



press release

Standard Chartered and CIMC Inks Strategic Co-operation Agreement

12 July, 2011, Shenzhen – Standard Chartered Bank today signed a Strategic Co-operation Agreement (“ Agreement”) with China International Marine Containers (Group) Co., Ltd (“ CIMC”) in Shenzhen. This marks the start of a long term and strategic partnership between Standard Chartered Bank and CIMC. **Peter Sands**, Group Chief Executive of Standard Chartered PLC and **Mai Boliang**, President of CIMC inked the Agreement on behalf of the two parties.

According to the Agreement, as one of the core banks of CIMC, Standard Chartered Bank will provide multi-currency combined facility of RMB3billion to CIMC and its subsidiaries. Leveraging its extensive overseas footprint, the Bank will also provide CIMC with full-spectrum of banking services globally, including trade finance, syndication loan, project finance, FX, capital markets and investment services.

Mai Boliang, President of CIMC, said, “Standard Chartered Bank is a renowned international financial institution and has provided financial services to CIMC for a long time. We are very pleased to align the strategic partnership with the Bank, and believe it will be win-win cooperation. With the fast business development, CIMC has initially formed the cross-border operation, and our financial needs are becoming more and more enhanced and complex. We believe that with the innovative financial products and services, Standard Chartered will meet our various financial needs, and

provide strong support to our strategic development. We also hope the strategic partnership will help to promote Standard Chartered's business in China."

Peter Sands, Group Chief Executive of Standard Chartered PLC, said, "Standard Chartered resonates with CIMC's development strategy. We are very delighted to ink the Strategic Co-operation Agreement with such an excellent corporate. China is one of Standard Chartered's most important markets. We differentiate ourselves here by combining our long history, deep-rooted local knowledge and experience with our international network and capabilities. We are committed to facilitating our Chinese clients' expansion overseas by providing a full spectrum of tailor-made high-value added financial solutions."

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Note to Editors:

About China International Marine Containers (Group) Ltd

China International Marine Containers (Group) Ltd. (CIMC) fixes the mission to be customers' partner for modern transportation. CIMC is dedicated to manufacturing and supplying containers, trailers, tank equipment and airport facilities. Currently, CIMC owns RMB 54.13 billion total assets, RMB 16.22 billion net assets, RMB 51.77 billion annual sales and RMB 3.68 billion net profits in 2010, having over 150 subsidiaries and 63,000 staff across China, North America, Europe, Asia and Australia.

CIMC was founded in January 1980 in Shenzhen and has been listed in Shenzhen Stock Exchange since 1994. Today, the main shareholders are COSCO and China Merchants Holdings. With 20 years continual development, CIMC has become the global leading enterprise in multi-industries based on China mainland. In 2007, CIMC brand was honoured "Chinese World-Famous Brand" by General Administration of Quality Supervision, Inspection and Quarantine of the People's Republic of China. In

2008, CIMC ranked No.49 of Global Most Competitive Chinese Companies, No.39 of Chinese State-owned Listed Enterprise's Social Responsibility and No.40 of Top 500 Most Valuable Brands in China. CIMC was listed No.1397 of Top 2000 World Leading Companies by Forbes in 2009 and No.128 of 2010 Chinese Top 500 Companies by FORTUNE China in 2010.

For more information on CIMC, please log on <http://www.cimc.com>

Standard Chartered – leading the way in Asia, Africa and the Middle East

Standard Chartered PLC is a leading international bank, listed on the London, Hong Kong and Mumbai stock exchanges. It has operated for over 150 years in some of the world's most dynamic markets and earns around 90 per cent of its income and profits in Asia, Africa and the Middle East. This geographic focus and commitment to developing deep relationships with clients and customers has driven the Bank's growth in recent years.

With 1,700 offices in 70 markets, Standard Chartered offers exciting and challenging international career opportunities for its 85,000 staff. It is committed to building a sustainable business over the long term and is trusted worldwide for upholding high standards of corporate governance, social responsibility, environmental protection and employee diversity. The Bank's heritage and values are expressed in its brand promise, 'Here for good'.

In China, the Bank set up its first branch in Shanghai in 1858 and has remained in operation throughout the past 150 years. Standard Chartered Bank (China) Limited is one of the first foreign banks to locally incorporate in China in April 2007. This demonstrates the Bank's commitment to the China market, and its leading position as a foreign bank in the banking industry.

Standard Chartered has one of the largest foreign bank networks in China – with 18 branches, 51 sub-branches and 1 Village Bank. Approval for the setting up of the Xian branch has been granted and preparation is in progress.

In 2010, Standard Chartered China received many awards and honors, including "First Class Award for 2010 Banker Survey" from PBoC Shanghai Headquarters, "Best CSR Company Award" from *China Business Network*, "2010 Best Debt House in China" from *The Asset*, "2010 China CFO Most Trusted Bank" from *CFO World*, "Golden Shell Award of Finance" from *21st Century Business Herald* and "100 Best Human Resource Management Companies" from *51job.com*.

For more information on Standard Chartered, please log on www.standardchartered.com