gross balance (FVTPL) <sup>2</sup>             | 32,813    | 58,498                | 13                |           | _                        | 58,511                                |                     |                         |
|  |           |                       |                   |           |                          |                                       |                     |                         |

<sup>1</sup> Loans and advances includes reverse repurchase agreements and other similar secured lending of \$13,996 million under Customers and of \$1,738 million under Banks, held at amortised cost

<sup>2</sup> Loans and advances includes reverse repurchase agreements and other similar secured lending of \$51,229 million under Customers and of \$30,548 million under Banks, held at fair value through profit or loss



### Credit impairment charge

|  | 3 mont                   | ns ended 31.03.23    |                    |                          |                      |                    |
|--|--------------------------|----------------------|--------------------|--------------------------|----------------------|--------------------|
|  | Stage 1 & 2<br>\$million | Stage 3<br>\$million | Total<br>\$million | Stage 1 & 2<br>\$million | Stage 3<br>\$million | Total<br>\$million |
| Ongoing business portfolio                 |                          |                      |                    |                          |                      | <u> </u>           |
| Corporate & Investment Banking             | (10)                     | 10                   | -                  | 24                       | (32)                 | (8)                |
| Wealth & Retail Banking                    | 63                       | 73                   | 136                | 13                       | 49                   | 62                 |
| Ventures                                   | 9                        | 19                   | 28                 | 6                        | 4                    | 10                 |
| Central & Other items                      | (1)                      | 13                   | 12                 | (37)                     | (1)                  | (38)               |
| Credit impairment charge / (release)       | 61                       | 115                  | 176                | 6                        | 20                   | 26                 |
| Others                                     | 1                        | (12)                 | (11)               | 1                        | (7)                  | (6)                |
| Credit impairment charge / (release)       | 1                        | (12)                 | (11)               | 1                        | (7)                  | (6)                |
| Total credit impairment charge / (release) | 62                       | 103                  | 165                | 7                        | 13                   | 20                 |

### Vulnerable, cyclical and high carbon sectors

### **Maximum Exposure**

|   | 31.03.24   |                         |   |  |   |  |   |  |  |  |
|---|--|-------------------------|---|--|---|--|---|--|--|--|
| Amortised Cost                                    | Maximum On Balance Sheet Exposure (net of credit impairment) \$million | Collateral<br>\$million | Net On<br>Balance<br>Sheet<br>Exposure<br>\$million | Undrawn<br>Commitments<br>(net of credit<br>impairment)<br>\$million | Financial<br>Guarantees<br>(net of credit<br>impairment)<br>\$million | Net Off<br>Balance<br>Sheet<br>Exposure<br>\$million | Total On & Off Balance Sheet Net Exposure \$million |  |  |  |
| Industry:   |  |                         |   |  |   |  |   |  |  |  |
| Automotive manufacturers <sup>1</sup>             | 3,682  | 24                      | 3,658   | 3,413  | 394   | 3,807  | 7,465   |  |  |  |
| Aviation <sup>12</sup>                            | 1,768  | 899                     | 869   | 1,759  | 717   | 2,476  | 3,345   |  |  |  |
| Of which: High Carbon Sector                      | 1,446  | 860                     | 586   | 927  | 569   | 1,496  | 2,082   |  |  |  |
| Commodity Traders <sup>2</sup>                    | 8,846  | 355                     | 8,491   | 2,445  | 6,288   | 8,733  | 17,224  |  |  |  |
| Metals & Mining <sup>12</sup>                     | 5,230  | 368                     | 4,862   | 6,541  | 2,208   | 8,749  | 13,611  |  |  |  |
| Of which: Steel <sup>1</sup>                      | 1,817  | 200                     | 1,617   | 1,143  | 366   | 1,509  | 3,126   |  |  |  |
| Of which: Coal Mining <sup>1</sup>                | 20   | 8                       | 12  | 50   | 101   | 151  | 163   |  |  |  |
| Of which: Aluminium <sup>1</sup>                  | 339  | 12                      | 327   | 444  | 97  | 541  | 868   |  |  |  |
| Shipping <sup>1</sup>                             | 6,564  | 3,974                   | 2,590   | 2,409  | 257   | 2,666  | 5,256   |  |  |  |
| Construction <sup>2</sup>                         | 3,095  | 495                     | 2,600   | 2,710  | 5,866   | 8,576  | 11,176  |  |  |  |
| Of which: Cement <sup>1</sup>                     | 789  | 52                      | 737   | 665  | 298   | 963  | 1,700   |  |  |  |
| Commercial Real Estate <sup>2</sup>               | 14,420   | 5,734                   | 8,686   | 4,741  | 743   | 5,484  | 14,170  |  |  |  |
| Of which: High Carbon Sector                      | 7,629  | 2,635                   | 4,994   | 1,937  | 439   | 2,376  | 7,370   |  |  |  |
| Hotels & Tourism <sup>2</sup>                     | 1,960  | 610                     | 1,350   | 1,308  | 313   | 1,621  | 2,971   |  |  |  |
| Oil & Gas <sup>12</sup>                           | 7,561  | 1,040                   | 6,521   | 8,862  | 6,755   | 15,617   | 22,138  |  |  |  |
| Power <sup>1</sup>                                | 5,209  | 1,029                   | 4,180   | 4,015  | 795   | 4,810  | 8,990   |  |  |  |
| Total <sup>3</sup>                                | 58,335   | 14,528                  | 43,807  | 38,203   | 24,336  | 62,539   | 106,346   |  |  |  |
| Of which: Vulnerable and cyclical sectors         | 41,333   | 9,427                   | 31,906  | 25,749   | 22,164  | 47,913   | 79,819  |  |  |  |
| Of which: High carbon sectors                     | 36,594   | 9,908                   | 26,686  | 26,482   | 10,797  | 37,279   | 63,965  |  |  |  |
| Total Corporate & Investment Banking <sup>4</sup> | 133,942  | 30,584                  | 103,358   | 109,772  | 66,254  | 176,026  | 279,384   |  |  |  |
| Total Group <sup>4</sup>                          | 323,101  | 121,034                 | 202,067   | 177,510  | 77,152  | 254,662  | 456,729   |  |  |  |

<sup>1</sup> High carbon sectors



<sup>2</sup> Vulnerable and cyclical sectors

<sup>3</sup> Maximum On Balance sheet exposure include FVTPL portion of \$1,340 million, of which Vulnerable sector is \$1,290 million and High Carbon sector is \$398 million

 $<sup>4 \</sup>quad \text{Exclude On Balance sheet FVTPL} \ amount of \$55,\!505 \ million for Corporate \& Investment Banking and \$91,\!920 \ million for Group \ and \$91,\!920 \ million for Group \ million fo$ 

31.12.23 Maximum On Balance Net On Undrawn Net Off Total On & Sheet Financial Exposure Off Balance Balance Commitments Guarantees **Balance** Sheet Net (net of credit Sheet (net of credit (net of credit Sheet impairment) impairment) Collateral Exposure impairment) Exposure Exposure **Amortised Cost** Million Million Million Million Million Million Million Industry: 3,499 3,791 Automotive manufacturers<sup>1</sup> 3,564 65 538 4,329 7,828 974 1,794 Aviation<sup>1,2</sup> 801 2,462 3,263 1,775 668 Of which: High Carbon Sector 1,330 974 356 944 1,559 1,915 615 Commodity Traders<sup>2</sup> 7,406 303 7,103 2,591 6,281 8.872 15,975 307 Metals & Mining<sup>1,2</sup> 4,589 4,282 3,373 1,218 4,591 8,873 Of which: Steel<sup>1</sup> 1,596 193 1,403 601 358 959 2,362 Of which: Coal Mining1 20 51 99 150 170 29 Of which: Aluminium<sup>1</sup> 526 517 338 188 526 1,043 Shipping<sup>1</sup> 5,964 3,557 2,407 2,261 291 2,552 4,959 Construction<sup>2</sup> 2,853 448 2,405 2,753 5,927 8,680 11,085 Of which: Cement<sup>1,4</sup> 47 259 1,028 671 624 769 1,652 Commercial Real Estate<sup>2</sup> 14,533 6,363 8,170 4,658 311 4,969 13,139 Of which: High Carbon Sector 7.498 3.383 4.115 1.587 112 1.699 5.814 Hotels & Tourism<sup>2</sup> 1,680 715 965 1,339 227 1,566 2,531 Oil & Gas<sup>1,2</sup> 6,278 894 5,384 7,845 6,944 14,789 20,173 Power<sup>1</sup> 5,411 1,231 4,180 3,982 732 4,714 8,894 Total<sup>3</sup> 54,053 14,857 39,196 34,387 23,137 57,524 96,720 Of which: Vulnerable and cyclical sectors<sup>4</sup> 10,051 24,842 21,511 46,353 74,963 38,661 28,610 Of which: High carbon sectors<sup>4</sup> 10,458 10,709 59,787 34,984 24,526 24,552 35,261 Total Corporate & Investment Banking<sup>5</sup> 130,405 32,744 97,661 104,437 63,183 167,620 265,281 Total Group<sup>5</sup> 331,952 125,760 206,192 182,299 74,278 256,577 462,769



<sup>1</sup> High carbon sectors

<sup>2</sup> Vulnerable and cyclical sectors

<sup>3</sup> Maximum On Balance sheet exposure include FVTPL portion of \$977 million, of which Vulnerable sector is \$602 million and High Carbon sector is \$472 million

<sup>4</sup> Included to provide consistency with climate reporting

 $<sup>5\</sup>quad \text{Exclude On Balance sheet FVTPL amount of $58,498 \, \text{million for Corporate \& Investment Banking and $91,324 \, \text{million for Group for Group$ 

## Loans and advances by stage

#### 31.03.24

| •                  | Stage 1                       |  |  |                               | Stage 2                                    |  |                               | Stage 3                                    |  | Total                         |  |  |
|--------------------|-------------------------------|--|--|-------------------------------|--|--|-------------------------------|--|--|-------------------------------|--|--|
| Amortised Cost     | Gross<br>Balance<br>\$million | Total<br>Credit<br>Impairment<br>\$million | Net<br>Carrying<br>Amount<br>\$million |
| Industry:          |                               |  |  |                               |  |  |                               |  |  |                               |  |  |
| Aviation           | 1,617                         | -  | 1,617                                  | 53                            | (1)  | 52                                     | 69                            | (13)                                       | 56                                     | 1,739                         | (14)                                       | 1,725                                  |
| Commodity Traders  | 8,205                         | (2)  | 8,203                                  | 78                            | (1)  | 77                                     | 533                           | (496)                                      | 37                                     | 8,816                         | (499)                                      | 8,317                                  |
| Metals & Mining    | 3,239                         | (2)  | 3,237                                  | 113                           | (5)  | 108                                    | 122                           | (72)                                       | 50                                     | 3,474                         | (79)                                       | 3,395                                  |
| Construction       | 2,674                         | (2)  | 2,672                                  | 292                           | (2)  | 290                                    | 375                           | (336)                                      | 39                                     | 3,341                         | (340)                                      | 3,001                                  |
| Commercial Real    |                               |  |  |                               |  |  |                               |  |  |                               |  |  |
| Estate             | 12,118                        | (64)                                       | 12,054                                 | 1,659                         | (80)                                       | 1,579                                  | 1,740                         | (1,252)                                    | 488                                    | 15,517                        | (1,396)                                    | 14,121                                 |
| Hotels & Tourism   | 1,653                         | (2)  | 1,651                                  | 204                           | (1)  | 203                                    | 118                           | (49)                                       | 69                                     | 1,975                         | (52)                                       | 1,923                                  |
| Oil & Gas          | 6,628                         | (5)  | 6,623                                  | 570                           | (12)                                       | 558                                    | 532                           | (152)                                      | 380                                    | 7,730                         | (169)                                      | 7,561                                  |
| Total              | 36,134                        | (77)                                       | 36,057                                 | 2,969                         | (102)                                      | 2,867                                  | 3,489                         | (2,370)                                    | 1,119                                  | 42,592                        | (2,549)                                    | 40,043                                 |
| Total Corporate &  |                               |  |  |                               |  |  |                               |  |  |                               |  |  |
| Investment Banking | 125,119                       | (140)                                      | 124,979                                | 7,402                         | (204)                                      | 7,198                                  | 5,396                         | (3,631)                                    | 1,765                                  | 137,917                       | (3,975)                                    | 133,942                                |
| Total Group        | 311,570                       | (483)                                      | 311,087                                | 9,715                         | (367)                                      | 9,348                                  | 7,074                         | (4,408)                                    | 2,666                                  | 328,359                       | (5,258)                                    | 323,101                                |

31.12.23

|                    |                  | Stage 1                       |                           |                  | Stage 2                       |                           | Stage 3          |                               |                           | Total            |                               |                           |
|--------------------|------------------|-------------------------------|---------------------------|------------------|-------------------------------|---------------------------|------------------|-------------------------------|---------------------------|------------------|-------------------------------|---------------------------|
|                    | Gross<br>Balance | Total<br>Credit<br>Impairment | Net<br>Carrying<br>Amount |
| Amortised Cost     | \$million        | \$million                     | \$million                 |
| Industry:          |                  |                               |                           |                  |                               |                           |                  |                               |                           |                  |                               |                           |
| Aviation           | 1,619            | _                             | 1,619                     | 55               | (1)                           | 54                        | 74               |                               | 59                        | 1,748            | (16)                          | 1,732                     |
| Commodity Traders  | 6,912            | (2)                           | 6,910                     | 129              | (1)                           | 128                       | 555              | (504)                         | 51                        | 7,596            | (507)                         | 7,089                     |
| Metals & Mining    | 3,934            | (1)                           | 3,933                     | 140              | (8)                           | 132                       | 154              | (88)                          | 66                        | 4,228            | (97)                          | 4,131                     |
| Construction       | 2,230            | (2)                           | 2,228                     | 502              | (8)                           | 494                       | 358              | (326)                         | 32                        | 3,090            | (336)                         | 2,754                     |
| Commercial Real    |                  |                               |                           |                  |                               |                           |                  |                               |                           |                  |                               |                           |
| Estate             | 12,261           | (30)                          | 12,231                    | 1,848            | (129)                         | 1,719                     | 1,712            | (1,191)                       | 521                       | 15,821           | (1,350)                       | 14,471                    |
| Hotels & Tourism   | 1,468            | (2)                           | 1,466                     | 61               | _                             | 61                        | 126              | (25)                          | 101                       | 1,655            | (27)                          | 1,628                     |
| Oil & Gas          | 5,234            | (4)                           | 5,230                     | 615              | (15)                          | 600                       | 571              | (147)                         | 424                       | 6,420            | (166)                         | 6,254                     |
| Total              | 33,658           | (41)                          | 33,617                    | 3,350            | (162)                         | 3,188                     | 3,550            | (2,296)                       | 1,254                     | 40,558           | (2,499)                       | 38,059                    |
| Total Corporate &  |                  |                               |                           |                  |                               |                           |                  |                               |                           |                  |                               |                           |
| Investment Banking | 120,886          | (101)                         | 120,785                   | 7,902            | (257)                         | 7,645                     | 5,508            | (3,533)                       | 1,975                     | 134,296          | (3,891)                       | 130,405                   |
| Total Group        | 318,076          | (438)                         | 317,638                   | 11,765           | (430)                         | 11,335                    | 7,305            | (4,326)                       | 2,979                     | 337,146          | (5,194)                       | 331,952                   |



## Capital review

### Capital ratios

|               | 31.03.24 | 31.12.23 | Change <sup>2</sup> | 31.03.23 | Change <sup>2</sup> |
|---------------|----------|----------|---------------------|----------|---------------------|
| CET1          | 13.6%    | 14.1%    | (0.5)               | 13.7%    | (0.1)               |
| Tier1capital  | 16.2%    | 16.3%    | (0.1)               | 15.9%    | 0.3                 |
| Total capital | 20.8%    | 21.2%    | (0.4)               | 20.9%    | (0.1)               |
|               |          |          |                     |          |                     |

### Capital base<sup>1</sup>

| CETI instruments and servers   Capital instruments and the related share premium accounts   3,989                            |   | 31.03.24<br>\$million | 31.12.23<br>\$million | Change³<br>%    | 31.03.23<br>\$million | Change³<br>%    |
|--|---|-----------------------|-----------------------|-----------------|-----------------------|-----------------|
| Symbol   S                         | CET1 instruments and reserves   |                       |                       |                 |                       |                 |
| Retained earnings  | Capital instruments and the related share premium accounts            | 5,295                 | 5,321                 | _               | 5,407                 | (2)             |
| Accumulated other comprehensive income (and other reserves)   8,247   9,171   (10)   8,882   (7)     Non-controlling interests (amount allowed in consolidated CETI)   256   217   18   244   5     Independently reviewed interim and year-end profits   1,407   3,542   (60)   1,328   6     Foreseeable dividends   (830)   (768   8   6,559   2.6     CETI capital before regulatory adjustments   41,877   42,413   (1)   42,138   (1)     CETI regulatory adjustments   41,877   42,413   (1)   42,138   (1)     CETI regulatory adjustments (prudential valuation adjustments)   726   (730)   (1)   (801)   (9)     Intangible assets (net of related tax liability)   (6,066   (6,128   (1)   24   (89)   (43)     Deferred tax assets that rely on future profitability (excludes those orising from temporary differences)   (51)   (41)   24   (89)   (43)     Fair value reserves related to net losses an cash flow hedges   4   (91)   nm²   301   (99)     Deduction of amounts resulting from the calculation of excess expected loss   (784)   (754)   4   (739)   6     Net agains on liabilities at fair value resulting from changes in own credit risk   (100)   nm²   (186)   nm²     Defined-benefit pension fund assets   (103)   (95)   8   (144)   (28)     Fair value gains arising from the institution's own credit risk related to derivative liabilities   (70)   (116)   (40)   (146)   (52)     Exposure amounts which could qualify for risk weighting of 1,250%   (33)   (44)   (25)   (50)   (34)     Other regulatory adjustments to CETI   (7,598)   (8,099)   (6)   (7,736)   (2)     CETI capital   (471) instruments   (4,00)   (4                         | Of which: share premium accounts                                      | 3,989                 | 3,989                 | _               | 3,989                 | _               |
| Non-controlling interests (amount allowed in consolidated CETT)   256   217   18   244   5   Independently reviewed interim and year-end profits   1,407   3,542   (60)   1,328   6   Foreseeable dividends   (830)   (768)   8   (659)   26   CETT capital before regulatory adjustments   41,877   42,413   (1)   42,138   (1)   CETT regulatory adjustments   (726)   (730)   (1)   (801)   (9)   Intamplia despects (not of related tax liability)   (6,066)   (6,128)   (1)   (5,859)   4   Defermed tax assest bat net you in future profitability (excludes those arising from temporary differences)   (51)   (41)   24   (89)   (43)   Fair value reserves related to net losses on cash flow hedges   4   (91)   nm²   301   (99)   Deduction of amounts resulting from the calculation of excess expected loss   (784)   (754)   4   (739)   6   Net gains on liabilities at fair value resulting from changes in own credit risk   Cefined benefit pension fund assets   (103)   (55)   (40)   (40)   (146)   (28)   Exposure amounts which could qualify for risk weighting of 1,250%   (33)   (44)   (25)   (50)   (34)   Exposure amounts which could qualify for risk weighting of 1,250%   (33)   (44)   (45)   (45)   (45)   (45)   Exposure amounts which could qualify for risk weighting of 1,250%   (35)   (35)   (35)   (35)   (35)   (35)   (35)   (35)   Exposure amounts which could qualify for risk weighting of 1,250%   (35)   (3                         | Retained earnings   | 27,502                | 24,930                | 10              | 26,936                | 2               |
| Independently reviewed interim and year-end profits   1,407   3,542   (60)   1,328   6     Foreseeable dividends   (830)   (768)   8   (659)   26     CETI capital before regulatory adjustments   41,877   42,413   (1)   42,138   (1)     CETI regulatory adjustments   (720)   (730)   (1)   (801)   (9)     Intangible assets (net of related tax liability)   (6,066)   (6,128)   (1)   (5,859)   4     Deferred tax assets that rely on future profitability (excludes those arising from temporary differences)   (51)   (41)   24   (89)   (43)     Deferred tax assets that rely on future profitability (excludes those arising from temporary differences)   (51)   (41)   24   (89)   (43)     Deferred tax assets that rely on future profitability (excludes those arising from temporary differences)   (51)   (41)   24   (89)   (43)     Deferred tax assets that rely on future profitability (excludes those arising from tenteroses on cash flow hedges   4   (91)   nm <sup>4</sup>   301   (99)     Deduction of amounts resulting from the calculation of excess expected loss   (754)   4   (739)   6     Net gains on liabilities at fair value resulting from changes in own credit risk related to derivative liabilities at fair value resulting from changes in own credit risk related to derivative liabilities   (103)   (95)   8   (144)   (28)     Epir value gains arising from the institution's own credit risk related to derivative liabilities   (70)   (116)   (40)   (146)   (52)     Exposure amounts which could qualify for risk weighting of 1,250%   (33)   (44)   (25)   (50)   (34)     Other regulatory adjustments to CET1 capital     (23)   nm <sup>4</sup>     Total regulatory adjustments to CET1 capital   (7,598)   (8,099)   (6)   (7,736)   (2)     CET1 capital   (3,279)   (3,3806   2   39,894   2     Tier 2 capital instruments   (1,803)   (1,965)   (           | Accumulated other comprehensive income (and other reserves)           | 8,247                 | 9,171                 | (10)            | 8,882                 | (7)             |
| Foreseeable dividends  | Non-controlling interests (amount allowed in consolidated CET1)       | 256                   | 217                   | 18              | 244                   | 5               |
| CET1 capital before regulatory adjustments   | Independently reviewed interim and year-end profits                   | 1,407                 | 3,542                 | (60)            | 1,328                 | 6               |
| CET1 regulatory adjustments  | Foreseeable dividends   | (830)                 | (768)                 | 8               | (659)                 | 26              |
| Additional value adjustments (prudential valuation adjustments) Intangible assets (net of related tax liability) Intangible assets (net of related tax liability (excludes those arising from the related to the related to tax assets that rely on future profitability (excludes those arising from the network of the network of the resulting from the network of the network of the resulting from the network of the network of the resulting from the network of the network of the new of the network of the                       | CET1 capital before regulatory adjustments                            | 41,877                | 42,413                | (1)             | 42,138                | (1)             |
| Intangible assets (net of related tax liability)   | CET1 regulatory adjustments   |                       |                       |                 |                       |                 |
| Deferred tax assets that rely on future profitability (excludes those arising from temporary differences)   Fair value reserves related to net losses on cash flow hedges   4 (91)   nm <sup>4</sup>   301 (99)  | Additional value adjustments (prudential valuation adjustments)       | (726)                 | (730)                 | (1)             | (801)                 | (9)             |
| arising from temporary differences)         (51)         (41)         24         (89)         (43)           Fair value reserves related to net losses on cash flow hedges         4         (91)         nm <sup>4</sup> 301         (99)           Deduction of amounts resulting from the calculation of excess expected loss         (784)         (754)         4         (739)         6           Net gains on liabilities at fair value resulting from changes in own credit risk         231         (100)         nm <sup>4</sup> (186)         nm <sup>4</sup> Defined-benefit pension fund assets         (103)         (95)         8         (144)         (28)           Fair value gains arising from the institution's own credit risk related to derivative liabilities         (103)         (95)         8         (144)         (28)           Exposure amounts which could qualify for risk weighting of 1,250%         (33)         (44)         (25)         (50)         (34)           Other regulatory adjustments to CET1 capital         -         -         -         (23)         nm <sup>4</sup> Total regulatory adjustments to CET1         (7,598)         (8,099)         (6)         (7,736)         (2)           CET1capital         34,279         34,314         -         34,402         -           AT1 regulatory adjustm  | Intangible assets (net of related tax liability)                      | (6,066)               | (6,128)               | (1)             | (5,859)               | 4               |
| Fair value reserves related to net losses on cash flow hedges   4   (91)   nm <sup>4</sup>   301   (99)  | Deferred tax assets that rely on future profitability (excludes those |                       |                       |                 |                       |                 |
| Deduction of amounts resulting from the calculation of excess expected loss   (784)   (754)   4   (739)   6     Net gains on liabilities at fair value resulting from changes in own credit risk   231   (100)   nm <sup>4</sup>   (186)   nm <sup>4</sup>     Defined-benefit pension fund assets   (103)   (95)   8   (144)   (28)     Fair value gains arising from the institution's own credit risk related to derivative liabilities   (70)   (116)   (40)   (146)   (52)     Exposure amounts which could qualify for risk weighting of 1,250%   (33)   (44)   (25)   (50)   (34)     Other regulatory adjustments to CET1 capital     (23)   nm <sup>4</sup>     Total regulatory adjustments to CET1   (7,598)   (8,099)   (6)   (7,736)   (2)     CET1 capital   (AT1) instruments   (5,506)   (5,512)   18   (5,512)   18     AT1 regulatory adjustments   (20)   (20)   -   (20)   -     Tier 1 capital   (AT1) instruments   (1,803)   (1,965)   (1)   (12,454)   (5)     Tier 2 capital instruments   (1,803)   (1,965)   (1)   (12,424)   (5)     Tier 2 capital   (1,773)   (1,935)   (1)   (12,424)   (5)     Total capital   (5,238)   (5,23 | arising from temporary differences)                                   | (51)                  | ` ,                   |                 | (89)                  | ` ,             |
| Comparison   Com                         | 9   | 4                     | (91)                  | nm <sup>4</sup> | 301                   | (99)            |
| credit risk         231         (100)         nm <sup>4</sup> (186)         nm <sup>4</sup> Defined-benefit pension fund assets         (103)         (95)         8         (144)         (28)           Fair value gains arising from the institution's own credit risk related to derivative liabilities         (70)         (116)         (40)         (146)         (52)           Exposure amounts which could qualify for risk weighting of 1,250%         (33)         (44)         (25)         (50)         (34)           Other regulatory adjustments to CET1 capital         -         -         -         -         (23)         nm <sup>4</sup> Total regulatory adjustments to CET1 capital         -         -         -         -         (23)         nm <sup>4</sup> Total regulatory adjustments to CET1         (7,598)         (8,099)         (6)         (7,736)         (2)           CET1 capital         34,279         34,314         -         34,402         -           Additional Tier1 capital (AT1) instruments         (5,066)         5,512         18         5,512         18           AT1 regulatory adjustments         (20)         (20)         -         (20)         -         (20)         -           Tier 2 capital instruments         11,803         11,9  | •   | (784)                 | (754)                 | 4               | (739)                 | 6               |
| Defined-benefit pension fund assets   (103) (95) 8 (144) (28)  |   |                       |                       |                 |                       |                 |
| Fair value gains arising from the institution's own credit risk related to derivative liabilities (70) (116) (40) (146) (52) (52) (52) (52) (53) (34) (44) (25) (53) (34) (44) (25) (53) (34) (44) (25) (53) (34) (44) (25) (53) (34) (44) (25) (53) (34) (44) (25) (53) (34) (44) (25) (53) (34) (34) (34) (35) (35) (34) (35) (35) (35) (35) (35) (35) (35) (35  |   |                       | ` '                   |                 | ` ,                   |                 |
| to derivative liabilities (70) (116) (40) (146) (52) (52) Exposure amounts which could qualify for risk weighting of 1,250% (33) (44) (25) (50) (34) (34) (44) (25) (50) (34) (34) (44) (25) (50) (34) (34) (44) (25) (50) (34) (34) (44) (25) (50) (34) (34) (44) (25) (50) (34) (34) (44) (25) (50) (34) (34) (44) (25) (50) (34) (34) (44) (25) (50) (34) (34) (44) (25) (50) (34) (34) (44) (25) (50) (34) (35) (44) (25) (50) (34) (35) (44) (25) (50) (34) (35) (44) (25) (50) (34) (35) (44) (25) (50) (34) (35) (44) (25) (50) (34) (35) (44) (25) (50) (34) (35) (44) (25) (50) (34) (35) (44) (25) (50) (35) (44) (25) (50) (35) (44) (25) (50) (35) (35) (44) (25) (35) (35) (44) (25) (35) (35) (35) (35) (35) (35) (35) (3  |   | (103)                 | (95)                  | 8               | (144)                 | (28)            |
| Other regulatory adjustments to CET1 capital         -         -         -         (23)         nm <sup>4</sup> Total regulatory adjustments to CET1         (7,598)         (8,099)         (6)         (7,736)         (2)           CET1 capital         34,279         34,314         -         34,402         -           Additional Tier1 capital (AT1) instruments         6,506         5,512         18         5,512         18           AT1 regulatory adjustments         (20)         (20)         -         (20)         -           Tier1 capital         40,765         39,806         2         39,894         2           Tier 2 capital instruments         11,803         11,965         (1)         12,454         (5)           Tier 2 regulatory adjustments         (30)         (30)         -         (30)         -           Tier 2 capital         11,773         11,935         (1)         12,424         (5)           Total capital         52,538         51,741         2         52,318         -   | 9   | (70)                  | (116)                 | (40)            | (146)                 | (52)            |
| Total regulatory adjustments to CET1         (7,598)         (8,099)         (6)         (7,736)         (2)           CET1 capital         34,279         34,314         -         34,402         -           Additional Tier1 capital (AT1) instruments         6,506         5,512         18         5,512         18           AT1 regulatory adjustments         (20)         (20)         -         (20)         -           Tier1 capital         40,765         39,806         2         39,894         2           Tier 2 capital instruments         11,803         11,965         (1)         12,454         (5)           Tier 2 regulatory adjustments         (30)         (30)         -         (30)         -           Tier 2 capital         11,773         11,935         (1)         12,424         (5)           Total capital         52,538         51,741         2         52,318         -   | Exposure amounts which could qualify for risk weighting of 1,250%     | (33)                  | (44)                  | (25)            | (50)                  | (34)            |
| CET1 capital         34,279         34,314         -         34,402         -           Additional Tier 1 capital (AT1) instruments         6,506         5,512         18         5,512         18           AT1 regulatory adjustments         (20)         (20)         -         (20)         -         (20)         -           Tier 1 capital         40,765         39,806         2         39,894         2           Tier 2 capital instruments         11,803         11,965         (1)         12,454         (5)           Tier 2 regulatory adjustments         (30)         (30)         -         (30)         -           Tier 2 capital         11,773         11,935         (1)         12,424         (5)           Total capital         52,538         51,741         2         52,318         -   | Other regulatory adjustments to CET1 capital                          | -                     | _                     | _               | (23)                  | nm <sup>4</sup> |
| Additional Tier 1 capital (AT1) instruments         6,506         5,512         18         5,512         18           AT1 regulatory adjustments         (20)         (20)         -         (20)         -           Tier 1 capital         40,765         39,806         2         39,894         2           Tier 2 capital instruments         11,803         11,965         (1)         12,454         (5)           Tier 2 regulatory adjustments         (30)         (30)         -         (30)         -           Tier 2 capital         11,773         11,935         (1)         12,424         (5)           Total capital         52,538         51,741         2         52,318         -  | Total regulatory adjustments to CET1                                  | (7,598)               | (8,099)               | (6)             | (7,736)               | (2)             |
| AT1 regulatory adjustments         (20)         (20)         -         (20)         -           Tier 1 capital         40,765         39,806         2         39,894         2           Tier 2 capital instruments         11,803         11,965         (1)         12,454         (5)           Tier 2 regulatory adjustments         (30)         (30)         -         (30)         -           Tier 2 capital         11,773         11,935         (1)         12,424         (5)           Total capital         52,538         51,741         2         52,318         -  | CET1 capital  | 34,279                | 34,314                | _               | 34,402                | _               |
| Tier 1 capital         40,765         39,806         2         39,894         2           Tier 2 capital instruments         11,803         11,965         (1)         12,454         (5)           Tier 2 regulatory adjustments         (30)         (30)         -         (30)         -           Tier 2 capital         11,773         11,935         (1)         12,424         (5)           Total capital         52,538         51,741         2         52,318         -  | Additional Tier 1 capital (AT1) instruments                           | 6,506                 | 5,512                 | 18              | 5,512                 | 18              |
| Tier 2 capital instruments     11,803     11,965     (1)     12,454     (5)       Tier 2 regulatory adjustments     (30)     (30)     -     (30)     -       Tier 2 capital     11,773     11,935     (1)     12,424     (5)       Total capital     52,538     51,741     2     52,318     -  | AT1 regulatory adjustments  | (20)                  | (20)                  | _               | (20)                  | _               |
| Tier 2 regulatory adjustments         (30)         (30)         -         (30)         -           Tier 2 capital         11,773         11,935         (1)         12,424         (5)           Total capital         52,538         51,741         2         52,318         -  | Tier1capital  | 40,765                | 39,806                | 2               | 39,894                | 2               |
| Tier 2 regulatory adjustments         (30)         (30)         -         (30)         -           Tier 2 capital         11,773         11,935         (1)         12,424         (5)           Total capital         52,538         51,741         2         52,318         -  |   |                       |                       |                 |                       |                 |
| Tier 2 capital         11,773         11,935         (1)         12,424         (5)           Total capital         52,538         51,741         2         52,318         -   | Tier 2 capital instruments  | 11,803                | 11,965                | (1)             | 12,454                | (5)             |
| Total capital         52,538         51,741         2         52,318         -   | Tier 2 regulatory adjustments   | (30)                  | (30)                  | _               | (30)                  | _               |
| · ·  | Tier 2 capital  | 11,773                | 11,935                | (1)             | 12,424                | (5)             |
| Total risk-weighted assets (unaudited)         252,116         244,151         3         250,893         -   | Total capital   | 52,538                | 51,741                | 2               | 52,318                | -               |
|  | Total risk-weighted assets (unaudited)                                | 252,116               | 244,151               | 3               | 250,893               | _               |

<sup>1</sup> Capital base is prepared on the regulatory scope of consolidation



 $<sup>2 \</sup>quad \text{Change is the percentage point difference between two periods, rather than percentage change} \\$ 

 $<sup>{\</sup>it 3}\ \ {\it Variance is increase/(decrease)}\ comparing\ current\ reporting\ period\ to\ prior\ periods$ 

<sup>4</sup> Not meaningful

## Capital review continued

## Movement in total capital

|   | 3 months ended<br>31.03.24<br>\$million | 12 months ended<br>31.12.23<br>\$million |
|---|---|--|
| CET1at1January  | 34,314                                  | 34,157                                   |
| Ordinary shares issued in the period and share premium  | -                                       | _  |
| Share buy-back  | (1,000)                                 | (2,000)                                  |
| Profit for the period   | 1,407                                   | 3,542                                    |
| Foreseeable dividends deducted from CET1  | (830)                                   | (768)                                    |
| Difference between dividends paid and foreseeable dividends                                       | 588                                     | (372)                                    |
| Movement in goodwill and other intangible assets  | 63                                      | (326)                                    |
| Foreign currency translation differences  | (465)                                   | (477)                                    |
| Non-controlling interests   | 39                                      | 28                                       |
| Movement in eligible other comprehensive income   | 151                                     | 464                                      |
| Deferred tax assets that rely on future profitability   | (10)                                    | 35                                       |
| Decrease/(increase) in excess expected loss   | (30)                                    | (70)                                     |
| Additional value adjustments (prudential valuation adjustment)                                    | 4                                       | 124                                      |
| IFRS 9 transitional impact on regulatory reserves including day one                               | -                                       | (106)                                    |
| Exposure amounts which could qualify for risk weighting   | 11                                      | 59                                       |
| Fair value gains arising from the institution's own Credit Risk related to derivative liabilities | 46                                      | (26)                                     |
| Others  | (9)                                     | 50                                       |
| CET1 at 31 March/31 December  | 34,279                                  | 34,314                                   |
|   |   |  |
| AT1 at 1 January  | 5,492                                   | 6,484                                    |
| Net issuances (redemptions)   | 993                                     | (1,000)                                  |
| Foreign currency translation difference   | -                                       | 8  |
| Excess on AT1 grandfathered limit (ineligible)  | 1                                       | -  |
| AT1 at 31 March/31 December   | 6,486                                   | 5,492                                    |
|   |   |  |
| Tier 2 capital at 1 January   | 11,935                                  | 12,510                                   |
| Regulatory amortisation   | 907                                     | 1,416                                    |
| Net issuances (redemptions)   | (1,000)                                 | (2,160)                                  |
| Foreign currency translation difference   | (71)                                    | 146                                      |
| Tier 2 ineligible minority interest   | -                                       | 19                                       |
| Other   | 2                                       | 4  |
| Tier 2 capital at 31 March/31 December  | 11,773                                  | 11,935                                   |
| Total capital at 31 March/31 December   | 52,538                                  | 51,741                                   |



# Capital review continued

# Risk-weighted assets by business

|                                | 31.03.24                 |                               |                          |                         |  |
|--------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------|--|
|                                | Credit risk<br>\$million | Operational risk<br>\$million | Market risk<br>\$million | Total risk<br>\$million |  |
| Corporate & Investment Banking | 104,868                  | 20,312                        | 25,420                   | 150,600                 |  |
| Wealth & Retail Banking        | 43,183                   | 9,523                         | -                        | 52,706                  |  |
| Ventures                       | 1,939                    | 142                           | 3                        | 2,084                   |  |
| Central & other items          | 43,019                   | (172)                         | 3,879                    | 46,726                  |  |
| Total risk-weighted assets     | 193,009                  | 29,805                        | 29,302                   | 252,116                 |  |

|                                | 31.12.23                 |                               |                          |                         |  |
|--------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------|--|
|                                | Credit risk<br>\$million | Operational risk<br>\$million | Market risk<br>\$million | Total risk<br>\$million |  |
| Corporate & Investment Banking | 102,675                  | 18,083                        | 21,221                   | 141,979                 |  |
| Wealth & Retail Banking        | 42,559                   | 8,783                         | _                        | 51,342                  |  |
| Ventures                       | 1,885                    | 35                            | 3                        | 1,923                   |  |
| Central & other items          | 44,304                   | 960                           | 3,643                    | 48,907                  |  |
| Total risk-weighted assets     | 191,423                  | 27,861                        | 24,867                   | 244,151                 |  |

|                                | 31.03.23                 |                               |                          |                         |  |
|--------------------------------|--------------------------|-------------------------------|--------------------------|-------------------------|--|
|                                | Credit risk<br>\$million | Operational risk<br>\$million | Market risk<br>\$million | Total risk<br>\$million |  |
| Corporate & Investment Banking | 112,534                  | 18,083                        | 17,933                   | 148,550                 |  |
| Wealth & Retail Banking        | 41,838                   | 8,783                         | _                        | 50,621                  |  |
| Ventures                       | 1,591                    | 35                            | 1                        | 1,627                   |  |
| Central & other items          | 44,669                   | 960                           | 4,466                    | 50,095                  |  |
| Total risk-weighted assets     | 200,632                  | 27,861                        | 22,400                   | 250,893                 |  |

# Movement in risk-weighted assets

|  |   |  | Credit risk           |                                 |                    |                                  |                          |                         |
|--|---|--|-----------------------|---------------------------------|--------------------|----------------------------------|--------------------------|-------------------------|
|  | Corporate &<br>Investment<br>Banking<br>\$million | Wealth &<br>Retail<br>Banking<br>\$million | Ventures<br>\$million | Central & other items \$million | Total<br>\$million | Operational<br>risk<br>\$million | Market risk<br>\$million | Total risk<br>\$million |
| At 31 December 2022                        | 110,103   | 42,091                                     | 1,350                 | 43,311                          | 196,855            | 27,177                           | 20,679                   | 244,711                 |
| At 1 January 2023                          | 110,103   | 42,091                                     | 1,350                 | 43,311                          | 196,855            | 27,177                           | 20,679                   | 244,711                 |
| Asset growth & mix                         | (4,424)   | 728  | 535                   | 1,183                           | (1,978)            | _                                | _                        | (1,978)                 |
| Asset quality                              | (391)   | 390  | _                     | 2,684                           | 2,683              | _                                | _                        | 2,683                   |
| Risk-weighted assets efficiencies          | _   | _  | _                     | (688)                           | (688)              | _                                | _                        | (688)                   |
| Model updates                              | (597)   | (151)                                      | _                     | (151)                           | (899)              | _                                | 500                      | (399)                   |
| Methodology and policy changes             | _   | (196)                                      | _                     | _                               | (196)              | _                                | (800)                    | (996)                   |
| Acquisitions and disposals                 | (1,630)   | _  | _                     | _                               | (1,630)            | _                                | _                        | (1,630)                 |
| Foreign currency translation               | (386)   | (303)                                      | _                     | (2,035)                         | (2,724)            | _                                | _                        | (2,724)                 |
| Other, including non-credit risk movements | _   | _  | _                     | _                               | -                  | 684                              | 4,488                    | 5,172                   |
| At 31 December 2023                        | 102,675   | 42,559                                     | 1,885                 | 44,304                          | 191,423            | 27,861                           | 24,867                   | 244,151                 |
| Asset growth & mix                         | 2,984   | 358  | 54                    | (1,055)                         | 2,341              | -                                | -                        | 2,341                   |
| Asset quality                              | (308)   | 154  | -                     | 334                             | 180                | -                                | -                        | 180                     |
| Risk-weighted assets efficiencies          | -   | -  | -                     | -                               | -                  | -                                | -                        | -                       |
| Model updates                              | 462   | 818  | -                     | -                               | 1,280              | -                                | -                        | 1,280                   |
| Methodology and policy changes             | -   | -  | -                     | -                               | -                  | -                                | (1,300)                  | (1,300)                 |
| Acquisitions and disposals                 | -   | -  | -                     | -                               | -                  | -                                | -                        | -                       |
| Foreign currency translation               | (945)   | (706)                                      | -                     | (564)                           | (2,215)            | -                                | -                        | (2,215)                 |
| Other, including non-credit risk movements | -   | -  | -                     | -                               | -                  | 1,944                            | 5,735                    | 7,679                   |
| At 31 March 2024                           | 104,868   | 43,183                                     | 1,939                 | 43,019                          | 193,009            | 29,805                           | 29,302                   | 252,116                 |



# Capital review continued

# Leverage Ratio

|   | 31.03.24<br>\$million | 31.12.23<br>\$million | Change³<br>%    | 31.03.23<br>\$million | Change³<br>%    |
|---|-----------------------|-----------------------|-----------------|-----------------------|-----------------|
| Tier1capital  | 40,765                | 39,806                | 2               | 39,894                | 2               |
| Derivative financial instruments  | 46,794                | 50,434                | (7)             | 48,089                | (3)             |
| Derivative cash collateral  | 8,006                 | 10,337                | (23)            | 11,392                | (30)            |
| Securities financing transactions (SFTs)                                  | 94,841                | 97,581                | (3)             | 85,412                | 11              |
| Loans and advances and other assets                                       | 662,884               | 664,492               | _               | 675,785               | (2)             |
| Total on-balance sheet assets   | 812,525               | 822,844               | (1)             | 820,678               | (1)             |
| Regulatory consolidation adjustments <sup>1</sup>                         | (80,878)              | (92,709)              | (13)            | (85,553)              | (5)             |
| Derivatives adjustments   |                       |                       |                 |                       |                 |
| Derivatives netting   | (34,957)              | (39,031)              | (10)            | (35,561)              | (2)             |
| Adjustments to cash collateral  | (6,685)               | (9,833)               | (32)            | (7,533)               | (11)            |
| Net written credit protection   | 1,423                 | 1,359                 | 5               | 1,256                 | 13              |
| Potential future exposure on derivatives                                  | 43,745                | 42,184                | 4               | 39,409                | 11              |
| Total derivatives adjustments   | 3,526                 | (5,321)               | nm <sup>4</sup> | (2,429)               | nm <sup>4</sup> |
| Counterparty risk leverage exposure measure for SFTs                      | 5,062                 | 6,639                 | (24)            | 10,654                | (52)            |
| Off-balance sheet items   | 122,233               | 123,572               | (1)             | 121,268               | 1               |
| Regulatory deductions from Tier1 capital                                  | (7,757)               | (7,883)               | (2)             | (7,404)               | 5               |
| Total exposure measure excluding claims on central banks                  | 854,711               | 847,142               | 1               | 857,214               | _               |
| Leverage ratio excluding claims on central banks (%) <sup>2</sup>         | 4.8%                  | 4.7%                  | 0.1             | 4.7%                  | 0.1             |
| Average leverage exposure measure excluding claims on                     |                       |                       |                 |                       |                 |
| central banks   | 868,496               | 853,968               | 2               | 866,944               | _               |
| Average leverage ratio excluding claims on central banks (%) <sup>2</sup> | 4.6%                  | 4.6%                  | _               | 4.6%                  |                 |
| Countercyclical leverage ratio buffer <sup>2</sup>                        | 0.1%                  | 0.1%                  | _               | 0.1%                  | _               |
| G-SII additional leverage ratio buffer <sup>2</sup>                       | 0.4%                  | 0.4%                  | _               | 0.4%                  |                 |

<sup>1</sup> Includes adjustment for qualifying central bank claims and unsettled regular way trades



 $<sup>2 \</sup>quad \text{Change is the percentage point difference two periods, rather than percentage change} \\$ 

 $<sup>{\</sup>it 3}\ \ {\it Variance is increase/(decrease)}\ comparing\ current\ reporting\ period\ to\ prior\ periods$ 

<sup>4</sup> Not meaningful

# Financial statements

### Condensed consolidated interim income statement

# For the three months ended 31 March 2024

|  | 3 months ended<br>31.03.24<br>\$million | 3 months ended<br>31.03.23<br>\$million |
|--|---|---|
| Interest income  | 7,137                                   | 6,284                                   |
| Interest expense   | (5,565)                                 | (4,278)                                 |
| Net interest income  | 1,572                                   | 2,006                                   |
| Fees and commission income                                   | 1,180                                   | 1,038                                   |
| Fees and commission expense                                  | (212)                                   | (198)                                   |
| Net fee and commission income                                | 968                                     | 840                                     |
| Net trading income   | 2,489                                   | 1,649                                   |
| Other operating income                                       | 101                                     | 65                                      |
| Operating income   | 5,130                                   | 4,560                                   |
| Staff costs  | (2,110)                                 | (1,960)                                 |
| Premises costs   | (82)                                    | (101)                                   |
| General administrative expenses                              | (551)                                   | (390)                                   |
| Depreciation and amortisation                                | (254)                                   | (299)                                   |
| Operating expenses   | (2,997)                                 | (2,750)                                 |
| Operating profit before impairment losses and taxation       | 2,133                                   | 1,810                                   |
| Credit impairment  | (165)                                   | (20)                                    |
| Goodwill, property, plant and equipment and other impairment | (60)                                    | _                                       |
| Profit from associates and joint ventures                    | 6                                       | 18                                      |
| Profit before taxation                                       | 1,914                                   | 1,808                                   |
| Taxation   | (519)                                   | (464)                                   |
| Profit for the period  | 1,395                                   | 1,344                                   |
| Profit attributable to:                                      |   |   |
| Non-controlling interests                                    | (8)                                     | 3                                       |
| Parent company shareholders                                  | 1,403                                   | 1,341                                   |
| Profit for the period  | 1,395                                   | 1,344                                   |
|  | cents                                   | cents                                   |
| Earnings per share:  |   |   |
| Basic earnings per ordinary share                            | 46.5                                    | 40.7                                    |
| Diluted earnings per ordinary share                          | 45.4                                    | 39.8                                    |



# Condensed consolidated interim statement of comprehensive income

# For the three months ended 31 March 2024

|  | 3 months ended<br>31.03.24<br>\$million | 3 months ended<br>31.03.23<br>\$million |
|--|---|---|
| Profit for the period  | 1,395                                   | 1,344                                   |
| Other comprehensive (loss)/income  |   |   |
| Items that will not be reclassified to income statement:   | (268)                                   | 264                                     |
| Own credit (losses)/gains on financial liabilities designated at fair value through profit or loss | (378)                                   | 293                                     |
| Equity instruments at fair value through other comprehensive income                                | (20)                                    | (22)                                    |
| Actuarial gains on retirement benefit obligations  | 23                                      | 36                                      |
| Taxation relating to components of other comprehensive income                                      | 107 <sup>1</sup>                        | (43)                                    |
| Items that may be reclassified subsequently to income statement:                                   | (504)                                   | 445                                     |
| Exchange differences on translation of foreign operations:   |   |   |
| Net losses taken to equity   | (706)                                   | (79)                                    |
| Net gains on net investment hedges   | 274                                     | 79                                      |
| Share of other comprehensive income/(loss) from associates and joint ventures                      | 5                                       | (9)                                     |
| Debt instruments at fair value through other comprehensive income:                                 |   |   |
| Net valuation (losses)/gains taken to equity   | (32)                                    | 157                                     |
| Reclassified to income statement   | 48                                      | 60                                      |
| Net impact of expected credit losses   | 1                                       | (34)                                    |
| Cash flow hedges:  |   |   |
| Net movements in cash flow hedge reserve   | (108)                                   | 283                                     |
| Taxation relating to components of other comprehensive income                                      | 14                                      | (12)                                    |
| Other comprehensive (loss)/income for the year, net of taxation                                    | (772)                                   | 709                                     |
| Total comprehensive income for the period  | 623                                     | 2,053                                   |
|  |   |   |
| Total comprehensive income attributable to:  |   |   |
| Non-controlling interests  | (14)                                    | (13)                                    |
| Parent company shareholders  | 637                                     | 2,066                                   |
| Total comprehensive income for the period  | 623                                     | 2,053                                   |

<sup>1</sup> Includes \$76 million reversal of deferred tax liability partly offset by \$13 million capital gain tax on sale of equity investment and \$46 million tax credit from own credit adjustment on financial liabilities at fair value through profit or loss



# Condensed consolidated interim balance sheet

# As at 31 March 2024

|   | 31.03.24<br>\$million | 31.12.23<br>\$million |
|---|-----------------------|-----------------------|
| Assets  |                       |                       |
| Cash and balances at central banks                              | 61,927                | 69,905                |
| Financial assets held at fair value through profit or loss      | 162,159               | 147,222               |
| Derivative financial instruments                                | 46,794                | 50,434                |
| Loans and advances to banks                                     | 39,698                | 44,977                |
| Loans and advances to customers                                 | 283,403               | 286,975               |
| Investment securities   | 161,268               | 161,255               |
| Other assets  | 42,709                | 47,594                |
| Current tax assets  | 510                   | 484                   |
| Prepayments and accrued income                                  | 3,104                 | 3,033                 |
| Interests in associates and joint ventures                      | 969                   | 966                   |
| Goodwill and intangible assets                                  | 6,153                 | 6,214                 |
| Property, plant and equipment                                   | 2,252                 | 2,274                 |
| Deferred tax assets   | 661                   | 702                   |
| Assets classified as held for sale                              | 918                   | 809                   |
| Total assets  | 812,525               | 822,844               |
| I. I due  |                       |                       |
| Liabilities   | 20 (01                | 20.020                |
| Deposits by banks   | 29,691                | 28,030                |
| Customer accounts   | 459,386               | 469,418               |
| Repurchase agreements and other similar secured borrowing       | 12,454                | 12,258                |
| Financial liabilities held at fair value through profit or loss | 85,956                | 83,096                |
| Derivative financial instruments                                | 48,048                | 56,061                |
| Debt securities in issue  | 60,997                | 62,546                |
| Other liabilities   | 45,238                | 39,221                |
| Current tax liabilities   | 1,121                 | 811                   |
| Accruals and deferred income                                    | 5,893                 | 6,975                 |
| Subordinated liabilities and other borrowed funds               | 10,860                | 12,036                |
| Deferred tax liabilities  | 597                   | 770                   |
| Provisions for liabilities and charges                          | 414                   | 299                   |
| Retirement benefit obligations                                  | 163                   | 183                   |
| Liabilities included in disposal groups held for sale           | 868                   | 787                   |
| Total liabilities   | 761,686               | 772,491               |
| Equity  |                       |                       |
| Share capital and share premium account                         | 6,789                 | 6,815                 |
| Other reserves  | 8,247                 | 9,171                 |
| Retained earnings   | 28,893                | 28,459                |
| Total parent company shareholders' equity                       | 43,929                | 44,445                |
| Other equity instruments  | 6,505                 | 5,512                 |
| Total equity excluding non-controlling interests                | 50,434                | 49,957                |
| Non-controlling interests                                       | 405                   | 396                   |
| Total equity  | 50,839                | 50,353                |
| Total equity and liabilities                                    | 812,525               | 822,844               |



### Condensed consolidated interim statement of changes in equity

#### For the three months ended 31 March 2024

|                                  |                   |                  |                       |           | Fair               | Fair               |           |                   |                    |           |                   |                  |           |
|----------------------------------|-------------------|------------------|-----------------------|-----------|--------------------|--------------------|-----------|-------------------|--------------------|-----------|-------------------|------------------|-----------|
|                                  |                   |                  |                       |           | value              | value              |           |                   |                    |           |                   |                  |           |
|                                  | 0 1               | D (              |                       |           | through            | -                  |           |                   |                    |           |                   |                  |           |
|                                  | Ordinary<br>share | Preference       |                       | 0         | other              | other              |           |                   |                    | Parent    |                   |                  |           |
|                                  | capital           | share<br>capital | Capital               | credit    | compre-<br>hensive | hensive            | Cash      |                   |                    | company   | Other             |                  |           |
|                                  |                   | and share        | and                   | adjust-   | income             | income             | flow      | Trans-            |                    | share-    | equity            | Non-             |           |
|                                  | premium           | premium          | merger                | ,         | reserve -          |                    | hedge     | lation            | Retained           | holders'  | . ,               | controlling      |           |
|                                  | account           |                  | reserves <sup>1</sup> | reserve   | debt               | equity             | reserve   | reserve           | earnings           | equity    | ments             | interests        | Total     |
|                                  | \$million         | \$million        | \$million             | \$million |                    |                    | \$million | \$million         | \$million          | \$million | \$million         | \$million        | \$million |
| As at 01 January 2023            | 5,436             | 1,494            | 17,338                | (63)      | (1,116)            | 206                | (564)     | (7,636)           | 28,067             | 43,162    | 6,504             | 350              | 50,016    |
| Profit for the period            | _                 | -                | _                     | _         | _                  | _                  | _         | _                 | 3,469              | 3,469     | _                 | (7)              | 3,462     |
| Other comprehensive              |                   |                  |                       |           |                    |                    |           |                   |                    |           |                   |                  |           |
| income/(loss) <sup>2</sup>       | _                 | _                | _                     | 163       | 426                | 124                | 655       | (489)             | $(47)^3$           | 832       | _                 | (31)             | 801       |
| Distributions                    | _                 | -                | _                     | _         | _                  | _                  | _         | _                 | _                  | _         | _                 | (26)             | (26)      |
| Redemption of other equity       |                   |                  |                       |           |                    |                    |           |                   |                    |           |                   |                  |           |
| instruments                      | _                 | -                | _                     | _         | _                  | _                  | _         | _                 | _                  | _         | (1,000)           | _                | (1,000)   |
| Treasury shares net movement     | _                 | _                | _                     | _         | _                  | _                  | _         | _                 | (189)              | (189)     | _                 | _                | (189)     |
| Share option expense, net        |                   |                  |                       |           |                    |                    |           |                   |                    |           |                   |                  |           |
| of taxation                      | -                 | -                | -                     | -         | -                  | -                  | -         | -                 | 173                | 173       | -                 | -                | 173       |
| Dividends on ordinary shares     | -                 | -                | -                     | -         | -                  | -                  | -         | -                 | (568)              | (568)     | -                 | -                | (568)     |
| Dividends on preference shares   |                   |                  |                       |           |                    |                    |           |                   |                    |           |                   |                  |           |
| and AT1 securities               | -                 | -                | _                     | -         | -                  | -                  | _         | -                 | (452)              | (452)     | -                 | -                | (452)     |
| Share buy-back <sup>4,5</sup>    | (115)             | -                | 115                   | -         | -                  | -                  | -         | -                 | (2,000)            | (2,000)   | -                 | -                | (2,000)   |
| Other movements                  | _                 | _                |                       |           |                    |                    |           | 12 <sup>6</sup>   | 66                 | 18        | 86                | 110 <sup>7</sup> | 136       |
| As at 31 December 2023           | 5,321             | 1,494            | 17,453                | 100       | (690)              | 330                | 91        | (8,113)           | 28,459             | 44,445    | 5,512             | 396              | 50,353    |
| Profit for the period            | -                 | -                | -                     | -         | -                  | -                  | -         | -                 | 1,403              | 1,403     | -                 | (8)              | 1,395     |
| Other comprehensive              |                   |                  |                       |           |                    |                    |           |                   |                    |           |                   |                  |           |
| (loss)/income <sup>2</sup>       | -                 | -                | -                     | (331)     | 24                 | (90) <sup>13</sup> | (95)      | (440)             | 166 <sup>3,8</sup> | (766)     | -                 | (6)              | (772)     |
| Other equity instruments issued, |                   |                  |                       |           |                    |                    |           |                   |                    |           |                   |                  |           |
| net of expenses                  | -                 | -                | -                     | -         | -                  | -                  | -         | -                 | -                  | -         | 993 <sup>12</sup> | -                | 993       |
| Treasury shares net movement     | -                 | -                | -                     | -         | -                  | -                  | -         | -                 | 10                 | 10        | -                 | -                | 10        |
| Share option expense, net        |                   |                  |                       |           |                    |                    |           |                   |                    |           |                   |                  |           |
| of taxation                      | -                 | -                | -                     | -         | -                  | -                  | -         | -                 | 68                 | 68        | -                 | -                | 68        |
| Dividends on preference shares   |                   |                  |                       |           |                    |                    |           |                   |                    |           |                   |                  |           |
| and AT1 securities               | -                 | -                | -                     | -         | -                  | -                  | -         | -                 | (180)              | (180)     | -                 | -                | (180)     |
| Share buy-back <sup>9</sup>      | (26)              | -                | 26                    | -         | -                  | -                  | -         | -                 | (1,000)            | (1,000)   | -                 | -                | (1,000)   |
| Other movements                  | -                 | -                | _                     | -         | 7                  | -                  | -         | (25) <sup>6</sup> |                    | (51)      |                   | 23 <sup>11</sup> | (28)      |
| As at 31 March 2024              | 5,295             | 1,494            | 17,479                | (231)     | (659)              | 240                | (4)       | (8,578)           | 28,893             | 43,929    | 6,505             | 405              | 50,839    |
|                                  |                   |                  |                       |           |                    |                    |           |                   |                    |           |                   |                  |           |

- 1 Includes capital reserve of \$5 million, capital redemption reserve of \$363 million and merger reserve of \$17,111 million
- 2 All the amounts are net of tax
- 3 Comprises actuarial gain, net of taxation on Group defined benefit schemes
- 4 On 16 February 2023, the Group announced the buyback programme for a share buyback of its ordinary shares of \$0.50 each. Nominal value of share purchases was \$58 million, and the total consideration paid was \$1,000 million and the buyback completed on 29 September 2023. The total number of shares purchased was 116,710,492, representing 4.03 per cent of the ordinary shares in issue as at the commencement of the buyback. The nominal value of the shares was transferred from the share capital to the capital redemption reserve account
- 5 On 28 July 2023, the Group announced the buyback programme for a share buyback of its ordinary shares of \$0.50 each. Nominal value of share purchases was \$57 million, and the total consideration paid was \$1,000 million and the buyback completed on 6 November 2023. The total number of shares purchased was 112,982,802, representing 3.90 per cent of the ordinary shares in issue as at the commencement of the buyback. The nominal value of the shares was transferred from the share capital to the capital redemption reserve account
- 6 Movement related to Translation adjustment and AT1 Securities charges
- $7\ \ \text{Movements primarily from non-controlling interest pertaining to Mox Bank Limited ($48\ million), Trust Bank Singapore Limited ($34\ million) and Zodia Custody Limited ($28\ million) and Zodia$
- 8 Includes \$147 million gain on sale of equity investment in other comprehensive income reserve transferred to retained earnings partly offset by \$13 million capital gain tax
- 9 On 23rd February 2024, the Group announced the buyback programme for a share buyback of its ordinary shares of \$0.50 each. As at Q1 2024 the buyback is ongoing, but the total number of shares purchased was \$1,531,300 representing 1.9 per cent of the ordinary shares in issue, the total consideration paid was \$437 million, and a further \$563 million relating to irrevocable obligation to buyback shares under the buyback programme has been recognised. The nominal value of the shares was transferred from the share capital to the capital redemption reserve account.
- 10 Includes \$46 million related to Ghana hyperinflation
- $11\ \ Movements\ related\ to\ non-controlling\ interest\ from\ Trust\ Bank\ Singapore\ Limited\ (\$23\ million)$
- 12 Relates to AT1 issued during the period net of expenses
- $13\ \ Includes \$147\ million\ gain\ on\ sale\ of\ equity\ investment\ transferred\ to\ retained\ earnings\ partially\ offset\ by\ \$76\ million\ reversal\ of\ deferred\ liability\ deferred\ liability\ reversal\ of\ deferred\ liability\ reversal\ liability\ reversal\ reversal\ liability\ reversal\ re$



### Basis of preparation

This statement covers the results of Standard Chartered PLC together with its subsidiaries and equity accounted interest in associates and jointly controlled entities (the Group) for the three months ended 31 March 2024. The financial information on which this statement is based, and the data set out in the appendix to this statement, are unaudited and have been prepared in accordance with the Group's accounting policies. The Group's material accounting policies are described in the Annual Report 2023, which have been prepared in accordance with UK-adopted international accounting standards and International Financial Reporting Standards (IFRS) as adopted by the European Union (EU IFRS) and in conformity with the requirements of the Companies Act 2006. There are no significant differences between UK-adopted international accounting standards and EU IFRS. The Group's Annual Report 2024 will continue to be prepared in accordance with these frameworks.

The interim financial information does not constitute a full or condensed set of financial statements under IAS 34 'Interim Financial Reporting' as contained in UK-adopted international accounting standards or EU IFRS. The interim financial information has been prepared in accordance with the recognition and measurement principles, but not the disclosure requirements under UK-adopted international accounting standards and EU IFRS.

The information in this interim financial report is unaudited and does not constitute statutory accounts within the meaning of section 434 of the Companies Act 2006. All references to reported performance/results within this interim financial report means amounts reported under UK-adopted IAS and EU IFRS or in reference to the statutory accounts for the year ended 31 December 2023, unless otherwise stated. This document was approved by the Board on 02 May 2024. The statutory accounts for the year ended 31 December 2023 have been audited and delivered to the Registrar of Companies in England and Wales. The report of the auditors was (i) unqualified, (ii) did not include a reference to any matters to which the auditors drew attention by way of emphasis without qualifying their report, and (iii) did not contain a statement under sections 498(2) and 498(3) of the Companies Act 2006.

#### Going concern

The Directors assessed the Group's ability to continue as a going concern, including a review of the Group's forecasts, Funding and Liquidity metrics, Capital and Liquidity plans, Legal and regulatory matters, Credit impairment, macroeconomic conditions and geopolitical headwinds, and confirm they are satisfied that the Group has adequate resources to continue in business for a period of twelve months from 02 May 2024. For this reason, the Group continues to adopt the going concern basis of accounting for preparing the interim financial information.



# Other supplementary financial information

# Average balance sheets and yields

# Average assets

| 3 months e | nded 31.03.24 |
|------------|---------------|
|------------|---------------|

|   |   | •   |                              |                  |                                   |
|---|---|---|------------------------------|------------------|-----------------------------------|
|   | Average<br>non-interest<br>earning balance<br>\$million | Average<br>interest<br>earning balance<br>\$million | Interest income<br>\$million | Gross yield<br>% | Gross yield<br>total balance<br>% |
| Cash and balances at central banks                                      | 9,382   | 63,384  | 703                          | 4.46             | 3.89                              |
| Gross loans and advances to banks                                       | 36,473  | 42,000  | 514                          | 4.92             | 2.63                              |
| Gross loans and advances to customers                                   | 56,481  | 288,554   | 4,154                        | 5.79             | 4.84                              |
| Impairment provisions against loans and advances to banks and customers | -   | (5,529)   | -                            | -                | -                                 |
| Investment securities - Treasury and Other Eligible Bills               | 11,195  | 30,157  | 386                          | 5.15             | 3.75                              |
| Investment securities - Debt Securities                                 | 50,527  | 135,144   | 1,380                        | 4.11             | 2.99                              |
| Investment securities - Equity Shares                                   | 3,780   | -   | -                            | -                | -                                 |
| Property, plant and equipment and intangible assets                     | 6,297   | -   | -                            | -                | -                                 |
| Prepayments, accrued income and other assets                            | 126,234   | -   | -                            | -                | -                                 |
| Investment associates and joint ventures                                | 1,023   | -   | -                            | -                | -                                 |
| Total average assets  | 301,392   | 553,710   | 7,137                        | 5.18             | 3.36                              |

| 2         | ended 31.12.23 |
|-----------|----------------|
| .5 months | engeg 31.17.73 |

|   | Average<br>non-interest<br>earning balance<br>\$million | Average<br>interest earning<br>balance<br>\$million | Interest income<br>\$million | Gross yield<br>% | Gross yield<br>total balance<br>% |
|---|---|---|------------------------------|------------------|-----------------------------------|
| Cash and balances at central banks                                      | 10,582  | 67,162  | 766                          | 4.52             | 3.91                              |
| Gross loans and advances to banks                                       | 35,375  | 45,787  | 584                          | 5.06             | 2.85                              |
| Gross loans and advances to customers                                   | 53,984  | 288,046   | 4,014                        | 5.53             | 4.66                              |
| Impairment provisions against loans and advances to banks and customers | -   | (5,790)   | _                            | _                | _                                 |
| Investment securities - Treasury and Other Eligible Bills               | 11,516  | 27,567  | 382                          | 5.50             | 3.88                              |
| Investment securities - Debt Securities                                 | 36,323  | 131,238   | 1,342                        | 4.06             | 3.18                              |
| Investment securities - Equity Shares                                   | 3,324   | _   | _                            | -                | -                                 |
| Property, plant and equipment and intangible assets                     | 6,181   | _   | _                            | -                | -                                 |
| Prepayments, accrued income and other assets                            | 129,698   | 4,173   | (79)                         | (7.51)           | (0.23)                            |
| Investment associates and joint ventures                                | 1,122   | _   | _                            | -                | -                                 |
| Total average assets  | 288,105   | 558,183   | 7,009                        | 4.98             | 3.29                              |



|   | 3 months ended 31.03.23                                 |   |                              |                  |                                   |
|---|---|---|------------------------------|------------------|-----------------------------------|
|   | Average<br>non-interest<br>earning balance<br>\$million | Average<br>interest<br>earning balance<br>\$million | Interest income<br>\$million | Gross yield<br>% | Gross yield<br>total balance<br>% |
| Cash and balances at central banks                                      | 11,076  | 58,261  | 515                          | 3.58             | 2.99                              |
| Gross loans and advances to banks                                       | 30,547  | 41,723  | 454                          | 4.41             | 2.53                              |
| Gross loans and advances to customers                                   | 61,342  | 312,030   | 3,739                        | 4.86             | 4.03                              |
| Impairment provisions against loans and advances to banks and customers | _   | (6,086)   | _                            | _                | _                                 |
| Investment securities - Treasury and Other Eligible Bills               | 6,800   | 37,808  | 407                          | 4.37             | 3.67                              |
| Investment securities - Debt Securities                                 | 24,612  | 138,821   | 1,169                        | 3.42             | 2.88                              |
| Investment securities - Equity Shares                                   | 3,329   | _   | _                            | _                | -                                 |
| Property, plant and equipment and intangible assets                     | 9,273   | _   | _                            | _                | -                                 |
| Prepayments, accrued income and other assets                            | 129,935   | _   | _                            | -                | -                                 |
| Investment associates and joint ventures                                | 1,697   | _   | _                            | _                | -                                 |
| Total average assets  | 278,611   | 582,557   | 6,284                        | 4.37             | 2.93                              |

# Average liabilities

#### 3 months ended 31.03.24 Average Average non-interest interest Rate paid Interest expense \$million bearing balance total balance bearing balance Rate paid \$million \$million 248 Deposits by banks 14,597 21,359 4.67 2.77 Customer accounts: 39,982 125,691 1,027 3.29 2.49 Current accounts 115,275 Savings deposits 619 2.16 2.16 Time deposits 18,512 184,972 2,397 5.21 4.74 37,809 13,505 4.94 1.30 Other deposits 166 11,111 63,809 5.65 Debt securities in issue 896 4.81 Accruals, deferred income and other liabilities 146,203 963 8 3.41 0.02 Subordinated liabilities and other borrowed funds 11,587 204 7.08 7.08 392 Non-controlling interests 49,335 Shareholders' funds 317,941 537,161 5,565 4.17 2.62 (857) Adjustment for trading book funding cost and others Total average liabilities and shareholders' funds 317,941 537,161 4,708 3.52 2.21



|   |   | 3 months ended 31.12.23                             |                               |                |                                 |
|---|---|---|-------------------------------|----------------|---------------------------------|
|   | Average<br>non-interest<br>bearing balance<br>\$million | Average<br>interest<br>bearing balance<br>\$million | Interest expense<br>\$million | Rate paid<br>% | Rate paid<br>total balance<br>% |
| Deposits by banks                                   | 13,112  | 22,320  | 199                           | 3.54           | 2.23                            |
| Customer accounts:                                  |   |   |                               |                |                                 |
| Current accounts                                    | 39,541  | 122,797   | 1,042                         | 3.37           | 2.55                            |
| Savings deposits                                    | -   | 112,134   | 576                           | 2.04           | 2.04                            |
| Time deposits                                       | 16,584  | 181,344   | 2,189                         | 4.79           | 4.39                            |
| Other deposits                                      | 36,380  | 13,311  | 150                           | 4.47           | 1.20                            |
| Debt securities in issue                            | 13,229  | 65,337  | 840                           | 5.10           | 4.24                            |
| Accruals, deferred income and other liabilities     | 143,058   | 8,140   | (146)                         | (7.12)         | (0.38)                          |
| Subordinated liabilities and other borrowed funds   | _   | 12,533  | 299                           | 9.47           | 9.47                            |
| Non-controlling interests                           | 379   | -   | _                             | -              | -                               |
| Shareholders' funds                                 | 46,089  | _   | _                             | -              | -                               |
|   | 308,372   | 537,916   | 5,149                         | 3.80           | 2.41                            |
| Adjustment for trading book funding cost and others |   |   | (537)                         |                |                                 |
| Total average liabilities and shareholders' funds   | 308,372   | 537,916   | 4,612                         | 3.40           | 2.16                            |
|   |   | 3 months ended 31.03.23                             |                               |                |                                 |
|   | Average<br>non-interest<br>bearing balance<br>\$million | Average<br>interest<br>bearing balance<br>\$million | Interest expense<br>\$million | Rate paid<br>% | Rate paid<br>total balance<br>% |
| Deposits by banks                                   | 13,610  | 25,445  | 29                            | 0.46           | 0.30                            |
| Customer accounts:                                  |   |   |                               |                |                                 |
| Current accounts                                    | 44,618  | 130,896   | 906                           | 2.81           | 2.09                            |
| Savings deposits                                    | -   | 114,478   | 436                           | 1.54           | 1.54                            |
| T: 1 9  | 12 505  | 10 / /02  | 1770                          | 2.00           | 2/2                             |

|   | non-interest<br>bearing balance<br>\$million | interest<br>bearing balance<br>\$million | Interest expense<br>\$million | Rate paid<br>% | Rate paid<br>total balance<br>% |
|---|--|--|-------------------------------|----------------|---------------------------------|
| Deposits by banks                                   | 13,610                                       | 25,445                                   | 29                            | 0.46           | 0.30                            |
| Customer accounts:                                  |  |  |                               |                |                                 |
| Current accounts                                    | 44,618                                       | 130,896                                  | 906                           | 2.81           | 2.09                            |
| Savings deposits                                    | -  | 114,478                                  | 436                           | 1.54           | 1.54                            |
| Time deposits                                       | 13,595                                       | 184,692                                  | 1,772                         | 3.89           | 3.62                            |
| Other deposits                                      | 54,853                                       | 4,584                                    | 45                            | 3.98           | 0.31                            |
| Debt securities in issue                            | 9,585  | 65,632                                   | 807                           | 4.99           | 4.35                            |
| Accruals, deferred income and other liabilities     | 135,756                                      | 1,035                                    | 13                            | 5.09           | 0.04                            |
| Subordinated liabilities and other borrowed funds   | -  | 12,207                                   | 270                           | 8.97           | 8.97                            |
| Non-controlling interests                           | 324  | _  | _                             | _              | -                               |
| Shareholders' funds                                 | 49,858                                       | _  | _                             | _              | -                               |
|   | 322,199                                      | 538,969                                  | 4,278                         | 3.22           | 2.01                            |
| Adjustment for trading book funding cost and others |  |  | (334)                         |                |                                 |
| Total average liabilities and shareholders' funds   | 322 199                                      | 538,969                                  | 3944                          | 297            | 186                             |



# Net Interest Margin

|   | Q1'24<br>\$million | Q4'23<br>\$million | Q1'23<br>\$million |
|---|--------------------|--------------------|--------------------|
| Interest income (reported)  | 7,137              | 7,009              | 6,284              |
| Average interest earning assets                                       | 553,710            | 558,183            | 582,557            |
| Gross yield (%)   | 5.18               | 4.98               | 4.37               |
|   |                    |                    |                    |
| Interest expense (Reported)   | 5,565              | 5,149              | 4,278              |
| Adjustment for trading book funding cost and others                   | (857)              | (537)              | (334)              |
| Interest expense adjusted for trading book funding cost and others    | 4,708              | 4,612              | 3,944              |
| Average interest-bearing liabilities                                  | 537,161            | 537,916            | 538,969            |
| Rate paid (%)   | 3.52               | 3.40               | 2.97               |
| Net yield (%)   | 1.66               | 1.58               | 1.40               |
|   |                    |                    |                    |
| Net interest income adjusted for trading book funding cost and others | 2,429              | 2,397              | 2,340              |
| Net interest margin (%)   | 1.76               | 1.70               | 1.63               |



#### Important Notice - Forward-looking statements

This document may contain 'forward-looking statements' that are based on current expectations or beliefs, as well as assumptions about future events. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements often use words such as 'may', 'could', 'will', 'expect', 'intend', 'estimate', 'anticipate', 'believe', 'plan', 'seek', 'continue' or other words of similar meaning.

By their very nature, forward-looking statements are subject to known and unknown risks and uncertainties and can be affected by other factors that could cause actual results, and the Group's plans and objectives, to differ materially from those expressed or implied in the forward-looking statements.

Recipients should not place reliance on, and are cautioned about relying on, any forward-looking statements. There are several factors which could cause actual results to differ materially from those expressed or implied in forward-looking statements. The factors that could cause actual results to differ materially from those described in the forward-looking statements include (but are not limited to): changes in global, political, economic, business, competitive; market forces or condition; future exchange and interest rates; changes in environmental, social or physical risks; legislative, regulatory and policy developments; the development of standards and interpretations; the ability of the Group to mitigate the impact of climate change effectively; risks arising out of health crisis and pandemics, changes in tax rates, future business combinations or dispositions; and other factors specific to the Group. Any forward-looking statement contained in this document is based on past or current trends and/or activities of the Group and should not be taken as a representation that such trends or activities will continue in the future.

No statement in this document is intended to be a profit forecast or to imply that the earnings of the Group for the current year or future years will necessarily match or exceed the historical or published earnings of the Group. Each forward-looking statement speaks only as of the date of the particular statement. Except as required by any applicable laws or regulations, the Group expressly disclaims any obligation to revise or update any forward-looking statement contained within this document, regardless of whether those statements are affected as a result of new information, future events or otherwise.

Please refer to the Group's 2023 Annual Report for a discussion of certain risks and factors that could cause actual results, and the Group's plans and objectives, to differ materially from those expressed or implied in the forward-looking statements.

#### Financial instruments

Nothing in this document shall constitute, in any jurisdiction, an offer or solicitation to sell or purchase any securities or other financial instruments, nor shall it constitute a recommendation or advice in respect of any securities or other financial instruments or any other matter.

#### Caution regarding climate and environment related information

Some of the climate and environment related information in this document is subject to certain limitations, and therefore the reader should treat the information provided, as well as conclusions, projections and assumptions drawn from such information, with caution. The information may be limited due to a number of factors, which include (but are not limited to): a lack of reliable data; a lack of standardisation of data; and future uncertainty. The information includes externally sourced data that may not have been verified. Furthermore, some of the data, models and methodologies used to create the information is subject to adjustment which is beyond our control, and the information is subject to change without notice.

#### Chinese translation

If there is a dispute between any translation and the English version of this Q1 2024 Results, the English text shall prevail.



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