

press release

Monday, 26 February 2018

Standard Chartered Nepal & Nepal Medicit Hospital in a strategic business alliance



Standard Chartered Bank Nepal and Nepal Medicit have entered into an agreement for a business tie up for the Bank's Priority Clients as well as the Debit & Credit Card Holders of the Bank. Joseph Silvanus, CEO of Standard Chartered Nepal and Sudhakar Jayaram, CEO of Nepal Medicit signed the agreement representing their respective organisations. Dr. Upendra Mahato, Chairman of Nepal Medicity Hospital graced the signing ceremony.

Under the agreement, Bank's Priority Clients would be given membership to the exclusive **Mediciti Privy Program**: free of cost. This exclusive program comes with Dedicated Point of Contact, Free First Consultation, Tele-Consultation, Access to Health Talks/Awareness Screening etc and Discounts of up to 10 percent on range of other services.

Mediciti is introducing for the first time in Nepal, a premium medical package - '**Abhibhawak Prati Samarpit**'. Under the Bank's strategic alliance, select silver generation clients and their parents are being offered this care giving package free of cost. Bank's Priority Clients will also be able to enjoy '**Abhibhawak Prati Samarpit**' package at a significant discount of over 60 percent of the actual package cost.

As per the agreement, all the Debit and Credit Card Holders of Standard Chartered Bank Nepal will be entitled for a 7% discount on the services offered by Medicit excepting Drugs, Consumables, Implants & Doctors' Consultation fees.

Joseph Silvanus, CEO of Standard Chartered Bank Nepal said: "*Standard Chartered is delighted to announce this partnership with Nepal Medicit. This partnership helps create synergy between the two institutions. More importantly, the Bank believes in health being a vital indicator of holistic wealth and our Priority Clients will benefit from this approach. Being an international bank, we believe in adding value in every client relationships that we nurture.*"

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