

Standard Chartered PLC

Key updates communicated during Q3 2025

3 October 2025

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Standard Chartered PLC (the Group) publishes a summary of key updates that were communicated during the third quarter of 2025.

Updates communicated during Q3 2025:

Net Interest Income (NII)

- **Outlook for 2025:** at Q2'25 results, the Group guided that NII in 2025 is expected to be down low single-digit percentage compared with 2024 (\$11,096m).
- **Product level:** as noted at the CIB Seminar, the majority of the impact of lower rates (as shown in IRRBB) relates to CIB. In 2024, ~52% of CIB income was NII, of which ~81% was in Transaction Services ([slide 21](#)).

Non net interest income (Non-NII)

- **Wealth & Retail Banking (WRB):** at the BoA Conference in September, Bill Winters said “We’ve seen very encouraging trends. So the client numbers, the net new money and net sales continue strong”. He highlighted that whilst the first half of the year had seen a higher than usual portion of NNM in deposits, the Group expects the mix of NNM to shift back towards wealth products.
- **Corporate & Investment Banking (CIB):** at the BoA conference Bill said that:
 - **Global Markets flow income** “continues to be very good” (YoY).
 - **Global Markets episodic income** “is going to be a bit weaker” for Q3'25 (YoY) and “relatively low” after a very strong in the first half of the year. This is driven by lower volatility and fewer large market movements that drove unusual flows from clients. As a reminder, episodic income averaged ~25% of Global Markets income in 2023 and 2024, but has been higher at 34% in Q1'25 and Q2'25.
 - **Global Banking** income has been “very strong” in Q3'25, with lower uncertainty helping support activity. At Q2'25 results the Group had said that the pipeline remains strong.
- **Ventures:** the Group gave additional disclosure on the accounting approach for Ventures on slide 26 of the Q2'25 presentation. Note that the Solv India transaction gain (\$238m in Q2'25) is included in both the income guidance for 2025, and the cumulative loss guidance of <\$200m for 2025-26 in Ventures segment. From Q3'25, the non-controlling interest in Jumbotail will be recognised as an associate rather than in income or expenses within Ventures.

Operating expenses

- **Targets:** at Q2'25 results, the Group reiterated the \$12.3bn constant currency operating expenses target for FY'26. Using forward FX rates on 21 July 2025, this equates to ~\$12.4bn.

Other income statement items

- **Tax:** at the post Q3'24 results meeting with analysts, Peter Burrill said that the Group expects the tax rate to fall to the high 20s percentage over the next 2-3 years. This was re-iterated at the post Q2'25 analyst call.
- **Fit for Growth (FFG) costs:** at the Q2'25 results, the Group updated that 35-45% of the \$1.5bn CTA charge was expected in FY'25, with the remaining 45-55% in FY'26. The run-rate savings of the programme are expected to be ~40% at FY'25 and ~85% in FY'26.
- **Other restructuring costs:** at the Q4'24 results meeting, Diego said that there is expected to be about \$100-200m of additional restructuring costs (ex-FFG) in 2025 driven by two main areas: double occupancy costs on certain property/infrastructure and exit of markets.

Balance Sheet Loans and advances (L&A)

- **RWA growth:** at the Q2'25 results, the Group continued to guide to low single-digit percentage growth in RWA per annum.
- **AT1 call:** a \$1bn AT1 call was announced on 20/6/25 ([link](#)) and redeemed on 26/7/25. At Q2'25 results, this was excluded from regulatory capital (as the call had been announced) but included in IFRS accounts. Note that the last semi-annual coupon of that (now redeemed) \$1bn AT1 was paid in July 2025; and the first semi-annual coupon of a \$1bn AT1 7.625% issued in January 2025 was also paid in July 2025. Therefore the Q3'25 AT1 charge will be ~\$270m, reflecting the inclusion of both coupons.
- **Buyback progress:** The buyback of \$1.5bn announced in February 2025 completed on 30/7/2025. At the Q2'25 results, the Group announced a \$1.3bn buyback, which commenced on 1/8/2025. As a reminder, the full \$1.3bn is deducted from CET1 and tangible equity in Q3'25, while the share-count reduces subsequently as the buyback is executed. At close of 30/9/25, an aggregate \$402.7m of the \$1.3bn buyback had been executed, and the aggregate number of ordinary shares in issue was 2,294m.

Q2 2025 events and full materials:

- | | | |
|-------------|---|--|
| – 31/7/2025 | Q2'25 results call | slides replay transcript |
| – 01/8/2025 | Post Q2'25 results meeting with analysts | transcript |
| – 17/9/2025 | Bill Winters fireside chat at Bank of America conference | transcript replay |

Day-count:

- | | |
|----------------|---------|
| – Q3'25 | 92 days |
| – Q2'25 | 91 days |
| – Q1'25 | 90 days |
| – Q4'24 | 92 days |
| – Q3'24 | 92 days |

Upcoming events:

Further details, including how to register for events can be found [here](#) in due course:

- **30/10/2025** Q3'25 results
- **24/2/2026** Q4'25 results
- **30/4/2026** Q1'26 results
- **30/7/2026** Q2'26 results

Current published guidance:

As a reminder, the Group published guidance at constant currency (ccy) (as at Q2'25 results) was:

- Income to increase 5-7% CAGR from 2023 to 2026; tracking towards upper end of the range (excluding deposit insurance reclassification).
 - On forward FX rates (as of 21 July 2025), the ccy FY'23 income base is ~\$17.4bn.
- Income growth in 2025 expected to be around bottom of the 5-7% range, excluding two notable items relating to Ghana hyperinflation and revaluation of FX position in Egypt (\$295m for FY'24, nil for H1'25). Note this guidance includes the \$238m gain on Solv India transaction with Jumbotail in Q2'25.
 - On forward FX rates (as of 21 July 2025), immaterial impact vs ccy FY'24 income base.
- Net interest income expected to be down low single-digit percentage YoY.
- Positive income-to-cost jaws each year (2024-2026), excluding the two notable items.
- Expenses (including UK bank levy and deposit insurance reclassification) to be below \$12.3bn in 2026.
 - On forward FX rates (as of 21 July 2025), this represents ~\$12.4bn expenses.
- Expense saves of ~\$1.5bn and cost-to-achieve of no more than \$1.5bn from the Fit for Growth programme.
- Continue to expect loan-loss rate to normalise towards the historical through-the-cycle 30-35bps range.
- Low single-digit percentage growth in underlying loans and advances to customers and RWA. Basel 3.1 day-1 RWA impact expected to be close to neutral.
- Continue to operate dynamically within the full 13-14% CET1 ratio target range.
- Plan to return at least \$8bn to shareholders (2024-2026), and continue to increase full year dividend per share over time.
- RoTE approaching 13% in 2026 and to progress thereafter.

Additional segment guidance:

- **Affluent:** at the Q3'24 results, the Group announced a doubling of existing investment plans to \$1.5bn over 5 years for the Affluent business. At the Affluent investor seminar on 3/12/2024 ([link](#)), the Group said that it expected Wealth Solutions income to grow at double-digit CAGR (from 2024 to 2029); and is targeting \$200bn of Net New Money from 2025 to 2029; and to increase Affluent share of WRB income to 75%.
- **Reshape of Mass Retail:** to fund this incremental investment, the Group has said at Q3'24 results that it is exploring the opportunity to sell all or part of a small number of businesses where the strategic rationale is not sufficiently compelling and continue to review single-product lending relationships and portfolios.
 - These actions, expected are to take affect over the next 18-24 months, and will lead to a headwind of ~1% in NII in 2025.
 - Three announcements have been made so far, relating to an unsecured personal loan portfolio in India, and the potential sale of WRB businesses in Botswana, Uganda, Zambia ([link](#)) and Sri Lanka ([link](#)).
- **CIB:** at the CIB investor seminar on 15/5/2025 ([link](#)), the Group announced medium-term targets of: 5-7% income growth CAGR at ccy, excluding rates impact; positive income-to-cost jaws, income returns on RWA to build from 2024 levels; network income to be ~70% of CIB income; Financial Institutions income to be ~60% of CIB income.
- **Ventures:** at the Q3'24 results, the Group published updated guidance that Mox and Trust are each expected to be profitable in 2026; and the underlying loss before tax in the Ventures segment is expected to be below \$0.2bn cumulative across 2025-2026, with majority of the losses to be incurred in 2025. Note this is inclusive of any gains from the SCV portfolio (like that of Solv India in Q2'25).

For questions and further information, please contact:

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Important Notice

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By their very nature, forward-looking statements are subject to known and unknown risks and uncertainties and can be affected by other factors that could cause actual results, and the Group’s plans and objectives, to differ materially from those expressed or implied in the forward-looking statements. Readers should not place reliance on, and are cautioned about relying on, any forward-looking statements.

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