

渣打國際商業銀行承銷「BNP PARIBAS Issue of USD 200,000,000 4.200 per cent. Subordinated Notes due 30 June 2028」之美元計價普通公司債公告

渣打國際商業銀行(以下稱承銷商)承銷「BNP PARIBAS Issue of USD 200,000,000 4.200 per cent. Subordinated Notes due 30 June 2028」之美元計價普通公司債(以下稱本公司債),本公司債發行總金額為美金 200,000,000 元整,由承銷商洽商銷售本公司債金額為 200,000,000 元整,茲將銷售辦法公告於後 :

一、證券承銷商名稱、地址、總承銷數量、證券承銷商先行保留洽商銷售數量

承銷商名稱	地址	洽商銷售金額
渣打國際商業銀行股份有限公司	台北市松山區敦化北路 168 號 1 樓	美金 100, 000, 000 元整
玉山商業銀行股份有限公司	台北市民生東路三段 117 號 3 樓	美金 50,000,000 元整
凱基證券股份有限公司	台北市中山區明水路 700 號 3 樓	美金 50,000,000 元整

- 二、承銷總額:總計美金 200,000,000 元整。
- 三、承銷方式:本公司債將由承銷商包銷並以「洽商銷售」方式出售予投資人。
- 四、承銷期間:本公司債定價日為 2016 年 6 月 16 日,於 2016 年 6 月 29 日辦理承銷公告並於 2016 年 6 月 30 日發行。
- 五、承銷價格:承銷商於銷售期間內依本公司債票面金額銷售,以美金貳拾萬元整為最低銷售單位,發行價格為100%。
- 六、本公司債主要發行條件:
  - (一) 發行日:2016年6月30日。
  - (二) 到期日:2028年6月30日。
  - (三) 發行人評等: A1 (Moody's) / A (S&P)/A+ (Fitch) / AAL (DBRS)。
  - (四) 受償順位:無擔保次順位債券。
  - (五) 票面金額:美金貳拾萬元整。
  - (六) 票面利率: 4.2%。
  - (七) 付息及還本方式:本債券為固定利率債券。發行人將每半年付息,並於債券到期日一次還本。
  - (八) 營業日:倫敦、紐約及台北之商業銀行對外營業之日。
  - (九) 準據法: 英格蘭法。
  - (十) 債券掛牌處所:中華民國櫃檯買賣中心。
- 七、銷售限制:於台灣銷售僅限「金融消費者保護法」第四條第二項規定之專業投資機構,另依中華民國證券商業同業公會證券商承 銷或再行銷售有價證券處理辦法第三十二條之規定,每一認購人認購數量不得超過該次承銷總數之百分之八十,惟認購人為政府 基金者不在此限。
- 八、通知、繳交價款及交付本公司債方式: 承銷商於發行日前通知投資人繳交價款之方式,投資人於發行日以 Euroclear 或 Clearstream(DVP)完成交割或於發行日將本公司債之認購款項匯入承銷商指定帳戶,承銷商將本公司債撥入投資人所指定之集保帳戶。
- 九、公開說明書之分送、揭露及取閱方式:如經投資人同意承銷商得以電子郵件方式交付公開說明書,投資人並得至公開資訊觀測站 (<a href="http://mops.twse.com.tw">http://mops.twse.com.tw</a>),或渣打國際商業銀行網址(<a href="https://sc.com/tw">https://sc.com/tw</a>),玉山商業銀行股份有限公司網址(<a href="http://www.esunbank.com.tw">http://www.esunbank.com.tw</a>),凱基證券股份有限公司網址(<a href="http://www.kgieworld.com.tw">http://www.kgieworld.com.tw</a>)查詢。
- 十、會計師對發行人最近三年度財務資料之查核簽證意見

年度	會計師事務所	會計師姓名	查核意見
2015 Annual Report	Deloitte & Associés, PricewaterhouseCoopers Audit, Mazars	Damien Leurent, É tienne Boris, Hervé Hélias	True and fair view
2014 Annual Report	Deloitte & Associés, PricewaterhouseCoopers Audit, Mazars	Damien Leurent, É tienne Boris, Hervé Hélias	True and fair view
2013 Annual Report	Deloitte & Associés, PricewaterhouseCoopers Audit, Mazars	Damien Leurent, É tienne Boris, Hervé Hélias	True and fair view

- 十一、 其他為保護公益及投資人應補充揭露事項:無。
- 十二、 投資人應詳閱本公司債公開說明書。

#### Final Terms dated 23 June 2016

#### **BNP PARIBAS**

(incorporated in France)
(the Issuer)

Issue of USD 200,000,000 4.200 per cent. Subordinated Notes due 30 June 2028 under the €90,000,000,000

Euro Medium Term Note Programme

(the Programme)

Any person making or intending to make an offer of the Notes may only do so in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or to supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer.

#### PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth under the section entitled "Terms and Conditions of the English Law Notes" in the Base Prospectus dated 13 June 2016 which constitutes a base prospectus (the "Base Prospectus"). This document constitutes the Final Terms of the Notes described herein and must be read in conjunction with the Base Prospectus. Full information on the Issuer and the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus. The Base Prospectus and these Final Terms (in each case, together with any documents incorporated therein by reference) are available for viewing at, and copies may be obtained from, BNP Paribas Securities Services, Luxembourg Branch (in its capacity as Principal Paying Agent), 60, avenue J.F.Kennedy, L-1855 Luxembourg and (save in respect of the Final Terms) on the Issuer's website (www.invest.bnpparibas.com). A copy of these Final Terms and the Base Prospectus will be sent free of charge by the Issuer to any investor requesting such documents.

1. **BNP Paribas** Issuer:

2. (i) Series Number: 17790

> (ii) Tranche Number:

3. United States Dollars ("USD") Specified Currency:

Aggregate Nominal Amount: 4.

> USD 200,000,000 (i) Series: Tranche: USD 200,000,000 (ii)

5. Issue Price of Tranche: 100 per cent. of the Aggregate Nominal Amount

6. Minimum Trading Size: Not applicable

7. Specified Denominations: USD 200,000 and integral multiples of USD 1,000 in

excess thereof up to and including USD 299,000. No Notes in definitive form will be issued with a

denomination above USD 299,000.

Calculation USD 1,000 (ii) Amount

(Applicable to Notes in

definitive form):

8. Issue Date and Interest 30 June 2016 (i) Commencement Date:

> Commencement (ii) Interest Date (if different from the

Not applicable

Issue Date):

9. Maturity Date: 30 June 2028

10. Form of Notes: Bearer

4.200 per cent. Fixed Rate (further particulars 11. Interest Basis:

specified below)

12. Not applicable Coupon Switch:

13. Redemption/Payment Basis: Redemption at par

14. Change of Interest Basis or Not applicable

Redemption/Payment Basis:

15. Put/Call Options: Not applicable

16. Exchange Rate: Not applicable 17. Status of the Notes: Subordinated
18. Knock-in Event: Not applicable
19. Knock-out Event: Not applicable
20. Method of distribution: Syndicated
21. Hybrid Securities: Not applicable

PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

**22.** Interest: Applicable

(i) Interest Periods: The period from (and including) an Interest Period End Date (or, as applicable, the Interest

End Date (or, as applicable, the Interest Commencement Date) to (but excluding) the next (or

first) Interest Period End Date.

(ii) Interest Period End Dates: 30 June and 30 December in each year from and

including 30 December 2016 to and including the

Maturity Date.

(iii) Business Day Convention

for Interest Period End

Dates:

Not applicable

(iv) Interest Payment Dates: 30 June and 30 December in each year from and

including 30 December 2016 to and including the

Maturity Date.

(v) Business Day Convention

for Interest Payment Dates:

Following

(vi) Party responsible for calculating the Rates of Interest and Interest Amounts (if not the

Calculation Agent):

Not applicable

(vii) Margins: Not applicable(viii) Minimum Interest Rate: Not applicable(ix) Maximum Interest Rate: Not applicable

(x) Day Count Fraction: 30/360

(xi) Determination Dates: Not applicable
 (xii) Accrual to Redemption: Applicable
 (xiii) Rate of Interest: Fixed Rate
 (xiv) Coupon Rate: Not applicable

23. Fixed Rate Provisions: Applicable

24.

25.

(i) Fixed Rate of Interest: 4.200 per cent. per annum payable semi-annually in

arrear on each Interest Payment Date

(ii) Fixed Coupon Amount: USD 21 per Calculation Amount

(iii) Broken Amounts: Not applicable(iv) Resettable Notes: Not applicableFloating Rate Provisions: Not applicableScreen Rate Determination: Not applicable

26.	ISDA Determination:	Not applicable
27.	FBF Determination:	Not applicable
28.	Zero Coupon Provisions:	Not applicable
29.	Index Linked Interest Provisions:	Not applicable
30.	Share Linked Interest Provisions:	Not applicable
31.	Inflation Linked Interest Provisions:	Not applicable
32.	Commodity Linked Interest Provisions:	Not applicable
33.	Fund Linked Interest Provisions:	Not applicable
34.	ETI Linked Interest Provisions:	Not applicable
35.	Foreign Exchange (FX) Rate Linked Interest Provisions:	Not applicable
36.	Underlying Interest Rate Linked Interest Provisions:	Not applicable
37.	Additional Business Centres (Condition 3(e) of the Terms and Conditions of the English Law Notes and Condition 3(e) of the Terms and Conditions of the French Law Notes):	London, New York, Taipei, TARGET2
PROVI	SIONS RELATING TO REDEMPTION	
PROVI 38.	SIONS RELATING TO REDEMPTION Final Redemption Amount:	Calculation Amount x 100 per cent.
		Calculation Amount x 100 per cent.  Not applicable
38.	Final Redemption Amount:	·
38. 39.	Final Redemption Amount: Final Payout:	Not applicable
38. 39. 40.	Final Redemption Amount: Final Payout: Automatic Early Redemption:	Not applicable  Not applicable
38. 39. 40. 41.	Final Redemption Amount: Final Payout: Automatic Early Redemption: Issuer Call Option:	Not applicable  Not applicable  Not applicable
38. 39. 40. 41. 42.	Final Redemption Amount: Final Payout: Automatic Early Redemption: Issuer Call Option: Noteholder Put Option:	Not applicable Not applicable Not applicable Not applicable
38. 39. 40. 41. 42.	Final Redemption Amount: Final Payout: Automatic Early Redemption: Issuer Call Option: Noteholder Put Option: Aggregation:	Not applicable Not applicable Not applicable Not applicable Not applicable
38. 39. 40. 41. 42. 43.	Final Redemption Amount: Final Payout: Automatic Early Redemption: Issuer Call Option: Noteholder Put Option: Aggregation: Index Linked Redemption Amount:	Not applicable
38. 39. 40. 41. 42. 43. 44.	Final Redemption Amount: Final Payout: Automatic Early Redemption: Issuer Call Option: Noteholder Put Option: Aggregation: Index Linked Redemption Amount: Share Linked Redemption Amount: Inflation Linked Redemption	Not applicable
38. 39. 40. 41. 42. 43. 44. 45.	Final Redemption Amount: Final Payout: Automatic Early Redemption: Issuer Call Option: Noteholder Put Option: Aggregation: Index Linked Redemption Amount: Share Linked Redemption Amount: Inflation Linked Redemption Amount: Commodity Linked Redemption	Not applicable
38. 39. 40. 41. 42. 43. 44. 45. 46.	Final Redemption Amount: Final Payout: Automatic Early Redemption: Issuer Call Option: Noteholder Put Option: Aggregation: Index Linked Redemption Amount: Share Linked Redemption Amount: Inflation Linked Redemption Amount: Commodity Linked Redemption Amount:	Not applicable
38. 39. 40. 41. 42. 43. 44. 45. 46.	Final Redemption Amount: Final Payout: Automatic Early Redemption: Issuer Call Option: Noteholder Put Option: Aggregation: Index Linked Redemption Amount: Share Linked Redemption Amount: Inflation Linked Redemption Amount: Commodity Linked Redemption Amount: Fund Linked Redemption Amount:	Not applicable

Not applicable

26.

ISDA Determination:

Not applicable

Not applicable

Calculation Amount x 100 per cent.

Underlying Interest Rate Linked

Provisions applicable to Physical

Early Redemption Amount:

Redemption Amount:

Delivery:

**52**.

53.

54.

**55.** Variation of Settlement:

(i) Issuer's option to vary Settlement: The Issuer does not have the option to vary settlement in respect of the Notes.

(ii) Variation of Settlement of Physical Delivery Notes:

Not applicable

**56.** CNY Payment Disruption Event: Not applicable

#### **GENERAL PROVISIONS APPLICABLE TO THE NOTES**

57. Form of Notes: **Bearer Notes** 

> New Global Note: No

> > Temporary Bearer Global Note exchangeable for a Permanent Bearer Global Note which is exchangeable for definitive Bearer Notes only upon an Exchange

Event.

58. Not applicable Identification information of Holders:

59. Financial Centres or other special provisions relating to Payment Days for the purposes of Condition 4(a) of the Terms and Conditions of the English Law Notes or Condition 4(b) of the Terms and Conditions of the French Law Notes, as the case may be:

London, New York, Taipei, TARGET2

60. Talons for future Coupons or Receipts to be attached to definitive Notes (and dates on which such Talons mature):

Nο

61. Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made and, if different from those specified in the **Temporary** Global Note. consequences of failure to pay, including any right of the Issuer to forfeit the Notes and interest due on late payment:

Not applicable

62. Details relating to Notes redeemable in instalments: amount of each instalment, date on which each payment is to be made:

Not applicable

63. Redenomination, renominalisation and reconventioning provisions:

Not applicable

64. Masse (Condition 12 of the Terms and Conditions of the French Law Notes):

Not applicable

65. Governing law: English law. Condition 2(b) is governed by French

law.

66. Calculation Agent: Not applicable

#### DISTRIBUTION

67. (i) If syndicated, names of Managers and underwriting commitments/quotas

(material features)(specifying Lead Manager):

Standard Chartered Bank (Taiwan ) Limited (USD 100,000,000)

#### Managers:

Lead Manager:

E.Sun Commercial Bank, Ltd.

(USD 50,000,000) KGI Securities Co. Ltd. (USD 50,000,000)

(ii) Date of Subscription Agreement:

23 June 2016

(iii) Stabilisation Manager (if any):

Not applicable

(iv) If non-syndicated, name of relevant Dealer:

Not applicable

**68.** U.S. Selling Restrictions:

Reg. S Compliance Category 2; TEFRA D

**69.** Other terms or special conditions:

The Notes have not been, and shall not be, offered, sold or re-sold, directly or indirectly, to investors other than "professional institutional investors" as defined under Paragraph 2, Article 4 of the Financial Consumer Protection Act of the Republic of China. Purchasers of the Notes are not permitted to sell or otherwise dispose of the Notes except by transfer to a professional institutional investor as aforementioned.

The Taipei Exchange (TPEx) is not responsible for the content of the term sheet, the accompanying supplement or the accompanying prospectus prospectus and no representation is made by the TPEx to the accuracy or completeness of the term sheet, the accompanying prospectus supplement or the accompanying prospectus. The TPEx expressly disclaims any and all liability for any losses arising from, or as a result of the reliance on, all or part of the contents of the term sheet, the accompanying prospectus supplement or the accompanying prospectus. Admission to the listing and trading of the notes on the TPEx shall not be taken as an indication of the merits of the Issuer or the Notes. No assurance can be given that such applications will be granted.

70.	United States Tax Considerations
Signed	on behalf of the Issuer:

Not applicable

Ву:		
Duly authorised		

#### PART B - OTHER INFORMATION

#### 1. Listing and Admission to trading

Listing and admission (i) trading:

Application has been made by the Issuer (or on its behalf) for the Notes to be listed on the TPEx of the Republic of China.

There can be no assurance that the listing and trading of the Notes will be approved with effect on the Issue Date or at all.

(ii) Estimate of total expenses admission related to trading:

NT\$15,000

#### 2. **Ratings**

Ratings:

The Notes to be issued are expected to be rated Baa2 by Moody's Investors Service Ltd. ("Moody's").

Moody's is established in the European Union and is registered under Regulation (EC) No. 1060/2009 (as amended).

#### 3. Fixed Rate Notes only - Yield

Indication of yield:

4.200 per cent.

As set out above, the yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield

#### 4. **OPERATIONAL INFORMATION**

ISIN:

XS1437600221

Common Code: (ii)

143760022

(iii) Any clearing systems other than Euroclear and Clearstream. Luxemboura approved by the Issuer and the Principal Paying Agent and the relevant identification numbers:

For further settlement details please refer to the provisions set out in the Annex to these Final Terms.

(iv) Delivery: Delivery against payment

(v) Additional Paying Agents (if

any):

Not applicable

(vi) Intended to be held in a manner which would allow Eurosystem eligibility:

No. Whilst the designation is specified as "no" at the date of these Final Terms, should the Eurosystem eligibility criteria be amended in the future such that the Notes are capable of meeting them the Notes may then be deposited with one of the ICSDs as common safe-keeper. Note that this does not necessarily mean that the Notes will then be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the ECB being satisfied

that Eurosystem eligibility criteria have been met.

(vii) Name and address of Registration Agent:

Not applicable

#### **ANNEX**

#### **ROC SETTLEMEMT AND TRADING**

Investors with a securities book-entry account with a Republic of China (the "ROC") securities broker and a foreign currency deposit account with an ROC bank, may request the approval of the Taiwan Depositary & Clearing Corporation (the "TDCC") for the settlement of the Notes through the account of TDCC with Euroclear or Clearstream, Luxembourg and if such approval is granted by the TDCC, the Notes may be so cleared and settled. In such circumstances, the TDCC will allocate the respective book-entry interest of such investor in the Notes position to the securities book-entry account designated by such investor in the ROC. The Notes will be traded and settled pursuant to the applicable rules and operating procedures of the TDCC and the TPEx as domestic bonds.

In addition, an investor may apply to the TDCC (by filing in a prescribed form) to transfer the Notes in its own account with Euroclear or Clearstream, Luxembourg to the TDCC account with Euroclear or Clearstream, Luxembourg for trading in the domestic market or vice versa for trading in overseas markets.

For such investors who hold their interest in the Notes through an account opened and held by the TDCC with Euroclear or Clearstream, Luxembourg, distributions of principal and/or interest for the Notes to such holders may be made by payment services banks whose systems are connected to the TDCC to the foreign currency deposit accounts of the holders. Such payment is expected to be made on the second Taiwanese business day following the TDCC's receipt of such payment (due to time difference, the payment is expected to be received by the TDCC one Taiwanese business day after the distribution date). However, when the holders will actually receive such distributions may vary depending upon the daily operations of the ROC banks with which the holder has the foreign currency deposit account.

#### **ROC TAXATION**

The following is a summary of certain ROC tax consequences with respect to the holders of the Notes, and is prepared based on current laws and regulations of the ROC. It does not purport to be comprehensive and does not constitute legal or tax advice. Investors (particularly those subject to special tax rules, such as banks, dealers, insurance companies and tax-exempt entities) should consult with their own tax advisers regarding the tax consequences of an investment in the Notes.

#### Payments on the Notes

As the Issuer of the Notes is not an ROC statutory tax withholder, there is no ROC withholding tax on any payment to be paid by the Issuer on the Notes. ROC corporate holders must include any premium or Amortisation Yield receivable under the Notes as part of their taxable income and pay income tax at a flat rate of 17 per cent. (unless the total taxable income for a fiscal year is under \$120,000 New Taiwan Dollars), as they are subject to income tax on their worldwide income on an accrual basis. The alternative minimum tax (the "AMT") is not applicable.

#### Sale of the Notes

In general, the sale of corporate bonds or financial bonds is subject to 0.1 per cent. securities transaction tax (the "STT") on the transaction price. However, Article 2-1 of the Securities Transaction Tax Act prescribes that STT will cease to be levied on the sale of corporate bonds and financial bonds for seven years from 1 January 2010 to 31 December 2016. Therefore, the sale of the Notes will be exempt from STT if the sale is conducted on or before 31 December 2016. Starting from 1 January 2017, any sale of the Notes will be subject to STT at 0.1 per cent. of the transaction price, unless otherwise provided by the tax laws that may be in force at that time.

Capital gains generated from the sale of bonds are exempt from income tax. Accordingly, ROC corporate holders are not subject to income tax on any capital gains generated from the sale of the Notes. However, ROC corporate holders should include the capital gains in calculating their basic income for the purpose of calculating their AMT. If the amount of the AMT exceeds the annual income tax calculated pursuant to the AMT Act, the excess becomes the ROC corporate holders' AMT payable. Capital losses, if any, incurred by such holders could be carried over 5 years to offset against capital gains of same category of income for the purposes of calculating their AMT.



## **BNP PARIBAS**

(incorporated in France) (as Issuer)

## €90,000,000,000 EURO MEDIUM TERM NOTE PROGRAMME

Under this €90,000,000,000 euro medium term note programme (the "Programme"), BNP Paribas<sup>1</sup> ("BNPP", the "Bank" or the "Issuer") may from time to time issue Notes in bearer or registered form (respectively, "Bearer Notes" and "Registered Notes" and, together, the "Notes") denominated in any currency agreed by the Issuer and the relevant Dealer(s) (as defined below). This Base Prospectus ("Base Prospectus" or "this Document") supersedes and replaces all previous offering circulars or prospectuses prepared in connection with the Programme. Any Notes (as defined below) issued under the Programme on or after the date of this Document are issued subject to the provisions described herein. This does not affect any Notes already in issue. This Base Prospectus constitutes a base prospectus for the purposes of Article 5.4 of the Prospectus Directive. The "Prospectus Directive" means Directive 2003/71/EC (as amended including by Directive 2010/73/EU), and includes any relevant implementing measure in a relevant Member State of the European Economic Area. Notes may be issued whose return (whether in respect of any interest payable on such Notes and/or their redemption amount) is linked to one or more indices including custom indices ("Index Linked Notes") or one or more Shares of any company(ies) (including global depositary receipts and/or American depositary receipts) ("Share Linked Notes") or one or more inflation indices ("Inflation Linked Notes") or one or more commodities or commodity indices ("Commodity Linked Notes") or one or more interests or units ("Fund Linked Notes") or the credit of a specified entity or entities ("Credit Linked Notes") or one or more fund shares or interests in exchange traded funds, exchange traded notes, exchange traded commodities or other exchange traded products (each an "exchange traded instrument") ("ETI Linked Notes") or one or more foreign exchange rates ("Foreign Exchange (FX) Rate Linked Notes") or one or more underlying interest rate ("Underlying Interest Rate Linked Notes") or any combination thereof ("Hybrid Notes") as more fully described herein. Notes may provide that settlement will by way of cash settlement ("Cash Settled Notes") or physical delivery ("Physical Delivery Notes") as provided in the applicable Final Terms.

The Notes will be issued to one or more of the Dealers specified below (each a "**Dealer**" and together the "**Dealers**", which expression shall include any additional Dealer appointed under the Programme from time to time) on a continuing basis by way of private or syndicated placements.

The Notes may be governed by English law or French law, as specified in the applicable Final Terms, and the corresponding provisions in the terms and conditions will apply to such Notes.

Application has been made to the *Autorité des marchés financiers* (the "**AMF**") in France for approval of this Base Prospectus in its capacity as competent authority pursuant to Article 212-2 of its *Règlement Général* which implements the Prospectus Directive on the prospectus to be published when securities are offered to the public or admitted to trading under French law. Upon such approval, application may be made for Notes issued under the Programme during a period of 12 months from the date of this Base Prospectus to be listed and/or admitted to trading on Euronext Paris and/or a Regulated Market (as defined below) in another Member State of the European Economic Area. Euronext Paris is a regulated market for the purposes of the Markets in

Which for the avoidance of doubt only refers to BNP Paribas S.A. and not the Group

Financial Instruments Directive 2004/39/EC (each such regulated market being a "Regulated Market"). References in this Base Prospectus to Notes being "listed" (and all related references) shall mean that such Notes have been listed and admitted to trading on Euronext Paris or, as the case may be, a Regulated Market (including the regulated market of the Luxembourg Stock Exchange) or the EuroMTF exchange regulated market of the Luxembourg Stock Exchange (the "EuroMTF Market") or on such other or further stock exchange(s) as may be agreed between the Issuer and the relevant Dealer(s). The Issuer may also issue unlisted Notes. The relevant final terms (the forms of each contained herein) in respect of the issue of any Notes will specify whether or not such Notes will be admitted to trading, and, if so, the relevant Regulated Market or other or further stock exchange(s). Except in certain specified circumstances the specific terms of each Tranche will be set forth in a set of final terms to this Base Prospectus which is the final terms document (the "Final Terms") which will be completed at the time of the agreement to issue each Tranche of Notes and (other than in the case of Exempt Notes) which will constitute final terms for the purposes of Article 5.4 of the Prospectus Directive which will be filed with the AMF. This Base Prospectus and any supplement thereto will be available on the Issuer's website (www.invest.bnpparibas.com) and the AMF website (www.amf-france.org).

The requirement to publish a prospectus under the Prospectus Directive only applies to Notes which are to be admitted to trading on a regulated market in the European Economic Area and/or offered to the public in the European Economic Area other than in circumstances where an exemption is available under Article 3.2 of the Prospectus Directive (as implemented in the relevant Member State(s)). References in this Base Prospectus to "Exempt Notes" are to Notes for which no prospectus is required to be published under the Prospectus Directive. The AMF has neither approved nor reviewed information contained in this Base Prospectus in connection with Exempt Notes.

BNPP's long-term credit ratings are A with a stable outlook (Standard & Poor's Credit Market Services France SAS ("Standard & Poor's")), A1 with a stable outlook (Moody's Investors Service Ltd. ("Moody's")), A+ with a stable outlook (Fitch France S.A.S. ("Fitch France")) and AA (low) with a stable outlook (DBRS Limited ("DBRS")) and BNPP's short-term credit ratings are A-1 (Standard & Poor's), P-1 (Moody's), F1 (Fitch France) and R-1 (middle) (DBRS). Each of Standard & Poor's, Moody's, Fitch France and DBRS is established in the European Union and is registered under the Regulation (EC) No. 1060/2009 (as amended) (the "CRA Regulation"). As such each of Standard & Poor's, Moody's, Fitch France and DBRS is included in the list of credit rating agencies published by the European Securities and Markets Authority on its website (at <a href="http://www.esma.europa.eu/page/List-registered-and-certified-CRAs">http://www.esma.europa.eu/page/List-registered-and-certified-CRAs</a>) in accordance with the CRA Regulation. Notes issued under the Programme may be rated or unrated. A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time. Please also refer to "Ratings of the Notes" in the Risk Factors section of this Base Prospectus.

# Arranger for the Programme BNP PARIBAS

**Dealers** 

Barclays
BofA Merrill Lynch
Commerzbank
Credit Suisse
Goldman Sachs International

BNP Paribas Arbitrage S.N.C.
BNP Paribas UK Limited
Citigroup
J.P. Morgan
Morgan Stanley
UBS Investment Bank

#### **IMPORTANT NOTICE**

#### **Disclaimer statement for Notes**

In relation to investors in the Kingdom of Bahrain, Notes issued in connection with this Base Prospectus and related offering documents must be in registered form and must only be marketed to existing account holders and accredited investors as defined by the CBB (as defined below) in the Kingdom of Bahrain where such investors make a minimum investment of at least U.S.\$ 100,000 or any equivalent amount in other currency or such other amount as the CBB may determine.

This offer does not constitute an offer of securities in the Kingdom of Bahrain in terms of Article (81) of the Central Bank and Financial Institutions Law 2006 (decree Law No. 64 of 2006). This Base Prospectus and related offering documents have not been and will not be registered as a prospectus with the Central Bank of Bahrain ("**CBB**"). Accordingly, no Notes may be offered, sold or made the subject of an invitation for subscription or purchase nor will this Base Prospectus or any other related document or material be used in connection with any offer, sale or invitation to subscribe or purchase Notes, whether directly or indirectly, to persons in the Kingdom of Bahrain, other than as marketing to accredited investors for an offer outside Bahrain.

The CBB has not reviewed, approved or registered this Base Prospectus or related offering documents and it has not in any way considered the merits of the Notes to be marketed for investment, whether in or outside the Kingdom of Bahrain. Therefore, the CBB assumes no responsibility for the accuracy and completeness of the statements and information contained in this document and expressly disclaims any liability whatsoever for any loss howsoever arising from reliance upon the whole or any part of the contents of this document.

No offer of Notes will be made to the public in the Kingdom of Bahrain and this Base Prospectus must be read by the addressee only and must not be issued, passed to, or made available to the public generally.

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#### PROGRAMME SUMMARY

#### **Programme Summary**

Summaries are made up of disclosure requirements known as "Elements". These Elements are numbered in Sections A - E (A.1 - E.7). This Summary contains all the Elements required to be included in a summary for this type of Notes and Issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements. Even though an Element may be required to be inserted in the summary because of the type of Notes and Issuer, it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element should be included in the summary explaining why it is not applicable.

#### **Section A – Introduction and warnings**

Element	Title	
A.1	Warning that the summary should be read as an introduction and provision as to claims	• This summary should be read as an introduction to the Base Prospectus and the applicable Final Terms. In this summary, unless otherwise specified and except as used in the first paragraph of Element D.3, "Base Prospectus" means the Base Prospectus of BNPP dated 13 June 2016 as supplemented from time to time. In the first paragraph of Element D.3, "Base Prospectus" means the Base Prospectus of BNPP dated 13 June 2016.
		<ul> <li>Any decision to invest in any Notes should be based on a consideration of this Base Prospectus as a whole, including any documents incorporated by reference and the applicable Final Terms.</li> </ul>
		<ul> <li>Where a claim relating to information contained in the Base Prospectus and the applicable Final Terms is brought before a court in a Member State of the European Economic Area, the plaintiff may, under the national legislation of the Member State where the claim is brought, be required to bear the costs of translating the Base Prospectus and the applicable Final Terms before the legal proceedings are initiated.</li> </ul>
		No civil liability will attach to the Issuer in any such Member State solely on the basis of this summary, including any translation hereof, unless it is misleading, inaccurate or inconsistent when read together with the other parts of this Base Prospectus and the applicable Final Terms or, following the implementation of the relevant provisions of Directive 2010/73/EU in the relevant Member State, it does not provide, when read together with the other parts of this Base Prospectus and the applicable Final Terms, key information (as defined in Article 2.1(s) of the Prospectus Directive) in order to aid investors when considering whether to invest in the Notes.
A.2	Consent as to use the Base Prospectus, period of validity and other conditions attached	Certain issues of Notes with a denomination of less than €100,000 (or its equivalent in any other currency) may be offered in circumstances where there is no exemption from the obligation under the Prospectus Directive to publish a prospectus. Any such offer is referred to as a "Non-exempt Offer". Subject to the conditions set out below, the Issuer consents to the use of this Base Prospectus in connection with a Non-exempt Offer of Notes by the Managers, any financial

intermediary named as an Initial Authorised Offeror in the applicable Final Terms and any financial intermediary whose name is published on the Issuer's website (<a href="https://rates-globalmarkets.bnpparibas.com/gm/Public/LegalDocs.aspx">https://rates-globalmarkets.bnpparibas.com/gm/Public/LegalDocs.aspx</a>) and identified as an Authorised Offeror in respect of the relevant Non-exempt Offer and (if "General Consent" is specified in the applicable Final Terms) any financial intermediary which is authorised to make such offers under applicable legislation implementing the Markets in Financial Instruments Directive (Directive 2004/39/EC) and publishes on its website the following statement (with the information in square brackets being duly completed with the relevant information:

"We, [insert legal name of financial intermediary], refer to the offer of [insert title of relevant Notes] (the "Notes") described in the Final Terms dated [insert date] (the "Final Terms") published by BNP Paribas (the "Issuer"). In consideration of the Issuer offering to grant its consent to our use of the Base Prospectus (as defined in the Final Terms) in connection with the offer of the Notes in the Non-exempt Offer Jurisdictions specified in the applicable Final Terms during the Offer Period and subject to the other conditions to such consent, each as specified in the Base Prospectus we hereby accept the offer by the Issuer in accordance with the Authorised Offeror Terms (as specified in the Base Prospectus), and confirm that we are using the Base Prospectus accordingly."

*Offer period:* The Issuer's consent is given for Non-exempt Offers of Notes during the Offer Period specified in the applicable Final Terms.

Conditions to consent: The conditions to the Issuer's consent (in addition to the conditions referred to above) are that such consent (a) is only valid during the Offer Period specified in the applicable Final Terms; and (b) only extends to the use of this Base Prospectus to make Non-exempt Offers of the relevant Tranche of Notes in the Non-exempt Offer Jurisdictions specified in the applicable Final Terms.

AN INVESTOR INTENDING TO PURCHASE OR PURCHASING ANY NOTES IN A NON-EXEMPT OFFER FROM AN AUTHORISED OFFEROR WILL DO SO, AND OFFERS AND SALES OF SUCH NOTES TO AN INVESTOR BY SUCH AUTHORISED OFFEROR WILL BE MADE, IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE OFFER IN PLACE BETWEEN SUCH AUTHORISED OFFEROR AND SUCH INVESTOR INCLUDING ARRANGEMENTS IN RELATION TO PRICE, ALLOCATIONS, EXPENSES AND SETTLEMENT. THE RELEVANT INFORMATION WILL BE PROVIDED BY THE AUTHORISED OFFEROR AT THE TIME OF SUCH OFFER.

## Section B - Issuer

Element	Title	
B.1	Legal and commercial name of the Issuer	Notes may be issued under the Programme by BNP Paribas ("BNPP" or the "Bank" or the "Issuer").
B.2	Domicile/ legal form/ legislation/ country of incorporation	BNPP was incorporated in France as a <i>société anonyme</i> under French law and licensed as a bank having its head office at 16, boulevard des Italiens – 75009 Paris, France.
B.4b	Trend information	Macroeconomic environment.  Macroeconomic and market conditions affect the Bank's results. The nature of the Bank's business makes it particularly sensitive to macroeconomic and market conditions in Europe, which have been at
		times challenging and volatile in recent years.  In 2015, the global economic activity remained sluggish. Activity slowed down in emerging countries, while a modest recovery continued in developed countries. The global outlook is still impacted by three major transitions: the diminished economic growth in China, the fall in prices of energy and other commodities, and an initial tightening of US monetary policy in a context of resilient internal recovery, while the central banks of several major developed countries are continuing to ease their monetary policies. For 2016, the IMF is forecasting the progressive recovery of global economic activity but with low growth prospects on the medium term in developed and emerging countries.
		In that context, two risks can be identified:
		Financial instability due to the vulnerability of emerging countries
		While the exposure of the BNP Paribas Group in emerging countries is limited, the vulnerability of these economies may generate disruptions in the global financial system that could affect the BNP Paribas Group and potentially alter its results.
		In numerous emerging economies, an increase in foreign currency commitments was observed in 2015, while the levels of indebtedness (both in foreign and local currencies) are already high. Moreover, the prospects of a progressive hike in key rates in the United States (first rate increase decided by the Federal Reserve in December 2015), as well as heightened financial volatility linked to the concerns regarding growth in emerging countries, have contributed to the stiffening of external financial conditions, capital outflows, further currency depreciations in numerous emerging countries and an increase in risks for banks. This could lead to the downgrading of sovereign ratings.
		Given the possible standardisation of risk premiums, there is a risk of global market disruptions (rise in risk premiums, erosion of confidence, decline in growth, postponement or slowdown in the harmonisation of monetary policies, drop in market liquidity, problem with the valuation of assets, shrinking of the credit offering, and chaotic de-leveraging) that would affect all banking institutions.

See: IMF – October 2015 Financial Stability Report, Advanced Countries and January 2016 update

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Systemic risks related to economic conditions and market liquidity

The continuation of a situation with exceptionally low interest rates could promote excessive risk-taking by certain financial players: increase in the maturity of loans and assets held, less stringent loan granting policies, increase in leverage financing.

Some players (insurance companies, pension funds, asset managers, etc.) entail an increasingly systemic dimension and in the event of market turbulence (linked for instance to a sudden rise in interest rates and/or a sharp price correction) they may decide to unwind large positions in an environment of relatively weak market liquidity.

Such liquidity pressure could be exacerbated by the recent increase in the volume of assets under management placed with structures investing in illiquid assets.

#### Laws and regulations applicable to financial institutions.

Recent and future changes in the laws and regulations applicable to financial institutions may have a significant impact on the Bank. Measures that were recently adopted or which are (or whose application measures are) still in draft format, that have or are likely to have an impact on the Bank notably include:

- the structural reforms comprising the French banking law of 26 July 2013 requiring that banks create subsidiaries for or segregate "speculative" proprietary operations from their traditional retail banking activities, the "Volcker rule" in the US which restricts proprietary transactions, sponsorship and investment in private equity funds and hedge funds by US and foreign banks, and expected potential changes in Europe;
- regulations governing capital: CRD IV/CRR, the international standard for total-loss absorbing capacity ("TLAC") and the Bank's designation as a financial institution that is of systemic importance by the Financial Stability Board;
- the European Single Supervisory Mechanism and the ordinance of 6 November 2014;
- the Directive of 16 April 2014 related to deposit guarantee systems and its delegation and implementing decrees, the Directive of 15 May 2014 establishing a Bank Recovery and Resolution framework, the Single Resolution Mechanism establishing the Single Resolution Council and the Single Resolution Fund;
- the Final Rule by the US Federal Reserve imposing tighter prudential rules on the US transactions of large foreign banks, notably the obligation to create a separate intermediary holding company in the US (capitalised and subject to regulation) to house their US subsidiaries;
- the new rules for the regulation of over-the-counter derivative activities pursuant to Title VII of the Dodd-Frank Wall Street Reform and Consumer Protection Act, notably margin requirements for uncleared derivative products and the derivatives of securities traded by swap dealers, major swap participants, security-based swap dealers and major securitybased swap participants, and the rules of the US Securities and Exchange Commission which require the registration of banks and major swap participants active on derivatives markets and transparency and reporting on derivative transactions;

		governii	ng the clearing of certain	and European regulations over-the-counter derivative arties and the disclosure of	
		securities financing transactions to centralised bodies.			
		Cyber risk			
		of cyber incide which compron remains today a implement syste damage data arits operations. are taking initiat security and cy	nts, notably involving largates the quality of finance and the Bank, like other bareems to deal with cyber attend critical systems and hare Moreover, the regulatory strives to promote the exchange criminality in order the frastructures and establis	been impacted by a number e-scale alterations of data cial information. This risk has, has taken measures to tacks that could destroy or mper the smooth running of and supervisory authorities nge of information on cyber to improve the security of h effective recovery plans	
B.5	Description of the Group	BNPP is a European leading provider of banking and financial services and has four domestic retail banking markets in Europe, namely in Belgium, France, Italy and Luxembourg. It is present in 75 countries and has more than 189,000 employees, including close to 147,000 in Europe. BNPP is the parent company of the BNP Paribas Group (together the "BNPP Group").			
B.9	Profit forecast or estimate	Not applicable, as there are no profit forecasts or estimates made in respect of the Bank in the Base Prospectus to which this Summary relates.			
B.10	Audit report qualifications		there are no qualifications al information included in the	in any audit report on the ne Base Prospectus.	
B.12	Selected historica	l key financial info	ormation:		
	Comparative Annual Financial Data – In millions of			1	
			31/12/2015	31/12/2014*	
			(audited)	(audited)	
	Revenues		42,938	39,168	
	Cost of risk		(3,797)	(3,705)	
	Net income, Grou	p share	6,694	157	
			31/12/2015	31/12/2014*	
	Common equity T (Basel 3 fully load		10.9%	10.3%	
			31/12/2015 (audited)	31/12/2014* (audited)	
	Total consolidated	l balance sheet	1,994,193	2,077,758	
	Consolidated loan receivables due fr		682,497	657,403	
	Consolidated item customers	s due to	700,309	641,549	
	Shareholders' equity (Group share)		96,269	89,458	
	* Restated accord	ling to the IFRIC 2	21 interpretation.		

	Comparative Interim Financial Data – In millions of EUR			
			1Q16	1Q15
			(unaudited)	(unaudited)
	Revenues		10,844	11,065
	Cost of Risk		(757)	(1,044)
	Net income, Grou	p share	1,814	1,648
			31/03/2016	31/12/2015
	Common equity (Basel 3 fully load		11.0%	10.9%
			31/03/2016	31/12/2015
			(unaudited)	(audited)
	Total consolidated	d balance sheet	2,121,021	1,994,193
	Consolidated loar receivables due fr		691,620	682,497
	Consolidated item customers	s due to	710,173	700,309
	Shareholders' equity (Group share)		98,549	96,269
	Statements of no significant or n		naterial adverse change	
	Group since 31 audited financial change in the pro	There has been no significant change in the financial or trading position of the BNPF Group since 31 December 2015 (being the end of the last financial period for which audited financial statements have been published). There has been no material adverse change in the prospects of BNPP or the BNPP Group since 31 December 2015 (being the end of the last financial period for which audited financial statements have been published).		
B.13	Events impacting the Issuer's solvency	Not applicable, as at the date of this Base Prospectus and to the best of the Issuer's knowledge, there have not been any recent events which are to a material extent relevant to the evaluation of the Issuer's solvency since 31 December 2015.		
B.14	Dependence upon other	Subject to the formembers of the	0. 0.	s not dependent upon other
	group entities	In April 2004, BNP Paribas SA began outsourcing IT Infrastructure Management Services to the BNP Paribas Partners for Innovation (BP²I) joint venture set up with IBM France at the end of 2003. BP²I provides IT Infrastructure Management Services for BNP Paribas SA and several BNP Paribas subsidiaries in France (including BNP Paribas Personal Finance, BP2S, and BNP Paribas Cardif), Switzerland, and Italy. In mid December 2011 BNP Paribas renewed its agreement with IBM France for a period lasting until end-2017. At the end of 2012, the parties entered into an agreement to gradually extend this arrangement to BNP Paribas Fortis as from 2013.		
		a strong influence over this entity, which is 50/50 owned with IBM France. The BNP Paribas staff made available to BP²l make up half o that entity's permanent staff, its buildings and processing centres are the property of the Group, and the governance in place provides BNF Paribas with the contractual right to monitor the entity and bring it back		

		into the Group if necessary.		
		ISFS, a fully-owned IBM subsidiary, handles IT Infrastructure Management for BNP Paribas Luxembourg.		
		BancWest's data processing operations are outsourced to Fidelity Information Services. Cofinoga France's data processing is outsourced to SDDC, a fully-owned IBM subsidiary.		
		See also Element B.5 above		
B.15	Principal	BNP Paribas holds key positions in its two main businesses:		
	activities	Retail Banking and Services, which includes:		
		Domestic Markets, comprising:		
		<ul> <li>French Retail Banking (FRB),</li> </ul>		
		BNL banca commerciale (BNL bc), Italian retail banking,		
		<ul> <li>Belgian Retail Banking (BRB),</li> </ul>		
		Other Domestic Markets activities, including Luxembourg Retail Banking (LRB);		
		<ul> <li>International Financial Services, comprising:</li> </ul>		
		<ul> <li>Europe-Mediterranean,</li> </ul>		
		BancWest,		
		Personal Finance,		
		• Insurance,		
		Wealth and Asset Management;		
		Corporate and Institutional Banking (CIB) which includes:		
		Corporate Banking,		
		Global Markets,		
		Securities Services.		
B.16	Controlling Shareholders	None of the existing shareholders controls, either directly or indirectly, BNPP. As at 31 December 2015, the main shareholders are Société Fédérale de Participations et d'Investissement ("SFPI") a publicinterest société anonyme (public limited company) acting on behalf of the Belgian government holding 10.2% of the share capital, BlackRock Inc holding 5.1% of the share capital and Grand Duchy of Luxembourg holding 1.0% of the share capital. To BNPP's knowledge, no shareholder other than SFPI and BlackRock Inc. owns more than 5% of its capital or voting rights.		
B.17	Solicited credit ratings	BNPP's long-term credit ratings are A with a stable outlook (Standard & Poor's Credit Market Services France SAS), A1 with a stable outlook (Moody's Investors Service Ltd.), A+ with a stable outlook (Fitch France S.A.S.) and AA (low) with a stable outlook (DBRS Limited). BNPP's short-term credit ratings are A-1 (Standard & Poor's Credit Market Services France SAS), P-1 (Moody's Investors Service Ltd), F1 (Fitch France S.A.S.) and R-1 (middle) (DBRS Limited). Notes issued under the Programme may be rated or unrated. A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time.		

## Section C - Notes

Element	Title	
C.1	Type and class of Notes/ISIN	BNPP may issue notes (" <b>Notes</b> ") with a denomination of less than EUR 100,000 (or its equivalent in any other currency).
		The ISIN and Common Code in respect of a Series of Notes will be specified in the applicable Final Terms.
		If specified in the applicable Final Terms, the Notes will be consolidated and form a single series with such earlier Tranches as are specified in the applicable Final Terms.
		Notes may be cash settled ("Cash Settled Notes") or physically settled by delivery of assets ("Physically Settled Notes").
C.2	Currency	Subject to compliance with all applicable laws, regulations and directives, Notes may be issued in any currency.
C.5	Restrictions on free transferability	The Notes will be freely transferable, subject to the offering and selling restrictions in France, Belgium, Luxembourg, United Kingdom, Italy, Germany, Spain, The Netherlands, the United States and Portugal and under the Prospectus Directive and the laws of any jurisdiction in which the relevant Notes are offered or sold.
C.8	Rights attaching to the Notes	Notes issued under the Programme will have terms and conditions relating to, among other matters:
		Status and Subordination (Ranking)
		Notes may be issued on either a senior or a subordinated basis.
		Senior Notes constitute direct, unconditional, unsecured and unsubordinated obligations of the Issuer and rank and will rank <i>pari passu</i> among themselves and at least <i>pari passu</i> with all other direct, unconditional, unsecured and unsubordinated indebtedness of the Issuer (save for statutorily preferred exceptions).
		BNPP may issue Subordinated Notes:
		The ranking of any Subordinated Notes issued under the Programme will be and may evolve as follows:
		(i) Ranking as long as Existing Subordinated Notes are outstanding:
		For so long as any Existing Subordinated Note (as defined below) is outstanding, the principal and interest of the Subordinated Notes will constitute direct, unconditional, unsecured and subordinated obligations of BNPP and will rank pari passu among themselves and pari passu with all other present and future direct, unconditional, unsecured and ordinary subordinated indebtedness of BNPP. Subject to applicable law, in the event of the voluntary liquidation of BNPP, bankruptcy proceedings, or any other similar proceedings affecting BNPP, the rights of the holders in respect of principal and interest to payment under the Subordinated Notes will be subordinated to the full payment of the unsubordinated creditors (including depositors) of BNPP and, subject to such payment in full, such holders will be paid in priority to prêts participatifs granted to BNPP, titres participatifs issued by BNPP and any deeply subordinated obligations of the Issuer (obligations dites "super subordonnées" i.e. engagements subordonnés de dernier rang). The Subordinated Notes are issued pursuant to the provisions of Article L. 228-97 of the French Code de Commerce.

"Existing Subordinated Notes" means the Series listed below, provided that should any such Series be amended in any way which would result in allowing BNPP to issue subordinated notes ranking senior to such given Series, then such Series would be deemed to no longer constitute an Existing Subordinated Note.

ISIN Code:

XS0070291876

XS0098330482

XS0111271267

XS0123523440

XS0142073419

XS0152588298

FR0010092189

XS0214573023

FR0010203240

FR0010517334

XS0320303943

XS0354181058

FR0000572646

XS1120649584

US05579T5G71

XS1046827405

(ii) Ranking once no Existing Subordinated Notes are outstanding:

Upon redemption or repurchase and cancellation of all of the Existing Subordinated Notes, the principal and interest of the Subordinated Notes will constitute direct, unconditional, unsecured and subordinated obligations of BNPP and will rank *pari passu* among themselves and *pari passu* with:

- (a) any obligations or instruments of BNPP that constitute Tier 2 Capital; and
- (b) any other obligations or instruments of BNPP that rank or are expressed to rank equally with the Subordinated Notes.

Subject to applicable law, in the event of the voluntary liquidation of BNPP, bankruptcy proceedings, or any other similar proceedings affecting BNPP, the rights of the holders in respect of principal and interest to payment under the Subordinated Notes will be:

- 1) subordinated to the full payment of:
  - (a) the unsubordinated creditors of BNPP; and
  - (b) the Eligible Creditors of BNPP;
- 2) paid in priority to any *prêts participatifs* granted to BNPP, *titres participatifs* issued by BNPP and any deeply subordinated obligations of BNPP (*obligations*

dites "super subordonnées" i.e. engagements subordonnés de dernier rang).

The Subordinated Notes are issued pursuant to the provisions of Article L. 228-97 of the French *Code de Commerce*.

"Eligible Creditors" means creditors holding subordinated claims that rank or are expressed to rank senior to the Subordinated Notes.

For the avoidance of doubt the amended ranking provisions in this paragraph (ii) will apply automatically to any then outstanding Subordinated Notes as soon as no Existing Subordinated Notes will be outstanding without the need for any action from the Issuer.

#### Negative pledge

The terms of the Notes will not contain a negative pledge provision.

#### **Events of Default (Senior Notes)**

The terms of the Senior Notes will contain events of default including non-payment, non-performance or non-observance of the Issuer's obligations in respect of the Notes and the insolvency or winding up of the Issuer.

#### **Enforcement (Subordinated Notes)**

The terms of the Subordinated Notes will not contain an event of default, however the holder of a Subordinated Note may, upon written notice to the Principal Paying Agent given before all defaults have been cured, cause such Note to become due and payable, together with accrued interest thereon, if any, as of the date on which said notice is received by the Principal Paying Agent, in the event that an order is made or an effective resolution is passed for the liquidation (liquidation judiciaire or liquidation amiable) of the Issuer.

#### Meetings

The terms of the Notes will contain provisions for calling meetings of holders of such Notes to consider matters affecting their interests generally. These provisions permit defined majorities to bind all holders, including holders who did not attend and vote at the relevant meeting and holders who voted in a manner contrary to the majority.

In the case of French Law Notes, the Noteholders will, in respect of all Tranches in any Series, be grouped automatically for the defence of their common interests in a *masse* (the "**Masse**").

The *Masse* will act in part through a representative (the "**Representative**") and in part through a general meeting of the Noteholders (the "**General Meeting**").

#### **Taxation**

All payments in respect of Notes will be made without deduction for or on account of withholding taxes imposed by France or any political subdivision or any authority thereof or therein having power to tax, unless such deduction or withholding is required by law. In the event that any such deduction is made, the Issuer will, save in certain limited circumstances, be required to pay additional amounts to cover the amounts so deducted.

Payments will be subject in all cases to (i) any fiscal or other laws and regulations applicable thereto in the place of payment, but without prejudice to the provisions of Condition 6 of the Terms and Conditions

of the English Law Notes or Condition 6 of the Terms and Conditions of the French Law Notes, as the case may be, (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986 (the "Code") or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof, or (without prejudice to the provisions of Condition 6 of the Terms and Conditions of the English Law Notes and Condition 6 of the Terms and Conditions of the French Law Notes, as the case may be) any law implementing an intergovernmental approach thereto, and (iii) any withholding or deduction required pursuant to Section 871(m) of the Code.

#### Governing law

In the case of English Law Notes, the Agency Agreement (as amended, supplemented and/or restated from time to time), the Deed of Covenant (as amended, supplemented and/or restated from time to time), the Notes (except for Condition 2(b) of the Terms and Conditions of the English Law Notes which is governed by French law), the Receipts and the Coupons and any non-contractual obligations arising out of or in connection with the Agency Agreement (as amended, supplemented and/or restated from time to time), the Deed of Covenant (as amended, supplemented and/or restated from time to time), the Notes (except as aforesaid), the Receipts and the Coupons are governed by, and shall be construed in accordance with, English law. In the case of French Law Notes, the French Law Agency Agreement (as amended, supplemented and/or restated from time to time) and the Notes shall be construed in accordance with, French law.

# C.9 Interest/Redemp

#### Interest

Notes may or may not bear or pay interest. Notes that do not bear or pay interest may be offered and sold at a discount to their nominal amount. Interest paying Notes will either bear or pay interest determined by reference to a fixed rate, a floating rate and/or a rate calculated by reference to one or more Underlying Reference(s) (each an "Underlying Reference").

In each case, interest will be payable on such date or dates as determined by the Issuer and any relevant Dealer at the time of issue of the Notes, specified in the applicable Final Terms and summarised in the relevant issue specific summary annexed to the applicable Final Terms.

In addition, the interest rate and yield in respect of Notes bearing interest at a fixed rate will also be so agreed, specified and summarised.

Interest may be calculated by reference to a reference rate (such as, but not limited to, LIBOR or EURIBOR). The reference rate and the manner in which such rate will be calculated using the reference rate (including any margin over or below the reference rate) will be determined by the Issuer and any relevant Dealer at the time of issue of the relevant Notes, specified in the applicable Final Terms and summarised in the relevant issue specific summary annexed to the applicable Final Terms.

The Rate of Interest may be calculated by reference to one or more Underlying Reference. The Underlying Reference(s) and the manner

in which such rate will be calculated will be determined by the Issuer and any relevant Dealer at the time of issue of the relevant Notes, specified in the applicable Final Terms and summarised in the relevant issue specific summary annexed to the applicable Final Terms

The Rate of Interest may be any of the following as specified in the applicable Final Terms:

- (a) Fixed Rate (including SPS Fixed and Fixed Rate (Resettable)): paying a fixed rate or a resettable fixed rate of interest.
- (b) Floating Rate (including SPS Variable Amount): paying a floating rate of interest which may be calculated by reference to a reference rate (such as, but not limited to, LIBOR or EURIBOR).
- (c) Linked Interest (including SPS Coupons: Stellar, Cappuccino, Ratchet, Driver, Nova, and FI Coupons: FX Vanilla): paying an amount linked to the performance of one or more Underlying Reference(s).
- (d) Conditional (including SPS Coupons: Digital, Snowball Digital, Accrual Digital, and FI Coupons: FI Digital, FX Digital, Range Accrual, FX Range Accrual, FX Memory, PRDC, FI Digital Floor, FI Digital Cap): paying an amount either related or unrelated to the performance of the Underlying Reference(s), if certain conditions are met.
- (e) Combinations (including SPS Coupons: Sum, Option Max, and FI Coupon: Combination Floater): combining two or more coupon types.
- (f) FI Target Coupon

These rates and/or amounts of interest payable may be subject to a maximum or a minimum. If Coupon Switch Election or Automatic Coupon Switch is specified as applicable in the applicable Final Terms, the rate may be switched from one specified rate to another. If Additional Coupon Switch is specified as applicable in the applicable Final Terms, an Additional Switch Coupon Amount will be payable on the Interest Payment Date following such switch. The terms applicable to each Series of such Notes will be determined by the Issuer and any relevant Dealer at the time of issue of the relevant Notes, specified in the applicable Final Terms and summarised in the relevant issue specific summary annexed to the applicable Final Terms.

#### Redemption

The terms under which Notes may be redeemed (including the maturity date, redemption date or related settlement date and the amount payable or deliverable on redemption as well as any provisions relating to early redemption) will be determined by the Issuer at the time of issue of the relevant Notes, specified in the applicable Final Terms and summarised in the relevant issue specific summary annexed to the applicable Final Terms. Notes may be redeemed early for tax reasons at the Early Redemption Amount calculated in accordance with the Conditions or, if specified in the applicable Final Terms, at the option of the Issuer or at the option of the Noteholders at the Optional Redemption Amount specified in the

applicable Final Terms. The Optional Redemption Amount in respect of each nominal amount of Notes equal to the Calculation Amount shall be either (i) the Calculation Amount multiplied by the percentage specified in the applicable Final Terms; or (ii) the SPS Call Payout (in the case of early redemption at the option of the Issuer) or SPS Put Payout (in the case of early

redemption at the option of the Noteholders). Subordinated Notes may also be redeemed (subject to certain conditions) at the option of the Issuer in the case where the relevant Subordinated Notes are excluded from the Tier 2 capital of BNPP.

Any redemption of Subordinated Notes prior to the Maturity Date is subject to various conditions including in particular the prior approval of the Relevant Regulator.

Notes may be cancelled or redeemed early if the performance of the Issuer's obligations under the Notes has become illegal or by reason of force majeure or act of state it becomes impossible or impracticable for the Issuer to perform its obligations under the Notes and/or any related hedging arrangements.

In the case of Notes linked to an Underlying Reference, the Notes may also be cancelled or redeemed early following the occurrence of certain disruption, adjustment, extraordinary or other events as summarised in the relevant issue specific summary annexed to the applicable Final Terms. If Payout Switch Election or Automatic Payout Switch is specified in the applicable Final Terms, the amount payable or deliverable on redemption may be switched from one amount payable or deliverable to another.

#### Indication of Yield

In the case of Notes that bear or pay interest at a fixed rate, the yield will be specified in the applicable Final Terms and will be calculated as the rate of interest that, when used to discount each scheduled payment of interest and principal under the Notes from the Scheduled Maturity Date back to the Issue Date, yields amounts that sum to the Issue Price. An indication of the yield may only be calculated for Fixed Rate and may not be determined for Notes that bear or pay interest determined by reference to a floating rate and/or a rate calculated by reference to one or more Underlying Reference(s).

The yield is calculated at the Issue Date on the basis of the Issue Price and on the assumption that the Notes are not subject to early redemption or, if applicable, no Credit Event occurs. It is not an indication of future yield.

In the case of Notes that bear or pay interest other than at a fixed rate, due to the nature of such Notes it is not possible to determine the yield as of the Issue Date.

#### Representative of Noteholders

No representative of the Noteholders has been appointed by the Issuer.

In the case of French Law Notes, in respect of the representation of the Noteholders, the following shall apply:

(a) If the relevant Final Terms specifies "Full *Masse*", the Noteholders will, in respect of all Tranches in any Series, be grouped automatically for the defence of their common interests in a *Masse* and the provisions of the French *Code de commerce* relating to the *Masse* shall apply; or

		(b) If the relevant Final Terms specifies "Contractual <i>Masse</i> ", the Noteholders will, in respect of all Tranches in any Series, be grouped automatically for the defence of their common interests in a <i>Masse</i> . The <i>Masse</i> will be governed by the provisions of the French <i>Code de commerce</i> with the exception of Articles L.228-48, L.228-59, Article L.228-65 II, L.228-71, R.228-63, R.228-67 and R.228-69. The names and addresses of the initial Representative of the <i>Masse</i> and its alternate will be set out in the relevant Final Terms. The
		Representative appointed in respect of the first Tranche of any Series of Notes will be the representative of the single <i>Masse</i> of all Tranches in such Series.
		Please also refer to item C.8 above for rights attaching to the Notes.
C.10	Derivative component in the interest payment	Payments of interest in respect of certain Tranches of Notes may be determined by reference to the performance of certain specified Underlying Reference(s).
		Please also refer to Elements C.9 above and C.15 below.
C.11	Admission to Trading	Notes issued under the Programme may be listed and admitted to trading on Euronext Paris, the Luxembourg Stock Exchange, the EuroMTF Market or such other regulated market, organised market or other trading system specified in the applicable Final Terms, or may be issued on an unlisted basis.
C.15	How the value of the investment in the derivative securities is affected by the value of the underlying assets	The amount (if any) payable in respect of interest or the amount payable or assets deliverable on redemption or settlement of the Notes may be calculated by reference to certain specified Underlying Reference(s) specified in the applicable Final Terms.
C.16	Maturity of the derivative securities	The Maturity Date of the Notes will be specified in the applicable Final Terms.
C.17	Settlement Procedure	Notes may be cash or physically settled.
		In certain circumstances the Issuer or the Noteholder may vary settlement in respect of the Notes.
C.18	Return on Derivative Notes	See item C.8 above for the rights attaching to the Notes.
		Information on interest in relation to the Notes is set out in Element C.9 above
		Final Redemption
		Each Note will be redeemed by the Issuer on the Maturity Date unless previously redeemed or purchased and cancelled:
		(a) if the Notes are Cash Settled Notes, at the Final Redemption Amount as specified in the applicable Final Terms, being an amount calculated by the Calculation Agent equal to the Final Payout specified in the applicable Final Terms; or
		(b) if the Notes are Physically Settled Notes, by delivery of the Entitlement, being the quantity of the Relevant Asset(s) specified in the applicable Final Terms equal to the Entitlement Amount specified in the applicable Final Terms.

Notwithstanding the above, if the Notes are Credit Linked Notes, redemption shall be at the amount and/or by delivery of the assets specified in the Credit Linked Conditions and the applicable Final Terms.

#### Final Payouts

#### Structured Products Securities (SPS) Final Payouts

- (a) Fixed Percentage Notes: fixed term notes which have a return equal to a fixed percentage.
- (b) Reverse Convertible Notes (Reverse Convertible, Reverse Convertible Standard): fixed term notes which have a return linked to both the performance of the Underlying Reference(s) and a knock-in level. There is no capital protection.
- (c) Vanilla Notes (Call, Call Spread, Put, Put Spread, Digital, Knock-in Call, Knock-out Call): fixed term notes which have a return linked to the performance of the Underlying Reference(s). The return calculation can be based on various mechanisms (including knock-in or knock-out features). There may be total, partial or no capital protection.
- (d) Asian Notes (Asian, Asian Spread, Himalaya): fixed term notes under which have a return linked to the performance of the Underlying Reference(s) determined through an averaging method. The return calculation can be based on various mechanisms (including a cap or lock-in features). There may be total, partial or no capital protection.
- (e) Auto-callable Notes (Autocall, Autocall One Touch, Autocall Standard): fixed term notes that include an automatic early redemption feature. The return is linked to the performance of the Underlying Reference(s), calculation can be based on various mechanisms (including knock-in features). There may be total, partial or no capital protection.
- (f) Indexation Notes (Certi plus: Booster, Certi plus: Bonus, Certi plus: Leveraged, Certi plus: Twin Win, Certi plus: Super Sprinter, Certi plus: Generic, Certi plus: Generic Knock-in, Certi plus: Generic Knock-out): fixed term notes which have a return linked to the performance of the Underlying Reference(s). The return is calculated by reference to various mechanisms (including knock-in or knock-out features). There may be total, partial or no capital protection.
- (g) Ratchet Notes: fixed term notes which have a return linked to the performance of the Underlying Reference(s). The return is equal to the sum of returns determined on a given formula (which can be capped or floored). There may be total, partial or no capital protection.
- (h) Sum Notes: fixed term notes which have a return linked to the performance of the Underlying Reference(s). The return calculation is the weighted sum of returns determined using different payout formulae. There may be total, partial or no capital protection.
- (i) Option Max Notes: fixed term notes which have a return linked to the performance of the Underlying Reference(s). The return is calculated by reference to the maximum return

- determined from other payout formulae. There may be total, partial or no capital protection.
- (j) Stellar Notes: fixed term notes which have a return linked to the performance of a basket of Underlying References. The return calculation, which is subject to a floor, is made up of the average returns of each Underlying Reference in the basket, each being subject to both a cap and a floor.
- (k) Driver Notes: fixed term notes which have a return linked to the performance of a basket of Underlying References. The return calculation, which is subject to a floor, is determined by reference to the average return of the basket, where the performance of the best performing Underlying Reference(s) is set at a fixed level.

#### Fixed Income (FI) Payouts

- (a) FI FX Vanilla Notes: fixed term notes which have a return linked to the performance of the Underlying Reference(s). The return is calculated by reference to various mechanisms (including knock-in or knock-out features). There may be total, partial or no capital protection.
- (b) Digital Notes (Digital Floor, Digital Cap, Digital Plus): fixed term notes which have a fixed return depending on the performance of the Underlying Reference(s). The return is calculated by reference to various mechanisms, (including floor or cap conditions and knock-in and/or knock-out features).
- (c) Inflation Notes: fixed term notes which have a return linked to the performance of the Underlying Reference(s).

#### **Entitlement Amounts**

**Delivery of Worst-Performing Underlying** 

Delivery of Best-Performing Underlying

Delivery of the Underlying

If Delivery of Worst-Performing Underlying, Delivery of Best-Performing Underlying or Delivery of the Underlying is specified in the applicable Final Terms, the Entitlement Amount will be rounded down to the nearest unit of each Relevant Asset capable of being delivered and in lieu thereof the Issuer will pay an amount equal to the Rounding and Residual Amount.

#### **Automatic Early Redemption**

If an Automatic Early Redemption Event specified in the applicable Final Terms occurs, the Notes will be redeemed early at the Automatic Early Redemption Amount on the Automatic Early Redemption Date.

The Automatic Early Redemption Amount in respect of each nominal amount of Notes equal to the Calculation Amount will be equal to the Automatic Early Redemption Payout specified in the applicable Final Terms or, if not set out, an amount equal to the product of (i) the Calculation Amount and (ii) the sum of the relevant Automatic Early Redemption Percentage and the relevant AER Rate specified in the applicable Final Terms relating to the Automatic Early Redemption Date.

C.19	Final reference price of the Underlying	Where the amount payable in respect of interest or the amount payable or assets deliverable on redemption or settlement of the Notes is determined by reference to one or more Underlying Reference, the final reference price of the Underlying Reference will be determined in accordance with the valuation mechanics set out in Element C.10 and Element C.18 above, as applicable.
C.20	Underlying Reference	One or more index, share, global depositary receipt ("GDR"), American depositary receipt ("ADR"), inflation index, commodity, commodity index, unit, interest or share in a fund, the credit of one or more reference entity, interest in an exchange traded fund, exchange traded note, exchange traded commodity or other exchange traded product (each an "exchange traded instrument"), foreign exchange rate, underlying interest rate or the combination of any of the foregoing or such other underlying or basis of reference.
		The Underlying Reference(s) in relation to a Tranche of Notes will be specified in the applicable Final Terms. The applicable Final Terms will specify where information on the Underlying Reference(s) can be obtained.

Section D - Risks

Element	Title	
D.2	Key risks regarding the Issuer	Potential investors should have sufficient knowledge and experience in capital markets transactions and should be able to correctly assess the risks associated with Notes. Certain risk factors may affect the Issuer's ability to fulfil its obligations under the Notes, some of which are beyond its control. An investment in Notes presents certain risks that should be taken into account before any investment decision is made. In particular, the Issuer, together with the BNPP Group is exposed to the risks associated with its activities, as described below:
		Eleven main categories of risk are inherent in BNPP's activities:
		(1) Credit Risk - Credit risk is the potential that a bank borrower or counterparty will fail to meet its obligations in accordance with agreed terms. The probability of default and the expected recovery on the loan or receivable in the event of default are key components of the credit quality assessment;
		(2) Counterparty Credit Risk – Counterparty credit risk is the credit risk embedded in payment or transactions between counterparties. Those transactions include bilateral contracts such as over-the-counter (OTC) derivatives contracts which potentially expose the Bank to the risk of counterparty default, as well as contracts settled through clearing houses. The amount of this risk may vary over time in line with changing market parameters which then impacts the replacement value of the relevant transactions or portfolio;
		(3) Securitisation – Securitisation means a transaction or scheme, whereby the credit risk associated with an exposure or pool of exposures is tranched, having the following characteristics:
		<ul> <li>payments made in the transaction or scheme are dependent upon the performance of the exposure or pool of exposures;</li> </ul>
		the subordination of tranches determines the

distribution of losses during the life of the risk transfer.

Any commitment (including derivatives and liquidity lines) granted to a securitisation operation must be treated as a securitisation exposure. Most of these commitments are held in the prudential banking book;

(4) Market Risk - Market risk is the risk of incurring a loss of value due to adverse trends in market prices or parameters, whether directly observable or not.

Observable market parameters include, but are not limited to, exchange rates, prices of securities and commodities (whether listed or obtained by reference to a similar asset), prices of derivatives, and other parameters that can be directly inferred from them, such as interest rates, credit spreads, volatilities and implied correlations or other similar parameters.

Non-observable factors are those based on working assumptions such as parameters contained in models or based on statistical or economic analyses, non-ascertainable in the market.

In fixed income trading books, credit instruments are valued on the basis of bond yields and credit spreads, which represent market parameters in the same way as interest rates or foreign exchange rates. The credit risk arising on the issuer of the debt instrument is therefore a component of market risk known as issuer risk.

Liquidity is an important component of market risk. In times of limited or no liquidity, instruments or goods may not be tradable or may not be tradable at their estimated value. This may arise, for example, due to low transaction volumes, legal restrictions or a strong imbalance between demand and supply for certain assets.

The market risk related to banking activities encompasses the risk of loss on equity holdings on the one hand, and the interest rate and foreign exchange risks stemming from banking intermediation activities on the other hand;

(5) Operational Risk - Operational risk is the risk of incurring a loss due to inadequate or failed internal processes, or due to external events, whether deliberate, accidental or natural occurrences. Management of operational risk is based on an analysis of the "cause – event – effect" chain.

Internal processes giving rise to operational risk may involve employees and/or IT systems. External events include, but are not limited to floods, fire, earthquakes and terrorist attacks. Credit or market events such as default or fluctuations in value do not fall within the scope of operational risk.

Operational risk encompasses fraud, human resources risks, legal risks, non-compliance risks, tax risks, information system risks, conduct risks (risks related to the provision of inappropriate financial services), risk related to failures in operating processes, including loan procedures or model risks, as well as any potential financial implications resulting from the management of reputation risks;

(6) Compliance and Reputation Risk - Compliance risk as defined in French regulations as the risk of legal, administrative or disciplinary sanctions, of significant financial loss or reputational damage that a bank may suffer as a result of failure to comply with national or European laws and regulations, codes of conduct and standards of good practice applicable to banking and financial activities, or instructions given by an executive body, particularly in application of guidelines issued by a supervisory body.

By definition, this risk is a sub-category of operational risk. However, as certain implications of compliance risk involve more than a purely financial loss and may actually damage the institution's reputation, the Bank treats compliance risk separately.

Reputation risk is the risk of damaging the trust placed in a corporation by its customers, counterparties, suppliers, employees, shareholders, supervisors and any other stakeholder whose trust is an essential condition for the corporation to carry out its day-to-day operations.

Reputation risk is primarily contingent on all the other risks borne by the Bank;

(7) Concentration Risk - Concentration risk and its corollary, diversification effects, are embedded within each risk, especially for credit, market and operational risks using the correlation parameters taken into account by the corresponding risk models.

It is assessed at consolidated Group level and at financial conglomerate level;

- (8) Banking Book Interest Rate Risk Banking book interest rate risk is the risk of incurring losses as a result of mismatches in interest rates, maturities and nature between assets and liabilities. For banking activities, this risk arises in non-trading portfolios and primarily relates to global interest rate risk;
- (9) Strategic and Business Risks Strategic risk is the risk that the Bank's share price may fall because of its strategic decisions.

Business risk is the risk of incurring an operating loss due to a change in the economic environment leading to a decline in revenue coupled with insufficient cost-elasticity.

These two types of risk are monitored by the Board of directors;

- (10) Liquidity Risk In accordance with regulations, the liquidity risk is defined as the risk that a bank will be unable to honour its commitments or unwind or settle a position due to the situation on the market or idiosyncratic factors, within a given time frame and at a reasonable price or cost; and
- (11) Insurance Underwriting Risk Insurance underwriting risk corresponds to the risk of a financial loss caused by an adverse trend in insurance claims. Depending on the type of insurance business (life, personal risk or annuities), this risk may be statistical, macroeconomic or behavioural, or may be related to public health issues or natural disasters. It is not the main risk factor arising in the life insurance business, where financial risks are predominant.
- (a) Difficult market and economic conditions have had and may continue to have a material adverse effect on the operating environment for financial institutions and hence on the Bank's financial condition, results of operations and cost of risk.
- (b) Due to the geographic scope of its activities, BNPP may be vulnerable to country or regional-specific political, macroeconomic and financial environments or circumstances.
- (c) BNPP's access to and cost of funding could be adversely affected by a resurgence of financial crises, worsening economic conditions, rating downgrades, increases in credit spreads or other factors.
- (d) Significant interest rate changes could adversely affect BNPP's revenues or profitability.
- (e) The prolonged low interest rate environment carries inherent systemic risks.
- (f) The soundness and conduct of other financial institutions and market participants could adversely affect BNPP.
- (g) BNPP may incur significant losses on its trading and investment activities due to market fluctuations and volatility.
- (h) BNPP may generate lower revenues from brokerage and other commission and fee-based businesses during market downturns.
- (i) Protracted market declines can reduce liquidity in the markets, making it harder to sell assets and possibly leading to material losses.
- (j) Laws and regulations adopted in response to the global financial crisis may materially impact BNPP and the financial and economic environment in which it operates.
- (k) BNPP is subject to extensive and evolving regulatory regimes in the jurisdictions in which it operates.
- (I) BNPP may incur substantial fines and other administrative and criminal penalties for non-compliance with applicable laws and regulations.
- (m) There are risks related to the implementation of BNPP's strategic plan.
- (n) BNPP may experience difficulties integrating acquired companies and may be unable to realize the benefits

			expected from its acquisitions
		(-)	expected from its acquisitions.
		(o)	Intense competition by banking and non-banking operators could adversely affect BNPP's revenues and profitability.
		(p)	A substantial increase in new provisions or a shortfall in the level of previously recorded provisions could adversely affect BNPP's results of operations and financial condition.
		(q)	BNPP's risk management policies, procedures and methods may leave it exposed to unidentified or unanticipated risks, which could lead to material losses.
		(r)	BNPP's hedging strategies may not prevent losses.
		(s)	Adjustments to the carrying value of BNPP's securities and derivatives portfolios and BNPP's own debt could have an impact on its net income and shareholders' equity.
		(t)	The expected changes in accounting principles relating to financial instruments may have an impact on BNPP's balance sheet and regulatory capital ratios and result in additional costs.
		(u)	BNPP's competitive position could be harmed if its reputation is damaged.
		(v)	An interruption in or a breach of BNPP's information systems may result in material losses of client or customer information, damage to BNPP's reputation and lead to financial losses.
		(w)	Unforeseen external events may disrupt BNPP's operations and cause substantial losses and additional costs.
D.3	Key risks regarding the Notes	that m Notes, assess	tion to the risks relating to the Issuer (including the default risk) ay affect the Issuer's ability to fulfil its obligations under the there are certain factors which are material for the purposes of ing the market risks associated with Notes issued under the mme, including:
		Market	<sup>t</sup> Risks
		(i)	the Notes are unsecured obligations;
		(ii)	Notes including leverage involve a higher level of risk and whenever there are losses on such Notes those losses may be higher than those of a similar security which is not leveraged;
		(iii)	the trading price of the Notes is affected by a number of factors including, but not limited to, (in respect of Notes linked to an Underlying Reference) the price of the relevant Underlying Reference(s) and volatility and such factors mean that the trading price of the Notes may be below the Final Redemption Amount or value of the Entitlement;
		(iv)	exposure to the Underlying Reference in many cases will be achieved by the Issuer entering into hedging arrangements and, in respect of Notes linked to an Underlying Reference, potential investors are exposed to the performance of these
			hedging arrangements and events that may affect the hedging arrangements and consequently the occurrence of any of these events may affect the value of the Notes;

(including, without limitation, risks associated with political and economic uncertainty, adverse governmental policies, restrictions on foreign investment and currency convertibility, currency exchange rate fluctuations, possible lower levels of disclosure and regulation and uncertainties as to status, interpretation and applicable of laws, increased custodian costs and administrative difficulties and higher probability of the occurrence of a disruption or adjustment event). Notes traded in emerging or developing countries tend to be less liquid and the prices of such securities more volatile. There are also specific risks in relation to Dynamic Notes which are intrinsically more complex making their evaluation difficult in terms of risk at the time of the purchase as well as thereafter;

#### Noteholder Risks

- (vi) the Notes may have a minimum trading amount and if, following the transfer of any Notes, a Noteholder holds fewer Notes than the specified minimum trading amount, such Noteholder will not be permitted to transfer their remaining Notes prior to redemption without first purchasing enough additional Notes in order to hold the minimum trading amount;
- (vii) the meetings of Noteholders provisions permit defined majorities to bind all Noteholders;
- (viii) in certain circumstances Noteholders may lose the entire value of their investment:

#### Issuer Risk

- (ix) if so indicated in the Final Terms the Issuer may elect to vary the settlement of the Notes;
- (x) Notes may be redeemed prior to maturity at the option of the Issuer which may limit their market value;
- (xi) holders of Subordinated Notes generally face an enhanced performance risk and enhanced risk of loss in the event of the Issuer's insolvency than holders of Senior Notes and that future capital adequacy requirements will impact the issue and terms of Subordinated Notes;
- (xii) a reduction in the rating, if any, accorded to outstanding debt securities of the Issuer by a credit rating agency could result in a reduction in the trading value of the Notes;
- (xiii) certain conflicts of interest may arise (see Element E.4 below);
- (xiv) in certain circumstances, (including, without limitation, as a result of restrictions on currency convertibility and transfer restrictions) it may not be possible for the Issuer to make payments under the Notes in the Specified Currency. In these circumstances, the payment of principal and/or interest may occur at a different time or in a different currency than expected and be made in USD and the market price of such Notes may be volatile;

#### Legal Risks

(xv) there are risks relating to Notes denominated in CNY as CNY is currently not freely convertible, in certain circumstances, settlement may be postponed or made in USD if the Specified

- Currency is not freely transferable, convertible or deliverable, and there are risks involved in relation to Notes cleared through CMU;
- (xvi) settlement may be postponed following the occurrence or existence of a Settlement Disruption Event and, in these circumstances, the Issuer may pay a Disruption Cash Settlement Price (which may be less than the fair market value of the Entitlement) in lieu of delivering the Entitlement;
- (xvii) the occurrence of an additional disruption event or optional additional disruption event may lead to an adjustment to the Notes, or early redemption or may result in the amount payable on scheduled redemption being different from the amount expected to be paid at scheduled redemption and consequently the occurrence of an additional disruption event and/or optional additional disruption event may have an adverse effect on the value or liquidity of the Notes;
- (xviii) the Notes may be redeemed in the case of illegality or impracticability and such redemption may result in an investor not realising a return on an investment in the Notes;
- (xix) any judicial decision or change to an administrative practice or change to English law or French law, as applicable, after the date of the Base Prospectus could materially adversely impact the value of any Notes affected by it;
- in certain circumstances at the commencement of an offer (xx)period in respect of Notes but prior to the issue date, certain specific information (specifically the issue price, fixed Rate of Interest, Minimum Interest Rate and/or Maximum Interest Rate payable, the Margin applied to the floating rate of interest payable, the Gearing applied to the interest or final payout, the Gearing Up applied to the final payout, (in the case of Autocall Notes, Autocall One Touch Notes or Autocall Standard Notes) the FR Rate component of the final payout (which will be payable if certain conditions are met, as set out in the Payout Conditions), the AER Exit Rate if an Automatic Early Redemption Event occurs; the Bonus Coupon component of the final payout (in the case of Vanilla Digital Notes), the Up Cap Percentage component of the final payout (in the case of Certi-Plus: Generic Notes, Certi-Plus: Generic Knock-in Notes and Certi-Plus: Generic Knock-out Notes). any constant percentage (being any of constant percentage, constant percentage 1, constant percentage 2, constant percentage 3 or constant percentage 4) component of the final payout, and/or the Knock-in Level and/or Knock-out Level used to ascertain whether a Knock-in Event or Knockout Event, as applicable, has occurred) may not be known but the Final Terms will specify an indicative range. In these circumstances, prospective investors will be required to make their decision to purchase Notes on the basis of that range prior to the actual issue price, Rate of Interest, Minimum Interest Rate, Maximum Interest Rate, Margin, Gearing, Gearing Up, FR Rate, AER Exit Rate, Bonus Coupon, Up Cap Percentage, any constant percentage, Knock-in Level and/or Knock-out Level, as applicable, which will apply to the Notes being notified to them. Notice of the actual rate, level or percentage, as applicable, will be published in the same

manner as the publication of the Final Terms;

#### Secondary Market Risks

- (xxi) an active secondary market may never be established or may be illiquid and that this may adversely affect the value at which an investor may sell its Notes (investors may suffer a partial or total loss of the amount of their investment);
- (xxii) the trading market for Notes may be volatile and may be adversely impacted by many events.

#### Risks Relating to Underlying Reference Asset(s)

In addition, there are specific risks in relation to Notes which are linked to an Underlying Reference (including Hybrid Notes) and an investment in such Notes will entail significant risks not associated with an investment in a conventional debt security. Risk factors in relation to Underlying Reference linked Notes include:

- in the case of Index Linked Notes, exposure to one or more index, adjustment events and market disruption or failure to open of an exchange which may have an adverse effect on the value and liquidity of the Notes;
- (ii) in the case of Share Linked Notes, exposure to one or more share, similar market risks to a direct equity investment, global depositary receipt ("GDR") or American depositary receipt ("ADR"), potential adjustment events or extraordinary events affecting shares and market disruption or failure to open of an exchange which may have an adverse effect on the value and liquidity of the Notes;
- (iii) in the case of Commodity Linked Notes, exposure to one or more commodity and/or commodity index, similar market risks to a direct commodity investment, market disruption and adjustment events which may have an adverse effect on the value or liquidity of the Notes, delays to the determination of the final level of a commodity index resulting in delays to the payment of the Final Redemption Amount;
- (iv) in the case of ETI Linked Notes, exposure to one or more interests in an exchange traded fund, exchange traded note, exchange traded commodity or other exchange traded product (each an "exchange traded instrument"), similar market risks to a direct exchange traded instrument investment, that the amount payable on ETI Linked Notes may be less and in certain circumstances may be significantly less than the return from a direct investment in the relevant ETI(s), potential adjustment events or extraordinary events affecting exchange traded instruments and market disruption or failure to open of an exchange which may have an adverse effect on the value and liquidity of the Notes;
- (v) in the case of Inflation Linked Notes, exposure to an inflation index and adjustments;
- (vi) in the case of Fund Linked Notes, exposure to a fund share or unit, similar risks to a direct fund investment, that the amount payable on Fund Linked Notes may be less than the amount payable from a direct investment in the relevant Fund(s), extraordinary fund events which may have an adverse effect on the value or liquidity of the Notes;

- (vii) in the case of Credit Linked Notes, exposure to the credit of one or more reference entities;
- (viii) in the case of Underlying Interest Rate Linked Notes, exposure to an underlying interest;
- (ix) in the case of Foreign Exchange (FX) Rate Linked Notes, exposure to a currency, similar market risks to a direct currency investment and market disruption; and
- (x) that unless otherwise specified in the applicable Final Terms the Issuer will not provide post-issuance information in relation to the Underlying Reference.

Risks Relating to Specific Types of Notes

- (a) The following risks are associated with SPS Notes
  - (i) Fixed Percentage Notes

Investors receive a fixed return on the Notes. This payout may be used in conjunction with at least one other payout to provide investors with partial or total capital protection.

(ii) Reverse Convertible Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and whether a knock-in event occurs.

(iii) Vanilla Notes

Investors may be exposed to a partial or total loss of their investment. The return depends on the performance of the Underlying Reference(s) and whether knock-in or knock-out features apply.

(iv) Asian Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s), which is determined using an averaging method. The return will also depend on whether specific features, such as a cap or lock-in, apply.

(v) Auto-callable Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and whether knock-in or knock-out features apply. Auto-callable Notes include automatic early redemption mechanisms. Depending on the applicable formula, if an automatic early redemption event occurs investors may be exposed to a partial loss of their investment.

#### (vi) Indexation Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and whether knock-in, knock-out and/or automatic early redemption features apply. Depending on the applicable formula, if an automatic early redemption event occurs investors may be

exposed to a partial loss of their investment. (vii) Ratchet Notes Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and is calculated based on the sum of returns determined on a given formula (which can be capped and/or floored). Sum Notes (viii) Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and is calculated based on the weighted sum of returns determined using different payout formulae. Option Max Notes Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and is calculated based on the maximum return determined by reference to other payout formulae. Stellar Notes Investors may be exposed to a partial loss of their investment. The return on the Notes depends on the performance of a basket of Underlying References and is calculated based on the average returns of each Underlying Reference in the basket (which can be capped and/or floored). **Driver Notes** (xi) Investors may be exposed to a partial loss of their investment. The return on the Notes depends on the performance of a basket of Underlying References. The return is determined by reference to the average return of the basket, where the performance of the best performing Underlying Reference(s) is set at a fixed level. (b) The following risks are associated with FI Notes Vanilla Notes Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and whether knock-in or knock-out features apply. **Digital Notes** Investors may be exposed to a partial or total loss of their investment. The return on the Notes is fixed, but will be subject to the performance of the Underlying Reference(s). The return is calculated by reference to various mechanisms (including floor or cap conditions and knock-in and/or knockout features). Inflation Notes Inflation Notes are capital protected. The return on the Notes depends on the performance of the Underlying Reference(s).

		In respect of an issue of Notes, further risks relevant to such Notes which are set out in the "Risk Factors" section of the Base Prospectus may be summarised in the relevant issue specific summary annexed to the applicable Final Terms.
D.6	Risk warning	See Element D.3 above.  In the event of the insolvency of an Issuer or if it is otherwise unable or unwilling to repay the Notes when repayment falls due, an investor may lose all or part of his investment in the Notes. In addition, in the case of Notes linked to an Underlying Reference, investors may lose all or part of their investment in the Notes as a result of the terms and conditions of those Notes.

#### Section E - Offer

Element	Title		
E.2b	Reasons for the offer and use of proceeds	The net proceeds from the issue of the Notes will be applied for the general financing purposes of the Issuer, unless otherwise specified in the relevant Final Terms. Such proceeds may be used to maintain positions in options or futures contracts or other hedging instruments.	
E.3	Terms and conditions of the offer	Under the programme, the Notes may be offered to the public in a Non-Exempt Offer in France, Belgium, Luxembourg, United Kingdom, Italy, Germany, Spain, the Netherlands and Portugal.	
		The terms and conditions of each offer of Notes will be determined by agreement between the Issuer and the relevant Dealers at the time of issue and specified in the applicable Final Terms. An Investor intending to acquire or acquiring any Notes in a Non-exempt Offer from an Authorised Offeror will do so, and offers and sales of such Notes to an Investor by such Authorised Offeror will be made, in accordance with any terms and other arrangements in place between such Authorised Offeror and such Investor including as to price, allocations and settlement arrangements.	
E.4	Interest of natural and legal persons involved in the issue/offer	The relevant Dealers may be paid fees in relation to any issue of Notes under the Programme. Any such Dealer and its affiliates may also have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform other services for, the Issuer and their Affiliates in the ordinary course of business.	
		Various entities within the BNPP Group (including the Issuer) and Affiliates may undertake different roles in connection with the Notes, including Issuer of the Notes, Calculation Agent of the Notes, issuer, sponsor or calculation agent of the Underlying Reference(s) and may also engage in trading activities (including hedging activities) relating to the Underlying Reference and other instruments or derivative products based on or relating to the Underlying Reference which may give rise to potential conflicts of interest.	
		The Calculation Agent may be an Affiliate of the Issuer and potential conflicts of interest may exist between the Calculation Agent and holders of the Notes.	
		The Issuer and its Affiliates may also issue other derivative instruments in respect of the Underlying Reference and may act as underwriter in connection with future offerings of shares or other securities relating to an issue of Notes or may act as financial adviser	

		to certain companies or companies whose shares or other securities are included in a basket or in a commercial banking capacity for such companies.
		In respect of ETI Linked Notes and Fund Linked Notes, the Issuer or one or more of its Affiliates may from time to time engage in business with the relevant ETI or Fund, as the case may be, or companies in which an ETI or Fund, as the case may be, invests and may be paid for the provision of such services. This business could present certain conflicts of interest.
E.7	Expenses charged to the investor by the Issuer	It is not anticipated that the Issuer will charge any expenses to investors in connection with any issue of Notes under the Programme.

## PROGRAMME SUMMARY (IN FRENCH) RÉSUMÉ DU PROGRAMME

Les résumés sont établis sur la base des éléments d'informations (ci-après les "Eléments") présentés dans les sections A à E (A.1 à E.7) ci- dessous. Le présent résumé contient tous les Eléments requis pour ce type d'Obligations et d'Emetteur. Dans la mesure où certains Eléments ne sont pas requis, des écarts dans la numérotation des Eléments présentés peuvent être constatés. Par ailleurs, pour certains des Eléments requis pour ce type d'Obligations et d'Emetteur, il est possible qu'aucune information pertinente ne puisse être fournie au titre de cet Elément. Dans ce cas, une brève description de l'Elément concerné est présentée dans le Résumé et est accompagnée de la mention « Sans objet ».

Section A - Introduction et avertissements

Elément	Description de l'Elément	
A.1	Avertissement général selon lequel le résumé doit être lu comme une introduction et disposition relative aux actions en justice	Le présent résumé doit être lu comme une introduction au Prospectus de Base et aux Conditions Définitives applicables. Dans ce résumé, sauf précision contraire et à l'exception de l'utilisation qui en est faite au premier paragraphe de l'Elément D.3, "Prospectus de Base" signifie le Prospectus de Base de BNPP, en date du 13 juin 2016 tel que modifié ou complété à tout moment par des suppléments. Au premier paragraphe de l'Elément D.3, "Prospectus de Base" signifie le Prospectus de Base de BNPP en date du 13 juin 2016.
		<ul> <li>Toute décision d'investir dans les Obligations concernées doit être fondée sur un examen exhaustif du Prospectus de Base dans son ensemble, y compris tous documents incorporés par référence et les Conditions Définitives applicables.</li> </ul>
		<ul> <li>Lorsqu'une action concernant l'information contenue dans le Prospectus de Base et les Conditions Définitives applicables est intentée devant un tribunal d'un État Membre de l'Espace Economique Européen, l'investisseur plaignant peut, selon la législation nationale de l'État Membre où l'action est intentée, avoir à supporter les frais de traduction de ce Prospectus de Base et des Conditions Définitives applicables avant le début de la procédure judiciaire.</li> </ul>
		• Aucune responsabilité civile ne sera recherchée auprès de l'Emetteur dans cet État Membre sur la seule base du présent résumé, y compris sa traduction, à moins que le contenu du résumé ne soit jugé trompeur, inexact ou contradictoire par rapport aux autres parties du Prospectus de Base et des Conditions Définitives applicables, ou, une fois les dispositions de la Directive 2010/73/UE transposées dans cet État Membre, à moins qu'il ne fournisse pas, lu en combinaison avec les autres parties du Prospectus de Base et des Conditions Définitives applicables, les informations clés (telles que définies à l'Article 2.1(s) de la Directive Prospectus) permettant d'aider les investisseurs lorsqu'ils envisagent d'investir dans ces Obligations.

# A.2 Consentement à l'utilisation du Prospectus de Base, période de validité et autres conditions y

afférentes

Certaines émissions d'Obligations d'une valeur nominale inférieure à 100.000 € (ou l'équivalent dans toute autre devise) peuvent être offertes dans des circonstances où il n'existe aucune exemption à l'obligation de publier un prospectus en vertu de la Directive Prospectus. Une telle offre est désignée comme une "Offre Nonexemptée". Sous réserve des conditions mentionnées ci-dessous, l'Emetteur consent à l'utilisation du présent Prospectus de Base pour les besoins de la présentation d'une Offre Non-exemptée d'Obligations par les Gestionnaires, tout intermédiaire désigné comme un Offreur Autorisé Initial dans les Conditions Définitives applicables et tout intermédiaire financier dont le nom est publié sur le site Internet de l'Emetteur (https://ratesglobalmarkets.bnpparibas.com/gm/Public/LegalDocs.aspx) qui est identifié comme un Offreur Autorisé au titre de l'Offre Non-exemptée concernée ainsi que (si « Consentement Général » est spécifié dans les Conditions Définitives applicables) tout intermédiaire financier qui est habilité à faire de telles offres en vertu de la législation applicable transposant la Directive concernant les marchés d'instruments financiers (Directive 2004/39/CE), à condition que l'intermédiaire financier en question publie sur son site Internet la déclaration suivante (les passages entre crochets devant être dûment complétés par les informations pertinentes):

"Nous, [indiquer la dénomination de l'intermédiaire financier], nous référons à l'offre des [indiquer l'intitulé des Obligations concernées] (les "Obligations") décrites dans les Conditions Définitives en date du [indiquer la date] (les "Conditions Définitives") publiées par BNP Paribas (l'"Emetteur"). En considération de l'offre faite par l'Emetteur de consentir à notre utilisation du Prospectus de Base (tel que défini dans les Conditions Définitives) en relation avec l'offre d'Obligations dans les juridictions d'Offre Non-exemptée, spécifiées dans les Conditions Définitives applicables durant la Période d'Offre et sous réserve des autres conditions auxquelles ce consentement est soumis, telles qu'elles sont chacune définies dans le Prospectus de Base, nous acceptons par les présentes l'offre faite par l'Emetteur conformément aux Conditions de l'Offreur Autorisé (tel que défini dans le Prospectus de Base) et confirmons que nous utilisons le Prospectus de Base en conséquence."

Période d'Offre : Le consentement de l'Emetteur visé ci-dessus est donné pour des Offres Non-exemptées d'Obligations pendant la Période d'Offre spécifiée dans les Conditions Définitives applicables.

Conditions du consentement : Les conditions du consentement de l'Emetteur (outre les conditions visées ci-dessus) sont telles que ce consentement (a) n'est valable que pendant la Période d'Offre spécifiée dans les Conditions Définitives applicables ; et (b) ne porte que sur l'utilisation de ce Prospectus de Base pour faire des Offres Non-exemptées de la Tranche d'Obligations concernée dans les Juridictions d'Offre Non-exemptée spécifiées dans les Conditions Définitives applicables.

UN INVESTISSEUR QUI A L'INTENTION D'ACHETER OU QUI ACHETE DES OBLIGATIONS DANS UNE OFFRE NON-EXEMPTÉE AUPRÈS D'UN OFFREUR AUTORISÉ LE FERA, ET LES OFFRES ET VENTES DE TELLES OBLIGATIONS À UN INVESTISSEUR PAR CET OFFREUR AUTORISÉ SE FERONT, CONFORMÉMENT AUX TERMES ET CONDITIONS DE L'OFFRE EN PLACE ENTRE CET OFFREUR AUTORISÉ ET L'INVESTISSEUR EN QUESTION,

NOTAMMENT EN CE QUI CONCERNE LES ARRANGEMENTS CONCERNANT LE PRIX, LES ALLOCATIONS, LES DEPENSES ET LE RÈGLEMENT. LES INFORMATIONS ADEQUATES SERONT ADRESSEES PAR L'OFFREUR AUTORISÉ AU MOMENT DE CETTE OFFRE.

#### Section B - Emetteur

Elément	Description de l'Elément	
B.1	Raison sociale et nom commercial de l'Emetteur	Les Obligations peuvent être émises en vertu du Programme par BNP Paribas ("BNPP" ou la "Banque" ou l'"Emetteur").
B.2	Domicile/ forme juridique/ législation/ pays de constitution	BNPP a été constituée en France sous la forme d'une société anonyme de droit français et agréée en qualité de banque et son siège social est situé 16, boulevard des Italiens – 75009 Paris, France.
B.4b	Informations sur	Conditions macroéconomiques
	les tendances	L'environnement macroéconomique et de marché affecte les résultats de la Banque. Compte tenu de la nature de son activité, la Banque est particulièrement sensible aux conditions macroéconomiques et de marché en Europe, qui ont connu des perturbations au cours des dernières années.
		En 2015, l'activité économique mondiale est restée modérée. Dans les pays émergents, l'activité a ralenti tandis qu'une reprise modeste s'est poursuivie dans les pays développés. Trois transitions importantes continuent d'influer sur les perspectives mondiales : la diminution de la croissance économique en Chine, la baisse des prix de l'énergie et d'autres produits de base et un premier durcissement de la politique monétaire aux États-Unis dans le contexte d'une reprise interne résiliente tandis que les banques centrales de plusieurs grands pays développés continuent d'assouplir leur politique monétaire. Les prévisions économiques du FMI pour l'année 2016 tablent sur une reprise progressive de l'activité mondiale, mais avec de faibles perspectives de croissance à moyen terme dans les pays développés et dans les pays émergents.
		Dans ce contexte, on peut souligner les deux risques suivants :
		Instabilité financière liée à la vulnérabilité des pays émergents
		Bien que l'exposition du Groupe BNP Paribas dans les pays émergents soit limitée, la vulnérabilité de ces économies peut conduire à des perturbations du système financier mondial qui toucheraient le Groupe BNP Paribas et pourraient affecter ses résultats.
		On observe en 2015, dans les économies de nombreux pays émergents, une augmentation des engagements en devises alors que les niveaux d'endettement (en devises comme en monnaie locale) sont déjà élevés. Par ailleurs, les perspectives d'un relèvement progressif des taux directeurs aux États-Unis (première hausse décidée par la Réserve Fédérale en décembre 2015) ainsi qu'une volatilité financière accrue liée aux inquiétudes autour de la

croissance dans les pays émergents, ont contribué à un durcissement des conditions financières extérieures, à des sorties de capitaux, à de nouvelles dépréciations monétaires dans beaucoup de pays émergents et à une augmentation des risques pour les banques. Ce qui précède pourrait conduire à des dégradations de notations souveraines.

Dans un contexte de possible normalisation des primes de risque, il existe un risque de perturbations sur les marchés mondiaux (hausse des primes de risque, érosion de la confiance, déclin de la croissance, report ou ralentissement de la normalisation des politiques monétaires, baisse de la liquidité des marchés, problème de valorisation des actifs, baisse de l'offre de crédit et désendettement désordonné) qui affecteraient l'ensemble des établissements bancaires.

Risques systémiques liés à la conjoncture et à la liquidité de marché

La prolongation d'une situation de taux exceptionnellement bas peut favoriser une prise de risque excessive chez certains acteurs du système financier : augmentation des maturités des financements et des actifs détenus, politique d'octroi de crédit moins sévère, progression des financements à effet de levier.

Certains de ces acteurs (assureurs, fonds de pension, asset managers, etc) ont une dimension de plus en plus systémique et en cas de turbulences de marché (par exemple liées à une hausse brutale des taux et/ou un réajustement marqué des prix), ces acteurs pourraient être amenés à dénouer de larges positions dans un contexte où la liquidité de marché se révèlerait relativement fragile.

De telles tensions sur la liquidité pourraient être exacerbées par l'augmentation récente du volume des actifs sous gestion confiés à des structures investissant dans des actifs peu liquides.

### Législation et réglementations applicables aux institutions financières

Les évolutions récentes et à venir des législations et réglementations applicables aux institutions financières peuvent avoir un impact significatif sur la Banque. Les mesures adoptées récemment ou qui sont (ou dont les mesures d'application sont) encore en projet, qui ont, ou sont susceptibles d'avoir un impact sur la Banque, comprennent notamment :

- les réformes dites structurelles comprenant la loi bancaire française du 26 juillet 2013, imposant aux banques une filialisation ou séparation des opérations dites « spéculatives » qu'elles effectuent pour compte propre de leurs activités traditionnelles de banque de détail, la « règle Volcker » aux États-Unis qui restreint la possibilité des entités bancaires américaines et étrangères de conduire des opérations pour compte propre ou de sponsoriser ou d'investir dans les fonds de capital investissement (« private equity ») et les hedge funds, ainsi que les évolutions possibles attendues en Europe ;
- les réglementations sur les fonds propres : CRD IV/CRR, le standard international commun de capacité d'absorption des pertes (« total-loss absorbing capacity » ou « TLAC »), et la désignation de la Banque en tant qu'institution financière d'importance systémique par le Conseil de stabilité financière

;

- le Mécanisme européen de Surveillance Unique ainsi que l'ordonnance du 6 novembre 2014;
- la Directive du 16 avril 2014 relative aux systèmes de garantie des dépôts et ses actes délégués et actes d'exécution, la Directive du 15 mai 2014 établissant un cadre pour le Redressement et la Résolution des Banques, le Mécanisme de Résolution Unique instituant le Conseil de Résolution Unique et le Fonds de Résolution Unique;
- le Règlement final de la Réserve Fédérale des États-Unis imposant des règles prudentielles accrues pour les opérations américaines des banques étrangères de taille importante, notamment l'obligation de créer une société holding intermédiaire distincte située aux Etats-Unis (capitalisée et soumise à régulation) afin de détenir les filiales américaines de ces banques;
- Les nouvelles règles pour la régulation des activités de dérivés négociés de gré à gré au titre du Titre VII du Dodd-Frank Wall Street Reform and Consumer Protection Act notamment les exigences de marge pour les produits dérivés non compensés et pour les produits dérivés sur titres conclus par les banques actives sur les marchés de dérivés (« swap dealers »), les principaux intervenants non bancaires sur les marchés de dérivés (« major swap participants »). les banques actives sur les marchés de dérivés sur titres (« security-based swap dealers ») et les principaux intervenants non-bancaires sur les marchés de dérivés sur titres (« major security-based swap participants »), ainsi que les règles de la U.S. Securities and Exchange Commission imposant l'enregistrement des banques actives sur les marchés de dérivés sur titres et des principaux intervenants non-bancaires sur les marchés de dérivés sur titres ainsi que les obligations de transparence et de reporting des transactions de dérivés sur titres:
- la nouvelle directive et le règlement Marché d'instruments financiers (MiFID et MiFIR), ainsi que les réglementations européennes sur la compensation de certains produits dérivés négociés de gré-à-gré par des contreparties centrales et la déclaration des opérations de financement sur titres auprès de référentiels centraux.

#### Cyber-risque

Au cours des années passées, les institutions du secteur financier ont été touchées par nombre de cyber incidents, notamment par des altérations à grande échelle de données compromettant la qualité de l'information financière. Ce risque perdure aujourd'hui et la Banque, tout comme d'autres établissements bancaires s'est mise en ordre de marche afin de mettre en place des dispositifs permettant de faire face à des cyber attaques propres à détruire ou à endommager des données et des systèmes critiques et à gêner la bonne conduite des opérations. Par ailleurs, les autorités réglementaires et de supervision prennent des initiatives visant à promouvoir l'échange d'informations en matière de cyber sécurité et de cyber criminalité, à améliorer la sécurité des infrastructures technologiques et à mettre en place des plans efficaces de rétablissement consécutifs à un cyber incident.

B.5	Groupe po : 1 75	BNPP est un leader européen des services bancaires et financiers et possède quatre marchés domestiques de banque de détail en Europe : la Belgique, la France, l'Italie et le Luxembourg. Il est présent dans 75 pays et compte plus de 189.000 collaborateurs, dont près de 147.000 en Europe. BNPP est la société mère du Groupe BNP Paribas (ensemble le "Groupe BNPP").			
B.9	estimation du co		l'absence de prévision o anque au sein du Prospec		
B.10			existe aucune réserve dans ancières historiques content		
B.12	Informations financiè	res historiques	clés sélectionnées :		
	Données Financière	s Annuelles (	Comparées – En millions o	d'EUR	
			31/12/2015	31/12/2014*	
			(auditées)	(auditées)	
	Produit Net Bancaire		42.938	39.168	
	Coût du Risque		(3.797)	(3.705)	
	Résultat Net, part du	Résultat Net, part du Groupe		157	
			31/12/2015	31/12/2014*	
	Ratio Common equity 3 pleinement applical		10,9%	10,3%	
			31/12/2015	31/12/2014*	
			(auditées)	(auditées)	
	Total du bilan consoli	dé	1.994.193	2.077.758	
	Total des prêts et cré clientèle	éances sur la	682.497	657.403	
	Total des dettes clientèle	envers la	700.309	641.549	
	Capitaux Propres Groupe)	(part du	96.269	89.458	
	* Données retraitées par application de l'interprétation IFRIC 21.				
	Données Financière	s Annuelles (	Comparées – En millions o	'EUR	
			Q 16	1Q 15	
			(non auditées)	(non auditées)	
	Produit Net Bancaire		10.844	11.065	
	Coût du Risque		(757)	(1.044)	
	Résultat Net, Part du	Groupe	1.814	1.648	
			31/03/2016	31/12/2015	
	Ratio Common Equity Tier 1 (Bâle 3 pleinement appliqué, CRD4)		11,0%	10,9%	

			2.1/22/22.12	2442424
			31/03/2016	31/12/2015
			(non auditées)	(auditées)
	Total du bilan con	solidé	2.121.021	1.994.193
	Total consolidé créances sur la cli	•	691.620	682.497
	Total consolidé de la clientèle	es dettes envers	710.173	700.309
	Capitaux propre Groupe)	es (Part du	98.549	96.269
	Déclarations rela défavorable sign		ce de changement signifi	catif ou de changement
	commerciale du dernière période de ne s'est produit a BNPP ou du Grou	Groupe BNPP de comptable pour la aucun changeme upe BNPP depuis	pement significatif dans la epuis le 31 décembre 201 quelle des états financiers int défavorable significatif le 31 décembre 2015 (date s états financiers audités or	5 (date de clôture de la audités ont été publiés). Il dans les perspectives de e de clôture de la dernière
B.13	Evénements impactant la solvabilité de l'Emetteur	de l'Emetteur, présente un int	date de ce Prospectus de il ne s'est produit aucu érêt significatif pour l'évaluis le 31 décembre 2015.	n événement récent qui
B.14	Dépendance à l'égard d'autres entités du groupe		u paragraphe suivant, BNPI s du Groupe BNPP.	P n'est pas dépendant des
		Paribas Partner France fin 2003 informatique po françaises (BNI Cardif) ou et dispositif contra jusqu'à fin 2017	st entrée en fonctionnemers for Innovation » (BP2I) B, délivre des services d'in pur BNP Paribas SA et P Paribas Personal Finaruropéennes (Suisse, Italie actuel avec IBM France a Paribas Fortis en 2013.	qui, constituée avec IBM frastructure de production plusieurs de ses filiales ace, BP2S, BNP Paribas ). Mi-décembre 2011, le été renouvelé et prorogé
		Paribas exerce parts égales ave disposition de B bâtiments et ce gouvernance m	e sous le contrôle opération une forte influence sur ce lec IBM France : les persont P2I composent la moitié de entres de traitement sont la nise en œuvre garantit de recillance du dispositif et sessire.	tte entité qu'elle détient à nels de BNP Paribas mis à son effectif permanent, les a propriété du Groupe, la contractuellement à BNP
			étenue à 100 % par le grou infrastructure de productio ourg.	
		fournisseur exte	informatique de BancWe erne : Fidelity Information e Cofinoga France est ass 6 par IBM.	Services. La production
		Voir l'Elément B	.5 ci-dessus.	

B.15	Principales activités	BNP Paribas détient des positions clés dans ses deux domaines d'activité:	
		Retail Banking and Services regroupant:	
		Domestic Markets composé de :	
		Banque de Détail en France (BDDF),	
		BNL Banca Commerciale (BNL bc), banque de détail en Italie,	
		<ul> <li>Banque De Détail en Belgique (BDDB),</li> </ul>	
		<ul> <li>Autres activités de Domestic Markets y compris la Banque de Détail et des Entreprises au Luxembourg (BDEL);</li> </ul>	
		<ul> <li>International Financial Services, composé de :</li> </ul>	
		<ul> <li>Europe-Méditerranée,</li> </ul>	
		<ul> <li>BancWest,</li> </ul>	
		<ul> <li>Personal Finance,</li> </ul>	
		• Assurance,	
		<ul> <li>Gestion Institutionnelle et Privée;</li> </ul>	
		Corporate and Institutional Banking (CIB) regroupant:	
		Corporate Banking,	
		Global Markets,	
		Securities Services.	
B.16	Actionnaires de contrôle	Aucun des actionnaires existants ne contrôle BNPP, que ce soit directement ou indirectement. Au 31 décembre 2015, les principaux actionnaires sont la Société Fédérale de Participations et d'Investissement ( <b>SFPI</b> ), société anonyme d'intérêt public agissant pour le compte du gouvernement belge, qui détient 10,3% du capital social, BlackRock Inc. qui détient 5,1% du capital social et le Grand-Duché de Luxembourg, qui détient 1,0% du capital social. A la connaissance de BNPP, aucun actionnaire autre que SFPI et Blackrock Inc. ne détient plus de 5% de son capital ou de ses droits de vote.	
B.17	Notations de crédit sollicitées	Les notations à long terme de BNPP sont : A avec une perspective stable (Standard & Poor's Credit Market Services France SAS), A1 avec une perspective stable (Moody's Investors Service Ltd.), A+ avec une perspective stable (Fitch France S.A.S.) et AA ( <i>low</i> ) avec une perspective stable (DBRS Limited). Les notations à court terme de BNPP sont : A-1 (Standard & Poor's Credit Market Services France SAS), P-1 (Moody's Investors Service Ltd), F1 (Fitch France SAS) et R-1 ( <i>middle</i> ) (DBRS Limited).	
		faire l'objet d'une notation.  Une notation n'est pas une recommandation d'achat, de vente ou de détention des titres concernés et peut être suspendue, réduite ou révoquée à tout moment.	

#### Section C - Valeurs Mobilières

Elément	Description de l'Elément	
C.1	Nature et catégorie des valeurs	BNPP peut émettre des obligations (" <b>Obligations</b> ") d'une valeur nominale inférieure à 100.000 EUR (ou l'équivalent dans toute autre devise).
	mobilières/ numéro d'identification	Le Code ISIN et le Code Commun d'une Souche d'Obligations seront spécifiés dans les Conditions Définitives applicables.
	(code ISIN)	Si cela est spécifié dans les Conditions Définitives applicables, les Obligations seront consolidées et formeront une souche unique avec les Tranches antérieures telles que spécifiées dans les Conditions Définitives.
		Les Obligations peuvent être des obligations à règlement en numéraire ("Obligations à Règlement en Numéraire") ou des obligations à règlement physique par livraison d'actifs ("Obligations à Règlement Physique").
C.2	Devise	Sous réserve de se conformer à toutes les lois, réglementations et directives applicables, les Obligations pourront être émises dans toute devise
C.5	Restrictions à la libre négociabilité	Les Obligations seront librement négociables, sous réserve des restrictions d'offre et de vente en vigueur France, en Belgique, au Luxembourg, au Royaume-Uni, en Italie, en Allemagne, en Espagne, aux Pays-Bas, aux Etats-Unis et au Portugal, et conformément à la Directive Prospectus et aux lois de toute juridiction dans laquelle les Obligations concernées sont offertes ou vendues.
C.8	Droits s'attachant aux Obligations	Les Obligations émises dans le cadre du Programme seront soumises à des modalités concernant, entre autres, les questions suivantes :
		Rang de Créance des Obligations et Subordination (Rang)
		Les Obligations peuvent être émises sur une base senior ou sur une base subordonnée.
		Les Obligations Senior constituent des obligations directes, inconditionnelles, non assorties de sûretés et non subordonnées de l'Emetteur et viennent et viendront au même rang entre elles et pari passu avec toutes les autres dettes directes, inconditionnelles, non assorties de sûretés et non subordonnées de l'Emetteur (sous réserve des exceptions relatives aux dettes privilégiées en vertu de la loi).
		BNPP peut émettre des Obligations Subordonnées.
		Le rang des Obligations Subordonnées émises dans le cadre du Programme sera et peut évoluer comme suit :
		(i) Rang tant que des Titres Subordonnés Existants sont en cours :
		Tant que les Titres Subordonnés Existants (tels que définis ci- dessous) sont en circulation, le principal et les intérêts des Obligations Subordonnées constitueront des obligations directes, inconditionnelles, non assorties de sûretés et subordonnées de BNPP et viennent et viendront au même rang entre elles et <i>pari passu</i> avec toutes les autres dettes directes, inconditionnelles, non assorties de sûretés et subordonnées de BNPP, présentes et futures. Sous réserve

de la loi applicable, en cas de liquidation volontaire de BNPP, de procédure d'insolvabilité ou de toute autre procédure similaire affectant BNPP, les droits des porteurs au paiement du principal et des intérêts au titre des Obligations Subordonnées seront subordonnés au paiement intégral des créanciers non subordonnés (y compris les déposants) de BNPP et, sous réserve de ce paiement intégral, ces porteurs seront payés en priorité par rapport aux prêts participatifs consentis à BNPP et aux titres participatifs émis par BNPP et toute obligation dite "super subordonnée" (c'est-à-dire des engagements subordonnées de dernier rang) de l'Emetteur. Les Obligations Subordonnées sont émises conformément aux dispositions de l'article L.228-97 du Code de commerce.

"Titres Subordonnés Existants" signifie les Souches visées cidessous, étant toutefois entendu que si une Souche devait être modifiée d'une manière qui aurait pour effet de permettre à BNPP d'émettre des titres subordonnés de rang senior à cette Souche, cette Souche serait réputée ne plus constituer un Titre Subordonné Existant.

ISIN Code:

XS0070291876

XS0098330482

XS0111271267

XS0123523440

XS0142073419

XS0152588298

FR0010092189

XS0214573023

FR0010203240

FR0010517334

XS0320303943

XS0354181058

FR0000572646

XS1120649584

US05579T5G71

XS1046827405

(ii) Rang dès lors qu'aucun Titre Subordonné Existant n'est plus en cours :

En cas de remboursement ou rachat et annulation de la totalité des Titres Subordonnés Existants, le principal et les intérêts des Obligations Subordonnées constitueront des obligations directes, inconditionnelles, non assorties de sûretés et subordonnées de BNPP et viennent et viendront au même rang entre elles et *pari passu* avec :

- (a) toute obligation ou tout instrument constituant des Fonds Propres de Catégorie 2 (*Tier 2 Capital*) de BNPP; et
- (b) toute autre obligation ou tout autre instrument de BNPP qui viennent ou sont supposés venir au même

rang que les Obligations Subordonnées.

Sous réserve de la loi applicable, en cas de liquidation volontaire de BNPP, de procédure d'insolvabilité ou de toute autre procédure similaire affectant BNPP, les droits des porteurs au paiement du principal et des intérêts au titre des Obligations Subordonnées seront :

- (1) subordonnés au paiement intégral :
  - des créanciers non subordonnés de BNPP ;
     et
  - (b) des Créanciers Eligibles de BNPP;
- (2) payés en priorité par rapport aux prêts participatifs consentis à BNPP et aux titres participatifs émis par BNPP et toute obligation dite "super subordonnée" (c'est-à-dire des engagements subordonnés de dernier rang) de l'Emetteur.

Les Obligations Subordonnées sont émises conformément aux dispositions de l'article L.228-97 du Code de commerce.

"Créanciers Eligibles" signifie tout créancier détenant une créance qui vient ou est supposée venir à un rang supérieur par rapport aux Obligations Subordonnées.

Afin de lever toute ambiguïté, les modifications relatives au rang mentionnées dans ce paragraphe (ii) s'appliqueront automatiquement à toutes Obligations Subordonnées existantes dès lors qu'aucun Titre Subordonné Existant ne sera plus en cours, sans qu'une quelconque action de l'Emetteur soit nécessaire.

#### Maintien de l'Emprunt à son Rang

Les modalités des Obligations ne contiendront aucune clause de maintien de l'emprunt à son rang.

#### Cas de Défaut (Obligations Senior)

Les modalités des Obligations Senior prévoiront des cas de défaut, y compris le défaut de paiement, le défaut d'exécution ou le non-respect des obligations de l'Emetteur en vertu des Obligations et l'insolvabilité ou la liquidation de l'Emetteur.

#### Exécution Forcée (Obligations Subordonnées)

Les modalités des Obligations Subordonnées ne contiendront aucun cas de défaut. Toutefois, le porteur d'une Obligation Subordonnée peut, après notification écrite à l'Agent de Paiement Principal et avant qu'il n'ait été remédié à tous les cas de défaut, obtenir l'exigibilité anticipée de cette Obligation Subordonnée, avec l'intérêt couru s'y rapportant, s'il y en a, à compter de la date à laquelle cette notification a été reçue par l'Agent de Paiement Principal, si l'Emetteur fait l'objet d'une décision de liquidation judiciaire ou adopte une résolution effective décidant de procéder à sa liquidation amiable.

#### Assemblées Générales

Les modalités des Obligations contiendront des dispositions relatives à la convocation d'assemblées générales des Obligataires, afin d'examiner des questions affectant leurs intérêts en général. Ces dispositions permettront à des majorités définies de lier tous les obligataires, y compris ceux qui n'ont pas assisté et voté à l'assemblée concernée et ceux qui ont voté d'une manière contraire à celle de la majorité.

Dans le cas d'Obligations de droit français, et pour toutes les Tranches d'une Souche, les Obligataires seront automatiquement regroupés dans une masse (la "Masse") pour la défense de leurs intérêts communs.La Masse agira en partie par l'intermédiaire d'un représentant (le "Représentant") et en partie par l'intermédiaire d'une assemblée générale des Obligataires (l'"Assemblée Générale").

#### Fiscalité

Tous les paiements relatifs aux Obligations seront effectués libres de toute retenue à la source ou de tout prélèvement libératoire au titre de tous impôts et taxes imposés par la France, toute subdivision politique de celle-ci ou toute autre autorité française ayant pouvoir de prélever l'impôt sauf si cette retenue à la source ou ce prélèvement libératoire est exigé(e) par la loi. Si une telle retenue à la source ou un tel prélèvement libératoire est effectué, l'Emetteur sera tenu, excepté dans certaines circonstances limitées, de payer des montants additionnels pour couvrir les montants ainsi déduits.

Les paiements seront soumis dans tous les cas (i) aux lois et réglementations fiscales ou autres qui leur sont applicables dans le lieu de paiement, mais sans préjudice des dispositions de la Modalité 6 des Modalités des Obligations de droit anglais ou de la Modalité 6 des Modalités des Obligations de droit français, le cas échéant, (ii) à toute retenue à la source ou tout prélèvement libératoire devant être effectué en vertu d'un accord de la nature décrite à la Section 1471(b) de l'U.S. Internal Revenue Code de 1986 (le "Code"), ou qui est autrement imposé en vertu des Sections 1471 à 1474 du Code, de toutes réglementations ou conventions prises pour leur application, de toutes leurs interprétations officielles ou (sans préjudice des dispositions de la Modalité 6 des Modalités des Obligations de droit anglais ou de la Modalité 6 des Modalités des Obligations de droit français, le cas échéant) de toute loi prise pour appliquer une approche intergouvernementale de celles-ci, et (iii) à toute retenue à la source ou tout prélèvement libératoire devant être effectué en vertu de la Section 871(m) du Code.

#### Loi applicable

Dans le cas des Obligations de droit anglais, le Contrat de Service Financier (tel que modifié, complété et/ou retraité au cours du temps), l'Acte d'Engagement (Deed of Covenant) (tel que modifié, complété et/ou retraité au cours du temps), les Obligations (à l'exception de la Modalité 2(b) des Modalités des Obligations de droit anglais qui est soumise au droit français), les Reçus et les Coupons, et tous engagements non-contractuels découlant du Contrat de Service Financier (tel que modifié, complété et/ou retraité au cours du temps), de l'Acte d'Engagement (Deed of Covenant) (tel que modifié, complété et/ou retraité au cours du temps), des Obligations (exception faite de ce qui est dit ci-dessus), des Reçus et des Coupons, ou s'y rapportant, seront régis par le droit anglais, qui gouvernera également leur interprétation. Dans le cas des Obligations de droit français, le Contrat de Service Financier français (tel que modifié, complété et/ou retraité au cours du temps) et les Obligations seront interprétés selon le droit français.

#### C.9 Intérêts/ Remboursement

#### Intérêts

Les Obligations peuvent ou non porter ou payer des intérêts. Les Obligations qui ne portent ou ne paient pas des intérêts peuvent être

offertes ou vendues avec une décote par rapport à leur montant nominal. Les Obligations portant ou payant des intérêts donneront lieu au paiement d'intérêts calculés par référence à un taux fixe, un taux variable et/ou un taux calculé par référence à un ou plusieurs Sous-Jacents de Référence (chacun étant dénommé : un "Sous-Jacent de Référence").

Dans chaque cas, les intérêts seront payables à la date ou aux dates déterminées par l'Emetteur et tout Agent Placeur concerné à la date d'émission des Obligations, spécifiés dans les Conditions Définitives applicables et résumés dans le résumé spécifique de l'émission annexé aux Conditions Définitives applicables.

En outre, le taux d'intérêt et le rendement au titre des Obligations portant intérêts à un taux fixe seront ainsi déterminés, spécifiés et résumés.

Le Taux d'Intérêt pourra être calculé par référence à un taux de référence (notamment le LIBOR ou l'EURIBOR). Le taux de référence et la manière dont ce taux sera calculé en utilisant le taux de référence (y compris toute marge au-dessus ou en-dessous du taux de référence) seront déterminés par l'Emetteur et tout Agent Placeur concerné à la date d'émission des Obligations, spécifiés dans les Conditions Définitives applicables et résumés dans le résumé spécifique de l'émission annexé aux Conditions Définitives applicables.

Le Taux d'Intérêt pourra être calculé par référence à un ou plusieurs Sous-Jacents de Référence. Le ou les Sous-Jacents de Référence et la manière dont ce taux sera calculé seront déterminées par l'Emetteur et tout Agent Placeur concerné à la date d'émission des Obligations concernées, spécifiées dans les Conditions Définitives applicables et résumées dans le résumé spécifique de l'émission annexé aux Conditions Définitives applicables.

Le taux d'Intérêt peut être l'un quelconque des taux suivants, comme spécifié dans les Conditions Définitives applicables :

- (a) Taux Fixe (y compris Taux Fixe SPS et Taux Fixe (Réinitialisable) : payant un taux d'intérêts fixe ou un taux d'intérêts fixe réinitialisable.
- (b) Taux Variable (y compris Montant Variable SPS) : payant un taux d'intérêts variable qui peut être calculé par référence à un taux de référence (tel que, et sans être limité à, LIBOR ou EURIBOR).
- (c) Intérêts Indexés (y compris Coupons SPS : Stellar, Cappuccino, Ratchet, Driver, Nova et Coupon FI : FX Vanilla)
   : payant un montant indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence.
- (d) Conditionnel (y compris les Coupons SPS : Digital, Snowball Digital, Accrual Digital et les Coupons FI : FI Digital, FX Digital, Range Accrual, FX Range Accrual, FX Memory, PRDC, FI Digital Floor, FI Digital Cap) : payant un montant qui est soit indexé ou non indexé à la performance d'un ou plusieurs Sous-Jacents de Référence si certaines conditions sont remplies.
- (e) Combinaisons (y compris les Coupons SPS : Sum, Option Max et Coupon FI : Combination Floater) : combinant deux ou plusieurs types de coupon.

#### (f) Coupon FI Target.

Ces taux et/ou montants d'intérêts payables peuvent être soumis à un maximum ou un minimum. Si la clause Option de Changement du Coupon ou Changement Automatique du Coupon est spécifiée comme applicable dans les Conditions Définitives applicables, le taux pourra être changé pour passer d'un taux spécifié à un autre. Si Coupon Switch Additionnel est spécifié comme applicable dans les Conditions Définitives applicables, un Montant de Coupon Switch Additionnel sera payable à la Date de Paiement d'Intérêts suivant un tel changement. Les conditions applicables à chaque Souche de ces Obligations seront déterminées par l'Emetteur et tout Agent Placeur concerné à la date d'émission des Obligations concernées, spécifiées dans les Conditions Définitives applicables et résumées dans le résumé spécifique de l'émission annexé aux Conditions Définitives applicables.

#### Remboursement

Les conditions dans lesquelles les Obligations peuvent être remboursées (y compris la date d'échéance, la date de remboursement, la date de règlement concernée et le montant payable ou livrable lors du remboursement, et toutes dispositions relatives au remboursement anticipé) seront déterminées par l'Emetteur à la date d'émission des Obligations concernées, spécifiées dans les Conditions Définitives applicables et résumées dans le résumé spécifique de l'émission annexé aux Conditions Définitives applicables. Les Obligations peuvent être remboursées par anticipation pour des raisons fiscales, au Montant de Remboursement Anticipé calculé conformément aux Modalités, ou à l'option de l'Emetteur ou à l'option des Obligataires, si les Conditions Définitives applicables le spécifient, au Montant de Remboursement Optionnel spécifié dans les Conditions Définitives applicables. Le Montant de Remboursement Optionnel au titre de chaque montant nominal des obligations égal au Montant de Calcul sera soit (i) le Montant de Calcul multiplié par le pourcentage spécifié dans les Conditions Définitives applicables ; soit (ii) la Formule de Paiement Final SPS Call (en cas de remboursement anticipé à l'option de l'émetteur) ou la Formule de Paiement Final SPS Put (en cas de remboursement anticipé à l'option des Obligataires). Les Obligations Subordonnées peuvent également être remboursées (sous réserve de certaines conditions) à l'option de l'Emetteur dans le cas où les Obligations Subordonnées concernées sont pleinement exclues du capital Tier 2 de BNPP.

Tout remboursement d'Obligations Subordonnées préalablement à leur Date de Maturité est soumis à certaines conditions incluant notamment l'approbation préalable de l'Autorité de régulation compétente.

Les Obligations peuvent être annulées ou remboursées par anticipation si l'exécution des engagements de l'Emetteur en vertu des Obligations est devenue illégale ou s'il est devenu impossible ou impraticable, en raison d'un cas de force majeure ou du Fait du Prince, pour l'Emetteur d'exécuter ses engagements en vertu des Obligations et/ou de tous accords de couverture connexes.

Dans le cas d'Obligations indexées sur un Sous-Jacent de Référence, les Obligations peuvent également être annulées ou remboursées par anticipation à la suite de la survenance de certains cas de perturbation ou d'ajustement ou de certains événements exceptionnels ou autres, tels que résumés dans le résumé spécifique de l'émission annexé aux Conditions Définitives applicables. Si les Conditions Définitives applicables spécifient que la clause de Changement de Formule de Paiement ou Changement Automatique de Formule de Paiement s'applique, le montant payable ou livrable en cas de remboursement pourra être changé pour passer d'un montant payable ou livrable à un autre.

#### Indication du Rendement

Dans le cas d'Obligations portant ou payant des intérêts à un taux fixe, le rendement sera spécifié dans les Conditions Définitives applicables. Ce rendement sera calculé en appliquant le taux d'intérêt qui, s'il était appliqué rétroactivement à la Date d'Emission à chaque paiement en principal et intérêts devant être effectué en vertu des Obligations, rapporterait, à la Date d'Echéance Prévue, des montants égaux au total au Prix d'Emission. Une indication du rendement peut seulement être calculée pour les Obligations à Taux Fixe et ne peut pas être déterminée pour les Obligations qui portent ou payent des intérêts, déterminés par référence à un taux variable et/ou un taux calculé par référence à un ou plusieurs Sous-Jacent(s) de Référence.

Le rendement est calculé à la Date d'Emission sur la base du Prix d'Emission et en supposant que les Obligations ne font pas l'objet d'un remboursement anticipé, ou, s'il y a lieu, qu'aucun Evénement de Crédit ne survient. Il n'est pas une indication du rendement futur.

Dans le cas d'Obligations portant ou payant des intérêts à un taux autre qu'un taux fixe, il n'est pas possible, en raison de la nature de ces Obligations, de déterminer le rendement à la Date d'Emission.

#### Représentant des Obligataires

Aucun représentant des Obligataires n'a été nommé par l'Emetteur.

Dans le cas des Obligations de droit français, les dispositions suivantes s'appliquent à la représentation des Obligataires :

- (a) si les Conditions Définitives applicables stipulent que la clause « Masse Légale » s'applique, pour toutes les Tranches d'une Souche quelconque, les Obligataires seront automatiquement groupés pour la défense de leurs intérêts communs dans une Masse et les dispositions du Code de commerce français relatives à la Masse s'appliqueront; ou
- (b) si les Conditions Définitives applicables stipulent que la clause « Masse Contractuelle » s'applique pour toutes les Tranches d'une Souche quelconque, les Obligataires seront automatiquement groupés pour la défense de leurs intérêts communs dans une Masse. La Masse sera régie par les dispositions du Code de commerce français, à l'exception des Articles L.228-48, L. 228-59, L.228-65 II, L.228-71, R.228-63, R.228-67 et R.228-69.

Les noms et adresses du Représentant initial de la Masse et son suppléant seront indiqués dans les Conditions Définitives applicables. Le Représentant nommé pour la première Tranche de toute Souche d'Obligations sera le représentant de la Masse unique pour toutes les Tranches de cette Souche.

Sur les droits s'attachant aux Obligations, veuillez également vous référer à l'Elément C.8 ci-dessus.

C.10 Paiement des intérêts liés à un ou plusieurs pursont être déterminés par référence à la performance d'un ou pulsuieurs provent être déterminés par référence à la performance d'un ou pusieurs d'un versitére de l'invet(s).  C.11 Admission à la Négociation  C.12 Admission à la Négociation  Mégociation  C.13 Description de l'investissement  C.15 Description de l'investissement  C.16 Echéance des Titres Dérivés  C.17 Procédure de Règlement  C.18 Produits des titres dérivés  C.18 Produits des titres dérivés  C.18 Produits des titres dérivés  C.19 Produits des dires de l'investissement  C.10 Produits des dires de l'investissement  C.10 Produits des dires d'investis l'investissement de l'investissement  C.10 Produits des dires d'investis l'investissement des de l'investissement  C.10 Produits des dires d'investis l'investissement des		1		
C.11 Admission à la Négociation Veullière également vous referer aux Elements C.9 d'dessus et C.15 ci-dessous.  Les Obligations émises dans le cadre du Programme pourront être admises à la négociation sur Euronext Paris, la Bourse de Luxembourg, Euro MTF ou tel autre marché réglementé ou organisé ou tel autre système de négociation spécifié dans les Conditions Définitives applicables, ou pourront être émises sans être admises à la négociation sur un marché réglementé, un marché organisé ou un autre système de négociation.  C.15 Description de l'impact de la valeur du sous-jacent sur la valeur de l'investissement  C.16 Echéance des Titres Dérivés  C.17 Procédure de Règlement  C.18 Produits des titres de la Date de Maturité sera spécifiée dans les Conditions Définitives applicables.  C.18 Produits des titres dérivés  C.18 Produits des titres dérivés  C.19 Procédure de Règlement des Colligations à règlement en numéraire ou à règlement des Obligations.  C.18 Produits des titres dérivés  C.19 Procédure de Règlement des Obligations à règlement en numéraire ou à règlement des Obligations.  C.19 Produits des titres dérivés  C.19 Produits des titres dérivés  C.19 Produits des titres dérivés  C.19 Produits des des des des des des des des des de	C.10	intérêts liés à un ou plusieurs	pourront être déterminés par référence à la performance d'un ou	
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l'impact de la valeur du sous- jacent sur la valeur de l'investissement  C.16 Echéance des Titres Dérivés applicables.  C.17 Procédure de Règlement  Dans certaines circonstances, l'Emetteur ou l'Obligataire pourra modifier le mode de règlement des Obligations sont des Obligations à règlement en numéraire ou à règlement physique.  Dans certaines circonstances, l'Emetteur ou l'Obligataire pourra modifier le mode de règlement des Obligations, voir l'Elément C.8 cidessus.  C.18 Produits des titres dérivés  C.19 Produits des des dérivés  C.10 Produits des des dérivés  C.11 Produits des des dérivés  C.12 Produits des des dérivés  C.13 Produits des des dérivés  C.14 Produits des des dérivés  C.15 Produits des des dérivés  C.16 Produits des des dérivés  C.17 Produits des des dérivés  C.18 Produits des des dérivés  C.18 Produits des des dérivés  C.18 Produits des des dérivés  C.19 Produits des des dérivés  C.19 Produits des des dérivés  C.10 Produits des des dérivés  C.10 Produits des des Déligations à l'Emetteur ou l'Obligataire pourra modifier le mode de règlement des Obligations, voir l'Elément C.8 cidessus.  L'Elément C.9 ci-dessus donne des informations sur les intérêts payables en relation avec les Obligations.  Remboursement Final  Chaque Obligation sera remboursée par l'Emetteur à la Date d'Echéance, à moins qu'elle n'ait été préalablement remboursée ou rachetée et annulée :  (a) si les Obligations sont des Obligations à Règlement en Numéraire, au Montant de Remboursement Final spécifié dans les Conditions Définitives applicables, soit un montant calculé par l'Applicables, es proits à Règlement Physique, par livraison des Droits à Règlement Physique, par livraison des Droits à Règlement Physique spécifié dans les Conditions Définitives applicables.  Nonobstant ce qui précède, si les Obligations sont des Obligations lndexées sur un Evénement de Crédit, le remboursement sera d'un montant égal aux, et/ou effectué p	C.11		admises à la négociation sur Euronext Paris, la Bourse de Luxembourg, Euro MTF ou tel autre marché réglementé ou organisé ou tel autre système de négociation spécifié dans les Conditions Définitives applicables, ou pourront être émises sans être admises à la négociation sur un marché réglementé, un marché organisé ou un	
C.17 Procédure de Règlement Les Obligations peuvent être des obligations à règlement en numéraire ou à règlement physique.  Dans certaines circonstances, l'Emetteur ou l'Obligataire pourra modifier le mode de règlement des Obligations.  C.18 Produits des titres dérivés  Sur les droits s'attachant aux Obligations, voir l'Elément C.8 cidessus.  L'Elément C.9 ci-dessus donne des informations sur les intérêts payables en relation avec les Obligations.  Remboursement Final  Chaque Obligation sera remboursée par l'Emetteur à la Date d'Echéance, à moins qu'elle n'ait été préalablement remboursée ou rachetée et annulée:  (a) si les Obligations sont des Obligations à Règlement en Numéraire, au Montant de Remboursement Final spécifié dans les Conditions Définitives applicables, soit un montant calculé par l'Agent de Calculégal à la Formule de Paiement Final spécifiée dans les Conditions Définitives applicables; ou  (b) si les Obligations sont des Obligations à Règlement Physique, par livraison des Droits à Règlement Physique, par livraison des Conditions Définitives applicables, égale au Montant des Droits à Règlement Physique spécifié dans les Conditions Définitives applicables.  Nonobstant ce qui précède, si les Obligations sont des Obligations lndexées sur un Evénement de Crédit, le remboursement sera d'un montant égal aux, et/ou effectué par livraison des actifs spécifiés dans les Modalités des Obligations Indexées sur un Evénement de Crédit et les Conditions Définitives applicables.  Formules de Palement Final	C.15	l'impact de la valeur du sous- jacent sur la valeur de	payable ou les actifs livrables lors du remboursement ou du règlement des Obligations sont calculés par référence un ou plusieurs Sous-Jacents de Référence spécifiés dans les Conditions Définitives	
Règlement    Dans certaines circonstances, l'Emetteur ou l'Obligataire pourra modifier le mode de règlement des Obligations.    Produits des titres dérivés   Sur les droits s'attachant aux Obligations, voir l'Elément C.8 cidessus.	C.16			
C.18  Produits des titres dérivés  Sur les droits s'attachant aux Obligations, voir l'Elément C.8 cidessus.  L'Elément C.9 ci-dessus donne des informations sur les intérêts payables en relation avec les Obligations.  Remboursement Final  Chaque Obligation sera remboursée par l'Emetteur à la Date d'Echéance, à moins qu'elle n'ait été préalablement remboursée ou rachetée et annulée:  (a) si les Obligations sont des Obligations à Règlement en Numéraire, au Montant de Remboursement Final spécifié dans les Conditions Définitives applicables, soit un montant calculé par l'Agent de Calculégal à la Formule de Paiement Final spécifiée dans les Conditions Définitives applicables; ou  (b) si les Obligations sont des Obligations à Règlement Physique, par livraison des Droits à Règlement Physique, soit la quantité de l'Actif/des Actifs Concernés spécifiés dans les Conditions Définitives applicables.  Nonobstant ce qui précède, si les Obligations sont des Obligations lndexées sur un Evénement de Crédit, le remboursement sera d'un montant égal aux, et/ou effectué par livraison des actifs spécifiés dans les Modalités des Obligations Indexées sur un Evénement de Crédit et les Conditions Définitives applicables.  Formules de Paiement Final	C.17			
titres dérivés  L'Elément C.9 ci-dessus donne des informations sur les intérêts payables en relation avec les Obligations.  Remboursement Final  Chaque Obligation sera remboursée par l'Emetteur à la Date d'Echéance, à moins qu'elle n'ait été préalablement remboursée ou rachetée et annulée:  (a) si les Obligations sont des Obligations à Règlement en Numéraire, au Montant de Remboursement Final spécifié dans les Conditions Définitives applicables, soit un montant calculé par l'Agent de Calcul égal à la Formule de Paiement Final spécifiée dans les Conditions Définitives applicables; ou  (b) si les Obligations sont des Obligations à Règlement Physique, par livraison des Droits à Règlement Physique, soit la quantité de l'Actif/des Actifs Concernés spécifiés dans les Conditions Définitives applicables, égale au Montant des Droits à Règlement Physique spécifié dans les Conditions Définitives applicables.  Nonobstant ce qui précède, si les Obligations sont des Obligations Indexées sur un Evénement de Crédit, le remboursement sera d'un montant égal aux, et/ou effectué par livraison des actifs spécifiés dans les Modalités des Obligations Indexées sur un Evénement de Crédit et les Conditions Définitives applicables.  Formules de Paiement Final				
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Chaque Obligation sera remboursée par l'Emetteur à la Date d'Echéance, à moins qu'elle n'ait été préalablement remboursée ou rachetée et annulée :  (a) si les Obligations sont des Obligations à Règlement en Numéraire, au Montant de Remboursement Final spécifié dans les Conditions Définitives applicables, soit un montant calculé par l'Agent de Calcul égal à la Formule de Paiement Final spécifiée dans les Conditions Définitives applicables ; ou  (b) si les Obligations sont des Obligations à Règlement Physique, par livraison des Droits à Règlement Physique, soit la quantité de l'Actif/des Actifs Concernés spécifiés dans les Conditions Définitives applicables, égale au Montant des Droits à Règlement Physique spécifié dans les Conditions Définitives applicables.  Nonobstant ce qui précède, si les Obligations sont des Obligations Indexées sur un Evénement de Crédit, le remboursement sera d'un montant égal aux, et/ou effectué par livraison des actifs spécifiés dans les Modalités des Obligations Indexées sur un Evénement de Crédit et les Conditions Définitives applicables.  Formules de Paiement Final				
d'Echéance, à moins qu'elle n'ait été préalablement remboursée ou rachetée et annulée :  (a) si les Obligations sont des Obligations à Règlement en Numéraire, au Montant de Remboursement Final spécifié dans les Conditions Définitives applicables, soit un montant calculé par l'Agent de Calcul égal à la Formule de Paiement Final spécifiée dans les Conditions Définitives applicables ; ou  (b) si les Obligations sont des Obligations à Règlement Physique, par livraison des Droits à Règlement Physique, soit la quantité de l'Actif/des Actifs Concernés spécifiés dans les Conditions Définitives applicables, égale au Montant des Droits à Règlement Physique spécifié dans les Conditions Définitives applicables.  Nonobstant ce qui précède, si les Obligations sont des Obligations Indexées sur un Evénement de Crédit, le remboursement sera d'un montant égal aux, et/ou effectué par livraison des actifs spécifiés dans les Modalités des Obligations Indexées sur un Evénement de Crédit et les Conditions Définitives applicables.  Formules de Paiement Final			Remboursement Final	
au Montant de Remboursement Final spécifié dans les Conditions Définitives applicables, soit un montant calculé par l'Agent de Calcul égal à la Formule de Paiement Final spécifiée dans les Conditions Définitives applicables ; ou  (b) si les Obligations sont des Obligations à Règlement Physique, par livraison des Droits à Règlement Physique, soit la quantité de l'Actif/des Actifs Concernés spécifiés dans les Conditions Définitives applicables, égale au Montant des Droits à Règlement Physique spécifié dans les Conditions Définitives applicables.  Nonobstant ce qui précède, si les Obligations sont des Obligations Indexées sur un Evénement de Crédit, le remboursement sera d'un montant égal aux, et/ou effectué par livraison des actifs spécifiés dans les Modalités des Obligations Indexées sur un Evénement de Crédit et les Conditions Définitives applicables.  Formules de Paiement Final			d'Echéance, à moins qu'elle n'ait été préalablement remboursée ou	
livraison des Droits à Règlement Physique, soit la quantité de l'Actif/des Actifs Concernés spécifiés dans les Conditions Définitives applicables, égale au Montant des Droits à Règlement Physique spécifié dans les Conditions Définitives applicables.  Nonobstant ce qui précède, si les Obligations sont des Obligations Indexées sur un Evénement de Crédit, le remboursement sera d'un montant égal aux, et/ou effectué par livraison des actifs spécifiés dans les Modalités des Obligations Indexées sur un Evénement de Crédit et les Conditions Définitives applicables.  Formules de Paiement Final			au Montant de Remboursement Final spécifié dans les Conditions Définitives applicables, soit un montant calculé par l'Agent de Calcul égal à la Formule de Paiement Final spécifiée dans les Conditions	
Indexées sur un Evénement de Crédit, le remboursement sera d'un montant égal aux, et/ou effectué par livraison des actifs spécifiés dans les Modalités des Obligations Indexées sur un Evénement de Crédit et les Conditions Définitives applicables.  Formules de Paiement Final			livraison des Droits à Règlement Physique, soit la quantité de l'Actif/des Actifs Concernés spécifiés dans les Conditions Définitives applicables, égale au Montant des Droits à Règlement Physique	
			Indexées sur un Evénement de Crédit, le remboursement sera d'un montant égal aux, et/ou effectué par livraison des actifs spécifiés dans les Modalités des Obligations Indexées sur un Evénement de Crédit et	
Formules de Paiement Final des Titres Structurés (SPS)			Formules de Paiement Final	
			Formules de Paiement Final des Titres Structurés (SPS)	

- (a) Obligations Fixed Percentage : obligations à terme fixe qui ont un rendement égal à un pourcentage déterminé.
- (b) Obligations Reverse Convertible : (Reverse Convertible, Reverse Convertible Standard) : obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence et sur le niveau d'une barrière activante. Il n'y a pas de capital garanti.
- (c) Obligations Vanilla (Call, Call Spread, Put, Put Spread, Digital, Knock-in Call, Knock-out Call): obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence. Le calcul du rendement peut être basé sur divers mécanismes (y compris des mécanismes de barrière activante ou désactivante). Le capital peut être garanti partiellement, totalement ou ne pas être garanti.
- (d) Obligations Asian (Asian, Asian Spread, Himalaya) : obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence qui est déterminé par application d'une méthode utilisant les moyennes. Le calcul du rendement peut être basé sur divers mécanismes (y compris des mécanismes de plafond ou de *lock-in*). Le capital peut être garanti partiellement, totalement ou ne pas être garanti.
- (e) Obligations Auto-callable (Autocall, Autocall One Touch, Autocall Standard): obligations à terme fixe qui comprennent un mécanisme de remboursement automatique anticipé. Le rendement est indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence. Le calcul du rendement peut être basé sur divers mécanismes (y compris sur un mécanisme de barrière activante). Le capital peut être garanti partiellement, totalement ou ne pas être garanti.
- (f) Obligations Indexées (Certi plus : Booster, Certi plus : Bonus, Certi plus : Leveraged, Certi plus : Twin Win, Certi plus : Super Sprinter, Certi plus : Generic, Certi plus : Generic Knock-in, Certi plus : Generic Knock-out) : obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence. Le calcul du rendement peut être basé sur divers mécanismes (y compris des mécanismes de barrière activante ou désactivante). Le capital peut être garanti partiellement, totalement ou ne pas être garanti.
- (g) les Obligations Ratchet : obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence. Le rendement est égal à la somme des rendements déterminés par application d'une formule (qui peut être plafonnée ou soumise à un plancher). Le capital peut être garanti partiellement, totalement ou ne pas être garanti.
- (h) Obligations Sum : obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence. Le calcul du rendement est égal à la somme pondérée des rendements déterminés par application de différentes formules de paiement. Le capital peut être garanti partiellement, totalement ou ne pas être garanti.

- (i) Obligations Option Max : obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence. Le rendement est calculé par référence au rendement maximum déterminé par l'application d'autres formules de paiement final. Le capital peut être garanti partiellement, totalement ou ne pas être garanti.
- (j) Obligations Stellar : obligations à terme fixe qui ont un rendement indexé sur la performance d'un panier de Sous-Jacents de Référence. Le calcul du rendement, qui est soumis à un plancher, est obtenu par application de la moyenne des rendements de chaque Sous-Jacent de Référence du panier, chacun étant soumis à un plafond et un plancher.
- (k) Obligations Driver : obligations à terme fixe qui ont un rendement indexé sur la performance d'un panier de Sous-Jacents de Référence. Le calcul du rendement, qui est soumis à un plancher, est obtenu par référence à la moyenne des rendements du panier, où la performance du Sous-Jacent de Référence ayant la meilleure performance est fixée à un niveau déterminé.

#### Formule de Paiement Revenu Fixe (FI)

- (a) Obligations FI FX Vanilla : obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence. Le rendement est calculé par référence à divers mécanismes (y compris les mécanismes de barrière activante et désactivante). Le capital peut être garanti partiellement, totalement ou ne pas être garanti.
- (b) Obligations Digital (Digital Floor, Digital Cap, Digital Plus): obligations à terme fixe qui ont un rendement fixe qui dépend de la performance d'un ou plusieurs Sous-Jacents de Référence. Le rendement est calculé par référence à des mécanismes variés (y compris des mécanismes de plancher, de plafond, de barrière activante et/ou désactivante).
- (c) Obligations liées à l'inflation : obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence.

#### Montant des Droits à Règlement Physique

Livraison du Sous-Jacent le Moins Performant

Livraison du Sous-Jacent le Plus Performant

Livraison du Sous-Jacent

Si les Conditions Définitives applicables stipulent que la clause Livraison du Sous-Jacent le Moins Performant, Livraison du Sous-Jacent le Plus Performant ou Livraison du Sous-Jacent s'applique, le Montant du Droit à Règlement Physique sera arrondi à la baisse à l'unité la plus proche de chaque Actif Concerné pouvant être livré et, l'Emetteur paiera, au lieu de celui-ci, un montant égal à l'Arrondi et au Montant Résiduel.

#### Remboursement Anticipé Automatique

S'il survient un Cas de Remboursement Anticipé Automatique, tel que spécifié dans les Conditions Définitives applicables, les Obligations seront remboursées par anticipation au Montant de Remboursement Anticipé Automatique à la Date de Remboursement Anticipé Automatique.

		Le Montant de Remboursement Anticipé Automatique au titre de chaque montant nominal d'Obligations égal au Montant de Calcul sera égal au Montant de Paiement en cas de Remboursement Anticipé Automatique spécifié dans les Conditions Définitives applicables, ou, s'il n'est pas ainsi spécifié, au montant égal au produit obtenu en multipliant (i) le Montant de Calcul par (ii) la somme du Pourcentage de Remboursement Anticipé Automatique applicable et du Taux AER (Taux de Remboursement Anticipé Automatique) spécifié dans les Conditions Définitives applicables à la Date de Remboursement Anticipé Automatique.
C.19	Prix de Référence Final du Sous-Jacent	Si le montant payable au titre des intérêts ou le montant payable ou les actifs livrables lors du remboursement ou du règlement des Obligations est déterminé par référence à un ou plusieurs Sous-Jacents de Référence, le prix de référence final du Sous-Jacent de Référence sera déterminé conformément au mécanisme d'évaluation indiqué dans l'Elément C.10 et l'Elément C.18 ci-dessus, selon le cas.
C.20	Sous-Jacent de Référence	Un ou plusieurs indices, actions, <i>global depositary receipt</i> ("GDR"), <i>American depositary receipt</i> ("ADR"), indices d'inflation, matières premières/marchandises, indice sur matières premières/marchandises, parts, intérêts ou actions d'un fonds, crédits d'une ou plusieurs entités de référence, parts d'un fonds indiciel coté en bourse, titres cotés en bourse, matières premières/marchandises cotées en bourse ou autres produits cotés en bourse (chacun, un "instrument coté en bourse"), taux de change, taux d'intérêt sousjacents ou une combinaison de certains de ces sous-jacents, ou tout autre sous-jacent ou base de référence.  Le ou les Sous-Jacents de Référence relatifs à une Tranche d'Obligations, parent, appointe dans les Conditions Définitives
		d'Obligations seront spécifiés dans les Conditions Définitives applicables. Les Conditions Définitives applicables spécifieront le lieu où des informations relatives au ou aux Sous-Jacents de Référence peuvent être obtenues.

#### Section D - Risques

Elément	Description de l'Elément	
D.2	Principaux risques propres à l'Emetteur	Les investisseurs potentiels devraient avoir une expérience et une connaissance suffisantes concernant les transactions réalisées sur les marchés de capitaux et devraient être en mesure d'évaluer correctement les risques liés aux Obligations. Certains facteurs de risque peuvent affecter la capacité de l'Emetteur à remplir ses obligations en vertu des Obligations, dont certains sont au-delà de sa maîtrise. Un investissement dans les Obligations présente certains risques qui devraient être pris en compte avant qu'une décision d'investissement ne soit prise. Plus particulièrement, l'Emetteur, ensemble avec le Groupe BNPP, est exposé aux risques inhérents à ses activités, tels que décrits ci-dessous :
		Onze principaux risques sont inhérents aux activités de BNPP :  (1) Risque de crédit – le risque de crédit est la probabilité que l'emprunteur de la banque ou une contrepartie ne remplisse pas ses obligations conformément aux conditions convenues. L'évaluation de cette probabilité de défaut et le taux de

recouvrement du prêt ou de la créance en cas de défaut sont des éléments essentiels de l'évaluation de la qualité de crédit ;

- (2) Risque de crédit de la contrepartie Le risque de crédit de la contrepartie est la manifestation du risque de crédit à l'occasion d'opérations de paiement ou de transactions entre des contreparties. Ces opérations comprennent les contrats financiers bilatéraux, c'est-à-dire de gré à gré (over-the-counter OTC) qui peuvent exposer la Banque au risque de défaut de sa contrepartie, ainsi que les contrats compensés auprès d'une chambre de compensation. Le montant de ce risque varie au cours du temps avec l'évolution des paramètres de marché affectant la valeur potentielle future des transactions ou portefeuilles concernés ;
- (3) Titrisation La Titrisation est une opération ou un montage par lequel le risque de crédit associé à une exposition ou à un ensemble d'expositions est subdivisé en tranches, et qui présente les caractéristiques suivantes :
  - les paiements effectués dans le cadre de l'opération ou du montage dépendent de la performance de l'exposition ou de l'ensemble d'expositions d'origine;
  - la subordination des tranches détermine la répartition des pertes pendant la durée du transfert de risque.

Tout engagement pris dans le cadre d'une structure de titrisation (y compris les dérivés et les lignes de liquidité) est considéré comme une exposition de titrisation. L'essentiel de ces engagements est en portefeuille bancaire prudentiel;

(4) Risque de marché – Le risque de marché est le risque de perte de valeur provoqué par une évolution défavorable des prix ou des paramètres de marché, que ces derniers soient directement observables ou non.

Les paramètres de marché observables sont, sans que cette liste soit exhaustive, les taux de change, les cours des valeurs mobilières et des matières premières négociables (que le prix soit directement coté ou obtenu par référence à un actif similaire), le prix de dérivés ainsi que tous les paramètres qui peuvent être induits de ceux-là, comme les taux d'intérêt, les marges de crédit, les volatilités ou les corrélations implicites ou d'autres paramètres similaires.

Les paramètres non observables sont ceux fondés sur des hypothèses de travail comme les paramètres contenus dans les modèles ou basés sur des analyses statistiques ou économiques qui ne sont pas vérifiables sur le marché.

Dans les portefeuilles de négoce obligataire, les instruments de crédit sont valorisés sur la base des taux obligataires et des marges de crédit, lesquels sont considérés comme des paramètres de marché au même titre que les taux d'intérêt ou les taux de change. Le risque sur le crédit de l'émetteur de l'instrument est ainsi un composant du risque de marché, appelé risque émetteur.

L'absence de liquidité est un facteur important de risque de marché. En cas de restriction ou de disparition de la liquidité, un instrument ou un actif marchand peut ne pas être négociable ou ne pas l'être à sa valeur estimée, par exemple du fait d'une réduction du nombre de transactions, de contraintes juridiques ou encore d'un fort déséquilibre de l'offre et de la demande de certains actifs.

Le risque relatif aux activités bancaires recouvre le risque de perte sur les participations en actions d'une part, et le risque de taux et de change relatifs aux activités d'intermédiation bancaire d'autre part ;

(5) Risque opérationnel – Le risque opérationnel est le risque de perte résultant de processus internes défaillants ou inadéquats ou d'événements externes, qu'ils soient de nature délibérée, accidentelle ou naturelle. Sa gestion repose sur l'analyse de l'enchaînement cause – événement – effet.

Les processus internes sont notamment ceux impliquant le personnel et les systèmes informatiques. Les inondations, les incendies, les tremblements de terre, les attaques terroristes sont des exemples d'événements externes. Les événements de crédit ou de marché comme les défauts ou les changements de valeur n'entrent pas dans le champ d'analyse du risque opérationnel.

Le risque opérationnel recouvre la fraude, les risques en lien avec les ressources humaines, les risques juridiques, les risques de non-conformité, les risques fiscaux, les risques liés aux systèmes d'information, la fourniture de services financiers inappropriés (conduct risk), les risques de défaillance des processus opérationnels y compris les processus de crédit, ou l'utilisation d'un modèle (risque de modèle), ainsi que les conséquences pécuniaires éventuelles liées à la gestion du risque de réputation ;

(6) Risque de non-conformité et de réputation – Le risque de non-conformité est défini dans la réglementation française comme le risque de sanction judiciaire, administrative ou disciplinaire, de perte financière significative ou d'atteinte à la réputation, qui naît du non-respect de dispositions propres aux activités bancaires et financières, qu'elles soient de nature législative ou réglementaire, nationales ou européennes directement applicables ou qu'il s'agisse de normes professionnelles et déontologiques, ou d'instructions de l'organe exécutif prises, notamment, en application des orientations de l'organe de surveillance.

Par définition, ce risque est un sous-ensemble du risque opérationnel. Cependant, certains impacts liés au risque de non-conformité peuvent représenter davantage qu'une pure perte de valeur économique et peuvent nuire à la réputation de l'établissement. C'est pour cette raison que la Banque traite le risque de non-conformité en tant que tel.

Le risque de réputation est le risque d'atteinte à la confiance que portent à l'entreprise ses clients, ses contreparties, ses fournisseurs, ses collaborateurs, ses actionnaires, ses superviseurs ou tout autre tiers dont la confiance, à quelque titre que ce soit, est une condition nécessaire à la poursuite normale de l'activité.

Le risque de réputation est essentiellement un risque contingent à tous les autres risques encourus par la Banque ;

(7) Risque de concentration – Le risque de concentration et son corollaire, les effets de diversification, sont intégrés au sein de chaque risque notamment en ce qui concerne le risque de crédit, le risque de marché et le risque opérationnel via les paramètres de corrélation pris en compte par les modèles traitant de ces risques.

Le risque de concentration est apprécié au niveau du Groupe consolidé et du conglomérat financier qu'il représente ;

- (8) Risque de taux de portefeuille bancaire Le risque de taux du portefeuille bancaire est le risque de perte de résultats lié aux décalages de taux, d'échéance et de nature entre les actifs et passifs. Pour les activités bancaires, ce risque s'analyse hors du portefeuille de négociation et recouvre essentiellement ce qui est appelé le risque global de taux ;
- (9) Risque stratégique et risque lié à l'activité Le risque stratégique est le risque que des choix stratégiques de la Banque se traduisent par une baisse du cours de son action.

Le risque lié à l'activité correspond au risque de perte d'exploitation résultant d'un changement d'environnement économique entraînant une baisse des recettes, conjugué à une élasticité insuffisante des coûts.

Ces deux types de risque sont suivis par le Conseil d'administration ;

- (10) Risque de liquidité Selon la réglementation, le risque de liquidité est défini comme le risque qu'une banque ne puisse pas honorer ses engagements ou dénouer ou compenser une position en raison de la situation du marché ou de facteurs idiosyncratiques, dans un délai déterminé et à un coût raisonnable ; et
- (11) Risque de souscription d'assurance Le risque de souscription d'assurance est le risque de perte résultant d'une évolution défavorable de la sinistralité des différents engagements d'assurance. Selon l'activité d'assurance (assurance-vie, prévoyance ou rentes), ce risque peut être statistique, macroéconomique, comportemental, lié à la santé publique ou à la survenance de catastrophes. Le risque de souscription d'assurance n'est pas la composante principale des risques liés à l'assurance-vie où les risques financiers sont prédominants.
- (a) Des conditions macroéconomiques et de marché difficiles ont eu et pourraient continuer à avoir un effet défavorable significatif sur les conditions dans lesquelles évoluent les établissements financiers et en conséquence sur la situation financière, les résultats opérationnels et le coût du risque de la Banque.
- (b) Du fait du périmètre géographique de ses activités, la Banque pourrait être vulnérable aux contextes ou circonstances politiques, macroéconomiques ou financiers d'une région ou d'un pays.

- (c) L'accès de la Banque au financement et les coûts de ce financement pourraient être affectés de manière défavorable en cas de résurgence des crises financières, de détérioration des conditions économiques, de dégradation de notation, d'accroissement des spreads de crédit des États ou d'autres facteurs.
- (d) Toute variation significative des taux d'intérêt est susceptible de peser sur les revenus ou sur la rentabilité de la Banque.
- (e) Un environnement prolongé de taux d'intérêt bas comporte des risques systémiques inhérents.
- (f) La solidité financière et le comportement des autres institutions financières et acteurs du marché pourraient avoir un effet défavorable sur la Banque.
- (g) Les fluctuations de marché et la volatilité exposent la Banque au risque de pertes substantielles dans le cadre de ses activités de marché et d'investissement.
- (h) Les revenus tirés des activités de courtage et des activités générant des commissions sont potentiellement vulnérables à une baisse des marchés.
- (i) Une baisse prolongée des marchés peut réduire la liquidité et rendre plus difficile la cession d'actifs. Une telle situation peut engendrer des pertes significatives.
- (j) Des mesures législatives et réglementaires prises en réponse à la crise financière mondiale pourraient affecter de manière substantielle la Banque ainsi que l'environnement financier et économique dans lequel elle opère.
- (k) La Banque est soumise à une réglementation importante et fluctuante dans les juridictions où elle exerce ses activités.
- (I) En cas de non-conformité avec les lois et règlements applicables, la Banque pourrait être exposée à des amendes significatives et d'autres sanctions administratives et pénales, et pourrait subir des pertes à la suite d'un contentieux privé, en lien ou non avec ces sanctions.
- (m) Risques liés à la mise en œuvre des plans stratégiques de la Banque.
- (n) La Banque pourrait connaître des difficultés relatives à l'intégration des sociétés acquises et pourrait ne pas réaliser les bénéfices attendus de ses acquisitions.
- (o) Une intensification de la concurrence, par des acteurs bancaires et non bancaires, pourrait peser sur ses revenus et sa rentabilité.
- (p) Toute augmentation substantielle des provisions ou tout engagement insuffisamment provisionné pourrait peser sur les résultats et sur la situation financière de la Banque.
- (q) Les politiques, procédures et méthodes de gestion du risque mises en œuvre par la Banque pourraient l'exposer à des risques non identifiés ou imprévus, susceptibles d'occasionner des pertes significatives.
- (r) Les stratégies de couverture mises en place par la Banque n'écartent pas tout risque de perte.

		(s)	Des ajustements apportés à la valeur comptable des portefeuilles de titres et d'instruments dérivés de la Banque ainsi que de la dette de la Banque pourraient avoir un effet sur son résultat net et sur ses capitaux propres.	
		(t)	Le changement attendu des principes comptables relatifs aux instruments financiers pourrait avoir un impact sur le bilan de la Banque ainsi que sur les ratios réglementaires de fonds propres et entraı̂ner des coûts supplémentaires.	
		(u)	Tout préjudice porté à la réputation de la Banque pourrait nuire à sa compétitivité.	
		(v)	Toute interruption ou défaillance des systèmes informatiques de la Banque, pourrait provoquer des pertes significatives d'informations relatives aux clients, nuire à la réputation de la Banque et provoquer des pertes financières.	
		(w)	Des événements externes imprévus pourraient provoquer une interruption des activités de la Banque et entraîner des pertes substantielles ainsi que des coûts supplémentaires.	
D.3	Principaux risques propres aux Obligations	En plus des risques relatifs à l'Emetteur (y compris le risque de défaut) qui pourraient affecter la capacité de l'Emetteur à remplir ses obligations au regard des Obligations, il existe certains facteurs qui sont essentiels pour déterminer les risques de marché liés aux Obligations émises en vertu de ce Programme, ce qui inclut :		
		Risque	s de marché :	
		(i)	les Obligations sont des obligations non assorties de sûretés ;	
		(ii)	les Obligations incluant un effet de levier impliquent un niveau de risque plus élevé et, en cas de pertes sur ces Obligations, ces pertes peuvent être supérieures à celles d'un titre similaire qui n'inclut aucun effet de levier ;	
		(iii)	le cours de négociation des Obligations est affecté par plusieurs facteurs, y compris, mais sans caractère limitatif, (concernant les Obligations liées à un Sous-Jacent de Référence) le cours et la volatilité du ou des Sous-Jacents, et ces facteurs signifient que le cours de négociation des Obligations peut être inférieur au Montant de Remboursement Final, ou à la valeur des Droits à Règlement Physique ;	
		(iv)	dans de nombreux cas, l'exposition au Sous-Jacent de Référence découlera du fait que l'Emetteur conclut des accords de couverture et, en ce qui concerne les Obligations indexées sur un Sous-Jacent de Référence, les investisseurs potentiels sont exposés à la performance de ces accords de couverture et aux événements pouvant affecter ces accords, et, par conséquent, la survenance de l'un ou l'autre de ces événements peut affecter la valeur des Obligations ;	
		(v)	il existe des risques spécifiques liés à des Obligations indexées sur un Sous-Jacent de Référence provenant d'un marché émergent ou en développement (y compris, sans caractère limitatif, les risques liés à l'incertitude politique et économique, des politiques gouvernementales défavorables, des restrictions en matière d'investissement étranger et de convertibilité monétaire, des fluctuations des taux de change, le risque lié à des niveaux d'information et de réglementation plus faibles, des incertitudes à propos du statut, de	

l'interprétation et de l'application des lois, des frais de garde accrus, des difficultés administratives et une plus forte probabilité de survenance d'un cas de perturbation ou d'ajustement). Les Obligations négociées sur des marchés émergents ou en voie de développement tendent à être moins liquides et leurs cours plus volatiles. Il existe également des risques spécifiques liés aux Obligations Dynamiques, qui sont intrinsèquement plus complexes, ce qui rend leur évaluation difficile en termes de risque à la date d'achat et après ;

#### Risques liés aux Porteurs

- (vi) les Obligations peuvent être soumises à un montant de négociation minimum; en conséquence, si un Porteur détient, à la suite du transfert de toute Obligation, un montant d'Obligations inférieur au montant de négociation minimum ainsi spécifié, ce Porteur ne sera pas autorisé à transférer ses Obligations restantes avant le remboursement, selon le cas, sans acheter préalablement un nombre d'Obligations additionnel suffisant pour détenir le montant de négociation minimum;
- (vii) les clauses relatives aux assemblées générales des Porteurs permettent à des majorités définies de lier tous les Porteurs ;
- (viii) dans certaines circonstances, les Porteurs risquent de perdre tout leur investissement ;

#### Risques liés à l'Emetteur

- (ix) si les Conditions Définitives en disposent ainsi, l'Emetteur peut choisir de modifier le règlement des Obligations ;
- (x) les Obligations peuvent être remboursées avant maturité au choix de l'Emetteur ce qui peut limiter leur valeur de marché ;
- (xi) les porteurs d'Obligations Subordonnées font généralement face à un risque de performance plus important et un risque de perte plus important en cas d'insolvabilité de l'Emetteur que les porteurs d'Obligations Senior et les futures exigences en matière d'adéquation des fonds propres vont affecter l'émission et les modalités des Obligations Subordonnées;
- (xii) une réduction de la notation (éventuelle) accordée aux obligations d'emprunt en circulation de l'Emetteur par une agence de notation de crédit pourrait entraîner une réduction de la valeur de négociation des Obligations ;
- (xiii) certains conflits d'intérêts peuvent surgir (voir Elément E.4 cidessous) ;
- (xiv) dans certaines circonstances (incluant, sans limitation, en conséquence de restrictions sur la convertibilité et de restrictions de transferts) il peut ne pas être possible pour l'Emetteur d'effectuer les paiements relatifs aux Obligations dans la Devise Spécifiée. Dans ces circonstances, le paiement du principal et/ou des intérêts peut intervenir à un moment différent et être effectué en Dollars américains et la valeur de marché d'une Obligation peut être volatile;

#### Risques juridiques

(xv) il existe des risques relatifs aux Obligations libellées en CNY car le CNY n'est actuellement pas librement convertible, dans

- certaines circonstances, le règlement peut être différé ou intervenir en Dollars américains si la Devise Spécifiée n'est pas librement transférable, convertible ou livrable, et il existe des risques relatifs aux Obligations compensées par le biais de CMU).
- (xvi) le règlement peut être différé à la suite de la survenance ou de l'existence d'un Cas de Perturbation du Règlement et, dans ces cas, l'Emetteur peut payer un Prix de Règlement en Numéraire à la suite d'un Cas de Perturbation (qui peut être inférieur à la juste valeur de marché des Droits à Règlement Physique) au lieu de livrer les Droits à Règlement Physique
- (xvii) la survenance d'un cas de perturbation additionnel ou d'un cas de perturbation additionnel optionnel peut conduire à un ajustement des Obligations, ou à un remboursement anticipé ou peut avoir pour conséquence que le montant payable à la date de remboursement prévue soit différent de celui qui devrait être payé à ladite date de remboursement prévue, de telle sorte que la survenance d'un cas de perturbation additionnel et/ou d'un cas de perturbation additionnel optionnel peut avoir un effet défavorable sur la valeur ou la liquidité des Obligations ;
- (xviii) les Obligations peuvent être remboursées en cas d'illégalité ou autre impossibilité pratique, et ce remboursement peut avoir pour conséquence qu'un investisseur ne réalise aucun retour sur son investissement dans les Obligations ;
- (xix) toute décision judiciaire, tout changement de la pratique administrative ou tout changement de la loi anglaise ou de la loi française, selon le cas, intervenant après la date du Prospectus de Base, pourrait avoir un impact défavorable significatif sur la valeur des Obligations ainsi affectées ;
- (xx)Dans certaines circonstances au début d'une période d'offre relative à des Obligations mais préalablement à la date d'émission. certaines informations spécifiques particulièrement le prix d'émission, le Taux d'Intérêt fixe, le Taux d'Intérêt Minimum et/ou le Taux d'Intérêt Maximum payable, la Marge appliquée au taux d'intérêt variable payable, le Gearing appliqué à l'intérêt ou à la Formule de Paiement Final, le Gearing Up appliqué à la Formule de Paiement Final, (dans le cas des Obligations Autocall, Obligations Autocall One Touch ou des Obligations Autocall Standard) le composant Taux FR de la Formule de Paiement Final (qui sera payable si certaines conditions sont remplies, tel que précisé dans les Modalités relatives aux Formules de Paiement Final), le Taux AER, si un Evénement de Remboursement Anticipé Automatique se réalise; le Coupon Bonus lié à la formule de paiement final (dans le cas d'Obligations Vanilla Digital), la composante Up Cap Percentage de la Formule de Paiement Final (dans le cas d'Obligations Certi plus: Generic, d'Obligations Certi-Plus: Generic Knock-in et d'Obligations Certi-Plus: Generic Knockout), tout pourcentage constant (tout pourcentage constant, pourcentage constant 1, pourcentage constant 2, pourcentage constant 3 ou pourcentage constant 4) lié à la formule de paiement final, et/ou le Niveau Knock-in et/ou le Niveau Knock-out utilisé pour s'assurer si un Evénement Knock-In ou

un Evénement Knock-out, selon le cas, est survenu) pourraient ne pas être connues mais les Conditions Définitives indiqueront une fourchette indicative. Dans certaines circonstances, les investisseurs potentiels devront prendre leur décision d'investissement dans les Obligations sur la base de cette fourchette avant que le prix d'émission, le Taux d'Intérêt définitif, le Taux d'Intérêt Minimum définitif, le Taux d'Intérêt Maximum définitif, la Marge définitive, le Gearing définitif, le Gearing Up définitif, le Taux FR définitif, le Taux AER définitif, le Coupon Bonus définitif, l'Up Cap Percentage définitif, tout pourcentage constant définitif, le Knock-in Level définitif et/ou le Knock-out Level définitif, selon le cas, qui s'appliqueront aux Obligations leur soient notifiés. La notification des taux, niveaux ou pourcentages définitifs, selon le cas, sera publiée de la même manière que les Conditions Définitives.

#### Risques liés au marché secondaire

- (xxi) un marché secondaire actif ne peut jamais être établi ou peut être non liquide, ce qui peut nuire à la valeur à laquelle un investisseur pourrait vendre ses Obligations (les investisseurs pourraient subir une perte partielle ou totale du montant de leur investissement);
- (xxii) le marché des Obligations peut être volatile et peut être affecté par plusieurs événements.

#### Risques liés aux Sous-Jacents de Référence

En outre, il existe des risques spécifiques liés aux Obligations qui sont indexées sur un Sous-Jacent de Référence (y compris des Obligations Hybrides), et un investissement dans ces Obligations entraînera des risques significatifs que ne comporte pas un investissement dans un titre de créance conventionnel. Les facteurs de risque liés aux Obligations indexées sur un Sous-Jacent de Référence incluent :

- dans le cas d'Obligations Indexées sur Indice : l'exposition à un ou plusieurs indices, un cas d'ajustement et de perturbation du marché ou le défaut d'ouverture d'une bourse, qui peuvent avoir un effet défavorable sur la valeur de la liquidité des Obligations,
- (ii) dans le cas d'Obligations Indexées sur Action : l'exposition à une ou plusieurs actions, des risques de marché similaires à ceux liés à un investissement direct dans un titre de capital, global depositary receipt ("GDR") ou American depositary receipt ("ADR"), des cas d'ajustement potentiels ou des événements exceptionnels affectant les actions, un dérèglement du marché ou le défaut d'ouverture d'une bourse, qui peuvent avoir un effet défavorable sur la valeur et la liquidité des Obligations,
- (iii) dans le cas d'Obligations Indexées sur Matières Premières/Marchandises : l'exposition à une ou plusieurs matières premières/marchandises et/ou à un indice sur matières premières/marchandises, des risques de marchés similaires à ceux d'un investissement direct dans une matière première/marchandise, et des cas de dérèglement du marché et d'ajustement qui peuvent avoir un effet défavorable sur la valeur ou la liquidité des Obligations, des retards dans la détermination du niveau final d'un indice sur matières

- premières/marchandises provoquant des retards de paiement du Montant de Remboursement Final;
- (iv) dans le cas d'Obligations Indexées sur ETI (instruments cotés en bourse): l'exposition à une ou plusieurs parts dans un fonds indiciel coté en bourse, un titre coté en bourse, une matière première/marchandise cotée en bourse ou tout autre produit coté en bourse (chacun, un "instrument coté en bourse" « ETI »), des risques de marché similaires à ceux d'un investissement direct dans un instrument coté en bourse, le fait que le montant payable sur des Obligations Indexées sur ETI peut être inférieur et, dans certaines circonstances. significativement inférieur au rendement d'un investissement direct dans le ou les ETI concernés, des cas d'ajustement potentiel ou des événements exceptionnels affectant les instruments cotés en bourse, un cas de dérèglement du marché ou le défaut d'ouverture d'une bourse peuvent avoir un effet défavorable sur la valeur et la liquidité des Obligations
- (v) dans le cas d'Obligations Indexées sur l'Inflation : l'exposition à un indice d'inflation, un cas de dérèglement du marché ;
- (vi) dans le cas d'Obligations Indexées sur Fonds : l'exposition à une action ou part de fonds, des risques similaires à ceux d'un investissement direct dans un fonds, le fait que le montant payable sur des Obligations Indexées sur Fonds peut être inférieur au montant payable en cas d'investissement direct dans le ou les Fonds concernés, des événements exceptionnels concernant le fonds qui peuvent avoir un effet défavorable sur la valeur ou la liquidité des Obligations ;
- (vii) dans le cas d'Obligations Indexées sur un Evénement de Crédit : l'exposition au risque de crédit d'une ou plusieurs entités de référence ;
- (viii) dans le cas d'Obligations à Taux d'Intérêt Indexé sur Sous-Jacent : l'exposition à un intérêt sous-jacent ;
- (ix) dans le cas d'Obligations Indexées sur Taux de Change : l'exposition à une devise, des risques de marché similaires à ceux d'un investissement direct dans une devise et un cas de dérèglement du marché;
- (x) le fait que, sauf stipulation contraire des Conditions Définitives applicables, l'Emetteur ne fournira pas d'informations postémission sur le Sous-Jacent de Référence.

Risques liés à des catégories spécifiques de produits

- (a) les risques suivants sont liés aux Produits SPS
  - (i) Obligations à Pourcentage Fixe

Les investisseurs reçoivent un retour fixe sur ces Obligations. Le paiement peut être utilisé en conjonction avec au moins un autre paiement afin d'assurer aux investisseurs une garantie partielle ou total du capital investi.

(ii) Obligations Reverse Convertibles

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des SousJacents de Référence, et de la survenance d'un événement déclenchant une barrière activante.

#### (iii) Obligations Vanilla

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement dépend de la performance du ou des Sous-Jacents de Référence et de l'application ou non du mécanisme de barrière activante ou désactivante.

# (iv) Obligations Asian

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence qui est déterminé par application d'une méthode utilisant les moyennes. Le rendement dépendra également de l'application ou non de certains mécanismes spécifiques tels que des plafonds ou des *lock-in*.

# (v) Obligations Auto-callable

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence et de l'application ou non des mécanismes de barrière activante ou désactivante. Les Obligations Auto-callable comprennent des mécanismes de remboursement anticipé automatique. En fonction de la formule applicable, si un événement de remboursement anticipé automatique se réalise, les investisseurs peuvent être exposés à une perte partielle de leur investissement.

#### (vi) Obligations indexées

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence et de l'application ou non des mécanismes de barrière activante ou désactivante et/ou de remboursement automatique anticipé. En fonction de la formule applicable, si un événement de remboursement anticipé automatique se réalise, les investisseurs peuvent être exposés à une perte partielle de leur investissement.

#### (vii) Obligations Ratchet

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence et, est calculé sur la base de la somme des rendements déterminée par l'application d'une formule spécifique (qui peut être limitée par un plafond et/ou un plancher).

#### (viii) Obligations Sum

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence et, est calculé sur la base de la somme pondérée des rendements déterminée par l'application de différentes formules de paiement.

# (ix) Obligations Option Max

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence et, est calculé sur la base d'un rendement maximum déterminé par référence à d'autres formules de paiement.

# (x) Obligations Stellar

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement lié aux Obligations dépend de la performance d'un panier de Sous-Jacents de Référence et, est calculé sur la base d'une moyenne des rendements de chaque Sous-Jacent de Référence dans le panier (qui peut être limitée par un plafond ou un plancher).

# (xi) Obligations Driver

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance d'un panier de Sous-Jacents de Référence. Le rendement est déterminé par référence au rendement moyen du panier, où la performance du Sous-Jacent de Référence ayant la meilleure référence est fixée à un niveau déterminé.

# (b) Les risques suivants sont liés aux Obligations FI

#### (i) Obligations Vanilla

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence et de l'application ou non des mécanismes de barrière activante ou désactivante.

# (ii) Obligations Digital

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations est fixe mais sera soumis à la performance du ou des Sous-Jacents de Référence. Le rendement est calculé par référence à divers mécanismes (y compris des mécanismes de plancher ou de plafond et de barrière activante ou désactivante).

# (iii) Obligations liés à l'Inflation

Les Obligations liées à l'Inflation ont un capital protégé. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence.

Des risques supplémentaires s'attachant à une émission d'Obligations décrits dans la section « Facteurs de Risque » du Prospectus de Base peuvent être résumés dans le résumé spécifique de l'émission annexé aux Conditions Définitives applicables.

# D.6 Avertissement sur les risques

Voir Elément D.3 ci-dessus.

En cas d'insolvabilité de l'Emetteur ou si ce dernier est autrement incapable de rembourser les Obligations ou n'est pas disposé à les rembourser à leur échéance, un investisseur peut perdre tout ou partie

de son investissement dans les Obligations. En outre, dans le cas	;
d'Obligations indexées sur un Sous-Jacent de Référence, les	3
investisseurs peuvent perdre tout ou partie de leur investissement	t
dans les Obligations en conséquence de l'application des modalités	3
des Obligations.	

# Section E - Offre

Elément	Description de l'Elément	
E.2b	Raisons de l'offre et utilisation du produit de celle- ci	Les produits nets de l'émission des Obligations seront affectés aux besoins généraux de financement de l'Emetteur, sauf précision contraire dans les Conditions Définitives applicables. Ces produits pourront être utilisés pour maintenir des positions sur des contrats d'options ou des contrats à terme ou d'autres instruments de couverture
E.3	Modalités et conditions de l'offre	Les Obligations émises en vertu du Programme peuvent être offertes au public dans le cadre d'une Offre Non-exemptée en France, en Belgique, au Luxembourg, au Royaume-Uni, en Italie, en Allemagne, en Espagne, aux Pays-Bas et au Portugal.
		Les modalités et conditions de chaque offre d'Obligations seront déterminées d'un commun accord entre l'Emetteur et les Agent Placeurs concernés à la date de l'émission et spécifiées dans les Conditions Définitives applicables. Un Investisseur qui a l'intention d'acquérir ou qui acquiert des Obligations dans le cadre d'une Offre Non-exemptée auprès d'un Offreur Autorisé le fera, et les offres et ventes de ces Obligations à un Investisseur par cet Offreur Autorisé se feront conformément aux conditions et autres modalités en place entre cet Offreur Autorisé et l'Investisseur en question, notamment en ce qui concerne le prix, les attributions et les conditions de règlement.
E.4	Intérêt de personnes physiques et morales pouvant influer sur l'émission/l'offre	Les Agents Placeurs concernés peuvent recevoir des commissions en relation avec toute émission d'Obligations dans le cadre du Programme. Ces Agents Placeurs et leurs affiliés peuvent également avoir conclu et pourront conclure à l'avenir des opérations de banque d'investissement et/ou de banque commerciale avec l'Emetteur et ses Affiliés et pourront leur fournir d'autres services dans le cadre de l'exercice de leur activité courante.
		Différentes entités du Groupe BNPP (y compris l'Emetteur) et leurs Affiliés peuvent assumer différents rôles en relation avec les Obligations, y compris celui d'Emetteur des Obligations, d'Agent de Calcul des Obligations, et d'émetteur, sponsor ou agent de calcul du/des Sous-Jacents de Référence, et peuvent également se livrer à des activités de négociation (y compris des activités de couverture) portant sur le Sous-Jacent de Référence et d'autres instruments ou produits dérivés s'appuyant sur le Sous-Jacent de Référence ou y afférent, qui peuvent générer des conflits d'intérêts potentiels.
		L'Agent de Calcul peut être un Affilié de l'Emetteur, et des conflits d'intérêts potentiels peuvent exister entre l'Agent de Calcul et les Obligataires.
		L'Emetteur et ses Affiliés peuvent également émettre d'autres instruments dérivés au titre du Sous-Jacent de Référence et peuvent agir en qualité de membre d'un syndicat de placement d'offres futures

		d'actions ou autres titres es reprortant à une émission d'Obligations
		d'actions ou autres titres se rapportant à une émission d'Obligations, ou peuvent agir en qualité de conseiller financier de certaines sociétés ou de sociétés dont les actions ou autres titres sont inclus dans un panier, ou en qualité de banque commerciale pour ces sociétés.
		En ce qui concerne les Obligations Indexées sur des ETI et les Obligations Indexées sur des Fonds, l'Emetteur ou l'un ou plusieurs de ses Affiliés peuvent se livrer de temps à autre à des opérations avec l'ETI ou le Fonds concerné, selon le cas, ou avec des sociétés dans lesquelles un ETI ou un Fonds (selon le cas) investit, et peuvent être rémunérés pour la fourniture de ces services. Ces activités pourraient générer certains conflits d'intérêts.
E.7	Dépenses facturées à l'investisseur par l'Emetteur ou l'offreur	Il n'est pas prévu que l'Emetteur facture des dépenses aux investisseurs en relation avec toute émission d'Obligations dans le cadre du Programme.

# PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME<sup>1</sup>

Summaries are made up of disclosure requirements known as "Elements". These Elements are numbered in Sections A - E (A.1 - E.7). This Summary contains all the Elements required to be included in a summary for this type of Notes and Issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements. Even though an Element may be required to be inserted in the summary because of the type of Notes, Issuer, it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element should be included in the summary explaining why it is not applicable.

Section A - Introduction and warnings

Element	Title	
A.1	Warning that the summary should be read as an introduction and provision as to claims	This summary should be read as an introduction to the Base Prospectus and the applicable Final Terms. In this summary, unless otherwise specified and except as used in the first paragraph of Element D.3, "Base Prospectus" means the Base Prospectus of BNPP dated 13 June 2016 as supplemented from time to time. In the first paragraph of Element D.3, "Base Prospectus" means the Base Prospectus of BNPP dated 13 June 2016.
		<ul> <li>Any decision to invest in any Notes should be based on a consideration of the Base Prospectus as a whole, including any documents incorporated by reference and the applicable Final Terms.</li> </ul>
		<ul> <li>Where a claim relating to information contained in the Base Prospectus and the applicable Final Terms is brought before a court in a Member State of the European Economic Area, the plaintiff may, under the national legislation of the Member State where the claim is brought, be required to bear the costs of translating the Base Prospectus and the applicable Final Terms before the legal proceedings are initiated.</li> </ul>
		No civil liability will attach to the Issuer in any such Member State solely on the basis of this summary, including any translation hereof, unless it is misleading, inaccurate or inconsistent when read together with the other parts of the Base Prospectus and the applicable Final Terms or, following the implementation of the relevant provisions of Directive 2010/73/EU in the relevant Member State, it does not provide, when read together with the other parts of the Base Prospectus and the applicable Final Terms, key information (as defined in Article 2.1(s) of the Prospectus Directive) in order to aid investors when considering whether to invest in the Notes.
A.2	Consent as to use the Base Prospectus,	[Not applicable – the Notes are not being offered to the public as part of a Non-exempt Offer.]  [Consent: Subject to the conditions set out below, the Issuer consents
	period of validity and other	to the use of the Base Prospectus in connection with a Non-exempt Offer of Notes by the Dealers[, [names of specific financial

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Items in square brackets in this Issue Specific Summary shall be deleted or completed as required depending on the terms of each issue of Notes as completed by the applicable Final Terms.

# conditions attached

intermediaries listed in final terms],] [and] [each financial intermediary whose name is published on the Issuer's website (https://rates-globalmarkets.bnpparibas.com/gm/Public/LegalDocs.aspx) and identified as an Authorised Offeror in respect of the relevant Non-exempt Offer] [and any financial intermediary which is authorised to make such offers under applicable legislation implementing the Markets in Financial Instruments Directive (Directive 2004/39/EC) and publishes on its website the following statement (with the information in square brackets being duly completed with the relevant information):

"We, [insert legal name of financial intermediary], refer to the offer of [insert title of relevant Notes] (the "Notes") described in the Final Terms dated [insert date] (the "Final Terms") published by BNP Paribas (the "Issuer"). In consideration of the Issuer offering to grant its consent to our use of the Base Prospectus (as defined in the Final Terms) in connection with the offer of the Notes in [specify Member State(s)] during the Offer Period and subject to the other conditions to such consent, each as specified in the Base Prospectus we hereby accept the offer by the Issuer in accordance with the Authorised Offeror Terms (as specified in the Base Prospectus), and confirm that we are using the Base Prospectus accordingly.".]

Offer period: The Issuer's consent referred to above is given for Non-exempt Offers of Notes during [offer period for the issue to be specified here] (the "Offer Period").

Conditions to consent: The conditions to the Issuer's consent [(in addition to the conditions referred to above)] are that such consent (a) is only valid during the Offer Period; and (b) only extends to the use of the Base Prospectus to make Non-exempt Offers of the relevant Tranche of Notes in [specify each Relevant Member State in which the particular Tranche of Notes can be offered].

AN INVESTOR INTENDING TO PURCHASE OR PURCHASING ANY NOTES IN A NON-EXEMPT OFFER FROM AN AUTHORISED OFFEROR WILL DO SO, AND OFFERS AND SALES OF SUCH NOTES TO AN INVESTOR BY SUCH AUTHORISED OFFEROR WILL BE MADE, IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE OFFER IN PLACE BETWEEN SUCH AUTHORISED OFFEROR AND SUCH INVESTOR INCLUDING ARRANGEMENTS IN RELATION TO PRICE, ALLOCATIONS, EXPENSES AND SETTLEMENT. THE RELEVANT INFORMATION WILL BE PROVIDED BY THE AUTHORISED OFFEROR AT THE TIME OF SUCH OFFER.]

# Section B - Issuer

Element	Title	
B.1	Legal and commercial name of the Issuer	BNP Paribas ("BNPP" or the "Bank" or the "Issuer").
B.2	Domicile/ legal form/ legislation/ country of incorporation	The Issuer was incorporated in France as a <i>société anonyme</i> under French law and licensed as a bank, having its head office at 16, boulevard des Italiens – 75009 Paris, France.
B.4b	Trend	Macroeconomic environment.
	information	Macroeconomic and market conditions affect the Bank's results. The nature of the Bank's business makes it particularly sensitive to macroeconomic and market conditions in Europe, which have been at times challenging and volatile in recent years.
		In 2015, the global economic economic activity remained sluggish. Activity slowed down in emerging countries, while a modest recovery continued in developed countries. The global outlook is still impacted by three major transitions: the dimished economic growth in China, the fall in prices of energy and other commodities, and an initial tightening of US monetary policy in a context of resilient internal recovery, while the central banks of several major developed countries are continuing to ease their monetary policies. For 2016, the IMF is forecasting the progressive recovery of global economic activity <sup>2</sup> but with low growth prospects on the medium term in developed and emerging countries.
		In that context, two risks can be identified:
		Financial instability due to the vulnerability of emerging countries
		While the exposure of the BNP Paribas Group in emerging countries is limited, the vulnerability of these economies may generate disruptions in the global financial system that could affect the BNP Paribas Group and potentially alter its results.
		In numerous emerging economies, an increase in foreign currency commitments was observed in 2015, while the levels of indebtedness (both in foreign and local currencies) are already high. Moreover, the prospects of a progressive hike in key rates in the United States (first rate increase decided by the Federal Reserve in December 2015), as well as heightened financial volatility linked to the concerns regarding growth in emerging countries, have contributed to the stiffening of external financial conditions, capital outflows, further currency depreciations in numerous emerging countries and an increase in risks for banks. This could lead to the downgrading of sovereign ratings.
		Given the possible standardisation of risk premiums, there is a risk of global market disruptions (rise in risk premiums, erosion of confidence, decline in growth, postponement or slowdown in the harmonisation of monetary policies, drop in market liquidity, problem with the valuation of assets, shrinking of the credit offering, and chaotic de-leveraging) that would affect all banking institutions.

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See: IMF - October 2015 Financial Stability Report, Advanced Countries and January 2016 update

Systemic risks related to economic conditions and market liquidity

The continuation of a situation with exceptionally low interest rates could promote excessive risk-taking by certain financial players: increase in the maturity of loans and assets held, less stringent loan granting policies, increase in leverage financing.

Some players (insurance companies, pension funds, asset managers, etc.) entail an increasingly systemic dimension and in the event of market turbulence (linked for instance to a sudden rise in interest rates and/or a sharp price correction) they may decide to unwind large positions in an environment of relatively weak market liquidity.

Such liquidity pressure could be exacerbated by the recent increase in the volume of assets under management placed with structures investing in illiquid assets.

#### Laws and regulations applicable to financial institutions.

Recent and future changes in the laws and regulations applicable to financial institutions may have a significant impact on the Bank. Measures that were recently adopted or which are (or whose application measures are) still in draft format, that have or are likely to have an impact on the Bank notably include:

- the structural reforms comprising the French banking law of 26 July 2013 requiring that banks create subsidiaries for or segregate "speculative" proprietary operations from their traditional retail banking activities, the "Volcker rule" in the US which restricts proprietary transactions, sponsorship and investment in private equity funds and hedge funds by US and foreign banks, and expected potential changes in Europe;
- regulations governing capital: CRD IV/CRR the international standard for total loss-absorbing capacity ("TLAC") and the Bank's designation as a financial institution that is of systemic importance by the Financial Stability Board;
- the European Single Supervisory Mechanism and the ordinance of 6 November 2014;
- the Directive of 16 April 2014 related to deposit guarantee schemes and its delegation and implementing decrees, the Directive of 15 May 2014 establishing a Bank Recovery and Resolution framework, the Single Resolution Mechanism establishing the Single Resolution Council and the Single Resolution Fund;
- the U Final Rule by the US Federal Reserve imposing tighter prudential rules on the US transactions of large foreign banks, notably the obligation to create a separate intermediary holding company in the US (capitalised and subject to regulation) to house their US subsidiaries;
- the new rules for the regulation of over-the-counter derivative activities pursuant to Title VII of the Dodd-Frank Wall Street Reform and Consumer Protection Act, notably margin requirements for uncleared derivative products and the derivatives of securities traded by swap dealers, major swap participants, security-based swap dealers and major securitybased swap participants, and the rules of the US Securities and Exchange Commission which require the registration of banks and major swap participants active on derivatives

		markets transacti	and transparency and ons;	reporting on derivative
		governin products	v MiFID and MiFIR, ar g the clearing of certain of by centralised counterpar s financing transactions to c	over-the-counter derivative ties and the disclosure of
		Cyber risk		
		of cyber incider which comprom remains today are implement systed damage data and its operations. A are taking initiating security and cy	financial institutions have beats, notably involving large ise the quality of finance and the Bank, like other banes to deal with cyber attained critical systems and hame Moreover, the regulatory a ves to promote the exchanate ber criminality in order to trastructures and established.	r-scale alterations of data ial information. This risk ks, has taken measures to acks that could destroy or per the smooth running of and supervisory authorities ge of information on cyber improve the security of
B.5	Description of the Group	and has four do Belgium, France and has more th	ean leading provider of bar omestic retail banking marl , Italy and Luxembourg. It an 189,000 employees, inc is the parent company of IPP Group").	kets in Europe, namely in is present in 75 countries cluding close to 147,000 in
B.9	Profit forecast or estimate		as there are no profit forectank in the Base Prospect	
B.10	Audit report qualifications		there are no qualifications al information included in the	
B.12	Selected historica	al key financial info	rmation:	
	Comparative An	nual Financial Da	ta – In millions of EUR	
			31/12/2015	31/12/2014*
			(audited)	(audited)
	Revenues		42,938	39,168
	Cost of risk		(3,797)	(3,705)
	Net income, Grou	up share	6,694	157
			31/12/2015	31/12/2014*
	Common equity (Basel 3 fully load		10.9%	10.3%
			31/12/2015	31/12/2014*
			(audited)	(audited)
	Total consolidate	d balance sheet	1,994,193	2,077,758
	Consolidated loa receivables due f		682,497	657,403
	Consolidated iter customers	ns due to	700,309	641,549

	Shareholders' eq	uity (Group	96,269	89,458
	* Restated accor	* Restated according to the IFRIC 21 interpretation.		
	Comparative Int	erim Financial Da	ta – In millions of EUR	T
			1Q16	1Q15
			(unaudited)	(unaudited)
	Revenues		10,844	11,065
	Cost of Risk		(757)	(1,044)
	Net income, Gro	up share	1,814	1,648
			31/03/2016	31/12/2015
	Common equity (Basel 3 fully load		11.0%	10.9%
			31/03/2016	31/12/2015
			(unaudited)	(audited)
	Total consolidate	ed balance sheet	2,121,021	1,994,193
	Consolidated receivables due	loans and from customers	691,620	682,497
	Consolidated customers	items due to	710,173	700,309
	Shareholders' share)	equity (Group	98,549	96,269
	Statements of n	o significant or m	aterial adverse change	
	Group since 31 audited financial change in the pr	December 2015 ( statements have b ospects of BNPP	being the end of the last been published). There has or the BNPP Group since	ding position of the BNPP financial period for which been no material adverse 31 December 2015 (being cial statements have been
B.13	Events impacting the Issuer's solvency	knowledge, there	e have not been any recelevant to the evaluation of	to the best of the Issuer's ent events which are to a the Issuer's solvency since
B.14	Dependence upon other group entities	Subject to the following paragraph, BNPP is not dependent upon other members of the BNPP Group.		
	In April 2004, BNP Paribas SA began outsourcing IT Int Management Services to the BNP Paribas Partners for (BP²I) joint venture set up with IBM France at the end of provides IT Infrastructure Management Services for BNP I and several BNP Paribas subsidiaries in France (inclu Paribas Personal Finance, BP2S, and BNP Paribas Switzerland, and Italy. In mid-December 2011 BNP Paribas its agreement with IBM France for a period lasting until er the end of 2012, the parties entered into an agreement to extend this arrangement to BNP Paribas Fortis as from 2013		as Partners for Innovation e at the end of 2003. BP²l rvices for BNP Paribas SA n France (including BNP d BNP Paribas Cardif), 011 BNP Paribas renewed d lasting until end-2017. At an agreement to gradually	
				1 France. BNP Paribas has is 50/50 owned with IBM

		France. The BNP Paribas staff made available to BP²l make up half of that entity's permanent staff, its buildings and processing centres are the property of the Group, and the governance in place provides BNP Paribas with the contractual right to monitor the entity and bring it back into the Group if necessary.  ISFS, a fully-owned IBM subsidiary, handles IT Infrastructure Management for BNP Paribas Luxembourg.  BancWest's data processing operations are outsourced to Fidelity Information Services. Cofinoga France's data processing is outsourced to SDDC, a fully-owned IBM subsidiary.		
		See also Element B.5 above.		
B.15	Principal	BNP Paribas holds key positions in its two main businesses:		
	activities	Retail Banking and Services, which includes:		
		Domestic Markets, comprising:		
		<ul> <li>French Retail Banking (FRB),</li> </ul>		
		BNL banca commerciale (BNL bc), Italian retail banking,		
		Belgian Retail Banking (BRB),		
		Other Domestic Markets activities, including Luxembourg Retail Banking (LRB);		
		International Financial Services, comprising:		
		Europe-Mediterranean,		
		BancWest;		
		Personal Finance;		
		Insurance		
		Wealth and Asset Management		
		Corporate and Institutional Banking (CIB), which includes:		
		Corporate Banking,		
		Global Markets,		
		Securities Services.		
B.16	Controlling Shareholders	None of the existing shareholders controls, either directly or indirectly, BNPP. As at 31 December 2015, the main shareholders are Société Fédérale de Participations et d'Investissement ("SFPI") a public-interest société anonyme (public limited company) acting on behalf of the Belgian government holding 10.2% of the share capital, BlackRock Inc. holding 5.1% of the share capital and Grand Duchy of Luxembourg holding 1.0% of the share capital. To BNPP's knowledge, no shareholder other than SFPI and BlackRock Inc. owns more than 5% of its capital or voting rights.		

B.17	Solicited credit ratings	[BNPP's long-term credit ratings are [A with a stable outlook (Standard & Poor's Credit Market Services France SAS)], [A1 with a stable outlook (Moody's Investors Service Ltd.)], [A+ with a stable outlook (Fitch France S.A.S.)] and [AA (low) with a stable outlook (DBRS Limited)] and BNPP's short-term credit ratings are [A-1 (Standard & Poor's Credit Market Services France SAS)], [P-1 (Moody's Investors Service Ltd.)], [F1 (Fitch France S.A.S.)] and [R-1 (middle) (DBRS Limited)]. The Notes [have [not] been/are expected to be] rated [[●] by [●]].
		A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time.]
		[Not Applicable - No ratings have been assigned to the Issuer or its debt securities at the request of or with the co-operation of the Issuer in the rating process.]

# Section C - Notes

Element	Title		
C.1	Type and class of Notes/ISIN	The Notes are issued in Series. The Series Number of the Notes is [●]. The Tranche number is [●].	
		The ISIN is: [●].	
		The Common Code is: [●].	
		[The Notes will be consolidated and form a single series with [identify earlier Tranches] on [the Issue Date/exchange of the Temporary Bearer Global Note for interests in the Permanent Bearer Global Note, which is expected to occur on or about [specify date]].]	
		The Notes are [cash settled Notes/physically settled Notes].	
C.2	Currency	The currency of this Series of Notes is [●] ([●]).	
C.5	Restrictions on free transferability	The Notes will be freely transferable, subject to the offering and selling restrictions in <i>Subscription and Sale</i> and under the Prospectus Directive and the laws of any jurisdiction in which the relevant Notes are offered or sold.	
C.8	Rights attaching to the Notes	Notes issued under the Programme will have terms and conditions relating to, among other matters:	
		Status and Subordination (Ranking)	
		The Notes are [Senior]/[Subordinated] Notes.	
		[Senior Notes constitute direct, unconditional, unsecured and unsubordinated obligations of the Issuer and rank and will rank <i>pari passu</i> among themselves and at least pari passu with all other direct, unconditional, unsecured and unsubordinated indebtedness of the Issuer (save for statutorily preferred exceptions).]	
		[Insert where Subordinated Notes are to be issued and Existing Subordinated Notes are outstanding: The ranking of any Subordinated Notes issued under the Programme will be and may evolve as follows:	
		(i) Ranking as long as Existing Subordinated Notes are outstanding:	
		For so long as any Existing Subordinated Note (as defined below) is outstanding, the principal and interest of the Subordinated Notes will constitute direct, unconditional, unsecured and subordinated	

obligations of BNPP and will rank pari passu among themselves and pari passu with all other present and future direct, unconditional, unsecured and ordinary subordinated indebtedness of BNPP. Subject to applicable law, in the event of the voluntary liquidation of BNPP, bankruptcy proceedings, or any other similar proceedings affecting BNPP, the rights of the holders in respect of principal and interest to payment under the Subordinated Notes will be subordinated to the full payment of the unsubordinated creditors (including depositors) of BNPP and, subject to such payment in full, such holders will be paid in priority to prêts participatifs granted to BNPP, titres participatifs issued by BNPP and any deeply subordinated obligations of the Issuer (obligations dites "super subordonnées" i.e. engagements subordonnés de dernier rang). The Subordinated Notes are issued pursuant to the provisions of Article L. 228-97 of the French Code de Commerce.]

"Existing Subordinated Notes" means the Series listed below, provided that should any such Series be amended in any way which would result in allowing BNPP to issue subordinated notes ranking senior to such given Series, then such Series would be deemed to no longer constitute an Existing Subordinated Note.

ISIN Code:

XS0070291876

XS0098330482

XS0111271267

XS0123523440

XS0142073419

XS0152588298

FR0010092189

XS0214573023

FR0010203240

FR0010517334

XS0320303943

XS0354181058

FR0000572646

XS1120649584

US05579T5G71

XS1046827405

(ii) Ranking once no Existing Subordinated Notes are outstanding:

Upon redemption or repurchase and cancellation of all of the Existing Subordinated Notes, the principal and interest of the Subordinated Notes will constitute direct, unconditional, unsecured and subordinated obligations of BNPP and will rank *pari passu* among themselves and *pari passu* with:

- (a) any obligations or instruments of BNPP that constitute Tier 2 Capital; and
- (b) any other obligations or instruments of BNPP that rank or are expressed to rank equally with the

Subordinated Notes.

Subject to applicable law, in the event of the voluntary liquidation of BNPP, bankruptcy proceedings, or any other similar proceedings affecting BNPP, the rights of the holders in respect of principal and interest to payment under the Subordinated Notes will be:

- (a) subordinated to the full payment of:
  - (i) the unsubordinated creditors of BNPP; and
  - (ii) the Eligible Creditors of BNPP;
- (b) paid in priority to any *prêts participatifs* granted to BNPP, *titres participatifs* issued by BNPP and any deeply subordinated obligations of BNPP (*obligations dites "super subordonnées"* i.e. *engagements subordonnés de dernier rang*).

The Subordinated Notes are issued pursuant to the provisions of Article L. 228-97 of the French *Code de Commerce*.

"Eligible Creditors" means creditors holding subordinated claims that rank or are expressed to rank senior to the Subordinated Notes. For the avoidance of doubt the amended ranking provisions in this paragraph (ii) will apply automatically to any then outstanding Subordinated Notes as soon as no Existing Subordinated Notes will be outstanding without the need for any action from the Issuer.]

[Insert where Subordinated Notes are to be issued and no Existing Subordinated Notes are outstanding: The principal and interest of the Subordinated Notes constitute and will constitute direct, unconditional, unsecured and subordinated obligations of BNPP and rank and will rank pari passu among themselves and pari passu with:

- (a) any obligations or instruments of BNPP that constitute Tier 2 Capital; and
- (b) any other obligations or instruments of BNPP that rank or are expressed to rank equally with the Subordinated Notes.

Subject to applicable law, in the event of the voluntary liquidation of BNPP, bankruptcy proceedings, or any other similar proceedings affecting BNPP, the rights of the holders in respect of principal and interest to payment under the Subordinated Notes will be

- (a) subordinated to the full payment of:
  - (i) the unsubordinated creditors of BNPP; and
  - (ii) the Eligible Creditors of BNPP;
- (b) paid in priority to any prêts participatifs granted to BNPP, titres participatifs issued by BNPP and any deeply subordinated obligations of BNPP (obligations dites "super subordonnées" i.e. engagements subordonnés de dernier rang).

The Subordinated Notes are issued pursuant to the provisions of Article L. 228-97 of the French *Code de Commerce*.

"Eligible Creditors" means creditors holding subordinated claims that rank or are expressed to rank senior to the Subordinated Notes.]

Negative pledge

The terms of the Notes will not contain a negative pledge provision.

#### **Events of Default**

[The terms of the Senior Notes will contain events of default including non-payment, non-performance or non-observance of the Issuer's obligations in respect of the Notes and the insolvency or winding up of the Issuer.]

[The terms of the Subordinated Notes will not contain an event of default, however the holder of a Subordinated Note may, upon written notice to the Principal Paying Agent given before all defaults have been cured, cause such Note to become due and payable, together with accrued interest thereon, if any, as of the date on which said notice is received by the Principal Paying Agent, in the event that an order is made or an effective resolution is passed for the liquidation (liquidation judiciaire or liquidation amiable) of the Issuer.]

#### Meetings

The terms of the Notes will contain provisions for calling meetings of holders of such Notes to consider matters affecting their interests generally. These provisions permit defined majorities to bind all holders, including holders who did not attend and vote at the relevant meeting and holders who voted in a manner contrary to the majority.

[In the case of French Law Notes: The Noteholders will, in respect of all Tranches in any Series, be grouped automatically for the defence of their common interests in a masse (the "Masse").

The *Masse* will act in part through a representative (the "**Representative**") and in part through a general meeting of the Noteholders (the "**General Meeting**").]

#### **Taxation**

All payments in respect of Notes will be made without deduction for or on account of withholding taxes imposed by France or any political subdivision or any authority thereof or therein having power to tax unless such deduction or withholding is required by law. In the event that any such deduction is made, the Issuer will, save in certain limited circumstances, be required to pay additional amounts to cover the amounts so deducted.

Payments will be subject in all cases to (i) any fiscal or other laws and regulations applicable thereto in the place of payment, but without prejudice to the provisions of Condition 6 of the Terms and Conditions of the English Law Notes and Condition 6 of the Terms and Conditions of the French Law Notes, as the case may be, (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986 (the "Code") or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof, or (without prejudice to the provisions of Condition 6 of the Terms and Conditions of the English Law Notes and Condition 6 of the Terms and Conditions of the French Law Notes, as the case may be) any law implementing an intergovernmental approach thereto, and (iii) any withholding or deduction required pursuant to Section 871(m) of the Code.

	1	
		Governing law
		[Except as provided below] [T]his Series of Notes is governed by [English/French] law. [Condition 2(b) of the Terms and Conditions of the English Law Notes is governed by French law.]
C.9	Interest/Redemp	[Interest
	tion	[Insert in the case of non-interest bearing Notes: The Notes do not bear or pay interest.] [Insert in the case of Notes sold at a discount to their nominal amount and will be offered and sold at a discount to their nominal amount].
		[The Notes [bear/pay] interest [from their date of issue/from [●]] at the fixed rate of [●] per cent. per annum. [The yield of the Notes is [●] per cent.] [Interest] will be paid [annually] [in arrear] on [●] in each year. The first interest payment will be made on [●].]
		[The Notes [bear/pay] interest [from their date of issue/from [●] to but excluding the First Reset Date] at the fixed rate of [●] per cent. per annum. From (and including) the First Reset Date until (but excluding) the Second Reset Date or, if none, the Maturity Date at the First Reset Rate of Interest; and for each Subsequent Reset Period thereafter (if any), at the relevant Subsequent Reset Rate of Interest] [The yield of the Notes is [●] per cent.] [Interest will be paid [annually] [in arrear] on [●] in each year.]
		[The Notes [bear/pay] interest [from their date of issue/from [●]] at floating rates calculated by reference to [specify reference rate for Notes being issued] [plus/minus] a margin of [●] per cent. Interest will be paid [quarterly/semi-annually/annually] [in arrear] on [●] in each year[, subject to adjustment for non-business days]. The first interest payment will be made on [●].]
		[The Notes [bear/pay] interest [from their date of issue/from [●]] at [a structured rate calculated by reference to [insert underlying] (the "Underlying Reference(s)")]. Interest will be paid [quarterly/semi-annually/annually] [in arrear] on [●] in each year. The first interest payment will be made on [●].
		The interest rate is calculated as set out below:
		[SPS Fixed Coupon]
		[SPS Variable Amount Coupon]
		[Digital Coupon]
		[Snowball Digital Coupon]
		[Accrual Digital Coupon]
		[Stellar Coupon]
		[Cappuccino Coupon]
		[Ratchet Coupon]
		[Driver Coupon]
		[Sum Coupon]
		[Option Max Coupon]
		[Nova Coupon]
		[FX Vanilla Coupon]

[FI Digital Coupon]

[FX Digital Coupon]

[Range Accrual Coupon]

[FX Range Accrual Coupon]

[FX Memory Coupon]

[Combination Floater Coupon]

[PRDC Coupon]

[FI Digital Floor Coupon]

[FI Digital Cap Coupon]

[FI Target Coupon]

[Insert if Coupon Switch is applicable: If [the Issuer elects that the rate of interest be amended][an Automatic Coupon Switch Event occurs], the rate of interest of the Notes will be amended and on and after the Coupon Switch Date [notified to investors] [immediately following the occurrence of the Automatic Coupon Switch Event] the Notes will bear interest at [specify rate].

[In respect of each Note of a nominal amount equal to the Calculation Amount, an Additional Switch Coupon Amount of [specify] will be payable on the Interest Payment Date specified in the applicable Final Terms as the Automatic Switch Coupon Payment Date.]

["Automatic Coupon Switch Event" means [specify].]

"Coupon Switch Date(s)" means [specify].]

[Insert in the case of Credit Linked Notes if applicable:

If an Event Determination Date (being the occurrence of a credit event and satisfaction of certain conditions) occurs in respect of any Reference Entity, interest will cease to accrue on the relevant portion of each Credit Linked Note (corresponding to a pro rata share per Credit Linked Note of the [reference entity notional amount] [writedown amount] of the affected Reference Entity) with effect from and including the [[interest period end date] [interest payment date] immediately preceding such Event Determination Date or, in the case of the first interest period, the interest commencement date] [Event Determination Date].

[The above provisions are subject to adjustment as provided in the conditions of the Notes to take into account events in relation to the Underlying Reference or the Notes. This may lead to adjustments being made to the Notes [or, in some cases, the Notes being terminated early at an early redemption amount (see below)].]

#### Redemption

Unless previously redeemed, each Note will be redeemed on [●] [at [par]/[[●] per cent of its nominal amount]][as set out in Element C.18].

[Insert if Payout Switch is applicable: If [the Issuer elects that the [redemption/payment basis] [[Final] Payout] be amended][an Automatic Payout Switch Event occurs], the [redemption/payment Basis] [[Final] Payout] of the Notes will be amended on and after [•] (the "Payout Switch Date") to [specify switched payout].

"Automatic Payout Switch Event" means [specify].]

		[The Notes are not intended to be admitted to trading on any market.]
C.11	Admission to Trading	[Application [has been] [is expected to be] made by the Issuer (or on its behalf) for the Notes to be admitted to trading on [Euronext Paris]/[the Luxembourg Stock Exchange]/[●].]
5.10	component in the interest payment	determined by reference to the performance of the Underlying Reference(s).  Please also refer to Elements C.9 above and C.18 below.]
C.10	Derivative	[Not Applicable] [Payments of interest in respect of the Notes will be
		and its alternate are [●]. The Representative appointed in respect of the first Tranche of any Series of Notes will be the representative of the single <i>Masse</i> of all Tranches in such Series.]  Please also refer to item C.8 above for rights attaching to the Notes.
		the Noteholders]].]  [The Notes may also be redeemed early for [specify any other early redemption option applicable to the Notes being issued] at [specify the early redemption amount and any maximum or minimum redemption amounts, applicable to the Notes being issued.].]  Representative of Noteholders  [No representative of the Noteholders has been appointed by the Issuer.]  [In the case of French Law Notes: In respect of the representation of the Noteholders, [If the relevant Final Terms specifies "Full Masse": the Noteholders will, in respect of all Tranches in any Series, be grouped automatically for the defence of their common interests in a Masse and the provisions of the French Code de commerce relating to the Masse shall apply.] / [If the relevant Final Terms specifies "Contractual Masse": the Noteholders will, in respect of all Tranches in any Series, be grouped automatically for the defence of their common interests in a Masse. The Masse will be governed by the provisions of the French Code de commerce with the exception of Articles L.228-48, L.228-59, Article L.228-65 II, L.228-71, R.228-63, R.228-67 and R.228-69.]  The names and addresses of the initial Representative of the Masse
		[SPS Call Payout [in the case of Notes early redeemed at the option of the Issuer]]  [SPS Put Payout [in the case of Notes early redeemed at the option of
		[Calculation Amount x [●] per cent]
		The Notes may be redeemed early for tax reasons at the Early Redemption Amount calculated in accordance with the Conditions. [The Notes may also be redeemed early at the [option of the Issuer] [or] [option of the Noteholders] at the Optional Redemption Amount equal to:

C.15	How the value of the investment in derivative securities is affected by the value of the underlying assets	The [If the Notes pay interest, insert: amount payable in respect of [interest] and] [amount payable] [assets deliverable] on [redemption][settlement] [is/are] calculated by reference to the Underlying Reference(s). See item C.9 above and C.18 below.
C.16	Maturity	The Maturity Date of the Notes is [●]
C.17	Settlement	This Series of Notes is [cash/physically] settled.
	Procedure	The Issuer [has/does not have] the option to vary settlement. [The Noteholder may elect for settlement by way of cash payment or by way of physical delivery.]
C.18	Return on	See Element C.8 above for the rights attaching to the Notes.
	derivative securities	[See Element C.9 above for information on interest.]
		Final Redemption
		Unless previously redeemed or purchased and cancelled, each Note will be redeemed by the Issuer on the Maturity Date at [Insert in the case of cash settled Notes: [●]/[the Final Redemption Amount equal to:]][Insert in the case of physically settled Notes: by delivery of [●] [the Entitlement Amount, being the quantity of [specify relevant assets] (the "Relevant Assets") equal to:]
		Final Payouts
		[Structured Products Securities (SPS) Final Payouts
		[SPS Fixed Percentage Notes: fixed term notes which have a return equal to a fixed percentage.
		[Insert the applicable Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]
		[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Payout(s)]
		[Insert the applicable description for the Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]]
		[Reverse Convertible Notes: fixed term notes which have a return linked to both the performance of the Underlying Reference[s] and a knock-in level. There is no capital protection.
		[SPS Reverse Convertible Notes]
		[SPS Reverse Convertible Standard Notes]
		[Insert the applicable Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]
		[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Payout(s)]
		[Insert the applicable description for the Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]]

[Vanilla Notes: fixed term notes which have a return linked to the performance of the Underlying Reference[s]. The return calculation can be based on various mechanisms [(including a [knock-in]/[knock-out] feature)]. There is [total]/[partial]/[no capital protection].

[Vanilla Call Notes]

[Vanilla Call Spread Notes]

[Vanilla Put Notes]

[Vanilla Put Spread Notes]

[Vanilla Digital Notes]

[Knock-in Vanilla Call Notes]

[Knock-out Vanilla Call Notes]

[Insert the applicable Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]

[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Payout(s)]

[Insert the applicable description for the Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]]

[Asian Notes: fixed term notes which have a return linked to the performance of the Underlying Reference[s] determined through an averaging method. [The return calculation is based on various mechanisms (including [a cap] [lock-in features]).] There is [total]/[partial]/[no capital protection].]

# [Asian Notes]

#### [Asian Spread Notes]

### [Himalaya Notes]

[Insert the applicable Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]

[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Payout(s)]

[Insert the applicable description for the Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]]

[Auto-callable Notes fixed term notes that include an automatic early redemption feature. The return is linked to the performance of the Underlying Reference[s], calculation being based on various mechanisms [(including knock-in features)]. There is [total]/[partial]/[no capital protection].

#### [Autocall Notes]

# [Autocall One Touch Notes]

#### [Autocall Standard Notes]

[Insert the applicable Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]

[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Payout(s)]

[Insert the applicable description for the Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]]

[Indexation Notes: fixed term notes which have a return linked to the performance of the Underlying Reference[s]. The return is calculated by reference to various mechanisms [(including a [knock-in]/[knock-out] feature)]. There is [total]/[partial]/[no capital protection].

[Certi plus: Booster Notes]
[Certi plus: Bonus Notes]
[Certi plus: Leveraged Notes]
[Certi plus: Twin Win Notes]

[Certi plus: Super Sprinter Notes]

[Certi plus: Generic Notes]

[Certi plus: Generic Knock-in Notes]
[Certi plus: Generic Knock-out Notes]

[Insert the applicable Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]

[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Payout(s)]

[Insert the applicable description for the Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]]

[Ratchet Notes: fixed term notes which have a return linked to the performance of the Underlying Reference[s]. The return is equal to the sum of returns determined on a given formula (which is [capped]/[floored]). There is [total]/[partial]/[no capital protection].

[Insert the applicable Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]

[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Payout(s)]

[Insert the applicable description for the Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]]

**[Sum Notes**: fixed term notes which have a return linked to the performance of the Underlying Reference[s]. The return calculation is the weighted sum of returns determined using different payout formulae. There is [total]/[partial]/[no capital protection].

[Insert the applicable Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]

[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Payout(s)]

[Insert the applicable description for the Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]]

**[Option Max Notes**: fixed term notes which have a return linked to the performance of the Underlying Reference[s]. The return is calculated by reference to the maximum return determined from other payout formulae. There is [total]/[partial]/[no capital protection].

[Insert the applicable Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]

[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Payout(s)]

[Insert the applicable description for the Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]]

[Stellar Notes: fixed term notes which have a return linked to the performance of a basket of Underlying Reference[s]. The return calculation, which is subject to a floor, is made up of the average returns of each Underlying Reference in the basket, each being subject to both a cap and a floor.

[Insert the applicable Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]

[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Payout(s)]

[Insert the applicable description for the Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]]

[Driver Notes: fixed term notes which have a return linked to the performance of a basket of Underlying Reference[s]. The return calculation, which is subject to a floor, is determined by reference to the average return of the basket, where the performance of the best performing Underlying Reference[s] is set at a fixed level.

[Insert the applicable Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]

[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Payout(s)]

[Insert the applicable description for the Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]

#### [Fixed Income (FI) payouts

**[FI FX Vanilla Notes**: fixed term notes which have a return linked to the performance of the Underlying Reference[s]. The return is calculated by reference to various mechanisms (including a [knockin]/[knock-out] feature). There is [total]/[partial]/[no capital protection].

[Insert the applicable Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]

[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Payout(s)]

[Insert the applicable description for the Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]

[**Digital Notes**: fixed term notes which have a return depending on the performance of the Underlying Reference[s]. The return is calculated by reference to various mechanisms [(including [[floor]/[cap] [conditions] [and] [knock-in] [and] [knock-out] features].

#### [FI Digital Floor Notes]

# [FI Digital Cap Notes]

# [FI Digital Plus Notes]

[Insert the applicable Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]

[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Payout(s)]

[Insert the applicable description for the Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]]

[Inflation Notes: fixed term notes which have a return linked to the performance of the Underlying Reference[s].]

[Insert the applicable Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]

[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Payout(s)]

[Insert the applicable description for the Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]]

#### **Entitlement Amount**

[Insert the applicable Entitlement Amount described in Annex 1 (Additional Terms and Conditions for Payouts):

# [Delivery of Worst-Performing Underlying]

#### [Delivery of Best-Performing Underlying]

#### [Delivery of the Underlying]

[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Entitlement Amount.]

[Insert if Delivery of Worst-Performing Underlying, Delivery of Best-Performing Underlying or Delivery of the Underlying is specified:

The Entitlement Amount will be rounded down to the nearest unit of each Relevant Asset capable of being delivered and in lieu thereof the Issuer will pay an amount equal to the Rounding and Residual Amount.1

[If the Notes are Credit Linked Notes and if an Event Determination Date occurs in respect of any Reference Entity, [the relevant portion of] each Credit Linked Note [(corresponding to a pro rata share per Credit Linked Note of the triggered portion of the reference entity notional amount of the affected Reference Entity)] will be redeemed [at its pro rata share of the [Auction Settlement Amount, subject to fallback settlement] [Credit Event Cash Settlement Amount]] [by physical settlement] [the outstanding principal amount of each Credit Linked Note will be reduced by a pro rata share of the related writedown amount of the affected Reference Entity and each Credit Linked Note will be redeemed on the latest settlement date at the remaining [outstanding principal amount per Credit Linked Note] [plus a pro rata share per Credit Linked Note of aggregate incurred recovery amounts (if any) less aggregate unwind costs]] [specify other relevant redemption or settlement amount].

If no Event Determination Date occurs [in respect of any Reference Entity], each Credit Linked Note will be redeemed at the outstanding principal amount per Credit Linked Note [(or the relevant portion thereof)]].

#### Automatic Early Redemption

If [on any Automatic Early Redemption Valuation Date] [in respect of an Automatic Early Redemption Valuation Period] an Automatic Early Redemption Event occurs, the Notes will be redeemed early at the Automatic Early Redemption Amount on the Automatic Early Redemption Date.

The Automatic Early Redemption Amount in respect of each nominal amount of Notes equal to the Calculation Amount will be [equal to the product of (i) the Calculation Amount and (ii) the sum of [●] (the "Automatic Early Redemption Percentage") and [●] (the "AER Rate")]/[an amount equal to]:

**Automatic Early Redemption Payouts** 

[SPS Automatic Early Redemption Payout]

[Target Automatic Early Redemption]

[FI Underlying Automatic Early Redemption]

[FI Coupon Automatic Early Redemption]

[Insert the applicable Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]

[Insert the formula(e), relevant value(s) and other related provisions from Annex 1 (Additional Terms and Conditions for Payouts) in the Base Prospectus in respect of the applicable Payout(s)]

[Insert the applicable description for the Payout described in Annex 1 (Additional Terms and Conditions for Payouts)]]

["Automatic Early Redemption Event" means [insert if Target Automatic Early Redemption is applicable: the Cumulative Coupon is equal to or greater than [insert the Automatic Early Redemption Percentage]]/[insert if FI Underlying Automatic Early Redemption is applicable: the [insert for all Underlying References other than a Subject Currency: Underlying Reference Level][insert if the Underlying Reference is a Subject Currency: FX Coupon Performance] is (i) equal to or greater than [insert Automatic Early Redemption Level 1] and (ii) less than or equal to [insert Automatic Early Redemption Level 2]]/[insert if FI Coupon Automatic Early Redemption is applicable: the product of (i) the Rate of Interest and (ii) the Day Count Fraction, in each case in respect of the Current Interest Period is equal to or greater than [insert Automatic Early Redemption Percentage]]/[insert if SPS AER Valuation is applicable or, in the case of Underlying Interest Rate Linked Notes, if Standard Automatic Early Redemption and SPS AER Valuation are applicable: SPS AER Value 1 in respect of the AER Event 1 Underlying(s) is [greater than]/[greater than or equal to][less than][less than or equal to] [insert Automatic Early Redemption [Level/Price] 1] [insert if Automatic Early Redemption Event 2 is specified: and/or SPS AER Value 2 in respect of the AER Event 2 Underlying(s) is [greater than]/[greater than or equal to][less than][less than or equal to] [insert Automatic Early Redemption [Level/Price] 2]]/[insert if SPS AER Valuation is not applicable: [insert if AER Event 1 Basket is not applicable: the [[level]/[price]/[value] of the AER Event

		1 Underlying(s)][Underlying Reference Level 1][ETI Price 1][Specified Price in respect of the AER Event 1 Underlying] [determined by the Calculation Agent [as of the Automatic Early Redemption Valuation Time] on the relevant AER 1 Redemption Valuation Date]][insert if AER Event 1 Basket is applicable: the [amount determined by the Calculation Agent equal to the sum of the values for each AER Event 1 Underlying comprising the Basket as the product of (x) the [level]/[price]/[value] of such AER Event 1 Underlying as determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant AER 1 Redemption Valuation Date and (y) the relevant Weighting][Basket Price 1]] is [greater than]/[greater than or equal to]/[less than]/[less than or equal to] [insert Automatic Early Redemption Event 2 is specified: and/or [insert if AER Event 2 Basket is not applicable: the [[level]/[price]/[value] of the AER Event 2 Underlying(s)][Underlying Reference Level 2][ETI Price 2][Specified Price in respect of the AER Event 2 Underlying] [determined by the Calculation Agent [as of the Automatic Early Redemption Valuation Time] on the relevant AER 2 Redemption Valuation Date]][insert if AER Event 2 Basket is applicable: the [amount determined by the Calculation Agent equal to the sum of the values of each AER Event 2 Underlying comprising the Basket as the product of (x) the [level]/[price]/[value] for such AER Event 2 Underlying as determined by the Calculation Agent equal to the sum of the values of each AER Event 2 Underlying comprising the Basket as the product of (x) the [level]/[price]/[value] for such AER Event 2 Underlying as determined by the Calculation Agent as of the Automatic Early Redemption Date and (y) the relevant Weighting][Basket Price 2]] is [greater than]/[greater than or equal to]/[less than]/[less than or equal to] [insert Automatic Early Redemption [Level/Price] 2]][The AER Event 1 Underlying(s) are
		[specify]][The AER Event 2 Underlying(s) are [specify]].]  ["Automatic Early Redemption Valuation Date" means [●], subject to adjustment.]
		["Automatic Early Redemption Date" means [●], subject to adjustment.]]
		[The above provisions are subject to adjustment as provided in the conditions of the Notes to take into account events in relation to the Underlying Reference or the Notes. This may lead to adjustments being made to the Notes [or, in some cases, the Notes being terminated early at an early redemption amount (see item C.9)].]
C.19	Final reference price of the Underlying	[Not applicable, there is no final reference price of the Underlying.] [The final reference price of the underlying will be determined in accordance with the valuation mechanics set out in [Element C.9] [and] [Element C.18] above.]
C.20	Underlying	[Not applicable, there is no underlying.]
		[The Underlying Reference specified in [Element C.9] [and] [Element C.18] above. Information on the Underlying Reference can be obtained from [●].]

# **Section D- Risks**

Element	Title		
D.2	Key risks regarding the Issuer	in capital the risks Issuer's a are beyor that shoul made. In	investors should have sufficient knowledge and experience markets transactions and should be able to correctly assess associated with Notes. Certain risk factors may affect the bility to fulfil its obligations under the Notes, some of which had its control. An investment in Notes presents certain risks ld be taken into account before any investment decision is particular, the Issuer, together with the BNPP Group is o the risks associated with its activities, as described below:]
		Eleven ma	ain categories of risk are inherent in BNPP's activities:
		or w re	redit Risk - Credit risk is the potential that a bank borrower counterparty will fail to meet its obligations in accordance ith agreed terms. The probability of default and the expected ecovery on the loan or receivable in the event of default are ey components of the credit quality assessment;
		cr cc su po as an m	ounterparty Credit Risk - Counterparty credit risk is the redit risk embedded in payment or transactions between ounterparties. Those transactions include bilateral contracts uch as over-the-counter (OTC) derivatives contracts which otentially expose the Bank to the risk of counterparty default, is well as contracts settled through clearing houses. The mount of this risk may vary over time in line with changing tarket parameters which then impacts the replacement value of the relevant transactions or portfolio;
		w	ecuritisation – Securitisation means a transaction or scheme, hereby the credit risk associated with an exposure or pool of xposures is tranched, having the following characteristics:
		•	payments made in the transaction or scheme are dependent upon the performance of the exposure or pool of exposures;
		•	the subordination of tranches determines the distribution of losses during the life of the risk transfer.
		<u>g</u> s	Any commitment (including derivatives and liquidity lines) granted to a securitisation operation must be treated as a securitisation exposure. Most of these commitments are held in the prudential banking book;
		dı	Market Risk – Market risk is the risk of incurring a loss of value ue to adverse trends in market prices or parameters, whether rectly observable or not.
		e (' p c s	Observable market parameters include, but are not limited to, exchange rates, prices of securities and commodities whether listed or obtained by reference to a similar asset), prices of derivatives, and other parameters that can be directly inferred from them, such as interest rates, credit spreads, volatilities and implied correlations or other similar parameters.

Non-observable factors are those based on working assumptions such as parameters contained in models or based on statistical or economic analyses, non-ascertainable in the market.

In fixed income trading books, credit instruments are valued on the basis of bond yields and credit spreads, which represent market parameters in the same way as interest rates or foreign exchange rates. The credit risk arising on the issuer of the debt instrument is therefore a component of market risk known as issuer risk.

Liquidity is an important component of market risk. In times of limited or no liquidity, instruments or goods may not be tradable or may not be tradable at their estimated value. This may arise, for example, due to low transaction volumes, legal restrictions or a strong imbalance between demand and supply for certain assets.

The market risk related to banking activities encompasses the risk of loss on equity holdings on the one hand, and the interest rate and foreign exchange risks stemming from banking intermediation activities on the other hand;

(5) Operational Risk – Operational risk is the risk of incurring a loss due to inadequate or failed internal processes, or due to external events, whether deliberate, accidental or natural occurrences. Management of operational risk is based on an analysis of the "cause – event – effect" chain.

Internal processes giving rise to operational risk may involve employees and/or IT systems. External events include, but are not limited to floods, fire, earthquakes and terrorist attacks. Credit or market events such as default or fluctuations in value do not fall within the scope of operational risk.

Operational risk encompasses fraud, human resources risks, legal risks, non-compliance risks, tax risks, information system risks, conduct risks (risks related to the provision of inappropriate financial services), risk related to failures in operating processes, including loan procedures or model risks, as well as any potential financial implications resulting from the management of reputation risks;

(6) Compliance and Reputation Risk - Compliance risk as defined in French regulations as the risk of legal, administrative or disciplinary sanctions, of significant financial loss or reputational damage that a bank may suffer as a result of failure to comply with national or European laws and regulations, codes of conduct and standards of good practice applicable to banking and financial activities, or instructions given by an executive body, particularly in application of guidelines issued by a supervisory body.

By definition, this risk is a sub-category of operational risk. However, as certain implications of compliance risk involve more than a purely financial loss and may actually damage the institution's reputation, the Bank treats compliance risk separately.

Reputation risk is the risk of damaging the trust placed in a corporation by its customers, counterparties, suppliers, employees, shareholders, supervisors and any other stakeholder whose trust is an essential condition for the corporation to carry out its day-to-day operations.

Reputation risk is primarily contingent on all the other risks borne by the Bank

(7) Concentration Risk - Concentration risk and its corollary, diversification effects, are embedded within each risk, especially for credit, market and operational risks using the correlation parameters taken into account by the corresponding risk models.

It is assessed at consolidated Group level and at financial conglomerate level;

- (8) Banking Book Interest Rate Risk Banking book interest rate risk is the risk of incurring losses as a result of mismatches in interest rates, maturities and nature between assets and liabilities. For banking activities, this risk arises in non-trading portfolios and primarily relates to global interest rate risk;
- (9) Strategic and Business Risks Strategic risk is the risk that the Bank's share price may fall because of its strategic decisions.

Business risk is the risk of incurring an operating loss due to a change in the economic environment leading to a decline in revenue coupled with insufficient cost-elasticity.

These two types of risk are, monitored by the Board of directors;

- (10) Liquidity Risk In accordance with regulations, the liquidity risk is defined as the risk that a bank will be unable to honour its commitments or unwind or settle a position due to the situation on the market or idiosyncratic factors, within a given time frame and at a reasonable price or cost; and
- (11) Insurance Underwriting Risk Insurance underwriting risk corresponds to the risk of a financial loss caused by an adverse trend in insurance claims. Depending on the type of insurance business (life, personal risk or annuities), this risk may be statistical, macroeconomic or behavioural, or may be related to public health issues or natural disasters. It is not the main risk factor arising in the life insurance business, where financial risks are predominant.
- (a) Difficult market and economic conditions have had and may continue to have a material adverse effect on the operating environment for financial institutions and hence on BNPP's financial condition, results of operations and cost of risk.
- (b) Due to the geographic scope of its activities, BNPP may be vulnerable to country or regional-specific political, macroeconomic and financial environments or circumstances.

- (c) BNPP's access to and cost of funding could be adversely affected by a resurgence of financial crises, worsening economic conditions, rating downgrades, increases in credit spreads or other factors.
- (d) Significant interest rate changes could adversely affect BNPP's revenues or profitability.
- (e) The prolonged low interest rate environment carries inherent systemic risks.
- (f) The soundness and conduct of other financial institutions and market participants could adversely affect BNPP.
- (g) BNPP may incur significant losses on its trading and investment activities due to market fluctuations and volatility.
- (h) BNPP may generate lower revenues from brokerage and other commission and fee-based businesses during market downturns.
- (i) Protracted market declines can reduce liquidity in the markets, making it harder to sell assets and possibly leading to material losses.
- (j) Laws and regulations adopted in response to the global financial crisis may materially impact BNPP and the financial and economic environment in which it operates.
- (k) BNPP is subject to extensive and evolving regulatory regimes in the jurisdictions in which it operates.
- (I) BNPP may incur substantial fines and other administrative and criminal penalties for non-compliance with applicable laws and regulations.
- (m) There are risks related to the implementation of BNPP's strategic plan.
- (n) BNPP may experience difficulties integrating acquired companies and may be unable to realize the benefits expected from its acquisitions.
- (o) Intense competition by banking and non-banking operators could adversely affect BNPP's revenues and profitability.
- (p) A substantial increase in new provisions or a shortfall in the level of previously recorded provisions could adversely affect BNPP's results of operations and financial condition.
- (q) BNPP's risk management policies, procedures and methods may leave it exposed to unidentified or unanticipated risks, which could lead to material losses.
- (r) BNPP's hedging strategies may not prevent losses.
- (s) Adjustments to the carrying value of BNPP's securities and derivatives portfolios and BNPP's own debt could have an impact on its net income and shareholders' equity.
- (t) The expected changes in accounting principles relating to financial instruments may have an impact on BNPP's balance sheet and regulatory capital ratios and result in additional costs.

- (u) BNPP's competitive position could be harmed if its reputation is damaged.
- (v) An interruption in or a breach of BNPP's information systems may result in material losses of client or customer information, damage to BNPP's reputation and lead to financial losses.
- (w) Unforeseen external events may disrupt BNPP's operations and cause substantial losses and additional costs.

# D.3 Key risks regarding the Notes

[In addition to the risks relating to the Issuer (including the default risk) that may affect the Issuer's ability to fulfil its obligations under the Notes, there are certain factors which are material for the purposes of assessing the market risks associated with Notes issued under the Programme, including:]

#### [Market Risks

[the Notes are unsecured obligations;]

[Notes including leverage involve a higher level of risk and whenever there are losses on such Notes those losses may be higher than those of a similar security which is not leveraged;]

[the trading price of the Notes is affected by a number of factors including, but not limited to, (in respect of Notes linked to an Underlying Reference) the price of the relevant Underlying Reference(s) and volatility and such factors mean that the trading price of the Notes may be below the Final Redemption Amount or value of the Entitlement;]

[exposure to the Underlying Reference in many cases will be achieved by the Issuer entering into hedging arrangements and, in respect of Notes linked to an Underlying Reference, potential investors are exposed to the performance of these hedging arrangements and events that may affect the hedging arrangements and consequently the occurrence of any of these events may affect the value of the Notes:]

[there are specific risks in relation to Notes linked to an Underlying Reference from an emerging or developing market (including, without limitation, risks associated with political and economic uncertainty, adverse governmental policies, restrictions on foreign investment and currency convertibility, currency exchange rate fluctuations, possible lower levels of disclosure and regulation and uncertainties as to status, interpretation and applicable of laws, increased custodian costs and administrative difficulties and higher probability of the occurrence of a disruption or adjustment event). Notes traded in emerging or developing countries tend to be less liquid and the prices of such securities more volatile. There are also specific risks in relation to Dynamic Notes which are intrinsically more complex making their evaluation difficult in terms of risk at the time of the purchase as well as thereafter;]]

# [Noteholder Risks

[the Notes may have a minimum trading amount and if, following the transfer of any Notes, a Noteholder holds fewer Notes than the specified minimum trading amount, such Noteholder will not be permitted to transfer their remaining Notes prior to redemption without first purchasing enough additional Notes in order to hold the minimum trading amount;]

[the meetings of Noteholders provisions permit defined majorities to bind all Noteholders;]

[in certain circumstances Noteholders may lose the entire value of their investment;]]

#### [Issuer Risk

[if so indicated in the Final Terms the Issuer may elect to vary the settlement of the Notes;]

[Notes may be redeemed prior to maturity at the option of the Issuer which may limit their market value;]

[holders of Subordinated Notes generally face an enhanced performance risk and enhanced risk of loss in the event of the Issuer's insolvency than holders of Senior Notes and that future capital adequacy requirements will impact the issue and terms of Subordinated Notes;]

[a reduction in the rating, if any, accorded to outstanding debt securities of the Issuer by a credit rating agency could result in a reduction in the trading value of the Notes;]

[certain conflicts of interest may arise (see Element E.4 below);]

in certain circumstances, (including, without limitation, as a result of restrictions on currency convertibility and transfer restrictions) it may not be possible for the Issuer to make payments under the Notes in the Specified Currency. In these circumstances, the payment of principal and/or interest may occur at a different time or in a different currency than expected and be made in USD and the market price of such Notes may be volatile;]]

#### [Legal Risks

[there are risks relating to Notes denominated in CNY as CNY is currently not freely convertible, in certain circumstances, settlement may be postponed or made in USD if the Specified Currency is not freely transferable, convertible or deliverable, and there are risks involved in relation to Notes cleared through CMU;]

[settlement may be postponed following the occurrence or existence of a Settlement Disruption Event and, in these circumstances, the Issuer may pay a Disruption Cash Settlement Price (which may be less than the fair market value of the Entitlement) in lieu of delivering the Entitlement;]

[the occurrence of an additional disruption event or optional additional disruption event may lead to an adjustment to the Notes, or early redemption or may result in the amount payable on scheduled redemption being different from the amount expected to be paid at scheduled redemption and consequently the occurrence of an additional disruption event and/or optional additional disruption event may have an adverse effect on the value or liquidity of the Notes;]

[the Notes may be redeemed in the case of illegality or impracticability and such redemption may result in an investor not realising a return on an investment in the Notes;]

[any judicial decision or change to an administrative practice or change to English law or French law, as applicable, after the date of the Base Prospectus could materially adversely impact the value of any Notes affected by it;]

[at the commencement of the offer period, the [issue price] [fixed Rate of Interest,] [Minimum Interest Rate] [Maximum Interest Rate] [Margin] [Gearing] [Gearing Up] [FR Rate] [AER Exit Rate] [Bonus Coupon] [Up Cap Percentage] [Constant Percentage [1] [2] [3] [4]] [Knock-in Level] [Knock-out Level] will not be known but the Final Terms will specify an indicative range. Prospective investors are required to make their decision to purchase the Notes on the basis of that indicative range prior to the actual [issue price] [Rate of Interest] [Minimum Interest Rate] [Maximum Interest Rate] [Margin] [Gearing] [Gearing Up] [FR Rate] [AER Exit Rate] [Bonus Coupon] [Up Cap Percentage] [Constant Percentage [1] [2] [3] [4]] [Knock-in Level] [Knock-out Level] which will apply to the Notes being notified to them. Notice of the actual rate, level or percentage, as applicable, will be published in the same manner as the publication of the Final Terms;]]

#### [Secondary Market Risks

[an active secondary market may never be established or may be illiquid and that this may adversely affect the value at which an investor may sell its Notes (investors may suffer a partial or total loss of the amount of their investment);]

[the trading market for Notes may be volatile and may be adversely impacted by many events;]]

[Risks Relating to Underlying Reference Asset(s)

In addition, there are specific risks in relation to Notes which are linked to an Underlying Reference [(including Hybrid Notes)] and an investment in such Notes will entail significant risks not associated with an investment in a conventional debt security. Risk factors in relation to Underlying Reference linked Notes include:

[Insert in the case of Index linked Notes: exposure to one or more index, adjustment events and market disruption or failure to open of an exchange which may have an adverse effect on the value and liquidity of the Notes]

[Insert in the case of Share linked Notes: exposure to one or more share, similar market risks to a direct equity investment, global depositary receipt ("GDR") or American depositary receipt ("ADR"), potential adjustment events or extraordinary events affecting shares and market disruption or failure to open of an exchange which may have an adverse effect on the value and liquidity of the Notes]

[Insert in the case of Commodity Linked Notes: exposure to one or more commodity and/or commodity index, similar market risks to a direct commodity investment, market disruption and adjustment events which may have an adverse effect on the value or liquidity of the Notes, delays to the determination of the final level of a commodity index resulting in delays to the payment of the Final Redemption Amount]

[Insert in the case of ETI Linked Notes: exposure to one or more interests in an exchange traded fund, exchange traded note, exchange traded commodity or other exchange traded product (each an "exchange traded instrument"), similar market risks to a direct exchange traded instrument investment, that the amount payable on ETI Linked Notes may be less and in certain circumstances may be significantly less than the return from a direct investment in the relevant ETI(s), potential adjustment events or extraordinary events affecting exchange traded instruments and market disruption or failure

to open of an exchange which may have an adverse effect on the value and liquidity of the Notes]

[Insert in the case of Inflation Linked Notes: exposure to an inflation index and adjustments]

[Insert in the case of Fund Linked Notes: exposure to a fund share or unit, similar risks to a direct fund investment, that the amount payable on Fund Linked Notes may be less than the amount payable from a direct investment in the relevant Fund(s), extraordinary fund events which may have an adverse effect on the value or liquidity of the Notes]

[Insert in the case of Credit Linked Notes: exposure to the credit of one or more reference entities]

[Insert in the case of Underlying Interest Rate Linked Notes: exposure to an underlying interest]

[Insert in the case of Foreign Exchange (FX) Rate Linked Notes: exposure to a currency, similar market risks to a direct currency investment and market disruption] [and that the Issuer will not provide post-issuance information in relation to the Underlying Reference].

[Summarise any further risks from the Risk Factors section of the Base Prospectus relevant to a specific issue of Notes.]]

[Risks Relating to Specific Types of Notes

[The following risks are associated with SPS Notes

# [Fixed Percentage Notes

Investors receive a fixed return on the Notes. [This payout may be used in conjunction with at least one other payout to provide investors with partial or total capital protection.]]

#### [Reverse Convertible Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and whether a knock-in event occurs.]

#### [Vanilla Notes

Investors may be exposed to a partial or total loss of their investment. The return depends on the performance of the Underlying Reference(s) [and the application of [knockin][knock-out] features.]]

# [Asian Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s), which is determined using an averaging method. [The return will also depend on the application of [a cap] [lock-in features].]]

#### [Auto-callable Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) [and the application of [knock-in][knock-out] features]. Auto-callable Notes include automatic early redemption mechanisms. [If an automatic early redemption event occurs investors may be

exposed to a partial loss of their investment.]]

#### [Indexation Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) [and the application of [knock-in][knock-out][automatic early redemption] features]. [If an automatic early redemption event occurs investors may be exposed to a partial loss of their investment.]]

#### [Ratchet Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and is calculated based on the sum of returns determined on a given formula [(which is [capped] [and] [floored])].]

#### [Sum Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and is calculated based on the weighted sum of returns determined using different payout formulae.]

# [Option Max Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and is calculated based on the maximum return determined by reference to other payout formulae.]

#### [Stellar Notes

Investors may be exposed to a partial loss of their investment. The return on the Notes depends on the performance of a basket of Underlying References and is calculated based on the average returns of each Underlying Reference in the basket [(which is [capped] [and] [floored])].]

#### [Driver Notes

Investors may be exposed to a partial loss of their investment. The return on the Notes depends on the performance of a basket of Underlying References. The return is determined by reference to the average return of the basket, where the performance of the best performing Underlying Reference(s) is set at a fixed level.]

# [The following risks are associated with FI Notes

#### **[Vanilla Notes**

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) [and the application of [knock-in][knock-out] features].]

#### [Digital Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes is fixed, but will be subject to the performance of the Underlying Reference(s).

		The return is calculated by reference to various mechanisms [(including [[floor]/[cap] conditions] [and] [knock-in] [and] [knock-out] features]).]
		[Inflation Notes
		Inflation Notes are capital protected. The return on the Notes depends on the performance of the Underlying Reference(s).]]
D.6	Risk warning	In the event of the insolvency of the Issuer or if it is otherwise unable or unwilling to repay the Notes when repayment falls due, an investor may lose all or part of his investment in the Notes.
		[In the case of Notes which are not principal protected insert:
		In addition, investors may lose all or part of their investment in the Notes as a result of the terms and conditions of the Notes.]

# Section E - Offer

Element	Title		
E.2b	Reasons for the offer and use of proceeds	[The net proceeds from the issue of the Notes will become part of the general funds of the Issuer. Such proceeds may be used to maintain positions in options or futures contracts or other hedging instruments]/[specify other].	
E.3	Terms and conditions of the offer	[Not applicable – the Notes are not being offered to the public as part of a Non-exempt Offer.] [This issue of Notes is being offered in a Non-Exempt Offer in [specify particular country/ies].]  The issue price of the Notes is [•] per cent. of their nominal amount.	
E.4	Interest of natural and legal persons involved in the issue/offer	[The Dealers will be paid aggregate commissions equal to [•] per cent. of the nominal amount of the Notes.] [Any Dealer and its affiliates may also have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform other services for, the Issuer and its Affiliates in the ordinary course of business.] [Other than as mentioned above,[ and save for [specify any other interest that is material],] so far as the Issuer is aware, no person involved in the issue of the Notes has an interest material to the offer, including conflicting interests.]	
E.7	Expenses charged to the investor by the Issuer	No expenses are being charged to an investor by the Issuer.	

# PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME (IN FRENCH) MODELE DE RÉSUMÉ DU PROGRAMME SPECIFIQUE A L'ÉMISSION EN RELATION AVEC LE PROSPECTUS DE BASE<sup>3</sup>

Les résumés sont établis sur la base des éléments d'informations (ci-après les "Eléments") présentés dans les sections A à E (A.1 à E.7) ci- dessous. Le présent résumé contient tous les Eléments requis pour ce type d'Obligations et d'Emetteur. Dans la mesure où certains Eléments ne sont pas requis, des écarts dans la numérotation des Eléments présentés peuvent être constatés. Par ailleurs, pour certains des Eléments requis pour ce type d'Obligations et d'Emetteur, il est possible qu'aucune information pertinente ne puisse être fournie au titre de cet Elément. Dans ce cas, une brève description de l'Elément concerné est présentée dans le Résumé et est accompagnée de la mention « Sans objet ».

Section A - Introduction et avertissements

Elément	Description de l'Elément	
A.1	Avertissement général selon lequel le résumé doit être lu comme une introduction et disposition concernant les actions en justice	Le présent résumé doit être lu comme une introduction au Prospectus de Base et aux Conditions Définitives applicables. Dans ce résumé, sauf précision contraire et à l'exception de l'utilisation qui en est faite au premier paragraphe de l'Elément D.3, "Prospectus de Base" signifie le Prospectus de Base de BNPP, en date du 13 juin 2016 tel que modifié ou complété à tout moment par des suppléments. Au premier paragraphe de l'Elément D.3, "Prospectus de Base" signifie le Prospectus de Base de BNPP en date du 13 juin 2016
		<ul> <li>Toute décision d'investir dans les Obligations concernées doit être fondée sur un examen exhaustif du Prospectus de Base dans son ensemble, y compris tous documents incorporés par référence et les Conditions Définitives applicables.</li> </ul>
		<ul> <li>Lorsqu'une action concernant l'information contenue dans le Prospectus de Base et les Conditions Définitives applicables est intentée devant un tribunal d'un État Membre de l'Espace Economique Européen, l'investisseur plaignant peut, selon la législation nationale de l'État Membre où l'action est intentée, avoir à supporter les frais de traduction de ce Prospectus de Base et des Conditions Définitives applicables avant le début de la procédure judiciaire.</li> </ul>
		• Aucune responsabilité civile ne sera recherchée auprès de l'Emetteur dans cet État Membre sur la seule base du présent résumé, y compris sa traduction, à moins que le contenu du résumé ne soit jugé trompeur, inexact ou contradictoire par rapport aux autres parties du Prospectus de Base et des Conditions Définitives applicables, ou, une fois les dispositions de la Directive 2010/73/UE transposées dans cet État Membre, à moins qu'il ne fournisse pas, lu en combinaison avec les autres parties du Prospectus de Base et des Conditions Définitives applicables, les informations clés (telles que définies à l'Article 2.1(s) de la Directive Prospectus)

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		permettant d'aider les investisseurs lorsqu'ils envisagent
A 0	0	d'investir dans ces Obligations.
A.2	Consentement à l'utilisation du Prospectus de Base, période de validité et autres conditions y afférentes	[Sans objet – les Obligation n'ont pas été offertes au public sous forme d'une Offre Non-exemptée.] [Consentement: Sous réserve des conditions mentionnées cidessous, l'Emetteur consent à l'utilisation du Prospectus de Base pour les besoins de la présentation d'une Offre Non-exemptée d'Obligations par les Agents Placeurs[, [noms des intermédiaires financiers spécifiques énumérés dans les Conditions Définitives]] [et] [par chaque intermédiaire financier dont le nom est publié sur le site Internet de l'Emetteur (https://rates-globalmarkets.bnpparibas.com/gm/Public/LegalDocs.aspx) qui est
		identifié comme un Offreur Autorisé au titre de l'Offre Non-exemptée concernée [ainsi que tout intermédiaire financier qui est habilité à faire de telles offres en vertu de la législation applicable transposant la Directive concernant les marchés d'instruments financiers (Directive 2004/39/CE), à condition que l'intermédiaire financier en question publie sur son site Internet la déclaration suivante (les passages entre crochets devant être dûment complétés par les informations pertinentes):  "Nous, [indiquer la dénomination de l'intermédiaire financier], nous
		référons à l'offre des [indiquer l'intitulé des Obligations concernées] (les "Obligations") décrites dans les Conditions Définitives en date du [indiquer la date] (les "Conditions Définitives") publiées par BNP Paribas (l'"Emetteur"). En considération de l'offre faite par l'Emetteur de consentir à notre utilisation du Prospectus de Base (tel que défini dans les Conditions Définitives) en relation avec l'offre d'Obligations dans [préciser les États Membres] durant la Période d'Offre et sous réserve des autres conditions auxquelles ce consentement est soumis, telles qu'elles sont chacune définies dans le Prospectus de Base, nous acceptons par les présentes l'offre faite par l'Emetteur conformément aux Conditions de l'Offreur Autorisé (tel que défini dans le Prospectus de Base) et confirmons que nous utilisons le Prospectus de Base en conséquence."]
		Période d'Offre: Le consentement de l'Emetteur visé ci-dessus est donné pour des Offres Non-exemptées d'Obligations pendant [préciser ici la période d'offre de l'émission] (la "Période d'Offre").  Conditions du consentement: Les conditions du consentement de l'Emetteur [(outre les conditions visées ci-dessus)] sont telles que ce consentement (a) n'est valable que pendant la Période d'Offre; et (b) ne porte que sur l'utilisation du Prospectus de Base pour faire des Offres Non-exemptées de la Tranche d'Obligations concernée en [préciser chaque État Membre dans lequel la Tranche d'Obligations
		CONCERNE LES ARRANGEMENTS  CONCERNANT LE PRIX, LES  ALLOCATIONS, LES DEPENSES ET LE RÈGLEMENT. LES  INFORMATIONS  ADEQUATES SERONT ADRESSEES PAR  L'OFFREUR AUTORISÉ AU MOMENT DE CETTE OFFRE.

# Section B - Emetteur

Elément	Description de l'Elément	
B.1	Raison sociale et nom commercial de l'Emetteur	BNP Paribas ("BNPP" ou la "Banque" ou l'"Emetteur").
B.2	Domicile/ forme juridique/ législation/ pays de constitution	L'Emetteur a été constitué en France sous la forme d'une société anonyme de droit français et agréée en qualité de banque, dont le siège social est situé 16, boulevard des Italiens – 75009 Paris, France.
B.4b	Information sur les tendances	Conditions macroéconomiques
		L'environnement macroéconomique et de marché affecte les résultats de la Banque. Compte tenu de la nature de son activité, la Banque est particulièrement sensible aux conditions macroéconomiques et de marché en Europe, qui ont connu des perturbations au cours des dernières années.
		En 2015, l'activité économique mondiale est restée modérée. Dans les pays émergents, l'activité a ralenti tandis qu'une reprise modeste s'est poursuivie dans les pays développés. Trois transitions importantes continuent d'influer sur les perspectives mondiales : la diminution de la croissance économique en Chine, la baisse des prix de l'énergie et d'autres produits de base et un premier durcissement de la politique monétaire aux États-Unis dans le contexte d'une reprise interne résiliente tandis que les banques centrales de plusieurs grands pays développés continuent d'assouplir leur politique monétaire. Les prévisions économiques du FMI pour l'année 2016 tablent sur une reprise progressive de l'activité mondiale, mais avec de faibles perspectives de croissance à moyen terme dans les pays développés et dans les pays émergents.
		Dans ce contexte, on peut souligner les deux risques suivants :
		Instabilité financière liée à la vulnérabilité des pays émergents
		Bien que l'exposition du Groupe BNP Paribas dans les pays émergents soit limitée, la vulnérabilité de ces économies peut conduire à des perturbations du système financier mondial qui toucheraient le Groupe BNP Paribas et pourraient affecter ses résultats.
		On observe en 2015, dans les économies de nombreux pays émergents, une augmentation des engagements en devises alors que les niveaux d'endettement (en devises comme en monnaie locale) sont déjà élevés. Par ailleurs, les perspectives d'un relèvement progressif des taux directeurs aux États-Unis (première hausse décidée par la Réserve Fédérale en décembre 2015) ainsi qu'une volatilité financière accrue liée aux inquiétudes autour de la croissance dans les pays émergents, ont contribué à un durcissement des conditions financières extérieures, à des sorties de capitaux, à de nouvelles dépréciations monétaires dans beaucoup de pays émergents et à une augmentation des risques pour les banques. Ce qui précède pourrait conduire à des dégradations de notations souveraines.

Dans un contexte de possible normalisation des primes de risque, il existe un risque de perturbations sur les marchés mondiaux (hausse des primes de risque, érosion de la confiance, déclin de la croissance, report ou ralentissement de la normalisation des politiques monétaires, baisse de la liquidité des marchés, problème de valorisation des actifs, baisse de l'offre de crédit et désendettement désordonné) qui affecteraient l'ensemble des établissements bancaires.

Risques systémiques liés à la conjoncture et à la liquidité de marché

La prolongation d'une situation de taux exceptionnellement bas peut favoriser une prise de risque excessive chez certains acteurs du système financier : augmentation des maturités des financements et des actifs détenus, politique d'octroi de crédit moins sévère, progression des financements à effet de levier.

Certains de ces acteurs (assureurs, fonds de pension, asset managers, etc) ont une dimension de plus en plus systémique et en cas de turbulences de marché (par exemple liées à une hausse brutale des taux et/ou un réajustement marqué des prix), ces acteurs pourraient être amenés à dénouer de larges positions dans un contexte où la liquidité de marché se révèlerait relativement fragile.

De telles tensions sur la liquidité pourraient être exacerbées par l'augmentation récente du volume des actifs sous gestion confiés à des structures investissant dans des actifs peu liquides.

# Législation et réglementations applicables aux institutions financières

Les évolutions récentes et à venir des législations et réglementations applicables aux institutions financières peuvent avoir un impact significatif sur la Banque. Les mesures adoptées récemment ou qui sont (ou dont les mesures d'application sont) encore en projet, qui ont, ou sont susceptibles d'avoir un impact sur la Banque, comprennent notamment :

- les réformes dites structurelles comprenant la loi bancaire française du 26 juillet 2013, imposant aux banques une filialisation ou séparation des opérations dites « spéculatives » qu'elles effectuent pour compte propre de leurs activités traditionnelles de banque de détail, la « règle Volcker » aux États-Unis qui restreint la possibilité des entités bancaires américaines et étrangères de conduire des opérations pour compte propre ou de sponsoriser ou d'investir dans les fonds de capital investissement (« private equity ») et les hedge funds, ainsi que les évolutions possibles attendues en Europe :
- les réglementations sur les fonds propres : CRD IV/CRR, le standard international commun de capacité d'absorption des pertes (« total-loss absorbing capacity » ou « TLAC »), et la désignation de la Banque en tant qu'institution financière d'importance systémique par le Conseil de stabilité financière;
- le Mécanisme européen de Surveillance Unique ainsi que l'ordonnance du 6 novembre 2014;
- la Directive du 16 avril 2014 relative aux systèmes de garantie des dépôts et ses actes délégués et actes d'exécution, la Directive du 15 mai 2014 établissant un cadre pour le Redressement et la Résolution des Banques, le Mécanisme

- de Résolution Unique instituant le Conseil de Résolution Unique et le Fonds de Résolution Unique ;
- le Règlement final de la Réserve Fédérale des États-Unis imposant des règles prudentielles accrues pour les opérations américaines des banques étrangères de taille importante, notamment l'obligation de créer une société holding intermédiaire distincte située aux Etats-Unis (capitalisée et soumise à régulation) afin de détenir les filiales américaines de ces banques;
- Les nouvelles règles pour la régulation des activités de dérivés négociés de gré à gré au titre du Titre VII du Dodd-Frank Wall Street Reform and Consumer Protection Act notamment les exigences de marge pour les produits dérivés non compensés et pour les produits dérivés sur titres conclus par les banques actives sur les marchés de dérivés (« swap dealers »), les principaux intervenants non bancaires sur les marchés de dérivés (« major swap participants »), les banques actives sur les marchés de dérivés sur titres (« security-based swap dealers ») et les principaux intervenants non-bancaires sur les marchés de dérivés sur titres (« major security-based swap participants »), ainsi que les règles de la U.S. Securities and Exchange Commission imposant l'enregistrement des banques actives sur les marchés de dérivés sur titres et des principaux intervenants non-bancaires sur les marchés de dérivés sur titres ainsi que les obligations de transparence et de reporting des transactions de dérivés sur titres ;
- la nouvelle directive et le règlement Marché d'instruments financiers (MiFID et MiFIR), ainsi que les réglementations européennes sur la compensation de certains produits dérivés négociés de gré-à-gré par des contreparties centrales et la déclaration des opérations de financement sur titres auprès de référentiels centraux.

#### Cyber-risque

Au cours des années passées, les institutions du secteur financier ont été touchées par nombre de cyber incidents, notamment par des altérations à grande échelle de données compromettant la qualité de l'information financière. Ce risque perdure aujourd'hui et la Banque, tout comme d'autres établissements bancaires s'est mise en ordre de marche afin de mettre en place des dispositifs permettant de faire face à des cyber attaques propres à détruire ou à endommager des données et des systèmes critiques et à gêner la bonne conduite des opérations. Par ailleurs, les autorités réglementaires et de supervision prennent des initiatives visant à promouvoir l'échange d'informations en matière de cyber sécurité et de cyber criminalité, à améliorer la sécurité des infrastructures technologiques et à mettre en place des plans efficaces de rétablissement consécutifs à un cyber incident.

# B.5 Description du Groupe

BNPP est un leader européen des services bancaires et financiers et possède quatre marchés domestiques de banque de détail en Europe: la Belgique, la France, l'Italie et le Luxembourg. Il est présent dans 75 pays et compte plus de 189.000 collaborateurs, dont près de 147.000 en Europe. BNPP est la société mère du Groupe BNP Paribas (ensemble le "**Groupe BNPP**").

B.9	Prévision ou estimation du bénéfice		•	ou estimation du bénéfice ctus de Base sur lequel ce		
B.10	Réserves contenues dans le rapport d'audit	informations finar Base.] [Le rappo contenues dans	ncières historiques conten rt d'audit sur les informati	ns le rapport d'audit sur les ues dans le Prospectus de ions financières historiques contient la/les réserve(s)		
B.12		ncières historiques (				
	Données Financ	ières Annuelles C	omparées – En millions o			
			31/12/2015	31/12/2014*		
	Produit Net Banca	niro	<b>(auditées)</b> 42.938	(auditées) 39.168		
	Coût du Risque	alle	(3.797)	(3.705)		
	Résultat Net, part	du Groupe	6.694	157		
	rtesuitat rvet, part	du Oroupe	31/12/2015	31/12/2014*		
	Ratio Common e		10,9%	10,3%		
			31/12/2015	31/12/2014*		
			(auditées)	(auditées)		
	Total du bilan con	solidé	1.994.193	2.077.758		
	Total des prêts e clientèle	Total des prêts et créances sur la clientèle		657.403		
	Total des dettes e	envers la clientèle	700.309	641.549		
	Capitaux Propres	(part du Groupe)	96.269	89.458		
	* Données retraitées par application de l'interprétation IFRIC 21.					
	Données Financ	Données Financières Annuelles Comparées – En millions d'EUR				
			1Q16	1Q15		
			(non auditées)	(non auditées)		
	Produit Net Banca	aire	10.844	11.065		
	Coût du Risque		(757)	(1.044)		
	Résultat Net, Part	Résultat Net, Part du Groupe		1.648		
			31/03/2016	31/12/2015		
	Ratio Common E 3 pleinement app	' '	11,0%	10,9%		
			31/03/2016	31/12/2015		
			(non auditées)	(auditées)		
	Total du bilan con	solidé	2.121.021	1.994.193		
	Total consolidé créances sur la cl		691.620	682.497		
	Total consolidé d	les dettes envers	710.173	700.309		

	la clientèle			
	Capitaux propres	(Part du Groupe)	98.549	96.269
	Déclarations relatives à l'absence de changement significatif ou de changemen défavorable significatif			
	Il ne s'est produit aucun changement significatif dans la situation financière ou commerciale du Groupe BNPP depuis le 31 décembre 2015 (date de clôture de la dernière période comptable pour laquelle des états financiers audités ont été publiés). Il ne s'est produit aucun changement défavorable significatif dans les perspectives de BNPP ou du Groupe BNPP depuis le 31 décembre 2015 (date de clôture de la dernière période comptable pour laquelle des états financiers audités ont été publiés).			
B.13	Evénements impactant la solvabilité de l'Emetteur	Sans objet, au 13 juin 2016 et à la connaissance de l'Emetteur, il ne s'est produit aucun événement récent qui présente un intérêt significatif pour l'évaluation de la solvabilité de l'Emetteur depuis le 31		
B.14	Dépendance à l'égard d'autres		paragraphe suivant, BNPF du Groupe BNPP.	P n'est pas dépendant des
	entités du groupe	Paribas Partners France fin 2003, informatique pou françaises (BNP Cardif) ou eu dispositif contrac jusqu'à fin 2017.	for Innovation » (BP2I) délivre des services d'in ur BNP Paribas SA et Paribas Personal Finan ropéennes (Suisse, Italie tuel avec IBM France a	nt la co-entreprise « BNP qui, constituée avec IBM frastructure de production plusieurs de ses filiales ace, BP2S, BNP Paribas ). Mi-décembre 2011, le été renouvelé et prorogé eté conclu en étendant ce
		Paribas exerce uparts égales avec disposition de BP bâtiments et cer gouvernance mis	une forte influence sur ce c IBM France : les personr l'2l composent la moitié de utres de traitement sont la e en œuvre garantit contra	nnel d'IBM France ; BNP tte entité qu'elle détient à nels de BNP Paribas mis à son effectif permanent, les a propriété du Groupe, la ctuellement à BNP Paribas ation au sein du Groupe si
			nfrastructure de productio	pe IBM, assure également n informatique pour BNP
		fournisseur exter	rne : Fidelity Information Cofinoga France est ass	est est assurée par un Services. La production surée par SDDC, société
		Voir l'Elément B.5	ci-dessus.	
B.15	Principales activités	BNP Paribas détidiactivité:	ent des positions clés dans	ses deux domaines
		Retail Ba	nking and Services regroup	pant :
		• <i>L</i>	Domestic Markets composé	de:
		•	Banque de Détail er	n France (BDDF),
		•	BNL Banca Comme de détail en Italie,	erciale (BNL bc), banque
		•	Banque De Détail e	n Belgique (BDDB),

	1		
		<ul> <li>Autres activités de Domestic Markets y compris la Banque de Détail et des Entreprises au Luxembourg (BDEL);</li> </ul>	
		International Financial Services, composé de	
		Europe-Méditerranée,	
		BancWest,	
		Personal Finance,	
		Assurance,	
		Gestion Institutionnelle et Privée;	
		Corporate and Institutional Banking (CIB) regroupant:	
		Corporate Banking,	
		Global Markets,	
		Securities Services.	
B.16	Actionnaires de contrôle	Aucun des actionnaires existants ne contrôle BNPP, que ce soit directement ou indirectement. Au 31 décembre 2015, les principaux actionnaires sont la Société Fédérale de Participations et d'Investissement (SFPI), société anonyme d'intérêt public agissant pour le compte du gouvernement belge, qui détient 10,3% du capital social, BlackRock Inc. qui détient 5,1% du capital social et le Grand-Duché de Luxembourg, qui détient 1,0% du capital social. A la connaissance de BNPP, aucun actionnaire autre que SFPI et Blackrock Inc. ne détient plus de 5% de son capital ou de ses droits de vote.	
B.17	Notations de crédit sollicitées	[Les notations à long terme de BNPP sont : [A avec une perspective stable (Standard & Poor's Credit Market Services France SAS)], [A1 avec une perspective stable (Moody's Investors Service Ltd.)], [A+ avec une perspective stable (Fitch France S.A.S.)] et [AA ( <i>low</i> ) avec une perspective stable (DBRS Limited)]. Les notations à court terme de BNPP sont : [A-1 (Standard & Poor's Credit Market Services France SAS)], [P-1 (Moody's Investors Service Ltd.)], [F1 (Fitch France S.A.S.)] et [R-1 ( <i>middle</i> ) (DBRS Limited)]. Les Obligations [[n']ont [pas] été / devraient être ] notées [[●] par [●]].	
		Une notation n'est pas une recommandation d'achat, de vente ou de détention des titres concernés et peut être suspendue, réduite ou révoquée à tout moment.]	
		[Sans objet – Aucune notation n'a été attribuée à l'Emetteur ou à ses titres de dette à la demande ou avec la coopération de l'Emetteur dans le processus de notation.]	

Section C - Valeurs Mobilières

Elément	Description de l'Elément	
C.1	Nature et catégorie des valeurs mobilières/ numéro d'identification (Code ISIN)	Les Obligations sont émises en Souches. Le Numéro de Souche des Obligations est [●]. Le numéro de Tranche est [●].
		Le Code ISIN est : [●].
		Le Code Commun est : [●].
		[Les Obligations seront consolidées et formeront une souche unique avec [identifier les Tranches antérieures] à compter de [la Date d'Emission/l'échange du Certificat Temporaire d'Emission d'Obligations au Porteur contre intérêts dans le Certificat Permanent d'Emission d'Obligations au Porteur, qui devrait avoir lieu le ou aux environs du [spécifier la date]].]
		Les Obligations sont des [Obligations à Règlement en Numéraire/ Obligations à Règlement Physique)].
C.2	Devise	La devise de cette Souche d'Obligations est [●] ([●]).
C.5	Restrictions à la libre négociabilité	Les Obligations seront librement négociables, sous réserve des restrictions d'offre et de vente prévues au paragraphe Souscription et Vente, et par la Directive Prospectus et les lois de toute juridiction dans laquelle les Obligations concernées sont offertes ou vendues.
C.8	Droits s'attachant aux Obligations	Les Obligations émises dans le cadre du Programme seront soumises à des modalités concernant, entre autres, les questions suivantes :
		Rang de Créance des Obligations et Subordination (Rang)
		Les Obligations sont des Obligations [Senior]/[Subordonnées].
		[Les Obligations Senior constituent des obligations directes, inconditionnelles, non assorties de sûretés et non subordonnées de l'Emetteur et viennent et viendront au même rang entre elles et pari passu au moins avec toutes les autres dettes directes, inconditionnelles, non assorties de sûretés et non subordonnées de l'Emetteur (sous réserve des exceptions relatives aux dettes privilégiées en vertu de la loi).]
		[A insérer dans le cadre d'une émission d'Obligations Subordonnées lorsque des Titres Subordonnées Existants sont en cours: Le rang des Obligations Subordonnées émises dans le cadre du Programme sera et peut évoluer comme suit :
		(i) Rang tant que des Titres Subordonnés Existants sont en cours :
		Tant que les Titres Subordonnés Existants (tels que définis cidessous) sont en circulation, le principal et les intérêts des Obligations Subordonnées constituent des obligations directes, inconditionnelles, non assorties de sûretés et subordonnées de BNPP et viennent et viendront au même rang entre elles et <i>pari passu</i> avec toutes les autres dettes directes, inconditionnelles, non assorties de sûretés et subordonnées de BNPP, présentes et futures. Sous réserve de la loi applicable, en cas de liquidation volontaire de BNPP, de procédure d'insolvabilité ou de toute autre procédure similaire affectant BNPP, les droits des porteurs au paiement du principal et des intérêts au titre des Obligations Subordonnées seront subordonnés au paiement intégral des créanciers non subordonnés (y compris les déposants) de

BNPP et, sous réserve de ce paiement intégral, ces porteurs seront payés en priorité par rapport aux prêts participatifs consentis à BNPP, aux titres participatifs émis par BNPP et toute obligation dite "super subordonnée" (c'est-à-dire des engagements subordonnés de dernier rang) de l'Emetteur. Les Obligations Subordonnées sont émises conformément aux dispositions de l'article L.228-97 du Code de commerce.

"Titres Subordonnés Existants" signifie les Souches visées cidessous, étant toutefois entendu que si une Souche devait être modifiée d'une manière qui aurait pour effet de permettre à BNPP d'émettre des titres subordonnés de rang senior à cette Souche, cette Souche serait réputée ne plus constituer un Titre Subordonné Existant.

ISIN Code:

XS0070291876

XS0098330482

XS0111271267

XS0123523440

XS0142073419

XS0152588298

FR0010092189

XS0214573023

FR0010203240

FR0010517334

XS0320303943

XS0354181058

FR0000572646

XS1120649584

US05579T5G71

XS1046827405

(ii) Rang dès lors qu'aucun Titre Subordonné Existant n'est plus en cours :

En cas de remboursement ou rachat et annulation de la totalité des Titres Subordonnés Existants, le principal et les intérêts des Obligations Subordonnées constitueront des obligations directes, inconditionnelles, non assorties de sûretés et subordonnées de BNPP et viennent et viendront au même rang entre elles et *pari passu* avec :

- (a) toute obligation ou tout instrument constituant des Fonds Propres de Catégorie 2 (*Tier 2 Capital*) de BNPP ; et
- (b) toute autre obligation ou tout autre instrument de BNPP qui viennent ou sont supposés venir au même rang que les Obligations Subordonnées.

Sous réserve de la loi applicable, en cas de liquidation volontaire de BNPP, de procédure d'insolvabilité ou de toute autre procédure similaire affectant BNPP, les droits des porteurs au paiement du principal et des intérêts au titre des Obligations Subordonnées seront :

(a) subordonnés au paiement intégral :

- (i) des créanciers non subordonnés de BNPP; et
- (ii) des Créanciers Eligibles de BNPP;
- (b) payés en priorité par rapport aux prêts participatifs consentis à BNPP et aux titres participatifs émis par BNPP et toute obligation dite "super subordonnée" (c'est-à-dire des engagements subordonnés de dernier rang) de l'Emetteur.

Les Obligations Subordonnées sont émises conformément aux dispositions de l'article L.228-97 du Code de commerce.

"Créanciers Eligibles" signifie tout créancier détenant une créance qui vient ou est supposée venir à un rang supérieur par rapport aux Obligations Subordonnées

Afin de lever toute ambiguïté, les modifications relatives au rang mentionnées dans ce paragraphe (ii) s'appliqueront automatiquement à toutes Obligations Subordonnées existantes dès lors qu'aucun Titre Subordonné Existant ne sera plus en cours, sans qu'une quelconque action de l'Emetteur soit nécessaire.]

[A insérer dans le cadre d'une émission d'Obligations Subordonnées lorsque des Titres Subordonnés Existants ne sont plus en cours: Le principal et les intérêts des Obligations Subordonnées constitueront des obligations directes, inconditionnelles, non assorties de sûretés et subordonnées de BNPP et viennent et viendront au même rang entre elles et pari passu avec :

- (a) toute obligation ou tout instrument constituant des Fonds Propres de Catégorie 2 (*Tier 2 Capital*) de BNPP ; et
- (b) toute autre obligation ou tout autre instrument de BNPP qui viennent ou sont supposés venir au même rang que les Obligations Subordonnées

Sous réserve de la loi applicable, en cas de liquidation volontaire de BNPP, de procédure d'insolvabilité ou de toute autre procédure similaire affectant BNPP, les droits des porteurs au paiement du principal et des intérêts au titre des Obligations Subordonnées seront :

- (a) subordonnés au paiement intégral:
  - (i) des créanciers non subordonnés de BNPP; et
  - (ii) des Créanciers Eligibles de BNPP;
- (b) payés en priorité par rapport aux prêts participatifs consentis à BNPP et aux titres participatifs émis par BNPP et toute obligation dite "super subordonnée" (c'est-à-dire des engagements subordonnés de dernier rang) de l'Emetteur.

Les Obligations Subordonnées sont émises conformément aux dispositions de l'article L.228-97 du Code de commerce.

"Créanciers Eligibles" signifie tout créancier détenant une créance qui vient ou est supposée venir à un rang supérieur par rapport aux Obligations Subordonnées.]

# Maintien de l'Emprunt à son Rang

Les modalités des Obligations ne contiendront aucune clause de maintien de l'emprunt à son rang.

# Cas de Défaut

[Les modalités des Obligations Senior prévoiront des cas de défaut, y

compris le défaut de paiement, le défaut d'exécution ou le non-respect des obligations de l'Emetteur en vertu des Obligations et l'insolvabilité ou la liquidation de l'Emetteur.]

[Les modalités des Obligations Subordonnées ne contiendront aucun cas de défaut. Toutefois, le porteur d'une Obligation Subordonnée peut, après notification écrite à l'Agent de Paiement Principal et avant qu'il n'ait été remédié à tous les cas de défaut, obtenir l'exigibilité anticipée de cette Obligation Subordonnée, avec l'intérêt couru s'y rapportant, s'il y en a, à compter de la date à laquelle cette notification a été reçue par l'Agent de Paiement Principal, si l'Emetteur fait l'objet d'une décision de liquidation judiciaire ou adopte une résolution effective décidant de procéder à sa liquidation amiable.]

#### Assemblées Générales

Les modalités des Obligations contiendront des dispositions relatives à la convocation d'assemblées générales des Obligataires, afin d'examiner des questions affectant leurs intérêts en général. Ces dispositions permettront à des majorités définies de lier tous les obligataires, y compris ceux qui n'ont pas assisté et voté à l'assemblée concernée et ceux qui ont voté d'une manière contraire à celle de la majorité.

[Dans le cas d'Obligations de droit français : les Obligataires, pour toutes les Tranches d'une Souche, seront automatiquement regroupés dans une masse (la "Masse") pour la défense de leurs intérêts communs

La Masse agira en partie par l'intermédiaire d'un représentant (le "**Représentant**") et en partie par l'intermédiaire d'une assemblée générale des Obligataires ("l'**Assemblée Générale**").]

#### Fiscalité

Tous les paiements relatifs aux Obligations seront effectués libres de toute retenue à la source ou de tout prélèvement libératoire au titre de tous impôts et taxes imposés par la France, toute subdivision politique de celle-ci ou toute autre autorité française ayant pouvoir de prélever l'impôt, sauf si cette retenue à la source ou ce prélèvement libératoire est exigé(e) par la loi. Si une telle retenue à la source ou un tel prélèvement libératoire est effectué, l'Emetteur sera tenu, excepté dans certaines circonstances limitées, de payer des montants additionnels pour couvrir les montants ainsi déduits.

Les paiements seront soumis dans tous les cas (i) aux lois et réglementations fiscales ou autres qui leur sont applicables dans le lieu de paiement, mais sans préjudice des dispositions de la Modalité 6 des Modalités des Obligations de droit anglais ou de la Modalité 6 des Modalités des Obligations de droit français, le cas échéant, (ii) à toute retenue à la source ou tout prélèvement libératoire devant être effectué en vertu d'un accord de la nature décrite à la Section 1471(b) de l'U.S. Internal Revenue Code de 1986 (le "Code"), ou qui est autrement imposé en vertu des Sections 1471 à 1474 du Code, de toutes réglementations ou conventions prises pour leur application, de toutes leurs interprétations officielles ou (sans préjudice des dispositions de la Modalité 6 des Modalités des Obligations de droit anglais ou de la Modalité 6 des Modalités des Obligations de droit français, le cas échéant) de toute loi prise pour appliquer une approche intergouvernementale de celles-ci, et (iii) à toute retenue à la source ou tout prélèvement libératoire devant être effectué en vertu de la Section 871(m) du Code.

# **C.9** Intérêts/ Remboursement

# Loi applicable

[Sous réserve de dispositions ci-dessous] [C]ette Souche d'Obligations est soumise au droit [anglais/français]. [La Modalité 2(b) des Modalités des Obligations de droit anglais est soumise au droit Français.]

# [Intérêts

[Insérer en cas d'Obligations ne portant pas intérêt : Les Obligations ne portent ou ne paient pas d'intérêts.] [Insérer en cas d'Obligations vendues en-dessous de leur montant nominal : et seront offertes et vendues avec une décote par rapport à leur montant nominal.]

[Les Obligations [portent/paient] intérêt [à compter de leur date d'émission/à compter de [●]] au taux fixe de [●] % par an. [Le rendement des Obligations est de [●] %.] [Les intérêts seront payés [annuellement] [à terme échu] le [●] de chaque année. Le premier paiement d'intérêts interviendra le [●].]

[Les Obligations [portent/paient] intérêt [à compter de leur date d'émission/à compter de [●] jusqu'à la Première Date de Réinitialisation exclue, au taux fixe de [●] % par an. De la Première Date de Réinitialisation incluse à la Seconde Date de Réinitialisation exclue ou, s'il n'y en a pas, la Date de Maturité au Premier Taux d'Intérêts Réinitialisé ; et pour chaque Période de Réinitialisation Ultérieure suivante (s'il y en a), au Taux d'Intérêts Réinitialisé Ultérieur [le rendement des Obligations est de [●] %.] [Les intérêts] seront payés [annuellement] [à terme échu] le [●] de chaque année.

[Les Obligations [portent/paient] intérêt [à compter de leur date d'émission/à compter de [●]] à taux variable calculé par référence à [préciser le taux de référence pour les Obligations à émettre] [plus/moins] une marge de [●] %. [Les intérêts seront payés [trimestriellement/semestriellement/annuellement] [à terme échu] le [●] de chaque année. Le premier paiement d'intérêts interviendra le [●].]

[Les Obligations [portent/paient] intérêt [à compter de leur date d'émission/à compter du [●]] à un [taux structuré calculé par référence à [indiquer le sous-jacent] (le/les "Sous-Jacent(s) de Référence")]. payés intérêts seront [trimestriellement/ semestriellement/annuellement] [à terme échu] le [●] de chaque année. Le premier paiement d'intérêts interviendra le [●].]

Le taux d'intérêt est calculé comme défini ci-dessous :

[Coupon Fixe SPS]

[Coupon Montant Variable SPS]

[Coupon Digital]

[Coupon Snowball Digital]

[Coupon Accrual Digital]

[Coupon Stellar]

[Coupon Cappuccino]

[Coupon Ratchet]

[Coupon Driver]

[Coupon Sum]

[Coupon Option Max]

[Coupon Nova]

[Coupon FX Vanilla]

[Coupon FI Digital]

[Coupon FX Digital]

[Coupon Range Accrual]

[Coupon FX Range Accrual]

[Coupon FX Memory]

[Coupon Combination Floater]

[Coupon PRDC]

[Coupon FI Digital Floor]

[Coupon FI Digital Cap]

[Coupon FI Target]

[Insérer si le Changement du Coupon est applicable : Si [l'Emetteur choisit de modifier le taux d'intérêt][un Cas de Changement Automatique du Coupon intervient], le taux d'intérêt des Obligations sera modifié et à compter de la Date Changement de Coupon [notifiée aux investisseurs] [immédiatement après l'occurrence du Cas de Changement Automatique du Coupon] les Obligations porteront intérêt au [préciser le taux].

[Au titre de chaque Obligation d'un montant nominal égal au Montant de Calcul, un Montant Additionnel de Changement de Coupon de [préciser] sera payable lors de la Date de Paiement d'Intérêts spécifiée dans les Conditions Définitives applicables comme étant la Date de Paiement de Changement Automatique du Coupon.]

["Cas de Changement Automatique du Coupon" désigne [préciser].]

"Date(s) de Changement du Coupon" désigne [préciser].]

[Insérer dans le cas d'Obligations Indexées sur un Evénement de Crédit :

Si une Date de Détermination de l'Evénement (caractérisée par la survenance d'un événement de crédit et la satisfaction de certaines conditions) survient au titre d'une Entité de Référence, les intérêts cesseront de courir pour la partie concernée de chaque Obligation Indexée sur un Evénement de Crédit (correspondant à une quote-part par Obligation Indexée sur un Evénement de Crédit du [montant nominal lié à l'entité de référence] [montant déprécié] pour l'Entité de Référence affectée), à compter de la [[date de fin de la période d'intérêts] [date de paiement des intérêts] précédant immédiatement une telle Date de Détermination de l'Evénement ou, dans le cas de la première période d'intérêts, la date de commencement d'intérêts] [Date de Détermination de l'Evénement] (comprise).]

[Les stipulations ci-dessus sont sujettes à des ajustements tels que prévus dans les Modalités des Obligations afin de prendre en compte les événements en relation avec les Sous-Jacents de Référence ou les Obligations. Cela pourrait conduire à des ajustements des Obligations [ou, dans certains cas, au remboursement anticipé des Obligations au un montant de remboursement anticipé (voir ci-dessous)].]

Remboursement

[A moins qu'il ne soit antérieurement remboursé, chaque Obligation sera remboursée le [●] [au [pair]/[[●]% de son montant nominal]][dans les conditions indiquées à l'Elément C.18.]

[Insérer si le Changement de la Formule de Paiement est applicable : Si [l'Emetteur choisit de modifier la [base de remboursement/de paiement] [la Formule de Paiement [Final]][s'il survient un Cas de Changement Automatique de la Formule de Paiement], la [Base de remboursement/paiement][la Formule de Paiement [Final]] des Obligations sera porté[e], à compter du [●] (la "Date de Changement de la Formule de Paiement"), pour passer à [spécifier la nouvelle formule de paiement issue du changement].

# "Cas de Changement Automatique de Formule de Paiement" désigne [préciser].]

[Les Obligations peuvent être remboursées par anticipation pour des raisons fiscales, pour le Montant de Remboursement Anticipé calculé conformément aux Modalités. [Les Obligations peuvent également être remboursées à l'option de l'Emetteur] [ou] [option des Obligataires], pour le Montant de Remboursement Optionnel égal à :

[Montant de Calcul x [●] %]

[[Formule de Paiement Final SPS Call (SPS Call Payout)] dans le cas d'Obligations remboursées par anticipation à l'option de l'Emetteur]

[[Formule de Paiement Final SPS Put (SPS Put Payout)] dans le cas d'Obligations remboursées par anticipation à l'option de l'Obligataire]

[Les Obligations peuvent également être remboursées par anticipation pour [spécifier toute autre option de remboursement anticipé applicable aux Obligations émises] à [spécifier le montant de remboursement anticipé et tous montants de remboursement maximum ou minimum, applicables aux Obligations émises.]]

# Représentant des Obligataires

[Aucun représentant des Obligataires n'a été nommé par l'Emetteur.]

[Dans le cas des Obligations de droit français : concernant la représentation des Obligataires : [Si les Conditions Définitives applicables stipulent que la clause « Masse Légale » s'applique, et pour toutes les Tranches d'une Souche quelconque : les Obligataires seront automatiquement groupés pour la défense de leurs intérêts communs dans une Masse et les dispositions du Code de commerce français relatives à la Masse s'appliqueront.] / [Si les Conditions Définitives applicables stipulent que la clause « Masse Contractuelle » s'applique, et pour toutes les Tranches d'une Souche quelconque : les Obligataires seront automatiquement groupés pour la défense de leurs intérêts communs dans une Masse. La Masse sera régie par les dispositions du Code de commerce français, à l'exception des Articles L.228-48, L. 228-59, L.228-65 II, L.228-71, R.228-63, R.228-57 et R.228-69.]

Les noms et adresses du Représentant initial de la Masse et son suppléant sont [●]. Le Représentant nommé pour la première Tranche de toute Souche d'Obligations sera le représentant de la Masse unique pour toutes les Tranches de cette Souche.]

Concernant les droits attachés aux Obligations, veuillez également vous référer à l'Elément C.8 ci-dessus.

C.10	Paiement des intérêts liés à un ou plusieurs instrument(s) dérivé(s)	[Sans objet] [Les paiements d'intérêts des Obligations seront déterminés par référence à la performance du/des Sous-Jacent(s) de Référence  Veuillez également vous référer aux Eléments C.9 ci-dessus et C.18 ci-dessous.
C.11	Admission à la Négociation	[Une demande d'admission des Obligations aux négociations sur [Euronext Paris]/[la Bourse du Luxembourg]/[●] [a été] [doit être] faite par l'Emetteur (ou pour son compte).]
		[Les Obligations ne seront pas admises aux négociations sur un quelconque marché.]
C.15	Description de l'impact de la valeur du sous-jacent sur la valeur de l'investissement	Le[s] [si les Obligations paient des intérêts, insérer : montant payable au titre des [intérêts] et] [montant à payer][actifs livrables] en [remboursement] [règlement] [est/sont] calculé[s] par référence [au]/[aux] Sous-Jacent[s] de Référence. Voir les Eléments C. 9 cidessus et C. 18 ci-dessous.
C.16	Echéance des Titres Dérivés	La Date de Maturité des Obligations est [●].
C.17	Procédure de Règlement	Cette Souche d'Obligations est remboursée [par livraison physique][en numéraire].
		L'Emetteur [dispose/ne dispose pas] d'une option pour modifier les modalités de règlement. [Les Porteurs d'Obligations peuvent choisir des modalités de règlement par livraison physique ou par paiement en numéraire.]
C.18	Produits des Titres Dérivés	Sur les droits s'attachant aux Obligations, voir l'Elément C.8 ci-dessus.
		[Voir l'Elément C.9 ci-dessus pour toute information sur les intérêts.].
		Remboursement Final
		A moins qu'elle n'ait été préalablement remboursée ou rachetée et annulée, chaque Obligation sera remboursée par l'Emetteur à la Date de Maturité [Insérer en cas de règlement en numéraire des Obligations : [au prix de [•]]/[à hauteur du Montant de Remboursement Final égal à [•]][Insérer en cas de règlement des Obligations par livraison physique : par livraison de [•] [les Montants des Droits à Règlement Physique, étant la quantité de [préciser les actifs pertinents] (les "Actifs Pertinents") égale à [•].]
		Formules de Paiements Final
		Formules de Paiement Final des Titres Structurés SPS (Structured Products Securities)
		[Obligations SPS Fixed Percentage : obligations à terme fixe qui ont un rendement égal à un pourcentage fixe.
		[Insérer la Formule de Paiement Final applicable telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]
		[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final) dans le Prospectus de Base concernant la Formule de Paiement Final applicable]

[Insérer la description de la Formule de Paiement Final telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

[Obligations Reverse Convertible: obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence et sur le niveau d'une barrière activante. Le capital n'est pas garanti.

# [Obligations SPS Reverse Convertible]

# [Obligations SPS Reverse Convertible Standard]

[Insérer la Formule de Paiement Final applicable telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final) dans le Prospectus de Base concernant la Formule de Paiement Final applicable]

[Insérer la description de la Formule de Paiement Final telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]]

[Obligations Vanilla: obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence. Le calcul du rendement peut être basé sur divers mécanismes [(y compris des mécanismes de [barrière activante][barrière désactivante])]. Le capital est [totalement garanti]/[partiellement garanti]/[non garanti].

[Obligations Vanilla Call]

[Obligations Vanilla Call Spread]

[Obligations Vanilla Put]

[Obligations Vanilla Put Spread]

[Obligations Vanilla Digital]

[Obligations Knock-in Vanilla Call]

[Obligations Knock-out Vanilla Call]

[Insérer la Formule de Paiement Final applicable telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final) dans le Prospectus de Base concernant la Formule de Paiement Final applicable]

[Insérer la description de la Formule de Paiement Final telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]]

[**Obligations Asian**: obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence qui est déterminé par application d'une méthode utilisant les moyennes. [Le calcul du rendement est basé sur divers mécanismes (y compris des mécanismes de [plafond][*lock-in*]).] Le capital est [totalement garanti]/[partiellement garanti]/[non garanti].

# [Obligations Asian]

# [Obligations Asian Spread]

# [Obligations Himalaya]

[Insérer la Formule de Paiement Final applicable telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final) dans le Prospectus de Base concernant la Formule de Paiement Final applicable]

[Insérer la description de la Formule de Paiement Final telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]]

[Obligations Auto-callable: obligations à terme fixe qui comprennent un mécanisme de remboursement anticipé automatique. Le rendement est indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence. Le calcul du rendement est basé sur divers mécanismes [(y compris sur un mécanisme de barrière activante)]. Le capital est [totalement garanti]/[partiellement garanti]/[non garanti].

# [Obligations Autocall]

### [Obligations Autocall One Touch]

# [Obligations Autocall Standard]

[Insérer la Formule de Paiement Final applicable telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final) dans le Prospectus de Base concernant la Formule de Paiement Final applicable]

[Insérer la description de la Formule de Paiement Final telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]]

[Obligations Indexées: obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence. Le calcul du rendement être basé sur divers mécanismes [(y compris des mécanismes de [barrière activante]/[désactivante])]. Le capital est [totalement garanti]/[partiellement garanti]/[non garanti].

[Obligations Certi plus : Booster]
[Obligations Certi plus : Bonus]
[Obligations Certi plus : Leveraged]
[Obligations Certi plus : Twin Win]

[Obligations Certi plus : Super Sprinter]

[Obligations Certi plus : Generic]

[Obligations Certi plus : Generic Knock-in]
[Obligations Certi plus : Generic Knock-out]

[Insérer la Formule de Paiement Final applicable telle que décrite en

Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final) dans le Prospectus de Base concernant la Formule de Paiement Final applicable]

[Insérer la description de la Formule de Paiement Final telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]]

[Obligations Ratchet: obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence. Le rendement est égal à la somme des rendements déterminés par application d'une formule (qui est [plafonnée]/[soumise à un plancher]). Le capital est [totalement garanti]/[partiellement garanti]/[non garanti].

[Insérer la Formule de Paiement Final applicable telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final) dans le Prospectus de Base concernant la Formule de Paiement Final applicable]

[Insérer la description de la Formule de Paiement Final telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]]

[**Obligations Sum**: obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence. Le calcul du rendement est égal à la somme pondérée des rendements déterminés par application de différentes formules de paiement. Le capital est [totalement garanti]/[partiellement garanti]/[non garanti].

[Insérer la Formule de Paiement Final applicable telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final) dans le Prospectus de Base concernant la Formule de Paiement Final applicable]

[Insérer la description de la Formule de Paiement Final telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]]

[Obligations Option Max: obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence. Le rendement est calculé par référence au rendement maximum déterminé par l'application d'autres formules de paiement. Le capital est [totalement garanti]/[partiellement garanti]/[non garanti].

[Insérer la Formule de Paiement Final applicable telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux

Formules de Paiement Final) dans le Prospectus de Base concernant la Formule de Paiement Final applicable

[Insérer la description de la Formule de Paiement Final telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]]

[Obligations Stellar: obligations à terme fixe qui ont un rendement indexé sur la performance d'un panier de Sous-Jacents de Référence. Le calcul du rendement, qui est soumis à un plancher, est obtenu par application de la moyenne des rendements de chaque Sous-Jacent de Référence du panier, chacun étant soumis à un plafond et un plancher.

[Insérer la Formule de Paiement Final applicable telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final) dans le Prospectus de Base concernant la Formule de Paiement Final applicable]

[Insérer la description de la Formule de Paiement Final telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]]

[Obligations Driver: obligations à terme fixe qui ont un rendement indexé sur la performance d'un panier de Sous-Jacents de Référence. Le calcul du rendement, qui est soumis à un plancher, est obtenu par référence à la moyenne des rendements du panier, où la performance du Sous-Jacent de Référence ayant la meilleure performance est fixée à un niveau déterminé.

[Insérer la Formule de Paiement Final applicable telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final) dans le Prospectus de Base concernant la Formule de Paiement Final applicable]

[Insérer la description de la Formule de Paiement Final telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]]

# Formules de Paiement Revenu Fixe (FI)

[Obligations FI FX Vanilla: obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence. Le rendement est calculé par référence à divers mécanismes [(y compris les mécanismes de [barrière activante]/[barrière désactivante])]. Le capital est [totalement garanti]/[partiellement garanti]/[non garanti].

[Insérer la Formule de Paiement Final applicable telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final) dans le Prospectus de Base concernant la Formule de Paiement Final applicable]

[Insérer la description de la Formule de Paiement Final telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]]

[**Obligations Digital**: obligations à terme fixe qui ont un rendement fixe qui dépend de la performance d'un ou plusieurs Sous-Jacents de Référence. Le rendement est calculé par référence à des mécanismes variés [(y compris des mécanismes de [plancher]/[plafond][et][barrière activante][et][barrière désactivante])].

# [Obligations Digital Floor]

# [Obligations Digital Cap]

# [Obligations Digital Plus]

[Insérer la Formule de Paiement Final applicable telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final) dans le Prospectus de Base concernant la Formule de Paiement Final applicable]

[Insérer la description de la Formule de Paiement Final telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]]

[Obligations liées à l'inflation: obligations à terme fixe qui ont un rendement indexé sur la performance d'un ou plusieurs Sous-Jacents de Référence.

[Insérer la Formule de Paiement Final applicable telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final) dans le Prospectus de Base concernant la Formule de Paiement Final applicable]

[Insérer la description de la Formule de Paiement Final telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]]

# Montant des Droits à Règlement Physique

[Insérer le Montant des Droits à Règlement Physique applicable tel que décrit en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

#### [Livraison du Sous-Jacent le Moins Performant]

# [Livraison du Sous-Jacent le Plus Performant]

# [Livraison du Sous-Jacent]

[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final) dans le Prospectus de Base concernant le Montant des Droits à Règlement Physique applicable]

[Insérer si la clause Livraison du Sous-Jacent le Moins Performant, la clause Livraison du Sous-Jacent le Plus Performant ou la clause Livraison du Sous-Jacent est spécifiée :

Le Montant du Droit à Règlement Physique sera arrondi à la baisse à l'unité la plus proche de chaque Actif Concerné pouvant être livré et, l'Emetteur paiera, au lieu de celui-ci, un montant égal à l'Arrondi et au Montant Résiduel.]

[Si les Obligations sont des Obligations Indexées sur un Evénement de Crédit et si une Date de Détermination de l'Evénement survient au titre d'une Entité de Référence [la partie concernée de] de chaque Obligation Indexée sur un Evénement de Crédit (correspondant à une quote-part par Obligation Indexée sur un Evénement de Crédit du montant nominal lié à l'entité de référence pour l'Entité de Référence affectée)] sera remboursée [au pro rata de son [Montant de Règlement par Enchères, sous réserve d'ajustement de règlement] [Montant de Règlement en Numéraire en cas d'Evénement de Crédit]] [par règlement physique] [Le montant impayé du principal de chaque Obligation Indexée sur un Evénement de Crédit sera réduit de la quote-part du montant de dépréciation applicable de l'Entité de Référence affectée et chaque Obligation Indexée sur un Evénement de Crédit sera remboursée, à la dernière date de règlement, du reste du [montant impayé du principal par Credit Linked Note] [plus (le cas échéant) d'une quote-part par Obligation Indexée sur un Evénement de Crédit des montants de recouvrement encourus agrégés, diminuée des coûts de dénouement agrégés]] [indiquer tout autre montant de remboursement ou de règlement applicable].

Si aucune Date de Détermination de l'Evénement ne survient [au titre d'une Entité de Référence], chaque Obligation Indexée sur un Evénement de Crédit sera remboursée au montant principal en circulation par Obligation Indexée sur un Evénement de Crédit [(ou la partie concernée)].]

# Remboursement Anticipé Automatique

S'il survient, [à une quelconque Date d'Evaluation du Remboursement Anticipé Automatique] [relative à une Période d'Evaluation du Remboursement Anticipé Automatique], un Cas de Remboursement Anticipé Automatique, les Obligations seront remboursées par anticipation pour le Montant de Remboursement Anticipé Automatique à la Date de Remboursement Anticipé Automatique.

Le Montant de Remboursement Anticipé Automatique au titre de chaque montant nominal d'Obligations égal au Montant de Calcul sera [égal au produit obtenu en multipliant (i) le Montant de Calcul par la somme de [●] (le "Pourcentage de Remboursement Anticipé Automatique") et [●] (le "Taux AER" (Taux de Remboursement Anticipé Automatique))]/[un montant égal à] :

Formules de Paiement en cas de Remboursement Anticipé Automatique

[Formule de Paiement en cas de Remboursement Anticipé Automatique SPS]

[Remboursement Anticipé Automatique Target]

[Remboursement Anticipé Automatique Sous-Jacent FI]

[Remboursement Anticipé Automatique Coupon FI]

[Insérer la Formule de Paiement Final applicable telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]

[Insérer la/les Formules, valeurs, autres informations telles que décrites en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final) dans le Prospectus de Base concernant la Formule de Paiement Final applicable]

[Insérer la description de la Formule de Paiement Final telle que décrite en Annexe 1 (Modalités additionnelles applicables aux Formules de Paiement Final)]]

["Cas de Remboursement Anticipé Automatique " désigne [insérer dans le cas où Remboursement Anticipé Automatique Target est applicable : le Coupon Cumulatif est égal ou supérieur à [insérer le Pourcentage de Remboursement Anticipé Automatique]]/ [Insérer dans le cas où Remboursement Anticipé Automatique Sous-Jacent FI est applicable: le [insérer pour tous les Sous- Jacent de Référence autres Considérée: Niveau Sousaue Devise du Jacent Référence][insérer si le Sous-Jacent de Référence est Devise Considérée: FX Coupon Performance] est (i) égal ou supérieur à [insérer Remboursement Anticipé Automatique Niveau 1] et (ii) inférieur ou égal à [insérer Remboursement Anticipé Automatique Niveau 2]]/[insérer si Remboursement Anticipé Automatique Coupon FI est applicable : le produit (i) du Taux d'Intérêt et (ii) la Fraction de Jours Décomptés, dans chaque cas, en reltion avec la Période d'Intérêts en Court est égal ou supérieur à [insérer le Pourcentage de Remboursement Automatique Anticipé]]/[insérer si Evaluation de RAA SPS est applicable ou, dans le cas d'Obligations Indexées sur Taux d'Intérêt, si Remboursement Anticipé Automatique Standard et Evaluation de RAA SPS sont applicables : l'Evaluation 1 de RAA SPS relative à un Cas 1 de RAA Sous-Jacent(s) est [supérieure à]/[supérieure ou égale à][inférieure à][inférieure ou égale à] [insérer le [Niveau/Prix] 1 de Remboursement Anticipé Automatique] [insérer si Cas 2 de Remboursement Anticipé Automatique est spécifié : et/ou l'Evaluation 2 de RAA SPS relative à un Cas 2 de RAA Sous-Jacent(s) est [supérieure à]/[supérieure ou égale à][inférieure à][inférieure ou égale à] [insérer le [Niveau/Prix] 2 de Remboursement Anticipé Automatique]]/[insérer si Evaluation RAA SPS n'est pas applicable : [insérer si Cas 1 de RAA Panier n'est pas applicable : [[le [niveau]/[prix]]/[la valeur] du Cas 1 de RAA Sous-Jacent(s)][le Niveau 1 de Référence du Sous-Jacent][le Prix 1 ETI][le Prix Spécifié relatif à un Cas 1 de RAA Sous-Jacent] [déterminé par l'Agent de Calcul [à la Date d'Evaluation du Remboursement Anticipé Automatique] à la Date 1 d'Evaluation du Remboursement de RAA appropriée]][insérer si Cas 1 de RAA Panier est applicable : le [montant déterminé par l'Agent de Calcul égal à la somme des valeurs pour chaque Cas 1 de RAA Sousle Panier comme le comprenant produit [niveau]/[prix]]/[de la valeur] de ce Cas 1 de RAA Sous-Jacent tel que déterminé par l'Agent de Calcul à l'Heure d'Evaluation du Remboursement Anticipé Automatique à la Date 1 d'Evaluation du Remboursement de RAA appropriée et (y) de la Pondération applicable][le Prix du Panier 1]] est [supérieur à]/[supérieur ou égal à][inférieur à][inférieur ou égal à] [insérer le [Niveau/Prix] 1 de Remboursement Anticipé Automatique][insérer si Cas 2 de Remboursement Anticipé Automatique est spécifié : et/ou [insérer si Cas 2 de RAA Panier n'est pas applicable : [le [niveau]/[prix]]/[ la valeur] du Cas 2 de RAA Sous-Jacent(s)][le Niveau 2 de Référence du Sous-Jacent][le Prix 2 ETI][le Prix Spécifié relatif au Cas 2 de RAA Sous-Jacent] [déterminé par l'Agent de Calcul [à l'Heure d'Evaluation du Remboursement Anticipé Automatique] à la Date 2 d'Evaluation du

Remboursement de RAA applicable]][insérer si Cas 2 RAA Panier est applicable : le [montant déterminé par l'Agent de Calcul égal à la somme des valeurs de chaque Cas 2 de RAA Sous-Jacent comprenant le Panier comme le produit (x)[du [niveau]/[prix]]/[de la valeur] de ce Cas 2 de RAA Sous-Jacent tel que déterminé par l'Agent de Calcul à l'Heure d'Evaluation du Remboursement Anticipé Automatique à la Date 2 d'Evaluation du Remboursement de RAA appropriée et (y) de la Pondération applicable][le Prix du Panier 2] est [supérieur à]/[supérieur ou égal à][inférieur à][inférieur ou égal à] [insérer le [Niveau/Prix]2 de Remboursement Anticipé Automatique] [Le(s) Cas 1 de RAA Sous-Jacent(s) [est/sont] [spécifier]] [Le(s) Cas 2 Sous-Jacent(s) [est/sont] [spécifier]] ["Date d'Evaluation du Remboursement Anticipé Automatique" désigne [●], sous réserve d'ajustements.] ["Date de Remboursement Anticipé Automatique" désigne [●], sous réserve d'ajustements.]] [Les stipulations ci-dessus sont sujettes à ajustement tel que prévu dans les Modalités des Obligations afin de prendre en compte les événements en relation avec les Sous-Jacents de Référence ou les Obligations. Cela peut entrainer des ajustements des Obligations [ou, dans certains cas, au remboursement anticipé des Obligations au montant de remboursement anticipé (voir l'Elément C.9)].] C.19 [Sans objet, il n'existe aucun prix de référence final du Sous-Jacent.] Prix de Référence Final [Le prix de référence final du Sous-Jacent sera déterminé selon le mécanisme d'évaluation indiqué dans [l'Elément C. 9] [et] [Elément C. du Sous-Jacent 18] ci-dessus.] C.20 Sous-Jacent de [Sans objet, il n'y a pas de sous-jacent]. Référence [Le Sous-Jacent de Référence est spécifié dans [l'Elément C. 9] [et] [l'Elément C. 18] ci-dessus. Des informations relatives au Sous-Jacent de Référence peuvent être obtenues auprès de [●].]

# Section D - Risques

Elément	Description de l'Elément		
D.2	Principaux risques propres à l'Emetteur	[Les investisseurs potentiels devraient avoir une expérience et une connaissance suffisantes concernant les transactions réalisées sur les marchés de capitaux et devraient être en mesure d'évaluer correctement les risques liés aux Obligations. Certains facteurs de risque peuvent affecter la capacité de l'Emetteur à remplir ses obligations en vertu des Obligations, dont certains sont au-delà de sa maîtrise. Un investissement dans les Obligations présente certains risques qui devraient être pris en compte avant qu'une décision d'investissement ne soit prise. Plus particulièrement, l'Emetteur, ensemble avec le Groupe BNPP, est exposé aux risques inhérents à ses activités, tels que décrits ci-dessous :]	
		Onze principaux risques sont inhérents aux activités de BNPP :	
		(1) Risque de crédit – le risque de crédit est la probabilité que l'emprunteur de la banque ou une contrepartie ne remplisse pas ses obligations conformément aux conditions convenues.	

L'évaluation de cette probabilité de défaut et le taux de recouvrement du prêt ou de la créance en cas de défaut sont des éléments essentiels de l'évaluation de la qualité de crédit ;

- (2) Risque de crédit de la contrepartie Le risque de crédit de la contrepartie est la manifestation du risque de crédit à l'occasion d'opérations de paiement ou de transactions entre des contreparties. Ces opérations comprennent les contrats financiers bilatéraux, c'est-à-dire de gré à gré (over-the-counter OTC) qui peuvent exposer la Banque au risque de défaut de sa contrepartie, ainsi que les contrats compensés auprès d'une chambre de compensation. Le montant de ce risque varie au cours du temps avec l'évolution des paramètres de marché affectant la valeur potentielle future des transactions ou portefeuilles concernés;
- (3) Titrisation La Titrisation est une opération ou un montage par lequel le risque de crédit associé à une exposition ou à un ensemble d'expositions est subdivisé en tranches, et qui présente les caractéristiques suivantes :
  - les paiements effectués dans le cadre de l'opération ou du montage dépendent de la performance de l'exposition ou de l'ensemble d'expositions d'origine;
  - la subordination des tranches détermine la répartition des pertes pendant la durée du transfert de risque.

Tout engagement pris dans le cadre d'une structure de titrisation (y compris les dérivés et les lignes de liquidité) est considéré comme une exposition de titrisation. L'essentiel de ces engagements est en portefeuille bancaire prudentiel;

(4) Risque de marché – Le risque de marché est le risque de perte de valeur provoqué par une évolution défavorable des prix ou des paramètres de marché, que ces derniers soient directement observables ou non.

Les paramètres de marché observables sont, sans que cette liste soit exhaustive, les taux de change, les cours des valeurs mobilières et des matières premières négociables (que le prix soit directement coté ou obtenu par référence à un actif similaire), le prix de dérivés ainsi que tous les paramètres qui peuvent être induits de ceux-là, comme les taux d'intérêt, les marges de crédit, les volatilités ou les corrélations implicites ou d'autres paramètres similaires.

Les paramètres non observables sont ceux fondés sur des hypothèses de travail comme les paramètres contenus dans les modèles ou basés sur des analyses statistiques ou économiques qui ne sont pas vérifiables sur le marché.

Dans les portefeuilles de négoce obligataire, les instruments de crédit sont valorisés sur la base des taux obligataires et des marges de crédit, lesquels sont considérés comme des paramètres de marché au même titre que les taux d'intérêt ou les taux de change. Le risque sur le crédit de l'émetteur de l'instrument est ainsi un composant du risque de marché, appelé risque émetteur.

L'absence de liquidité est un facteur important de risque de marché. En cas de restriction ou de disparition de la liquidité, un instrument ou un actif marchand peut ne pas être négociable ou ne pas l'être à sa valeur estimée, par exemple du fait d'une réduction du nombre de transactions, de contraintes juridiques ou encore d'un fort déséquilibre de l'offre et de la demande de certains actifs.

Le risque relatif aux activités bancaires recouvre le risque de perte sur les participations en actions d'une part, et le risque de taux et de change relatifs aux activités d'intermédiation bancaire d'autre part ;

(5) Risque opérationnel – Le risque opérationnel est le risque de perte résultant de processus internes défaillants ou inadéquats ou d'événements externes, qu'ils soient de nature délibérée, accidentelle ou naturelle. Sa gestion repose sur l'analyse de l'enchaînement cause – événement – effet.

Les processus internes sont notamment ceux impliquant le personnel et les systèmes informatiques. Les inondations, les incendies, les tremblements de terre, les attaques terroristes sont des exemples d'événements externes. Les événements de crédit ou de marché comme les défauts ou les changements de valeur n'entrent pas dans le champ d'analyse du risque opérationnel.

Le risque opérationnel recouvre la fraude, les risques en lien avec les ressources humaines, les risques juridiques, les risques de non-conformité, les risques fiscaux, les risques liés aux systèmes d'information, la fourniture de services financiers inappropriés (conduct risk), les risques de défaillance des processus opérationnels y compris les processus de crédit, ou l'utilisation d'un modèle (risque de modèle), ainsi que les conséquences pécuniaires éventuelles liées à la gestion du risque de réputation;

(6) Risque de non-conformité et de réputation – Le risque de non-conformité est défini dans la réglementation française comme le risque de sanction judiciaire, administrative ou disciplinaire, de perte financière significative ou d'atteinte à la réputation, qui naît du non-respect de dispositions propres aux activités bancaires et financières, qu'elles soient de nature législative ou réglementaire, nationales ou européennes directement applicables ou qu'il s'agisse de normes professionnelles et déontologiques, ou d'instructions de l'organe exécutif prises, notamment, en application des orientations de l'organe de surveillance.

Par définition, ce risque est un sous-ensemble du risque opérationnel. Cependant, certains impacts liés au risque de non-conformité peuvent représenter davantage qu'une pure perte de valeur économique et peuvent nuire à la réputation de l'établissement. C'est pour cette raison que la Banque traite le risque de non-conformité en tant que tel.

Le risque de réputation est le risque d'atteinte à la confiance que portent à l'entreprise ses clients, ses contreparties, ses fournisseurs, ses collaborateurs, ses actionnaires, ses superviseurs ou tout autre tiers dont la confiance, à quelque titre que ce soit, est une condition nécessaire à la poursuite normale de l'activité.

Le risque de réputation est essentiellement un risque contingent à tous les autres risques encourus par la Banque :

(7) Risque de concentration – Le risque de concentration et son corollaire, les effets de diversification, sont intégrés au sein de chaque risque notamment en ce qui concerne le risque de crédit, le risque de marché et le risque opérationnel via les paramètres de corrélation pris en compte par les modèles traitant de ces risques.

Le risque de concentration est apprécié au niveau du Groupe consolidé et du conglomérat financier qu'il représente ;

- (8) Risque de taux de portefeuille bancaire Le risque de taux du portefeuille bancaire est le risque de perte de résultats lié aux décalages de taux, d'échéance et de nature entre les actifs et passifs. Pour les activités bancaires, ce risque s'analyse hors du portefeuille de négociation et recouvre essentiellement ce qui est appelé le risque global de taux ;
- (9) Risque stratégique et risque lié à l'activité Le risque stratégique est le risque que des choix stratégiques de la Banque se traduisent par une baisse du cours de son action.

Le risque lié à l'activité correspond au risque de perte d'exploitation résultant d'un changement d'environnement économique entraînant une baisse des recettes, conjugué à une élasticité insuffisante des coûts.

Ces deux types de risque sont suivis par le Conseil d'administration ;

- (10) Risque de liquidité Selon la réglementation, le risque de liquidité est défini comme le risque qu'une banque ne puisse pas honorer ses engagements ou dénouer ou compenser une position en raison de la situation du marché ou de facteurs idiosyncratiques, dans un délai déterminé et à un coût raisonnable ; et
- (11) Risque de souscription d'assurance Le risque de souscription d'assurance est le risque de perte résultant d'une évolution défavorable de la sinistralité des différents engagements d'assurance. Selon l'activité d'assurance (assurance-vie, prévoyance ou rentes), ce risque peut être statistique, macroéconomique, comportemental, lié à la santé publique ou à la survenance de catastrophes. Le risque de souscription d'assurance n'est pas la composante principale des risques liés à l'assurance-vie où les risques financiers sont prédominants.
- (a) Des conditions macroéconomiques et de marché difficiles ont eu et pourraient continuer à avoir un effet défavorable significatif sur les conditions dans lesquelles évoluent les établissements financiers et en conséquence sur la situation financière, les résultats opérationnels et le coût du risque de la Banque.
- (b) Du fait du périmètre géographique de ses activités, la Banque pourrait être vulnérable aux contextes ou circonstances politiques, macroéconomiques ou financiers d'une région ou d'un pays.
- (c) L'accès de la Banque au financement et les coûts de ce financement pourraient être affectés de manière défavorable en cas de résurgence des crises financières, de détérioration

- des conditions économiques, de dégradation de notation, d'accroissement des spreads de crédit des États ou d'autres facteurs.
- (d) Toute variation significative des taux d'intérêt est susceptible de peser sur les revenus ou sur la rentabilité de la Banque.
- (e) Un environnement prolongé de taux d'intérêt bas comporte des risques systémiques inhérents.
- (f) La solidité financière et le comportement des autres institutions financières et acteurs du marché pourraient avoir un effet défavorable sur la Banque.
- (g) Les fluctuations de marché et la volatilité exposent la Banque au risque de pertes substantielles dans le cadre de ses activités de marché et d'investissement.
- (h) Les revenus tirés des activités de courtage et des activités générant des commissions sont potentiellement vulnérables à une baisse des marchés.
- (i) Une baisse prolongée des marchés peut réduire la liquidité et rendre plus difficile la cession d'actifs. Une telle situation peut engendrer des pertes significatives.
- (j) Des mesures législatives et réglementaires prises en réponse à la crise financière mondiale pourraient affecter de manière substantielle la Banque ainsi que l'environnement financier et économique dans lequel elle opère.
- (k) La Banque est soumise à une réglementation importante et fluctuante dans les juridictions où elle exerce ses activités.
- (I) En cas de non-conformité avec les lois et règlements applicables, la Banque pourrait être exposée à des amendes significatives et d'autres sanctions administratives et pénales, et pourrait subir des pertes à la suite d'un contentieux privé, en lien ou non avec ces sanctions.
- (m) Risques liés à la mise en œuvre des plans stratégiques de la Banque.
- (n) La Banque pourrait connaître des difficultés relatives à l'intégration des sociétés acquises et pourrait ne pas réaliser les bénéfices attendus de ses acquisitions.
- (o) Une intensification de la concurrence, par des acteurs bancaires et non bancaires, pourrait peser sur ses revenus et sa rentabilité.
- (p) Toute augmentation substantielle des provisions ou tout engagement insuffisamment provisionné pourrait peser sur les résultats et sur la situation financière de la Banque.
- (q) Les politiques, procédures et méthodes de gestion du risque mises en œuvre par la Banque pourraient l'exposer à des risques non identifiés ou imprévus, susceptibles d'occasionner des pertes significatives.
- (r) Les stratégies de couverture mises en place par la Banque n'écartent pas tout risque de perte.
- (s) Des ajustements apportés à la valeur comptable des portefeuilles de titres et d'instruments dérivés de la Banque ainsi que de la dette de la Banque pourraient avoir un effet sur

son résultat net et sur ses capitaux propres.

- (t) Le changement attendu des principes comptables relatifs aux instruments financiers pourrait avoir un impact sur le bilan de la Banque ainsi que sur les ratios réglementaires de fonds propres et entraîner des coûts supplémentaires.
- (u) Tout préjudice porté à la réputation de la Banque pourrait nuire à sa compétitivité.
- (v) Toute interruption ou défaillance des systèmes informatiques de la Banque, pourrait provoquer des pertes significatives d'informations relatives aux clients, nuire à la réputation de la Banque et provoquer des pertes financières.
- (w) Des événements externes imprévus pourraient provoquer une interruption des activités de la Banque et entraîner des pertes substantielles ainsi que des coûts supplémentaires.

# D.3 Principaux risques propres aux Obligations

[En plus des risques relatifs à l'Emetteur (y compris le risque de défaut) qui pourraient affecter la capacité de l'Emetteur à remplir ses obligations au regard des Obligations, il existe certains facteurs qui sont essentiels pour déterminer les risques de marché liés aux Obligations émises en vertu de ce Programme, ce qui inclut :

[Risques de marché:

[Les Obligations sont des obligations non assorties de sûretés ;]

[Les Obligations incluant un effet de levier impliquent un niveau de risque plus élevé et, en cas de pertes sur ces Obligations, ces pertes peuvent être supérieures à celles d'un titre similaire qui n'inclut aucun effet de levier :]

[Le cours de négociation des Obligations est affecté par plusieurs facteurs, y compris, mais sans caractère limitatif, (concernant les Obligations liées à un Sous-Jacent de Référence) le cours et la volatilité du ou des Sous-Jacents de Référence, et ces facteurs signifient que le cours de négociation des Obligations peut être inférieur au Montant de Remboursement Final, ou à la valeur des Droits à Règlement Physique;]

[Dans de nombreux cas, l'exposition au Sous-Jacent de Référence découlera du fait que l'Emetteur conclue des accords de couverture et, en ce qui concerne les Obligations indexées sur un Sous-Jacent de Référence, les investisseurs potentiels sont exposés à la performance de ces accords de couverture et aux événements pouvant affecter ces accords, et, par conséquent, la survenance de l'un ou l'autre de ces événements peut affecter la valeur des Obligations;]

[Il existe des risques spécifiques liés à des Obligations indexées sur un Sous-Jacent de Référence provenant d'un marché émergent ou en développement (y compris, sans caractère limitatif, les risques liés à l'incertitude politique et économique, des politiques gouvernementales défavorables, des restrictions en matière d'investissement étranger et de convertibilité monétaire, des fluctuations des taux de change, le risque lié à des niveaux d'information et de réglementation plus faibles, des incertitudes à propos du statut, de l'interprétation et de l'application des lois, des frais de garde accrus, des difficultés administratives et une plus forte probabilité de survenance d'un cas de perturbation ou d'ajustement). Les Obligations négociées sur des marchés émergents ou en voie de développement tendent à être moins liquides et leurs cours plus volatiles. Il existe également des

risques spécifiques liés aux Obligations Dynamiques, qui sont intrinsèquement plus complexes, ce qui rend leur évaluation difficile en termes de risque à la date d'achat et après.]]

# [Risques liés aux Porteurs

[Les Obligations peuvent être soumises à un montant de négociation minimum; en conséquence, si un Porteur détient, à la suite du transfert de toute Obligation, un montant d'Obligations inférieur au montant de négociation minimum ainsi spécifié, ce Porteur ne sera pas autorisé à transférer ses Obligations restantes avant le remboursement, selon le cas, sans acheter préalablement un nombre d'Obligations additionnel suffisant pour détenir le montant de négociation minimum;]

[Les clauses relatives aux assemblées générales des Porteurs permettent à des majorités définies de lier tous les Porteurs ;]

[Dans certaines circonstances, les Porteurs risquent de perdre tout leur investissement ;]]

# [Risques liés à l'Emetteur

[Si les Conditions Définitives en disposent ainsi, l'Emetteur peut choisir de modifier le règlement des Obligations ;]

[Les Obligations peuvent être remboursées avant maturité au choix de l'Emetteur ce qui peut limiter leur valeur de marché;]

[Les porteurs d'Obligations Subordonnées font généralement face à un risque de performance plus important et un risque de perte plus important en cas d'insolvabilité de l'Emetteur que les porteurs d'Obligations Senior et les futures exigences en matière d'adéquation des fonds propres vont affecter l'émission et les modalités des Obligations Subordonnées;]

[Une réduction de la notation (éventuelle) accordée aux obligations d'emprunt en circulation de l'Emetteur par une agence de notation de crédit pourrait entraîner une réduction de la valeur de négociation des Obligations ;]

[Certains conflits d'intérêts peuvent surgir (voir Elément E.4 ci-dessous);]

[Dans certaines circonstances (incluant, sans limitation, en conséquence de restrictions sur la convertibilité et de restrictions de transferts) il peut ne pas être possible pour l'Emetteur d'effectuer les paiements relatifs aux Obligations dans la Devise Spécifiée. Dans ces circonstances, le paiement du principal et/ou des intérêts peut intervenir à un moment différent et être effectué en Dollars américains et la valeur de marché d'une Obligation peut être volatile ;]]

# [Risques juridiques

[Il existe des risques relatifs aux Obligations libellées en CNY car le CNY n'est actuellement pas librement convertible, dans certaines circonstances, le règlement peut être différé ou intervenir en Dollars américains si la Devise Spécifiée n'est pas librement transférable, convertible ou livrable, et il existe des risques relatifs aux Obligations compensées par le biais de CMU).]

[Le règlement peut être différé à la suite de la survenance ou de l'existence d'un Cas de Perturbation du Règlement et, dans ces cas, l'Emetteur peut payer un Prix de Règlement en Numéraire à la suite d'un Cas de Perturbation (qui peut être inférieur à la juste valeur de

marché des Droits à Règlement Physique) au lieu de livrer les Droits à Règlement Physique]

[La survenance d'un cas de perturbation additionnel ou d'un cas de perturbation additionnel optionnel peut conduire à un ajustement des Obligations, ou à un remboursement anticipé ou peut avoir pour conséquence que le montant payable à la date de remboursement prévue soit différent de celui qui devrait être payé à ladite date de remboursement prévue, de telle sorte que la survenance d'un cas de perturbation additionnel et/ou d'un cas de perturbation additionnel optionnel peut avoir un effet défavorable sur la valeur ou la liquidité des Obligations ;]

[Les Obligations peuvent être remboursées en cas d'illégalité ou autre impossibilité pratique, et ce remboursement peut avoir pour conséquence qu'un investisseur ne réalise aucun retour sur son investissement dans les Obligations;]

[Toute décision judiciaire, tout changement de la pratique administrative ou tout changement de la loi anglaise ou de la loi française, selon le cas, intervenant après la date du Prospectus de Base, pourrait avoir un impact défavorable significatif sur la valeur des Obligations ainsi affectées;]

[Au début de la période d'offre, [le prix d'émission][le Taux d'Intérêt fixe,] [le Taux d'Intérêt Minimum] [le Taux d'Intérêt Maximum] [la Marge] [le Gearing] [le Gearing Up] [le Taux FR] [le Taux AER] [le Coupon Bonus] [le Up Cap Percentage] [le Pourcentage Constant [1] [2] [3] [4]] [le Niveau Knock-in] [le Niveau Knock-out] ne ser[a][ont] pas connu[e][s] mais les Conditions Définitives indiqueront une fourchette indicative. Les investisseurs potentiels doivent prendre leur décision d'investissement dans les Obligations sur la base de cette fourchette avant que [le prix d'émission][le Taux d'Intérêt] [le Taux d'Intérêt Minimum] [le Taux d'Intérêt Maximum] [la Marge] [le Gearing] [le Gearing Up] [le Taux FR] [Taux AER] [Coupon Bonus] [le Up Cap Percentage] [le Pourcentage Constant [1] [2] [3] [4]] [le Niveau Knockin] [le Niveau Knock-out] qui s'appliquer[a][ont] aux Obligations leur soi[en]t notifié[e][s]. La notification des taux, niveaux ou pourcentages définitifs, selon le cas, sera publiée de la même manière que les Conditions Définitives.]]

# [Risques liés au marché secondaire

[un marché secondaire actif ne peut jamais être établi ou peut être non liquide, ce qui peut nuire à la valeur à laquelle un investisseur pourrait vendre ses Obligations (les investisseurs pourraient subir une perte partielle ou totale du montant de leur investissement);]

[le marché des Obligations peut être volatile et peut être affecté par plusieurs événements.]]

# [Risques liés aux Sous-Jacents de Référence

En outre, il existe des risques spécifiques liés aux Obligations qui sont indexées sur un Sous-Jacent de Référence [(y compris des Obligations Hybrides)], et un investissement dans ces Obligations entraînera des risques significatifs que ne comporte pas un investissement dans un titre de créance conventionnel. Les facteurs de risque liés aux Obligations indexées sur un Sous-Jacent de Référence incluent :

[Insérer dans le cas d'Obligations Indexées sur Indice : l'exposition à un ou plusieurs indices, un cas d'ajustement et de perturbation du

marché ou le défaut d'ouverture d'une bourse, qui peuvent avoir un effet défavorable sur la valeur de la liquidité des Obligations]

[Insérer dans le cas d'Obligations Indexées sur Action: l'exposition à une ou plusieurs actions, des risques de marché similaires à ceux liés à un investissement direct dans un titre de capital, global depositary receipt ("GDR") ou American depositary receipt ("ADR"), des cas d'ajustement potentiels ou des événements exceptionnels affectant les actions, un dérèglement du marché ou le défaut d'ouverture d'une bourse, qui peuvent avoir un effet défavorable sur la valeur et la liquidité des Obligations]

[Insérer dans le cas d'Obligations Indexées sur Matières Premières/Marchandises: l'exposition à une ou plusieurs matières premières/marchandises et/ou à un indice sur matières premières/marchandises, des risques similaires à ceux d'un investissement direct dans une matière première/marchandise, et des cas de dérèglement du marché et d'ajustement qui peuvent avoir un effet défavorable sur la valeur ou la liquidité des Obligations, des retards dans la détermination du niveau final d'un indice sur matières premières/marchandises provoquant des retards de paiement du Montant de Remboursement Final;]

[Insérer dans le cas d'Obligations Indexées sur ETI (instruments cotés en bourse): l'exposition à une ou plusieurs parts dans un fonds indiciel coté, un titre coté en bourse, une matière première/marchandise cotée en bourse ou tout autre produit coté en bourse (chacun, un "instrument coté en bourse" « ETI »), des risques similaires à ceux d'un investissement direct dans un instrument coté en bourse, le fait que le montant payable sur des Obligations Indexées sur ETI peut être inférieur et, dans certaines circonstances, significativement inférieur au rendement d'un investissement direct dans le ou les ETI concernés, des cas d'ajustement potentiel ou des événements exceptionnels affectant les instruments cotés en bourse, un cas de dérèglement du marché ou le défaut d'ouverture d'une bourse peuvent avoir un effet défavorable sur la valeur et la liquidité des Obligations]

[Insérer dans le cas d'Obligations Indexées sur l'Inflation : l'exposition à un indice d'inflation, un cas de dérèglement du marché]

[Insérer dans le cas d'Obligations Indexées sur Fonds: l'exposition à une action ou part de fonds, des risques similaires à ceux d'un investissement direct dans un fonds, le fait que le montant payable sur des Obligations Indexées sur Fonds peut être inférieur au montant payable en cas d'investissement direct dans le ou les Fonds concernés, des événements exceptionnels concernant le fonds qui peuvent avoir un effet défavorable sur la valeur ou la liquidité des Obligations];

[Insérer dans le cas d'Obligations Indexées sur un Evénement de Crédit: l'exposition au risque de crédit d'une ou plusieurs entités de référence]

[Insérer dans le cas d'Obligations à Taux d'Intérêt Indexé sur Sous-Jacent : l'exposition à un intérêt sous-jacent]

[Insérer dans le cas d'Obligations Indexées sur Taux de Change l'exposition à une devise, des risques de marché similaires à ceux d'un investissement direct dans une devise, un cas de dérèglement du marché] ; [et le fait que, sauf stipulation contraire des Conditions Définitives applicables, l'Emetteur ne fournira pas d'informations postémission sur le Sous-Jacent de Référence.]

[Résumer tous risques supplémentaires visés dans la section Facteurs de Risque du Prospectus de Base entraînés par une émission spécifique d'Obligations.]

[Risques liés à des catégories spécifiques de produits

[les risques suivants sont liés aux Produits SPS

#### [Obligations à pourcentage fixe

Les investisseurs reçoivent un retour fixe sur ces Obligations. [Le paiement peut être utilisé en conjonction avec au moins un autre paiement afin d'assurer aux investisseurs une garantie partielle ou total du capital investi.]]

# [Obligations Reverse Convertibles

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence, et si une barrière activante survient.]

# [Obligations Vanilla

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement dépend de la performance du ou des Sous-Jacents de Référence [et de réalisation ou non du mécanisme de barrière [activante][désactivante].]

# [Obligations Asian

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence qui est déterminé par application d'une méthode utilisant les moyennes. [Le rendement dépendra également de l'application de certains mécanismes spécifiques tels que [des plafonds][lock-in].]]

# [Obligations Auto-callable

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence [et de l'application des mécanismes [de barrière activante][de barrière désactivante]. Les Obligations Auto-callable comprennent des mécanismes de remboursement anticipé automatique. [Si un événement de remboursement anticipé automatique se réalise, les investisseurs peuvent être exposés à une perte partielle de leur investissement.]

# [Obligations indexées

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence [et de l'application des mécanismes [de barrière activante][de barrière désactivante][de remboursement automatique anticipé]. [Si un événement de remboursement anticipé automatique se réalise, les investisseurs peuvent être exposés à une perte partielle de leur investissement.]]

# [Obligations Ratchet

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence et, est calculé sur la base de la somme des rendements déterminée par l'application d'une formule spécifique [(qui est limitée par [un plafond][et][un plancher]).]

# [Obligations Sum

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence et, est calculé sur la base de la somme pondérée des rendements déterminée par l'application de différentes formules de paiement.]

# [Obligations Option Max

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence et, est calculé sur la base d'un rendement maximum déterminé par référence à d'autres formules de paiement.]

# [Obligations Stellar

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance d'un panier de Sous-Jacents de Référence et, est calculé sur la base d'une moyenne des rendements de chaque Sous-Jacent de Référence dans le panier [(qui est limitée par [un plafond][et][un plancher])].]

#### [Obligations Driver

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance d'un panier de Sous-Jacents de Référence. Le rendement est déterminé par référence au rendement moyen du panier, où la performance du Sous-Jacent de Référence ayant la meilleure référence est fixée à un niveau déterminé.]

#### [Les risques suivants sont liés aux Obligations FI

# [Obligations Vanilla

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence [et de l'application des mécanismes [de barrière activante]][de barrière désactivante]].]

#### [Obligations Digital

Les investisseurs peuvent être exposés à une perte partielle ou totale de leur investissement. Le rendement de ces Obligations est fixe mais sera soumis à la performance du ou des Sous-Jacents de Référence. Le rendement est calculé par référence à divers mécanismes [(y compris des mécanismes

		[de plancher]/[plafond][et][de barrière activante][et][de barrière désactivante])].]
		[Obligations liées à l'Inflation
		Les Obligations liées à l'Inflation ont un capital protégé. Le rendement de ces Obligations dépend de la performance du ou des Sous-Jacents de Référence.]]
D.6	Avertissement sur les Risques	En cas d'insolvabilité de l'Emetteur ou si ce dernier est autrement incapable de rembourser les Obligations ou n'est pas disposé à les rembourser à leur échéance, un investisseur peut perdre tout ou partie de son investissement dans les Obligations.
		[Pour les Obligations dont le principal n'est pas protégé, insérer :
		En outre, les investisseurs peuvent perdre tout ou partie de leur investissement dans les Obligations en conséquence de l'application des modalités des Obligations.]

# Section E - Offre

Elément	Description de l'Elément	
E.2b	Raisons de l'offre et utilisation du produit de celle- ci	[Les produits nets de l'émission des Obligations feront partie des fonds généraux de l'Emetteur. Ces produits pourront être utilisés pour maintenir des positions sur des contrats d'options ou des contrats à terme ou d'autres instruments de couverture]/[spécifier les autres utilisations].
E.3	Modalités et conditions de l'offre	[Sans objet – les Obligation ne sont pas offertes au public dans le cadre d'une Offre Non-exemptée.] [Cette émission d'Obligations est offerte dans le cadre d'une Offre Non-exemptée en [préciser les pays particuliers].]
		Le prix d'émission des Obligations correspond à [●] % de leur montant nominal.
E.4	Intérêt de personnes physiques et morales pouvant influer sur l'émission/l'offre	[Les Agents Placeurs se verront verser une commission globale égale à [●] % du montant nominal des Obligations.] [Tout Agent Placeur et ses affiliés peuvent avoir conclu et pourront conclure à l'avenir des opérations de banque d'investissement ou de banque commerciale avec l'Emetteur et ses Affiliés et pourront leur fournir d'autres services dans le cadre de l'exercice de leur activité courante.] [Outre ce qui est mentionné ci-dessus, [et sauf en ce qui concerne [préciser tout autre intérêt important],] à la connaissance de l'Emetteur, aucune personne impliquée dans l'émission des Obligations n'est intéressée de façon importante à l'offre, ce qui inclut les conflits d'intérêts.]]
E.7	Dépenses facturées à l'investisseur par l'Emetteur	Il n'existe pas de dépenses facturées à l'investisseur par l'Emetteur.

#### **RISK FACTORS**

In purchasing Notes, investors assume the risk that the Issuer may become insolvent or otherwise be unable to make all payments due in respect of the Notes. There is a wide range of factors which individually or together could result in the Issuer becoming unable to make all payments due in respect of the Notes. It is not possible to identify all such factors or to determine which factors are most likely to occur, as the Issuer may not be aware of all relevant factors and certain factors which it currently deems not to be material may become material as a result of the occurrence of events outside the Issuer's control. The Issuer has identified in the BNPP 2015 Registration Document incorporated by reference herein a number of factors which could materially adversely affect its business and ability to make payments due under the Notes.

In addition, factors which are material for the purpose of assessing the market risks associated with Notes issued under the Programme are also described below.

Prospective investors should also read the detailed information set out elsewhere in this Base Prospectus and reach their own views prior to making any investment decision.

Terms used in this section and not otherwise defined have the meanings given to them in the relevant Conditions.

# Risks Relating to the Bank and its Industry

See Chapter 5 ("Risks and Capital Adequacy", except pages 249 to 269) of the BNPP 2015 Registration Document (as defined below) which is incorporated by reference in this document.

#### Risks related to the Macroeconomic and Market Environment

Difficult market and economic conditions have had and may continue to have a material adverse effect on the operating environment for financial institutions and hence on the Bank's financial condition, results of operations and cost of risk

The Bank's businesses are highly sensitive to changes in financial markets and economic conditions globally and especially in Europe. In recent years, the Bank has been, and may again in the future be, confronted with a significant deterioration of market and economic conditions resulting, among other things, from crises affecting sovereign debt, the capital markets, credit or liquidity, regional or global recessions, sharp fluctuations in commodity prices, currency exchange rates or interest rates, volatility in prices of financial derivatives, inflation or deflation, restructurings or defaults, corporate or sovereign debt rating downgrades or adverse political and geopolitical events (such as natural disasters, pandemics, societal unrest, geopolitical tensions, acts of terrorism and military conflicts). Such disruptions, which may develop quickly and hence not be fully hedged, could affect the operating environment for financial institutions for short or extended periods and have a material adverse effect on the Bank's financial condition, results of operations or cost of risk. In 2016, the macroeconomic environment could be subject to various specific risks, including geopolitical tensions, financial market volatility, slowdowns in China and emerging markets, weak growth in the Euro-zone, decreasing prices of commodities and the gradual unwinding of exceptionally accommodating monetary policies in the United States. Measures taken or that may be taken by central banks to stimulate growth and prevent deflation, including the "quantitative easing" measures announced by the European Central Bank (the "ECB") in January and December 2015, may prove to be insufficient or could have negative effects on the banking industry possibly bringing margin pressure but not necessarily lending volume growth.

Moreover, a resurgence of a sovereign debt crisis cannot be ruled out. In particular, European markets have experienced significant disruptions in recent years as a result of concerns regarding the ability of certain countries or institutions in the euro zone to refinance their debt obligations. At several points in recent years these disruptions caused tightened credit markets, increased volatility in the exchange rate of the euro against other major currencies, affected the levels of stock market indices and created uncertainty regarding the economic prospects of certain countries in the European Union as well as the quality of bank loans to sovereign debtors in the European Union. The Bank holds and in the future may hold substantial portfolios of sovereign debt and has and may in the future have substantial amounts of loans outstanding to sovereign borrowers; a new sovereign debt crisis could cause it to incur impairment charges or losses on sales. The Bank also participates in the interbank

financial market and as a result, is indirectly exposed to risks relating to financial institutions with which it does business. More generally, the sovereign debt crisis had, and could again in the future have, an indirect impact on financial markets and, increasingly, economies, in Europe and worldwide, and more generally on the environment in which the Bank operates.

If economic conditions generally or in Europe in particular were to deteriorate due among other things to concerns over the European economy (in turn triggered by the heightened risk of or even the occurrence of a sovereign default, the failure of a significant financial institution or the exit of a country from the euro zone), a continued decline in oil and commodity prices, a continued or increased slowdown of economic growth in emerging countries and China in particular, terrorist attacks or political instability, the resulting market disruptions could have a significant adverse impact on the credit quality of the Bank's customers and financial institution counterparties, on market parameters such as interest rates, foreign exchange rates and stock market indices, and on the Bank's results of operations, liquidity, ability to raise financing on acceptable terms and financial condition.

Due to the geographic scope of its activities, the Bank may be vulnerable to country or regional-specific political, macroeconomic and financial environments or circumstances

The Bank is exposed to country risk, meaning the risk that economic, financial, political or social conditions of a foreign country, especially a country in which it operates, will affect its financial interests. The Bank monitors country risk and takes it into account in the fair value adjustments and cost of risk recorded in its financial statements. However, a significant change in political or macroeconomic environments may require it to record additional charges or to incur losses beyond the amounts previously written down in its financial statements. Moreover, factors specific to a particular country or region in which the Bank operates could create difficult operating conditions, leading to operating losses or asset impairments.

The Bank's access to and cost of funding could be adversely affected by a resurgence of financial crises, worsening economic conditions, rating downgrades, increases in credit spreads or other factors

The financial crisis, the euro zone sovereign debt crisis as well as the general macroeconomic environment have at times adversely affected the availability and cost of funding for European banks during the past few years. This was due to several factors, including a sharp increase in the perception of bank credit risk due to their exposure to sovereign debt in particular, credit rating downgrades of sovereigns and of banks, and debt market speculation. Many European banks, including the Bank, at various points experienced restricted access to wholesale debt markets and to the interbank market, as well as a general increase in their cost of funding. Accordingly, reliance on direct borrowing from the ECB at times increased substantially. If such adverse credit market conditions were to reappear in the event of prolonged stagnation of growth, deflation, resurgence of the financial crisis, the sovereign debt crisis or new forms of financial crises, factors relating to the financial industry in general or to the Bank in particular, the effect on the liquidity of the European financial sector in general and the Bank in particular could be materially adverse and have a negative impact on the Bank's results of operations and financial condition.

The Bank's cost of funding may also be influenced by the credit rating of France or the credit rating of the Bank's long-term debt, both of which have been subject to downgrades in recent years. Further downgrades in the Bank's or France's credit ratings may increase the Bank's borrowing cost.

The Bank's cost of obtaining long-term unsecured funding from market investors is also directly related to its credit spreads, which in turn depend to a certain extent on its credit ratings. Increases in credit spreads can significantly increase the Bank's cost of funding. Changes in credit spreads are continuous, market-driven, and subject at times to unpredictable and highly volatile movements. Credit spreads are also influenced by market perceptions of creditworthiness of the Bank.

Significant interest rate changes could adversely affect the Bank's revenues or profitability

The amount of net interest income earned by the Bank during any given period significantly affects its overall revenues and profitability for that period. Interest rates are affected by many factors beyond the Bank's control, such as the level of inflation and the monetary policies of states, and government decisions relating to regulated savings rates (for example in France the Savings Account A ("*Livret A*") or Housing Savings Plan ("*Plan d'Epargne Logement*")). Changes in market interest rates could affect

the interest rates charged on interest-earning assets differently than the interest rates paid on interest-bearing liabilities. Any adverse change in the yield curve could cause a decline in the Bank's net interest income from its lending activities. In addition, maturity mismatches and interest rates rises relating to the Bank's short-term financing may adversely affect the Bank's profitability.

The prolonged low interest rate environment carries inherent systemic risks

The prolonged period of low interest rates since the 2008/2009 financial crisis may have contributed to, and may continue to contribute to, excessive risk-taking by financial market participants such as lengthening maturities of financings and assets held, more lenient lending standards and increased leveraged lending. Certain of the market participants that may have taken or may take additional or excessive risk are of systemic importance, and any unwinding of their positions during periods of market turbulence or stress (and hence reduced liquidity) could have a destabilizing effect on markets and could lead the bank to record operating losses or asset impairments.

The soundness and conduct of other financial institutions and market participants could adversely affect the Bank

The Bank's ability to engage in financing, investment and derivative transactions could be adversely affected by the soundness of other financial institutions or market participants. Financial institutions are interrelated as a result of trading, clearing, counterparty, funding or other relationships. As a result, defaults, or even rumours or questions about, one or more financial services institutions, or the financial services industry generally, may lead to market-wide liquidity problems and could lead to further losses or defaults. The Bank has exposure to many counterparties in the financial industry, directly and indirectly, including clearing houses, brokers and dealers, commercial banks, investment banks, mutual and alternative investment funds, and other institutional clients with which it regularly executes transactions. The Bank can also be exposed to the risks related to the increasing involvement in the financial sector of players subject to little or no regulations (unregulated funds, trading venues or crowdfunding platforms). The Bank is exposed to credit and counterparty risk in the event of default or financial distress of the Bank's counterparties or clients. This risk could be exacerbated if the collateral held by the Bank cannot be realised upon or is liquidated at prices not sufficient to recover the full amount of the loan or derivative exposure due to the Bank or in case of a failure of a significant financial market participant such as a central counterparty. It is worth noting in this respect that regulatory changes requiring mandatory clearing of standardized over-the-counter (OTC) derivatives through central counterparties have resulted in an increase of the exposure of financial market participants to such central counterparties.

In addition, fraud or misconduct by financial market participants can have a material adverse effect on financial institutions due in particular to the interrelated nature of the financial markets. An example is the fraud perpetrated by Bernard Madoff that came to light in 2008, as a result of which numerous financial institutions globally, including the Bank, announced losses or exposure to losses in substantial amounts. Potentially significant additional potential exposure is also possible in the form of litigation and claims in the context of the bankruptcy proceedings of Bernard L. Madoff Investment Services (BLMIS) (a number of which are pending against the Bank), and other potential claims relating to counterparty or client investments made, directly or indirectly, in BLMIS or other entities controlled by Bernard Madoff, or to the receipt of investment proceeds from BLMIS.

There can be no assurance that any losses resulting from the risks summarised above will not materially and adversely affect the Bank's results of operations.

The Bank may incur significant losses on its trading and investment activities due to market fluctuations and volatility

The Bank maintains trading and investment positions in the debt, currency, commodity and equity markets and in unlisted securities, real estate and other asset classes, including through derivative contracts. These positions could be adversely affected by extreme volatility in these markets, i.e., the degree to which prices fluctuate over a particular period in a particular market, regardless of market levels. Moreover, volatility trends that prove substantially different from the Bank's expectations may lead to losses relating to a broad range of other products that the Bank uses, including swaps, forward and future contracts, options and structured products.

To the extent that the Bank owns assets, or has net long positions, in any of those markets, a market downturn could result in losses from a decline in the value of its positions. Conversely, to the extent that the Bank has sold assets that it does not own, or has net short positions in any of those markets, a market upturn could, in spite of the existing limitation of risks and control systems, expose it to potentially substantial losses as it attempts to cover its net short positions by acquiring assets in a rising market. The Bank may from time to time hold a long position in one asset and a short position in another, in order to hedge transactions with clients and/or from which it expects to gain based on changes in the relative value of the two assets. If, however, the relative value of the two assets changes in a direction or manner that the Bank did not anticipate or against which it is not hedged, the Bank might realise a loss on those paired positions. Such losses, if significant, could adversely affect the Bank's results and financial condition.

The Bank may generate lower revenues from brokerage and other commission and fee-based businesses during market downturns

Financial and economic conditions affect the number and size of transactions for which the Bank provides securities underwriting, financial advisory and other investment banking services. The Bank's revenues, which include fees from these services, are directly related to the number and size of the transactions in which it participates and can thus be significantly affected by economic or financial changes that are unfavourable to its Investment Banking business and clients. In addition, because the fees that the Bank charges for managing its clients' portfolios are in many cases based on the value or performance of those portfolios, a market downturn that reduces the value of its clients' portfolios or increases the amount of withdrawals would reduce the revenues the Bank receives from its asset management, equity derivatives and private banking businesses. Independently of market changes, below-market performance by the Bank's mutual funds may result in increased withdrawals and reduced inflows, which would reduce the revenues the Bank receives from its asset management business. The Bank experienced some or all of these effects during the sharp market downturns of recent years and could experience them again in future market downturns, which may occur periodically and unexpectedly.

Protracted market declines can reduce liquidity in the markets, making it harder to sell assets and possibly leading to material losses

In some of the Bank's businesses, protracted market movements, particularly asset price declines, can reduce the level of activity in the market or reduce market liquidity. These developments can lead to material losses if the Bank cannot close out deteriorating positions in a timely way. This is particularly true for assets that are intrinsically illiquid. Assets that are not traded on stock exchanges or other public trading markets, such as certain derivative contracts between financial institutions, may have values that the Bank calculates using models rather than publicly-quoted prices. Monitoring the deterioration of prices of assets like these is difficult and could lead to significant losses that the Bank did not anticipate.

## **Regulatory Risks**

Laws and regulations adopted in response to the global financial crisis may materially impact the Bank and the financial and economic environment in which it operates

In the past few years, laws and regulations have been enacted, adopted or recently proposed, in particular in France, Europe and the United States, in particular, with a view to introducing a number of changes, some permanent, in the financial environment. The impact of the new measures has changed substantially the environment in which the Bank and other financial institutions operate. The new measures that have been or may be proposed and adopted include more stringent capital and liquidity requirements (particularly for large global banking groups such as the Bank), taxes on financial transactions, restrictions and increased taxes on employee compensation over specified levels, restrictions on certain types of activities considered as speculative undertaken by commercial banks that will be prohibited or need to be ring-fenced in subsidiaries (particularly proprietary trading), restrictions or prohibitions on certain types of financial products or activities, enhanced recovery and resolution regimes, revised risk-weighting methodologies, increased internal control and reporting requirements with respect to certain activities, more stringent governance and conduct of business rules, more extensive market abuse regulations, measures to improve the transparency and efficiency of financial markets and in particular to regulate high frequency trading, increased regulation of

certain types of financial products including mandatory reporting of derivative and securities financing transactions, requirements either to mandatorily clear, or otherwise mitigate risks in relation to, over-the-counter derivative transactions (including through posting of collateral in respect of non-centrally cleared derivatives), and the creation of new and strengthened regulatory bodies. Many of these measures have been adopted and are already applicable to the Bank. The principal such measures are summarized below.

In 2013 and 2014, France made significant changes to its legal and regulatory framework applicable to banking institutions. The French banking law of 26 July 2013 on the separation and regulation of banking activities and the related implementing decrees and orders specified the required separation between financing operations activities and so-called "speculative" operations that must henceforth (as from 1 July 2015) be conducted by ring-fenced subsidiaries subject to specific capital and liquidity requirements on a stand-alone basis. This banking law also introduced a mechanism for preventing and resolving banking crises, which is supervised by the French banking regulator ("Autorité de Contrôle Prudentiel et de Résolution", "ACPR") with expanded powers. In the event of a failure, the law provides for mechanisms such as the power to require banks to adopt structural changes, issue new securities, cancel outstanding equity or subordinated debt securities and convert subordinated debt into equity, and to require the intervention of the French Deposit Guarantee and Resolution Fund ("Fonds de Garantie des Dépôts et de Résolution"). The Ordinance of 20 February 2014 provided in particular for the strengthening of the governance rules within banking institutions, a reinforced and harmonised at the EU level sanctions regime, an extended scope of prudential surveillance with in particular additional prudential requirements, a harmonisation of the rules relating to the approval of credit institutions within the European Union, and an update of the rules relating to the consolidated surveillance and the exchange of information.

At the European level, many of the provisions of the EU Directive and Regulation on prudential requirements "CRD 4/CRR" dated 26 June 2013, implementing the Basel III capital requirements, took effect as of 1 January 2014 and many delegated and implementing acts provided for in the Directive and Regulation CRD 4/CRR were adopted in 2014. The prudential ratio requirements and the designation of the Bank as a systemically important financial institution increased the Bank's prudential requirements and may limit its ability to extend credit or to hold certain assets, particularly those with longer maturities. In 2011-2012, the Bank implemented an adaptation plan in anticipation of these requirements, including reducing its balance sheet and bolstering its capital. In addition, the Financial Stability Board published on 9 November 2015 the final principles and term sheet regarding TLAC (or "total loss absorbing capacity"), which will require "Global Systemically Important Banks" (including the Bank) to maintain a significant amount of liabilities and instruments readily available for bail-in, in addition to the Basel III capital requirements, in order to enable authorities to implement an orderly resolution that minimises impacts on financial stability, maintains the continuity of critical functions, and avoids exposing public funds to loss. Given the timing and manner of their adoption, the full impact of TLAC requirements on the Bank cannot be accurately predicted and could cause its financing costs to increase.

Regarding the European "Banking Union", the European Union adopted, in October 2013, a Single Supervisory Mechanism ("SSM") under the supervision of the ECB; as a consequence, since November 2014, the Bank, along with all institutions qualified as important in the euro zone, are now under the direct supervision of the ECB, with respect to prudential regulation matters entrusted to the ECB by Council Regulation dated 15 October 2013. Within the SSM, the ECB is, in particular, tasked with carrying out an annual supervisory review and evaluation process ("SREP") and stress tests, in connection with which it has powers to require banks to hold capital requirements in excess of minimum capital requirements in order to address specific risks (so-called "Pillar 2" requirements), and more generally to impose additional liquidity requirements and possibly other regulatory measures. Such measures could have an adverse impact on the Bank's results of operations and financial condition.

In addition to the SSM, the EU Bank Recovery and Resolution Directive of 15 May 2014 ("BRRD"), implemented in France by the Ordinance of 20 August 2015 strengthens the tools to prevent and resolve banking crises, in particular, in order to ensure that any losses are borne in priority by banks' creditors and shareholders and to minimize taxpayers' exposure to losses and provides for the implementation of resolution funds at the national levels. Under the BRRD and the Ordinance of 20 August 2015, the ACPR or the Single Resolution Board (the "SRB"), which was established by

Regulation of the European Parliament and of the Council of 15 July 2014 establishing uniform rules and a uniform procedure for the resolution of credit institutions and certain investment firms in the framework of a Single Resolution Mechanism ("SRM") and a Single Resolution Fund ("SRF"), may commence resolution proceedings in respect of a banking institution, such as the Bank, with a view to ensure the continuity of critical functions, to avoid the risks of contagion and to recapitalize or restore the viability of the institution. Resolution tools are to be implemented so that, subject to certain exceptions, losses are borne first by shareholders, then by holders of capital instruments (such as subordinated bonds) qualifying as additional tier 1 and tier 2 instruments, and finally by creditors in accordance with the order of their claims in normal insolvency proceedings. Certain powers, including the power to write-down capital instruments (including subordinated bonds), can also be exercised as a precautionary measure, outside of resolution proceedings. The implementation of these tools and powers may result in significant structural changes to the relevant financial institutions (including as a result of asset or business sales or the creation of bridge institutions) and in a partial or total write-down of claims of their shareholders and creditors (including subordinated and senior creditors).

Pursuant to the SRM, on 19 December 2014, the Council adopted the proposal for a Council implementing act to calculate the contributions of banks to the SRF, which replaces national resolution funds as from 1 January 2016 and provides for annual contributions to the SRF to be made by banks calculated on the basis of their liabilities, excluding own funds and covered deposits and adjusted for risks. Moreover, the Regulation of the European Commission dated 21 October 2014, adopted pursuant to the BRRD provides for an obligation for banks to have adequate financial resources to ensure the effective application of the resolution tools and powers by the relevant resolution authority. In this context, the resolution authorities, such as the ACPR or the SRB, shall determine the annual contributions to be paid to resolution financing arrangements by each banking institution in proportion to its risk profile. As a consequence, contributions to the SRF and to resolution financing arrangements will be significant for the Bank, will result in an increase in fees and will, as a consequence, weigh on the Bank's results of operations.

Moreover, the Directive of 16 April 2014 on deposit guarantee schemes, transposed into French law by the Ordinance of 20 August 2015 created national deposit guarantee schemes. Other proposals for legislative and regulatory reforms could also have an impact if they were enacted into law. Thus, a draft European Parliament Regulation dated 24 November 2015 completed such Directive of 16 April 2014 through a step plan to create a European deposit insurance scheme that will progressively cover all or part of participating national deposit guarantee schemes.

Furthermore, a proposal for a Regulation of the European Parliament and of the Council of 29 January 2014 on structural measures improving the resilience of EU credit institutions, as amended on 19 June 2015, would prohibit certain proprietary trading activities by European credit institutions that meet certain criteria (particularly as to size) and require them to conduct certain high-risk trading activities only through subsidiaries.

Finally, new regulations designed to enhance the transparency and soundness of financial markets, such as the so-called "EMIR" Regulation of 4 July 2012 on OTC derivatives, central counterparties and trade repositories and the measures adopted or to be adopted thereunder (including in relation to collateral requirements for non-centrally cleared derivatives), Regulation of 25 November 2015 on transparency of securities financing transactions and Directive and Regulation of 15 May 2014 on markets in financial instruments ("MiFID 2") may be a source of additional uncertainty and compliance risk and, more generally, the costs incurred due to the implementation of such regulations may have a negative impact on the profitability of certain activities currently conducted by the Bank and weigh on the Bank's results of operations and financial condition.

Bank regulation in the United States has been substantially changed and expanded in the wake of the financial crisis, including most recently as follows. The U.S. Federal Reserve's final rule imposing enhanced prudential standards on the U.S. operations of large foreign banks will require the Bank to create a new intermediate holding company ("IHC") for its U.S. subsidiaries by 1 July 2016, which will be required to comply with risk-based and leverage capital requirements, liquidity requirements, supervisory stress testing and capital planning requirements as well as other prudential requirements on a stand-alone basis. Under proposals that remain under consideration, the IHC and the combined U.S. operations of the Bank may become subject to limits on credit exposures to any single counterparty, and the combined U.S. operations of the Bank may also become subject to an early

remediation regime which could be triggered by risk-based capital, leverage, stress tests, liquidity, risk management and market indicators. The Federal Reserve has also indicated that it is considering future rulemakings that could apply the U.S. rules implementing the Basel III liquidity coverage ratio to the U.S. operations of certain large foreign banking organizations. On 30 November 2015, the U.S. Federal Reserve published proposed rules that would implement in the United States the Financial Stability Board's standards for a TLAC framework. The proposed rules would require, among other things, the Bank's intermediate U.S. holding company to maintain minimum amounts of "internal" TLAC, which would include minimum levels of tier 1 capital and long-term debt satisfying certain eligibility criteria and a related TLAC buffer commencing 1 January 2019. The Bank's intermediate U.S. holding company would be required to issue all such TLAC instruments to a foreign parent entity (a non-U.S. entity that controls the intermediate holding company). The proposed rules would also impose limitations on the types of financial transactions that the Bank's intermediate holding company could engage in. Finally, the "Volcker Rule", adopted by the U.S. regulatory authorities in December 2013, places certain restrictions on the ability of U.S. and non-U.S. banking entities, including the Bank and its affiliates, to engage in proprietary trading and to sponsor or invest in private equity and hedge funds. The Bank was generally required to come into compliance with the Volcker Rule by July 2015, although the U.S. Federal Reserve has indicated that the conformance deadline for pre-2014 "legacy" investments in and relationships with private equity funds and hedge funds will be extended until 21 July 2017. The Volcker Rule's implementing regulations are highly complex and may be subject to further regulatory interpretation and guidance, and its full impact will not be known with certainty for some time. U.S. regulators have also recently adopted or proposed new rules regulating OTC derivatives activities under Title VII of the Dodd-Frank Wall Street Reform and Consumer Protection Act. In late 2015, the U.S. Federal Reserve and other U.S. banking regulators finalized margin requirements applicable to uncleared swaps and security-based swaps entered into by swap dealers, major swap participants, security-based swap dealers and major security-based swap participants that are regulated by one of the U.S. banking regulators, including the Bank. These margin requirements, which are scheduled to come into effect in phases beginning in September 2016, will require the Bank to post and collect additional, high-quality collateral for certain transactions, which will increase the costs of uncleared swaps and security-based swaps offered by the Bank to its customers who are "U.S. persons" as defined under the rules which apply globally. The U.S. Securities and Exchange Commission also finalized rules in 2015 requiring the registration of security-based swap dealers and major security-based swap participants as well as obligations relating to transparency and mandatory reporting of security-based swap transactions. Further rules and regulations are expected in 2016 to complete this regulatory framework. The scope and timing for the implementation of these requirements, and therefore their impact on the Bank's swap business, is difficult to predict at this stage.

In sum, extensive legislative and regulatory reform in respect of financial institutions has been enacted in recent years and some remains in progress. It is impossible to accurately predict which additional measures will be adopted or to determine the exact content of such measures and, given the complexity and uncertainty of a number of these measures, their ultimate impact on the Bank. The overall effect of these measures, whether already adopted or in the process of being adopted, may be to restrict the Bank's ability to allocate and apply capital and funding resources, limit its ability to diversify risk, reduce the availability of certain funding and liquidity resources, increase its funding costs, increase the cost for or reduce the demand for the products and services it offers, result in the obligation to carry out internal reorganizations, structural changes or divestitures, affect its ability to conduct (or impose limitations on) certain types of business as currently conducted, limit its ability to attract and retain talent, and, more generally, affect its competitiveness and profitability, which would in turn have an adverse effect on its business, financial condition, and results of operations.

The Bank is subject to extensive and evolving regulatory regimes in the jurisdictions in which it operates

The Bank faces the risk of changes in legislation or regulation in all of the countries in which it operates, including, but not limited to, the following:

- monetary, liquidity, interest rate and other policies of central banks and regulatory authorities;
- changes in government or regulatory policy that may significantly influence investor decisions, in particular in the markets in which the BNP Paribas Group operates;

- changes in regulatory requirements applicable to the financial industry, such as rules relating
  to applicable governance, remunerations, capital adequacy and liquidity frameworks,
  restrictions on activities considered as speculative and recovery and resolution frameworks;
- changes in securities regulations as well as in financial reporting, disclosure and market abuse regulations;
- changes in the regulation of certain types of transactions and investments, such as derivatives and securities financing transactions and money market funds;
- changes in the regulation of market infrastructures, such as trading venues, central counterparties, central securities depositories, and payment and settlement systems;
- changes in tax legislation or the application thereof;
- changes in accounting norms;
- changes in rules and procedures relating to internal controls, risk management and compliance;
- expropriation, nationalisation, price controls, exchange controls, confiscation of assets and changes in legislation relating to foreign ownership;

These changes, the scope and implications of which are highly unpredictable, could substantially affect the Bank and have an adverse effect on its business, financial condition and results of operations. Some reforms not aimed specifically at financial institutions, such as measures relating to the funds industry or promoting technological innovation (such as open data projects), could facilitate the entry of new players in the financial services sector or otherwise affect the Bank's business model, competitiveness and profitability, which could in turn affect its financial condition and results of operations.

The Bank may incur substantial fines and other administrative and criminal penalties for non-compliance with applicable laws and regulations, and may also incur losses in related (or unrelated) litigation with private parties

The Bank is exposed to regulatory compliance risk, i.e. the failure to comply fully with the laws, regulations, codes of conduct, professional norms or recommendations applicable to the financial services industry. This risk is exacerbated by the adoption by different countries of multiple and occasionally diverging and even conflicting legal or regulatory requirements. Besides damage to the Bank's reputation and private rights of action (including class actions introduced into French law in 2014), non-compliance could lead to material legal proceedings, fines and expenses (including fines and expenses in excess of recorded provisions), public reprimand, enforced suspension of operations or, in extreme cases, withdrawal by the authorities of operating licenses. This risk is further exacerbated by continuously increasing regulatory scrutiny of financial institutions. Moreover, litigation by private parties against financial institutions has substantially increased in recent years. Accordingly, the Bank faces significant legal risk in its business, and the volume and amount of damages claimed in litigation, regulatory proceedings and other adversarial proceedings against financial services firms have substantially increased in recent years and may increase further.

In this respect, on 30 June 2014 the Bank entered into a series of agreements with, and was the subject of several orders issued by, U.S. federal and New York state government agencies and regulatory authorities including the U.S. Department of Justice, the New York County District Attorney's Office, the U.S. Attorney's Office for the Southern District of New York, the Board of Governors of the Federal Reserve System, the Office of Foreign Assets Control of the U.S. Department of the Treasury and the New York State Department of Financial Services, in settlement of investigations into violations of U.S. laws and regulations regarding economic sanctions. The fines and penalties imposed on the Bank as part of this settlement included, among other things, the payment of monetary penalties amounting in the aggregate to \$8.97 billion (€6.6 billion), guilty pleas by BNP Paribas S.A., the parent company of the BNP Paribas group, to charges of having violated U.S. federal criminal law (conspiracy to violate the Trading with the Enemy Act and the International Emergency Economic Powers Act) and New York State criminal law (conspiracy and falsifying business records), and the suspension of the New York branch of BNP Paribas for (a) a one-year period (2015) of USD direct clearing focused mainly on the Oil & Gas Energy and Commodity Finance

business line in certain locations and (b) a two-year period of U.S. dollar clearing as a correspondent bank for unaffiliated third party banks in New York and London. Following this settlement, the Bank remains subject to increased scrutiny by regulatory authorities (including via the presence within the Bank of an independent consultant) who are monitoring its compliance with a remediation plan agreed with them.

The Bank is currently involved in various litigations and investigations as summarized in Note 8.b "Contingent liabilities: legal proceedings and arbitration" to its 2015 consolidated financial statements. It may become involved in further such matters at any point. No assurance can be given that an adverse outcome in one or more of such matters would not have a material adverse effect on the Bank's operating results for any particular period.

### Risks related to the Bank, its Strategy, Management and Operations

Risks related to the implementation of the Bank's strategic plans

The Bank has announced a certain number of strategic objectives, in particular in a strategic plan for the 2014-2016 period presented in March 2014 and a transformation plan for CIB for the 2016-2019 period presented in February 2016. These plans contemplate a number of initiatives, including simplifying the Bank's organisation and operations, continuing to improve operating efficiency, adapting certain businesses to their economic, regulatory and technological environment and implementing various business development initiatives.

The plans include a number of financial targets and objectives relating to net banking income, operating costs, net income, capital adequacy ratios and return on equity, among other things. These financial targets and objectives were established primarily for purposes of internal planning and allocation of resources, and are based on a number of assumptions with regard to business and economic conditions. On 5 February 2015 and 5 February 2016, the Bank provided updates regarding the implementation of the 2014-2016 strategic plan and presented the transformation plan of CIB 2016-2019 on 5 February 2016.

The Bank's actual results could vary significantly from these targets and objectives for a number of reasons, including the occurrence of one or more of the risk factors described elsewhere in this section.

The Bank may experience difficulties integrating acquired companies and may be unable to realise the benefits expected from its acquisitions

The Bank makes acquisitions on a regular basis. Integrating acquired businesses is a long and complex process. Successful integration and the realisation of synergies require, among other things, proper coordination of business development and marketing efforts, retention of key members of management, policies for effective recruitment and training as well as the ability to adapt information and computer systems. Any difficulties encountered in combining operations could result in higher integration costs and lower savings or revenues than expected. There will accordingly be uncertainty as to the extent to which anticipated synergies will be achieved and the timing of their realisation. Moreover, the integration of the Bank's existing operations with those of the acquired operations could interfere with the respective businesses and divert management's attention from other aspects of the Bank's business, which could have a negative impact on the business and results of the Bank. In some cases, moreover, disputes relating to acquisitions may have an adverse impact on the integration process or have other adverse consequences, including financial ones.

Although the Bank undertakes an in-depth analysis of the companies it plans to acquire, such analyses often cannot be complete or exhaustive. As a result, the Bank may increase its exposure to doubtful or troubled assets and incur greater risks as a result of its acquisitions, particularly in cases in which it was unable to conduct comprehensive due diligence prior to the acquisition.

Intense competition by banking and non-banking operators could adversely affect the Bank's revenues and profitability

Competition is intense in all of the Bank's primary business areas in France and the other countries in which it conducts a substantial portion of its business, including other European countries and the United States. Competition in the banking industry could intensify as a result of consolidation in the financial services area or as a result of the presence of new players in the payment and the financing

services area or the development of crowdfunding. In particular, competitors subject to less extensive regulatory requirements or to less strict capital requirements (e.g., debt funds, shadow banks), or benefiting from economies of scale, data synergies or technological innovation (e.g., internet and mobile operators, fintechs), could be more competitive. If the Bank is unable to respond to the competitive environment in France or in its other major markets by offering attractive and profitable product and service solutions, it may lose market share in key areas of its business or incur losses on some or all of its activities. In addition, downturns in the economies of its principal markets could add to the competitive pressure, through, for example, increased price pressure and lower business volumes for the Bank and its competitors. It is also possible that the presence in the global marketplace of State-owned financial institutions, or financial institutions benefiting from State guarantees or other similar advantages, or the imposition of more stringent requirements (particularly capital requirements and business restrictions) on large or systemically significant financial institutions, could lead to distortions in competition in a manner adverse to large private-sector institutions such as the Bank.

A substantial increase in new provisions or a shortfall in the level of previously recorded provisions could adversely affect the Bank's results of operations and financial condition

In connection with its lending activities, the Bank regularly establishes provisions for loan losses, which are recorded in its profit and loss account under "cost of risk". The Bank's overall level of provisions is based on its assessment of prior loss experience, the volume and type of lending being conducted, industry standards, past due loans, economic conditions and other factors related to the recoverability of various loans. Although the Bank seeks to establish an appropriate level of provisions, its lending businesses may have to increase their provisions for loan losses substantially in the future as a result of deteriorating economic conditions or other causes. Any significant increase in provisions for loan losses or a significant change in the Bank's estimate of the risk of loss inherent in its portfolio of non-impaired loans, as well as the occurrence of loan losses in excess of the related provisions, could have a material adverse effect on the Bank's results of operations and financial condition.

The Bank also establishes provisions for contingencies and charges including in particular provisions for litigations. Any loss arising from a risk that has not already been provisioned or that is greater than the amount of the provision would have a negative impact on the Bank's results of operation and, potentially, its financial condition.

The Bank's risk management policies, procedures and methods may leave it exposed to unidentified or unanticipated risks, which could lead to material losses

The Bank has devoted significant resources to developing its risk management policies, procedures and assessment methods and intends to continue to do so in the future. Nonetheless, the Bank's risk management techniques and strategies may not be fully effective in mitigating its risk exposure in all economic and market environments or against all types of risk, particularly risks that the Bank may have failed to identify or anticipate. The Bank's ability to assess the creditworthiness of its customers or to estimate the values of its assets may be impaired if, as a result of market turmoil such as that experienced in recent years, the models and approaches it uses become less predictive of future behaviour, valuations, assumptions or estimates. Some of the Bank's qualitative tools and metrics for managing risk are based on its use of observed historical market behaviour. The Bank applies statistical and other tools to these observations to arrive at quantifications of its risk exposures. The process the Bank uses to estimate losses inherent in its credit exposure or estimate the value of certain assets requires difficult, subjective, and complex judgments, including forecasts of economic conditions and how these economic predictions might impair the ability of its borrowers to repay their loans or impact the value of assets, which may, during periods of market disruption, be incapable of accurate estimation and, in turn, impact the reliability of the process. These tools and metrics may fail to predict future risk exposures, e.g., if the Bank does not anticipate or correctly evaluate certain factors in its statistical models, or upon the occurrence of an event deemed extremely unlikely by the tools and metrics. This would limit the Bank's ability to manage its risks. The Bank's losses could therefore be significantly greater than the historical measures indicate. In addition, the Bank's quantified modelling does not take all risks into account. Its more qualitative approach to managing certain risks could prove insufficient, exposing it to material unanticipated losses.

#### The Bank's hedging strategies may not prevent losses

If any of the variety of instruments and strategies that the Bank uses to hedge its exposure to various types of risk in its businesses is not effective, the Bank may incur losses. Many of its strategies are based on historical trading patterns and correlations. For example, if the Bank holds a long position in an asset, it may hedge that position by taking a short position in another asset where the short position has historically moved in a direction that would offset a change in the value of the long position. However, the hedge may only be partial, or the strategies used may not protect against all future risks or may not be fully effective in mitigating the Bank's risk exposure in all market environments or against all types of risk in the future. Unexpected market developments may also reduce the effectiveness of the Bank's hedging strategies. In addition, the manner in which gains and losses resulting from certain ineffective hedges are recorded may result in additional volatility in the Bank's reported earnings.

Adjustments to the carrying value of the Bank's securities and derivatives portfolios and the Bank's own debt could have an impact on its net income and shareholders' equity

The carrying value of the Bank's securities and derivatives portfolios and certain other assets, as well as its own debt, in its balance sheet is adjusted as of each financial statement date. Most of the adjustments are made on the basis of changes in fair value of its assets or its debt during an accounting period, with the changes recorded either in the income statement or directly in shareholders' equity. Changes that are recorded in the income statement, to the extent not offset by opposite changes in the value of other assets, affect its consolidated revenues and, as a result, its net income. All fair value adjustments affect shareholders' equity and, as a result, its capital adequacy ratios. The fact that fair value adjustments are recorded in one accounting period does not mean that further adjustments will not be needed in subsequent periods.

The expected changes in accounting principles relating to financial instruments may have an impact on the Bank's balance sheet and regulatory capital ratios and result in additional costs

In July 2014, the International Accounting Standards Board published International Financial Reporting Standard 9 ("IFRS 9") "Financial Instruments", which is set to replace IAS 39 as from 1 January 2018 after its adoption by the European Union. The standard amends and complements the rules on the classification and measurement of financial instruments. It includes a new impairment model based on expected credit losses ("ECL"), while the current model is based on provisions for incurred losses, and new rules on general hedge accounting. The new approach based on ECL could result in substantial additional impairment charges for the Bank and add volatility to its regulatory capital ratios, and the costs incurred by the Bank relating to the implementation of such norms may have a negative impact on its results of operations.

# The Bank's competitive position could be harmed if its reputation is damaged

Considering the highly competitive environment in the financial services industry, a reputation for financial strength and integrity is critical to the Bank's ability to attract and retain customers. The Bank's reputation could be harmed if it fails to adequately promote and market its products and services. The Bank's reputation could also be damaged if, as it increases its client base and the scale of its businesses, the Bank's comprehensive procedures and controls dealing with conflicts of interest fail, or appear to fail, to address conflicts of interest properly. At the same time, the Bank's reputation could be damaged by employee misconduct, fraud or misconduct by market participants to which the Bank is exposed, a decline in, a restatement of, or corrections to its financial results, as well as any adverse legal or regulatory action such as the settlement the Bank entered into in with the U.S. authorities for violations of U.S. laws and regulations regarding economic sanctions. Such risks to reputation have recently increased as a result of the growing use of social networks within the economic sphere. The loss of business that could result from damage to the Bank's reputation could have an adverse effect on its results of operations and financial position.

An interruption in or a breach of the Bank's information systems may result in material losses of client or customer information, damage to the Bank's reputation and lead to financial losses

As with most other banks, the Bank relies heavily on communications and information systems to conduct its business. This dependency has increased with the spread of mobile and online banking services (as illustrated by the launch of Hello bank! in 2014), and the development of cloud

computing. Any failure or interruption or breach in security of these systems could result in failures or interruptions in the Bank's customer relationship management, general ledger, deposit, servicing and/or loan organisation systems. The Bank cannot provide assurances that such failures or interruptions will not occur or, if they do occur, that they will be adequately addressed. An increasing number of companies (including financial institutions) have in recent years experienced intrusion attempts or even breaches of their information technology security, some of which have involved sophisticated and highly targeted attacks on their computer networks. Because the techniques used to obtain unauthorised access, disable or degrade service, steal confidential data or sabotage information systems have become more sophisticated, change frequently and often are not recognised until launched against a target, the Bank may be unable to anticipate these techniques or to implement in a timely manner effective and efficient countermeasures. Any failures of or interruptions in the Bank's information systems and any subsequent disclosure of confidential information related to any client, counterpart or employee of the Bank (or any other person) or any intrusion or attack against the Bank's communication system could have an adverse effect on the Bank's reputation, financial condition and results of operations.

Unforeseen external events may disrupt the Bank's operations and cause substantial losses and additional costs

Unforeseen events such as an adverse change in the political, military or diplomatic environments, political and social unrest, severe natural disasters, a pandemic, terrorist attacks, military conflicts or other states of emergency could affect the demand for the products and services offered by the Bank, or lead to an abrupt interruption of the Bank's operations, in France or abroad, and could cause substantial losses that may not necessarily be covered by an insurance policy. Such losses can relate to property, financial assets, trading positions and key employees. Such unforeseen events could also lead to temporary or longer-term business interruption, additional costs (such as relocation of employees affected) and increase the Bank's costs (particularly insurance premiums)."

### **Risk Factors Relating to the Notes**

#### General

In addition to the risks relating to the Issuer (including the default risk) that may affect the Issuer's ability to fulfil its obligations under the Notes there are certain factors which are material for the purpose of assessing the risks associated with an investment in Notes issued under the Programme.

Such factors will vary depending on the type of Notes issued, in particular in relation to Notes ("Underlying Reference Linked Notes"), the interest and/or redemption amount is linked to the value of one or more index, share, GDR or ADR, inflation index, commodity, commodity index, unit, interest or share in a fund, the credit of one or more reference entity, interest in an exchange traded funds, exchange traded notes, exchange traded commodities or other exchange traded products (each an "exchange traded instrument"), foreign exchange rate, underlying interest rate or the combination of any of the foregoing or such other underlying or basis of reference (each an "Underlying Reference").

The Notes may not be a suitable investment for all investors

Each potential investor of the Notes must make its own determination of the suitability of any such investment, with particular reference to its own investment objectives and experience, and any other factors which may be relevant to it in connection with such investment, either alone or with the help of a financial adviser. In particular, each potential investor should:

- (a) have sufficient knowledge and experience to make a meaningful evaluation of the Notes, the merits and risks of investing in the Notes and the information contained or incorporated by reference in this Base Prospectus or any applicable supplement;
- (b) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation and the investment(s) it is considering, an investment in the Notes and the impact the Notes will have on its overall investment portfolio;
- (c) have sufficient financial resources and liquidity to bear all of the risks of an investment in the Notes:

- (d) understand thoroughly the Terms and Conditions of the Notes and be familiar with the behaviour of financial markets and of any financial variable which might have an impact on the return on the Notes; and
- (e) be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Prospective purchasers should also consult their own tax advisers as to the tax consequences of the purchase, ownership and disposition of Notes.

Possible Illiquidity of the Notes in the Secondary Market

There can be no assurance that an active trading market for the Notes will develop, or, if one does develop, that it will be maintained. If an active trading market for the Notes does not develop or is not maintained, the market or trading price and liquidity of the Notes may be adversely affected. If additional and competing products are introduced in the markets, this may adversely affect the value of the Notes. It is not possible to predict the price at which Notes will trade in the secondary market. The Issuer may, but is not obliged to, list Notes on a stock exchange. Also, to the extent Notes of a particular issue are redeemed in part, the number of Notes of such issue outstanding will decrease, resulting in a diminished liquidity for the remaining Notes of such issue. A decrease in the liquidity of an issue of Notes may cause, in turn, an increase in the volatility associated with the price of such issue of Notes. A lack of liquidity for the Notes may mean that investors are not able to sell their Notes or may not be able to sell their Notes at a price equal to the price which they paid for them, and consequently investors may suffer a partial or total loss of the amount of their investment.

## Risk of Leveraged Exposure

Leverage involves the use of a number of financial techniques to increase the exposure to an Underlying Reference, and can therefore magnify both returns and losses. While the use of leverage allows for potential multiples of a return (assuming a return is achieved) when the Underlying Reference moves in the anticipated direction, it will conversely magnify losses when the Underlying Reference moves against expectations. If the leverage is negative, the maximum loss for investors shall be the amount of their initial investment in the Notes. If the relevant Notes include leverage, potential holders of such Notes should note that these Notes will involve a higher level of risk, and that whenever there are losses such losses will be higher (other things being equal) than those of a similar Note which is not leveraged. Investors should therefore only invest in leveraged Notes if they fully understand the effect of leverage.

## Potential Loss of the Noteholder's Investment in the Notes

Each Noteholder may receive a Final Redemption Amount and/or physical delivery of the Entitlement the aggregate value of which may be less than the value of the Noteholder's investment in the relevant Notes. In certain circumstances Noteholders may lose the entire value of their investment.

# Absence of Rights in respect of the Underlying Reference

The Notes do not represent a claim against any Underlying Reference (or any issuer, sponsor, manager or other connected person in respect of an Underlying Reference) and Noteholders will not have any right of recourse under the Notes to any such Underlying Reference (or any issuer, sponsor, manager or other connected person in respect of an Underlying Reference). The Notes are not in any way sponsored, endorsed or promoted by any issuer, sponsor, manager or other connected person in respect of an Underlying Reference and such entities have no obligation to take into account the consequences of their actions on any Noteholders.

# Notes are Unsecured Obligations

Senior Notes are unsubordinated and unsecured obligations of the Issuer and will rank *pari passu* with themselves.

The trading market for the Notes may be volatile and may be adversely impacted by many events

The market for debt securities is influenced by the economic and market conditions, interest rates, currency exchange rates and inflation rates in Europe and other industrialised countries and areas. There can be no assurance that events in France, the Netherlands, Europe or elsewhere will not

cause market volatility or that such volatility will not adversely affect the price of Notes or that economic and market conditions will not have any other adverse effect.

A credit rating reduction may result in a reduction in the trading value of the Notes

The value of the Notes is expected to be affected, in part, by investors' general appraisal of the creditworthiness of the Issuer. Such perceptions are generally influenced by the ratings accorded to the outstanding securities of BNPP by standard statistical rating services, such as Moody's, Standard & Poor's and Fitch France. A reduction in the rating, if any, accorded to outstanding debt securities of BNPP by one of these or other rating agencies could result in a reduction in the trading value of the Notes.

Credit ratings assigned to the Issuer or any Notes may not reflect all the risks associated with an investment in those Notes

In general, European regulated investors are restricted under Regulation (EC) No. 1060/2009 (as amended) (the "CRA Regulation") from using credit ratings for regulatory purposes, unless such ratings are issued by a credit rating agency established in the EU and registered under the CRA Regulation (and such registration has not been withdrawn or suspended subject to transitional provisions that apply in certain circumstances whilst the registration application is pending). Such general restriction will also apply in the case of credit ratings issued by non-EU credit rating agencies, unless the relevant credit ratings are endorsed by an EU-registered credit rating agency or the relevant non-EU rating agency is certified in accordance with the CRA Regulation (and such endorsement action or certification, as the case may be, has not been withdrawn or suspended). The list of registered and certified rating agencies published by the European Securities and Markets Authority ("ESMA") on its website in accordance with the CRA Regulation is not conclusive evidence of the status of the relevant rating agency included in such list, as there may be delays between certain supervisory measures being taken against a relevant rating agency and the publication of the updated ESMA list. Certain information with respect to the credit rating agencies and ratings is set out in this Base Prospectus.

#### Waiver of set-off

Unless Waiver of Set-Off is specified as not applicable in the applicable Final Terms, the Noteholders of the Notes waive any right of set-off, compensation and retention in relation to such Notes, insofar as permitted by applicable law.

### Withholding tax

The Notes may be subject to withholding taxes in circumstances where the Issuer is not obliged to make gross up payments and this would result in holders receiving less interest than expected and could significantly adversely affect their return on the Notes.

## EU Financial Transactions Tax ("FTT")

On 14 February 2013, the European Commission issued proposals, including a draft Directive (the "Commission's Proposal") for a FTT to be adopted in certain participating EU Member States (including Belgium, Germany, Estonia, Greece, Spain, France, Italy, Austria, Portugal, Slovenia and Slovakia). However, Estonia has since stated that it will not participate. If the Commission's Proposal was adopted, the FTT would be a tax primarily on "financial institutions" (which could include the Issuer) in relation to "financial transactions" (which would include the conclusion or modifications of derivative contracts and the purchase and sale of financial instruments).

Under the Commission's Proposal, the FTT could apply in certain circumstances to persons both within and outside of the participating Member States. Generally, it would apply where at least one party is a financial institution, and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, "established" in a participating Member State in a broad range of circumstances, including (a) by transacting with a person established in a participating Member State or (b) where the financial instrument which is subject to the dealings is issued in a participating Member State.

The FTT may give rise to tax liabilities for the Issuer with respect to certain transactions if it is adopted based on the Commission's proposal. Examples of such transactions are the conclusion of a derivative contract in the context of the Issuer's hedging arrangements or the purchase or sale of

securities (such as the Notes) or the physical settlement of a Note. The Issuer is, in certain circumstances, able to pass on any such tax liabilities to holders of the Notes and therefore this may result in investors receiving less than expected in respect of the Notes. It should also be noted that the FTT could be payable in relation to relevant transactions by investors in respect of the Notes (including secondary market transactions) if conditions for a charge to arise are satisfied and the FTT is adopted based on the Commission's Proposal. Primary market transactions referred to in Article 5(c) of Regulation EC No 1287/2006 are expected to be exempt. There is however some uncertainty in relation to the intended scope of this exemption for certain money market instruments and structured issues.

However, the FTT proposal remains subject to negotiation between participating Member States. It may therefore be altered prior to implementation, the timing of which remains unclear. Additional EU Member States may decide to participate. Prospective holders of Notes are advised to seek their own professional advice in relation to the FTT.

Hiring Incentives to Restore Employment Act withholding may affect payments on the Notes

The U.S. Hiring Incentives to Restore Employment Act (the "**HIRE Act**") imposes a 30% withholding tax on amounts attributable to U.S. source dividends that are paid or "deemed paid" under certain financial instruments if certain conditions are met. If the Issuer or any withholding agent determines that withholding is required, neither the Issuer nor any withholding agent will be required to pay any additional amounts with respect to amounts so withheld. Prospective investors should refer to the section "Taxation – Hiring Incentives to Restore Employment Act."

The value of the Notes could be adversely affected by a change in English law, French law or administrative practice

The Conditions of the English law Notes are based on English law, or in the case of Condition 2(b) of the Terms and Conditions of the English Law Notes, French Law, in effect as at the date of this Base Prospectus. The Conditions of the French Law Notes are based on French law in effect as at the date of this Base Prospectus. No assurance can be given as to the impact of any possible judicial decision or change to an administrative practice or change to English law or French law, as applicable, after the date of this Base Prospectus and as such charge could materially adversely impact the value of any Notes affected by it.

# Minimum Trading Amount

Investors should note that the Notes may have a minimum trading amount. The minimum trading amount (if any) will be specified in the applicable Final Terms. In such cases, if, following the transfer of any Notes, a holder holds fewer Notes than the specified minimum trading amount, such holder will not be permitted to transfer their remaining Notes prior to redemption without first purchasing enough additional Notes in order to hold the minimum trading amount.

### Potential Conflicts of Interest

- (i) Certain entities within the Group or its Affiliates (including, if applicable, any Dealer) may also engage in trading activities (including hedging activities) relating to the Underlying Reference and other instruments or derivative products based on or relating to the Underlying Reference of any Notes for their proprietary accounts or for other accounts under their management.
- (ii) BNPP and its Affiliates (including, if applicable, any Dealer) may also issue other derivative instruments in respect of the Underlying Reference.
- (iii) BNPP and its Affiliates (including, if applicable, any Dealer) may also act as underwriter in connection with future offerings of shares or other securities relating to an issue of Notes or may act as financial adviser to certain companies or companies whose shares or other securities are included in a basket or in a commercial banking capacity for such companies.
- (iv) BNPP and its Affiliates (including, if applicable, any Dealer) may act in a number of different capacities in relation to an underlying index, including, but not limited to, issuer of the constituents of the index, index sponsor or calculation agent.
- (v) In respect of ETI Linked Notes and Fund Linked Notes:

- (I) the Issuer or one or more of its Affiliates may from time to time engage in business with the relevant ETI or Fund, as the case may be, or companies in which an ETI or Fund, as the case may be, invests, including among other things, extending loans to, or making investments in, or providing advisory services to them, including merger and acquisition advisory services, engaging in activities that may include prime brokerage business, financing transactions or entry into derivative transactions;
- (II) the ETI or Fund (each as defined below), as applicable, may pay a portion of its fees to the Issuer or any of its Affiliates for the provision of such services;
- (III) in the course of this business, the Issuer the Calculation Agent and any of their respective Affiliates may acquire non-public information about an ETI or a Fund, as applicable, or any companies, funds or reference assets in which an ETI or a Fund invests and the Issuer the Calculation Agent or any of their respective Affiliates may publish research reports about them. This research may be modified from time to time without notice and may express opinions or provide recommendations that are inconsistent with purchasing or holding ETI Linked Notes or Fund Linked Notes, as applicable. Such activities could present certain conflicts of interest, could influence the prices of such shares, Fund Shares, ETI Interests or other securities and could adversely affect the value of such Notes;
- (vi) In respect of Notes linked to an underlying custom index, various legal entities within the Group may undertake the role of issuer of the Notes, calculation agent of the Notes, sponsor of the underlying custom index and calculation agent of the underlying custom index. BNP Paribas has policies and procedures to identify, consider and manage potential conflicts of interest which this situation may potentially generate; and
- (vii) The Calculation Agent may be an affiliate of the Issuer and consequently, potential conflicts of interest may exist between the Calculation Agent and Noteholders, including with respect to certain determinations and judgments that the Calculation Agent must make, including whether a Market Disruption Event, a Settlement Disruption Event or Credit Event (each, as defined below) has occurred. The Calculation Agent is obligated to carry out its duties and functions as Calculation Agent acting in good faith and using its reasonable judgment however, subject to always acting only within the parameters allowed by the terms and conditions of the Notes, it has no responsibility to take investors' interests into account.

### Post-issuance Information

Save as set out in the applicable Final Terms, the Issuer will not provide post-issuance information in relation to the Underlying Reference. In such an event, investors will not be entitled to obtain such information from the Issuer.

The rate of interest payable on the Notes or the amount payable or deliverable on redemption or exercise of the Notes may in certain circumstances be changed during the life of the Notes

If Coupon Switch Election or Automatic Coupon Switch is specified in the applicable Final Terms, the rate of interest payable may be switched from one rate or amount to another in the Issuer's discretion (in the case of Coupon Switch Election) or following the occurrence of an Automatic Coupon Switch Event (in the case of an Automatic Coupon Switch). If Payout Switch Election or Automatic Payout Switch is specified in the applicable Final Terms, the amount payable or deliverable on redemption or exercise may be switched from one amount payable or deliverable to another in the Issuer's discretion (in the case of Payout Switch Election) or following the occurrence of an Automatic Payout Switch Event (in the case of an Automatic Payout Switch). As a consequence of the exercise of a Coupon Switch Election or Payout Switch Election or the occurrence of an Automatic Coupon Switch Event or Automatic Payout Switch Event, the Underlying Reference may be changed. As the payout on such Notes may be switched during the life of the Notes investors may receive a return which differs from, and may be significantly less than that which they expected to receive or they may receive no return.

Certain specific information may not be known at the beginning of an offer period

In certain circumstances at the commencement of an offer period in respect of Notes but prior to the issue date of such Notes certain specific information (specifically the issue price, fixed rate of interest, minimum and/or maximum rate of interest payable, the margin applied to the floating rate of interest

payable, the Gearing applied to the interest or final payout, the Gearing Up applied to the final payout, (in the case of Autocall Notes, Autocall One Touch Notes or Autocall Standard Notes) the FR Rate component of the final payout (which will be payable if certain conditions are met, as set out in the Payout Conditions), the AER Exit Rate if an Automatic Early Redemption Event occurs, the Bonus Coupon component of the final payout (in the case of Vanilla Digital Notes), the UP Cap Percentage component of the final payout (in the case of Certi-plus Generic Notes, Certi-plus Generic Knock-in Notes and Certi-plus Generic Knock-out Notes), the Constant Percentage (being any of Constant Percentage, Constant Percentage 1, Constant Percentage 2, Constant Percentage 3 or Constant Percentage 4) component of the final payout (which will be payable if certain conditions are met, as set out in the Payout Conditions), and/or the Knock-in Level and/or Knock-out Level used to ascertain whether a Knock-in Event or Knock-out Event, as applicable, has occurred) may not be known. In these circumstances the Final Terms will specify in place of the issue price, relevant rate, level or percentage, as applicable, an indicative range of rates, levels or percentages. The actual rate, level or percentage, as applicable, applicable to the Notes will be selected by the Issuer from within the range and will be notified to investors prior to the issue date. The actual rate, level or percentage, as applicable, will be determined in accordance with market conditions by the Issuer in good faith and in a commercially reasonable manner.

Prospective purchasers of Notes will be required to make their investment decision based on the indicative range rather than the actual rate, level or percentage, as applicable, which will only be fixed after the investment decision is made but will apply to the Notes once issued.

Where an indicative range is specified in the Final Terms in respect of the Rate of Interest, Minimum Rate of Interest, Maximum Rate of Interest, Margin, FR Rate and/or AER Exit Rate, prospective purchasers of Notes should, for the purposes of evaluating the risks and benefits of an investment in the Notes, assume that the actual Rate of Interest, Minimum Rate of Interest, Maximum Rate of Interest, Margin, FR Rate and/or AER Exit Rate, as applicable, which will apply to the Notes will be the lowest rate specified in the range and make their decision to invest in the Notes on that basis.

Where an indicative range is specified in the Final Terms in respect of Gearing, Gearing Up, Knock-in Level, Bonus Coupon, Up Cap Percentage, any Constant Percentage and/or Knock-out Level, prospective purchasers of Notes should be aware that the actual rate, level or percentage, as applicable, selected from within the indicative range specified for Gearing, Gearing Up, Knock-in Level, Bonus Coupon, Up Cap Percentage, any Constant Percentage, and/or Knock-out Level, as applicable, in respect of any Notes may have a negative impact on the interest payable and/or final return on the Notes when compared with another rate, level or percentage, as applicable, within the indicative range.

#### The Notes may be redeemed prior to maturity

In the event that the Issuer would be required to pay additional amounts in respect of any Notes due to any withholding as provided in Condition 6 of the Terms and Conditions of the English Law Notes or Condition 6 of the Terms and Conditions of the French Law Notes, as the case may be, the Issuer may (subject, in the case of Subordinated Notes, to the prior written consent of the Relevant Regulator) and, in certain circumstances in the case of Senior Notes, shall redeem all of the Notes then outstanding in accordance with the terms and conditions of the Notes.

In the event that one or more Events of Default (as defined at General Condition 8 of the Terms and Conditions of the English Law Notes or General Condition 8 of the Terms and Conditions of the French Law Notes, as the case may be) occur, the Notes (other than Subordinated Notes) may become immediately due and repayable at their Early Redemption Amount. In addition, in the case of an Index Linked Note, Share Linked Note, Commodity Linked Note, Fund Linked Note, an ETI Linked Note or an Underlying Interest Rate Linked Note, if "Automatic Early Redemption Event" is specified as being applicable in the applicable Final Terms, on the occurrence of an Automatic Early Redemption Event the Notes will be automatically redeemed at their Automatic Early Redemption Amount. In the case of an Index Linked Note, Share Linked Note, Inflation Linked Note, Commodity Linked Note, an ETI Linked Note or an Underlying Interest Rate Linked Note, if an Additional Disruption Event and/or an Optional Additional Disruption Event occurs and "Delayed Redemption on the Occurrence of Additional Disruption Event and/or Optional Additional Disruption Event" is not specified in the applicable Final Terms, the Issuer may redeem the Notes early.

## Redemption at the option of the Issuer

If the Issuer has the right to redeem any Notes at its option (subject, for Subordinated Notes, to certain conditions), this may limit the market value of the Notes concerned and an investor may not be able to reinvest the redemption proceeds in a manner which achieves a similar effective return.

Investors should note in particular that the Issuer may, subject to the prior approval of the Relevant Regulator (as defined below), redeem a Series of Subordinated Notes in whole, but not in part, at their principal amount, together with all interest accrued to the date fixed for redemption upon the occurrence of a Capital Event, a Withholding Tax Event, a Tax Deduction Event, a Gross-Up Event or on the Optional Redemption Date (Call).

The Final Terms for a particular issue of Notes may provide for early redemption at the option of the Issuer. Such right of termination is often provided for notes in periods of high interest rates. If the market interest rates decrease, the risk to Noteholders that the Issuer will exercise its right of termination increases. As a consequence, the yields received upon redemption may be lower than expected, and the redeemed face amount of the Notes may be lower than the purchase price for the Notes paid by the Noteholder. As a consequence, the Noteholder may not receive the total amount of the capital invested. In addition, investors that choose to reinvest monies they receive through an early redemption may be able to do so only in securities with a lower yield than the redeemed Notes. As a consequence, the Noteholder may lose some or all of its investment.

Any early redemption of Subordinated Notes (including through an Issuer call option) can only be made with the prior written consent of the Relevant Regulator. Further, Article 78 of the CRR (as defined below) provides that any redemption of tier 1 or tier 2 instruments, including Subordinated Notes, is subject to the prior consent of the Relevant Regulator which would be conditional on (i) the replacement of regulatory capital with own funds instruments of equal or higher quality, in the same amount and at terms that are sustainable for the income capacity of the Issuer, or (ii) without a replacement of regulatory capital, on the Issuer demonstrating that its own funds would, following the redemption in question, exceed the minimum regulatory capital requirements. Article 78 of the CRR also provides that the Relevant Regulator may permit institutions to redeem additional tier 1 instruments or tier 2 instruments (including Subordinated Notes) before five years of the date of issue only where the aforementioned conditions (i) and (ii) and point (a) or (b) of this paragraph are met:

- (a) there is a change in the regulatory classification of those instruments that would be likely to result in their exclusion from own funds or reclassification as a lower quality form of own funds, and both the following conditions are met:
  - (i) the Relevant Regulator considers such a change to be sufficiently certain;
  - (ii) the institution demonstrates to the satisfaction of the Relevant Regulator that the regulatory reclassification of those instruments was not reasonably foreseeable at the time of their issuance;
- (b) there is a change in the applicable tax treatment of those instruments which the institution demonstrates to the satisfaction of the competent authorities is material and was not reasonably foreseeable at the time of their issuance.

Risks Relating to Automatic Early Redemption of the Notes

In the case of Notes that include an Automatic Early Redemption feature, the longer the time remaining until the scheduled maturity date of the Notes, the higher the probability that an Automatic Early Redemption Event will occur.

In the event that the relevant level, value or price of the Underlying Reference approaches the level that triggers the Automatic Early Redemption Event, the Noteholder may not be able to sell the Notes in the secondary market before the occurrence of an Automatic Early Redemption Event (see also "Possible Illiquidity of the Notes in the Secondary Market" above). If the Underlying Reference is listed on a different exchange to that on which the Notes are listed, the Automatic Early Redemption Event may occur outside the normal trading hours of the exchange on which the Notes are listed. In this case, the Noteholder may not have an opportunity to sell the Notes in the secondary market before the Automatic Early Redemption Event occurs.

Risk of Loss Following Automatic Early Redemption of the Notes

In the case of Notes that include an Automatic Early Redemption feature, if the relevant level, value or price of the Underlying Reference(s) reaches the level that triggers the Automatic Early Redemption Event, the product will automatically redeem before the scheduled maturity date. Depending on the applicable payout the Noteholder may lose some or all of their investment in the Notes.

#### Gap Risk

Noteholders of Notes will be exposed to the gap risk associated with the relevant level, value or price of the Underlying Reference(s), whereby the relevant level, value or price of one or more Underlying Reference may change suddenly and significantly during the trading day or at the opening of the market. Such change may be positive or negative.

The price of the Notes may include a premium, which includes the cost to the Issuer or its affiliates of unwinding its hedging positions in relation to the Notes on early redemption or cancellation of the Notes. The calculation of the premium charged to Noteholders is based on the gap risk associated with the relevant level, value or price of the Underlying Reference(s). The Noteholder will not receive a refund of this premium if an Automatic Early Redemption Event occurs.

A Note's purchase price may not reflect its inherent value

Prospective investors in the Notes should be aware that the purchase price of a Note does not necessarily reflect its inherent value. Any difference between a Note's purchase price and its inherent value may be due to a number of different factors including, without limitation, prevailing market conditions and fees, discounts or commissions paid or accorded to the various parties involved in structuring and/or distributing the Note. For further information prospective investors should refer to the party from whom they are purchasing the Notes. Prospective investors may also wish to seek an independent valuation of Notes prior to their purchase.

A Noteholder's actual yield on the Notes may be reduced from the stated yield by transaction costs

When Notes are purchased or sold, several types of incidental costs (including transaction fees and commissions) are incurred in addition to the current price of the security. These incidental costs may significantly reduce or even exclude the profit potential of the Notes. For instance, credit institutions as a rule charge their clients for own commissions which are either fixed minimum commissions or pro-rata commissions depending on the order value. To the extent that additional – domestic or foreign – parties are involved in the execution of an order, including but not limited to domestic dealers or brokers in foreign markets, Noteholders must take into account that they may also be charged for the brokerage fees, commissions and other fees and expenses of such parties (third party costs).

In addition to such costs directly related to the purchase of securities (direct costs), Noteholders must also take into account any follow-up costs (such as custody fees). Prospective investors should inform themselves about any additional costs incurred in connection with the purchase, custody or sale of the Notes before investing in the Notes.

A Noteholder's effective yield on the Notes may be diminished by the tax impact on that Noteholder of its investment in the Notes

Payments of interest on the Notes, or profits realised by the Noteholder upon the sale or repayment of the Notes, may be subject to taxation in its home jurisdiction or in other jurisdictions in which it is required to pay taxes. The tax impact on an individual Noteholder in respect of any Notes may differ also in respect of Underlying Reference Linked Notes. BNPP advises all investors to contact their own tax advisors for advice on the tax impact of an investment in the Notes.

The value of Fixed Rate Notes may be adversely affected by movements in market interest rates

Investors in Fixed Rate Notes are exposed to the risk that if interest rates subsequently increase above the rate paid on the Fixed Rate Notes, this will adversely affect the value of the Notes.

In addition, a holder of securities with a fixed interest rate that will be periodically reset during the term of the relevant securities, such as Fixed Rate Notes which are specified in the applicable Final Terms as Resettable Notes, is also exposed to the risk of fluctuating interest rate levels and uncertain interest income.

Noteholders will not be able to calculate in advance their rate of return on Floating Rate Notes

A key difference between Floating Rate Notes and Fixed Rate Notes is that interest income on Floating Rate Notes cannot be anticipated. Due to varying interest income, investors are not able to determine a definite yield of Floating Rate Notes at the time they purchase them, so that their return on investment cannot be compared with that of investments having longer fixed interest periods. If the terms and conditions of the Notes provide for frequent interest payment dates, investors are exposed to the reinvestment risk if market interest rates decline. That is, investors may reinvest the interest income paid to them only at the relevant lower interest rates then prevailing. In addition, the Issuer's ability to issue both Fixed Rate Notes may affect the market value and secondary market (if any) of the Floating Rate Notes (and vice versa).

Zero Coupon Notes are subject to higher price fluctuations than non-discounted Notes

Notes which are issued at a substantial discount or premium may experience price volatility in response to changes in market interest rates

Changes in market interest rates generally have a substantially stronger impact on the prices of Zero Coupon Notes than on the prices of ordinary notes because the discounted issue prices are substantially below par. If market interest rates increase, Zero Coupon Notes can suffer higher price losses than other notes having the same maturity and credit rating.

If an investor holds Notes which are not denominated in the investor's home currency, they will be exposed to movements in exchange rates adversely affecting the value of their holding. In addition, the imposition of exchange controls in relation to any Notes could result in an investor not receiving payments on those Notes

Holders of Notes denominated in any currency other than their domestic currency are exposed to the risk of changing foreign exchange rates. This risk is in addition to any performance risk that relates to the Issuer or the type of Note being issued.

Holders of Subordinated Notes generally face an enhanced performance risk than holders of Senior Notes and an enhanced risk of loss in the event of the Issuer's insolvency

The ranking of any Subordinated Notes issued under the Programme will and may evolve as follows:

(i) Prior to the Existing Subordinated Notes Redemption Event:

The Issuer's obligations under the principal and interest of Subordinated Notes are direct, unconditional, unsecured and subordinated and will rank *pari passu* among themselves and *pari passu* with all other present and future direct, unconditional, unsecured and ordinary subordinated indebtedness of the Issuer, as more fully described in the "Terms and Conditions of the English Law Notes" and "Terms and Conditions of the French Law Notes".

Subject to applicable law, in the event of the voluntary liquidation of the Issuer, bankruptcy proceedings, or any other similar proceedings affecting the Issuer, the rights of the Noteholders to payment under the principal and interest of Subordinated Notes will be subordinated to the full payment of the unsubordinated creditors (including depositors) of the Issuer and, subject to such payment in full, such holders will be paid in priority to *prêts participatifs* granted to the Issuer, *titres participatifs* issued by the Issuer and any deeply subordinated obligations of the Issuer (*obligations dites "super subordonnées"* i.e. *engagements subordonnés de dernier rang*).

(ii) As from the Existing Subordinated Notes Redemption Event:

The Issuer's obligations under the principal and interest of Subordinated Notes are direct, unconditional, unsecured and subordinated obligations of the Issuer and rank and will rank pari passu among themselves and pari passu with (a) any obligations or instruments of the Issuer that constitute Tier 2 Capital and (b) any other obligations or instruments of BNPP that rank or are expressed to rank equally with the Subordinated Notes.

Subject to applicable law, in the event of the voluntary liquidation of the Issuer, bankruptcy proceedings, or any other similar proceedings affecting the Issuer, the rights of the Noteholders in respect of principal and interest to payment under the Subordinated Notes will be subordinated to the full payment of the unsubordinated creditors (including depositors) of

the Issuer, Eligible Creditors of the Issuer and paid in priority to any *prêts participatifs* granted to the Issuer, titres *participatifs* issued by the Issuer and any deeply subordinated obligations of the Issuer (*obligations dites "super subordonnées" i.e. engagements subordonnés de dernier rang*).

There is a substantial risk that investors in Subordinated Notes will lose all or some of their investment should the Issuer become insolvent. Thus, holders of Subordinated Notes face an enhanced performance risk compared to holders of Senior Notes.

In the event of incomplete payment of unsubordinated creditors and subordinated creditors ranking ahead of the claims of the holders of Subordinated Notes, the obligations of the Issuer in connection with the principal and interest of the Subordinated Notes will be terminated. The holders of Subordinated Notes shall be responsible for taking all steps necessary for the orderly accomplishment of any collective proceedings or voluntary liquidation in relation to any claims they may have against the Issuer.

Risk related to the absence of restrictions regarding the ability of the Issuer to issue other notes of equal or senior ranking:

The terms and conditions of Subordinated Notes do not contemplate any restrictions limiting the amount of debt securities of equal or senior ranking that the Issuer could issue. The issuance of such securities could reduce the amount the holders of Subordinated Notes would receive in case of liquidation of the Issuer.

The risk could be higher if the draft bill presented by the French government on 27 December 2015, modifying the ranking among creditors of credit institutions in case of judicial liquidation (*liquidation judiciaire*) or resolution (*résolution*), were to be adopted. The draft bill introduces a new type of unsecured securities which would rank senior to subordinated securities (including the Subordinated Notes), in the relevant procedures initiated after the entry into force of the law. If such category of securities were created and if the Issuer were to issue such securities, Noteholders of Subordinated Notes would be subordinated to the holders of such securities as well as to any other holders of securities ranking senior to the Subordinated Notes regarding the order of priority. This draft bill is now under the French parliament regular legislative process and may be amended before its entry into force.

EU Resolution and Recovery Directive and its implementation in France

On 15 May 2014, the Directive 2014/59/EU of the European Parliament and of the Council establishing a framework for the recovery and resolution of credit institutions and investment firms (the "Bank Recovery and Resolution Directive" or "BRRD") was adopted.

The implementation of the BRRD in France was made by two main texts of legislative nature. Firstly, the banking law dated 26 July 2013 regarding the separation and the regulation of banking activities (Loi de séparation et de régulation des activités bancaires) (as modified by the ordinance dated 20 February 2014 (Ordonnance portant diverses dispositions d'adaptation de la législation au droit de l'Union européenne en matière financière)) (the "Banking Law") had anticipated the implementation of the BRRD. Secondly, Ordinance no. 2015-1024 dated 20 August 2015 (Ordonnance no 2015-1024 du 20 août 2015 portant diverses dispositions d'adaptation de la législation au droit de l'Union européenne en matière financière) (the "Ordinance") published in the Official Journal on 21 August 2015 has introduced various provisions amending and supplementing the Banking Law to adapt French law to European Union legislation regarding financial matters. Many of the provisions contained in the BRRD were already similar in effect to provisions contained in the Banking Law. Decree no. 2015-1160 dated 17 September 2015 and three orders dated 11 September 2015 (décret et arrêtés) implementing provisions of the Ordinance regarding (i) recovery planning, (ii) resolution planning and (iii) criteria to assess the resolvability of an institution or group, have been published on 20 September 2015 to mostly implement the BRRD in France. The precise changes which will be made by future decree(s) and order(s) remain unknown at this stage.

The impact of the BRRD and its implementing provisions on credit institutions, including the Issuer, is currently unclear but its current and future implementation and application to the Issuer or the taking of any action under it could materially affect the activity and financial condition of the Issuer and the value of any Notes.

The aim of the BRRD is to provide resolution authorities with common tools and powers to address banking crises pre-emptively in order to safeguard financial stability and minimize taxpayers' contributions to bank bail-outs (which should be used as a last resort) and/or exposure to losses. The powers provided to authorities (the ACPR or the Single Resolution Board as the case may be in France depending on the competent supervisory authority regarding the Single Supervision Mechanism (the "SSM")) in the BRRD are divided into three categories: (i) preparatory steps and plans to minimize the risks of potential problems (preparation and prevention); (ii) in the event of incipient problems, powers to arrest a firm's deteriorating situation at an early stage so as to avoid insolvency (early intervention); and (iii) if insolvency of a firm presents a concern as regards the general public interest, a clear means to reorganize or wind down the firm in an orderly fashion while preserving its critical functions and limiting to the maximum extent any exposure of taxpayers to losses.

Moreover, Regulation (EU) no. 806/2014 of the European Parliament and of the Council of 15 July 2014 establishing uniform rules and a uniform procedure for the resolution of credit institutions and certain investment firms in the framework of a Single Resolution Mechanism and a Single Resolution Fund (the "SRM Regulation") has established a centralised power of resolution entrusted to a Single Resolution Board (the "SRB") and to the national resolution authorities.

The BRRD currently contains four resolution tools and powers:

- (i) sale of business: enables resolution authorities to direct the sale of the firm or the whole or part of its business on commercial terms without requiring the consent of the shareholders or complying with the procedural requirements that would otherwise apply;
- (ii) bridge institution: enables resolution authorities to transfer all or part of the business of the firm to a "bridge bank" (a public controlled entity holding such business or part of a business with a view to reselling it);
- (iii) asset separation: enables resolution authorities to transfer impaired or problem assets to asset management vehicles to allow such assets to be managed and worked out over time; and
- (iv) bail-in: gives resolution authorities the power to write-down the claims of unsecured creditors of a failing institution and to convert certain unsecured debt claims (including Notes) to equity (the "general bail-in tool"), which equity could also be subject to any future cancellation, transfer or dilution by application of the general bail-in tool.

The French Code monétaire et financier, as amended by the Ordinance also provides that in exceptional circumstances, where the general bail-in tool is applied, the relevant resolution authority may exclude or partially exclude certain liabilities from the application of the write-down or conversion powers, in particular where: (a) it is not possible to bail-in that liability within a reasonable time; (b) the exclusion is strictly necessary and is proportionate to achieve the continuity of critical functions and core business lines of the institution under resolution; (c) the exclusion is strictly necessary and proportionate to avoid giving rise to widespread contagion, which would severely disrupt the functioning of financial markets, including of financial market infrastructures, in a manner that could cause a serious disturbance to the economy of a Member State of the European Union; or (d) the application of the general bail-in tool to those liabilities would cause a destruction in value such that the losses borne by other creditors would be higher than if those liabilities were excluded from bail-in. Consequently, where the relevant resolution authority decides to exclude or partially exclude an eligible liability or class of eligible liabilities, the level of write down or conversion applied to other eligible liabilities - due to Noteholders as the case may be - when not excluded, may be increased to take account of such exclusions. Subsequently, if the losses that would have been borne by those liabilities have not been passed on fully to other creditors, the French "Resolution and Deposits Guarantee Fund" (Fonds de garantie des dépôts et de résolution) or any other equivalent arrangement from a Member State, may make a contribution to the institution under resolution, under certain limits, including the requirement that such contribution does not exceed 5% of the global liabilities of such institution to (i) cover any losses which have not been absorbed by eligible liabilities and restore the net asset value of the institution under resolution to zero and/or (ii) purchase shares or other instruments of ownership or capital instruments in the institution under resolution, in order to recapitalise the institution. The last step - if there are losses left - would be an extraordinary public financial support through additional financial stabilisation tools. Any such extraordinary financial support must be provided in accordance with the EU state aid framework. An institution will be considered as failing or likely to fail when: (a) it is, or is likely in the near future to be, in breach of its requirements for continuing authorisation; (b) its assets are, or are likely in the near future to be, less than its liabilities; (c) it is, or is likely in the near future to be, unable to pay its debts as they fall due; or (d) it requires extraordinary public financial support (except in limited circumstances).

The powers set out in the BRRD will impact how credit institutions, including the Issuer, and investment firms are managed as well as, in certain circumstances, the rights of creditors. In particular, Noteholders may be subject to write-down (including to zero) or conversion into equity on any application of the general bail-in tool (including amendment of the terms of the Notes such as a variation of the maturity), which may result in such holders losing some or all of their investment. The exercise of any power under the BRRD as applied to the Issuer or any suggestion of such exercise could, therefore, materially adversely affect the rights of the Noteholders, the price or value of their investment in any Notes and/or the ability of the Issuer to satisfy its obligations under any Notes.

The powers currently set out in the BRRD and its implementation in the French *Code monétaire et financier* are expected to impact how credit institutions, including the Issuer, and large investment firms (those which are required to hold initial capital of € 730,000 by the fourth Capital Requirements Directive ("CRD")) are managed as well as, in certain circumstances, the rights of creditors. For Member States (including France) participating in the Banking Union, the Single Resolution Mechanism (the "SRM") fully harmonises the range of available tools but Member States are authorized to introduce additional tools at national level to deal with crises, as long as they are compatible with the resolution objectives and principles set out in the BRRD.

The Single Resolution Board works in close cooperation with the ACPR, in particular in relation to the elaboration of resolution planning, and assumes full resolution powers since 1 January 2016. It is not yet possible to assess the full impact of the BRRD and the French law provisions implementing the BRRD on the Issuer and there can be no assurance that its implementation or the taking of any actions currently contemplated in it will not adversely affect the rights of Noteholders, the price or value of their investment in the Notes and/or the ability of the Issuer to satisfy its obligations under the Notes.

Since November 2014, the European Central Bank ("**ECB**") has taken over the prudential supervision of significant credit institutions in the member states of the Eurozone under the SSM. In addition, a SRM has been put in place to ensure that the resolution of banks across the Eurozone is harmonised. As mentioned above, the SRM is managed by the SRB. Under Article 5(1) of the SRM Regulation, the SRM has been granted those responsibilities and powers granted to the member states' resolution authorities under the BRRD for those banks subject to direct supervision by the ECB. The ability of the SRB to exercise these powers came into force at the start of 2016.

The Issuer has been designated as a significant supervised entity for the purposes of Article 49(1) of the SSM Regulations and is consequently subject to the direct supervision of the ECB in the context of the SSM. This means that the Issuer is also subject to the SRM which came into force in 2015. The SRM Regulation mirrors the BRRD and, to a large part, refers to the BRRD so that the SRB is able to apply the same powers that would otherwise be available to the relevant national resolution authority."

The Issuer is not required to redeem the Subordinated Notes in the case of a Gross-Up Event

There is uncertainty as to whether gross-up obligations in general, including those under the terms and conditions of the Subordinated Notes, are enforceable under French law. If any payment obligations under the Subordinated Notes, including the obligations to pay additional amounts under Condition 6, are held illegal or unenforceable under French law, the Issuer will have the right, but not the obligation, to redeem the Subordinated Notes. Accordingly, if the Issuer does not redeem the Subordinated Notes upon the occurrence of a Gross-Up Event as defined in the Terms and Condition of the Bonds, holders of Subordinated Notes may receive less than the full amount due, and the market value of such Subordinated Notes will be adversely affected.

There are no events of default under the Subordinated Notes

The terms and conditions of the Subordinated Notes do not provide for events of default allowing acceleration of the Subordinated Notes if certain events occur. Accordingly, if the Issuer fails to meet any obligations under the Subordinated Notes, including the payment of any interest, investors will not have the right of acceleration of principal. Upon a payment default, the sole remedy available to holders of Subordinated Notes for recovery of amounts owing in respect of any payment of principal or interest on the Subordinated Notes will be the institution of proceedings to enforce such payment. Notwithstanding the foregoing, the Issuer will not, by virtue of the institution of any such proceedings, be obliged to pay any sum or sums sooner than the same would otherwise have been payable by it.

The credit rating assigned to the Notes may be reduced or withdrawn

A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time. In particular, such suspension, reduction or withdrawal may result from a change in the rating methodology of the assigning rating agency.

### Meetings of Noteholders

The Terms and Conditions of the Notes contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders and Couponholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority. Couponholders (for English Law Notes) will be deemed for all purposes to have notice of the contents of any notice given to the Noteholders in accordance with Condition 12 (Notices).

#### French Insolvency Law

Under French insolvency law holders of debt securities are automatically grouped into a single assembly of holders (the "Assembly") in order to defend their common interests if a safeguard procedure (procédure de sauvegarde), accelerated safeguard (procédure de sauvegarde accélérée), accelerated financial safeguard procedure (procédure de sauvegarde financière accélérée), or a judicial reorganisation procedure (procédure de redressement judiciaire) is opened in France with respect to the Issuer.

The Assembly comprises holders of all debt securities issued by the Issuer (including the Notes), whether or not under a debt issuance programme (such as a Medium Term Note programme) and regardless of their ranking and their governing law.

The Assembly deliberates on the proposed safeguard plan (*projet de plan de sauvegarde*), proposed accelerated safeguard (*projet de plan de sauvegarde accélérée*), proposed accelerated financial safeguard plan (*projet de plan de sauvegarde financière accélérée*) or proposed judicial reorganisation plan (*projet de plan de redressement*) applicable to the Issuer and may further agree to:

- partially or totally reschedule payments which are due and/or write-off debts and/or convert debts into equity (including with respect to amounts owed under the Notes); and/or
- establish an unequal treatment between holders of debt securities (including the Noteholders) as appropriate under the circumstances.

Decisions of the Assembly will be taken by a two-thirds majority (calculated as a proportion of the amount of debt securities held by the holders expressing a vote). No quorum is required to hold the Assembly.

For the avoidance of doubt, the provisions relating to the *Masse* and the General Meeting of Noteholders set out in the Conditions will not be applicable in these circumstances.

The ACPR must approve in advance the opening of any safeguard, judicial reorganisation or liquidation procedures.

Investors who hold less than the Specified Denomination may be unable to sell their Notes and may be adversely affected if definitive Notes are subsequently required to be issued

In relation to any issue of Notes which have denominations consisting of a minimum Specified Denomination plus one or more higher integral multiples of another smaller amount, it is possible that

such Notes may be traded in amounts in excess of the minimum Specified Denomination that are not integral multiples of such minimum Specified Denomination. In such a case a holder who, as a result of trading such amounts, holds an amount which is less than the minimum Specified Denomination in his account with the relevant clearing system would not be able to sell the remainder of such holding without first purchasing a principal amount of Notes at or in excess of the minimum Specified Denomination such that it is holding amounts equal to a Specified Denomination. Further, a holder who, as a result of trading such amounts, holds an amount which is less than the minimum Specified Denomination in his account with the relevant clearing system at the relevant time (i) may not be able to transfer such Notes and (ii) may not receive a definitive Note in respect of such holding (should definitive Notes be printed) and in each case would need to purchase a principal amount of Notes at or in excess of the minimum Specified Denomination such that its holding amounts to a Specified Denomination.

If such Notes in definitive form are issued, holders should be aware that definitive Notes which have a denomination that is not an integral multiple of the minimum Specified Denomination may be illiquid and difficult to trade.

Risks relating to Notes denominated in CNY

Where the Notes are denominated in CNY, prospective investors in the Notes should be aware that CNY is not freely convertible at present. The government of the People's Republic of China ("PRC") continues to regulate conversion between CNY and foreign currencies despite the significant reduction over the years by the PRC government of control over routine foreign exchange transactions under current accounts. As a result of the restrictions by the PRC government on cross-border CNY fund flows, the availability of CNY outside the PRC is limited.

Currently, participating banks in Singapore, Hong Kong, Macao, Taiwan, London, Frankfurt, Seoul, Toronto, Sydney, Doha, Paris, Luxembourg, Kuala Lumpur and Bangkok are permitted to engage in the settlement of CNY trade transactions, which represents a current account activity. However, remittance of Renminbi by foreign investors into the PRC for purposes such as capital contributions, known as capital account items, is generally only permitted upon obtaining specific approvals from the relevant authorities on a case-by-case basis and subject to a strict monitoring system. Regulations in the PRC on the remittance of Renminbi into the PRC for settlement of capital account items are developing gradually.

The People's Bank of China ("PBOC") issued on 13 October 2011 the Renminbi Foreign Direct Investment Settlement Rules (the "PBOC RMB FDI Measures") in order to expand cross-border use of CNY in trade and investment. Under the Rules, in relation to CNY settled foreign direct investment, special approval from the PBOC, which was previously required, is no longer necessary. In some cases however, post-event filing with the PBOC is still necessary. On 14 June 2012, the PBOC further issued the implementing rules for the PBOC RMB FDI Measures, which provides more detailed rules relating to cross-border Renminbi direct investments and settlement. On 5 July 2013, the PBOC promulgated the "Circular on Policies related to Simplifying and Improving Cross-border Renminbi Business Procedures", which sought to improve the efficiency of the cross-border Renminbi settlement process. For example, where automatic fund remittance occurs, the bank can debit the amount into the relevant account first and subsequently verify the relevant transaction. PBOC further issued the "Circular on the Relevant Issues on Renminbi Settlement of Investment in Onshore Financial Institutions by Foreign Investors" on 23 September 2013, which provides further details for using Renminbi to invest in a financial institution domiciled in the PRC.

On 3 December 2013, the Ministry of Commerce (the "MOFCOM") promulgated the "Circular on Issues in relation to Cross-border Renminbi Foreign Direct Investment" (the "MOFCOM Circular"), which became effective on 1 January 2014, to further facilitate foreign direct investment ("FDI") by simplifying and streamlining the applicable regulatory framework. Pursuant to the MOFCOM Circular, written approval from the appropriate office of MOFCOM and/or its local counterparts specifying "Renminbi Foreign Direct Investment" and the amount of capital contribution is required for each FDI. Unlike previous MOFCOM regulations on FDI, the MOFCOM Circular removes the approval requirement for foreign investors who intend to change the currency of their existing capital contribution from a foreign currency to Renminbi. In addition, the MOFCOM Circular also clearly prohibits FDI funds from being used for any investments in securities and financial derivatives (except for investments in PRC listed companies by strategic investors) or for entrustment loans in the PRC.

There is no assurance that the PRC government will continue to gradually liberalise the control over cross-border CNY remittances in the future or that new PRC regulations will not be promulgated in the future which have the effect of restricting the remittance of CNY into or outside the PRC.

The current size of CNY-denominated financial assets outside the PRC is limited. Although it is expected that the offshore CNY market will continue to grow in depth and size, its growth is subject to many constraints as a result of PRC laws and regulations on foreign exchange. The limited availability of CNY outside the PRC may affect the liquidity of the Notes. To the extent the Issuer is required to source CNY in the offshore market to service the Notes, there is no assurance that the Issuer will be able to source such CNY on satisfactory terms, if at all.

There can be no assurance that access to CNY funds for the purposes of making payments under the Notes or generally will remain available or will not become restricted. The value of CNY against foreign currencies fluctuates and is affected by changes in the PRC's and international political and economic conditions and by many other factors. As a result, foreign exchange fluctuations between an investor's home currency and CNY may affect investors who intend to convert gains or losses from the sale or redemption of the Notes into their home currency.

Where the Notes are denominated in CNY, all payments to investors in respect of the Notes will be made solely by transfer to a CNY bank account maintained in the CNY Settlement Centre (for this purpose, excluding the PRC) in accordance with prevailing rules and procedures. The Issuer cannot be required to make payment by any other means (including in any other currency or by transfer to a bank account in the PRC unless otherwise specified in the applicable Final Terms).

The PRC government has gradually liberalised the regulation of interest rates in recent years. Further liberalisation may increase interest rate volatility. With respect to any Notes which carry a fixed interest rate, the value of such Notes will vary with the fluctuations in the CNY interest rates. If a Noteholder tries to sell such Notes before their maturity, he may receive an offer that is less than the amount he has invested.

The occurrence of a CNY Payment Disruption Event may lead to postponement or payment in an alternative currency

If the applicable Final Terms specify that "CNY Payment Disruption Event" is applicable to the Notes, and the Calculation Agent determines acting in good faith and in a commercially reasonable manner that a CNY Payment Disruption Event has occurred and is continuing and such event is material in relation to the Issuer's payment obligations under the Notes, unless otherwise stated in the applicable Final Terms, the relevant Affected Payment Date may be postponed to a later date or the Issuer's payment obligations under the Notes may be replaced with the obligation to pay the Equivalent Amount of the relevant Interest Amount, Final Redemption Amount or other amount payable (if applicable) on the relevant Affected Payment Date or the relevant CNY Payment Disruption Cut-off Date, as the case may be.

If the relevant Affected Payment Date is postponed, and if the Calculation Agent determines acting in good faith and in a commercially reasonable manner that the CNY Payment Disruption Event is still continuing on the CNY Payment Disruption Cut-off Date, then the Issuer's payment obligations under the Notes will be replaced with the obligation to pay the relevant Equivalent Amount on the CNY Payment Disruption Cut-off Date.

If the Issuer's payment obligations under the Notes are replaced with the obligation to pay the relevant Equivalent Amount on the relevant Affected Payment Date or the relevant CNY Payment Disruption Cut-off Date, as the case may be, then the relevant Equivalent Amount payable will be dependent on the performance of the Equivalent Amount Settlement Price (which may be zero) on such Affected Payment Date or CNY Payment Disruption Cut-off Date, as the case may be.

The occurrence of a FX Settlement Disruption Event may lead to postponement or payment in an alternative currency

If "FX Settlement Disruption" applies to the Notes and the Calculation Agent determines acting in good faith and in a commercially reasonable manner on the second Business Day prior to the relevant due date for payment (the "**FX Disrupted Payment Date**") that a FX Settlement Disruption Event has occurred and is subsisting, investors should be aware that payments of principal and/or of interest (if applicable) may (i) occur at a different time than expected and that no additional amount of interest

will be payable in respect of any delay in payment of principal and/or interest and (ii) be made in USD (the "FX Settlement Disruption Currency"). In certain circumstances, the rate of exchange used to convert the Specified Currency into the relevant FX Settlement Disruption Currency, may not be the market rate of exchange for such currencies, and in some cases, may be determined by the Calculation Agent acting in good faith and in a commercially reasonable manner.

Risks relating to Notes cleared through CMU

The Issuer will be discharged upon payment to the CMU Paying Agent, and no claims may be brought directly against the Issuer in respect of amounts so paid.

So long as any Note is represented by a Global Note held on behalf of the CMU, each person for whose account interest in the Global Note is credited as being held in the CMU, as notified by the CMU to the CMU Lodging Agent in a relevant CMU Instrument Position Report, will be the only person entitled to receive payments on the Notes represented by the Global Note. Such person(s) must look solely to the CMU Paying Agent for his share of each payment made by the Issuer in respect of the Global Note, and in relation to all other rights arising under the Global Note, subject to and in accordance with the respective rules and procedures of the CMU. The Issuer will be discharged by payment to the CMU Paying Agent, and such person(s) shall have no claim directly against the Issuer in respect of payments due on the Notes for so long as the Notes are represented by the Global Note in respect of each amount so paid. Investors are exposed to the creditworthiness of the CMU Paying Agent and may suffer a loss in their investment if the CMU Paying Agent delays in making or fails to make the relevant payment to the aforesaid person(s) upon receiving the relevant payment from the Issuer.

Since the CMU operator can act only on behalf of the CMU participants, who in turn may act on behalf of persons who hold interests through them, the ability of persons having interests in the Global Note to pledge such interests to persons or entities that are not CMU participants, or otherwise take action in respect of such interests, may be affected by the lack of definitive Notes. Any payments by CMU participants to indirect participants will be governed by arrangements between the CMU participants and such indirect participants.

Payments, transfers, exchanges and other matters relating to interests in the Global Notes may be subject to various policies and procedures adopted by the CMU operator from time to time. None of the Issuer, the Dealer, the Principal Paying Agent, the Registrar, the CMU Paying Agent, the CMU Lodging Agent, the Exchange Agent, the Transfer Agent, the other Agents, nor any of their agents, will have any responsibility or liability for any aspect of the CMU operator's records relating to, or for payments made on account of, interests in the Global Note, or for maintaining, supervising or reviewing any records relating to such interests.

The CMU operator is under no obligation to maintain or continue to operate the CMU and/or to perform or continue to perform the procedures described above. Accordingly, the CMU and such procedures may be discontinued or modified at any time. None of the Issuer, the Dealer, the Principal Paying Agent, the Registrar, the CMU Paying Agent, the CMU Lodging Agent, the Transfer Agent, the other Agents nor any of their agents will have any responsibility for the performance by the CMU operator or the CMU participants of their respective obligations under the rules and procedures governing their operations.

#### **Certain Considerations Associated with Certain Types of Notes**

Certain Risks Associated with Notes including SPS Payouts

(i) Risks associated with Fixed Percentage Notes

Investors receive a fixed return on the Notes. This payout may be used in conjunction with at least one other payout to provide investors with partial or total capital protection.

(ii) Risks associated with Reverse Convertible Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and whether a knock-in event occurs.

(iii) Risks associated with Vanilla Notes

Investors may be exposed to a partial or total loss of their investment. The return depends on the performance of the Underlying Reference(s) and whether knock-in or knock-out features apply.

### (iv) Risks associated with Asian Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s), which is determined using an averaging method. The return will also depend on whether specific features, such as a cap or lock-in, apply.

### (v) Risks associated with Auto-callable Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and whether knock-in or knock-out features apply. Auto-callable Notes include automatic early redemption mechanisms. Depending on the applicable formula, if an automatic early redemption event occurs investors may be exposed to a partial loss of their investment.

### (vi) Risks associated with Indexation Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and whether knock-in, knock-out and/or automatic early redemption features apply. Depending on the applicable formula, if an automatic early redemption event occurs investors may be exposed to a partial loss of their investment.

#### (vii) Risks associated with Ratchet Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and is calculated based on the sum of returns determined on a given formula (which can be capped and/or floored).

### (viii) Risks associated with Sum Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and is calculated based on the weighted sum of returns determined using different payout formulae.

### (ix) Risks associated with Option Max Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and is calculated based on the maximum return determined by reference to other payout formulae.

## (x) Risks associated with Stellar Notes

Investors may be exposed to a partial loss of their investment. The return on the Notes depends on the performance of a basket of Underlying References and is calculated based on the average returns of each Underlying Reference in the basket (which can be capped and/or floored).

## (xi) Risks associated with Driver Notes

Investors may be exposed to a partial loss of their investment. The return on the Notes depends on the performance of a basket of Underlying References. The return is determined by reference to the average return of the basket, where the performance of the best performing Underlying Reference(s) is set at a fixed level.

Risks Associated with Notes including FI Payouts

## (i) Risks associated with Vanilla Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes depends on the performance of the Underlying Reference(s) and whether knock-in or knock-out features apply.

### (ii) Risks associated with Digital Notes

Investors may be exposed to a partial or total loss of their investment. The return on the Notes is fixed, but will be subject to the performance of the Underlying Reference(s). The return is calculated

by reference to various mechanisms (including floor or cap conditions and knock-in and/or knock-out features).

(iii) Risks associated with Inflation Notes

Inflation Products are capital protected. The return on the Notes depends on the performance of the Underlying Reference(s).

### Risks Relating to the Structure of a Particular Issue of Notes

Risks relating to Underlying Reference Linked Notes

Investments in Underlying Reference Linked Notes entail significant risks and may not be appropriate for investors lacking financial expertise. Prospective investors should consult their own financial, tax and legal advisors as to the risks entailed by an investment in such Notes and the suitability of such Notes in light of their particular circumstances and ensure that its acquisition is fully consistent with their financial needs and investment policies, is lawful under the laws of the jurisdiction of its incorporation and/or in which it operates, and is a suitable investment for it to make. The Issuer believes that such Notes should only be purchased by investors who are, or who are purchasing under the guidance of, financial institutions or other professional investors that are in a position to understand the special risks that an investment in these instruments involves, in particular relating to options and derivatives and related transactions, and should be prepared to sustain a total loss of the purchase price of their Notes.

Underlying Reference Linked Notes are securities which do not provide for predetermined redemption amounts and/or interest payments but amounts payable (whether in respect of principal and/or interest) or deliverable will be dependent upon the performance of the Underlying Reference which themselves may contain substantial credit, interest rate, foreign exchange, correlation, time value, political and/or other risks. The exposure to the Underlying Reference in many cases will be achieved by the Issuer entering into hedging arrangements. Potential investors should be aware that under the terms of Underlying Reference Linked Notes they are exposed to the performance of these hedging arrangements and the events that may affect these hedging arrangements and consequently the occurrence of any of these events may affect the value of the Notes.

An investment in Underlying Reference Linked Notes therefore entails significant risks that are not associated with similar investments in a conventional fixed or floating rate debt security. These risks include, among other things, the possibility that:

- the Underlying Reference may be subject to significant changes, whether due to the composition of any such Underlying Reference itself, or because of fluctuations in value of the Underlying Reference;
- the resulting interest rate will be less (or may be more) than that payable on a conventional debt security issued by the Issuer at the same time;
- the holder of an Underlying Reference Linked Note could lose all or a substantial portion of the principal of such Note (whether payable at maturity or upon redemption or repayment), and, if the principal is lost, interest may cease to be payable on such Note;
- any Note that is linked to more than one type of Underlying Reference, or on formulae that
  encompass the risks associated with more than one type of Underlying Reference, may carry
  levels of risk that are greater than Notes that are indexed to one type of Underlying Reference
  only:
- it may not be possible for investors to hedge their exposure to these various risks relating to Underlying Reference Linked Notes; and
- a significant market disruption could mean that any Underlying Reference ceases to exist.

In addition, the value of Underlying Reference Linked Notes on the secondary market is subject to greater levels of risk than is the value of other Notes and the market price of such Notes may be very volatile or there may even be no (or very limited) secondary market at all. The secondary market, if any, for Underlying Reference Linked Notes will be affected by a number of factors, independent of the creditworthiness of the Issuer the creditworthiness of any reference entity, the value of the applicable Underlying Reference, including the volatility of the Underlying Reference, the time

remaining to the maturity of such Notes, the amount outstanding of such Notes and market interest rates. The value of the applicable Underlying Reference, depends on a number of interrelated factors, including economic, financial and political events, over which the Issuer has no control.

Additionally, if the formula used to determine the amount of principal, premium and/or interest payable with respect to Underlying Reference Linked Notes contains a weighting or leverage factor, the effect of any change in the Underlying Reference will be increased. The historical experience of the Underlying Reference should not be taken as an indication of future performance of such Underlying Reference during the term of any such Note.

Additionally, there may be regulatory and other ramifications associated with the ownership by certain investors of certain Underlying Reference Linked Notes.

BNPP, and its respective Affiliates do not provide any advice with respect to any Underlying Reference nor make any representation as to its quality, credit or otherwise, and investors in the Notes must rely on their own sources of analysis or credit analysis with respect to any Underlying Reference.

The risks reflect the nature of such a Note as an asset which, other factors held constant, tends to decline in value over time and which may become worthless when it expires or is redeemed. The risk of the loss of some or all of the purchase price of an Underlying Reference Linked Note upon redemption means that, in order to recover and realise a return upon his or her investment, a purchaser of such Note must generally be correct about the direction, timing and magnitude of an anticipated change in the value of the relevant Underlying Reference. Assuming all other factors are held constant, the lower the value of an Underlying Reference Linked Note and the shorter the remaining term of any such Note to redemption, the greater the risk that holders of such Notes will lose all or part of their investment.

### Risks relating to Index Linked Notes

The Issuer may issue Notes where the amount of principal and/or interest payable are dependent upon the level of an index or indices ("Index Linked Notes").

Potential investors in any such Notes should be aware that depending on the terms of the Index Linked Notes (i) they may receive no or a limited amount of interest, (ii) payment of principal or interest may occur at a different time than expected and (iii) they may lose all or a substantial portion of their investment. In addition, the movements in the level of the index or indices may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other indices and the timing of changes in the relevant level of the index or indices may affect the actual yield to investors, even if the average level is consistent with their expectations. In general, the earlier the change in the level of an index or result of a formula, the greater the effect on yield.

If the amount of principal and/or interest payable is determined in conjunction with a multiplier greater than one or by reference to some other leverage factor, the effect of changes in the level of the index or the indices on principal or interest payable will be magnified.

The market price of such Notes may be volatile and may depend on the time remaining to the redemption date and the volatility of the level of the index or indices. The level of the index or indices may be affected by the economic, financial and political events in one or more jurisdictions, including the stock exchange(s) or quotation system(s) on which any securities comprising the index or indices may be traded. The index may reference equities, bonds or other securities, it may be a property index referencing certain property price data which will be subject to market price fluctuations or reference a number of different assets or indices. A property index may include valuations only and not actual transactions and the property data sources used to compile the index may be subject to change, which may adversely affect the return on the Notes.

Index Linked Notes linked to a custom index are linked to a proprietary index which may be sponsored and/or calculated by BNP Paribas or one of its Affiliates. Pursuant to the operational rules of the relevant custom index, the custom index is scheduled to be calculated on a periodic basis (for example on each weekday). In the event that one of the levels, values or prices of a component included in the custom index is not available for any reason on a relevant day of calculation (e.g. either because it is a non-scheduled trading day in respect of that index component or that index component is subject to market disruption or otherwise), then the Calculation Agent of the custom

index may, but is not obliged to, calculate the level of the custom index on that day by taking a value for the affected index component from the first preceding day on which a level for such affected index component was available.

For the avoidance of doubt, the Issuer and/or its Affiliates may not be able to trade on and hedge its obligations in respect of the index (including custom indices) under the Notes notwithstanding the calculation or publication of the level of such index. In the event that any relevant date for valuation is a Disrupted Day for such index, that valuation date shall be the first succeeding day that is not a Disrupted Day and on which the Issuer or relevant affiliate is able to trade on and hedge its obligations in respect of such index, subject to a specified maximum days of disruption, as more fully set out in the terms and conditions of the Notes. Where this occurs on (i) the Strike Date for valuation, the Calculation Agent will not determine the initial or strike level for the index or (ii) the final date for valuation, the Calculation Agent will not determine the final level for the index until such time as the disruption is no longer subsisting, or the specified maximum days of disruption has elapsed, whichever is sooner. Investors should be aware that any delay to the determination of the final level of the index may result in a delay in the payment of the Final Redemption Amount.

## Risks relating to Share Linked Notes

The Issuer may issue Notes where the amount of principal and/or interest payable are dependent upon the price of or changes in the price of shares, GDRs and/or ADRs or a basket of shares, GDRs and/or ADRs or, depending on the price of or change in the price of shares, GDRs or ADRs or the basket of shares, GDRs and/or ADRs, the Issuer's obligation on redemption is to deliver a specified number of shares, GDRs and/or ADRs ("Share Linked Notes"). Accordingly an investment in Share Linked Redemption Notes may bear similar market risks to a direct equity investment and potential investors should take advice accordingly.

Potential investors in any such Notes should be aware that depending on the terms of the Share Linked Notes (i) they may receive no or a limited amount of interest, (ii) payment of principal or interest or delivery of any specified shares may occur at a different time than expected and (iii) they may lose all or a substantial portion of their investment. In addition, the movements in the price of the share, GDR and/or ADR or basket of shares, GDRs and/or ADRs may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other indices and the timing of changes in the relevant price of the share(s), GDR(s) and/or ADR(s) may affect the actual yield to investors, even if the average level is consistent with their expectations. In general, the earlier the change in the price of the share(s), GDR(s) and/or ADR(s), the greater the effect on yield.

If the amount of principal and/or interest payable are determined in conjunction with a multiplier greater than one or by reference to some other leverage factor, the effect of changes in the price of the share(s), GDR(s) and/or ADR(s)on principal or interest payable will be magnified.

The market price of such Notes may be volatile and may be affected by the time remaining to the redemption date, the volatility of the share or shares, the dividend rate (if any) and the financial results and prospects of the issuer or issuers of the relevant share or shares as well as economic, financial and political events in one or more jurisdictions, including factors affecting the stock exchange(s) or quotation system(s) on which any such shares may be traded.

# Risks relating to Inflation Linked Notes

The Issuer may issue Notes where the amount of principal and/or interest payable are dependent upon the level of an inflation index or indices ("Inflation Linked Notes").

Potential investors in any such Notes should be aware that depending on the terms of the Inflation Linked Notes (i) they may receive no or a limited amount of interest, (ii) payment of principal or interest may occur at a different time than expected and (iii) they may lose all or a substantial portion of their investment. In addition, the movements in the level of the inflation index or indices may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other indices and the timing of changes in the relevant level of the inflation index or indices may affect the actual yield to investors, even if the average level is consistent with their expectations. In general, the earlier the change in the level of an inflation index or result of a formula, the greater the effect on yield.

In certain circumstances following cessation of publication of the inflation index, the Calculation Agent may determine, acting in good faith and in a commercially reasonable manner, that there is no appropriate alternative inflation index, in which case the Issuer may redeem the Notes. Such action may have an effect on the value of the Notes.

If the amount of principal and/or interest payable are determined in conjunction with a multiplier greater than one or by reference to some other leverage factor, the effect of changes in the level of the inflation index or the indices on principal or interest payable will be magnified.

The market price of such Notes may be volatile and may depend on the time remaining to the redemption date and the volatility of the level of the inflation index or indices. The level of the inflation index or indices may be affected by the economic, financial and political events in one or more jurisdictions.

# Risks Relating to Commodity Linked Notes

The Issuer may issue Notes where the amount of principal and/or interest payable are dependent upon the price of or changes in the price of commodities and/or commodity indices or a basket of commodities and/or commodity indices or where, depending on the price of or change in the price of a commodity or the basket of commodities, the Issuer's obligation on redemption is to deliver a specified commodity ("Commodity Linked Notes"). Accordingly an investment in Commodity Linked Redemption Notes may bear similar market risks to a direct commodity investment and potential investors should take advice accordingly.

Potential investors in any such Notes should be aware that depending on the terms of the Commodity Linked Notes (i) they may receive no or a limited amount of interest, (ii) payment of principal or interest or delivery of any specified commodities or commodity indices may occur at a different time than expected and (iii) they may lose all or a substantial portion of their investment. In addition, the movements in the price of the commodity and/or commodity index or basket of commodities and/or commodity indices may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other indices and the timing of changes in the relevant price of a commodity and/or commodity index may affect the actual yield to investors, even if the average level is consistent with their expectations. In general, the earlier the change in the price of the commodity or commodity index, the greater the effect on yield.

If the amount of principal and/or interest payable are determined in conjunction with a multiplier greater than one or by reference to some other leverage factor, the effect of changes in the price of a commodity and/or commodity index on principal or interest payable will be magnified.

The market price of such Notes may be volatile and may be affected by the time remaining to the redemption date and the volatility of the price of the commodity and/or commodity index. The price of commodities or level of a commodity index may be affected by economic, financial and political events in one or more jurisdictions, including factors affecting the exchange(s) or quotation system(s) on which the relevant commodities or components of the commodity indices may be traded.

Where the Notes are linked to a commodity index, such commodity index may be a well known and widely available commodity index or a commodity index which may not be well known or widely available. The commodity index may be comprised of futures contracts, mono-indices, or other commodity indices, which may be proprietary. Commodity Linked Notes may be linked to a commodity index which may be sponsored and/or calculated by BNP Paribas or one of its Affiliates. Pursuant to the operational rules of the relevant commodity index, the commodity index is scheduled to be calculated on a periodic basis (for example on each weekday). In the event that one of the levels, values or prices of a component included in the commodity index is not available for any reason on a relevant day of calculation including, without limitation, (a) where it is a not a business day in respect of that commodity index component or (b) that commodity index component is subject to a market disruption event, then the calculation agent of the commodity index may, but is not obliged to, calculate the level of the commodity index for the relevant day by taking a value for the affected index component on the first day following the end of a specified maximum days of disruption based on the price at which it is able to sell or otherwise realise any hedge position.

The Issuer and/or its Affiliates may not be able to hedge its obligations in respect of the commodity index under the Notes notwithstanding the calculation and publication of the level of the commodity

index. In the event that a Market Disruption Event is occurring on the any relevant date for valuation, that valuation date will be postponed until the first succeeding day that is not a Commodity Disrupted Day, subject to a specified maximum days of disruption, as more fully set out in the Conditions.

### Risks relating to Fund Linked Notes

The Issuer may issue Notes where the amount of principal and/or interest payable are dependent upon the price or changes in the price of units or shares in a fund or funds or, depending on the price or changes in the price of units or shares in such fund or funds, the Issuer's obligation on redemption is to deliver a specified amount of Fund Shares ("Fund Linked Notes"). Accordingly an investment in Fund Linked Redemption Notes may bear similar market risks to a direct fund investment and potential investors should take advice accordingly.

Prospective investors in any such Notes should be aware that depending on the terms of the Fund Linked Notes (i) they may receive no or a limited amount of interest, (ii) payment of principal or interest or delivery of any specified Fund Shares may occur at a different time than expected and (iii) they may lose all or a substantial portion of their investment. In addition, the movements in the price of units, shares or interests in the fund or funds may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other indices and the timing of changes in the relevant price of the units or shares in the fund or funds may affect the actual yield to investors, even if the average level is consistent with their expectations. In general, the earlier the change in the price or prices of the units, shares or interests in the fund or funds, the greater the effect on yield.

In the event that redemption proceeds in respect of the underlying Fund Shares are not received by the Hedge Provider on or prior to the scheduled redemption date or termination date, such date may be postponed for a period of up to two calendar years (or such other period as may be specified in the applicable Final Terms) and no additional amount shall be payable as a result of such delay.

If the amount of principal and/or interest payable are determined in conjunction with a multiplier greater than one or by reference to some other leverage factor, the effect of changes in the price of the units or shares of the fund or funds on principal or interest payable will be magnified.

The market price of such Notes may be volatile and may depend on the time remaining to the redemption date and the volatility of the price of units or shares in the fund or funds. The price of units or shares in a fund may be affected by the economic, financial and political events in one or more jurisdictions, including factors affecting the exchange(s) or quotation system(s) on which any units in the fund or funds may be traded. In addition, the price of units or shares in a fund may be affected by the performance of the fund service providers, and in particular the investment adviser.

Prospective investors should review carefully the prospectus, information memorandum and/or offering circular (if any) issued by any relevant fund before purchasing any Notes. None of the Issuer, any affiliate of the Issuer or the Calculation Agent make any representation as to the creditworthiness of any relevant fund or any such fund's administrative, custodian, investment manager or adviser.

No Fund Service Provider will have participated in the preparation of the relevant Final Terms or in establishing the terms of the Fund Linked Notes, and none of the Issuer or any Dealer will make any investigation or enquiry in connection with such offering with respect to any information concerning any such issuer of fund shares or units contained in such Final Terms or in the documents from which such information was extracted. Consequently, there can be no assurance that all events occurring prior to the relevant issue date (including events that would affect the accuracy or completeness of the publicly available information described in this paragraph or in any relevant Final Terms) that would affect the trading price of the fund shares or units will have been publicly disclosed. Subsequent disclosure of any such events or the disclosure of or failure to disclose material future events concerning such an issuer of fund shares or units could affect the trading price of the fund shares or units and therefore the trading price of the Notes. Fund Linked Notes do not provide Noteholders with any participation rights in the underlying Fund(s) and except in certain circumstances in the case of Physical Delivery Notes, do not entitle holders of Fund Linked Notes to any ownership interest or rights in such Fund(s).

Except as provided in the Conditions, Noteholders will not have voting rights or rights to receive dividends or distributions or any other rights with respect to the relevant fund shares or units to which such Notes relate.

#### Additional Risk Factors for Credit Linked Notes

The Issuer may issue Notes ("Credit Linked Notes") where the amount payable is dependent upon whether certain events ("Credit Events") have occurred in respect of one or more Reference Entities and, if so, on the value of certain specified assets of such Reference Entity/Entities. Credit Linked Notes are Notes in respect of which the Issuer has effectively bought protection on one or more Reference Entities from the Noteholders and payments on such Notes and/or the Issuer's obligation to deliver certain specified assets will depend on the occurrence of a Credit Event with respect to such Reference Entities.

The price of such Notes may be volatile and will be affected by, amongst other things, the time remaining to the maturity date and the creditworthiness of the Reference Entities, which in turn may be affected by the economic, financial and political events in one or more jurisdictions.

Where the Notes provide for physical delivery, the Issuer may determine that the specified assets to be delivered are either (a) assets which for any reason (including, without limitation, failure of the relevant clearance system or due to any law, regulation, court order or market conditions or the non-receipt of any requisite consents with respect to the delivery of assets which are loans) it is impossible or illegal to deliver on the specified settlement date or (b) assets which the Issuer and/or any Affiliate has not received under the terms of any transaction entered into by the Issuer and/or such Affiliate to hedge the Issuer's obligations in respect of the Notes. Any such determination may delay settlement in respect of the Notes and/or cause the obligation to deliver such specified assets to be replaced by an obligation to pay a cash amount which, in either case, may affect the value of the Notes and, in the case of payment of a cash amount, will affect the timing of the valuation of such Notes and, as a result, the amount payable on redemption. Prospective purchasers should review the Conditions and the applicable Final Terms to ascertain whether and how such provisions should apply to the Notes.

The Issuer's obligations in respect of Credit Linked Notes are irrespective of the existence or amount of the Issuer's and/or any Affiliates' credit exposure to a Reference Entity, and the Issuer and/or any Affiliate need not suffer any loss nor provide evidence of any loss as a result of the occurrence of a Credit Event.

In purchasing the Notes, investors assume credit exposure to both the specified Reference Entity or Reference Entities and the Issuer of the Notes. The credit risk to investors may further be increased if the specified Reference Entity or Reference Entities are concentrated in the same industry sector or geographic area as the Issuer.

## A Credit Event may occur prior to the Trade Date

Holders of Credit Linked Notes may suffer a loss of some or all of the redemption amount of the Notes in respect of one or more Credit Events that occur prior to the Trade Date or the Issue Date, if the Credit Event Backstop Date is specified as a date falling prior to such date. Accordingly, the Noteholder of Credit Linked Notes will be exposed to the risk of the occurrence of any Credit Event after the applicable Credit Event Backstop Date even if it occurs prior to the Issue Date, which may be several weeks after the Trade Date. If the Reference Entity suffers a Credit Event prior to the Issue Date (or if the Credit Event Backstop Date is specified as a date falling on or after the Issue Date, on or after such date), and a Credit Event Notice, and a Notice of Publicly Available Information (if applicable) are properly delivered, which may occur on or shortly after the Issue Date of the Notes, such Notes will be subject to exercise, at or shortly after the Issue Date. No interest will accrue on such Notes. Neither the Calculation Agent or the Issuer nor any of their respective Affiliates has any responsibility to inform any Noteholder, or avoid or mitigate the effects of a Credit Event that has taken place prior to the Trade Date or the Issue Date.

# Increased credit risks associated with Nth-to-Default Credit Linked Notes

Where the Notes are Nth-to-Default Credit Linked Notes, the Notes will be subject to redemption in full as described above upon the occurrence of a Credit Event in relation to the nth Reference Entity. The credit risk to Holders may therefore be increased as a result of the concentration of Reference Entities in a particular industry sector or geographic area or the exposure of the Reference Entities to similar financial or other risks.

#### Holders increased risks associated with Tranched CLNs

Tranched CLNs create leveraged exposure to the credit risk of the Reference Entities as the implicit portfolio size or size of the aggregate notional amount of the Reference Portfolio is significantly larger than the aggregate nominal or notional amount of the Credit Linked Notes. Investors can lose a significant part or all of their investment even if a Credit Event occurs in respect of only one or a few of the Reference Entities comprising the Reference Portfolio. The value of the Tranched CLNs may be more volatile and credit losses in respect of the Tranched CLNs may be greater than would be the case in the absence of such leverage. The value of the Tranched CLNs may also be adversely affected by changes in the relative value of different tranches of credit risk on the Reference Portfolio. Such relative value changes may occur as a result of, for example, changes in assumptions by market participants to model the credit risk of the Reference Portfolio, correlation between the Reference Entities, as well as changes in the supply of and demand for credit protection in relation to each such tranche are exposed to risk on Reference Entities.

The holders of Credit Linked Notes will be exposed to the credit risk of one or more Reference Entities, which exposure shall be to the full extent of their investment in such Credit Linked Notes. Upon the occurrence of any of the default events comprising a Credit Event with respect to any Reference Entity, the Noteholders may suffer significant losses at a time when losses may be suffered by a direct investor in obligations of such Reference Entity. However, the holding of a Credit Linked Note is unlikely to lead to outcomes which exactly reflect the impact of investing in an obligation of a Reference Entity, and losses could be considerably greater than would be suffered by a direct investor in the obligations of a Reference Entity and/or could arise for reasons unrelated to such Reference Entity. Noteholders should also note that a Credit Event may occur even if the obligations of a Reference Entity are unenforceable or their performance is prohibited by any applicable law or exchange controls.

Where Cash Settlement or Auction Settlement applies, the occurrence of a Credit Event in relation to any Reference Entity from time to time may result in a redemption of the Notes in a reduced redemption amount or at zero, and, (if applicable) in a reduction of the amount on which interest is calculated. Where Physical Settlement applies, the occurrence of a Credit Event may result in the redemption of the Notes based on the valuation (or by delivery) of certain direct or indirect obligations of the affected Reference Entity, which obligations are likely to have a market value which is substantially less than their par amount.

### Issuer and Calculation Agent will act in their own interests

The Issuer and the Calculation Agent will exercise their rights under the terms of the Credit Linked Notes, including in particular the right to designate a Credit Event and the right to select obligations of the affected Reference Entity for valuation or in respect of the Notes, delivery, in its own interests and those of its Affiliates, and not in the interests of investors in the Notes. The exercise of such rights in such manner, for example by the selection of the eligible obligations of the Reference Entity having the lowest possible market value for valuation, may result in an increased credit loss for holders of the Credit Linked Notes. The exercise of such discretion by the Issuer or Calculation Agent could adversely affect (i) the value of the amount in cash, if any, which will be paid in respect of any Notes on the applicable redemption date, if any, or (ii) the market value of the portfolio of obligations the Issuer will deliver.

The determination by the Calculation Agent of any amount or of any state of affairs, circumstance, event or other matter, or the formation of any opinion or the exercise of any discretion required or permitted to be determined, formed or exercised by the Calculation Agent shall (in the absence of manifest error) be final and binding on the Noteholders. In performing its duties pursuant to the Notes and making any determinations expressed to be made by it, for example, as to substitute Reference Obligations or Successors, the Calculation Agent shall act in good faith and in a commercially reasonable manner and is under no obligation to act in the interests of the Noteholders, nor will it be liable to account for any profit or other benefit which may accrue to it as a result of such determinations. The Calculation Agent is not bound to follow, or act in accordance with, any determination of the relevant Credit Derivatives Determinations Committee.

Actions of Reference Entities may affect the value of the Credit Linked Notes

Actions of Reference Entities (for example, merger or demerger or the repayment or transfer of indebtedness) may adversely affect the value of the Credit Linked Notes. Holders of the Credit Linked Notes should be aware that the Reference Entities to which the value of the Notes is exposed, and the terms of such exposure, may change over the term of the Notes.

Suspension of Obligations will suspend payment of principal and interest

In certain circumstances, pending a resolution of a Credit Derivatives Determinations Committee, all of the obligations of the Issuer under each Credit Linked Note (including any obligation to deliver any notices, pay any settlement amount) shall, be and remain suspended until ISDA publicly announces that the relevant Credit Derivatives Determinations Committee has resolved the matter in question or not to determine such matters. The Calculation Agent will provide notice of such suspension as soon as reasonably practicable; however, any failure or delay by the Calculation Agent in providing such notice will not affect the validity or effect of such suspension. No interest shall accrue on any payments which are suspended in accordance with the above.

Use of Auction Settlement may adversely affect returns to Noteholders

Where the Credit Linked Notes are redeemed following the occurrence of a Credit Event by reference to an auction sponsored by ISDA, the Issuer or its Affiliates may act as a participating bidder in any such auction and, in such capacity, may take certain actions which may influence the Auction Final Price including (without limitation) submitting bids, offers and physical settlement requests with respect to the obligations of the Reference Entity. If the Issuer or its Affiliates participate in an Auction, then they will do so without regard to the interests of Noteholders, and such participation may have a material adverse effect on the outcome of the relevant Auction and/or on the Credit Linked Notes. Noteholders will have no right to submit bids and/or offers in an Auction.

The Auction Final Price determined pursuant to an auction may be greater than the market value that would otherwise have been determined in respect of the specified Reference Entity or its obligations. In particular, the Auction process may be affected by technical factors or operational errors which would not otherwise apply or may be the subject of actual or attempted manipulation. Auctions may be conducted by ISDA or by a relevant third party. Neither the Calculation Agent, the Issuer nor any of their respective Affiliates has any responsibility for verifying that any auction price is reflective of current market values, for establishing any auction methodology or for verifying that any auction has been conducted in accordance with its rules. The Issuer will have no responsibility to dispute any determination of an Auction Final Price or to verify that any Auction has been conducted in accordance with its rules.

Following an M(M)R Restructuring Credit Event in relation to which ISDA sponsors multiple concurrent auctions, but where there is no relevant auction relating to credit derivative transactions with a maturity corresponding to the Credit Linked Notes, if the Calculation Agent exercises the right of the buyer or, as the case may be, seller of credit risk protection under the Credit Linked Notes to elect that the Auction Final Price is determined by reference to an alternative Auction, the Auction Final Price so determined may be lower than the amount which would have been determined based on quotations sought from third party dealers, thereby reducing the amount payable to Noteholders.

Use of Cash Settlement may adversely affect returns to Noteholders

If the Notes are cash settled, then, following the occurrence of a Credit Event, the Calculation Agent will be required to seek quotations in respect of selected obligations of the affected Reference Entity. Quotations obtained will be "bid-side" - that is, they will be reduced to take account of a bid-offer spread charged by the relevant dealer. Such quotations may not be available, or the level of such quotations may be substantially reduced or may vary substantially as a result of illiquidity in the relevant markets or as a result of factors other than the credit risk of the affected Reference Entity (for example, liquidity constraints affecting market dealers). Accordingly, any quotations so obtained may be significantly different from the value of the relevant obligation which would be determined by reference to (for example) the present value of related cashflows. Quotations will be deemed to be zero in the event that no such quotations are available.

#### "Cheapest-to-Deliver" risk

Since the Issuer, as buyer of protection in respect of the Notes has discretion to choose the portfolio of obligations and/or assets to be valued or delivered following a Credit Event in respect of a Reference Entity, it is likely that the portfolio of obligations and/or assets selected will be obligations of the Reference Entity and/or assets with the lowest market value that are permitted to be selected pursuant to the terms of the Notes. This could result in a lower recovery value and hence greater losses for investors in the Notes.

Cash settlement (whether by reference to an auction or a dealer poll) may be less advantageous than physical delivery of assets

Payments on the Credit Linked Notes following the occurrence of an Event Determination Date may be in cash and will reflect the value of relevant obligations of the affected Reference Entity at a given date. Such payments may be less than the recovery which would ultimately be realised by a holder of debt obligations of the affected Reference Entity, whether by means of enforcement of rights following a default or receipt of distributions following an insolvency or otherwise.

#### Asset Package Delivery risks

The 2014 Definitions introduced the concept of asset package delivery. In certain circumstances where (a) "Financial Reference Entity Terms" and "Governmental Intervention" applies in respect of a Reference Entity and (i) there is a Governmental Intervention Credit Event; or (ii) a Restructuring Credit Event in respect of the Reference Obligation where such Restructuring does not constitute a Governmental Intervention or (b) a Restructuring Credit Event in respect of a Sovereign, then a related asset package resulting from a prior deliverable obligation (where "Financial Reference Entity Terms" apply) or package observable bond (where the Reference Entity is a sovereign) may also be deliverable. The asset package would be treated as having the same outstanding principal as the corresponding prior deliverable obligation or package observable bond.

If the resulting asset package is deemed to be zero where there are no resulting assets, the related credit loss will be 100 per cent. notwithstanding the recovery value on any other obligations of the Reference Entity.

The risk factors "Use of Auction Settlement may adversely affect returns to Noteholders" and "Use of Cash Settlement may adversely affect returns to the Noteholder" above would apply to any asset or asset package.

If an asset in the asset package is a non-transferable instrument or non-financial instrument, the value of such asset will be the market value determined by reference to a specialist valuation or in accordance with methodology determined by the Credit Derivatives Determinations Committees. See "Conflicts of Interest – Credit Derivatives Determinations Committees" and "Rights associated with Credit Derivatives Determinations Committees" for risk factors relating to valuation in accordance with CDDC methodology.

Increased risks where a specified Final Price is applicable

If the Final Price is specified in the Final Terms in relation to Credit Linked Notes, such fixed Final Price may be lower (and may be significantly lower) than the Auction Final Price, Weighted Average Final Price or the recovery which an investor in bonds or instruments issued by such Reference Entity would receive. Furthermore, where a specified Final Price is applicable, the market value of the Credit Linked Notes may not reflect the market value of a credit default swap on the Reference Entity or any other products linked to or issued by the Reference Entity which may be significantly higher.

The Issuer and Calculation Agent are not obliged to disclose information on Reference Entities

The Issuer and the Calculation Agent are not obliged to disclose to holders of the Notes any information which they may have at the Issue Date or receive thereafter in relation to any Reference Entity.

The value of the Credit Linked Notes may be adversely affected by Illiquidity or Cessation of Indices

In determining the value of the Credit Linked Notes, dealers may take into account the level of a related credit index in addition to or as an alternative to other sources of pricing data. If any relevant

index ceases to be liquid, or ceases to be published in its entirety, then the value of the Notes may be adversely affected.

Historical performance may not predict future performance

Individual Reference Entities may not perform as indicated by the historical performance of similar entities and no assurance can be given with respect to the future performance of any Reference Entities. Historical default statistics may not capture events that would constitute Credit Events for the purposes of the Credit Linked Notes.

Limited provision of information about the Reference Entities

This Base Prospectus does not provide any information with respect to the Reference Entities. Investors should conduct their own investigation and analysis with respect to the creditworthiness of Reference Entities and the likelihood of the occurrence of a Succession Event or Credit Event.

Reference Entities may not be subject to regular reporting requirements under securities laws. The Reference Entities may report information in accordance with different disclosure and accounting standards. Consequently, the information available for such Reference Entities may be different from, and in some cases less than, the information available for entities that are subject to the reporting requirements under the United Kingdom securities laws. None of the Issuer or the Calculation Agent or any of their respective Affiliates make any representation as to the accuracy or completeness of any information available with respect to the Reference Entities.

None of the Issuer or the Calculation Agent or any of their respective Affiliates will have any obligation to keep investors informed as to any matters with respect to the Reference Entities or any of their obligations, including whether or not circumstances exist that give rise to the possibility of the occurrence of a Credit Event or a Succession Event with respect to the Reference Entities.

Prospective investors should note that in certain circumstances, there may be no requirement for the Issuer to give information which is generally publicly available in relation to the occurrence of a Credit Event. If a Credit Event occurs in respect of an Obligation of a Reference Entity which is not public, Noteholders of the Credit Linked Notes may not be able to verify the occurrence of such Credit Event.

Conflicts of Interest - Credit Derivatives Determinations Committees

The Issuer or any of its Affiliates may act as a member of a Credit Derivatives Determinations Committee. In such case, the interests of the Issuer or its Affiliates may be opposed to the interests of Noteholders and they will be entitled to and will act without regard to the interests of Noteholders.

Risks Associated with Credit Derivatives Determinations Committees

The institutions of the Credit Derivatives Determinations Committee owe no duty to the Noteholders and have the ability to make determinations that may materially affect the Noteholders, such as the occurrence of a Credit Event or a Succession Event. A Credit Derivatives Determinations Committee may be able to make determinations without action or knowledge of the Noteholders.

Noteholders may have no role in the composition of any Credit Derivatives Determinations Committee. Separate criteria apply with respect to the selection of dealer and non-dealer institutions to serve on a Credit Derivatives Determinations Committee and the Noteholders may have no role in establishing such criteria. In addition, the composition of a Credit Derivatives Determinations Committee will change from time to time in accordance with the Rules, as the term of an institution may expire or an institution may be required to be replaced. The Noteholders may have no control over the process for selecting institutions to participate on a Credit Derivatives Determinations Committee and, to the extent provided for in the Notes, will be subject to the determinations made by such selected institutions in accordance with the Rules.

Noteholders may have no recourse against either the institutions serving on a Credit Derivatives Determinations Committee or the external reviewers. Institutions serving on a Credit Derivatives Determinations Committee and the external reviewers, among others, disclaim any duty of care or liability arising in connection with the performance of duties or the provision of advice under the Rules, except in the case of gross negligence, fraud or wilful misconduct. Furthermore, the institutions on a Credit Derivatives Determinations Committee do not owe any duty to the Noteholders and the

Noteholders will be prevented from pursuing claims with respect to actions taken by such institutions under the Rules.

Noteholders should also be aware that institutions serving on a Credit Derivatives Determinations Committee have no duty to research or verify the veracity of information on which a specific determination is based. In addition, a Credit Derivatives Determinations Committee is not obligated to follow previous determinations and, therefore, could reach a conflicting determination on a similar set of facts. If the Issuer or the Calculation Agent or any of their respective Affiliates serve as a member of a Credit Derivatives Determinations Committee at any time, then they will act without regard to the interests of the Noteholders.

Noteholders are responsible for obtaining information relating to deliberations of a Credit Derivatives Determinations Committee. Notices of questions referred to the Credit Derivatives Determinations Committee, meetings held to deliberate such questions and the results of binding votes will be published on the ISDA website and neither the Issuer, the Calculation Agent nor any of their respective Affiliates shall be obliged to inform the Noteholders of such information (other than as expressly provided in respect of the Notes). Failure by the Noteholders to be aware of information relating to deliberations of a Credit Derivatives Determinations Committee will have no effect under the Notes and Noteholders are solely responsible for obtaining any such information.

Investors should read the Credit Derivatives Determinations Committees Rules as amended from time to time as set out on the ISDA website, <a href="http://www.isda.org/credit/revisedcrules.html">http://www.isda.org/credit/revisedcrules.html</a> and reach their own views prior to making any investment decisions. Investors should however note that the Rules may subsequently be amended from time to time without the consent or input of the Noteholders and the powers of the Credit Derivatives Determinations Committee may be expanded or modified as a result.

# Multiple Auctions Following Restructuring Credit Event

Where multiple concurrent Auctions are held following a Restructuring Credit Event, the Issuer may be entitled to select a particular Auction for the purposes of settlement of the Credit Linked Notes. The Issuer will make such election acting in its own interests and not in the interests of the Noteholders.

# The Calculation Agent may modify the terms of the Credit Linked Notes

The Calculation Agent may, following its determination that there has been a change in the prevailing market standard terms or market trading conventions that affects any hedging transaction, modify the terms of the Credit Linked Notes to the extent reasonably necessary to ensure consistency with the prevailing market standard terms or market trading conventions, without the consent of Noteholders or prior notice to Noteholders. The Calculation Agent is not obliged to make any such modifications. If the Calculation Agent modifies the terms of the Credit Linked Notes, it will do so without regard to the interests of the holders of the Credit Linked Notes and any such modification may be prejudicial to the interests of the holder of the Credit Linked Notes.

# Risks relating to ETI Linked Notes

The Issuer may issue Notes where the amount of principal and/or interest payable are dependent upon the price of or changes in the price of interests in exchange traded instruments or a basket of interests in exchange traded instruments or, depending on the price of or change in the price of interests in exchange traded instruments or the basket of interests in exchange traded instruments, the Issuer's obligation on redemption is to deliver a specified number of interests in exchange traded instruments ("ETI Linked Notes"). Accordingly an investment in ETI Linked Redemption Notes may bear similar market risks to a direct exchange traded instrument investment and potential investors should take advice accordingly.

Potential investors in any such Notes should be aware that depending on the terms of the ETI Linked Notes (i) they may receive no or a limited amount of interest, (ii) payment of principal or interest or delivery of any specified interests in exchange traded instruments may occur at a different time than expected and (iii) they may lose all or a substantial portion of their investment. In addition, the movements in the price of the interests in exchange traded instruments or basket of interests in exchange traded instruments may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other indices and the timing of changes in the relevant price of

the interests in exchange traded instruments or the basket of interests in exchange traded instruments may affect the actual yield to investors, even if the average level is consistent with their expectations. In general, the earlier the change in the price of the interests in exchange traded instruments or the basket of interests in exchange traded instruments, the greater the effect on yield.

If the amount of principal and/or interest payable are determined in conjunction with a multiplier greater than one or by reference to some other leverage factor, the effect of changes in the price of the exchange traded instruments on principal or interest payable will be magnified.

The market price of such Notes may be volatile and may be affected by the time remaining to the redemption date, the volatility of the interests in the exchange traded instruments or the basket of interests in exchange traded instruments, the dividend or distribution rate (if any) and the financial results and prospects of the relevant interests in exchange traded instruments or the relevant basket of interests in exchange traded instruments as well as economic, financial and political events in one or more jurisdictions, including factors affecting the stock exchange(s) or quotation system(s) on which any such interests in exchange traded instruments may be traded.

Whilst interests in exchange traded instruments are traded on an exchange and are therefore valued in a similar manner as a share traded on an exchange, certain provisions related to ETI Linked Notes are similar to the provisions related to funds and Fund Linked Notes.

In the case of ETI Linked Notes, no exchange traded instrument will have participated in the preparation of the relevant Final Terms or in establishing the terms of the ETI Linked Notes, and none of the Issuer or any Dealer will make any investigation or enquiry in connection with such offering with respect to any information concerning any such exchange traded instrument contained in such Final Terms or in the documents from which such information was extracted. Consequently, there can be no assurance that all events occurring prior to the relevant issue date (including events that would affect the accuracy or completeness of the publicly available information described in this paragraph or in any relevant Final Terms) that would affect the trading price of the interests in the exchange traded instruments will have been publicly disclosed. Subsequent disclosure of any such events or the disclosure of or failure to disclose material future events concerning such exchange traded instrument could affect the trading price of interests in the exchange traded instrument and therefore the trading price of the Notes. ETI Linked Notes do not provide Noteholders with any participation rights in the underlying ETI(s) and, except in certain circumstances in the case of Physical Delivery Notes, do not entitle holders of ETI Linked Notes to any ownership interest or rights in such ETI(s).

Except as provided in the Conditions, holders will not have voting rights or rights to receive dividends or distributions or any other rights with respect to the relevant exchange traded instruments to which such Notes relate.

Risks relating to Foreign Exchange (FX) Rate Linked Notes

The Issuer may issue Notes where the amount of principal and/or interest payable are dependent upon movements in currency exchange rates or are payable in one or more currencies which may be different from the currency in which the Notes are denominated ("Foreign Exchange (FX) Rate Notes"). Accordingly an investment in Foreign Exchange (FX) Rate Redemption Notes may bear similar market risks to a direct foreign exchange investment and potential investors should take advice accordingly.

Potential investors in any such Notes should be aware that, depending on the terms of the Foreign Exchange (FX) Rate Notes (i) they may receive no or a limited amount of interest, (ii) payment of principal or interest may occur at a different time or in a different currency than expected and (iii) they may lose a substantial portion of their investment. In addition, movements in currency exchange rates may be subject to significant fluctuations that may not correlate with changes in interest rates or other indices and the timing of changes in the exchange rates may affect the actual yield to investors, even if the average level is consistent with their expectations. In general, the earlier the change in currency exchange rates, the greater the effect on yield.

Exchange rates between currencies are determined by factors of supply and demand in the international currency markets which are influenced by macro economic factors, speculation and central bank and government intervention (including the imposition of currency controls and restrictions). In recent years, rates of exchange between some currencies have been volatile. This

volatility may be expected in the future. Fluctuations that have occurred in any particular exchange rate in the past are not necessarily indicative, however, of fluctuation that may occur in the rate during the term of any Note. Fluctuations in exchange rates will affect the value of Foreign Exchange (FX) Rate Notes.

If the amount of principal and/or interest payable are dependent upon movements in currency exchange rates and are determined in conjunction with a multiplier greater than one or by reference to some other leverage factor, the effect of changes in the currency exchange rates on principal or interest payable will be magnified.

The market price of such Notes may be volatile and, if the amount of principal and/or interest payable is dependent upon movements in currency exchange rates, may depend upon the time remaining to the redemption date and the volatility of currency exchange rates. Movements in currency exchange rates may be dependent upon economic, financial and political events in one or more jurisdictions.

### Risks relating to Underlying Interest Rate Linked Notes

The Issuer may issue Notes where the amount of principal and/or interest payable are dependent upon movements in underlying interest rates ("**Underlying Interest Rate Linked Notes**"). Accordingly an investment in Underlying Interest Rate Redemption Notes may bear similar market risks to a direct interest rate investment and potential investors should take advice accordingly.

Potential investors in any such Notes should be aware that, depending on the terms of the Underlying Interest Rate Linked Notes (i) they may receive no or a limited amount of interest, (ii) payment of principal or interest may occur at a different time than expected and (iii) they may lose a substantial portion of their investment. In addition, movements in interest rates may be subject to significant fluctuations that may not correlate with changes in other indices and the timing of changes in the interest rates may affect the actual yield to investors, even if the average level is consistent with their expectations. In general, the earlier the change in interest rates, the greater the effect on yield.

Interest rates are determined by various factors which are influenced by macro economic, political or financial factors, speculation and central bank and government intervention. In recent years, interest rates have been relatively low and stable, but this may not continue and interest rates may rise and/or become volatile. Fluctuations that have occurred in any interest rate in the past are not necessarily indicative, however, of fluctuation that may occur in the rate during the term of any Note. Fluctuations in interest rates will affect the value of Underlying Interest Rate Linked Notes.

If the amount of principal and/or interest payable are dependent upon movements in interest rates and are determined in conjunction with a multiplier greater than one or by reference to some other leverage factor, the effect of changes in the interest rates on principal or interest payable will be magnified.

The market price of such Notes may be volatile and, if the amount of principal and/or interest payable is dependent upon movements in interest rates, may depend upon the time remaining to the redemption date and the volatility of interest rates. Movements in interest rates may be dependent upon economic, financial and political events in one or more jurisdictions.

# Certain Considerations Associated with Hybrid Notes

An investment in Hybrid Notes will entail significant risks not associated with an investment in a conventional debt security. On redemption of Hybrid Notes Holders will receive an amount (if any) determined by reference to the value of a number of different Underlying References. Hybrid Interest Notes pay interest calculated by reference to the value of a number of different Underlying References.

# Additional Factors relating to certain Underlying References:

### Adjustment to indices

Where the Underlying Reference is an index (including a commodity index) if an index adjustment event (as described in the terms and conditions of the Notes) occurs the Issuer may require the Calculation Agent to make such adjustments as it determines appropriate to the terms of the Notes or redeem the Notes. Such action may have an adverse effect on the value and liquidity of the affected Underlying Reference Linked Notes.

### Additional Factors relating to Share Linked Notes

In the case of Share Linked Notes following the declaration by the Basket Company or Share Company, as the case may be, of the terms of any Potential Adjustment Event, the Calculation Agent will, acting in good faith and in a commercially reasonable manner, determine whether such Potential Adjustment Event has a diluting or concentrative effect on the theoretical value of the Shares and, if so, will make the corresponding adjustment, if any, to any terms of the Notes as the Calculation Agent acting in good faith and in a commercially reasonable manner determines appropriate to account for that diluting or concentrative effect (provided that no adjustments will be made to account solely for changes in volatility, expected dividends, stock loan rate or liquidity relative to the relevant Share). Such adjustment may have an adverse effect on the value and liquidity of the affected Share Linked Notes.

If an Extraordinary Event occurs in relation to a Share it may lead to:

- adjustments to any of the terms of the Notes (including, in the case of Share Linked Notes linked to a Basket of Shares, adjustments to and/or substitution of constituent shares of the Basket of Shares);
- (b) early redemption in whole or, in the case of Share Linked Notes relating to a Basket of Shares, in part or the amount payable on scheduled redemption being different from the amount expected to be paid at scheduled redemption; or
- the Calculation Agent making an adjustment to any terms of the Notes which corresponds to any adjustment to the settlement terms of options on the Shares traded on such exchange(s) or quotation system(s) as the Issuer in its sole discretion shall select (the "Option Exchange") or, if options on the Shares are not traded on the Options Exchange, the Calculation Agent making such adjustment, if any, to the terms of the Notes as the Calculation Agent acting in good faith and in a commercially reasonable mannerdetermines appropriate, with reference to the rules and precedents (if any) set by the Options Exchange to account for the relevant Extraordinary Event, that in the determination of the Calculation Agent would have given rise to an adjustment by the Options Exchange if such options were so traded.

### Market Disruption Events or Failure to Open of an Exchange

If an issue of Underlying Reference Linked Notes includes provisions dealing with the occurrence of a Market Disruption Event or failure to open of an exchange on a date for valuation of an Underlying Reference and the Calculation Agent determines that a Market Disruption Event or failure to open of an exchange has occurred or exists on such valuation date, any consequential postponement of the valuation date, or any alternative provisions for valuation provided in any such Notes may have an adverse effect on the value and liquidity of such Notes. The timing of such dates (as scheduled or as so postponed or adjusted) may affect the value of the relevant Notes such that the Noteholder may receive a lower cash redemption amount and/or interest amount or other payment under the relevant Notes than otherwise would have been the case. The occurrence of such a Market Disruption Event or failure to open of an exchange in relation to any Underlying Reference comprising a basket may also have such an adverse effect on Notes related to such basket. In addition, any such consequential postponement may result in the postponement of the date of redemption of the Notes.

# Additional factors relating to ETI Linked Notes

ETI Linked Notes linked to one or more interests in exchange traded instruments reflect the performance of such interests in exchange traded instruments.

An exchange traded instrument may invest in and trade in a variety of investments and financial instruments using sophisticated investment techniques for hedging and non-hedging purposes. Such financial instruments and investment techniques may include, but are not limited to, the use of leverage, short sales of securities, derivative transactions, such as swaps, stock options, index options, futures contracts and options on futures, lending of securities to certain financial institutions, entry into repurchase and reverse repurchase agreements for securities and the investment in foreign securities and foreign currencies.

The amount payable on ETI Linked Notes will be dependent on the performance of the relevant ETI(s) underlying the ETI Linked Notes, which may be linked to the reported Net Asset Value per ETI Interest, the trading price available on an exchange for the relevant ETI Interest and/or the actual redemption proceeds the Hedge Provider or a hypothetical investor in the relevant ETI(s) would receive. The amount payable on the ETI Linked Notes may be less and in certain circumstances may be significantly less than the return from a direct investment in the relevant ETI(s) and may be zero.

Unlike Funds, exchange traded instruments are not actively managed. The value of an interest in an exchange traded instrument will decline, more or less, in line with the decline of any securities or the value of any index underlying or linked to the relevant exchange traded instrument. Exchange traded instruments involve risks similar to those of investing in equity securities traded on an exchange, such as market fluctuations caused by, amongst other things, economic and political developments, changes in interest rates and perceived trends in prices of securities. Where the relevant exchange traded instrument is linked to a particular index, the return on such exchange traded instrument may not match the return of the particular index.

Potential investors in ETI Linked Notes should be aware that neither the Issuer nor the Calculation Agent have any control over investments made by the relevant exchange traded instrument(s) and in no way guarantee the performance of an exchange traded instrument or the amount payable to holders of ETI Linked Notes.

In hedging the Issuer's obligations under the ETI Linked Notes, the Hedge Provider is not restricted to any particular hedging practice. Accordingly, the Hedge Provider may hedge its exposure using any method it, in its sole discretion, deems appropriate, including, but not limited to, investing in the relevant exchange traded instrument(s), replicating the performance of the relevant exchange traded instrument(s) or holding any of the assets underlying the relevant exchange traded instrument(s). The Hedge Provider may perform any number of different hedging practices with respect to ETI Linked Notes.

Investing directly or indirectly in interests in exchange traded instruments is generally considered to be risky. If the exchange traded instrument does not perform sufficiently well, the value of the Notes will fall, and may in certain circumstances be zero.

Prospective investors should review carefully the prospectus, information memorandum and/or offering circular (if any) issued by any relevant exchange traded instrument before purchasing any ETI Linked Notes. None of the Issuer, the Calculation Agent or any of their respective Affiliates make any representation as to the creditworthiness of any relevant exchange traded instrument or any such exchange traded instrument's administrative, custodian, investment manager or adviser.

### Potential Adjustment Events relating to ETI Linked Notes

In the case of ETI Linked Notes, following the declaration by the relevant exchange traded instrument or any person appointed to provide services directly or indirectly in respect of such exchange traded instrument, as the case may be, of the terms of any Potential Adjustment Event, the Calculation Agent will, acting in good faith and in a commercially reasonable manner, determine whether such Potential Adjustment Event has a diluting or concentrative effect on the theoretical value of the ETI Interests and, if so, will make the corresponding adjustment, if any, to any of the terms of the Notes as the Calculation Agent acting in good faith and in a commercially reasonable mannerdetermines appropriate to account for that diluting or concentrative effect (provided that no adjustments will be made to account solely for changes in volatility, expected dividends, stock loan rate or liquidity relative to the relevant ETI Interest).

Any such adjustment may have an adverse effect on the value and liquidity of such Notes.

# Extraordinary Events relating to ETI Linked Notes

In the case of ETI Linked Notes if certain events ("Extraordinary ETI Events") including events relating to Global Events, Litigation/Fraudulent Activity Events, Change in Related Parties/Key Persons Events, Modification Events, Net Asset Value/Investment/AUM Level Events, Tax/Law/Accounting/Regulatory Events, Hedging/Impracticality/Increased Costs Events and Miscellaneous Events in the determination of the Calculation Agent (acting in good faith and in a commercially reasonable manner) occur, the Issuer may, acting in good faith and in a commercially

reasonable manner, adjust the terms of the Notes to reflect such event, substitute the relevant ETI Interests or redeem the Notes.

Consequently, the occurrence of an Extraordinary ETI Event may have an adverse effect on the value or liquidity of the ETI Linked Notes.

The Issuer will exercise its rights under the ETI Linked Conditions, including in particular the action it takes on the occurrence of an Extraordinary ETI Event, acting in good faith. Subject to all regulatory obligations, neither the Issuer nor the Calculation Agent owes any duty or responsibility to any of the holders of the ETI Linked Notes. The exercise of such rights in such manner may result in an increased loss in performance of the ETI Linked Notes than if the Issuer had taken different action.

Market Disruption Events relating to Commodity Linked Notes

If a Market Disruption Event occurs or is continuing on a date for valuation then:

- (i) the Calculation Agent will determine, acting in good faith and in a commercially reasonable manner, if such event has a material effect on the Notes and, if so, will calculate the relevant Interest Amount and/or Redemption Amount and/or make another relevant calculation using, in lieu of a published price for the relevant Commodity or Commodity Index, the Commodity Fallback Value; or
- (ii) the Calculation Agent may substitute the relevant affected Commodity or Index Component with a Commodity or Index Component selected by it in accordance with the criteria set out in the Commodity Linked Notes Conditions and will make such adjustment, if any, to any terms of the Notes as the Calculation Agent acting in good faith and in a commercially reasonable manner determines appropriate; or
- (iii) the Issuer will redeem the Notes.

Consequently the occurrence of a Market Disruption Event in relation to a Commodity, Commodity Index or Index Component may have an adverse effect on the value or liquidity of the Notes.

Adjustment Events relating to Notes linked to a Commodity Index

In the case of Notes linked to a Commodity Index, if a relevant Commodity Index is (i) not calculated and announced by the Index Sponsor in respect of the Commodity Index but is calculated and announced by a successor sponsor or successor entity, as the case may be, acceptable to the Calculation Agent, or (ii) replaced by a successor Commodity Index using, in the determination of the Calculation Agent, the same or a substantially similar formula for and method of calculation as used in the calculation of that Commodity Index, then, in each case, that Commodity Index will be deemed to be the Commodity Index. The occurrence of a Commodity Index Modification, Commodity Index Cancellation or Commodity Index Disruption (each being a "Commodity Index Adjustment Event") may lead to:

- (a) the Calculation Agent determining the Relevant Price using, in lieu of a published level, the Commodity Fallback Value (if the Calculation Agent determines acting in good faith and in a commercially reasonable manner such Commodity Index Adjustment Event has a material effect on the Notes); or
- (b) cancellation or early redemption of the Notes.

Any such adjustment may have an adverse effect on the value and liquidity of such Notes.

Certain Considerations Associated with Fund Linked Notes

Where the Issuer issues Fund Linked Notes linked to one or more Funds, including Hedge Funds, Mutual Funds or Private Equity Funds, the relevant Notes reflect the performance of such fund(s).

Funds may trade and invest in a broad range of investments and financial instruments using sophisticated investment techniques for hedging and non-hedging purposes such as debt and equity securities, commodities or commodity indices and foreign exchange and may enter into derivative transactions, including, without limitation, futures, swaps and options. Such financial instruments and investment techniques may also include, but are not limited to, the use of leverage, short sales of securities, transactions that involve the lending of securities to financial institutions, the entry into repurchase and reverse repurchase agreements for securities and the investment in foreign securities

and foreign currencies. While these investment strategies and financial instruments provide the investment manager and/or adviser of a Fund the flexibility to implement a range of strategies in an attempt to generate positive returns for the Fund, they also create the risk of significant losses that may adversely affect the value of the Fund and therefore the return on the Fund Linked Notes. Potential investors should be aware that neither the Issuer nor the Calculation Agent have any control over investments made by a Fund and therefore in no way guarantee the performance of a Fund and therefore the amount due to Noteholders on redemption of the Fund Linked Notes. Funds may often be illiquid and may only be traded on a monthly, quarterly or even less frequent basis. The trading strategies of Funds are often opaque. Funds, as well as the markets and instruments in which they invest, are often not subject to review by governmental authorities, self-regulatory organisations or other supervisory authorities.

The amount payable on Fund Linked Notes will be dependent on the performance of the relevant Fund(s) underlying the Fund Linked Notes, which may be linked to the reported Net Asset Value per Fund Share and/or the actual redemption proceeds the Hedge Provider or a hypothetical investor in the relevant Fund(s) would receive. The amount payable on the Fund Linked Notes may be less than the amount payable from a direct investment in the relevant Fund(s). In certain circumstances, a Fund may continue reporting a Net Asset Value per Fund Share, but the Hedge Provider or a hypothetical investor may not be able to realise their investment in the relevant Fund(s) at such reported Net Asset Value per Fund Share. In such a case, the return on the Fund Linked Notes may be less and in certain circumstances may be significantly less than the reported performance of the relevant Fund(s) and may be zero.

A Fund may be established as part of a master-feeder fund structure. Generally, a master-feeder fund structure involves the incorporation of a "master" fund company into which separate and distinct "feeder" funds invest. Active management of any investment strategy is, generally, performed at the master fund level. In instances where the Fund(s) underlying the relevant Fund Linked Notes are "feeder" funds, the Extraordinary Fund Events (see below) extend to include the "master" fund and its service providers. In conducting their own due diligence of the relevant Fund(s), prospective investors should pay particular attention to whether the relevant Fund(s) are established as part of a master-feeder fund structure.

In hedging the Issuer's obligations under the Fund Linked Notes, the Hedge Provider is not restricted to any particular hedging practice. Accordingly, the Hedge Provider may hedge its exposure using any method it, in its sole discretion, deems appropriate, including, but not limited to, investing in the relevant Fund(s), replicating the performance of the relevant Fund(s) or holding any of the assets underlying the relevant Fund(s). The Hedge Provider may perform any number of different hedging practices in respect to Fund Linked Notes.

For all the above reasons, investing directly or indirectly in Funds is generally considered to be risky. If the underlying Fund does not perform sufficiently well, the value of the Notes will fall, and may in certain circumstances be zero.

# Extraordinary Events relating to Fund Linked Notes

In the case of Fund Linked Notes if certain events ("Extraordinary Fund Events") including events relating to Global Events, Litigation/Fraudulent Activity Events, Fund Service Provider/Key Person Events, Modification Events, Net Asset Value per Fund Share/AUM Level Events, Reporting Events, Tax/Law/Accounting/Regulatory Events, Hedging/Impracticality/Increased Costs Events, Dealing Events and Miscellaneous Events occur, in the determination of the Calculation Agent (acting in good faith and in a commercially reasonable manner), the Issuer may, acting in good faith and in a commercially reasonable manner, adjust the terms of the Notes to reflect such event, substitute the relevant Fund Shares or redeem the Notes.

Consequently the occurrence of an Extraordinary Fund Event may have an adverse effect on the value or liquidity of the Notes.

In addition, in the event that redemption proceeds in respect of the underlying Fund Shares are not received by the Hedge Provider on or prior to the scheduled date for redemption, such redemption date may be postponed for a period of up to two calendar years (or such other period as may be specified in the applicable Final Terms) and no additional amount shall be payable as a result of such delay.

The Issuer will exercise its rights under the Fund Linked Notes, including in particular the action it takes on the occurrence of an Extraordinary Fund Event, acting in good faith. Subject to all regulatory obligations, neither the Issuer nor the Calculation Agent owes any duty or responsibility to any of the holders of the Fund Linked Notes. The exercise of such rights in such manner may result in an increased loss in performance of the Fund Linked Notes than if the Issuer had taken different action.

### Certain Considerations Associated with Notes Linked to Emerging Markets

The Issuer may issue Notes where the amount payable on redemption or the interest payable is linked to Underlying References which consist of (i) securities, funds or indices comprising securities of issuers that are located in, or subject to regulation in, emerging or developing countries, or (ii) securities which are denominated in the currency of, or are traded in, emerging or developing countries or (iii) currencies of emerging or developing countries. Prospective investors should note that additional risks may be associated with investment in such Notes, including risks associated with political and economic uncertainty, adverse governmental policies, restrictions on foreign investment and currency convertibility, currency exchange rate fluctuations, possible lower levels of disclosure and regulation, and uncertainties as to the status, interpretation and application of laws including, but not limited to, those relating to expropriation, nationalisation and confiscation. Notes traded in emerging or developing countries tend to be less liquid and the prices of such securities more volatile. In addition, settlement of trades in some such markets may be slower and more subject to failure than in markets in developed countries.

Increased custodian costs as well as administrative difficulties (such as the applicability of the laws of the jurisdictions of emerging or developing countries to custodians in such jurisdictions in various circumstances, including bankruptcy, ability to recover lost assets, expropriation, nationalisation and record access) may also arise from the maintenance of assets in such emerging or developing countries.

Prospective purchasers of such Notes should also be aware that the probability of the occurrence of a disruption event and consequently loss of investment or profit by an investor may be higher for certain developing or emerging markets. Prospective purchasers are expected to conduct their own enquiries and be satisfied that there are additional risks associated with investments linked to the performance of underlying assets located in these markets.

# Certain Considerations Associated with Dynamic Notes

The Issuer may issue dynamic Notes ("**Dynamic Notes**"). Dynamic Notes may be linked to a portfolio or strategy often comprising assets with a greater potential for return and consequently greater risk (e.g. a Hedge Fund) and assets with a lower return and consequently lesser risk (e.g. a zero coupon debt security issued by an issuer with a high credit rating). The portfolio or strategy may include leverage on certain specified terms. The portfolio or strategy is dynamic and may rebalance between the relevant assets based upon a specified allocation methodology. The value of Dynamic Notes is determined by reference to the underlying portfolio or strategy. This portfolio or strategy may change during the term of the Notes which may affect the value of, and any return on, the Notes.

Considering the above aspects, Dynamic Notes are by their nature intrinsically complex, which makes their evaluation difficult, in terms of risk at the time of the purchase as well as thereafter. Investors should therefore purchase Dynamic Notes only after having completely understood and evaluated either themselves or with a financial adviser the nature and the risk inherent in the Dynamic Notes.

# Limited Exposure to Underlying Reference

If the applicable Final Terms provide that the exposure of any Underlying Reference Linked Notes to one or more Underlying References is limited or capped to a certain level or amount, such Notes will not benefit from any upside in the value of any such Underlying References beyond such limit or cap.

The Amount Payable on Redemption may be Significantly Less than the Value of an Investment in the Notes

Each Noteholder may receive an amount on redemption and/or physical delivery of securities together with cash for roundings in respect of any Underlying Reference Linked Notes. The amount payable on redemption and/or the aggregate value of securities physically delivered and cash may be significantly less than the value of the Noteholder's investment in such Notes. In particular, in the case

of any such Notes exposed to the performance of a basket of Underlying References, the securities so delivered may relate to or, the cash redemption amount may be calculated by reference to, the worst performing Underlying Reference or any other formula specified in the applicable Final Terms.

# Additional Disruption Events and Optional Additional Disruption Events

If an Additional Disruption Event or any Optional Additional Disruption Event specified in the applicable Final Terms occurs, the Notes may be subject to adjustment (including, in the case of Share Linked Notes linked to a Basket of Shares, adjustments to the Basket of Shares) or redemption or the amount payable on scheduled redemption may be different from the amount expected to be paid at scheduled redemption. In the case of Index Linked Securities linked to a Custom Index the occurrence of an Additional Disruption Event or Optional Redemption Event specified in the applicable Final Terms may lead to the selection of a successor Index. The Additional Disruption Events relate to changes in law (including changes in tax or regulatory capital requirements) and hedging disruption in respect of any hedging transactions relating to the Notes (both as more fully set out in the Conditions). Optional Additional Disruption Events relate to force majeure, increased cost of any hedging transactions or stock borrowings or loss of any stock borrowings in respect of the Notes, insolvency filing in respect of an equity issuer or stop-loss event in respect of an equity security (all as fully set out in the Conditions).

Consequently the occurrence of an Additional Disruption Event and/or an Optional Additional Disruption Event may have an adverse effect on the value or liquidity of the Notes.

# Physical Delivery Notes

In the case of Notes which are redeemable by delivery of assets (other than Credit Linked Notes), if a Settlement Disruption Event occurs or exists on the due date for redemption of the Notes, settlement will be postponed until the next Settlement Business Day in respect of which there is no Settlement Disruption Event. The Issuer in these circumstances also has the right to pay the Disruption Cash Redemption Amount in lieu of delivering the Entitlement.

If a Failure to Deliver due to Illiquidity occurs the Issuer has the right in lieu of delivery of the assets affected by such event pay the Failure to Deliver Redemption Amount. The Disruption Cash Redemption Amount and/or the Failure to Deliver Redemption Amount may be less than the fair market value of the Entitlement.

Commodity Linked Notes may not be redeemed by delivery of assets.

### FORWARD-LOOKING STATEMENTS

The BNPP 2015 Registration Document (as defined in "Documents Incorporated by Reference" below) and the other documents incorporated by reference, contain forward-looking statements. BNP Paribas and the BNP Paribas Group (being BNP Paribas together with its consolidated subsidiaries, the "Group") may also make forward-looking statements in their audited annual financial statements, in their interim financial statements, in their offering circulars, in press releases and other written materials and in oral statements made by their officers, directors or employees to third parties. Statements that are not historical facts, including statements about the Bank's and/or Group's beliefs and expectations, are forward-looking statements. These statements are based on current plans, estimates and projections, and therefore undue reliance should not be placed on them. Forward-looking statements speak only as of the date they are made, and the Bank and the Group undertake no obligation to update publicly any of them in light of new information or future events.

### PRESENTATION OF FINANCIAL INFORMATION

Most of the financial data presented or incorporated by reference in this Base Prospectus is presented in euros.

BNP Paribas consolidated financial statements for the years ended 31 December 2014 and 31 December 2015 have been prepared in accordance with international financial reporting standards ("IFRS") as adopted by the European Union. The Group's fiscal year ends on 31 December and references in the BNPP 2014 Registration Document (as defined in "Documents Incorporated by Reference" below) and the BNPP 2015 Registration Document incorporated by reference herein and any update to the BNPP 2015 Registration Document incorporated by reference herein to any specific fiscal year are to the twelve-month period ended 31 December of such year.

Due to rounding, the numbers presented or incorporated by reference throughout this Document, the BNPP 2014 Registration Document and the BNPP 2015 Registration Document and any update to the BNPP 2015 Registration Document incorporated by reference herein may not add up precisely, and percentages may not reflect precisely absolute figures.

### **USER'S GUIDE TO THE BASE PROSPECTUS**

### 1. INTRODUCTION

The purpose of this section (the "**User's Guide**") is to provide potential investors with a tool to help them navigate through the various documents relating to Notes issued by BNPP under the Base Prospectus.

### 2. DOCUMENTATION

For each issue of Notes under the Base Prospectus, the documents listed below will be available to potential investors on an ongoing basis.

# 2.1 The Base Prospectus

This document:

- contains the programme summary (along with the form of issue specific summary), the information relating to BNPP and the risk factors;
- sets out the Terms and Conditions of the Notes (other than the specific commercial terms and characteristics of a particular issue, as to which see 2.3 below);
- sets out the possible specific characteristics of the Notes, including the rate of interest or how the rate of interest is calculated and (in the case of Notes linked to one or more Underlying Reference) the payout formulae used to calculate the amount(s) (if any) payable or assets deliverable to the investors on redemption and the Underlying Reference(s); and
- (in the case of Notes linked to one or more Underlying Reference) details the terms specific to each type of Underlying Reference linked Notes in the annexes to the Terms and Conditions of the Notes.

### 2.2 The Supplement(s)

If a significant new factor, material mistake or inaccuracy relating to the information included in the Base Prospectus which is capable of affecting a potential investor's assessment of the Notes arises, the Issuer will publish a supplement to the Base Prospectus. The supplement will be published on the website of the *Autorité des Marchés Financiers* (<a href="https://rates-globalmarkets.bnpparibas.com/gm/public/LegalDocs.aspx">www.amf.france.org</a>) and on the website of BNPP (<a href="https://rates-globalmarkets.bnpparibas.com/gm/public/LegalDocs.aspx">https://rates-globalmarkets.bnpparibas.com/gm/public/LegalDocs.aspx</a>).

# 2.3 The Final Terms

The Final Terms will be prepared to document each specific issue of Notes. It will contain:

- the specific terms of the issue, including but not limited to: the number of Notes being issued, the relevant identification codes and the currency of the Notes;
- the commercial terms of the issue, such as the rate of interest or how the rate of interest is calculated and (in the case of Notes linked to one or more Underlying Reference) the payout formula, any automatic early redemption provisions and the related definitions in respect of a specific issue of Notes, as described in the Base Prospectus;
- (in the case of Notes linked to one or more Underlying Reference) the Underlying Reference(s) to which the Notes are linked;
- the relevant dates, such as the issue date, maturity date, and (applicable to Notes linked to one or more Underlying Reference) the valuation or averaging date(s); and
- if required, a duly completed summary specific to such issue of Notes (the "issue specific summary"), the form of which is set out in the Base Prospectus.

# 3. HOW TO NAVIGATE THE BASE PROSPECTUS

All Notes issued under the Base Prospectus will be subject to the generic sections of the Base Prospectus summarised above. Investors should note that depending on the specific terms of an issue of Notes not all sections of the Base Prospectus will be relevant to each issuance.

The tab Notes:	ble below lists all of the sections of the Base Prospectus and their applicability to each issue of
	Sections which are applicable to all Notes
	Sections which are only applicable to specific issues of Notes

### **Contents of the Base Prospectus**

- PROGRAMME SUMMARY
- PROGRAMME SUMMARY (FRENCH)
- PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME
- PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME (FRENCH)
- RISK FACTORS
- BASE PROSPECTUS USER'S GUIDE
- FORWARD-LOOKING STATEMENTS
- PRESENTATION OF FINANCIAL INFORMATION
- DOCUMENTS INCORPORATED BY REFERENCE
- GENERAL DESCRIPTION OF THE PROGRAMME
- TERMS AND CONDITIONS OF THE ENGLISH LAW NOTES
- TERMS AND CONDITIONS OF THE FRENCH LAW NOTES
- Additional Terms and Conditions for Payouts
- Additional Terms and Conditions for Index Linked Notes
- Additional Terms and Conditions for Share Linked Notes
- Additional Terms and Conditions for Inflation Linked Notes
- Additional Terms and Conditions for Commodity Linked Notes
- Additional Terms and Conditions for Fund Linked Notes
- Additional Terms and Conditions for Credit Linked Notes
- Additional Terms and Conditions for ETI Linked Notes
- Additional Terms and Conditions for Foreign Exchange (FX) Rate Linked Notes
- Additional Terms and Conditions for Underlying Interest Rate Securities
- DESCRIPTION OF BNPP INDICES
- CONNECTED THIRD PARTY INDICES
- USE OF PROCEEDS
- FORM OF THE NOTES
- FORM OF FINAL TERMS
- CLEARING SYSTEMS
- TAXATION
- HIRING INCENTIVES TO RESTORE EMPLOYMENT ACT
- FOREIGN ACCOUNT TAX COMPLIANCE ACT
- SUBSCRIPTION AND SALE
- GENERAL INFORMATION
- RESPONSIBILITY STATEMENT

1. Sections providing general information on the Base Prospectus, the Issuer and the Notes

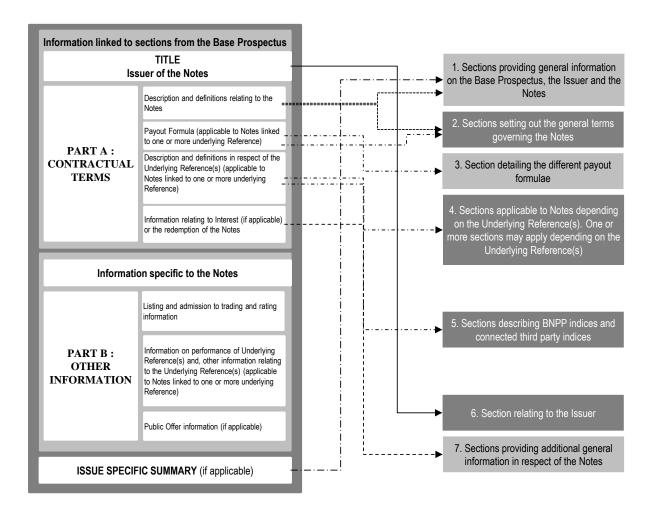
- 2. Sections setting out the general terms governing the Notes
- Section detailing the different payout formulae (applicable to Notes linked to one or more Underlying Reference)
- Sections applicable to Notes depending on the Underlying Reference(s). One or more sections may apply depending on the Underlying Reference(s) (applicable to Notes linked to one or more Underlying Reference).
  - 5. Sections describing BNPP indices and connected third party indices
    - 6. Section relating to the Issuer
  - 7. Sections providing additional general information in respect of the Notes

#### 4. HOW TO READ THE FINAL TERMS

The applicable Final Terms are divided in three parts:

- Part A, titled "CONTRACTUAL TERMS", which provides the specific contractual terms of the Notes:
- Part B, titled "OTHER INFORMATION", which provides other information specific to the Notes; and
- In the case of Notes where an issue specific summary is required, an issue specific summary of the Notes will be appended to the Final Terms. The form of the issue specific summary is set out in the Base Prospectus.

Exhaustive information on the characteristics of the Notes as set out in Parts A and B of the applicable Final Terms is available in the Base Prospectus. The following diagram indicates the links between the various clauses of Parts A and B of the applicable Final Terms and the corresponding sections of the Base Prospectus set out above.



#### **DOCUMENTS INCORPORATED BY REFERENCE**

This Document should be read and construed in conjunction with the following documents which have been previously published or are published simultaneously with this Document and that have been filed with the AMF for the purpose of the Prospectus Directive and the relevant implementing measures in France, and shall be incorporated in, and form part of, this Document:

- (a) the terms and conditions of the Notes contained in each case from the base prospectus or supplements listed below (the "EMTN Previous Conditions");
- (b) the form of final terms contained in each base prospectus (as supplemented) listed below (the "Previous Form of Final Terms");
- (c) BNPP's document de référence et rapport financier annuel in English for 2014 (with filing number n° D.15-0107) including the consolidated financial statements for the year ended 31 December 2014 and the statutory auditor's report thereon other than Chapter 7 (A Responsible Bank: Information on BNP Paribas' Economic, Social, Civic and Environmental Responsibility), the sections entitled "Person Responsible for the Registration Document", the "Table of Concordance" and any reference to a completion letter (lettre de fin de travaux) therein (the "BNPP 2014 Registration Document");
- (d) BNPP's document de référence et rapport financier annuel in English for 2015 with filing number n° D.16-0126 including the consolidated financial statements for the year ended 31 December 2015 and the statutory auditors' report thereon other than Chapter 7 (A Responsible Bank: Information on BNP Paribas' Economic, Social, Civic and Environmental Responsibility), the sections entitled "Person responsible for the registration document", the "Table of concordance" and any reference to the "Lettre de fin de travaux" therein (the "BNPP 2015 Registration Document"); and
- (e) the Actualisation du Document de référence déposée auprès de l'AMF le 3 mai 2016 (in English) with filing number n° D.16-0126-A01 (the "First Update to the BNPP 2015 Registration Document"),

save that any statement contained herein or in a document which is deemed to be incorporated by reference herein shall be deemed to be modified or superseded for the purpose of this Document to the extent that such statement is inconsistent with a statement contained in this Document or any Supplement to this Document.

# Any non-incorporated parts of a document referred to herein are either deemed not relevant for an investor or are otherwise covered elsewhere in this Document.

The information incorporated by reference above is available as follows:

Information Incorporated by Reference	Reference
BNP PARIBAS  EMTN Previous Conditions	
2009 EMTN Conditions	Pages 51 to 90 of the base prospectus of, inter alios, BNPP dated 29 May 2009
2010 EMTN Conditions	Pages 56 to 95 of the base prospectus of, inter alios, BNPP dated 3 June 2010
2011 EMTN Conditions	Pages 68 to 272 of the base prospectus of, <i>inter alios</i> , BNPP dated 7 June 2011 as approved by the AMF with visa number 11-208
2012 EMTN Conditions	Pages 76 to 286 of the base prospectus of, <i>inter alios</i> , BNPP dated 1 June 2012 as approved by the AMF with visa number 12-239

June 2013 EMTN Conditions	Pages 91 to 376 of the base prospectus of BNPP dated 3 June 2013 as approved by the AMF with visa number 13-258
October 2013 EMTN Conditions	Pages 11 to 13 of the supplement dated 2 October 2013 to the base prospectus of BNPP dated 3 June 2013 as approved by the AMF with visa number 13-523
November 2013 EMTN Conditions	Pages 6 to 14 of the supplement dated 19 November 2013 to the base prospectus of BNPP dated 3 June 2013 as approved by the AMF with visa number 13-623
February 2014 EMTN Conditions	Page 8 of the supplement dated 19 February 2014 to the base prospectus of BNPP dated 3 June 2013 as approved by the AMF with visa number 14-049
April 2014 EMTN Conditions	Pages 17 to 20 of the supplement dated 11 April 2014 to the base prospectus of BNPP dated 3 June 2013 as approved by the AMF with visa number 14-146
June 2014 EMTN Conditions	Pages 100 to 414 of the base prospectus of BNPP dated 5 June 2014 as approved by the AMF with visa number 14-275
July 2014 EMTN Conditions	Pages 12 to 15 of the supplement dated 10 July 2014 to the base prospectus of BNPP dated 5 June 2014 as approved by the AMF with visa number 14-390
August 2014 EMTN Conditions	Pages 14 to 15 of the supplement dated 7 August 2014 to the base prospectus of BNPP dated 5 June 2014 as approved by the AMF with visa number 14-456
September 2014 EMTN Conditions	Pages 7 to 124 of the supplement dated 22 September 2014 to the base prospectus of BNPP dated 5 June 2014 as approved by the AMF with visa number 14-511
November 2014 EMTN Conditions	Pages 8 to 13 of the supplement dated 7 November 2014 to the base prospectus of BNPP dated 5 June 2014 as approved by the AMF with visa number 14-594
February 2015 EMTN Conditions	Pages 15 to 28 of the supplement dated 6 February 2015 to the base prospectus of BNPP dated 5 June 2014 as approved by the AMF with visa number 15-047
June 2015 EMTN Conditions	Pages 109 to 508 of the base prospectus of BNPP dated 9 June 2015 as approved by the AMF with visa number 15-263
February 2016 EMTN Conditions	Page 162 of the supplement dated 15 February 2016 to the base prospectus of BNPP dated 9 June 2015 as approved by the AMF with visa

	number 16-050
Previous For	m of Final Terms
June 2012 Form of Final Terms	Pages 296 to 348 of the base prospectus of, <i>inter alia</i> , BNPP dated 1 June 2012 as approved by the AMF
June 2013 Form of Final Terms	Pages 416 to 462 of the base prospectus of BNPP dated 3 June 2013 as approved by the AMF
February 2014 Form of Final Terms	Page 17 of the supplement dated 19 February 2014 to the base prospectus of BNPP dated 3 June 2013 as approved by the AMF
April 2014 Form of Final Terms	Page 22 of the supplement dated 11 April 2014 to the base prospectus of BNPP dated 3 June 2013 as approved by the AMF
June 2014 Form of Final Terms	Page 458 to 506 of the base prospectus of BNPP dated 5 June 2014 as approved by the AMF
July 2014 Form of Final Terms	Page 16 of the supplement dated 10 July 2014 to the base prospectus of BNPP dated 5 June 2014 as approved by the AMF
September 2014 Form of Final Terms	Pages 125 to 126 of the supplement dated 22 September 2014 to the base prospectus of BNPP dated 5 June 2014 as approved by the AMF
February 2015 Form of Final Terms	Pages 31 to 32 of the supplement dated 6 February 2015 to the base prospectus of BNPP dated 5 June 2014 as approved by the AMF
June 2015 Form of Final Terms	Pages 557 to 611 of the base prospectus of BNPP dated 9 June 2015 as approved by the AMF
March 2016 Form of Final Terms	Page 18 of the supplement dated 18 March 2016 to the base prospects of BNPP dated 9 June 2015 as approved by the AMF

Information Incorporated by Reference	Reference
BNPP 2014 REGIS	TRATION DOCUMENT
Profit and loss account for the year ended 31 December 2014	Page 138 of the BNPP 2014 Registration Document
Statement of net income and changes in assets and liabilities recognised directly in equity	Page 139 of the BNPP 2014 Registration Document
Balance sheet at 31 December 2014	Page 140 of the BNPP 2014 Registration Document
Cash flow statement for the year ended 31 December 2014	Page 141 of the BNPP 2014 Registration Document
Statement of changes in shareholders' equity between 1 January 2013 and 31 December 2014	Pages 142 to 143 of the BNPP 2014 Registration Document

Notes to the financial statements prepared in accordance with International Financial Reporting Standards as adopted by the European Union	Pages 144 to 240 of the BNPP 2014 Registration Document
Statutory Auditors' report on the Consolidated Financial Statements of BNP Paribas for the year ended 31 December 2014	Pages 241 to 242 of the BNPP 2014 Registration Document
Chapter 5 ("Risks and Capital Adequacy")	Pages 243 to 382 of the BNPP 2014 Registration Document
BNPP 2015 REGIS	TRATION DOCUMENT
Extracts of Annex XI of the European	Regulation 809/2004/EC of 29 April 2004
3. Risk Factors	
3.1. Prominent disclosure of risk factors that may affect the Issuer's ability to fulfil its obligations under the securities to investors in a section headed "Risk Factors".	Pages 233 to 398 of the BNPP 2015 Registration Document
4. Information about the Issuer	
4.1. History and development of the Issuer	Pages 5 and 6 of the BNPP 2015 Registration Document
4.1.1. The legal and commercial name of the Issuer	Page 519 of the BNPP 2015 Registration Document
4.1.2. The place of registration of the Issuer and its registration number;	Pages 519 and 538 (back cover) of the BNPP 2015 Registration Document
4.1.3. The date of incorporation and the length of life of the Issuer, except where indefinite;	Page 519 of the BNPP 2015 Registration Document
4.1.4.	Pages 519 and 538 (back cover) of the BNPP
- the domicile and legal form of the Issuer,	2015 Registration Document
- the legislation under which the Issuer operates,	
- its country of incorporation, and	
- the address and telephone number of its registered office (or principal place of business if different from its registered office).	
4.1.5. Any recent events particular to the Issuer which are to a material extent relevant to the evaluation of the Issuer's solvency.	Page 125 of the BNPP 2015 Registration Document
5. Business Overview	
5.1.1. A brief description of	Pages 6 to 15, 159 to 171 and 512 to 518 of the
- the Issuer's principal activities stating,	BNPP 2015 Registration Document
- the main categories of products sold and/or services performed.	
5.1.2. An indication of any significant new products and/or activities.	Pages 6 to 15, 159 to 171 and 512 to 518 of the BNPP 2015 Registration Document
5.1.3. A brief description of the principal markets in which the Issuer competes.	Pages 6 to 15, 159 to 171 and 512 to 518 of the BNPP 2015 Registration Document

5.1.4. The basis for any statements in the registration document made by the Issuer regarding its competitive position.	Pages 6 to 15 and 106 to 116 of the BNPP 2015 Registration Document
6. Organisational Structure	
6.1. If the Issuer is part of a group, a brief description of the group and of the Issuer's position within it.	Page 4 of the BNPP 2015 Registration Document
6.2. If the Issuer is dependent upon other entities within the group, this must be clearly stated together with an explanation of this dependence.	Page 510 of the BNPP 2015 Registration Document
7. Trend Information	
7.2 Information on any known trends, uncertainties, demands, commitments or events that are reasonably likely to have a material effect on the issuer's prospects for at least the current financial year.	Pages 126 to 127 of the BNPP 2015 Registration Document
8. Profit Forecasts or Estimates	
8.1. A statement setting out the principal assumptions upon which the Issuer has based its forecast, or estimate.	N/A
There must be a clear distinction between assumptions about factors which the members of the administrative, management or supervisory bodies can influence and assumptions about factors which are exclusively outside the influence of the members of the administrative, management or supervisory bodies; be readily understandable by investors; be specific and precise; and not relate to the general accuracy of the estimates underlying the forecast.	
8.2. A report prepared by independent accountants or auditors stating that in the opinion of the independent accountants or auditors the forecast or estimate has been properly compiled on the basis stated, and that the basis of accounting used for the profit forecast or estimate is consistent with the accounting policies of the Issuer.	N/A
Where financial information relates to the previous financial year and only contains non-misleading figures substantially consistent with the final figures to be published in the next annual audited financial statements for the previous financial year, and the explanatory information necessary to assess the figures, a report shall not be required provided that the prospectus includes all of the following statements:  (a) the person responsible for this financial	
information, if different from the one which is	

responsible for the prospectus in general, approves that information;  (b) independent accountants or auditors have agreed that this information is substantially consistent with the final figures to be published in the next annual audited financial statements;  (c) this financial information has not been audited.  8.3. The profit forecast or estimate must be prepared on a basis comparable with the historical financial information.  9. Administrative, Management, and Supervisory Bodies  9. 1. Names, business addresses and functions in the Issuer of the members of the administrative, management or supervisory bodies, and an indication of the principal activities performed by them outside the Issuer where these are significant with respect to that Issuer:  (a) members of the administrative, management or supervisory bodies;  (b) partners with unlimited liability, in the case of a limited partnership with a share capital.  9.2. Administrative, Management, and Supervisory bodies conflicts of interests. Potential conflicts of interests between any duties to the issuing entity of the persons referred to in item 9:1 and their private interests and or other duties must be clearly stated.  In the event that there are no such conflicts, make a statement to that effect.  10. Major Shareholders  10.1. To the extent known to the Issuer, state whether the Issuer is directly or indirectly owned or controlled and by whom, and describe the neasures in place to ensure that such control is not abused.  10.2. A description of any arrangements, known to the Issuer, the operation of which may at a subsequent date result in a change in control of the Issuer.  2015 FINANCIAL STATEMENTS  Profit and loss account for the year ended 31 December 2015  Statement of net income and changes in assets and liabilities recognised directly in equity  Balance sheet at 31 December 2015  Page 134 of the BNPP 2015 Registration Document		
agreed that this information is substantially consistent with the final figures to be published in the next annual audited financial statements;  (c) this financial information has not been audited.  8.3. The profit forecast or estimate must be prepared on a basis comparable with the historical financial information.  9. Administrative, Management, and Supervisory Bodies  9.1. Names, business addresses and functions in the Issuer of the members of the administrative, management or supervisory bodies, and an indication of the principal activities performed by them outside the Issuer where these are significant with respect to that Issuer:  (a) members of the administrative, management or supervisory bodies;  (b) partners with unlimited liability, in the case of a limited partnership with a share capital.  9.2. Administrative, Management, and Supervisory bodies; conflicts of interests. Potential conflicts of interests between any duttes to the issuing entity of the persons referred to in item 9.1 and their private interests and or other duties must be clearly stated. In the event that there are no such conflicts, make a statement to that effect.  10. Major Shareholders  10.1. To the extent known to the Issuer, state whether the Issuer is directly or indirectly owned or controlled and by whom, and describe the measures in place to ensure that such control is not abused.  10.2. A description of any arrangements, known to the Issuer, the operation of which may at a subsequent date result in a change in control of the Issuer.  2015 FINANCIAL STATEMENTS  Profit and loss account for the year ended 31 Document  Page 133 of the BNPP 2015 Registration Document of the Issuer of the Issuer.  2015 FINANCIAL STATEMENTS	1 .	
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in the Issuer of the members of the administrative, management or supervisory bodies, and an indication of the principal activities performed by them outside the Issuer where these are significant with respect to that Issuer:  (a) members of the administrative, management or supervisory bodies; (b) partners with unlimited liability, in the case of a limited partnership with a share capital.  9.2. Administrative, Management, and Supervisory bodies conflicts of interests.  Potential conflicts of interests between any duties to the issuing entity of the persons referred to in item 9.1 and their private interests and or other duties must be clearly stated.  In the event that there are no such conflicts, make a statement to that effect.  10.1. To the extent known to the Issuer, state whether the Issuer is directly or indirectly owned or controlled and by whom, and describe the nature of such control, and describe the measures in place to ensure that such control is not abused.  10.2. A description of any arrangements, known to the Issuer, the operation of which may at a subsequent date result in a change in control of the Issuer.  2015 FINANCIAL STATEMENTS  Profit and loss account for the year ended 31 December 2015  Statement of net income and changes in assets and liabilities recognised directly in equity  Registration Document  Pages 46 to 68 and 72 to 74 of the BNPP 2015 Registration Document  Pages 16 to 17 of the BNPP 2015 Registration Document  Page 17 of the BNPP 2015 Registration Document	<u> </u>	
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Profit and loss account for the year ended 31 Page 132 of the BNPP 2015 Registration Document  Statement of net income and changes in assets and liabilities recognised directly in equity  Page 132 of the BNPP 2015 Registration Document	to the Issuer, the operation of which may at a subsequent date result in a change in control of	Page 17 of the BNPP 2015 Registration Document
December 2015  Statement of net income and changes in assets and liabilities recognised directly in equity  Document  Document  Page 133 of the BNPP 2015 Registration Document	2015 FINANCI	AL STATEMENTS
and liabilities recognised directly in equity  Document	<u> </u>	
Balance sheet at 31 December 2015 Page 134 of the BNPP 2015 Registration		
	Balance sheet at 31 December 2015	Page 134 of the BNPP 2015 Registration

	Document
Cash flow statement for the year ended 31 December 2015	Page 135 of the BNPP 2015 Registration Document
Statement of changes in shareholders' equity between 1 January 2015 and 31 December 2015	Pages 136 and 137 of the BNPP 2015 Registration Document
Notes to the financial statements prepared in accordance with International Financial Reporting Standards as adopted by the European Union	Pages 138 to 230 of the BNPP 2015 Registration Document
Statutory Auditors' report on the Consolidated Financial Statements of BNP Paribas for the year ended 31 December 2015	Pages 231 and 232 of the BNPP 2015 Registration Document
First Update to the BNPP 2015 Registration Document	
Quarterly Financial Information	Pages 4 to 64 of the First Update to the BNPP 2015 Registration Document
Risk factors	Pages 65, 66 to 71 of the First Update to the BNPP 2015 Registration Document
Remuneration and benefits	Pages 72 to 86 of the First Update to the BNPP 2015 Registration Document
Legal and arbitration proceedings	Page 87 of the First Update to the BNPP 2015 Registration Document
Documents on display	Page 88 of the First Update to the BNPP 2015 Registration Document
Significant change in the Issuer's financial or trading position	Page 88 of the First Update to the BNPP 2015 Registration Document
Additional Information	Page 65 of the First Update to the BNPP 2015 Registration Document
Statutory Auditors	Page 89 of the First Update to the BNPP 2015 Registration Document

Information contained in the documents incorporated by reference other than information listed in the tables above is for information purposes only.

The Issuer will provide, free of charge, to each person to whom a copy of this Document has been delivered, upon the oral or written request of such person, a copy of any or all of the documents which are incorporated herein by reference. Written or oral requests for such documents should be directed to the Issuer at its principal office set out at the end of this Document. In addition, copies of any documents incorporated by reference will be made available free of charge from the specified office of the Principal Paying Agent, and will be available for viewing on the website of the French Directorate of Legal and Administrative Information (www.info-financiere.fr) and on the Issuer's website (www.invest.bnpparibas.com). This Base Prospectus and any supplements thereto will be available for viewing on the websites of the Issuer (www.invest.bnpparibas.com) and the AMF (www.amf-france.org).

Following the publication of this Base Prospectus a supplement may be prepared by the Issuer and approved by the AMF in accordance with Article 16 of the Prospectus Directive. Statements contained in any such supplement (or contained in any document incorporated by reference therein) shall, to the extent applicable (whether expressly, by implication or otherwise), be deemed to modify or supersede statements contained in this Base Prospectus or in a document which is incorporated by reference in this Base Prospectus. Any statement so modified or superseded shall not, except as so modified or superseded, constitute a part of this Base Prospectus.

BNPP has given an undertaking in connection with the listing of the Notes on Euronext Paris to the effect that, so long as any Note remains outstanding and listed on such Exchange, in the event of any adverse change in the condition of the Issuer which is material in the context of the Programme and which is not reflected in this Document, it will prepare a further supplement to this Document or publish a new base prospectus for use in connection with any subsequent issue of Notes to be listed on Euronext Paris. If the terms of the Programme are modified or amended in a manner which would make this Document, as supplemented, inaccurate or misleading, a new base prospectus will be prepared.

In relation to any issue of Notes, the applicable Final Terms should be read in conjunction with this Document.

### GENERAL DESCRIPTION OF THE PROGRAMME

The following overview does not purport to be complete and is qualified by the Summary and the remainder of this Document and, in relation to the terms and conditions of any particular Series (as defined below in "Terms and Conditions of the English Law Notes" and the "Terms and Conditions of the French Law Notes") of Notes, the applicable Final Terms. Subject as provided in the Terms and Conditions of the Notes, any of the following (including, without limitation, the type of Notes which may be issued pursuant to the Programme) may be varied or supplemented as agreed between the Issuer, the relevant Dealer(s) and the Principal Paying Agent (if applicable).

This general overview constitutes a general description of the Programme for the purposes of Article 22.5(3) of Commission Regulation (EC) No 809/2004 implementing the Prospectus Directive (the "Prospectus Regulation").

Words and expressions defined in "Form of the Notes" and the "Terms and Conditions of the English Law Notes" and the "Terms and Conditions of the French Law Notes" shall have the same meaning in this overview:

BNP Paribas ("BNPP" or the "Bank" and, together with its Issuer

consolidated subsidiaries, the "Group")

**BNP** Paribas Arranger

Barclays Bank PLC **Dealers** 

> BNP Paribas Arbitrage S.N.C. BNP Paribas UK Limited

Citigroup Global Markets Limited Commerzbank Atkiengesellschaft

Credit Suisse Securities (Europe) Limited

Goldman Sachs International J.P. Morgan Securities plc Merrill Lynch International

Morgan Stanley & Co. International plc

**UBS Limited** 

Legal and regulatory requirements Notes may also be issued to third parties other than

Dealers on the basis of enquiries made by such third parties to the Issuer, including Dealers appointed in relation to issues of Notes denominated in particular currencies in compliance with applicable regulations and guidelines from time to time. Each issue of Notes denominated in a currency in respect of which particular laws, guidelines, regulations, restrictions or reporting requirements apply will only be issued in circumstances which comply with such laws, guidelines, regulations, restrictions or reporting requirements from time to time (see "Subscription and Sale" below) including the following restrictions applicable at the date of this Document.

**Issue Method** Notes may be issued on a syndicated or non-syndicated

> basis. The Notes will be issued in Series having one or more issue dates and on terms otherwise identical within the same Series. Each Series may be issued in Tranches on the same or different issue dates. The specific terms of each Tranche will be set out in the relevant Final Terms.

**Principal Paying Agent** BNP Paribas Securities Services, Luxembourg Branch

Registrar BNP Paribas Securities Services, Luxembourg Branch

### **Programme Amount**

€90,000,000,000 (or its equivalent in other currencies calculated on the Agreement Date) outstanding at any one time. As provided in the Programme Agreement the nominal amount of Notes outstanding under the Programme may be further increased.

Description

Euro Medium Term Note Programme.

**Currencies** 

Notes may be denominated in any currency or currencies agreed between the Issuer and the Dealer(s), subject to compliance with all applicable legal and/or regulatory restrictions. Payments in respect of Notes may, subject to compliance as aforesaid, be made in and/or linked to, any currency or currencies other than the currency in which such Notes are denominated.

Redenomination

The terms and conditions of the Notes provide that certain Notes may be redenominated in euro.

**Maturities** 

Any maturity in excess of one day (except in the case of Subordinated Notes for which the minimum maturity will be five years or, in any case, such other minimum maturity as may be required from time to time by the relevant monetary authority). No maximum maturity is contemplated and Notes may be issued with no specified maturity dates provided, however, that Notes will only be issued in compliance with all applicable legal and/or regulatory requirements.

**Issue Price** 

Notes may be issued at par or at a discount to, or premium over, par and either on a fully paid or partly paid basis.

**Fixed Rate Notes** 

Fixed rate interest will be payable on such day(s) as specified in the applicable Final Terms and on redemption.

Interest will be calculated on the basis of such Day Count Fraction as may be agreed between the Issuer and the relevant Dealer(s) and specified in the applicable Final Terms.

Notes may also have reset provisions pursuant to which the Notes will, in respect of an initial period, bear interest at an initial fixed rate of interest specified in the relevant Final Terms. Thereafter, the fixed rate of interest will be reset on one or more date(s) as specified in the relevant Final Terms by reference to a mid-market swap rate for the relevant Specified Currency, and for a period equal to the Reset Period, as adjusted for any applicable margin, in each case as may be specified in the relevant Final Terms.

**Floating Rate Notes** 

Floating Rate Notes will bear interest calculated:

(a) on the same basis as the floating rate under a notional interest rate swap transaction in the relevant Specified Currency governed by an agreement in the form of either (i) an agreement incorporating the 2006 ISDA Definitions (as published by the International Swaps and Derivatives Association Inc. and as amended and

updated as at the Issue Date of the first Tranche of the Notes of the relevant Series) or (ii) the Master Agreement relating to foreign exchange and derivative transactions published by the Association Française des Banques/Fédération Bancaire Française and evidenced by a Confirmation; or

- (b) on the basis of a reference rate appearing on an agreed screen page of a commercial quotation service: or
- (c) on such other basis as may be agreed in writing between the Issuer and the relevant Dealer(s) (as indicated in the applicable Final Terms).

Floating Rate Notes may also have a maximum interest rate, a minimum interest rate or both.

Interest on Floating Rate Notes will be payable, and will be calculated as specified prior to issue in the applicable Final Terms.

The margin (if any) relating to such floating rate will be agreed between the Issuer and the relevant Dealer(s) for each issue of Floating Rate Notes. Interest will be calculated on the basis of such Day Count Fraction as may be agreed between the Issuer and the relevant Dealer(s) and as specified in the applicable Final Terms.

Payments (whether in respect of principal or interest and whether at maturity or otherwise) in respect of Index Linked Notes will be calculated by reference to one or more Indices as are agreed between the Issuer and the relevant Dealer(s) set out in the applicable Final Terms. Index Linked Notes may be linked to, *inter alia*, an equity index or a property index or a custom index established, calculated and/or sponsored by BNPP and/or its Affiliates.

Index Linked Notes may be subject to early redemption or adjustment if an Index is modified or cancelled and there is no successor index acceptable to the Calculation Agent, if the Index's sponsor fails to calculate and announce the Index, or certain events (such as illegality, disruptions or cost increases) occur with respect to the Issuer's or any of its Affiliates' hedging arrangements.

If certain disruption events occur with respect to valuation of an Index such valuation will be postponed and may be made by the Calculation Agent. Payments may also be postponed.

Payments (whether in respect of principal or interest and whether at maturity or otherwise) in respect of Share Linked Notes will be calculated by reference to one or more shares, ADRs and/or GDRs (together referred to herein as "Shares" and each a "Share") as agreed between the Issuer and the relevant Dealer(s) set out in the applicable Final Terms. Share Linked Notes may also provide for redemption by physical delivery of the Entitlement as more fully set out under "Terms and Conditions of the English Law Notes" and the "Terms and Conditions of the French Law Notes".

**Index Linked Notes** 

**Share Linked Notes** 

Share Linked Notes may be subject to early redemption or adjustment (including as to valuation and in certain circumstances Share substitutions) if certain corporate events (such as events affecting the value of a Share (including Share, or in the case of GDRs and ADRs, Underlying Share. divisions or consolidations. extraordinary dividends and capital calls); de-listing of a Share or Underlying Share; insolvency, merger or nationalisation of a Share or Underlying Share issuer; or a tender offer or redenomination of a Share or Underlying Share) occur, if certain events (such as illegality, disruptions or cost increases) occur with respect to the Issuer's or any of its Affiliates' hedging arrangements, or if insolvency filings are made with respect to a Share or Underlying Share issuer.

Payments (whether in respect of principal and/or interest and whether at maturity or otherwise) in respect of ETI Linked Notes will be calculated by reference to interests in one or more exchange traded instrument as agreed between the Issuer and the relevant Dealer. ETI Linked Notes may also provide settlement by physical delivery of the Entitlement as more fully set out under the "Terms and Conditions of the English Law Notes" and the "Terms and Conditions of the French Law Notes".

Payments (whether in respect of principal and/or interest and whether at maturity or otherwise) in respect of Inflation Linked Notes will be calculated by reference to one or more inflation Indices as agreed between the Issuer and the relevant Dealer(s) set out in the applicable Final Terms.

Payments (whether in respect of principal and/or interest and whether at maturity or otherwise) in respect of Commodity Linked Notes will be calculated by reference to one or more commodities and/or commodity indices as agreed between the Issuer and the relevant Dealer(s) set out in the applicable Final Terms.

Commodity Linked Notes may be subject to adjustment (including as to valuations) if certain events occur with respect to a Commodity, Commodity Index or Index Component (such as a trading disruption the disappearance of, or disruption in publication of, a reference price; and in certain circumstances a change in the formula for calculating a reference price; or a change in the content of a Commodity, an index component disruption event or an index disruption event in respect of a Commodity Index.

Commodity Linked Notes may be subject to cancellation or early redemption or adjustment if a Commodity Index is modified or cancelled and there is no successor index acceptable to the Calculation Agent, if the Commodity Index's sponsor fails to calculate and announce the Commodity Index, or certain events (such as illegality or disruptions) occur with respect to the Issuer's or any of its Affiliates' hedging arrangements.

**ETI Linked Notes** 

Inflation Linked Notes

**Commodity Linked Notes** 

#### **Fund Linked Notes**

Payments (whether in respect of principal or interest and/or whether at maturity or otherwise) in respect of Fund Linked Notes will be calculated by reference to units, interests or shares in a single fund or basket of funds on such terms as may be agreed between the Issuer and the relevant Dealer(s) and specified in the applicable Final Terms. Fund Linked Notes may also provide for redemption by physical delivery of the Entitlement.

Fund Linked Notes may be subject to early redemption or adjustment (including as to valuation and fund substitutions) if certain corporate events (such as insolvency (or analogous event) occurring with respect to a fund; litigation against, or regulatory events occurring with respect to a fund; suspensions of fund subscriptions or redemptions; certain changes in net asset value of a fund; or modifications to the investment objectives or changes in the nature or administration of a fund) occur, if certain valuation or settlement disruption events occur with respect to a fund, or if certain events (such as illegality, disruptions or cost increases) occur with respect to the Issuer's or any of its Affiliates' hedging arrangements.

Notes with respect to which payment of principal and interest is linked to the credit of a specified entity or entities will be issued on such terms as may be agreed between the Issuer and the relevant Dealer(s) and specified in the applicable Final Terms.

If an Event Determination Date occurs, each Note will be redeemed by the payment of the Auction Settlement Amount or Cash Settlement Amount, if Auction Settlement or Cash Settlement is specified in the applicable Final Terms, or by Delivery of the Deliverable Obligations, obligations and/or other assets comprising the Entitlement, if Physical Settlement is specified in the applicable Final Terms, as more fully set out under "Terms and Conditions of the English Law Notes" and the "Terms and Conditions of the French Law Notes".

Payments (whether in respect of principal and/or interest and whether at maturity or otherwise) in respect of Foreign Exchange (FX) Rate Linked Notes will be calculated by reference to one or more foreign exchange rates as agreed between the Issuer and the relevant Dealer(s) set out in the applicable Final Terms.

Payments (whether in respect of principal and/or interest and whether at maturity or otherwise) in respect of Underlying Interest Rate Linked Notes will be calculated by reference to one or more underlying interest rates as agreed between the Issuer and the relevant Dealer(s) set out in the applicable Final Terms.

#### **Credit Linked Notes**

Foreign Exchange (FX) Rate Linked Notes

#### **Underlying Interest Rate Linked Notes**

### **Hybrid Notes**

**Zero Coupon Notes** 

**Redemption and Purchase** 

**Denominations of Notes** 

Approval, listing and admission to trading

Payments (whether in respect of principal and/or interest and whether at maturity or otherwise) in respect of Hybrid Notes will be calculated by reference to any combination of Underlying References as agreed between the Issuer and the relevant Dealer(s) as set out in the applicable Final Terms.

Zero Coupon Notes will not bear interest other than in the case of late payment.

The applicable Final Terms will indicate either that the relevant Notes cannot be redeemed prior to their stated maturity (other than in specified instalments, if applicable, or for taxation reasons or following an Event of Default) or that such Notes will be redeemable at the option of the Issuer and/or the Noteholders upon giving notice to the Noteholders or the Issuer, as the case may be, on a date or dates specified prior to such stated maturity and at a price or prices as may be agreed between the Issuer and the relevant Dealer(s) and specified in the applicable Final Terms.

Following an Event of Default, no part of any Notes denominated in any other Specified Currency may be redeemed prior to such other minimum time as may be required by the relevant monetary authority.

Any early redemption of Subordinated Notes can only be made subject to certain conditions including but not limited to the prior written consent of the Relevant Regulator.

In the case of Subordinated Notes, no redemption of the Notes at the option of the Noteholders is permitted.

The Issuer may, but is not obliged to, subject, in case of Subordinated Notes, to certain conditions (including but not limited to the consent of the Relevant Regulator), purchase Notes (together with all unmatured Coupons appertaining thereto) at any price in the open market or otherwise.

Notes will be issued in such denominations as may be specified in the applicable Final Terms save that the minimum denomination of each Note will be such as may be allowed or required from time to time by the relevant central bank (or equivalent body) or any laws or regulations applicable to the relevant Specified Currency.

Application has been made to the AMF in France for approval of this Base Prospectus. Application may be made to Euronext Paris for Notes to be listed and admitted to trading on Euronext Paris or on a Regulated Market and/or on such other or further stock exchange(s) (including in particular the Luxembourg Stock Exchange) or markets as may be specified in the applicable Final Terms and references to listing shall be construed accordingly. The applicable Final Terms will state whether or not the relevant Notes are to be listed and, if so, on which stock exchange(s).

# **Exempt Notes**

**Taxation** 

**Selling Restrictions** 

Method of Publication of this Base Prospectus and the Final Terms

The requirement to publish a prospectus under the Prospectus Directive only applies to Notes which are to be admitted to trading on a regulated market in the European Economic Area and/or offered to the public in the European Economic Area other than in circumstances where an exemption is available under Article 3.2 of the Prospectus Directive (as implemented in the relevant Member State(s)). Under this Base Prospectus, the Issuer may issue Exempt Notes (being Notes for which no prospectus is required to be published under the Prospectus Directive). In the case of Exempt Notes, any terms and conditions not contained in this Base Prospectus which are applicable to such Exempt Notes will be set out in a final terms document (the "Final Terms"). The Agency Agreement (as defined in the Conditions) and this Base Prospectus sets out the form of Final Terms for Exempt Notes.

All payments in respect of Notes will be made without deduction for or on account of withholding taxes imposed by France or any political subdivision or any authority thereof or therein having power to tax, unless such deduction or withholding is required by law. In the event that any deduction or withholding is made for or an account of French taxes, the Issuer will, save in certain limited circumstances, be required to pay additional amounts to cover the amounts so deducted.

Payments will be subject in all cases to (i) any fiscal or other laws and regulations applicable thereto in the place of payment, but without prejudice to the provisions of Condition 6 of the Terms and Conditions of the English Law Notes or Condition 6 of the Terms and Conditions of the French Law Notes, as the case may be, (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986 (the "Code") or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof, or (without prejudice to the provisions of Condition 6 of the Terms and Conditions of the English Law Notes and Condition 6 of the Terms and Conditions of the French Law Notes, as the case may be) any law implementing an intergovernmental approach thereto, and (iii) any withholding or deduction required pursuant to Section 871(m) of the Code.

There are restrictions on the offer and sale of Notes and the distribution of offering material in various jurisdictions.

The Issuer is a Category 2 Issuer for the purposes of Regulation S.

This Base Prospectus, any supplement thereto and the Final Terms related to the Notes listed and admitted to trading on any Regulated Market in the EEA will be published on the website of the AMF at (<a href="www.amf-france.org">www.amf-france.org</a>) and copies may be obtained at the Principal Paying Agent's office, or through any other means in accordance with article 212-27 of the *Réglement Général* 

### **Payout Methodology**

of the AMF. The Final Terms will indicate where the Base Prospectus may be obtained.

The amount(s) (if any) payable or deliverable, as applicable, under the Notes will be comprised of the following components (each a "**Product Component**"):

- (i) on final redemption, the Final Redemption Amount (see General Condition 5 of the Terms and Conditions of the English Law Notes or General Condition 5 of the Terms and Conditions of the French Law Notes, as the case may be, and Payout Conditions 1.2 and 2.3):
- (ii) if Automatic Early Redemption is specified as applicable in the applicable Final Terms and an Automatic Early Redemption Event occurs, the Automatic Early Redemption Amount (see the Automatic Early Redemption provisions in the relevant Annex and Payout Conditions 1.3 and 2.4);
- (iii) if an Issuer Call Option or Noteholder Put Option is specified as applicable in the applicable Final Terms, the relevant Optional Redemption Amount (see General Condition 5 of the Terms and Conditions of the English Law Notes or General Condition 5 of the Terms and Conditions of the French Law Notes, as the case may be and Payout Condition 1.3);
- (iv) in the case of Physical Delivery Notes, the Entitlement (see General Condition 4 and 5 of the Terms and Conditions of the English Law Notes or General Condition 4 and 5 of the Terms and Conditions of the French Law Notes, as the case may be, and Payout Conditions 1.4); and/or
- (v) in the case of interest paying Notes, the interest amount (see General Condition 3 of the Terms and Conditions of the English Law Notes or General Condition 3 of the Terms and Conditions of the French Law Notes, as the case may be, and Payout Conditions 1.1 and 2.1).

The terms of a Series of Notes are comprised of (i) the Conditions, (ii) the Annex relevant to the relevant Underlying References and (iii) if selected in the applicable Final Terms, the Interest Rate and/or Payout(s) selected from Annex 1 to the Conditions (the "Payout Annex") specified in the applicable Final Terms and the related variables specified in the applicable Final Terms (including the relevant valuation provisions) for such Interest and/or Payout(s) (as selected from the Payout Annex).

Investors must review the Conditions, the Annex relevant to the relevant Underlying Reference and the Payout Annex, together with the applicable Final Terms to ascertain the terms and conditions applicable to the Notes.

### TERMS AND CONDITIONS OF THE ENGLISH LAW NOTES

The following are the terms and conditions of the Notes which will include the additional terms and conditions for payouts for Notes contained in Annex 1, the additional terms and conditions contained in Annex 2 in the case of Index Linked Notes, the additional terms and conditions contained in Annex 3 in the case of Share Linked Notes, the additional terms and conditions contained in Annex 4 in the case of Inflation Linked Notes, the additional terms and conditions contained in Annex 5 in the case of Commodity Linked Notes, the additional terms and conditions contained in Annex 6 in the case of Fund Linked Notes, the additional terms and conditions contained in Annex 7 in the case of Credit Linked Notes, the additional terms and conditions contained in Annex 8 in the case ETI Linked Notes. the additional terms and conditions in Annex 9 in the case of Foreign Exchange (FX) Linked Notes and the additional terms and conditions contained in Annex 10 in the case of Underlying Interest Rate Linked Notes which, subject to completion in accordance with the provisions of the applicable Final Terms for the purpose of a specific issue of Notes, will be attached to or incorporated by reference into each Global Note and which will be endorsed upon each definitive Note. The applicable Final Terms will be incorporated into, or attached to, each Global Note and endorsed upon each definitive Note. Reference should be made to "Form of the Notes" below for a description of the content of Final Terms which will include the definitions of certain terms used in the following Terms and Conditions or specify which of such terms are to apply in relation to the relevant Notes.

This Note is one of a Series of the Notes ("Notes", which expression shall mean (i) in relation to any Notes represented by a Note in global form (a "Global Note", which term shall include any Bearer Global Note or Registered Global Note), units of the lowest Specified Denomination (as specified in the applicable Final Terms) in the Specified Currency of the relevant Notes, (ii) definitive Notes issued in exchange (or part exchange) for a Global Note and (iii) any Global Note) issued by BNP Paribas ("BNPP" or the "Issuer")) subject to, and with the benefit of, an amended and restated agency agreement (the "Agency Agreement", which expression includes the same as it may be updated or supplemented from time to time) dated on or around 13 June 2016 and made between BNPP as issuer, BNP Paribas Securities Services, Luxembourg Branch as Luxembourg listing agent, principal paying agent, transfer agent and, if specified in the applicable Final Terms, calculation agent (the "Principal Paying Agent" and "Transfer Agent" which expressions shall include any successor as principal paying agent or transfer agent and the "Calculation Agent" which expression shall include any other calculation agent specified in the applicable Final Terms), BNP Paribas Securities Services, Luxembourg Branch as registrar (the "Registrar", which expression shall include any successor registrar), BNP Paribas Securities Services, Hong Kong Branch as CMU paying agent and CMU lodging agent (the "CMU Paying Agent" and "CMU Lodging Agent" which expressions shall include any successor CMU paying agent or CMU lodging agent and the other paying agents and transfer agents named therein (together with the Principal Paying Agent, the "Paying Agents" and "Transfer Agents" which expressions shall include any additional or successor paying agents or transfer agents). The Principal Paying Agent, Registrar and Transfer Agents are referred to together as the "Agents".

The final terms for this Note (or the relevant provisions thereof) are set out in Part A of the Final Terms attached to or endorsed on this Note which complete these Terms and Conditions (the "Conditions") and, if this Note is a Note which is neither admitted to trading on a regulated market in the European Economic Area nor offered in the European Economic Area in circumstances where a prospectus is required to be published under the Prospectus Directive (an "Exempt Note"), may specify other terms and conditions which shall, to the extent so specified or to the extent inconsistent with the Conditions, replace or modify the Conditions for the purposes of this Note. References to the "applicable Final Terms" are, unless otherwise stated, to Part A of the Final Terms (or the relevant provisions thereof) attached to or endorsed on this Note.

The expression "**Prospectus Directive**" means Directive 2003/71/EC (as amended) and includes any relevant implementing measure in a relevant Member State of the European Economic Area.

As used herein, "**Tranche**" means Notes which are identical in all respects (including as to listing) and "**Series**" means each original issue of Notes together with any further issues which (a) are expressed to be consolidated and form a single series with the original issue and (b) have the same terms and conditions or terms and conditions which are the same in all respects save for the Issue Date, Issue Price, the amount and date of the first payment of interest thereon (if any) and/or the date from which

interest (if any) starts to accrue and the expressions "Notes of the relevant Series" and "Noteholders of the relevant Series" and related expressions shall be construed accordingly.

The holders for the time being of the Notes ("Noteholders"), which expression shall, in relation to any Notes represented by a Global Note, be construed as provided in Condition 1, the holders of the Coupons (as defined below) appertaining to interest-bearing definitive Bearer Notes (the "Couponholders"), the holders of the Talons (the "Talonholders") and the holders of the Receipts (the "Receiptholders") are deemed to have notice of, and are entitled to the benefit of, all the provisions of the Agency Agreement and the applicable Final Terms, which are binding on them. Certain statements in these Terms and Conditions are summaries of, and are subject to, the detailed provisions of the Agency Agreement. If the Notes are to be admitted to trading on Euronext Paris or, as the case may be, a Regulated Market (including the regulated market of the Luxembourg Stock Exchange) or the EuroMTF exchange regulated market of the Luxembourg Stock Exchange (the "EuroMTF Market") the applicable Final Terms will be published on the website of Euronext Paris or the relevant Regulated Market, as applicable. If this Note is an Exempt Note, the applicable Final Terms will only be obtainable by a Noteholder holding one or more Notes and such Noteholder must produce evidence satisfactory to the Issuer and the relevant Paying Agent as to its holding of such Notes and identity. Copies of the Agency Agreement (which contains the form of Final Terms) and the Final Terms for the Notes of this Series are available from the principal office of the Principal Paying Agent and the Paying Agents set out at the end of these Terms and Conditions.

The Noteholders, the Receiptholders and the Couponholders are entitled to the benefit of the amended and restated deed of covenant (the "**Deed of Covenant**") dated on or around 13 June 2016 and made by the Issuer. The original of the Deed of Covenant is held by a common depositary on behalf of Euroclear Bank SA/NV and Clearstream Banking, société anonyme, Luxembourg ("**Clearstream, Luxembourg**").

Any reference herein to Euroclear and/or Clearstream, Luxembourg shall, whenever the context so permits, be deemed to include a reference to any additional or alternative clearing system (including The Depository Trust Company and Euroclear France and the *Intermédiaires financiers habilités* authorised to maintain accounts therein (together, "**Euroclear France**")) approved by the Issuer and the Principal Paying Agent.

Words and expressions defined in the Agency Agreement or defined or set out in the applicable Final Terms (which term, as used herein, means, in relation to this Note, the Final Terms attached hereto or endorsed hereon) shall have the same meanings where used in these Terms and Conditions unless the context otherwise requires or unless otherwise stated and provided that, in the event of any inconsistency between the Agency Agreement and the applicable Final Terms, the applicable Final Terms will prevail.

# 1. Form, Denomination, Title and Transfer

#### (a) Form, Denomination and Title

The Notes are in bearer form ("Bearer Notes") or registered form ("Registered Notes") in the Specified Currency and Specified Denomination(s) and definitive Notes will be serially numbered. This Note is a Senior Note or a Subordinated Note as indicated in the applicable Final Terms. This Note is, to the extent specified in the applicable Final Terms, a Fixed Rate Note, a Fixed Rate (Resettable) Note, a Floating Rate Note, a Zero Coupon Note and/or a Note with interest linked to one or more, or a combination of, underlying reference asset(s) or basis (bases) (each an "Underlying Reference(s)") specified in the applicable Final Terms ("Linked interest Notes") such as an Index Linked Interest Note, a Share Linked Interest Note, an Inflation Linked Interest Note, a Commodity Linked Interest Note, a Fund Linked Interest Note, an ETI Linked Interest Note, a Foreign Exchange (FX) Rate Interest Linked Note, an Underlying Interest Rate Linked Interest Note or (in the case of a combination of underlying reference assets or bases) a Hybrid Interest Note or, subject to all applicable laws and regulations, any other type of Note depending on the Interest Basis specified in the applicable Final Terms. This Note may be an Index Linked Redemption Note, a Share Linked Redemption Note, an Inflation Linked Redemption Note, a Commodity Linked Redemption Note, a Fund Linked

Redemption Note, a Credit Linked Note, an ETI Linked Redemption Note, a Foreign Exchange (FX) Rate Linked Redemption Note, an Underlying Interest Rate Linked Redemption Note, a Note with redemption linked to any combination of underlying reference assets or bases (a "Hybrid Redemption Note"), an Instalment Note, a Partly Paid Note or any combination thereof or, subject to all applicable laws and regulations, any other type of Note depending on the Redemption/Payment Basis specified in the applicable Final Terms. If it is a definitive Bearer Note, it is issued with coupons for the payment of interest ("Coupons") attached and, if applicable, talons for further Coupons ("Talons") attached unless it is a Zero Coupon Note in which case references to interest (other than in the case of late payment) and Coupons in these Terms and Conditions are not applicable. If it is a definitive Bearer Note Instalment Note it is issued with receipts ("Receipts") for the payment of instalments of principal prior to stated maturity attached. Any reference in these Terms and Conditions to Coupon(s), Couponholder(s) or coupon(s) shall, unless the context otherwise requires, be deemed to include a reference to Talon(s), Talonholder(s) or talon(s).

If the Notes are Hybrid Interest Notes and/or Hybrid Redemption Notes and Hybrid Securities is specified as applicable in the applicable Final Terms, the terms and conditions of the Notes will be construed on the basis that in respect of each separate type of Underlying Reference, the relevant terms applicable to each such separate type of Underlying Reference will apply, as the context admits, separately and independently in respect of the relevant type of Underlying Reference, except as specified in the applicable Final Terms. "Hybrid Business Day" has the meaning given to such term in the applicable Final Terms.

Subject as set out below, title to the Bearer Notes, the Coupons and the Receipts will pass by delivery and title to Registered Notes will pass upon registration of transfers in accordance with the provisions of the Agency Agreement. The holder of each Coupon or Receipt, whether or not such Coupon or Receipt is attached to a Bearer Note, in his capacity as such, shall be subject to and bound by all the provisions contained in the relevant Note. The Issuer and any Agent, to the extent permitted by applicable law, may deem and treat the bearer of any Bearer Note, Coupon or Receipt as the absolute owner thereof (whether or not such Bearer Note, Coupon or Receipt shall be overdue and notwithstanding any notation of ownership or writing thereon or notice of any previous loss or theft thereof) for all purposes but, in the case of any Bearer Global Note, without prejudice to the provisions set out below.

The Issuer has appointed the Registrar at its office specified below to act as registrar of the Registered Notes. The Issuer shall cause to be kept at the specified office of the Registrar for the time being at 60, avenue J.F. Kennedy, L-1855, a register (the "Register") on which shall be entered, *inter alia*, the name and address of the holder of the Registered Notes and particulars of all transfers of title to the Registered Notes.

For so long as any of the Notes is represented by a Bearer Global Note or a Registered Global Note (each as defined in (vi) below) held on behalf of Euroclear and/or Clearstream, Luxembourg, each person (other than Euroclear or Clearstream, Luxembourg) who is for the time being shown in the records of Euroclear or of Clearstream, Luxembourg as the holder of a particular nominal amount of such Notes (in which regard any certificate or other document issued by Euroclear or Clearstream, Luxembourg as to the nominal amount of such Notes standing to the account of any person shall be conclusive and binding for all purposes save in the case of manifest error) shall be treated by the Issuer and the Agents as the holder of such nominal amount of such Notes for all purposes other than with respect to the payment of principal or interest on such nominal amount of such Notes, for which purpose the bearer of the relevant Bearer Global Note or the registered holder of the relevant Registered Global Note shall be treated by the Issuer and any Agent as the holder of such nominal amount of such Notes in accordance with and subject to the terms of the relevant Global Note and the expressions "Noteholder" and "Noteholders" and related expressions shall be construed accordingly.

For so long as any of the Notes are represented by a Bearer Global Note or a Registered Global Note (each as defined in (vi) below) held by or on behalf of the HKMA as the operator of the CMU ("CMU operator"), each person for whose account interest in the relevant Bearer Global Note or Registered Global Note is credited as being held in the CMU, as notified by the CMU to the CMU Lodging Agent in a relevant CMU Instrument Position Report, or any other relevant notification by the CMU (which notification, in either case, shall be conclusive evidence of the records of the CMU save in the case of manifest error), shall be treated by the Issuer and any Agent as the holder of such nominal amount of such Notes in accordance with and subject to the terms of the relevant Global Note and the expressions "Noteholder" and "Noteholders" and related expressions shall be construed accordingly.

Notes which are represented by a Global Note will be transferable only in accordance with the rules and procedures for the time being of Euroclear and/or Clearstream, Luxembourg, or the CMU or such other clearing system approved by the Issuer or the Principal Paying Agent.

# (b) Transfers of Registered Notes

# (i) Transfers of interests in Registered Global Notes

Transfers of beneficial interests in Registered Global Notes will be effected by Euroclear, Clearstream, Luxembourg or the CMU, as the case may be, and, in turn, by other participants and, if appropriate, indirect participants in such clearing systems acting on behalf of beneficial transferors and transferees of such interests. A beneficial interest in a Registered Global Note will, subject to compliance with all applicable legal and regulatory restrictions, be transferable for Notes in definitive form or for a beneficial interest in another Registered Global Note only in the Specified Denominations set out in the applicable Final Terms and only in accordance with the rules and operating procedures for the time being of Euroclear, Clearstream, Luxembourg or the CMU, as the case may be and in accordance with the terms and conditions specified in the Agency Agreement.

# (ii) Transfers of Registered Notes in definitive form

Subject as provided in paragraph (iii) below, upon the terms and subject to the conditions set forth in the Agency Agreement, a Registered Note in definitive form may be transferred in whole or in part (in the Specified Denominations set out in the applicable Final Terms). In order to effect any such transfer (i) the holder or holders must (a) surrender the Registered Note for registration of the transfer of the Registered Note (or the relevant part of the Registered Note) at the specified office of the Registrar or any Transfer Agent, with the form of transfer thereon duly executed by the holder or holders thereof or his or their attorney or attorneys duly authorised in writing and (b) complete and deposit such other certifications as may be required by the Registrar or, as the case may be, the relevant Transfer Agent and (ii) the Registrar or, as the case may be, the relevant Transfer Agent must, after due and careful enquiry, be satisfied with the documents of title and the identity of the person making the request. Any such transfer will be subject to such reasonable regulations as the Issuer and the Registrar may from time to time prescribe (the initial such regulations being set out in Schedule 9 to the Agency Agreement). Subject as provided above, the Registrar or, as the case may be, the relevant Transfer Agent will, within three business days (being for this purpose a day on which banks are open for business in the city where the specified office of the Registrar or, as the case may be, the relevant Transfer Agent is located) of the request (or such longer period as may be required to comply with any applicable fiscal or other laws or regulations), authenticate and deliver, or procure the authentication and delivery of, at its specified office to the transferee or (at the risk of the transferee) send by

uninsured mail to such address as the transferee may request, a new Registered Note in definitive form of a like aggregate nominal amount to the Registered Note (or the relevant part of the Registered Note) transferred. In the case of the transfer of part only of a Registered Note in definitive form, a new Registered Note in definitive form in respect of the balance of the Registered Note not transferred will be so authenticated and delivered or (at the risk of the transferor) sent to the transferor.

(iii) Registration of transfer upon partial redemption

In the event of a partial redemption of Notes under Condition 5, the Issuer shall not be required to register the transfer of any Registered Note, or part of a Registered Note, called for partial redemption.

(iv) Costs of registration

Noteholders will not be required to bear the costs and expenses of effecting any registration of transfer as provided above, except for any costs or expenses of delivery other than by regular uninsured mail and except that the Issuer may require the payment of a sum sufficient to cover any stamp duty, tax or other governmental charge that may be imposed in relation to the registration.

(v) Exchanges and transfers of Registered Notes generally

Holders of Registered Notes in definitive form may exchange such Notes for interests in a Registered Global Note of the same type at any time. Prior to expiry of the applicable Distribution Compliance Period (as defined below), transfers by the holder of, or of a beneficial interest in, a Global Note may be made to a transferee in the United States or who is a U.S. person under Regulation S (or for the account or benefit of such person) only pursuant to an exemption from the registration requirements of the United States Securities Act of 1933, as amended (the "Securities Act").

# (vi) Definitions

In this Condition, the following expressions shall have the following meanings:

"Bearer Global Note" means a global note (temporary or permanent) in bearer form:

"CMU" or "CMU Service" means the Central Moneymarkets Unit Service (or any lawful successor thereto), being the book-entry clearing system operated by the HKMA:

"CMU Instrument Position Report" means the instrument position report showing the aggregate nominal value of the instrument specified therein held by CMU Members in the CMU securities accounts, as prepared from time to time by the CMU, and provided to the relevant paying agent of such instrument, in the form shown in Appendix E.2 of the CMU Manual;

"CMU Lodging Agent" shall be as specified in the relevant Final Terms;

"CMU Manual" means the reference manual relating to the operation of the CMU Service issued by the HKMA to CMU Members, as amended from time to time;

"CMU Member" means any member of the CMU Service;

"CMU Rules" means all requirements of the CMU Service for the time being applicable to a CMU Member and includes (a) all the obligations for the time being applicable to a CMU Member under or by virtue of its membership agreement with the CMU Service and the CMU Manual; (b) all the operating procedures as set out in the CMU Manual for the time being in force in so far

as such procedures are applicable to a CMU Member; and (c) any directions for the time being in force and applicable to a CMU Member given by the HKMA through any operational circulars or pursuant to any provision of its membership agreement with the HKMA or the CMU Manual;

"Distribution Compliance Period" means the period that ends 40 days after the completion of the distribution of each Tranche of Notes, as determined and certified by the relevant Dealer (in the case of a non-syndicated issue) or the relevant Lead Manager (in the case of a syndicated issue);

"**HKMA**" means the Hong Kong Monetary Authority, the government authority in Hong Kong with responsibility for maintaining currency and banking stability, or any lawful successor thereto;

"Hong Kong" means the Hong Kong Special Administrative Region of the People's Republic of China;

"Registered Global Note" means a global note in registered form; and

"Regulation S" means Regulation S under the Securities Act.

### 2. Status of the Notes

(a) Status (Senior Notes)

If the Notes are "**Senior Notes**" the Notes and (if applicable) the relative Coupons are direct, unconditional, unsecured and unsubordinated obligations of the Issuer and rank and will rank *pari passu* among themselves and at least *pari passu* with all other direct, unconditional, unsecured and unsubordinated indebtedness of the Issuer (save for statutorily preferred exceptions).

### (b) Status (Subordinated Notes)

The ranking of any Subordinated Notes issued under the Programme will be and may evolve as follows:

Condition 2(b)(i) will apply in respect of the Subordinated Notes for so long as any Existing Subordinated Note is outstanding. Upon redemption or repurchase and cancellation of all of the Existing Subordinated Notes in whole (the "Existing Subordinated Notes Redemption Event"), Condition 2(b)(ii) will automatically replace and supersede Condition 2(b)(i) in respect of all outstanding Subordinated Notes issued on and after 6 February 2015 without the need for any action from the Issuer.

- Prior to the Existing Subordinated Notes Redemption Event: If the Notes are (i) "Subordinated Notes", the principal and interest of the Subordinated Notes will constitute direct, unconditional, unsecured and subordinated obligations of BNPP and will rank pari passu among themselves and pari passu with all other present and future direct, unconditional, unsecured and ordinary subordinated indebtedness of BNPP. Subject to applicable law, in the event of the voluntary liquidation of BNPP, bankruptcy proceedings, or any other similar proceedings affecting BNPP, the rights of the holders in respect of principal and, interest to payment under the Subordinated Notes will be subordinated to the full payment of the unsubordinated creditors (including depositors) of BNPP and, subject to such payment in full, such holders will be paid in priority to prêts participatifs granted to BNPP, titres participatifs issued by BNPP and any deeply subordinated obligations of the Issuer (obligations dites "super subordonnées" i.e. engagements subordonnés de dernier rang). The Subordinated Notes are issued pursuant to the provisions of Article L. 228-97 of the French Code de Commerce.
- (ii) As from the Existing Subordinated Notes Redemption Event: If the Notes are "Subordinated Notes", the principal and interest of the Subordinated Notes constitute and will constitute direct, unconditional, unsecured and

subordinated obligations of BNPP and rank and will rank *pari passu* among themselves and *pari passu* with (a) any obligations or instruments of BNPP that constitute Tier 2 Capital and (b) any other obligations or instruments of BNPP that rank or are expressed to rank equally with the Subordinated Notes.

Subject to applicable law, in the event of the voluntary liquidation of BNPP, bankruptcy proceedings, or any other similar proceedings affecting BNPP, the rights of the holders in respect of principal and interest to payment under the Subordinated Notes will be:

- (A) subordinated to the full payment of:
  - (1) the unsubordinated creditors of BNPP; and
  - (2) Eligible Creditors of BNPP; and
- (B) paid in priority to any prêts participatifs granted to BNPP, titres participatifs issued by BNPP and any deeply subordinated obligations of BNPP (obligations dites "super subordonnées" i.e. engagements subordonnés de dernier rang).

The Subordinated Notes are issued pursuant to the provisions of Article L. 228-97 of the French *Code de Commerce*.

"Existing Subordinated Notes" means the Series listed below, provided that should any such Series be amended in any way which would result in allowing BNPP to issue subordinated notes ranking senior to such given Series, then such Series would be deemed to no longer constitute an Existing Subordinated Note.

ISIN Code: XS0070291876 XS0098330482 XS0111271267 XS0123523440 XS0142073419 XS0152588298 FR0010092189 XS0214573023 FR0010203240 FR0010517334 XS0320303943 XS0354181058 FR0000572646 XS1120649584 US05579T5G71 XS1046827405

"Eligible Creditors" means creditors holding subordinated claims that rank or are expressed to rank senior to the Subordinated Notes.

#### (c) Waiver of Set-Off

Unless Waiver of Set-Off is specified as not applicable in the applicable Final Terms, and subject to applicable law, no Noteholder may exercise or claim any right of set-off, compensation or retention in respect of any amount owed to it by the Issuer arising under or in connection with the Notes and each Noteholder shall, by virtue of being the holder of any Note, be deemed to have waived to the extent permitted by applicable law all such rights of set-off, compensation and retention in respect of such Notes, both before and during any winding-up, liquidation or administration of the Issuer. Notwithstanding the provisions of the foregoing sentence, if any of the said rights and claims of any Noteholder against the Issuer is discharged by set-off, compensation or retention, such Noteholder will immediately pay an amount equal to the amount of such discharge to the Issuer or, in the event of winding-up or

administration of the Issuer, the liquidator or, as applicable, the administrator of the Issuer.

# 3. Interest and AER Rate

# (a) Interest on Fixed Rate Notes

Each Fixed Rate Note bears interest from (and including) the Interest Commencement Date at the rate(s) per annum equal to the Rate(s) of Interest. Interest will accrue in respect of each Interest Period (which expressions shall in these Terms and Conditions mean the period from (and including) an Interest Period End Date (or if none the Interest Commencement Date) to (but excluding) the next (or first) Interest Period End Date (each such latter date the "Interest Period End Final Date" for the relevant Interest Period)).

If the Fixed Rate Notes are specified in the applicable Final Terms as Resettable Notes, the Rate of Interest will initially be a fixed rate and will then be resettable as provided below:

The Rate of Interest in respect of an Interest Period will be as follows:

- (i) For each Interest Period falling in the period from (and including) the Interest Commencement Date to (but excluding) the First Reset Date, the Initial Rate of Interest;
- (ii) for each Interest Period falling in the period from (and including) the First Reset Date to (but excluding) the Second Reset Date or, if none, the Maturity Date, the First Reset Rate of Interest; and
- (iii) for each Interest Period in any Subsequent Reset Period thereafter, the Subsequent Reset Rate of Interest in respect of the relevant Subsequent Reset Period.

Interest will be payable in arrear on the Interest Payment Date(s) in each year up to (and including) the Maturity Date. If an Interest Payment Date falls after the Interest Period End Final Date in respect of the relevant Interest Period, no additional interest or other amount shall be payable as a result of such interest being payable on such later date. If a Business Day Convention is specified in the applicable Final Terms as applying to an Interest Period End Date or an Interest Payment Date and (x) if there is no numerically corresponding day in the calendar month in which an Interest Period End Date or Interest Payment Date, as the case may be, should occur or (y) if any Interest Period End Date or Interest Payment Date, as the case may be, would otherwise fall on a day which is not a Business Day, then, if the Business Day Convention specified is:

- (i) the Following Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be postponed to the next day which is a Business Day; or
- (ii) the Modified Following Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event such Interest Period End Date or Interest Payment Date, as the case may be shall be brought forward to the immediately preceding Business Day; or
- (iii) the Preceding Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be brought forward to the immediately preceding Business Day.

If no Business Day Convention is specified as applicable to an Interest Period End Date in the applicable Final Terms and the Notes are in definitive form except as provided in the applicable Final Terms:

- (A) The amount of interest payable on each Interest Payment Date in respect of the Interest Period ending on (but excluding) the Interest Period End Final Date in respect of such Interest Period, will amount to the Fixed Coupon Amount; and
- (B) The amount of interest payable on any other Interest Payment Date will, if so specified in the applicable Final Terms, amount to the Broken Amount so specified.

Interest shall be calculated by applying the Rate of Interest to: (A) in the case of Fixed Rate Notes which are represented by a Global Note, the aggregate outstanding nominal amount of the Fixed Rate Notes represented by such Global Note (or, if they are Partly Paid Notes, the aggregate amount paid up); or (B) in the case of Fixed Rate Notes in definitive form, the Calculation Amount, multiplying such sum by the applicable Day Count Fraction, and rounding the resultant figure to the nearest sub-unit of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with applicable market convention.

Where the Specified Denomination of a Fixed Rate Note in definitive form comprises more than one Calculation Amount, the amount of Interest payable in respect of such Fixed Rate Note shall be the aggregate of the amounts (determined in the manner provided above) for each Calculation Amount comprising the Specified Denomination without any further rounding.

"sub-unit" means, with respect to any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, with respect to euro, means one cent.

## (b) Interest on Floating Rate Notes

(i) Interest Period End Dates and Interest Payment Dates

Each Floating Rate Note bears interest on its nominal amount (or, if it is a Partly Paid Note, in accordance with Condition 3(k)) or pays interest in respect of each Interest Period (which expression shall in these Terms and Conditions mean the period from (and including) an Interest Period End Date (or if none the Interest Commencement Date to (but excluding) the next (or first) Interest Period End Date (each such latter date the "Interest Period End Final Date" for the relevant Interest Period)). For the purposes of this Condition 3(b) "Interest Period End Date" shall mean either:

- (1) the specified Interest Period End Date(s) in each year specified in the applicable Final Terms; or
- (2) if no Interest Period End Date(s) is/are specified in the applicable Final Terms, each date which falls the number of months or other period specified as the Specified Period in the applicable Final Terms after the preceding Interest Period End Date or, in the case of the first Interest Period End Date, after the Interest Commencement Date.

Interest will be payable in arrear on the Interest Payment Date(s) in each year up to (and including) the Maturity Date. If an Interest Payment Date falls after an Interest Period End Final Date in respect of the relevant Interest Period, no additional interest or other amount shall be payable as a result of such interest being payable on such later date.

If a Business Day Convention is specified in the applicable Final Terms as applying to an Interest Period End Date or an Interest Payment Date and (x)

if there is no numerically corresponding day in the calendar month in which an Interest Period End Date or Interest Payment Date, as the case may be, should occur or (y) if any Interest Period End Date or Interest Payment Date, as the case may be, would otherwise fall on a day which is not a Business Day, then, if the Business Day Convention specified is:

- (A) In any case where Specified Periods are specified in accordance with Condition 3(b)(i)(2) above, the Floating Rate Convention, such Interest Period End Date or Interest Payment Date, as the case may be, (i) in the case of (x) above, shall be the last day that is a Business Day in the relevant month and the provisions of (B) below shall apply mutatis mutandis or (ii) in the case of (y) above, shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event (aa) such Interest Period End Date or Interest Payment Date, as the case may be, shall be brought forward to the immediately preceding Business Day and (bb) each subsequent Interest Period End Date or Interest Payment Date, as the case may be, shall be the last Business Day in the month which falls the Specified Period after the preceding applicable Interest Period End Date or Interest Payment Date, as the case may be, occurred; or
- (B) The Following Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be postponed to the next day which is a Business Day; or
- (C) The Modified Following Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event such Interest Period End Date or Interest Payment Date, as the case may be, shall be brought forward to the immediately preceding Business Day; or
- (D) The Preceding Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be brought forward to the immediately preceding Business Day.

## (ii) Rate of Interest

The Rate of Interest payable from time to time in respect of Floating Rate Notes will be determined in the manner specified in the applicable Final Terms.

(iii) Determination of Rate of Interest and Calculation of Interest Amount

The Principal Paying Agent will, on or as soon as practicable after each date on which the Rate of Interest is to be determined (the "Interest Determination Date"), determine the Rate of Interest (subject to any Minimum Interest Rate or Maximum Interest Rate specified in the applicable Final Terms) for the relevant Interest Period.

The Principal Paying Agent will calculate the amount of interest (the "Interest Amount") payable on the Notes for the relevant Interest Period by applying the Rate of Interest to:

- (A) in the case of Floating Rate Notes which are represented by a Global Note, the aggregate outstanding nominal amount of the Notes represented by such Global Note (or, if they are Partly Paid Notes, the aggregate amount paid up); or
- (B) in the case of Floating Rate Notes in definitive form, the Calculation Amount,

and, in each case, multiplying such sum by the Day Count Fraction specified in the applicable Final Terms and rounding the resultant figure to the nearest sub-unit (defined above) of the relevant Specified Currency, one half of such a sub-unit being rounded upwards or otherwise in accordance with applicable market convention. Where the Specified Denomination of a Floating Rate Note in definitive form comprises more than one Calculation Amount, the Interest Amount payable in respect of such Note shall be the aggregate of the amounts (determined in the manner provided above) for each Calculation Amount comprising the Specified Denomination without any further rounding.

## (iv) Linear Interpolation

Where Linear Interpolation is specified as applicable in respect of an Interest Period in the applicable Final Terms, the Rate of Interest for such Interest Period shall be calculated by the Principal Paying Agent by straight line linear interpolation by reference to two rates based on the relevant Reference Rate (where Screen Rate Determination is specified as applicable in the applicable Final Terms), the FBF Rate (if specified as applicable in the applicable Final Terms) or the relevant Floating Rate Option (where ISDA Determination is specified as applicable in the applicable Final Terms), one of which shall be determined as if the Designated Maturity were the period of time for which rates are available next shorter than the length of the relevant Interest Period and the other of which shall be determined as if the Designated Maturity were the period of time for which rates are available next longer than the length of the relevant Interest Period provided however that if there is no rate available for a period of time next shorter or, as the case may be, next longer, then the Principal Paying Agent shall determine such rate at such time and by reference to such sources as it determines appropriate.

"Designated Maturity" means (i) in relation to Screen Rate Determination, the period of time designated in the Reference Rate or (ii) in relation to FBF Determination, the period of time specified in the relevant FBF Rate.

#### (c) Interest on Linked Interest Notes

(i) Interest Period End Dates and Interest Payment Dates

Each Linked Interest Note bears interest on its nominal amount (or, if it is a Partly Paid Note, in accordance with Condition 3(k)) or pays interest in respect of each Interest Period (which expression shall in these Terms and Conditions mean the period from (and including) an Interest Period End Date (or if none the Interest Commencement Date to (but excluding) the next (or first) Interest Period End Date (each such latter date the "Interest Period End Final Date" for the relevant Interest Period)). For the purposes of this Condition 3(c) "Interest Period End Date" shall mean either:

- (1) the specified Interest Period End Date(s) in each year specified in the applicable Final Terms; or
- (2) if no Interest Period End Date(s) is/are specified in the applicable Final Terms, each date which falls the number of months or other period specified as the Specified Period in the applicable Final Terms after the preceding Interest Period End Date or, in the case of the first Interest Period End Date, after the Interest Commencement Date.

Interest will be payable in arrear on the Interest Payment Date(s) in each year up to (and including) the Maturity Date. If an Interest Payment Date falls after an Interest Period End Final Date in respect of the relevant Interest Period, no additional interest or other amount shall be payable as a result of such interest being payable on such later date.

If a Business Day Convention is specified in the applicable Final Terms as applying to an Interest Period End Date or an Interest Payment Date and (x) if there is no numerically corresponding day in the calendar month in which an Interest Period End Date or Interest Payment Date, as the case may be, should occur or (y) if any Interest Period End Date or Interest Payment Date, as the case may be, would otherwise fall on a day which is not a Business Day, then, if the Business Day Convention specified is:

- (A) In any case where Specified Periods are specified in accordance with Condition 3(c)(i)(2) above, the Floating Rate Convention, such Interest Period End Date or Interest Payment Date, as the case may be, (i)) in the case of (x) above, shall be the last day that is a Business Day in the relevant month and the provisions of (B) below shall apply mutatis mutandis or (ii) in the case of (y) above, shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event (aa) such Interest Period End Date or Interest Payment Date, as the case may be, shall be brought forward to the immediately preceding Business Day and (bb) each subsequent Interest Period End Date or Interest Payment Date, as the case may be, shall be the last Business Day in the month which falls the Specified Period after the preceding applicable Interest Period End Date or Interest Payment Date, as the case may be, occurred; or
- (B) The Following Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be postponed to the next day which is a Business Day; or
- (C) The Modified Following Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event such Interest Period End Date or Interest Payment Date, as the case may be, shall be brought forward to the immediately preceding Business Day; or
- (D) The Preceding Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be brought forward to the immediately preceding Business Day.

# (ii) Rate of Interest

The Rate of Interest payable from time to time in respect of Linked Interest Notes will be the Coupon Rate determined in the manner specified in the applicable Final Terms which Coupon Rate may comprise one or more Additional Coupons determined in the manner specified in the applicable Final Terms.

(iii) Determination of Rate of Interest and Calculation of Interest Amount

The Calculation Agent will, on or as soon as practicable after each date on which the Rate of Interest is to be determined (the "Interest Determination Date"), determine the Rate of Interest (subject to any Minimum Interest Rate or Maximum Interest Rate specified in the applicable Final Terms) for the relevant Interest Period. The Calculation Agent will notify the Principal Paying Agent of the Rate of Interest for the relevant Interest Period as soon as practicable after calculating the same.

The Calculation Agent will calculate the amount of interest (the "Interest Amount") payable on the Notes for the relevant Interest Period by applying the Rate of Interest to:

- (A) in the case of Linked Interest Notes which are represented by a Global Note, the aggregate outstanding nominal amount of the Notes represented by such Global Note (or, if they are Partly Paid Notes, the aggregate amount paid up); or
- in the case of Linked Interest Notes in definitive form, the Calculation Amount.

and, in each case, multiplying such sum by the Day Count Fraction specified in the applicable Final Terms and rounding the resultant figure to the nearest sub-unit (defined above) of the relevant Specified Currency, one half of such a sub-unit being rounded upwards or otherwise in accordance with applicable market convention. Where the Specified Denomination of a Linked Interest Note comprises more than one Calculation Amount, the Interest Amount payable in respect of such Note shall be the aggregate of the amounts (determined in the manner provided above) for each Calculation Amount comprising the Specified Denomination without any further rounding.

### (d) ISDA, FBF and Screen Rate Determination

(i) ISDA Determination

Where ISDA Determination is specified in the applicable Final Terms as the manner in which a Rate of Interest or Rate, as applicable, is to be determined, such Rate of Interest or Rate, as the case may be, for each Interest Period will be the relevant ISDA Rate plus or minus (as indicated in the applicable Final Terms) the Margin (if any). For the purposes of this subparagraph (i), "ISDA Rate" for an Interest Period means a rate equal to the Floating Rate that would be determined by the Principal Paying Agent under an interest rate swap transaction if the Principal Paying Agent were acting as Calculation Agent for that swap transaction under the terms of an agreement incorporating the 2006 ISDA Definitions as published by the International Swaps and Derivatives Association, Inc. and as amended and updated as at the Issue Date of the first Tranche of the Notes (the "ISDA Definitions") and under which:

- (A) the Floating Rate Option is as specified in the applicable Final Terms;
- (B) the Designated Maturity is a period specified in the applicable Final Terms; and
- (C) the relevant Reset Date is either (x) if the applicable Floating Rate Option is based on the London interbank offered rate ("LIBOR") or on the Euro-zone inter-bank offered rate ("EURIBOR") for a currency, the first day of that Interest Period or (y) in any other case, as specified in the applicable Final Terms.

For the purposes of this sub-paragraph (b)(iii), "Floating Rate", "Calculation Agent", "Floating Rate Option", "Designated Maturity" and "Reset Date" have the meanings given to those terms in the ISDA Definitions.

#### (ii) FBF Determination

Where so specified in the applicable Final Terms, interest will be payable on such dates, at such a rate (the "FBF Rate") and in such amounts, plus or minus (as indicated in the applicable Final Terms) the Margin (if any), as would have been payable (regardless of any event of default or termination event thereunder) by the Issuer if it had entered into an interest rate swap transaction governed by an agreement in the form of the Master Agreement relating to transactions on forward financial instruments (an "FBF Agreement"), as in effect on the date of issue of the Notes, published by the

Fédération Bancaire Française and evidenced by a Confirmation (as defined in the FBF Agreement) with the holder of the relevant Note under which:

- (A) the Issuer was the Floating Amount Payer;
- (B) the Principal Paying Agent (as defined herein) was the Agent (as defined in the FBF Agreement) or as otherwise specified in the applicable Final Terms;
- (C) the Interest Commencement Date was the Transaction Date;
- (D) the lowest Specified Denomination was the Notional Amount;
- (E) the Interest Payment Dates were the Floating Amount Payment Dates; and
- (F) all other terms were as specified in the applicable Final Terms.

When the preceding sentence applies, in respect of each relevant Interest Payment Date:

- (1) the amount of interest determined for such Interest Payment Date will be the Interest Amount for the relevant Interest Period for the purposes of these Terms and Conditions as though determined under sub-paragraphs 3(b)(iii) or 3(c)(iii) above, as applicable;
- (2) the Rate of Interest for such Interest Period will be the Floating Rate (as defined in the FBF Agreement) determined by the Principal Paying Agent in accordance with the preceding sentence; and
- (3) the Principal Paying Agent or Calculation Agent, as applicable, will be deemed to have discharged its obligations under subparagraphs 3(b)(iii) or 3(c)(iii) above, as applicable, if it has determined the Rate of Interest and the Interest Amount payable on such Interest Payment Date in the manner provided in the preceding sentence.

# (iii) Screen Rate Determination

Where Screen Rate Determination is specified in the applicable Final Terms as the manner in which a Rate of Interest or Rate is to be determined, such Rate of Interest or Rate, as the case may be, for each Interest Period will, subject as provided below, be either:

- (A) the offered quotation; or
- (B) the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the offered quotations,

(expressed as a percentage rate per annum) for the Reference Rate(s) which appears or appear, as the case may be, on the Relevant Screen Page (or such replacement page on that service which displays the information) as at the Specified Time indicated in the applicable Final Terms (which will be 11.00 a.m., London time, in the case of LIBOR, or Brussels time, in the case of EURIBOR) on the Interest Determination Date in question plus or minus (as indicated in the applicable Final Terms) the Margin (if any), all as determined by the Principal Paying Agent. If five or more of such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Principal Paying Agent for the purpose of determining the arithmetic mean (rounded as provided above) of such offered quotations.

The Agency Agreement contains provisions for determining the Rate of Interest or Rate in the event that the Relevant Screen Page is not available or if, in the case of (A) above, no such offered quotation appears or, in the case

of (B) above, fewer than three such offered quotations appear, in each case as at the Specified Time indicated above or in the applicable Final Terms.

# (e) **Definitions**

In these Conditions

"Business Day" means a day which is:

- (a) a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in any Additional Business Centre (other than TARGET2 System) specified in the applicable Final Terms;
- (b) if TARGET2 System is specified as an Additional Business Centre in the applicable Final Terms, a day on which the Trans-European Automated Real-Time Gross Settlement Express Transfer (TARGET2) System (the "TARGET2 System") is open; and
- either (A) in relation to any sum payable in a Specified Currency other than euro or CNY, a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in the principal financial centre of the country of the relevant Specified Currency (any such centre, an "Additional Business Centre" and which, if the Specified Currency is Australian dollars or New Zealand dollars shall be Sydney or Auckland, respectively), or (B) in relation to any sum payable in euro, a day on which the TARGET2 System is open or (C) in relation to any sum payable in CNY, unless otherwise specified in the applicable Final Terms, a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in the CNY Settlement Centre(s).

"Calculation Period" means each Interest Period, AER Calculation Period, FR Calculation Period, SPS Call Valuation Period or SPS Put Valuation Period, as applicable.

"Day Count Fraction" means, in respect of the calculation of a rate or an amount of interest for any Interest Period:

- (a) if "Actual/Actual (ICMA)" is specified in the applicable Final Terms:
  - (i) in the case of Notes where the number of days in the relevant period from (and including) the most recent Interest Period End Date (or, if none, the Interest Commencement Date) to (but excluding) the relevant payment date (the "Accrual Period") is equal to or shorter than the Determination Period during which the Accrual Period ends, the number of days in such Accrual Period divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Dates (as specified in the applicable Final Terms) that would occur in one calendar year; or
  - (ii) in the case of Notes where the Accrual Period is longer than the Determination Period during which the Accrual Period ends, the sum of:
    - (x) the number of days in such Accrual Period falling in the Determination Period in which the Accrual Period begins divided by the product of (a) the number of days in such Determination Period and (b) the number of Determination Dates (as specified in the applicable Final Terms) that would occur in one calendar year; and

(y) the number of days In such Accrual Period falling in the next Determination Period divided by the product of (a) the number of days in such Determination Period and (b) the number of Determination Dates that would occur in one calendar year;

"**Determination Date(s)**" means the date(s) specified in the applicable Final Terms;

"Determination Period" means each period from (and including) a Determination Date to but excluding the next Determination Date (including, where either the Interest Commencement Date or the Interest Period End Date is not a Determination Date, the period commencing on the first Determination Date prior to, and ending on the first Determination Date falling after, such date);

- (b) if "Actual/Actual (ISDA)" or "Actual/Actual" is specified in the applicable Final Terms, the actual number of days in the Calculation Period divided by 365 (or, if any portion of that Calculation Period falls in a leap year, the sum of (1) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (2) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);
- (c) if "Actual/365 (Fixed)" is specified in the applicable Final Terms, the actual number of days in the Calculation Period divided by 365;
- (d) if "Actual/365 (Sterling)" is specified in the applicable Final Terms, the actual number of days in the Calculation Period divided by 365 or, in the case of a Calculation Period ending in a leap year, 366;
- (e) if "Actual/360" is specified in the applicable Final Terms, the actual number of days in the Calculation Period divided by 360;
- (f) if "30/360", "360/360" or "Bond Basis" is specified in the applicable Final Terms, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y<sub>1</sub>" is the year expressed as a number, in which the first day of the Calculation Period falls;

"'Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;

 ${}^{\text{"M}}_{1}{}^{\text{"}}$  is the calendar month, expressed as a number, in which the first day of the Calculation Period falls:

 $^{"}M_{2}"$  is the calendar month, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;

"D<sub>1</sub>" is the first calendar day, expressed as a number, of the Calculation Period, unless such number is 31 in which case D<sub>1</sub>, will be 30; and

" $D_2$ " is the calendar day expressed as a number immediately following the last day included in the Calculation Period, unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30;

(g) if "30E/360" or "Eurobond Basis" is specified in the applicable Final Terms, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"'Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;

 $^{\text{"M}}_{1}$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls:

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;

"D<sub>1</sub>" is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31 in which case D<sub>1</sub>, will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case  $D_2$  will be 30;

(h) if "30E/360 (ISDA)" is specified in the applicable Final Terms, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

 $"Y_1"$  is the year, expressed as a number, in which the first day of the Calculation Period falls;

"'Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;

"M<sub>1</sub>" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31 in which case  $D_2$  will be 30.

"First Margin" means the percentage specified as such in the applicable Final Terms;

"First Reset Date" means the date specified as such in the applicable Final Terms;

"First Reset Period" means the period from (and including) the First Reset Date to (but excluding) the Second Reset Date or, if none, the Maturity Date:

"First Reset Rate of Interest" means the rate of interest determined by the Calculation Agent on the relevant Reset Determination Date as the sum of the Mid-Swap Rate for the First Reset Period and the First Margin;

"Initial Rate of Interest" has the meaning specified as such in the applicable Final Terms;

"Mid-Market Swap Rate" means for any Reset Period the mean of the bid and offered rates for the fixed leg payable with a frequency equivalent to the frequency with which scheduled interest payments are payable on the Notes during the relevant Reset Period (calculated on the day count basis customary for fixed rate payments in the Specified Currency as determined by the Calculation Agent) of a fixed-for-floating interest rate swap transaction in the Specified Currency which transaction (i) has a term equal to the relevant Reset Period and commencing on the relevant Reset Date, (ii) is in an amount that is representative for a single transaction in the relevant market at the relevant time with an acknowledged dealer of good credit in the swap market and (iii) has a floating leg based on the Mid-Swap Floating Leg Benchmark Rate for the Mid-Swap Maturity (as specified in the applicable Final Terms) (calculated on the day count basis customary for floating rate payments in the Specified Currency as determined by the Calculation Agent);

"Mid-Market Swap Rate Quotation" means a quotation (expressed as a percentage rate per annum) for the relevant Mid-Market Swap Rate;

"Mid-Swap Floating Leg Benchmark Rate" means EURIBOR if the Specified Currency is euro or LIBOR for the Specified Currency if the Specified Currency is not euro:

"Mid-Swap Rate" means, in relation to a Reset Period, either:

- (a) if Single Mid-Swap Rate is specified in the applicable Final Terms, the rate for swaps in the Specified Currency:
  - (i) with a term equal to such Reset Period; and
  - (ii) commencing on the relevant Reset Date,

which appears on the Relevant Screen Page; or

- (b) if Mean Mid-Swap Rate is specified in the applicable Final Terms, the arithmetic mean (expressed as a percentage rate per annum and rounded, if necessary, to the nearest 0.001 per cent. (0.0005 per cent. being rounded upwards)) of the bid and offered swap rate quotations for swaps in the Specified Currency:
  - (i) with a term equal to such Reset Period; and
  - (ii) commencing on the relevant Reset Date,

which appear on the Relevant Screen Page, in either case, as at approximately the Relevant Time on the relevant Reset Determination Date, all as determined by the Calculation Agent .

If on any Reset Determination Date, the Relevant Screen Page is not available or the Mid-Swap Rate does not appear on the Relevant Screen Page as of the Relevant Time on the relevant Reset Determination Date, the Calculation Agent shall request each of the Reset Reference Banks to provide the Calculation Agent with its Mid-Market Swap Rate Quotation as at approximately the Relevant Time on the Reset Determination Date in question.

If on any Reset Determination Date, at least three of the Reset Reference Banks provide the Calculation Agent with Mid-Market Swap Rate Quotations, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case may be, for the relevant Reset Period will be the arithmetic mean (rounded, if necessary, to the nearest 0.001 per cent. (0.0005 per cent. being rounded upwards)) of the relevant quotations provided, eliminating the highest quotation (or, in the event of equality, one of the highest) and the lowest (or, in the event of equality, one of the lowest) and the First Margin or Subsequent Margin, as the case may be, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner.

If on any Reset Determination Date only two relevant quotations are provided, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case

may be, for the relevant Reset Period will be the arithmetic mean (rounded as aforesaid) of the relevant quotations provided and the First Margin or Subsequent Margin, as the case may be, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner.

If on any Reset Determination Date, only one relevant quotation is provided, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case may be, for the relevant Reset Period will be the relevant quotation provided and the First Margin or Subsequent Margin, as the case may be, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner.

If on any Reset Determination Date, none of the Reset Reference Banks provides the Calculation Agent with a Mid-Market Swap Rate Quotation as provided above, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case may be, shall be the Rate of Interest as at the last preceding Reset Date or, if none, the Initial Rate of Interest.

"Relevant Screen Page" means the page on the source in each case specified in the applicable Final Terms or such successor page or source determined by the Calculation Agent;

"Relevant Time" means the time specified as such in the applicable Final Terms;

"Reset Date" means each of the First Reset Date, the Second Reset Date and any Subsequent Reset Date, as applicable;

"Reset Determination Date" means, in respect of a Reset Period, the date specified as such in the applicable Final Terms;

"Reset Period" means each of the First Reset Period or any Subsequent Reset Period, as applicable;

"Reset Reference Banks" means the principal office in the principal financial centre of the Specified Currency of five leading dealers in the swap, money, securities or other market most closely;

"Second Reset Date" means the date specified as such in the applicable Final Terms;

"Subsequent Margin" means the percentage specified as such in the applicable Final Terms;

"Subsequent Reset Date" means each date specified as such in the applicable Final Terms;

"Subsequent Reset Period" means the period from (and including) the Second Reset Date to (but excluding) the next occurring Subsequent Reset Date, and each successive period from (and including) a Subsequent Reset Date to (but excluding) the next occurring Subsequent Reset Date;

"Subsequent Reset Rate of Interest" means, in respect of any Subsequent Reset Period, the rate of interest determined by the Calculation Agent on the relevant Reset Determination Date as the sum of the relevant Mid-Swap Rate and the relevant Subsequent Margin;

"U.S. Government Securities Business Day" means any day except for a Saturday, Sunday or a day on which the Securities Industry and Financial Markets Association recommends that the fixed income departments of its members be closed for the entire day for the purposes of trading in U.S. government securities.

# (f) Minimum and/or Maximum Interest Rate

If the applicable Final Terms specifies a Minimum Interest Rate for any Interest Period, then, in the event that the Rate of Interest in respect of such Interest Period determined in accordance with the provisions of Conditions 3(b)(ii), 3(b)(iv), 3(c)(ii) or

3(d) above, (as appropriate) is less than such Minimum Interest Rate, the Rate of Interest for such Interest Period shall be such Minimum Interest Rate.

If the applicable Final Terms specifies a Maximum Interest Rate for any Interest Period, then, in the event that the Rate of Interest in respect of such Interest Period determined in accordance with the provisions of Conditions 3(b)(ii), 3(b)(iv), 3(c)(ii) or 3(d) above, (as appropriate) is greater than such Maximum Interest Rate, the Rate of Interest for such Interest Period shall be such Maximum Interest Rate.

# (g) Notification of Rate of Interest and Interest Amount

The Principal Paying Agent will cause the Rate of Interest and each Interest Amount for each Interest Period and the relevant Interest Payment Date to be notified to the Issuer (such notifications to occur no later than the Business Day following such determination), (in the case of Notes which are listed on Euronext Paris or on the Official List of the Luxembourg Stock Exchange and the rules of such stock exchange so require) Euronext Paris or the Luxembourg Stock Exchange, as applicable and, if applicable, to any other stock exchange on which the relevant Notes are for the time being listed. In addition, the Principal Paying Agent (except where the relevant Notes are unlisted and are in global form and held in their entirety on behalf of Euroclear, Clearstream, Luxembourg or the CMU, as the case may be in which event there may be substituted for such publication the delivery of such notice to Euroclear, Clearstream, Luxembourg or the CMU Lodging Agent, as the case may be for communication to the holders of the Notes) shall publish or cause to be published such Rate of Interest, Interest Amount and Interest Payment Date in accordance with Condition 12 as soon as possible after their determination but in no event later than the fourth Luxembourg Business Day thereafter. Each Interest Amount and Interest Payment Date so notified may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) in the event of an extension or shortening of the Interest Period. Any such amendment will be promptly notified to each stock exchange on which the relevant Notes are for the time being listed and to the Noteholders in accordance with Condition 12. For the purposes of these Conditions, the expression "Luxembourg Business Day" means a day (other than a Saturday or a Sunday) on which commercial banks are open for business in Luxembourg.

### (h) Certificates to be Final

All certificates, communications, determinations, calculations and decisions made for the purposes of the provisions of Conditions 3(b)-3(g), by the Principal Paying Agent or, if applicable, Calculation Agent, shall (in the absence of wilful default, bad faith or manifest error) be binding on the Issuer, the Principal Paying Agent, the other Agents, or, if applicable, the Calculation Agent and all Noteholders, and (in the absence as aforesaid) no liability to the Noteholders shall attach to the Principal Paying Agent or, if applicable, the Calculation Agent, in connection with the exercise or non-exercise by it of its powers, duties and discretions pursuant to such provisions.

# (i) Zero Coupon Notes

Where a Zero Coupon Note becomes due and repayable prior to the Maturity Date and is not paid when due, the amount due and repayable shall be the amount determined in accordance with Condition 5(g) at its Amortised Face Amount. As from the Maturity Date, any overdue principal of such Note shall bear interest at a rate per annum equal to the Accrual Yield specified in the applicable Final Terms. Such interest shall continue to accrue (as well after as before any judgment) until the day on which all sums due in respect of such Note up to that day are received by or on behalf of the holder of such Note. Such interest will be calculated on the basis of a 360-day year consisting of 12 months of 30 days each and in the case of an incomplete month the actual number of days elapsed in such incomplete month or on such other basis as may be specified in the applicable Final Terms.

# (j) Coupon Switch

If Coupon Switch is specified as applicable in the applicable Final Terms:

- (i) if Coupon Switch Election is specified as applicable in the applicable Final Terms, the Issuer may elect that the Rate of Interest for the Notes will be amended (a "Coupon Switch") from the Pre-Switch Coupon specified in the applicable Final Terms to the Post-Switch Coupon specified in the applicable Final Terms on and after the Coupon Switch Date; or
- (ii) if Automatic Coupon Switch is specified as applicable in the applicable Final Terms and an Automatic Coupon Switch Event occurs, the Rate of Interest for the Notes will be amended (a "Coupon Switch") from the Pre-Switch Coupon specified in the applicable Final Terms to the Post-Switch Coupon specified in the applicable Final Terms on and after the Coupon Switch Date immediately following the SPS ACS Valuation Date or SPS ACS Valuation Period, as applicable, on which the Automatic Coupon Switch Event occurs.

If Additional Switch Coupon is specified as applicable in the applicable Final Terms, following the occurrence of a Coupon Switch, an Additional Switch Coupon Amount will be payable on the Additional Switch Coupon Payment Date. The "Additional Switch Coupon Amount" in respect of each nominal amount of Notes equal to the Calculation Amount will be the amount specified as such in the applicable Final Terms. For the purposes of Conditions 1.1 and 4 Additional Switch Coupon Amount shall be deemed to be interest. For the avoidance of doubt, the Additional Switch Coupon Amount will only be paid on the single Additional Switch Coupon Payment Date. Notice of any Coupon Switch will be given to Noteholders in accordance with Condition 12.

"Additional Switch Coupon Payment Date" means the date specified as such in the applicable Final Terms, which such date must be an Interest Payment Date;

"Automatic Coupon Switch Event" means that the SPS ACS Value is (a) "greater than", (b) "equal to or greater than", (c) "less than" or (d) "less than or equal to", as specified in the applicable Final Terms, the Automatic Coupon Switch Level, (x) on a SPS ACS Valuation Date or (y) in respect of a SPS ACS Valuation Period, as specified in the applicable Final Terms;

"Automatic Coupon Switch Level" means the number, amount, level or percentage specified as such in the applicable Final Terms;

"Coupon Switch Date" means each date specified as such or determined pursuant to the provisions in the applicable Final Terms;

"SPS ACS Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"SPS ACS Valuation Date" means each Averaging Date, Pricing Date and/or Settlement Price Date specified as such in the applicable Final Terms; and

"SPS ACS Valuation Period" means each period specific as such in the applicable Final Terms.

## (k) Interest on Partly Paid Notes

In the case of Partly Paid Notes (other than Partly Paid Notes which are Zero Coupon Notes) interest will accrue as aforesaid on the paid-up nominal amount of such Notes and otherwise as specified in the applicable Final Terms.

## (I) Interest Payments

Interest will be paid subject to and in accordance with the provisions of Condition 4. Interest will cease to accrue on each Note (or, in the case of the redemption of part only of a Note, that part only of such Note) on the due date for redemption thereof unless such Note is redeemed early. If such Note is redeemed early (i) if the applicable Final Terms specify that Accrual to Redemption is applicable, interest will cease to accrue on the due date for redemption or (ii) if the applicable Final Terms

specify that Accrual to Redemption is not applicable, no interest shall accrue or be payable in respect of which the relevant Interest Payment Date has not occurred on or prior to the due date for redemption of such Note. If the payment of principal or the payment, and/or delivery of the Entitlement (if applicable), is improperly withheld or refused, in which event interest will continue to accrue (as well after as before any judgment) at the Fixed Rate or, as the case may be, the Rate of Interest or as otherwise provided in the applicable Final Terms until whichever is the earlier of (i) the day on which all sums due and/or assets deliverable in respect of such Note up to that day are received by or on behalf of the holder of such Note and (ii) the day on which the Principal Paying Agent or any agent appointed by the Issuer to deliver such assets to Noteholders has notified the holder thereof (either in accordance with Condition 12 or individually) of receipt of all sums due and/or assets deliverable in respect thereof up to that date.

Provided that in the case of Credit Linked Notes, these provisions shall be subject to the provisions contained in Annex 7 – "Additional Terms and Conditions for Credit Linked Notes".

### (m) AER Rate Determination

Where the applicable Final Terms specify that the AER Rate is determined by reference to a Screen Rate the AER Rate will, subject as provided below, be either:

- (i) the offered quotation; or
- (ii) the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the offered quotations,

(expressed as a percentage rate per annum) for the AER Reference Rate(s) which appears or appear, as the case may be, on the AER Screen Page (or such replacement page on that service which displays the information) as at the AER Specified Time indicated in the applicable Final Terms (which will be 11.00 a.m., London time, in the case of LIBOR, or Brussels time, in the case of EURIBOR) on the AER Reference Rate Determination Date in question plus or minus (as indicated in the applicable Final Terms) the AER Margin (if any), all as determined by the Calculation Agent. If five or more of such offered quotations are available on the AER Screen Page, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Calculation Agent for the purpose of determining the arithmetic mean (rounded as provided above) of such offered quotations.

If the AER Screen Page is not available or if, in the case of subparagraph (i), no offered quotation appears or, in the case of subparagraph (ii), fewer than three offered quotations appear, in each case as at the AER Specified Time, the Calculation Agent shall request each of the Reference Banks to provide the Calculation Agent with its offered quotation (expressed as a percentage rate per annum) for the AER Reference Rate at approximately the AER Specified Time on the AER Reference Rate Determination Date in question. If two or more of the Reference Banks provide the Calculation Agent with offered quotations, the AER Rate shall be the arithmetic mean (rounded if necessary to the fifth decimal place with 0.000005 being rounded upwards) of the offered quotations plus or minus (as appropriate) the AER Margin (if any), all as determined by the Calculation Agent.

If on any AER Reference Rate Determination Date one only or none of the Reference Banks provides the Calculation Agent with an offered quotation as provided in the preceding paragraph, the AER Rate shall be the rate per annum which the Calculation Agent determines as being the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the rates, as communicated to (and at the request of) the Calculation Agent by the Reference Banks or any two or more of them, at which such banks were offered, at approximately the AER Specified Time on the relevant AER Reference Rate

Determination Date, deposits in the Settlement Currency for a period equal to that which would have been used for the AER Reference Rate by leading banks in the inter-bank market applicable to the AER Reference Rate (which will be the London inter-bank market, if the AER Reference Rate is LIBOR, or the Euro-zone inter-bank market, if the AER Reference Rate is EURIBOR) plus or minus (as appropriate) the AER Margin (if any) or, if fewer than two of the Reference Banks provide the Calculation Agent with offered rates, the offered rate for deposits in the Settlement Currency for a period equal to that which would have been used for the AER Reference Rate, or the arithmetic mean (rounded as provided above) of the offered rates for deposits in the Settlement Currency for a period equal to that which would have been used for the AER Reference Rate, at which, at approximately the AER Specified Time on the relevant AER Reference Rate Determination Date, any one or more banks (which bank or banks is or are in the opinion of the Calculation Agent, acting in good faith and in a commercially reasonable manner, suitable for the purpose) informs the Calculation Agent it is quoting to leading banks in the inter-bank market applicable to the AER Reference Rate (which will be the London inter-bank market, if the AER Reference Rate is LIBOR, or the Euro-zone inter-bank market, if the AER Reference Rate is EURIBOR) plus or minus (as appropriate) the AER Margin (if any) provided that, if the AER Rate cannot be determined in accordance with the foregoing provisions of this paragraph, the Calculation Agent shall determine the AER Rate from such source(s) as it acting in good faith and in a commercially reasonable manner may select.

If the applicable Final Terms specifies a Minimum AER Reference Rate then, in the event that the AER Reference Rate determined in accordance with the above provisions is less than such Minimum AER Reference Rate, the AER Rate shall be such Minimum AER Reference Rate.

If the applicable Final Terms specifies a Maximum AER Reference Rate then, in the event that the AER Reference Rate determined in accordance with the above provisions is greater than such Maximum AER Reference Rate, the AER Rate shall be such Maximum AER Reference Rate.

# 4. Payments, Physical Delivery and Exchange of Talons

For the purposes of this Condition 4, references to payment or repayment (as the case may be) of principal and/or interest and other similar expressions shall, where the context so admits, be deemed also to refer to delivery of any Entitlement(s).

#### (a) Method of Payment

Payments of principal (other than instalments of principal prior to the final instalment) in respect of each Registered Note (whether or not in global form) will be made against presentation and surrender (or, in the case of part payment of any sum due, endorsement) of the Registered Note at the specified office of the Registrar or any of the Paying Agents. Such payments will be made by transfer to the Designated Account (as defined below) of the holder (or the first named of joint holders) of the Registered Note appearing in the Register (i) where in global form, at the close of the business day (being for this purpose a day on which Euroclear, Clearstream, Luxembourg, the CMU and/or any other relevant Clearing System are open for business) before the relevant due date, and (ii) where in definitive form, at the close of business on the third business day (being for this purpose a day on which banks are open for business in the city where the specified office of the Registrar is located) before the relevant due date (the "Record Date"). Notwithstanding the previous sentence, if (i) a holder does not have a Designated Account or (ii) the principal amount of the Notes held by a holder is less than U.S.\$250,000 (or integral multiples of U.S.\$1,000 in excess thereof) (or its approximate equivalent in any other Specified Currency), payment will instead be made by a cheque in the Specified Currency drawn on a Designated Bank (as defined below). For these purposes, "Designated Account" means the account maintained by a holder with a Designated Bank and identified as such in the Register and "Designated Bank" means (i) (in the case of

payment in a Specified Currency other than euro or CNY) a bank in the principal financial centre of the country of such Specified Currency; (ii) (in the case of a payment in euro) any bank which processes payments in euro; and (iii) (in the case of a payment in CNY in the CNY Settlement Centre(s).

Payments of interest and payments of instalments of principal (other than the final instalment) in respect of each Registered Note (whether or not in global form) will be made by a cheque in the Specified Currency drawn on a Designated Bank and mailed by uninsured mail on the business day in the city where the specified office of the Registrar is located immediately preceding the relevant due date to the holder (or the first named of joint holders) of the Registered Note appearing in the Register (i) where in global form, at the close of the business day (being for this purpose a day on which Euroclear, Clearstream, Luxembourg, the CMU and/or any other relevant Clearing System are open for business) before the relevant due date, and (ii) where in definitive form, at the close of business on the fifteenth day (whether or not such fifteenth day is a business day) before the Record Date at his address shown in the Register on the Record Date and at his risk. Upon application of the holder to the specified office of the Registrar not less than three business days in the city where the specified office of the Registrar is located before the due date for any payment of interest in respect of a Registered Note, the payment may be made by transfer on the due date in the manner provided in the preceding paragraph. Any such application for transfer shall be deemed to relate to all future payments of interest (other than interest due on redemption) and instalments of principal (other than the final instalment) in respect of the Registered Notes which become payable to the holder who has made the initial application until such time as the Registrar is notified in writing to the contrary by such holder. Payment of the interest due in respect of each Registered Note on redemption and the final instalment of principal will be made in the same manner as payment of the principal amount of such Registered Note. Notwithstanding anything to the contrary in this paragraph, payments of interest and payments of instalments of principal (other than the final instalment) in respect of each Registered Note denominated in CNY (whether or not in global form) will be made solely by transfer to the Designated Account of the holder (or the first named of joint holders) of the Registered Note appearing in the Register (i) where in global form, at the close of the business day (being for this purpose a day on which Euroclear, Clearstream, Luxembourg or the CMU and/or any other relevant Clearing System are open for business) before the relevant due date, and (ii) where in definitive form, at the close of business on the fifteenth day (whether or not such fifteenth day is a business day) before the Record Date.

Holders of Registered Notes will not be entitled to any interest or other payment for any delay in receiving any amount due in respect of any Registered Note as a result of a cheque posted in accordance with this Condition arriving after the due date for payment or being lost in the post. No commissions or expenses shall be charged to such holders by the Registrar in respect of any payments of principal or interest in respect of the Registered Notes.

Neither the Issuer nor any of the Agents will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Registered Global Notes or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

Payments of principal and interest (if any) in respect of the definitive Bearer Notes will (subject as provided below) be made against presentation or surrender of such Bearer Notes or Coupons, as the case may be, at any specified office of any Paying Agent. Payments of principal in respect of instalments (if any), other than the last instalment, will (subject as provided below) be made against surrender of the relevant Receipt. Payment of the last instalment will be made against surrender of the relevant Bearer Note. Each Receipt must be presented for payment of such instalment together with the relevant definitive Bearer Note against which the amount will be payable in respect of that instalment. If any definitive Bearer Notes are redeemed or

become repayable prior to the Maturity Date in respect thereof, principal will be payable on surrender of each such Note together with all unmatured Receipts appertaining thereto. Unmatured Receipts and Receipts presented without the definitive Bearer Notes to which they appertain do not constitute obligations of the Issuer. All payments of interest and principal with respect to Bearer Notes will be made only against presentation and surrender of the relevant Bearer Notes, Coupons or Receipts outside the United States (which expression, as used herein, means the United States of America (including the States and the District of Columbia and its possessions)) except as otherwise provided in the succeeding paragraph indicated by an asterisk. No payments with respect to the Bearer Notes will be made by mail to an address in the United States or by transfer to an account maintained by the holder in the United States.

Subject as provided below and subject also as provided in the applicable Final Terms, payments in respect of definitive Notes (other than Foreign Exchange (FX) Rate Notes) denominated in a Specified Currency (other than euro or CNY) or, in the case of Foreign Exchange (FX) Rate Notes, payable in a Specified Currency (other than euro or CNY) will (subject as provided below) be made by a cheque in the Specified Currency drawn on, or, at the option of the holder and upon 15 days' prior notice to the Principal Paying Agent, by transfer to an account in the Specified Currency maintained by the payee with, a bank in the principal financial centre of the country of the Specified Currency. Payments in euro will be made by credit or transfer to a euro account or any other account to which euro may be credited or transferred specified by the payee or, at the option of the payee, by euro-cheque. Payments in CNY will be made by credit or transfer to a CNY account within the CNY Settlement Centre(s) unless otherwise specified in the applicable Final Terms.

The applicable Final Terms may also contain provisions for variation of settlement where, for reasons beyond the control of the Issuer or any Noteholder (including, without limitation, unlawfulness, illegality, impossibility, *force majeure*, nontransferability or the like, each a "**Payment Disruption Event**"), the Issuer is not able to make, or any Noteholder is not able to receive, as the case may be, payment on the due date and in the Specified Currency of any amount of principal or interest due under the Notes.

If the applicable Final Terms specify "CNY Payment Disruption Event" to be applicable, in the event that the Calculation Agent determines, acting in good faith and in a commercially reasonable manner, that a CNY Payment Disruption Event has occurred or is likely to occur and that such CNY Payment Disruption Event is material in relation to the Issuer's payment obligations under the Notes in respect of any forthcoming Interest Payment Date, Maturity Date or other date on which any amount in respect of the Notes shall be due and payable (each such date, an "Affected Payment Date"), then the Calculation Agent shall notify Noteholders as soon as practicable of the occurrence of such CNY Payment Disruption Event in accordance with Condition 12.

If the applicable Final Terms specify that "CNY Payment Disruption Event" is applicable to the Notes, upon the occurrence of a CNY Payment Disruption Event:

### (i) Postponement

If the applicable Final Terms specify "Postponement" to be applicable in respect of the Notes, then the Affected Payment Date shall be postponed until the earlier of (A) the second Business Day following the day on which such CNY Payment Disruption Event ceases to exist, and (B) the date falling 14 calendar days following the original date on which the Affected Payment Date was scheduled to fall (the "CNY Payment Disruption Cut-off Date") and notice thereof shall be given to the relevant Noteholders in accordance with Condition 12. For the avoidance of doubt, no amount of interest shall be payable in respect of any delay in payment of any amount(s) due to the adjustment of any Affected Payment Date.

In the event that, pursuant to the preceding paragraph, the Affected Payment Date is adjusted to fall on the CNY Payment Disruption Cut-off Date and the Calculation Agent determines that a CNY Payment Disruption Event still exists on such day, then the Issuer shall make payment of the Equivalent Amount of the relevant Interest Amount, Final Redemption Amount or such other amount payable (if applicable) on the CNY Payment Disruption Cut-off Date and notice thereof shall be given to the relevant Noteholders in accordance with Condition 12. Any such payment made by the Issuer on the CNY Payment Disruption Cut-off Date shall be in full and final settlement of its obligations to pay such amount in respect of the Notes.

(ii) Payment of Equivalent Amount

If the applicable Final Terms specify "Payment of Equivalent Amount" to be applicable in respect of the Notes, the Issuer shall, upon giving notice prior to the relevant Affected Payment Date to the Noteholders in accordance with Condition 12, make payment of the Equivalent Amount of the relevant Interest Amount, Final Redemption Amount or such other amount payable (if applicable) on the relevant Affected Payment Date. Any such payment made by the Issuer on an Affected Payment Date shall be in full and final settlement of its obligations to pay such amount in respect of the Notes.

For these purposes:

"CNY" means Chinese Yuan or Renminbi, the lawful currency of the People's Republic of China (including any lawful successor currency to the CNY).

"CNY Governmental Authority" means any de facto or de jure government (or any agency or instrumentality thereof), court, tribunal, administrative or other governmental authority or any other entity (private or public) charged with the regulation of the financial markets (including the central bank) in the People's Republic of China, Hong Kong and any other CNY Settlement Centre(s).

"CNY Payment Disruption Event" means the occurrence of any of the following events:

- (A) an event which makes it impossible (where it had previously been possible) or impractical for the Issuer to convert any amounts due and payable in CNY under the Notes into or from the Equivalent Amount Settlement Currency in the general CNY foreign exchange market in the relevant CNY Settlement Centre(s), except where such impossibility or impracticality is due solely to the failure of the Issuer to comply with any law, rule or regulation enacted by any CNY Governmental Authority (unless such law, rule or regulation is enacted after the relevant Trade Date, and it is impossible or impractical for the Issuer, due to events beyond its control, to comply with such law, rule or regulation) (a "CNY Inconvertibility Event"). For the avoidance of doubt, the inability of the Issuer to convert CNY solely due to issues relating to its creditworthiness shall not constitute a CNY Inconvertibility Event;
- (B) an event that makes it impossible (where it had previously been possible) or impractical for the Issuer to deliver (i) CNY between accounts inside the relevant CNY Settlement Centre(s), or (ii) from an account inside the relevant CNY Settlement Centre(s) to an account outside the relevant CNY Settlement Centre(s) (including, if applicable, to another CNY Settlement Centre) and outside Mainland China, or (iii) from an account outside the relevant CNY Settlement Centre(s) (including, if applicable, from an account inside another CNY Settlement Centre) and outside Mainland China to an account inside the relevant CNY Settlement Centre(s), except where such impossibility or impracticality is due solely to the failure of the Issuer to comply with any law, rule or regulation enacted by any CNY Governmental Authority (unless such law, rule or regulation is enacted after the relevant Trade Date, and it is impossible or impractical for the Issuer, due to events

beyond its control, to comply with such law, rule or regulation) (a "CNY Non-Transferability Event"). For the purposes of determining whether a CNY Non-Transferability Event has occurred only, a segregated CNY fiduciary cash account with the People's Bank of China and operated by Bank of China (Hong Kong) Limited shall be deemed to be an account inside Hong Kong; and

(C) an event that makes it impossible (where it had previously been possible) or impractical for the Issuer to obtain a firm quote of an offer price in respect of any amounts due and payable in CNY under the Notes (either in one transaction or a commercially reasonable number of transactions that, when taken together, is no less than such amount) in the general CNY foreign exchange market in the relevant CNY Settlement Centre(s) in order to perform its obligations under the Notes (a "CNY Illiquidity Event"). For the avoidance of doubt, the inability of the Issuer to obtain such firm quote solely due to issues relating to its creditworthiness shall not constitute a CNY Illiquidity Event.

"CNY Settlement Centre" means the financial centre(s) specified as such in the applicable Final Terms in accordance with applicable laws and regulations. If no CNY Settlement Centre is specified in the relevant Final Terms, the CNY Settlement Centre shall be deemed to be Hong Kong.

"Equivalent Amount" means, following the occurrence of a CNY Payment Disruption Event and in respect of the relevant Interest Amount, Final Redemption Amount or such other amount payable (if applicable) on the relevant Affected Payment Date or the relevant CNY Payment Disruption Cut-off Date, as the case may be (for these purposes, the "Relevant CNY Amount"), an amount in the Equivalent Amount Settlement Currency determined by the Calculation Agent (acting in good faith and in a commercially reasonable manner), by converting the Relevant CNY Amount into the Equivalent Amount Settlement Currency using the Equivalent Amount Settlement Price for the relevant Affected Payment Date or the relevant CNY Payment Disruption Cut-off Date, as the case may be.

"Equivalent Amount Settlement Currency" means the currency specified as such in the applicable Final Terms.

"Equivalent Amount Settlement Price" means, unless otherwise specified in the applicable Final Terms, in respect of any relevant day, the spot rate of exchange between CNY and the Equivalent Amount Settlement Currency on such day, appearing on the Equivalent Amount Settlement Price Source at the Equivalent Amount Settlement Valuation Time on such day (expressed as a number of units (or part units) of CNY for which one unit of the Equivalent Amount Settlement Currency can be exchanged), or if such rate is not available, the arithmetic mean (rounded, if necessary, to four decimal places (with 0.00005 being rounded upwards)) as determined by or on behalf of the Calculation Agent of the bid and offer CNY/Equivalent Amount Settlement Currency exchange rates provided by two or more leading dealers on a foreign exchange market (as selected by the Calculation Agent) at the Equivalent Amount Settlement Valuation Time on such day. If less than two leading dealers provide the Calculation Agent with bid and offer CNY/Equivalent Amount Settlement Currency exchange rates on such day, the Calculation Agent shall determine the Equivalent Amount Settlement Price acting in good faith and in a commercially reasonable manner.

"Equivalent Amount Settlement Price Source" means the price source specified in the applicable Final Terms.

"Equivalent Amount Settlement Valuation Time" means the time at which the Equivalent Amount Settlement Price Source publishes the Equivalent Amount Settlement Price.

"impossible" or "impossibility" in relation to a CNY Payment Disruption Event, shall include (but shall not be limited to) any act which, if done or performed by the Issuer (or any affiliate of the Issuer) would be or result in the breach of any applicable law, rule, or regulation.

"impractical" or "impracticality" means, in relation to a CNY Payment Disruption Event and in respect of any action to be taken by the Issuer, that the Issuer (or any of its Affiliates) would incur a materially increased amount of taxes, duties, expenses or fees (as compared with circumstances existing on the Trade Date) to perform such action.

If the Specified Currency specified in the applicable Final Terms is a Relevant Currency, "FX Settlement Disruption" will apply to the Notes, and:

- (i) If, on the second Business Day prior to the Disrupted Payment Date, the Calculation Agent (acting in good faith and in a commercially reasonable manner) determines that a FX Settlement Disruption Event has occurred and is subsisting, the Issuer shall give notice (a "FX Settlement Disruption Notice") to the Noteholders in accordance with Condition 12 as soon as reasonably practicable thereafter and, in any event, prior to the relevant Disrupted Payment Date.
- (ii) Following the occurrence of a FX Settlement Disruption Event:
  - (A) the date for payment of the relevant Disrupted Amount will be postponed to (i) the second Business Day following the date on which the Calculation Agent determines that a FX Settlement Disruption Event is no longer subsisting or if earlier (ii) the date falling thirty calendar days following the scheduled due date for payment of the relevant Disrupted Amount (the "FX Settlement Disruption Cutoff Date") which, for the avoidance of doubt, may be later than the scheduled Maturity Date; and
  - (B) (i) in the case of (A)(i) above, the Issuer will pay the relevant Disrupted Amount less FX Settlement Disruption Expenses (if any) in the Specified Currency specified in the applicable Final Terms or in the case of (A)(ii) above, in lieu of paying the relevant Disrupted Amount in the relevant Specified Currency, the Issuer will, subject to sub-paragraph (iii) below, convert the relevant Disrupted Amount into the FX Settlement Disruption Currency (using the FX Settlement Disruption Exchange Rate for the relevant Disrupted Payment Date) and will pay the relevant Disrupted Amount less the FX Settlement Disruption Expenses (if any) in the FX Settlement Disruption Currency on the FX Settlement Disruption Cut-off Date.
- (iii) If sub-paragraph (ii)(A)(ii) applies, the Calculation Agent will determine the FX Settlement Disruption Exchange Rate acting in good faith and in a commercially reasonable manner in accordance with the following procedures:
  - (A) the FX Settlement Disruption Exchange Rate shall be the arithmetic mean (rounded, if necessary, to four decimal places (with 0.00005 being rounded upwards)) as determined by or on behalf of the Calculation Agent of the bid and offer Specified Currency/FX Settlement Disruption Currency exchange rates provided by two or more leading dealers on a foreign exchange market (as selected by the Calculation Agent) on such day; or
  - (B) if fewer than two leading dealers provide the Calculation Agent with bid and offer Specified Currency/FX Settlement Disruption Currency exchange rates on such day, the Calculation Agent shall determine

the FX Settlement Disruption Exchange Rate acting in good faith and in a commercially reasonable manner.

- (iv) For the avoidance of doubt, no Interest Period will be adjusted as a result of the postponement of any interest payment pursuant to this Condition 4(a), and no additional interest will be paid in respect of any postponement of the date for payment.
- (v) For the avoidance of doubt, nothing contained in these "FX Settlement Disruption" provisions shall prevent the Issuer from determining that an Additional Disruption Event and/or Optional Additional Disruption Event has occurred, in which case, the provisions of Index Linked Condition 4 (in the case of Index Linked Notes), Index Linked Condition 11 (in the case of Custom Index Linked Notes), Share Linked Condition 4 (in the case of Share Linked Notes), Inflation Linked Condition 3.7 (in the case of Inflation Linked Notes), Commodity Linked Condition 7 (in the case of Commodity Linked Notes), Credit Linked Conditions Part A-1 Condition 2(d) and Part A-2 Condition 2(d) (in the case of Credit Linked Notes) or Foreign Exchange (FX) Rate Linked Condition 6 (in the case of Foreign Exchange (FX) Rate Linked Notes), as the case may be, shall prevail in the event of any conflict.
- (vi) For these purposes:

"Disrupted Amount" means the relevant Interest Amount, Final Redemption Amount or such other amount payable (if any);

"Disrupted Payment Date" means the due date for payment of the relevant Interest Amount, Final Redemption Amount or such other amount payable (if any);

"FX Settlement Disruption Currency" means USD;

"FX Settlement Disruption Event" means the occurrence of an event which makes it unlawful, impossible or otherwise impracticable to pay any Disrupted Amount in the Specified Currency on the scheduled due date for payment;

"FX Settlement Disruption Exchange Rate" means the rate of exchange between the Specified Currency (as specified in the applicable Final Terms) and the FX Settlement Disruption Currency, determined by the Calculation Agent in accordance with the provisions of sub-paragraph (iii) above;

"FX Settlement Disruption Expenses" means the sum of (i) the cost to the Issuer and/or its affiliates of unwinding any hedging arrangements related to the Notes and (ii) any transaction, settlement or other costs and expenses arising directly out of the occurrence of a FX Settlement Disruption Event or the related payment of the Disrupted Amount, all as determined by the Calculation Agent acting ingood faith and in a commercially reasonable manner; and

"Relevant Currency" means each of Emirati Dirhams ("AED"), Argentinian Pesos ("ARS"), Australian Dollars ("AUD"), Bermudan Dollars ("BMD"), Bulgarian Leva "(BGN"), Bahraini Dinars ("BHD"), Botswana Pula ("BWP"), Brazilian Reais ("BRL"), Canadian Dollars ("CAD"), Swiss Francs ("CHF"), Chilean Pesos ("CLP"), Czech Republic Korun ("CZK"), Danish Kroner ("DKK"), Great British Pounds ("GBP"), Ghanian Cedis ("GHS"), Hong Kong Dollars ("HKD"), Croatian Kuna ("KRJ"), Hungarian Forints ("HUF"), Indonesian Rupiah ("IDR"), Israeli Shekels ("ILS"), Icelandic Krónur ("ISK"), Jordanian Dinars ("JOD"), Japanese Yen ("JPY"), Kenyan Shillings ("KES"), Kuwaiti Dinars ("KWD"), Kazakhstani Tenges ("KZT"), Lebanese Pounds "(LBP"), Moroccan Dirhams ("MAD"), Mauritian Rupees ("MUR"), Mexican Pesos ("MXN"), Malaysian Ringgits ("MYR"), Namibian Dollars ("NAD"), Nigerian Naira ("NGN"), Norwegian Kroner ("NOK"), New Zealand Dollars ("NZD"), Omani Riyals ("OMR"), Peruvian Nuevos Soles ("PEN"), Philippine

Pesos ("PHP"), Polish Zloty ("PLN"), Qatari Riyals ("QAR"), Romanian Lei ("RON"), Russian Roubles ("RUB"), Saudi Riyals ("SAR"), Swedish Kronor ("SEK"), Singaporean Dollars ("SGD"), Thai Baht ("THB"), Tunisian Dinars ("TND"), Turkish Lire ("TRY") and South African Rand ("ZAR").

Payments of principal and interest (if any) in respect of Notes represented by any Global Note will be made in the manner specified above and otherwise in the manner specified in the relevant Global Note against presentation or surrender, as the case may be, of such Global Note at the specified office of any Paying Agent outside of the United States. A record of each payment made on such Global Note, distinguishing between any payment of principal and any payment of interest, will be made on such Global Note by the Paying Agent to which such Global Note is presented for the purpose of making such payment, and such record shall be *prima facie* evidence that the payment in question has been made.

\*Notwithstanding the foregoing, payments in respect of Bearer Notes denominated and payable in U.S. dollars will be made at the specified office of any Paying Agent in the United States if (a) the Issuer shall have appointed Paying Agents with specified offices outside the United States with the reasonable expectation that such Paying Agents would be able to make payment at such specified offices outside the United States of the full amount due on the Bearer Notes in the manner provided above when due, (b) payment of the full amount due at all such specified offices outside the United States is illegal or effectively precluded by exchange controls or other similar restrictions on payment or receipt of such amounts, and (c) such payment is then permitted by United States law, without involving, in the opinion of the Issuer, any adverse tax consequences to the Issuer.

Notwithstanding the foregoing, payments in respect of Notes denominated and payable in CNY will be made solely by transfer to a CNY bank account maintained in the CNY Settlement Centre(s) in accordance with prevailing rules and regulations.

The holder of the relevant Global Note shall be the only person entitled to receive payments in respect of Notes represented by such Global Note and the payment obligations of the Issuer will be discharged by payment to, or to the order of, the holder of such Global Note in respect of each amount so paid. Each of the persons shown in the records of Euroclear and/or Clearstream, Luxembourg or the CMU as the holder of a particular nominal amount of Notes must look solely to Euroclear and/or Clearstream, Luxembourg or the CMU, as the case may be, for his share of each payment so made by the Issuer to, or to the order of, the holder of the relevant Global Note. No person other than the holder of the relevant Global Note shall have any claim against the Issuer in respect of any payments due on that Global Note.

Fixed Rate Bearer Notes in definitive form should be presented for payment with all unmatured Coupons appertaining thereto (which expression shall include Coupons to be issued on exchange of Talons which will have matured on or before the relevant redemption date), failing which the full amount of any missing unmatured Coupon (or, in the case of payment not being made in full, that proportion of the full amount of such missing unmatured Coupon which the sum so paid bears to the total amount due) will be deducted from the sum due for payment. Any amount so deducted will be paid in the manner mentioned above against surrender of the relevant missing Coupon within a period of 10 years from the Relevant Date (as defined in Condition 6) for the payment of such sum due for payment, whether or not such Coupon has become void pursuant to Condition 9 or, if later, five years from the due date for payment of such Coupon. Upon any Fixed Rate Bearer Note becoming due and repayable prior to its Maturity Date, all unmatured Talons (if any) appertaining thereto will become void and no further Coupons will be issued in respect thereof.

Upon the due date for redemption of any Floating Rate Note, Index Linked Note, Share Linked Note, Inflation Linked Note, Commodity Linked Note, Fund Linked Note, Credit Linked Note, ETI Linked Note, Foreign Exchange (FX) Rate Linked Note, Underlying Interest Rate Linked Note or Hybrid Note in definitive bearer form all

unmatured Coupons relating to such Note (whether or not attached) shall become void and no payment shall be made in respect of them. Where any Floating Rate Note, Index Linked Note, Share Linked Note, Inflation Linked Note, Commodity Linked Note, Fund Linked Note, Credit Linked Note, ETI Linked Note, Foreign Exchange (FX) Rate Linked Note, Underlying Interest Rate Linked Note or Hybrid Note is presented for redemption without all unmatured Coupons appertaining thereto, payment of all amounts due in relation to such Note shall be made only against the provision of such indemnity of the Issuer.

If any date for payment of any amount in respect of any Note, Receipt or Coupon is not a Payment Day, then the holder thereof shall not be entitled to payment of the amount due until the next following Payment Day and shall not be entitled to any interest or other sum in respect of any such delay. If the due date for redemption of any interest bearing Note in definitive form is not a due date for the payment of interest relating thereto, interest accrued in respect of such Note from (and including) the last preceding due date for the payment of interest (or from the Interest Commencement Date) will be paid against surrender of such Note.

For these purposes, "Payment Day" means any day which (subject to Condition 9) is:

a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in:

- (A) the relevant place of presentation;
- (B) each Financial Centre (other than TARGET2 System) specified in the applicable Final Terms;
- (C) if TARGET2 System is specified as an Additional Financial Centre in the applicable Final Terms, a day in which the TARGET2 System is open;
- (D) in relation to any sum payable in euro, a day on which the TARGET2 System is open; and
- (E) in relation to any sum payable in CNY, a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in the CNY Settlement Centre(s).

On and after the Interest Payment Date on which the final Coupon comprised in any Coupon sheet matures, the Talon (if any) forming part of such Coupon sheet may be surrendered at the specified office of the Principal Paying Agent or any other Paying Agent in exchange for a further Coupon sheet including (if such further Coupon sheet does not include Coupons to, and including, the final date for the payment of interest due in respect of the Note to which it appertains) a further Talon, subject to the provisions of Condition 10. Each Talon shall, for the purposes of these Terms and Conditions, be deemed to mature on the Interest Payment Date on which the final Coupon comprised in the relative Coupon sheet matures.

If the determination of any amount (whether in respect of principal, interest or otherwise) due in respect of the Notes on an Interest Payment Date, Instalment Date, early redemption date or the Maturity Date (such date a "Scheduled Payment Date") is calculated by reference to the valuation of one or more Underlying Reference(s) and the date (or final date, as the case may be) for such valuation is postponed or delayed as provided in the Terms and Conditions or in the applicable Final Terms to a date (such date the "Delayed Date") falling after the day that is two Business Days preceding such Scheduled Payment Date, notwithstanding any provision to the contrary in the Terms and Conditions or in the applicable Final Terms, such Interest Payment Date, Instalment Date, early redemption date or the Maturity Date, as the case may be, shall be postponed to the day falling two Business Days following such Delayed Date and no interest or other amount shall be payable on the Notes in respect of such delay.

The names of the initial Principal Paying Agent and the other initial Paying Agents and their initial specified offices are set out in the applicable Final Terms. The Issuer reserves the right at any time to vary or terminate the appointment of any Paying Agent and to appoint additional or other Paying Agents and/or to approve any change in the specified office of any Paying Agent, provided that:

- (i) so long as any Notes are listed on any stock exchange, there will at all times be a Paying Agent, which may be the Principal Paying Agent (in the case of Bearer Notes) and a Transfer Agent, which may be the Registrar (in the case of Registered Notes) with a specified office in the place required by the rules and regulations of the relevant stock exchange; and
- (ii) there will at all times be a Principal Paying Agent and a Registrar; and
- (iii) there will at all times be a Paying Agent in a jurisdiction within continental Europe other than the jurisdiction of the Issuer; and
- (iv) so long as any Notes are cleared through CMU, there will at all times be appointed a CMU lodging agent or paying agent with a specified office in such place as required by the CMU.

In addition, the Issuer shall immediately appoint a Paying Agent having a specified office in New York City in the circumstances described in Condition 4(a) in the paragraph indicated by an asterisk. Any variation, termination, appointment or change shall only take effect (other than in the case of insolvency, when it shall be of immediate effect) after not less than 30 nor more than 45 days' prior notice shall have been given to the Noteholders in accordance with Condition 12.

Payments in respect of the Notes will be subject in all cases to (i) any fiscal or other laws and regulations applicable thereto in the place of payment, but without prejudice to Condition 6, (ii) any withholding or deduction required pursuant to Section 871(m) of the U.S. Internal Revenue Code of 1986 (the "Code"), and (iii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the Code or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof, or (without prejudice to the provisions of Condition 6) any law implementing an intergovernmental approach thereto.

# (b) Physical Delivery

- (A) Physical Delivery
  - (1) Asset Transfer Notices

In relation to Notes to be redeemed by delivery or (in the case of Credit Linked Notes) Delivery of the Entitlement(s), in order to obtain delivery or Delivery of the Entitlement in respect of any Note, the relevant Noteholder must:

- (X) if such Note is represented by a Global Note, the relevant Noteholder must deliver to Euroclear or Clearstream, Luxembourg (as applicable), with a copy to the Principal Paying Agent and any entity appointed by the Issuer to deliver or Deliver, as the case may be, the Entitlement on its behalf (the "Delivery Agent") not later than the close of business in each place of reception on the Cut-Off Date, a duly completed Asset Transfer Notice in the form set out in the Agency Agreement; and
- (Y) if such Note is in definitive form, the relevant Noteholder must deliver (i) if this Note is a Bearer Note, to any Paying Agent or (ii) if this Note is a Registered Note, to the Registrar or any Paying Agent, in each case, with a copy to the Principal Paying Agent and the Delivery Agent (as defined

above) not later than the close of business in each place of reception on the Cut-Off Date, a duly completed Asset Transfer Notice in the form set out in the Agency Agreement.

For the purposes hereof, "Cut-off Date" means the date specified as such in the applicable Final Terms or if not so specified (a) in respect of a Note that is not a Credit Linked Note, the third Business Day immediately preceding the Maturity Date or (b) in respect of a Credit Linked Note, the third Business Day immediately preceding the Physical Settlement Date (or, if earlier, the tenth Business Day following the NOPS Effective Date of the Notice of Physical Settlement).

Copies of the Asset Transfer Notice may be obtained during normal business hours from the specified office of the Registrar or any Paying Agent.

An Asset Transfer Notice may only be delivered (i) if such Note is represented by a Global Note, in such manner as is acceptable to Euroclear or Clearstream, Luxembourg, as the case may be, or (ii) if such Note is in definitive form, in writing.

If this Note is in definitive form, this Note must be delivered together with the duly completed Asset Transfer Notice.

The Asset Transfer Notice shall:

- specify the name, address and contact telephone number of the relevant Noteholder and the person from whom the Issuer or Delivery Agent may obtain details for the delivery or Delivery of the Entitlement;
- (ii) specify the series number of the Notes and the number of Notes which are the subject of such notice;
- (iii) in the case of Notes represented by a Global Note, specify the nominal amount of Notes which are the subject of such notice and the number of the Noteholder's account at the relevant Clearing System to be debited with such Notes and irrevocably instruct and authorise the relevant Clearing System to debit the relevant Noteholder's account with such Notes on or before the Delivery Date (being, in the case of Credit Linked Notes, as defined in the Credit Linked Conditions):
- (iv) include an undertaking to pay all Expenses and, in the case of Notes represented by a Global Note, an authority to the relevant Clearing System to debit a specified account of the Noteholder with the relevant Clearing System in respect thereof and to pay such Expenses;
- (v) include such details as are required for delivery or Delivery of the Entitlement which may include account details and/or the name and address of any person(s) into whose name evidence of the Entitlement is to be registered and/or any bank, broker or agent to whom documents evidencing the Entitlement are to be delivered or Delivered and specify the name and number of the Noteholder's account to be credited with any cash payable by the Issuer, including pursuant to Credit Linked Condition 4 (*Physical Settlement*), in respect of any cash amount constituting the Entitlement or any dividends relating to the Entitlement or as a result of the occurrence of a Settlement Disruption Event or a Failure to

Deliver and the Issuer electing to pay the Disruption Cash Redemption Amount or Failure to Deliver Redemption Amount, as applicable, or as a result of the Issuer electing to pay the Alternate Cash Redemption Amount;

- (vi) certify that the beneficial owner of each Note is not a U.S. person (as defined in the Asset Transfer Notice), the Note is not being redeemed within the United States or on behalf of a U.S. person and no cash, securities or other property have been or will be delivered within the United States or to, or for the account or benefit of, a U.S. person in connection with any redemption thereof;
- (vii) authorise the production of such certification in any applicable administrative or legal proceedings,

all as provided in the Agency Agreement.

If Condition 4(b)(B) applies, the form of Asset Transfer Notice required to be delivered will be different from that set out above. Copies of such Asset Transfer Notice may be obtained from the Registrar or any Paying Agent.

# (2) Verification of the Noteholder

In the case of Notes represented by a Global Note, upon receipt of an Asset Transfer Notice, the relevant Clearing System shall verify that the person delivering the Asset Transfer Notice is the holder of the Notes described therein according to its records. Subject thereto, the relevant Clearing System will confirm to the Principal Paying Agent the series number and number of Notes the subject of such notice, the relevant account details and the details for the delivery of the Entitlement of each Note. Upon receipt of such confirmation, the Principal Paying Agent will inform the Issuer and any Delivery Agent thereof. The relevant Clearing System will on or before the Delivery Date or (in the case of a Credit Linked Note) the Delivery Date (as defined in the Credit Linked Conditions), as the case may be, debit the securities account of the relevant Noteholder with the relevant Notes.

#### (3) Determinations and Delivery

Any determination as to whether an Asset Transfer Notice is duly completed and in proper form shall be made, in the case of Notes represented by a Global Note, by the relevant Clearing System or, in the case of Notes in definitive form, by the relevant Paying Agent or the Registrar, as the case may be, or in each case in consultation with the Principal Paying Agent, and shall be conclusive and binding on the Issuer, the Principal Paying Agent(s), any Delivery Agent and the relevant Noteholder. Subject as set out below, any Asset Transfer Notice so determined to be incomplete or not in proper form, or which is not copied to the Principal Paying Agent and any Delivery Agent immediately after being delivered or sent as provided in paragraph (1) above, shall be null and void.

If such Asset Transfer Notice is subsequently corrected to the satisfaction of, in the case of Notes represented by a Global Note, the relevant Clearing System, or, in the case of Notes in definitive form, by the relevant Paying Agent or the Registrar, as the case may be, or in each case in consultation with the Principal Paying Agent, it shall be deemed to be a new Asset Transfer Notice submitted at the time such correction was delivered as provided above.

No Asset Transfer Notice may be withdrawn after receipt thereof by the relevant Clearing System, the Registrar or a Paying Agent, as the case may be, as provided above. After delivery of an Asset Transfer Notice, the relevant Noteholder may not transfer the Notes which are the subject of such notice.

The Entitlement will be delivered at the risk of the relevant Noteholder, in the manner provided below on the date fixed for redemption (such date, subject to adjustment in accordance with this Condition, the "Delivery Date") or in the case of Credit Linked Notes Delivered at the risk of the relevant Noteholder, in the manner provided below on the Delivery Date (as defined in the Credit Linked Conditions), provided that the Asset Transfer Notice is duly delivered as provided above on or prior to the Cut-Off Date.

If a Noteholder fails to give an Asset Transfer Notice as provided herein with a copy to the Principal Paying Agent and the Delivery Agent, on or prior to the Cut-Off Date, then the Entitlement will be delivered or, as the case may be, Delivered as soon as practicable after the date fixed for redemption (in which case, such date of delivery shall be the Delivery Date) or (in the case of Credit Linked Notes) the original date fixed for delivery at the risk of such Noteholder in the manner provided below. For the avoidance of doubt, in such circumstances such Noteholder shall not be entitled to any payment, whether of interest or otherwise, as a result of such Delivery Date falling after the date fixed for redemption or the original date fixed for delivery, as applicable and no liability in respect thereof shall attach to the Issuer.

The Issuer (or any Delivery Agent on its behalf) shall at the risk of the relevant Noteholder, deliver or procure the delivery of the Entitlement for each Note or (in the case of Credit Linked Notes) Deliver the Deliverable Obligations, obligations and/or other assets comprising the Entitlement, in such commercially reasonable manner as the Calculation Agent shall acting in good faith and a commercially reasonable manner determine and notify to the person designated by the Noteholder in the relevant Asset Transfer Notice or in such manner as is specified in the applicable Final Terms. All costs, taxes, duties and/or expenses including stamp duty, stamp duty reserve tax and/or other costs, duties or taxes ("Expenses") arising from the delivery of the Entitlement or the Delivery of the Deliverable Obligations, obligations and/or other assets comprising the Entitlement, as the case may be, in respect of such Notes shall be for the account of the relevant Noteholder and no delivery of the Entitlement or the Delivery of the Deliverable Obligations, obligations and/or other assets comprising the Entitlement, as the case may be. shall be made until all Expenses have been paid to the satisfaction of the Issuer by the relevant Noteholder.

#### (4) General

If Aggregation is specified as applicable in the applicable Final Terms, Notes held by the same Noteholder will be aggregated for the purpose of determining the aggregate Entitlements in respect of such Notes. The Entitlement or the aggregate Entitlements in respect of the same Noteholder will be rounded down to the nearest whole unit of the Relevant Asset or each of the Relevant Assets, as the case may be, in such manner as the Calculation Agent shall determine acting in good faith and in a commercially reasonable manner. Therefore, fractions of the Relevant Asset or of each of the Relevant

Assets, as the case may be, will not be delivered and in lieu thereof a cash adjustment calculated by the Calculation Agent acting in good faith and in a commercially reasonable manner shall be paid to the Noteholder.

Following the Delivery Date of a Share or ETI Interest all dividends on the relevant Shares or ETI Interest to be delivered will be payable to the party that would receive such dividend according to market practice for a sale of the Shares or ETI Interests executed on the Delivery Date and to be delivered in the same manner as such relevant Shares or ETI Interests. Any such dividends to be paid to a Noteholder will be paid to the account specified by the Noteholder in the relevant Asset Transfer Notice as referred to in Condition 4(b)(A)(1).

For such period of time after delivery or Delivery of the Entitlement as the Issuer or any person acting on behalf of the Issuer shall continue to be the legal owner of the securities or Deliverable Obligations, obligations and/or other assets comprising the Entitlement (the "Intervening Period"), none of the Issuer, the Paying Agents, the Registrar, any Delivery Agent or any other person shall at any time (i) be under any obligation to deliver or procure delivery to any Noteholder any letter, certificate, notice, circular or any other document or, except as provided herein, payment whatsoever received by that person in respect of such securities, obligations or Deliverable Obligations, (ii) be under any obligation to exercise or procure exercise of any or all rights attaching to such securities. obligations or Deliverable Obligations or (iii) be under any liability to a Noteholder in respect of any loss or damage which such Noteholder may sustain or suffer as a result, whether directly or indirectly, of that person being registered during such Intervening Period as legal owner of such securities, obligations or Deliverable Obligations.

# (5) Settlement Disruption

The provisions of this Condition 4(b)(A)(5) apply to Notes other than Credit Linked Notes.

If, in the opinion of the Calculation Agent, delivery of the Entitlement using the method of delivery specified in the applicable Final Terms or such commercially reasonable manner as the Calculation Agent has determined is not practicable by reason of a Settlement Disruption Event (as defined below) having occurred and continuing on the Delivery Date, then the Delivery Date shall be postponed to the first following Settlement Business Day in respect of which there is no such Settlement Disruption Event, provided that, the Issuer may elect in its sole discretion to satisfy its obligations in respect of the relevant Note by delivering the Entitlement using such other commercially reasonable manner as it may select and in such event the Delivery Date shall be such day as the Issuer deems appropriate in connection with delivery of the Entitlement in such other commercially reasonable manner. For the avoidance of doubt, where a Settlement Disruption Event affects some but not all of the Relevant Assets comprising the Entitlement, the Delivery Date for the Relevant Assets not affected by the Settlement Disruption Event will be the originally designated Delivery Date. For so long as delivery of the Entitlement is not practicable by reason of a Settlement Disruption Event, then in lieu of physical settlement and notwithstanding any other provision hereof the Issuer may elect in its sole discretion to satisfy its obligations in respect of the relevant Note

by payment to the relevant Noteholder of the Disruption Cash Redemption Amount (as defined below) on the fifth Business Day following the date that notice of such election is given to the Noteholders in accordance with Condition 12. Payment of the Disruption Cash Redemption Amount will be made in such manner as shall be notified to the Noteholders in accordance with Condition 12. The Calculation Agent shall give notice as soon as practicable to the Noteholders in accordance with Condition 12 that a Settlement Disruption Event has occurred. No Noteholder shall be entitled to any payment in respect of the relevant Note in the event of any delay in the delivery of the Entitlement due to the occurrence of a Settlement Disruption Event and no liability in respect thereof shall attach to the Issuer.

For the purposes hereof:

"Disruption Cash Redemption Amount", in respect of any relevant Note, shall be the fair market value of such Note (taking into account, where the Settlement Disruption Event affected some but not all of the Relevant Assets comprising the Entitlement and such non affected Relevant Assets have been duly delivered as provided above, the value of such Relevant Assets) less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements, all as determined by the Issuer acting in good faith and in a commercially reasonable manner;

"Settlement Business Day" has the meaning specified in the applicable Final Terms; and

"Settlement Disruption Event" means, in the opinion of the Calculation Agent, an event beyond the control of the Issuer as a result of which the Issuer cannot make delivery of the Relevant Asset(s) using the method specified in the applicable Final Terms.

(6) Failure to Deliver due to Illiquidity

The provisions of this Condition 4(b)(A)(6) apply to the Notes other than Credit Linked Notes.

If "Failure to Deliver due to Illiquidity" is specified as applying in the applicable Final Terms and in the opinion of the Calculation Agent, it is impossible or impracticable to deliver, when due, some or all of the Relevant Assets (the "Affected Relevant Assets") comprising the Entitlement, where such failure to deliver is due to illiquidity in the market for the Relevant Assets (a "Failure to Deliver due to Illiquidity"), then:

- subject as provided elsewhere in the Terms and Conditions, any Relevant Assets which are not Affected Relevant Assets, will be delivered on the originally designated date of redemption in accordance with this Condition 4(b); and
- (ii) in respect of any Affected Relevant Assets, in lieu of physical settlement and notwithstanding any other provision hereof the Issuer may elect in its sole discretion to satisfy its obligations in respect of the relevant Note by payment to the relevant Noteholder of the Failure to Deliver Redemption Amount (as defined below) on the fifth Business Day following the date that notice of such election is given to the Noteholders in accordance with Condition 12. Payment of the Failure to Deliver Redemption Amount will be made in such

manner as shall be notified to the Noteholders in accordance with Condition 12. The Calculation Agent shall give notice as soon as practicable to the Noteholders in accordance with Condition 12 that the provisions of this Condition 4(b)(A)(6) apply.

For the purposes hereof, "Failure to Deliver Redemption Amount" in respect of any relevant Note shall be the fair market value of such Note (taking into account, the Relevant Assets comprising the Entitlement which have been duly delivered as provided above, the value of such Relevant Assets), less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements, all as determined by the Issuer acting in good faith and in a commercially reasonable manner.

(7) Additional Provisions for Credit Linked Notes

In the case of Credit Linked Notes, the provisions contained in Annex 7 – "Additional Terms and Conditions for Credit Linked Notes" shall apply.

# (B) Variation of Settlement

- (i) If the applicable Final Terms indicate that the Issuer has an option to vary settlement in respect of the Notes, the Issuer may in respect of each such Note, elect not to pay the relevant Noteholders the Final Redemption Amount or to deliver or procure delivery of the Entitlement to the relevant Noteholders, as the case may be, but, in lieu thereof to deliver or procure delivery of the Entitlement or make payment of the Final Redemption Amount on the Maturity Date to the relevant Noteholders, as the case may be. Notification of such election will be given to Noteholders in accordance with Condition 12.
- (ii) If specified in the applicable Final Terms, the Issuer shall, in respect of each Note, in lieu of delivering or procuring the delivery of the Entitlement to the relevant Noteholders, make payment of the Final Redemption Amount on the Maturity Date to the relevant Noteholders.
- (C) Issuer's Option to Substitute Assets or to pay the Alternate Cash Redemption Amount

Notwithstanding any provision of these Conditions to the contrary, the Issuer may in respect of such Notes, if the Calculation Agent determines (acting in good faith and in a commercially reasonable manner) that the Relevant Asset or Relevant Assets, as the case may be, comprises shares or ETI Interests which are not freely tradable, elect either (i) to substitute for the Relevant Asset or the Relevant Assets, as the case may be, an equivalent value (as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner) of such other shares or ETI Interests which the Calculation Agent determines, acting in good faith and in a commercially reasonable manner, are freely tradable (the "Substitute Asset" or the "Substitute Assets", as the case may be) or (ii) not to deliver or procure the delivery of the Entitlement or the Substitute Asset or Substitute Assets, as the case may be, to the relevant Noteholders, but in lieu thereof to make payment to the relevant Noteholder on the Delivery Date of an amount equal to the fair market value of the Entitlement on the Valuation Date as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner by reference to such sources as it considers appropriate (the "Alternate Cash Redemption Amount"). Notification of any such election will be given to Noteholders in accordance

with Condition 12 and in the event that the Issuer elects to pay the Alternate Cash Redemption Amount such notice shall give details of the manner in which such amount shall be paid.

For purposes hereof, a "freely tradable" share or an ETI Interest shall mean (i) with respect to the United States, a share or an ETI Interest, as the case may be, which is registered under the Securities Act or is not a restricted security under the Securities Act and which is not purchased from the issuer of such share or an ETI Interest, as the case may be, and not purchased from an affiliate of the issuer of such share or an ETI Interest, as the case may be, or which otherwise meets the requirements of a freely tradable share or an ETI Interest, as the case may be, for purposes of the Securities Act, in each case, as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner or (ii) with respect to any other jurisdiction, a share or an ETI Interest, as the case may be, not subject to any legal restrictions on transfer in such jurisdiction.

# (D) Rights of Noteholders and Calculations

None of the Issuer, the Calculation Agent, any Delivery Agent and the Agents shall have any responsibility for any errors or omissions in any calculation or determination in respect of the Notes.

The purchase of Notes does not confer on any holder of such Notes any rights (whether in respect of voting, distributions or otherwise) attaching to any Relevant Asset.

## (E) Commodity Linked Notes

Commodity Linked Notes shall not be redeemed by physical delivery and the provisions of this Condition 4(b) shall not apply to Commodity Linked Notes.

# 5. Redemption and Purchase

## (a) Final Redemption

Unless previously redeemed or purchased and cancelled as provided below, each Note will be redeemed by the Issuer at its relevant Final Redemption Amount on the Maturity Date specified in the applicable Final Terms or, if Physical Settlement is specified as applicable in the applicable Final Terms (each such Note a "**Physical Delivery Note**") by delivery of the Entitlement (as provided in Condition 4(b) above) or (in the case of a Credit Linked Note) at the relevant amount and/or by delivery as specified in the Credit Linked Conditions. This Note may not be redeemed other than in accordance with these Conditions.

The "Final Redemption Amount" in respect of each nominal amount of Notes equal to the Calculation Amount shall be an amount equal to:

(i) Calculation Amount x the percentage or (ii) the Final Payout, as specified in the applicable Final Terms,

Provided That if the product of the Final Payout is zero, no amount shall be payable on final redemption of the Note.

The "Entitlement" shall be a quantity of the Relevant Asset(s) equal to the Entitlement Amount specified in the applicable Final Terms or (in the case of a Credit Linked Note) the relevant obligations and/or assets as specified in the Credit Linked Conditions.

# (b) Redemption for Taxation Reasons

(i) If the Issuer would, as a result of any change in, or in the official interpretation or administration of, any laws or regulations of France or any other authority thereof or therein be required to pay additional amounts as provided in Condition 6 (a "Withholding Tax Event"), the Issuer may at its option at any

time (in the case of Notes other than Floating Rate Notes) or on any Interest Payment Date (in the case of Floating Rate Notes) but subject, in the case of Subordinated Notes, to paragraph (n) (Conditions to redemption of Subordinated Notes prior to Maturity Date) below, on giving not more than 45 nor less than 30 days' notice to the Noteholders (in accordance with Condition 12) which notice shall be irrevocable, redeem all, but not some only, of the Notes at their Early Redemption Amount (as defined below) together with interest accrued to the date fixed for redemption, provided that the due date for redemption of which notice hereunder may be given shall be no earlier than the latest practicable date upon which the Issuer could make payment without withholding for such taxes.

- If the Issuer would, on the next due date for payment of any amount in (ii) respect of the Notes, be prevented by French law from making such payment notwithstanding the undertaking to pay additional amounts as provided in Condition 6 (a "Gross-Up Event"), then the Issuer, upon prior notice to the Principal Paying Agent may in the case of Subordinated Notes subject, to paragraph (n) (Conditions to redemption of Subordinated Notes prior to Maturity Date) below, or shall in the case of Senior Notes, at any time (in the case of Notes other than Floating Rate Notes) or on any Interest Payment Date (in the case of Floating Rate Notes) redeem all, but not some only, of the Notes then outstanding at their Early Redemption Amount (as defined below) together with interest accrued to the date fixed for redemption, upon giving not less than 7 nor more than 45 days' prior notice to the Noteholders (in accordance with Condition 12), provided that the due date for redemption of which notice hereunder shall be given shall be no earlier than the latest practicable date on which the Issuer could make payment of the full amount of interest payable in respect of the Notes or, if such date is already past, as soon as practicable thereafter.
- (c) Redemption at the Option of the Issuer (Issuer Call)

If Issuer Call is specified in the applicable Final Terms, the Issuer may, subject in the case of Subordinated Notes, to paragraph (n) (Conditions to redemption of Subordinated Notes prior to Maturity Date) below, having given not less than the minimum notice period nor more than the maximum notice period specified in the applicable Final Terms (the "Notice Period") notice to the Noteholders in accordance with Condition 12 (which notice shall be irrevocable and shall specify the date fixed for redemption), redeem all or some only of the Notes then outstanding at the Optional Redemption Amount on any Optional Redemption Date specified in, the applicable Final Terms together, if appropriate, with interest accrued to (but excluding) the relevant Optional Redemption Date.

The "Optional Redemption Amount" in respect of each nominal amount of Notes equal to the Calculation Amount shall be an amount calculated by the Calculation Agent equal to:

(i) Calculation Amount x the percentage or (ii) the Call Payout, as specified in the applicable Final Terms,

Provided that if the product of the Call Payout is zero, no amount shall be payable on redemption of such Note.

Any partial redemption must be of a nominal amount equal to the Minimum Redemption Amount or a Higher Redemption Amount. In the case of a partial redemption of Notes, the Notes to be redeemed ("Redeemed Notes") will (i) in the case of Redeemed Notes represented by definitive Notes be selected individually by lot, not more than 30 days prior to the date fixed for redemption (such date of selection being hereinafter called the "Selection Date") and (ii) in the case of Redeemed Notes represented by a Global Note, be selected in accordance with the rules of Euroclear and/or Clearstream, Luxembourg, (to be reflected in the records of

Euroclear and Clearstream, Luxembourg as either a pool factor or a reduction in nominal amount, at their discretion). In the case of Redeemed Notes represented by definitive Notes, a list of the serial numbers of such Redeemed Notes will be published in accordance with Condition 12 not less than 15 days prior to the date fixed for redemption. The aggregate nominal amount of Redeemed Notes represented by definitive Notes shall bear the same proportion to the aggregate nominal amount of all Redeemed Notes as the aggregate nominal amount of definitive Notes outstanding bears to the aggregate nominal amount of the Notes outstanding, in each case on the Selection Date, provided that such first mentioned nominal amount shall, if necessary, be rounded downwards to the nearest integral multiple of the Specified Denomination, and the aggregate nominal amount of Redeemed Notes represented by a Global Note shall be equal to the balance of the Redeemed Notes.

In the case of Subordinated Notes, no redemption at the option of the Issuer will be permitted prior to five years from the date of issue thereof, except as described in Condition 5(n) (Conditions to redemption of Subordinated Notes prior to Maturity Date).

## (d) Redemption at the Option of the Noteholders (Noteholder Put)

In the case of Subordinated Notes, no redemption of the Notes at the option of the Noteholder is permitted. If Noteholder Put is specified in the applicable Final Terms and provided that this Note is not a Subordinated Note, upon a Noteholder giving to the Issuer in accordance with Condition 12 not less than the minimum notice period nor more than the maximum notice period specified in the applicable Final Terms (the "Notice Period") notice the Issuer will, upon the expiry of such notice, redeem, subject to, and in accordance with, the terms specified in the applicable Final Terms, in whole (but not in part), such Note at the Optional Redemption Amount on the Optional Redemption Date specified in the applicable Final Terms, together, if appropriate, with interest accrued to (but excluding) the Optional Redemption Date.

The "Optional Redemption Amount" in respect of each nominal amount of Notes equal to the Calculation Amount shall be an amount calculated by the Calculation Agent equal to:

(i) Calculation Amount x the percentage or (ii) the Put Payout, as specified in the applicable Final Terms,

Provided that if the product of the Put Payout is zero, no amount shall be payable on redemption of such Note.

If this Note is in definitive form and held outside Euroclear and Clearstream, Luxembourg or the CMU, to exercise the right to require redemption of this Note the relevant Noteholder must deliver at the specified office of the Registrar or, as the case may be, any Paying Agent at any time during normal business hours of such Registrar or Paying Agent falling within the Notice Period, a duly completed and signed notice of exercise in the form (for the time being current) obtainable from any specified office of the Registrar or any Paying Agent (a "Put Notice") and in which the Noteholder must specify a bank account (or, if payment is required to be made by cheque, an address) to which payment is to be made under this Condition, accompanied by this Note or evidence satisfactory to the Registrar or the Paying Agent concerned that this Note will, following delivery of the Put Notice, be held to its order or under its control in accordance with the Agency Agreement. If this Note is represented by a Global Note or is in definitive form and held through Euroclear or Clearstream, Luxembourg or the CMU, to exercise the right to require redemption of this Note the relevant Noteholder must, within the Notice Period, give notice to the Registrar or Paying Agent or the CMU Lodging Agent concerned of such exercise in accordance with the standard procedures of Euroclear and Clearstream, Luxembourg or the CMU (which may include notice being given on his instruction by Euroclear or Clearstream, Luxembourg or the CMU Lodging Agent or any common depositary or common safekeeper, as the case may be, for them to the Registrar or Paying Agent by electronic means) in a form acceptable to Euroclear and Clearstream, Luxembourg or the CMU from time to time and, if this Note is represented by a Global Note, at the same time present or procure the presentation of the relevant Global Note to the Agent for notation accordingly.

Any Put Notice given by a Noteholder pursuant to this paragraph shall be irrevocable except where prior to the due date of redemption an Event of Default shall have occurred and be continuing in which event such Noteholder, at its option, may elect by notice to the Issuer to withdraw the notice given pursuant to this paragraph and instead to declare such Note forthwith due and payable pursuant to Condition 8.

(e) Optional Redemption of Subordinated Notes upon the occurrence of a Capital Event

Upon the occurrence of a Capital Event (as defined below), the Issuer may (at its option but subject to paragraph (n) (Conditions to redemption of Subordinated Notes prior to Maturity Date) below) at any time subject to having given no less than thirty (30) nor more than forty five (45) calendar days' notice to the Noteholders in accordance with Condition 12 (Notices) (which notice shall be irrevocable), redeem the Subordinated Notes in whole, but not in part, at their Redemption Amount, together with all interest accrued to the date fixed for redemption.

"BRRD" means Directive 2014/59/EU of the Parliament and of the Council of 15 May 2014 establishing a framework for the recovery and resolution of credit institutions and investment firms as published in the Official Journal of the European Union on 12 June 2014, as amended from time to time or such other directive as may come in effect in the place thereof.

"Capital Event" means the determination by the Issuer, that as a result of a change in the Relevant Rules becoming effective on or after the Issue Date of the relevant Series of Subordinated Notes, which change was not reasonably foreseeable by the Issuer as at the Issue Date of the relevant Series of Subordinated Notes, it is likely that all or part of the aggregate outstanding nominal amount of the Subordinated Notes will be excluded from the Tier 2 Capital of the Group;

"CRD IV" means the Directive 2013/36/EU of the European Parliament and of the Council of 26 June 2013 on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms, as published in the Official Journal of the European Union on 27 June 2013, as amended from time to time or such other directive as may come into effect in place thereof.

"CRD IV Implementing Measures" means any regulatory capital rules implementing the CRD IV Directive or the CRR which may from time to time be introduced, including, but not limited to, delegated or implementing acts (regulatory technical standards) adopted by the European Commission, national laws and regulations, and regulations and guidelines issued by the Relevant Regulator, which are applicable to the Issuer and which prescribe the requirements to be fulfilled by financial instruments for inclusion in the regulatory capital of the Issuer;

"CRD IV Rules" means any or any combination of the CRD IV, the CRR and any CRD IV Implementing Measures;

"CRR" means the Regulation 2013/575 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms, as published in the Official Journal of the European Union on 27 June 2013, as amended from time to time or such other directive as may come into effect in place thereof.

"Relevant Regulator" means the European Central Bank and any successor or replacement thereto, or other authority having primary responsibility for the prudential oversight and supervision of the Issuer.

"Relevant Rules" means at any time the laws, regulations, requirements, guidelines and policies of the Relevant Regulator relating to capital adequacy applicable to the Issuer from time to time including, for the avoidance of doubt, applicable rules contained in, or implementing the CRD IV Rules and/or the BBRD.

"Tier 2 Capital" has the meaning given to it (or, if no longer used, any equivalent or successor term) in the Relevant Rules.

(f) Optional Redemption of Subordinated Notes upon the occurrence of a Tax Deduction Event

If by reason of any change in the French laws or regulations, or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations becoming effective on or after the Issue Date of the relevant Series of Subordinated Notes, the tax regime applicable to any interest payment under the Subordinated Notes is modified and such modification results in the amount of the interest payable by the Issuer under the Subordinated Notes that is tax-deductible by the Issuer for French corporate income tax (impôts sur les bénéfices des sociétés) purposes being reduced (a "Tax Deduction Event"), the Issuer may, subject to paragraph (n) (Conditions to redemption of Subordinated Notes prior to Maturity Date) below, at its option, at any time, subject to having given no less than thirty (30) nor more than forty five (45) calendar days' notice to the Principal Paying Agent and the Noteholders and the Couponholders (in accordance with Condition 12 (Notices)) redeem all, but not some only, of the relevant Series Subordinated Notes then outstanding at the Redemption Amount together with accrued interest (if any) thereon, provided that the due date for redemption of which notice hereunder may be given shall be no earlier than the latest practicable date on which the Issuer could make such payment with interest payable being tax deductible for French corporate income tax (impôts sur les bénéfices des sociétés) purposes to the same extent as it was on the Issue Date of the relevant Series of Subordinated Notes.

# (g) Early Redemption

For the purposes of paragraph (b) above, Condition 8 and any circumstances where the Notes are to be redeemed prior to their Maturity Date at their Early Redemption Amount (as defined below), each Note will be redeemed at an amount (the "Early Redemption Amount") calculated as follows, together, if appropriate, with interest accrued to (but excluding) the date fixed for redemption or (as the case may be) the date upon which such Note becomes due and repayable:

- (i) in the case of a Note (other than a Zero Coupon Note or a Note whose Early Redemption Amount is linked to an index, a formula or other Underlying Reference) with a Final Redemption Amount equal to its nominal amount, at the Final Redemption Amount thereof; or
- (ii) in the case of a Note (other than a Zero Coupon Note) with a Final Redemption Amount which is or may be lesser or greater than its nominal amount or which is payable in a Specified Currency other than that in which the Note is denominated or a Note whose interest, coupon or other interim payment is linked to an index, a formula or other Underlying Reference, at the percentage of the Calculation Amount specified in the applicable Final Terms or, if "Market Value less Costs" is specified in the applicable Final Terms at the fair market value less associated costs; or
- (iii) in the case of a Zero Coupon Note the Early Redemption Amount of which is not linked to an index, a formula or other Underlying Reference at an amount (the "Amortised Face Amount") equal to the sum of:
  - (A) the Reference Price specified in the applicable Final Terms; and
  - (B) the product of the Accrual Yield specified in the applicable Final Terms (compounded annually) being applied to the Reference Price

from (and including) the Issue Date to (but excluding) the date fixed for redemption or (as the case may be) the date upon which such Note becomes due and repayable.

Where such calculation is to be made for a period of less than a full year, it shall be made on the basis of a 360-day year consisting of 12 months of 30 days each and, in the case of an incomplete month, the number of days elapsed in such incomplete month or such other calculation basis as may be specified in the applicable Final Terms.

### (h) Purchases

In the case of Senior Notes: The Issuer may, but is not obliged to, at any time purchase Senior Notes (together with (in the case of definitive Bearer Notes of this Series) all unmatured Receipts or Coupons appertaining thereto) at any price in the open market or otherwise.

Unless indicated in the Final Terms, the Senior Notes so purchased by the Issuer may be held and resold in accordance with applicable laws and regulations or cancelled.

In the case of Subordinated Notes: The Issuer may, but is not obliged to, subject to paragraph (n) (*Conditions to redemption of Subordinated Notes prior to Maturity Date*) below, purchase Subordinated Notes (together with all unmatured Coupons appertaining thereto) at any price in the open market or otherwise.

Notwithstanding the above, the Issuer or any agent on its behalf shall have the right at all times to purchase Subordinated Notes for market making purposes provided that: (a) the prior written approval of the Relevant Regulator shall be obtained; and (b) the total principal amount of the Subordinated Notes so purchased does not exceed the lower of (i) ten (10) per cent. of the initial aggregate principal amount of the relevant Series of Subordinated Notes and any further notes issued under Condition 11 (Further Issues) and (ii) three (3) per cent. of the Tier 2 Capital of the Issuer from time to time outstanding. The Subordinated Notes so purchased by the Issuer may be held and resold in accordance with applicable laws and regulations.

#### (i) Cancellation

All Notes which are redeemed or purchased by the Issuer to be cancelled will forthwith be cancelled (together, in the case of definitive Bearer Notes, with all unmatured Coupons and Receipts presented therewith) and accordingly may not be re-issued or resold.

# (j) Instalments

Each Note in definitive form which is redeemable in instalments will be redeemed in the Instalment Amounts and on the Instalment Dates specified in the applicable Final Terms. All instalments (other than the final instalment) will be paid by surrender of, in the case of a definitive Bearer Note, the relevant Receipt (which must be presented with the Note to which it appertains) and, in the case of a definitive Registered Note, the relevant Note and issue of a new Note in the nominal amount remaining outstanding, all as more fully described in Condition 4.

#### (k) Late payment on Zero Coupon Notes

If the amount payable in respect of any Zero Coupon Note upon redemption of such Zero Coupon Note pursuant to paragraph (b), (c) or (d) above is improperly withheld or refused, the amount due and repayable in respect of such Zero Coupon Note shall be the amount calculated as provided in paragraph (g)(iii) above as though the references therein to the date fixed for redemption or the date upon which the Zero Coupon Note becomes due and repayable were replaced by references to the date which is the earlier of:

- (1) the date on which all amounts due in respect of the Zero Coupon Note have been paid; and
- the date on which the full amount of the moneys payable has been received by the Principal Paying Agent and notice to that effect has been given to the Noteholders in accordance with Condition 12.

### (I) Partly Paid Notes

Partly Paid Notes will be redeemed, whether at maturity, early redemption or otherwise in accordance with the provisions of this Condition 5 as amended or varied by the information specified in the applicable Final Terms.

### (m) Payout Switch

If Payout Switch is specified as applicable in the applicable Final Terms (i) if Payout Switch Election is specified as applicable in the applicable Final Terms, the Issuer may elect that or (ii) if Automatic Payout Switch is specified as applicable in the applicable Final Terms and an Automatic Payout Switch Event occurs, the Redemption/Payment Basis for the Notes will be amended (a "Payout Switch") from the Redemption/Payment Basis specified in the Final Terms to the Switched Payout specified in the applicable Final Terms on and after the Payout Switch Date specified in the applicable Final Terms. Notice of any Payout Switch will be given to Noteholders in accordance with Condition 12.

"Automatic Payout Switch Event" means that the SPS APS Value is (a) "greater than", (b) "equal to or greater than", (c) "less than" or (d) "less than or equal to", as specified in the applicable Final Terms, the Automatic Payout Switch Level, (x) on a SPS APS Valuation Date or (y) in respect of a SPS APS Valuation Period, as specified in the applicable Final Terms:

"Automatic Payout Switch Level" means the number, amount, level or percentage specified as such in the applicable Final Terms;

"SPS APS Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"SPS APS Valuation Date" means each Averaging Date, Pricing Date and/or Settlement Price Date specified as such in the applicable Final Terms; and

"SPS APS Valuation Period" means each period specific as such in the applicable Final Terms.

(n) Conditions to redemption of Subordinated Notes prior to Maturity Date

According to Articles 77 and 78 of the CRR, the Subordinated Notes may only be redeemed or purchased (as applicable) pursuant to paragraph (b)(i) (Redemption for Taxation Reasons- Withholding Tax Event), paragraph (b)(ii) (Redemption for Taxation Reasons- Gross-up Event), paragraph (c) (Redemption at the Option of the Issuer (Issuer Call)), paragraph (e) (Optional Redemption of Subordinated Notes upon the occurrence of a Capital Event), paragraph (f) (Optional Redemption of Subordinated Notes upon the occurrence of a Tax Deduction Event) or paragraph (h) (Purchases) (subject to the provisions set out in the second paragraph of the section relating to Subordinated Notes of paragraph (h)), as the case may be, if the Relevant Regulator has given its prior written approval to such redemption or purchase (as applicable) and the following conditions are met:

- (a) on or before such purchase or redemption of the Subordinated Notes, the Issuer replaces the Subordinated Notes with capital instruments of an equal or higher quality on terms that are sustainable for the Issuer's income capacity; or
- (b) the Issuer has demonstrated to the satisfaction of the Relevant Regulator that its Tier 1 Capital and Tier 2 Capital would, following such purchase or redemption, exceed the capital ratios required under the CRD IV Rules by a

margin that the Relevant Regulator may consider necessary on the basis set out in the CRD IV Rules for it to determine the appropriate level of capital of an institution.

In the case of redemption of the Subordinated Notes before five years after the date of issuance of the relevant Series of Notes if:

- (i) the conditions listed in paragraphs (a) or (b) above are met; and
- (ii) in the case of redemption due to the occurrence of a Capital Event, (i) the Relevant Regulator considers such change to be sufficiently certain and (ii) the Issuer demonstrates to the satisfaction of the Relevant Regulator that the Capital Event was not reasonably foreseeable at the time of the issuance of the relevant Series of Subordinated Notes; or
- (iii) in the case of redemption due to the occurrence of a Withholding Tax Event, a Tax Deduction Event or a Gross-up Event, the Issuer demonstrates to the satisfaction of the Relevant Regulator that such Withholding Tax Event, Tax Deduction Event or Gross-up Event is material and was not reasonably foreseeable at the time of issuance of the relevant Series of Subordinated Notes, and the Issuer has delivered a certificate signed by one of its senior officers to the Principal Paying Agent (and copies thereof will be available at the Principal Paying Agent's specified office during its normal business hours) not less than five (5) calendar days prior to the date set for redemption that such Withholding Tax Event, Tax Deduction Event or Gross-up Event has occurred or will occur no more than ninety (90) days following the date fixed for redemption, as the case may be.

"Tier 1 Capital" has the meaning given to it (or, if no longer used, any equivalent or successor term) in the Relevant Rules.

#### 6. Taxation

- (a) Withholding Taxes: All payments of principal, interest and other revenues by or on behalf of BNPP in respect of the Notes, Receipts or Coupons shall be made free and clear of, and without withholding or deduction for, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or on behalf of France or any political subdivision or any authority thereof or therein having power to tax unless such withholding or deduction is required by law.
- (b) Additional Amounts: In the event that any amounts are required to be deducted or withheld for, or on behalf of, any Tax Jurisdiction, the Issuer will, to the fullest extent then permitted by law, pay such additional amounts as shall result in receipt by the Noteholders or, if applicable, the Receiptholders and the Couponholders, as the case may be, of such amounts as would have been received by them had no such withholding or deduction been required, except that no such additional amounts shall be payable with respect to any Note, Receipt or Coupon, as the case may be:
  - (i) Other Connection: presented for payment by or on behalf of, a Noteholder or, if applicable, a Receiptholder or Couponholder, as the case may be, who is liable to such taxes, duties, assessments or governmental charges in respect of such Note, Receipt or Coupon by reason of his having some connection with a Tax Jurisdiction other than the mere holding of the Note, Receipt or Coupon; or
  - (ii) Presentation more than 30 days after the Relevant Date: presented more than 30 days after the Relevant Date except to the extent that the Noteholder or, if applicable, a Receiptholder or Couponholder, as the case may be, would have been entitled to such additional amounts on presenting it for

payment on the thirtieth such day assuming that day to have been a Payment Day (as defined in Condition 4(a)).

As used in these Conditions, "Relevant Date" in respect of any Note, Receipt or Coupon means the date on which payment in respect of it first becomes due or (if any amount of the money payable is improperly withheld or refused) the date on which payment in full of the amount outstanding is made or, in the case of materialised Notes (if earlier) the date seven days after that on which notice is duly given to the Noteholders that, upon further presentation of the Note, Receipt or Coupon being made in accordance with the Conditions, such payment will be made, provided that payment is in fact made upon such presentation.

References in these Conditions to (i) "principal" shall be deemed to include any premium payable in respect of the Notes, all Instalment Amounts, Final Redemption Amounts, redemption and/or settlement amounts payable under the Credit Linked Conditions, Early Redemption Amounts, Optional Redemption Amounts, Amortised Nominal Amounts and all other amounts in the nature of principal payable pursuant to Condition 6 or any amendment or supplement to it, (ii) "interest" shall be deemed to include all Interest Amounts and all other amounts payable pursuant to Condition 5 or any amendment or supplement to it and (iii) "principal" and/or "interest" shall be deemed to include any additional amounts that may be payable under this Condition.

(c) Certification of Non-Residency in France: Each Noteholder shall be responsible for supplying certification of non-French residency (a form of which shall be available at the specified offices of any of the Paying Agents or in such other form as may be required by the French tax authorities from time to time) in accordance with the relevant French tax provisions.

In these Terms and Conditions, Tax Jurisdiction means France or any political subdivision or any authority thereof or therein having power to tax.

#### 7. (a) Redenomination

Where redenomination is specified in the applicable Final Terms as being applicable, the Issuer may, without the consent of the Noteholders, the Receiptholders and the Couponholders, on giving prior notice to the Principal Paying Agent, Euroclear and Clearstream, Luxembourg and at least 30 days' prior notice to the Noteholders in accordance with Condition 12, elect that, with effect from the Redenomination Date specified in the notice, the Notes shall be redenominated in euro.

The election will have effect as follows:

- (i) the Notes and the Receipts shall be deemed to be redenominated into euro in the denomination of euro 0.01 with a principal amount for each Note and Receipt equal to the principal amount of that Note or Receipt in the Specified Currency, converted into euro at the Established Rate, provided that, if the Issuer determines, with the agreement of the Principal Paying Agent, that the then market practice in respect of the redenomination into euro of internationally offered securities is different from the provisions specified above, such provisions shall be deemed to be amended so as to comply with such market practice and the Issuer shall promptly notify the Noteholders, the stock exchange (if any) on which the Notes may be listed and the Paying Agents of such deemed amendments;
- (ii) save to the extent that an Exchange Notice has been given in accordance with paragraph (iv) below, the amount of interest due in respect of the Notes will be calculated by reference to the aggregate principal amount of Notes presented (or, as the case may be, in respect of which Coupons are presented) for payment by the relevant Noteholder and the amount of such payment shall be rounded down to the nearest euro 0.01;

- (iii) if definitive Notes are required to be issued after the Redenomination Date, they shall be issued at the expense of the Issuer in the denominations of euro 1,000, euro 10,000, euro 100,000 and (but only to the extent of any remaining amounts less than euro 1,000 or such smaller denominations as the Principal Paying Agent may approve) euro 0.01 and such other denominations as the Principal Paying Agent shall determine and notify to the Noteholders;
- (iv) if issued prior to the Redenomination Date, all unmatured Coupons denominated in the Specified Currency (whether or not attached to the Notes) will become void with effect from the date on which the Issuer gives notice (the "Exchange Notice") that replacement euro-denominated Notes, Receipts and Coupons are available for exchange (provided that such securities are so available) and no payments will be made in respect of them. The payment obligations contained in any Notes and Receipts so issued will also become void on that date although those Notes and Receipts will continue to constitute valid exchange obligations of the Issuer. New eurodenominated Notes, Receipts and Coupons will be issued in exchange for Notes, Receipts and Coupons denominated in the Specified Currency in such manner as the Principal Paying Agent may specify and as shall be notified to the Noteholders in the Exchange Notice. No Exchange Notice may be given less than 15 days prior to any date for payment of principal or interest on the Notes:
- (v) after the Redenomination Date, all payments in respect of the Notes, the Receipts and the Coupons, other than payments of interest in respect of periods commencing before the Redenomination Date, will be made solely in euro as though references in the Notes to the Specified Currency were to euro. Payments will be made in euro by credit or transfer to a euro account (or any other account to which euro may be credited or transferred) specified by the payee or, at the option of the payee, by a euro cheque;
- (vi) if the Notes are Fixed Rate Notes and interest for any period ending on or after the Redenomination Date is required to be calculated for a period ending other than on a Fixed Interest Date, it will be calculated by applying the Rate of Interest to each Specified Denomination, multiplying such sum by the applicable Day Count Fraction, and rounding the resultant figure to the nearest sub-unit (defined above) of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with applicable market convention;
- (vii) if the Notes are Floating Rate Notes, the applicable Final Terms will specify any relevant changes to the provisions relating to interest; and
- (viii) such other changes shall be made to these Conditions as the Issuer may decide, after consultation with the Principal Paying Agent, and as may be specified in the notice, to conform them to conventions then applicable to instruments denominated in euro.

# (b) Definitions

In these Conditions, the following expressions have the following meanings:

"Established Rate" means the rate for the conversion of the Specified Currency (including compliance with rules relating to roundings in accordance with applicable European Union regulations) into euro established by the Council of the European Union pursuant to Article 140 of the Treaty;

"euro" means the currency introduced at the start of the third stage of European economic and monetary union pursuant to the Treaty;

"Redenomination Date" means (in the case of interest bearing Notes) any date for payment of interest under the Notes or (in the case of Zero Coupon Notes) any date,

in each case specified by the Issuer in the notice given to the Noteholders pursuant to paragraph 7 above and which falls on or after the date on which the country of the Specified Currency first participates in the third stage of European economic and monetary union; and

"Treaty" means the Treaty on the Functioning of the European Union, as amended.

#### 8. Events of Default and Enforcement

#### (a) Events of Default

In the case of Senior Notes a Noteholder may give written notice to the Issuer and the Principal Paying Agent that the Note is, and it shall accordingly forthwith become, immediately due and repayable at its Early Redemption Amount, together, if appropriate, with interest accrued to the date of repayment, in any of the following events ("Events of Default"):

- the Issuer fails to pay any amount payable in respect of the Senior Notes or any of them when due and payable and such default is not remedied within 30 days after the relevant due date; or
- (ii) the Issuer fails to perform or observe any of its other obligations under the Notes and such default is not remedied within 45 days after notice of such default has been given to the Principal Paying Agent by any Noteholder; or
- (iii) BNPP ceases its payments, or a judgment is issued for the judicial liquidation (liquidation judiciaire) of BNPP or for a transfer of the whole of its business (cession totale de l'entreprise), or the Issuer is subject to similar proceedings, or, in the absence of legal proceedings, the Issuer makes a conveyance, assignment or other arrangement for the benefit of its creditors or enters into a composition with its creditors, or a resolution is passed by the Issuer for its winding-up or dissolution, except in connection with a merger or other reorganisation in which all of the Issuer's assets are transferred to, and all of the Issuer's debts and liabilities (including the Notes) are assumed by, another entity which continues the Issuer's activities.

# (b) Enforcement (Subordinated Notes)

In the case of Subordinated Notes a Noteholder may, upon written notice to the Principal Paying Agent given before all defaults have been cured, cause such Subordinated Notes to become due and payable, together with accrued interest thereon, if any, as of the date on which said notice is received by the Principal Paying Agent, in the event that an order is made or an effective resolution is passed for the liquidation (*liquidation judiciaire or liquidation amiable*) of the Issuer.

# 9. Prescription

Claims for payment of principal in respect of the Notes shall be prescribed upon the expiry of 10 years from the due date thereof and claims for payment of interest (if any) in respect of the Notes shall be prescribed upon the expiry of five years, from the due date thereof. There shall not be included in any Coupon sheet issued on exchange of a Talon any Coupon the claim for payment in respect of which would be void pursuant to this Condition 9 or Condition 4 above.

#### 10. Replacement of Notes, Receipts, Coupons and Talons

If any Note (including any Global Note), Receipt, Coupon or Talon is mutilated, defaced, stolen, destroyed or lost it may be replaced at the specified office of the Principal Paying Agent or the Registrar, as the case may be, upon payment by the claimant of the costs incurred in connection therewith and on such terms as to evidence and indemnity as the Issuer may require. Mutilated or defaced Notes, Receipts, Coupons or Talons must be surrendered before replacements will be issued. Cancellation and replacement of Notes, Receipts, Coupons or Talons shall be subject to compliance with such procedures as may be required under any applicable law and subject to any applicable stock exchange requirements.

#### 11. Further Issues

The Issuer shall be at liberty from time to time (subject, for Subordinated Notes, to the prior information of the Relevant Regulator) without the consent of the Noteholders, Receiptholders or Couponholders to create and issue further notes having terms and conditions the same as the Notes or the same in all respects save for the Issue Date, the Issue Price, the amount and date of the first interest payment thereon (if any) and/or the date from which interest starts to accrue (if any), such further notes being consolidated with and forming a single series with the Notes. For the purposes of French law, such further notes shall be assimilated (assimilables) to the Notes as regards their financial service provided that the terms of such further notes provide for such assimilation.

#### 12. Notices

- (a) All notices to the holders of Registered Notes will be valid if mailed to their registered addresses.
- (b) All notices regarding Notes, both Bearer and Registered, will be valid if published once (i) in a leading English language daily newspaper with general circulation in Europe (which is expected to be the Financial Times) or in the CNY Settlement Centre(s) (in the case of Notes denominated in CNY), and (ii) so long as the Notes of this Series are listed and admitted to trading on (A) Euronext Paris in a leading daily newspaper of general circulation in France (which is expected to be La Tribune or Les Échos) or (B) the Official List of the Luxembourg Stock Exchange and so long as the rules of that exchange so require, in a daily newspaper with general circulation in Luxembourg (which is expected to be the Luxemburger Wort or the Tageblatt) or on the website of the Luxembourg Stock Exchange (www.bourse.lu). or (iii) in accordance with Articles 221-3 and 221-4 of the Règlement Général of the Autorité des marchés financiers and so long as such Notes are listed and admitted to trading on any Regulated Market, in a leading daily newspaper with general circulation in the city/ies where the Regulated Market on which such Notes is/are listed and admitted to trading. Any such notice shall be deemed to have been given on the date of such publication or, if published more than once or on different dates, on the date of the first such publication. Receiptholders and Couponholders will be deemed for all purposes to have notice of the contents of any notice given to the Noteholders of this Series in accordance with this Condition.
- (c) Until such time as any definitive Notes are issued, there may, so long as all the Global Note(s) for this Series (whether listed or not) is or are held in its or their entirety on behalf of Euroclear and Clearstream, Luxembourg, be substituted, in relation only to such Series, for such publication as aforesaid in Condition 12(b), the delivery of the relevant notice to Euroclear and Clearstream, Luxembourg for communication by them to the Noteholders except that if the Notes are listed on a stock exchange and the rules of that stock exchange so require, the relevant notice will in any event be published in a daily newspaper of general circulation in the place or places required by the rules of that stock exchange. Any such notice shall be deemed to have been given to the Noteholders on the second day after the day on which the said notice was given to Euroclear and Clearstream, Luxembourg.
- (d) Notices to be given by any Noteholder shall be in writing and given by lodging the same, together with the relative Note or Notes, with the Principal Paying Agent. Whilst any Notes are represented by a Global Note, such notice may be given by a Noteholder to the Principal Paying Agent via Euroclear and/or Clearstream, Luxembourg as the case may be, in such manner as the Principal Paying Agent and Euroclear and/or Clearstream, Luxembourg may approve for this purpose.
- (e) All notices given to Noteholders (irrespective of how given) shall also be delivered in writing to Euroclear and Clearstream, Luxembourg and, in the case of listed Notes, to the relevant stock exchange.
- (f) Until such time as any definitive Notes are issued, for so long as the Notes are represented by a Global Note and such Global Note is held on behalf of CMU, notices

to the Noteholders may be given by delivery of relevant notice to the CMU Lodging Agent for communication to the CMU participants or to the persons shown in a CMU Instrument Position Report issued by the CMU on the Business Day preceding the date of dispatch of such notice as holding interests in the Global Note. Any such notice shall be deemed to have been given to the Noteholders on the second Business Day after such notice has been sent.

### 13. Meetings of Noteholders, Modification and Waiver

The Agency Agreement contains provisions for convening meetings of the Noteholders to consider any matter affecting their interests, including the sanctioning by Extraordinary Resolution of a modification of the Notes, the Receipts, the Coupons or any provisions of the Agency Agreement. Such a meeting may be convened by the Issuer or Noteholders holding not less than 5 per cent. in nominal amount of the Notes for the time being remaining outstanding. The quorum at any such meeting for passing an Extraordinary Resolution is one or more persons holding or representing not less than 50 per cent. in nominal amount of the Notes for the time being outstanding, or at any adjourned meeting one or more persons being or representing Noteholders whatever the nominal amount of the Notes so held or represented, except that at any meeting the business of which includes the modification of certain provisions of the Notes, Receipts or Coupons (including modifying the date of maturity of the Notes or any date for payment of interest thereof, reducing or cancelling the amount of principal or the rate of interest payable in respect of the Notes or altering the currency of payment of the Notes, Receipts or Coupons), the necessary quorum for passing an Extraordinary Resolution will be one or more persons holding or representing not less than two-thirds, or at any such adjourned meeting not less than one-third, in nominal amount of the Notes for the time being outstanding. The Agency Agreement provides that (i) a resolution passed at a meeting duly convened and held in accordance with the Agency Agreement by a majority consisting of not less than three fourths of the votes cast on such resolution, (ii) a resolution in writing signed by or on behalf of the holders of not less than 90 per cent. in nominal amount of the Notes for the time being outstanding or (iii) consent given by way of electronic consents through the clearing systems (in a form satisfactory to the Principal Paying Agent) by or on behalf of the holders of not less than three fourths in nominal amount of the Notes for the time being outstanding shall, in each case, be effective as an Extraordinary Resolution of the Noteholders. In addition, in the case of an issue of Subordinated Notes, any proposed modification of any provision of the Notes (including a modification of the provisions as to subordination referred to in Condition 2(b)) can only be effected subject to the prior approval of the Relevant Regulator. An Extraordinary Resolution passed by the Noteholders will be binding on all the Noteholders, whether or not they are present at any meeting, and whether or not they voted on the resolution, and on all Receiptholders and Couponholders. Extraordinary Resolutions may also be passed in writing if signed by holders of not less than 90 per cent in nominal amount of the Notes.

The Principal Paying Agent and the Issuer may agree, without the consent of the Noteholders, Receiptholders or Couponholders, to:

- (a) any modification of the Notes (other than Subordinated Notes), the Receipts, the Coupons or the Agency Agreement which is not materially prejudicial to the interests of the Noteholders; or
- (b) any modification of the Notes, the Receipts, the Coupons or the Agency Agreement which is of a formal, minor or technical nature or to cure, correct or supplement any defective provision or is made to cure, correct or supplement a manifest or proven error or to comply with mandatory provisions of the law of the jurisdiction in which the Issuer is incorporated.

Any such modification shall be binding on the Noteholders, the Receiptholders and the Couponholders and any such modification shall be notified to the Noteholders in accordance with Condition 12 as soon as practicable thereafter.

# 14. Agents and Registrar

In acting under the Agency Agreement, the Agents will act solely as agents of each of the Issuer do not assume any obligations or relationship of agency or trust to or with the Noteholders, Receiptholders or Couponholders, except that (without affecting the obligations of the Issuer to the Noteholders, Receiptholders and Couponholders, to repay Notes and pay interest thereon) funds received by the Principal Paying Agent for the payment of the principal of or interest on the Notes shall be held by it in trust for the Noteholders and/or Receiptholders or Couponholders until the expiration of the relevant period of prescription under Condition 9. The Issuer will agree to perform and observe the obligations imposed upon it under the Agency Agreement. The Agency Agreement contains provisions for the indemnification of the Paying Agents and for relief from responsibility in certain circumstances, and entitles any of them to enter into business transactions with the Issuer and any of its subsidiaries without being liable to account to the Noteholders, Receiptholders or the Couponholders for any resulting profit.

# 15. Contracts (Rights of Third Parties) Act 1999

The Notes shall not confer any rights under the Contracts (Rights of Third Parties) Act 1999 to enforce any term of the Notes, but this does not affect any right or remedy of a third party which exists or is available apart from that Act.

### 16. Governing Law and submission to jurisdiction

### (a) Governing law

The Agency Agreement, the Deed of Covenant, the Notes (except for Condition 2(b), to the extent applicable, which is governed by, and shall be construed in accordance with French law), the Receipts and the Coupons and any non-contractual obligations arising out of or in connection with the Agency Agreement, the Deed of Covenant, the Notes (except as aforesaid), the Receipts and the Coupons are governed by, and shall be construed in accordance with, English law.

# (b) Submission to jurisdiction

The courts of England shall have jurisdiction to settle all disputes which may, directly or indirectly, arise out of or in connection with the Notes, the Receipts and/or the Coupons (including any disputes relating to any non-contractual obligations arising out of or in connection with the Notes, the Receipts and/or the Coupons) (a "Dispute") and the Issuer submits and each Noteholder (by its acquisition of a Note) is deemed to submit to the jurisdiction of the English courts. For the purposes of this Condition, the Issuer waives and each Noteholder (by its acquisition of a Note) is deemed to waive any objection to the English courts on the grounds that they are an inconvenient or inappropriate forum to settle any Dispute.

# (c) Appointment of Process Agent

The Issuer appoints BNP Paribas, London branch, currently of 10 Harewood Avenue, London NW1 6AA (Attention: the Loan Administration Department) as its agent for service of process, and undertakes that, in the event of BNP Paribas, London branch ceasing so to act or ceasing to be registered in England, it will appoint another person as its agent for service of process in England in respect of any proceedings and shall immediately notify the Noteholders in accordance with General Condition 12. Nothing herein shall affect the right to serve proceedings in any other manner permitted by law.

#### (d) Other documents

The Issuer has in the Agency Agreement and the Deed of Covenant submitted to the jurisdiction of the English courts and appointed an agent for service of process in terms substantially similar to those set out above.

### (e) Waiver of trial by jury

WITHOUT PREJUDICE TO CONDITION 16(b), THE ISSUER WAIVES ANY RIGHT IT MAY HAVE TO A JURY TRIAL OF ANY CLAIM OR CAUSE OF ACTION IN CONNECTION WITH THE NOTES, THE RECEIPTS AND THE COUPONS. THESE CONDITIONS MAY BE FILED AS A WRITTEN CONSENT TO A BENCH TRIAL.

#### TERMS AND CONDITIONS OF THE FRENCH LAW NOTES

The following are the terms and conditions of the French Law Notes (the "Notes") to be issued by BNP Paribas (the "Issuer") which will include the additional terms and conditions for payouts for Notes contained in Annex 1, the additional terms and conditions contained in Annex 2 in the case of Index Linked Notes, the additional terms and conditions contained in Annex 3 in the case of Share Linked Notes, the additional terms and conditions contained in Annex 4 in the case of Inflation Linked Notes, the additional terms and conditions contained in Annex 5 in the case of Commodity Linked Notes, the additional terms and conditions contained in Annex 6 in the case of Fund Linked Notes, the additional terms and conditions contained in Annex 7 in the case of Credit Linked Notes, the additional terms and conditions contained in Annex 8 in the case of ETI Linked Notes, the additional terms and conditions contained in Annex 8 in the case of Underlying Interest Rate Linked Notes which are subject to completion in accordance with the provisions of the applicable Final Terms for the purpose of a specific issue of Notes.

The Notes are issued with the benefit of a French law agency agreement (the "French Law Agency Agreement", which expression includes the same as it may be updated or supplemented from time to time) dated on or around 13 June 2016 and made between the Issuer, BNP Paribas Securities Services as principal paying agent, and, if specified in the applicable Final Terms, calculation agent (the "Principal Paying Agent" which expression shall include any successor as principal paying agent), BNP Paribas Arbitrage S.N.C. if specified in the Final Terms as calculation agent (together with BNP Paribas Securities Services each a "Calculation Agent" which expression shall include any other calculation agent specified in the applicable Final Terms) and the other paying agents named therein (together with the Principal Paying Agent, the "Paying Agents" which expression shall include any additional or successor paying agents).

The final terms for this Note (or the relevant provisions thereof) are set out in Part A of the Final Terms attached to or endorsed on this Note which complete these Terms and Conditions (the "Conditions") and, if this Note is a Note which is neither admitted to trading on a regulated market in the European Economic Area nor offered in the European Economic Area in circumstances where a prospectus is required to be published under the Prospectus Directive (an "Exempt Note"), may specify other terms and conditions which shall, to the extent so specified or to the extent inconsistent with the Conditions, replace or modify the Conditions for the purposes of this Note. References to the "applicable Final Terms" are, unless otherwise stated, to Part A of the Final Terms (or the relevant provisions thereof) attached to or endorsed on this Note.

The expression "**Prospectus Directive**" means Directive 2003/71/EC (as amended) and includes any relevant implementing measure in a relevant Member State of the European Economic Area.

As used herein, "Tranche" means Notes which are identical in all respects (including as to listing) and "Series" means each original issue of Notes together with any further issues which (a) are expressed to be consolidated and form a single series with the original issue and (b) have the same terms and conditions or terms and conditions which are the same in all respects save for the Issue Date, Issue Price, the amount and date of the first payment of interest thereon (if any) and/or the date from which interest (if any) starts to accrue and the expressions "Notes of the relevant Series" and "Noteholders of the relevant Series" and related expressions shall be construed accordingly.

Copies of the French Law Agency Agreement and the relevant Final Terms are available from the principal office of the Principal Paying Agent and the Paying Agents set out at the end of these Terms and Conditions.

Any reference herein to Euroclear France, Euroclear Bank S.A./N.V. ("Euroclear") and/or the depositary bank for Clearstream Banking société anonyme ("Clearstream, Luxembourg") shall, whenever the context so permits, be deemed to include a reference to any additional or alternative clearing system approved by the Issuer and the Principal Paying Agent.

### 1. Form, Denomination and Title

The Note is a Senior Note or a Subordinated Note as indicated in the applicable Final Terms. This Note is, to the extent specified in the applicable Final Terms, a Fixed Rate Note, a Fixed Rate (Resettable) Note, a Floating Rate Note, a Zero Coupon Note and/or a Note with interest

linked to one or more, or a combination of, underlying reference asset(s) or basis (bases) (each an "Underlying Reference(s)") specified in the applicable Final Terms ("Linked Interest Notes") such as an Index Linked Interest Note, a Share Linked Interest Note, an Inflation Linked Interest Note, a Commodity Linked Interest Note, a Fund Linked Interest Note, an ETI Linked Interest Note, a Foreign Exchange (FX) Rate Interest Linked Note, an Underlying Interest Rate Linked Interest Note or (in the case of a combination of underlying reference assets or bases) a Hybrid Interest Note or, subject to all applicable laws and regulations, any other type of Note depending on the Interest Basis specified in the applicable This Note may be an Index Linked Redemption Note, a Share Linked Redemption Note, an Inflation Linked Redemption Note, a Commodity Linked Redemption Note, a Fund Linked Redemption Note, a Credit Linked Note, an ETI Linked Redemption Note, a Foreign Exchange (FX) Rate Linked Redemption Note, an Underlying Interest Rate Linked Redemption Note, a Note with redemption linked to any combination of underlying reference assets or bases (a "Hybrid Redemption Note"), an Instalment Note, a Partly Paid Note or any combination thereof or, subject to all applicable laws and regulations, any other type of Note depending on the Redemption/Payment Basis specified in the applicable Final Terms.

If the Notes are Hybrid Interest Notes and/or Hybrid Redemption Notes and Hybrid Securities is specified as applicable in the applicable Final Terms, the terms and conditions of the Notes will be construed on the basis that in respect of each separate type of Underlying Reference, the relevant terms applicable to each such separate type of Underlying Reference will apply, as the context admits, separately and independently in respect of the relevant type of Underlying Reference, except as specified in the applicable Final Terms. "Hybrid Business Day" has the meaning given to such term in the applicable Final Terms.

### (a) Form of Notes:

The Notes are issued, as specified in the relevant Final Terms, in (x) bearer dematerialised form (au porteur) only, in which case they are inscribed in the books of Euroclear France (acting as central depositary) which shall credit the accounts of Euroclear France Account Holders (as defined below), in (y) registered dematerialised form (au nominatif) only and, in such case, at the option of the relevant Noteholder, in administered registered dematerialised form (au nominatif administré) in which case they will be inscribed in the accounts of the Euroclear France Account Holders designated by the relevant Noteholders or in (z) fully registered dematerialised form (au nominatif pur) inscribed in an account in the books of Euroclear France maintained by the registration agent (designated in the relevant Final Terms) acting on behalf of the Issuer (the "Registration Agent").

For the purpose of these Conditions, "Euroclear France Account Holder" means any authorised intermediary institution entitled to hold directly or indirectly accounts on behalf of its customers with Euroclear France, and includes Euroclear and Clearstream, Luxembourg.

The Notes shall constitute *obligations* within the meaning of Article L. 213-5 of the French Code monétaire et financier.

Unless this possibility is expressly excluded in the applicable Final Terms and to the extent permitted by applicable French law, the Issuer may at any time request from the central despositary indentification information of Noteholders of French Law Notes in bearer dematerialised form (*au porteur*) such as the name or the company name, nationality, date of birth or year of incorporation and mail address or, as the case may be, email address of such Noteholders.<sup>4</sup>

(b) **Denomination(s)**: Notes shall be issued in the specified denomination(s) as set out in the relevant Final Terms (the "**Specified Denomination(s)**"). The Notes shall be issued in one Specified Denomination only.

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The possibility for the Issuer of requesting from the central depositary identification information of Noteholders of French Law Notes in bearer dematerialised form (*au porteur*) such as the name or company name, nationality, date of birth or year of incorporation and mail address or, as the case may be, email address of such Noteholders is provided by the current draft *Ordonnance portant diverses dispositions de droit des sociétés prises en application de l'article 3 de la loi n° 2014-1 du 2 Janvier 2014 habilitant le Gouvernement á simplifier et sécuriser la vie des <i>entreprises*. This Ordonnance is scheduled to be adopted at the latest on 3 August 2014.

# (c) Title:

- (i) Title to the Notes will be evidenced in accordance with Articles L.211-3 et seq. and R.211-1 of the French Code monétaire et financier by book entries (inscriptions en compte). No physical document of title (including certificats représentatifs pursuant to Article R.211-7 of the French Code monétaire et financier) will be issued in respect of the Notes. Title to Notes issued in bearer form (au porteur) and in administered registered form (au nominatif administré) shall pass upon, and transfer of such Notes may only be effected through, registration of the transfer in the accounts of Euroclear France Account Holders. Title to Notes issued in fully registered form (au nominatif pur) shall pass upon, and transfer of such Notes may only be effected through, registration of the transfer in the accounts of the Issuer or the Registration Agent.
- (ii) Except as ordered by a court of competent jurisdiction or as required by law, the holder of any Note (as defined below) shall be deemed to be and may be treated as its absolute owner for all purposes, whether or not it is overdue and regardless of any notice of ownership, or an interest in it, any writing on it or its theft or loss and no person shall be liable for so treating the holder.
- (iii) In these Conditions, holder of Notes or holder of any Note or Noteholder means the person whose name appears in the account of the relevant Euroclear France Account Holder or the Issuer or the Registration Agent (as the case may be) as being entitled to such Notes.

### (d) Conversion and exchanges of notes

- (i) Notes issued in bearer dematerialised form (*au porteur*) may not be converted into Notes in registered dematerialised form, whether in fully registered form (*au nominatif pur*) or in administered registered form (*au nominatif administré*).
- (ii) Notes initially issued in registered form (*au nominatif*) only may not be converted into Notes in bearer dematerialised form (*au porteur*).
- (iii) Notes issued in fully registered dematerialised form (au nominatif pur) may, at the option of the Noteholder, be converted into Notes in administered registered dematerialised form (au nominatif administré), and vice versa. The exercise of any such option by such Noteholder shall be made in accordance with Article R.211-4 of the French Code monétaire et financier. Any such conversion shall be effected at the cost of such Noteholder.

#### 2. Status of the Notes

### (a) Status (Senior Notes)

If the Notes are "Senior Notes", the Notes and any interest relating thereto are direct, unconditional, unsecured and unsubordinated obligations of the Issuer and rank and will rank pari passu among themselves and at least pari passu with all other direct, unconditional, unsecured and unsubordinated indebtedness of the Issuer (save for statutorily preferred exceptions).

# (b) Status (Subordinated Notes)

The ranking of any Subordinated Notes issued under the Programme will be and may evolve as follows:

Condition 2(b)(i) will apply in respect of the Subordinated Notes for so long as any Existing Subordinated Note is outstanding. Upon redemption or repurchase and cancellation of all of the Existing Subordinated Notes in whole (the "Existing Subordinated Notes Redemption Event"), Condition 2(b)(ii) will automatically replace and supersede Condition 2(b)(i) in respect of all outstanding Subordinated Notes issued on and after 6 February 2015 without the need for any action from the Issuer.

(i) Prior to the Existing Subordinated Notes Redemption Event: If the Notes are "Subordinated Notes", the principal and interest of the Subordinated Notes will constitute direct, unconditional, unsecured and subordinated obligations of BNPP and

will rank *pari passu* among themselves and *pari passu* with all other present and future direct, unconditional, unsecured and ordinary subordinated indebtedness of BNPP. Subject to applicable law, in the event of the voluntary liquidation of BNPP, bankruptcy proceedings, or any other similar proceedings affecting BNPP, the rights of the holders in respect of principal and, interest to payment under the Subordinated Notes will be subordinated to the full payment of the unsubordinated creditors (including depositors) of BNPP and, subject to such payment in full, such holders will be paid in priority to *prêts participatifs* granted to BNPP, *titres participatifs* issued by BNPP and any deeply subordinated obligations of the Issuer (*obligations dites* "super subordonnées" i.e. engagements subordonnés de dernier rang). The Subordinated Notes are issued pursuant to the provisions of Article L. 228-97 of the French Code de Commerce.

(ii) As from the Existing Subordinated Notes Redemption Event: If the Notes are "Subordinated Notes", the principal and interest of the Subordinated Notes constitute and will constitute direct, unconditional, unsecured and subordinated obligations of BNPP and rank and will rank pari passu among themselves and pari passu with (a) any obligations or instruments of BNPP that constitute Tier 2 Capital and (b) any other obligations or instruments of BNPP that rank or are expressed to rank equally with the Subordinated Notes.

Subject to applicable law, in the event of the voluntary liquidation of BNPP, bankruptcy proceedings, or any other similar proceedings affecting BNPP, the rights of the holders in respect of principal and interest to payment under the Subordinated Notes will be:

- (A) subordinated to the full payment of:
  - (1) the unsubordinated creditors of BNPP; and
  - (2) Eligible Creditors of BNPP; and
- (B) paid in priority to any *prêts participatifs* granted to BNPP, *titres participatifs* issued by BNPP and any deeply subordinated obligations of BNPP (*obligations dites* "super subordonnées" i.e. engagements subordonnés de dernier rang).

The Subordinated Notes are issued pursuant to the provisions of Article L. 228-97 of the French *Code de Commerce*.

"Existing Subordinated Notes" means the Series listed below, provided that should any such Series be amended in any way which would result in allowing BNPP to issue subordinated notes ranking senior to such given Series, then such Series would be deemed to no longer constitute an Existing Subordinated Note.

ISIN Code: XS0070291876 XS0098330482 XS0111271267 XS0123523440 XS0142073419 XS0152588298 FR0010092189 XS0214573023 FR0010203240 FR0010517334 XS0320303943 XS0354181058 FR0000572646 XS1120649584 US05579T5G71 XS1046827405

"Eligible Creditors" means creditors holding subordinated claims that rank or are expressed to rank senior to the Subordinated Notes.

### (c) Waiver of Set-Off

Unless Waiver of Set-Off is specified as not applicable in the applicable Final Terms, and subject to applicable law, no Noteholder may exercise or claim any right of set-off, compensation or retention in respect of any amount owed to it by the Issuer arising under or in connection with the Notes and each Noteholder shall, by virtue of being the holder of any Note, be deemed to have waived to the extent permitted by applicable law all such rights of set-off, compensation and retention in respect of such Notes, both before and during any winding-up, liquidation or administration of the Issuer. Notwithstanding the provisions of the foregoing sentence, if any of the said rights and claims of any Noteholder against the Issuer is discharged by set-off, compensation or retention, such Noteholder will immediately pay an amount equal to the amount of such discharge to the Issuer or, in the event of winding-up or administration of the Issuer, the liquidator or, as applicable, the administrator of the Issuer.

#### 3. Interest and AER Rate

### (a) Interest on Fixed Rate Notes

Each Fixed Rate Note bears interest from (and including) the Interest Commencement Date at the rate(s) per annum equal to the Rate(s) of Interest. Interest will accrue in respect of each Interest Period (which expressions shall in these Terms and Conditions mean the period from (and including) an Interest Period End Date (or if none the Interest Commencement Date) to (but excluding) the next (or first) Interest Period End Date (each such latter date the "Interest Period End Final Date" for the relevant Interest Period)).

If the Fixed Rate Notes are specified in the applicable Final Terms as Resettable Notes, the Rate of Interest will initially be a fixed rate and will then be resettable as provided below:

The Rate of Interest in respect of an Interest Period will be as follows:

- (i) For each Interest Period falling in the period from (and including) the Interest Commencement Date to (but excluding) the First Reset Date, the Initial Rate of Interest;
- (ii) for each Interest Period falling in the period from (and including) the First Reset Date to (but excluding) the Second Reset Date or, if none, the Maturity Date, the First Reset Rate of Interest; and
- (iii) for each Interest Period in any Subsequent Reset Period thereafter, the Subsequent Reset Rate of Interest in respect of the relevant Subsequent Reset Period.

Interest will be payable in arrear on the Interest Payment Date(s) in each year up to (and including) the Maturity Date. If an Interest Payment Date falls after the Interest Period End Final Date in respect of the relevant Interest Period, no additional interest or other amount shall be payable as a result of such interest being payable on such later date. If a Business Day Convention is specified in the applicable Final Terms as applying to an Interest Period End Date or an Interest Payment Date and (x) if there is no numerically corresponding day in the calendar month in which an Interest Period End Date or Interest Payment Date, as the case may be, should occur or (y) if any Interest Period End Date or Interest Payment Date, as the case may be, would otherwise fall on a day which is not a Business Day, then, if the Business Day Convention specified is:

- the Following Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be postponed to the next day which is a Business Day; or
- (ii) the Modified Following Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event such Interest Period End Date or Interest Payment Date, as the case may be shall be brought forward to the immediately preceding Business Day; or

(iii) the Preceding Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be brought forward to the immediately preceding Business Day.

If no Business Day Convention is specified as applicable to an Interest Period End Date in the applicable Final Terms:

- (A) The amount of interest payable on each Interest Payment Date in respect of the Interest Period ending on (but excluding) the Interest Period End Final Date in respect of such Interest Period, will amount to the Fixed Coupon Amount; and
- (B) The amount of interest payable on any other Interest Payment Date will, if so specified in the applicable Final Terms, amount to the Broken Amount so specified.

Interest shall be calculated by applying the Rate of Interest to the aggregate outstanding nominal amount of the Fixed Rate Notes (or, if they are Partly Paid Notes, the aggregate amount paid up) and multiplying such sum by the applicable Day Count Fraction, and rounding the resultant figure to the nearest sub-unit of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with applicable market convention.

**sub-unit** means, with respect to any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, with respect to euro, means one cent.

### (b) Interest on Floating Rate Notes

(i) Interest Period End Dates and Interest Payment Dates

Each Floating Rate Note bears interest on its nominal amount (or, if it is a Partly Paid Note, in accordance with Condition 3(j)) or pays interest in respect of each Interest Period (which expression shall in these Terms and Conditions mean the period from (and including) an Interest Period End Date (or if none the Interest Commencement Date to (but excluding) the next (or first) Interest Period End Date (each such latter date the "Interest Period End Final Date" for the relevant Interest Period)). For the purposes of this Condition 3(b) "Interest Period End Date" shall mean either:

- (1) the specified Interest Period End Date(s) in each year specified in the applicable Final Terms; or
- if no Interest Period End Date(s) is/are specified in the applicable Final Terms, each date which falls the number of months or other period specified as the Specified Period in the applicable Final Terms after the preceding Interest Period End Date or, in the case of the first Interest Period End Date, after the Interest Commencement Date.

Interest will be payable in arrear on the Interest Payment Date(s) in each year up to (and including) the Maturity Date. If an Interest Payment Date falls after an Interest Period End Final Date in respect of the relevant Interest Period, no additional interest or other amount shall be payable as a result of such interest being payable on such later date.

If a Business Day Convention is specified in the applicable Final Terms as applying to an Interest Period End Date or an Interest Payment Date and (x) if there is no numerically corresponding day in the calendar month in which an Interest Period End Date or Interest Payment Date, as the case may be, should occur or (y) if any Interest Period End Date or Interest Payment Date, as the case may be, would otherwise fall on a day which is not a Business Day, then, if the Business Day Convention specified is:

(A) In any case where Specified Periods are specified in accordance with Condition 3(b)(i)(2) above, the Floating Rate Convention, such Interest Period End Date or Interest Payment Date, as the case may be, (i) in the case of (x) above, shall be the last day that is a Business Day in the relevant

month and the provisions of (B) below shall apply mutatis mutandis or (ii) in the case of (y) above, shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event (aa) such Interest Period End Date or Interest Payment Date, as the case may be, shall be brought forward to the immediately preceding Business Day and (bb) each subsequent Interest Period End Date or Interest Payment Date, as the case may be, shall be the last Business Day in the month which falls the Specified Period after the preceding applicable Interest Period End Date or Interest Payment Date, as the case may be, occurred; or

- (B) The Following Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be postponed to the next day which is a Business Day; or
- (C) The Modified Following Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event such Interest Period End Date or Interest Payment Date, as the case may be, shall be brought forward to the immediately preceding Business Day; or
- (D) The Preceding Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be brought forward to the immediately preceding Business Day.

# (ii) Rate of Interest

The Rate of Interest payable from time to time in respect of Floating Rate Notes will be determined in the manner specified in the applicable Final Terms.

(iii) Determination of Rate of Interest and Calculation of Interest Amount

The Principal Paying Agent will, on or as soon as practicable after each date on which the Rate of Interest is to be determined (the "Interest Determination Date"), determine the Rate of Interest (subject to any Minimum Interest Rate or Maximum Interest Rate specified in the applicable Final Terms) for the relevant Interest Period.

The Principal Paying Agent will calculate the amount of interest (the "Interest Amount") payable on the Notes for the relevant Interest Period by applying the Rate of Interest to the aggregate outstanding nominal amount of the Notes (or, if they are Partly Paid Notes, the aggregate amount paid up), and multiplying such sum by the Day Count Fraction specified in the applicable Final Terms and rounding the resultant figure to the nearest sub-unit (defined above) of the relevant Specified Currency, one half of such a sub-unit being rounded upwards or otherwise in accordance with applicable market convention.

### (iv) Linear Interpolation

Where Linear Interpolation is specified as applicable in respect of an Interest Period in the applicable Final Terms, the Rate of Interest for such Interest Period shall be calculated by the Principal Paying Agent by straight line linear interpolation by reference to two rates based on the relevant Reference Rate (where Screen Rate Determination is specified as applicable in the applicable Final Terms), the FBF Rate (if specified as applicable in the applicable Final Terms) or the relevant Floating Rate Option (where ISDA Determination is specified as applicable in the applicable Final Terms), one of which shall be determined as if the Designated Maturity were the period of time for which rates are available next shorter than the length of the relevant Interest Period and the other of which shall be determined as if the Designated Maturity were the period of time for which rates are available next longer than the length of the relevant Interest Period provided however that if there is no rate available for a period of time next shorter or, as the case may be, next longer, then the Principal Paying Agent shall determine such rate at such time and by reference to such sources as it determines appropriate.

"Designated Maturity" means (i) in relation to Screen Rate Determination, the period of time designated in the Reference Rate or (ii) in relation to FBF Determination, the period of time specified in the relevant FBF Rate.

### (c) Interest on Linked Interest Notes

(i) Interest Period End Dates and Interest Payment Dates

Each Linked Interest Note bears interest on its nominal amount (or, if it is a Partly Paid Note, in accordance with Condition 3(j)) or pays interest in respect of each Interest Period (which expression shall in these Terms and Conditions mean the period from (and including) an Interest Period End Date (or if none the Interest Commencement Date to (but excluding) the next (or first) Interest Period End Date (each such latter date the "Interest Period End Final Date" for the relevant Interest Period)). For the purposes of this Condition 1(b) "Interest Period End Date" shall mean either:

- (1) the specified Interest Period End Date(s) in each year specified in the applicable Final Terms; or
- (2) if no Interest Period End Date(s) is/are specified in the applicable Final Terms, each date which falls the number of months or other period specified as the Specified Period in the applicable Final Terms after the preceding Interest Period End Date or, in the case of the first Interest Period End Date, after the Interest Commencement Date.

Interest will be payable in arrear on the Interest Payment Date(s) in each year up to (and including) the Maturity Date. If an Interest Payment Date falls after an Interest Period End Final Date in respect of the relevant Interest Period, no additional interest or other amount shall be payable as a result of such interest being payable on such later date.

If a Business Day Convention is specified in the applicable Final Terms as applying to an Interest Period End Date or an Interest Payment Date and (x) if there is no numerically corresponding day in the calendar month in which an Interest Period End Date or Interest Payment Date, as the case may be, should occur or (y) if any Interest Period End Date or Interest Payment Date, as the case may be, would otherwise fall on a day which is not a Business Day, then, if the Business Day Convention specified is:

- (A) In any case where Specified Periods are specified in accordance with Condition 1(b)(iii)(2) above, the Floating Rate Convention, such Interest Period End Date or Interest Payment Date, as the case may be, (i)) in the case of (x) above, shall be the last day that is a Business Day in the relevant month and the provisions of (B) below shall apply mutatis mutandis or (ii) in the case of (y) above, shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event (aa) such Interest Period End Date or Interest Payment Date, as the case may be, shall be brought forward to the immediately preceding Business Day and (bb) each subsequent Interest Period End Date or Interest Payment Date, as the case may be, shall be the last Business Day in the month which falls the Specified Period after the preceding applicable Interest Period End Date or Interest Payment Date, as the case may be, occurred; or
- (B) The Following Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be postponed to the next day which is a Business Day; or
- (C) The Modified Following Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event such Interest Period End Date or Interest

Payment Date, as the case may be, shall be brought forward to the immediately preceding Business Day; or

(D) The Preceding Business Day Convention, such Interest Period End Date or Interest Payment Date, as the case may be, shall be brought forward to the immediately preceding Business Day.

### (ii) Rate of Interest

The Rate of Interest payable from time to time in respect of Linked Interest Notes will be the Coupon Rate determined in the manner specified in the applicable Final Terms which Coupon Rate may comprise one or more Additional Coupons determined in the manner specified in the applicable Final Terms.

(iii) Determination of Rate of Interest and Calculation of Interest Amount

The Calculation Agent will, on or as soon as practicable after each date on which the Rate of Interest is to be determined (the "Interest Determination Date"), determine the Rate of Interest (subject to any Minimum Interest Rate or Maximum Interest Rate specified in the applicable Final Terms) for the relevant Interest Period. The Calculation Agent will notify the Principal Paying Agent of the Rate of Interest for the relevant Interest Period as soon as practicable after calculating the same.

The Calculation Agent will calculate the amount of interest (the "Interest Amount") payable on the Notes for the relevant Interest Period by applying the Rate of Interest to the aggregate outstanding nominal amount of the Notes (or, if they are Partly Paid Notes, the aggregate amount paid up) and multiplying such sum by the Day Count Fraction specified in the applicable Final Terms and rounding the resultant figure to the nearest sub-unit (defined above) of the relevant Specified Currency, one half of such a sub-unit being rounded upwards or otherwise in accordance with applicable market convention.

# (d) ISDA, FBF and Screen Rate Determination

(i) ISDA Determination

Where ISDA Determination is specified in the applicable Final Terms as the manner in which a Rate of Interest or Rate is to be determined, such Rate of Interest or the Rate, as applicable, for each Interest Period will be the relevant ISDA Rate plus or minus (as indicated in the applicable Final Terms) the Margin (if any). For the purposes of this subparagraph(i), "ISDA Rate" for an Interest Period means a rate equal to the Floating Rate that would be determined by the Principal Paying Agent under an interest rate swap transaction if the Principal Paying Agent were acting as Calculation Agent for that swap transaction under the terms of an agreement incorporating the 2006 ISDA Definitions as published by the International Swaps and Derivatives Association, Inc. and as amended and updated as at the Issue Date of the first Tranche of the Notes (the "ISDA Definitions") and under which:

- (A) the Floating Rate Option is as specified in the applicable Final Terms;
- (B) the Designated Maturity is a period specified in the applicable Final Terms; and
- (C) the relevant Reset Date is either (x) if the applicable Floating Rate Option is based on the London interbank offered rate ("LIBOR") or on the Euro-zone inter-bank offered rate ("EURIBOR") for a currency, the first day of that Interest Period or (y) in any other case, as specified in the applicable Final Terms.

For the purposes of this sub-paragraph (iii), "Floating Rate", "Calculation Agent", "Floating Rate Option", "Designated Maturity" and "Reset Date" have the meanings given to those terms in the ISDA Definitions.

(ii) FBF Determination

Where so specified in the applicable Final Terms, interest will be payable on such dates, at such a rate (the "FBF Rate") and in such amounts, plus or minus (as indicated in the applicable Final Terms) the Margin (if any), as would have been payable (regardless of any event of default or termination event thereunder) by the Issuer if it had entered into an interest rate swap transaction governed by an agreement in the form of the Master Agreement relating to transactions on forward financial instruments (an "FBF Agreement"), as in effect on the date of issue of the Notes, published by the Fédération Bancaire Française and evidenced by a Confirmation (as defined in the FBF Agreement) with the holder of the relevant Note under which:

- (A) the Issuer was the Floating Amount Payer;
- (B) the Principal Paying Agent (as defined herein) was the Agent (as defined in the FBF Agreement) or as otherwise specified in the applicable Final Terms;
- (C) the Interest Commencement Date was the Transaction Date;
- (D) the lowest Specified Denomination was the Notional Amount;
- (E) the Interest Payment Dates were the Floating Amount Payment Dates; and
- (F) all other terms were as specified in the applicable Final Terms.

When the preceding sentence applies, in respect of each relevant Interest Payment Date:

- (1) the amount of interest determined for such Interest Payment Date will be the Interest Amount for the relevant Interest Period for the purposes of these Terms and Conditions as though determined under sub-paragraphs 3(b)(iii) or 3(c)(iii) above, as applicable;
- (2) the Rate of Interest for such Interest Period will be the Floating Rate (as defined in the FBF Agreement) determined by the Principal Paying Agent in accordance with the preceding sentence; and
- (3) the Principal Paying Agent or Calculation Agent, as applicable, will be deemed to have discharged its obligations under subparagraphs 3(b)(iii) or 3(c)(iii) above, as applicable, if it has determined the Rate of Interest and the Interest Amount payable on such Interest Payment Date in the manner provided in the preceding sentence.

#### (iii) Screen Rate Determination

- (A) Where Screen Rate Determination is specified in the applicable Final Terms as the manner in which Rate of Interest or Rate is to be determined, such Rate of Interest or Rate, as the case may be, for each Interest Period will, subject as provided below, be either:
  - (1) the offered quotation; or
  - the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the offered quotations,

(expressed as a percentage rate per annum) for the Reference Rate(s) which appears or appear, as the case may be, on the Relevant Screen Page (or such replacement page on that service which displays the information) as at the Specified Time indicated in the applicable Final Terms (which will be 11.00 a.m., London time, in the case of LIBOR, or Brussels time, in the case of EURIBOR) on the Interest Determination Date in question plus or minus (as indicated in the applicable Final Terms) the Margin (if any), all as determined by the Principal Paying Agent. If five or more of such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such lowest quotation, one only and the lowest (or, if there is more than one such lowest quotation, one only

- of such quotations) shall be disregarded by the Principal Paying Agent for the purpose of determining the arithmetic mean (rounded as provided above) of such offered quotations.
- (B) If the Relevant Screen Page is not available or if, in the case of Sub-Clause (A)(1), no offered quotation appears or, in the case of Sub-Clause (A)(2), fewer than three offered quotations appear, in each case as at the Specified Time, the Principal Paying Agent shall request each of the Reference Banks to provide the Principal Paying Agent with its offered quotation (expressed as a percentage rate per annum) for the Reference Rate at approximately the Specified Time on the Interest Determination Date in question. If two or more of the Reference Banks provide the Principal Paying Agent with offered quotations, the Rate of Interest or Rate, as the case may be, for the Interest Period shall be the arithmetic mean (rounded if necessary to the fifth decimal place with 0.000005 being rounded upwards) of the offered quotations plus or minus (as appropriate) the Margin (if any), all as determined by the Principal Paying Agent.
- If on any Interest Determination Date one only or none of the Reference (C) Banks provides the Principal Paying Agent with an offered quotation as provided in the preceding paragraph, the Rate of Interest or Rate, as the case may be, for the relevant Interest Period shall be the rate per annum which the Principal Paying Agent determines as being the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the rates, as communicated to (and at the request of) the Principal Paying Agent by the Reference Banks or any two or more of them, at which such banks were offered, at approximately the Specified Time on the relevant Interest Determination Date, deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate by leading banks in the inter-bank market applicable to the Reference Rate (which will be the London inter bank market, if the Reference Rate is LIBOR, or the Euro-zone inter-bank market, if the Reference Rate is EURIBOR) plus or minus (as appropriate) the Margin (if any) or, if fewer than two of the Reference Banks provide the Principal Paying Agent with offered rates, the offered rate for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, or the arithmetic mean (rounded as provided above) of the offered rates for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, at which, at approximately the Specified Time on the relevant Interest Determination Date, any one or more banks (which bank or banks is or are in the opinion of the Issuer suitable for the purpose) informs the Principal Paying Agent it is quoting to leading banks in the interbank market applicable to the Reference Rate (which will be the London inter-bank market, if the Reference Rate is LIBOR, or the Euro-zone interbank market, if the Reference Rate is EURIBOR) plus or minus (as appropriate) the Margin (if any), provided that, if the Rate of Interest or Rate, as the case may be, cannot be determined in accordance with the foregoing provisions of this paragraph, the Rate of Interest or Rate, as the case may be, shall be determined as at the last preceding Interest Determination Date (though substituting, where a different Margin is to be applied to the relevant Interest Period from that which applied to the last preceding Interest Period, the Margin relating to the relevant Interest Period in place of the Margin relating to that last preceding Interest Period).

### (e) **Definitions**

"Business Day" means a day which is both:

(a) a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign

currency deposits) in any Additional Business Centre specified in the applicable Final Terms; and

(b) either (A) in relation to any sum payable in a Specified Currency other than euro, a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in the principal financial centre of the country of the relevant Specified Currency (any such centre, an "Additional Business Centre" and which, if the Specified Currency is Australian dollars or New Zealand dollars shall be Sydney or Auckland, respectively), or (B) in relation to any sum payable in euro, a day (a "TARGET2 Settlement Day") on which the Trans-European Automated Real-Time Gross Settlement Express Transfer (TARGET2) System (the "TARGET2 System").

"Calculation Period" means each Interest Period, AER Calculation Period, FR Calculation Period, SPS Call Valuation Period or SPS Put Valuation Period, as applicable.

"Day Count Fraction" means, in respect of the calculation of a rate or an amount of interest for any Interest Period:

- (a) if "Actual/Actual (ICMA)' is specified in the applicable Final Terms:
  - (i) in the case of Notes where the number of days in the relevant period from (and including) the most recent Interest Period End Date (or, if none, the Interest Commencement Date) to (but excluding) the relevant payment date (the "Accrual Period") is equal to or shorter than the Determination Period during which the Accrual Period ends, the number of days in such Accrual Period divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Dates (as specified in the applicable Final Terms) that would occur in one calendar year; or
  - (ii) in the case of Notes where the Accrual Period is longer than the Determination Period during which the Accrual Period ends, the sum of:
    - (x) the number of days in such Accrual Period falling in the Determination Period in which the Accrual Period begins divided by the product of (a) the number of days in such Determination Period and (b) the number of Determination Dates (as specified in the applicable Final Terms) that would occur in one calendar year; and
    - (y) the number of days In such Accrual Period falling in the next Determination Period divided by the product of (a) the number of days in such Determination Period and (b) the number of Determination Dates that would occur in one calendar year;

"Determination Date(s)" means the date(s) specified in the applicable Final Terms:

"Determination Period" means each period from (and including) a Determination Date to but excluding the next Determination Date (including, where either the Interest Commencement Date or the Interest Period End Date is not a Determination Date, the period commencing on the first Determination Date prior to, and ending on the first Determination Date falling after, such date):

- (b) if "Actual/Actual (ISDA)" or "Actual/Actual" is specified in the applicable Final Terms, the actual number of days in the Calculation Period divided by 365 (or, if any portion of that Calculation Period falls in a leap year, the sum of (1) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (2) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);
- (c) if "Actual/365 (Fixed)" is specified in the applicable Final Terms, the actual number of days in the Calculation Period divided by 365;

- (d) if "Actual/365 (Sterling)" is specified in the applicable Final Terms, the actual number of days in the Calculation Period divided by 365 or, in the case of a Calculation Period ending in a leap year, 366;
- (e) if "**Actual/360**" is specified in the applicable Final Terms, the actual number of days in the Calculation Period divided by 360;
- (f) if "30/360", "360/360" or "Bond Basis" is specified in the applicable Final Terms, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

- $"Y_1"$  is the year expressed as a number, in which the first day of the Calculation Period falls:
- "Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;
- ${}^{\text{\tiny{M}}}\mathbf{M}_{1}{}^{\text{\tiny{"}}}$  is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;
- ${}^{\text{\tiny{"}}}\mathbf{M}_{2}{}^{\text{\tiny{"}}}$  is the calendar month, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;
- $^{\text{"}}D_1^{\text{"}}$  is the first calendar day, expressed as a number, of the Calculation Period, unless such number is 31 in which case  $D_1$ , will be 30; and
- " $D_2$ " is the calendar day expressed as a number immediately following the last day included in the Calculation Period, unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30;
- (g) if "30E/360" or "Eurobond Basis" is specified in the applicable Final Terms, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

- ${}^{\text{"}}\mathbf{Y_1}{}^{\text{"}}$  is the year, expressed as a number, in which the first day of the Calculation Period falls;
- "'Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;
- ${}^{\text{\tiny{"}}}\mathbf{M}_{1}{}^{\text{\tiny{"}}}$  is the calendar month, expressed as a number, in which the first day of the Calculation Period falls:
- ${}^{\text{"}}\mathbf{M}_{2}{}^{\text{"}}$  is the calendar month, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;
- $^{\text{"}}\mathbf{D_1}^{\text{"}}$  is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31 in which case  $D_1$ , will be 30; and
- $^{\text{"}}\mathbf{D_2}^{\text{"}}$  is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case  $D_2$  will be 30;
- (h) if "30E/360 (ISDA)" is specified in the applicable Final Terms, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

 $"Y_1"$  is the year, expressed as a number, in which the first day of the Calculation Period falls:

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;

 ${}^{\text{\tiny{"}}}\mathbf{M}_{1}{}^{\text{\tiny{"}}}$  is the calendar month, expressed as a number, in which the first day of the Calculation Period falls:

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;

 $"D_1"$  is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case  $D_1$  will be 30; and

 $"D_2"$  is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31 in which case  $D_2$  will be 30.

"First Margin" means the percentage specified as such in the applicable Final Terms;

"First Reset Date" means the date specified as such in the applicable Final Terms;

"First Reset Period" means the period from (and including) the First Reset Date to (but excluding) the Second Reset Date or, if none, the Maturity Date;

"First Reset Rate of Interest" means the rate of interest determined by the Calculation Agent on the relevant Reset Determination Date as the sum of the Mid-Swap Rate for the First Reset Period and the First Margin;

"Initial Rate of Interest" has the meaning specified as such in the applicable Final Terms;

"Mid-Market Swap Rate" means for any Reset Period the mean of the bid and offered rates for the fixed leg payable with a frequency equivalent to the frequency with which scheduled interest payments are payable on the Notes during the relevant Reset Period (calculated on the day count basis customary for fixed rate payments in the Specified Currency as determined by the Calculation Agent) of a fixed-for-floating interest rate swap transaction in the Specified Currency which transaction (i) has a term equal to the relevant Reset Period and commencing on the relevant Reset Date, (ii) is in an amount that is representative for a single transaction in the relevant market at the relevant time with an acknowledged dealer of good credit in the swap market and (iii) has a floating leg based on the Mid-Swap Floating Leg Benchmark Rate for the Mid-Swap Maturity (as specified in the applicable Final Terms) (calculated on the day count basis customary for floating rate payments in the Specified Currency as determined by the Calculation Agent);

"Mid-Market Swap Rate Quotation" means a quotation (expressed as a percentage rate per annum) for the relevant Mid-Market Swap Rate;

"Mid-Swap Floating Leg Benchmark Rate" means EURIBOR if the Specified Currency is euro or LIBOR for the Specified Currency if the Specified Currency is not euro;

"Mid-Swap Rate" means, in relation to a Reset Period, either:

- (a) if Single Mid-Swap Rate is specified in the applicable Final Terms, the rate for swaps in the Specified Currency:
  - (i) with a term equal to such Reset Period; and
  - (ii) commencing on the relevant Reset Date,

which appears on the Relevant Screen Page; or

- (b) if Mean Mid-Swap Rate is specified in the applicable Final Terms, the arithmetic mean (expressed as a percentage rate per annum and rounded, if necessary, to the nearest 0.001 per cent. (0.0005 per cent. being rounded upwards)) of the bid and offered swap rate quotations for swaps in the Specified Currency:
  - (i) with a term equal to such Reset Period; and
  - (ii) commencing on the relevant Reset Date,

which appear on the Relevant Screen Page, in either case, as at approximately the Relevant Time on the relevant Reset Determination Date, all as determined by the Calculation Agent.

If on any Reset Determination Date, the Relevant Screen Page is not available or the Mid-Swap Rate does not appear on the Relevant Screen Page as of the Relevant Time on the relevant Reset Determination Date, the Calculation Agent shall request each of the Reset Reference Banks to provide the Calculation Agent with its Mid-Market Swap Rate Quotation as at approximately the Relevant Time on the Reset Determination Date in question.

If on any Reset Determination Date, at least three of the Reset Reference Banks provide the Calculation Agent with Mid-Market Swap Rate Quotations, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case may be, for the relevant Reset Period will be the arithmetic mean (rounded, if necessary, to the nearest 0.001 per cent. (0.0005 per cent. being rounded upwards)) of the relevant quotations provided, eliminating the highest quotation (or, in the event of equality, one of the lowest) and the First Margin or Subsequent Margin, as the case may be, all as determined by the Calculation Agent.

If on any Reset Determination Date only two relevant quotations are provided, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case may be, for the relevant Reset Period will be the arithmetic mean (rounded as aforesaid) of the relevant quotations provided and the First Margin or Subsequent Margin, as the case may be, all as determined by the Calculation Agent.

If on any Reset Determination Date, only one relevant quotation is provided, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case may be, for the relevant Reset Period will be the relevant quotation provided and the First Margin or Subsequent Margin, as the case may be, all as determined by the Calculation Agent.

If on any Reset Determination Date, none of the Reset Reference Banks provides the Calculation Agent with a Mid-Market Swap Rate Quotation as provided above, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case may be, shall be the Rate of Interest as at the last preceding Reset Date or, if none, the Initial Rate of Interest.

"Relevant Screen Page" means the page on the source in each case specified in the applicable Final Terms or such successor page or source determined by the Calculation Agent;

"Relevant Time" means the time specified as such in the applicable Final Terms;

"Reset Date" means each of the First Reset Date, the Second Reset Date and any Subsequent Reset Date, as applicable;

"Reset Determination Date" means, in respect of a Reset Period, the date specified as such in the applicable Final Terms;

"Reset Period" means each of the First Reset Period or any Subsequent Reset Period, as applicable:

"Reset Reference Banks" means the principal office in the principal financial centre of the Specified Currency of five leading dealers in the swap, money, securities or other market most closely;

"Second Reset Date" means the date specified as such in the applicable Final Terms;

"Subsequent Margin" means the percentage specified as such in the applicable Final Terms;

"Subsequent Reset Date" means each date specified as such in the applicable Final Terms;

"Subsequent Reset Period" means the period from (and including) the Second Reset Date to (but excluding) the next occurring Subsequent Reset Date, and each successive period from (and including) a Subsequent Reset Date to (but excluding) the next occurring Subsequent Reset Date;

"Subsequent Reset Rate of Interest" means, in respect of any Subsequent Reset Period, the rate of interest determined by the Calculation Agent on the relevant Reset Determination Date as the sum of the relevant Mid-Swap Rate and the relevant Subsequent Margin;

**"U.S. Government Securities Business Day"** means any day except for a Saturday, Sunday or a day on which the Securities Industry and Financial Markets Association recommends that the fixed income departments of its members be closed for the entire day for the purposes of trading in U.S. government securities.

### (f) Minimum and/or Maximum Interest Rate

If the applicable Final Terms specifies a Minimum Interest Rate for any Interest Period, then, in the event that the Rate of Interest in respect of such Interest Period determined in accordance with the provisions of Conditions 3(b)(ii), 3(b)(iv), 3(c)(ii) or 3(d) above (as appropriate) is less than such Minimum Interest Rate, the Rate of Interest for such Interest Period shall be such Minimum Interest Rate.

If the applicable Final Terms specifies a Maximum Interest Rate for any Interest Period, then, in the event that the Rate of Interest in respect of such Interest Period determined in accordance with the provisions of Conditions 3(b)(ii), 3(b)(iv), 3(c)(ii) or 3(d) above (as appropriate) is greater than such Maximum Interest Rate, the Rate of Interest for such Interest Period shall be such Maximum Interest Rate.

### (g) Notification of Rate of Interest and Interest Amount

The Principal Paying Agent will cause the Rate of Interest and each Interest Amount for each Interest Period and the relevant Interest Payment Date to be notified to the Issuer (such notifications to occur no later than the Business Day following such determination), (in the case of Notes which are listed on Euronext Paris and the rules of such stock exchange so require) Euronext Paris, as applicable and, if applicable, to any other stock exchange on which the relevant Notes are for the time being listed. In addition, the Principal Paying Agent (except where the relevant Notes are unlisted) shall publish or cause to be published such Rate of Interest, Interest Amount and Interest Payment Date in accordance with Condition 11 as soon as possible after their determination but in no event later than the fourth Luxembourg Business Day thereafter. Each Interest Amount and Interest Payment Date so notified may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) in the event of an extension or shortening of the Interest Period. Any such amendment will be promptly notified to each stock exchange on which the relevant Notes are for the time being listed and to the Noteholders in accordance with Condition 11. For the purposes of these Conditions, the expression "Luxembourg Business Day" means a day (other than a Saturday or a Sunday) on which commercial banks are open for business in Luxembourg.

# (h) Certificates to be Final

All certificates, communications, determinations, calculations and decisions made for the purposes of the provisions of Conditions 3(b)-3(g), by the Principal Paying Agent or, if applicable, Calculation Agent, shall (in the absence of wilful default, bad faith or manifest error) be binding on the Issuer, the Principal Paying Agent, the other Paying Agents, or, if applicable, the Calculation Agent and all Noteholders, and (in the absence as aforesaid) no liability to the Noteholders shall attach to the Principal Paying Agent or, if applicable, the Calculation Agent, in connection with the exercise or non-exercise by it of its powers, duties and discretions pursuant to such provisions.

# (i) Zero Coupon Notes

Where a Zero Coupon Note becomes due and repayable prior to the Maturity Date and is not paid when due, the amount due and repayable shall be the amount determined in accordance with Condition 5(e) at its Amortised Face Amount. As from the Maturity Date, any overdue principal of such Note shall bear interest at a rate per annum equal to the Accrual Yield specified in the applicable Final Terms. Such interest shall continue to accrue (as well after as before any judgment) until the day on which all sums due in respect of such Note up to that day are received by or on behalf of the holder of such Note. Such interest will be calculated on the basis of a 360-day year consisting of 12 months of 30 days each and in the case of an incomplete month the actual number of days elapsed in such incomplete month or on such other basis as may be specified in the applicable Final Terms.

# (j) Interest on Partly Paid Notes

In the case of Partly Paid Notes (other than Partly Paid Notes which are Zero Coupon Notes) interest will accrue as aforesaid on the paid-up nominal amount of such Notes and otherwise as specified in the applicable Final Terms.

# (k) Interest Payments

Interest will be paid subject to and in accordance with the provisions of Condition 4. Interest will cease to accrue on each Note (or, in the case of the redemption of part only of a Note, that part only of such Note) on the due date for redemption thereof unless such Note is redeemed early. If such Note is redeemed early (i) if the applicable Final Terms specify that Accrual to Redemption is applicable, interest will cease to accrue on the due date for redemption or (ii) if the applicable Final Terms specify that Accrual to Redemption is not applicable, no interest shall accrue or be payable in respect of which the relevant Interest Payment Date has not occurred on or prior to the due date for redemption of such Note. If the payment of principal or the payment, and/or delivery of the Entitlement (if applicable), is improperly withheld or refused, in which event interest will continue to accrue (as well after as before any judgment) at the Fixed Rate or, as the case may be, the Rate of Interest or as otherwise provided in the applicable Final Terms until whichever is the earlier of (i) the day on which all sums due and/or assets deliverable in respect of such Note up to that day are received by or on behalf of the holder of such Note and (ii) the day on which the Principal Paying Agent or any agent appointed by the Issuer to deliver such assets to Noteholders has notified the holder thereof (either in accordance with Condition 11 or individually) of receipt of all sums due and/or assets deliverable in respect thereof up to that date.

Provided that in the case of Credit Linked Notes, these provisions shall be subject to the provisions contained in Annex 7 – "Additional Terms and Conditions for Credit Linked Notes".

# (I) AER Rate Determination

Where the applicable Final Terms specify that the AER Rate is determined by reference to a Screen Rate the AER Rate will, subject as provided below, be either:

- (i) the offered quotation; or
- (ii) the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the offered quotations,

(expressed as a percentage rate per annum) for the AER Reference Rate(s) which appears or appear, as the case may be, on the AER Screen Page (or such replacement page on that service which displays the information) as at the AER Specified Time indicated in the applicable Final Terms (which will be 11.00 a.m., London time, in the case of LIBOR, or Brussels time, in the case of EURIBOR) on the AER Reference Rate Determination Date in question plus or minus (as indicated in the applicable Final Terms) the AER Margin (if any), all as determined by the Calculation Agent. If five or more of such offered quotations are available on the AER Screen Page, the highest (or, if there is more than one such lowest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Calculation Agent for the purpose of determining the arithmetic mean (rounded as provided above) of such offered quotations.

If the AER Screen Page is not available or if, in the case of subparagraph (i), no offered quotation appears or, in the case of subparagraph (ii), fewer than three offered quotations appear, in each case as at the AER Specified Time, the Calculation Agent shall request each of the Reference Banks to provide the Calculation Agent with its offered quotation (expressed as a percentage rate per annum) for the AER Reference Rate at approximately the AER Specified Time on the AER Reference Rate Determination Date in question. If two or more of the Reference Banks provide the Calculation Agent with offered quotations, the AER Rate shall be the arithmetic mean (rounded if necessary to the fifth decimal place with 0.000005 being rounded upwards) of the offered quotations plus or minus (as appropriate) the AER Margin (if any), all as determined by the Calculation Agent.

If on any AER Reference Rate Determination Date one only or none of the Reference Banks provides the Calculation Agent with an offered quotation as provided in the preceding paragraph, the AER Rate shall be the rate per annum which the Calculation Agent determines as being the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the rates, as communicated to (and at the request of) the Calculation Agent by the Reference Banks or any two or more of them, at which such banks were offered, at approximately the AER Specified Time on the relevant AER Reference Rate Determination Date, deposits in the Settlement Currency for a period equal to that which would have been used for the AER Reference Rate by leading banks in the inter-bank market applicable to the AER Reference Rate (which will be the London inter-bank market, if the AER Reference Rate is LIBOR, or the Euro-zone inter-bank market, if the AER Reference Rate is EURIBOR) plus or minus (as appropriate) the AER Margin (if any) or, if fewer than two of the Reference Banks provide the Calculation Agent with offered rates, the offered rate for deposits in the Settlement Currency for a period equal to that which would have been used for the AER Reference Rate, or the arithmetic mean (rounded as provided above) of the offered rates for deposits in the Settlement Currency for a period equal to that which would have been used for the AER Reference Rate, at which, at approximately the AER Specified Time on the relevant AER Reference Rate Determination Date, any one or more banks (which bank or banks is or are in the opinion of the Calculation Agent suitable for the purpose) informs the Calculation Agent it is quoting to leading banks in the inter-bank market applicable to the AER Reference Rate (which will be the London inter-bank market, if the AER Reference Rate is LIBOR, or the Euro-zone inter-bank market, if the AER Reference Rate is EURIBOR) plus or minus (as appropriate) the AER Margin (if any) provided that, if the AER Rate cannot be determined in accordance with the foregoing provisions of this paragraph, the Calculation Agent shall determine the AER Rate from such source(s) as it may select acting in good faith and in a commercially reasonable manner.

If the applicable Final Terms specifies a Minimum AER Reference Rate then, in the event that the AER Reference Rate determined in accordance with the above provisions is less than such Minimum AER Reference Rate, the AER Rate shall be such Minimum AER Reference Rate.

If the applicable Final Terms specifies a Maximum AER Reference Rate then, in the event that the AER Reference Rate determined in accordance with the above provisions is greater than such Maximum AER Reference Rate, the AER Rate shall be such Maximum AER Reference Rate.

# 4. Payments and Physical Delivery

For the purposes of this Condition 4, references to payment or repayment (as the case may be) of principal and/or interest and other similar expressions shall, where the context so admits, be deemed also to refer to delivery of any Entitlement(s).

### (a) Method of Payment

Payments of principal and interest in respect of the Notes shall (in the case of Notes in bearer dematerialised form or administered registered form) be made by transfer to the account denominated in the relevant currency of the relevant Account Holders for the benefit of the Noteholders and, (in the case of Notes in fully registered form), to an account denominated in the relevant currency with a bank designated by the Noteholders. All payments validly made

to such Account Holders will be an effective discharge of the Issuer in respect of such payments.

If the Specified Currency specified in the applicable Final Terms is a Relevant Currency, "FX Settlement Disruption" will apply to the Notes, and:

- (i) If, on the second Business Day prior to the Disrupted Payment Date, the Calculation Agent (acting in good faith and in a commercially reasonable manner) determines that a FX Settlement Disruption Event has occurred and is subsisting, the Issuer shall give notice (a "FX Settlement Disruption Notice") to the Noteholders in accordance with Condition 11 as soon as reasonably practicable thereafter and, in any event, prior to the relevant Disrupted Payment Date.
- (ii) Following the occurrence of a FX Settlement Disruption Event:
  - (A) the date for payment of the relevant Disrupted Amount will be postponed to (i) the second Business Day following the date on which the Calculation Agent determines that a FX Settlement Disruption Event is no longer subsisting or if earlier (ii) the date falling thirty calendar days following the scheduled due date for payment of the relevant Disrupted Amount (the "FX Settlement Disruption Cut-off Date") which, for the avoidance of doubt, may be later than the scheduled Maturity Date; and
  - (B) (i) in the case of (A)(i) above, the Issuer will pay the relevant Disrupted Amount less FX Settlement Disruption Expenses (if any) in the Specified Currency specified in the applicable Final Terms or in the case of (A)(ii) above, in lieu of paying the relevant Disrupted Amount in the relevant Specified Currency, the Issuer will, subject to sub-paragraph (iii) above, convert the relevant Disrupted Amount into the FX Settlement Disruption Currency (using the FX Settlement Disruption Exchange Rate for the relevant Disrupted Payment Date) and will pay the relevant Disrupted Amount less FX Settlement Disruption Expenses (if any) in the FX Settlement Disruption Currency on the FX Settlement Disruption Cut-off Date.
- (iii) If sub-paragraph (ii)(A)(ii) applies, the Calculation Agent will determine the FX Settlement Disruption Exchange Rate acting in good faith and in a commercially reasonable manner in accordance with the following procedures:
  - (A) the FX Settlement Disruption Exchange Rate shall be the arithmetic mean (rounded, if necessary, to four decimal places (with 0.00005 being rounded upwards)) as determined by or on behalf of the Calculation Agent of the bid and offer Specified Currency/FX Settlement Disruption Currency exchange rates provided by two or more leading dealers on a foreign exchange market (as selected by the Calculation Agent) on such day; or
  - (B) if fewer than two leading dealers provide the Calculation Agent with bid and offer Specified Currency/FX Settlement Disruption Currency exchange rates on such day, the Calculation Agent shall determine the FX Settlement Disruption Exchange Rate in its discretion.
- (iv) For the avoidance of doubt, no Interest Period will be adjusted as a result of the postponement of any interest payment pursuant to this Condition 4(a), and no additional interest will be paid in respect of any postponement of the date for payment.
- (v) For the avoidance of doubt, nothing in these "FX Settlement Disruption" provisions shall prevent the Issuer from determining that an Additional Disruption Event and/or Optional Additional Disruption Event has occurred, in which case the provisions of Index Linked Condition 4 (in the case of Index Linked Notes), Index Linked Condition 11 (in the case of Custom Index Linked Notes), Share Linked Condition 4 (in the case of Share Linked Notes), Inflation Linked Condition 3.7 (in the case of Inflation Linked Notes), Commodity Linked Condition 7 (in the case of Commodity Linked Notes), Credit Linked Conditions Part A-1 Condition 2(d) and Part A-2

Condition 2(d) (in the case of Credit Linked Notes) or Foreign Exchange (FX) Rate Linked Condition 6 (in the case of Foreign Exchange (FX) Rate Linked Notes), as the case may be, shall prevail in the event of any conflict.

(vi) For these purposes:

"Disrupted Amount" means the relevant Interest Amount, Final Redemption Amount or such other amount payable (if any);

"Disrupted Payment Date" means the relevant due date for payment of the Interest Amount, Final Redemption Amount or such other amount payable (if any);

"FX Settlement Disruption Currency" means USD;

"FX Settlement Disruption Event" means the occurrence of an event which makes it unlawful, impossible or otherwise impracticable to pay any Disrupted Amount in the Specified Currency on the scheduled due date for payment;

"FX Settlement Disruption Exchange Rate" means the rate of exchange between the Specified Currency (as specified in the applicable Final Terms) and the FX Settlement Disruption Currency, determined by the Calculation Agent in accordance with the provisions of sub-paragraph (iii) above;

**"FX Settlement Disruption Expenses"** means the sum of (i) the cost to the Issuer and/or its affiliates of unwinding any hedging arrangements related to the Notes and (ii) any transaction, settlement or other costs and expenses arising directly out of the occurrence of a FX Settlement Disruption Event or the related payment of the Disrupted Amount, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner; and

"Relevant Currency" means each of Emirati Dirhams ("AED"). Argentinian Pesos ("ARS"), Australian Dollars ("AUD"), Bermudan Dollars ("BMD"), Bulgarian Leva "(BGN"), Bahraini Dinars ("BHD"), Botswana Pula ("BWP"), Brazilian Reais ("BRL"), Canadian Dollars ("CAD"), Swiss Francs ("CHF"), Chilean Pesos ("CLP"), Czech Republic Korun ("CZK"), Danish Kroner ("DKK"), Great British Pounds ("GBP"), Ghanian Cedis ("GHS"), Hong Kong Dollars ("HKD"), Croatian Kuna ("KRJ"), Hungarian Forints ("HUF"), Indonesian Rupiah ("IDR"), Israeli Shekels ("ILS"), Icelandic Krónur ("ISK"), Jordanian Dinars ("JOD"), Japanese Yen ("JPY"), Kenyan Shillings ("KES"), Kuwaiti Dinars ("KWD"), Kazakhstani Tenges ("KZT"), Lebanese Pounds "(LBP"), Moroccan Dirhams ("MAD"), Mauritian Rupees ("MUR"), Mexican Pesos ("MXN"), Malaysian Ringgits ("MYR"), Namibian Dollars ("NAD"), Nigerian Naira ("NGN"), Norwegian Kroner ("NOK"), New Zealand Dollars ("NZD"), Omani Riyals ("OMR"), Peruvian Nuevos Soles ("PEN"), Philippine Pesos ("PHP"), Polish Zloty ("PLN"), Qatari Riyals ("QAR"), Romanian Lei ("RON"), Russian Roubles ("RUB"), Saudi Riyals ("SAR"), Swedish Kronor ("SEK"), Singaporean Dollars ("SGD"), Thai Baht ("THB"), Tunisian Dinars ("TND"), Turkish Lire ("TRY") and South African Rand ("ZAR").

If any date for payment of any amount in respect of any Note or interest is not a Payment Day, then the holder thereof shall not be entitled to payment of the amount due until the next following Payment Day and shall not be entitled to any interest or other sum in respect of any such delay.

For these purposes, "Payment Day" means any day which (subject to Condition 9) is a day on which:

- (x) Euroclear France is open for business (where the Notes are cleared through Euroclear France),
- (y) commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in:
  - (A) each Financial Centre specified in the applicable Final Terms; and

(B) in relation to any sum payable in euro, a day on which the TARGET2 System is open

If the determination of any amount (whether in respect of principal, interest or otherwise) due in respect of the Notes on an Interest Payment Date, Instalment Date, early redemption date or the Maturity Date (such date a "Scheduled Payment Date") is calculated by reference to the valuation of one or more Underlying Reference(s) and the date (or final date, as the case may be) for such valuation is postponed or delayed as provided in the Terms and Conditions or in the applicable Final Terms to a date (such date the "Delayed Date") falling after the day that is two Business Days preceding such Scheduled Payment Date, notwithstanding any provision to the contrary in the Terms and Conditions or in the applicable Final Terms, such Interest Payment Date, Instalment Date, early redemption date or the Maturity Date, as the case may be, shall be postponed to the day falling two Business Days following such Delayed Date and no interest or other amount shall be payable on the Notes in respect of such delay.

The names of the initial Principal Paying Agent and the other initial Paying Agents and their initial specified offices are set out in the applicable Final Terms. The Issuer reserves the right at any time to vary or terminate the appointment of any Paying Agent and to appoint additional or other Paying Agents and/or to approve any change in the specified office of any Paying Agent, provided that:

- (A) so long as any Notes are listed on any stock exchange, there will at all times be a Paying Agent with a specified office in the place required by the rules and regulations of the relevant stock exchange; and
- (B) there will at all times be a Principal Paying Agent; and
- (C) there will at all times at which any Note in registered form is outstanding, a Registration Agent (which may be the Issuer) in relation thereto; and
- (D) the Issuer undertakes that it will ensure that it maintains a Paying Agent in a Member State of the European Union that is not obliged to withhold or deduct tax pursuant to Council Directive 2003/48/EC or any law implementing or complying with, or introduced in order to conform to, such Directive, other than the jurisdiction in which the Issuer is incorporated.

Any variation, termination, appointment or change shall only take effect (other than in the case of insolvency, when it shall be of immediate effect) after not less than 30 nor more than 45 days' prior notice shall have been given to the Noteholders in accordance with Condition 11.

Payments in respect of the Notes will be subject in all cases to (i) any fiscal or other laws and regulations applicable thereto in the place of payment, but without prejudice to Condition 6 and (ii) any withholding or deduction required pursuant to Section 871(m) of the U.S. Internal Revenue Code of 1986 (the "Code"), or pursuant to an agreement described in Section 1471(b) of the Code or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof, or (without prejudice to the provisions of Condition 6) any law implementing an intergovernmental approach thereto.

#### (b) Physical Delivery

- (A) Physical Delivery
  - (1) Asset Transfer Notices

In relation to Notes to be redeemed by delivery or (in the case of Credit Linked Notes) Delivery of the Entitlement(s), in order to obtain delivery or Delivery of the Entitlement in respect of any Note, the relevant Noteholder must arrange for the Euroclear France Account Holder through which its Notes are held to (i) deliver on its behalf to the Principal Paying Agent with a copy to any entity appointed by the Issuer to deliver or Deliver, as the case

may be, the Entitlement on its behalf (the "**Delivery Agent**") not later than the close of business in each place of reception on the Cut-Off Date, a duly completed Asset Transfer Notice in the form set out in the French Law Agency Agreement and (ii) simultaneously transfer the relevant Notes to the Euroclear France account of the Principal Paying Agent.

For the purposes hereof, "**Cut-off Date**" means the date specified as such in the applicable Final Terms or if not so specified (a) in respect of a Note that is not a Credit Linked Note, the third Business Day immediately preceding the Maturity Date or (b) in respect of a Credit Linked Note, the third Business Day immediately preceding the Physical Settlement Date (or, if earlier, the tenth Business Day following the NOPS Effective Date of the Notice of Physical Settlement).

Copies of the Asset Transfer Notice may be obtained during normal business hours from the specified office of any Paying Agent.

#### The Asset Transfer Notice shall:

- specify the name, address and contact telephone number of the relevant Noteholder and the person from whom the Issuer or Delivery Agent may obtain details for the delivery or Delivery of the Entitlement;
- (ii) specify the series number of the Notes and the number of Notes which are the subject of such notice:
- (iii) confirm the irrevocable instruction given to the Euroclear France Account Holder through which the relevant Notes are held to immediately transfer such Notes to the Euroclear France account of the Principal Paying Agent;
- (iv) include an undertaking to pay all Expenses and an authority to the relevant Clearing System or bank to debit a specified account of the Noteholder with the relevant Clearing System or bank in respect thereof and to pay such Expenses;
- (v) include such details as are required for delivery or Delivery of the Entitlement which may include account details and/or the name and address of any person(s) into whose name evidence of the Entitlement is to be registered and/or any bank, broker or agent to whom documents evidencing the Entitlement are to be delivered or Delivered and specify the name and number of the Noteholder's account to be credited with any cash payable by the Issuer, including pursuant to Credit Linked Condition 4 (*Physical Settlement*), in respect of any cash amount constituting the Entitlement or any dividends relating to the Entitlement or as a result of the occurrence of a Settlement Disruption Event or a Failure to Deliver and the Issuer electing to pay the Disruption Cash Redemption Amount or Failure to Deliver Redemption Amount, as applicable, or as a result of the Issuer electing to pay the Alternate Cash Redemption Amount;
- (vi) certify that the beneficial owner of each Note is not a U.S. person (as defined in the Asset Transfer Notice), the Note is not being redeemed within the United States or on behalf of a U.S. person and no cash, securities or other property have been or will be delivered within the United States or to, or for the account or benefit of, a U.S. person in connection with any redemption thereof;
- (vii) authorise the production of such certification in any applicable administrative or legal proceedings,

all as provided in the French Law Agency Agreement.

If Condition 4(b)(B) applies, the form of Asset Transfer Notice required to be delivered will be different from that set out above. Copies of such Asset Transfer Notice may be obtained from any Paying Agent.

# (2) Information of the Issuer and the Delivery Agent

Upon receipt of an Asset Transfer Notice, and the relevant Notes into its Euroclear France account, the Principal Paying Agent will inform the Issuer and any Delivery Agent thereof.

# (3) Determinations and Delivery

Any determination as to whether an Asset Transfer Notice is duly completed and in proper form shall be made by the Principal Paying Agent, and shall be conclusive and binding on the Issuer, the Principal Paying Agent(s), any Delivery Agent and the relevant Noteholder. Subject as set out below, any Asset Transfer Notice so determined to be incomplete or not in proper form, or which is not copied to any Delivery Agent immediately after being delivered or sent as provided in paragraph (1) above, shall be null and void.

If such Asset Transfer Notice is subsequently corrected to the satisfaction of the Principal Paying Agent, it shall be deemed to be a new Asset Transfer Notice submitted at the time such correction was delivered as provided above.

No Asset Transfer Notice may be withdrawn after receipt thereof by the Principal Paying Agent as provided above.

The Entitlement will be delivered at the risk of the relevant Noteholder, in the manner provided below on the date fixed for redemption (such date, subject to adjustment in accordance with this Condition, the "**Delivery Date**") or in the case of Credit Linked Notes Delivered at the risk of the relevant Noteholder, in the manner provided below on the Delivery Date (as defined in the Credit Linked Conditions), provided that the Asset Transfer Notice is duly delivered as provided above on or prior to the Cut-Off Date.

If a Noteholder fails to have an Asset Transfer Notice given on its behalf as provided herein with a copy to the Principal Paying Agent with copy to the Delivery Agent, on or prior to the Cut-Off Date, then the Entitlement will be delivered or, as the case may be, Delivered as soon as practicable after the date fixed for redemption (in which case, such date of delivery shall be the Delivery Date) or (in the case of Credit Linked Notes) the original date fixed for delivery at the risk of such Noteholder in the manner provided below. For the avoidance of doubt, in such circumstances such Noteholder shall not be entitled to any payment, whether of interest or otherwise, as a result of such Delivery Date falling after the date fixed for redemption or the original date fixed for delivery, as applicable and no liability in respect thereof shall attach to the Issuer.

The Issuer (or any Delivery Agent on its behalf) shall at the risk of the relevant Noteholder, deliver or procure the delivery of the Entitlement for each Note or (in the case of Credit Linked Notes) Deliver the Deliverable Obligations, obligations and/or other assets comprising the Entitlement, in such commercially reasonable manner as the Calculation Agent shall determine and notify to the person designated by the Noteholder in the relevant Asset Transfer Notice or in such manner as is specified in the applicable Final Terms. All costs, taxes, duties and/or expenses including stamp duty, stamp duty reserve tax and/or other costs, duties or taxes ("Expenses") arising from the delivery of the Entitlement or the Delivery of the Deliverable Obligations, obligations and/or other assets comprising the Entitlement, as the case may be, in respect of such Notes shall be for the account of the relevant Noteholder and no delivery of the Entitlement or the

Delivery of the Deliverable Obligations, obligations and/or other assets comprising the Entitlement, as the case may be, shall be made until all Expenses have been paid to the satisfaction of the Issuer by the relevant Noteholder.

### (4) General

If Aggregation is specified as applicable in the applicable Final Terms, Notes held by the same Noteholder will be aggregated for the purpose of determining the aggregate Entitlements in respect of such Notes. The Entitlement or the aggregate Entitlements in respect of the same Noteholder will be rounded down to the nearest whole unit of the Relevant Asset or each of the Relevant Assets, as the case may be, in such manner as the Calculation Agent shall determine. Therefore, fractions of the Relevant Asset or of each of the Relevant Assets, as the case may be, will not be delivered and in lieu thereof a cash adjustment calculated by the Calculation Agent shall be paid to the Noteholder.

Following the Delivery Date of a Share or ETI Interest all dividends on the relevant Shares or ETI Interest to be delivered will be payable to the party that would receive such dividend according to market practice for a sale of the Shares or ETI Interests executed on the Delivery Date and to be delivered in the same manner as such relevant Shares or ETI Interests. Any such dividends to be paid to a Noteholder will be paid to the account specified by the Noteholder in the relevant Asset Transfer Notice as referred to in Condition 4(b)(A)(1).

For such period of time after delivery or Delivery of the Entitlement as the Issuer or any person acting on behalf of the Issuer shall continue to be the legal owner of the securities or Deliverable Obligations, obligations and/or other assets comprising the Entitlement (the "Intervening Period"), none of the Issuer, the Paying Agents, any Delivery Agent and any other person shall at any time (i) be under any obligation to deliver or procure delivery to any Noteholder any letter, certificate, notice, circular or any other document or, except as provided herein, payment whatsoever received by that person in respect of such securities, obligations or Deliverable Obligations, (ii) be under any obligation to exercise or procure exercise of any or all rights attaching to such securities, obligations or Deliverable Obligations or (iii) be under any liability to a Noteholder in respect of any loss or damage which such Noteholder may sustain or suffer as a result, whether directly or indirectly, of that person being registered during such Intervening Period as legal owner of such securities, obligations or Deliverable Obligations.

### (5) Settlement Disruption

The provisions of this Condition 4(b)(A)(5) apply to Notes other than Credit Linked Notes.

If, in the opinion of the Calculation Agent, delivery of the Entitlement using the method of delivery specified in the applicable Final Terms or such commercially reasonable manner as the Calculation Agent has determined is not practicable by reason of a Settlement Disruption Event (as defined below) having occurred and continuing on the Delivery Date, then the Delivery Date shall be postponed to the first following Settlement Business Day in respect of which there is no such Settlement Disruption Event, provided that, the Issuer may elect to satisfy its obligations in respect of the relevant Note by delivering the Entitlement using such other commercially reasonable manner as it may select and in such event the Delivery Date shall be such day as the Issuer deems appropriate in connection with delivery of the Entitlement in such other commercially reasonable manner. For the avoidance of doubt, where a Settlement Disruption Event affects some but not all of the Relevant

Assets comprising the Entitlement, the Delivery Date for the Relevant Assets not affected by the Settlement Disruption Event will be the originally designated Delivery Date. For so long as delivery of the Entitlement is not practicable by reason of a Settlement Disruption Event, then in lieu of physical settlement and notwithstanding any other provision hereof the Issuer may elect to satisfy its obligations in respect of the relevant Note by payment to the relevant Noteholder of the Disruption Cash Redemption Amount (as defined below) on the fifth Business Day following the date that notice of such election is given to the Noteholders in accordance with Condition 11. Payment of the Disruption Cash Redemption Amount will be made in such manner as shall be notified to the Noteholders in accordance with Condition 11. The Calculation Agent shall give notice as soon as practicable to the Noteholders in accordance with Condition 11 that a Settlement Disruption Event has occurred. No Noteholder shall be entitled to any payment in respect of the relevant Note in the event of any delay in the delivery of the Entitlement due to the occurrence of a Settlement Disruption Event and no liability in respect thereof shall attach to the Issuer.

For the purposes hereof:

"Disruption Cash Redemption Amount", in respect of any relevant Note, shall be the fair market value of such Note (taking into account, where the Settlement Disruption Event affected some but not all of the Relevant Assets comprising the Entitlement and such non affected Relevant Assets have been duly delivered as provided above, the value of such Relevant Assets) less the cost to the Issuer and/or its affiliates of unwinding any underlying related hedging arrangements, all as determined by the Issuer;

"Settlement Business Day" has the meaning specified in the applicable Final Terms; and

"Settlement Disruption Event" means, in the opinion of the Calculation Agent, an event beyond the control of the Issuer as a result of which the Issuer cannot make delivery of the Relevant Asset(s) using the method specified in the applicable Final Terms.

(6) Failure to Deliver due to Illiquidity

The provisions of this Condition 4(b)(A)(6) apply to the Notes other than Credit Linked Notes.

- If "Failure to Deliver due to Illiquidity" is specified as applying in the applicable Final Terms and in the opinion of the Calculation Agent, it is impossible or impracticable to deliver, when due, some or all of the Relevant Assets (the "Affected Relevant Assets") comprising the Entitlement, where such failure to deliver is due to illiquidity in the market for the Relevant Assets (a "Failure to Deliver due to Illiquidity"), then:
- (i) subject as provided elsewhere in the Terms and Conditions, any Relevant Assets which are not Affected Relevant Assets, will be delivered on the originally designated date of redemption in accordance with this Condition 4(b); and
- (ii) in respect of any Affected Relevant Assets, in lieu of physical settlement and notwithstanding any other provision hereof the Issuer may elect to satisfy its obligations in respect of the relevant Note by payment to the relevant Noteholder of the Failure to Deliver Redemption Amount (as defined below) on the fifth Business Day following the date that notice of such election is given to the Noteholders in accordance with Condition 11. Payment of the Failure to Deliver Redemption Amount will be made in such manner as shall be notified to the Noteholders in accordance with Condition 11. The

Calculation Agent shall give notice as soon as practicable to the Noteholders in accordance with Condition 11 that the provisions of this Condition 4(b)(A)(6) apply.

For the purposes hereof, "Failure to Deliver Redemption Amount" in respect of any relevant Note shall be the fair market value of such Note (taking into account, the Relevant Assets comprising the Entitlement which have been duly delivered as provided above, the value of such Relevant Assets), less the cost to the Issuer and/or its affiliates of unwinding any underlying related hedging arrangements, all as determined by the Issuer.

(7) Additional Provisions for Credit Linked Notes

In the case of Credit Linked Notes, the provisions contained in Annex 7 – "Additional Terms and Conditions for Credit Linked Notes" shall apply.

# (B) Variation of Settlement

- (i) If the applicable Final Terms indicate that the Issuer has an option to vary settlement in respect of the Notes, the Issuer may in respect of each such Note, elect not to pay the relevant Noteholders the Final Redemption Amount or to deliver or procure delivery of the Entitlement to the relevant Noteholders, as the case may be, but, in lieu thereof to deliver or procure delivery of the Entitlement or make payment of the Final Redemption Amount on the Maturity Date to the relevant Noteholders, as the case may be. Notification of such election will be given to Noteholders in accordance with Condition 11.
- (ii) If specified in the applicable Final Terms, the Issuer shall, in respect of each Note, in lieu of delivering or procuring the delivery of the Entitlement to the relevant Noteholders, make payment of the Final Redemption Amount on the Maturity Date to the relevant Noteholders.
- (C) Issuer's Option to Substitute Assets or to pay the Alternate Cash Redemption Amount

Notwithstanding any provision of these Conditions to the contrary, the Issuer may, in respect of such Notes, if the Calculation Agent determines that the Relevant Asset or Relevant Assets, as the case may be, comprises shares or ETI Interests which are not freely tradable, elect either (i) to substitute for the Relevant Asset or the Relevant Assets, as the case may be, an equivalent value (as determined by the Calculation Agent) of such other shares or ETI Interests which the Calculation Agent determines are freely tradable (the "Substitute Asset" or the "Substitute Assets", as the case may be) or (ii) not to deliver or procure the delivery of the Entitlement or the Substitute Asset or Substitute Assets, as the case may be, to the relevant Noteholders, but in lieu thereof to make payment to the relevant Noteholder on the Settlement Date of an amount equal to the fair market value of the Entitlement on the Valuation Date as determined by the Calculation Agent by reference to such sources as it considers appropriate (the "Alternate Cash Redemption Amount"). Notification of any such election will be given to Noteholders in accordance with Condition 11 and in the event that the Issuer elects to pay the Alternate Cash Redemption Amount such notice shall give details of the manner in which such amount shall be paid.

For purposes hereof, a "freely tradable" share or an ETI Interest shall mean (i) with respect to the United States, a share or an ETI Interest, as the case may be, which is registered under the Securities Act or is not a restricted security under the Securities Act and which is not purchased from the issuer of such share or an ETI Interest, as the case may be, and not purchased from an affiliate of the issuer of such share or an ETI Interest, as the case may be, or which otherwise meets the requirements of a freely tradable share or an ETI Interest, as the case may be, for purposes of the Securities Act, in each case, as determined by the Calculation Agent or (ii) with respect to any other jurisdiction, a share or an ETI Interest, as the case may be, not subject to any legal restrictions on transfer in such jurisdiction.

### (D) Rights of Noteholders and Calculations

None of the Issuer, the Calculation Agent, any Delivery Agent and the Agents shall have any responsibility for any errors or omissions in any calculation or determination in respect of the Notes.

The purchase of Notes does not confer on any holder of such Notes any rights (whether in respect of voting, distributions or otherwise) attaching to any Relevant Asset.

# (E) Commodity Linked Notes

Commodity Linked Notes shall not be redeemed by physical delivery and the provisions of this Condition 4(b) shall not apply to Commodity Linked Notes.

# 5. Redemption and Purchase

### (a) Final Redemption

Unless previously redeemed or purchased and cancelled as provided below, each Note will be redeemed by the Issuer at its relevant Final Redemption Amount on the Maturity Date specified in the applicable Final Terms or, if Physical Settlement is specified as applicable in the applicable Final Terms (each such Note a "**Physical Delivery Note**") by delivery of the Entitlement (as provided in Condition 4(b) above) or (in the case of a Credit Linked Note) at the relevant amount and/or by delivery as specified in the Credit Linked Conditions. This Note may not be redeemed other than in accordance with these Conditions.

The "Final Redemption Amount" in respect of each nominal amount of Notes equal to the Calculation Amount shall be an amount equal to:

(i) Calculation Amount x the percentage or (ii) the Final Payout, in each case specified in the applicable Final Terms,

Provided that if the product of the Final Payout is zero, no amount shall be payable on final redemption of the Note.

The "Entitlement" shall be a quantity of the Relevant Asset(s) equal to the Entitlement Amount specified in the applicable Final Terms or (in the case of a Credit Linked Note) the relevant obligations and/or other assets as specified in the Credit Linked Conditions.

# (b) Redemption for Taxation Reasons

- (i) If the Issuer would, as a result of any change in, or in the official interpretation or administration of, any laws or regulations of France or any other authority thereof or therein be required to pay additional amounts as provided in Condition 6 (a "Withholding Tax Event"), the Issuer may at its option at any time (in the case of Notes other than Floating Rate Notes) or on any Interest Payment Date (in the case of Floating Rate Notes) but subject, in the case of Subordinated Notes, to paragraph (m) (Conditions to redemption of Subordinated Notes prior to Maturity Date) below, on giving not more than 45 nor less than 30 days' notice to the Noteholders (in accordance with Condition 11) which notice shall be irrevocable, redeem all, but not some only, of the Notes at their Early Redemption Amount (as defined below) together with interest accrued to the date fixed for redemption, provided that the due date for redemption of which notice hereunder may be given shall be no earlier than the latest practicable date upon which the Issuer could make payment without withholding for such taxes.
- (ii) If the Issuer would, on the next due date for payment of any amount in respect of the Notes, be prevented by French law from making such payment notwithstanding the undertaking to pay additional amounts as provided in Condition 6 (a "Gross-Up Event"), then the Issuer, upon prior notice to the Principal Paying Agent may in the case of Subordinated Notes subject, to paragraph (m) (Conditions to redemption of Subordinated Notes prior to Maturity Date) below), or shall in the case of Senior Notes, at any time (in the case of Notes other than Floating Rate Notes) or on any Interest Payment Date (in the case of Floating Rate Notes) redeem all, but not some

only, of the Notes then outstanding at their Early Redemption Amount (as defined below) together with interest accrued to the date fixed for redemption, upon giving not less than 7 nor more than 45 days' prior notice to the Noteholders (in accordance with Condition 11), provided that the due date for redemption of which notice hereunder shall be given shall be no earlier than the latest practicable date on which the Issuer could make payment of the full amount of interest payable in respect of the Notes or, if such date is already past, as soon as practicable thereafter.

(c) Redemption at the Option of the Issuer (Issuer Call)

If Issuer Call is specified in the applicable Final Terms, the Issuer may, subject in the case of Subordinated Notes, to paragraph (m) (Conditions to redemption of Subordinated Notes prior to Maturity Date) below:

(i) not less than the minimum notice period nor more than the maximum notice period specified in the applicable Final Terms (the "Notice Period") notice to the Noteholders in accordance with Condition 11 (which notices shall be irrevocable and shall specify the date fixed for redemption), redeem all or some only of the Notes then outstanding at the Optional Redemption Amount on any Optional Redemption Date) specified in, the applicable Final Terms together, if appropriate, with interest accrued to (but excluding) the relevant Optional Redemption Date.

The "Optional Redemption Amount" in respect of each nominal amount of Notes equal to the Calculation Amount shall be an amount calculated by the Calculation Agent equal to:

(i) Calculation Amount x the percentage or (ii) the Call Payout, as specified in the applicable Final Terms,

Provided that if the product of the Call Payout is zero, no amount shall be payable on redemption of such Note.

Any partial redemption must be of a nominal amount equal to the Minimum Redemption Amount or a Higher Redemption Amount. In the case of a partial redemption of the Notes the redemption shall be effected by reducing the nominal amount of all the Notes in proportion to the aggregate nominal amount redeemed by application of a pool factor.

In the case of Subordinated Notes, no redemption at the option of the Issuer will be permitted prior to five years from the date of issue thereof, except as described in Condition 5(m) (Conditions to redemption of Subordinated Notes prior to Maturity Date).

(d) Redemption at the Option of the Noteholders (Noteholder Put)

In the case of Subordinated Notes, no redemption of the Notes at the option of the Noteholder is permitted. If Noteholder Put is specified in the applicable Final Terms and provided that this Note is not a Subordinated Note, upon a Noteholder giving to the Issuer in accordance with Condition 11 not less than the minimum notice period nor more than the maximum notice period specified in the applicable Final Terms (the "Notice Period") notice the Issuer will, upon the expiry of such notice, redeem, in whole (but not in part), such Note at the Optional Redemption Amount on the Optional Redemption Date specified in the applicable Final Terms, together, if appropriate, with interest accrued to (but excluding) the Optional Redemption Date.

The "Optional Redemption Amount" in respect of each nominal amount of Notes equal to the Calculation Amount shall be an amount calculated by the Calculation Agent equal to:

(i) Calculation Amount x the percentage or (ii) the Put Payout, as specified in the applicable Final Terms.

To exercise the right to require redemption of a Note the relevant Noteholder must (i) deliver at the specified office of any Paying Agent at any time during normal business hours of such Paying Agent falling within the Notice Period, a duly completed and signed notice of exercise in the form (for the time being current) obtainable from any specified office of any Paying Agent (a "Put Notice") and in which the Noteholder must specify a bank account (or, if payment is required to be made by cheque, an address) to which payment is to be made

under this Condition, and (ii) transfer, or cause to be transferred, the Notes to be redeemed to the account of the Paying Agent specified in the Put Notice.

Notwithstanding the foregoing, the right to require redemption of such Notes must be exercised in accordance with the rules and procedures of the Relevant Clearing System and if there is any inconsistency between the above and the rules and procedures of the Relevant Clearing System, then the rules and procedures of the Relevant Clearing System shall prevail.

"Relevant Clearing System" means, as appropriate, Euroclear France, Euroclear, Clearstream, Luxembourg and/or such other relevant clearing system, as the case may be, through which interests in Notes are to be held and through an account at which the Notes are to be cleared, as specified in the applicable Final Terms.

Any Put Notice given by a Noteholder pursuant to this paragraph shall be irrevocable except where prior to the due date of redemption an Event of Default shall have occurred and be continuing in which event such Noteholder, at its option, may elect by notice to the Issuer to withdraw the notice given pursuant to this paragraph and instead to declare such Note forthwith due and payable pursuant to Condition 8.

(e) Optional Redemption of Subordinated Notes upon the occurrence of a Capital Event

Upon the occurrence of Capital Event (as defined below), the Issuer may (at its option but subject to paragraph (m) (Conditions to redemption of Subordinated Notes prior to Maturity Date) below) at any time subject to having given no less than thirty (30) nor more than forty five (45) calendar days' notice to the Noteholders in accordance with Condition 11 (Notices) (which notice shall be irrevocable), redeem the Subordinated Notes in whole, but not in part, at their Redemption Amount, together with all interest accrued to the date fixed for redemption.

"BRRD" means Directive 2014/59/EU of the Parliament and of the Council of 15 May 2014 establishing a framework for the recovery and resolution of credit institutions and investment firms as published in the Official Journal of the European Union on 12 June 2014, as amended from time to time or such other directive as may come in effect in the place thereof.

"Capital Event" means the determination by the Issuer, that as a result of a change in the Relevant Rules becoming effective on or after the Issue Date of the relevant Series of Subordinated Notes, which change was not reasonably foreseeable by the Issuer as at the Issue Date of the relevant Series of Subordinated Notes, it is likely that all or part of the aggregate outstanding nominal amount of the Subordinated Notes will be excluded from the Tier 2 Capital of the Group.

"CRD IV" means the Directive 2013/36/EU of the European Parliament and of the Council of 26 June 2013 on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms, as published in the Official Journal of the European Union on 27 June 2013, as amended from time to time or such other directive as may come into effect in place thereof.

"CRD IV Implementing Measures" means any regulatory capital rules implementing the CRD IV Directive or the CRR which may from time to time be introduced, including, but not limited to, delegated or implementing acts (regulatory technical standards) adopted by the European Commission, national laws and regulations, and regulations and guidelines issued by the Relevant Regulator, which are applicable to the Issuer and which prescribe the requirements to be fulfilled by financial instruments for inclusion in the regulatory capital of the Issuer.

"CRR" means the Regulation 2013/575 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms, as published in the Official Journal of the European Union on 27 June 2013, as amended from time to time or such other directive as may come into effect in place thereof.

"Relevant Regulator" means the European Central Bank and any successor or replacement thereto, or other authority having primary responsibility for the prudential oversight and supervision of the Issuer.

"Relevant Rules" means at any time the laws, regulations, requirements, guidelines and policies of the Relevant Regulator relating to capital adequacy applicable to the Issuer from time to time including, for the avoidance of doubt, applicable rules contained in, or implementing the CRD IV Rules and/or the BBRD.

"Tier 2 Capital" has the meaning given to it (or, if no longer used, any equivalent or successor term) in the Relevant Rules.

(f) Optional Redemption of Subordinated Notes upon the occurrence of a Tax Deduction Event:

If by reason of any change in the French laws or regulations, or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations becoming effective on or after the Issue Date of the relevant Series of Subordinated Notes, the tax regime applicable to any interest payment under the Subordinated Notes is modified and such modification results in the amount of the interest payable by the Issuer under the Subordinated Notes that is tax-deductible by the Issuer for French corporate income tax (impôts sur les bénéfices des sociétés) purposes being reduced (a "Tax Deduction Event"), the Issuer may, subject to paragraph (m) (Conditions to redemption of Subordinated Notes prior to Maturity Date) below, at its option, at any time, subject to having given no less than thirty (30) nor more than forty five (45) calendar days' notice to the Principal Paying Agent and the Noteholders (in accordance with Condition 11 (Notices)) redeem all, but not some only, of the relevant Series of Subordinated Notes then outstanding at the Redemption Amount together with accrued interest (if any) thereon, provided that the due date for redemption of which notice hereunder may be given shall be no earlier than the latest practicable date on which the Issuer could make such payment with interest payable being tax deductible for French corporate income tax (impôts sur les bénéfices des sociétés) purposes to the same extent as it was on the Issue Date of the relevant Series of Subordinated Notes.

### (g) Early Redemption

For the purposes of paragraph (b) above, Condition 8 and any circumstances where the Notes are to be redeemed prior to their Maturity Date at their Early Redemption Amount (as defined below), each Note will be redeemed at an amount (the "Early Redemption Amount") calculated as follows, together, if appropriate, with interest accrued to (but excluding) the date fixed for redemption or (as the case may be) the date upon which such Note becomes due and repayable:

- (i) in the case of a Note (other than a Zero Coupon Note or a Note whose Early Redemption Amount is linked to an index, a formula or other Underlying Reference) with a Final Redemption Amount equal to its nominal amount, at the Final Redemption Amount thereof; or
- (ii) in the case of a Note (other than a Zero Coupon Note) with a Final Redemption Amount which is or may be lesser or greater than its nominal amount or which is payable in a Specified Currency other than that in which the Note is denominated or a Note whose interest, coupon, premium or other interim payment is linked to an index, a formula or other Underlying Reference, at the percentage of the Calculation Amount specified in the applicable Final Terms or, if "Market Value" less Costs is specified in the applicable Final Terms at the fair market value less associated costs; or
- (iii) in the case of a Zero Coupon Note the Early Redemption Amount of which is not linked to an index, a formula or other Underlying Reference at an amount (the "Amortised Face Amount") equal to the sum of:
  - (A) the Reference Price specified in the applicable Final Terms; and
  - (B) the product of the Accrual Yield specified in the applicable Final Terms (compounded annually) being applied to the Reference Price from (and

including) the Issue Date to (but excluding) the date fixed for redemption or (as the case may be) the date upon which such Note becomes due and repayable.

Where such calculation is to be made for a period of less than a full year, it shall be made on the basis of a 360-day year consisting of 12 months of 30 days each and, in the case of an incomplete month, the number of days elapsed in such incomplete month or such other calculation basis as may be specified in the applicable Final Terms.

### (h) Purchases

In the case of Senior Notes: The Issuer may, but is not obliged to, at any time purchase Senior Notes at any price in the open market or otherwise.

Unless indicated in the Final Terms, the Senior Notes so purchased by the Issuer may be held and resold in accordance with applicable laws and regulations or cancelled.

In the case of Subordinated Notes: The Issuer may, but is not obliged to, subject to paragraph (m) (Conditions to redemption of Subordinated Notes prior to Maturity Date) below, purchase Subordinated Notes at any price in the open market or otherwise.

Notwithstanding the above, the Issuer or any agent on its behalf shall have the right at all times to purchase Subordinated Notes for market making purposes provided that: (a) the prior written approval of the Relevant Regulator shall be obtained; and (b) the total principal amount of the Subordinated Notes so purchased does not exceed the lower of (i) ten (10) per cent. of the initial aggregate principal amount of the relevant Series of Subordinated Notes and any further notes issued under Condition 10 (Further Issues) and (ii) three (3) per cent. of the Tier 2 Capital of the Issuer from time to time outstanding. The Subordinated Notes so purchased by the Issuer may be held and resold in accordance with applicable laws and regulations.

# (i) Cancellation

All Notes which are redeemed or purchased by the Issuer may (or, if so required by French law, must) be cancelled, together with all Notes redeemed by the Issuer. In the case of Notes cleared through Euroclear France, the cancellation shall be made by transfer to an account in accordance with the rules and procedures of Euroclear France. Any Notes so cancelled or, where applicable, transferred for cancellation may not be re-issued or resold and the obligations of the Issuer in respect of any such Notes shall be discharged.

### (j) Instalments

Each Note which is redeemable in instalments will be redeemed in the Instalment Amounts and on the Instalment Dates specified in the applicable Final Terms.

# (k) Late payment on Zero Coupon Notes

If the amount payable in respect of any Zero Coupon Note upon redemption of such Zero Coupon Note pursuant to paragraph (b), (c) or (d) above is improperly withheld or refused, the amount due and repayable in respect of such Zero Coupon Note shall be the amount calculated as provided in paragraph (e)(iv) above as though the references therein to the date fixed for redemption or the date upon which the Zero Coupon Note becomes due and repayable were replaced by references to the date which is the earlier of:

- (i) the date on which all amounts due in respect of the Zero Coupon Note have been paid; and
- (ii) the date on which the full amount of the moneys payable has been received by the Principal Paying Agent and notice to that effect has been given to the Noteholders in accordance with Condition 11.

# (I) Partly Paid Notes

Partly Paid Notes will be redeemed, whether at maturity, early redemption or otherwise in accordance with the provisions of this Condition 5 as amended or varied by the information specified in the applicable Final Terms.

(m) Conditions to redemption of Subordinated Notes prior to Maturity Date

According to Articles 77 and 78 of the CRR, the Subordinated Notes may only be redeemed or purchased (as applicable) pursuant to paragraph (b)(i) (Redemption for Taxation Reasons-Withholding Tax Event), paragraph (b)(ii) (Redemption for Taxation Reasons- Gross-up Event), paragraph (c) (Redemption at the Option of the Issuer (Issuer Call)), paragraph (e) (Optional Redemption upon the occurrence of a Capital Event), paragraph (f) (Optional Redemption upon the occurrence of a Tax Deduction Event) or paragraph (h) (Purchases) (subject to the provisions set out in the second paragraph of the section relating to Subordinated Notes of paragraph (h)), as the case may be, if the Relevant Regulator has given its prior written approval to such redemption or purchase (as applicable) and the following conditions are met:

- (a) on or before such purchase or redemption of the Subordinated Notes, the Issuer replaces the Subordinated Notes with capital instruments of an equal or higher quality on terms that are sustainable for the Issuer's income capacity; or
- (b) the Issuer has demonstrated to the satisfaction of the Relevant Regulator that its Tier 1 Capital and Tier 2 Capital would, following such purchase or redemption, exceed the capital ratios required under the CRD IV Rules by a margin that the Relevant Regulator may consider necessary on the basis set out in the CRD IV Rules for it to determine the appropriate level of capital of an institution; and

In the case of redemption of the Subordinated Notes before five years after the date of issuance of the relevant Series of the Notes if:

- (i) the conditions listed in paragraphs (a) or (b) above are met; and
- (ii) in the case of redemption due to the occurrence of a Capital Event, (i) the Relevant Regulator considers such change to be sufficiently certain and (ii) the Issuer demonstrates to the satisfaction of the Relevant Regulator that the Capital Event was not reasonably foreseeable at the time of the issuance of the relevant Series of the Subordinated Notes; or
- (iii) in the case of redemption due to the occurrence of a Withholding Tax Event, a Tax Deduction Event or a Gross-up Event, the Issuer demonstrates to the satisfaction of the Relevant Regulator that such Withholding Tax Event, Tax Deduction Event or Gross-up Event is material and was not reasonably foreseeable at the time of issuance of the relevant Series of the Subordinated Notes, and the Issuer has delivered a certificate signed by one of its senior officers to the Principal Paying Agent (and copies thereof will be available at the Principal Paying Agent's specified office during its normal business hours) not less than five (5) calendar days prior to the date set for redemption that such Withholding Tax Event, Tax Deduction Event or Gross-up Event has occurred or will occur no more than ninety (90) days following the date fixed for redemption, as the case may be.

"Tier 1 Capital" has the meaning given to it (or, if no longer used, any equivalent or successor term) in the Relevant Rules.

# 6. Taxation

- (a) Withholding Taxes: All payments of principal, interest and other revenues by or on behalf of the Issuer in respect of the Notes shall be made free and clear of, and without withholding or deduction for, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or on behalf of any Tax Jurisdiction, unless such withholding or deduction is required by law.
- (b) **Additional Amounts**: In the event that any amounts are required to be deducted or withheld for, or on behalf of, any Tax Jurisdiction, the Issuer will, to the fullest extent then permitted by

law, pay such additional amounts as shall result in receipt by the Noteholders of such amounts as would have been received by them had no such withholding or deduction been required, except that no such additional amounts shall be payable with respect to any Note:

(i) Other Connection: to a Noteholder who is liable to such taxes, duties, assessments or governmental charges in respect of such Note by reason of his having some connection with the a Tax Jurisdiction other than the mere holding of the Note.

As used in these Conditions, "Relevant Date" in respect of any Note means the date on which payment in respect of it first becomes due or (if any amount of the money payable is improperly withheld or refused) the date on which payment in full of the amount outstanding is made.

References in these Conditions to (i) "principal" shall be deemed to include any premium payable in respect of the Notes, all Instalment Amounts, Final Redemption Amounts, redemption and/or settlement amounts payable under the Credit Linked Conditions, Early Redemption Amounts, Optional Redemption Amounts, Amortised Nominal Amounts and all other amounts in the nature of principal payable pursuant to Condition 6 or any amendment or supplement to it, (ii) "interest" shall be deemed to include all Interest Amounts and all other amounts payable pursuant to Condition 5 or any amendment or supplement to it and (iii) "principal" and/or "interest" shall be deemed to include any additional amounts that may be payable under this Condition.

- (c) Certification of Non-Residency in France: Each Noteholder shall be responsible for supplying certification of non-French residency (a form of which shall be available at the specified offices of any of the Paying Agents or in such other form as may be required by the French tax authorities from time to time) in accordance with the relevant French tax provisions.
- (d) In these Terms and Conditions:
  - (i) Tax Jurisdiction means France or any political subdivision or any authority thereof or therein having power to tax; and
  - (ii) the Relevant Date means the date on which the relevant payment first becomes due, except that, if the full amount of the moneys payable has not been duly received by the Principal Paying Agent on or prior to such due date, it means the date on which the full amount of such moneys having been so received, notice to that effect is duly given to the Noteholders in accordance with Condition 11.

### 7. Redenomination

(a) Redenomination

Where redenomination is specified in the applicable Final Terms as being applicable, the Issuer may, without the consent of the Noteholders on giving prior notice to the Principal Paying Agent and Euroclear France and at least 30 days' prior notice to the Noteholders in accordance with Condition 11, elect that, with effect from the Redenomination Date specified in the notice, the Notes shall be redenominated in euro.

- (b) The election will have effect as follows:
  - (i) the Notes shall be deemed to be redenominated into euro in the denomination of euro 0.01 with a principal amount for each Note equal to the principal amount of that Note in the Specified Currency, converted into euro at the Established Rate, provided that, if the Issuer determines, with the agreement of the Principal Paying Agent, that the then market practice in respect of the redenomination into euro of internationally offered securities is different from the provisions specified above, such provisions shall be deemed to be amended so as to comply with such market practice and the Issuer shall promptly notify the Noteholders, the stock exchange (if any) on which the Notes may be listed and the Paying Agents of such deemed amendments;
  - (ii) save to the extent that an Exchange Notice has been given in accordance with paragraph (iv) below, the amount of interest due in respect of the Notes will be calculated by reference to the aggregate principal amount of Notes of each

Noteholder and the amount of such payment shall be rounded down to the nearest euro 0.01;

- (iii) if issued prior to the Redenomination Date, all unmatured Coupons denominated in the Specified Currency (whether or not attached to the Notes) will become void with effect from the date on which the Issuer gives notice (the "Exchange Notice") that replacement euro-denominated Notes are available for exchange (provided that such securities are so available) and no payments will be made in respect of them. The payment obligations contained in any Notes so issued will also become void on that date although those Notes will continue to constitute valid exchange obligations of the Issuer. New euro-denominated Notes will be issued in exchange for Notes denominated in the Specified Currency in such manner as the Principal Paying Agent may specify and as shall be notified to the Noteholders in the Exchange Notice. No Exchange Notice may be given less than 15 days prior to any date for payment of principal or interest on the Notes;
- (iv) after the Redenomination Date, all payments in respect of the Notes other than payments of interest in respect of periods commencing before the Redenomination Date, will be made solely in euro as though references in the Notes to the Specified Currency were to euro. Payments will be made in euro by credit or transfer to a euro account (or any other account to which euro may be credited or transferred) specified by the payee or, at the option of the payee, by a euro cheque;
- (v) if the Notes are Fixed Rate Notes and interest for any period ending on or after the Redenomination Date is required to be calculated for a period ending other than on a Fixed Interest Date, it will be calculated by applying the Rate of Interest to each Specified Denomination, multiplying such sum by the applicable Day Count Fraction, and rounding the resultant figure to the nearest sub-unit (defined above) of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with applicable market convention;
- (vi) if the Notes are Floating Rate Notes, the applicable Final Terms will specify any relevant changes to the provisions relating to interest; and
- (vii) such other changes shall be made to these Conditions as the Issuer may decide, after consultation with the Principal Paying Agent, and as may be specified in the notice, to conform them to conventions then applicable to instruments denominated in euro.

#### (c) Definitions

In these Conditions, the following expressions have the following meanings:

"Established Rate" means the rate for the conversion of the Specified Currency (including compliance with rules relating to rounding in accordance with applicable European Union regulations) into euro established by the Council of the European Union pursuant to Article 140 of the Treaty;

"euro" means the currency introduced at the start of the third stage of European economic and monetary union pursuant to the Treaty;

"Redenomination Date" means (in the case of interest bearing Notes) any date for payment of interest under the Notes or (in the case of Zero Coupon Notes) any date, in each case specified by the Issuer in the notice given to the Noteholders pursuant to paragraph (a) above and which falls on or after the date on which the country of the Specified Currency first participates in the third stage of European economic and monetary union; and

"Treaty" means the Treaty on the Functioning of the European Union, as amended.

#### 8. Events of Default and Enforcement

# (a) Events of Default

In the case of Senior Notes, any Noteholder may give written notice to the Issuer, the Representative (as defined in Condition 12) and the Principal Paying Agent that all the Notes

held by such Noteholder are, and they shall accordingly forthwith become, immediately due and repayable at their Early Redemption Amount, together, if appropriate, with interest accrued to the date of repayment, in any of the following events ("Events of Default"):

- the Issuer fails to pay any amount payable in respect of the Senior Notes or any of them when due and payable and such default is not remedied within 30 days after the relevant due date; or
- (ii) the Issuer fails to perform or observe any of its other obligations under the Notes and such default is not remedied within 45 days after notice of such default has been given to the Principal Paying Agent by any Noteholder; or
- (iii) the Issuer ceases its payments, or a judgment is issued for the judicial liquidation (*liquidation judiciaire*) of the Issuer or for a transfer of the whole of its business (cession totale de l'entreprise), or the Issuer is subject to similar proceedings, or, in the absence of legal proceedings, the Issuer makes a conveyance, assignment or other arrangement for the benefit of its creditors or enters into a composition with its creditors, or a resolution is passed by the Issuer for its winding-up or dissolution, except in connection with a merger or other reorganisation in which all of the Issuer's assets are transferred to, and all of the Issuer's debts and liabilities (including the Notes) are assumed by, another entity which continues the Issuer's activities.

# (b) Enforcement (Subordinated Notes)

In the case of Subordinated Notes, a Noteholder may, upon written notice to the Principal Paying Agent given before all defaults have been cured, cause such Subordinated Note to become due and payable, together with accrued interest thereon, if any, as of the date on which said notice is received by the Principal Paying Agent, in the event that an order is made or an effective resolution is passed for the liquidation (*liquidation judiciaire or liquidation amiable*) of the Issuer.

### 9. Prescription

Claims for payment of principal in respect of the Notes shall be prescribed upon the expiry of 10 years from the due date thereof and claims for payment of interest (if any) in respect of the Notes shall be prescribed upon the expiry of five years, from the due date thereof.

#### 10. Further Issues

The Issuer shall be at liberty from time to time (subject, for Subordinated Notes, to the prior information of the Relevant Regulator) without the consent of the holder of any Note to create and issue further notes having terms and conditions the same as the Notes or the same in all respects save for the Issue Date, the Issue Price, the amount and date of the first interest payment thereon (if any) and/or the date from which interest starts to accrue (if any), such further notes being consolidated with and forming a single series with the Notes. Such further notes shall be assimilated (assimilables) to the Notes as regards their financial service provided that the terms of such further notes provide for such assimilation.

# 11. Notices

(a) Notices to the holders of Notes in registered form (*au nominatif*) shall be valid if either, (i) they are mailed to them at their respective addresses, in which case they will be deemed to have been given on the fourth weekday (being a day other than a Saturday or a Sunday) after the mailing, or, (ii) at the option of the Issuer, they are published (a) as long as such Notes are listed and admitted to trading on Euronext Paris, in a leading daily newspaper of general circulation in France (which is expected to be *Les Echos*), or (b) they are published in a leading daily newspaper of general circulation in Europe (which is expected to be the Financial Times) or (c) they are published in accordance with Articles 221-3 and 221-4 of the General Regulations (*Règlement Général*) of the *Autorité des marchés financiers* and so long as such Notes are listed and admitted to trading on any Regulated Market in a leading daily newspaper with general circulation in the city where the Regulated Market on which such Notes are listed and admitted to trading is located and on the website of any other competent

authority or Regulated Market of the EEA Member State where the Notes are listed and admitted to trading.

- (b) Notices to the holders of Notes in bearer form (*au porteur*) shall be valid if published (a) so long as such Notes are listed and admitted to trading on Euronext Paris, in a leading daily newspaper of general circulation in France (which is expected to be Les Echos), or (b) they are published in a leading daily newspaper of general circulation in Europe (which is expected to be the Financial Times) or (c) they are published in accordance with Articles 221-3 and 221-4 of the General Regulations (*Règlement Général*) of the *Autorité des marchés financiers* and so long as such Notes are listed and admitted to trading on any Regulated Market in a leading daily newspaper with general circulation in the city where the Regulated Market on which such Notes are listed and admitted to trading is located and on the website of any other competent authority or Regulated Market of the EEA Member State where the Notes are listed and admitted to trading.
- (c) If any such publication is not practicable, notice shall be validly given if published in another leading daily English language newspaper with general circulation in Europe. Any such notice shall be deemed to have been given on the date of such publication or, if published more than once or on different dates, on the date of the first such publication.
- (d) Notices required to be given to the holders of Notes (whether in registered or in bearer form) pursuant to these Conditions may be given by delivery of the relevant notice to Euroclear France, Euroclear, Clearstream, Luxembourg and any other clearing system through which the Notes are for the time being cleared in substitution for the mailing and publication of a notice required by Conditions 11(a), (b) and (c) above; except that so long as the Notes are listed and admitted to trading on a Regulated Market or other stock exchange and the rules of such Regulated Market or other stock exchange so require, notices shall also be published in a leading daily newspaper of general circulation in the city where the Regulated Market or other stock exchange on which such Note(s) is/are listed and admitted to trading is located.
- (e) For the avoidance of doubt, notices of the date, hour, place and agenda of any General Meeting in case of Full *Masse* (as defined in Condition 12), will be published in accordance of the provisions of the French *Code de commerce*.

# 12. Representation of Noteholders

In respect of the representation of the Noteholders, the following shall apply:

(a) If the relevant Final Terms specifies "Full Masse", the Noteholders will, in respect of all Tranches in any Series, be grouped automatically for the defence of their common interests in a Masse and the provisions of the French Code de commerce relating to the Masse shall apply subject to the below provisions of this Condition 12(a).

The names and addresses of the initial Representative of the *Masse* and its alternate will be set out in the relevant Final Terms. The Representative appointed in respect of the first Tranche of any Series of Notes will be the representative of the single *Masse* of all Tranches in such Series.

The Representative will be entitled to such remuneration in connection with its functions or duties as set out in the relevant Final Terms.

In the event of death, retirement or revocation of appointment of the Representative, such Representative will be replaced by another Representative. In the event of the death, retirement or revocation of appointment of the alternate Representative, an alternate will be elected by the general meeting of the Noteholders (the "General Meeting").

In accordance with Article R.228-71 of the French *Code de commerce*, the right of each Noteholder to participate in General Meetings will be evidenced by the entries in the books of the relevant Account Holder of the name of such Noteholder as of 0:00, Paris time, on the second business day in Paris preceding the date set for the meeting of the relevant General Meeting.

The place where of a General Meeting shall be held will be set out in the notice convening such General Meeting; or

(b) If the relevant Final Terms specifies "Contractual Masse", the Noteholders will, in respect of all Tranches in any Series, be grouped automatically for the defence of their common interests in a masse (in each case, the "Masse") which will be subject to the below provisions of this Condition 12(b).

The *Masse* will be governed by the provisions of the French *Code de commerce* with the exception of Articles L.228-48, L.228-59, Article L.228-65 II, L.228-71, R.228-63, R.228-67 and R.228-69 subject to the following provisions:

# (i) Legal Personality

The *Masse* will be a separate legal entity and will act in part through a representative (the "**Representative**") and in part through a General Meeting.

The *Masse* alone, to the exclusion of all individual Noteholders, shall exercise the common rights, actions and benefits which now or in the future may accrue respectively with respect to the Notes.

#### (ii) Representative

The office of Representative may be conferred on a person of any nationality. However, the following persons may not be chosen as Representatives:

- the Issuer, the members of its Board of Directors (*Conseil d'Administration*), its general managers (*directeurs généraux*), its statutory auditors, or its employees as well as their ascendants, descendants and spouses; or
- companies guaranteeing all or part of the obligations of the Issuer, their respective managers (gérants), general managers (directeurs généraux), members of their Board of Directors, Executive Board (Directoire), or Supervisory Board (Conseil de Surveillance), their statutory auditors, or employees as well as their ascendants, descendants and spouses; or
- companies holding 10 per cent. or more of the share capital of the Issuer or companies having 10 per cent. or more of their share capital held by the Issuer; or
- persons to whom the practice of banker is forbidden or who have been deprived of the right of directing, administering or managing an enterprise in whatever capacity.

The names and addresses of the initial Representative of the *Masse* and its alternate will be set out in the relevant Final Terms. The Representative appointed in respect of the first Tranche of any Series of Notes will be the representative of the single *Masse* of all Tranches in such Series.

The Representative will be entitled to such remuneration in connection with its functions or duties as set out in the relevant Final Terms.

In the event of death, retirement or revocation of appointment of the Representative, such Representative will be replaced by another Representative. In the event of the death, retirement or revocation of appointment of the alternate Representative, an alternate will be elected by the General Meeting.

All interested parties will at all times have the right to obtain the names and addresses of the initial Representative and the alternate Representative at the head office of the Issuer and the specified offices of any of the Paying Agents.

#### (iii) Powers of Representative

The Representative shall (in the absence of any decision to the contrary of the General Meeting) have the power to take all acts of management necessary in order to defend the common interests of the Noteholders.

All legal proceedings against the Noteholders or initiated by them, must be brought by or against the Representative.

The Representative may not be involved in the management of the affairs of the Issuer.

### (iv) General Meeting

A General Meeting may be held at any time, on convocation either by the Issuer or by the Representative. One or more Noteholders, holding together at least one-thirtieth of the principal amount of the Notes outstanding, may address to the Issuer and the Representative a demand for convocation of the General Meeting. If such General Meeting has not been convened within two months after such demand, the Noteholders may commission one of their members to petition a competent court in Paris to appoint an agent (mandataire) who will call the General Meeting.

Notice of the date, hour, place and agenda of any General Meeting will be published as provided under Condition 11 not less than 15 days prior to the date of such General Meeting.

Each Noteholder has the right to participate in a General Meeting in person, by proxy, by correspondence or, if the status of the Issuer so specify, by videoconference or by any other means of telecommunication allowing the identification of participating Noteholders.

Each Note carries the right to one vote or, in the case of Notes issued with more than one Specified Denomination, one vote in respect of each multiple of the lowest Specified Denomination comprised in the principal amount of the Specified Denomination of such Note.

In accordance with Article R.228-71 of the French *Code de commerce*, the rights of each Noteholder to participate in the General Meetings must be evidenced by entries in the books of the relevant Account Holder in the name of such Noteholder at midnight Paris time on the third Paris business day preceding the date set for the relevant General Meeting.

# (v) Powers of the General Meetings

The General Meeting is empowered to deliberate on the dismissal and replacement of the Representative and the alternate Representative and also may act with respect to any other matter that relates to the common rights, actions and benefits which now or in the future may accrue with respect to the Notes, including authorising the Representative to act at law as plaintiff or defendant.

The General Meeting may further deliberate on any proposal relating to the modification of the Conditions including any proposal, whether for arbitration or settlement, relating to rights in controversy or which were the subject of judicial decisions, it being specified, however, that the General Meeting may not increase the liabilities (charges) of the Noteholders, nor establish any unequal treatment between the Noteholders, nor to decide to convert Notes into shares.

General Meetings may deliberate validly on first convocation only if Noteholders present or represented hold at least one fifth of the principal amount of the Notes then outstanding. On second convocation, no quorum shall be required. Decisions at meetings shall be taken by a simple majority of votes cast by Noteholders attending such General Meetings or represented thereat.

In accordance with Article R.228-71 of the French *Code de commerce*, the right of each Noteholder to participate in General Meetings will be evidenced by the entries in the books of the relevant Account Holder of the name of such Noteholder as of 0:00, Paris time, on the second business day in Paris preceding the date set for the meeting of the relevant general assembly.

Decisions of General Meetings must be published in accordance with the provisions set forth in Condition 11.

#### (vi) Information to Noteholders

Each Noteholder or Representative thereof will have the right, during the 15-day period preceding the holding of each General Meeting, to consult or make a copy of the text of the resolutions which will be proposed and of the reports which will be presented at the General Meeting, all of which will be available for inspection by the relevant Noteholders at the registered office of the Issuer, at the specified offices of any of the Paying Agents and at any other place specified in the notice of the General Meeting.

### (vii) Expenses

The Issuer will pay all expenses relating to the operation of the *Masse*, including expenses relating to the calling and holding of General Meetings and, more generally, all administrative expenses resolved upon by the General Meeting, it being expressly stipulated that no expenses may be imputed against interest payable under the Notes.

# (viii) Single Masse

The holders of Notes of the same Series, and the holders of Notes of any other Series which have been assimilated with the Notes of such first mentioned Series in accordance with Condition 10, shall, for the defence of their respective common interests, be grouped in a single *Masse*. The Representative appointed in respect of the first Tranche of any Series of Notes will be the Representative of the single *Masse* of all such Series.

### (ix) Outstanding Notes

For the avoidance of doubt, in this Condition 12, the term "outstanding" (as defined below) shall not include those Notes purchased by the Issuer in accordance with Article L.213-1 A of the French *Code monétaire et financier* that are held by it and not cancelled.

"outstanding" means, in relation to the Notes of any Series, all the Notes issued other than:

- (a) those Notes which have been redeemed and cancelled pursuant to the Conditions;
- (b) those Notes in respect of which the date for redemption in accordance with the Conditions has occurred and the redemption moneys (including all interest (if any) accrued to the date for redemption and any interest (if any) payable under the Conditions after that date) have been duly paid to or to the order of the Principal Paying Agent;
- (c) those Notes which have been purchased and cancelled in accordance with the Conditions;
- (d) those Notes in respect of which claims have become prescribed under the Conditions;

provided that for the purpose of attending and voting at any meeting of the Noteholders of the Series, those Notes (if any) which are for the time being held by or for the benefit of the Issuer or any of its subsidiaries shall (unless and until ceasing to be so held) be deemed not to remain outstanding.

### (x) Amendment of Subordinated Notes

Any proposed modification of any provision of Subordinated Notes (including a modification of the provisions as to subordination referred to in Condition 2 (*Status of the Notes*) in accordance with this Condition 12 can only be effected subject to the prior approval of the Relevant Regulator.

# (xi) Sole Noteholder

As long as the Notes of a given Series are held by a single Noteholder, the relevant Noteholder will exercise directly the powers delegated to the Representative and General Meetings of Noteholders under the Conditions. A Representative shall only be appointed if the Notes of a Series are held by more than one Noteholder.

# 13. Agents

In acting under the French Law Agency Agreement, the Agents will act solely as agents of each of the Issuer do not assume any obligations or relationship of agency with the Noteholders except that (without affecting the obligations of the Issuer to the Noteholders to repay Notes and pay interest thereon) funds received by the Principal Paying Agent for the payment of the principal of or interest on the Notes shall be held by it for the Noteholders until the expiration of the relevant period of prescription under Condition 9.

# 14. Governing Law and submission to jurisdiction

### (a) Governing law

The Notes are governed by, and shall be construed in accordance with, French law.

### (b) Jurisdiction

Any claim against the Issuer in connection with any Notes may be brought before any competent court located within the jurisdiction of the Cour d'Appel of Paris.

#### ANNEX 1

#### ADDITIONAL TERMS AND CONDITIONS FOR PAYOUTS

The following terms and conditions (the "Payout Conditions"), subject to completion in the applicable Final Terms, relate to the payouts in respect of the Notes. In particular, certain sections of the Payout Conditions will be set out and completed in the applicable Final Terms. In the event of any inconsistency between the Terms and Conditions of the English Law Notes or the Terms and Conditions of the French Law Notes, as specified as applicable in the applicable Final Terms (the "General Conditions") and the Payout Conditions, the Payout Conditions shall prevail. The descriptions of the payouts, coupon rates and entitlement amounts and/or related provisions included in italics below do not form part of the Payout Conditions, are included for information purposes only and are subject to the detailed terms of the relevant payout, coupon rate or entitlement amount, as applicable.

# 1. SPS COUPON RATES, PAYOUTS AND ENTITLEMENT AMOUNTS

# 1.1 SPS Coupon Rates

The following Coupon Rate(s) will apply to the Notes if specified in the applicable Final Terms:

# (a) SPS Fixed Coupon

If SPS Fixed Coupon is specified as applicable in the applicable Final Terms:

Rate(i).

# Description of the Coupon Rate

A SPS Fixed Coupon provides that the Notes bear or pay interest at a specified rate for the relevant period.

#### (b) SPS Variable Amount Coupon

If SPS Variable Amount Coupon is specified as applicable in the applicable Final Terms:

Rate<sub>(i)</sub>.

#### Description of the Coupon Rate

A SPS Variable Amount Coupon provides that the Notes bear or pay interest at a specified rate for the relevant period.

# (c) Digital Coupon

If Digital Coupon is specified as applicable in the applicable Final Terms:

(i) If the Digital Coupon Condition is satisfied in respect of SPS Coupon Valuation Date<sub>(i)</sub> or SPS Coupon Valuation Period<sub>(i)</sub>, as applicable:

Rate(i); or

(ii) if the Digital Coupon Condition is not satisfied in respect of SPS Coupon Valuation  $\mathsf{Date}_{(i)}$  or SPS Coupon Valuation  $\mathsf{Period}_{(i)}$ , as applicable:

zero.

### Description of the Coupon Rate

A Digital Coupon provides that the Notes bear or pay interest at a specified rate for the relevant period if a specified condition is met. If the condition is not met then the Notes will pay no interest for that period.

#### (d) Snowball Digital Coupon

If Snowball Digital Coupon is specified as applicable in the applicable Final Terms:

(i) if the Snowball Digital Coupon Condition is satisfied in respect of SPS Coupon Valuation Date<sub>(i)</sub> or SPS Coupon Valuation Period<sub>(i)</sub>, as applicable:

Where "Sum  $Rate_{(j)}$ " means the sum of  $Rate_{(j)}$  for each SPS Coupon Valuation Date or SPS Coupon Valuation Period, as applicable, in the period from (but excluding) the last occurring Snowball Date (or if none the Issue Date) to (but excluding) the relevant SPS Coupon Valuation Date or SPS Coupon Valuation Period; or

(ii) if the Snowball Digital Coupon Condition is not satisfied in respect of SPS Coupon Valuation Date<sub>(i)</sub> or SPS Coupon Valuation Period<sub>(i)</sub>, as applicable: zero.

### Description of the Coupon Rate

A Snowball Digital Coupon provides that the Notes bear or pay interest on the basis of a Digital Condition Coupon but with a memory effect. Any interest not paid in respect of a period may be paid at a later date if certain conditions are met.

# (e) Accrual Digital Coupon

If Accrual Digital Coupon is specified as applicable in the applicable Final Terms:

$$Rate_{(i)} \times (n/N)$$

Where:

"n" is the number of AC Digital Days in the relevant SPS Coupon Valuation Period<sub>(i)</sub> on which the AC Digital Coupon Condition is satisfied; and

"N" is the number of AC Digital Days in the relevant SPS Coupon Valuation Period(i).

#### Description of the Coupon Rate

An Accrual Digital Coupon provides that the Notes bear or pay interest on the basis of a rate calculated by reference to the number of AC Digital Days on which a specified condition is satisfied in the relevant period.

#### (f) Stellar Coupon

If Stellar Coupon is specified as applicable in the applicable Final Terms:

$$\text{Max} \left( \text{Min Coupon}(i), \frac{1}{K} \sum_{k=1}^{K} \text{Max} \left[ \text{Floor Percentage}(i), \text{Min} \left( \text{Cap Percentage}(i), \text{Coupon Value}(i, k) \right) \right] - \text{Strike Percentage}(i)$$

### Description of the Coupon Rate

A Stellar Coupon provides that the Notes bear or pay interest, in respect of the relevant period on the basis of a rate calculated by reference to a basket of Underlying References with the value of each Underlying Reference being subject to a cap and a floor. The rate is also subject to a floor.

### (g) Cappuccino Coupon

If Cappuccino Coupon is specified as applicable in the applicable Final Terms:

$$\text{Max}\left(\text{Min Coupon(i)}, \frac{1}{K} \times \sum_{k=1}^{K} \left[\text{Max}\left(\text{Floor Percentage(i)}, \text{Barrier Value(i,k)}\right)\right] - \text{Strike Percentage(i)}\right)$$

### Where "Barrier Value" is:

(i) if the Barrier Condition for the relevant Underlying Reference is satisfied in respect of the relevant SPS Coupon Valuation Date:

 $CapPercentage_{(i)}$ ; or

(ii) if the Barrier Condition for the relevant Underlying Reference is not satisfied in respect of the relevant SPS Coupon Valuation Date:

Coupon Value<sub>(i,k)</sub>.

# Description of the Coupon Rate

A Cappuccino Coupon provides that the Notes bear or pay interest on the basis of a rate calculated by reference to the average value of a basket of Underlying References where each value is floored and may be set at a fixed percentage (the Cap Percentage) if certain conditions are met.

# (h) Ratchet Coupon

If Ratchet Coupon is specified as applicable in the applicable Final Terms:

 if Local Cap Percentage is specified as not applicable in the applicable Final Terms:

$$\text{Max} \left[ \sum_{q \text{ in } Q_{(i)}} \text{Max} \big( \text{Coupon Value}(q) - \text{Strike Percentage}_{(i)}, \text{Local Floor Percentage}_{(i)} \big), \text{Global Floor Percentage}_{(i)} \right]$$

(ii) if Local Cap Percentage is specified as applicable in the applicable Final Terms:

$$\text{Max} \left[ \sum_{q \text{ in } Q_{(i)}} \text{Max (Min(Coupon Value(q,)-Strike Percentage}_{(i)}, \text{Local Cap Percentage}_{(i)}), \text{Local Floor Percentage}_{(i)}, \text{Global Floor Percentage}_{(i)} \right]$$

### Description of the Coupon Rate

A Ratchet Coupon provides that the Notes bear or pay interest in respect of the relevant period on the basis of a rate calculated by reference to the sum of two or more rates, in each case subject to a floor and if applicable a cap.

### (i) Driver Coupon

If Driver Coupon is specified as applicable in the applicable Final Terms:

$$\text{Max} \ (\text{Min Coupon}(i), \frac{1}{K} \sum_{k=1}^{K} \text{Max} \ \big( \text{Floor Percentage}(i), \text{Modified Value}(i,k) \big) - \text{Strike Percentage}(i) \big)$$

Where:

### "Modified Value(i,k)" is:

(i) if the Coupon Value(i,k) is one of the nfixed greatest value in the basket of the Underlying References:

Driver Percentage; or

(ii) otherwise:

Coupon Value(i,k)

### Description of the Coupon Rate

A Driver Coupon provides that the Notes bear or pay interest in respect of the relevant period on the basis of a rate calculated by reference to the average performance of a basket of Underlying References with the Underlying Reference with the "nfixed" highest value being replaced by a fixed percentage (the Driver Percentage).

# (j) Nova Coupon

If Nova Coupon is specified as applicable in the applicable Final Terms:

(i) if Cap Percentage is specified as not applicable in the applicable Final Terms:

 $Constant\ Percentage(i) + Gearing(i) \times Max \left[ (Coupon\ Value(i))^{\frac{1}{l}} - Strike\ Percentage(i) + Spread(i), Floor\ Percentage(i) + Sprea$ 

(ii) if Cap Percentage is specified as applicable in the applicable Final Terms:

 $Constant\ Percentage\ (i)\ +\ Min\left(Cap\ Percentage\ (i)\ ,\ Gearing\ (i)\ \times\ Max\left[\left(Coupon\ Value\ (i)\right)^{\frac{1}{l}}\ -\ Strike\ Percentage\ (i)\ +\ Spread\ (i)\ ,\ Floor\ Percentage\ (i)\ \right]\right)$ 

# Description of the Coupon Rate

A Nova Coupon provides that the Notes bear or pay interest on the basis of a rate calculated by reference to the value of Underlying Reference(s). The rate is also subject to a floor and if applicable a cap.

# (k) Sum Coupon

If Sum Coupon is specified in the applicable Final Terms:

$$\sum_{a=1}^{A} CW_{a}(i) \times \prod_{b=1}^{B} \left(Additional\ Coupon_{a,b}(i)\right)$$

Where:

"CW" is the relevant Coupon Weighting;

"A" is the number specified as such in the applicable Final Terms; and

"B" is the number specified as such in the applicable Final Terms.

### Description of the Coupon Rate

A Sum Coupon provides that the Notes bear or pay interest in respect of the relevant period on the basis of a rate calculated as the weighted sum of two or more interest rates provided in the Conditions and specified in the applicable Final Terms.

# (I) Option Max Coupon

If Option Max Coupon is specified as applicable in the applicable Final Terms:

$$\operatorname{Max}_{a=1}^{A}([\operatorname{Additional Coupon}(i)]_{a}).$$

where "A" is the number specified as such in the applicable Final Terms.

# Description of the Coupon Rate

An Option Max Coupon provides that the Notes bear or pay interest in respect of the relevant period on the basis of a rate calculated as the maximum of two or more interest rates provided in the Conditions and specified in the applicable Final Terms.

#### 1.2 SPS Final Payouts

The following final payouts which when multiplied by the applicable Calculation Amount (each a "**Final Payout**") will apply to the Notes if specified in the applicable Final Terms:

### (a) SPS Fixed Percentage Notes

If the Notes are specified in the applicable Final Terms as being SPS Fixed Percentage Notes:

Constant Percentage 1

# Description of the Payout

The Payout comprises a fixed percentage equal to the Constant Percentage 1.

# (b) SPS Reverse Convertible Notes

# (i) SPS Reverse Convertible Notes

If the Notes are specified in the applicable Final Terms as being SPS Reverse Convertible Notes:

(A) if no Knock-in Event has occurred:

Constant Percentage 1; or

(B) if a Knock-in Event has occurred:

Max (Constant Percentage  $2 + Gearing \times Option; 0\%$ )

#### Where:

"**Option**" means Put, Put Spread, EDS or Forward as specified in the applicable Final Terms;

"EDS" means Max (Floor Percentage, Min (Constant Percentage 3 – nEDS x Loss Percentage, 0%));

"**nEDS**" means the number of Underlying Reference(s) in the Basket in respect of which the Final Redemption Value is (i) less than or equal to or (ii) less than, as specified in the applicable Final Terms, EDS Barrier Percentage:

"Forward" means Final Redemption Value – Strike Percentage;

"Put" means Max (Strike Percentage - Final Redemption Value; 0); and

"**Put Spread**" means Min (Max (Strike Percentage – Final Redemption Value; 0); Cap Percentage),

Provided That (aa) if the provisions of sub-paragraph (A) of this Payout Condition 1.2(b)(i) apply and Physical Delivery Option 1 is specified as applicable in the applicable Final Terms or (bb) if the provisions of sub-paragraph (B) of this Payout Condition 1.2(b)(i) apply and Physical Delivery Option 2 is specified as applicable in the applicable Final Terms, no Final Redemption Amount will be payable and Physical Delivery will apply.

#### Description of the Payout

The Payout comprises:

- if no Knock-in Event has occurred, a fixed percentage equal to the Constant Percentage 1;
- if a Knock-in Event has occurred and Option is Put or Put Spread indexation to the value of the Underlying Reference(s) up to the Strike Percentage; or
- if a Knock-in Event has occurred and Option is Forward, indexation to the value of the Underlying Reference(s); or
- If a Knock-in Event has occurred and Option is EDS, a percentage that depends on how many Underlying Reference(s) in the basket have a value greater than the EDS Barrier Percentage. When Gearing is positive the higher the number of Underlying References with a value above this barrier the higher the Percentage.
- Physical Delivery may also apply.

### (ii) SPS Reverse Convertible Standard Notes

If the Notes are specified in the applicable Final Terms as being SPS Reverse Convertible Standard Notes:

(A) if no Knock-in Event has occurred:

100%; or

(B) if a Knock-in Event has occurred:

Min (100%, Final Redemption Value).

Description of Payout

The Payout comprises:

- if no Knock-in Event has occurred, 100 per cent.; or
- if a Knock-in Event has occurred, the minimum of 100 per cent. and indexation to the value of the Underlying Reference(s).

# (c) SPS Vanilla Products

### (i) Vanilla Call Notes

If the Notes are specified in the applicable Final Terms as being Vanilla Call Notes:

Constant Percentage 1 + Gearing \* Max (Final Redemption Value - Strike Percentage, Floor Percentage)

#### Description of the Payout

The Payout comprises:

- if Gearing is positive, a fixed percentage equal to Constant Percentage 1 or, if Gearing is negative, no fixed percentage; and
- indexation to the value of the Underlying Reference(s) above the Strike Percentage.

#### (ii) Vanilla Call Spread Notes

If the Notes are specified in the applicable Final Terms as being Vanilla Call Spread Notes:

 $Constant\ Percentage\ 1 + Gearing\ *\ Min\ (Max\ (Final\ Redemption\ Value\ -\ Strike\ Percentage;\ Floor\ Percentage),\ Cap\ Percentage)$ 

### Description of the Payout

The Payout comprises:

- if Gearing is positive, a fixed percentage equal to Constant Percentage 1 or, if Gearing is negative, no fixed percentage; and
- indexation to the value of the Underlying Reference(s) above the Strike Percentage up to a maximum level. The maximum level is equal to the Cap Percentage.

#### (iii) Vanilla Put Notes

If the Notes are specified in the applicable Final Terms as being Vanilla Put Notes:

Constant Percentage 1 + Gearing \* Max (Strike Percentage - Final Redemption Value; 0)

#### Description of the Payout

The Payout comprises:

- if Gearing is positive a fixed percentage equal to Constant Percentage or if Gearing is negative, no fixed percentage; and
- indexation to the value of the Underlying Reference(s) below the Strike Percentage.

#### (iv) Vanilla Put Spread Notes

If the Notes are specified in the applicable Final Terms as being Vanilla Put Spread Notes:

Constant Percentage 1 + Gearing \* Min (Max (Strike Percentage - Final Redemption Value; 0); Cap Percentage)

### Description of the Payout

The Payout comprises:

- if Gearing is positive a fixed percentage equal to Constant Percentage 1 or, if Gearing is negative, no fixed percentage; and
- indexation to the value of the Underlying Reference(s) below the Strike Percentage up to a maximum level. The maximum level is equal to the Cap Percentage.

# (v) Vanilla Digital Notes

If the Notes are specified in the applicable Final Terms as being Vanilla Digital Notes:

(A) if a Knock-in Event has occurred:

Constant Percentage 1 + Bonus Coupon; or

(B) if no Knock-in Event has occurred:

Constant Percentage 2.

### Description of the Payout

The Payout comprises:

- a fixed percentage; and
- if a Knock-in Event has occurred, the Bonus Coupon.

#### (vi) Knock-in Vanilla Call Notes

If the Notes are specified in the applicable Final Terms as being Knock-in Vanilla Call Notes:

(A) if a Knock-in Event has occurred:

Constant Percentage 1 + Gearing \* Max (Final Redemption Value - Strike Percentage, Floor Percentage); or

(B) if no Knock-in Event has occurred:

Constant Percentage 2.

# Description of the Payout

The Payout comprises:

- a fixed percentage; and
- if a Knock-in Event has occurred, indexation to the value of the Underlying Reference(s) above the Strike Percentage.

# (vii) Knock-out Vanilla Call Notes

If the Notes are specified in the applicable Final Terms as being Knock-out Vanilla Call Notes:

(A) if no Knock-out Event has occurred:

Constant Percentage 1 + Gearing \* Max (Final Redemption Value - Strike Percentage, Floor Percentage); or

(B) if a Knock-out Event has occurred:

#### Constant Percentage 2.

# Description of the Payout

The Payout comprises:

- a fixed percentage; and
- if no Knock-out Event has occurred, indexation to the value of the Underlying Reference(s) above the Strike Percentage.

# (d) Asian Products

#### (i) Asian Notes

If the Notes are specified in the applicable Final Terms as being Asian Notes:

If Asian Local Cap is specified as applicable then:

Constant Percentage 1 + Gearing\*Max(
$$\frac{1}{\text{Total M}} \times \sum_{(i)}^{M} (\text{Min}(\text{Max}(\text{Final Redemption Value}(i) - \text{Strike Percentage}(i), Local Floor Percentage}(i)), Local Cap Percentage(i))), Floor Percentage(i))$$

If Asian Local Cap is specified as not applicable:

$$Constant \ \ Percentage \ 1 + Gearing * Max(\frac{1}{Total \ M} \times \sum_{(i)}^{M} (Max(Final \ Redemption \ Value_{(i)} - Strike \ Percentage_{(i)}, Local \ Floor \ Percentage_{(i)})), Floor \ Percentage)$$

### Description of the Payout

The Payout comprises:

- a fixed percentage equal to Constant Percentage 1; and
- indexation to the average value of the Underlying Reference(s) when the average value is above the Strike Percentage.

### (ii) Asian Spread Notes

If the Notes are specified in the applicable Final Terms as being Asian Spread Notes:

If Asian Local Cap is specified as applicable then:

$$Constant \ Percentage \ 1 + Gearing*Min(Max(\frac{1}{Total \ M} \times \sum_{(j)}^{M} (Min(Max(Final \ Redemption \ Value_{(j)} - Strike \ Percentage_{(j)}, Local \ Floor \ Percentage_{(j)}), Local \ Cap \ Percentage_{(j)}), Floor \ Percentage_{(j$$

If Asian Local Cap is specified as not applicable:

$$Constant\ Percentage\ 1\ + Gearing^*Min \left(Max \left(\frac{1}{Total\ M} \times \sum_{(i)}^{M} \left(Max \Big(Final\ Redemption\ Value_{(i)} - Strike\ Percentage_{(i)}, Local\ Floor\ Percentage_{(i)} \right)\right), Floor\ Percentage \right); \ Cap\ Percentage \left(\frac{1}{Total\ M} \times \sum_{(i)}^{M} \left(Max \Big(Final\ Redemption\ Value_{(i)} - Strike\ Percentage_{(i)}, Local\ Floor\ Percentage_{(i)} \right)\right), Floor\ Percentage \left(\frac{1}{Total\ M} \times \sum_{(i)}^{M} \left(Max \Big(Final\ Redemption\ Value_{(i)} - Strike\ Percentage_{(i)}, Local\ Floor\ Percentage_{(i)} \right)\right), Floor\ Percentage \left(\frac{1}{Total\ M} \times \sum_{(i)}^{M} \left(Max \Big(Final\ Redemption\ Value_{(i)} - Strike\ Percentage_{(i)}, Local\ Floor\ Percentage_{(i)} \right)\right), Floor\ Percentage \left(\frac{1}{Total\ M} \times \sum_{(i)}^{M} \left(Max \Big(Final\ Redemption\ Value_{(i)} - Strike\ Percentage_{(i)} \right)\right)$$

### Description of the Payout

The Payout comprises:

- a fixed percentage equal to Constant Percentage 1; and
- indexation to the average value of the Underlying Reference(s) up to a maximum level if the average value is above the Strike Percentage. The maximum level is equal to the Cap Percentage.

# (iii) Himalaya Notes

If the Notes are specified in the applicable Final Terms as being Himalaya Notes:

$$Constant\ Percentage\ 1 + Gearing^*Max(\frac{1}{Total\ M} \times \sum_{(i)}^{M} max(Best\ Lock\ Value_{(i)} - Strike\ Percentage_{(i)}, Local\ Floor\ Percentage_{(i)}, 0)$$

Where:

"BestLockValue<sub>(i)</sub>" means the highest Underlying Reference Value on SPS Valuation Date<sub>(i)</sub> of the Underlying Reference(s) in Relevant Basket<sub>(i)</sub>; and

"Relevant Basket<sub>(i)</sub>" means, in respect of SPS Valuation Date<sub>(i)</sub>, a Basket comprising each Underlying Reference in Relevant Basket<sub>(i-1)</sub> but excluding the Underlying Reference in relation to BestLockValue<sub>(i-1)</sub>.

Relevant Basket<sub>(i=1)</sub> will be set out in the applicable Final Terms.

### Description of the Payout

The Payout comprises:

- a fixed percentage equal to Constant Percentage 1;
- average indexation to the Underlying References above the Strike Percentage in accordance with the selection criteria on each Valuation Date where the Value of the best performing Underlying Reference in the Basket is calculated and then removed from the Basket for the following Valuation Dates, the Payout providing indexation to the average of those calculated Values (the BestLockValues) above the Strike Percentage.

### (e) Auto-Callable Products

#### (i) Autocall Notes

If the Notes are specified in the applicable Final Terms as being Autocall Notes:

(A) if the Final Redemption Condition is satisfied:

Constant Percentage 1 + FR Exit Rate; or

(B) if the Final Redemption Condition is not satisfied and no Knock-in Event has occurred:

Constant Percentage 2 + Coupon Airbag Percentage; or

(C) if the Final Redemption Condition is not satisfied and a Knock-in Event has occurred:

 $Max(Constant Percentage 3 + Gearing \times Option; 0\%)$ 

where:

"**Option**" means Put, Put Spread, EDS or Forward as specified in the applicable Final Terms;

"**EDS**" means Max (Floor Percentage, Min (Constant Percentage 4 – nEDS × Loss Percentage, 0%));

"Forward" means Final Redemption Value – Strike Percentage;

"nEDS" means the number of underlying Reference(s) in the Basket in respect of which the relevant Final Redemption Value is (i) less than or equal to or (ii) less than, as specified in the applicable Final Terms, the EDS Barrier Percentage;

"Put" means Max(Strike Percentage – Final Redemption Value; 0); and

"Put Spread" means Min (Max (Strike Percentage – Final Redemption Value; 0); Cap Percentage),

Provided That (aa) if the provisions of sub-paragraph (A) of this Payout Condition 1.2(e)(i) apply and Physical Delivery Option 1 is specified as applicable in the applicable Final Terms or (bb) if the provisions of sub-paragraph (B) of this Payout Condition 1.2(e)(i)

apply and Physical Delivery Option 2 is specified as applicable in the applicable Final Terms or (cc) if the provisions of sub-paragraph (C) of this Payout Condition 1.2(e)(i) apply and Physical Delivery Option 3 is specified as applicable in the applicable Final Terms, no Final Redemption Amount will be payable and Physical Delivery will apply.

# Description of the Payout

The Payout comprises:

- if the Final Redemption Condition is satisfied, a fixed percentage plus a final exit rate (equal to the FR Exit Rate);
- if the Final Redemption Condition is not satisfied and no Knock-In Event has occurred, a fixed percentage (that may differ from the above fixed percentage);
- if the Final Redemption Condition is not satisfied, a Knock-In Event has occurred and Option is Put or Put Spread no fixed percentage and indexation to the value of the Underlying Reference(s) below the Strike Percentage; or
- if the Final Redemption Condition is not satisfied, a Knock-in Event has occurred and Option is Forward, no fixed percentage and indexation to the value of the Underlying Reference(s); or
- if the Final Redemption Condition is not satisfied, a Knock-in Event has occurred and Option is EDS, a percentage that depends on how many Underlying Reference(s) in the basket have a value greater than the EDS Barrier Percentage. When Gearing is positive the higher the number of Underlying Reference(s) with a value above this barrier the higher the percentage.
- Physical Delivery may also apply.

# (ii) Autocall One Touch Notes

If the Notes are specified in the applicable Final Terms as being Autocall One Touch Notes:

- (A) if the Final Redemption Condition is satisfied:
  - Constant Percentage 1 + FR Exit Rate;
- (B) if the Final Redemption Condition is not satisfied a no Knock-out Event has occurred:
  - Constant Percentage 2 + Coupon Airbag Percentage 1; or
- (C) if the Final Redemption Condition is not satisfied, no Knock-out Event has occurred and no Knock-in Event has occurred:
  - Constant Percentage 3 + Coupon Airbag Percentage 2; or
- (D) if the Final Redemption Condition is not satisfied and if no Knock-out Event has occurred but a Knock-in Event has occurred:

Max (Constant Percentage  $4 + Gearing \times Option; 0\%$ )

where:

"Forward" means Final Redemption Value – Strike Percentage;

"**Option**" means Put, Put Spread or Forward as specified in the applicable Final Terms;

"Put" means Max (Strike Percentage – Final Redemption Value; 0); and

"**Put Spread**" means Min (Max (Strike Percentage – Final Redemption Value; 0); Cap Percentage).

# Description of the Payout

The Payout comprises:

- if the Final Redemption Condition is satisfied, a fixed percentage plus a final exit rate (equal to the FR Exit Rate);
- if the Final Redemption Condition is not satisfied and a Knock-Out Event has occurred, a fixed percentage (that may differ from the above fixed percentage);
- if the Final Redemption Condition is not satisfied and no Knock-Out Event and no Knock-In Event has occurred, a fixed percentage (that may differ from the above fixed percentages); or
- if the Final Redemption Condition is not satisfied and no Knock-Out Event has occurred, if Option is Put or Put Spread but a Knock-In Event has occurred, no fixed percentage and indexation to the value of the Underlying Reference(s) below the Strike Percentage; or if Option is Forward, no fixed percentage and indexation to the value of the Underlying Reference(s).

### (iii) Autocall Standard Notes

If the Notes are specified in the applicable Final Terms as Autocall Standard Notes:

(A) If FR Barrier Value is greater than or equal to the Final Redemption Condition Level:

100% + FR Exit Rate; or

(B) If FR Barrier Value is less than the Final Redemption Condition Level and no Knock-in Event has occurred:

100% + Coupon Airbag Percentage; or

(C) If FR Barrier Value is less than the Final Redemption Condition Level and a Knock-in Event has occurred:

Min (100%, Final Redemption Value).

# Description of the Payout

The Payout comprises:

- if the FR Barrier Value on the SPS FR Barrier Valuation Date is equal to or greater than the Final Condition Level, 100 per cent. plus a final exit rate (equal to the FR Exit Rate);
- if the FR Barrier Value on the SPS FR Barrier Valuation Date is less than the Final Redemption Condition Level and no Knock-in Event has occurred, 100 per cent. plus a fixed percentage; or
- if the FR Barrier Value on the SPS FR Barrier Valuation Date is less than the Final Redemption Condition Level and a Knock-in Event has occurred, the minimum of 100 per cent. and indexation to the value of the Underlying Reference(s).

#### (f) Indexation Products

# (i) Certi plus: Booster Notes

If the Notes are specified in the applicable Final Terms as being Certi plus: Booster Notes:

- (A) if Cap is specified as not applicable in the applicable Final Terms:
  - $Constant\ Percentage\ 1 + [Final\ Redemption\ Value + Additional\ Gearing \times Max\ (Final\ Redemption\ Value Strike\ Percentage, 0)]$
- (B) if Cap is specified as applicable in the applicable Final Terms:

Constant Percentage 1 + Min [Final Redemption Value + Additional Gearing × Max (Final Redemption Value - Strike Percentage,0), Cap Percentage]

# Description of the Payout

If Cap is specified as not applicable the Payout comprises:

- indexation to the value of the Underlying Reference(s); and
- additional indexation to the value of the Underlying Reference(s) above the Strike Percentage.

If Cap is specified as applicable the Payout provides a limited maximum upside and comprises:

- indexation to the value of the Underlying Reference(s); and
- additional indexation to the value of the Underlying Reference(s) above the Strike Percentage;
- subject to a cap of the Cap Percentage.

# (ii) Certi plus: Bonus Notes

(B)

If the Notes are specified in the applicable Final Terms as being Certi plus: Bonus Notes:

- (A) if Cap is specified as not applicable in the applicable Final Terms:
  - (x) if a Knock-out Event has occurred:Constant Percentage 1 + (Down Final Redemption Value); or
  - (y) if no Knock-out Event has occurred:Constant Percentage 1 + [Max (Bonus Percentage, Up Final Redemption Value)];
  - if Cap is specified as applicable in the applicable Final Terms:
  - (x) if a Knock-out Event has occurred:

Constant Percentage 1 + [Down Final Redemption Value - Max (Down Final Redemption Value - Cap Percentage, 0)]; or

(y) if no Knock-out Event has occurred:

 $Constant\ Percentage\ 1 + [Max\ (Bonus\ Percentage, Up\ Final\ Redemption\ Value) - Max\ (Up\ Final\ Redemption\ Value - Cap\ Percentage, 0)] - (Up\ Final\ Redemption\ Value$ 

### Description of the Payout

If Cap is specified as not applicable the Payout comprises:

- if no Knock-out Event has occurred, a minimum percentage and indexation to the value of the Underlying Reference(s) above the Bonus Percentage; or
- if a Knock-out Event has occurred, indexation to the value of the Underlying Reference(s) (this value may differ from the above value).

If Cap is specified as applicable the Payout provides limited maximum upside and comprises:

- if no Knock-out Event has occurred, a minimum percentage and bonus percentage up to a maximum level. The maximum level is equal to the Cap Percentage; or
- if a Knock-out Event has occurred, indexation to the value of the Underlying Reference(s) (this value may differ from the above value) up to a maximum level equal to the Cap Percentage.

# (iii) Certi plus: Leveraged Notes

If the Notes are specified in the applicable Final Terms as being Certi plus: Leveraged Notes:

- (A) if Cap is specified as not applicable in the applicable Final Terms:
  - (x) if a Knock-out Event has occurred:

 $Constant\ Percentage\ 1 + [Final\ Redemption\ Value + Additional\ Gearing \times Max\ (Final\ Redemption\ Value - Strike\ Percentage, 0)];\ or$ 

(y) if no Knock-out Event has occurred:

 $Constant\ Percentage\ 1 + (Max(100\%, 100\% + (1 + Additional\ Gearing) \times (Final\ Redemption\ Value\ - \ Strike\ Percentage)));$ 

- (B) if Cap is specified as applicable in the applicable Final Terms:
  - (x) if a Knock-out Event has occurred:

Constant Percentage 1 + Min [Cap Percentage, [Final Redemption Value + Additional Gearing × Max (Final Redemption Value - Strike Percentage, 0)]]; or

(y) if no Knock-out Event has occurred:

 $Constant\ Percentage\ 1 + Min\ [Cap\ Percentage, [Max(100\%,100\% + (1+Additional\ Gearing) \times (Final\ Redemption\ Value\ -\ Strike\ Percentage))]].$ 

### Description of the Payout

If Cap is specified as not applicable the Payout comprises:

- if no Knock-out Event has occurred, a minimum percentage and leveraged indexation to the value of the Underlying Reference(s) above the Strike Percentage; or
- if a Knock-out Event has occurred, indexation to the value of the Underlying Reference(s) plus additional indexation to the value of the Underlying Reference(s) above the Strike Percentage.

If Cap is specified as applicable the Payout provides limited maximum upside and comprises:

- if no Knock-out Event has occurred, a minimum percentage and leveraged indexation to the value of the Underlying Reference(s) above the Strike Percentage up to a maximum level equal to the Cap Percentage; or
- if a Knock-out Event has occurred, indexation to the value of the Underlying Reference(s) plus additional indexation to the value of the Underlying Reference(s) above the Strike Percentage. The aggregate indexation is limited to a maximum level equal to the Cap Percentage.

### (iv) Certi plus: Twin Win Notes

If the Notes are specified in the applicable Final Terms as being Certi plus: Twin Win Notes:

- (A) if Cap is specified as not applicable in the applicable Final Terms:
  - (x) if a Knock-out Event has occurred:

Constant Percentage 1 + Max [0, Gear Down \* Final Redemption Value]; or

(y) if no Knock-out Event has occurred:

Constant Percentage 2 + Max [Max (Gear up 1\* (Strike Percentage - Final Redemption Value), Gear up 2 \* (Final Redemption Value - Strike Percentage)), Floor Percentage]

- (B) if Cap is specified as applicable in the applicable Final Terms:
  - (x) if a Knock-out Event has occurred:

Constant Percentage 1 + [Min (Cap Percentage, Gear Down \* Final Redemption Value)]; or

(y) if no Knock-out Event has occurred:

Constant Percentage 2 + Max [Max (Gear up 1 \* (Strike Percentage - Final Redemption Value), Min (Cap Percentage - Strike Percentage, Gear Up 2 \* (Final Redemption Value - Strike Percentage))), Floor Percentage].

#### Description of the Payout

If Cap is specified as not applicable the Payout comprises:

- if no Knock-out Event has occurred, a minimum percentage, indexation to the value of the Underlying Reference(s) above the Strike Percentage and indexation to the value of the Underlying Reference(s) below the Strike Percentage in absolute terms; or
- if a Knock-out Event has occurred, indexation to the value of the Underlying Reference(s).

If Cap is specified as applicable the Payout comprises:

- if no Knock-out Event has occurred, a minimum percentage, indexation to the value of the Underlying Reference(s) above the Strike Percentage and up to a maximum level equal to the Cap Percentage and indexation to the value of the Underlying Reference(s) below the Strike Percentage in absolute terms; or
- if a Knock-out Event has occurred, indexation to the value of the Underlying Reference(s) up to a maximum level equal to the Cap Percentage.

### (v) Certi plus: Super Sprinter Notes

If the Notes are specified in the applicable Final Terms as being Certi plus: Super Sprinter Notes:

- (A) if Cap is specified as not applicable in the applicable Final Terms:
  - (x) if a Knock-in Event has occurred:

 $Constant\ Percentage\ 1 + Final\ Redemption\ Value + Additional\ Gearing \times Max\ (Final\ Redemption\ Value -\ Strike\ Percentage, 0);\ or the percentage of the percentage of$ 

(y) if no Knock-in Event has occurred:

Constant Percentage 1 + Final Redemption Value.

- (B) if Cap is specified as applicable in the applicable Final Terms:
  - (x) if a Knock-in Event has occurred:

 $[Constant\ Percentage\ 1+[Min\ (Cap\ Percentage, Final\ Redemption\ Value\ +\ Additional\ Gearing\ x\ Max\ (Final\ Redemption\ Value\ -\ Strike\ Percentage, 0))]; on the percentage of the pe$ 

(y) if no Knock-in Event has occurred:

Constant Percentage 1 + [Min (Cap Percentage, Final Redemption Value)].

### Description of the Payout

If Cap is specified as not applicable the Payout comprises:

• indexation to the value of the Underlying Reference(s); and

• if a Knock-in Event occurs, additional indexation to the value of the Underlying Reference(s) above the Strike Percentage.

If Cap is specified as applicable the Payout provides a limited maximum upside and comprises:

- indexation to the value of the Underlying Reference(s) up to a maximum level;
- if a Knock-in Event has occurred, additional indexation to the value of the Underlying Reference(s) above the Strike Percentage up to a maximum level; and
- a maximum payout equal to Constant Percentage 1 plus the Cap Percentage.

# (vi) Certi plus: Generic Notes

If the Notes are specified in the applicable Final Terms as being Certi plus: Generic Notes:

Constant Percentage 1 + Gearing Up × Option Up + Gearing Down × Option Down where:

"**Down Call**" means Max (Down Final Redemption Value – Down Strike Percentage; Down Floor Percentage);

"Down Call Spread" means Min (Max (Down Final Redemption Value – Down Strike Percentage; Down Floor Percentage); Down Cap Percentage);

"**Down Forward**" means Down Final Redemption Value – Down Strike Percentage;

"**Down Put**" means Max (Down Strike Percentage – Down Final Redemption Value; Down Floor Percentage);

"**Down Put Spread**" means Min (Max (Down Strike Percentage – Down Final Redemption Value; Down Floor Percentage); Down Cap Percentage);

"Option Down" means Down Put, Down Put Spread, Down Forward, Down Call or Down Call Spread as specified in the applicable Final Terms;

"**Option Up**" means Up Call, Up Call Spread, Up Forward, Up Put or Up Put Spread as specified in the applicable Final Terms;

"**Up Call**" means Max (Up Final Redemption Value – Up Strike Percentage; Up Floor Percentage):

"**Up Call Spread**" means Min (Max (Up Final Redemption Value – Up Strike Percentage; Up Floor Percentage); Up Cap Percentage);

"Up Forward" means Up Final Redemption Value - Up Strike Percentage;

"**Up Put**" means Max (Up Strike Percentage – Up Final Redemption Value; Up Floor Percentage); and

"**Up Put Spread**" means Min (Max (Up Strike Percentage – Up Final Redemption Value; Up Floor Percentage); Up Cap Percentage).

# Description of the Payout

The Payout provides no guarantee of a fixed percentage and comprises:

- indexation to the value of the Underlying Reference(s) through the Option Up which may be subject to a maximum level; and
- indexation to the value (this value may differ from the value above) of the Underlying Reference(s) through the Option Down which may be

subject to a maximum level (which may differ from the maximum level above).

# (vii) Certi plus: Generic Knock-in Notes

If the Notes are specified in the applicable Final Terms as being Certi plus: Generic Knock-in Notes:

(A) if no Knock-in Event has occurred:

Constant Percentage 1 + Gearing Up x Option Up

(B) if a Knock-in Event has occurred:

Constant Percentage 2 + Gearing Down x Option Down

#### where:

"**Down Call**" means Max (Down Final Redemption Value – Down Strike Percentage; Down Floor Percentage);

"Down Call Spread" means Min (Max (Down Final Redemption Value – Down Strike Percentage; Down Floor Percentage); Down Cap Percentage);

"**Down Forward**" means Down Final Redemption Value – Down Strike Percentage;

"**Down Put**" means Max (Down Strike Percentage – Down Final Redemption Value; Down Floor Percentage);

"Down Put Spread" means Min (Max (Down Strike Percentage – Down Final Redemption Value; Down Floor Percentage); Down Cap Percentage);

"**Option Down**" means Down Put, Down Put Spread, Down Forward, Down Call or Down Call Spread as specified in the applicable Final Terms;

"**Option Up**" means Up Call, Up Call Spread, Up Forward, Up Put or Up Put Spread as specified in the applicable Final Terms;

"**Up Call**" means Max (Up Final Redemption Value – Up Strike Percentage; Up Floor Percentage);

"**Up Call Spread**" means Min (Max (Up Final Redemption Value – Up Strike Percentage; Up Floor Percentage); Up Cap Percentage);

"Up Forward" means Up Final Redemption Value – Up Strike Percentage;

"**Up Put**" means Max (Up Strike Percentage – Up Final Redemption Value; Up Floor Percentage); and

"**Up Put Spread**" means Min (Max (Up Strike Percentage – Up Final Redemption Value; Up Floor Percentage); Up Cap Percentage).

### Description of the Payout

The Payout comprises:

- if no Knock-in Event occurs, a fixed percentage and indexation to the value of the Underlying Reference(s) through the Option Up which may be subject to a maximum level; or
- if a Knock-in Event occurs, a fixed percentage and indexation to the value of the Underlying Reference(s) (this value may differ from the value above) through the Option Down which may be subject to a maximum level (which may differ from the maximum level above).

### (g) Certi plus: Generic Knock-out Notes

If the Notes are specified in the applicable Final Terms as being Certi plus: Generic Knock-out Notes:

- (A) if no Knock-out Event has occurred:Constant Percentage 1 + Gearing Up x Option Up; or
- (B) if a Knock-out Event has occurred:Constant Percentage 2 + Gearing Down x Option Down,

#### where:

"**Down Call**" means Max (Down Final Redemption Value – Down Strike Percentage; Down Floor Percentage);

"Down Call Spread" means Min (Max (Down Final Redemption Value – Down Strike Percentage; Down Floor Percentage); Down Cap Percentage);

"Down Forward" means Down Final Redemption Value – Down Strike Percentage;

"**Down Put**" means Max (Down Strike Percentage – Down Final Redemption Value; Down Floor Percentage);

"Down Put Spread" means Min (Max (Down Strike Percentage – Down Final Redemption Value; Down Floor Percentage); Down Cap Percentage);

"**Option Down**" means Down Put, Down Put Spread, Down Forward, Down Call or Down Call Spread as specified in the applicable Final Terms;

"**Option Up**" means Up Call, Up Call Spread, Up Forward, Up Put or Up Put Spread as specified in the applicable Final Terms;

"**Up Call**" means Max (Up Final Redemption Value – Up Strike Percentage; Up Floor Percentage);

"**Up Call Spread**" means Min (Max (Up Final Redemption Value – Up Strike Percentage; Up Floor Percentage); Up Cap Percentage);

"Up Forward" means Up Final Redemption Value – Up Strike Percentage;

"**Up Put**" means Max (Up Strike Percentage – Up Final Redemption Value; Up Floor Percentage); and

"**Up Put Spread**" means Min (Max (Up Strike Percentage – Up Final Redemption Value; Up Floor Percentage); Up Cap Percentage).

# Description of the Payout

The Payout comprises:

- if no Knock-out Event occurs, a fixed percentage and indexation to the value of the Underlying Reference(s) through the Option Up which may be subject to a maximum level; or
- if a Knock-out Event occurs, a fixed percentage and indexation to the value of the Underlying Reference(s) (this value may differ from the value above) through the Option Down which may be subject to a maximum level (which may differ from the maximum level above).

### (h) Ratchet Notes

If the Notes are specified in the applicable Final Terms as being Ratchet Notes:

(i) if Local Cap is specified as not applicable in the applicable Final Terms:

$$Constant\ Percentage\ 1 + Max \left( \sum_{q\ in\ Q(i)} Max\ (Final\ Redemption\ Value(q) - Strike\ Percentage, Local\ Floor\ Percentage), Global\ Floor\ Percentage \right)$$

(ii) if Local Cap is specified as applicable in the applicable Final Terms:

$$Constant \ Percentage \ 1 + Max \left( \sum_{q = \overline{U}(i)} Max(Min(Final \ Redemption \ Value(q) - Strike \ Percentage, Local \ Cap \ Percentage), Local \ Floor \ Percentage), Global \ Floor \ Percentage) \\ + Max \left( \sum_{q = \overline{U}(i)} Max(Min(Final \ Redemption \ Value(q) - Strike \ Percentage, Local \ Cap \ Percentage), Local \ Floor \ Percentage), Global \ Floor \ Percentage) \\ + Max \left( \sum_{q = \overline{U}(i)} Max(Min(Final \ Redemption \ Value(q) - Strike \ Percentage, Local \ Cap \ Percentage), Local \ Floor \ Percentage), Global \ Floor \ Percentage) \\ + Max \left( \sum_{q = \overline{U}(i)} Max(Min(Final \ Redemption \ Value(q) - Strike \ Percentage, Local \ Cap \ Percentage), Local \ Floor \ Percentage), Global \ Floor \ Percentage) \\ + Max \left( \sum_{q = \overline{U}(i)} Max(Min(Final \ Redemption \ Value(q) - Strike \ Percentage), Local \ Floor \ Percentage), Global \ P$$

#### Description of Payout

The Payout provides an amount equal to the sum of the Final Redemption Values above the Strike Percentage subject to a floor of the Global Floor Percentage. The Final Redemption Values are calculated on each SPS Valuation Date during the SPS Valuation Period and each may be subject to a Cap and/or a floor.

### (i) Stellar Notes

If the Notes are specified in the applicable Final Terms as being Stellar Notes:

$$Max \left( \text{Global Floor Percentage}, \frac{1}{K} \sum_{k=1}^{K} Max [\text{Local Floor Percentage}, \text{Min}(\text{Cap Percentage}, \text{Final Redemption Value}(k))] \text{-Strike Percentage} \right)$$

### Description of the Payout

The Payout comprises an amount equal to the sum of the Final Redemption Values above the Strike Percentage for each Underlying Reference in the basket (each such Final Redemption Value being subject to a minimum and a maximum level) subject to a minimum level of the Global Floor Percentage.

### (j) Driver Securities

If the Notes are specified in the applicable Final Terms as being Driver Notes:

$$Max \left( Global \ Floor \ Percentage, \ \frac{1}{K} \sum_{k=1}^{K} Max \ (Floor \ Percentage, \ Modified \ Value \ (k)) - Strike \ Percentage \right)$$

Where:

#### "Modified Value(k)" is:

(i) if the Final Redemption  $Value_{(k)}$  is one of the nfixed greatest values in the basket of Underlying References:

Driver Percentage; or

(ii) otherwise:

Final Redemption Value(k).

#### Description of the Payout

The Payout comprises an amount calculated by reference to the average performance of a basket of Underlying References above the Strike Percentage with the Underlying Reference with the "nfixed" highest value being replaced by a fixed percentage (the Driver Percentage), subject to a minimum level of the Global Floor Percentage.

### (k) Sum Notes

If the Notes are specified in the applicable Final Terms as being Sum Notes:

Constant Percentage 
$$1 + \sum_{a=1}^{A} PW_a \prod_{b=1}^{B} ([Additional Final Payout]_{a,b}).$$

Where:

"PW" is the relevant Additional Final Payout Weighting;

"A" is the number specified as such in the applicable Final Terms; and

"B is the number specified as such in the applicable Final Terms.

#### Description of the Payout

The Payout comprises a weighted sum of two or more Payouts provided in the Conditions and specified in the applicable Final Terms.

### (I) Option Max Notes

If the Notes are specified in the applicable Final Terms as being Option Max Notes:

Constant Percentage 
$$1 + \underset{a=1}{\overset{A}{\text{Max}}}([Additional\ Final\ Payout]_a)$$
.

where "A" is the number specified as such in the applicable Final Terms.

### Description of the Payout

The Payouts comprises a maximum of two or more Payouts provided in the Conditions and specified in the applicable Final Terms.

(m) If specified in the applicable Final Terms any Final Payout will be subject to a cap of the Maximum Final Payout and/or a floor of the Minimum Final Payout, in each case as specified in the applicable Final Terms.

# 1.3 Automatic Early Redemption Payouts, Call Payouts and Put Payouts

(a) If Automatic Early Redemption is specified as applicable in the applicable Final Terms and an Automatic Early Redemption Event occurs, if SPS Automatic Early Redemption Payout is specified in the applicable Final Terms, the Automatic Early Redemption Payout shall be:

NA x (AER Redemption Percentage + AER Exit Rate),

Provided That if specified in the applicable Final Terms the SPS Automatic Early Redemption Payout will be subject to a cap of the Maximum SPS Automatic Early Redemption Payout and/or a floor of the Minimum SPS Automatic Early Redemption Payout, in each case specified in the applicable Final Terms.

#### (b) Definitions for SPS Automatic Early Redemption Payouts

# "AER Athena up Rate" means:

(i) if Cap is specified as applicable in the applicable Final Terms:

```
 \text{Min} \left( \text{Max} \left( \text{ER Floor Percentage}_{(i)}, \text{ER Gearing}_{(i)} \times \left( \text{ER Value}_{(i)} - \text{ER Strike Percentage}_{(i)} \right) + \text{ER Spread}_{(i)} \right), \text{ER Cap Percentage}_{(i)} + \text{ER Constant Percentage}_{(i)}
```

(ii) if Cap is specified as not applicable in the applicable Final Terms:

```
Max (ER Floor Percentage_{(i)}, ER Gearing_{(i)} \times (ER Value_{(i)} - ER Strike Percentage_{(i)}) + ER Spread_{(i)}) + ER Constant Percentage_{(i)}
```

- "AER Calculation Period" means the period from (and including) the Interest Payment Date immediately preceding the Automatic Early Redemption Date (or if none the Issue Date) to (but excluding) the Automatic Early Redemption Date;
- "AER CSN Rate" means a percentage calculated as the product of the AER Rate and the applicable AER Day Count Fraction;
- "AER Day Count Fraction" means the Day Count Fraction specified as such in the applicable Final Terms;
- "AER Exit Rate" means, in respect of a SPS ER Valuation Date or SPS ER Valuation Period, any of AER Rate, AER Athena up Rate or AER CSN Rate as specified in the applicable Final Terms;
- "AER Rate" is as defined in Index Linked Condition 6, Index Linked Condition 13.2, Share Linked Condition 6, Commodity Linked Condition 6, ETI Linked Condition 8, Foreign Exchange (FX) Rate Linked Note Condition 5 and Underlying Interest Rate Linked Condition 7, as applicable;
- "AER Redemption Percentage" means the percentage specified as such in the applicable Final Terms;

"AER Reference Rate" means the floating rate specified as such in the applicable Final Terms;

"ER Cap Percentage" means, in respect of a SPS ER Valuation Date or SPS ER Valuation Period, the percentage specified as such in the applicable Final Terms;

"ER Constant Percentage" means, in respect of a SPS ER Valuation Date or SPS ER Valuation Period, the percentage specified as such in the applicable Final Terms;

"ER Floor Percentage" means, in respect of a SPS ER Valuation Date or SPS ER Valuation Period, the percentage specified as such in the applicable Final Terms;

"ER Gearing" means, in respect of a SPS ER Valuation Date or SPS ER Valuation Period, the percentage specified as such in the applicable Final Terms;

"ER Spread" means, in respect of a SPS ER Valuation Date or SPS ER Valuation Period, the percentage specified as such in the applicable Final Terms;

"ER Strike Percentage" means, in respect of a SPS ER Valuation Date or SPS ER Valuation Period, the percentage specified as such in the applicable Final Terms:

"ER Value" means, in respect of a SPS ER Valuation Date or SPS ER Valuation Period, the value from Payout Conditions 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms:

"SPS ER Valuation Date" means each Averaging Date, Pricing Date and/or Settlement Price Date specified as such in the applicable Final Terms; and

"SPS ER Valuation Period" means each period specified as such in the applicable Final Terms.

### (c) Call Payouts

If SPS Call Payout is specified in the applicable Final Terms, the Call Payout will be:

NA x (Call Redemption Percentage + Call Exit Rate),

Provided That if specified in the applicable Final Terms the SPS Call Payout will be subject to a cap of the Maximum SPS Call Payout and/or a floor of the Minimum SPS Call Payout, in each case specified in the applicable Final Terms.

# (d) Definitions for SPS Call Payouts

# "Call Athena up Rate" means:

(i) if Cap is specified as applicable in the applicable Final Terms:

Min(Max(Call Floor Percentage, Call Gearing × (Call Value – Call Strke Percentage) + Call Spread Percentage), Call Cap Percentage) + Call Constant Percentage

(ii) if Cap is specified as not applicable in the applicable Final Terms:

 $Max \ (Call \ Floor \ Percentage, Call \ Gearing \times (Call \ Value-Call \ Strike \ Percentage) + Call \ Spread \ Percentage) + Call \ Constant \ Percentage$ 

"Call Calculation Period" means the period from (and including) the Interest Payment Date immediately preceding the Optional Redemption Date (or if none the Issue Date) to (but excluding) the Optional Redemption Date;

"Call Cap Percentage" means the percentage specified as such in the applicable Final Terms;

"Call Constant Percentage" means the percentage specified as such in the applicable Final Terms;

"Call CSN Rate" means a percentage calculated as the product of the Call Rate and the applicable Day Count Fraction;

"Call Exit Rate" means any of Call Rate, Call Athena up Rate or Call CSN Rate as specified in the applicable Final Terms;

"Call Floor Percentage" means the percentage specified as such in the applicable Final Terms;

"Call Gearing" means the percentage specified as such in the applicable Final Terms:

"Call Rate" means the rate specified as such or determined in the manner set out in, the applicable Final Terms. If the applicable Final Terms specify that the Call Rate is to be determined by reference to a Screen Rate, the Call Rate shall be calculated pursuant to General Condition 3(m) (in the case of English Law Notes) or General Condition 3(l) (in the case of French Law Notes) save that references therein to "AER" shall be deemed to be references to "Call":

"Call Redemption Percentage" means the percentage specified as such in the applicable Final Terms;

"Call Reference Rate" means the floating rate specified as such in the applicable Final Terms;

"Call Spread Percentage" means the percentage specified as such in the applicable Final Terms:

"Call Strike Percentage" means the percentage specified as such in the applicable Final Terms;

"Call Value" means, in respect of an SPS Call Valuation Date or SPS Call Valuation Period, the value from Payout Conditions 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"SPS Call Valuation Date" means each Averaging Date, Pricing Date and/or Settlement Price Date specified as such in the applicable Final Terms; and

"SPS Call Valuation Period" means each period specified as such in the applicable Final Terms.

# (e) Put Payouts

If SPS Put Payout is specified in the applicable Final Terms, the Put Payout will be:

NA x (Put Redemption Percentage + Put Exit Rate),

Provided That if specified in the applicable Final Terms the SPS Put Payout will be subject to a cap of the Maximum SPS Put Payout and/or a floor of the Minimum SPS Put Payout, in each case specified in the applicable Final Terms.

# (f) Definitions for SPS Put Payouts

"Put Athena up Rate" means:

(i) if Cap is specified as applicable in the applicable Final Terms:

Min (Max (Put Floor Percentage, Put Gearing x (Put Value – Put Strike Percentage) + Put Spread Percentage), Put Cap Percentage) + Put Constant Percentage

(ii) if Cap is specified as not applicable in the applicable Final Terms:

 $Max(Put\ Floor\ Percentage, Put\ Gearing \times (Put\ Value-Put\ Strike\ Percentage) + Put\ Spread\ Percentage) + Put\ Constant\ Percentage$ 

"Put Calculation Period" means the period from (and including) the Interest Payment Date immediately preceding the relevant Optional Redemption Date (or if none the Issue Date) to (but excluding) the relevant Optional Redemption Date;

"Put Cap Percentage" means the percentage specified as such in the applicable Final Terms;

"Put Constant Percentage" means the percentage specified as such in the applicable Final Terms;

"Put CSN Rate" means a percentage calculated as the product of the Put Rate and the applicable Day Count Fraction;

"Put Exit Rate" means any of Put Rate, Put Athena up Rate or Put CSN Rate as specified in the applicable Final Terms;

"Put Floor Percentage" means the percentage specified as such in the applicable Final Terms;

"Put Gearing" means the percentage specified as such in the applicable Final Terms;

"Put Rate" means the rate specified as such or determined in the manner set out in, the applicable Final Terms. If the applicable Final Terms specify that the Put Rate is to be determined by reference to a Screen Rate, the Put Rate shall be calculated pursuant to Condition 3(m) in the Terms and Conditions for English Law Notes or Condition 3(l) in the Terms and Conditions for French Law Notes save that references therein to "AER" shall be deemed to be references to "Put";

"Put Redemption Percentage" means the percentage specified as such in the applicable Final Terms;

"Put Reference Rate" means the floating rate specified as such in the applicable Final Terms;

"Put Spread Percentage" means the percentage specified as such in the applicable Final Terms;

"Put Strike Percentage" means the percentage specified as such in the applicable Final Terms;

"**Put Value**" means, in respect of an SPS Put Valuation Date or SPS Put Valuation Period, the value from Payout Conditions 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"SPS Put Valuation Date" means each Averaging Date, Pricing Date and/or Settlement Price Date specified as such in the applicable Final Terms; and

"SPS Put Valuation Period" means each period specified as such in the applicable Final Terms.

# 1.4 SPS Entitlement Amounts

The following Entitlement Amounts (each an "Entitlement Amount") will apply to the Notes if specified in the applicable Final Terms, subject as provided in Payout Condition 1.4(c) below:

# (a) Delivery of Worst-Performing Underlying

If Delivery of Worst-Performing Underlying is specified as applicable in the applicable Final Terms:

 $NA \times Redemption Payout / (Worst Performing Underlying Reference Closing Price Value_{(i)} \times FX_{(i)})$ 

Where:

"Worst Performing Underlying Reference Closing Price Value<sub>(i)</sub> " is the Underlying Reference Closing Price Value<sub>(i)</sub> on the relevant SPS Valuation Date in respect of the Underlying Reference with the Worst Value on such date; and

"**FX**<sub>(i)</sub>" is the relevant Underlying Reference FX Level<sub>(i)</sub> on the relevant SPS Valuation Date or if that is not a Business Day the immediately succeeding Business Day.

# (b) Delivery of Best-Performing Underlying

If Delivery of Best-Performing Underlying is specified as applicable in the applicable Final Terms:

 $NA \times Redemption Payout / (Best Performing Underlying Reference Closing Price Value_{(i)} \times FX_{(i)})$ 

Where:

"Best-Performing Underlying Reference Closing Price Value<sub>(i)</sub>" is the Underlying Reference Closing Price Value<sub>(i)</sub> on the relevant SPS Valuation Date in respect of the Underlying Reference with the Best Value on such date; and

"FX<sub>(i)</sub>" is the relevant Underlying Reference FX Level on the relevant SPS Valuation Date or if that is not a Business Day the immediately succeeding Business Day.

# (c) Delivery of the Underlying

If Delivery of the Underlying is specified as applicable in the applicable Final Terms:

NA x Redemption Payout / (Underlying Reference Closing Price Value x FX(i))

Where:

"Underlying Reference Closing Price Value" is the Underlying Reference Closing Price Value on the relevant SPS Valuation Date; and

"FX<sub>(i)</sub>" is the relevant Underlying Reference FX Level on the relevant SPS Valuation Date or if that is not a Business Day the immediately succeeding Business Day.

# (d) Rounding and Residual Amount

The Entitlement Amount will be rounded down to the nearest unit of each Relevant Asset capable of being delivered and in lieu thereof the Issuer will pay an amount equal to:

$$NA \times Redemption Payout - \sum_{k=1}^{K} Number (k, i) * FX_{(k, i)} * Underlying Reference Closing Price Value_{(k, i)}$$

"Number (k,i)" is equal to the Entitlement Amount for the relevant Underlying Reference(k) and SPS Valuation Date(i)

"Underlying Reference Closing Price Value<sub>(k,i)</sub>" is the Underlying Reference Closing Price Value<sub>(i)</sub> on the relevant SPS Valuation Date in respect of the relevant Underlying Reference<sub>()k</sub>; and

" $\mathbf{FX}_{(k,i)}$ " is the relevant Underlying Reference FX Level on the relevant SPS Valuation Date or if that is not a Business Day the immediately succeeding Business Day.

#### 1.5 Definitions for SPS Coupon Rates and FR Exit Rate

# (a) Definitions for SPS Coupon Rates

"AC Digital Coupon Barrier Level Down" means the percentage, amount or number specified as such in the applicable Final Terms;

"AC Digital Coupon Barrier Level Up" means the percentage, amount or number specified as such in the applicable Final Terms;

### "AC Digital Coupon Condition" means:

- (i) if Barrier Up is specified as applicable in the applicable Final Terms, that the DC Barrier Value for the relevant SPS Coupon Valuation Date is (i) equal to or greater than the relevant AC Digital Coupon Barrier Level Down and (ii) less than or equal to the relevant AC Digital Coupon Barrier Level Up; or
- (ii) if Barrier Up is specified as not applicable in the applicable Final Terms, that the DC Barrier Value for the relevant SPS Coupon Valuation Date is equal to or greater than AC Digital Coupon Barrier Level Down;

"AC Digital Day" means a calendar day, Business Day, Exchange Business Day, Hybrid Business Day, Scheduled Trading Day, SPS Coupon Valuation Date or other day specified as such in the applicable Final Terms;

"Additional Coupon" means each Coupon Rate specified as such in the applicable Final Terms;

"Barrier Condition" means that Coupon Value for the relevant Underlying Reference for the relevant SPS Valuation Date is (a) greater than, (b) less than, (c) equal to or greater than or (d) less than or equal to, as specified in the applicable Final Terms, the Barrier Level;

"Barrier Level" means, amount or number specified as such in the applicable Final Terms;

"Constant Percentage" means the percentage specified as such in the applicable Final Terms.

"Coupon Value" means, in respect of an SPS Coupon Valuation Date or SPS Coupon Valuation Period, the value from Payout Conditions 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"Coupon Weighting" means the number, amount or percentage specified as such in the applicable Final Terms;

"DC Barrier Value" means, in respect of a SPS Coupon Valuation Date or SPS Coupon Valuation Period, the value from Payout Conditions 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"Digital Coupon Condition" means that the DC Barrier Value for the relevant SPS Coupon Valuation Date or SPS Coupon Valuation Period is (a) greater than, (b) less than, (c) equal to or greater than or (d) less than or equal to, as specified in the applicable Final Terms, the Barrier Level;

"**Driver Percentage**" means the percentage specified as such in the applicable Final Terms:

"Final Redemption Condition Level" means the percentage, amount or number specified as such in the applicable Final Terms;

**"Final Redemption Condition Level 2"** means the percentage, amount or number specified as such in the applicable Final Terms;

"nfixed" means the number specified as such in the applicable Final Terms;

"Rate" means, in respect of a SPS Coupon Valuation Date or SPS Coupon Valuation Period:

- the fixed rate specified in or the floating rate calculated as provided in the applicable Final Terms; or
- (ii) the Vanilla Call Rate or Vanilla Call Spread Rate specified in the applicable Final Terms.

"Snowball Barrier Value" means, in respect of a SPS Coupon Valuation Date or SPS Coupon Valuation Period, the value from Payout Conditions 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"Snowball Date" means each date on which the relevant Snowball Digital Coupon Condition is satisfied or the last day of any SPS Coupon Valuation Period in which the Snowball Digital Coupon Condition is satisfied;

"Snowball Digital Coupon Condition" means that the Snowball Barrier Value for the relevant SPS Coupon Valuation Date or SPS Coupon Valuation Period is (a) greater than, (b) less than, (c) equal to or greater than or (d) less than or equal to, as specified in the applicable Final Terms, the Snowball Level;

"Snowball Level" means the number, amount or percentage specified as such in the applicable Final Terms;

"Spread" means the percentage specified as such in the applicable Final Terms;

"SPS Coupon Valuation Date" means each AC Digital Day, Averaging Date, Pricing Date, Settlement Price Date and/or Underlying Interest Determination Date specified as such in the applicable Final Terms;

"SPS Coupon Valuation Period" means the period specified as such in the applicable Final Terms;

### "Vanilla Call Rate" means:

 $Constant\ Percentage_{(i)} + Gearing_{(i)}^{\quad *}\ Max\ \big(Coupon\ Value_{(i)} - Strike\ Percentage_{(i)} + Spread_{(i)}, Floor\ Percentage_{(i)}\big);\ and$ 

#### "Vanilla Call Spread Rate" means:

Constant Percentage(i) + Gearing(i) \* Min(Max (Coupon Value(i) - Strike Percentage(i) + Spread(i), Floor Percentage(i)); Cap Percentage(j)).

## (b) Definitions for FR Exit Rate

## "FR Athena up Rate" means:

(i) if Cap is specified as applicable in the applicable Final Terms:

 $Min(Max(FR\ Floor\ Percentage,FR\ Gearing\times (FR\ Value-FR\ Strike\ Percentage)+FR\ Spread),FR\ Cap\ Percentage)+FR\ Constant\ Percentage)$ 

(ii) if Cap is specified as not applicable in the applicable Final Terms:

 $Max(FR\ Floor\ Percentage, FR\ Gearing \times (FR\ Value-FR\ Strike\ Percentage) + FR\ Spread) + FR\ Constant\ Percentage$ 

"FR Calculation Period" means the period from (and including) the Interest Payment Date immediately preceding the Final Valuation Date (or if none the Issue Date) to (but excluding) the Final Valuation Date;

**"FR Cap Percentage"** means the percentage specified as such in the applicable Final Terms:

"FR Constant Percentage" means the percentage specified as such in the applicable Final Terms;

"FR CSN Rate" means a percentage calculated as the product of the FR Rate and the applicable FR Day Count Fraction;

"FR Day Count Fraction" means the Day Count Fraction specified as such in the applicable Final Terms;

"FR Exit Rate" means any of FR Rate, FR Athena up Rate or FR CSN Rate as specified in the applicable Final Terms;

**"FR Floor Percentage"** means the percentage specified as such in the applicable Final Terms;

"FR Gearing" means the percentage specified as such in the applicable Final Terms;

"FR Rate" means the rate specified as such or determined in the manner set out in, the applicable Final Terms. If the applicable Final Terms specify that the FR Rate is to be determined by reference to a Screen Rate, the FR Rate shall be calculated pursuant to General Condition 3(m) (in the case of English Law Notes) or General Condition 3(I) (in the case of French Law Notes), save that references therein to "AER" shall be deemed to be references to "FR";

**"FR Redemption Percentage"** means the percentage specified as such in the applicable Final Terms;

"FR Reference Rate" means the floating rate specified as such in the applicable Final Terms;

"FR Spread" means the percentage specified as such in the applicable Final Terms;

"FR Strike Percentage" means the percentage specified as such in the applicable Final Terms:

"FR Value" means, in respect of an SPS FR Valuation Date or SPS FR Valuation Period, the value from Payout Conditions 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"SPS FR Barrier Valuation Date" means each Averaging Date, Pricing Date and/or Settlement Price Date specified as such in the applicable Final Terms;

"SPS FR Barrier Valuation Period" means each period specified as such in the applicable Final Terms;

"SPS FR Valuation Date" means each Averaging Date, Pricing Date and/or Settlement Price Date specified as such in the applicable Final Terms; and

"SPS FR Valuation Period" means each period specified as such in the applicable Final Terms.

# 1.6 Simple Value and Performance Definitions for SPS Coupon, Payouts and Entitlement Amounts

## (a) Basic Value Definitions

"FX Value" means, in respect of an Underlying Reference and a day:

- (i) Underlying Reference FX Level for such day divided by Underlying Reference FX Strike Level; or
- (ii) if Underlying Reference FX Hedged Value is specified in the applicable Final Terms, Underlying Reference FX Hedged Value for such day divided by Underlying Reference FX Strike Level;

"Underlying Reference Closing Price Value" means, in respect of a SPS Valuation Date:

- if the relevant Underlying Reference is an Index or Custom Index, the Closing Level;
- (ii) if the relevant Underlying Reference is a Share, the Closing Price or the Italian Securities Reference Price, as specified in the applicable Final Terms;
- (iii) if the relevant Underlying Reference is an ETI, the Closing Price;
- (iv) if the relevant Underlying Reference is a Commodity or a Commodity Index, the Relevant Price;
- (v) if the relevant Underlying Reference is a Fund, the NAV per Fund Share;
- (vi) if the relevant Underlying Reference is a Currency or Future, the Settlement Price:
- (vii) if the relevant Underlying Reference is an Underlying Interest Rate, the Underlying Reference Rate; or
- (viii) if the relevant Underlying Reference is an Inflation Index, the Relevant Level, in each case in respect of such day;

"Underlying Reference FX Hedged Value" means, in respect of an Underlying Reference and a day, the rate determined by the Calculation Agent in accordance with the following formula:

$$\label{eq:Underlyin} \\ \textbf{Underlyin} \\ \textbf{Reference} \\ \textbf{FX} \\ \textbf{HedgedValue}_{t-1} \times \left[ \left( 1 + \frac{\textbf{Index}_{t} \times FX_{t}}{\textbf{Index}_{t-1} \times FX_{t-1}} - \frac{FX_{t}}{FX_{t-1}} \right) \right] \\ \textbf{Underlyin} \\ \textbf{Reference} \\ \textbf{FX} \\ \textbf{HedgedValue}_{t-1} \times \left[ \left( 1 + \frac{\textbf{Index}_{t} \times FX_{t}}{\textbf{Index}_{t-1} \times FX_{t-1}} - \frac{FX_{t}}{FX_{t-1}} \right) \right] \\ \textbf{Underlyin} \\ \textbf{Reference} \\ \textbf{FX} \\ \textbf{Index}_{t-1} \times FX_{t-1} \\ \textbf{Index}_{t-1} \times FX_{t-1}$$

Provided That the Underlying Reference FX Hedged Value on the Strike Date is the rate specified in the applicable Final Terms as the Initial Underlying Reference FX Hedged Value.

Where:

" $\mathbf{FX}_t$ " means, in respect of a day, the rate of exchange between the currencies (including any rates of exchange pursuant to which the relevant rate of exchange is derived) and determined from the source(s) and at the time, in each case specified in the applicable Final Terms on such day or if such day is not a Scheduled Custom Index Business Day, the immediately succeeding Scheduled Custom Index Business Day or, if such rate of exchange is not available from such sources at such time, the rate of exchange determined by the Calculation Agent acting in good faith and in a commercially reasonable manner, provided that  $\mathbf{FX}_t$  on the Strike Date is the rate specified in the applicable Final Terms as FX Initial.

" $\mathbf{FX_{t-1}}$ " means, in respect of a day,  $\mathbf{FX_t}$  on the Scheduled Custom Index Business Day immediately preceding such day.

"Index<sub>t</sub>" means, in respect of a day, the level of the relevant Custom Index published by the Index Sponsor in respect of such day or if such day is not a Scheduled Custom Index Business Day, the immediately succeeding Scheduled Custom Index Business Day as determined by the Calculation Agent, provided that if the level of the Custom Index is not calculated and announced by the Index Sponsor on such day, the Calculation Agent shall determine the level of such Custom Index acting in good faith and in a commercially reasonable manner, provided that Index<sub>t</sub> on the Strike Date is the level specified in the applicable Final Terms as Index Initial Value.

"Index<sub>t-1</sub>" means, in respect of a day, Index<sub>t</sub> on the Scheduled Custom Index Business Day immediately preceding such day.

"Underlying Reference FX Level" means, in respect of an Underlying Reference and a day, the rate of exchange between the currencies (including any rates of exchange pursuant to which the relevant rate of exchange is derived) and determined from the source(s) and at the time, in each case specified in the applicable Final Terms for such Underlying Reference on such day;

"Underlying Reference FX Strike Level" means in respect of an Underlying Reference:

- (i) the rate specified as such in the applicable Final Terms; or
- if FX Closing Level is specified as applicable in the applicable Final Terms, the Underlying Reference FX Level for such Underlying Reference on the Strike Date; or
- (iii) if FX Maximum Level is specified as applicable in the applicable Final Terms, the greatest Underlying Reference FX Level for such Underlying Reference for all the Strike Days in the Strike Period; or
- (iv) if FX Minimum Level is specified as applicable in the applicable Final Terms, the lowest Underlying Reference FX Level for such Underlying Reference for all the Strike Days in the Strike Period; or
- (v) if FX Average Level is specified as applicable in the applicable Final Terms, the arithmetic average of the Underlying Reference FX Levels for such Underlying Reference for all the Strike Days in the Strike Period; and

"Underlying Reference Strike Price" means, in respect of an Underlying Reference:

- (i) the amount specified as such in the applicable Final Terms; or
- (ii) if Strike Price Closing Value is specified as applicable in the applicable Final Terms, the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date; or
- (iii) if Strike Price Maximum Value is specified as applicable in the applicable Final Terms, the greatest Underlying Reference Closing Price Value for such Underlying Reference for all the Strike Days in the Strike Period; or

- (iv) if Strike Price Minimum Value is specified as applicable in the applicable Final Terms, the lowest Underlying Reference Closing PriceValue for such Underlying Reference for all the Strike Days in the Strike Period; or
- (v) if Strike Price Average Value is specified as applicable in the applicable Final Terms, the arithmetic average of the Underlying Reference Closing Price Values for such Underlying Reference for all the Strike Days in the Strike Period; or
- (vi) if Barrier Strike Price Closing Value is specified as applicable in the applicable Final Terms, an amount equal to the product of (x) the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date and (y) the Barrier Percentage Strike Price; or
- (vii) if Barrier Strike Price Maximum Value is specified as applicable in the applicable Final Terms, an amount equal to the product of (x) the greatest Underlying Reference Closing Price Value for such Underlying Reference for all the Strike Days in the Strike Period and (y) the Barrier Percentage Strike Price; or
- (viii) if Barrier Strike Price Minimum Value is specified as applicable in the applicable Final Terms, an amount equal to the product of (x) the lowest Underlying Reference Closing Price Value for such Underlying Reference for all the Strike Days in the Strike Period and (y) the Barrier Percentage Strike Price; or
- (ix) if Barrier Strike Price Average Value is specified as applicable in the applicable Final Terms, an amount equal to the product of (x) the arithmetic average of the Underlying Reference Closing Price Values for such Underlying Reference for all the Strike Days in the Strike Period and (y) the Barrier Percentage Strike Price.

# (b) Mono Underlying Reference Value Definitions

"Performance" means, in respect of an Underlying Reference and a SPS Valuation Date, (a) the Underlying Reference Value for such Underlying Reference in respect of such day minus (b) 100 per cent.;

"Restrike Performance" means, in respect of an Underlying Reference and a SPS Valuation Date (a) (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such day (ii) divided by the Underlying Reference Closing Value for such Underlying Reference in respect of the immediately preceding SPS Valuation Date (b) less 100 per cent.;

"Underlying Reference EndDay Closing Price Value" means, in respect of an Underlying Reference and a SPS Valuation Date, (a) the Underlying Reference Closing Price Value for such Underlying Reference on the date (the "SPS EndDay Valuation Date") falling nEnd days after such SPS Valuation Date;

# "Underlying Reference Intraday Price Value" means:

- (i) if the relevant Underlying Reference is an Index, the Intraday Level; or
- (ii) if the relevant Underlying Reference is a Share, an ETI, a Commodity or a Commodity Index, the Intraday Price;

"Underlying Reference Intraday Value" means, in respect of an Underlying Reference and a SPS Valuation Date, (a) (i) the Underlying Reference Intraday Price Value for such Underlying Reference in respect of such SPS Valuation Date (ii) divided by the relevant Underlying Reference Strike Price, and (b) if FX Conversion is specified as applicable in the applicable Final Terms, multiplied by FX Value;

"Underlying Reference Restrike Value" means, in respect of an Underlying Reference and a SPS Valuation Date (a) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such day divided by (b) the

Underlying Reference Closing Price Value for such Underlying Reference in respect of the immediately preceding SPS Valuation Date;

"Underlying Reference StartDay Closing Price Value" means, in respect of an Underlying Reference and a SPS Valuation Date, the Underlying Reference Closing Price Value for such Underlying Reference on the date (the "SPS StartDay Valuation Date") falling nStart days prior to such SPS Valuation Date;

"Underlying Reference TOM Restrike Value" means, in respect of an Underlying Reference and a SPS Valuation Date (a) the Underlying Reference EndDay Closing Price Value for such Underlying Reference in respect of such day divided by (b) Underlying Reference StartDay Closing Price Value for such Underlying Reference in respect of such day;

"Underlying Reference TOM Value" means, in respect of an Underlying Reference and a SPS Valuation Date, the product of all Underlying Reference TOM Restrike Values for all SPS Valuation Dates prior to and including such SPS Valuation Date in respect of an Underlying Reference; and

"Underlying Reference Value" means, in respect of an Underlying Reference and a SPS Valuation Date, (a) (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such SPS Valuation Date (ii) divided by the relevant Underlying Reference Strike Price and (b) if FX Conversion is specified as applicable in the applicable Final Terms, multiplied by FX Value or, if Underlying Reference Inverse Value is specified as applicable in the applicable Final Terms, Underlying Reference Value shall mean, in respect of an Underlying Reference and a SPS Valuation Date, (a) (i) the relevant Underlying Reference Strike Price (ii) divided by the Underlying Reference Closing Price Value for such Underlying Reference in respect of such SPS Valuation Date and (b) if FX Conversion is specified as applicable in the applicable Final Terms, multiplied by FX Value.

# (c) Multi Underlying Reference Value Definitions

"Basket Value" means, in respect of a SPS Valuation Date, the sum of the values calculated for each Underlying Reference in the Basket as (a) the Underlying Reference Value for such Underlying Reference in respect of such SPS Valuation Date multiplied by (b) the relevant Underlying Reference Weighting;

"Best Intraday Value" means, in respect of a SPS Valuation Date, the highest Underlying Reference Intraday Value for any Underlying Reference in the Basket in respect of such SPS Valuation Date;

**"Best Value"** means, in respect of a SPS Valuation Date, the highest Underlying Reference Value for any Underlying Reference in the Basket in respect of such SPS Valuation Date:

"Rainbow Value" means, in respect of a SPS Valuation Date, the sum of the values calculated for each Underlying Reference in the Basket as (a) the Ranked Value for such Underlying Reference in respect of such SPS Valuation Date multiplied by (b) the relevant Underlying Reference Weighting;

"Ranked Value" means, in respect of a SPS Valuation Date, the Underlying Reference Value in respect of the Underlying Reference with the Ranking in respect of such SPS Valuation Date set out in the applicable Final Terms:

"Ranking" means, in respect of an SPS Valuation Date, the ordinal positioning of each Underlying Reference by Underlying Reference Value from lowest Underlying Reference Value to greatest Underlying Reference Value in respect of such SPS Valuation Date;

"Worst Intraday Value" means, in respect of a SPS Valuation Date, the lowest Underlying Reference Intraday Value for any Underlying Reference in respect of such SPS Valuation Date; and

"Worst Value" means, in respect of a SPS Valuation Date, the lowest Underlying Reference Value for any Underlying Reference in the Basket in respect of such SPS Valuation Date.

## 1.7 Greatest Period Values for SPS Coupon Rates, Payouts and Entitlement Amounts

# (a) Mono Underlying Reference Value Definitions

"Greatest Underlying Reference Intraday Value" means, in respect of an Underlying Reference and a SPS Valuation Period, the highest Underlying Reference Intraday Value for such Underlying Reference for all the SPS Valuation Dates in such SPS Valuation Period; and

"Greatest Underlying Reference Value" means, in respect of an Underlying Reference and a SPS Valuation Period, the highest Underlying Reference Value for such Underlying Reference for all the SPS Valuation Dates in such SPS Valuation Period.

## (b) Multi Underlying Reference Value Definitions

"Greatest Basket Value" means, in respect of a SPS Valuation Period, the highest Basket Value for all the SPS Valuation Dates in such SPS Valuation Period;

"Greatest Best Intraday Value" means, in respect of a SPS Valuation Period, the highest Best Intraday Value for all the SPS Valuation Dates in such SPS Valuation Period:

"Greatest Best Value" means, in respect of a SPS Valuation Period, the highest Best Value for all the SPS Valuation Dates in such SPS Valuation Period;

"Greatest Rainbow Value" means, in respect of a SPS Valuation Period, the highest for all SPS Valuation Dates in such SPS Valuation Period of the relevant Rainbow Values;

"Greatest Underlying Reference Value (Basket)" means, in respect of an Underlying Reference in the Basket and a SPS Valuation Period, the highest Underlying Reference Value for such Underlying Reference for all the SPS Valuation Dates in such SPS Valuation Period;

"Greatest Worst Value" means, in respect of a SPS Valuation Period, the highest Worst Value for all the SPS Valuation Dates in such SPS Valuation Period; and

"Worst Greatest Value" means, in respect of a SPS Valuation Period, the lowest Greatest Underlying Reference Value (Basket) for any Underlying Reference in the Basket in respect of such SPS Valuation Period.

# 1.8 Lowest Period Values for SPS Coupon Rates, Payouts and Entitlement Amounts

# (a) Mono Underlying Reference Value Definitions

"Lowest Underlying Reference Intraday Value" means, in respect of an Underlying Reference and a SPS Valuation Period, the lowest Underlying Reference Intraday Value for such Underlying Reference for all the SPS Valuation Dates in such SPS Valuation Period; and

"Lowest Underlying Reference Value" means, in respect of an Underlying Reference and a SPS Valuation Period, the lowest Underlying Reference Value for such Underlying Reference for all the SPS Valuation Dates in such SPS Valuation Period.

# (b) Multi Underlying Reference Value Definitions

"Lowest Basket Value" means, in respect of a SPS Valuation Period, the lowest Basket Value for all the SPS Valuation Dates in such SPS Valuation Period;

"Lowest Best Value" means, in respect of a SPS Valuation Period, the lowest Best Value for all the SPS Valuation Dates in such SPS Valuation Period:

"Lowest Rainbow Value" means, in respect of a SPS Valuation Period, the lowest for all SPS Valuation Dates in such SPS Valuation Period of the relevant Rainbow Values:

"Lowest Worst Intraday Value" means, in respect of a SPS Valuation Period, the lowest Worst Intraday Value for all the SPS Valuation Dates in such SPS Valuation Period; and

"Lowest Worst Value" means, in respect of a SPS Valuation Period, the lowest Worst Value for all the SPS Valuation Dates in such SPS Valuation Period.

# 1.9 Average Values for SPS Coupon Rates, Payouts and Entitlement Amounts

## (a) Mono Underlying Reference Value Definitions

"Average Underlying Reference TOM Value" means, in respect of an Underlying Reference and a SPS Valuation Period, the arithmetic average of the Underlying Reference TOM Values for such Underlying Reference for all the SPS Valuation Dates in such SPS Valuation Period; and

"Average Underlying Reference Value" means, in respect of an Underlying Reference and a SPS Valuation Period, the arithmetic average of the Underlying Reference Value for such Underlying Reference for all the SPS Valuation Dates in such SPS Valuation Period.

## (b) Multi Underlying Reference Value Definitions

"Average Basket Value" means, in respect of a SPS Valuation Period, the arithmetic average of the Basket Values for all the SPS Valuation Dates in such SPS Valuation Period:

"Average Best Value" means, in respect of a SPS Valuation Period, the arithmetic average of the Best Values for all the SPS Valuation Dates in such SPS Valuation Period:

"Average Rainbow Value" means, in respect of a SPS Valuation Period, the arithmetic average for all SPS Valuation Dates in such SPS Valuation Period of the relevant Rainbow Values; and

"Average Worst Value" means, in respect of a SPS Valuation Period, the arithmetic average of the Worst Values for all the SPS Valuation Dates in such SPS Valuation Period.

# 1.10 Weighted Average Values for SPS Coupon Rates, Payouts and Entitlement Amounts

# (a) Mono Underlying Reference Value Definitions

"Weighted Average Underlying Reference Value" means, in respect of an Underlying Reference and a SPS Valuation Period, the sum of the values calculated for all the SPS Valuation Dates in such SPS Valuation Period as (a) the Underlying Reference Value for such Underlying Reference for such SPS Valuation Date (b) multiplied by the relevant SPS Date Weighting.

# (b) Multi Underlying Reference Value Definitions

"Weighted Average Basket Value" means, in respect of a SPS Valuation Period, the sum of the values calculated for all the SPS Valuation Dates in such SPS Valuation Period as (a) the Basket Value for such SPS Valuation Date (b) multiplied by the relevant SPS Date Weighting;

"Weighted Average Best Value" means, in respect of a SPS Valuation Period, the sum of the values calculated for all the SPS Valuation Dates in such SPS Valuation Period as (a) the Best Value for such SPS Valuation Date (b) multiplied by the relevant SPS Date Weighting;

"Weighted Average Rainbow Value" means, in respect of a SPS Valuation Period, the sum of the values calculated for all SPS Valuation Dates in such SPS Valuation Period as (a) the relevant Rainbow Values (b) multiplied by the relevant SPS Date Weighting; and

"Weighted Average Worst Value" means, in respect of a SPS Valuation Period, the sum of the values calculated for all the SPS Valuation Dates in such SPS Valuation Period as (a) the Worst Value for such SPS Valuation Date (b) multiplied by the relevant SPS Date Weighting.

#### 1.11 Minimum/Maximum Values

Any value specified in the applicable Final Terms and used in the calculation of any SPS Coupon Rate, Payout and/or Entitlement Amount or related provision may be subject to a cap of the Maximum Value and/or a floor of the Minimum Value, in each case specified in the applicable Final Terms.

# 1.12 General Definitions for SPS Coupon Rates, Final Payouts and Entitlement Amounts

"Additional Final Payout" means each Final Payout specified as such in the applicable Final Terms for the relevant Sum Notes or Option Max Notes and if Payout FX Conversion is specified as applicable in the applicable Final Terms, converted into the Payout Currency at the Payout FX Value, in each case specified in the applicable Final Terms;

"Additional Final Payout Weighting" is the number, amount or percentage specified as such in the applicable Final Terms;

"Additional Gearing" means the percentage specified as such in the applicable Final Terms;

"Barrier Percentage Strike Price" means the percentage specified as such in the applicable Final Terms;

"Bonus Coupon" means the percentage specified as such in the applicable Final Terms;

"Bonus Percentage" means the percentage specified as such in the applicable Final Terms;

"Cap Percentage" means the percentage specified as such in the applicable Final Terms;

"Constant Percentage 1" means the percentage specified as such in the applicable Final Terms;

"Constant Percentage 2" means the percentage specified as such in the applicable Final Terms;

"Constant Percentage 3" means the percentage specified as such in the applicable Final Terms;

"Constant Percentage 4" means the percentage specified as such in the applicable Final Terms;

"Coupon Airbag Percentage" means the percentage specified as such in the applicable Final Terms;

"Coupon Airbag Percentage 1" means the percentage specified as such in the applicable Final Terms;

"Coupon Airbag Percentage 2" means the percentage specified as such in the applicable Final Terms;

"Down Cap Percentage" means the percentage specified as such in the applicable Final Terms;

"**Down Final Redemption Value**" means the value from Payout Conditions 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"**Down Floor Percentage**" means the percentage specified as such in the applicable Final Terms;

"**Down Strike Percentage**" means the percentage specified as such in the applicable Final Terms;

"EDS Barrier Percentage" means the percentage specified as such in the applicable Final Terms;

"Final Redemption Condition" means that:

- (a) the FR Barrier Value for the relevant SPS FR Barrier Valuation Date or SPS FR Barrier Valuation Period is (a) greater than, (b) less than, (c) equal to or greater than or (d) less than or equal to, as specified in the applicable Final Terms, the Final Redemption Condition Level (the "Final Redemption Condition 1"); and/or (as specified in the applicable Final Terms)
- (b) the FR Barrier Value 2 for the relevant SPS FR Barrier Valuation Date or SPS FR Barrier Valuation Period is (a) greater than, (b) less than, (c) equal to or greater than or (d) less than or equal to, as specified in the applicable Final Terms, the Final Redemption Condition Level 2 (the "Final Redemption Condition 2");

"Final Redemption Value" means the value from Payout Conditions 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"Floor Percentage" means the percentage specified as such in the applicable Final Terms;

**"FR Barrier Value"** means, in respect of a SPS Valuation Date or SPS Coupon Valuation Period, the value from Payout Conditions 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"FR Barrier Value 2" means, in respect of a SPS Valuation Date or SPS Coupon Valuation Period, the value from Payout Conditions 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"Gear Down" means the percentage specified as such in the applicable Final Terms;

"Gear Up 1" means the percentage specified as such in the applicable Final Terms;

"Gear Up 2" means the percentage specified as such in the applicable Final Terms;

"Gearing" means the percentage specified as such in the applicable Final Terms;

"Gearing Down" means the percentage specified as such in the applicable Final Terms;

"Gearing Up" means the percentage specified as such in the applicable Final Terms;

"Global Floor Percentage" means the percentage specified as such in the applicable Final Terms;

"i" means the relevant SPS Valuation Date or SPS Valuation Period:

"j" means the relevant Strike Date;

"k" means the relevant Underlying Reference;

"K" means the total number of Underlying References in the Basket;

"Local Cap Percentage" means the percentage specified as such in the applicable Final Terms;

"Local Floor Percentage" means the percentage specified as such in the applicable Final Terms;

"Loss Percentage" means the percentage specified as such in the applicable Final Terms;

"m" means the relevant SPS Valuation Date or SPS Valuation Period;

"M" means a series of SPS Valuation Dates or SPS Valuation Periods:

"Min Coupon" means the percentage specified as such in the applicable Final Terms;

"NA" means the Calculation Amount;

"nEnd days" has the meaning given it in the applicable Final Terms;

"nStart days" has the meaning given it in the applicable Final Terms;

"Payout Currency" means the currency specified as such in the applicable Final Terms;

"Payout FX Closing Price Value" means the rate of exchange between the currencies (including any rates of exchange pursuant to which the relevant rate of exchange is derived)

and determined from the source(s) and at the time, in each case specified in the applicable Final Terms for such Payout Currency on the Payout FX Rate Date;

"Payout FX Rate Date" means the date specified as such in the applicable Final Terms;

"Payout FX Rate Strike Date" means the date specified as such in the applicable Final Terms:

"Payout FX Strike Closing Price Value" means (i) the rate of exchange between the currencies (including any rates of exchange pursuant to which the relevant rate of exchange is derived) and determined from the source(s) and at the time, in each case specified in the applicable Final Terms on the Payout FX Rate Strike Date or (ii) the rate of exchange between the currencies specified in the applicable Final Terms, as specified in the applicable Final Terms:

"Payout FX Value" means, in respect of a Payout Currency (a) the Payout FX Closing Price Value divided by (b) the Payout FX Strike Closing Price Value;

"q" means the relevant Observation Date or SPS Valuation Date;

"Q" is a series of SPS Valuation Dates in SPS Valuation Period(i) or Calculation Period(i);

"Redemption Payout" means the Final Payout specified in the applicable Final Terms.

"SPS Date Weighting" means, in respect of an SPS Valuation Date, the number, amount or percentage specified as such for such date in the applicable Final Terms;

"SPS Redemption Valuation Date" means each Underlying Interest Determination Date, Averaging Date, Pricing Date and/or Settlement Price Date specified as such in the applicable Final Terms:

"SPS Redemption Valuation Period" means each period specified as such in the applicable Final Terms;

"SPS Valuation Date" means each SPS Coupon Valuation Date, SPS Redemption Valuation Date, SPS ER Valuation Date, SPS FR Valuation Date, SPS FR Barrier Valuation Date, Knock-in Determination Day, Knock-out Determination Day, Automatic Early Redemption Valuation Date, SPS EndDay Valuation Date, SPS StartDay Valuation Date, SPS Call Valuation Date, SPS Put Valuation Date, SPS ACS Valuation Date, Strike Day, SPS APS Valuation Date or Strike Date specified as such in the applicable Final Terms;

"SPS Valuation Period" means each SPS ER Valuation Period, SPS Coupon Valuation Period, SPS FR Barrier Valuation Period, SPS FR Valuation Period, SPS Redemption Valuation Period, SPS Call Valuation Period, SPS Put Valuation Period, Automatic Early Redemption Valuation Period, Automatic Early Expiration Valuation Period, Knock-in Determination Period, Knock-out Determination Period, SPS ACS Valuation Period, SPS APS Valuation Period specified in the applicable Final Terms:

"Strike Percentage" means the percentage specified as such in the applicable Final Terms;

"T" means the relevant Observation Date or SPS Valuation Date;

"Total M" means the number specified as such in the applicable Final Terms;

"Underlying Reference" means, for the purposes of the SPS Payouts, Coupon Rates and Entitlement Amounts, each Index, Share, ETI, Commodity, Commodity Index, Fund, Underlying Interest Rate, Inflation Index or Future or other basis of reference to which the relevant Notes relate:

"Underlying Reference Weighting" means, in respect of an Underlying Reference, the number, amount or percentage specified as such for such Underlying Reference in the applicable Final Terms; and

"Up Cap Percentage" means the percentage specified as such in the applicable Final Terms;

"**Up Final Redemption Value**" means the value from Payout Conditions 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms; and

"**Up Floor Percentage**" means the percentage specified as such in the applicable Final Terms;

"**Up Strike Percentage**" means the percentage specified as such in the applicable Final Terms.

### 2. FIXED INCOME COUPON RATES AND PAYOUTS

# 2.1 Fixed Income Coupon Rates

The following Coupon Rate(s) will apply to the Notes if specified in the applicable Final Terms:

## (a) FX Vanilla Coupon

If FX Vanilla Coupon is specified as applicable in the applicable Final Terms:

Min (Global Cap A, Max (Global Floor A, Gearing A x FX Coupon Performance))

# (b) FI Digital Coupon

If FI Digital Coupon is specified as applicable in the applicable Final Terms:

(i) if the FI Digital Coupon Condition is satisfied in respect of the relevant FI Interest Valuation Date:

$$Min \left( Global \ Cap \ A, Max \left( Global \ Floor \ A, \left( \sum_{i=1}^n Gearing \ A_{(i)} \times FI \ Rate \ A_{(i)} \right) + Constant \ A \right) \right); \ or$$

(ii) if the FI Digital Coupon Condition is not satisfied in respect of the relevant FI Interest Valuation Date:

$$\min \left( \text{Global Cap B, Max} \left( \text{Global Floor B,} \left( \sum_{i=1}^{n} \text{Gearing B}_{(i)} \times \text{FI Rate B}_{(i)} \right) + \text{Constant B} \right) \right)$$

### (c) FX Digital Coupon

If FX Digital Coupon is specified as applicable in the applicable Final Terms:

(i) if the FI Digital Coupon Condition is satisfied in respect of the relevant FI Interest Valuation Date:

(ii) if the FI Digital Coupon Condition is not satisfied in respect of the relevant FI Interest Valuation Date:

Min (Global Cap B, Max (Global Floor B, Gearing B x FX Coupon Performance))

# (d) Range Accrual Coupon

If Range Accrual Coupon is specified as applicable in the applicable Final Terms:

$$\textit{Min} \Bigg\{ \textit{GlobalCap}, \textit{Max} \Bigg( \textit{GlobalFloor}, \textit{Min} \Bigg[ \textit{LocalCap}, \textit{Max} \Bigg( \textit{LocalFloor}, \textit{GlobalM} \ \text{argin} + \sum_{i=1}^{n} \textit{Gearing}_{(i)} \ x \ \text{FIRate}_{(i)} \Bigg) \Bigg] x \ \frac{n}{N} \Bigg) \Bigg\}$$

#### Where:

"n" is the number of Range Accrual Days in the relevant Range Period on which the Range Accrual Coupon Condition is satisfied; and

"N" is the number of Range Accrual Days in the relevant Range Period.

If Deemed Range Accrual is specified as applicable in the applicable Final Terms, the FI DC Barrier Value for each Range Accrual Day in the period from (and including) the Range Cut-off Date to (and including) the Range Period End Date will be deemed to be the FI DC Barrier Value on the Range Cut-off Date.

## (e) FX Range Accrual Coupon

If FX Range Accrual Coupon is specified as applicable in the applicable Final Terms:

Min (Global Cap, Max (Global Floor, FI Rate x n/N))

Where:

"n" is the number of Range Accrual Days in the relevant Range Period on which the Range Accrual Coupon Condition is satisfied; and

"N" is the number of Range Accrual Days in the relevant Range Period.

If Deemed Range Accrual is specified as applicable in the applicable Final Terms, the FI DC Barrier Value or FX Coupon Performance, as applicable, for each Range Accrual Day in the period from (and including) the Range Cut-off Date to (and including) the Range Period End Date will be deemed to be the FI DC Barrier Value or FX Coupon Performance, as applicable, on the Range Cut-off Date.

# (f) FX Memory Coupon

If FX Memory Coupon is specified as applicable in the applicable Final Terms:

(i) if the FI Digital Coupon Condition is satisfied in respect of the relevant FI Interest Valuation Date:

FI Rate A - Paid FX Memory Coupons; or

(ii) if the FI Digital Coupon Condition is not satisfied in respect of the relevant FI Interest Valuation Date:

FI Rate B

Where:

"Current FX Memory Coupon Interest Period" means, in respect of a FI Interest Valuation Date, the Interest Period ending on or immediately prior to such FI Interest Valuation Date.

"Paid FX Memory Coupons" means, in respect of a FI Interest Valuation Date, the sum of the values calculated for each Interest Period as the product of (i) the Rate of Interest and (ii) the Day Count Fraction, in each case calculated for each Interest Period preceding the Current FX Memory Coupon Interest Period.

# (g) Combination Floater Coupon

If Combination Floater is specified as applicable in the applicable Final Terms:

 $Min \{Global\ Cap, Max (Global\ Floor, Min(Local\ Cap, Max(Local\ Floor, Global\ Margin + \sum_{i=1}^{n} Gearing_i \times FI\ Rate_i))\} \}.$ 

# (h) PRDC Coupon

If PRDC Coupon is specified as applicable in the applicable Final Terms:

- (i) if Knock-in Event is specified as applicable in the applicable Final Terms:
  - (A) if no Knock-in Event has occurred, 0 (zero); or
  - (B) if a Knock-in Event has occurred:
     Min (Cap, Max (Floor, (Coupon Percentage 1 x PRDC Performance)
     Coupon Percentage 2));
- (ii) if Knock-in Event is not specified as applicable in the applicable Final Terms:

  Min (Cap, Max (Floor, (Coupon Percentage 1 x PRDC Performance) -

Coupon Percentage 2));

- (iii) if Knock-in Event and Knock-out Event are specified as applicable in the applicable Final Terms:
  - (A) if a Knock-in Event has occurred but a Knock-out Event has not occurred:

Min (Cap, Max (Floor, (Coupon Percentage 1 x PRDC Performance) - Coupon Percentage 2));

(B) if (a) a Knock-in Event and a Knock-out Event have occurred or (b) a Knock-out Event has occurred, 0 (zero);

Where:

"PRDC Performance" means the quotient of the Final Settlement Price (as numerator) and the Initial Settlement Price (as denominator).

# (i) FI Digital Floor Coupon

If the Notes are specified in the applicable Final Terms as being FI Digital Floor Coupon Notes:

- (i) if Knock-in Event is specified as applicable in the applicable Final Terms:
  - (A) if no Knock-in Event has occurred, 0 (zero);
  - (B) if a Knock-in Event has occurred and the FI Digital Floor Condition is satisfied in respect of the relevant FI Interest Valuation Date:

Digital Floor Percentage 1; or

(C) if a Knock-in Event has occurred and the FI Digital Floor Condition is not satisfied in respect of the relevant FI Interest Valuation Date:

Digital Floor Percentage 2.

- (ii) if Knock-in Event is not specified as applicable in the applicable Final Terms:
  - (A) if the FI Digital Floor Condition is satisfied in respect of the relevant FI Interest Valuation Date:

Digital Floor Percentage 1; or

(B) if the FI Digital Floor Condition is not satisfied in respect of the relevant FI Interest Valuation Date:

Digital Floor Percentage 2; or

- (iii) if Knock-in Event and Knock-out Event are specified as applicable in the applicable Final Terms:
  - (A) if no Knock-in Event has occurred, 0 (zero); or
  - (B) if a Knock-in Event has occurred but a Knock-out Event has not occurred and the FI Digital Floor Condition is satisfied in respect of the relevant FI Interest Valuation Date:

Digital Floor Percentage 1;

(C) in all other cases:

Digital Floor Percentage 2.

# (j) FI Digital Cap Coupon

If the Notes are specified in the applicable Final Terms as being FI Digital Cap Coupon Notes:

- (i) if Knock-in Event is specified as applicable in the applicable Final Terms:
  - (A) if no Knock-in Event has occurred, 0 (zero);

- (B) if a Knock-in Event has occurred and the FI Digital Cap Condition is satisfied in respect of the relevant FI Interest Valuation Date:
  - Digital Cap Percentage 1; or
- (C) if a Knock-in Event has occurred and the FI Digital Cap Condition is not satisfied in respect of the relevant FI Interest Valuation Date:
  - Digital Cap Percentage 2; or
- (ii) if Knock-in Event is not specified as applicable in the applicable Final Terms:
  - (A) if the FI Digital Cap Condition is satisfied in respect of the relevant FI Interest Valuation Date:
    - Digital Cap Percentage 1; or
  - (B) if the FI Digital Cap Condition is not satisfied in respect of the relevant FI Interest Valuation Date:
    - Digital Cap Percentage 2; or
- (iii) if Knock-in Event and Knock-out Event are specified as applicable in the applicable Final Terms:
  - (A) if no Knock-in Event has occurred, 0 (zero); or
  - (B) if a Knock-in Event has occurred but a Knock-out Event has not occurred and the FI Digital Cap Condition is satisfied in respect of the relevant FI Interest Valuation Date:
    - Digital Cap Percentage 1; or
  - (C) in all other cases:
    - Digital Cap Percentage 2.

# (k) FI Target Coupon

If the Notes are specified in the applicable Final Terms as being FI Target Coupon Notes and an Automatic Early Redemption Event has not occurred, the Coupon Rate in respect of the Target Final Interest Period shall be the Final Interest Rate specified in the applicable Final Terms.

# 2.2 Definitions for Fixed Income Coupon Rates

"Cap" means the percentage specified as such in the applicable Final Terms;

"Constant A" means the percentage specified as such in the applicable Final Terms;

"Constant B" means the percentage specified as such in the applicable Final Terms;

"Coupon Percentage 1" means the percentage specified as such in the applicable Final Terms;

"Coupon Percentage 2" means the percentage specified as such in the applicable Final Terms;

"FI Basket 1" means the basket of Subject Currencies specified as such in the applicable Final Terms:

"FI Basket 2" means the basket of Subject Currencies specified as such in the applicable Final Terms;

**"FI DC Barrier Value"** means, in respect of a FI Interest Valuation Date and an Underlying Reference, the Underlying Reference Closing Value for such Underlying Reference;

# "FI Digital Coupon Condition" means:

(a) (A) if FI Basket 1 is specified as not applicable in the applicable Final Terms, that the FI DC Barrier Value for Underlying Reference 1 for the relevant FI Interest Valuation

Date is or (B) if FI Basket 1 is specified as applicable in the applicable Final Terms, the FX Coupon Performance for FI Basket 1 for the relevant FI Interest Valuation Date is (i)(a) greater than, (b) less than, (c) equal to or greater than or (d) less than or equal to, as specified in the applicable Final Terms, the FI Upper Barrier Level and (ii) if a FI Lower Barrier Level is specified in the applicable Final Terms, (a) greater than, (b) less than, (c) equal to or greater than or (d) less than or equal to, as specified in the applicable Final Terms, the FI Lower Barrier Level; and/or

(b) if FI Digital Coupon Condition 2 is specified as applicable in the applicable Final Terms (A) if FI Basket 2 is specified as not applicable in the applicable Final Terms, that the FI DC Barrier Value for Underlying Reference 2 for the relevant FI Interest Valuation Date is or (B) if FI Basket 2 is specified as applicable in the applicable Final Terms, the FX Coupon Performance for FI Basket 2 for the relevant FI Interest Valuation Date is (i)(a) greater than, (b) less than, (c) equal to or greater than or (d) less than or equal to, as specified in the applicable Final Terms, the FI Upper Barrier Level 2 and (ii) if a FI Lower Barrier Level 2 is specified in the applicable Final Terms, (a) greater than, (b) less than, (c) equal to or greater than or (d) less than or equal to, as specified in the applicable Final Terms, the FI Lower Barrier Level 2;

**"FI Interest Valuation Date"** means each Underlying Interest Determination Date, Interest Determination Date, Determination Date, Pricing Date, Averaging Date, Valuation Date, Interest Valuation Date and/or Settlement Price Date specified as such in the applicable Final Terms or each Range Accrual Day;

"FI Lower Barrier Level" means the number, level or percentage specified as such in the applicable Final Terms;

"FI Lower Barrier Level 2" means the number, level or percentage specified as such in the applicable Final Terms;

"FI Rate" means the Rate or Inflation Rate as specified in the applicable Final Terms;

"FI Rate A" means the Rate or Inflation Rate as specified in the applicable Final Terms;

"FI Rate B" means the Rate or Inflation Rate as specified in the applicable Final Terms;

"FI Upper Barrier Level" means the number, level or percentage specified as such in the applicable Final Terms;

"FI Upper Barrier Level 2" means the number, level or percentage specified as such in the applicable Final Terms;

"Floor" means the percentage specified as such in the applicable Final Terms;

"FX Coupon Performance" means, in respect of an FI Interest Valuation Date:

- (a) in the case of Securities relating to a single Subject Currency, the FX Coupon Performance Value;
- (b) if Weighted Basket is specified as applicable in the applicable Final Terms, the sum of the values calculated for each Subject Currency in the Relevant Basket as (a) the FX Coupon Performance Value for the relevant Subject Currency for such FI Interest Valuation Date (b) multiplied by the relevant FX Weighting;
- (c) if Best Of Weighted Basket is specified as applicable in the applicable Final Terms, the highest FX Coupon Performance Value of any Subject Currency in the Relevant Basket in respect of such FI Interest Valuation Date;
- (d) if Worst Of Weighted Basket is specified as applicable in the applicable Final Terms, the lowest FX Coupon Performance Value of any Subject Currency in the Relevant Basket in respect of such FI Interest Valuation Date;
- (e) if Multi Basket is specified as applicable in the applicable Final Terms:

$$\sum_{i=1}^{m} \sum_{j=1}^{n} G_{j} * (W_{i} * FX Coupon Performance Value)$$

Where:

"G" means, in respect of a basket of Subject Currencies, the percentage specified as such for such basket of Subject Currencies in the applicable Final Terms;

"W" means, in respect of a Subject Currency, the FX Weighting for such Subject Currency; or

(f) if Ranked Basket is specified as applicable in the applicable Final Terms, the sum of the values calculated for each Subject/Base Currency in the Relevant Basket as (a) the FX Coupon Ranked Value for the relevant Subject Currency for such FI Interest Valuation Date multiplied by (b) the relevant FX Weighting;

**"FX Coupon Performance Value"** means, in respect of an FI Interest Valuation Date and a Subject Currency:

- (a) if FX Performance Coupon 1 is specified in the applicable Final Terms,FX Final Interest Settlement Price FX Initial Interest Settlement Price;
- (b) if FX Performance Coupon 2 is specified in the applicable Final Terms,FX Initial Interest Settlement Price FX Final Interest Settlement Price;
- (c) if FX Performance Coupon 3 is specified in the applicable Final Terms,

  (FX Final InterestSettlement Price FX Initial InterestSettlement Price)

  FX Final InterestSettlement Price
- (d) if FX Performance Coupon 4 is specified in the applicable Final Terms,

  (FX Initial InterestSettlement Price FX Final InterestSettlement Price)

  FX Final InterestSettlement Price
- (e) if FX Performance Coupon 5 is specified in the applicable Final Terms,

$$\left(\frac{1}{\text{FX Initial InterestSettlement Price}}\right) - \left(\frac{1}{\text{FX Final InterestSettlement Price}}\right)$$

(f) if FX Performance Coupon 6 is specified in the applicable Final Terms,

$$\left(\frac{1}{\text{FX Final Interest Settlement Price}}\right) - \left(\frac{1}{\text{FX Initial Interest Settlement Price}}\right)$$

- $(g) \qquad \text{if FX Performance Coupon 7 is specified in the applicable Final Terms,} \\ \underline{\left(FX\,Final\,InterestSettlement\,Price FX\,Initial\,InterestSettlement\,Price\right)} \\ FX\,Initial\,InterestSettlement\,Price}$
- $\begin{tabular}{ll} \textbf{(h)} & if FX Performance Coupon 8 is specified in the applicable Final Terms,} \\ & \underline{ \left(FX \, Initial \, Interest Settlement \, Price FX \, Final \, Interest Settlement \, Price \right)} \\ & FX \, Initial \, Interest Settlement \, Price \\ \end{tabular}$
- (i) if FX Performance Coupon 9 is specified in the applicable Final Terms,  $\frac{FX Final \ Interest Settlement \ Price}{FX \ Initial \ Interest Settlement \ Price} \;;$
- (j) if FX Performance Coupon 10 is specified in the applicable Final Terms,

# FX Initial InterestSettlement Price

FX Final InterestSettlement Price

**"FX Coupon Ranked Value"** means, in respect of an FI Interest Valuation Date, the FX Coupon Performance Value in respect of the Subject/Base Currency with the FX Coupon Ranking in respect of such FI Interest Valuation Date set out in the applicable Final Terms;

**"FX Coupon Ranking"** means, in respect of an FI Interest Valuation Date, the ordinal positioning of each Subject/Base Currency by FX Coupon Performance Value from lowest FX Coupon Performance Value to greatest FX Coupon Performance Value in respect of such FI Interest Valuation Date;

"FX Final Interest Settlement Price" means, in respect of a Subject/Base Currency, (i) if Averaging is specified as not applicable in the applicable Final Terms, the Settlement Price on the relevant FI Interest Valuation Date, (ii) if Averaging is specified as applicable in the applicable Final Terms, the arithmetic average of the Settlement Prices for all Averaging Dates in respect of the relevant FI Interest Valuation Date, (iii) if Highest Look Back is specified as applicable in the applicable Final Terms, the highest Settlement Price for such Subject/Base Currency for all Averaging Dates in respect of the relevant FI Interest Valuation Date or (iv) if Lowest Look Back is specified as applicable in the applicable Final Terms, the lowest Settlement Price for such Subject/Base Currency for all Averaging Dates in respect of the relevant FI Interest Valuation Date;

"FX Initial Interest Settlement Price" means, in respect of a Subject Currency:

- (a) the amount specified as such in the applicable Final Terms; or
- (b) if Initial Closing Value is specified as applicable in the applicable Final Terms, the Settlement Price for such Subject Currency on the Strike Date; or
- (c) if Initial Average Value is specified as applicable in the applicable Final Terms, the arithmetic average of the Settlement Prices for such Subject Currency for all the Strike Days in the Strike Period; or
- (d) if Highest Look Back Value is specified as applicable in the applicable Final Terms, the highest Settlement Price for such Subject Currency for all the Strike Days in the Strike Period; or
- (e) if Lowest Look Back Value is specified as applicable in the applicable Final Terms, the lowest Settlement Price for such Subject Currency for all the Strike Days in the Strike Period.

"Gearing A" means the percentage specified as such in the applicable Final Terms;

"Gearing B" means the percentage specified as such in the applicable Final Terms;

"Global Cap" means the percentage specified as such in the applicable Final Terms;

"Global Cap A" means the percentage specified as such in the applicable Final Terms;

"Global Cap B" means the percentage specified as such in the applicable Final Terms;

"Global Floor" means the percentage specified as such in the applicable Final Terms;

"Global Floor A" means the percentage specified as such in the applicable Final Terms;

"Global Floor B" means the percentage specified as such in the applicable Final Terms;

"Global Margin" means the percentage specified as such in the applicable Final Terms;

"Local Cap" means the percentage specified as such in the applicable Final Terms;

"Local Floor" means the percentage specified as such in the applicable Final Terms;

"Multiple Underlying Interest Rate Gearing" means, in respect of an Underlying Interest Rate<sub>(i)</sub> specified in the applicable Final Terms as a Multiple Underlying Component Rate, the number specified as such in the applicable Final Terms;

"Multiple Underlying Reference Rate" means, in respect of an Underlying Interest Rate<sub>(i)</sub> specified in the applicable Final Terms as a Multiple Underlying Component Rate, the Underlying Reference Rate determined in respect of such Underlying Interest Rate;

"Range Accrual Coupon Barrier Level Down" means the number, level or percentage specified as such in the applicable Final Terms;

"Range Accrual Coupon Barrier Level Down 2" means the number, level or percentage specified as such in the applicable Final Terms;

"Range Accrual Coupon Barrier Level Up" means the number, level or percentage specified as such in the applicable Final Terms;

"Range Accrual Coupon Barrier Level Up 2" means the number, level or percentage specified as such in the applicable Final Terms;

## "Range Accrual Coupon Condition" means:

- (a) (A) if FI Basket 1 is specified as not applicable in the applicable Final Terms, that the FI DC Barrier Value for Underlying Reference 1 for the relevant Range Accrual Day is or (B) if FI Basket 1 is specified as applicable in the applicable Final Terms, the FX Coupon Performance for FI Basket 1 for the relevant FI Interest Valuation Date is (a)(i) greater than, (ii) less than, (iii) equal to or greater than or (iv) less than or equal to, as specified in the applicable Final Terms, the relevant Range Accrual Coupon Barrier Level Down and (b) if a Range Accrual Coupon Barrier Level Up is specified in the applicable Final Terms, (i) greater than, (ii) less than, (iii) equal to or greater than or (iv) less than or equal to, as specified in the applicable Final Terms, the relevant Range Accrual Coupon Barrier Level Up; and/or
- (b) if Range Accrual Coupon Condition 2 is specified as applicable in the applicable Final Terms (A) if FI Basket 2 is specified as not applicable in the applicable Final Terms, that the FI DC Barrier Value for Underlying Reference 2 for the relevant Range Accrual Day is or (B) if FI Basket 2 is specified as applicable in the applicable Final Terms, the FX Coupon Performance for FI Basket 2 for the relevant FI Interest Valuation Date is (a)(i) greater than, (ii) less than, (iii) equal to or greater than or (iv) less than or equal to, as specified in the applicable Final Terms, the relevant Range Accrual Coupon Barrier Level Up 2 is specified in the applicable Final Terms, (ii) greater than, (ii) less than, (iii) equal to or greater than or (iv) less than or equal to, as specified in the applicable Final Terms, the relevant Range Accrual Coupon Barrier Level Up 2;

"Range Accrual Day" means a Scheduled Trading Day, Business Day, Underlying Interest Determination Date, Hybrid Business Day or calendar day, as specified in the applicable Final Terms:

"Range Cut-off Date" means the date specified as such in the applicable Final Terms;

"Range Period" means the period specified as such in the applicable Final Terms;

"Range Period End Date" means the date specified as such in the applicable Final Terms;

"Rate" means, in respect of a FI Interest Valuation Date, the fixed rate specified in or the floating rate calculated as provided in, the applicable Final Terms;

"Relevant Basket" means FI Basket 1 or FI Basket 2, as applicable;

"Target Coupon Percentage" means the percentage specified as such in the applicable Final Terms;

"Target Determination Date" means each date specified as such in the applicable Final Terms:

"Target Final Interest Period" means the Interest Period ending on the Maturity Date; and

"YoY Inflation Rate" means [Inflation Index $_{(i)}$ /Inflation Index $_{(i-1)}$ ] – 1.

## 2.3 Fixed Income Final Payouts

The following final payouts which when multiplied by the applicable NA (each a "**Final Payout**") will apply to the Notes if specified in the applicable Final Terms.

# (a) FI FX Vanilla Notes

If the Notes are specified in the applicable Final Terms as being FI FX Vanilla Notes:

- (i) if Knock-in Event is specified as applicable in the applicable Final Terms:
  - (A) if no Knock-in Event has occurred, FI Constant Percentage 1; or
  - (B) if a Knock-in Event has occurred:
    - FI Constant Percentage 1 + (Gearing x Option);
- (ii) if Knock-in Event is not specified as applicable in the applicable Final Terms: FI Constant Percentage 1 + (Gearing x Option);
- (iii) if Knock-in Event and Knock-out Event are specified as applicable in the applicable Final Terms:
  - (A) if a Knock-in Event has occurred but a Knock-out Event has not occurred:
    - FI Constant Percentage 1 + (Gearing x Option);
  - (B) if (a) a Knock-in Event and a Knock-out Event have occurred or (b) a Knock-out Event has occurred, FI Constant Percentage 1.

Where:

"Option" means Max (Performance Value, Floor).

# (b) FI Digital Floor Notes

If the Notes are specified in the applicable Final Terms as being FI Digital Floor Notes:

- (i) if Knock-in Event is specified as applicable in the applicable Final Terms:
  - (A) if no Knock-in Event has occurred, FI Constant Percentage 1;
  - (B) if a Knock-in Event has occurred and the FI Digital Floor Condition is satisfied in respect of the relevant FI Redemption Valuation Date:
    - FI Constant Percentage 1 + Digital Floor Percentage 1; or
  - (C) if a Knock-in Event has occurred and the FI Digital Floor Condition is not satisfied in respect of the relevant FI Redemption Valuation Date:
    - FI Constant Percentage 1 + Digital Floor Percentage 2; or
- (ii) if Knock-in Event is not specified as applicable in the applicable Final Terms:
  - (A) if the FI Digital Floor Condition is satisfied in respect of the relevant FI Redemption Valuation Date:
    - FI Constant Percentage 1 + Digital Floor Percentage 1; or
  - (B) if the FI Digital Floor Condition is not satisfied in respect of the relevant FI Redemption Valuation Date:
    - FI Constant Percentage 1 + Digital Floor Percentage 2; or
- (iii) if Knock-in Event and Knock-out Event are specified as applicable in the applicable Final Terms:
  - (A) if no Knock-in Event has occurred, FI Constant Percentage 1; or

- (B) if a Knock-in Event has occurred but a Knock-out Event has not occurred and the FI Digital Floor Condition is satisfied in respect of the relevant FI Redemption Valuation Date:
  - FI Constant Percentage 1 + Digital Floor Percentage 1; or
- (C) in all other cases:
  - FI Constant Percentage 1 + Digital Floor Percentage 2.

# (c) FI Digital Cap Notes

If the Notes are specified in the applicable Final Terms as being FI Digital Cap Notes:

- (i) if Knock-in Event is specified as applicable in the applicable Final Terms:
  - (A) if no Knock-in Event has occurred, FI Constant Percentage 1;
  - (B) if a Knock-in Event has occurred and the FI Digital Cap Condition is satisfied in respect of the relevant FI Redemption Valuation Date:
    - FI Constant Percentage 1 + Digital Cap Percentage 1; or
  - (C) if a Knock-in Event has occurred and the FI Digital Cap Condition is not satisfied in respect of the relevant FI Redemption Valuation Date:
    - FI Constant Percentage 1 + Digital Cap Percentage 2; or
- (ii) if Knock-in Event is not specified as applicable in the applicable Final Terms:
  - (A) if the FI Digital Cap Condition is satisfied in respect of the relevant FI Redemption Valuation Date:
    - FI Constant Percentage 1 + Digital Cap Percentage 1; or
  - (B) if the FI Digital Cap Condition is not satisfied in respect of the relevant FI Redemption Valuation Date:
    - FI Constant Percentage 1 + Digital Cap Percentage 2; or
- (iii) if Knock-in Event and Knock-out Event are specified as applicable in the applicable Final Terms:
  - (A) if no Knock-in Event has occurred, FI Constant Percentage 1; or:
  - (B) if a Knock-in Event has occurred but a Knock-out Event has not occurred and the FI Digital Cap Condition is satisfied in respect of the relevant FI Redemption Valuation Date:
    - FI Constant Percentage 1 + Digital Cap Percentage 1; or
  - (C) in all other cases:
    - FI Constant Percentage 1 + Digital Cap Percentage 2.

# (d) FI Digital Plus Notes

If the Notes are specified in the applicable Final Terms as being FI Digital Plus Notes:

- (i) if Knock-in Event is specified as applicable in the applicable Final Terms:
  - if, irrespective of whether a Knock-in Event has or has not occurred, the FI Digital Plus Condition is satisfied in respect of the relevant FI Redemption Valuation Date:;
    - FI Constant Percentage 1 + Max (Digital Plus Percentage 1, (Gearing A x FI Digital Value)); or
  - (B) if no Knock-in Event has occurred and the FI Digital Plus Condition is not satisfied in respect of the relevant FI Redemption Valuation Date:
    - FI Constant Percentage 1; or

- (C) if a Knock-in Event has occurred and the FI Digital Plus Condition is not satisfied in respect of the relevant FI Redemption Valuation Date:
  - FI Constant Percentage 1 + Min (Digital Plus Percentage 2, Max ((Gearing B x FI Digital Value), FI Digital Floor Percentage));
- (ii) if Knock-in Event is not specified as applicable in the applicable Final Terms:
  - (A) if the FI Digital Plus Condition is satisfied in respect of the relevant FI Redemption Valuation Date:
    - FI Constant Percentage 1 + Max (Digital Plus Percentage 1, (Gearing A × FI Digital Value)); or
  - (B) if the FI Digital Plus Condition is not satisfied in respect of the relevant FI Redemption Valuation Date:
    - FI Constant Percentage 1 + Min (Digital Plus Percentage 2, Max ((Gearing B x FI Digital Value), FI Digital Floor Percentage));
- (iii) if Knock-in Event and Knock-out Event are specified as applicable in the applicable Final Terms:
  - (A) irrespective of whether a Knock-in Event and/or Knock-out Event has occurred, if the FI Digital Plus Condition is satisfied in respect of the relevant FI Redemption Valuation Date:
    - FI Constant Percentage 1 + Max (Digital Plus Percentage 1, (Gearing A x FI Digital Value)); or
  - (B) if a Knock-in Event has occurred but a Knock-out Event has not occurred and the FI Digital Plus Condition is not satisfied in respect of the relevant FI Redemption Valuation Date:
    - FI Constant Percentage 1 + Max (Digital Plus Percentage 2, Max ((Gearing B x FI Digital Value), FI Digital Floor Percentage));or
  - (C) in all other cases:
    - FI Constant Percentage 1.
- (e) FI Inflation Notes

If the Notes are specified in the applicable Final Terms as being FI Inflation Notes:

Max [100%, Cumulative Inflation Rate]

# 2.4 Fixed Income Automatic Early Redemption Payouts

If Automatic Early Redemption is specified as applicable in the applicable Final Terms and an Automatic Early Redemption Event occurs, the Automatic Early Redemption Payout shall be:

- (a) If Target Automatic Early Redemption is specified as applicable in the applicable Final Terms,
  - NA x (100% + Final Interest Rate);
- (b) If FI Underlying Automatic Early Redemption is specified as applicable in the applicable Final Terms,

NΑ

(c) If FI Coupon Automatic Early Redemption is specified as applicable in the applicable Final Terms.

NA × (100% + (Min (Coupon Cap, Final Coupon Rate) × Final Day Count Fraction)).

# 2.5 Definitions for Fixed Income Automatic Early Redemption Payouts

"Coupon Cap" means the percentage specified as such in the applicable Final Terms;

"Cumulative Inflation Rate" means Inflation Index(i)/Inflation Index(base);

#### "Final Interest Rate" means:

- (a) if Capped and Guaranteed Applicable is specified in the applicable Final Terms, the Automatic Early Redemption Percentage or Target Coupon Percentage, as applicable less Paid Coupon;
- (b) if Capped and Guaranteed Not Applicable is specified in the applicable Final Terms, the product of the Final Coupon Rate and the Final Day Count Fraction;
- (c) if Capped Only is specified in the applicable Final Terms:
  - Min (Final Coupon Rate x Final Day Count Fraction, Automatic Early Redemption Percentage or Target Coupon Percentage, as applicable Paid Coupon);
- (d) If Guaranteed Only is specified in the applicable Final Terms:

  Max (Final Coupon Pate v. Final Day Coupt Fraction, Automatic Farly Pade)
  - Max (Final Coupon Rate x Final Day Count Fraction, Automatic Early Redemption Percentage or Target Coupon Percentage, as applicable Paid Coupon);

# 2.6 General definitions for Fixed Income Coupon Rates, Final Payouts and Automatic Early Redemption Payouts

"Current Interest Period" means the Interest Period in which the relevant Automatic Early Redemption Valuation Date or in the case of the calculation of the FI Target Coupon, the Target Final Interest Period;

"Digital Cap Percentage 1" means the percentage specified as such in the applicable Final Terms;

"Digital Cap Percentage 2" means the percentage specified as such in the applicable Final Terms;

"Digital Floor Percentage 1" means the percentage specified as such in the applicable Final Terms:

"Digital Floor Percentage 2" means the percentage specified as such in the applicable Final Terms;

"Digital Plus Percentage 1" means the percentage specified as such in the applicable Final Terms;

"Digital Plus Percentage 2" means the percentage specified as such in the applicable Final Terms:

**"FI Constant Percentage 1**" means the percentage specified as such in the applicable Final Terms;

**"FI Digital Cap Condition**" means the FI Digital Value for the relevant FI Valuation Date is greater than or equal to the FI Digital Cap Level;

"FI Digital Cap Level" means (a) the FX Digital Level or (b) the level specified as such, in each case, as specified in the applicable Final Terms;

"FI Digital Floor Condition" means the FI Digital Value for the relevant FI Valuation Date is less than or equal to the FI Digital Floor Level;

"FI Digital Floor Level" means (a) the FX Digital Level or (b) the level specified as such, in each case, as specified in the applicable Final Terms;

"FI Digital Plus Condition" means the FI Digital Value for the relevant FI Valuation Date is greater than the FI Digital Plus Level;

"FI Digital Plus Level" means (a) the FX Digital Level or (b) the level specified as such, in each case, as specified in the applicable Final Terms;

"FI Digital Value" means, in respect of a FI Valuation Date, the Performance Value as specified in the applicable Final Terms;

"FI Redemption Valuation Date" means each Settlement Price Date specified as such in the applicable Final Terms;

**"FI Valuation Date"** means each FI Redemption Valuation Date or an FI Interest Valuation Date specified in the applicable Final Terms;

"Final Coupon Rate" means the Rate of Interest calculated in respect of the Current Interest Period or Target Final Interest Period, as applicable (the "Final Interest Period");

"Final Day Count Fraction" means the Day Count Fraction applicable to the Final Interest Period;

"Final Settlement Price" means, in respect of a Subject/Base Currency, (i) if Averaging is specified as not applicable in the applicable Final Terms, the Settlement Price on the relevant FI Valuation Date, (ii) if Averaging is specified as applicable in the applicable Final Terms, the arithmetic average of the Settlement Prices for all Averaging Dates, (iii) if Highest Look Back is specified as applicable in the applicable Final Terms, the highest Settlement Price for such Subject/Base Currency for all Averaging Dates or (iv) if Lowest Look Back is specified as applicable in the applicable Final Terms, the lowest Settlement Price for such Subject/Base Currency for all Averaging Dates;

"Floor" means the percentage specified as such in the applicable Final Terms;

"FX Performance Value" means, in respect of an FI Valuation Date:

- (a) if Performance Value 1 is specified in the applicable Final Terms,Final Settlement Price Initial Settlement Price;
- (b) if Performance Value 2 is specified in the applicable Final Terms,Initial Settlement Price Final Settlement Price;
- (c) if Performance Value 3 is specified in the applicable Final Terms,

(d) if Performance Value 4 is specified in the applicable Final Terms,

(e) if Performance Value 5 is specified in the applicable Final Terms,

$$\left(\frac{1}{\text{Initial Settlement Price}}\right) - \left(\frac{1}{\text{Final Settlement Price}}\right);$$

(f) if Performance Value 6 is specified in the applicable Final Terms,

$$\left(\frac{1}{\text{Final Settlement Price}}\right) - \left(\frac{1}{\text{Initial Settlement Price}}\right);$$

(g) if Performance Value 7 is specified in the applicable Final Terms,

(h) if Performance Value 8 is specified in the applicable Final Terms,

(i) if Performance Value 9 is specified in the applicable Final Terms,

Final Settlement Price

Initial Settlement Price

(j) if Performance Value 10 is specified in the applicable Final Terms,

**Initial Settlement Price** 

Final Settlement Price

**"FX Ranking**" means, in respect of an FI Valuation Date, the ordinal positioning of each Subject/Base Currency by FX Performance Value from lowest FX Performance Value to greatest FX Performance Value in respect of such FI Valuation Date;

**"FX Weighting"** means, in respect of a Subject Currency, the number, amount or percentage specified as such for such Subject Currency in the applicable Final Terms;

"Gearing" means the percentage specified as such in the applicable Final Terms;

"Gearing A" means the percentage specified as such in the applicable Final Terms;

"Gearing B" means the percentage specified as such in the applicable Final Terms;

"Inflation Index(i)" means, in respect of an Underlying Reference, the Underlying Reference Closing Value for such Underlying Reference in respect of the relevant FI Valuation Date;

"Inflation Index(i-1)" means, in respect of an Underlying Reference, the Underlying Reference Closing Value for such Underlying Reference on the immediately preceding FI Valuation Date (or, if none, the Strike Date);

"Inflation Index(base)" means, in respect of an Underlying Reference, the Underlying Reference Closing Value for such Underlying Reference on the Strike Date;

"Inflation Rate" means, in respect of a FI Valuation Date, YoY Inflation Rate or Cumulative Inflation Rate, as specified in the applicable Final Terms;

"Initial Settlement Price" means, in respect of a Subject Currency:

- (a) the amount specified as such in the applicable Final Terms; or
- (b) if Initial Closing Value is specified as applicable in the applicable Final Terms, the Settlement Price for such Subject Currency on the Strike Date; or
- (c) if Initial Average Value is specified as applicable in the applicable Final Terms, the arithmetic average of the Settlement Prices for such Subject Currency for all the Strike Days in the Strike Period; or
- (d) if Highest Look Back Value is specified as applicable in the applicable Final Terms, the highest Settlement Price for such Subject Currency for all the Strike Days in the Strike Period; or
- (e) if Lowest Look Back Value is specified as applicable in the applicable Final Terms, the lowest Settlement Price for such Subject Currency for all the Strike Days in the Strike Period.

"NA" means the Calculation Amount;

"Paid Coupon" means, in respect of an Automatic Early Redemption Valuation Date or Target Determination Date, the sum of the values calculated for each Interest Period as the product of (i) the Rate of Interest and (ii) the Day Count Fraction, in each case calculated for each Interest Period preceding the Current Interest Period (in the case of an Automatic Early Redemption Valuation Date) or the Target Final Interest Period (in the case of a Target Determination Date);

"Performance Value" means, in respect of an FI Valuation Date:

(a) in the case of Securities relating to a single Subject Currency, the FX Performance Value;

- (b) if Weighted Basket is specified as applicable in the applicable Final Terms, the sum of the values calculated for each Subject Currency in the Basket as (a) the FX Performance Value for the relevant Subject Currency for such FI Valuation Date (b) multiplied by the relevant FX Weighting;
- (c) if Best Of Weighted Basket is specified as applicable in the applicable Final Terms, the highest FX Performance Value of any Subject Currency in the Relevant Basket in respect of such FI Valuation Date;
- (d) if Worst Of Weighted Basket is specified as applicable in the applicable Final Terms, the lowest FX Performance Value of any Subject Currency in the Relevant Basket in respect of such FI Valuation Date;
- (e) if Multi Basket is specified as applicable in the applicable Final Terms:

$$\sum_{i=1}^{m} \sum_{i=1}^{n} G_{i} * (W_{i} * FX \text{ Performance Value})$$

Where:

"G" means, in respect of a basket of Subject Currencies, the percentage specified as such for such basket of Subject Currencies in the applicable Final Terms;

"W" means, in respect of a Subject Currency, the FX Weighting for such Subject Currency; or

(f) if Ranked Basket is specified as applicable in the applicable Final Terms, the sum of the values calculated for each Subject/Base Currency in the Relevant Basket as (a) the Ranked Value for the relevant Subject Currency for such FI Valuation Date multiplied by (b) the relevant FX Weighting;

"Ranked Value" means, in respect of an FI Valuation Date, the FX Performance Value in respect of the Subject/Base Currency with the FX Ranking in respect of such FI Valuation Date set out in the applicable Final Terms;

"Underlying Reference" means, for the purposes of the Fixed Income Payouts, each Inflation Index, Subject Currency, Underlying Interest Rate or other basis of reference to which the relevant Notes relate. If two or more Underlying Interest Rates are specified in the applicable Final Terms as Multiple Underlying Component Rates, each Underlying Interest Rate<sub>(i)</sub> specified as such (together the "Multiple Underlying Interest Rate") will be calculated separately and independently but, for the purposes of these Payout Conditions and the Underlying Interest Rate Linked Conditions shall be deemed to together constitute an Underlying Reference:

"Underlying Reference 1" means the Underlying Reference specified as such in the applicable Final Terms;

"Underlying Reference 2" means the Underlying Reference specified as such in the applicable Final Terms;

"Underlying Reference Closing Value" means, in respect of a FI Valuation Date:

- (a) if the relevant Underlying Reference is an Inflation Index, the Relevant Level (as defined in the Inflation Linked Conditions); or
- (b) if the relevant Underlying Reference is a rate of interest, the Underlying Reference Rate or if Multiple Underlying Interest Rate is specified as applicable, the value calculated in accordance with the following formula:

$$\sum_{i=1}^{n} \text{Multiple Underlying Interest Rate Gearing}_{(i)} \times \text{Multiple Underlying Reference Rate}_{(i)}; \text{ or }$$

(c) if the relevant Underlying Reference is a Subject Currency, the Settlement Price or FX Coupon Performance Value, as specified in the applicable Final Terms,

in each case in respect of such day.

### 3. FORMULAE CONSTITUENTS AND COMPLETION

The constituent parts (each a "Formula Constituent") of any formula (each a "Formula") used in the Payout Conditions and which are to be specified in the applicable Final Terms may be replaced in the applicable Final Terms by the prescribed amount, level, percentage or other value, as applicable for such Formula Constituent.

If a Formula Constituent has a value of either 0 (zero) or 1 (one), or is not applicable in respect of the relevant Notes, then the related Formula may be simplified in the applicable Final Terms by deleting such Formula Constituent.

Any number or percentage to be specified in the applicable Final Terms for the purposes of these Payout Conditions may be a positive or negative, as specified in the applicable Final Terms.

# 4. Calculation Agent

Unless otherwise specified, the calculation or determination of any amount or of any state of affairs, circumstance, event or other matter, or the formation of any opinion required or permitted to be determined, formed or exercised pursuant to these Payout Conditions will be calculated, determined, formed or exercised by the Calculation Agent.

Any calculation, determination, formation of any opinion or the exercise of any discretion by the Calculation Agent pursuant to these Payout Conditions shall (in the absence of manifest error) be final and binding on the Issuer and the Noteholders. Whenever the Calculation Agent is required to make any determination it may, *inter alia*, decide issues of construction and legal interpretation. In performing its duties pursuant to these Payout Conditions, the Calculation Agent shall act in good faith and in a commercially reasonable manner. Any delay, deferral or forbearance by the Calculation Agent in the performance or exercise of any of its obligations or making any determinationunder the Notes shall not affect the validity or binding nature of any later performance or exercise of such obligation ordetermination, and neither the Calculation Agent nor the Issuer shall, in the absence of wilful misconduct and gross negligence, bear any liability in respect of, or consequent upon, any such delay, deferral or forbearance.

#### **ANNEX 2**

#### ADDITIONAL TERMS AND CONDITIONS FOR INDEX LINKED NOTES

The terms and conditions applicable to Index Linked Notes shall comprise the Terms and Conditions of the English Law Notes or the Terms and Conditions of the French Law Notes, as specified as applicable in the applicable Final Terms, (the "General Conditions") and the Additional Terms and Conditions set out below (the "Index Linked Conditions"), in each case subject to completion in the applicable Final Terms. In the event of any inconsistency between the General Conditions and the Index Linked Conditions, the Index Linked Conditions set out below shall prevail.

# 1. Market Disruption

## "Market Disruption Event" means:-

- (a) in respect of a Composite Index either:
  - (i) (A) the occurrence or existence, in respect of any Component Security, of:
    - (1) a Trading Disruption in respect of such Component Security, which the Calculation Agent determines is material, at any time during the one hour period that ends at the relevant Valuation Time in respect of the Exchange on which such Component Security is principally traded;
    - (2) an Exchange Disruption in respect of such Component Security, which the Calculation Agent determines is material, at any time during the one hour period that ends at the relevant Valuation Time in respect of the Exchange on which such Component Security is principally traded; or
    - (3) an Early Closure in respect of such Component Security; and
    - (B) in respect of a Multi-Exchange Index only, the aggregate of all Component Securities in respect of which a Trading Disruption, an Exchange Disruption or an Early Closure occurs or exists comprises 20 per cent. or more of the level of such Index; or
  - (ii) the occurrence or existence, in respect of futures or options contracts relating to such Index, of: (a) a Trading Disruption; (b) an Exchange Disruption, which in either case the Calculation Agent determines is material, at any time during the one hour period that ends at the Valuation Time in respect of the Related Exchange; or (c) an Early Closure, in each case in respect of such futures or options contracts.

In the case of a Multi-Exchange Index, for the purposes of determining whether a Market Disruption Event exists in respect of a Component Security at any time, if a Market Disruption Event occurs in respect of such Component Security at that time, then the relevant percentage contribution of that Component Security to the level of such Index shall be based on a comparison of (x) the portion of the level of the Index attributable to that Component Security to (y) the overall level of such Index, in each case using the official opening weightings as published by the Index Sponsor as part of the market "opening data"; and

(b) in the case of Indices other than Composite Indices, the occurrence or existence of (i) a Trading Disruption, (ii) an Exchange Disruption, which in either case the Calculation Agent determines is material, at any time during the one hour period that (a) for the purposes of the occurrence of a Knock-in Event or a Knock-out Event begins or ends at the time when the level of such Index triggers respectively the Knock-in Level or the Knock-out Level or (b) in all other circumstances ends at the relevant Valuation Time, or (iii) an Early Closure. For the purposes of determining whether a Market Disruption Event in respect of such Index exists at any time, if a Market Disruption Event occurs in respect of a security included in such Index at any time, then the

relevant percentage contribution of that security to the level of such Index shall be based on a comparison of (x) the portion of the level of such Index attributable to that security and (y) the overall level of the Index, in each case immediately before the occurrence of such Market Disruption Event. The Calculation Agent shall give notice as soon as practicable to the Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be, of the occurrence of a Disrupted Day on any day that, but for the occurrence of a Disrupted Day would have been the Strike Date, an Averaging Date, an Observation Date, the Automatic Early Redemption Valuation Date or a Valuation Date, as the case may be.

## 2. Adjustments to an Index

## 2.1 Successor Index Sponsor Calculates and Reports an Index

If a relevant Index is (i) not calculated and announced by the Index Sponsor but is calculated and announced by a successor sponsor (the "Successor Index Sponsor") acceptable to the Calculation Agent, or (ii) replaced by a successor index using, in the determination of the Calculation Agent, the same or a substantially similar formula for and method of calculation as used in the calculation of that Index, then in each case that index (the "Successor Index") will be deemed to be the Index.

### 2.2 Modification and Cessation of Calculation of an Index

- If (i) on or prior to the Strike Date, the last Averaging Date, last Observation Date, last Valuation Date, the last Knock-in Determination Day or the last Knock-out Determination Day, the relevant Index Sponsor makes or announces that it will make a material change in the formula for or the method of calculating a relevant Index or in any other way materially modifies that Index (other than a modification prescribed in that formula or method to maintain that Index in the event of changes in constituent stock and capitalisation and other routine events) (an "Index Modification"), or permanently cancels a relevant Index and no Successor Index exists (an "Index Cancellation"), or (ii) on the Strike Date, an Averaging Date, an Observation Date, a Valuation Date, a Knock-in Determination Day or Knock-out Determination Day, the Index Sponsor or (if applicable) the Successor Index Sponsor fails to calculate and announce a relevant Index (an "Index Disruption" and, together with an Index Modification and an Index Cancellation, each an "Index Adjustment Event"), then,
- (a) the Calculation Agent shall determine if such Index Adjustment Event has a material effect on the Notes and, if so, shall calculate the relevant value, level or price using, in lieu of a published level for that Index, the level for that Index as at the Valuation Time on that Strike Date, that Valuation Date, Observation Date, Averaging Date, Knock-in Determination Day or Knock-out Determination Day, as the case may be, as determined by the Calculation Agent in accordance with the formula for and method of calculating that Index last in effect prior to the change, failure or cancellation, but using only those securities that comprised that Index immediately prior to that Index Adjustment Event; or
- (b) unless Delayed Redemption on the Occurrence of Index Adjustment Event is specified as being applicable in the applicable Final Terms, on giving notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be, the Issuer shall redeem all but not some only of the Notes, each Note being redeemed by payment of an amount equal to the fair market value of a Note taking into account the Index Adjustment Event, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner. Payments will be made in such manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be; or

(c) if Delayed Redemption on the Occurrence of Index Adjustment Event is specified as being applicable in the applicable Final Terms, the Calculation Agent shall calculate the fair market value of each Note taking into account the Index Adjustment Event less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements (the "Calculated Index Adjustment Amount") as soon as practicable following the occurrence of the Index Adjustment Event (the "Calculated Index Adjustment Amount Determination Date") and on the Maturity Date shall redeem each Note at an amount calculated by the Calculation Agent equal to (x) the Calculated Index Adjustment Amount plus interest accrued from and including the Calculated Index Adjustment Amount Determination Date to but excluding the Maturity Date at a rate equal to the Issuer's funding cost at such time or (y) if Principal Protected Termination Amount is specified as being applicable in the applicable Final Terms and if greater, the Protected Amount (specified in the Final Terms).

#### 2.3 Notice

The Calculation Agent shall, as soon as practicable, notify the relevant Agent of any determination made by it pursuant to paragraph 2.2 above and the action proposed to be taken in relation thereto and such Agent shall make available for inspection by Noteholders copies of any such determinations.

## 3. Correction of Index

With the exception of any corrections published after the day which is three Business Days prior to the due date for any payment under the Notes calculated by reference to the level of an Index, if the level of the Index published on a given day and used or to be used by the Calculation Agent to make any determination under the Notes is subsequently corrected and the correction is published by the relevant Index Sponsor or (if applicable) the relevant Successor Index Sponsor, (i) in respect of a Composite Index, no later than five Business Days following the date of the original publication or, (ii) in respect of an Index which is not a Composite Index, within the number of days equal to the Index Correction Period of the original publication, the level to be used shall be the level of the Index as so corrected. Corrections published after the day which is three Business Days prior to a due date for payment under the Notes calculated by reference to the level of the Index will be disregarded by the Calculation Agent for the purposes of determining the relevant amount to be paid.

# 4. Additional Disruption Events and Optional Additional Disruption Events

- 4.1 If an Additional Disruption Event and/or an Optional Additional Disruption Event occurs, the Issuer may take the action described in (a), (b) or (if applicable) (c) below:
  - (a) require the Calculation Agent to determine acting in good faith and in a commercially reasonable mannerthe appropriate adjustment, if any, to be made to the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms to account for the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, and determine the effective date of that adjustment; or
  - (b) unless Delayed Redemption on the Occurrence of Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, is specified as being applicable in the applicable Final Terms, redeem the Notes by giving notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be. If the Notes are so redeemed the Issuer will pay an amount to each Noteholder in respect of each Note held by him which amount shall be the fair market value of a Note taking into account the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner. Payments will be made in such

- manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be; or
- if Delayed Redemption on the Occurrence of Additional Disruption Event and/or (c) Optional Additional Disruption Event is specified as being applicable in the applicable Final Terms, the Calculation Agent shall calculate the fair market value of each Note taking into account the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements (the "Calculated Additional Disruption Amount") as soon as practicable following the occurrence of the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, (the "Calculated Additional Disruption Amount Determination Date") and on the Maturity Date shall redeem each Note at an amount calculated by the Calculation Agent equal to (x) the Calculated Additional Disruption Amount plus interest accrued from and including the Calculated Additional Disruption Amount Determination Date to but excluding the Maturity Date at a rate equal to Issuer's the funding cost at such time or (y) if Principal Protected Termination Amount is specified as being applicable in the applicable Final Terms and if greater, the Protected Amount (specified in the Final Terms).
- 4.2 Upon the occurrence of an Additional Disruption Event and/or an Optional Additional Disruption Event, if the Calculation Agent determines that an adjustment in accordance with the above provisions is necessary it shall notify the Issuer thereof as soon as practicable and the Issuer shall give notice as soon as practicable to the Noteholders in accordance with Condition 12 of the Terms and Conditions for the English Law Notes or Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be, stating the occurrence of the Additional Disruption Event and/or Optional Additional Disruption Event, giving details thereof and the action proposed to be taken in relation thereto.

## 5. Knock-in Event and Knock-out Event

- 5.1 If "Knock-in Event" is specified as applicable in the applicable Final Terms, then any payment under the relevant Notes which is expressed in the Conditions to be subject to a Knock-in Event shall be conditional upon the occurrence of such Knock-in Event.
- 5.2 If "Knock-out Event" is specified as applicable in the applicable Final Terms, then any payment under the relevant Notes which is expressed in the Conditions to be subject to a Knock-out Event shall be conditional upon the occurrence of such Knock-out Event.
- 5.3 If the Knock-in Valuation Time or the Knock-out Valuation Time specified in the applicable Final Terms is the Valuation Time and if on any Knock-in Determination Day or Knock-out Determination Day at any time during the one hour period that begins or ends at the Valuation Time the level of the Index triggers the Knock-in Level or the Knock-out Level, a Trading Disruption, Exchange Disruption or Early Closure occurs or exists, then the Knock-in Event or the Knock-out Event shall be deemed not to have occurred; provided that if, by operation of this provision, no Knock-in Determination Day or Knock-out Determination Day would occur in the Knock-in Determination Period or Knock-out Determination Period, the Knock-in Period Ending Date or Knock-out Period Ending Date shall be treated as a Valuation Date and the Calculation Agent shall determine the level of the Index as at the Knock-in Valuation Time or Knock-out Valuation Time in accordance with the provisions contained in the definition of "Valuation Date".
- If the Knock-in Valuation Time or the Knock-out Valuation Time specified in the applicable Final Terms is any time or period of time during the regular trading hours on the relevant Exchange and if on any Knock-in Determination Day or Knock-out Determination Day and at any time during the one-hour period that begins or ends at the time on which the level of the Index triggers the Knock-in Level or the Knock-out Level, a Trading Disruption, Exchange Disruption or Early Closure occurs or exists, then the Knock-in Event or the Knock-out Event shall be deemed not to have occurred, provided that if, by operation of this provision, no

Knock-in Determination Day or Knock-out Determination Day would occur in the Knock-in Determination Period or Knock-out Determination Period, the Knock-in Period Ending Date or Knock-out Period Ending Date shall be treated as a Valuation Date and the Calculation Agent shall determine the level of the Index as at the Knock-in Valuation Time or Knock-out Valuation Time in accordance with the provisions contained in the definition of "Valuation Date".

### 5.5 Definitions

"Knock-in Determination Day" means the date(s) specified as such in the applicable Final Terms, or each Scheduled Trading Day during the Knock-in Determination Period.

"Knock-in Determination Period" means the period which commences on, and includes, the Knock-in Period Beginning Date and ends on, and includes, the Knock-in Period Ending Date.

### "Knock-in Event" means:

- (a) if SPS Knock-in Valuation is specified as applicable in the applicable Final Terms, the Knock-in Value is; or
- (b) if SPS Knock-in Valuation is specified as not applicable in the applicable Final Terms,
  - (i) in respect of a single Index, that the level of the Index determined by the Calculation Agent as of the Knock-in Valuation Time on any Knock-in Determination Day is; and
  - (ii) in respect of a Basket of Indices, that the amount determined by the Calculation Agent equal to the sum of the values of each Index as the product in respect of each Index of (x) the level of such Index as of the Knock-in Valuation Time on any Knock-in Determination Day and (y) the relevant Weighting is,

in each case (A)(a) "greater than", (b) "greater than or equal to", (c) "less than" or (d) "less than or equal to" the Knock-in Level; or (B) "within" the Knock-in Range Level, in each case as specified in the applicable Final Terms (x) on a Knock-in Determination Day or (y) in respect of any knock-in Determination Period, as specified in the applicable Final Terms.

"Knock-in Level" means the level, amount, number or percentage specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in Index Linked Condition 1 and Index Linked Condition 2.

"Knock-in Period Beginning Date" means the date specified as such in the applicable Final Terms or, if the Knock-in Period Beginning Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day.

"Knock-in Period Ending Date" means the date specified as such in the applicable Final Terms or, if the Knock-in Period Ending Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day.

"Knock-in Range Level" means the range of levels specified as such or otherwise determined in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in Index Linked Condition 1 (Market Disruption) and Index Linked Condition 2 (Adjustments to an Index);

"Knock-in Valuation Time" means the time or period of time on any Knock-in Determination Day specified as such in the applicable Final Terms or in the event that the applicable Final Terms do not specify a Knock-in Valuation Time, the Knock-in Valuation Time shall be the Valuation Time.

"Knock-in Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

"Knock-out Determination Day" means the date(s) as specified in the applicable Final Terms, or each Scheduled Trading Day during the Knock-out Determination Period.

"Knock-out Determination Period" means the period which commences on, and includes, the Knock-out Period Beginning Date and ends on, and includes, the Knock-out Period Ending Date.

### "Knock-out Event" means:

- (a) if SPS Knock-out Valuation is specified as applicable in the applicable Final Terms, the Knock-out Value is; or
- (b) if SPS Knock-out Valuation is specified as not applicable in the applicable Final Terms,
  - (i) in respect of a single Index, that the level of the Index determined by the Calculation Agent as of the Knock-out Valuation Time on any Knock-out Determination Day is; and
  - (ii) in respect of a Basket of Indices, that the amount determined by the Calculation Agent equal to the sum of the values of each Index as the product in respect of each Index of (x) the level of such Index as of the Knock-out Valuation Time on any Knock-out Determination Day and (y) the relevant Weighting is,

in each case (A) "greater than", (B) "greater than or equal to", (C) "less than" or (D) "less than or equal to" the Knock-out Level as specified in the applicable Final Terms (x) on a Knock-out Determination Day or (y) in respect of a Knock-out Determination Period, as specified in the applicable Final Terms.

"Knock-out Level" means the level, amount, number or percentage specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions of Index Linked Condition 1 and Index Linked Condition 2 above.

"Knock-out Period Beginning Date" means the date specified as such in the applicable Final Terms or, if the Knock-out Period Beginning Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day.

"Knock-out Period Ending Date" means the date specified as such in the applicable Final Terms or, if the Knock-out Period Ending Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day.

"Knock-out Valuation Time" means the time or period of time on any Knock-out Determination Day specified as such in the applicable Final Terms or in the event that the applicable Final Terms do not specify a Knock-out Valuation Time, the Knock-out Valuation Time shall be the Valuation Time.

"Knock-out Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

# 6. Automatic Early Redemption

If "Automatic Early Redemption Event" is specified as applicable in the applicable Final Terms, then unless previously redeemed or purchased and cancelled, if (i) on any Automatic Early Redemption Valuation Date or (ii) in respect of an Automatic Early Redemption Valuation Period, as specified in the applicable Final Terms, an Automatic Early Redemption Event occurs, then the Notes will be automatically redeemed in whole, but not in part, on the Automatic Early Redemption Date at an amount equal to the relevant Automatic Early Redemption Amount.

Notwithstanding the preceding paragraph, an Automatic Early Redemption Event 1 may only occur on an AER 1 Redemption Valuation Date or in respect of an AER 1 Redemption

Valuation Period and an Automatic Early Redemption Event 2 may only occur on an AER 2 Redemption Valuation Date or in respect of an AER 2 Redemption Valuation Period.

"Automatic Early Redemption Amount" means, in respect of each nominal amount of Notes equal to the Calculation Amount, an amount equal to the Automatic Early Redemption Payout set out in the applicable Final Terms or if not set out, an amount equal to the product of (i) the Calculation Amount and (ii) the sum of the relevant Automatic Early Redemption Percentage and the relevant AER Rate relating to that Automatic Early Redemption Date. If the product of the Automatic Early Redemption Payout is zero, no amount shall be payable on redemption of the Note pursuant to this Condition.

### **Definitions**

- "AER Event 1 Underlying(s)" mean the Index or each Index comprising the Basket in each case specified as such in the applicable Final Terms.
- "AER Event 2 Underlying(s)" mean the Index or each Index comprising the Basket in each case specified as such in the applicable Final Terms.
- "AER Rate" means the rate specified as such or determined in the manner set out in the applicable Final Terms.
- "Automatic Early Redemption Date" means each date specified as such in the applicable Final Terms or if such date is not a Business Day, the next following Business Day, and no Noteholder shall be entitled to any interest or further payment in respect of such delay.

# "Automatic Early Redemption Event" means:

- (a) if SPS AER Valuation is specified as applicable in the applicable Final Terms:
  - (i) the SPS AER Value 1 in respect of the AER Event 1 Underlying(s) is (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 1 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 1"); and/or (as specified in the applicable Final Terms)
  - (ii) if Automatic Early Redemption Event 2 is specified as applicable in the applicable Final Terms, the SPS AER Value 2 in respect of the AER Event 2 Underlying(s) is (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 2 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 2"); or
- (b) if SPS AER Valuation is specified as not applicable in the applicable Final Terms:
  - (i) (A) if AER Event 1 Basket is specified as not applicable in the applicable Final Terms, the level of the relevant AER Event 1 Underlying determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant AER 1 Redemption Valuation Date is or (B) if AER Event 1 Basket is specified as applicable in the applicable Final Terms, the amount determined by the Calculation Agent equal to the sum of the values of each AER Event 1 Underlying comprising the Basket as the product of (x) the level of such AER Event 1 Underlying as determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant AER 1 Redemption Valuation Date and (y) the relevant Weighting is, (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 1 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 1"); and/or (as specified in the applicable Final Terms)
  - (ii) if Automatic Early Redemption Event 2 is specified as applicable in the applicable Final Terms (A) if AER Event 2 Basket is specified as not applicable in the applicable Final Terms, the level of the relevant AER Event 2 Underlying determined by the Calculation Agent as of the Automatic Early

Redemption Valuation Time on the relevant AER 2 Redemption Valuation Date is or (B) if AER Event 2 Basket is specified as applicable in the applicable Final Terms, the amount determined by the Calculation Agent equal to the sum of the values of each AER Event 2 Underlying comprising the Basket as the product of (x) the level of such AER Event 2 Underlying as determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant AER 2 Redemption Valuation Date and (y) the relevant Weighting is, (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 2 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 2").

- "Automatic Early Redemption Level" means the level, amount, number or percentage specified as such in the applicable Final Terms, subject to "Adjustment to the Index" set forth in Index Linked Condition 2 above.
- "Automatic Early Redemption Level 1" means the level, amount, number or percentage specified as such in the applicable Final Terms, subject to "Adjustment to the Index" set forth in Index Linked Condition 2 above.
- "Automatic Early Redemption Level 2" means the level, amount, number or percentage specified as such in the applicable Final Terms, subject to "Adjustment to the Index" set forth in Index Linked Condition 2 above.
- "Automatic Early Redemption Percentage" means the percentage specified as such in the applicable Final Terms.
- "Automatic Early Redemption Valuation Date" means each date specified as such in the applicable Final Terms (including the AER 1 Redemption Valuation Date and AER 2 Redemption Valuation Date (if any)) or, if such date is not a Scheduled Trading Day, the next following Scheduled Trading Day unless, in the opinion of the Calculation Agent, any such day is a Disrupted Day. If any such day is a Disrupted Day, then the corresponding provisions in the definition of "Valuation Date" shall apply *mutatis mutandis* as if references in such provisions to "Valuation Date" were to "Automatic Early Redemption Valuation Date". For the purposes of Index Linked Condition 2 above, any references to "Valuation Date" shall be deemed to refer to "Automatic Early Redemption Valuation Date".
- "Automatic Early Redemption Valuation Period" means the period (including the AER 1 Redemption Valuation Period and AER 2 Redemption Valuation Period (if any)) specified as such in the applicable Final Terms;
- "Automatic Early Redemption Valuation Time" has the meaning given it in the applicable Final Terms.
- "SPS AER Value 1" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;
- "SPS AER Value 2" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

### 7. Definitions

- "Additional Disruption Event" means each of Change in Law and Hedging Disruption.
- "Affiliate" means in relation to any entity (the "First Entity"), any entity controlled, directly or indirectly, by the First Entity, any entity that controls, directly or indirectly, the First Entity or any entity directly or indirectly under common control with the First Entity. For these purposes "control" means ownership of a majority of the voting power of an entity.
- "Averaging Date" means each date specified as an Averaging Date in the applicable Final Terms or, if any such date is not a Scheduled Trading Day, the immediately following Scheduled Trading Day unless, in the opinion of the Calculation Agent any such day is a Disrupted Day. If any such day is a Disrupted Day, then:

- (a) If "Omission" is specified as applying in the applicable Final Terms, then such date will be deemed not to be an Averaging Date for the purposes of determining the relevant value, level or price provided that, if through the operation of this provision no Averaging Date would occur, then the provisions of the definition of "Valuation Date" will apply for purposes of determining the relevant level, price, value or amount on the final Averaging Date as if such Averaging Date were a Valuation Date that was a Disrupted Day; or
- (b) if "Postponement" is specified as applying in the applicable Final Terms, then the provisions of the definition of "Valuation Date" will apply for the purposes of determining the relevant level, price, value or amount on that Averaging Date as if such Averaging Date were a Valuation Date that was a Disrupted Day irrespective of whether, pursuant to such determination, that deferred Averaging Date would fall on a day that already is or is deemed to be an Averaging Date; or
- (c) if "Modified Postponement" is specified as applying in the applicable Final Terms then:
  - (i) where the Notes are Index Linked Notes relating to a single Index (other than a Component Security Index), the Averaging Date shall be the first succeeding Valid Date (as defined below). If the first succeeding Valid Date has not occurred for a number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the original date that, but for the occurrence of another Averaging Date or Disrupted Day, would have been the final Averaging Date, then (A) that last such consecutive Scheduled Trading Day shall be deemed to be the Averaging Date (irrespective of whether such Scheduled Trading Day is already an Averaging Date), and (B) the Calculation Agent shall determine the relevant amount, level, value or price for that Averaging Date in accordance with sub-paragraph (a)(ii) of the definition of "Valuation Date" below:
  - (ii) where the Notes are Index Linked Notes relating to a single Component Security Index, the Calculation Agent shall determine the level of the Component Security Index for the Averaging Date in accordance with subparagraph (b) of the definition of "Valuation Date" below and the Averaging Date shall be deemed to be the earliest date on which the Calculation Agent determines the level of the Component Security Index in accordance with the provisions of sub-paragraph (b) of the definition of "Valuation Date" below:
  - (iii) where the Notes are Index Linked Notes relating to a Basket of Indices (other than a Basket of Component Security Indices), the Averaging Date for each Index not affected by the occurrence of a Disrupted Day shall be the originally designated Averaging Date (the "Scheduled Averaging Date") and the Averaging Date for each Index affected by the occurrence of a Disrupted Day shall be the first succeeding Valid Date in relation to such Index. If the first succeeding Valid Date in relation to such Index has not occurred for a number of consecutive Scheduled Trading days equal to the Specified Maximum Days of Disruption immediately following the original date that, but for the occurrence of another Averaging Date or Disrupted Day, would have been the final Averaging Date, then (A) that last such consecutive Scheduled Trading Day shall be deemed the Averaging Date (irrespective of whether such Scheduled Trading Day is already an Averaging Date) in respect of such Index, and (B) the Calculation Agent shall determine the relevant value. level, price or amount for that Averaging Date in accordance with subparagraph (c)(ii) of the definition of "Valuation Date" below;
  - (iv) where the Notes are Index Linked Notes relating to a Basket of Component Security Indices, the Averaging Date for each Component Security Index not affected by the occurrence of a Disrupted Day shall be the Scheduled Averaging Date and for each Component Security Index affected by the

occurrence of a Disrupted Day, the Calculation Agent shall determine the level of the Component Security Index in accordance with the provisions of sub-paragraph (d) of the definition of "Valuation Date" below and the Averaging Date shall be deemed to be the earliest date on which the Calculation Agent determines the level of the Component Security Index in accordance with the provisions of sub-paragraph (d) of the definition of "Valuation Date" below:

(v) for the purposes of these Terms and Conditions "Valid Date" means a Scheduled Trading Day that is not a Disrupted Day and on which another Averaging Date does not or is not deemed to occur.

"Basket of Indices" means a basket composed of each Index specified in the applicable Final Terms in the weightings specified in the applicable Final Terms.

"Change in Law" means that, on or after the Trade Date (as specified in the applicable Final Terms) (A) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law, solvency or capital requirements), or (B) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority or financial authority), or the combined effect thereof if occurring more than once, the Issuer determines acting in good faith and in a commercially reasonable manner that:

- (a) it has become illegal for it or any of its Affiliates to hold, acquire or dispose of any relevant hedge positions relating to an Index); or
- (b) it or any of its Affiliates would incur a materially increased cost (including, without limitation, in respect of any tax, solvency, regulatory or capital requirements) in maintaining the Notes in issue or in holding, acquiring or disposing of any relevant hedge position relating to an Index.

"Clearance System" means the principal domestic clearance system customarily used for settling trades in the relevant securities.

"Clearance System Days" means, in respect of a Clearance System, any day on which such Clearance System is (or, but for the occurrence of an event results in the Clearance System being unable to clear the transfer of a relevant security would have been) open for the acceptance and execution of settlement instructions.

"Closing Level" means, in respect of an Index and a Scheduled Trading Day, the official closing level of such Index on such day as determined by the Calculation Agent, subject as provided in Index Linked Condition 2 (Adjustments to an Index).

"Component Security" means, in respect of a Composite Index, each component security of such Index.

"Component Security Index" means any Index specified as such in the applicable Final Terms, or, if not specified, any Index the Calculation Agent determines as such.

"Composite Index" means any Index which is either a Component Security Index or a Multi-Exchange Index.

### "Disrupted Day" means:

- (a) in the case of a Composite Index, any Scheduled Trading Day on which: (i) the Index Sponsor fails to publish the level of the Index; (ii) the Related Exchange fails to open for trading during its regular trading session; or (iii) a Market Disruption Event has occurred; and
- (b) in the case of any Index which is not a Composite Index, any Scheduled Trading Day on which (i) the relevant Exchange and/or any Related Exchange fails to open for trading during their regular trading session or (ii) a Market Disruption Event has occurred.

### "Early Closure" means:

- (a) in the case of a Composite Index, the closure on any Exchange Business Day of the Exchange in respect of any Component Security or the Related Exchange prior to its Scheduled Closing Time unless such earlier closing is announced by such Exchange or Related Exchange (as the case may be) at least one hour prior to the earlier of (i) the actual closing time for the regular trading session on such Exchange or Related Exchange (as the case may be) on such Exchange Business Day and (ii) the submission deadline for orders to be entered into the Exchange or Related Exchange system for execution at the relevant Valuation Time on such Exchange Business Day; and
- (b) in the case of any Index which is not a Composite Index, the closure on any Exchange Business Day of any relevant Exchange(s) relating to securities that comprise 20 per cent. or more of the level of such Index or any Related Exchange(s) prior to its Scheduled Closing Time unless such earlier closing time is announced by such Exchange(s) or Related Exchange(s) at least one hour prior to the earlier of (i) the actual closing time for the regular trading session on such Exchange(s) or Related Exchange(s) on such Exchange Business Day and (ii) the submission deadline for orders to be entered into the Exchange or Related Exchange system for execution at the Valuation Time on such Exchange Business Day.

# "Exchange" means:

- in the case of a Composite Index, in respect of each Component Security, the principal stock exchange on which such Component Security is principally traded, as determined by the Calculation Agent; and
- (b) in the case of any Index which is not a Composite Index, in respect of such Index, each exchange or quotation system specified as such for such Index in the applicable Final Terms, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in the securities comprising such Index has temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the securities comprising such Index on such temporary substitute exchange or quotation system as on the original Exchange).

"Exchange Business Day" means either (i) in the case of a single Index, Exchange Business Day (Single Index Basis) or (ii) in the case of a Basket of Indices, (a) Exchange Business Day (All Indices Basis) or (b) Exchange Business Day (Per Index Basis), in each case as specified in the applicable Final Terms, provided that if no such specification is made in the applicable Final Terms, Exchange Business Day (All Indices Basis) shall apply.

"Exchange Business Day (All Indices Basis)" means any Scheduled Trading Day on which (i) in respect of any Indices other than Composite Indices, each Exchange and each Related Exchange are open for trading during their respective regular trading sessions in respect of such Indices, notwithstanding any such Exchange or Related Exchange closing prior to its Scheduled Closing Time and (ii) in respect of any Composite Indices, (a) the Index Sponsor publishes the level of such Composite Indices and (b) each Related Exchange (if any) is open for trading during its regular trading session in respect of such Composite Indices, notwithstanding any such Related Exchange closing prior to its Scheduled Closing Time.

## "Exchange Business Day (Per Index Basis)" means:

- (a) in the case of any Composite Index, any Scheduled Trading Day on which (i) the Index Sponsor publishes the level of such Composite Index; and (ii) the Related Exchange is open for trading during its regular trading session, notwithstanding such Related Exchange closing prior to its Scheduled Closing Time; and
- (b) in any other case, any Scheduled Trading Day on which the relevant Exchange and Related Exchange in respect of such Index are open for trading during their respective regular trading session(s), notwithstanding any such Exchange or Related Exchange closing prior to their Scheduled Closing Time.

"Exchange Business Day (Single Index Basis)" means any Scheduled Trading Day on which (i) in respect of an Index other than a Composite Index, the relevant Exchange and the relevant Related Exchange, if any, are open for trading during their regular trading session(s), notwithstanding any such relevant Exchange or relevant Related Exchange closing prior to its Scheduled Closing Time and (ii) in respect of a Composite Index (a) the relevant Index Sponsor publishes the level of such Composite Index and (b) the relevant Related Exchange, if any, is open for trading during their regular trading session in respect of such Composite Index, notwithstanding such Related Exchange closing prior to its Scheduled Closing Time.

## "Exchange Disruption" means:

- (a) in the case of any Composite Index, any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general to effect transactions in, or obtain market values for (A) any Component Security on the Exchange in respect of such Component Security; or (B) in futures or options contracts relating to such Index on the Related Exchange; and
- (b) in the case of any Index which is not a Composite Index, any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general (A) to effect transactions in, or obtain market values for on any relevant Exchange(s) in securities that comprise 20 per cent. or more of the level of the relevant Index, or (B) to effect transactions in, or obtain market values for, futures or options contracts relating to the relevant Index on any relevant Related Exchange.

"Hedging Disruption" means that the Issuer, and/or any of its Affiliates is unable, after using commercially reasonable efforts, to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) or any futures or options contract(s) it deems necessary to hedge the equity price risk or any other relevant price risk including but not limited to the currency risk of the Issuer or issuing and performing its obligations with respect to the Notes, or (B) freely realise, recover, remit, receive, repatriate or transfer the proceeds of any such transaction(s) or asset(s) or futures or option contract(s) or any relevant hedge positions relating to an Index.

"Hedging Shares" means the number of securities comprised in an Index that the Issuer and/or any of its Affiliates deems necessary to hedge the equity or other price risk of entering into and performing its obligations with respect to the Notes.

"Increased Cost of Hedging" means that the Issuer and/or any of its respective Affiliates would incur a materially increased (as compared with circumstances existing on the Trade Date) amount of tax, duty, expense or fee (other than brokerage commissions) to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the market risk (including, without limitation, equity price risk, foreign exchange risk and interest rate risk) of the Issuer issuing and performing its obligations with respect to the Notes, or (B) realise, recover or remit the proceeds of any such transaction(s) or asset(s), provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer and/or any of its respective Affiliates shall not be deemed an Increased Cost of Hedging.

"Increased Cost of Stock Borrow" means that the Issuer and/or any of its Affiliates would incur a rate to borrow any security comprised in an Index that is greater than the Initial Stock Loan Rate.

"Index" and "Indices" mean, subject to adjustment in accordance with these Index Linked Conditions, the index or indices specified in the applicable Final Terms and related expressions shall be construed accordingly.

"Index Correction Period" means (i) the period specified in the applicable Final Terms, or (ii) if none is so specified, one Settlement Cycle.

"Index Sponsor" means, in relation to an Index, the corporation or other entity that (a) is responsible for setting and reviewing the rules and procedures and the methods of calculation and adjustments, if any, related to such Index and (b) announces (directly or through an

agent) the level of such Index on a regular basis during each Scheduled Trading Day, which as of the Issue Date is the index sponsor specified for such Index in the applicable Final Terms.

"Initial Stock Loan Rate" means, in respect of a security comprised in an Index, the initial stock loan rate specified in relation to such security in the applicable Final Terms.

"Intraday Level" means, in respect of an Index and any time on a Scheduled Trading Day, the level of such Index at such time on such day as determined by the Calculation Agent, subject as provided in Index Linked Condition 2 (Adjustments to an Index).

"Loss of Stock Borrow" means that the Issuer and/or any affiliate is unable, after using commercially reasonable efforts, to borrow (or maintain a borrowing of) any securities comprised in an Index in an amount equal to the Hedging Shares at a rate equal to or less than the Maximum Stock Loan Rate.

"Maximum Stock Loan Rate" means, in respect of a security comprised in an Index, the Maximum Stock Loan Rate specified in the applicable Final Terms.

"Multi-Exchange Index" means any Index specified as such in the applicable Final Terms, or, if not specified, any Index the Calculation Agent determines as such.

"Observation Date" means each date specified as an Observation Date in the applicable Final Terms, or if any such date is not a Scheduled Trading Day, the immediately following Scheduled Trading Day unless, in the opinion of the Calculation Agent, any such day is a Disrupted Day. If any such day is a Disrupted Day, then the provisions relating to "Omission", "Postponement" or "Modified Postponement", as the case may be, contained in the definition of "Averaging Date" shall apply *mutatis mutandis* as if references in such provisions to "Averaging Date" were to "Observation Date".

"Observation Period" means the period specified as the Observation Period in the applicable Final Terms.

"Optional Additional Disruption Event" means any of Increased Cost of Hedging, Increased Cost of Stock Borrow and/or Loss of Stock Borrow, in each case if specified in the applicable Final Terms.

"Protected Amount" means the amount specified as such in the applicable Final Terms.

"Related Exchange" means, in relation to an Index, each exchange or quotation system on which option contracts or futures contracts relating to such Index are traded, or each exchange or quotation system specified as such for such Index in the applicable Final Terms, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in futures or options contracts relating to such Index has temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the futures or options contracts relating to such Index on such temporary substitute exchange or quotation system as on the original Related Exchange), provided that where "All Exchanges" is specified as the Related Exchange in the applicable Final Terms, "Related Exchange" shall mean each exchange or quotation system where trading has a material effect (as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner) on the overall market for futures or options contracts relating to such Index.

"Scheduled Closing Time" means, in respect of an Exchange or Related Exchange and a Scheduled Trading Day, the scheduled weekday closing time of such Exchange or Related Exchange on such Scheduled Trading Day, without regard to after hours or any other trading outside of the regular trading session hours subject as provided in "Valuation Time" below.

"Scheduled Strike Date" means any original date that, but for the occurrence of an event causing a Disrupted Day, would have been the Strike Date.

"Scheduled Trading Day" means either (i) in the case of a single Index, Scheduled Trading Day (Single Index Basis) or (ii) in the case of a Basket of Indices, (a) Scheduled Trading Day (All Indices Basis) or (b) Scheduled Trading Day (Per Index Basis), in each case as specified

in the applicable Final Terms, provided that if no such specification is made in the applicable Final Terms, Scheduled Trading Day (All Indices Basis) shall apply.

"Scheduled Trading Day (All Indices Basis)" means (i) in respect of any Index which is not a Composite Index, any day on which each Exchange and each Related Exchange in respect of each such Index are scheduled to be open for trading during their respective regular trading session(s), and (ii) in respect of any Composite Index, any day on which (a) the Index Sponsor is scheduled to publish the level of such Composite Index and (b) each Related Exchange is scheduled to be open for trading during its regular trading session in respect of such Composite Index.

## "Scheduled Trading Day (Per Index Basis)" means:

- (a) in respect of any Composite Index, any day on which (i) the Index Sponsor is scheduled to publish the level of such Index; and (ii) the Related Exchange is scheduled to be open for trading for its regular trading session; and
- (b) in any other case, any day on which the relevant Exchange and Related Exchange in respect of such Index are scheduled to be open for trading for their respective regular trading session(s).

"Scheduled Trading Day (Single Index Basis)" means any day on which (i) in respect of an Index other than a Composite Index, the relevant Exchange and the relevant Related Exchange, if any, are scheduled to be open for trading during their respective regular trading session(s), and (ii) in respect of a Composite Index (a) the relevant Index Sponsor is scheduled to publish the level of such Composite Index and (b) the relevant Related Exchange, if any, is scheduled to be open for trading during its regular trading session in respect of such Composite Index.

"Scheduled Valuation Date" means any original date that, but for the occurrence of an event causing a Disrupted Day, would have been a Valuation Date.

"Screen Page" means the page specified in the applicable Final Terms, or any successor page or service thereto.

"Settlement Cycle" means, in respect of an Index, the period of Clearance System Days following a trade in the security comprising such Index on the Exchange in which settlement will customarily occur according to the rules of such Exchange.

**"Settlement Price"** means, unless otherwise specified in the applicable Final Terms, and subject as referred to in "Strike Date", "Averaging Date", "Observation Date" or "Valuation Date", as the case may be:

- in the case of Index Linked Notes relating to a single Index, an amount equal to the official closing level of the Index or, in relation to a Composite Index, the official closing level of such Index as published by the relevant Index Sponsor, in each case as determined by the Calculation Agent or, if so specified in the applicable Final Terms, the level of the Index determined by the Calculation Agent as set out in the applicable Final Terms at the Valuation Time on (A) if Averaging is not specified in the applicable Final Terms, the relevant Settlement Price Date or (B) if Averaging is specified in the applicable Final Terms, an Averaging Date; and
- (b) in the case of Index Linked Notes relating to a Basket of Indices and in respect of each Index comprising the Basket of Indices, an amount equal to the official closing level of such Index or, in relation to a Composite Index, the official closing level of such Index as published by the relevant Index Sponsor, in each case as determined by the Calculation Agent or, if so specified in the applicable Final Terms, the level of such Index determined by the Calculation Agent as set out in the applicable Final Terms at the Valuation Time on (A) if Averaging is not specified in the applicable Final Terms, the relevant Settlement Price Date or (B) if Averaging is specified in the applicable Final Terms, an Averaging Date and, in either case, multiplied by the relevant Weighting;

"Settlement Price Date" means the Strike Date, an Observation Date or the Valuation Date as the case may be.

"Specified Maximum Days of Disruption" means eight (8) Scheduled Trading Days or such other number of Scheduled Trading Days specified in the applicable Final Terms.

"Strike Date" means the Strike Date specified in the applicable Final Terms or, if such day is not a Scheduled Trading Day, the immediately succeeding Scheduled Trading Day unless, in the opinion of the Calculation Agent, such day is a Disrupted Day. If such day is a Disrupted Day, then:

- (a) in the case of Index Linked Notes relating to a single Index (other than a Component Security Index), the Strike Date shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day, unless each of the number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the Scheduled Strike Date is a Disrupted Day. In that case, (i) the last such consecutive Scheduled Trading Day shall be deemed to be the Strike Date, notwithstanding the fact that such day is a Disrupted Day, and (ii) the Calculation Agent shall determine the relevant level or price by determining the level of the Index as of the Valuation Time on the last such consecutive Scheduled Trading Day in accordance with the formula for and method of calculating the Index last in effect prior to the occurrence of the first Disrupted Day using the Exchange traded or quoted price as of the Valuation Time on the last such consecutive Scheduled Trading Day of each security comprised in the Index (or, if an event giving rise to a Disrupted Day has occurred in respect of the relevant security on the last such consecutive Scheduled Trading Day, its good faith estimate of the value for the relevant security as of the Valuation Time on the last such consecutive Scheduled Trading Day); or
- (b) in the case of Index Linked Notes relating to a single Component Security Index, the Calculation Agent shall determine the level or price for such Component Security Index using the formula for and method of calculating such Component Security Index last in effect prior to the occurrence of the first Disrupted Day using:
  - (A) in respect of each Component Security not affected by a Market Disruption Event on the Scheduled Strike Date, the exchange traded or quoted price of such Component Security as of the Valuation Time on the Scheduled Strike Date: and
  - (B) in respect of each Component Security affected (each, an "Affected Component Security") by a Market Disruption Event on the Scheduled Strike Date, the exchange traded or quoted price for each Affected Component Security on the first succeeding Scheduled Trading Day on which no Market Disruption Event occurs or is continuing with respect to the Affected Component Security, unless each of the number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the Scheduled Strike Date, is a day on which a Market Disruption Event occurs or is continuing with respect to the Affected Component Security, in which case the Calculation Agent shall determine the value, amount, level or price of such Affected Component Security using its good faith estimate of the value of the relevant Affected Component Security as of the Valuation Time on the last such consecutive Scheduled Trading Day; and

the Strike Date shall be deemed to be the earliest date on which the Calculation Agent determines the relevant value, level, price or amount of the Component Security Index in accordance with the above provisions; or

(c) in the case of Index Linked Notes relating to a Basket of Indices (other than a Basket of Component Security Indices), the Strike Date for each Index, not affected by the occurrence of a Disrupted Day shall be the Scheduled Strike Date, and the Strike Date for each Index, affected (each an "Affected Item") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a

Disrupted Day relating to the Affected Item unless each of the number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the Scheduled Strike Date is a Disrupted Day relating to the Affected Item. In that case, (i) the last such consecutive Scheduled Trading Day shall be deemed to be the Strike Date for the Affected Item, notwithstanding the fact that such day is a Disrupted Day, and (ii) the Calculation Agent shall determine the relevant level or price using, in relation to the Affected Item, the level or value as applicable, using the level of that Index as of the Valuation Time on the last such consecutive Scheduled Trading Day in accordance with the formula for and method of calculating that Index last in effect prior to the occurrence of the first Disrupted Day using the Exchange traded or quoted price as of the Valuation Time on the last such consecutive Scheduled Trading Day of each security comprised in that Index (or, if an event giving rise to a Disrupted Day has occurred in respect of the relevant security on the last such consecutive Scheduled Trading Day, its good faith estimate of the value for the relevant security as of the Valuation Time on the last such consecutive Scheduled Trading Day) and otherwise in accordance with the above provisions; or

- (d) in the case of Index Linked Notes relating to a Basket of Component Security Indices, the Strike Date for each Component Security Index not affected by the occurrence of a Disrupted Day shall be the Scheduled Strike Date, and for each Component Security Index affected (an "Affected Item") by the occurrence of a Disrupted Day, the Calculation Agent shall determine the relevant value, amount, level or price of that Component Security Index using the formula for and method of calculating that Component Security Index last in effect prior to the occurrence of the first Disrupted Day, using:
  - (A) in respect of each Component Security not affected by a Market Disruption Event on the Scheduled Strike Date, the exchange traded or quoted price of such Component Security as of the Valuation Time on the Scheduled Strike Date; and
  - (B) in respect of each Component Security affected (each, an "Affected Component Security") by a Market Disruption Event on the Scheduled Strike Date, the exchange traded or quoted price for each Affected Component Security on the first succeeding Scheduled Trading Day on which no Market Disruption Event occurs or is continuing with respect to the Affected Component Security, unless each of the number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the Scheduled Strike Date is a day on which a Market Disruption Event occurs or is continuing with respect to the Affected Component Security, in which case, the Calculation Agent shall determine the value, amount, level or price of such Affected Component Security using its good faith estimate of the value, amount, level or price of the relevant Affected Component Security as of the Valuation Time on the last such consecutive Scheduled Trading Day; and

The Strike Date shall be deemed to be the earliest date on which the Calculation Agent determines the relevant value, amount, level or price of the Component Security Index in accordance with the above provisions.

"Strike Day" means each date specified as such in the applicable Final Terms and, if Averaging Date Consequences are specified as applicable in the applicable Final Terms, the provisions contained in the definition of "Averaging Date" shall apply *mutatis mutandis* as if references in such provisions to "Averaging Date" were to "Strike Day".

"Strike Period" means the period specified as such in the applicable Final Terms.

### "Trading Disruption" means:

(a) in the case of a Composite Index, any suspension of or limitation imposed on trading by the relevant Exchange or Related Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the relevant Exchange or

- Related Exchange or otherwise: (i) relating to any Component Security on the Exchange in respect of such Component Security; or (ii) in futures or options contracts relating to the Index on the Related Exchange; and
- (b) in the case of an Index which is not a Composite Index, any suspension of or limitation imposed on trading by the relevant Exchange or Related Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the relevant Exchange or Related Exchange or otherwise (a) relating to securities that comprise 20 per cent. or more of the level of such Index on any relevant Exchange(s) or (b) in futures or options contracts relating to such Index on any relevant Related Exchange.

"Valuation Date" means the Interest Valuation Date and/or the Redemption Valuation Date, as the case may be, specified in the applicable Final Terms or, if such day is not a Scheduled Trading Day, the immediately succeeding Scheduled Trading Day unless, in the opinion of the Calculation Agent, such day is a Disrupted Day. If such day is a Disrupted Day, then:

- in the case of Index Linked Notes relating to a single Index (other than a Component (a) Security Index), the Valuation Date shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day, unless each of the number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the Scheduled Valuation Date is a Disrupted Day. In that case, (i) the last such consecutive Scheduled Trading Day shall be deemed to be the Valuation Date, notwithstanding the fact that such day is a Disrupted Day, and (ii) the Calculation Agent shall determine the relevant level, price, value or amount by determining the level of the Index as of the Valuation Time on the last such consecutive Scheduled Trading Day in accordance with the formula for and method of calculating the Index last in effect prior to the occurrence of the first Disrupted Day using the Exchange traded or quoted price as of the Valuation Time on the last such consecutive Scheduled Trading Day of each security comprised in the Index (or, if an event giving rise to a Disrupted Day has occurred in respect of the relevant security on the last such consecutive Scheduled Trading Day, its good faith estimate of the value for the relevant security as of the Valuation Time on the last such consecutive Scheduled Trading Day); or
- (b) in the case of Index Linked Notes relating to a single Component Security Index, the Calculation Agent shall determine the relevant value, amount, level or price level for such Component Security Index using the formula for and method of calculating such Component Security Index last in effect prior to the occurrence of the first Disrupted Day using:
  - (A) in respect of each Component Security not affected by a Market Disruption Event on the Scheduled Valuation Date, the exchange traded or quoted price of such Component Security as of the Valuation Time on the Scheduled Valuation Date; and
  - (B) in respect of each Component Security affected (each, an "Affected Component Security") by a Market Disruption Event on the Scheduled Valuation Date, the exchange traded or quoted price for each Affected Component Security on the first succeeding Scheduled Trading Day on which no Market Disruption Event occurs or is continuing with respect to the Affected Component Security, unless each of the number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the Scheduled Valuation Date is a day on which a Market Disruption Event occurs or is continuing with respect to the Affected Component Security. In that case the Calculation Agent shall determine the value, amount, level or price of such Affected Component Security using its good faith estimate of the value, amount, level or price of the relevant Affected Component Security as of the Valuation Time on the last such consecutive Scheduled Trading Day; and

- the Valuation Date shall be deemed to the earliest date on which the Calculation Agent determines the relevant value, amount, level or price of the Component Security Index in accordance with the above provisions; or
- in the case of Index Linked Notes relating to a Basket of Indices (other than a Basket (c) of Component Security Indices), the Valuation Date for each Index, not affected by the occurrence of a Disrupted Day shall be the Scheduled Valuation Date, and the Valuation Date for each Index, affected (each an "Affected Item") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Item unless each of the number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the Scheduled Valuation Date is a Disrupted Day relating to the Affected Item. In that case, (i) the last such consecutive Scheduled Trading Day shall be deemed to be the Valuation Date for the Affected Item, notwithstanding the fact that such day is a Disrupted Day, and (ii) the Calculation Agent shall determine the relevant level, price, value or amount using, in relation to the Affected Item, the level or value as applicable, determined using the level of that Index as of the Valuation Time on the last such consecutive Scheduled Trading Day in accordance with the formula for and method of calculating that Index last in effect prior to the occurrence of the first Disrupted Day using the Exchange traded or quoted price as of the Valuation Time on the last such consecutive Scheduled Trading Day of each security comprised in that Index (or, if an event giving rise to a Disrupted Day has occurred in respect of the relevant security on the last such consecutive Scheduled Trading Day. its good faith estimate of the value for the relevant security as of the Valuation Time on the last such consecutive Scheduled Trading Day); or
- (d) where the Notes are Index Securities relating to a Basket of Component Security Indices, the Valuation Date for each Component Security Index not affected by the occurrence of a Disrupted Day shall be the Scheduled Valuation Date, and for each Component Security Index affected (an "Affected Item") by the occurrence of a Disrupted Day, the Calculation Agent shall determine the relevant value, amount, level or price of that Component Security Index using the formula for and method of calculating that Component Security Index last in effect prior to the occurrence of the first Disrupted Day, using:
  - (A) in respect of each Component Security not affected by a Market Disruption Event on the Scheduled Valuation Date, the exchange traded or quoted price of such Component Security as of the Valuation Time on the Scheduled Valuation Date; and
  - (B) in respect of each Component Security affected (each, an "Affected Component Security") by a Market Disruption Event on the Scheduled Valuation Date, the exchange traded or quoted price for each Affected Component Security on the first succeeding Scheduled Trading Day on which no Market Disruption Event occurs or is continuing with respect to the Affected Component Security, unless each of the number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the Scheduled Valuation Date is a day on which a Market Disruption Event occurs or is continuing with respect to the Affected Component Security, in which case, the Calculation Agent shall determine the value, amount, level or price of such Affected Component Security using its good faith estimate of the value, amount, level or price of the relevant Affected Component Security as of the Valuation Time on the last such consecutive Scheduled Trading Day; and

the Valuation Date shall be deemed to be the earliest date on which the Calculation Agent determines the relevant amount, amount, level or price of the Component Security Index in accordance with the above provisions; or

(e) otherwise in accordance with the above provisions.

#### "Valuation Time" means:

- (a) the Interest Valuation Time or the Valuation Time, as the case may be, specified in the applicable Final Terms; or
- (b) if not specified in the applicable Final Terms:
  - (x) in the case of a Composite Index, means in respect of such Index: (i) for the purposes of determining whether a Market Disruption Event has occurred: (a) in respect of any Component Security, the Scheduled Closing Time on the Exchange in respect of such Component Security, and (b) in respect of any options contracts or futures contracts on the Index, the close of trading on the Related Exchange; and (ii) in all other circumstances, the time at which the official closing level of the Index is calculated and published by the Index Sponsor; or
  - (y) in the case of any Index which is not a Composite Index, means the Scheduled Closing Time on the Exchange on the relevant date. If the Exchange closes prior to its Scheduled Closing Time and the specified Interest Valuation Time or Valuation Time, as the case may be, is after the actual closing time for its regular trading session, then the Interest Valuation Time or Valuation Time, as the case may be, shall be such actual closing time.

### 8. Custom Index

Index Linked Conditions 9 to 14 apply if "Custom Index" is specified as applicable in the applicable Final Terms. In the event of any inconsistency between the provisions of Index Linked Conditions 9 to 14 and the other Index Linked Conditions, the provisions of Index Linked Conditions 9 to 14 shall prevail.

### 9. Adjustments to a Custom Index and Custom Index Disruption

## 9.1 Successor Index Sponsor Calculates and Reports an Index

If a relevant Custom Index is (i) not calculated and announced by the Index Sponsor but is calculated and announced by a successor sponsor (the "Successor Custom Index Sponsor") acceptable to the Calculation Agent, or (ii) replaced by a successor custom index using, in the determination of the Calculation Agent, the same or a substantially similar formula for and method of calculation as used in the calculation of that Custom Index, then in each case that custom index (the "Successor Custom Index") will be deemed to be the Custom Index.

# 9.2 Modification and Cessation of Calculation of a Custom Index and Custom Index Disruption

If (i) on or prior to the Strike Date, the last Valuation Date, the last Observation Date or the last Averaging Date, the relevant Index Sponsor makes or announces that it will make a material change in the formula for or the method of calculating a relevant Custom Index or in any other way materially modifies that Custom Index (other than a modification prescribed in that formula or method to maintain that Custom Index in the event of changes in constituent components and capitalisation, contracts or commodities and other routine events) (a "Custom Index Modification"), or permanently cancels a relevant Custom Index and no Successor Custom Index exists (a "Custom Index Cancellation"), or (ii) on the Strike Date, a Valuation Date, an Observation Date or an Averaging Date, the Index Sponsor or (if applicable) the Successor Custom Index Sponsor fails to calculate and announce a relevant Custom Index or it is not a Custom Index Business Day (a "Custom Index Disruption Event" and, together with a Custom Index Modification and a Custom Index Cancellation, each a "Custom Index Adjustment Event"), then:

(a) in the case of Custom Index Linked Notes relating to a single Custom Index where Scheduled Custom Index Business Days (Single Custom Index Basis) is specified as applicable in the applicable Final Terms, then:

- (i) if the Custom Index Adjustment Event is a Custom Index Disruption Event which occurs or is occurring on the last Valuation Date, last Averaging Date or last Observation Date, then such Valuation Date, Averaging Date or Observation Date, as the case may be, shall be the first succeeding Scheduled Custom Index Business Day on which a Custom Index Disruption Event is not occurring, unless there is a Custom Index Disruption Event on each of the number of consecutive Scheduled Custom Index Business Days equal to the Specified Maximum Days of Disruption immediately following the scheduled Valuation Date, Averaging Date or Observation Date, as the case may be, in which case the last such consecutive Scheduled Custom Index Business Day shall be deemed to be the Valuation Date, Averaging Date or Observation Date, as the case may be, notwithstanding the Custom Index Disruption Event and the Calculation Agent shall determine the relevant level, value or price by using commercially reasonable efforts to determine the level of the Custom Index as of the Valuation Time on the last such consecutive Scheduled Custom Index Business Day in accordance with the formulae for and method of calculating the Custom Index last in effect prior to the occurrence of the Custom Index Disruption Event and using its good faith estimate of the value for the components of the Custom Index:
- (ii) following a Custom Index Modification or Custom Index Cancellation at any time or a Custom Index Disruption Event (which in the latter case occurs or is occurring on the Strike Date, an Averaging Date (other than the last Averaging Date), an Observation Date (other than the last Observation Date) or a Valuation Date (other than the last Valuation Date), the Calculation Agent shall determine, acting in good faith and in a commercially reasonable manner, if such Custom Index Adjustment Event has a material effect on the Notes and, if so:
  - (A) if the Custom Index Adjustment Event is a Custom Index Disruption Event which occurs or is occurring on the Strike Date, an Averaging Date or Observation Date, the Calculation Agent may determine that the Strike Date, relevant Averaging Date or Observation Date, as the case may be, shall be the first succeeding Scheduled Custom Index Business Day (in the case of the Strike Date) or Valid Date (in the case of an Averaging Date or Observation Date, as the case may be) unless there is a Custom Index Disruption Event on each of the number of consecutive Scheduled Custom Index Business Days equal to the Specified Maximum Days of Disruption immediately following the scheduled Strike Date, Averaging Date or Observation Date, as the case may be, in which case the Calculation Agent may determine that the last such consecutive Scheduled Custom Index Business Day shall be deemed to be the Strike Date, Averaging Date or Observation Date, as the case may be (irrespective, in the case of an Averaging Date or Observation Date, of whether that last consecutive Scheduled Custom Index Business Day is already an Averaging Date or Observation Date, as the case may be) and may determine the relevant level, value or price by using commercially reasonable efforts to determine a level of the Custom Index as of the Valuation Time on the last such consecutive Scheduled Custom Index Business Day in accordance with the formulae for and method of calculating the Custom Index last in effect prior to the occurrence of the Custom Index Disruption Event and using its good faith estimate of the value for the components of the Custom Index; or
  - (B) the Calculation Agent may use commercially reasonable efforts to select a successor index with a substantially similar strategy as the original Custom Index and, upon selection of such index, the Calculation Agent shall promptly notify the Noteholders and such

index shall become the Successor Custom Index and shall be deemed to be the "Custom Index" for the purpose of the Notes and the Calculation Agent will make such adjustment, if any, to one or more of the terms of the Notes as the Calculation Agent acting in good faith and in a commercially reasonable manner determines appropriate; or

- (C) the Calculation Agent may determine acting in good faith and in a commercially reasonable manner such other appropriate adjustments, if any, to be made to the terms of the Notes to account for the Custom Index Adjustment Event and determine the effective date of those adjustments; or
- (D) unless Delayed Redemption on the Occurrence of Custom Index Adjustment Event is specified as being applicable in the applicable Final Terms, the Calculation Agent may require the Issuer to redeem the Notes in which case it will so notify the Issuer and the Issuer will give notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or Condition 11 of the Terms and Conditions for the French Law Notes. as the case may be. If the Notes are so redeemed the Issuer will pay an amount to each Noteholder in respect of each redeemed Note being redeemed at an amount equal to the fair market value of each Note, taking into account the Custom Index Adjustment Event, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner,. Payments will be made in such manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be; or
- (E) if Delayed Redemption on the Occurrence of Custom Index Adjustment Event is specified as being applicable in the applicable Final Terms, the Calculation Agent shall calculate the fair market value of each Note taking into account the Custom Index Adjustment Event less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements (the "Calculated Custom Index Adjustment Event Amount") as soon as practicable following the occurrence of the Custom Index Adjustment Event (the "Calculated Custom Index Adjustment Event Amount Determination Date") and on the Maturity Date shall redeem each Note at an amount calculated by the Calculation Agent equal to the Calculated Custom Index Adjustment Event Amount plus interest accrued from and including the Calculated Custom Index Adjustment Event Amount Determination Date to but excluding the Maturity Date at a rate equal to the Issuer's funding cost at such time;
- (F) in the case of a Custom Index Modification which occurs on the last Valuation Date, last Averaging Date or last Observation Date only, the Calculation Agent may elect to calculate the level of the Custom Index, using in lieu of the published level for the Custom Index as of the Valuation Date, Averaging Date or Observation Date, as the case may be, the level of the Custom Index as of that date determined by the Calculation Agent in accordance with the formula for and method of calculating the Custom Index last in effect prior to the Custom

Index Modification but using only those components that comprised the Custom Index prior to the Custom Index Modification.

- (b) in the case of Custom Index Linked Notes relating to a Basket of Custom Indices where Scheduled Custom Index Business Days (All Custom Indices Basis) is specified as applicable in the applicable Final Terms, then:
  - if the Custom Index Adjustment Event is a Custom Index Disruption Event which occurs or is occurring in respect of any Custom Index (each an "Affected Custom Index") on the last Valuation Date, last Averaging Date or last Observation Date, then such Valuation Date, Averaging Date or Observation Date, as the case may be, for all Custom Indices in the Basket of Custom Indices shall be the first succeeding Scheduled Custom Index Business Day on which a Custom Index Disruption Event is not occurring in respect of any of the Custom Indices in the Basket of Custom Indices, unless there is a Custom Index Disruption Event in respect of any one of the Custom Indices in the Basket of Custom Indices on each of the number of consecutive Scheduled Custom Index Business Days equal to the Specified Maximum Days of Disruption immediately following the scheduled Valuation Date, Averaging Date or Observation Date, as the case may be, in which case the last such consecutive Scheduled Custom Index Business Day shall be deemed to be the Valuation Date, Averaging Date or Observation Date, as the case may be, for all Custom Indices in the Basket of Custom Indices, notwithstanding the Custom Index Disruption Event in respect of an Affected Custom Index and the Calculation Agent shall determine the relevant level, value or price by using (X) in respect of any Custom Index which is not an Affected Custom Index, the method provided for in these Index Linked Conditions and (Y) in respect of any Custom Index in the Basket of Custom Indices which is an Affected Custom Index, commercially reasonable efforts to determine the level of the relevant Custom Index as of the Valuation Time on the last such consecutive Scheduled Custom Index Business Day in accordance with the formulae for and method of calculating the relevant Custom Index last in effect prior to the occurrence of the Custom Index Disruption Event and using its good faith estimate of the value for the components of the Custom Index;
  - (ii) following a Custom Index Modification or Custom Index Cancellation at any time or a Custom Index Disruption Event (which in the latter case occurs or is occurring on the Strike Date, an Averaging Date (other than the last Averaging Date), an Observation Date (other than the last Observation Date) or a Valuation Date (other than the last Valuation Date) the Calculation Agent shall determine, acting in good faith and in a commercially reasonable manner, if such Custom Index Adjustment Event has a material effect on the Notes and, if so:
    - (A) if the Custom Index Adjustment Event is a Custom Index Disruption Event which occurs or is occurring on the Strike Date, an Averaging Date or Observation Date, the Calculation Agent may determine that the Strike Date, relevant Averaging Date or Observation Date, as the case may be, for all Custom Indices in the Basket of Custom Indices shall be the first succeeding Scheduled Custom Index Business Day (in the case of the Strike Date) or Valid Date (in the case of an Averaging Date or Observation Date, as the case may be) on which a Custom Index Disruption Event is not occurring in respect of any Custom Index (each an "Affected Custom Index") comprised in the Basket of Custom Indices unless there is a Custom Index Disruption Event on each of the number of consecutive Scheduled Custom Index Business Days equal to the Specified Maximum Days of Disruption immediately following the scheduled Strike Date, Averaging Date or Observation Date, as the case may be, in which

case the Calculation Agent may determine that the last such consecutive Scheduled Custom Index Business Day shall be deemed to be the Strike Date, Averaging Date or Observation Date, as the case may be (irrespective, in the case of an Averaging Date or Observation Date, of whether that last consecutive Scheduled Custom Index Business Day is already an Averaging Date or Observation Date, as the case may be) for all Custom Indices in the Basket of Custom Indices and may determine the relevant level, value or price by using (X) in respect of any Custom Index in the Basket of Custom Indices which is not an Affected Custom Index, the method provided for in these Index Linked Conditions and (Y) in respect of any Custom Index in the Basket of Custom Indices which is an Affected Custom Index, commercially reasonable efforts to determine a level of the relevant Custom Index as of the Valuation Time on the last such consecutive Scheduled Custom Index Business Day in accordance with the formulae for and method of calculating the relevant Custom Index last in effect prior to the occurrence of the Custom Index Disruption Event and using its good faith estimate of the value for the components of the Custom Index:

- (B) the Calculation Agent may use commercially reasonable efforts to select a successor index with a substantially similar strategy as the original Custom Index and, upon selection of such index, the Calculation Agent shall promptly notify the Noteholders and such index shall become the Successor Custom Index and shall be deemed to be a "Custom Index" for the purpose of the Notes and the Calculation Agent will make such adjustment, if any, to one or more of the terms of the Notes as the Calculation Agent acting in good faith and in a commercially reasonable manner determines appropriate; or
- (C) the Calculation Agent may determine acting in good faith and ina commercially reasonable manner such other appropriate adjustments, if any, to be made to the terms of the Notes to account for the Custom Index Adjustment Event and determine the effective date of those adjustments; or
- (D) unless Delayed Redemption on the Occurrence of Custom Index Adjustment Event is specified as being applicable in the applicable Final Terms, the Calculation Agent may require the Issuer to redeem the Notes in which case it will so notify the Issuer and the Issuer will give notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes. as the case may be. If the Notes are so redeemed the Issuer will pay an amount to each Noteholder in respect of each redeemed Note being redeemed at an amount equal to the fair market value of each Note, taking into account the Custom Index Adjustment Event, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner. Payments will be made in such manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes. as the case may be; or

- if Delayed Redemption on the Occurrence of Custom Index (E) Adjustment Event is specified as being applicable in the applicable Final Terms, the Calculation Agent shall calculate the fair market value of each Note taking into account the Custom Index Adjustment Event less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements (the "Calculated Custom Index Adjustment Event Amount") as soon as practicable following the occurrence of the Custom Index Adjustment Event (the "Calculated Custom Index Adjustment Event Amount Determination Date") and on the Maturity Date shall redeem each Note at an amount calculated by the Calculation Agent equal to the Calculated Custom Index Adjustment Event Amount plus interest accrued from and including the Calculated Custom Index Adjustment Event Amount Determination Date to but excluding the Maturity Date at a rate equal to the Issuer's funding cost at such time:
- (F) in the case of a Custom Index Modification which occurs in respect of a Custom Index in the Basket of Custom Indices which occurs on the last Valuation Date, last Averaging Date or last Observation Date only, the Calculation Agent may elect to calculate the level of such Custom Index, using in lieu of the published level for the Custom Index as of the Valuation Date, Averaging Date or Observation Date, as the case may be, the level of the Custom Index as of that date determined by the Calculation Agent in accordance with the formula for and method of calculating the Custom Index last in effect prior to the Custom Index Modification but using only those components that comprised the Custom Index prior to the Custom Index Modification.
- (c) in the case of Custom Index Linked Notes relating to a Basket of Custom Indices where Scheduled Custom Index Business Days (Per Custom Index Basis) is specified as applicable in the applicable Final Terms, then:
  - (i) if the Custom Index Adjustment Event is a Custom Index Disruption Event which occurs or is occurring on the last Valuation Date, last Averaging Date or last Observation Date, then the Valuation Date, Averaging Date or Observation Date, as the case may be, for each Custom Index not affected by the occurrence of the Custom Index Disruption Event shall be the scheduled last Valuation Date, last Averaging Date or last Observation Date, as the case may be, and the Valuation Date, Averaging Date or Observation Date, as the case may be, for each Custom Index in the Basket of Custom Indices affected by the Custom Index Disruption Event (each an "Affected Custom Index") shall be the first succeeding Scheduled Custom Index Business Day on which a Custom Index Disruption Event is not occurring in respect of such Affected Custom Index, unless there is a Custom Index Disruption Event on each of the number of consecutive Scheduled Custom Index Business Days equal to the Specified Maximum Days of Disruption immediately following the scheduled Valuation Date, Averaging Date or Observation Date, as the case may be, in which case the last such consecutive Scheduled Custom Index Business Day shall be deemed to be the Valuation Date, Averaging Date or Observation Date, as the case may be, for the relevant Affected Custom Index and the Calculation Agent shall determine the relevant level, value or price by using commercially reasonable efforts to determine the level of the relevant Affected Custom Index as of the Valuation Time on the last such consecutive Scheduled Custom Index Business Day in accordance with the formulae for and method of calculating the relevant Affected Custom Index last in effect prior to the occurrence of the

- Custom Index Disruption Event and using its good faith estimate of the value for the components of the Affected Custom Index;
- (ii) following a Custom Index Modification or Custom Index Cancellation at any time or a Custom Index Disruption Event (which in the latter case occurs or is occurring on the Strike Date, an Averaging Date (other than the last Averaging Date), an Observation Date (other than the last Observation Date) or a Valuation Date (other than the last Valuation Date), the Calculation Agent shall determine if such Custom Index Adjustment Event has a material effect on the Notes and, if so:
  - (A) if the Custom Index Adjustment Event is a Custom Index Disruption Event which occurs or is occurring on the Strike Date, an Averaging Date or Observation Date, the Calculation Agent may determine that the Strike Date, relevant Averaging Date or Observation Date, as the case may be, for each Custom Index in the Basket of Custom Indices not affected by the occurrence of the Custom Index Disruption Event shall be the scheduled Strike Date, Averaging Date or Observation Date, as the case may be, and the Strike Date, Averaging Date or Observation Date, as the case may be, for each Custom Index in the Basket of Custom Indices affected by the Custom Index Disruption Event (each an "Affected Custom Index") shall be the first succeeding Scheduled Custom Index Business Day (in the case of the Strike Date) or Valid Date (in the case of an Averaging Date or Observation Date, as the case may be) on which a Custom Index Disruption Event is not occurring in respect of such Affected Custom Index unless there is a Custom Index Disruption Event on each of the number of consecutive Scheduled Custom Index Business Days equal to the Specified Maximum Days of Disruption immediately following the scheduled Strike Date, Averaging Date or Observation Date, as the case may be, in which case the Calculation Agent may determine that the last such consecutive Scheduled Custom Index Business Day shall be deemed to be the Strike Date, Averaging Date or Observation Date, as the case may be (irrespective, in the case of an Averaging Date or Observation Date, of whether that last consecutive Scheduled Custom Index Business Day is already an Averaging Date or Observation Date, as the case may be) for the relevant Affected Custom index and may determine the relevant level, value or price by using commercially reasonable efforts to determine a level of the relevant Affected Custom Index as of the Valuation Time on the last such consecutive Scheduled Custom Index Business Day in accordance with the formulae for and method of calculating the relevant Affected Custom Index last in effect prior to the occurrence of the Custom Index Disruption Event and using its good faith estimate of the value for the components of the Custom Index; or
  - (B) the Calculation Agent may use commercially reasonable efforts to select a successor index with a substantially similar strategy as the original Custom Index and, upon selection of such index, the Calculation Agent shall promptly notify the Noteholders and such index shall become the Successor Custom Index and shall be deemed to be a "Custom Index" for the purpose of the Notes and the Calculation Agent will make such adjustment, if any, to one or more of the terms of the Notes as the Calculation Agent acting in good faith and in a commercially reasonable manner determines appropriate; or
  - (C) the Calculation Agent may determine acting in good faith and in a commercially reasonable manner such other appropriate

- adjustments, if any, to be made to the terms of the Notes to account for the Custom Index Adjustment Event and determine the effective date of those adjustments; or
- (D) unless Delayed Redemption on the Occurrence of Custom Index Adjustment Event is specified as being applicable in the applicable Final Terms, the Calculation Agent may require the Issuer to redeem the Notes in which case it will so notify the Issuer and the Issuer will give notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be. If the Notes are so redeemed the Issuer will pay an amount to each Noteholder in respect of each redeemed Note being redeemed at an amount equal to the fair market value of a Note, taking into account the Custom Index Adjustment Event, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner,. Payments will be made in such manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes. as the case may be; or
- (E) if Delayed Redemption on the Occurrence of Custom Index Adjustment Event is specified as being applicable in the applicable Final Terms, the Calculation Agent shall calculate the fair market value of each Note taking into account the Custom Index Adjustment Event less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements (the "Calculated Custom Index Adjustment Event Amount") as soon as practicable following the occurrence of the Custom Index Adjustment Event (the "Calculated Custom Index Adjustment Event Amount Determination Date") and on the Maturity Date shall redeem each Note at an amount calculated by the Calculation Agent equal to the Calculated Custom Index Adjustment Event Amount plus interest accrued from and including the Calculated Custom Index Adjustment Event Amount Determination Date to but excluding the Maturity Date at a rate equal to the Issuer's funding cost at such time;
- (F) in the case of a Custom Index Modification which occurs in respect of a Custom Index in the Basket of Custom Indices on the last Valuation Date, last Averaging Date or last Observation Date only, the Calculation Agent may elect to calculate the level of such Custom Index, using in lieu of the published level for the Custom Index as of the Valuation Date, Averaging Date or Observation Date, as the case may be, the level of the Custom Index as of that date determined by the Calculation Agent in accordance with the formula for and method of calculating the Custom Index last in effect prior to the Custom Index Modification but using only those components that comprised the Custom Index prior to the Custom Index Modification.

### (iii) Notice

The Calculation Agent shall, as soon as practicable, notify the relevant Agent of any determination made by it pursuant to Index Linked Condition 9.2 and

the action proposed to be taken in relation thereto and such Agent shall make available for inspection by Noteholders copies of any such determinations.

### 10. Correction of Custom Index

With the exception of any corrections published after the day which is three Business Days prior to the due date for any payment under the Notes calculated by reference to the level of a Custom Index, if the level of the Custom Index published on a given day and used or to be used by the Calculation Agent to make any determination under the Notes, is subsequently corrected and the correction published by the relevant Index Sponsor within the number of days equal to the Custom Index Correction Period of the original publication, the level to be used shall be the level of the Custom Index as so corrected. Corrections published after the day which is three Business Days prior to a due date for payment under the Notes calculated by reference to the level of the Custom Index will be disregarded by the Calculation Agent for the purposes of determining the relevant amount to be paid.

# 11. Consequences of Additional Disruption Events and Optional Additional Disruption Events

- 11.1 If an Additional Disruption Event and/or an Optional Additional Disruption Event occurs, the Calculation Agent acting in good faith and in a commercially reasonable manner may take the action described in (a), (b), (c) or (if applicable) (d):
  - (a) determine acting in good faith and in a commercially reasonable manner the appropriate adjustment, if any, to be made to the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms to account for the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, and determine the effective date of that adjustment; or
  - the Calculation Agent may use commercially reasonable efforts to select a successor (b) index with a substantially similar strategy as the original Custom Index within twenty (20) Scheduled Custom Index Business Days (or such other number of Scheduled Custom Index Business Days specified in the applicable Final Terms) of the relevant Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, and, upon selection of such index, the Calculation Agent shall promptly notify the Issuer and the Issuer will give notice to the Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be, and such index shall become the Successor Index and deemed to be a "Custom Index" for the purposes of the Notes and the Calculation Agent will make such adjustment, if any to one or more of the terms of the Notes as the Calculation Agent acting in good faith and in a commercially reasonable manner determines appropriate. Such substitution and the relevant adjustment to the terms of the Notes will be deemed to be effective as of the date selected by the Calculation Agent (the "Substitution Date") acting in good faith and in a commercially reasonable manner and specified in the notice referred to below which may, but need not be the date on which the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, occurred; or
  - (c) unless Delayed Redemption on the Occurrence of Additional Disruption Event and/or Optional Additional Disruption Event is specified as being applicable in the applicable Final Terms, require the Issuer to redeem the Notes in which case it shall so notify the Issuer and the Issuer will give notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be. If the Notes are so redeemed the Issuer will pay an amount to each Noteholder in respect of each Note held by him which amount shall be the fair market value of each Note taking into account the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements, all as determined by the

Calculation Agent acting in good faith and in a commercially reasonable manner. Payments will be made in such manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be; or

- (d) if Delayed Redemption on the Occurrence of Additional Disruption Event and/or Optional Additional Disruption Event is specified as being applicable in the applicable Final Terms, the Calculation Agent shall calculate the fair market value of each Note taking into account the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements (the "Calculated Additional Disruption Amount") as soon as practicable following the occurrence of the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, (the "Calculated Additional Disruption Amount Determination Date") and on the Maturity Date shall notify the Issuer and the Issuer shall redeem each Note at an amount calculated by the Calculation Agent equal to (x) the Calculated Additional Disruption Amount plus interest accrued from and including the Calculated Additional Disruption Amount Determination Date to but excluding the Maturity Date at the rate specified in the applicable Final Terms or (y) if Principal Protected Termination Amount is specified as being applicable in the applicable Final Terms and if greater, the Protected Amount (specified in the applicable Final Terms).
- 11.2 Upon the occurrence of an Additional Disruption Event and/or an Optional Additional Disruption Event, if the Calculation Agent determines to take any action in respect thereof it shall give notice as soon as practicable to the Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be, stating the occurrence of the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, giving details thereof and the action proposed to be taken in relation thereto.

# 12. Knock-in Event and Knock-out Event

- 12.1 If "Knock-in Event" is specified as applicable in the applicable Final Terms, then any payment under the relevant Notes which is expressed in the Conditions to be subject to a Knock-in Event shall be conditional upon the occurrence of such Knock-in Event.
- 12.2 If "Knock-out Event" is specified as applicable in the applicable Final Terms, then any payment under the relevant Notes which is expressed in the Conditions to be subject to a Knock-out Event shall be conditional upon the occurrence of such Knock-out Event.
- 12.3 If the Knock-in Valuation Time or the Knock-out Valuation Time specified in the applicable Final Terms is the Valuation Time and if on any Knock-in Determination Day or Knock-out Determination Day a Custom Index Disruption Event is occurring, then the Knock-in Event or the Knock-out Event shall be deemed not to have occurred; provided that if, by operation of this provision, no Knock-in Determination Day or Knock-out Determination Day would occur in the Knock-in Determination Period or Knock-out Determination Period, the Knock-in Period Ending Date or Knock-out Period Ending Date shall be treated as a Valuation Date and the Calculation Agent shall determine the level of the Custom Index as at the Knock-in Valuation Time or Knock-out Valuation Time in accordance with the provisions contained in the definition of "Valuation Date".
- 12.4 Definitions relating to Knock-in Event/Knock-out Event:

"Knock-in Determination Day" means the date(s) specified as such in the applicable Final Terms, or, if not so specified, each Scheduled Custom Index Business Day during the Knock-in Determination Period;

"Knock-in Determination Period" means the period which commences on, and includes, the Knock-in Period Beginning Date and ends on, and includes, the Knock-in Period Ending Date;

### "Knock-in Event" means:

- (a) if SPS Knock-in Valuation is specified as applicable in the applicable Final Terms, the Knock-in Value is; or
- (b) if SPS Knock-in Valuation is specified as not applicable in the applicable Final Terms,
  - (i) in respect of a single Custom Index, that the level of the Custom Index determined by the Calculation Agent as of the Knock-in Valuation Time on any Knock-in Determination Day is; or
  - (ii) in respect of a Basket of Custom Indices, that the amount determined by the Calculation Agent equal to the sum of the values of each Custom Index as the product in respect of each Custom Index of (x) the level of such Custom Index as of the Knock-in Valuation Time on any Knock-in Determination Day and (y) the relevant Weighting is,

in each case (A) "greater than", (B) "greater than or equal to", (C) "less than" or (D) "less than or equal to" the Knock-in Level as specified in the applicable Final Terms (x) on a Knock-in Determination Day or (y) in respect of a Knock-in Determination Period, as specified in the applicable Final Terms;

"Knock-in Level" means the level, amount, number or percentage specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in Index Linked Condition 9 (Adjustments to a Custom Index and Custom Index Disruption);

"Knock-in Period Beginning Date" means the date specified as such in the applicable Final Terms or, if the Knock-in Period Beginning Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Custom Index Business Day, the next following Scheduled Custom Index Business Day;

"Knock-in Period Ending Date" means the date specified as such in the applicable Final Terms or, if the Knock-in Period Ending Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Custom Index Business Day, the next following Scheduled Custom Index Business Day;

"Knock-in Valuation Time" means the time or period of time on any Knock-in Determination Day specified as such in the applicable Final Terms or in the event that the applicable Final Terms do not specify a Knock-in Valuation Time, the Knock-in Valuation Time shall be the Valuation Time;

"Knock-in Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"Knock-out Determination Day" means the date(s) as specified in the applicable Final Terms, or each Scheduled Custom Index Business Day during the Knock-out Determination Period;

"Knock-out Determination Period" means the period which commences on, and includes, the Knock-out Period Beginning Date and ends on, and includes, the Knock-out Period Ending Date;

# "Knock-out Event" means:

- (a) if SPS Knock-out Valuation is specified as applicable in the applicable Final Terms, the Knock-out Value is; or
- (b) if SPS Knock-out Valuation is specified as not applicable in the applicable Final Terms,
  - in respect of a single Custom Index, that the level of the Custom Index determined by the Calculation Agent as of the Knock-out Valuation Time on any Knock-out Determination Day is; or

(ii) in the case of a Basket of Custom Indices, that the amount determined by the Calculation Agent equal to the sum of the values of each Custom Index as the product in respect of each Custom Index of (x) the level of each such Custom Index as of the Knock-out Valuation Time on any Knock-out Determination Day and (y) the relevant Weighting is,

in each case (A) "greater than", (B) "greater than or equal to", (C) "less than" or (D) "less than or equal to" the Knock-out Level as specified in the applicable Final Terms (x) on a Knock-out Determination Day or (y) in respect of a Knock-out Determination Period, as specified in the applicable Final Terms;

"Knock-out Level" means the level, amount, number or percentage specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in Index Linked Condition 9 (Adjustments to a Custom Index and Custom Index Disruption);

"Knock-out Period Beginning Date" means the date specified as such in the applicable Final Terms or, if the Knock-out Period Beginning Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Custom Index Business Day, the next following Scheduled Custom Index Business Day;

"Knock-out Period Ending Date" means the date specified as such in the applicable Final Terms or, if the Knock-out Period Ending Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Custom Index Business Day, the next following Scheduled Custom Index Business Day; and

"Knock-out Valuation Time" means the time or period of time on any Knock-out Determination Day specified as such in the applicable Final Terms or in the event that the applicable Final Terms do not specify a Knock-out Valuation Time, the Knock-out Valuation Time shall be the Valuation Time.

"Knock-out Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

### 13. Automatic Early Redemption

13.1 If "Automatic Early Redemption Event" is specified as applicable in the applicable Final Terms, then unless previously redeemed or purchased and cancelled, if on (i) any Automatic Early Redemption Valuation Date or (ii) in respect of an Automatic Early Redemption Valuation Period, as specified in the applicable Final Terms, an Automatic Early Redemption Event occurs, then the Notes will be automatically redeemed in whole, but not in part, on the Automatic Early Redemption Date at amount equal to the relevant Automatic Early Redemption Amount.

Notwithstanding the preceding paragraph, an Automatic Early Redemption Event 1 may only occur on an AER 1 Redemption Valuation Date or in respect of an AER 1 Redemption Valuation Period and an Automatic Early Redemption Event 2 may only occur on an AER 2 Redemption Valuation Date or in respect of an AER 2 Redemption Valuation Period.

13.2 Definitions relating to Automatic Early Redemption:

"AER Event 1 Underlying(s)" mean the Custom Index or each Custom Index comprising the Basket in each case specified as such in the applicable Final Terms.

"AER Event 2 Underlying(s)" mean the Custom Index or each Custom Index comprising the Basket in each case specified as such in the applicable Final Terms.

"AER Rate" means the rate specified as such or determined in the manner set out in the applicable Final Terms.

"Automatic Early Redemption Amount" means, in respect of each nominal amount of Notes equal to the Calculation Amount, an amount in the Settlement Currency equal to the Automatic Early Redemption Payout set out in the applicable Final Terms or if not set out an amount equal to the product of (i) the Calculation Amount and (ii) the sum of the relevant Automatic Early Redemption Percentage and the relevant AER Rate relating to that

Automatic Early Redemption Date, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements, as determined by the Calculation Agent acting in good faith and in a commercially reasonable mannerlf the product of the Automatic Early Redemption Payout is zero, no amount shall be payable on redemption of the Note pursuant to this Condition.

"Automatic Early Redemption Date" means each date specified as such in the applicable Final Terms, subject in each case to adjustment in accordance with the Business Day Convention specified in the applicable Final Terms.

## "Automatic Early Redemption Event" means:

- (a) if SPS AER Valuation is specified as applicable in the applicable Final Terms:
  - (i) the SPS AER Value 1 in respect of the AER Event 1 Underlying(s) is (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 1 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 1"); and/or (as specified in the applicable Final Terms)
  - (ii) if Automatic Early Redemption Event 2 is specified as applicable in the applicable Final Terms, the SPS AER Value 2 in respect of the AER Event 2 Underlying(s) is (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 2 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 2").
- (b) if SPS AER Valuation is specified as not applicable in the applicable Final Terms:
  - (i) (A) if AER Event 1 Basket is specified as not applicable in the applicable Final Terms, the level of the relevant AER Event 1 Underlying determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant AER 1 Redemption Valuation Date is or (B) if AER Event 1 Basket is specified as applicable in the applicable Final Terms, the amount determined by the Calculation Agent equal to the sum of the values of each AER Event 1 Underlying comprising the Basket as the product of (x) the level of such AER Event 1 Underlying as determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant AER 1 Redemption Valuation Date and (y) the relevant Weighting is, (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 1 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 1"); and/or (as specified in the applicable Final Terms)
  - if Automatic Early Redemption Event 2 is specified as applicable in the (ii) applicable Final Terms (A) if AER Event 2 Basket is specified as not applicable in the applicable Final Terms, the level of the relevant AER Event 2 Underlying determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant AER 2 Redemption Valuation Date is or (B) if AER Event 2 Basket is specified as applicable in the applicable Final Terms, the amount determined by the Calculation Agent equal to the sum of the values of each AER Event 2 Underlying comprising the Basket as the product of (x) the level of such AER Event 2 Underlying as determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant AER 2 Redemption Valuation Date and (y) the relevant Weighting is, (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 2 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 2").

- "Automatic Early Redemption Level" means the level, amount, number or percentage specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in Index Linked Condition 9 (Adjustments to a Custom Index and Custom Index Disruption).
- "Automatic Early Redemption Level 1" means the level, amount, number or percentage specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in Index Linked Condition 9 (Adjustments to a Custom Index and Custom Index Disruption).
- "Automatic Early Redemption Level 2" means the level, amount, number or percentage specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in Index Linked Condition 9 (Adjustments to a Custom Index and Custom Index Disruption).
- "Automatic Early Redemption Percentage" means the percentage specified as such in the applicable Final Terms;
- "Automatic Early Redemption Valuation Date" means each date (including the AER 1 Redemption Valuation Date and AER 2 Redemption Valuation Date (if any)) as specified as such in the applicable Final Terms or, if such date is not a Scheduled Custom Index Business Day, the next following Scheduled Custom Index Business Day unless, in the opinion of the Calculation Agent, there is a Custom Index Disruption Event occurring on such day, in which case, the corresponding provisions in the definition of "Valuation Date" shall apply mutatis mutandis as if references in such provisions to "Valuation Date" were to "Automatic Early Redemption Valuation Date".
- "Automatic Early Redemption Valuation Period" means the period (including the AER 1 Redemption Valuation Period and AER 2 Redemption Valuation Period (if any)) specified as such in the applicable Final Terms.
- "Automatic Early Redemption Valuation Time" has the meaning given it in the applicable Final Terms.
- "SPS AER Value 1" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.
- "SPS AER Value 2" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

## 14. Definitions relating to Custom Indices

- "Additional Disruption Event" means each of Change in Law and Hedging Disruption;
- "Affiliate" means in relation to any entity (the "First Entity"), any entity controlled, directly or indirectly, by the First Entity, any entity that controls, directly or indirectly, the First Entity or any entity directly or indirectly under common control with the First Entity. For these purposes "control" means ownership of a majority of the voting power of an entity;
- "Averaging Date" means the dates specified as such in the applicable Final Terms or, if any such day is not a Scheduled Custom Index Business Day, the immediately succeeding Scheduled Custom Index Business Day unless, in the opinion of the Calculation Agent, such day is a Disrupted Day, in which case the provisions of Custom Index Linked Condition 9.2 (Modification and Cessation of Calculation of a Custom Index and Custom Index Disruption) shall apply;
- "Banking Day" means any week day except for 25 December and 1 January in any year;
- "Basket of Custom Indices" means a basket comprised of two or more Custom Indices;
- "Change in Law" means that, on or after the Trade Date (a) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law, solvency or capital requirements), or (b) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority or financial authority) or the

combined effect thereof if occurring more than once, the Issuer determines acting in good faith and in a commercially reasonable manner that:

- (a) it has become illegal for it or any of its Affiliates to hold, acquire or dispose of any relevant hedge positions relating to a Custom Index; or
- (b) it or any of its Affiliates would incur a materially increased cost (including, without limitation, in respect of any tax, solvency, regulatory or capital requirements) in the Notes in issue or in holding, acquiring or disposing of any relevant hedge position relating to a Custom Index.

"Closing Level" means, in respect of a Custom Index and a Custom Index Business Day, the level of such Custom Index published by the Index Sponsor in respect of such day as determined by the Calculation Agent, subject as provided in Index Linked Condition 9 (Adjustments to a Custom Index and Custom Index Disruption);

"Custom Index" or "Custom Indices" mean, subject to adjustment in accordance with this Condition 9 (Adjustments to a Custom Index and Custom Index Disruption), the custom indices or custom index specified in the applicable Final Terms and related expressions shall be construed accordingly;

"Custom Index Business Day" means either (i) in the case of a single Custom Index, Custom Index Business Day (Single Custom Index Basis) or (ii) in the case of a Basket of Custom Indices, Custom Index Business Day (All Custom Indices Basis) or Custom Index Business Day (Per Custom Index Basis), in each case as specified in the applicable Final Terms, provided that if no such specification is made in the applicable Final Terms, Custom Index Business Day (All Custom Indices Basis) shall apply;

"Custom Index Business Day (All Custom Indices Basis)" means any Scheduled Custom Index Business Day in respect of which (i) the level of the Custom Index is calculated and made available and (ii) it is a Custom Index Trading Day in respect of all Custom Indices in the Basket of Custom Indices;

"Custom Index Business Day (Per Custom Index Basis)" means, in respect of a Custom Index, any Scheduled Custom Index Business Day in respect of which (i) the level of the Custom Index is calculated and made available and (ii) it is a Custom Index Trading Day;

"Custom Index Business Day (Single Custom Index Basis)" means any Scheduled Custom Index Business Day on which (i) the level of the Custom Index is calculated and made available and (ii) it is a Custom Index Trading Day;

"Custom Index Correction Period" means the period specified in the applicable Final Terms or if none is so specified, ten (10) Scheduled Custom Index Business Days following the date on which the original level was calculated and made available by the Index Sponsor and being the date after which all corrections to the level of the Custom Index shall be disregarded for the purposes of any calculations to be made using the level of the Custom Index;

"Custom Index Trading Day" means, in respect of a Custom Index, any day with respect to which the Issuer and/or any of its Affiliates determines acting in good faith and in a commercially reasonable manner it is able to acquire, establish, re-establish, substitute, maintain, unwind or dispose of any asset it deems necessary to hedge its obligations in respect of such Custom Index under the Notes:

"Disrupted Day" means any Scheduled Custom Index Business Day on which a Custom Index Disruption Event has occurred or is continuing as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner;

"Force Majeure Event" means that on or after the Trade Date, the performance of the Issuer's obligations under the Notes is prevented or materially hindered or delayed due to (a) any act, law, rule, regulation, judgement, order, directive, interpretation, decree or material legislative or administrative interference of any Government Authority or otherwise, or (b) the occurrence of civil war, disruption, military action, unrest, political insurrection, terrorist activity of any kind, riot, public demonstration and/or protest, or any other financial or economic reasons or any other causes or impediments beyond the Issuer's or the Issuer's control, or (c)

any expropriation, confiscation, requisition, nationalisation or other action taken or threatened by any Government Authority that deprives the Issuer or the Issuer and/or any of its Affiliates of all or substantially all of its assets in the relevant jurisdiction;

"Government Authority" means any nation, state or government, any province or other political subdivision thereof, any body, agency or ministry, any taxing, monetary, foreign exchange or other authority, court, tribunal or other instrumentality and any other entity exercising, executive, legislative, judicial, regulatory or administrative functions of or pertaining to government;

"Hedging Disruption" means that the Issuer and/or any of its Affiliates is unable, after using commercially reasonable efforts, to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) or any futures or options contract(s) it deems necessary to hedge the equity price risk or any other relevant price risk including but not limited to the currency risk of the Issuer performing its obligations with respect to the Notes, or (B) freely realise, recover, remit, receive, repatriate or transfer the proceeds of any such transaction(s) or asset(s) or futures or option contract(s) any relevant hedge positions relating to a Custom Index;

"Hedging Party Default" means any hedging counterparty in respect of the Notes announces its inability to meet its financial obligations, ceases its payments or a court in its jurisdiction of incorporation opens insolvency proceedings against it and the Issuer is unable to replace such hedging counterparty on terms acceptable to the Issuer;

"Hedging Shares" means the number of securities/commodities/components comprised in a Custom Index that the Calculation Agent deems necessary for the Issuer to hedge the equity or other price risk of entering into and performing its obligations with respect to the Notes;

"Increased Cost of Hedging" means that the Issuer or any of its Affiliates would incur a materially increased (as compared with circumstances existing on the Trade Date) amount of tax, duty, expense or fee (other than brokerage commissions) to (A) acquire, establish, reestablish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the market risk (including, without limitation, equity price risk, foreign exchange risk and interest rate risk) of the Issuer performing its obligations with respect to the Notes, or (B) realise, recover or remit the proceeds of any such transaction(s) or asset(s) relating to any hedge positions in the relevant Custom Index in each case as determined by the Calculation Agent, provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer or any of its Affiliates shall not be deemed an Increased Cost of Hedging;

"Increased Cost of Stock Borrow" means that the Issuer and/or any of its Affiliates would incur a rate to borrow any security/commodity/component comprised in a Custom Index that is greater than the Initial Stock Loan Rate as determined by the Calculation Agent;

"Index Sponsor" means, in relation to a Custom Index, the corporation or other entity that (a) is responsible for setting and reviewing the rules and procedures and the methods of calculation and adjustments, if any, related to such Custom Index and (b) ensures the calculation and publication of the level of such Custom Index on a regular basis (directly or through an agent) in accordance with the rules of the Custom Index, which as of the Issue Date of the Notes is the index sponsor specified for such Custom Index in the applicable Final Terms;

"Initial Stock Loan Rate" means, in respect of a security/commodity comprised in a Custom Index, the initial stock loan rate specified in relation to such security/commodity in the applicable Final Terms;

"Intraday Level" means, in respect of a Custom Index and any time on a Custom Index Business Day, the level of such Custom Index published by the Index Sponsor in respect of such time or such day as determined by the Calculation Agent, subject as provided in Index Linked Condition 9 (Adjustments to a Custom Index and Custom Index Disruption);

"Loss of Stock Borrow" means that the Issuer and/or any Affiliate is unable, after using commercially reasonable efforts, to borrow (or maintain a borrowing of) any

securities/commodities/component comprised in a Custom Index in an amount equal to the Hedging Shares at a rate equal to or less than the Maximum Stock Loan Rate as determined by the Calculation Agent;

"Maximum Stock Loan Rate" means, in respect of a security/commodity comprised in a Custom Index, the Maximum Stock Loan Rate specified in the applicable Final Terms;

"Observation Date" means the dates specified as such in the applicable Final Terms or, if any such day is not a Scheduled Custom Index Business Day, the immediately succeeding Scheduled Custom Index Business Day unless, in the opinion of the Calculation Agent, such day is a Disrupted Day, in which case the provisions of Custom Index Linked Condition 9.2 (Modification and Cessation of Calculation of a Custom Index and Custom Index Disruption) below shall apply:

"Observation Period" means the period specified as the Observation Period in the applicable Final Terms;

"Optional Additional Disruption Event" means any of Force Majeure Event, Hedging Party Default, Increased Cost of Hedging, Increased Cost of Stock Borrow and/or Loss of Stock Borrow, in each case if specified in the applicable Final Terms;

"Protected Amount" means the amount specified as such in the applicable Final Terms.

"Scheduled Custom Index Business Day" means either (i) in the case of a single Custom Index, Scheduled Custom Index Business Day (Single Custom Index Basis) or (ii) in the case of a Basket of Custom Indices, Scheduled Custom Index Business Day (All Custom Indices Basis) or Scheduled Custom Index Business Day (Per Custom Index Basis), in each case as specified in the applicable Final Terms, provided that if no such specification is made in the applicable Final Terms, Scheduled Custom Index Business Day (All Custom Indices Basis) shall apply:

"Scheduled Custom Index Business Day (All Custom Indices Basis)" means any Banking Day (i) in respect of which the level of the Custom Index is scheduled to be calculated and made available and (ii) that is a Custom Index Trading Day in respect of all Custom Indices in the Basket of Custom Indices:

"Scheduled Custom Index Business Day (Per Custom Index Basis)" means in respect of a Custom Index, any Banking Day (i) on which the level of the Custom Index is scheduled to be calculated and made available and (ii) that is a Custom Index Trading Day;

"Scheduled Custom Index Business Day (Single Custom Index Basis)" means any Banking Day (i) on which the level of the Custom Index is scheduled to be calculated and made available and (ii) that is a Custom Index Trading Day;

"Settlement Price" means, unless otherwise stated in the applicable Final Terms, in relation to each Cash Settled Note, subject to the provisions of this Annex and as referred to in "Valuation Date" or "Averaging Date" or "Observation Date" contained herein, as the case may be:

- (a) in the case of Custom Index Linked Notes relating to a Basket of Custom Indices and in respect of each Custom Index comprising the Basket of Custom Indices, an amount (which shall be deemed to be a monetary value in the Index Currency) equal to the level for each such Custom Index as determined by the Calculation Agent or, if so specified in the applicable Final Terms, the level of each such Custom Index determined by the Calculation Agent as set out in the applicable Final Terms at the Valuation Time on (a) if Averaging is not specified in the applicable Final Terms, any of the "Strike Date", "Knock-in Determination Day", "Knock-out Determination Day", "Observation Date" or the Valuation Date or (b) if Averaging is specified in the applicable Final Terms, an Averaging Date and, in either case, multiplied by the relevant Weighting; and
- (b) in the case of Custom Index Linked Notes relating to a single Custom Index, an amount equal to the level of the Custom Index as published by the Index Sponsor as determined by the Calculation Agent or, if so specified in the applicable Final Terms,

the level of the Custom Index determined by the Calculation Agent as set out in the applicable Final Terms at the Valuation Time on (a) if Averaging is not specified in the applicable Final Terms, any of the "Strike Date", "Knock-in Determination Day", "Knock-out Determination Day", "Observation Date" or the Valuation Date or (b) if Averaging is specified in the applicable Final Terms, an Averaging Date;

"Specified Maximum Days of Disruption" means the number of days specified in the applicable Final Terms, or if not so specified, 20 Scheduled Custom Index Business Days;

"Strike Date" means the date(s) specified as such in the applicable Final Terms or, if any such day is not a Scheduled Custom Index Business Day, the immediately succeeding Scheduled Custom Index Business Day unless, in the opinion of the Calculation Agent, such day is a Disrupted Day, in which case the provisions of Custom Index Linked Condition 9.2 (Modification and Cessation of Calculation of a Custom Index and Custom Index Disruption) above shall apply;

"Strike Day" means each date specified as such in the applicable Final Terms and, if Averaging Date Consequences are specified as applicable in the applicable Final Terms, the provisions contained in the definition of "Averaging Date" shall apply *mutatis mutandis* as if references in such provisions to "Averaging Date" were to "Strike Day";

"Strike Period" means the period specified as such in the applicable Final Terms;

"Strike Price" means unless otherwise specified in the applicable Final Terms, and subject as referred to in "Strike Date" above:

- (a) in the case of Custom Index Linked Notes relating to a single Custom Index, an amount equal to the level of the Custom Index as published by the Index Sponsor as determined by the Calculation Agent or, if so specified in the applicable Final Terms, the level of the Custom Index determined by the Calculation Agent as set out in the applicable Final Terms at the Valuation Time on the Strike Date; and
- (b) in the case of Custom Index Linked Notes relating to a Basket of Custom Indices and in respect of each Custom Index comprising the Basket of Custom Indices, an amount equal to the level of each such Custom Index published by the relevant Index Sponsor, in each case as determined by the Calculation Agent or, if so specified in the applicable Final Terms, the level of such Custom Index determined by the Calculation Agent at the Valuation Time on the Strike Date multiplied by the relevant Weighting.

"Valid Date" means a Scheduled Custom Index Business Day that is not a Disrupted Day and on which another Averaging Date or another Observation Date does not occur;

"Valuation Date" means each Interest Valuation Date and/or Automatic Early Redemption Valuation Date and/or Redemption Valuation Date, as the case may be, specified in the applicable Final Terms or, if such day is not a Scheduled Custom Index Business Day, the immediately succeeding Scheduled Custom Index Business Day unless, in the opinion of the Calculation Agent, such day is a Disrupted Day, in which case the provisions of Index Linked Condition 9.2 (Modification and Cessation of Calculation of a Custom Index and Custom Index Disruption) shall apply;

"Valuation Time" means, unless otherwise specified in the applicable Final Terms, the time by reference to which the Index Sponsor determines the level of the Custom Index.

#### **ANNEX 3**

### ADDITIONAL TERMS AND CONDITIONS FOR SHARE LINKED NOTES

The terms and conditions applicable to Share Linked Notes shall comprise the Terms and Conditions of the English Law Notes or the Terms and Conditions of the French Law Notes, as specified as applicable in the applicable Final Terms, (the "General Conditions") and the additional Terms and Conditions set out below (the "Share Linked Conditions"), in each case subject to completion in the applicable Final Terms. In the event of any inconsistency between the General Conditions and the Share Linked Conditions, the Share Linked Conditions shall prevail.

# 1. Market Disruption

"Market Disruption Event" means, in relation to Notes relating to a single Share or a Basket of Shares, in respect of a Share, the occurrence or existence of (i) a Trading Disruption, (ii) an Exchange Disruption, which in either case the Calculation Agent acting in good faith and in a commercially reasonable manner, determines is material, at any time during the one hour period that ends at the relevant Valuation Time, or (iii) an Early Closure.

The Calculation Agent shall give notice as soon as practicable to the Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be, of the occurrence of a Disrupted Day on any day that, but for the occurrence of a Disrupted Day, would have been the Strike Date, an Averaging Date, an Observation Date, the Automatic Early Redemption Valuation Date or a Valuation Date, as the case may be.

## 2. Potential Adjustment Events and Extraordinary Events

## 2.1 Potential Adjustment Events

"Potential Adjustment Event" means any of the following:

- a subdivision, consolidation or reclassification of relevant Shares (unless resulting in a Merger Event) or a free distribution or dividend of any such Shares to existing holders by way of bonus, capitalisation or similar issue;
- (b) a distribution, issue or dividend to existing holders of the relevant Shares of (a) such Shares or (b) other share capital or securities granting the right to payment of dividends and/or the proceeds of liquidation of the Basket Company or Share Company, as the case may be, equally or proportionately with such payments to holders of such Shares or (c) share capital or other securities of another issuer acquired or owned (directly or indirectly) by the Basket Company or Share Company, as the case may be, as a result of a spin-off or other similar transaction or (d) any other type of securities, rights or warrants or other assets, in any case for payment (in cash or in other consideration) at less than the prevailing market price as determined by the Calculation Agent;
- (c) an extraordinary dividend as determined by the Calculation Agent;
- (d) a call by a Basket Company or Share Company, as the case may be, in respect of relevant Shares that are not fully paid;
- (e) a repurchase by the Basket Company or its subsidiaries or Share Company or its subsidiaries, as the case may be, of relevant Shares whether out of profits or capital and whether the consideration for such repurchase is cash, securities or otherwise:
- (f) in respect of a Basket Company or Share Company, as the case may be, an event that results in any shareholder rights being distributed or becoming separated from shares of common stock or other shares of the capital stock of such Basket Company or Share Company, as the case may be, pursuant to a shareholder rights plan or arrangement directed against hostile takeovers that provides upon the occurrence of certain events for a distribution of preferred stock, certificates, debt instruments or stock rights at a price below their market value as determined by the Calculation

Agent, provided that any adjustment effected as a result of such an event shall be readjusted upon any redemption of such rights; or

(g) any other event having, in the opinion of the Calculation Agent, a diluting or concentrative effect on the theoretical value of the relevant Shares.

"Potential Adjustment Event Effective Date" means, in respect of a Potential Adjustment Event, the date on which such Potential Adjustment Event is announced by the relevant Basket Company or Share Company, as the case may be, as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner.

Following the declaration by the Basket Company or Share Company, as the case may be, of the terms of any Potential Adjustment Event, the Calculation Agent will, acting in good faith and in a commercially reasonable manner, determine whether such Potential Adjustment Event has a diluting or concentrative effect on the theoretical value of the Shares and, if so, will (i) make the corresponding adjustment, if any, to any one or more of any Relevant Asset and/or the Entitlement (where the Notes are Physical Delivery Notes) and/or the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms as the Calculation Agent acting in good faith and in a commercially reasonable manner determines appropriate to account for that diluting or concentrative effect (provided that no adjustments will be made to account solely for changes in volatility, expected dividends, stock loan rate or liquidity relative to the relevant Share) and (ii) determine the effective date of that adjustment. The Calculation Agent may, but need not, determine the appropriate adjustment by reference to the adjustment in respect of such Potential Adjustment Event made by an options exchange to options on the Shares traded on that options exchange.

Upon the making of any such adjustment by the Calculation Agent, the Calculation Agent shall give notice as soon as practicable to the Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be, stating the adjustment to any Relevant Asset and/or the Entitlement (where the Notes are Physical Delivery Notes) and/or the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms and giving brief details of the Potential Adjustment Event and the Potential Adjustment Event Effective Date.

### 2.2 Extraordinary Events

(i) The occurrence of any of De-Listing, Insolvency, Merger Event, Nationalisation, Tender Offer (unless Tender Offer is specified as not applicable in the applicable Final Terms), or, if specified as applicable in the applicable Final Terms, Illiquidity, Listing Change, Listing Suspension or CSR Event, as the case may be, shall be deemed to be an Extraordinary Event, the consequences of which are set forth in Share Linked Condition 2.2(ii) below:

"CSR Event" means, in respect of Share Linked Notes relating to a Basket of Shares, any negative change in any Non-Financial Rating of a Basket Company when compared to such Non-Financial Rating as at the Issue Date [of the first Tranche of the Series] if such change is material, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner.

"De-Listing" means, in respect of any relevant Shares, the Exchange announces that pursuant to the rules of such Exchange, such Shares cease (or will cease) to be listed, traded or publicly quoted on the Exchange for any reason (other than a Merger Event or Tender Offer) and are not immediately re-listed, re-traded or re-quoted on (i) where the Exchange is located in the United States, any of the New York Stock Exchange, the American Stock Exchange or the NASDAQ National Market System (or their respective successors) or (ii) a comparable exchange or quotation system located in the same country as the Exchange (or, where the Exchange is within the European Union, in a member state of the European Union).

"Illiquidity" means, in respect of Share Linked Notes relating to a Basket of Shares, that, in the determination of the Calculation Agent, during any period of five consecutive Scheduled Trading Days falling after the Issue Date (the "Relevant Period"), (a) the difference between the bid prices and the ask prices in respect of a Share during the Relevant Period is greater than 1 per cent. (on average), and/or (b) the average purchase price or the average selling price, determined by the Calculation Agent from the order book of the relevant Share on the relevant Exchange during the Relevant Period, in relation to the purchase or sale of Shares with a value equal to or greater than EUR 10,000.00, is greater than MID plus 1 per cent. (in relation to a purchase of Shares) or lower than the MID minus 1 per cent. (in relation to a sale of Shares). For these purposes, "MID" means an amount equal to (a) the sum of the bid price and the ask price, in each case for the relevant Share at the relevant time, (b) divided by two.

"Insolvency" means that by reason of the voluntary or involuntary liquidation, bankruptcy, insolvency, dissolution or winding-up of or any analogous proceeding affecting the Basket Company or Share Company, as the case may be, (i) all the Shares of that Basket Company or Share Company, as the case may be, are required to be transferred to a trustee, liquidator or other similar official or (ii) holders of the Shares of that Basket Company or Share Company, as the case may be, become legally prohibited from transferring them.

"Listing Change" means, in respect of any relevant Shares, that such Shares cease (or will cease) to be listed, traded or publicly quoted on the listing compartment or the relevant market of the Exchange on which such Shares were listed, traded or publicly quoted on the Issue Date, for any reason (other than a Merger Event or Tender Offer).

"Listing Suspension" means, in respect of any relevant Shares, that the listing of such Shares on the Exchange has been suspended.

"Merger Event" means, in respect of any relevant Shares, any (i) reclassification or change of such Shares that results in a transfer of or an irrevocable commitment to transfer all of such Shares outstanding to another entity or person, (ii) consolidation, amalgamation, merger or binding share exchange of a Basket Company or Share Company, as the case may be, with or into another entity or person (other than a consolidation, amalgamation, merger or binding share exchange in which such Basket Company or Share Company, as the case may be, is the continuing entity and which does not result in a reclassification or change of all of such Shares outstanding), (iii) takeover offer, tender offer, exchange offer, solicitation, proposal or other event by any entity or person to purchase or otherwise obtain 100 per cent. of the outstanding Shares of the Basket Company or Share Company, as the case may be, that results in a transfer of or an irrevocable commitment to transfer all such Shares (other than such Shares owned or controlled by such other entity or person), or (iv) consolidation, amalgamation, merger or binding share exchange of the Basket Company or its subsidiaries or the Share Company or its subsidiaries, as the case may be, with or into another entity in which the Basket Company or Share Company, as the case may be, is the continuing entity and which does not result in a reclassification or change of all such Shares outstanding but results in the outstanding Shares (other than Shares owned or controlled by such other entity) immediately prior to such event collectively representing less than 50 per cent. of the outstanding Shares immediately following such event, in each case if the relevant Extraordinary Event Effective Date is on or before (a) in the case of Cash Settled Notes, the last occurring Valuation Date or where Averaging is specified in the applicable Final Terms, the final Averaging Date or (b) in the case of Physical Delivery Notes, the relevant Maturity Date.

"Nationalisation" means that all the Shares or all or substantially all the assets of the Basket Company or Share Company, as the case may be, are nationalised, expropriated or are otherwise transferred to any governmental agency, authority, entity or instrumentality thereof.

"Non-Financial Rating" means the rating assigned to the Basket Company by the relevant non-financial rating agency being an entity assigning ratings [based on corporate social responsibility including corporate governance and ethical business conduct, social and human resources policy, environmental protection policy and social initiatives] (each such agency, a "Non-Financial Rating Agency").

"Tender Offer" means a takeover offer, tender offer, exchange offer, solicitation, proposal or other event by any entity or person that results in such entity or person purchasing, or otherwise obtaining or having the right to obtain, by conversion or other means, greater than 50 per cent. and less than 100 per cent. (the "Percentage Range") of the outstanding voting shares of the Basket Company or Share Company, as the case may be, as determined by the Calculation Agent, based upon the making of filings with governmental or self-regulatory agencies or such other information as the Calculation Agent deems relevant.

(ii) Consequences of the occurrence of an Extraordinary Event:

If an Extraordinary Event occurs in relation to a Share, the Issuer may take the action described in (A), (B), (C), (D) (if applicable), (E) or, in the case of Notes relating to a Basket of Shares only, (F) below:

- (A) require the Calculation Agent to determine acting in good faith and in a commercially reasonable manner the appropriate adjustment, if any, to be made to any one or more of any Relevant Asset and/or the Entitlement (in each case where the Notes are Physical Delivery Notes) and/or the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms to account for the relevant Extraordinary Event, and determine the effective date of that adjustment. The relevant adjustments may include, without limitation, adjustments to account for changes in volatility, expected dividends, stock loan rate or liquidity relevant to the Shares or to the Notes. The Calculation Agent may (but need not) determine the appropriate adjustment by reference to the adjustment in respect of the relevant Extraordinary Event made by any options exchange to options on the Shares traded on that options exchange. In addition, in relation to a Basket of Shares, the Calculation Agent may adjust the Basket of Shares in accordance with the provisions of subparagraph (F) below;
- (B) in the case of Share Linked Notes relating to a Basket of Shares, redeem the Notes in part by giving notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be. If the Notes are so redeemed in part the portion (the "Redeemed Amount") of each Note representing the affected Share(s) shall be redeemed and the Issuer will:
  - pay to each Noteholder in respect of each Note held by him an amount equal to the fair market value of the Redeemed Amount, taking into account the relevant Extraordinary Event, less, unless Unwind Costs are specified as not

applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner; and

- II. require the Calculation Agent to determine acting in good faith and in a commercially reasonable manner the appropriate adjustment, if any, to be made to any one or more of any Relevant Asset and/or the Entitlement (in each case where the Notes are Physical Delivery Notes) and/or the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms to account for such redemption in part. For the avoidance of doubt the remaining part of each Note after such cancellation and adjustment shall remain outstanding with full force and effect. Payments will be made in such manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be;
- (C) unless Delayed Redemption on the Occurrence of an Extraordinary Event is specified as being applicable in the applicable Final Terms, on giving notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be, redeem all but not some only of the Notes, each Note being redeemed by payment of an amount equal to the fair market value of a Note taking into account the relevant Extraordinary Event, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner. Payments will be made in such manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be:
- (D) if Delayed Redemption on the Occurrence of an Extraordinary Event is specified as being applicable in the applicable Final Terms, the Calculation Agent shall calculate the fair market value of each Note taking into account the relevant Extraordinary Event, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any arrangements underlying related hedging (the "Calculated Extraordinary Event Amount") as soon as practicable following the occurrence of the relevant Extraordinary Event (the "Calculated Extraordinary Event Amount Determination Date") and on the Maturity Date shall redeem each Note at an amount calculated by the Calculation Agent equal to (x) the Calculated Extraordinary Event Amount plus interest accrued from and including the Calculated Extraordinary Event Amount Determination Date to but excluding the Maturity Date at a rate equal to the Issuer's funding cost at such time or (y) if Principal Protected Termination Amount is specified as being applicable in the applicable Final Terms and if greater, the Protected Amount (specified in the applicable Final Terms);

- (E) following such adjustment to the settlement terms of options on the Shares traded on such exchange(s) or quotation system(s) as the Issuer in its sole discretion shall select (the "Options Exchange"), require the Calculation Agent to make a corresponding adjustment to any one or more of any Relevant Asset and/or the Entitlement (in each case where the Notes are Physical Delivery Notes) and/or the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms, which adjustment will be effective as of the date determined by the Calculation Agent to be the effective date of the corresponding adjustment made by the Options Exchange. If options on the Shares are not traded on the Options Exchange, the Calculation Agent will make such adjustment, if any, to any one or more of any Relevant Asset and/or the Entitlement (in each case where the Notes are Physical Delivery Notes) and/or the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms as the Calculation Agent acting in good faith and in a commercially reasonable mannerdetermines appropriate, with reference to the rules and precedents (if any) set by the Options Exchange to account for the relevant Extraordinary Event, that in the determination of the Calculation Agent would have given rise to an adjustment by the Options Exchange if such options were so traded; or
- (F) on or after the relevant Extraordinary Event Effective Date, the Calculation Agent may adjust the Basket of Shares to include a Share selected by it in accordance with the criteria for Share selection set out below (each, a "Substitute Share") for each Share (each, an "Affected Share") of each Basket Company (each, an "Affected Basket Company") which is affected by such Extraordinary Event and the Substitute Share will be deemed to be a "Share" and the relevant issuer of such shares, a "Share Company" or a "Basket Company" for the purposes of the Notes, and the Calculation Agent will make such adjustment, if any, to any one or more of any Relevant Asset and/or the Entitlement (in each case where the Notes are Physical Delivery Notes) and/or the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms as the Calculation Agent acting in good faith and in a commercially reasonable manner determines appropriate, provided that in the event that any amount payable under the Notes was to be determined by reference to the Initial Price of the Affected Share, the Initial Price of each Substitute Share will be determined by the Calculation Agent in accordance with the following formula:

Initial Price =  $A \times (B/C)$ 

where:

"A" is the official closing price of the relevant Substitute Share on the relevant Exchange on the Substitution Date:

"B" is the Initial Price of the relevant Affected Share; and

"C" is the official closing price of the relevant Affected Share on the relevant Exchange on the Substitution Date.

Such substitution and the relevant adjustment to the Basket of Shares will be deemed to be effective as of the date selected by the Calculation Agent (the "Substitution Date") acting in good faith and in a commercially reasonable manner and specified in the notice

referred below which may, but need not, be the relevant Extraordinary Event Effective Date.

The Weighting of each Substitute Share in the Basket of Shares will be equal to the Weighting of the relevant Affected Share.

In order to be selected as a Substitute Share, the relevant share must satisfy the following criteria, in the determination of the Calculation Agent, acting in good faith and in a commercially reasonable manner:

- I. where the relevant Extraordinary Event is a Merger Event or a Tender Offer and the relevant share is not already included in the Basket of Shares, the relevant share shall be an ordinary share of the entity or person (other than the Affected Basket Company) involved in the Merger Event or the making of the Tender Offer, that is, or that as of the relevant Extraordinary Event Effective Date is promptly scheduled to be, (i) publicly quoted, traded or listed on an exchange or quotation system located in the same country as the relevant Exchange (or, where the relevant Exchange is within the European Union, in any member state of the European Union) and (ii) not subject to any currency exchange controls, trading restrictions or other trading limitations; or
- II. where the relevant Extraordinary Event is a Merger Event or a Tender Offer and a share would otherwise satisfy the criteria set out in paragraph I above, but such share is already included in the Basket of Shares or such share does not satisfy the criteria set out in paragraph I above, or in the case of an Extraordinary Event other than a Merger Event or a Tender Offer:
  - (a) the relevant issuer of the share shall belong to the same economic sector as the Affected Basket Company;
  - (b) the relevant issuer of the share shall have a comparable market capitalisation, international standing and exposure as the Affected Basket Company in respect of the Affected Share; and
  - (c) in the case of a CSR Event only, the relevant issuer of the share shall have a comparable Non-Financial Rating to the Affected Basket Company.

If the Calculation Agent determines that more than one Extraordinary Event occurs in respect of a Share Company or a Basket Company, which are not connected and have different consequences pursuant to this Share Linked Condition 2.2(ii), the Calculation Agent will determine which such Extraordinary Event and related consequences shall apply, acting in good faith and in a commercially reasonable manner.

Upon the occurrence of an Extraordinary Event, if the Calculation Agent determines that an adjustment in accordance with the above provisions is necessary it shall notify the Issuer thereof as soon as practicable, and the Issuer shall give notice as soon as practicable to the Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be, stating the occurrence of the Extraordinary Event, giving details thereof and the action proposed to be taken in relation thereto, including, in the case of a Share Substitution, the identity of the Substitute Shares and the Substitution Date.

## 3. Correction of Share Price

With the exception of any corrections published after the day which is three Business Days prior to the due date for any payment under the Notes calculated by reference to the price of a Share, if the price of relevant Share published on a given day and used or to be used by the Calculation Agent to make any determination under the Notes is subsequently corrected and the correction is published by the relevant Exchange within the number of days equal to the Share Correction Period of the original publication, the price to be used shall be the price of the relevant Share as so corrected. Corrections published after the day which is three Business Days prior to a due date for payment under the Notes calculated by reference to the price of a Share will be disregarded by the Calculation Agent for the purposes of determining the relevant amount to be paid.

## 4. Additional Disruption Events and/or Optional Additional Disruption Events

- 4.1 If an Additional Disruption Event and/or an Optional Additional Disruption Event occurs, the Issuer may take the action described in (a), (b) or if applicable (iii) or, in the case of Notes linked to a Basket of Shares only, (d) below:
  - (a) require the Calculation Agent to determine acting in good faith and in a commercially reasonable manner the appropriate adjustment, if any, to be made to any one or more of any Relevant Asset and/or the Entitlement (in each case with respect to Physical Delivery Notes) and/or the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms to account for the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, and determine the effective date of that adjustment; or
  - unless Delayed Redemption on the Occurrence of Additional Disruption Event and/or (b) Optional Additional Disruption Event, as the case may be, is specified as being applicable in the applicable Final Terms, redeem the Notes by giving notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions for the English Law Notes or General Condition 11 of the Terms and Conditions for the French Law Notes, as the case may be. If the Notes are so redeemed the Issuer will pay an amount to each Noteholder in respect of each Note held by him which amount shall be the fair market value of a Note taking into account the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner. Payments will be made in such manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be; or
  - if Delayed Redemption on the Occurrence of Additional Disruption Event and/or (c) Optional Additional Disruption Event is specified as being applicable in the applicable Final Terms, the Calculation Agent shall calculate the fair market value of each Note taking into account the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements (the "Calculated Additional Disruption Amount") as soon as practicable following the occurrence of the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, (the "Calculated Additional Disruption Amount Determination Date") and on the Maturity Date shall redeem each Note at an amount calculated by the Calculation Agent equal to (x) the Calculated Additional Disruption Amount plus interest accrued from and including the Calculated Additional Disruption Amount Determination Date to but excluding the Maturity Date at a rate equal to the Issuer's funding cost at such time or (y) if Principal Protected Termination Amount is specified as being applicable in the applicable Final Terms and if greater, the Protected Amount (specified in the applicable Final Terms); or

(d) in the case of Notes linked to a Basket of Shares, the Calculation Agent may adjust the Basket of Shares to include a Share selected by it in accordance with the criteria for Share selection set out below (each a "Substitute Share") for each Share (each an "Affected Share") which is affected by the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, and the Substitute Share will be deemed to be a "Share" and the relevant issuer of such shares a "Basket Company" for the purposes of the Notes, and the Calculation Agent will make such adjustment, if any, to any one or more of any Relevant Asset and/or the Entitlement (where the Notes are Physical Delivery Notes) and/or the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms as the Calculation Agent acting in good faith and in a commercially reasonable manner determines appropriate, provided that in the event that any amount payable under the Notes was to be determined by reference to the Initial Price of the Affected Share, the Initial Price of each Substitute Share will be determined by the Calculation Agent in accordance with the following formula:

Initial Price =  $A \times (B/C)$ 

where:

"A" is the official closing price of the relevant Substitute Share on the relevant Exchange on the Substitution Date;

"B" is the Initial Price of the relevant Affected Share; and

"C" is the official closing price of the relevant Affected Share on the relevant Exchange on the Substitution Date.

Such substitution and the relevant adjustment to the Basket of Shares will be deemed to be effective as of the date selected by the Calculation Agent (the "Substitution Date") acting in good faith and in a commercially reasonable manner and specified in the notice referred to below which may, but need not, be the relevant date of the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be.

The Weighting of each Substitute Share in the Basket of Shares will be equal to the Weighting of the relevant Affected Share.

In order to be selected as a Substitute Share, the relevant share must be a share which, in the determination of the Calculation Agent, acting in good faith and in a commercially reasonable manner:

- (i) is not already included in the Basket of Shares;
- (ii) the relevant issuer of such share belongs to the same economic sector as the Basket Company in respect of the Affected Share; and
- (iii) the relevant issuer of such share has a comparable market capitalisation, international standing and exposure as the Basket Company in respect of the Affected Share.
- 4.2 Upon the occurrence of an Additional Disruption Event and/or an Optional Additional Disruption Event, if the Calculation Agent determines that an adjustment in accordance with the above provisions is necessary it shall notify the Issuer therefore as soon as practicable and the Issuer shall give notice as soon as practicable to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, stating the occurrence of the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, giving details thereof and the action proposed to be taken in relation thereto.

# 5. Knock-in Event and Knock-out Event

5.1 If "Knock-in Event" is specified as applicable in the applicable Final Terms, then any payment and/or delivery, as applicable, under the relevant Notes which is expressed in the

Conditions to be subject to a Knock-in Event shall be conditional upon the occurrence of such Knock-in Event.

- 5.2 If "Knock-out Event" is specified as applicable in the applicable Final Terms, then any payment and/or delivery, as applicable, under the relevant Notes which is expressed in the Conditions to be subject to a Knock-out Event shall be conditional upon the occurrence of such Knock-out Event.
- If the Knock-in Valuation Time or the Knock-out Valuation Time specified in the applicable Final Terms is the Valuation Time and if on any Knock-in Determination Day or Knock-out Determination Day at any time during the one hour period that begins or ends at the Valuation Time the price of the Share triggers the Knock-in Price or the Knock-out Price, a Trading Disruption, Exchange Disruption or Early Closure occurs or exists, then the Knock-in Event or the Knock-out Event shall be deemed not to have occurred; provided that if, by operation of this provision, no Knock-in Determination Day or Knock-out Determination Day would occur in the Knock-in Determination Period or Knock-out Determination Period, the Knock-in Period Ending Date or Knock-out Period Ending Date shall be treated as a Valuation Date and the Calculation Agent shall determine the price of the Share as at the Knock-in Valuation Time or Knock-out Valuation Time in accordance with the provisions contained in the definition of "Valuation Date".
- If the Knock-in Valuation Time or the Knock-out Valuation Time specified in the applicable Final Terms is any time or period of time during the regular trading hours on the relevant Exchange and if on any Knock-in Determination Day or Knock-out Determination Day and at any time during the one hour period that begins or ends at the time on which the price of the Share triggers the Knock-in Price or the Knock-out Price, a Trading Disruption, Exchange Disruption or Early Closure occurs or exists, then the Knock-in Event or the Knock-out Event shall be deemed not to have occurred, provided that if, by operation of this provision no Knock-in Determination Day or Knock-out Determination Day would occur in the Knock-in Determination Period or Knock-out Determination period, the Knock-in Period Ending Date or Knock-out Period Ending Date shall be treated as a Valuation Date and the Calculation Agent shall determine the price of the Share as at the Knock-in Valuation Time or Knock-out Valuation time in accordance with the provisions contained in the definition of "Valuation Date".

#### **Definitions**

"Knock-in Determination Day" means the date(s) specified as such in the applicable Final Terms, or each Scheduled Trading Day during the Knock-in Determination Period.

"Knock-in Determination Period" means the period which commences on, and includes, the Knock-in Period Beginning Date and ends on, and includes, the Knock-in Period Ending Date.

## "Knock-in Event" means:

- (a) if SPS Knock-in Valuation is specified as applicable in the applicable Final Terms, the Knock-in Value is; or
- (b) if SPS Knock-in Valuation is specified as not applicable in the applicable Final Terms,
  - (i) in respect of a single Share that the price of the Share determined by the Calculation Agent as of the Knock-in Valuation Time on any Knock-in Determination Day is; and
  - (ii) in respect of a Basket of Shares, that the amount determined by the Calculation Agent equal to the sum of the values for each Share of each Basket Company as the product of (x) the price of such Share as determined by the Calculation Agent as of the Knock-in Valuation Time on the relevant Exchange on any Knock-in Determination Day and (y) the Weighting is,

in each case (a)(i) "greater than", (ii) "greater than or equal to", (iii) "less than" or (iv) "less than or equal to" the Knock-in Price or (b) "within" the Knock-in Range Price, in each case as specified in the applicable Final Terms (x) on the Knock-in

Determination Day or (y) in respect of a Knock-in Determination Period, as specified in the applicable Final Terms.

"Knock-in Period Beginning Date" means the date specified as such in the applicable Final Terms or, if the Knock-in Period Beginning Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day;

"Knock-in Period Ending Date" means the date specified as such in the applicable Final Terms or, if the Knock-in Period Ending Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day;

"Knock-in Price" means the price, amount, percentage or number specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in Share Linked Condition 1 and Share Linked Condition 2 above and as set forth in this Condition 5.

"Knock-in Range Price" means the range of prices specified as such or otherwise determined in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in Share Linked Condition 1 and Share Linked Condition 2.

"Knock-in Valuation Time" means the time or period of time on any Knock-in Determination Day specified as such in the applicable Final Terms or in the event that the applicable Final Terms do not specify a Knock-in Valuation Time, the Knock-in Valuation Time shall be the Valuation Time:

"Knock-in Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"Knock-out Determination Day" means the date(s) specified as such in the applicable Final Terms, or each Scheduled Trading Day during the Knock-out Determination Period.

"Knock-out Determination Period" means the period which commences on, and includes, the Knock-out Period Beginning Date and ends on, and includes, the Knock-out Period Ending Date.

#### "Knock-out Event" means:

- (a) if SPS Knock-out Valuation is specified as applicable in the applicable Final Terms, the Knock-out Value is; or
- (b) if SPS Knock-out Valuation is specified as not applicable in the applicable Final Terms,
  - (i) in respect of a single Share, that the price of the Share determined by the Calculation Agent as of the Knock-out Valuation Time on any Knock-out Determination Day is; and
  - (ii) in respect of a basket of Shares, the amount determined by the Calculation Agent equal to the sum of the values for each Share as the product of (x) the price of such Share as determined by the Calculation Agent as of the Knockin Valuation Time on the relevant Exchange on any Knock-in Determination Day and (y) the relevant Weighting is,

in each case (A) "greater than", (B) "greater than or equal to", (C) "less than" or (D) "less than or equal to" the Knock-out Level as specified in the applicable Final Terms (x) on a Knock-out Determination Day or (y) in respect of a Knock-out Determination Period, as specified in the applicable Final Terms;

"Knock-out Period Beginning Date" means the date specified as such in the applicable Final Terms or, if the Knock-out Period Beginning Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day.

"Knock-out Period Ending Date" means the date specified as such in the applicable Final Terms or, if the Knock-out Period Ending Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day.

"Knock-out Price" means the price, amount, percentage or number specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in Share Linked Condition 1 and Share Linked Condition 2 above and this Condition 5.

"Knock-out Valuation Time" means the time or period of time on any Knock-out Determination Day specified as such in the applicable Final Terms or in the event that the applicable Final Terms do not specify a Knock-out Valuation Time, the Knock-out Valuation Time shall be the Valuation Time.

"Knock-out Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

## 6. Automatic Early Redemption Event

If "Automatic Early Redemption Event" is specified as applicable in the applicable Final Terms, then unless previously redeemed or purchased and cancelled, if (i) on any Automatic Early Redemption Valuation Date or (ii) in respect of an Automatic Early Redemption Valuation Period, as specified in the applicable Final Terms, an Automatic Early Redemption Event occurs, then the Notes will be automatically redeemed in whole, but not in part, on the Automatic Early Redemption Date at an amount equal to the relevant Automatic Early Redemption Amount.

Notwithstanding the preceding paragraph, an Automatic Early Redemption Event 1 may only occur on an AER 1 Redemption Valuation Date or in respect of an AER 1 Redemption Valuation Period and an Automatic Early Redemption Event 2 may only occur on an AER 2 Redemption Valuation Date or in respect of an AER 2 Redemption Valuation Period.

"Automatic Early Redemption Amount" means, in respect of each nominal amount of Notes equal to the Calculation Amount, an amount equal to the Automatic Early Redemption Payout set out in the applicable Final Terms or if not set out, an amount equal to the product of (i) the Calculation Amount and (ii) the sum of the relevant Automatic Early Redemption Percentage and the relevant AER Rate relating to that Automatic Early Redemption Date. If the product of the Automatic Early Redemption Payout is zero, no amount shall be payable on redemption of the Note pursuant to this Condition.

# **Definitions**

"AER Event 1 Underlying(s)" mean the Share or each Share comprising the Basket in each case specified as such in the applicable Final Terms.

"AER Event 2 Underlying(s)" mean the Share or each Share comprising the Basket in each case specified as such in the applicable Final Terms.

"AER Rate" means the rate specified as such or determined in the manner set out in the applicable Final Terms.

"Automatic Early Redemption Date" means each date specified as such in the applicable Final Terms, or if such date is not a Business Day, the next following Business Day and no Noteholder shall be entitled to any interest or further payment in respect of any such delay.

# "Automatic Early Redemption Event" means:

- (a) if SPS AER Valuation is specified as applicable in the applicable Final Terms:
  - (i) the SPS AER Value 1 in respect of the AER Event 1 Underlying(s) is (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Price 1 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 1"); and/or (as specified in the applicable Final Terms)

- (ii) if Automatic Early Redemption Event 2 is specified as applicable in the applicable Final Terms, the SPS AER Value 2 in respect of the AER Event 2 Underlying(s) is (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Price 2 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 2").
- (b) if SPS AER Valuation is specified as not applicable in the applicable Final Terms:
  - (A) if AER Event 1 Basket is specified as not applicable in the applicable (i) Final Terms, the price of the relevant AER Event 1 Underlying determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant Exchange on the relevant AER 1 Redemption Valuation Date is or (B) if AER Event 1 Basket is specified as applicable in the applicable Final Terms, the amount determined by the Calculation Agent equal to the sum of the values of each AER Event 1 Underlying comprising the Basket as the product of (x) the price of such AER Event 1 Underlying as determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant Exchange on the relevant AER 1 Redemption Valuation Date and (y) the relevant Weighting is, (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Price 1 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 1"); and/or (as specified in the applicable Final Terms)
  - (ii) if Automatic Early Redemption Event 2 is specified as applicable in the applicable Final Terms (A) if AER Event 2 Basket is specified as not applicable in the applicable Final Terms, the price of the relevant AER Event 2 Underlying determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant Exchange on the relevant AER 2 Redemption Valuation Date is or (B) if AER Event 2 Basket is specified as applicable in the applicable Final Terms, the amount determined by the Calculation Agent equal to the sum of the values of each AER Event 2 Underlying comprising the Basket as the product of (x) the price of such AER Event 2 Underlying as determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant Exchange on the relevant AER 2 Redemption Valuation Date and (y) the relevant Weighting is, (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Price 2 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 2").
- "Automatic Early Redemption Percentage" means the percentage specified as such in the applicable Final Terms.
- "Automatic Early Redemption Price" means the price, amount, percentage or number specified as such in the applicable Final Terms, subject to adjustment as provided in Share Linked Condition 2 above.
- "Automatic Early Redemption Price 1" means the price, amount, percentage or number specified as such in the applicable Final Terms, subject to adjustment as provided in Share Linked Condition 2 above.
- "Automatic Early Redemption Price 2" means the price, amount, percentage or number specified as such in the applicable Final Terms, subject to adjustment as provided in Share Linked Condition 2 above.
- "Automatic Early Redemption Valuation Date" means each date specified as such in the applicable Final Terms (including the AER 1 Redemption Valuation Date and AER 2 Redemption Valuation Date (if any)) or, if such date is not a Scheduled Trading Day, the next following Scheduled Trading Day unless, in the opinion of the Calculation Agent, such day is a Disrupted Day. If any such day is a Disrupted Day, then the corresponding provisions in the definition of "Valuation Date" shall apply *mutatis mutandis* as if references in such provisions

to "Valuation Date" were to "Automatic Early Redemption Valuation Date". For the purposes of Index Linked Condition 2 above, any references to "Valuation Date" shall be deemed to refer to "Automatic Early Redemption Valuation Date".

"Automatic Early Redemption Valuation Period" means the period (including the AER 1 Redemption Valuation Period and AER 2 Redemption Valuation Period (if any)) specified as such in the applicable Final Terms.

"Automatic Early Redemption Valuation Time" has the meaning given it in the applicable Final Terms.

"SPS AER Value 1" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

"SPS AER Value 2" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

## 7. Definitions

"Additional Disruption Event" means each of Change in Law and Hedging Disruption.

"Affiliate" means in relation to any entity (the "First Entity"), any entity controlled, directly or indirectly, by the First Entity, any entity that controls, directly or indirectly, the First Entity or any entity directly or indirectly under common control with the First Entity. For these purposes "control" means ownership of a majority of the voting power of an entity.

"Averaging Date" means each date specified as an Averaging Date in the applicable Final Terms or, if any such date is not a Scheduled Trading Day, the immediately following Scheduled Trading Day unless, in the opinion of the Calculation Agent any such day is a Disrupted Day. If any such day is a Disrupted Day, then:

- (a) If "Omission" is specified as applying in the applicable Final Terms, then such date will be deemed not to be an Averaging Date for the purposes of determining the relevant price, level, value or amount provided that, if through the operation of this provision no Averaging Date would occur, then the provisions of the definition of "Valuation Date" will apply for purposes of determining the relevant level, price or amount on the final Averaging Date as if such Averaging Date were a Valuation Date that was a Disrupted Day; or
- (b) if "Postponement" is specified as applying in the applicable Final Terms, then the provisions of the definition of "Valuation Date" will apply for the purposes of determining the relevant level, value, price or amount on that Averaging Date as if such Averaging Date were a Valuation Date that was a Disrupted Day irrespective of whether, pursuant to such determination, that deferred Averaging Date would fall on a day that already is or is deemed to be an Averaging Date; or
- (c) if "Modified Postponement" is specified as applying in the applicable Final Terms then:
  - (i) where the Notes are Share Linked Notes relating to a single share, the Averaging Date shall be the first succeeding Valid Date (as defined below). If the first succeeding Valid Date has not occurred for a number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the original date that, but for the occurrence of another Averaging Date or Disrupted Day, would have been the final Averaging Date, then (A) that last such consecutive Scheduled Trading Day shall be deemed to be the Averaging Date (irrespective of whether such Scheduled Trading Day is already an Averaging Date), and (B) the Calculation Agent shall determine the relevant amount, value, level or price for that Averaging Date in accordance with sub-paragraph (a)(ii) of the definition of "Valuation Date" below;
  - (ii) where the Notes are Share Linked Notes relating to a Basket of Shares, the Averaging Date for each Share not affected by the occurrence of a Disrupted

Day shall be the originally designated Averaging Date (the "Scheduled Averaging Date") and the Averaging Date for each Share affected by the occurrence of a Disrupted Day shall be the first succeeding Valid Date in relation to such Share. If the first succeeding Valid Date in relation to such Share has not occurred for a number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the original date that, but for the occurrence of another Averaging Date or Disrupted Day, would have been the final Averaging Date, then (A) that such Scheduled Trading Day shall be deemed the Averaging Date (irrespective of whether that last such consecutive Scheduled Trading Day is already an Averaging Date) in respect of such Share, and (B) the Calculation Agent shall determine the relevant value level, price or amount for that Averaging Date in accordance with sub-paragraph (b)(ii) of the definition of "Valuation Date" below; and

(iii) for the purposes of these Terms and Conditions, "Valid Date" means a Scheduled Trading Day that is not a Disrupted Day and on which another Averaging Date does not occur.

"Basket Company" means each company specified as such in the applicable Final Terms and "Basket Companies" means all such companies.

"Basket of Shares" means (i) a basket composed of Shares of each Basket Company specified in the applicable Final Terms in the weightings or numbers of Shares of each Basket Company specified in the applicable Final Terms or (ii) a Relative Performance Basket;

"Change in Law" means that, on or after the Trade Date (as specified in the applicable Final Terms) (A) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law, solvency or capital requirements), or (B) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority or financial authority) or the combined effect thereof if occurring more than once, the Issuer determines acting in good faith and in a commercially reasonable manner that:

- (a) it has become illegal for it or any of its Affiliates to hold, acquire or dispose of any relevant hedge position relating to a Share; or
- (b) it or any of its Affiliates would incur a materially increased cost (including, without limitation, in respect of any tax, solvency, regulatory or capital requirements) in the Notes in issue or in holding, acquiring or disposing of any relevant hedge position relating to a Share.

"Clearance System" means the principal domestic clearance system customarily used for settling trades in the relevant Share.

"Clearance System Days" means, in respect of a Clearance System, any day on which such Clearance System is (or, but for the occurrence of an event which results in the Clearance System being unable to clear the transfer of a relevant security would have been) open for the acceptance and execution of settlement instructions.

"Closing Price" means, in respect of a Share and a Scheduled Trading Day, the official closing price of such Share on such day as determined by the Calculation Agent, subject as provided in Share Linked Condition 2 (Potential Adjustment Events and Extraordinary Events) (as amended where "GDR/ADR" is specified as applicable).

"Disrupted Day" means any Scheduled Trading Day on which a relevant Exchange or any Related Exchange fails to open for trading during its regular trading session or on which a Market Disruption Event has occurred.

"Early Closure" means the closure on any Exchange Business Day of the relevant Exchange(s) or any Related Exchange(s) prior to its Scheduled Closing Time unless such earlier closing time is announced by such Exchange(s) or Related Exchange(s) at least one

hour prior to the earlier of (i) the actual closing time for the regular trading session on such Exchange(s) or Related Exchange(s) on such Exchange Business Day and (ii) the submission deadline for orders to be entered into the Exchange or Related Exchange system for execution at the Valuation Time on such Exchange Business Day.

"Exchange" means, in respect of a Share, each exchange or quotation system specified as such for such Share in the applicable Final Terms, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in the Share has temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to such Share on such temporary substitute exchange or quotation system as on the original Exchange).

"Exchange Business Day" means either (i) in the case of a single Share, Exchange Business Day (Single Share Basis) or (ii) in the case of a Basket of Shares, (a) Exchange Business Day (All Shares Basis) or (b) Exchange Business Day (Per Share Basis), in each case as specified in the applicable Final Terms, provided that, if no such specification is made in the applicable Final Terms, Exchange Business Day (All Shares Basis) shall apply.

"Exchange Business Day (All Shares Basis)" means, in respect of a Basket of Shares, any Scheduled Trading Day on which each Exchange and each Related Exchange are open for trading in respect of all Shares comprised in the Basket of Shares during their respective regular trading sessions, notwithstanding any such Exchange or Related Exchange closing prior to its Scheduled Closing Time.

"Exchange Business Day (Per Share Basis)" means, in respect of a Share, any Scheduled Trading Day on which the relevant Exchange and Related Exchange in respect of such Share is open for trading during its respective regular trading session, notwithstanding any such Exchange or Related Exchange closing prior to its Scheduled Closing Time.

"Exchange Business Day (Single Share Basis)" means any Scheduled Trading Day on which the relevant Exchange and the relevant Related Exchange, if any, are open for trading during their respective regular trading session(s), notwithstanding any such relevant Exchange or relevant Related Exchange closing prior to their Scheduled Closing Time.

"Exchange Disruption" means, any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general (i) to effect transactions in, or obtain market values for, the Shares on the relevant Exchange or (ii) to effect transactions in, or obtain market values for, futures or options contracts relating to the relevant Share on any relevant Related Exchange.

"Extraordinary Event Effective Date" means, in respect of an Extraordinary Event, the date on which such Extraordinary Event occurs, as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner.

"Failure to Deliver" means failure of the Issuer and/or any of its respective Affiliates to deliver, when due, the Relevant Assets comprising the Entitlement, where such failure to deliver is due to illiquidity in the market for such Shares.

"Hedging Disruption" means that the Issuer and/or any of its Affiliates is unable, after using commercially reasonable efforts, to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) or any futures or options contract(s) it deems necessary to hedge the equity price risk or any other relevant price risk including but not limited to the currency risk of the Issuer issuing and performing its obligations with respect to the Notes, or (B) freely realise, recover, remit, receive, repatriate or transfer the proceeds of any such transaction(s) or asset(s) or any futures or option contract(s) or any relevant hedge positions relating to a Share.

"Hedging Shares" means the number of Shares that the Issuer and/or any of its Affiliates deems necessary to hedge the equity or other price risk of entering into and performing its obligations with respect to the Notes.

"Increased Cost of Hedging" means that the Issuer and/or any of its respective Affiliates would incur a materially increased (as compared with circumstances existing on the Trade

Date) amount of tax, duty, expense or fee (other than brokerage commissions) to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the market risk (including, without limitation, equity price risk, foreign exchange risk and interest rate risk) of the Issuer issuing and performing its obligations with respect to the Notes, or (B) realise, recover or remit the proceeds of any such transaction(s) or asset(s), provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer and/or any of its respective Affiliates shall not be deemed an Increased Cost of Hedging.

"Increased Cost of Stock Borrow" means that the Issuer and/or any of its Affiliates would incur a rate to borrow any Share that is greater than the Initial Stock Loan Rate.

"Initial Stock Loan Rate" means, in respect of a Share, the initial stock loan rate specified in relation to such Share in the applicable Final Terms.

"Insolvency Filing" means that a Share Company or Basket Company institutes or has instituted against it by a regulator, supervisor or any similar official with primary insolvency, rehabilitative or regulatory jurisdiction over it in the jurisdiction of its incorporation or organisation or the jurisdiction of its head or home office, or it consents to a proceeding seeking a judgment of insolvency or bankruptcy or any other relief under any bankruptcy or insolvency law or other similar law affecting creditors' rights, or a petition is presented for its winding-up or liquidation by it or such regulator, supervisor or similar official or it consents to such a petition, provided that proceedings instituted or petitions presented by creditors and not consented to by the Share Company or Basket Company shall not be deemed an Insolvency Filing.

"Intraday Price" means, in respect of a Share and any time on a Scheduled Trading Day, the published or quoted price of such Share at such time on such day as determined by the Calculation Agent, subject as provided in Share Linked Condition 2 (Potential Adjustment Events and Extraordinary Events) (as amended where "GDR/ADR" is specified as applicable).

"Italian Securities Reference Price" means the *Prezzo di Riferimento*, which means, in relation to a Share and a Scheduled Trading Day, the price for such Share published by the Italian Stock Exchange at the close of trading for such day and having the meaning ascribed thereto in the Rules of the Market organised and managed by the Italian Stock Exchange, as such Rules may be amended by the Borsa Italiana S.p.a from time to time.

"Loss of Stock Borrow" means that the Issuer and/or any affiliate is unable, after using commercially reasonable efforts, to borrow (or maintain a borrowing of) any Share in an amount equal to the Hedging Shares at a rate equal to or less than the Maximum Stock Loan Rate.

"Maximum Stock Loan Rate" means, in respect of a Share, the Maximum Stock Loan Rate specified in the applicable Final Terms.

"Observation Date" means each date specified as an Observation Date in the applicable Final Terms, or if any such date is not a Scheduled Trading Day, the immediately following Scheduled Trading Day unless, in the opinion of the Calculation Agent, any such day is a Disrupted Day. If any such day is a Disrupted Day, then the provisions relating to "Omission", "Postponement" or "Modified Postponement", as the case may be, contained in the definition of "Averaging Date" shall apply *mutatis mutandis* as if references in such provisions to "Averaging Date" were to "Observation Date".

"**Observation Period**" means the period specified as the Observation Period in the applicable Final Terms.

"Optional Additional Disruption Event" means any of Increased Cost of Hedging, Increased Cost of Stock Borrow, Insolvency Filing, Stop-Loss Event and/or Loss of Stock Borrow, in each case if specified in the applicable Final Terms.

"Protected Amount" means the amount specified as such in the applicable Final Terms.

"Related Exchange" means, in relation to a Share, each exchange or quotation system on which option contracts or futures contracts relating to such Share are traded, or each exchange or quotation system specified as such for such Share in the applicable Final Terms, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in futures or options contracts relating to such Share has temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the futures or options contracts relating to such Share on such temporary substitute exchange or quotation system as on the original Related Exchange), provided that where "All Exchanges" is specified as the Related Exchange in the applicable Final Terms, "Related Exchange" shall mean each exchange or quotation system where trading has a material effect (as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner) on the overall market for futures or options contracts relating to such Share.

"Relative Performance Basket" means a basket composed of Shares of each Basket Company specified in the applicable Final Terms where no weighting shall be applicable and where the Final Redemption Amount shall be determined by reference to the Share which is either (i) the best performing, (ii) the worst performing, or (iii) any other performance measure that is applied to the Shares, in each case as specified in the applicable Final Terms;

"Scheduled Closing Time" means, in respect of an Exchange or Related Exchange and a Scheduled Trading Day, the scheduled weekday closing time of such Exchange or Related Exchange on such Scheduled Trading Day, without regard to after hours or any other trading outside of the regular trading session hours subject as provided in "Valuation Time" below.

"Scheduled Strike Date" means any original date that, but for the occurrence of an event causing a Disrupted Day, would have been the Strike Date.

"Scheduled Trading Day" means either (i) in the case of a single Share, Scheduled Trading Day (Single Share Basis) or (ii) in the case of a Basket of Shares, (a) Scheduled Trading Day (All Shares Basis) or (b) Scheduled Trading Day (Per Share Basis), in each case as specified in the applicable Final Terms, provided that, if no such specification is made in the applicable Final Terms, Scheduled Trading Day (All Shares Basis) shall apply.

"Scheduled Trading Day (All Shares Basis)" means, in respect of a Basket of Shares, any day on which each Exchange and each Related Exchange are scheduled to be open for trading in respect of all Shares comprised in the Basket of Shares for their respective regular trading sessions.

"Scheduled Trading Day (Per Share Basis)" means, in respect of a Basket of Shares, any day on which the relevant Exchange and Related Exchange in respect of such Share are scheduled to be open for trading for their respective regular trading sessions.

"Scheduled Trading Day (Single Share Basis)" means any day on which the relevant Exchange and the relevant Related Exchange are scheduled to be open for trading during their respective regular trading session(s).

"Scheduled Valuation Date" means, in respect of a Share, any original date that, but for the occurrence of an event causing a Disrupted Day, would have been a Valuation Date.

"Screen Page" means the page specified in the applicable Final Terms, or any successor page or service thereto.

"Settlement Cycle" means, in respect of a Share, the period of Clearance System Days following a trade in the Share on the Exchange in which settlement will customarily occur according to the rules of such Exchange.

"Settlement Price" means, unless otherwise specified in the applicable Final Terms and subject as referred to in Strike Date", "Averaging Date", "Observation Date" or "Valuation Date", as the case may be:

(a) in the case of Share Linked Notes relating to a single Share, an amount equal to the official closing price (or the price at the Valuation Time on the relevant Settlement Price Date or an Averaging Date, as the case may be, if so specified in the applicable

Final Terms) quoted on the relevant Exchange for such Share on (A) if Averaging is not specified in the applicable Final Terms, the relevant Settlement Price Date or (B) if Averaging is specified in the applicable Final Terms, an Averaging Date or if, in the opinion of the Calculation Agent, any such official closing price (or the price at the Valuation Time on the relevant Settlement Price Date or such Averaging Date, as the case may be, if so specified in the applicable Final Terms) cannot be so determined and the relevant Settlement Price Date or Averaging Date, as the case may be, is not a Disrupted Day, an amount determined by the Calculation Agent to be equal to the arithmetic mean of the closing fair market buying price (or the fair market buying price at the Valuation Time on the relevant Settlement Price Date or such Averaging Date, as the case may be, if so specified in the applicable Final Terms) and the closing fair market selling price (or the fair market selling price at the Valuation Time on the relevant Settlement Price Date or such Averaging Date, as the case may be, if so specified in the applicable Final Terms) for the Share based, in the determination of the Calculation Agent, acting in good faith and in a commercially reasonable manner, either on the arithmetic mean of the foregoing prices or middle market quotations provided to it by two or more financial institutions (as selected by the Calculation Agent) engaged in the trading of the Share or on such other factors as the Calculation Agent shall decide, such amount to be converted, if so specified in the applicable Final Terms, into the Settlement Currency at the Exchange Rate and such converted amount to be the Settlement Price, all as determined by or on behalf of the Calculation Agent acting in good faith and in a commercially reasonable manner; and

(b) in the case of Share Linked Notes relating to a Basket of Shares and in respect of each Share comprising the Basket of Shares, an amount equal to the official closing price (or the price at the Valuation Time on the relevant Settlement Price Date or an Averaging Date, as the case may be, if so specified in the applicable Final Terms) quoted on the relevant Exchange for such Share) on (A) if Averaging is not specified in the applicable Final Terms, the relevant Settlement Price Date or (B) if Averaging is specified in the applicable Final Terms, an Averaging Date, or if in the opinion of the Calculation Agent, any such official closing price (or the price at the Valuation Time on the relevant Settlement Price Date or such Averaging Date, as the case may be, if so specified in the applicable Final Terms) cannot be so determined and the relevant Settlement Price Date or Averaging Date, as the case may be, is not a Disrupted Day, an amount determined by the Calculation Agent to be equal to the arithmetic mean of the closing fair market buying price (or the fair market buying price at the Valuation Time on the relevant Settlement Price Date or such Averaging Date, as the case may be, if so specified in the applicable Final Terms) and the closing fair market selling price (or the fair market selling price at the Valuation Time on the relevant Settlement Price Date or such Averaging Date, as the case may be, if so specified in the applicable Final Terms) for such Share whose official closing price (or the price at the Valuation Time on the relevant Settlement Price Date or such Averaging Date, as the case may be, if so specified in the applicable Final Terms) cannot be determined based, in the determination of the Calculation Agent, acting in good faith and in a commercially reasonable manner, either on the arithmetic mean of the foregoing prices or middle market quotations provided to it by two or more financial institutions (as selected by the Calculation Agent) engaged in the trading of the relevant Share or on such other factors as the Calculation Agent shall decide, multiplied by the relevant Weighting, such value to be converted, if so specified in the applicable Final Terms, into the Settlement Currency at the Exchange Rate, all as determined by or on behalf of the Calculation Agent.

"Settlement Price Date" means the Strike Date, an Observation Date or the Valuation Date, as the case may be.

"Shares" and "Share" mean in the case of an issue of Notes relating to a Basket of Shares, each share and, in the case of an issue of Notes relating to a single Share, the share, specified in the applicable Final Terms and related expressions shall be construed accordingly.

"Share Company" means, in the case of an issue of Notes relating to a single Share, the company that has issued such Share.

"Share Correction Period" means (i) the period specified in the applicable Final Terms, or (ii) if none is so specified, one Settlement Cycle.

"Specified Maximum Days of Disruption" means eight (8) Scheduled Trading Days or such other number of Scheduled Trading Days specified in the applicable Final Terms.

"Stop-Loss Event" means, in respect of a Share, the price of any Share as quoted on the relevant Exchange for such Share at any time or the Scheduled Closing Time, as specified in the applicable Final Terms, on any Scheduled Trading Day that is not a Disrupted Day in respect of such Share on or after the Trade Date or, if later the Strike Date, is less than 5 per cent., or such percentage specified in the applicable Final Terms, of its Strike Price or, if no Strike Price is stipulated in the applicable Final Terms, the price given as the benchmark price for such Share in the applicable Final Terms, all as determined by the Calculation Agent.

"Strike Date" means the Strike Date specified in the applicable Final Terms or, if such day is not a Scheduled Trading Day, the immediately succeeding Scheduled Trading Day unless, in the opinion of the Calculation Agent, such day is a Disrupted Day. If such day is a Disrupted Day, then:

- (a) in the case of Share Linked Notes relating to a single Share, the Strike Date shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day, unless each of the number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the Scheduled Strike Date is a Disrupted Day. In that case, (i) the last such consecutive Scheduled Trading Day shall be deemed to be the Strike Date, notwithstanding the fact that such day is a Disrupted Day, and (ii) the Calculation Agent shall determine the relevant price in accordance with its good faith estimate of the relevant price as of the Valuation Time on that the last such consecutive Scheduled Trading Day; or
- (b) in the case of Share Linked Notes relating to a Basket of Shares, the Strike Date for each Share not affected by the occurrence of a Disrupted Day shall be the Scheduled Strike Date, and the Strike Date for each Share affected (each an "Affected Item") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Item unless each of the number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the Scheduled Strike Date is a Disrupted Day relating to the Affected Item. In that case, (i) the last such consecutive Scheduled Trading Day shall be deemed to be the Strike Date for the Affected Item, notwithstanding the fact that such day is a Disrupted Day, and (ii) the Calculation Agent shall determine the relevant price using, in relation to the Affected Item, a price determined using its good faith estimate of the value for the Affected Item as of the Valuation Time on the last such consecutive Scheduled Trading Day and otherwise in accordance with the above provisions.

"Strike Day" means each date specified as such in the applicable Final Terms and, if Averaging Date Consequences are specified as applicable in the applicable Final Terms, the provisions contained in the definition of "Averaging Date" shall apply *mutatis mutandis* as if references in such provisions to "Averaging Date" were to "Strike Day".

"Strike Period" means the period specified as such in the applicable Final Terms.

"Trading Disruption" means, any suspension of or limitation imposed on trading by the relevant Exchange or Related Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the relevant Exchange or Related Exchange or otherwise (a) relating to the Share or (b) in futures or options contracts relating to such Share on any relevant Related Exchange.

"Valuation Date" means the Interest Valuation Date and/or Redemption Valuation Date, as the case may be, specified in the applicable Final Terms or, if such day is not a Scheduled

Trading Day, the immediately succeeding Scheduled Trading Day unless, in the opinion of the Calculation Agent, such day is a Disrupted Day. If such day is a Disrupted Day, then:

- (a) in the case of Share Linked Notes relating to a single Share, the Valuation Date shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day, unless each of the number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the Scheduled Valuation Date is a Disrupted Day. In that case, (i) the last such consecutive Scheduled Trading Day shall be deemed to be the Valuation Date, notwithstanding the fact that such day is a Disrupted Day, and (ii) the Calculation Agent shall determine the relevant price or value in accordance with its good faith estimate of the relevant value or price as of the Valuation Time on that last such consecutive Scheduled Trading Day; or
- (b) in the case of Share Linked Notes relating to a Basket of Shares, the Valuation Date for each Share not affected by the occurrence of a Disrupted Day shall be the Scheduled Valuation Date, and the Valuation Date for each Share affected (each an "Affected Item") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Item unless each of the number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the Scheduled Valuation Date is a Disrupted Day relating to the Affected Item. In that case, (i) the last such consecutive Scheduled Trading Day shall be deemed to be the Valuation Date for the Affected Item, notwithstanding the fact that such day is a Disrupted Day, and (ii) the Calculation Agent shall determine the relevant price or value using, in relation to the Affected Item, a price determined using its good faith estimate of the value for the Affected Item as of the Valuation Time on the last such consecutive Scheduled Trading Day and otherwise in accordance with the above provisions; and

"Valuation Time" means Interest Valuation Time or the Valuation Time, as the case may be, specified in the applicable Final Terms or, if no Valuation Time is specified, the Scheduled Closing Time on the relevant Exchange on the relevant Valuation Date or Averaging Date, as the case may be, in relation to each Share to be valued provided that if the relevant Exchange closes prior to its Scheduled Closing Time and the specified Valuation Time is after the actual closing time for its regular trading session, then the Interest Valuation time or the Valuation Time, as the case may be, shall be such actual closing time.

# 8. GDR/ADR

Share Linked Conditions 9 to 13 (inclusive) apply where "GDR/ADR" is specified as applicable in the applicable Final Terms.

# 9. Definitions relating to GDR/ADR

"ADR" means an American Depositary Receipt;

"Conversion Event" means any event which in the determination of the Calculation Agent, acting in good faith and in a commercially reasonable manner, results (or will result) in the GDRs and/or ADRs being converted into Underlying Shares or any other listed Notes of the issuer of the Underlying Shares;

"GDR" means a Global Depositary Receipt; and

"Underlying Shares" means the shares underlying an ADR or GDR, as the case may be.

# 10. General

Save where specifically provided under the Final Terms, all references in the General Conditions and the Share Linked Conditions to the "Shares" shall be deemed to be to the GDRs or ADRs, as applicable and/or the Underlying Shares, references to the "Share Company" or "Basket Company", as applicable, shall be deemed to be to the issuer of the GDRs or ADRs, as the case may be, and the issuer of the Underlying Shares and references to the "Exchange" shall be deemed to be to the exchange or quotation system on which the GDRs or ADRs, as the case may be, are listed and the exchange or quotation system on which the Underlying Shares are listed, and with such additional or alternative modifications

as the Calculation Agent may, acting in good faith and in a commercially reasonable manner, consider necessary or otherwise desirable provided that any such amendment is not materially prejudicial to the Noteholders.

## 11. Share Event or Additional Disruption Event or Optional Additional Disruption Event

Upon the occurrence of a Share Event, the Issuer may take the action described in paragraphs (A), (B), (C), (D), (E) or (F) set out in Share Linked Condition 2.2(ii). The Issuer shall give notice as soon as practicable to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be,. stating the occurrence of the Share Event, giving details thereof and the action proposed to be taken in relation thereto.

## "Share Event" means each of the following events:

- (a) written instructions have been given by the issuer to the depositary of the Underlying Shares to withdraw or surrender the Underlying Shares;
- (b) the termination of the deposit agreement in respect of the Underlying Shares.

Upon the occurrence of an Additional Disruption Event and/or an Optional Additional Disruption Event, the Issuer may take the action described in paragraphs (a), (b), (c) or (d) set out in Share Linked Condition 4.1. The Issuer shall give notice as soon as practicable to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, stating the occurrence of the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, giving details thereof and the action proposed to be taken in relation thereto.

"Additional Disruption Event" is defined in Share Linked Condition 7.

"Optional Additional Disruption Event" is defined in Share Linked Condition 7.

If an event constitutes both a Share Event and an Additional Disruption Event or an Optional Additional Disruption Event, the Calculation Agent shall, acting in good faith and in a commercially reasonable manner, determine which of these events such event constitutes.

## 12. Potential Adjustment Event

The following additional event shall be deemed added to paragraph (a) of the definition of Potential Adjustment Event in Share Linked Condition 2.1:

and/or a distribution in respect of the Underlying Shares of property other than cash, shares or rights relating to any Underlying Shares to the holder of the Underlying Shares.

## 13. Extraordinary Events

The following additional events shall be deemed added to the first paragraph of Share Linked Condition 22.2 (Extraordinary Events) after the words "as not applicable in the applicable Final Terms)":

"Conversion Event"

#### **ANNEX 4**

#### ADDITIONAL TERMS AND CONDITIONS FOR INFLATION LINKED NOTES

The terms and conditions applicable to Inflation Linked Notes shall comprise the Terms and Conditions of the English Law Notes or the Terms and Conditions of the French Law Notes as specified as applicable in the applicable Final Terms, (the "General Conditions") and the additional Terms and Conditions set out below (the "Inflation Linked Conditions"), in each case subject to completion in the applicable Final Terms. In the event of any inconsistency between the General Conditions and the Inflation Linked Conditions set out below, the Inflation Linked Conditions shall prevail.

## 1. Delay in Publication

If the Calculation Agent determines that a Delayed Index Level Event in respect of an Index has occurred with respect to any Determination Date, then the Relevant Level with respect to any Reference Month which is to be utilised in any calculation or determination to be made by the Calculation Agent and/or the Issuer with respect to such Determination Date (the "Substitute Inflation Index Level") shall be determined by the Calculation Agent (subject to Inflation Linked Condition 3.2 below), as follows:

- (a) if Related Bond is specified as applicable in the relevant Final Terms, the Calculation Agent shall determine the Substitute Inflation Index Level by reference to the corresponding index level determined under the terms and conditions of the Related Bond; or
- (b) if (a) Related Bond is specified as not applicable in the relevant Final Terms, or (b) the Calculation Agent is not able to determine a Substitute Inflation Index Level under (a) above, the Calculation Agent shall determine the Substitute Inflation Index Level by reference to the following formula:
  - (i) Substitute Inflation Index Level = Base Level x (Latest Level/Reference Level); or
  - (ii) otherwise in accordance with any formula specified in the relevant Final Terms,

where:

"Base Level" means the level of the Index (excluding any "flash" estimates) published or announced by the Index Sponsor in respect of the month which is 12 calendar months prior to the month for which the Substitute Inflation Index Level is being determined.

"Latest Level" means the level of the Index (excluding any "flash" estimates) published or announced by the Index Sponsor prior to the month in respect of which the Substitute Inflation Index Level is being determined.

"Reference Level" means the level of the Index (excluding any "flash" estimates) published or announced by the Index Sponsor in respect of the month that is 12 calendar months prior to the month in respect of the Latest Level.

The Issuer shall promptly give notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, of any Substitute Inflation Index Level.

If the Relevant Level is published or announced at any time on or after the relevant Cut-Off Date specified in the applicable Final Terms, such Relevant Level will not be used in any calculations. The Substitute Inflation Index Level so determined pursuant to this Inflation Linked Condition 1 will be the definitive level for that Reference Month.

## 2. Successor Index

If the Calculation Agent determines that the level of an Index is not calculated and announced by the Index Sponsor for two consecutive months and/or the Index Sponsor announces that it will not longer continue to publish or announce the Index and/or the Index Sponsor cancels the Index then the Calculation Agent shall determine a successor index (a "Successor Index") (in lieu of any previously applicable Index) for the purposes of the Notes as follows:

- (a) if Related Bond is specified as applicable in the relevant Final Terms, the Calculation Agent shall determine a "Successor Index" by reference to the corresponding successor index determined under the terms and conditions of the Related Bond;
- (b) if (x) Related Bond is specified as not applicable in the Final Terms or (y) a Related Bond Redemption Event has occurred and Fallback Bond is specified as not applicable in the applicable Final Terms, the Index Sponsor announces that it will no longer publish or announce the Index but that it will be superseded by a replacement Index specified by the Index Sponsor, and the Calculation Agent determines that such replacement Index is calculated using the same or a substantially similar formula or method of calculation as used in the calculation of the Index, such replacement index shall be designated a "Successor Index";
- (c) if no Successor Index has been deemed under (i) or (ii) the Calculation Agent shall ask five leading independent dealers to state what the replacement index for the Index should be; if between four and five responses are received, and of those four or five responses, three or more leading independent dealers state the same index, such index will be deemed the "Successor Index"; if three responses are received, and two or more leading independent dealers state the same index, such index will be deemed the "Successor Index"; if fewer than three responses are received by the Cut-Off Date or if each of the responses state different indices the Calculation Agent will determine an appropriate alternative index for such affected payment date, and such index will be deemed a "Successor Index"; or
- (d) if the Calculation Agent determines that there is no appropriate alternative index, there will be deemed to be no Successor Index and an Index Cancellation will be deemed to have occurred.

For the avoidance of doubt, the Calculation Agent shall determine the date on which the Successor Index shall be deemed to replace the Index for the purposes of the Notes. Notice of the determination of a Successor Index, the effective date of the Successor Index or the occurrence of an Index Cancellation will be given to Noteholders by the Issuer in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.

## 3. Adjustments

## 3.1 Successor Index

If a Successor Index is determined in accordance with Inflation Linked Condition 2, the Calculation Agent may make any adjustment or adjustments (without limitation) to any amount payable under the Notes and/or any other relevant term of the Notes as the Calculation Agent deems necessary acting in good faith and in a commercially reasonable manner. The Issuer shall give notice to the Noteholders of any such adjustment in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.

## 3.2 Substitute Inflation Index Level

If the Calculation Agent determines a Substitute Inflation Index Level in accordance with Inflation Linked Condition 1, the Issuer may make any adjustment or adjustments (without limitation) to (x) the Substitute Inflation Index Level determined in accordance with Index Linked Condition 1 and/or (y) any amount payable under the Notes and/or any other relevant term of the Notes, in each case, as the Calculation Agent deems necessary acting in good

faith and in a commercially reasonable manner. The Issuer shall give notice to the Noteholders of any such adjustment in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.

# 3.3 Index Level Adjustment Correction

- (a) The first publication or announcement of the Relevant Level (disregarding estimates) by the Index Sponsor for any Reference Month shall be final and conclusive and, subject to Inflation Linked Condition 3.5(B) below, later revisions to the level for such Reference Month will not be used in any calculations, save that in respect of the EUR-All Items-Revised Consumer Price Index, the ESP National- Revised Consumer Price Index (CPI) and the ESP-Harmonised-Revised Consumer Price Index HCPI, revisions to the Relevant Level which are published or announced up to and including the day that is two Business Days prior to any relevant Determination Date will be valid and the revised Relevant Level for the relevant Reference Month will be deemed to be the final and conclusive Relevant Level for such Reference Month. The Issuer shall give notice to the Noteholders of any valid revision in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.
- (b) If, within 30 days of publication or at any time prior to a Determination Date in respect of which a Relevant Level will be used in any calculation or determination in respect of such Determination Date, the Calculation Agent determines that the Index Sponsor has corrected the Relevant Level to correct a manifest error, the Calculation Agent may make any adjustment to any amount payable under the Notes and/or any other relevant term of the Notes as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner appropriate as a result of such correction and/or determine the amount (if any) that is payable as a result of that correction. The Issuer shall give notice to the Noteholders of any such adjustment and/or amount in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.
- (c) If a Relevant Level is published or announced at any time after the Cut-Off Date in respect of a Determination Date in respect of which a Substitute Inflation Index Level was determined, the Calculation Agent may either (A) determine that such Relevant Level shall not be used in any calculation or determination under the Notes and that the Substitute Inflation Index Level shall be deemed to be the definitive Relevant Level for the relevant Reference Month, or (B) request the Issuer to make any adjustment to any amount payable under the Notes and/or any other relevant term of the Notes as it deems appropriate as a result of the announcement or publication of the Relevant Level and/or determine the amount (if any) that is payable as a result of such publication or announcement. The Issuer shall give notice to the Noteholders of any determination in respect of (A) or (B), together with any adjustment or amount in respect thereof, in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.

## 3.4 Currency

If the Calculation Agent determines that any event occurs affecting the Specified Currency (whether relating to its convertibility into other currencies or otherwise) which the Calculation Agent determines necessitates an adjustment or adjustments to the any amount payable under the Notes, and/or any other relevant term of the Notes (including the date on which any amount is payable by the Issuer), the Issuer may make such adjustment or adjustments to such amount and/or any other relevant term of the Notes as the Calculation Agent deems necessary acting in good faith and in a commercially reasonable manner. The Calculation Agent shall give notice to the Noteholders of any such adjustment in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.

## 3.5 Rebasing

If the Calculation Agent determines that the Index has been or will be rebased at any time, the Index as so rebased (the "Rebased Index") will be used for purposes of determining the Relevant Level from the date of such rebasing; provided, however, that the Calculation Agent may make (A) if Related Bond is specified as applicable in the relevant Final Terms, any adjustments as are made pursuant to the terms and conditions of the Related Bond, if any, to the levels of the Rebased Index so that the Rebased Index levels reflect the same rate of inflation as before the rebasing, and/or (B) if Related Bond is specified as not applicable in the relevant Final Terms or a Related Bond Redemption Event has occurred, the Calculation Agent may make adjustments to the levels of the Rebased Index so that the Rebased Index levels reflect the same rate of inflation as the Index before it was rebased and in each case the Issuer may make any adjustment(s) to any amount payable under the Notes and/or any other term of the Notes as the Calculation Agent may deem necessary acting in good faith and in a commercially reasonable manner. If the Calculation Agent determines that neither (A) nor (B) above would produce a commercially reasonable result, the Calculation Agent may redeem each Note on a date notified by the Issuer to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, at its fair market value as determined by the Calculation Agent as at the date of redemption taking into account the rebasing, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer of unwinding or amending any related underlying hedging arrangements. Notice of any adjustment, redemption of the Notes or determination pursuant to this paragraph shall be given to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.

#### 3.6 Index Modification

- (a) If on or prior to the Cut-Off Date in respect of any Determination Date, the Calculation Agent determines that an Index Modification has occurred the Calculation Agent may (A) if Related Bond is specified as applicable in the relevant Final Terms, make any adjustments to the Index, any Relevant Level and/or any other relevant term of the Notes (including, without limitation, any amount payable under the Notes), consistent with any adjustments made to the Related Bond as the Calculation Agent deems necessary acting in good faith and in a commercially reasonable manner, or (B) if Related Bond is specified as not applicable in the Final Terms or a Related Bond Redemption Event has occurred make only those adjustments to the relevant Index, any Relevant Level and/or any other term of the Notes (including, without limitation, any amount payable under the Notes), as the Calculation Agent deems necessary acting in good faith and in a commercially reasonable manner for the modified Index to continue as the Index and to account for the economic effect of the Index Modification.
- (b) If the Calculation Agent determines that an Index Modification has occurred at any time after the Cut-Off Date in respect of any Determination Date, the Calculation Agent may determine either (a) to ignore such Index Modification for the purposes of any calculation or determination made by the Calculation Agent with respect to such Determination Date, in which case the relevant Index Modification will be deemed to have occurred with respect to the immediately succeeding Determination Date such that the provisions of sub-paragraph 3.1 above will apply, or, (b) notwithstanding that the Index Modification has occurred following the Cut-Off Date, to make any adjustments as the Calculation Agent deems fit in accordance with sub-paragraph 3.1 above.

# 3.7 Consequences of an Additional Disruption Event or an Optional Additional Disruption Event

If the Calculation Agent determines that an Additional Disruption Event and/or an Optional Additional Disruption Event has occurred, the Issuer may redeem each Note on the date notified by the Issuer to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, at its fair market value (as

determined by the Calculation Agent) as at the date of redemption taking into account the relevant Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer of unwinding or amending any related underlying hedging arrangements. Notice of any redemption of the Notes shall be given to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.

## 3.8 Index Cancellation

If the Calculation Agent determines that an Index Cancellation has occurred, the Issuer may redeem each Note on the date notified by the Issuer to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, at its fair market value (as determined by the Calculation Agent) as at the date of redemption taking into account the Index Cancellation, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer of unwinding or amending any related underlying hedging arrangements. Notice of any redemption of the Notes pursuant to this paragraph shall be given to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.

#### 4. Definitions

"Additional Disruption Event" means each of Change in Law and Hedging Disruption.

"Change in Law" means that, on or after the Trade Date (as specified in the applicable Final Terms) (A) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law, solvency or capital requirements), or (B) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority or financial authority), or the combined effect thereof if occurring more than once, the Issuer determines acting in good faith and in a commercially reasonable manner that:

- (a) has become illegal to hold, acquire or dispose of any relevant hedge positions in respect of the Notes; or
- (b) it or any of its Affiliates would incur a materially increased cost (including, without limitation, in respect of any tax, solvency, regulatory or capital requirements) in the Notes in issue or in holding, acquiring or disposing of any relevant hedge positions of the Notes;

"Cut-Off Date" means, in respect of a Determination Date, three Business Days prior to such Determination Date, unless otherwise stated in the applicable Final Terms.

"Delayed Index Level Event" means, in respect of any Determination Date, that the Index Sponsor fails to publish or announce the level of the Index (the "Relevant Level") in respect of any Reference Month which is to be utilised in any calculation or determination to be made by the Issuer or the Calculation Agent in respect of such Determination Date, at any time on or prior to the Cut-Off Date.

"Fallback Bond" means a bond selected by the Calculation Agent and issued by the government of the country to whose level of inflation the Index relates and which pays a coupon or redemption amount which is calculated by reference to the Index, with a maturity date which falls on (a) the same day as the Maturity Date, (b) the next longest maturity after the Maturity Date if there is no such bond maturing on the Maturity Date, or (c) the next shortest maturity before the Maturity Date if no bond defined in (a) or (b) is selected by the Calculation Agent. If the Index relates to the level of inflation across the European Monetary Union, the Calculation Agent will select an inflation-linked bond that is a debt obligation of one of the governments (but not any government agency) of France, Italy, Germany or Spain and which pays a coupon or redemption amount which is calculated by reference to the level of

inflation in the European Monetary Union. In each case, the Calculation Agent will select the Fallback Bond from those inflation-linked bonds issued on or before the Issue Date and, if there is more than one inflation-linked bond maturing on the same date, the Fallback Bond shall be selected by the Calculation Agent from those bonds. If the Fallback Bond redeems the Calculation Agent will select a new Fallback Bond on the same basis, but selected from all eligible bonds in issue at the time the original Fallback Bond redeems (including any bond for which the redeemed bond is exchanged).

"Hedging Disruption" means that the Issuer and/or any of its Affiliates is unable, after using commercially reasonable efforts, to (a) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) or any futures or options contract(s) it deems necessary to hedge the equity price risk or any other relevant price risk, including but not limited to the currency risk of the Issuer issuing and performing its obligations with respect to the Notes, or (b) freely realise, recover, remit, receive, repatriate or transfer the proceeds of any such transaction(s) or asset(s) or any futures or option contract(s) or any relevant hedge positions relating to the Notes.

"Increased Cost of Hedging" means that the Issuer and/or any of its respective Affiliates would incur a materially increased (as compared with circumstances existing on the Trade Date) amount of tax, duty, expense or fee (other than brokerage commissions) to (a) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the market risk (including, without limitation, equity price risk, foreign exchange risk and interest rate risk) of the Issuer issuing and performing its obligations with respect to the Notes, or (b) realise, recover or remit the proceeds of any such transaction(s) or asset(s), provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer and/or any of its respective Affiliates shall not be deemed an Increased Cost of Hedging.

"Index" or "Indices" means the index or indices specified in the relevant Final Terms and related expressions shall be construed accordingly.

"Index Cancellation" means a level for the Index has not been published or announced for two consecutive months and/or the Index Sponsor cancels the Index and/or the Index Sponsor announces that it will no longer continue to publish or announce the Index and no Successor Index exists.

"Index Modification" means the Index Sponsor announces that it will make (in the opinion of the Calculation Agent) a material change in the formula for or the method of calculating the Index or in any other way materially modifies the Index.

"Index Sponsor" means the entity that publishes or announces (directly or through an agent) the level of the relevant Index which as of the Issue Date of the Notes is the index sponsor in the applicable Final Terms.

"Optional Additional Disruption Event" means Increased Cost of Hedging, if specified in the applicable Final Terms.

"Rebased Index" has the meaning given to it under Inflation Linked Condition 3 above.

"Reference Month" means the calendar month for which the level of the Index was reported, regardless of when this information is published or announced. If the period for which the Relevant Level was reported is a period other than a month, the Reference Month shall be the period for which the Relevant Level was reported.

"Related Bond" means the bond specified as such in the relevant Final Terms. If the Related Bond specified in the applicable Final Terms is "Fallback Bond", then for any Related Bond determination, the Calculation Agent shall use the Fallback Bond. If no bond is specified in the applicable Final Terms as the Related Bond and "Fallback Bond: Not applicable" is specified in the applicable Final Terms there will be no Related Bond. If a bond is selected as the Related Bond in the applicable Final Terms and that bond redeems or matures before the relevant Maturity Date, unless "Fallback Bond: Not applicable" is specified in the applicable Final Terms, the Calculation Agent shall use the Fallback Bond for any Related Bond determination.

"Related Bond Redemption Event" means, if specified as applicable in the relevant Final Terms, at any time prior to the Maturity Date, (a) the Related Bond is redeemed, repurchased or cancelled, (b) the Related Bond becomes repayable prior to its stated date of maturity for whatever reason, or (c) the issuer of the Related Bond announces that the Related Bond will be redeemed, repurchased or cancelled prior to its stated date of maturity.

"Relevant Level" has the meaning given to it in the definition of Delayed Index Level Event.

"Strike Date" means the date specified as such in the applicable Final Terms.

"Successor Index" has the meaning given to it in under Inflation Linked Condition 3 above.

"Substitute Inflation Index Level" means, in respect of a Delayed Index Level Event, the index level determined by the Issuer in accordance with Inflation Linked Condition 3 above.

# **ANNEX 5**

#### ADDITIONAL TERMS AND CONDITIONS FOR COMMODITY LINKED NOTES

The terms and conditions applicable to Commodity Linked Notes shall comprise the Terms and Conditions of the English Law Notes or the Terms and Conditions of the French Law Notes as specified as applicable in the applicable Final Terms, (the "General Conditions") and the additional Terms and Conditions set out below (the "Commodity Linked Conditions"), in each case subject to completion in the applicable Final Terms. In the event of any inconsistency between the General Conditions and the Commodity Linked Conditions, the Commodity Linked Conditions shall prevail.

## 1. Market Disruption

"Market Disruption Event" means, in respect of a relevant Commodity or Commodity Index and as determined by the Calculation Agent, the occurrence or existence of:

- (a) in the case of all Commodities and each Commodity Index, a Price Source Disruption, Trading Disruption, Disappearance of Commodity Reference Price, Limit Price Event; and in addition
- (b) in the case of each Commodity Index and all Commodities other than Gold, Silver, Platinum or Palladium, Material Change in Formula, Material Change in Content and/or Tax Disruption; and in addition
- (c) in the case of a Commodity Index, an Index Component Disruption Event.

The Calculation Agent shall, as soon as practicable, notify the Issuer and the relevant Agent of if it has determined that a Market Disruption Event has occurred and the action proposed to be taken in relation thereto and such Agent shall make available for inspection by holders copies of any such determinations.

## 2. Consequences of a Market Disruption Event and Disruption Fallbacks

Upon a Market Disruption Event occurring or continuing on any Pricing Date (or, if different, the day on which prices for that Pricing Date would, in the ordinary course, be published by the Price Source), the Calculation Agent may, acting in good faith and in a commercially reasonable manner, take the action described in (a), (b) or (c) below which it deems appropriate.

- (a) the Calculation Agent shall determine if such event has a material effect on the Notes and, if so shall calculate the relevant Interest Amount and/or Redemption Amount and/or make any other relevant calculation using, in lieu of a published price for that Commodity or Commodity Index, as the case may be, the price for that Commodity or Commodity Index as determined by the Calculation Agent using the Commodity Fallback Value; or
- (b) the Calculation Agent may substitute the relevant Commodity, Commodity Reference Price or Index Component with a Commodity, Commodity Reference Price or Index Component, as the case may be, selected by it in accordance with the criteria set out below (each, a "Substitute Commodity", "Substitute Commodity Reference Price" or a "Substitute Index Component"), as the case may be, for each Commodity, Commodity Reference Price or Index Component, as the case may be (each, an "Affected Commodity", "Affected Commodity Reference Price" or "Affected Index Component", as the case may be) which is affected by the Market Disruption Event and the Substitute Commodity, Substitute Commodity Reference Price, or Substitute Index Component, as the case may be, will be deemed to be a "Commodity", the "Commodity Reference Price" or an "Index Component", as the case may be, for the purposes of the Notes, and the Calculation Agent will make such adjustment, if any, to any one or more of the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms as the Calculation Agent acting in good faith and in a commercially reasonable manner determines appropriate, provided that in the event that any amount payable under the Notes was to be determined by reference to the initial price of the Commodity, the Commodity

Reference Price or the Index Component, as the case may be, the initial price of each Substitute Commodity, Substitute Commodity Reference Price or Substitute Index Component, as the case may be, will be determined by the Calculation Agent acting in good faith and in a commercially reasonable manner.

In order to be selected as a Substitute Commodity, the Substitute Commodity shall be valued on the basis of a futures contract on similar terms to, with a delivery date corresponding with and relating to the same Commodity as the Affected Commodity.

In order to be selected as a Substitute Commodity Reference Price, the Substitute Commodity Reference Price shall be a benchmark, price or quotation selected by the Calculation Agent, acting in good faith and a commercially reasonable manner and which in its determination is or will be used by market participants as a substitute for the Affected Commodity Reference Price.

In order to be selected as a Substitute Index Component, the Substitute Index Component shall be an alternative futures contract or commodity index relating to a futures contract on similar terms to the Affected Index Component.

Such substitution and the relevant adjustment(s) will be deemed to be effective as of the date selected by the Calculation Agent (the "Substitution Date") acting in good faith and in a commercially reasonable manner which may, but need not, be the relevant date of the Market Disruption Event. Such substitution will be notified to the Noteholders as soon as practicable after the Substitution Date in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be; or

the Issuer shall redeem all but not some only of the Notes, each Note being redeemed by payment of an amount equal to the fair market value of such Note, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer of unwinding any underlying related hedging arrangements, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner. Payment shall be made in such manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.

The relevant Final Terms may specify Additional Disruption Fallback(s) that will apply.

## 3. Adjustments to a Commodity Index

# 3.1 Successor Index Sponsor Calculates and Reports a Commodity Index

If a relevant Commodity Index is (a) not calculated and announced by the Index Sponsor but is calculated and announced by a successor sponsor (the "Successor Index Sponsor") acceptable to the Calculation Agent, or (b) replaced by a successor commodity index using, in the determination of the Calculation Agent, the same or a substantially similar formula for and method of calculation as used in the calculation of that Commodity Index, then in each case that commodity index (the "Successor Commodity Index") will be deemed to be the Commodity Index.

## 3.2 Modification and Cessation of Calculation of a Commodity Index

If (a) on or prior to the last Averaging Date, the last Observation Date, the Final Interest Pricing Date or the Final Pricing Date, the relevant Index Sponsor makes or announces that it will make a material change in the formula for or the method of calculating a relevant Commodity Index or in any other way materially modifies that Commodity Index (other than a modification prescribed in that formula or method to maintain the Commodity Index in the event of changes in constituent contracts or commodities and other routine events) (a "Commodity Index Modification"), or permanently cancels a relevant Commodity Index and no Successor Commodity Index exists (a "Commodity Index Cancellation"), or (b) on any Averaging Date, Observation Date, Interest Pricing Date or other Pricing Date, the Index

Sponsor or (if applicable) the Successor Index Sponsor fails to calculate and announce a relevant Commodity Index (a "Commodity Index Disruption" and, together with a Commodity Index Modification and a Commodity Index Cancellation, each a "Commodity Index Adjustment Event"), then:

- (a) the Calculation Agent shall determine if such Commodity Index Adjustment Event has a material effect on the Notes and, if so, shall calculate the relevant price, level or value using, in lieu of a published level for that Commodity Index, the Commodity Fallback Value; or
- (b) the Issuer may redeem the Notes by giving notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be. If the Notes are so redeemed, the Issuer will pay an amount to each Holder in respect of each Note being redeemed at an amount equal to the fair market value of a Note, taking into account the Commodity Index Adjustment Event, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner. Payments will be made in such manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes, as the case may be.

## 4. Correction of Commodity Reference Price

With the exception of any corrections published after the day which is three Business Days prior to the due date for any payment under the Notes calculated by reference to a Commodity Reference Price, if the Commodity Reference Price published on a given day and used or to be used by the Calculation Agent to make any determination under the Notes is subsequently corrected and the correction published by the relevant Exchange or any other person responsible for the publication or announcement of the Commodity Reference Price within 30 calendar days of the original publication, the price to be used shall be the price of the relevant Commodity as so corrected. Corrections published after the day which is three Business Days prior to a due date for payment under the Notes calculated by reference to a Commodity Reference Price will be disregarded by the Calculation Agent for the purposes of determining the relevant amount to be paid.

## 5. Knock-in-Event and Knock-out Event:

- 5.1 If "Knock-in Event" is specified as applicable in the applicable Final Terms, then any payment under the relevant Notes which is expressed in the Conditions to be subject to a Knock-in Event, shall be conditional upon the occurrence of such Knock-in Event.
- 5.2 If "Knock-out Event" is specified as applicable in the applicable Final Terms, then any payment under the relevant Notes which is expressed in the Conditions to be subject to a Knock-out Event, shall be conditional upon the occurrence of such Knock-out Event.
- 5.3 If the Knock-in Valuation Time or the Knock-out Valuation Time specified in the applicable Final Terms is the Valuation Time and if any Knock-in Determination Day or Knock-out Determination Day is a Commodity Disrupted Day, then, unless otherwise specified in the applicable Final Terms, such Knock-in Determination Day or Knock-out Determination Day will be deemed not to be a Knock-in Determination Day or Knock-out Determination Day for the purposes of determining the occurrence of a Knock-in Event or a Knock-out Event.
- If the Knock-in Valuation Time or the Knock-out Valuation Time specified in the applicable Final Terms is any time or period of time during the regular trading hours on the relevant Exchange and if on any Knock-in Determination Day or Knock-out Determination Day and at any time during the one-hour period that begins or ends at the time on which the Commodity Reference Price triggers the Knock-in Level or the Knock-out Level, a Market Disruption Event occurs or exists, then, unless otherwise specified in the applicable Final Terms, the Knock-in Event or the Knock-out Event shall be deemed not to have occurred.

## 5.5 Definitions relating to Knock-in Event/Knock-out Event

"Knock-in Determination Day" means the date(s) specified as such in the applicable Final Terms;

"Knock-in Determination Period" means the period which commences on, and includes, the Knock-in Period Beginning Date and ends on, and includes, the Knock-in Period Ending Date;

#### "Knock-in Event" means:

- (a) if SPS Knock-in Valuation is specified as applicable in the applicable Final Terms, the Knock-in Value is; or
- (b) if SPS Knock-in Valuation is specified as not applicable in the applicable Final Terms,
  - (i) in the case of a single Commodity, that the Commodity Reference Price determined by the Calculation Agent as of the Knock-in Valuation Time on any Knock-in Determination Day is and
  - (ii) in the case of a Basket of Commodities, that the amount determined by the Calculation Agent equal to the sum of the values calculated for each Commodity as the product of (x) the Specified Price as of the Knock-in Valuation Time on any Knock-in Determination Day and (y) the relevant Weighting is,

in each case (A) "greater than", (B) "greater than or equal to", (C) "less than" or (D) "less than or equal to" the Knock-in Level as specified in the applicable Final Terms (x) on a Knock-in Determination Day or (y) in respect of a Knock-in Determination Period, as specified in the applicable Final Terms;

"Knock-in Level" means the price, amount, number or percentage specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in Commodity Linked Condition 1 and Commodity Linked Condition 3;

"Knock-in Period Beginning Date" means the date specified as such in the applicable Final Terms or, if the Knock-in Period Beginning Date Convention is specified as applicable in the applicable Final Terms and such date is not a Commodity Business Day, the next following Commodity Business Day;

"Knock-in Period Ending Date" means the date specified as such in the applicable Final Terms or, if the Knock-in Period Ending Date Convention is specified as applicable in the applicable Final Terms and such date is not a Commodity Business Day, the next following Commodity Business Day;

"Knock-in Valuation Time" means the time or period of time on any Knock-in Determination Day specified as such in the applicable Final Terms or in the event that the applicable Final Terms do not specify a Knock-in Valuation Time, the Knock-in Valuation Time shall be the Valuation Time;

"Knock-in Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"Knock-out Determination Day" means the date(s) specified as such in the applicable Final Terms;

"Knock-out Determination Period" means the period which commences on, and includes, the Knock-out Period Beginning Date and ends on, and includes, the Knock-out Period Ending Date;

## "Knock-out Event" means:

- (a) if SPS Knock-out Valuation is specified as applicable in the applicable Final Terms, the Knock-out Value is; or
- (b) if SPS Knock-out Valuation is specified as not applicable in the applicable Final Terms,

- (i) in the case of a single Commodity, that the Specified Price determined by the Calculation Agent as of the Knock-out Valuation Time on any Knock-out Determination Day is and
- (ii) in the case of a Basket of Commodities, that the amount determined by the Calculation Agent equal to the sum of the values for each Commodity as the product of (x) the Commodity Reference Price as of the Knock-out Valuation Time on any Knock-out Determination Day and (y) the relevant Weighting is,

in each case (A) "greater than", (B) "greater than or equal to", (C) "less than" or (D) "less than or equal to" the Knock-out Level as specified in the applicable Final Terms (x) on a Knock-out Determination Day or (y) in respect of a Knock-out Determination Period, as specified in the applicable Final Terms;

"Knock-out Level" means the price, amount, number or percentage specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in Commodity Linked Condition 1 and Commodity Linked Condition 3;

"Knock-out Period Beginning Date" means the date specified as such in the applicable Final Terms or, if the Knock-out Period Beginning Date Convention is specified as applicable in the applicable Final Terms and such date is not a Commodity Business Day, the next following Commodity Business Day;

"Knock-out Period Ending Date" means the date specified as such in the applicable Final Terms or, if the Knock-out Period Ending Date Convention is specified as applicable in the applicable Final Terms and such date is not a Commodity Business Day, the next following Commodity Business Day; and

"Knock-out Valuation Time" means the time or period of time on any Knock-out Determination Day specified as such in the applicable Final Terms or in the event that the applicable Final Terms do not specify a Knock-out Valuation Time, the Knock-out Valuation Time shall be the Valuation Time.

"Knock-out Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

# 6. Automatic Early Redemption

If "Automatic Early Redemption Event" is specified as applicable in the applicable Final Terms, then unless previously redeemed or purchased and cancelled, if (i) on any Automatic Early Redemption Valuation Date or (ii) in respect of an Automatic Early Redemption Valuation Period, as specified in the applicable Final Terms, an Automatic Early Redemption Event occurs, then the Notes will be automatically redeemed in whole, but not in part, on the Automatic Early Redemption Date immediately following such Automatic Early Redemption Valuation Date at the relevant Automatic Early Redemption Amount.

Notwithstanding the preceding paragraph, an Automatic Early Redemption Event 1 may only occur on an AER 1 Redemption Valuation Date or in respect of an AER 1 Redemption Valuation Period and an Automatic Early Redemption Event 2 may only occur on an AER 2 Redemption Valuation Date or in respect of an AER 2 Redemption Valuation Period.

Definitions relating to Automatic Early Redemption

"AER Event 1 Underlying(s)" mean the Commodity or each Commodity comprising the Basket in each case specified as such in the applicable Final Terms.

"AER Event 2 Underlying(s)" mean the Commodity or each Commodity comprising the Basket in each case specified as such in the applicable Final Terms.

"AER Rate" means the rate specified as such or determined in the manner set out in the applicable Final Terms.

"Automatic Early Redemption Amount" means, in respect of each nominal amount of Notes equal to the Calculation Amount, an amount equal to the Automatic Early Redemption Payout set out in the applicable Final Terms or if not set out, an amount equal to the product

of (i) the Calculation Amount and (ii) the sum of the relevant Automatic Early Redemption Percentage and the relevant AER Rate relating to that Automatic Early Redemption Date. If the product of the Automatic Early Redemption Payout is zero, no amount shall be payable on redemption of the Note pursuant to this Condition.

"Automatic Early Redemption Date" means each date specified as such in the applicable Final Terms, subject in each case to adjustment in accordance with the Business Day Convention specified in the applicable Final Terms.

# "Automatic Early Redemption Event" means:

- (a) if SPS AER Valuation is specified as applicable in the applicable Final Terms:
  - (i) the SPS AER Value 1 in respect of the AER Event 1 Underlying(s) is (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Price 1 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 1"); and/or (as specified in the applicable Final Terms)
  - (ii) if Automatic Early Redemption Event 2 is specified as applicable in the applicable Final Terms, the SPS AER Value 2 in respect of the AER Event 2 Underlying(s) is (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Price 2 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 2").
- (b) if SPS AER Valuation is specified as not applicable in the applicable Final Terms:
  - (i) (A) if AER Event 1 Basket is specified as not applicable in the applicable Final Terms, the Specified Price in respect of the AER Event 1 Underlying determined by the Calculation Agent in respect of the relevant AER 1 Redemption Valuation Date is or (B) if AER Event 1 Basket is specified as applicable in the applicable Final Terms, the Basket Price 1 is, (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Price 1 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 1"); and/or (as specified in the applicable Final Terms)
  - (ii) if Automatic Early Redemption Event 2 is specified as applicable in the applicable Final Terms (A) if AER Event 2 Basket is specified as not applicable in the applicable Final Terms, the Specified Price in respect of the AER Event 2 Underlying determined by the Calculation Agent in respect of the relevant AER 2 Redemption Valuation Date is or (B) if AER Event 2 Basket is specified as applicable in the applicable Final Terms, the Basket Price 2 is, (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Price 2 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 2").

"Automatic Early Redemption Percentage" means the percentage specified as such in the applicable Final Terms.

"Automatic Early Redemption Price" means the price, amount, number or percentage specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in Commodity Linked Condition 3 above;

"Automatic Early Redemption Price 1" means the price, amount, percentage or number specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in Commodity Linked Condition 3 above.

"Automatic Early Redemption Price 2" means the price, amount, percentage or number specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in Commodity Linked Condition 3 above.

"Automatic Early Redemption Valuation Date" means each date (including the AER 1 Redemption Valuation Date and AER 2 Redemption Valuation Date (if any)) specified as such in the applicable Final Terms. For the purposes of Commodity Linked Condition 3, any references to "Final Pricing Date" shall be deemed to refer to "Automatic Early Redemption Valuation Date".

"Automatic Early Redemption Valuation Period" means the period (including the AER 1 Redemption Valuation Period and AER 2 Redemption Valuation Period (if any)) specified as such in the applicable Final Terms.

"Basket Price 1" means, in respect of any AER 1 Redemption Valuation Date, an amount determined by the Calculation Agent equal to the sum of the values for each AER Event 1 Underlying comprising the Basket as the product of (i) the Specified Price of such AER Event 1 Underlying on such AER 1 Redemption Valuation Date and (ii) the relevant Weighting.

"Basket Price 2" means, in respect of any AER 2 Redemption Valuation Date, an amount determined by the Calculation Agent equal to the sum of the values for each AER Event 2 Underlying comprising the Basket as the product of (i) the Specified Price of such AER Event 2 Underlying on such AER 2 Redemption Valuation Date and (ii) the relevant Weighting.

"SPS AER Value 1" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

"SPS AER Value 2" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

# 7. Consequences of an Additional Disruption Event or an Optional Additional Disruption Event:

If the Calculation Agent determines that an Additional Disruption Event and/or an Optional Additional Disruption Event has occurred, the Issuer may redeem the Notes by giving notice to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be. If the Notes are so redeemed the Issuer will pay an amount to each Noteholder in respect of each Note held by him, which amount shall be the fair market value of a Note taking into account the Additional Disruption Event and/or Optional Additional Disruption Event, as the case may be, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms,the cost to the Issuer and/or its Affiliates of unwinding any related underlying hedging arrangements all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner. Payments will be made in such manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.

## 8. Definitions

"Additional Disruption Event" means each of Change in Law and Hedging Disruption.

"Basket Component" means any Commodity or Commodity Index comprised in a Basket of Commodities;

"Basket of Commodities" means a basket comprising two or more Commodities and/or Commodity Indices;

"Change in Law" means that, on or after the Trade Date (as specified in the applicable Final Terms) (A) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law, solvency or capital requirements), or (B) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority or financial authority), or the combined effect thereof if occurring more than once, the Issuer determines acting in good faith and in a commercially reasonable manner that:

- (a) has become illegal to hold, acquire or dispose of any relevant hedge positions in respect of the Notes; or
- (b) it or any of its Affiliates would incur a materially increased cost (including, without limitation, in respect of any tax, solvency, regulatory or capital requirements) in the Notes in issue or in holding, acquiring or disposing of any relevant hedge positions of the Notes.

"Commodity" means, subject to adjustment in accordance with these Commodity Linked Conditions, the commodity (or commodities) or futures contract on a commodity (or commodities) specified in the applicable Final Terms and related expressions shall be construed accordingly and for the avoidance of doubt, each of climatic variables, freight rates and emissions allowances may be a Commodity for the purposes of these Commodity Linked Conditions and the applicable Final Terms;

## "Commodity Business Day" means:

- (a) in respect of a Commodity or a Commodity Index:
  - (i) where the Commodity Reference Price for the relevant Commodity or Commodity Index is announced or published by an Exchange, any day that is (or, but for the occurrence of a Market Disruption Event, would have been) a day on which each relevant Exchange is open for trading during its regular trading sessions and notwithstanding any such Exchange closing prior to its scheduled closing time; or
  - (ii) a day in respect of which the relevant Price Source published (or, but for the occurrence of a Market Disruption Event, would have published), a price for the relevant Commodity or Commodity Index; or
- (b) in the case of a Basket of Commodities, a day on which the Commodity Reference Price in respect of all the Basket Components is scheduled to be published or announced in accordance with (i) and (ii) above;

"Commodity Disrupted Day" means any day on which a Market Disruption Event has occurred;

## "Commodity Fallback Value" means:

- (a) in respect of any Commodity, the arithmetic mean of the quotations provided to the Calculation Agent by each of the Reference Dealers as its Commodity Reference Price for the relevant Pricing Date of the relevant Commodity, provided that if only three such quotations are so provided, the Commodity Fallback Value shall be the Commodity Reference Price remaining after disregarding the Commodity Reference Prices having the highest and lowest values (or if more than one such highest or lowest, one only of them). If fewer than three such quotations are so provided, it will be deemed that such value cannot be determined and the relevant value shall be the good faith estimate of the Calculation Agent; or
- (b) in respect of any Commodity Index or Basket of Commodities, the price for such Commodity Index or Basket of Commodities, as the case may be, in respect of the relevant Pricing Date determined by the Calculation Agent using the current applicable method of calculating such Commodity Index or the method for determining the value of the Basket of Commodities, as the case may be using the price or level for each Index Component or Basket Component, as the case may be, determined as follows:
  - (i) in respect of each Index Component or Basket Component, as the case may be, which is not affected by the Market Disruption Event, the closing price or level or settlement price, as applicable, of such Index Component or Basket Component, as the case may be, on such Pricing Date; and
  - (ii) in respect of each Index Component or Basket Component, as the case may be, which is affected by the Market Disruption Event (each an "Affected

Item"), the closing price or level or settlement price, as applicable, for such Affected Item on the first succeeding Pricing Date that is not a Commodity Disrupted Day, unless each of the number of consecutive Pricing Dates equal to the Specified Maximum Days of Disruption immediately following the Scheduled Pricing Date is a Commodity Disrupted Day. In that case, (i) the last such consecutive Pricing Date shall be deemed to be the Pricing Date for the Affected Item, notwithstanding the fact that such day is a Commodity Disrupted Day, and (ii) the Calculation Agent shall determine the price or level of such Affected Item based upon the price at which the Issuer is able to sell or otherwise realise any hedge positions in respect of the Notes during the period of five Commodity Business Days following the last such consecutive Pricing Date;

"Commodity Index" means each index specified as such in the applicable Final Terms or an index comprising one or more commodities, contracts for the future delivery of a commodity, indices linked to a single commodity or indices comprised of multiple commodities (each an "Index Component");

"Commodity Reference Price" means (i) in respect of any Commodity or any Commodity Index, the Commodity Reference Price specified in the applicable Final Terms;

"Delivery Date" means, in respect of a Commodity Reference Price, the relevant date or month for delivery of the underlying Commodity (which must be a date or month reported or capable of being determined from information reported in or by the relevant Price Source) as follows:

- (a) if a date is, or a month and year are, specified in the applicable Final Terms, that date or that month and year;
- (b) if a Nearby Month is specified in the applicable Final Terms, the month of expiration of the relevant Futures Contract; and
- (c) if a method is specified in the applicable Final Terms for the purpose of determining the Delivery Date, the date or the month and year determined pursuant to that method:

"Disruption Fallback" means a source or method that may give rise to an alternative basis for determining the Relevant Price in respect of a specified Commodity Reference Price when a Market Disruption Event occurs or exists on a day that is a Pricing Date (or, if different, the day on which prices for that Pricing Date would, in the ordinary course, be published or announced by the Price Source). A Disruption Fallback is applicable if it is specified in the applicable Final Terms or, if no Disruption Fallback is specified, the Calculation Agent shall determine the relevant actions in accordance with Commodity Linked Note Condition 2 (Consequences of a Market Disruption Event and Disruption Fallbacks).

"Disappearance of Commodity Reference Price" means (A) the permanent discontinuation of trading, in the relevant Futures Contract on the relevant Exchange or (B) the disappearance of, or of trading in, the relevant Commodity or Index Component or (C) the disappearance or permanent discontinuance or unavailability of a Commodity Reference Price, notwithstanding the availability of the related Price Source or the status of trading in the relevant Futures Contract, Commodity or Index Component;

"Exchange" means, in respect of a Commodity, the exchange or principal trading market for such Commodity specified in the applicable Final Terms or in the Commodity Reference Price and in the case of a Commodity Index, the exchange or principal trading market for each Index Component comprising such Commodity Index;

"Final Pricing Date" or "Final Interest Pricing Date" means the date specified as such in the applicable Final Terms. References in these Conditions to "Final Pricing Date" shall be deemed to apply *mutatis mutandis* in respect of any "Final Interest Pricing Date";

"Futures Contract" means, in respect of a Commodity Reference Price, the contract for future delivery of a contract size in respect of the relevant Delivery Date relating to the Commodity referred to in that Commodity Reference Price;

"Hedging Disruption" means that the Issuer, and/or any of its Affiliates is unable, after using commercially reasonable efforts, to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) or any futures or options contract(s) it deems necessary to hedge the commodity price risk or any other relevant price risk of the Issuer issuing and performing its obligations with respect to the Notes, or (B) freely realise, recover, remit, receive, repatriate or transfer the proceeds of any such transaction(s) or asset(s) or any futures or options contract(s) or any relevant hedge positions relating to the Notes.

## "Index Component Disruption Event" means.

- the Commodity Reference Price published by the Price Source on any Pricing Date includes, or is derived from, a price for one or more Index Components published on any date between the Effective Date and such Pricing Date that is not a price published by the usual exchange or price source, but is a price determined by the Price Source; or
- (b) the Commodity Reference Price published by the Price Source on any Pricing Date includes, or is derived from, a price for one or more Index Components published by the usual exchange or price source on any date between the Issue Date and such Pricing Date that, in the opinion of the Calculation Agent, has been calculated or published subject to the occurrence of market disruption or similar, or otherwise not in accordance with the usual, then-current, method used by such exchange or price source;

"Initial Pricing Date" or "Initial Interest Pricing Date" means the date specified as such in the applicable Final Terms. References in these Conditions to "Initial Pricing Date" shall be deemed to apply *mutatis mutandis* in respect of any "Initial Interest Pricing Date";

"Intraday Price" means, in respect of a Commodity, Commodity Index or Index Component and any time on a Pricing Date, the Relevant Price of such Commodity, Commodity Index or Index Component at such time on such day, as determined by the Calculation Agent, subject as provided in Commodity Linked Condition 2 (Consequences of a Market Disruption Event and Disruption Fallbacks) and if applicable Commodity Linked Condition 3 (Adjustments to a Commodity Index):

"Limit Price Event" means that the settlement price of any Commodity or Index Component has increased or decreased from the previous day's published settlement price by an amount equal to the maximum amount permitted under the applicable exchange rules for such Commodity or Index Component;

"Material Change in Content" means the occurrence since the Issue Date of a material change in the content, composition or constitution of the relevant Commodity or Futures Contract or, in the case of a Commodity Index, Index Component;

"Material Change in Formula" means the occurrence since the Issue Date of a material change in the formula for or the method of calculating the relevant Commodity Reference Price or any Index Component used to calculate the Commodity Reference Price;

"Nearby Month", when preceded by a numerical adjective, means, in respect of a Delivery Date and a Pricing Date, the month of expiration of the Futures Contract identified by that numerical adjective, so that, for example, (A) "First Nearby Month" means the month of expiration of the first Futures Contract to expire following that Pricing Date; (B) "Second Nearby Month" means the month of expiration of the second Futures Contract to expire following that Pricing Date; and (C) "Sixth Nearby Month" means the month of expiration of the sixth Futures Contract to expire following that Pricing Date;

"Optional Additional Disruption Event" means any event specified as such in the applicable Final Terms;

"Price Source" means the publication (or such other origin of reference, including an Exchange or Index Sponsor or Index Calculation Agent) containing (or reporting) the Specified Price (or prices from which the Specified Price is calculated) specified in the relevant Commodity Reference Price;

"Price Source Disruption" means (A) the failure of the Price Source to announce or publish the Specified Price (or the information necessary for determining the Specified Price) for the relevant Commodity Reference Price, or (B) the temporary or permanent discontinuance or unavailability of the Price Source;

"Pricing Date" or "Interest Pricing Date" means each date specified in the Final Terms as being the Initial Pricing Date, an Averaging Date, an Observation Date, an Automatic Early Redemption Valuation Date or the Final Pricing Date or if any such date is not a Commodity Business Day, the immediately succeeding Commodity Business Day, unless, in the opinion of the Calculation Agent, such day is a Commodity Disrupted Day in which case:

(a) the relevant Pricing Date or Interest Pricing Date, as applicable, shall be the first succeeding Commodity Business Day that is not a Commodity Disrupted Day, unless each of the number of consecutive Commodity Business Days equal to the Specified Maximum Days of Disruption immediately following the Scheduled Pricing Date or Scheduled Interest Pricing Date, as the case may be, is a Commodity Disrupted Day. In that case, (A) the last such consecutive Commodity Business Day shall be deemed to be the Pricing Date or Interest Pricing Date, as the case may be, notwithstanding the fact that such day is a Commodity Disrupted Day, and (B) the Calculation Agent shall take action in accordance with the provisions of Commodity Linked Condition 2 (Consequences of a Market Disruption Event and Disruption Fallbacks).

References in these Conditions to "Pricing Date" shall be deemed to apply *mutatis mutandis* in respect of any "Interest Pricing Date";

"Reference Dealers" means four leading dealers in the relevant Commodities market selected by the Calculation Agent;

"Relevant Price" means, for any Pricing Date, the price, expressed as a price per unit of the Commodity, the price of the Commodity Index or any Index Component, determined with respect to that day for the Specified Commodity Reference Price calculated as provided in these Commodity Linked Conditions and the applicable Final Terms;

"Specified Maximum Days of Disruption" means five (5) Commodity Business Days or such other number of Specified Maximum Days of Disruption specified in the applicable Final Terms:

"Specified Price" means, in respect of a Commodity Reference Price for a Commodity Index, (A) the closing or (B) daily official level of such Commodity Index and in respect of any other Commodity Reference Price, any of the following prices (which must be a price reported in or by, or capable of being determined from information reported in or by, the relevant Price Source), as specified in the applicable Final Terms (and, if applicable, as of the time so specified): (A) the high price; (B) the low price; (C) the average of the high price and the low price; (D) the closing price; (E) the opening price; (F) the bid price; (G) the asked price; (H) the average of the bid price and the asked price; (I) the settlement price; (J) the official settlement price; (K) the official price; (L) the morning fixing; (M) the afternoon fixing; (N) the spot price; or (O) any other price specified in the applicable Final Terms on the Pricing Date;

"Scheduled Pricing Date" or "Scheduled Interest Pricing Date" means any original date that, but for the occurrence of an event causing a Market Disruption Event, would have been a Pricing Date. References in these Conditions to "Scheduled Pricing Date" shall be deemed to apply *mutatis mutandis* in respect of any "Scheduled Interest Pricing Date";

"Scheduled Trading Day" means, if the Notes are Hybrid Securities and Hybrid Business Day is specified as applicable in the applicable Final Terms, for the purpose of determining whether a day is a Hybrid Business Day, a Commodity Business Day;

"Strike Day" means each date specified as such in the applicable Final Terms;

"Strike Period" means the period specified as such in the applicable Final Terms;

"Tax Disruption" means the imposition of, change in or removal of an excise, severance, sales, use, value-added, transfer, stamp, documentary, recording or similar tax on, or measured by reference to, the relevant Commodity or, in the case of a Commodity Index or any Index Component (other than a tax on, or measured by reference to overall gross or net income) by any government or taxation authority after the Trade Date, if the direct effect of such imposition, change or removal is to raise or lower the Relevant Price on the day that would otherwise be a Pricing Date from what it would have been without that imposition, change or removal; and

"Trading Disruption" means the material suspension of, or the material limitation imposed on, trading in the relevant Futures Contract or the Commodity or, in the case of a Commodity Index, Index Component on the Exchange or in any additional futures contract, options contract, commodity index or commodity on any Exchange as specified in the applicable Final Terms. For these purposes:

- (a) a suspension of the trading in the Futures Contract, Commodity or Index Component, as the case may be, on any Commodity Business Day shall be deemed to be material only if:
  - (i) all trading in the Futures Contract, Commodity or Index Component, as the case may be, is suspended for the entire Pricing Date; or
  - (ii) all trading in the Futures Contract, Commodity or Index Component is suspended subsequent to the opening of trading on the Pricing Date, trading does not recommence prior to the regularly scheduled close of trading in such Futures Contract, Commodity or Index Component, as the case may be, on such Pricing Date and such suspension is announced less than one hour preceding its commencement; and
- (b) a limitation of trading in the relevant Futures Contract, Commodity or Index Component, as the case may be, on any Commodity Business Day shall be deemed to be material only if the relevant Exchange establishes limits on the range within which the price of the relevant Futures Contract, Commodity or Index Component, as the case may be, may fluctuate and the closing or settlement price of the relevant Futures Contract, Commodity or Index Component, as the case may be, on such day is at the upper or lower limit of that range.

#### **ANNEX 6**

#### ADDITIONAL TERMS AND CONDITIONS FOR FUND LINKED NOTES

The terms and conditions applicable to Fund Linked Notes shall comprise the Terms and Conditions of the English Law Notes or the Terms and Conditions of the French Law Notes, as specified as applicable in the applicable Final Terms, (the "General Conditions") and the additional Terms and Conditions set out below (the "Fund Linked Conditions"), in each case subject to completion in the applicable Final Terms. In the event of any inconsistency between the General Conditions and the Fund Linked Conditions, the Fund Linked Conditions shall prevail.

#### 1. Definitions

"AUM Level" has the meaning given to it in the applicable Final Terms, or if not so specified, with respect to (i) a Mutual Fund, EUR 50,000,000, or (ii) a Hedge Fund, EUR 50,000,000, or the equivalent in any other currency.

"Averaging Date" means each date specified as an Averaging Date in the applicable Final Terms or, if any such date is not a Fund Business Day, the immediately following Fund Business Day.

"Basket Trigger Event" means that an Extraordinary Fund Event occurs in respect of one or more Funds comprising the Fund Basket which has or, in the event that an Extraordinary Fund Event has occurred in respect of more than one Fund, together have, a Weighting in the Fund Basket equal to or greater than the Basket Trigger Level.

"Basket Trigger Level" has the meaning given to it in the applicable Final Terms or if not so specified, 50 per cent.

"Calculation Date" means each day(s) specified in the applicable Final Terms, or if not so specified, each day which is a Fund Business Day.

"Delayed Payment Cut-off Date" has the meaning given in the applicable Final Terms or, if not so specified, the date falling two calendar years after the originally designated Maturity Date or Termination Date, as the case may be;

"Extraordinary Fund Event Effective Date" means, in respect of an Extraordinary Fund Event, the date on which such Extraordinary Fund Event occurs, or has occurred, as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner:

"Final Calculation Date" means the date specified as such in the applicable Final Terms.

"Fund" means each Mutual Fund, Hedge Fund or Private Equity Fund.

"Fund Basket" means where the Fund Linked Notes are linked to the performance of Fund Shares of more than one Fund, a basket comprising such Fund Shares.

"Fund Business Day" means either (i) with respect to single Fund, Fund Business Day (Single Fund Share Basis), or (ii) in respect of a Fund Basket, either Fund Business Day (All Fund Shares Basis) or Fund Business Day (Per Fund Share Basis) as specified in the applicable Final Terms, provided that, if no such specification is made in the applicable Final Terms, Fund Business Day (Per Fund Share Basis) shall apply.

"Fund Business Day (All Fund Shares Basis)" means, with respect to a Fund Basket, a date (i) that is a Fund Valuation Date for all Fund Shares comprised in the Fund Basket and (ii) on which the Hedge Provider has, or could have, a subscription or redemption order for each such Fund Share executed at the NAV per Fund Share published by the Fund (or the Fund Service Provider that generally publishes or reports such value) in respect of such Fund Valuation Date.

"Fund Business Day (Per Fund Share Basis)" means, with respect to a Fund Share, a date (i) that is a Fund Valuation Date in respect of such Fund Share and (ii) on which the Hedge Provider has, or could have, a subscription or redemption order for the Fund Shares executed

at the NAV per Fund Share published by the Fund (or the Fund Service Provider that generally publishes or reports such value) in respect of such Fund Valuation Date.

"Fund Business Day (Single Fund Share Basis)" means with respect to a Fund Share, a date (i) that is a Fund Valuation Date and (ii) on which the Hedge Provider has, or could have, a subscription or redemption order for the Fund Shares executed at the NAV per Fund Share published by the Fund (or the Fund Service Provider that generally publishes or reports such value) in respect of such Fund Valuation Date.

"Fund Documents" means with respect to any Fund Share, the offering document of the relevant Fund in effect on the Hedging Date specifying, among other matters, the terms and conditions relating to such Fund Share and, for the avoidance of doubt, any other documents or agreements in respect of the Fund, as further described in any Fund Document.

"Fund Service Provider" means, in respect of any Fund, any person who is appointed to provide services, directly or indirectly, in respect of such Fund, whether or not specified in the Fund Documents, including any advisor, manager, administrator, operator, management company, depository, custodian, sub-custodian, prime broker, administrator, trustee, registrar and transfer agent, domiciliary agent, sponsor or general partner and any other person specified as such in the applicable Final Terms.

"Fund Share(s)" means an ownership interest issued to or held by an investor in a Fund or any other interest specified as such in the applicable Final Terms.

**"Fund Valuation Date"** means any date as of which, in accordance with the Fund Documents, the Fund (or the Fund Service Provider that generally determines such value) is or but for the occurrence of an Extraordinary Fund Event would have been scheduled to determine the NAV per Fund Share.

"Hedge Fund" means the hedge fund(s) specified as such in the applicable Final Terms.

"Hedge Provider" means the party (being, *inter alios*, the Issuer, the Calculation Agent, an affiliate or any third party) from time to time who hedges the Issuer's obligations in respect of the Notes or where no such party actually hedges such obligations, a Hypothetical Investor, who shall be deemed to enter into transactions as if hedging such obligations. The Hedge Provider will hold or be deemed to hold such number of Fund Shares, or enter or be deemed to enter into any agreement to purchase or deliver, or pay an amount linked to the performance of, such number of Fund Shares as it (or in the case of a Hypothetical Investor, the Calculation Agent) considers would be held by a prudent issuer as a hedge for its exposure under the relevant Notes.

"Hedging Date" has the meaning given to it in the applicable Final Terms.

"Hypothetical Investor" means a hypothetical or actual investor (as determined by the Calculation Agent in the context of the relevant situation) in a Fund Share which is deemed to have the benefits and obligations, as provided in the relevant Fund Documents, of an investor holding a Fund Share at the relevant time. The Hypothetical Investor may be deemed by the Calculation Agent to be resident or organised in any jurisdiction, and to be, without limitation, the Issuer, the Calculation Agent or any of their affiliates (as determined by the Calculation Agent in the context of the relevant situation).

"Implied Embedded Option Value" means an amount (which may never be less than zero) equal to the present value as of the Implied Embedded Option Value Determination Date of any scheduled but unpaid payments under the Notes in respect of the period from (and including) the Extraordinary Fund Event Effective Date to (and including) the Maturity Date, as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner but, notwithstanding anything to the contrary contained herein, taking into account, without limitation, such factors as the net proceeds actually received from the redemption or sale of any Fund Shares by the Hedge Provider, the volatility of the Fund Shares and any transaction costs.

"Implied Embedded Option Value Determination Date" means the date determined by the Calculation Agent to be the earlier of (i) the date on which the Hedge Provider receives

redemption proceeds in full in respect of its holding of Fund Shares (which, for the avoidance of doubt, may be later than the Scheduled Maturity Date) or (ii) the Delayed Payment Cut-off Date.

"Initial Calculation Date" means the date specified as such in the applicable Final Terms, or if not so specified the Hedging Date.

"Merger Event" means, in respect of any relevant Shares and Entity (as defined below), any (i) reclassification or change of such Shares that results in a transfer of or an irrevocable commitment to transfer all of such Shares outstanding to another entity or person, (ii) consolidation, amalgamation, merger or binding share/unit/interest exchange of an Entity with or into another entity or person (other than a consolidation, amalgamation, merger or binding share/unit/interest exchange in which such Entity, is the continuing entity and which does not result in a reclassification or change of all of such Shares outstanding), (iii) takeover offer, tender offer, exchange offer, solicitation, proposal or other event by any entity or person to purchase or otherwise obtain 100 per cent. of the outstanding Shares of an Entity that results in a transfer of or an irrevocable commitment to transfer all such Shares (other than such Shares owned or controlled by such other entity or person), or (iv) consolidation, amalgamation, merger or binding share/unit/interest exchange of an Entity or its subsidiaries with or into another entity in which the Entity is the continuing entity and which does not result in a reclassification or change of all such Shares outstanding but results in the outstanding Shares (other than Shares owned or controlled by such other entity) immediately prior to such event collectively representing less than 50 per cent. of the outstanding Shares immediately following such event, in each case if the Extraordinary Fund Event Effective Date, as determined by the Calculation Agent, is on or before the Final Calculation Date. For the purposes of this definition "Merger Event" only, "Shares" shall mean the applicable Fund Shares or the shares of any applicable Fund Service Provider, as the context may require, and "Entity" shall mean the applicable Fund or any applicable Fund Service Provider, as the context may require.

"Mutual Fund" means the mutual fund(s) specified as such in the applicable Final Terms.

"NAV per Fund Share" means, with respect to the relevant Fund Shares and a Fund Business Day, (i) the net asset value per Fund Share as of the related Fund Valuation Date, as reported by the Fund Service Provider that generally publishes or reports such value on behalf of the Fund to its investors or a publishing service, or (ii) if the Fund Service Provider of the Fund publishes or reports only the aggregate net asset value of the Fund Shares, the net asset value per Fund Share calculated by the Calculation Agent on the basis of such aggregate net asset value of the Fund Shares divided by the number of Fund Shares issued and outstanding as of the related Fund Valuation Date.

"NAV Trigger Event" means, in respect of the Fund Shares, that (i) the NAV per Fund Share has decreased by an amount equal to, or greater than, the NAV Trigger Percentage(s) at any time during the related NAV Trigger Period, or (ii) the Fund has violated any leverage restriction that is applicable to, or affecting, such Fund or its assets by operation of any law, any order or judgement of any court or other agency of government applicable to it or any of its assets, the Fund Documents or any other contractual restriction binding on or affecting the Fund or any of its assets.

"NAV Trigger Percentage" means the percentage specified in the applicable Final Terms or, if not so specified, with respect to (i) a Mutual Fund 50 per cent., or (ii) a Hedge Fund 50 per cent.

"NAV Trigger Period" means the period specified in the applicable Final Terms, or if not so specified the period from and including the Initial Calculation Date to and including the Final Calculation Date.

"Non-Principal Protected Termination Amount" means, in respect of each nominal amount of Notes equal to the Calculation Amount, an amount determined by the sum of:

(a) the Implied Embedded Option Value; and

(b) if Delayed Redemption on the Occurrence of an Extraordinary Fund Event is specified as being applicable in the applicable Final Terms, the Simple Interest.

"Number of NAV Publication Days" means the number of calendar days specified in the applicable Final Terms or if not so specified, with respect to (i) a Mutual Fund, 5 calendar days, or (ii) a Hedge Fund, 10 calendar days.

"Observation Date" means each date specified as an Observation Date in the applicable Final Terms, or if any such date is not a Fund Business Day, the immediately succeeding Fund Business Day.

"Principal Protected Termination Amount" means, in respect of each nominal amount of Notes equal to the Calculation Amount, an amount determined as:

- (i) If Delayed Redemption on Occurrence of an Extraordinary Fund Event is specified as being applicable in the applicable Final Terms:
  - (a) the greater of:
    - (1) the Protected Amount; and
    - (2) the Implied Embedded Option Value; and
  - (b) the Simple Interest.
- (ii) If Delayed Redemption on Occurrence of an Extraordinary Fund Event is not specified as being applicable in the applicable Final Terms, the Implied Embedded Option Value.

"Protected Amount" means the amount specified as such in the applicable Final Terms.

"Private Equity Fund" means the private equity fund(s) specified as such in the applicable Final Terms.

"Scheduled Trading Day" means, if the Notes are Hybrid Securities and Hybrid Business Day is specified as applicable in the applicable Final Terms, for the purpose of determining whether a day is a Hybrid Business Day, a Fund Business Day;

"Settlement Price Date" means the Strike Date, an Averaging Date, an Observation Date or the Valuation Date, as the case may be.

"Simple Interest" means an amount calculated by the Calculation Agent equal to the amount of interest that would accrue on the Implied Embedded Option Value during the period from (and including) the Implied Embedded Option Value Determination Date to (and excluding) the later of (i) the Maturity Date or (ii) the date falling five Business Days after the Implied Embedded Option Value Determination Date calculated on the basis that such interest were payable by the Floating Rate Payer under an interest rate swap transaction incorporating the 2006 ISDA Definitions published by the International Swaps and Derivatives Association, Inc. under which:

- (a) the "Effective Date" is the Implied Embedded Option Value Determination Date;
- (b) the "Termination Date" is the Termination Date;
- (c) the "Floating Rate Payer Payment Date" is the Termination Date;
- (d) the "Floating Rate Option" is EUR-EONIA-Swap Index (if the Settlement Currency is EUR) or Federal Funds—H.15 (if the Settlement Currency is USD);
- (e) the "Simple Interest Spread" is as specified in the applicable Final Terms, or if not so specified minus 0.125 per cent.;
- (f) the "Floating Rate Day Count Fraction" is Actual/360;
- (g) the "Reset Date" is the Implied Embedded Option Value Determination Date and each date falling three calendar months after the previous Reset Date; and
- (h) "Compounding" is "Inapplicable".

"Strike Date" means the Strike Date specified as such in the applicable Final Terms or, if such day is not a Fund Business Day, the immediately succeeding Fund Business Day.

"Strike Day" means each date specified as such in the applicable Final Terms or, if such day is not a Fund Business Day, the immediately succeeding Fund Business Day.

"Strike Period" means the period specified as such in the applicable Final Terms.

"Tender Offer" means a takeover offer, tender offer, exchange offer, solicittion, proposal or other event by any entity or person that results in such entity or person purchasing, or otherwise obtaining or having the right to obtain, by conversion or other means, greater than 50 per cent. and less than 100 per cent. of the outstanding voting shares, units or interests of the Fund or Fund Service Provider, as determined by the Calculation Agent, based upon the making of filings with governmental or self-regulatory agencies or such other information as the Calculation Agent deems relevant.

"**Termination Amount**" means the amount specified in the applicable Final Terms or if not so specified, (i) the Principal Protected Termination Amount, or (ii) the Non-Principal Protected Termination Amount as specified in the applicable Final Terms.

"Termination Date" means (i) the date determined by the Issuer and specified in the notice given to Noteholders in accordance with Fund Linked Condition 4.2(c), or (ii) if Delayed Redemption on the Occurrence of an Extraordinary Fund Event is specified as being applicable in the applicable Final Terms, the Maturity Date.

"Trade Date" has the meaning given to it in the applicable Final Terms.

"Valuation Date" means the Interest Valuation Date and/or Redemption Valuation Date, as the case may be, specified in the applicable Final Terms or, if such day is not a Fund Business Day, the immediately succeeding Fund Business Day.

# 2. Extraordinary Fund Events

Subject to the provisions of Fund Linked Condition 3 (Determination of Extraordinary Fund Events), "Extraordinary Fund Event" means the occurrence or continuance at any time on or after the Trade Date of any of the following events as determined by the Calculation Agent:

# **Global Events:**

(a) the Fund or any Fund Service Provider (i) ceases trading and/or, in the case of a Fund Service Provider, ceases administration, portfolio management, investment services, custodian, prime brokerage, or any other relevant business (as applicable) (ii) is dissolved or has a resolution passed, or there is any proposal, for its dissolution, winding-up, official liquidation (other than pursuant to a consolidation, amalgamation or merger); (iii) makes a general assignment or arrangement with or for the benefit of its creditors; (iv) (1) institutes or has instituted against it, by a regulator, supervisor or any similar official with primary insolvency, rehabilitative or regulatory jurisdiction over it in the jurisdiction of its incorporation or organisation or the jurisdiction of its head or home office, a proceeding seeking a judgment of insolvency or bankruptcy or any other relief under any bankruptcy or insolvency law or other similar law affecting creditors' rights, or a petition is presented for its winding-up or liquidation by it or such regulator, supervisor or similar official, or (2) has instituted against it a proceeding seeking a judgment of insolvency or bankruptcy or any other relief under any bankruptcy or insolvency law or other similar law affecting creditors' rights, or a petition is presented for its winding-up or liquidation, and such proceeding or petition is instituted or presented by a person or entity not described in sub-clause (iv) (1) above and either (x) results in a judgment of insolvency or bankruptcy or the entry of an order for relief or the making of an order for its winding-up or liquidation or (y) is not immediately dismissed, discharged, stayed or restrained; (v) seeks or becomes subject to the appointment of an administrator, provisional liquidator, conservator, receiver, trustee, custodian or other similar official for it or for all or substantially all its assets; (vi) has a secured party take possession of all or substantially all its assets or has a distress, execution, attachment, sequestration or other legal process levied,

enforced or sued on or against all or substantially all its assets and such secured party maintains possession, or any such process is not immediately dismissed, discharged, stayed or restrained; or (vii) causes or is subject to any event with respect to it which, under the applicable laws of any jurisdiction, has an effect analogous to any of the events specified in sub-clauses (i) to (vi) above; or

(b) the occurrence of a Merger Event or Tender Offer;

## Litigation/Fraudulent Activity Events:

- (a) there exists any litigation against the Fund or a Fund Service Provider which the Calculation Agent determines, acting in good faith and in a commercially reasonable manner, could materially affect the value of the Fund Shares or the rights or remedies of any investor in such Fund Shares; or
- (b) (i) an allegation of criminal or fraudulent activity is made in respect of the Fund, or any Fund Service Provider, or any employee of any such entity, or the Calculation Agent reasonably determines that any such criminal or fraudulent activity has occurred, or (ii) any investigative, judicial, administrative or other civil or criminal proceedings is commenced or is threatened against the Fund, any Fund Service Provider or any key personnel of such entities if such allegation, determination, suspicion or proceedings could, in the determination of the Calculation Agent, acting in good faith and a commercially reasonable manner, materially affect the value of the Fund Shares or the rights or remedies of any investor in such Fund Shares;

## Fund Service Provider/Key Person Events:

- (a) (i) a Fund Service Provider ceases to act in such capacity in relation to the Fund and is not immediately replaced in such capacity by a successor acceptable to the Calculation Agent and/or (ii) any event occurs which causes, or will with the passage of time (in the opinion of the Calculation Agent acting in good faith and in a commercially reasonable manner) cause, the failure of the Fund and/or any Fund Service Provider to meet or maintain any obligation or undertaking under the Fund Documents which failure is reasonably likely to have an adverse impact on the value of the Fund Shares or on the rights or remedies of any investor in such Fund Shares;
- (b) one or more of the key individuals involved with, or having supervision over, the Fund or a Fund Service Provider ceases to act in such capacity, and the relevant Fund Service Provider fails to appoint a replacement having similar qualifications to those of the key individual or individuals ceasing to act;

## **Modification Events:**

- (a) a material modification of or deviation from any of the investment objectives, investment restrictions, investment process or investment guidelines of the Fund (howsoever described, including the underlying type of assets in which the Fund invests), from those set out in the Fund Documents, or any announcement regarding a potential modification or deviation, except where such modification or deviation is of a formal, minor or technical nature;
- (b) a material modification, cancellation or disappearance (howsoever described), or any announcement regarding a potential future material modification, cancellation or disappearance (howsoever described), of the type of assets (i) in which the Fund invests, or (ii) the Fund purports to track;
- (c) a material modification, or any announcement regarding a potential future material modification, of the Fund (including but not limited to a material modification of the Fund Documents or to the Fund's liquidity terms) other than a modification or event which does not affect the Fund Shares or the Fund or any portfolio of assets to which the Fund Share relates (either alone or in common with other Fund Shares issued by the Fund);
- (d) the creation by the Fund of any illiquid share class or unit howsoever described;

- (e) the currency denomination of the Fund Shares is amended from that set out in the Fund Documents so that the NAV per Fund Share is no longer calculated in the same currency as it was as at the Trade Date;
- (f) if applicable, the Fund ceases to be an undertaking for collective investments under the legislation of its relevant jurisdiction; or
- (g) following the issue or creation of a new class or series (howsoever described in the Fund Documents) of shares or units by the Fund, the Calculation Agent determines taking into consideration the potential cross-liability between classes of shares or units (howsoever described in the Fund Documents) that such new class or series has or may have an adverse effect on the hedging activities of the Hedge Provider in relation to the Notes;

# NAV per Fund Share/AUM Level Events:

- (a) a material modification of the method of calculating the NAV per Fund Share;
- (b) any change in the periodicity of the calculation or the publication of the NAV per Fund Share;
- (c) any suspension of the calculation or publication of the NAV per Fund Share;
- (d) the occurrence of any event affecting a Fund Share that, the Calculation Agent determines, acting in good faith and in a commercially reasonable manner, would make it impossible or impracticable for the Calculation Agent to determine the NAV per Fund Share;
- (e) any of the Fund, any Fund Service Provider or any other party acting on behalf of the Fund fails for any reason to calculate and publish the NAV per Fund Share within the Number of NAV Publication Days following any date scheduled for the determination of the valuation of the Fund Shares unless the cause of such failure to publish is of a technical nature and outside the immediate and direct control of the entity responsible for such publication;
- (f) any Fund Service Provider uses asset prices provided by the investment manager (howsoever described in the Fund Documents) to calculate the NAV per Fund Share when such asset prices could have been obtained from independent sources and the asset prices from independent sources materially diverge from the asset prices provided by the investment manager (howsoever described in the Fund Documents);
- (g) the assets under management of the Fund falls below the AUM Level;
- (i) the Calculation Agent determines, at any time, that the NAV per Fund Share is inaccurate, or (ii) the reported net asset value of the Fund Shares misrepresents the net asset value of the Fund Shares;
- (i) a NAV Trigger Event occurs; or
- (j) (i) in the case of a Hedge Fund only, the audited net asset value of the Fund and/or the NAV per Fund Share is different from the audited net asset value of the Fund and/or the NAV per Fund Share communicated by the relevant Fund Service Provider in respect of the same date, (ii) the auditors of the Fund qualify any audit report, or refuse to provide an unqualified audit report, in respect of the Fund, and/or (iii) the Calculation Agent, acting in good faith and in a commercially reasonable manner, does not deem the audited net asset value of the Fund and/or the NAV per Fund Share to be representative of the actual net asset value of the Fund and/or the NAV per Fund Share;

# **Reporting Events:**

(a) any failure of the Fund, or its authorised representative, to deliver or publish, or cause to be delivered or published, (i) information that the Fund has agreed to deliver or publish, or agreed to cause to be delivered or published, to the Calculation Agent or Hedge Provider, or (ii) information that has been previously delivered to the Hedge Provider or the Calculation Agent, as applicable, in accordance with the Fund's, or its authorised representative's, normal practice and that the Hedge Provider deems necessary for it or the Calculation Agent, as applicable, to monitor such Fund's compliance with any investment guidelines, asset allocation methodologies or any other similar policies relating to the Fund Share; or

(b) any Fund Service Provider fails to provide the Calculation Agent, within a reasonable time, with any information that the Calculation Agent has reasonably requested regarding the investment portfolio or other activities or undertakings of the Fund;

# Tax/Law/Accounting/Regulatory Events:

- (a) there is a change in or in the official interpretation or administration of any laws or regulations relating to taxation that has or is likely to have a material adverse effect on any hedging arrangements entered into by any Hedge Provider in respect of the Notes (a "Tax Event") and, subject as provided below, the Hedge Provider has, for a period of one calendar month following the day the relevant Tax Event became known to it, used reasonable efforts to mitigate the material adverse effect of the Tax Event by seeking to transfer such hedging arrangements to an affiliated company, provided that the Hedge Provider shall not under any circumstances be obliged to take any steps which would result in sustaining a loss or expense of any kind and the period set out above for such mitigation shall be deemed satisfied on any date it is or becomes apparent at any time that there is no practicable means of mitigating the Tax Event; or
- (b) (i) any relevant activities of or in relation to the Fund or a Fund Service Provider are or become unlawful, illegal or otherwise prohibited in whole or in part as a result of compliance with any present or future law, regulation, judgment, order or directive of any governmental, administrative, legislative or judicial authority or power, or in the interpretation thereof, in any applicable jurisdiction (including, but not limited to, any cancellation, suspension or revocation of the registration or approval of the Fund by any governmental, legal or regulatory entity with authority over the Fund), (ii) a relevant authorisation or licence is revoked, lapses or is under review by a competent authority in respect of the Fund or a Fund Service Provider or new conditions are imposed, or existing conditions varied, with respect to any such authorisation or licence, (iii) the Fund is required by a competent authority to redeem any Fund Shares, (iv) the Hedge Provider is required by a competent authority or any other relevant entity to dispose of or compulsorily redeem any Fund Shares held in connection with any hedging arrangements relating to the Notes and/or (v) any change in the legal, tax, accounting or regulatory treatment of the Fund or any Fund Service Provider that is reasonably likely to have an adverse impact on the value of the Fund Shares or other activities or undertakings of the Fund or on the rights or remedies of any investor in such Fund Shares, including any Hedge Provider;

# **Hedging/Impracticality/Increased Costs Events:**

(a) in connection with any hedging activities in relation to the Notes, as a result of any adoption of, or any change in, any law, order, regulation, decree or notice, howsoever described, after the Trade Date, or issuance of any directive or promulgation of, or any change in the interpretation, whether formal or informal, by any court, tribunal, regulatory authority or similar administrative or judicial body of any law, order, regulation, decree or notice, howsoever described, after such date or as a result of any other relevant event (each a "Relevant Event") (i) it would become unlawful or impractical for the Hedge Provider to hold (including, without limitation, circumstances requiring the Hedge Provider to modify any reserve, special deposit, or similar requirement or that would adversely affect the amount of regulatory capital that would have to be maintained in respect of any holding of Fund Shares or that would subject a holder of the Fund Shares or the Hedge Provider to any loss), purchase or sell the relevant Fund Shares or any underlying assets of or related to the Fund or for the Hedge Provider to maintain such hedging arrangements and, subject as provided below, the Hedge Provider has, for a period of one calendar week following the day

the Relevant Event became known to it, used reasonable efforts to mitigate the effect of the Relevant Event by seeking to transfer such hedging arrangements to an affiliated company, provided that the Hedge Provider shall not under any circumstances be obliged to take any steps which would result in sustaining a loss or expense of any kind and the period of one calendar week set out above shall be deemed satisfied on any date it is or becomes at any time apparent that there is no practicable means of mitigating the Relevant Event;

- (b) in connection with the hedging activities in relation to the Notes, if the cost to the Hedge Provider in relation to the Notes and the related hedging arrangements (including, but not limited to, new or increased taxes, duties, expenses or fees (or the combined effect thereof if occurring more than once)) would be materially increased or the Hedge Provider would be subject to a material loss relating to the Notes and the related hedging arrangements;
- (c) in connection with the hedging activities in relation to the Notes, the Hedge Provider is unable or it becomes impractical for the Hedge Provider, to (i) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction or asset it deems necessary to hedge the Issuer's obligations under the Notes or (ii) to realise, recover or remit the proceeds of any such transaction or asset, including, without limitation, where such inability or impracticability has arisen by reason of (A) any restrictions or increase in charges or fees imposed by the Fund on any investor's ability to redeem a Fund Share, in whole or in part, or any existing or new investor's ability to make new or additional investments in such Fund Share, or (B) any mandatory redemption, in whole or in part, of such Fund Share; or
- (d) at any time on or after the Trade Date, the Issuer and/or any of its Affiliates would incur an increased (as compared with circumstances existing on the Trade Date) amount of tax, duty, capital and/or funding costs, expense or fee (other than brokerage commissions) to maintain the Notes;
- (e) if, at any time on or after the Trade Date at the first Tranche of the Series, the Hedge Provider directly or indirectly acquires or retains any ownership interest in or sponsors a covered fund that is not subject to an exemption under 12 U.S.C. §1851 (the "U.S. Volcker Rule");

# **Dealing Events:**

(a) (i) the non-execution or partial-execution by the Fund for any reason of a subscription or redemption order in respect of any Fund Shares (including, for the avoidance of any doubt, any non-execution by the Fund pending completion of its fiscal audit) (ii) the Fund suspends or refuses transfers of any of its Fund Shares (including, without limitation, if the Fund applies any gating, deferral, suspension or other similar provisions permitting the Fund to delay or refuse redemption or transfer of Fund Shares), (iii) the Fund imposes in whole or in part any restriction (including, without limitation, any redemption in specie), charge or fee in respect of a redemption or subscription of its Fund Shares by the Hedge Provider or exercises its right to claw back the proceeds already paid on redeemed Fund Shares, if in any case it could in determination of the Calculation Agent, acting in good faith and in a commercially reasonable manner, have an adverse impact on the Hedge Provider's rights or obligations in relation to its hedging activities in relation to the Notes, or (iv) a mandatory redemption, in whole or in part, of the Fund Shares is imposed by the Fund on any one or more holders of Fund Shares at any time for any reason;

#### **Miscellaneous Events:**

- (a) in the case of Notes linked to a Fund Basket, a Basket Trigger Event occurs;
- (b) the Fund or any Fund Service Provider defaults under, materially modifies, or terminates any rebate agreements in place with the Issuer, the Hedge Provider or any of its Affiliates:

- (c) if the Fund is part of an umbrella structure with more than one sub-fund, a crosscontamination or other failure to segregate the portfolio of assets held by the Fund occurs between different series, classes and/or sub-funds;
- (d) any security granted by the Fund or any Fund Service Provider over any of its assets is enforced or becomes capable of being enforced or any arrangement which in the determination of the Calculation Agent is comparable to security over any such assets (including without limitation any repo or prime brokerage arrangement) becomes enforceable or capable of early termination or any derivatives, repo, securities lending or other trading or dealing arrangement relating to the assets of the Fund becomes enforceable or terminable early by reason of any event of default (howsoever described) relating to the Fund or the relevant Fund Service Provider; or
- the long-term unsecured, unsubordinated and unguaranteed debt rating assigned to any Fund Service Provider or any parent company (howsoever described) of the Fund, by Moody's Investors Service Inc., or any successor to the ratings business thereof ("Moody's"), and/or Standard and Poor's Rating Group (a division of McGraw-Hill, Inc.), or any successor to the ratings business thereof ("S&P"), is downgraded below A (S&P) or A2 (Moody's) and/or the short-term unsecured, unsubordinated and unguaranteed debt rating assigned to any Fund Service Provider by Moody's or S&P is downgraded below A-1 (S&P) or P-1 (Moody's).

References solely in this Fund Linked Condition 2 (Extraordinary Fund Events) to:

- (i) "Fund" shall include the Fund and any funds in which it invests any of its investible assets from time to time; and
- (ii) **"Fund Shares"** shall include the Fund Shares and the shares or units in any Fund (as defined in paragraph (i) above).

## 3. Determination of Extraordinary Fund Events

The Calculation Agent will determine if an Extraordinary Fund Event has occurred acting in good faith and in a commercially reasonable manner. Where the occurrence of an event or set of circumstances is capable of triggering more than one Extraordinary Fund Event, the Issuer may determine which Extraordinary Fund Event is to be triggered.

In considering whether the occurrence of an event or set of circumstances triggers an Extraordinary Fund Event, the Calculation Agent may have regard to the combined effect, from the Trade Date, of any event or set of circumstances, as the case may be, if such event or set of circumstances occurs more than once.

# 4. Consequences of an Extraordinary Fund Event

4.1 If the Calculation Agent determines that an Extraordinary Fund Event has occurred, the Calculation Agent shall give notice (an "Extraordinary Fund Event Notice") to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, (which notice shall be irrevocable), of the occurrence of such Extraordinary Fund Event (the date on which an Extraordinary Fund Event Notice is given, an "Extraordinary Fund Event Notification Date") as soon as reasonably practicable following the determination of an Extraordinary Fund Event. The Extraordinary Fund Event Notice shall set out, if determined at that time, the action that the Issuer has determined to take in respect of the Extraordinary Fund Event pursuant to Fund Linked Condition 4.2 below. Where the action that the Issuer has determined to take is not, for whatever reason, set out in the Extraordinary Fund Event Notice, the action that the Issuer has determined to take shall be set out in a subsequent notice given to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, as soon as reasonably practicable after the Extraordinary Fund Event Notification Date.

Neither the Issuer nor the Calculation Agent shall be responsible for any loss, underperformance or opportunity cost suffered or incurred by any Noteholder or any other

person in connection with the Notes as a result of any delay in notifying Noteholders of the occurrence of an Extraordinary Fund Event, howsoever arising. If the Calculation Agent gives an Extraordinary Fund Event Notice, the Issuer shall have no obligation to make any payment or delivery in respect of the Notes until the Issuer has determined the action that it has determined to take pursuant to Fund Linked Condition 4.2 below.

4.2 Following the occurrence of an Extraordinary Fund Event, the Issuer may take the action described below in (a), (b) or (c) provided that, if the Calculation Agent determines that an Extraordinary Fund Event has occurred or is continuing on the Delayed Payment Cut-off Date in accordance with the provisions of Fund Linked Condition 5, the Issuer shall determine that the action to be taken in respect of the Extraordinary Fund Event is "**Termination**":

## (a) Adjustment

If the Issuer determines that the action to be taken in respect of the Extraordinary Fund Event is to be "Adjustment", then the Calculation Agent may determine, acting in good faith and in a commercially reasonable manner, the appropriate adjustment(s), if any, to be made to any one or more Fund, Fund Share and/or the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms to take account of the Extraordinary Fund Event and determine the effective date of such adjustment.

## (b) Substitution

If the Issuer determines that the action to be taken in respect of the Extraordinary Fund Event is to be "**Substitution**", the Calculation Agent shall:

- (i) determine the weighted average price at which a Hypothetical Investor can redeem the Fund Shares in the relevant Fund in such number as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner as soon as it is reasonably practicable following the Extraordinary Fund Event;
- (ii) for a period of not longer than 14 calendar days following the date on which a Hypothetical Investor would have received proceeds from a redemption order in full submitted by the Hedge Provider as soon as practicable following the occurrence of an Extraordinary Fund Event, use reasonable efforts to substitute the Fund Shares with shares, units or other similar interests in an alternative fund which, in the determination of the Calculation Agent acting in good faith and in a commercially reasonable manner, has similar characteristics to the relevant Fund, including but not limited to, comparable investment objectives, investment restrictions and investment processes and has service providers acceptable to the Calculation Agent;
- (iii) if no alternative fund can be determined pursuant to the preceding subparagraph (ii) above, use reasonable efforts to substitute the Fund with an index (or a fund tracking such index) selected by the Calculation Agent acting in good faith and in a commercially reasonable manner; and
- (iv) following any substitution in accordance with sub-paragraph (ii) or (iii) above, the Issuer may require the Calculation Agent to make such determinations and/or adjustments to these Terms and Conditions and/or the Final Terms as it determines to be appropriate to take account of such Substitution.

# (c) Termination

If the Issuer determines that the action to be taken in respect of the Extraordinary Fund Event is to be "Termination", on giving notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be (which such notice may be included in the Extraordinary Fund Event Notice in respect of the relevant Extraordinary Fund Event and will specify the Termination Date), all but not some only of the outstanding Fund Linked Notes shall

be redeemed by payment of the Termination Amount on the Termination Date. Payments will be made in such manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.

## (d) General

In determining to take a particular action as a result of an Extraordinary Fund Event, the Issuer is under no duty to consider the interests of Noteholders or any other person. In making any determination as to which action to take following the occurrence of an Extraordinary Fund Event, neither the Issuer nor the Calculation Agent shall be responsible for any loss (including any liability in respect of interest), underperformance or opportunity cost suffered or incurred by Noteholders or any other person in connection with the Notes as a result thereof, howsoever arising including as a result of any delay in making any payment or delivery in respect of the Notes.

Upon determining the occurrence of an Extraordinary Fund Event, the Issuer shall give notice as soon as practicable to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, giving details of the Extraordinary Fund Event and the action to be taken in respect thereof.

## 5. Interest Payment Date/Redemption/Termination Date Extension

In the case of Cash Settled Notes, if on the date falling two Business Days prior to the Scheduled Redemption Date or the Automatic Early Redemption Date, as the case may be, the Hedge Provider has not, after having placed one or more redemption orders in respect of its holding of Fund Shares in accordance with the terms of the relevant Fund Documents, received redemption proceeds in full in respect of such Fund Shares (the "Redemption Proceeds"), the Calculation Agent may notify the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, that the Redemption Date or the Automatic Early Redemption Date, as the case may be, has been As soon as practicable following receipt by the Hedge Provider of the Redemption Proceeds the Calculation Agent shall give notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be (such notice the "Delayed Payment Notice") and redeem the Notes on the date falling not more than five Business Days following the receipt of the Delayed Payment Notice (such date, the "Postponed Redemption Date") by payment to each Noteholder of the Redemption Amount or the Automatic Early Redemption Amount, as the case may be, provided that, if the Hedge Provider does not receive the Redemption Proceeds within the period ending on (and including) the Delayed Payment Cut-off Date, the Calcuation Agent shall determine that an Extraordinary Fund Event has occurred and is continuing on the Delayed Payment Cut-off Date and shall notify Holders thereof in accordance with the procedures set out in Fund Linked Condition 4 above, and in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as applicable, and the provisions of Fund Linked Condition 4.2(c) shall apply.

In the case of interest bearing Notes, the Issuer shall be obliged to pay interest calculated as provided in General Condition 3 of the Terms and Conditions of the English Law Notes or General Condition 3 of the Terms and Conditions of the French Law Notes, as the case may be, accruing from (and including) the Interest Period End Date immediately preceding the Scheduled Redemption Date or the Automatic Early Redemption Date, as the case may be, (or, if none, the Interest Commencement Date) to (but excluding) the Scheduled Redemption Date, but shall only be obliged to make such payment of interest on the Postponed

Redemption Date and no further or other amount in respect of interest shall be payable and no additional amount shall be payable in respect of such delay.

In the case of interest bearing Notes, if on the date falling two Business Days prior to an Interest Payment Date, the Hedge Provider has not, after having placed one or more redemption orders in respect of its holding of Fund Shares in accordance with the terms of the relevant Fund Documents, received redemption proceeds in full in respect of such Fund Shares (the "Redemption Proceeds"), the Calculation Agent may notify the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, that such Interest Payment Date has been postponed. As soon as practicable following receipt by the Hedge Provider of the Redemption Proceeds the Calculation Agent shall give notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be (such notice the "Delayed Payment Notice") and the Issuer shall pay the Interest Amount in respect of the Interest Period ending on or immediately preceding the Interest Payment Date on the date falling not more than five Business Days following the receipt of the Delayed Payment Notice (such date, the "Postponed Payment Date") and no additional amount shall be payable in respect of such delay, provided that, if the Hedge Provider does not receive the Redemption Proceeds within the period ending on (and including) the Delayed Payment Cut-off Date, the Calculation Agent shall determine that an Extraordinary Fund Event has occurred and is continuing on the Delayed Payment Cut-off Date and shall notify Holders thereof in accordance with the procedures set out in Fund Linked Condition 4 above, and in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, and the provisions of Fund Linked Condition 4.2(c) shall apply.

#### **ANNEX 7**

#### ADDITIONAL TERMS AND CONDITIONS FOR CREDIT LINKED NOTES

If specified as applicable in the Final Terms, the terms and conditions applicable to Notes specified in the Final Terms as Credit Linked Notes shall comprise the terms and conditions of Notes (the "Note Conditions") and the additional Terms and Conditions for Credit Linked Notes set out below (the "Credit Linked Note Conditions") together with any other additional terms and conditions specified in the Final Terms and subject to completion in the Final Terms. In the event of any inconsistency between (i) the Note Conditions and (ii) the Credit Linked Note Conditions, the Credit Linked Note Conditions shall prevail. A reference in these Credit Linked Note Conditions to "the Final Terms" shall be construed as being a reference to the applicable Final Terms and for Credit Linked Notes in respect of which more than one Reference Entity is specified, a reference to "the Reference Entity" shall be a reference to the applicable Reference Entity.

#### Part A

The provisions of this Part A apply in relation to Credit Linked Notes unless the Final Terms of such Credit Linked Notes specify that Part B of this Annex 7 shall apply.

#### 1. General

## (a) Credit Terms

The Final Terms shall specify:

- (i) the Trade Date and the Scheduled Maturity Date;
- (ii) the type of Credit Linked Notes, being Single Reference Entity Credit Linked Notes, Nth-to-Default Credit Linked Notes, Basket Credit Linked Notes, Tranched CLNs and/or Combination Credit Linked Notes:
- (iii) the Settlement Method (if not Auction Settlement) and, where Auction Settlement applies, the applicable Fallback Settlement Method;
- (iv) the Reference Entity or Reference Entities in respect of which a Credit Event may occur and, in each case, the related Transaction Type (if applicable, by way of reference to a Relevant Annex);
- (v) the Reference Obligation(s) (if any) in respect of each Reference Entity (if applicable, by specifying "Standard Reference Obligation: Applicable");
- (vi) the Reference Entity Notional Amount or, as applicable, Reference Entity Weighting in respect of each Reference Entity (save where such terms are set out in a Relevant Annex); and
- (vii) if the Notes are Combination Credit Linked Notes, the relevant information in subparagraphs (ii) to (vi) above for each of: (a) provisions relating to interest; and (b) provisions relating to principal.

# (b) Physical Settlement Matrix

Where a Transaction Type is specified in the Final Terms in respect of any Reference Entity, then the provisions of these Credit Linked Note Conditions shall apply with respect to such Reference Entity in accordance with the Physical Settlement Matrix as it applies to such Transaction Type, as though such Physical Settlement Matrix were set out in full in the Final Terms.

# (c) Relevant Annex

Where "Relevant Annex" is specified as applicable in the Final Terms, then notwithstanding Credit Linked Note Condition 9 (*Successors*), Reference Entities for the purposes of the Credit Linked Notes shall be as set out in such Relevant Annex (together with, in respect of each relevant Reference Entity, the Reference Entity Notional Amount (or, as applicable, the Reference Entity Weighting), Reference Obligations and Substitute Reference Obligations) as set out in the Final Terms, or, as applicable, as determined and published from time to time

by the relevant Index Sponsor. The Calculation Agent may rely on any determinations of the relevant Index Sponsor and neither the Issuer nor the Calculation Agent will have any liability to the Noteholders or any other person as a result of relying on any such determination.

# (d) Additional Provisions

If, in accordance with the specified Transaction Type or otherwise, any Additional Provisions are applicable, these Credit Linked Note Conditions shall take effect subject to the provisions thereof.

# 2. Redemption

# (a) Redemption absent Event Determination Date

The Issuer will redeem each Credit Linked Note on the related CLN Maturity Date (as such date may be extended in accordance with the definition thereof) by payment of an amount equal to the Outstanding Principal Amount (as reduced from time to time in accordance with the definition thereof) of such Credit Linked Note (together with interest, if any, payable thereon) unless the Credit Linked Notes have been previously redeemed or purchased and cancelled in full (including pursuant to Credit Linked Note Conditions 2(b), 2(d) or 2(e)).

Where the Outstanding Principal Amount of any Credit Linked Note is reduced to zero, then upon the performance by the Issuer of any remaining obligations in respect of the Credit Linked Note (including pursuant to Credit Linked Note Condition 2(b) (*Redemption Following Event Determination Date*), such Credit Linked Note shall be deemed to have been redeemed in full without further payment. In the case of Tranched CLNs, redemption shall be in accordance with Credit Linked Note Condition 5 (*Tranched CLNs*) below.

# (b) Redemption following Event Determination Date

Upon the occurrence of an Event Determination Date in relation to any Reference Entity, the Issuer will:

- (i) if the applicable Settlement Method is Auction Settlement, make payment in respect of each Credit Linked Note of its *pro rata* share of the Auction Settlement Amount on the Auction Settlement Date, unless a Fallback Settlement Event occurs, in which event the Issuer shall perform its respective payment and/or delivery obligations in accordance with the applicable Fallback Settlement Method;
- (ii) if the applicable Settlement Method is Physical Settlement, perform its obligations in respect of each Credit Linked Note in accordance with Credit Linked Note Condition 7; and
- (iii) if the applicable Settlement Method is Cash Settlement, make payment in respect of each Credit Linked Note of its *pro rata* share of the Credit Event Cash Settlement Amount on the Cash Settlement Date.

Where the applicable Settlement Method is Auction Settlement, if an Event Determination Date occurs with respect to a Reference Entity following the occurrence of a Fallback Settlement Event with respect to a prior Event Determination Date in relation to such Reference Entity and no Fallback Settlement Event occurs with respect to a subsequent Event Determination Date, the Issuer shall, if it so elects on or prior to a related Valuation Date or Delivery Date, redeem the Credit Linked Notes pursuant to the occurrence of the subsequent Event Determination Date in accordance with this Credit Linked Note Condition 2(b) by Auction Settlement.

# (c) Settlement at Maturity

Where "Settlement at Maturity" is specified as applicable, payment of any Outstanding Principal Amount, Auction Settlement Amounts or Credit Event Cash Settlement Amounts, as applicable, shall be deferred until the later of the CLN Maturity Date and the last Auction Settlement Date or Cash Settlement Date determined in respect of any Reference Entity (and notwithstanding any other provision of the Note Conditions or these Credit Linked Note Conditions, no interest shall accrue on any payment of any amount which is so deferred).

# (d) Redemption following a Merger Event

If this Credit Linked Note Condition 2(b) is specified as applicable in the Final Terms, in the event that in the determination of the Calculation Agent a Merger Event has occurred, the Issuer may give notice to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, and redeem all but not some only of the Credit Linked Notes on the Merger Event Redemption Date, and if the Credit Linked Notes are so redeemed or, as the case may be, cancelled, the Issuer shall pay an amount to each Noteholder in respect of each Credit Linked Note, which amount shall be the fair market value of such Credit Linked Note taking into account the Merger Event less the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements (including without limitation any Credit Unwind Costs), all as determined by the Calculation Agent in a commercially reasonable manner.

# (e) Additional Credit Linked Note Disruption Events

If the Calculation Agent determines that an Additional Credit Linked Note Disruption Event has occurred, the Issuer may redeem the Credit Linked Notes by giving notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be. If the Credit Linked Notes are so redeemed, the Issuer will pay an amount to each Noteholder in respect of each Credit Linked Note equal to the fair market value of such Credit Linked Note taking into account the Additional Credit Linked Note Disruption Event, less the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements all as determined by the Calculation Agent in a commercially reasonable manner.

# (f) Suspension of Obligations

If there is a DC Credit Event Question in relation to any Reference Entity, then (unless the Issuer otherwise elects by notice to the Calculation Agent and the Noteholders) from the date of such DC Credit Event Question (and notwithstanding that the relevant Credit Derivatives Determinations Committee has yet to determine whether Publicly Available Information is available or that a Credit Event has occurred), any obligation of the Issuer to redeem any Credit Linked Note (including pursuant to Credit Linked Note Condition 2(b) (*Redemption following Event Determination Date*) (and the timing requirements of the Cash Settlement Date, Valuation Date, Relevant Valuation Date, NOPS Cut-off Date, Physical Settlement Period and any other provisions pertaining to settlement) insofar as it relates to the relevant Reference Entity, or pay any amount of interest which would otherwise be due thereon or any obligation of the Calculation Agent to calculate any amount of interest (in each case, regardless of whether any such interest relates to the relevant Reference Entity), shall, insofar as it relates to the relevant Reference Entity, be and remain suspended until the date of the relevant DC Credit Event Announcement, DC No Credit Event Announcement or DC Credit Event Question Dismissal.

During such suspension period, the Issuer shall not be obliged to, nor entitled to, take any action in connection with the redemption of the Credit Linked Notes, in each case insofar as they relate to the relevant Reference Entity, or in connection with the payment of any applicable interest on the Credit Linked Notes, nor, if the Final Terms specifies that "Calculation and Settlement Suspension" applies, shall the Calculation Agent be obliged to take any action in connection with the calculation of any amount of interest (in each case, if the Final Terms specifies that "Calculation and Settlement Suspension" applies, regardless of whether any such interest relates to the relevant Reference Entity). Once the relevant DC Credit Event Announcement, DC No Credit Event Announcement or DC Credit Event Question Dismissal has occurred, such suspension shall terminate and any obligations so suspended shall resume on the CLN Business Day following such public announcement by ISDA, with the Issuer and, as the case may be, the Calculation Agent having the benefit of the full day notwithstanding when the suspension began. Any amount of interest so suspended shall, subject always to Credit Linked Note Condition 3(a), become due on a date selected by

the Calculation Agent falling not later than fifteen Business Days following such public announcement by ISDA.

For the avoidance of doubt, no interest shall accrue on any payment of interest or any other amounts which are deferred in accordance with this Credit Linked Note Condition 2(f).

# (g) Miscellaneous provisions relating to Redemption

If the Credit Linked Notes are partially redeemed, the relevant Credit Linked Notes or, if the Credit Linked Notes are represented by a Global Note, such Global Note, shall be endorsed to reflect such partial redemption. Upon such partial redemption, the Outstanding Principal Amount of each Credit Linked Note shall be reduced for all purposes (including accrual of interest thereon but without duplication with any cessation of interest accrual pursuant to Credit Linked Note Condition 3(a)) accordingly.

Redemption of any Credit Linked Note in accordance with this Credit Linked Note Condition 2, together with payment of interest, if any, due thereon shall discharge all or the relevant portion of the obligations of the Issuer in relation thereto.

## 3. Interest

#### (a) Cessation of Interest Accrual

In the case of Credit Linked Notes which are specified in the Final Terms to bear interest, such interest shall accrue on the Outstanding Principal Amount of each Credit Linked Note from time to time. Upon the occurrence of an Event Determination Date in respect of any Reference Entity, the Outstanding Principal Amount of each Credit Linked Note shall, for the purposes of the calculation of accrual of interest thereon, be deemed to have been reduced in an amount equal to such Credit Linked Note's *pro rata* share of the relevant Reference Entity Notional Amount (or, in the case of Tranched CLNs, of the corresponding Writedown Amount) with effect from and including:

- (i) either:
  - (A) the Interest Payment Date; or
  - (B) if so specified in the Final Terms, the Interest Period End Date,

immediately preceding such Event Determination Date (or, in the case of the first Interest Period, the Interest Commencement Date); or

(ii) if so specified in the Final Terms, such Event Determination Date.

## (b) Interest following Scheduled Maturity

Subject always to Credit Linked Note Condition 3(a), if an Extension Notice has been given (other than pursuant to paragraph (d) of the definition of "Extension Notice"), each Credit Linked Note which is outstanding following the Scheduled Maturity Date shall continue to bear interest on its daily Outstanding Principal Amount from (and including) the Scheduled Maturity Date to (but excluding) the related CLN Maturity Date at a rate of interest equal to either:

- (i) the rate that BNP Paribas would pay to an independent customer in respect of overnight deposits in the currency of the Credit Linked Notes; or
- (ii) such other rate as shall be specified for such purpose in the Final Terms.

For the avoidance of doubt, if an Extension Notice has been given pursuant to paragraph (d) of the definition thereof, no interest shall accrue from (and including) the Scheduled Maturity Date to (but excluding) the related CLN Maturity Date.

## (c) Interest Payment Dates

If the Credit Linked Notes are redeemed pursuant to the Note Conditions or these Credit Linked Note Conditions, the Scheduled Maturity Date, the CLN Maturity Date (if not the Scheduled Maturity Date), the last Auction Settlement Date, the last Cash Settlement Date or the last Delivery Date, as the case may be, shall be an Interest Payment Date in respect of

each Credit Linked Note and the Issuer shall pay any interest that is accrued and unpaid in respect of each Credit Linked Note on such Interest Payment Date.

## 4. Nth-to-Default Credit Linked Notes

Where the Credit Linked Notes are Nth-to-Default Credit Linked Notes, an Event Determination Date shall not be taken into account for the purposes of Credit Linked Note Conditions 2 (*Redemption*) and 3 (*Interest*) unless and until the number of Reference Entities in respect of which an Event Determination Date has occurred is equal to N. Unless "Multiple Default Trigger" is specified as applicable in the Final Terms, with effect from such date, no Event Determination Date shall occur in respect of any other relevant Reference Entity. Where "Multiple Default Trigger" is specified as applicable, the provisions of Credit Linked Note Conditions 2 (*Redemption*) and 3 (*Interest*) shall apply in respect of every subsequent Event Determination Date until the number of Reference Entities in respect of which an Event Determination Date has occurred is equal to M.

## 5. Tranched CLNs

The following provisions shall apply in respect of Credit Linked Notes that are Tranched CLNs. For clarification, in respect of such Credit Linked Notes, in the event of any inconsistency between the following and the remainder of the Credit Linked Note Conditions, the following shall prevail.

- (i) Unless the Credit Linked Notes have been previously redeemed or purchased and cancelled in full (including pursuant to any Credit Linked Note Condition), the Issuer will redeem each Tranched CLN on the CLN Maturity Date by payment of an amount equal to the Outstanding Principal Amount of such Credit Linked Note (together with interest, if any, payable thereon) plus its *pro rata* share of the Aggregate Incurred Recovery Amount, provided that (unless Credit Linked Note Condition 2(b) is specified not to be applicable in the Final Terms or the Final Price is specified in the Final Terms) if an Unsettled Credit Event has occurred, (A) a Redemption Preliminary Amount will be payable on the CLN Maturity Date and a Redemption Residual Amount will be payable on the Final Settlement Date, and (B) the Aggregate Incurred Recovery Amount (if any) in respect of each Tranched CLN shall be payable on the Final Settlement Date instead of the CLN Maturity Date. For the avoidance of doubt, no interest shall accrue or be payable in respect of any Aggregate Incurred Recovery Amount or any payment or postponement of payment thereof.
- (ii) If the Outstanding Principal Amount of any Tranched CLN is reduced to zero, such Credit Linked Note will be redeemed in full by payment of an amount equal to its *pro rata* share of the Aggregate Incurred Recovery Amount (if any) on the Final Settlement Date, and, for the avoidance of doubt, no interest shall accrue or be payable in respect of any Aggregate Incurred Recovery Amount or any payment or postponement of payment thereof) and the Issuer shall have no further obligations in respect of such Credit Linked Note.
- (iii) Credit Linked Note Condition 3(b) (*Interest following Scheduled Maturity*) shall not apply, and no interest shall accrue from (and including) the Scheduled Maturity Date. No interest shall be payable in respect of any postponement of the payment of any interest, redemption amount, Auction Settlement Amount, Credit Event Cash Settlement Amount or any other amounts.
- (iv) If the Calculation Agent determines in relation to any Reference Entity:
  - (A) without prejudice to the sub-paragraphs below, that a Credit Event has occurred or may occur on or prior to any Interest Payment Date;
  - (B) that a Potential Failure to Pay has occurred or may occur on or prior to any Interest Payment Date;
  - (C) that a Potential Repudiation/Moratorium has occurred or may occur on or prior to any Interest Payment Date;

- (D) that a Credit Event Resolution Request Date has occurred or may occur on or prior to any Interest Payment Date; or
- (E) (unless Credit Linked Note Condition 2(b) is specified not to be applicable in the Final Terms or the Final Price is specified in the Final Terms) that an Unsettled Credit Event has occurred,

then interest (if any) on such Tranched CLN shall be deemed to cease to accrue on an Outstanding Principal Amount equal to its pro rata share of the sum of the maximum Incurred Loss Amounts and maximum Incurred Recovery Amounts which could be determined (assuming an Auction Final Price, Weighted Average Final Price or Final Price of zero) (a "Deemed Interest Reduction") with effect from and including the Interest Period End Date (or, if none, the Interest Commencement Date) immediately preceding the date of such determination or (in the case of the occurrence of an Unsettled Credit Event) the relevant date applicable pursuant to Credit Linked Note Condition 3(a) (Cessation of Interest Accrual). In such case, the related Interest Shortfall Amount (if any) shall be payable on the related Interest Shortfall Payment Date. No interest shall be payable in respect of any such postponement of payment of any Interest Shortfall Amount or any other interest or other amounts.

(v) If any day is a Final Price Calculation Date with respect to more than one Reference Entity, the Loss Amount, the Recovery Amount, the Incurred Loss Amount and the Incurred Recovery Amount (if applicable) with respect to each Reference Entity shall be calculated in the order that either of the following events occurred with respect to such Reference Entities: (i) the Credit Event Resolution Request Date (provided that if a Credit Event Resolution Request Date occurs in respect of more than one such Reference Entity on the same day, the first Reference Entity in respect of which the DC Secretary announces that the relevant DC Credit Event Question was effective and the relevant Credit Derivatives Determinations Committee was in possession of the relevant Publicly Available Information, in each case in accordance with the "Credit Event Resolution Request Date" definition, shall be deemed to have satisfied this condition first) or (ii) the delivery of the Credit Event Notice (provided that if any of the relevant Credit Event Notices are delivered at the same time, in a sequential order as determined by the Calculation Agent).

# 6. Combination Credit Linked Notes

Where the Notes are Combination Credit Linked Notes, amounts payable in respect of interest thereon and by way of redemption thereof (including, for clarification, pursuant to the occurrence of a Credit Event), and the dates on which such amounts fall to be paid, will be calculated:

- (i) in the case of interest, as though the Notes were of the type specified in the Final Terms under the heading "Credit-linked Interest Type" and as further specified in the Final Terms under the heading "Terms relating to Credit Linked Interest"; and
- (ii) in the case of amounts payable on redemption of the Notes, as though the Notes were of the type specified in the Final Terms under the heading "Credit-linked Principal Type" and as further specified in the Final Terms under the heading "Terms relating to Credit Linked Principal".

Where the Notes are subject to redemption in full in circumstances where, pursuant to the above, further amounts are or may be payable subsequently in respect of interest thereon, then, only to the extent required by the terms of any relevant clearing system in order to permit payment of such interest, each Note shall be deemed to remain outstanding in an amount equal to one unit of the Specified Currency. No payment shall be made in respect of such outstanding amount, and each Note which is deemed to be outstanding on such basis shall be cancelled in full on the last date for payment of interest thereon.

# 7. Physical Settlement

(a) Delivery and payment

If Physical Settlement applies to any Credit Linked Note, then, upon the occurrence of an Event Determination Date, the Issuer shall, on or prior to the related Physical Settlement Date and subject to Credit Linked Note Conditions 7(b), 7(c) and 7(f), redeem such Credit Linked Note in full (or, where such Credit Linked Note is a Basket Credit Linked Note, in part, in an Outstanding Principal Amount corresponding to such Credit Linked Note's *pro rata* share of the relevant Reference Entity Notional Amount), respectively, by:

- (a) Delivering a *pro rata* share of the Deliverable Obligations specified in the related Notice of Physical Settlement or NOPS Amendment Notice, as applicable; and
- (b) paying such Credit Linked Note's *pro rata* portion of the related Physical Settlement Adjustment Rounding Amount.

# (b) Partial Cash Settlement Due to Impossibility or Illegality

If, due to an event beyond the control of the Issuer, it is impossible or illegal for the Issuer to Deliver or, due to an event beyond the control of the Issuer or any Noteholder, it is impossible or illegal for the Issuer or the relevant Noteholder to accept Delivery of any of the Deliverable Obligations (other than a Deliverable Obligation described in paragraph (d) of the definition of "Deliverable Obligation") specified in a Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, on the related Physical Settlement Date, then on such date the Issuer shall Deliver any of the Deliverable Obligations specified in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, for which it is possible and legal to take Delivery. If any Undeliverable Obligations have not been delivered on or prior to the Latest Permissible Physical Settlement Date, then Partial Cash Settlement shall apply with respect to such Undeliverable Obligations and, accordingly, the Issuer shall pay the relevant Noteholders an amount equal to the Partial Cash Settlement Amount to be apportioned *pro rata* amongst the relevant Noteholders on the Partial Cash Settlement Date.

# (c) Non-Delivery of Deliverable Obligations

If the Issuer does not Deliver any Deliverable Obligation specified in a Notice of Physical Settlement or NOPS Amendment Notice, as applicable, other than as a result of an event or circumstance contemplated in Credit Linked Note Condition 7(b) above (including following the occurrence of a Hedge Disruption Event), such failure shall not constitute an Event of Default or breach of agreement for the purpose of the Notes and the Issuer may continue to attempt to Deliver the Deliverable Obligations that are Bonds or Loans until the Extended Physical Settlement Date.

If, as at the relevant Extended Physical Settlement Date, any such Deliverable Obligations have not been Delivered, then Partial Cash Settlement shall apply with respect to such Deliverable Obligations and the Issuer shall pay to the Noteholders an amount equal to the Partial Cash Settlement Amount to be apportioned *pro rata* amongst the Noteholders on the Partial Cash Settlement Date.

# (d) Aggregation and Rounding

Where a Noteholder holds Credit Linked Notes in an Outstanding Principal Amount (in the case of Partly Paid Notes, to the extent paid-up) greater than the Specified Denomination, the Outstanding Principal Balance of the Deliverable Obligations to be Delivered in respect of the Credit Linked Notes of such Noteholder shall be aggregated for the purposes of this Credit Linked Note Condition 7. If the Outstanding Principal Balance of the Deliverable Obligations to be Delivered in respect of each Credit Linked Note to be redeemed pursuant to this Credit Linked Note Condition 7(d) on any occasion is not equal to an authorised denomination (or integral multiple thereof) of such Deliverable Obligations then the Outstanding Principal Balance of Deliverable Obligations to be Delivered will be rounded down to the nearest authorised denomination or multiple thereof, or, if none, to zero. In such circumstances, the Deliverable Obligations that were not capable of being Delivered shall, if and to the extent practicable, be sold by the Issuer or such other agent as may be appointed by the Issuer for such purpose and, if they are so sold, the Issuer shall make payment in respect of each Credit Linked Note in an amount equal to its *pro rata* share of the related net sale proceeds as soon as reasonably practicable following receipt thereof.

## (e) Delivery and Fees

The Delivery of any of the Deliverable Obligations pursuant to the provisions of this Credit Linked Note Condition 7 shall be made in such manner as the Issuer shall determine in a commercially reasonable manner, to be appropriate for such Delivery. Subject as set out in the definition of "Deliver":

- (i) any recordation, processing or similar fee reasonably incurred by the Issuer and/or any of its Affiliates and payable to the agent under a Loan in connection with an assignment or novation (where Deliverable Obligations include Assignable Loans or Consent Required Loans) or participation (where Deliverable Obligations include Direct Loan Participations) shall be payable by the relevant Noteholders, and if any Stamp Tax or transaction tax is payable in connection with the Delivery of any Deliverable Obligations, payment thereof shall be made by the relevant Noteholders; and
- (ii) any other expenses arising from the Delivery and/or transfer of the Deliverable Obligations shall be for the account of the Noteholders or the Issuer, as appropriate, determined by the Calculation Agent in accordance with then current market conventions.

Delivery and/or transfer of the Deliverable Obligations shall be delayed until all expenses relating to such Delivery or transfer payable by the Noteholders have been paid to the satisfaction of the Issuer.

# (f) Asset Transfer Notice

A Noteholder will not be entitled to any of the amounts or assets specified as being due to it in this Credit Linked Note Condition 7 upon the occurrence of an Event Determination Date and delivery of the Notice of Physical Settlement unless it has presented or surrendered (as is appropriate) the relevant Credit Linked Note and delivered an Asset Transfer Notice in accordance with Note Condition 7(b)(i) (*Physical Delivery*). For so long as the Credit Linked Notes are held in any clearing system, any communication from such clearing system on behalf of the Noteholder containing the information required in an Asset Transfer Notice will be treated as an Asset Transfer Notice. For as long as Bearer Notes are represented by a Global Note, surrender of Credit Linked Notes for such purpose will be effected by presentation of the Global Note and its endorsement to note the Outstanding Principal Amount of Credit Linked Notes to which the relevant Asset Transfer Notice relates.

# 8. Provisions relating to Obligation Category and Characteristics and Deliverable Obligation Category and Characteristics

(a) Obligation Characteristics

If either of the Obligation Characteristics "Listed" or "Not Domestic Issuance" is specified in the related Final Terms or is applicable in respect of the applicable Transaction Type, the Final Terms shall be construed as though the relevant Obligation Characteristic had been specified as an Obligation Characteristic only with respect to Bonds.

(b) Deliverable Obligation Category and Characteristics

lf:

- (i) any of the Deliverable Obligation Characteristics "Listed", "Not Domestic Issuance" or "Not Bearer" is specified in the related Final Terms or is applicable in respect of the applicable Transaction Type, such Final Terms shall be construed as though such Deliverable Obligation Characteristic had been specified as a Deliverable Obligation Characteristic only with respect to Bonds;
- (ii) the Deliverable Obligation Characteristic "Transferable" is specified in the Final Terms or is applicable in respect of the applicable Transaction Type, the Final Terms shall be construed as though such Deliverable Obligation Characteristic had been specified as a Deliverable Obligation Characteristic only with respect to Deliverable Obligations that are not Loans;

- (iii) any of the Deliverable Obligation Characteristics "Assignable Loan", "Consent Required Loan" or "Direct Loan Participation" is specified in the Final Terms or is applicable in respect of the applicable Transaction Type, the Final Terms shall be construed as though such Deliverable Obligation Characteristic had been specified as a Deliverable Obligation Characteristic only with respect to Loans; and
- (iv) more than one of "Assignable Loan", "Consent Required Loan" and "Direct Loan Participation" are specified in the Final Terms as Deliverable Obligation Characteristics or is applicable in respect of the applicable Transaction Type, the Deliverable Obligations may include any Loan that satisfies any one of such Deliverable Obligation Characteristics specified and need not satisfy all such Deliverable Obligation Characteristics.

# (c) Relevant Guarantee

If an Obligation or a Deliverable Obligation is a Relevant Guarantee, the following will apply:

- (i) For purposes of the application of the Obligation Category or the Deliverable Obligation Category, the Relevant Guarantee shall be deemed to be described by the same category or categories as those that describe the Underlying Obligation.
- (ii) For purposes of the application of the Obligation Characteristics or the Deliverable Obligation Characteristics, both the Relevant Guarantee and the Underlying Obligation must satisfy on the relevant date or dates each of the applicable Obligation Characteristics or Deliverable Obligation Characteristics, if any, specified in the Final Terms or applicable in respect of the relevant Transaction Type from the following list: "Not Subordinated", "Specified Currency", "Not Sovereign Lender", "Not Domestic Currency" and "Not Domestic Law".
- (iii) For purposes of the application of the Obligation Characteristics or the Deliverable Obligation Characteristics, only the Underlying Obligation must satisfy on the relevant date or dates each of the applicable Obligation Characteristics or the Deliverable Obligation Characteristics, if any, specified in the Final Terms or applicable in respect of the relevant Transaction Type from the following list: "Listed", "Not Domestic Issuance", "Assignable Loan", "Consent Required Loan", "Direct Loan Participation", "Transferable", "Maximum Maturity", "Accelerated or Matured" and "Not Bearer".
- (iv) For purposes of the application of the Obligation Characteristics or the Deliverable Obligation Characteristics to an Underlying Obligation, references to the Reference Entity shall be deemed to refer to the Underlying Obligor.
- (v) For the avoidance of doubt the provisions of this Credit Linked Note Condition 7 apply in respect of the definitions of "Obligation" and "Deliverable Obligation" as the context admits.

# (d) Maximum Maturity

For purposes of the application of the Deliverable Obligation Characteristic "Maximum Maturity", remaining maturity shall be determined on the basis of the terms of the Deliverable Obligation in effect at the time of making such determination and, in the case of a Deliverable Obligation that is due and payable, the remaining maturity shall be zero.

(e) Financial Reference Entity Terms and Governmental Intervention

If "Financial Reference Entity Terms" and "Governmental Intervention" are specified as applicable in respect of a Reference Entity, if an obligation would otherwise satisfy a particular Obligation Characteristic or Deliverable Obligation Characteristic, the existence of any terms in the relevant obligation in effect at the time of making the determination which permit the Reference Entity's obligations to be altered, discharged, released or suspended in circumstances which would constitute a Governmental Intervention, shall not cause such obligation to fail to satisfy such Obligation Characteristic or Deliverable Obligation Characteristic.

(f) Prior Deliverable Obligation or Package Observable Bond

For purposes of determining the applicability of Deliverable Obligation Characteristics and the requirements specified in Credit Linked Note Condition 11(b) (Mod R) and Credit Linked Note Condition 11(c) (Mod Mod R) to a Prior Deliverable Obligation or a Package Observable Bond, any such determination shall be made by reference to the terms of the relevant obligation in effect immediately prior to the Asset Package Credit Event.

(g) Subordinated European Insurance Terms

If "Subordinated European Insurance Terms" is specified as applicable in respect of the Reference Entity, if an obligation would otherwise satisfy the "Maximum Maturity" Deliverable Obligation Characteristic, the existence of any Solvency Capital Provisions in such obligation shall not cause it to fail to satisfy such Deliverable Obligation Characteristic.

## (h) Accrued Interest

With respect to any Credit Linked Notes for which:

- (i) "Physical Settlement" is specified to be the Settlement Method in the related Final Terms (or for which Physical Settlement is applicable as the Fallback Settlement Method), the Outstanding Principal Balance of the Deliverable Obligations being Delivered will exclude accrued but unpaid interest, unless "Include Accrued Interest" is specified in the related Final Terms, in which case, the Outstanding Principal Balance of the Deliverable Obligations being Delivered will include accrued but unpaid interest;
- (ii) "Cash Settlement" is specified to be the Settlement Method in the related Final Terms (or if Cash Settlement is applicable as the Fallback Settlement Method), and:
  - (A) "Include Accrued Interest" is specified in the related Final Terms, the Outstanding Principal Balance of the Reference Obligation or Valuation Obligation, as applicable, shall include accrued but unpaid interest;
  - (B) "Exclude Accrued Interest" is specified in the related Final Terms, the Outstanding Principal Balance of the Reference Obligation or Valuation Obligation, as applicable, shall not include accrued but unpaid interest; or
  - (C) neither "Include Accrued Interest" nor "Exclude Accrued Interest" is specified in the related Final Terms, the Calculation Agent shall determine based on the then current market practice in the market of the Reference Obligation or Valuation Obligation, as applicable, whether the Outstanding Principal Balance of the Reference Obligation or Valuation Obligation shall include or exclude accrued but unpaid interest and, if applicable, the amount thereof; or
- (iii) Credit Linked Note Condition 7(b) (Partial Cash Settlement Due to Impossibility or Illegality) or Credit Linked Note Condition 7(c) (Non-Delivery of Deliverable Obligations) is applicable, the Calculation Agent shall determine, based on the then current market practice in the market of the relevant Undeliverable Obligation, Undeliverable Loan Obligation, Undeliverable Participation or Unassignable Obligation, whether such Quotations shall include or exclude accrued but unpaid interest.

## (i) Asset Package Delivery

"Asset Package Delivery" will apply if an Asset Package Credit Event occurs, unless (i) such Asset Package Credit Event occurs prior to the Credit Event Backstop Date determined in respect of the Credit Event specified in the Credit Event Notice or DC Credit Event Announcement applicable to the Event Determination Date, or (ii) if the Reference Entity is a Sovereign, no Package Observable Bond exists immediately prior to such Asset Package Credit Event.

If the "Sovereign No Asset Package Delivery Supplement" is applicable in respect of a Reference Entity, then, notwithstanding the above, it shall be deemed that no Package Observable Bond exists with respect to such Reference Entity that is a Sovereign (even if

such a Package Observable Bond has been published by ISDA) and accordingly, Asset Package Delivery shall not apply thereto.

## 9. Successors

- (a) Provisions for determining a Successor
  - (i) Subject as set out in Credit Linked Note Condition 1(c) (*Relevant Annex*), the Calculation Agent may determine, following any succession (or, in relation to a Reference Entity that is a Sovereign, a Sovereign Succession Event) and with effect from the Succession Date, any Successor or Successors under the definition of "Successor"; provided that the Calculation Agent will not make such determination if, at the time of determination, the DC Secretary has publicly announced that the relevant Credit Derivatives Determinations Committee has Resolved that there is no Successor based on the relevant succession to Relevant Obligations.

The Calculation Agent will make all calculations and determinations required to be made under the definition of "Successor" (or the provisions relating to the determination of a Successor) on the basis of Eligible Information.

In calculating the percentages used to determine whether an entity qualifies as a Successor under the definition of "Successor", if there is a Steps Plan, the Calculation Agent shall consider all related successions in respect of such Steps Plan in aggregate as if forming part of a single succession.

- (ii) An entity may only be a Successor if:
  - (I) either (A) the related Succession Date occurs on or after the Successor Backstop Date, or (B) such entity is a Universal Successor in respect of which the Succession Date occurred on or after January 1, 2014;
  - (II) the Reference Entity had at least one Relevant Obligation outstanding immediately prior to the Succession Date and such entity succeeds to all or part of at least one Relevant Obligation of the Reference Entity; and
  - (III) where the Reference Entity is a Sovereign, such entity succeeded to the Relevant Obligations by way of a Sovereign Succession Event.
- (iii) In the case of an exchange offer, the determination required pursuant to the definition of "Successor" shall be made on the basis of the outstanding principal balance of Relevant Obligations exchanged and not on the basis of the outstanding principal balance of the Exchange Bonds or Loans.
- (iv) If two or more entities (each, a "Joint Potential Successor") jointly succeed to a Relevant Obligation (the "Joint Relevant Obligation") either directly or as a provider of a Relevant Guarantee, then (i) if the Joint Relevant Obligation was a direct obligation of the Reference Entity, it shall be treated as having been succeeded to by the Joint Potential Successor (or Joint Potential Successors, in equal parts) which succeeded to such Joint Relevant Obligation as direct obligor or obligors, or (ii) if the Joint Relevant Obligation was a Relevant Guarantee, it shall be treated as having been succeeded to by the Joint Potential Successor (or Joint Potential Successors, in equal parts) which succeeded to such Joint Relevant Obligation as guarantor or guarantors, if any, or otherwise by each Joint Potential Successor in equal parts.

# (b) Single Reference Entity

Where the Credit Linked Notes are Single Reference Entity Credit Linked Notes and a Succession Date has occurred and more than one Successor has been identified, each such Credit Linked Note will be deemed for all purposes to have been divided, with effect from the Succession Date, into the same number of new Credit Linked Notes as there are Successors with the following terms:

(i) each Successor will be a Reference Entity for the purposes of one of the deemed new Credit Linked Notes;

- (ii) in respect of each deemed new Credit Linked Note, the Reference Entity Notional Amount will be the Reference Entity Notional Amount applicable to the original Reference Entity divided by the number of Successors; and
- (iii) all other terms and conditions of the original Credit Linked Notes will be replicated in each deemed new Credit Linked Note except that the Calculation Agent shall make such modifications as it determines are required in order to preserve the economic effects of the original Credit Linked Notes in the deemed new Credit Linked Notes (considered in aggregate).

# (c) Nth-to-Default

Where the Credit Linked Notes are Nth-to-Default Credit Linked Notes:

- (i) where a Succession Date has occurred in respect of a Reference Entity (other than a Reference Entity in respect of which a Credit Event has occurred) and more than one Successor has been identified, each such Credit Linked Note will be deemed for all purposes to have been divided, with effect from the Succession Date, into a number of new Credit Linked Notes equal to the number of Successors. Each such new Credit Linked Note shall include a Successor and each and every one of the unaffected Reference Entities and the provisions of Credit Linked Note Condition 9(b)(i) to (iii) (inclusive) shall apply thereto;
- (ii) if "Substitution" is specified as not being applicable in the Final Terms, where any Reference Entity (the "Surviving Reference Entity") (other than a Reference Entity that is subject to the Succession Date) would be a Successor to any other Reference Entity (the "Legacy Reference Entity") pursuant to a Succession Date, such Surviving Reference Entity shall be deemed to be a Successor to the Legacy Reference Entity; and
- (iii) if "Substitution" is specified as being applicable in the Final Terms, where the Surviving Reference Entity (other than a Reference Entity that is subject to the Succession Date) would be a Successor to a Legacy Reference Entity pursuant to a Succession Date:
  - (A) such Surviving Reference Entity shall be deemed not to be a Successor to the Legacy Reference Entity; and
  - (B) the Replacement Reference Entity shall be deemed to be a Successor to the Legacy Reference Entity.

## (d) Basket Credit Linked Notes and Tranched CLNs

Where the Credit Linked Notes are Basket Credit Linked Notes or Tranched CLNs, and one or more Successors have been identified in respect of a Reference Entity that has been the subject of a related Succession Date (the "Affected Entity"), then, with effect from the Succession Date:

- the Affected Entity will no longer be a Reference Entity (unless it is a Successor as described in (ii) below);
- (ii) each Successor will be deemed a Reference Entity (in addition to each Reference Entity which is not an Affected Entity);
- the Reference Entity Notional Amount for each such Successor will equal the Reference Entity Notional Amount of the Affected Entity divided by the number of Successors;
- (iv) the Calculation Agent may make any modifications to the terms of the Credit Linked Notes which it determines may be required to preserve the economic effects of the Credit Linked Notes prior to the Succession Date (considered in the aggregate); and
- (v) for the avoidance of doubt, a Reference Entity may, as a result of a Succession Date, be represented by multiple Reference Entity Notional Amounts for the Successor(s) of such Reference Entity.

# 10. Provisions relating to LPN Reference Entities and CoCo Supplement

(a) LPN Reference Entities

The following provisions shall apply if the relevant Final Terms provide that "LPN Reference Entity" is applicable:

- (i) Multiple Noteholder Obligation will not be applicable with respect to any Reference Obligation and any Underlying Loan;
- (ii) each Reference Obligation will be an Obligation notwithstanding anything to the contrary in these Credit Linked Note Conditions, and in particular, that the obligation is not an obligation of the Reference Entity;
- (iii) each Reference Obligation will be a Deliverable Obligation notwithstanding anything to the contrary in these Credit Linked Note Conditions, and in particular, that the obligation is not an obligation of the Reference Entity;
- (iv) for the avoidance of doubt, with respect to any LPN Reference Obligation that specifies an Underlying Loan or an Underlying Finance Instrument, the outstanding principal balance shall be determined by reference to the Underlying Loan or Underlying Finance Instrument (as applicable) relating to such LPN Reference Obligation; and
- (v) the "Not Subordinated" Obligation Characteristic and Deliverable Obligation Characteristic shall be construed as if no Reference Obligation was specified in respect of the Reference Entity.
- (b) Provisions relating to CoCo Supplement

The following provisions shall apply in respect of a Reference Entity if the "CoCo Supplement" is applicable:

- (i) If, with respect to one or more Obligations and in relation to an aggregate amount of not less than the Default Requirement, the operation of one or more CoCo Provisions results in (i) a permanent or temporary reduction of the amount of principal payable at redemption or (ii) a conversion of principal into shares or another instrument, such event shall be deemed to constitute a Governmental Intervention falling within paragraph (a) of the definition thereof.
- (ii) A CoCo Provision shall be deemed to be a provision which permits a Governmental Intervention for all purposes.
- (iii) The following terms shall have the following meanings:

"Coco Provision" means, with respect to an Obligation, a provision which requires (i) a permanent or temporary reduction of the amount of principal payable at redemption or (ii) a conversion of principal into shares or another instrument, in each case, if the Capital Ratio is at or below the Trigger Percentage.

"Trigger Percentage" means the trigger percentage specified in respect of the Reference Entity (or if no such trigger percentage is specified, 5.25 per cent.).

"Capital Ratio" means the ratio of capital to risk weighted assets applicable to the Obligation, as described in the terms thereof in effect from time to time.

# 11. Restructuring Credit Event

(a) Multiple Credit Event Notices

Upon the occurrence of an M(M)R Restructuring with respect to a Reference Entity:

(i) the Calculation Agent may deliver multiple Credit Event Notices with respect to such M(M)R Restructuring, each such notice setting forth the amount of the relevant Reference Entity Notional Amount to which such notice applies (the "Exercise Amount") provided that if the Credit Event Notice does not specify an Exercise Amount, the then outstanding Reference Entity Notional Amount (and not a portion thereof) will be deemed to have been specified as the Exercise Amount;

- (ii) the provisions of these Credit Linked Note Conditions (including, without limitation, as to the determination of any Auction Settlement Amount, Credit Event Cash Settlement Amount and Loss Amount) shall be deemed to apply to an aggregate Outstanding Principal Amount of Credit Linked Notes equal to the Exercise Amount only and all the provisions shall be construed accordingly; and
- (iii) the Exercise Amount in connection with a Credit Event Notice describing an M(M)R Restructuring must be an amount that is at least 1,000,000 units of the Specified Currency (or, if Japanese Yen, 100,000,000 units) in which the Reference Entity Notional Amount is denominated or any integral multiple thereof or the entire relevant Reference Entity Notional Amount.

If any Credit Linked Note is subject to partial redemption in accordance with this Credit Linked Note Condition 11, the relevant Credit Linked Note or, if the Credit Linked Notes are represented by a Global Note, such Global Note shall be endorsed to reflect such partial redemption.

#### (b) Mod R

If (i) "Physical Settlement" or "Cash Settlement" is specified to be the Settlement Method in the related Final Terms (or is applicable as the Fallback Settlement Method), (ii) "Mod R" is specified as applicable in respect of the Reference Entity and (iii) Restructuring is the only Credit Event specified in a Credit Event Notice, then unless the Deliverable Obligation or, as applicable, Valuation Obligation is a Prior Deliverable Obligation and Asset Package Delivery applies due to a Governmental Intervention, a Deliverable Obligation or, as applicable, Valuation Obligation may only be specified (or deemed specified) in the Notice of Physical Settlement or in any NOPS Amendment Notice or selected by the Issuer to form part of the related Valuation Obligations Portfolio, as applicable, if such Deliverable Obligation or, as applicable, Valuation Obligation:

- (A) is a Fully Transferable Obligation; and
- (B) has a final maturity date not later than the applicable Restructuring Maturity Limitation Date.

in each case, as of both the NOPS Effective Date and the Delivery Date or, as applicable, as of the Relevant Valuation Date.

## (c) Mod Mod R

If (i) "Physical Settlement" " or "Cash Settlement" is specified to be the Settlement Method in the related Final Terms (or is applicable as the Fallback Settlement Method), (ii) "Mod Mod R" is specified as applicable in respect of the Reference Entity and (iii) Restructuring is the only Credit Event specified in a Credit Event Notice, then unless the Deliverable Obligation or, as applicable, Valuation Obligation is a Prior Deliverable Obligation and Asset Package Delivery applies due to a Governmental Intervention, a Deliverable Obligation or, as applicable, Valuation Obligation may only be specified (or deemed specified) in the Notice of Physical Settlement or in any NOPS Amendment Notice or selected by the Issuer to form part of the related Valuation Obligations Portfolio, as applicable, if it (A) is a Conditionally Transferable Obligation and (B) has a final maturity date not later than the applicable Modified Restructuring Maturity Limitation Date, in each case, as of both the NOPS Effective Date and the Delivery Date or, as applicable, as of the Relevant Valuation Date. Notwithstanding the foregoing, for purposes of this paragraph, in the case of a Restructured Bond or Loan with a final maturity date on or prior to the 10-year Limitation Date, the final maturity date of such Bond or Loan shall be deemed to be the earlier of such final maturity date or the final maturity date of such Bond or Loan immediately prior to the relevant Restructuring.

If the relevant Deliverable Obligation specified in the Notice of Physical Settlement (or in any NOPS Amendment Notice, as applicable) or, as applicable, the relevant Valuation Obligation selected, is a Conditionally Transferable Obligation with respect to which consent is required

to novate, assign or transfer and the requisite consent is refused (whether or not a reason is given for such refusal and, where a reason is given for such refusal, regardless of that reason), or is not received by the Physical Settlement Date or, as applicable, the Relevant Valuation Date (in which case it shall be deemed to have been refused), the Issuer shall, as soon as reasonably practicable, notify the relevant Noteholders of such refusal (or deemed refusal) and:

- (i) each such Noteholder may designate a third party (which may or may not be an Affiliate of such Noteholder) to take Delivery of the Deliverable Obligation on its behalf; and
- (ii) if a Noteholder does not designate a third party that takes Delivery on or prior to the date which is three CLN Business Days after the Physical Settlement Date, then the Issuer will redeem the Credit Linked Notes for which Delivery has not occurred, by payment of the relevant Partial Cash Settlement Amount to such Noteholder. For the avoidance of doubt Credit Linked Note Condition 7(b) will not apply to this paragraph.

## (d) General Terms relating to Mod R and Mod Mod R

For the purposes of making a determination pursuant to "Mod R" and "Mod Mod R", final maturity date shall, subject to Credit Linked Note Condition 11(c) (Mod Mod R), be determined on the basis of the terms of the Deliverable Obligation or, as applicable, Valuation Obligation in effect at the time of making such determination and, in the case of a Deliverable Obligation or, as applicable, Valuation Obligation that is due and payable, the final maturity date shall be deemed to be the date on which such determination is made.

## (e) Multiple Noteholder Obligations

Notwithstanding anything to the contrary in the definition of "Restructuring" and related provisions, the occurrence of, agreement to, or announcement of, any of the events described in sub paragraph (a)(i) to (a)(v) (inclusive) thereof shall not be a Restructuring unless the Obligation in respect of any such events is a Multiple Noteholder Obligation, provided that any obligation that is a Bond shall be deemed to satisfy the requirements of sub-paragraph (b) of the definition of "Multiple Noteholder Obligation".

# 12. Miscellaneous Provisions relating to Credit Linked Notes

## (a) Determinations of the Calculation Agent

The determination by the Calculation Agent of any amount or of any state of affairs, circumstance, event or other matter, or the formation of any opinion or the exercise of any discretion required or permitted to be determined, formed or exercised by the Calculation Agent pursuant to the Credit Linked Note Conditions shall (in the absence of manifest error) be final and binding on the Issuer and the Noteholders. Unless otherwise expressly stated, the Calculation Agent is not bound to follow or act in accordance with any determination of the relevant Credit Derivatives Determinations Committee. Whenever the Calculation Agent is required to make any determination it may, inter alia, decide issues of construction and legal interpretation. If the Calculation Agent chooses to rely on the determinations of the relevant Credit Derivatives Determinations Committee it may do so without liability. Any delay, deferral or forbearance by the Calculation Agent in the performance or exercise of any of its obligations or its discretion under the Credit Linked Notes including, without limitation, the giving of any notice by it to any person, shall not affect the validity or binding nature of any later performance or exercise of such obligation or discretion, and none of the Calculation Agent, the Issuer shall, in the absence of wilful misconduct and gross negligence, bear any liability in respect of, or consequent upon, any such delay, deferral or forbearance.

## (b) Reversal of DC Resolutions

If, where a calculation or determination with respect to the Credit Linked Notes has been made by the Calculation Agent in reliance upon a DC Resolution or otherwise resulted from a DC Resolution, ISDA publicly announces that such DC Resolution has been reversed by a subsequent DC Resolution, such reversal will be taken into account for the purposes of any subsequent calculations, provided that the ISDA public announcement occurs prior to the DC

Resolution Reversal Cut-off Date (or where redeemed in part, save to the extent of any such redemption). The Calculation Agent, acting in a commercially reasonable manner, will make any adjustment to any future payments as are required to take account of such reversal, including any payment of additional interest or any reduction in any interest or any other amount payable under the Credit Linked Notes. For the avoidance of doubt, no accruals of interest shall be taken into account when calculating any such adjustment payment.

# (c) Change in Standard Terms and Market Conventions

The Calculation Agent, acting reasonably, may (but shall not be obligated to) modify these Credit Linked Note Conditions from time to time with effect from a date designated by the Calculation Agent to the extent reasonably necessary to ensure consistency with prevailing market standards or market trading conventions, which are, pursuant to the agreement of leading dealers in the credit derivatives market or any relevant ISDA committee, a market-wide protocol, any applicable law or regulation or the rules of any applicable exchange or clearing system, applicable to any Notional Credit Derivative Transaction or Hedge Transaction entered into prior to such date or terms thereof. The Calculation Agent shall notify the Issuer and the Noteholders as soon as reasonably practicable upon making any such determination. For the avoidance of doubt, the Calculation Agent may not, without the consent of the Issuer, amend, pursuant to this Credit Linked Note Condition 12(c) any of the terms and conditions of the Credit Linked Notes other than the Credit Linked Note Conditions.

In particular, the Calculation Agent may make such modifications as may be necessary to ensure consistency with any successor provisions ("Successor Provisions") which are published by ISDA and which supersede the 2014 ISDA Credit Derivatives Definitions, for the purposes of credit derivatives transactions generally (including with respect to transactions which are entered into prior to the relevant date of publication and which are outstanding as of that date) and/or may apply and rely on determinations of the Credit Derivatives Determinations Committee made in respect of a relevant Reference Entity under any such Successor Provisions notwithstanding any discrepancy between the terms of such Successor Provisions and these Credit Linked Note Conditions.

This Credit Linked Note Condition 12(c) shall apply unless the related Final Terms specifies that "Change in Standard Terms and Market Conventions" is not applicable.

## (d) Delivery of Notices

As soon as reasonably practicable after receiving a Credit Event Notice or Notice of Publicly Available Information from the Calculation Agent, the Issuer shall promptly inform, or shall procure that the Calculation Agent informs the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, provided that any failure or delay in giving such notice to Noteholders shall not affect the rights of the Issuer in relation thereto. Resolutions of the Credit Derivatives Determinations Committee are, as of the date hereof, available on ISDA's website (<a href="www.isda.org">www.isda.org</a>) (or any successor website thereto).

# (e) Effectiveness of Notices

Any notice referred to in Credit Linked Note Condition 11(d) above which is delivered on or prior to 5.00 p.m. (London time) on a London Business Day is effective on such date and if delivered after such time or on a day that is not a London Business Day, is deemed effective on the next following London Business Day.

A notice given by telephone by the Issuer or the Calculation Agent will be deemed to have been delivered at the time the telephone conversation takes place.

# (f) Excess Amounts

If, on a Business Day, the Calculation Agent reasonably determines that an Excess Amount has been paid to Noteholders on or prior to such day, then following notification of the determination of an Excess Amount to the Issuer and Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General

Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, the Issuer may deduct any such Excess Amount from future payments in relation to the Credit Linked Notes (whether interest or principal) or may reduce the amount of any assets deliverable under the terms of the Credit Linked Notes to the extent that it determines, acting reasonably, to be necessary to compensate for such Excess Amount.

# (g) Provisions Relating to Timing

Subject to Credit Linked Note Condition 12(e) and Credit Linked Note Condition 12(h), in order to determine the day on which an event occurs for purposes of the Credit Linked Note Conditions, the demarcation of days shall be made by reference to Greenwich Mean Time (or, if the Transaction Type of the Reference Entity relates to Japan, Tokyo time), irrespective of the time zone in which such event occurred. Any event occurring at midnight shall be deemed to have occurred immediately prior to midnight.

# (h) Payment Timing

Notwithstanding the "Credit Event Notice" definition and Credit Linked Note Condition 12(g) (Provisions Relating to Timing), if a payment is not made by the Reference Entity on its due date or, as the case may be, on the final day of the relevant Grace Period, then such failure to make a payment shall be deemed to have occurred on such day prior to midnight Greenwich Mean Time (or, if the Transaction Type of the Reference Entity relates to Japan, Tokyo time), irrespective of the time zone of its place of payment.

# (i) Business Day Convention

If the last day of any period calculated by reference to calendar days falls on a day that is not a Business Day, such last day shall be subject to adjustment in accordance with the applicable Business Day Convention; provided that if the last day of any period is the Credit Event Backstop Date or the Successor Backstop Date, such last day shall not be subject to any adjustment in accordance with any Business Day Convention.

# (j) No Frustration

In the absence of other reasons, the Credit Linked Notes will not be considered frustrated, or otherwise void or voidable (whether for mistake or otherwise) solely because:

- (i) the Reference Entity does not exist on, or ceases to exist on or following, the Trade Date: and/or
- (ii) Obligations, Deliverable Obligations or the Reference Obligation do not exist on, or cease to exist on or following, the Trade Date

# (k) Rounding

Any amount payable under these Credit Linked Note Conditions shall be rounded downwards to the nearest sub-unit of the relevant currency.

#### 13. Definitions

In these Credit Linked Note Conditions:

"Accelerated or Matured" means an obligation under which the principal amount owed, whether by reason of maturity, acceleration, termination or otherwise, is due and payable in full in accordance with the terms of such obligation, or would have been but for, and without regard to, any limitation imposed under any applicable insolvency laws.

"Additional Credit Linked Note Disruption Event" means any of Change in Law, Hedging Disruption, and/or Increased Cost of Hedging, in each case if specified as applying in the Final Terms.

"Additional LPN" means any LPN issued by an LPN Issuer for the sole purpose of providing funds for the LPN Issuer to provide financing to the Reference Entity via an:

- (a) Underlying Loan; or
- (b) Underlying Finance Instrument,

#### provided that:

- (i) either:
- (ii) in the event that there is an Underlying Loan with respect to such LPN, the Underlying Loan satisfies the Obligation Characteristics specified in respect of the Reference Entity; or
- (iii) in the event that there is an Underlying Finance Instrument with respect to such LPN the Underlying Finance Instrument satisfies the Not Subordinated, Not Domestic Law and Not Domestic Currency Obligation Characteristics;
- the LPN satisfies the following Deliverable Obligation Characteristics: Transferable,
   Not Bearer, Specified Currencies Standard Specified Currencies, Not Domestic Law, Not Domestic Issuance; and
- (v) the LPN Issuer has, as of the issue date of such obligation, granted a First Ranking Interest over or in respect of certain of its rights in relation to the relevant Underlying Loan or Underlying Finance Instrument (as applicable) for the benefit of holders of the LPNs.
- "Additional Obligation" means each of the obligations listed as an Additional Obligation of the Reference Entity in the relevant "LPN Reference Obligation List" as published by Markit Group Limited, or any successor thereto, which list is currently available at http://www.markit.com/marketing/services.php.
- "Additional Provisions" means any additional provisions from time to time published by ISDA for use in the over the counter credit derivatives market and specified as applicable in relation to a Reference Entity which may include:
- (a) the Additional Provisions for Physically Settled Default Swaps Monoline Insurer as Reference Entity, as published by ISDA on 21 January 2005; or
- (b) any other provisions specified in relation to such Reference Entity.
- "Affected Entity" has the meaning given to such term in Credit Linked Note Condition 9(d) above.
- "Affiliate" means, in relation to any person, any entity controlled, directly or indirectly, by the person, any entity that controls, directly or indirectly, the person or any entity directly or indirectly under common control with the person. For this purpose, "control" of any entity or person means ownership of a majority of the voting power of the entity or person.
- "Aggregate Incurred Recovery Amount" means, in respect of Tranched CLNs and any date, an amount (subject to a minimum of zero) equal to (a) the aggregate of any Incurred Recovery Amounts calculated with respect to all Reference Entities up to and including such date, minus (b) the sum of all Aggregate Credit Unwind Costs (for the avoidance of doubt, without double counting).
- "Aggregate Loss Amount" means, in respect of Tranched CLNs and any date, the aggregate of all Loss Amounts calculated with respect to all Reference Entities up to and including such date.
- "Aggregate Recovery Amount" means, in respect of Tranched CLNs and any date, the aggregate of all Recovery Amounts calculated with respect to all Reference Entities up to and including such date.
- "Aggregate Credit Unwind Costs" has the meaning given to such term in the definition of "Credit Unwind Costs".
- "Asset" means each obligation, equity, amount of cash, security, fee (including any "early-bird" or other consent fee), right and/or other asset, whether tangible or otherwise and whether issued, incurred, paid or provided by the Reference Entity or a third party (or any value which was realized or capable of being realized in circumstances where the right and/or other asset no longer exists).

- "Asset Market Value" means the market value of an Asset, as the Calculation Agent shall determine by reference to an appropriate specialist valuation or in accordance with the methodology determined by the Credit Derivatives Determinations Committee.
- "Asset Package" means, in respect of an Asset Package Credit Event, all of the Assets in the proportion received or retained by a Relevant Noteholder in connection with such relevant Asset Package Credit Event (which may include the Prior Deliverable Obligation or Package Observable Bond, as the case may be). If the Relevant Noteholder is offered a choice of Assets or a choice of combinations of Assets, the Asset Package will be the Largest Asset Package. If the Relevant Noteholder is offered, receives and retains nothing, the Asset Package shall be deemed to be zero.

"Asset Package Credit Event" means:

- (a) if "Financial Reference Entity Terms" and "Governmental Intervention" are specified as applicable in respect of the Reference Entity:
  - (i) a Governmental Intervention; or
  - (ii) a Restructuring in respect of the Reference Obligation, if "Restructuring" is specified as applicable in respect of the Reference Entity and such Restructuring does not constitute a Governmental Intervention; and
- (b) if the Reference Entity is a Sovereign and "Restructuring" is specified as applicable in respect of the Reference Entity, a Restructuring,

in each case, whether or not such event is specified as the applicable Credit Event in the Credit Event Notice or the DC Credit Event Announcement.

- "Assignable Loan" means a Loan that is capable of being assigned or novated to, at a minimum, commercial banks or financial institutions (irrespective of their jurisdiction of organisation) that are not then a lender or a member of the relevant lending syndicate, without the consent of the Reference Entity or the guarantor, if any, of such Loan (or the consent of the applicable borrower if the Reference Entity is guaranteeing such Loan) or any agent, and if specified as applicable to a Deliverable Obligation Category, the Assignable Loan Deliverable Obligation Characteristic shall be applicable only in respect of obligations within that Deliverable Obligation Category that are Loans.
- "Attachment Point" means, in respect of Tranched CLNs, the value specified as such in the Final Terms.
- "Auction" has the meaning set forth in the Transaction Auction Settlement Terms.
- "Auction Cancellation Date" has the meaning set forth in the Transaction Auction Settlement Terms.
- "Auction Covered Transaction" has the meaning set forth in the Transaction Auction Settlement Terms.
- "Auction Final Price" has the meaning set forth in the Transaction Auction Settlement Terms or the Parallel Auction Settlement Terms identified by the Issuer in the Auction Settlement Amount Notice.
- "Auction Final Price Determination Date" has the meaning set forth in the Transaction Auction Settlement Terms.
- "Auction Settlement Amount" means, in relation to any Reference Entity, an amount in the Settlement Currency as determined by the Calculation Agent in accordance with the formula below:

Auction Settlement Amount = Max (PP, Max [0, Min (A,  $[(A \times B) - C])])$ 

Where:

- "A" means the Reference Entity Notional Amount;
- "B" means the relevant Auction Final Price;

"C" means the Credit Unwind Costs (unless the Final Terms specify that Credit Unwind Costs are not applicable, in which event "C" means zero); and

"**PP**" means the Principal Protection Level specified in the Final Terms multiplied by the Reference Entity Notional Amount.

- "Auction Settlement Amount Notice" means a notice given by the Issuer to the Calculation Agent and the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, on or prior to the date which is 65 Business Days following the Final List Publication Date (or, if later, the Movement Option Cut-off Date) specifying:
- (a) the Transaction Auction Settlement Terms or Parallel Auction Settlement Terms which the Issuer has elected to apply to the Credit Linked Notes (provided that the Issuer may only elect to apply any Parallel Auction Settlement Terms (for purposes of which all Deliverable Obligations (as defined in respect of the Final List) on the Final List will be Permissible Deliverable Obligations) in the circumstances set out in subparagraph (b) or (c)(ii) of the definition of "No Auction Announcement Date"); and
- (b) the Auction Settlement Amount.

"Auction Settlement Date" means the date that is three Business Days following delivery by the Issuer of the Auction Settlement Amount Notice to the Calculation Agent and the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be (or, if Credit Linked Note Condition 2(b) is specified to be not applicable in the Final Terms or if the Final Price is specified in the Final Terms, the date falling fifteen CLN Business Days following the date of the relevant DC Credit Event Announcement).

# "Bankruptcy" means a Reference Entity:

- (a) is dissolved (other than pursuant to a consolidation, amalgamation or merger);
- (b) becomes insolvent or is unable to pay its debts or fails or admits in writing in a judicial, regulatory or administrative proceeding or filing its inability generally to pay its debts as they become due;
- (c) makes a general assignment, arrangement, scheme or composition with or for the benefit of its creditors generally, or such a general assignment, arrangement, scheme or composition becomes effective:
- (d) institutes or has instituted against it a proceeding seeking a judgment of insolvency or bankruptcy or any other similar relief under any bankruptcy or insolvency law or other law affecting creditors' rights, or a petition is presented for its winding-up or liquidation, and, in the case of any such proceeding or petition instituted or presented against it, such proceeding or petition:
  - (i) results in a judgment of insolvency or bankruptcy or the entry of an order for relief or the making of an order for its winding-up or liquidation; or
  - (ii) is not dismissed, discharged, stayed or restrained in each case within thirty calendar days of the institution or presentation thereof;
- (e) has a resolution passed for its winding-up or liquidation (other than pursuant to a consolidation, amalgamation or merger);
- (f) seeks or becomes subject to the appointment of an administrator, provisional liquidator, conservator, receiver, trustee, custodian or other similar official for it or for all or substantially all its assets;
- (g) has a secured party take possession of all or substantially all its assets or has a distress, execution, attachment, sequestration or other legal process levied, enforced or sued on or against all or substantially all its assets and such secured party

- maintains possession, or any such process is not dismissed, discharged, stayed or restrained, in each case within thirty calendar days thereafter; or
- (h) causes or is subject to any event with respect to it which, under the applicable laws of any jurisdiction, has an analogous effect to any of the events specified in subparagraphs (a) to (g) (inclusive) above.

"Basket Credit Linked Notes" means any Credit Linked Notes specified as such in the Final Terms.

"Bond" means any obligation of a type included in the "Borrowed Money" Obligation Category that is in the form of, or represented by, a bond, note (other than notes delivered pursuant to Loans), certificated debt security or other debt security and shall not include any other type of Borrowed Money obligation.

"Bond or Loan" means any obligation that is either a Bond or a Loan.

"Borrowed Money" means any obligation (excluding an obligation under a revolving credit arrangement for which there are no outstanding unpaid drawings in respect of principal) for the payment or repayment of borrowed money (which term shall include, without limitation, deposits and reimbursement obligations arising from drawings pursuant to letters of credit).

"Capped Reference Entity" means, unless otherwise specified in the Final Terms, a Reference Entity having a specified Transaction Type in respect of which "60 Business Day Cap on Settlement" is expressed as applying in the Physical Settlement Matrix.

"Cash Settlement Date" means the date that is the number of Business Days specified in the Final Terms (or, if a number of Business Days is not specified, three Business Days) immediately following the determination of the Weighted Average Final Price (or, if Credit Linked Note Condition 2(b) is specified not to be applicable in the Final Terms or if the Final Price is specified in the Final Terms, the date falling fifteen CLN Business Days following the relevant DC Credit Event Announcment).

"Change in Law" means that, on or after the Trade Date (as specified in the Final Terms) (A) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law, solvency, regulatory or capital requirements), or (B) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority or financial authority), or the combined effect thereof if occurring more than once, the Issuer determines that:

- it is unable to perform its obligations in respect of the Credit Linked Notes or it has become illegal to hold, acquire or dispose of any relevant hedge positions in respect of the Credit Linked Notes; or
- (b) it or any of its Affiliates would incur a materially increased cost (including, without limitation, in respect of any tax, solvency, regulatory or capital requirements) in maintaining the Credit Linked Notes in issue or in holding, acquiring or disposing of any relevant hedge positions of the Credit Linked Notes.

"CLN Business Day" means, in respect of any Reference Entity, (a)(i) a day on which commercial banks and foreign exchange markets are generally open to settle payments in the place or places and on the days specified for that purpose with respect to such Reference Entity, and/or (ii) a TARGET Settlement Day (if "TARGET" or "TARGET Settlement Day" is specified with respect to such Reference Entity), or (b) if a place or places or such terms are not so specified, (i) if the related Reference Entity Notional Amount is denominated in the euro, a TARGET Settlement Day, or (ii) otherwise, a day on which commercial banks and foreign exchange markets are generally open to settle payments in the principal financial city in the jurisdiction of the currency of denomination of the related Reference Entity Notional Amount. Business Days referenced in the Physical Settlement Matrix shall be deemed to be CLN Business Days.

"CLN Dealer" means a dealer in obligations of the type of Obligation(s) (as the case may be) for which quotations are to be obtained (as selected by the Calculation Agent) and may

include the Calculation Agent or its Affiliate and a Noteholder or its Affiliate or as may otherwise be specified in the Final Terms.

# "CLN Maturity Date" means either:

- (a) the Scheduled Maturity Date; or
- (b) where an Extension Notice in relation to a Reference Entity is delivered by the Calculation Agent to the Issuer at or prior to 11:00 a.m. (London time) on the date falling two London Business Days prior to the Scheduled Maturity Date, the date falling two Business Days after the latest to occur of the expiry of the Notice Delivery Period, the expiry of the Post Dismissal Additional Period or the latest date on which it would be possible for the Calculation Agent or the Issuer to deliver a Credit Event Notice under paragraph (b)(i)(B) or (b)(ii) of the definition of "Event Determination Date".

"CoCo Supplement" means the 2014 CoCo Supplement to the 2014 ISDA Credit Derivatives Definitions, as published by ISDA.

"Combination Credit Linked Notes" means any Credit Linked Note specified as such in the Final Terms.

"Conditionally Transferable Obligation" means a Deliverable Obligation that is either Transferable, in the case of Bonds, or capable of being assigned or novated to all Modified Eligible Transferees without the consent of any person being required, in the case of any Deliverable Obligation other than Bonds, in each case, as of both the NOPS Effective Date and the Delivery Date or, as applicable, as of the Relevant Valuation Date, provided, however, that a Deliverable Obligation other than Bonds will be a Conditionally Transferable Obligation notwithstanding that consent of the Reference Entity or the guarantor, if any, of a Deliverable Obligation other than Bonds (or the consent of the relevant obligor if the Reference Entity is guaranteeing such Deliverable Obligation) or any agent is required for such novation, assignment or transfer so long as the terms of such Deliverable Obligation provide that such consent may not be unreasonably withheld or delayed. Any requirement that notification of novation, assignment or transfer of a Deliverable Obligation be provided to a trustee, fiscal agent, administrative agent, clearing agent or paying agent for a Deliverable Obligation shall not be considered to be a requirement for consent for purposes of this definition of "Conditionally Transferable Obligation".

"Conforming Reference Obligation" means a Reference Obligation which is a Deliverable Obligation determined in accordance with paragraph (a) of the definition of "Deliverable Obligation".

"Consent Required Loan" means a Loan that is capable of being assigned or novated with the consent of the relevant Reference Entity or the guarantor, if any, of such Loan (or the consent of the relevant borrower if the Reference Entity is guaranteeing such Loan) or any agent, and, if specified as applicable to a Deliverable Obligation Category, the Consent Required Loan Deliverable Obligation Characteristic shall be applicable only in respect of obligations within the Deliverable Obligation Category that are Loans.

"Credit Derivatives Auction Settlement Terms" means, in relation to any Reference Entity, the Credit Derivatives Auction Settlement Terms published by ISDA, with respect to the relevant Reference Entity, a form of which will be published by ISDA on its website at <a href="https://www.isda.org">www.isda.org</a> (or any successor website thereto) from time to time and as may be amended from time to time.

"Credit Derivatives Definitions" means the 2014 ISDA Credit Derivatives Definitions, as published by ISDA, and, in addition, if Additional Provisions are specified to be applicable with respect to the Credit Linked Notes in the Final Terms, as supplemented by the Additional Provisions.

"Credit Derivatives Determinations Committee" means each committee established pursuant to the Rules for purposes of reaching certain DC Resolutions in connection with

credit derivative transactions in the over-the-counter market, as more fully described in the Rules.

"Credit Event" means the occurrence of one or more of Bankruptcy, Failure to Pay, Obligation Acceleration, Obligation Default, Repudiation/Moratorium, Restructuring, Governmental Intervention as specified with respect to a Reference Entity.

If an occurrence would otherwise constitute a Credit Event, such occurrence will constitute a Credit Event whether or not such occurrence arises directly or indirectly from, or is subject to a defence based upon:

- any lack or alleged lack of authority or capacity of the Reference Entity to enter into any Obligation or, as applicable, an Underlying Obligor to enter into any Underlying Obligation;
- (b) any actual or alleged unenforceability, illegality, impossibility or invalidity with respect to any Obligation or, as applicable, any Underlying Obligation, however described;
- (c) any applicable law, order, regulation, decree or notice, however described, or the promulgation of, or any change in, the interpretation by any court, tribunal, regulatory authority or similar administrative or judicial body with competent or apparent jurisdiction of any applicable law, order, regulation, decree or notice, however described; or
- (d) the imposition of, or any change in, any exchange controls, capital restrictions or any other similar restrictions imposed by any monetary or other authority, however described.

"Credit Event Backstop Date" means the date that is 60 calendar days prior to the Trade Date or, if so specified in the Final Terms, the Issue Date or such other date specified in the Final Terms. The Credit Event Backstop Date shall not be subject to adjustment in accordance with any Business Day Convention.

"Credit Event Notice" means an irrevocable notice from the Calculation Agent (which may be in writing (including by facsimile and/or email and/or by telephone)) to the Issuer that describes a Credit Event that occurred on or after the Credit Event Backstop Date and on or prior to the Extension Date.

Any Credit Event Notice that describes a Credit Event that occurred after the Scheduled Maturity Date must relate to the relevant Potential Failure to Pay, in the case of a Grace Period Extension Date, or the relevant Potential Repudiation/Moratorium, in the case of a Repudiation/Moratorium Evaluation Date.

A Credit Event Notice that describes a Credit Event other than an M(M)R Restructuring must be in respect of the full Reference Entity Notional Amount.

A Credit Event Notice must contain a description in reasonable detail of the facts relevant to the determination that a Credit Event has occurred, provided that where an Event Determination Date has occurred pursuant to sub-paragraph (b) of the definition thereof, a reference to the relevant DC Credit Event Announcement shall suffice. The Credit Event that is the subject of the Credit Event Notice need not be continuing on the date the Credit Event Notice is effective.

"Credit Event Cash Settlement Amount" means, in relation to any Reference Entity and unless otherwise specified in the Final Terms, an amount in the Settlement Currency as determined by the Calculation Agent in accordance with the formula below:

Credit Event Cash Settlement Amount = Max (PP, Max  $[0, Min (A, [(A \times B) - C]))]$ 

Where:

"A" means the Reference Entity Notional Amount;

"B" means the Weighted Average Final Price, or if so specified in the Final Terms, the Final Price or such other price specified therein;

"C" means the Credit Unwind Costs (unless the Final Terms specify that Credit Unwind Costs are not applicable, in which event "C" means zero); and

"PP" means the Principal Protection Level specified in the Final Terms multiplied by the Reference Entity Notional Amount.

"Credit Event Resolution Request Date" means, with respect to a DC Credit Event Question, the date as publicly announced by the DC Secretary that the relevant Credit Derivatives Determinations Committee Resolves to be the date on which the DC Credit Event Question was effective and on which the relevant Credit Derivatives Determinations Committee was in possession of Publicly Available Information with respect to such DC Credit Event Question.

"Credit Linked Notes" means Notes linked to the credit of a specified entity or entities.

"Credit Unwind Costs" means the amount specified in the Final Terms or if "Standard Credit Unwind Costs" are specified in the Final Terms (or in the absence of such specification), an amount (such amount prior to any apportionment *pro rata*, the "Aggregate Credit Unwind Costs"), subject to a minimum of zero, determined by the Calculation Agent equal to the sum of (without duplication) all costs, expenses (including loss of funding), tax and duties incurred by the Issuer in connection with the redemption, settlement, cancellation and/or termination of the Credit Linked Notes (and/or the reduction in the Outstanding Principal Amount thereof) and the related termination, settlement or re-establishment of any Hedge Transaction, such amount to be apportioned *pro rata* amongst the outstanding (and in the case of Partly Paid Notes, paid-up) principal amount outstanding of each Credit Linked Note.

## "Currency Amount" means with respect to:

- (a) a Deliverable Obligation specified in a Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, or a selected Valuation Obligation that is denominated in a currency other than the Settlement Currency, an amount converted to the Settlement Currency using a conversion rate determined by reference to the Currency Rate; and
- (b) a Replacement Deliverable Obligation specified in a NOPS Amendment Notice, an amount converted to the Settlement Currency (or, if applicable, back into the Settlement Currency) using a conversion rate determined by reference to the Currency Rate, if any, and each Revised Currency Rate used to convert each Replaced Deliverable Obligation Outstanding Amount specified in each NOPS Amendment Notice with respect to that portion of the relevant Reference Entity Notional Amount into the currency of denomination of the relevant Replacement Deliverable Obligation.

#### "Currency Rate" means with respect to:

- (a) a Deliverable Obligation specified in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, or a selected Valuation Obligation, the rate of conversion between the Settlement Currency and the currency in which the Outstanding Amount of such Deliverable Obligation is denominated that is either:
  - (i) determined by reference to the Currency Rate Source as at the Next Currency Fixing Time; or
  - (ii) if such rate is not available at such time, as the Calculation Agent shall determine in a commercially reasonable manner; and
- (b) a Replacement Deliverable Obligation specified in a NOPS Amendment Notice, the Revised Currency Rate.

"Currency Rate Source" means the mid-point rate of conversion published by WM/Reuters at 4:00 p.m. (London time), or any successor rate source approved by the relevant Credit Derivatives Determinations Committee.

"DC Announcement Coverage Cut-off Date" means, with respect to a DC Credit Event Announcement, the Auction Final Price Determination Date, the Auction Cancellation Date, or

the date that is 21 calendar days following the No Auction Announcement Date, if any, as applicable.

"DC Credit Event Announcement" means, with respect to a Reference Entity, a public announcement by the DC Secretary that the relevant Credit Derivatives Determinations Committee has Resolved that an event that constitutes a Credit Event has occurred on or after the Credit Event Backstop Date and on or prior to the Extension Date, provided that if the Credit Event occurred after the Scheduled Maturity Date, the DC Credit Event Announcement must relate to the relevant Potential Failure to Pay, in the case of a Grace Period Extension Date, or the relevant Potential Repudiation/Moratorium, in the case of a Repudiation/Moratorium Evaluation Date.

"DC Credit Event Meeting Announcement" means, with respect to the Reference Entity, a public announcement by the DC Secretary that a Credit Derivatives Determinations Committee will be convened to Resolve the matters described in a DC Credit Event Question.

"DC Credit Event Question" means a notice to the DC Secretary requesting that a Credit Derivatives Determinations Committee be convened to Resolve whether an event that constitutes a Credit Event has occurred.

"DC Credit Event Question Dismissal" means, with respect to the Reference Entity, a public announcement by the DC Secretary that the relevant Credit Derivatives Determinations Committee has Resolved not to determine the matters described in a DC Credit Event Question.

"DC No Credit Event Announcement" means, with respect to the Reference Entity, a public announcement by the DC Secretary that the relevant Credit Derivatives Determinations Committee has Resolved that an event that is the subject of a DC Credit Event Question does not constitute a Credit Event.

"DC Resolution" has the meaning given to that term in the Rules.

"DC Resolution Reversal Cut-off Date" means the earliest to occur of the Auction Final Price Determination Date, a Valuation Date, a Physical Settlement Date, a Delivery Date, the CLN Maturity Date or other redemption date of the Credit Linked Notes or the date on which instructions are given by or on behalf of the Issuer for any such redemption or any date, as determined by the Calculation Agent acting in a commercially reasonable manner, of termination, settlement, replacement or re-establishment in whole or in part of any Hedge Transaction (or entry into a binding commitment in respect of any of the foregoing) by or on behalf of the Issuer and/or any of its Affiliates (following the occurrence of an Event Determination Date or in reliance on a prior DC Resolution), as applicable.

"DC Secretary" has the meaning given to that term in the Rules.

"Deemed Interest Reduction" has the meaning given to such term in Credit Linked Note Condition 5(iv) (*Tranched CLNs*).

"Default Requirement" means the amount as may be specified as such in the Final Terms or, if a Transaction Type is specified, the amount specified as such in the Physical Settlement Matrix or its equivalent in the relevant Obligation Currency (or, if no such amount is specified, U.S.\$ 10,000,000 or its equivalent in the relevant Obligation Currency), in either case, as of the occurrence of the relevant Credit Event.

#### "Deliver" means:

(a) to deliver, novate, transfer (including, in the case of a Guarantee, transfer of the benefit of the Guarantee), assign or sell, as appropriate, in the manner customary for the settlement of the applicable Deliverable Obligations (which shall include executing all necessary documentation and taking any other necessary actions), in order to convey all right, title (or, with respect to Deliverable Obligations where only equitable title is customarily conveyed, all equitable title) and interest in the Deliverable Obligations specified in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, to the Issuer or the Noteholders, as the case may be, free and clear of any and all liens, charges, claims or encumbrances (excluding any liens).

routinely imposed on all securities in a relevant clearance system, but including, without limitation, any counterclaim, defence (other than a counterclaim or defence based on the factors set forth in the definition of "Credit Event") or right of set-off by or of the Reference Entity or any applicable Underlying Obligor) provided that (i) if a Deliverable Obligation is a Direct Loan Participation, "Deliver" means to create (or procure the creation of) a participation in favour of the Issuer or the Noteholders, as the case may be, and (ii) if a Deliverable Obligation is a Guarantee, "Deliver" means to Deliver both the Underlying Obligation and the Guarantee, provided further that if the Guarantee has a Fixed Cap, (A) "Deliver" means to Deliver the Underlying Obligation, the Guarantee and all claims to any amounts which are subject to such Fixed Cap and (B) those claims shall be deemed to be Deliverable Obligations). "Delivery" and "Delivered" will be construed accordingly.

In the case of a Loan, Delivery shall be effected using documentation substantially in the form of the documentation customarily used in the relevant market for Delivery of such Loan at that time, provided further that the Issuer and each Noteholder agrees to comply with the provisions of any documentation (which shall include any market advisory that the relevant Credit Derivatives Determinations Committee Resolves to approve for such purpose) that the relevant Credit Derivatives Determinations Committee Resolves constitutes documentation customarily used in the relevant market for Delivery of such Loan at that time, as such documentation may be amended to the extent the relevant Credit Derivatives Determinations Committee Resolves is appropriate, which is consistent with the delivery and payment obligations of the parties hereunder. The Issuer agrees, and each Noteholder is deemed to further agree, that compliance by the Issuer with the provisions of any such documentation shall be required for, and, without further action, constitute, Delivery for the purposes of this definition (to the extent that such documentation contains provisions describing how Delivery should be effected) and neither the Issuer nor any Noteholder shall be permitted to request that any party take nor shall the Issuer or any Noteholder be required to take, any action or make any payment in connection with such Delivery, as applicable, unless otherwise contemplated by such documentation.

If Asset Package Delivery applies, (i) Delivery of a Prior Deliverable Obligation or a (b) Package Observable Bond specified in the Notice of Physical Settlement or NOPS Amendment Notice, as applicable, may be satisfied by Delivery of the related Asset Package, and such Asset Package shall be treated as having the same currency, Outstanding Principal Balance or Due and Payable Amount, as applicable, as the Prior Deliverable Obligation or Package Observable Bond to which it corresponds had immediately prior to the Asset Package Credit Event, (ii) paragraph (a) of the definition of "Deliver" and the relevant provisions on delivery shall be deemed to apply to each Asset in the Asset Package provided that if any such Asset is not a Bond, it shall be treated as if it were a Loan for these purposes, (iii) if the Asset Package is zero, the Outstanding Amount of the Prior Deliverable Obligation or Package Observable Bond shall be deemed to have been Delivered in full three Business Days following the date on which the Issuer or Calculation Agent (on its behalf) has notified the Noteholders of the detailed description of the Asset Package that it intends to Deliver in accordance with the definition of "Notice of Physical Settlement", (iv) the Issuer may satisfy its obligation to make Delivery of the Prior Deliverable Obligation or Package Observable Bond in part by Delivery of each Asset in the Asset Package in the correct proportion and (v) if the relevant Asset is a Non-Transferable Instrument or Non-Financial Instrument, the Asset shall be deemed to be an amount of cash equal to the Asset Market Value.

## "Deliverable Obligation" means:

(a) any obligation of the relevant Reference Entity (either directly or as provider of a Relevant Guarantee) determined pursuant to the Method for Determining Deliverable Obligations;

- (b) the Reference Obligation;
- (c) solely in relation to a Restructuring Credit Event applicable to a Reference Entity which is a Sovereign, and unless Asset Package Delivery is applicable, any Sovereign Restructured Deliverable Obligation; and
- (d) if Asset Package Delivery is applicable, any Prior Deliverable Obligation (if "Financial Reference Entity Terms" is specified as applicable in respect of the Reference Entity) or any Package Observable Bond (if the Reference Entity is a Sovereign),

in each case, (i) unless it is an Excluded Deliverable Obligation and (ii) provided that the obligation has an Outstanding Principal Balance or Due and Payable Amount that is greater than zero (determined for purposes of paragraph (d), immediately prior to the relevant Asset Package Credit Event).

For purposes of the "Method for Determining Deliverable Obligations", the term "Deliverable Obligation" may be defined as each obligation of the Reference Entity described by the Deliverable Obligation Category specified in respect of the Reference Entity, and, subject to Credit Linked Note Condition 8 (Provisions relating to Obligation Category and Characteristics and Deliverable Obligation Category and Characteristics), having each of the Deliverable Obligation Characteristics, if any, specified in respect of the Reference Entity, in each case, as of both the NOPS Effective Date and the Delivery Date (unless otherwise specified).

"Deliverable Obligation Category" means one of Payment, Borrowed Money, Reference Obligation Only, Bond, Loan, or Bond or Loan as specified in relation to a Reference Entity. If any of Payment, Borrowed Money, Loan or Bond or Loan is specified as the Deliverable Obligation Category and more than one of Assignable Loan, Consent Required Loan and Direct Loan Participation are specified as Deliverable Obligation Characteristics, the Deliverable Obligations may include any Loan that satisfies any one of such Deliverable Obligation Characteristics specified and need not satisfy all such Deliverable Obligation Characteristics. No Deliverable Obligation Characteristics are applicable to Reference Obligation Only.

"Deliverable Obligation Characteristics" means any one or more of Not Subordinated, Specified Currency, Not Sovereign Lender, Not Domestic Currency, Not Domestic Law, Listed, Not Domestic Issuance, Assignable Loan, Consent Required Loan, Direct Loan Participation, Transferable, Maximum Maturity, Accelerated or Matured and Not Bearer.

"Deliverable Obligation Provisions" in relation to any Reference Entity, has the meaning set forth in the Credit Derivatives Auction Settlement Terms.

"Deliverable Obligation Terms" in relation to any Reference Entity, has the meaning set forth in the relevant Credit Derivatives Auction Settlement Terms.

"Delivery Date" means, with respect to a Deliverable Obligation or an Asset Package, the date on which such Deliverable Obligation or Asset Package is Delivered (or deemed Delivered under paragraph (b)(iii) of the definition of "Deliver").

"Direct Loan Participation" means a Loan in respect of which, pursuant to a participation agreement, the Issuer is capable of creating, or procuring the creation of, a contractual right in favour of each Noteholder that provides each Noteholder with recourse to the participation seller for a specified share in any payments due under the relevant Loan which are received by such participation seller, any such agreement to be entered into between each Noteholder and either:

- (a) the Issuer (to the extent that the Issuer, is then a lender or member of the relevant lending syndicate), or
- (b) a Qualifying Participation Seller (if any) (to the extent such Qualifying Participation Seller is then a lender or a member of the relevant lending syndicate).

"Domestic Currency" means the currency specified as such in relation to a Reference Entity and any successor currency thereto. If no currency is so specified, the Domestic Currency shall be the lawful currency and any successor currency of:

- (a) the relevant Reference Entity, if the Reference Entity is a Sovereign; or
- (b) the jurisdiction in which the relevant Reference Entity is organised, if the Reference Entity is not a Sovereign.

"Domestic Law" means each of the laws of (a) the Reference Entity, if such Reference Entity is a Sovereign, or (b) the jurisdiction in which the Reference Entity is organized, if such Reference Entity is not a Sovereign.

"Downstream Affiliate" means an entity whose outstanding Voting Shares were, at the date of issuance of the Qualifying Guarantee, more than 50 per cent. owned, directly or indirectly, by the Reference Entity.

"Due and Payable Amount" means the amount that is due and payable by the Reference Entity under the obligation whether by reason of maturity, acceleration, termination or otherwise (excluding sums in respect of default interest, indemnities, tax gross-ups and other similar amounts) less all or any portion of such amount which, pursuant to the terms of the obligation (a) is subject to any Prohibited Action, or (b) may otherwise be reduced as a result of the effluxion of time or the occurrence or non-occurrence of an event or circumstance (other than by way of (i) payment or (ii) a Permitted Contingency), in each case, determined in accordance with the terms of the obligation in effect on either (A) the NOPS Effective Date (or if the terms of the obligation are amended after such date but on or prior to the Delivery Date, the Delivery Date) or (B) the Relevant Valuation Date, as applicable.

"Eligible Information" means information which is publicly available or which can be made public without violating any law, agreement, understanding or other restriction regarding the confidentiality of such information.

"Eligible Transferee" means each of the following:

- (a) any:
  - (i) bank or other financial institution;
  - (ii) insurance or reinsurance company;
  - (iii) mutual fund, unit trust or similar collective investment vehicle (other than an entity described in sub-paragraph (c)(i) below); and
  - (iv) registered or licensed broker or dealer (other than a natural person or proprietorship),

provided, however, in each case that such entity has total assets of at least USD 500,000,000;

- (b) an Affiliate of an entity specified in (a) above;
- (c) each of a corporation, partnership, proprietorship, organisation, trust or other entity:
  - (i) that is an investment vehicle (including, without limitation, any hedge fund, issuer of collateralized debt obligations, commercial paper conduit or other special purpose vehicle) that (I) has total assets of at least USD 100,000,000 or (II) is one of a group of investment vehicles under common control or management having, in aggregate, total assets of at least USD 100,000,000:
  - (ii) that has total assets of at least USD 500,000,000; or
  - (iii) the obligations of which under an agreement, contract or transaction are guaranteed or otherwise supported by a letter of credit or keepwell, support, or other agreement by an entity described in paragraphs (a), (b), (c)(ii) or (d) hereof; and
- (d) any:

- (i) Sovereign; or
- (ii) entity or organization established by treaty or other arrangement between two or more Sovereigns including, without limiting the foregoing, the International Monetary Fund, European Central Bank, International Bank for Reconstruction and Development and European Bank for Reconstruction and Development,

All references in this definition to U.S.\$ or USD include equivalent amounts in other currencies, as determined by the Calculation Agent.

### "Event Determination Date" means, in respect of any Credit Event:

- (a) subject to sub-paragraph (b) below, the Notice Delivery Date, if the Notice Delivery Date occurs during either the Notice Delivery Period or the Post Dismissal Additional Period, provided that neither a DC Credit Event Announcement nor a DC No Credit Event Announcement has occurred, in each case, with respect to the Credit Event specified in the Credit Event Notice; or
- (b) save in respect of an M(M)R Restructuring Credit Event and notwithstanding subparagraph (a) above, if a DC Credit Event Announcement has occurred and the Credit Event Resolution Request Date has occurred on or prior to the last day of the Notice Delivery Period (including prior to the Trade Date), either:
  - (i) the Credit Event Resolution Request Date, if either:
    - (A) (I) the Credit Event is not an M(M)R Restructuring; and
      - (II) the Trade Date occurs on or prior to a DC Announcement Coverage Cut-off Date; or
    - (B) (I) the Credit Event is an M(M)R Restructuring; and
      - (II) a Credit Event Notice is delivered by the Calculation Agent to the Issuer on or prior to the Exercise Cut-off Date; or
  - (ii) if so elected by the Calculation Agent, the first date on which a Credit Event Notice is delivered by the Calculation Agent to the Issuer during either the Notice Delivery Period or the period from and including the date of the DC Credit Event Announcement to and including the date that is 15 Business Days thereafter,

#### provided that:

- no Physical Settlement Date or Cash Settlement Date (as applicable) has occurred on or prior to the date on which the DC Credit Event Meeting Announcement occurs;
- (ii) if any Valuation Date or Delivery Date, as applicable, has occurred on or prior to the date on which the DC Credit Event Meeting Announcement occurs, an Event Determination Date shall be deemed to have occurred only with respect to the portion of the Reference Entity Notional Amount, if any, with respect to which no Valuation Date or Delivery Date, as applicable, has occurred; and
- (iii) no Credit Event Notice specifying an M(M)R Restructuring as the only Credit Event has previously been delivered by the Calculation Agent to the Issuer:
  - (A) unless the M(M)R Restructuring specified in such Credit Event Notice is also the subject of the DC Credit Event Question resulting in the occurrence of the Credit Event Resolution Request Date;
  - (B) unless, and to the extent that, the Exercise Amount specified in any such Credit Event Notice was less than the then outstanding Reference Entity Notional Amount; or

(C) unless the Notional Credit Derivative Transaction is an Auction Covered Transaction and the Deliverable Obligations set out on the Final List are identical to the Permissible Deliverable Obligations for such Notional Credit Derivative Transaction.

No Event Determination Date will occur with respect to an event, and any Event Determination Date previously determined with respect to an event shall be deemed not to have occurred, if, or to the extent that, a DC No Credit Event Announcement occurs with respect to the event that, but for such DC No Credit Event Announcement, would have constituted a Credit Event, prior to the DC Resolution Reversal Cut-off Date.

Where the Credit Linked Notes are Basket Credit Linked Notes, Tranched CLNs or Nth-to-Default Credit Linked Notes and an Event Determination Date occurs with respect to more than one Reference Entity on the same day, the Calculation Agent shall determine the order in which such Event Determination Dates occurred acting in good faith and in a reasonable manner.

"Excess Amount" means any amount paid to the Noteholders but which was not due on the Credit Linked Notes, as a result of the occurrence of a DC Credit Event Announcement, Event Determination Date or Credit Event Resolution Request Date on or around the date on which the amount in question would otherwise have been required to be paid or as a result of any Writedown Amount not having been taken into account.

# "Excluded Deliverable Obligation" means:

- (a) any obligation of the Reference Entity specified as such or of a type described in the related Final Terms;
- (b) any principal only component of a Bond from which some or all of the interest components have been stripped; and
- (c) if Asset Package Delivery is applicable, any obligation issued or incurred on or after the date of the relevant Asset Package Credit Event.

### "Excluded Obligation" means:

- any obligation of the Reference Entity specified as such or of a type described in the related Final Terms;
- (b) if "Financial Reference Entity Terms" is specified as applicable in respect of the Reference Entity and the Reference Entity is a Senior Transaction, then for purposes of determining whether a Governmental Intervention or Restructuring has occurred, any Subordinated Obligation; and
- (c) if "Financial Reference Entity Terms" is specified as applicable in respect of the Reference Entity and the Reference Entity is a Subordinated Transaction, then for purposes of determining whether a Governmental Intervention or Restructuring has occurred, any Further Subordinated Obligation.

"Exercise Amount" has the meaning given to it in Credit Linked Note Condition 11(a)(i).

#### "Exercise Cut-off Date" means the date that is the later of:

- (a) 65 Business Days following the Final List Publication Date;
- (b) 15 CLN Business Days following the Auction Final Price Determination Date, if any;
- (c) 15 CLN Business Days following the Auction Cancellation Date, if any; or
- (d) 15 CLN Business Days following the No Auction Announcement Date, if any,

or such later date as the relevant Credit Derivatives Determinations Committee Resolves.

"Exhaustion Point" means, in respect of Tranched CLNs, the value specified as such in the Final Terms.

## "Extended Physical Settlement Date" means:

- (a) in the case of a Capped Reference Entity, the 60th CLN Business Day following the Physical Settlement Date, provided that if, under the terms of a Hedge Transaction, the Original Bonds or Original Loans (or Assets which form part of the Asset Package intended to be Delivered in lieu of a Prior Deliverable Obligation or Package Observable Bond (the "Original Assets"), or any other Deliverable Obligations in lieu thereof), may not be received by the Issuer and/or any of its Affiliates on or before the Extended Physical Settlement Date but the Issuer and/or any of its Affiliates may, in accordance with the terms of the Hedge Transaction, receive or otherwise obtain such Original Bonds or such Original Loans or other Bonds or Loans in lieu thereof or Original Assets or any other Deliverable Obligations in lieu thereof on or before the date falling three CLN Business Days (in a case where Original Bonds may be received or otherwise obtained after the Extended Physical Settlement Date) or ten CLN Business Days (in a case where Original Loans or other Loans or Bonds in lieu thereof or Original Assets or any other Deliverable Obligations in lieu thereof may be received or otherwise obtained after the Extended Physical Settlement Date) after the Extended Physical Settlement Date, such date may be further extended to a date falling up to three CLN Business Days or ten CLN Business Days, respectively, after the original Extended Physical Settlement Date, or to such earlier date as the Calculation Agent may determine; and
- (b) in the case of a Non-Capped Reference Entity, such date as the Calculation Agent may select, provided that such date falls no later than the 120th CLN Business Day following the Physical Settlement Date or, in the absence of such selection, such 120th CLN Business Day.

## "Extension Date" means the latest of:

- (a) the Scheduled Maturity Date;
- (b) the Grace Period Extension Date if:
  - (i) "Failure to Pay" and "Grace Period Extension" are specified as applicable in relation to any Reference Entity;
  - (ii) the Potential Failure to Pay with respect to the relevant Failure to Pay occurs on or prior to the Scheduled Maturity Date; and
  - (iii) an Extension Notice is delivered under sub-paragraph (b) of the definition thereof;
- (c) the Repudiation/Moratorium Evaluation Date (if any) if:
  - (i) Repudiation/Moratorium is specified as applicable in relation to any Reference Entity; and
  - (ii) an Extension Notice is delivered under sub-paragraph (c) of the definition thereof.

**"Extension Notice**" means a notice from the Calculation Agent to the Issuer giving notice of the following in relation to a Reference Entity:

- (a) without prejudice to sub-paragraphs (b), (c) or (d) below, that a Credit Event has occurred or may occur on or prior to the Scheduled Maturity Date; or
- (b) that a Potential Failure to Pay has occurred or may occur on or prior to the Scheduled Maturity Date; or
- (c) that a Potential Repudiation/Moratorium has occurred or may occur on or prior to the Scheduled Maturity Date; or
- (d) that a Credit Event Resolution Request Date has occurred or may occur on or prior to the last day of the Notice Delivery Period.

"Failure to Pay" means, after the expiration of any applicable Grace Period (after the satisfaction of any conditions precedent to the commencement of such Grace Period), the failure by a Reference Entity to make, when and where due, any payments in an aggregate

amount of not less than the Payment Requirement under one or more Obligations in accordance with the terms of such Obligations at the time of such failure.

If an occurrence that would constitute a Failure to Pay (a) is a result of a redenomination that occurs as a result of action taken by a Governmental Authority which is of general application in the jurisdiction of such Governmental Authority and (b) a freely available market rate of conversion existed at the time of the redenomination, then such occurrence will be deemed not to constitute a Failure to Pay unless the redenomination itself constituted a reduction in the rate or amount of interest, principal or premium payable (as determined by reference to such freely available market rate of conversion) at the time of such redenomination.

### "Fallback Settlement Event" means:

- (a) an Auction Cancellation Date occurs:
- (b) a No Auction Announcement Date occurs (and in circumstances where the No Auction Announcement Date occurs pursuant to sub-paragraph (b) or (c)(ii) of the definition thereof, the Issuer has not delivered an Auction Settlement Amount Notice specifying an applicable Parallel Auction Settlement Terms on or prior to the Movement Option Cut-off Date);
- (c) a DC Credit Event Question Dismissal occurs; or
- (d) an Event Determination Date has occurred pursuant to sub-paragraph (a) of the definition of "Event Determination Date", and no Credit Event Request Resolution Date has occurred within three Business Days of such Event Determination Date.

"Fallback Settlement Method" means Cash Settlement or Physical Settlement, as specified in the Final Terms.

"Final List" has the meaning given to that term in the Rules.

"Final List Publication Date" means, in respect of a Credit Event, the date on which the last Final List in respect of such Credit Event is published by ISDA.

#### "Final Price" means:

- (a) the price specified in the Final Terms as being the Final Price with respect to a Reference Entity; or
- (b) the price of the Reference Obligation or, as applicable, any Valuation Obligation, Deliverable Obligation or Undeliverable Obligation expressed as a percentage of its Outstanding Principal Balance or Due and Payable Amount (or, as the case may be, the Outstanding Amount of the relevant Prior Deliverable Obligation or Package Observable Bond immediately prior to the Asset Package Credit Event), as applicable, determined in accordance with:
  - (i) the highest Quotation obtained by the Calculation Agent (or otherwise in accordance with the definition of "Quotation") with respect to the Relevant Valuation Date (or, in the case of a relevant Asset other than Borrowed Money and other than a Non-Transferable Instrument or Non-Financial Instrument, such other market value of the relevant Asset as may be determined by the Calculation Agent in a commercially reasonable manner); or
  - (ii) if the relevant Asset is a Non-Transferable Instrument or Non-Financial Instrument, the relevant Asset Market Value.

For the avoidance of doubt, if the Asset Package is or is deemed to be zero, the Final Price shall be zero. If the Final Price is specified in the Final Terms, the Final Price shall be the amount so specified.

"Final Price Calculation Date" means an Auction Final Price Determination Date or, as the case may be, the date on which the Weighted Average Final Price or (as applicable) the Final Price is determined in respect of a particular Credit Event and the relevant Reference Entity.

**"Final Settlement Date"** means the 10th Business Day following the latest to occur of the Final Price Calculation Dates in respect of the Reference Entities.

"First Ranking Interest" means an Interest which is expressed as being "first ranking", "first priority", or similar ("First Ranking") in the document creating such Interest (notwithstanding that such Interest may not be First Ranking under any insolvency laws of any relevant insolvency jurisdiction of the LPN Issuer).

"Fixed Cap" means, with respect to a Guarantee, a specified numerical limit or cap on the liability of the Reference Entity in respect of some or all payments due under the Underlying Obligation, provided that a Fixed Cap shall exclude a limit or cap determined by reference to a formula with one or more variable inputs (and for these purposes, the outstanding principal or other amounts payable pursuant to the Underlying Obligation shall not be considered to be variable inputs).

"Full Quotation" means, in accordance with the bid quotations provided by the CLN Dealers, each firm quotation (expressed as a percentage of the Outstanding Principal Balance or Due and Payable Amount, as applicable) obtained from a CLN Dealer at the Valuation Time, to the extent reasonably practicable, for an amount of the Reference Obligation, Deliverable Obligation or, as the case may be, Undeliverable Obligations with an Outstanding Principal Balance or Due and Payable Amount, as applicable, equal to the Quotation Amount.

"Fully Transferable Obligation" means a Deliverable Obligation that is either Transferable, in the case of Bonds, or capable of being assigned or novated to all Eligible Transferees without the consent of any person being required in the case of any Deliverable Obligation other than Bonds, in each case, as of both the NOPS Effective Date and the Delivery Date or, as applicable, the Relevant Valuation Date. Any requirement that notification of novation, assignment or transfer of a Deliverable Obligation be provided to a trustee, fiscal agent, administrative agent, clearing agent or paying agent for a Deliverable Obligation shall not be considered to be a requirement for consent for purposes of this definition of "Fully Transferable Obligation".

"Further Subordinated Obligation" means, if the Reference Obligation or Prior Reference Obligation, as applicable, is a Subordinated Obligation, any obligation which is Subordinated thereto.

"Governmental Authority" means (i) any de facto or de jure government (or any agency, instrumentality, ministry or department thereof); (ii) any court, tribunal, administrative or other governmental, inter-governmental or supranational body; (iii) any authority or any other entity (private or public) either designated as a resolution authority or charged with the regulation or supervision of the financial markets (including a central bank) of the Reference Entity or some or of all of its obligations; or (iv) any other authority which is analogous to any of the entities specified in (i) to (iii).

## "Governmental Intervention" means:

- (a) that, with respect to one or more Obligations and in relation to an aggregate amount of not less than the Default Requirement, any one or more of the following events occurs as a result of action taken or an announcement made by a Governmental Authority pursuant to, or by means of, a restructuring and resolution law or regulation (or any other similar law or regulation), in each case, applicable to the Reference Entity in a form which is binding, irrespective of whether such event is expressly provided for under the terms of such Obligation:
  - (i) any event which would affect creditors' rights so as to cause:
    - (A) a reduction in the rate or amount of interest payable or the amount of scheduled interest accruals (including by way of redenomination);
    - (B) a reduction in the amount of principal or premium payable at redemption (including by way of redenomination);

- (C) a postponement or other deferral of a date or dates for either (I) the payment or accrual of interest, or (II) the payment of principal or premium; or
- (D) a change in the ranking in priority of payment of any Obligation, causing the Subordination of such Obligation to any other Obligation;
- (ii) an expropriation, transfer or other event which mandatorily changes the beneficial holder of the Obligation;
- (iii) a mandatory cancellation, conversion or exchange; or
- (iv) any event which has an analogous effect to any of the events specified in (a)(i) to (a)(iii) above.
- (b) For purposes of (a) above, the term Obligation shall be deemed to include Underlying Obligations for which the Reference Entity is acting as provider of a Guarantee.

#### "Grace Period" means:

- (a) subject to sub-paragraphs (b) and (c), the applicable grace period with respect to payments under and in accordance with the terms of such Obligation in effect as of the date as of which such Obligation is issued or incurred;
- (b) if "Grace Period Extension" is applicable in relation to the relevant Reference Entity, a Potential Failure to Pay has occurred on or prior to the Scheduled Maturity Date and the applicable grace period cannot, by its terms, expire on or prior to the Scheduled Maturity Date, the Grace Period shall be deemed to be the lesser of such grace period and the period specified as such in the Final Terms or, if no period is specified, thirty calendar days; and
- (c) if, as of the date as of which an Obligation is issued or incurred, no grace period with respect to payments or a grace period with respect to payments of less than three Grace Period Business Days is applicable under the terms of such Obligation, a Grace Period of three Grace Period Business Days shall be deemed to apply to such Obligation; provided that, unless Grace Period Extension is specified as applicable in relation to the relevant Reference Entity, such deemed Grace Period shall expire no later than the Scheduled Maturity Date.

"Grace Period Business Day" means a day on which commercial banks and foreign exchange markets are generally open to settle payments in the place or places and on the days specified for that purpose in the relevant Obligation or if a place or places are not so specified, (a) if the Obligation Currency is the euro, a TARGET Settlement Day, or (b) otherwise, a day on which commercial banks and foreign exchange markets are generally open to settle payments in the principal financial city in the jurisdiction of the Obligation Currency.

#### "Grace Period Extension Date" means, if:

- (a) "Grace Period Extension" is specified as applicable in relation to a Reference Entity; and
- (b) a Potential Failure to Pay occurs on or prior to the Scheduled Maturity Date,

the date that is the number of days in the Grace Period after the date of such Potential Failure to Pay. If "Grace Period Extension" is not specified as applicable in relation to a Reference Entity, Grace Period Extension shall not apply.

"Guarantee" means a Relevant Guarantee or a guarantee which is the Reference Obligation.

"Hedge Disruption Event" means the Issuer and/or any of its Affiliates has not received the relevant Deliverable Obligations and/or cash under the terms of a Hedge Transaction.

"Hedge Transaction" means any transaction or trading position entered into or held by the Issuer and/or any of its Affiliates to hedge, directly or indirectly, the Issuer's obligations or positions (whether in whole or in part) in respect of the Credit Linked Notes.

"Hedging Disruption" means that the Issuer and/or any of its Affiliates are unable, after using commercially reasonable efforts, or is not longer permitted to pursuant to its internal policies in relation to dealings with sanctioned entities or territories to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) or any futures or options contract(s) it deems necessary to hedge its exposure with respect to the Credit Linked Notes, or (B) freely realise, recover, remit, receive, repatriate or transfer the proceeds of any such transaction(s) or asset(s) or any futures or options contract(s) or any relevant hedge positions relating to the Credit Linked Notes.

"Implicit Portfolio Size" means an amount equal to the Aggregate Nominal Amount as at the Issue Date divided by the Tranche Size.

"Incurred Loss Amount" means, with respect to a Reference Entity and a Final Price Calculation Date, an amount calculated on such Final Price Calculation Date equal to the lowest of:

- (a) the Loss Amount;
- (b) the Aggregate Loss Amount (including the related Loss Amount for that Reference Entity and Final Price Calculation Date) minus the Loss Threshold Amount on such Final Price Calculation Date (following any adjustments thereto on such date), subject to a minimum of zero; and
- (c) the Outstanding Principal Amount (prior to any reduction thereto in respect of that Reference Entity and Final Price Calculation Date).

"Incurred Recovery Amount" means, with respect to a Reference Entity and a Final Price Calculation Date, an amount calculated on such Final Price Calculation Date equal to the lowest of:

- (a) the Recovery Amount;
- (b) the Aggregate Recovery Amount (including the related Recovery Amount for that Reference Entity and Final Price Calculation Date) minus the Recovery Threshold Amount on such Final Price Calculation Date (following any adjustments thereto on such date), subject to a minimum of zero; and
- (c) the Outstanding Principal Amount (prior to any reduction thereto in respect of that Reference Entity and Final Price Calculation Date).

"Increased Cost of Hedging" means that the Issuer and/or any of its respective Affiliates would incur a materially increased (as compared with circumstances existing on the Trade Date) amount of tax, duty, expense or fee (other than brokerage commissions) to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the market risk (including, without limitation, equity price risk, foreign exchange risk and interest rate risk) of the Issuer issuing and performing its obligations with respect to the Credit Linked Notes, or (B) realise, recover or remit the proceeds of any such transaction(s) or asset(s), provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer and/or any of its respective Affiliates shall not be deemed an Increased Cost of Hedging.

"Index Sponsor" means, in respect of a Relevant Annex, the index sponsor (if any) specified as such in the Final Terms.

"Indicative Quotation" shall mean each bid quotation obtained from a CLN Dealer at the Valuation Time for (to the extent reasonably practicable) an amount of the Undeliverable Obligation equal to the Quotation Amount, which reflects such CLN Dealer's reasonable assessment of the price of such Undeliverable Obligation based on such factors as such CLN Dealer may consider relevant, which may include historical prices and recovery rates.

"Interest" means, for the purposes of the definition of "First Ranking Interest", a charge, security interest or other type of interest having similar effect.

"Interest Shortfall Amount" means, in respect of each Credit Linked Note and any Interest Payment Date or the Final Settlement Date, an amount equal to the aggregate of the

shortfalls in the interest paid in respect of such Credit Linked Note on any previous Interest Payment Date as a result of a Deemed Interest Reduction as against the interest which would have been payable in respect of such Credit Linked Note on such Interest Payment Date on the basis of the actual Writedown Amount (if any) determined on the related Final Price Calculation Date or, as the case may be, on the basis of a determination by the Calculation Agent that no Event Determination Date has subsequently occurred or could subsequently occur in respect of the relevant Reference Entity.

"Interest Shortfall Payment Date" means, in respect of an Interest Shortfall Amount, the first Interest Payment Date to occur after the second Business Day following the related Final Price Calculation Date or the related date of determination by the Calculation Agent that no Event Determination Date has subsequently occurred or could subsequently occur in respect of the relevant Reference Entity, or, if there is no such Interest Payment Date, the Final Settlement Date

"ISDA" means the International Swaps and Derivatives Association, Inc. (or any successor thereto).

"Largest Asset Package" means, in respect of a Prior Deliverable Obligation or a Package Observable Bond, as the case may be, the package of Assets for which the greatest amount of principal has been or will be exchanged or converted (including by way of amendment), as determined by the Calculation Agent by reference to Eligible Information. If this cannot be determined, the Largest Asset Package will be the package of Assets with the highest immediately realizable value, determined by the Calculation Agent in accordance with the methodology, if any, determined by the relevant Credit Derivatives Determinations Committee.

"Latest Maturity Restructured Bond or Loan" means, in respect of a Reference Entity and a Credit Event that is a Restructuring, the Restructured Bond or Loan with the latest final maturity date.

"Latest Permissible Physical Settlement Date" means, in respect of a Potential Cash Settlement Event in respect of a Deliverable Obligation comprised of Loans where "Partial Cash Settlement of Consent Required Loans", "Partial Cash Settlement of Assignable Loans" or "Partial Cash Settlement of Participations" is specified as applicable in respect of the relevant Reference Entity, the date that is 15 CLN Business Days after the Physical Settlement Date, or, in respect of any other Potential Cash Settlement Event, 30 calendar days following the Physical Settlement Date.

"Legacy Reference Entity" has the meaning given to such term in Credit Linked Note Condition 9(c)(ii) above.

"Limitation Date" means, in respect of a Credit Event that is a Restructuring, the first of March 20, June 20, September 20 or December 20 in any year to occur on or immediately following the date that is one of the following numbers of years after the Restructuring Date: 2.5 years (the "2.5-year Limitation Date"), 5 years, 7.5 years, 10 years (the "10-year Limitation Date"), 12.5 years, 15 years or 20 years, as applicable. Limitation Dates shall not be subject to adjustment in accordance with any Business Day Convention.

"Listed" means an obligation that is quoted, listed or ordinarily purchased and sold on an exchange and, if specified as applicable to an Obligation Category, the Listed Obligation Characteristic shall be applicable only in respect of obligations within that Obligation Category that are Bonds or, if specified as applicable to a Deliverable Obligation Category, the Listed Deliverable Obligation Characteristic shall be applicable only in respect of obligations within that Deliverable Obligation Category that are Bonds.

"Loan" means any obligation of a type included in the Borrowed Money Obligation Category that is documented by a term loan agreement, revolving loan agreement or other similar credit agreement and shall not include any other type of Borrowed Money.

"London Business Day" means a day on which commercial banks and foreign exchange markets are generally open to settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in London.

"Loss Amount" means, in respect of Tranched CLNs, a Reference Entity and a Final Price Calculation Date, an amount calculated on that Final Price Calculation Date equal to:

- (a) 100 per cent. minus either (i) the Auction Final Price or (ii) if Cash Settlement applies, the Weighted Average Final Price (or, if so specified in the Final Terms, the Final Price or such other price specified therein) for that Reference Entity as of such Final Price Calculation Date; multiplied by
- (b) the Reference Entity Notional Amount for that Reference Entity, as at the relevant Event Determination Date.

subject to a minimum of zero.

"Loss Threshold Amount" means, in respect of Tranched CLNs, an amount equal to the Implicit Portfolio Size multiplied by the Attachment Point.

"LPN" means any bond issued in the form of a loan participation note.

"LPN Issuer" means the entity which issued the relevant LPN.

"LPN Reference Obligation" means each Reference Obligation other than any Additional Obligation which is issued for the sole purpose of providing funds to the LPN Issuer to finance an Underlying Loan. For the avoidance of doubt, any change to the issuer of an LPN Reference Obligation in accordance with its terms shall not prevent such LPN Reference Obligation from constituting a Reference Obligation.

"M" means in relation to Nth-to-Default Credit Linked Notes where "Multiple Default Triggers" is applicable, such number as may be specified in the Final Terms.

"Max" means, whenever followed by a series of amounts inside brackets, whichever is the greater of the amounts separated by a comma inside those brackets.

"Maximum Maturity" means an obligation that has a remaining maturity of not greater than:

- (a) the period specified in relation to a Reference Entity; or
- (b) if no such period is so specified, 30 years.

"Merger Event" means that at any time during the period from (and including) the Trade Date to (but excluding) the Scheduled Maturity Date, the Issuer becomes aware that a Reference Entity consolidates or amalgamates with, or merges into, or transfers all or substantially all of its assets to, a Noteholder.

"Merger Event Redemption Date" means the date specified as such in the Final Terms.

"Min" means, whenever followed by a series of amounts inside brackets, whichever is the lesser of the amounts separated by a comma inside those brackets.

"Minimum Quotation Amount" means the amount specified as such in the Final Terms (or its equivalent in the relevant Obligation Currency) or, if no such amount is specified, the lower of:

- (a) U.S.\$ 1,000,000 (or its equivalent in the relevant Obligation Currency); and
- (b) the Quotation Amount.

"**M(M)R Restructuring**" means a Restructuring Credit Event in respect of which either "Mod R" or "Mod Mod R" is specified as applicable in respect of the Reference Entity.

"Modified Eligible Transferee" means any bank, financial institution or other entity which is regularly engaged in or established for the purpose of making, purchasing or investing in loans, securities and other financial assets.

"Modified Restructuring Maturity Limitation Date" means, with respect to a Deliverable Obligation, the Limitation Date occurring on or immediately following the Scheduled Maturity Date.

Subject to the foregoing, if the Scheduled Maturity Date is later than the 10-year Limitation Date, the Modified Restructuring Maturity Limitation Date will be the Scheduled Maturity Date.

"Movement Option Cut-off Date" means the date that is one Relevant City Business Day following the Exercise Cut-off Date (or, if later, such other date as the relevant Credit Derivatives Determinations Committee Resolves) or such earlier date as the Issuer may designate by notice to the Calculation Agent and the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be).

## "Multiple Noteholder Obligation" means an Obligation that:

- (a) at the time of the event which constitutes a Restructuring Credit Event is held by more than three holders that are not Affiliates of each other; and
- (b) with respect to which a percentage of holders (determined pursuant to the terms of the Obligation as in effect on the date of such event) at least equal to sixty-six and two-thirds is required to consent to the event which constitutes a Restructuring Credit Event,

provided that any Obligation that is a Bond shall be deemed to satisfy the requirement in (b) above.

"N" or "Nth" means, in relation to "Nth-to-Default Credit Linked Notes", such number as may be specified in such Final Terms.

"Next Currency Fixing Time" means 4:00 p.m. (London time) on the London Business Day immediately following the date on which the Notice of Physical Settlement or relevant NOPs Amendment Notice, as applicable, is effective or, as applicable, the date of selection of Valuation Obligations.

"No Auction Announcement Date" means, with respect to any Reference Entity and a Credit Event, the date on which the DC Secretary first publicly announces that:

- (a) no Transaction Auction Settlement Terms and, if applicable, no Parallel Auction Settlement Terms will be published with respect to credit derivative transactions in the over-the-counter market and the relevant Credit Event and Reference Entity;
- (b) following the occurrence of an M(M)R Restructuring, no Transaction Auction Settlement Terms will be published, but Parallel Auction Settlement Terms will be published; or
- (c) the relevant Credit Derivatives Determinations Committee has Resolved that no Auction will be held with respect to such Reference Entity and Credit Event following a prior public announcement by the DC Secretary to the contrary, in circumstances where either:
  - (i) no Parallel Auction will be held; or
  - (ii) one or more Parallel Auctions will be held.

"Non-Capped Reference Entity" means a Reference Entity which is not a Capped Reference Entity.

"Non-Conforming Reference Obligation" means a Reference Obligation which is not a Conforming Reference Obligation.

"Non-Conforming Substitute Reference Obligation" means an obligation which would be a Deliverable Obligation determined in accordance with paragraph (a) of the definition of "Deliverable Obligation" on the Substitution Date but for one or more of the same reasons which resulted in the Reference Obligation constituting a Non-Conforming Reference Obligation on the date it was issued or incurred and/or immediately prior to the Substitution Event Date (as applicable).

"Non-Standard Reference Obligation" means the Original Non-Standard Reference Obligation or if a Substitute Reference Obligation has been determined, the Substitute Reference Obligation.

"Non-Financial Instrument" means any Asset which is not of the type typically traded in, or suitable for being traded in, financial markets.

"Non-Transferable Instrument" means any Asset which is not capable of being transferred to institutional investors, excluding due to market conditions.

"NOPS Amendment Notice" means a notice delivered by the Calculation Agent on behalf of the Issuer (with a copy to the Issuer), to the Noteholders notifying that the Calculation Agent is replacing, in whole or in part, one or more Deliverable Obligations specified in the Notice of Physical Settlement or a prior NOPS Amendment Notice, as applicable, (to the extent the relevant Deliverable Obligation has not been Delivered as of the date such NOPS Amendment Notice is effective).

"NOPS Effective Date" means the date on which a Notice of Physical Settlement or NOPS Amendment Notice, as the case may be, is delivered by the Issuer or the Calculation Agent (on its behalf).

"Not Bearer" means any obligation that is not a bearer instrument unless interests with respect to such bearer instrument are cleared via Euroclear, Clearstream, Luxembourg or any other internationally recognised clearing system and, if specified as applicable to a Deliverable Obligation Category, the Not Bearer Deliverable Obligation Characteristic shall be applicable only in respect of obligations within that Deliverable Obligation Category that are Bonds.

"Not Domestic Currency" means any obligation that is payable in any currency other than the applicable Domestic Currency, provided that a Standard Specified Currency shall not constitute a Domestic Currency.

"Not Domestic Issuance" means any obligation other than an obligation that was issued (or reissued, as the case may be), or intended to be offered for sale primarily in the domestic market of the Reference Entity. Any obligation that is registered or, as a result of some other action having been taken for such purpose, is qualified for sale outside the domestic market of the Reference Entity (regardless of whether such obligation is also registered or qualified for sale within the domestic market of the Reference Entity) shall be deemed not to be issued (or reissued, as the case may be), or intended to be offered for sale primarily in the domestic market of the Reference Entity.

"Not Domestic Law" means any obligation that is not governed by the applicable Domestic Law, provided that the laws of England and the laws of the State of New York shall not constitute a Domestic Law.

"Not Sovereign Lender" means any obligation that is not primarily owed to (A) a Sovereign or (B) any entity or organization established by treaty or other arrangement between two or more Sovereigns including, without limiting the foregoing, the International Monetary Fund, European Central Bank, International Bank for Reconstruction and Development and European Bank for Reconstruction and Development, which shall include, without limitation, obligations generally referred to as "Paris Club debt".

"**Not Subordinated**" means an obligation that is not Subordinated to (I) the Reference Obligation or (II) the Prior Reference Obligation, if applicable.

"Notice Delivery Date" means the first date on which both an effective Credit Event Notice and, unless "Notice of Publicly Available Information" is specified as not applicable, an effective Notice of Publicly Available Information, have been delivered by the Calculation Agent to the Issuer.

"Notice Delivery Period" means the period from and including the Trade Date to and including the date 15 CLN Business Days (or such other number of days as may be specified in the Final Terms) after the Extension Date (or, if the relevant Credit Event is an M(M)R Restructuring, the later of such date and the Exercise Cut-off Date).

"Notice of Physical Settlement" means a notice delivered by the Calculation Agent on behalf of the Issuer (with a copy to the Issuer), to the Noteholders on or prior to the latest of:

- (a) 65 Business Days following the Final List Publication Date;
- (b) subject to sub-paragraph (c) below, 25 CLN Business Days after the last to occur of the Auction Cancellation Date, the No Auction Announcement Date, the last Parallel Auction Cancellation Date and the last Parallel Notice of Physical Settlement Date (in each case if any and if applicable); and
- in circumstances where the No Auction Announcement Date occurs pursuant to subparagraph (b) or (c)(ii) of the definition thereof, the Issuer has not delivered an Auction Settlement Amount Notice specifying an applicable Parallel Auction Settlement Terms to the Calculation Agent by the Movement Option Cut-off Date, 5 CLN Business Days following such Movement Option Cut-off Date;
- (d) 30 calendar days following the Event Determination Date; and
- (e) 10 calendar days following the date of the relevant DC Credit Event Announcement or of the relevant DC Credit Event Question Dismissal,

### (the "NOPS Cut-off Date") that:

- (i) confirms that the Issuer intends to redeem the Credit Linked Notes by Physical Settlement in accordance with Credit Linked Note Condition 7; and
- (ii) contains a detailed description of the Deliverable Obligations that the Issuer intends to Deliver (or procure Delivery of) to the Noteholders, including the Outstanding Amount and the aggregate Outstanding Amount of such Deliverable Obligations.

The Notice of Physical Settlement shall specify Deliverable Obligations having an Outstanding Amount (or the equivalent specified Currency Amount converted at the Currency Rate) on the Settlement Valuation Date at least equal to the Reference Entity Notional Amount (or, as applicable, Exercise Amount), subject to any Physical Settlement Adjustment.

The Issuer or the Calculation Agent (on its behalf) may, from time to time, deliver to the Noteholders in the manner specified above a NOPS Amendment Notice. A NOPS Amendment Notice shall contain a revised detailed description of each Replacement Deliverable Obligation and shall also specify the Replaced Deliverable Obligation Outstanding Amount. The Outstanding Amount of each Replacement Deliverable Obligation identified in a NOPS Amendment Notice shall be determined by applying the Revised Currency Rate to the relevant Replaced Deliverable Obligation Outstanding Amount. Each such NOPS Amendment Notice must be effective on or prior to the Physical Settlement Date (determined without reference to any change resulting from such NOPS Amendment Notice).

Notwithstanding the foregoing, (i) the Issuer or the Calculation Agent (on its behalf) may correct any errors or inconsistencies in the detailed description of each Deliverable Obligation contained in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, by notice to the Issuer (given in the manner specified above) prior to the relevant Delivery Date, and (ii) if Asset Package Delivery is applicable, the Issuer or the Calculation Agent (on its behalf) shall, prior to the Delivery Date, notify the Noteholders of the detailed description of the Asset Package, if any, that it intends to Deliver to the Noteholders in lieu of the Prior Deliverable Obligation or Package Observable Bond, if any, specified in the Notice of Physical Settlement or NOPS Amendment Notice, as applicable, it being understood in each case that such notice shall not constitute a NOPS Amendment Notice.

"Notice of Publicly Available Information" means an irrevocable notice from the Calculation Agent (which may be by telephone) to the Issuer that cites Publicly Available Information confirming the occurrence of the Credit Event described in the Credit Event Notice. In relation to a Repudiation/Moratorium Credit Event, the Notice of Publicly Available Information must cite Publicly Available Information confirming the occurrence of both sub-paragraphs (a) and (b) of the definition of "Repudiation/Moratorium". The notice must contain a copy, or a description in reasonable detail, of the relevant Publicly Available Information. If Notice of Publicly Available Information is specified as applicable in respect of the Reference Entity and

a Credit Event Notice contains Publicly Available Information, such Credit Event Notice will also be deemed to be a Notice of Publicly Available Information.

"Notional Credit Derivative Transaction" means, with respect to any Credit Linked Note and a Reference Entity, a hypothetical market standard credit default swap transaction entered into by the Issuer, as Buyer (defined in the Credit Derivatives Definitions), incorporating the terms of the Credit Derivatives Definitions and under the terms of which:

- (a) the "Trade Date" is the Trade Date, if specified in the Final Terms and if not, the Issue Date:
- (b) the "Scheduled Termination Date" is the Scheduled Maturity Date;
- (c) the "Reference Entit(y)(ies)" thereunder is (are) such Reference Entit(y)(ies);
- (d) the applicable "Transaction Type", if any, is the Transaction Type for the purposes of such Credit Linked Note; and
- (e) the remaining terms as to credit linkage are consistent with the terms of such Credit Linked Note as it relates to such Reference Entity.

"Nth-to-Default Credit Linked Note" means any Credit Linked Notes specified as such in the Final Terms.

### "Obligation" means:

- (a) any obligation of the Reference Entity (either directly or as provider of a Relevant Guarantee) determined pursuant to the Method for Determining Obligations; and
- (b) the Reference Obligation,

in each case, unless it is an Excluded Obligation.

For purposes of the "Method for Determining Obligations", the term "Obligation" may be defined as each obligation of the Reference Entity described by the Obligation Category specified in respect thereof and having each of the Obligation Characteristics, if any, specified in respect thereof, in each case, immediately prior to the Credit Event which is the subject of either the Credit Event Notice or the DC Credit Event Question resulting in the occurrence of the Credit Event Resolution Request Date, as applicable.

"Obligation Acceleration" means one or more Obligations in an aggregate amount of not less than the Default Requirement have become due and payable before they would otherwise have been due and payable as a result of, or on the basis of, the occurrence of a default, event of default or other similar condition or event (however described), other than a failure to make any required payment, in respect of the Reference Entity under one or more Obligations.

"Obligation Category" means Payment, Borrowed Money, Reference Obligation Only, Bond, Loan, or Bond or Loan, only one of which shall be specified in relation to a Reference Entity.

"Obligation Characteristic" means any one or more of Not Subordinated, Specified Currency, Not Sovereign Lender, Not Domestic Currency, Not Domestic Law, Listed and Not Domestic Issuance as specified in relation to a Reference Entity.

"Obligation Currency" means the currency or currencies in which an Obligation is denominated.

"Obligation Default" means one or more Obligations in an aggregate amount of not less than the Default Requirement have become capable of being declared due and payable before they would otherwise have been due and payable as a result of, or on the basis of, the occurrence of a default, event of default, or other similar condition or event (howsoever described), other than a failure to make any required payment, in respect of the Reference Entity under one or more Obligations.

"Original Bonds" means any Bonds comprising part of the relevant Deliverable Obligations.

"Original Loans" means any Loans comprising part of the relevant Deliverable Obligations.

"Original Non-Standard Reference Obligation" means the obligation of the Reference Entity (either directly or as provider of a guarantee) which is specified as the Reference Obligation in relation to the Reference Entity (if any is so specified) provided that if an obligation is not an obligation of the Reference Entity, such obligation will not constitute a valid Original Non-Standard Reference Obligation for purposes of the Reference Entity (other than for the purposes of determining the Seniority Level and for the "Not Subordinated" Obligation Characteristic or "Not Subordinated" Deliverable Obligation Characteristic) unless (a) otherwise specified in the Final Terms by reference to this definition, or (b) the Reference Entity is a Reference Obligation Only Trade.

"Outstanding Amount" means the Outstanding Principal Balance or Due and Payable Amount, as applicable.

The "Outstanding Principal Balance" of an obligation will be calculated as follows:

- (i) first, by determining, in respect of the obligation, the amount of the Reference Entity's principal payment obligations and, where applicable in accordance with Credit Linked Note Condition 8(h) (Accrued Interest), the Reference Entity's accrued but unpaid interest payment obligations (which, in the case of a Guarantee will be the lower of (A) the Outstanding Principal Balance (including accrued but unpaid interest, where applicable) of the Underlying Obligation (determined as if references to the Reference Entity were references to the Underlying Obligor) and (B) the amount of the Fixed Cap, if any);
- (ii) second, by subtracting all or any portion of such amount which, pursuant to the terms of the obligation, (A) is subject to any Prohibited Action, or (B) may otherwise be reduced as a result of the effluxion of time or the occurrence or non-occurrence of an event or circumstance (other than by way of (I) payment or (II) a Permitted Contingency) (the amount determined in paragraph (i) less any amounts subtracted in accordance with this paragraph (ii), the "Non-Contingent Amount"); and
- (iii) third, by determining the Quantum of the Claim, which shall then constitute the Outstanding Principal Balance,

in each case, determined:

- (A) unless otherwise specified, in accordance with the terms of the obligation in effect on either (I) the NOPS Effective Date (or if the terms of the obligation are amended after such date but on or prior to the Delivery Date, the Delivery Date), or (II) the Relevant Valuation Date, as applicable; and
- (B) with respect to the Quantum of the Claim only, in accordance with any applicable laws (insofar as such laws reduce or discount the size of the claim to reflect the original issue price or accrued value of the obligation).

"Outstanding Principal Amount" means, in respect of any Credit Linked Note, such Credit Linked Note's pro rata share of the initial Aggregate Nominal Amount less such Credit Linked Note's pro rata share of all Reference Entity Notional Amounts of Reference Entities in respect of which an Event Determination Date has occurred (or, in the case of a Tranched CLN, such Credit Linked Note's pro rata share of the initial Aggregate Nominal Amount less such Credit Linked Note's pro rata share of all Writedown Amounts determined on or prior to the relevant date of determination) subject, in each case, to a minimum of zero.

"Package Observable Bond" means, in respect of a Reference Entity which is a Sovereign, any obligation (a) which is identified as such and published by ISDA on its website at <a href="https://www.isda.org">www.isda.org</a> from time to time (or any successor website thereto) or by a third party designated by ISDA on its website from time to time and (b) which fell within the definition of Deliverable Obligation set out in paragraph (a) or (b) of the definition of "Deliverable Obligation", in each case, immediately preceding the date on which the relevant Asset Package Credit Event was legally effective.

"Parallel Auction" means "Auction" as defined in any relevant Parallel Auction Settlement Terms.

"Parallel Auction Cancellation Date" means "Auction Cancellation Date" as defined in any relevant Parallel Auction Settlement Terms.

"Parallel Auction Final Price Determination Date" means the "Auction Final Price Determination Date" as defined in any relevant Parallel Auction Settlement Terms.

"Parallel Auction Settlement Terms" means, following the occurrence of an M(M)R Restructuring, any Credit Derivatives Auction Settlement Terms published by ISDA with respect to such M(M)R Restructuring, and for which the Deliverable Obligation Terms are the same as the Deliverable Obligation Provisions which would be applicable to the Notional Credit Derivative Transaction and for which the Notional Credit Derivative Transaction would not be an Auction Covered Transaction.

"Parallel Notice of Physical Settlement Date" means "Notice of Physical Settlement Date" as defined in the relevant Parallel Auction Settlement Terms.

"Partial Cash Settlement Amount" means where the applicable Settlement Method is Physical Settlement, an amount determined by the Calculation Agent equal to the aggregate, for each Undeliverable Obligation, of:

- (a) the Final Price of such Undeliverable Obligations multiplied by;
- (b) the relevant Outstanding Principal Balance, Due and Payable Amount or Currency Amount, as applicable, of such Undeliverable Obligation specified in the relevant Notice of Physical Settlement or NOPS Amendment Notice, as applicable.

"Partial Cash Settlement Date" means the date falling three CLN Business Days (unless otherwise specified in relation to a Reference Entity) after the calculation of the Final Price.

"Payment" means any obligation (whether present or future, contingent or otherwise) for the payment or repayment of money, including, without limitation, Borrowed Money.

"Payment Requirement" means the amount specified as such in the Final Terms or its equivalent in the relevant Obligation Currency (or, if no such amount is specified in the Final Terms, U.S.\$ 1,000,000 or its equivalent as calculated by the Calculation Agent in the relevant Obligation Currency), in either case, as of the occurrence of the relevant Failure to Pay or Potential Failure to Pay, as applicable.

"Permissible Deliverable Obligations" has the meaning set forth in the relevant Credit Derivatives Auction Settlement Terms, being either all or the portion of the Deliverable Obligations included on the Final List pursuant to the Deliverable Obligation Terms that are applicable to that Auction.

"Permitted Contingency" means, with respect to an obligation, any reduction to the Reference Entity's payment obligations:

- (a) as a result of the application of:
  - (i) any provisions allowing a transfer, pursuant to which another party may assume all of the payment obligations of the Reference Entity;
  - (ii) provisions implementing the Subordination of the obligation;
  - (iii) provisions allowing for a Permitted Transfer in the case of a Qualifying Guarantee (or provisions allowing for the release of the Reference Entity from its payment obligations in the case of any other Guarantee);
  - (iv) any Solvency Capital Provisions, if "Subordinated European Insurance Terms" is specified as applicable in respect of the Reference Entity; or
  - (v) provisions which permit the Reference Entity's obligations to be altered, discharged, released or suspended in circumstances which would constitute a Governmental Intervention, if "Financial Reference Entity Terms" is specified as applicable in respect of the Reference Entity; or

(b) which is within the control of the holders of the obligation or a third party acting on their behalf (such as an agent or trustee) in exercising their rights under or in respect of such obligation.

"Permitted Transfer" means, with respect to a Qualifying Guarantee, a transfer to and the assumption by any single transferee of such Qualifying Guarantee (including by way of cancellation and execution of a new guarantee) on the same or substantially the same terms, in circumstances where there is also a transfer of all (or substantially all) of the assets of the Reference Entity to the same single transferee.

"Physical Settlement Adjustment" means a reduction to the Outstanding Amount of Deliverable Obligations specified in a Notice of Physical Settlement or NOPS Amendment Notice, by an amount of Deliverable Obligations having a liquidation value equal to the Credit Unwind Costs (only if positive) rounded upwards to the nearest whole denomination of a Deliverable Obligation, such amount to be determined by the Calculation Agent. For the avoidance of doubt, if the Final Terms specify that Credit Unwind Costs are not applicable, the Physical Settlement Adjustment shall be zero.

"Physical Settlement Adjustment Rounding Amount" means an amount (if any) equal to the difference between the absolute value of the Physical Settlement Adjustment and the liquidation value of such whole number of Deliverable Obligations as are not required to be Delivered by the Issuer by way of compensation for any Credit Unwind Costs.

"Physical Settlement Date" means the last day of the longest Physical Settlement Period following the NOPS Cut-off Date as specified in relation to a Reference Entity as the Calculation Agent may designate.

"Physical Settlement Matrix" means the Credit Derivatives Physical Settlement Matrix Supplement to the Credit Derivatives Definitions, as most recently amended or supplemented as at the Trade Date (unless otherwise specified in relation to a Reference Entity) and as published by ISDA on its website at <a href="www.isda.org">www.isda.org</a> (or any successor website thereto), provided that any reference therein to:

- (a) "Confirmation" shall be deemed to be a reference to the Final Terms;
- (b) "Floating Rate Payer Calculation Amount" shall be deemed to be a reference to the Specified Currency;
- (c) "Section 1.32" shall be deemed to be a reference to "Credit Event Notice" as defined in this Annex 7;
- (d) "Section 1.33" shall be deemed to be a reference to Credit Linked Note Condition 11(a); and
- (e) "Section 8.19" shall be deemed to be a reference to "Physical Settlement Period" as defined in this Annex 7.

"Physical Settlement Period" means, subject to Credit Linked Note Condition 2(e), the number of CLN Business Days specified as such in relation to a Reference Entity or, if a number of CLN Business Days is not so specified, then, with respect to a Deliverable Obligation specified in the Notice of Physical Settlement or any NOPS Amendment Notice, as applicable, the longest number of CLN Business Days for settlement in accordance with then current market practice of such Deliverable Obligation, as determined by the Calculation Agent, provided that if the Issuer or Calculation Agent (on its behalf) intends to Deliver an Asset Package in lieu of a Prior Deliverable Obligation or a Package Observable Bond, the Physical Settlement Period shall be thirty Business Days.

"Post Dismissal Additional Period" means the period from and including the date of the DC Credit Event Question Dismissal to and including the date that is 15 Business Days thereafter (provided that the relevant Credit Event Resolution Request Date occurred on or prior to the end of the last day of the Notice Delivery Period (including prior to the Trade Date or, as applicable, the Issue Date)).

"Potential Cash Settlement Event" means an event beyond the control of the Issuer (including, without limitation, failure of the relevant clearance system; or the failure to obtain any requisite consent with respect to the Delivery of Loans or the non-receipt of any such requisite consents or any relevant participation (in the case of Direct Loan Participation) is not effected; or due to any law, regulation or court order, but excluding market conditions, or any contractual, statutory and/or regulatory restriction relating to the relevant Deliverable Obligation, or due to the failure of the Noteholder to give the Issuer details of accounts for settlement; or a failure of the Noteholder to open or procure the opening of such accounts or if the Noteholders are unable to accept Delivery of the portfolio of Deliverable Obligations for any other reason).

"Potential Failure to Pay" means the failure by the Reference Entity to make, when and where due, any payments in an aggregate amount of not less than the Payment Requirement under one or more Obligations in accordance with the terms of such Obligations at the time of such failure, without regard to any grace period or any conditions precedent to the commencement of any grace period applicable to such Obligations.

"Potential Repudiation/Moratorium" means the occurrence of an event described in sub-paragraph (a) of the definition of "Repudiation/Moratorium".

#### "Prior Deliverable Obligation" means:

- (a) if a Governmental Intervention has occurred (whether or not such event is specified as the applicable Credit Event in the Credit Event Notice or the DC Credit Event Announcement), any obligation of the Reference Entity which (i) existed immediately prior to such Governmental Intervention, (ii) was the subject of such Governmental Intervention and (iii) fell within the definition of Deliverable Obligation set out in paragraph (a) or (b) of the definition of "Deliverable Obligation", in each case, immediately preceding the date on which such Governmental Intervention was legally effective; or
- (b) if a Restructuring which does not constitute a Governmental Intervention has occurred in respect of the Reference Obligation (whether or not such event is specified as the applicable Credit Event in the Credit Event Notice or the DC Credit Event Announcement), such Reference Obligation, if any.

"Prior Reference Obligation" means, in circumstances where there is no Reference Obligation applicable to a Reference Entity, (I) the Reference Obligation most recently applicable thereto, if any, and otherwise, (II) the obligation specified in the related Final Terms as the Reference Obligation, if any, if such Reference Obligation was redeemed on or prior to the Trade Date and otherwise, (III) any unsubordinated Borrowed Money obligation of the Reference Entity.

"Private-side Loan" means a Loan in respect of which the documentation governing its terms is not publicly available or capable of being made public without violating a law, agreement, understanding or other restriction regarding the confidentiality of such information.

"Prohibited Action" means any counterclaim, defense (other than a counterclaim or defense based on the factors set forth in paragraphs (a) to (d) of the definition of "Credit Event") or right of set- off by or of the Reference Entity or any applicable Underlying Obligor.

"Public Source" means each source of Publicly Available Information specified as such in the related Final Terms (or, if no such source is specified, each of Bloomberg, Reuters, Dow Jones Newswires, The Wall Street Journal, The New York Times, Nihon Keizai Shimbun, Asahi Shimbun, Yomiuri Shimbun, Financial Times, La Tribune, Les Echos, The Australian Financial Review and Debtwire (and successor publications), the main source(s) of business news in the country in which the Reference Entity is organized and any other internationally recognized published or electronically displayed news sources).

"Publicly Available Information" means information that reasonably confirms any of the facts relevant to the determination that the Credit Event described in a Credit Event Notice has occurred and which:

- (i) has been published in or on not less than the Specified Number of Public Sources (regardless of whether the reader or user thereof pays a fee to obtain such information);
- (ii) is information received from or published by (A) the Reference Entity (or, if the Reference Entity is a Sovereign, any agency, instrumentality, ministry, department or other authority thereof acting in a governmental capacity (including, without limiting the foregoing, the central bank) of such Sovereign), or (B) a trustee, fiscal agent, administrative agent, clearing agent, paying agent, facility agent or agent bank for an Obligation; or
- (iii) is information contained in any order, decree, notice, petition or filing, however described, of or filed with a court, tribunal, exchange, regulatory authority or similar administrative, regulatory or judicial body,

provided that where any information of the type described in paragraphs (ii) or (iii) above is not publicly available, it can only constitute Publicly Available Information if it can be made public without violating any law, agreement, understanding or other restriction regarding the confidentiality of such information.

In relation to any information of the type described in (ii) or (iii) above, the Calculation Agent, the Issuer and/or any other party receiving such information may assume that such information has been disclosed to it without violating any law, agreement, understanding or other restriction regarding the confidentiality of such information and that the party delivering such information has not taken any action or entered into any agreement or understanding with the Reference Entity or any Affiliate of the Reference Entity that would be breached by, or would prevent, the disclosure of such information to the party receiving such information.

Without limitation, Publicly Available Information need not state (i) in relation to the "Downstream Affiliate" definition, the percentage of Voting Shares owned by the Reference Entity and (ii) that the relevant occurrence (A) has met the Payment Requirement or Default Requirement, (B) is the result of exceeding any applicable Grace Period, or (C) has met the subjective criteria specified in certain Credit Events.

In relation to a Repudiation/Moratorium Credit Event, Publicly Available Information must relate to the events described in both sub-paragraphs (a) and (b) of the definition of "Repudiation/Moratorium".

"Qualifying Affiliate Guarantee" means a Qualifying Guarantee provided by the Reference Entity in respect of an Underlying Obligation of a Downstream Affiliate of the Reference Entity.

"Qualifying Guarantee" means a guarantee evidenced by a written instrument (which may include a statute or regulation), pursuant to which the Reference Entity irrevocably agrees, undertakes, or is otherwise obliged to pay all amounts of principal and interest (except for amounts which are not covered due to the existence of a Fixed Cap) due under an Underlying Obligation for which the Underlying Obligor is the obligor, by guarantee of payment and not by guarantee of collection (or, in either case, any legal arrangement which is equivalent thereto in form under the relevant governing law).

A Qualifying Guarantee shall not include any guarantee:

- (a) which is structured as a surety bond, financial guarantee insurance policy or letter of credit (or any legal arrangement which is equivalent thereto in form); or
- (b) pursuant to the terms applicable thereto, the principal payment obligations of the Reference Entity can be discharged, released, reduced, assigned or otherwise altered as a result of the occurrence or non-occurrence of an event or circumstance, in each case, other than:
  - (i) by payment;
  - (ii) by way of Permitted Transfer;
  - (iii) by operation of law;

- (iv) due to the existence of a Fixed Cap; or
- (v) due to:
  - (A) provisions permitting or anticipating a Governmental Intervention, if "Financial Reference Entity Terms" is specified as applicable in respect of the Reference Entity; or
  - (B) any Solvency Capital Provisions, if "Subordinated European Insurance Terms" is specified as applicable in respect of the Reference Entity.

If the guarantee or Underlying Obligation contains provisions relating to the discharge, release, reduction, assignment or other alteration of the principal payment obligations of the Reference Entity and such provisions have ceased to apply or are suspended at the time of the relevant determination, in accordance with the terms of such guarantee or Underlying Obligation, due to or following the occurrence of (I) a non- payment in respect of the guarantee or the Underlying Obligation, or (II) an event of the type described in the definition of "Bankruptcy" in respect of the Reference Entity or the Underlying Obligor, then it shall be deemed for these purposes that such cessation or suspension is permanent, notwithstanding the terms of the guarantee or Underlying Obligation.

In order for a guarantee to constitute a Qualifying Guarantee:

- (x) the benefit of such guarantee must be capable of being Delivered together with the Delivery of the Underlying Obligation; and
- (y) if a guarantee contains a Fixed Cap, all claims to any amounts which are subject to such Fixed Cap must be capable of being Delivered together with the Delivery of such guarantee.

"Qualifying Participation Seller" means any participation seller that meets the requirements specified in relation to a Reference Entity. If no such requirements are specified, there shall be no Qualifying Participation Seller.

"Quantum of the Claim" means the lowest amount of the claim which could be validly asserted against the Reference Entity in respect of the Non-Contingent Amount if the obligation had become redeemable, been accelerated, terminated or had otherwise become due and payable at the time of the relevant determination, provided that the Quantum of the Claim cannot exceed the Non-Contingent Amount.

"Quotation" means, in respect of any Reference Obligation, Deliverable Obligation or Undeliverable Obligation, as the case may be, each Full Quotation and the Weighted Average Quotation obtained and expressed as a percentage of its Outstanding Principal Balance or Due and Payable Amount, as applicable, with respect to a Valuation Date in the manner that follows:

The Calculation Agent shall attempt to obtain Full Quotations with respect to each Relevant Valuation Date from five or more CLN Dealers. If the Calculation Agent is unable to obtain two or more such Full Quotations on the same CLN Business Day within three CLN Business Days of a Relevant Valuation Date, then on the next following CLN Business Day (and, if necessary, on each CLN Business Day thereafter until the tenth CLN Business Day following the applicable Relevant Valuation Date) the Calculation Agent shall attempt to obtain Full Quotations from five or more CLN Dealers and, if two or more Full Quotations are not available, a Weighted Average Quotation. If the Calculation Agent is unable to obtain two or more Full Quotations or a Weighted Average Quotation on the same CLN Business Day on or prior to the tenth CLN Business Day following the applicable Relevant Valuation Date the Quotations shall be deemed to be any Full Quotation obtained from a CLN Dealer at the Valuation Time on such tenth CLN Business Day, or if no Full Quotation is obtained, the weighted average of any firm quotations for the Reference Obligation obtained from CLN Dealers at the Valuation Time on such tenth CLN Business Day with respect to the aggregate portion of the Quotation Amount for which such quotations were obtained and a quotation

shall be deemed to be zero for the balance of the Quotation Amount for which firm quotations were not obtained on such day.

#### "Quotation Amount" means:

- (a) with respect to a Reference Obligation, the amount specified in relation to a Reference Entity (which may be specified by reference to an amount in a currency or by reference to the Representative Amount) or, if no amount is so specified, the Reference Entity Notional Amount (or, its equivalent in the relevant Obligation Currency converted by the Calculation Agent in a commercially reasonable manner by reference to exchange rates in effect at the time that the relevant Quotation is being obtained);
- (b) with respect to each type or issue of Deliverable Obligation to be Delivered on or prior to the Physical Settlement Date, an amount equal to the Outstanding Principal Balance or Due and Payable Amount (or, in either case, its equivalent in the relevant Obligation Currency as calculated in the same manner as (a) above) of such Deliverable Obligation; and
- (c) with respect to each type or issue of Undeliverable Obligation, an amount equal to the Outstanding Principal Balance or Due and Payable Amount (or, in either case, its equivalent in the relevant Obligation Currency as calculated in the same manner as (a) above) of such Undeliverable Obligation.

"Recovery Amount" means, in respect of Tranched CLNs, a Reference Entity and a Final Price Calculation Date, an amount calculated on that Final Price Calculation Date equal to:

- (a) the lesser of 100 per cent. and either (i) the Auction Final Price or (ii) if Cash Settlement applies, the Weighted Average Final Price (or, if so specified in the Final Terms, the Final Price or such other price specified therein) for that Reference Entity as of such Final Price Calculation Date; multiplied by
- (b) the Reference Entity Notional Amount for that Reference Entity, as at the relevant Event Determination Date,

subject to a minimum of zero.

"Recovery Threshold Amount" means, in respect of Tranched CLNs, an amount equal to (a) the Implicit Portfolio Size multiplied by (b) 100 per cent. minus the Exhaustion Point.

"Redemption Preliminary Amount" means, in respect of any Tranched CLN and any relevant date, an amount (subject to a minimum of zero) equal to:

- (a) the Outstanding Principal Amount of such Credit Linked Note (for the avoidance of doubt as reduced at or prior to such time); minus
- (b) its pro rata share of the Unsettled Retention Amount.

"Redemption Residual Amount" means, in respect of any Tranched CLN and any relevant date, its remaining Outstanding Principal Amount of the Credit Linked Notes (after deduction of the aggregate Redemption Preliminary Amounts and for the avoidance of doubt, as otherwise reduced at or prior to such time).

"Reference Entity" or "Reference Entities" means the reference entity or reference entities specified in the Final Terms or, where applicable, identified in a Relevant Annex, and any Successor to a Reference Entity either:

- (a) identified by the Calculation Agent in accordance with the definition of "Successor" on or following the Trade Date or, where applicable, identified by an Index Sponsor; or
- (b) identified pursuant to a DC Resolution in respect of a Successor Resolution Request Date and publicly announced by the DC Secretary on or following the Trade Date,

shall, in each case, with effect from the Succession Date, be the Reference Entity for the Credit Linked Notes, as the terms of which may be modified pursuant to Credit Linked Note Condition 9.

"Reference Entity Notional Amount" means in respect of any Reference Entity, the amount in which the Issuer has purchased credit protection in respect of such Reference Entity, as set out in the Final Terms or if no such amount is specified:

- in the case of Single Reference Entity Credit Linked Notes or Nth-to-Default Credit Linked Notes where "Multiple Default Triggers" is not applicable, the initial Aggregate Nominal Amount of the Credit Linked Notes;
- (b) in the case of Nth-to-Default Credit Linked Notes where "Multiple Default Triggers" is applicable, an amount equal to (i) the initial Aggregate Nominal Amount of the Credit Linked Notes, divided by (ii) (M+1-N);
- (c) in the case of Basket Credit Linked Notes, if a Reference Entity Weighting is specified or applies in respect of such Reference Entity, being the product of (i) such Reference Entity Weighting and (ii) the initial Aggregate Nominal Amount of the Credit Linked Notes, or, if no such amount is specified (i) the initial Aggregate Nominal Amount of the Credit Linked Notes, divided by (ii) the number of Reference Entities; and
- (d) in the case of Tranched CLNs, the Implicit Portfolio Size multiplied by the Reference Entity Weighting for the relevant Reference Entity,

subject to in each case Credit Linked Notes Conditions 9 and 11 and as adjusted by the Calculation Agent to take account of any repurchase or cancellation of Credit Linked Notes or the issuance of any further Credit Linked Notes.

"Reference Entity Weighting" means, in respect of a Reference Entity, the weighting as specified in the Final Terms for such Reference Entity.

"Reference Obligation" means the Standard Reference Obligation, if any, unless:

- (a) "Standard Reference Obligation" is specified as not applicable in relation to a Reference Entity, in which case the Reference Obligation will be the Non-Standard Reference Obligation, if any; or
- (b) (i) "Standard Reference Obligation" is specified as applicable in relation to a Reference Entity (or no election is specified in relation to a Reference Entity), (ii) there is no Standard Reference Obligation and (iii) a Non-Standard Reference Obligation is specified in relation to a Reference Entity, in which case the Reference Obligation will be (A) the Non-Standard Reference Obligation to but excluding the first date of publication of the Standard Reference Obligation and (B) the Standard Reference Obligation from such date onwards, provided that the Standard Reference Obligation that is published would have been eligible to be selected as a Substitute Reference Obligation.

If the Standard Reference Obligation is removed from the SRO List, such obligation shall cease to be the Reference Obligation (other than for purposes of the "Not Subordinated" Obligation Characteristic or "Not Subordinated" Deliverable Obligation Characteristic) and there shall be no Reference Obligation unless and until such obligation is subsequently replaced on the SRO List, in which case, the new Standard Reference Obligation in respect of the Reference Entity shall constitute the Reference Obligation.

"Reference Obligation Only" means any obligation that is a Reference Obligation and no Obligation Characteristics (for purposes of determining Obligations) or, as the case may be, no Deliverable Obligation Characteristics (for purposes of determining Deliverable Obligations) shall be applicable where Reference Obligation Only applies.

"Reference Obligation Only Trade" means a Reference Entity in respect of which (a) "Reference Obligation Only" is specified as the Obligation Category and the Deliverable Obligation Category and (b) "Standard Reference Obligation" is specified as not applicable. If the event set out in paragraph (i) of the definition of "Substitution Event" occurs with respect to the Reference Obligation in a Reference Obligation Only Trade, the Issuer shall redeem or cancel, as applicable, all but not some only of the Credit Linked Notes on a date as specified by notice to the Noteholders in accordance with General Condition 12 of the Terms and

Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be on or after the Substitution Event Date, and at an amount (which may be zero) in respect of each Credit Linked Note equal to the fair market value of such Credit Linked Note taking into account the relevant Substitution Event, less the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements all as determined by the Calculation Agent in a commercially reasonable manner.

Notwithstanding the definition of "Substitute Reference Obligation", (i) no Substitute Reference Obligation shall be determined in respect of a Reference Obligation Only Trade and (ii) if the events set out in paragraphs (ii) or (iii) of the definition of "Substitution Event" occur with respect to the Reference Obligation in a Reference Obligation Only Trade, such Reference Obligation shall continue to be the Reference Obligation.

"Relevant Annex" means an annex setting out the Reference Entities for the purposes of the Credit Linked Notes, being the annex specified as such in the Final Terms.

"Relevant City Business Day" has the meaning given to that term in the Rules in respect of the relevant Reference Entity.

"Relevant Guarantee" means a Qualifying Affiliate Guarantee or, if "All Guarantees" is specified as applicable in respect of the Reference Entity, a Qualifying Guarantee.

"Relevant Noteholder" means a holder of the Prior Deliverable Obligation or Package Observable Bond, as the case may be, with an Outstanding Principal Balance or Due and Payable Amount, as applicable, immediately prior to the relevant Asset Package Credit Event, equal to the Outstanding Amount specified in respect of such Prior Deliverable Obligation or Package Observable Bond in the Notice of Physical Settlement, or NOPS Amendment Notice, as applicable.

"Relevant Obligations" means the Obligations of the Reference Entity which fall within the Obligation Category "Bond or Loan" and which are outstanding immediately prior to the Succession Date (or, if there is a Steps Plan, immediately prior to the legally effective date of the first succession), provided that:

- (a) any Bonds or Loans outstanding between the Reference Entity and any of its Affiliates, or held by the Reference Entity, shall be excluded;
- (b) if there is a Steps Plan, the Calculation Agent shall, for purposes of the determination required to be made under the definition of "Successor", make the appropriate adjustments required to take account of any Obligations of the Reference Entity which fall within the Obligation Category "Bond or Loan" that are issued, incurred, redeemed, repurchased or cancelled from and including the legally effective date of the first succession to and including the Succession Date;
- (c) if "Financial Reference Entity Terms" is specified as applicable in respect of the Reference Entity and "Senior Transaction" is applicable in respect of the Reference Entity, the related Relevant Obligations shall only include the Senior Obligations of the Reference Entity which fall within the Obligation Category "Bond or Loan"; and
- (d) if "Financial Reference Entity Terms" is specified as applicable in respect of the Reference Entity, and "Subordinated Transaction" is applicable in respect of the Reference Entity, the related Relevant Obligations shall exclude Senior Obligations and any Further Subordinated Obligations of the Reference Entity which fall within the Obligation Category "Bond or Loan", provided that if no such Relevant Obligations exist, "Relevant Obligations" shall have the same meaning as it would if the "Senior Transaction" were applicable in respect of the Reference Entity.

"Relevant Valuation Date" means the Settlement Valuation Date or Valuation Date, as the case may be.

"Replaced Deliverable Obligation Outstanding Amount" means the Outstanding Amount of each Deliverable Obligation identified in the Notice of Physical Settlement or a prior NOPS Amendment Notice, as applicable, that is being replaced.

"Replacement Deliverable Obligation" means each replacement Deliverable Obligation that the Issuer intends to, subject to Credit Linked Note Condition7, Deliver to the Noteholders in lieu of each original Deliverable Obligation which has not been Delivered as at the date of such NOPS Amendment Notice.

"Replacement Reference Entity" means any entity selected by the Calculation Agent acting in a commercially reasonable manner, which is incorporated in the same geographical area, has the same Transaction Type as the Legacy Reference Entity and which is of a similar or better credit quality than the Legacy Reference Entity, as measured by Standard & Poor's Ratings Services and/or by Moody's Investors Service Ltd., at the date of the relevant Succession Date provided that in selecting any Replacement Reference Entity, the Calculation Agent is under no obligation to the Noteholders, the Issuer or any other person and, provided that the Successor selected meets the criteria specified above, is entitled, and indeed will endeavour, to select the least credit-worthy of the Successors. In making any selection, the Calculation Agent will not be liable to account to the Noteholders, the Issuer or any other person for any profit or other benefit to it or any of its affiliates which may result directly or indirectly from any such selection.

"Representative Amount" means an amount that is representative for a single transaction in the relevant market and at the relevant time, such amount to be determined by the Calculation Agent.

"Repudiation/Moratorium" means the occurrence of both of the following events:

- (a) an authorised officer of the Reference Entity or a Governmental Authority:
  - (i) disaffirms, disclaims, repudiates or rejects, in whole or in part, or challenges the validity of, one or more Obligations in an aggregate amount of not less than the Default Requirement; or
  - (ii) declares or imposes a moratorium, standstill, roll-over or deferral, whether de facto or de jure, with respect to one or more Obligations in an aggregate amount of not less than the Default Requirement; and
- (b) a Failure to Pay, determined without regard to the Payment Requirement, or a Restructuring, determined without regard to the Default Requirement, with respect to any such Obligation occurs on or prior to the Repudiation/Moratorium Evaluation Date.

"Repudiation/Moratorium Evaluation Date" means, if a Potential Repudiation/Moratorium occurs on or prior to the Scheduled Maturity Date:

- (a) if the Obligations to which such Potential Repudiation/Moratorium relates include Bonds, the date that is the later of:
  - (i) the date that is 60 days after the date of such Potential Repudiation/Moratorium; and
  - (ii) the first payment date under any such Bond after the date of such Potential Repudiation/Moratorium (or, if later, the expiration date of any applicable Grace Period in respect of such payment date); and
- (b) if the Obligations to which such Potential Repudiation/Moratorium relates do not include Bonds, the date that is 60 days after the date of such Potential Repudiation/Moratorium.

"Resolve" has the meaning given to that term in the Rules, and "Resolved" and "Resolves" shall be interpreted accordingly.

"Restructured Bond or Loan" means an Obligation which is a Bond or Loan and in respect of which the relevant Restructuring has occurred.

# "Restructuring" means:

(a) that, with respect to one or more Obligations and in relation to an aggregate amount of not less than the Default Requirement, any one or more of the following events

occurs in a form that binds all holders of such Obligation, is agreed between the Reference Entity or a Governmental Authority and a sufficient number of holders of such Obligation to bind all holders of such Obligation or is announced (or otherwise decreed) by the Reference Entity or a Governmental Authority in a form that binds all holders of such Obligation (including, in each case, in respect of Bonds only, by way of an exchange), and such event is not expressly provided for under the terms of such Obligation in effect as of the later of the Credit Event Backstop Date and the date as of which such Obligation is issued or incurred:

- (i) a reduction in the rate or amount of interest payable or the amount of scheduled interest accruals (including by way of redenomination);
- (ii) a reduction in the amount of principal or premium payable at redemption (including by way of redenomination);
- (iii) a postponement or other deferral of a date or dates for either (A) the payment or accrual of interest, or (B) the payment of principal or premium;
- (iv) a change in the ranking in priority of payment of any Obligation, causing the Subordination of such Obligation to any other Obligation; or
- (v) any change in the currency of any payment of interest, principal or premium to any currency other than the lawful currency of Canada, Japan, Switzerland, the United Kingdom and the United States of America and the euro and any successor currency to any of the aforementioned currencies (which in the case of the euro, shall mean the currency which succeeds to and replaces the euro in whole).
- (b) Notwithstanding the provisions of (a) above, none of the following shall constitute a Restructuring:
  - (i) the payment in euros of interest, principal or premium in relation to an Obligation denominated in a currency of a Member State of the European Union that adopts or has adopted the single currency in accordance with the Treaty establishing the European Community, as amended by the Treaty on European Union;
  - (ii) the redenomination from euros into another currency, if (A) the redenomination occurs as a result of action taken by a Governmental Authority of a Member State of the European Union which is of general application in the jurisdiction of such Governmental Authority and (B) a freely available market rate of conversion between euros and such other currency existed at the time of such redenomination and there is no reduction in the rate or amount of interest, principal or premium payable, as determined by reference to such freely available market rate of conversion;
  - (iii) the occurrence of, agreement to or announcement of any of the events described in (a)(i) to (v) above due to an administrative adjustment, accounting adjustment or tax adjustment or other technical adjustment occurring in the ordinary course of business; and
  - (iv) the occurrence of, agreement to or announcement of any of the events described in (a)(i) to (v) above in circumstances where such event does not directly or indirectly result from a deterioration in the creditworthiness or financial condition of the Reference Entity, provided that in respect of (a)(v) only, no such deterioration in the creditworthiness or financial condition of the Reference Entity is required where the redenomination is from euros into another currency and occurs as a result of action taken by a Governmental Authority of a Member State of the European Union which is of general application in the jurisdiction of such Governmental Authority.
- (c) For the purposes of (a) and (b) above and Credit Linked Note Condition 10(e), the term "Obligation" shall be deemed to include Underlying Obligations for which the

Reference Entity is acting as provider of a Guarantee. In the case of a Guarantee and an Underlying Obligation, references to the Reference Entity in (a) above shall be deemed to refer to the Underlying Obligor and the reference to the Reference Entity in (b) above shall continue to refer to the Reference Entity.

(d) If an exchange has occurred, the determination as to whether one of the events described under (a)(i) to (v) above has occurred will be based on a comparison of the terms of the Bond immediately prior to such exchange and the terms of the resulting obligations immediately following such exchange.

"Restructuring Date" means, with respect to a Restructured Bond or Loan, the date on which a Restructuring is legally effective in accordance with the terms of the documentation governing such Restructuring.

"Restructuring Maturity Limitation Date" means, with respect to a Deliverable Obligation, the Limitation Date occurring on or immediately following the Scheduled Maturity Date. Notwithstanding the foregoing, if the final maturity date of the Restructured Bond or Loan with the latest final maturity date of any Restructured Bond or Loan occurs prior to the 2.5-year Limitation Date (such Restructured Bond or Loan, a "Latest Maturity Restructured Bond or Loan") and the Scheduled Maturity Date occurs prior to the final maturity date of such Latest Maturity Restructured Bond or Loan, then the Restructuring Maturity Limitation Date will be the final maturity date of such Latest Maturity Restructured Bond or Loan.

"Revised Currency Rate" means, with respect to a Replacement Deliverable Obligation specified in a NOPS Amendment Notice, the rate of conversion between the currency in which the Replaced Deliverable Obligation Outstanding Amount is denominated and the currency in which the Outstanding Amount of such Replacement Deliverable Obligation is denominated that is determined either:

- (a) by reference to the Currency Rate Source as at the Next Currency Fixing Time; or
- (b) if such rate is not available at such time, as the Calculation Agent shall determine in a commercially reasonable manner.

"Rules" means the Credit Derivatives Determinations Committee Rules, as published by ISDA on its website at <a href="www.isda.org">www.isda.org</a> (or any successor website thereto) from time to time and as amended from time to time in accordance with the terms thereof.

"Scheduled Maturity Date" means the date specified as such in the applicable Final Terms which shall not be subject to adjustment in accordance with any Business Day Convention unless otherwise specified in the applicable Final Terms.

"Senior Obligation" means any obligation which is not Subordinated to any unsubordinated Borrowed Money obligation of the Reference Entity.

"Senior Transaction" means a Reference Entity for which (a) the Reference Obligation or Prior Reference Obligation, as applicable, is a Senior Obligation, or (b) there is no Reference Obligation or Prior Reference Obligation.

"Seniority Level" means, with respect to an obligation of the Reference Entity, (a) "Senior Level" or "Subordinated Level" as specified in respect of the Reference Entity, or (b) if no such seniority level is specified in respect of the Reference Entity, "Senior Level" if the Original Non-Standard Reference Obligation is a Senior Obligation or "Subordinated Level" if the Original Non-Standard Reference Obligation is a Subordinated Obligation, failing which (c) "Senior Level".

"Settlement Currency" means the currency specified as such in the Final Terms, or if no currency is so specified in the Final Terms, the Specified Currency.

"Settlement Method" means the settlement method specified as such in the Final Terms and if no Settlement Method is specified in the Final Terms, Auction Settlement.

"Settlement Valuation Date" means the date being three CLN Business Days prior to the Delivery Date provided that if a Notice of Physical Settlement or NOPS Amendment Notice, as applicable, is given or, as the case may be, changed at any time after the third CLN

Business Day prior to the Physical Settlement Date, the Settlement Valuation Date shall be the date which is three CLN Business Days after such Notice of Physical Settlement or NOPS Amendment Notice, as applicable, is given.

"Single Reference Entity Credit Linked Note" means any Credit Linked Note specified as such in the Final Terms.

"Solvency Capital Provisions" means any terms in an obligation which permit the Reference Entity's payment obligations thereunder to be deferred, suspended, cancelled, converted, reduced or otherwise varied and which are necessary in order for the obligation to constitute capital resources of a particular tier.

"Sovereign" means any state, political subdivision or government, or any agency, instrumentality, ministry, department or other authority acting in a governmental capacity (including, without limiting the foregoing, the central bank) thereof.

"Sovereign No Asset Package Delivery Supplement" means the 2014 Sovereign No Asset Package Delivery Supplement to the 2014 ISDA Credit Derivatives Definitions, as published by ISDA.

"Sovereign Restructured Deliverable Obligation" means an Obligation of a Reference Entity which is a Sovereign (either directly or as provider of a Relevant Guarantee) (a) in respect of which a Restructuring that is the subject of the Credit Event Notice or DC Credit Event Announcement has occurred and (b) which fell within the definition of a Deliverable Obligation set out in paragraph (a) of the definition of "Deliverable Obligation" immediately preceding the date on which such Restructuring is legally effective in accordance with the terms of the documentation governing such Restructuring.

"Sovereign Succession Event" means, with respect to a Reference Entity that is a Sovereign, an annexation, unification, secession, partition, dissolution, consolidation, reconstitution or other similar event.

"Specified Currency" means an obligation that is payable in the currency or currencies specified as such in respect of the Reference Entity (or, if "Specified Currency" is specified in respect of the Reference Entity and no currency is so specified, any Standard Specified Currency), provided that if the euro is a Specified Currency, "Specified Currency" shall also include an obligation that was previously payable in the euro, regardless of any redenomination thereafter if such redenomination occurred as a result of action taken by a Governmental Authority of a Member State of the European Union which is of general application in the jurisdiction of such Governmental Authority.

"Specified Number" means the number of Public Sources specified in respect of the Reference Entity (or, if no such number is specified, two).

"SRO List" means the list of Standard Reference Obligations as published by ISDA on its website at <a href="https://www.isda.org">www.isda.org</a> from time to time (or any successor website thereto) or by a third party designated by ISDA on its website from time to time.

"Standard Reference Obligation" means the obligation of the Reference Entity with the relevant Seniority Level which is specified from time to time on the SRO List.

"Standard Specified Currencies" means each of the lawful currencies of Canada, Japan, Switzerland, France, Germany, the United Kingdom and the United States of America and the euro and any successor currency to any of the aforementioned currencies (which in the case of the euro, shall mean the currency which succeeds to and replaces the euro in whole).

"Steps Plan" means a plan evidenced by Eligible Information contemplating that there will be a series of successions to some or all of the Relevant Obligations of the Reference Entity, by one or more entities.

"Subordinated Obligation" means any obligation which is Subordinated to any unsubordinated Borrowed Money obligation of the Reference Entity or which would be so Subordinated if any unsubordinated Borrowed Money obligation of the Reference Entity existed.

"Subordinated Transaction" means a Reference Entity for which the Reference Obligation or Prior Reference Obligation, as applicable, is a Subordinated Obligation.

"Subordination" means, with respect to an obligation (the "Second Obligation") and another obligation of the Reference Entity to which such obligation is being compared (the "First Obligation"), a contractual, trust or similar arrangement providing that (I) upon the liquidation, dissolution, reorganization or winding-up of the Reference Entity, claims of the holders of the First Obligation are required to be satisfied prior to the claims of the holders of the Second Obligation, or (II) the holders of the Second Obligation will not be entitled to receive or retain principal payments in respect of their claims against the Reference Entity at any time that the Reference Entity is in payment arrears or is otherwise in default under the First Obligation. "Subordinated" will be construed accordingly. For purposes of determining whether Subordination exists or whether an obligation is Subordinated with respect to another obligation to which it is being compared, (x) the existence of preferred creditors arising by operation of law or of collateral, credit support or other credit enhancement or security arrangements shall not be taken into account, except that, notwithstanding the foregoing, priorities arising by operation of law shall be taken into account where the Reference Entity is a Sovereign and (y) in the case of the Reference Obligation or the Prior Reference Obligation, as applicable, the ranking in priority of payment shall be determined as of the date as of which it was issued or incurred (or in circumstances where the Reference Obligation or a Prior Reference Obligation is the Standard Reference Obligation and "Standard Reference Obligation" is applicable, then the priority of payment of the Reference Obligation or the Prior Reference Obligation, as applicable, shall be determined as of the date of selection) and, in each case, shall not reflect any change to such ranking in priority of payment after such date.

"Substitute Reference Obligation" means, with respect to a Non-Standard Reference Obligation to which a Substitution Event has occurred, the obligation that will replace the Non-Standard Reference Obligation, determined by the Calculation Agent as follows:

- (a) The Calculation Agent shall identify the Substitute Reference Obligation in accordance with paragraphs (c), (d) and (e) below to replace the Non-Standard Reference Obligation; provided that the Calculation Agent will not identify an obligation as the Substitute Reference Obligation if, at the time of the determination, such obligation has already been rejected as the Substitute Reference Obligation by the relevant Credit Derivatives Determinations Committee and such obligation has not changed materially since the date of the relevant DC Resolution.
- (b) If any of the events set forth under paragraphs (i) or (iii) of the definition of "Substitution Event" have occurred with respect to the Non-Standard Reference Obligation, the Non-Standard Reference Obligation will cease to be the Reference Obligation (other than for purposes of the "Not Subordinated" Obligation Characteristic or "Not Subordinated" Deliverable Obligation Characteristic and paragraph (c)(ii) below). If the event set forth in paragraph (ii) of the definition of "Substitution Event" has occurred with respect to the Non-Standard Reference Obligation and no Substitute Reference Obligation is available, the Non-Standard Reference Obligation will continue to be the Reference Obligation until the Substitute Reference Obligation is identified or, if earlier, until any of the events set forth under paragraphs (i) or (iii) of the definition of "Substitution Event"occur with respect to such Non-Standard Reference Obligation.
- (c) The Substitute Reference Obligation shall be an obligation that on the Substitution Date:
  - (i) is a Borrowed Money obligation of the Reference Entity (either directly or as provider of a guarantee);
  - (ii) satisfies the Not Subordinated Deliverable Obligation Characteristic as of the date it was issued or incurred (without reflecting any change to the priority of payment after such date) and on the Substitution Date; and

- (iii) (A) if the Non-Standard Reference Obligation was a Conforming Reference Obligation when issued or incurred and immediately prior to the Substitution Event Date:
  - is a Deliverable Obligation (other than a Loan) determined in accordance with paragraph (a) of the definition of "Deliverable Obligation"; or if no such obligation is available,
  - (II) is a Loan (other than a Private-side Loan) which constitutes a Deliverable Obligation determined in accordance with paragraph (a) of the definition of "Deliverable Obligation";
  - (B) if the Non-Standard Reference Obligation was a Bond (or any other Borrowed Money obligation other than a Loan) which was a Non-Conforming Reference Obligation when issued or incurred and/or immediately prior to the Substitution Event Date:
    - (I) is a Non-Conforming Substitute Reference Obligation (other than a Loan); or if no such obligation is available,
    - (II) is a Deliverable Obligation (other than a Loan) determined in accordance with paragraph (a) of the definition of "Deliverable Obligation"; or if no such obligation is available,
    - (III) is a Non-Conforming Substitute Reference Obligation which is a Loan (other than a Private-side Loan); or if no such obligation is available,
    - (IV) is a Loan (other than a Private-side Loan) which constitutes a Deliverable Obligation determined in accordance with paragraph (a) of the definition of "Deliverable Obligation"; or
  - (C) if the Non-Standard Reference Obligation was a Loan which was a Non- Conforming Reference Obligation when incurred and/or immediately prior to the Substitution Event Date:
    - (I) is a Non-Conforming Substitute Reference Obligation which is a Loan (other than a Private-side Loan); or if no such obligation is available.
    - (II) is a Non-Conforming Substitute Reference Obligation (other than a Loan); or if no such obligation is available,
    - (III) is a Deliverable Obligation (other than a Loan) determined in accordance with paragraph (a) of the definition of "Deliverable Obligation"; or if no such obligation is available,
    - (IV) is a Loan (other than a Private-side Loan) which constitutes a Deliverable Obligation determined in accordance with paragraph (a) of the definition of "Deliverable Obligation".
- (d) If more than one potential Substitute Reference Obligation is identified pursuant to the process described in paragraph (c), the Substitute Reference Obligation will be the potential Substitute Reference Obligation that most closely preserves the economic equivalent of the delivery and payment obligations of the Credit Linked Notes, as determined by the Calculation Agent. The Substitute Reference Obligation determined by the Calculation Agent shall, without further action, replace the Non-Standard Reference Obligation.
- (e) If a Substitution Event has occurred with respect to the Non-Standard Reference Obligation and the Calculation Agent determines that no Substitute Reference Obligation is available for the Non-Standard Reference Obligation, then, subject to paragraph (a) and notwithstanding the fact that the Non-Standard Reference Obligation may have ceased to be the Reference Obligation in accordance with

paragraph (b), the Calculation Agent shall continue to attempt to identify the Substitute Reference Obligation.

"Substitute Reference Obligation Resolution Request Date" means, with respect to a notice to the DC Secretary requesting that a Credit Derivatives Determinations Committee be convened to Resolve a Substitute Reference Obligation to the Non-Standard Reference Obligation, the date, as publicly announced by the DC Secretary, that the relevant Credit Derivatives Determinations Committee Resolves to be the date on which such notice is effective.

"Substitution Date" means, with respect to a Substitute Reference Obligation, the date on which the Calculation Agent identifies the Substitute Reference Obligation in accordance with the definition of "Substitute Reference Obligation".

"Substitution Event" means, with respect to the Non-Standard Reference Obligation:

- (i) the Non-Standard Reference Obligation is redeemed in whole;
- (ii) the aggregate amounts due under the Non-Standard Reference Obligation have been reduced by redemption or otherwise below USD 10,000,000 (or its equivalent in the relevant Obligation Currency, as determined by the Calculation Agent); or
- (iii) for any reason, other than due to the existence or occurrence of a Credit Event, the Non-Standard Reference Obligation is no longer an obligation of the Reference Entity (either directly or as provider of a guarantee).

For purposes of identification of the Non-Standard Reference Obligation, any change in the Non-Standard Reference Obligation's CUSIP or ISIN number or other similar identifier will not, in and of itself, constitute a Substitution Event.

If an event described in paragraphs (i) or (ii) of the definition of "Substitution Event" has occurred on or prior to the Trade Date, then a Substitution Event shall be deemed to have occurred pursuant to such paragraph (i) or (ii), as the case may be, on the Trade Date.

"Substitution Event Date" means, with respect to the Reference Obligation, the date of the occurrence of the relevant Substitution Event.

"succeed" for the purposes of the provisions relating to the determination of a Successor and the definitions of "Successor" and "Sovereign Succession Event", means, with respect to the Reference Entity and its Relevant Obligations, that an entity other than the Reference Entity (i) assumes or becomes liable for such Relevant Obligations whether by operation of law or pursuant to any agreement (including, with respect to a Reference Entity that is a Sovereign, any protocol, treaty, convention, accord, concord, entente, pact or other agreement), or (ii) issues Bonds or incurs Loans (the "Exchange Bonds or Loans") that are exchanged for Relevant Obligations, and in either case the Reference Entity is not thereafter a direct obligor or a provider of a Relevant Guarantee with respect to such Relevant Obligations or such Exchange Bonds or Loans, as applicable. For purposes of the provisions relating to the determination of a Successor and the definitions of "Successor" and "Sovereign Succession Event", "succeeded" and "succession" shall be construed accordingly.

"Succession Date" means the legally effective date of an event in which one or more entities succeed to some or all of the Relevant Obligations of the Reference Entity; provided that if at such time, there is a Steps Plan, the Succession Date will be the legally effective date of the final succession in respect of such Steps Plan, or if earlier (i) the date on which a determination pursuant to the definition of "Successor" would not be affected by any further related successions in respect of such Steps Plan, or (ii) the occurrence of an Event Determination Date in respect of the Reference Entity or any entity which would constitute a Successor.

"Successor Backstop Date" means for purposes of any Successor determination determined by DC Resolution, the date that is ninety calendar days prior to the Successor Resolution Request Date otherwise, the date that is ninety calendar days prior to the earlier of (i) the date on which the Calculation Agent determines a succession (or, in relation to a Reference Entity that is a Sovereign, a Sovereign Succession Event) has occurred and (ii) the

Successor Resolution Request Date, in circumstances where (A) a Successor Resolution Request Date has occurred, (B) the relevant Credit Derivatives Determinations Committee has Resolved not to make a Successor determination and (C) the Calculation Agent determines, not more than fifteen CLN Business Days after the day on which the DC Secretary publicly announces that the relevant Credit Derivatives Determinations Committee has Resolved not to make a Successor determination, a succession (or, in relation to a Reference Entity that is a Sovereign, a Sovereign Succession Event) has occurred. The Successor Backstop Date shall not be subject to adjustment in accordance with any Business Day Convention.

"Successor" means, subject to Credit Linked Note Condition 9(a)(ii), the entity or entities, if any, determined as follows:

- (a) subject to paragraph (vii) below, if one entity succeeds, either directly or as a provider of a Relevant Guarantee, to seventy-five per cent or more of the Relevant Obligations of the Reference Entity, that entity will be the sole Successor in respect of the relevant Reference Entity;
- (b) if only one entity succeeds, either directly or as a provider of a Relevant Guarantee, to more than twenty-five per cent (but less than seventy-five per cent) of the Relevant Obligations of the Reference Entity, and not more than twenty-five per cent of the Relevant Obligations of the Reference Entity remain with the Reference Entity, the entity that succeeds to more than twenty-five per cent of the Relevant Obligations will be the sole Successor in respect of the relevant Reference Entity;
- (c) if more than one entity each succeeds, either directly or as a provider of a Relevant Guarantee, to more than twenty-five per cent of the Relevant Obligations of the Reference Entity, and not more than twenty-five per cent of the Relevant Obligations of the Reference Entity remain with the Reference Entity, the entities that succeed to more than twenty-five per cent of the Relevant Obligations will each be a Successor;
- (d) if one or more entities each succeeds, either directly or as a provider of a Relevant Guarantee, to more than twenty-five per cent of the Relevant Obligations of the Reference Entity, and more than twenty-five per cent of the Relevant Obligations of the Reference Entity remain with the Reference Entity, each such entity and the Reference Entity will each be a Successor;
- (e) if one or more entities succeed, either directly or as a provider of a Relevant Guarantee, to a portion of the Relevant Obligations of the Reference Entity, but no entity succeeds to more than twenty-five per cent of the Relevant Obligations of the Reference Entity and the Reference Entity continues to exist, there will be no Successor and the Reference Entity will not be changed in any way as a result of such succession;
- (f) if one or more entities succeed, either directly or as a provider of a Relevant Guarantee, to a portion of the Relevant Obligations of the Reference Entity, but no entity succeeds to more than twenty-five per cent of the Relevant Obligations of the Reference Entity and the Reference Entity ceases to exist, the entity which succeeds to the greatest percentage of Relevant Obligations will be the Successor (provided that if two or more entities succeed to an equal percentage of Relevant Obligations, each such entity will be a Successor); and
- (g) in respect of a Reference Entity which is not a Sovereign, if one entity assumes all of the obligations (including at least one Relevant Obligation) of the Reference Entity, and at the time of the determination either (A) the Reference Entity has ceased to exist, or (B) the Reference Entity is in the process of being dissolved (howsoever described) and the Reference Entity has not issued or incurred any Borrowed Money obligation at any time since the legally effective date of the assumption, such entity (the "Universal Successor") will be the sole Successor for the relevant Reference Entity.

"Successor Resolution Request Date" means, with respect to a notice to the DC Secretary requesting that a Credit Derivatives Determinations Committee be convened to Resolve one or more Successors to the Reference Entity, the date, as publicly announced by the DC Secretary, that the relevant Credit Derivatives Determinations Committee Resolves to be the date on which such notice is effective.

"Surviving Reference Entity" has the meaning given to such term in Credit Linked Note Condition 9(c)(ii) above.

"TARGET Settlement Day" means any day on which TARGET2 (the Trans-European Automated Real-time Gross settlement Express Transfer system) is open.

"Trade Date" means the date specified as such in the Final Terms.

"Tranche Size" means, in respect of Tranched CLNs, the Exhaustion Point minus the Attachment Point.

"Tranched CLNs" means Credit Linked Notes where the Issuer purchases credit protection from the Noteholders in respect of a tranched basket of Reference Entities (other than on an Nth-to-default basis), as specified in the Final Terms.

"Tranched CLNs" means Tranched CLNs.

"Transaction Auction Settlement Terms" means, in respect of any Reference Entity and a related Credit Event, the Credit Derivatives Auction Settlement Terms published by ISDA in respect of such Credit Event and in respect of which the Notional Credit Derivative Transaction would be an Auction Covered Transaction.

"**Transaction Type**" means, unless otherwise specified in the Final Terms, each "Transaction Type" specified as such in the Physical Settlement Matrix from time to time.

"Transferable" means an obligation that is transferable to institutional investors without any contractual, statutory or regulatory restriction, provided that none of the following shall be considered contractual, statutory or regulatory restrictions:

- (a) contractual, statutory or regulatory restrictions that provide for eligibility for resale pursuant to Rule 144A or Regulation S promulgated under the United States Securities Act of 1933, as amended (and any contractual, statutory or regulatory restrictions promulgated under the laws of any jurisdiction having a similar effect in relation to the eligibility for resale of an obligation);
- (b) restrictions on permitted investments such as statutory or regulatory investment restrictions on insurance companies and pension funds; or
- (c) restrictions in respect of blocked periods on or around payment dates or voting periods.

"Undeliverable Obligation" means a Deliverable Obligation included in the Notice of Physical Settlement or NOPS Amendment Notice, as applicable, which, on the Settlement Date for such Deliverable Obligation, the Calculation Agent determines for any reason (including without limitation, failure by the Noteholder to deliver an Asset Transfer Notice, failure of the relevant clearance system or due to any law, regulation, court order or market conditions or the non-receipt of any requisite consents with respect to the Delivery of Loans) it is impossible or illegal to Deliver on the Settlement Date.

"Underlying Finance Instrument" means where the LPN Issuer provides finance to the Reference Entity by way of a deposit, loan or other Borrowed Money instrument.

"Underlying Loan" means where the LPN Issuer provides a loan to the Reference Entity.

"Underlying Obligation" means, with respect to a guarantee, the obligation which is the subject of the guarantee.

"**Underlying Obligor**" means with respect to an Underlying Obligation, the issuer in the case of a Bond, the borrower in the case of a Loan, or the principal obligor in the case of any other Underlying Obligation.

"Unsettled Credit Event" means any Event Determination Date in respect of a Reference Entity for which the related Final Price Calculation Date has not occurred.

"Unsettled Retention Amount" means, in respect of Tranched CLNs in respect of which one or more Unsettled Credit Events has occurred, the sum of the maximum aggregate Incurred Loss Amounts and maximum aggregate Incurred Recovery Amounts which could be determined (assuming an Auction Final Price, Weighted Average Final Price or Final Price of zero in respect of each Unsettled Credit Event).

#### "Valuation Date" means:

- (a) any CLN Business Day falling between the 55th and the 122nd CLN Business Day following the Event Determination Date (or, if the Event Determination Date occurs pursuant to sub-paragraph (b) above of the definition of "Event Determination Date", the day on which the DC Credit Event Announcement occurs, if later), or, following any Auction Cancellation Date or No Auction Announcement Date, such later CLN Business Day, (in each case, as selected by the Calculation Agent in its sole and absolute discretion); or
- (b) if "Cash Settlement" is applicable as a Fallback Settlement Method, any CLN Business Day falling between the 55th and the 122nd CLN Business Day following the Event Determination Date, or, following any Auction Cancellation Date or No Auction Announcement Date, such later CLN Business Day, (in each case, as selected by the Calculation Agent in its sole and absolute discretion); or
- (c) if Partial Cash Settlement applies, the date which is up to fifteen CLN Business Days after the Latest Permissible Physical Settlement Date or, as applicable the Extended Physical Settlement Date (as selected by the Calculation Agent in its sole and absolute discretion).

"Valuation Obligation" means, in respect of a Reference Entity, notwithstanding anything to the contrary in the Credit Linked Note Conditions, one or more obligations of such Reference Entity (either directly or as provider of a Relevant Guarantee) which is capable of being specified in a Notice of Physical Settlement (or in any NOPS Amendment Notice, as applicable) if Physical Settlement were the applicable Settlement Method and/or any Asset in the related Asset Package in respect of a Prior Deliverable Obligation or Package Observable Bond, in each case, as selected by the Issuer in its sole and absolute discretion on or prior to the applicable Valuation Date, provided that, for such purpose:

- (a) any reference to "Delivery Date" or "NOPS Effective Date" in the definitions of "Conditionally Transferable Obligation", "Deliverable Obligation", within any of the terms comprising "Deliverable Obligation Category" or "Deliverable Obligation Characteristic" and "Due and Payable Amount" shall be deemed to be a reference to the words "Relevant Valuation Date"; and
- (b) in respect of any Asset in the related Asset Package in respect of a Prior Deliverable Obligation or Package Observable Bond, any reference to "Outstanding Principal Balance", "Due and Payable Amount" or "Outstanding Amount" in the definitions of "Final Price", "Full Quotation", "Quotation", "Quotation Amount" and "Weighted Average Quotation" shall be deemed to be a reference to the words "Outstanding Amount of the relevant Prior Deliverable Obligation or Package Observable Bond immediately prior to the Asset Package Credit Event".

For the avoidance of doubt, the use of Deliverable Obligation terms in the definition of "Valuation Obligation" is for convenience only and is not intended to amend the selected settlement method.

"Valuation Obligations Portfolio" means one or more Valuation Obligations of a Reference Entity selected by the Calculation Agent in its discretion, each in an Outstanding Amount (or, as the case may be, an Outstanding Amount of the relevant Prior Deliverable Obligation or Package Observable Bond immediately prior to the Asset Package Credit Event) selected by the Calculation Agent in its in its sole and absolute discretion (and references to "Quotation Amount" shall be construed accordingly), provided that the aggregate of such Outstanding

Amounts (or in each case the equivalent in the Specified Currency thereof (converted at the foreign exchange rate prevailing on any date from (and including) the Event Determination Date to (and including) the Valuation Date, as selected by the Calculation Agent in its in its sole and absolute discretion)), shall not exceed the relevant Reference Entity Notional Amount.

"Valuation Time" means the time specified in relation to a Reference Entity or, if no such time is specified, 11:00 a.m. in the principal trading market for the relevant Valuation Obligation or Undeliverable Obligation, as the case may be.

"Voting Shares" means the shares or other interests that have the power to elect the board of directors or similar governing body of an entity.

"Weighted Average Final Price" means the weighted average of the Final Prices determined for each selected Valuation Obligation in the Valuation Obligations Portfolio, weighted by the Currency Amount of each such Valuation Obligation (or its equivalent in the Settlement Currency converted by the Calculation Agent in a commercially reasonable manner by reference to exchange rates in effect at the time of such determination). If Credit Certificate Condition 2(b) is specified not to be applicable in the Final Terms, the Weighted Average Final Price shall be zero and if the Final Price is specified in the Final Terms, such price shall be the Weighted Average Final Price.

"Weighted Average Quotation" means, in accordance with the bid quotations provided by the CLN Dealers, the weighted average of firm quotations obtained from the CLN Dealers at the Valuation Time, to the extent reasonably practicable, each for an amount of the Reference Obligation, Deliverable Obligation or Undeliverable Obligation, as the case may be, with an Outstanding Principal Balance or Due and Payable Amount, as applicable (or its equivalent in the relevant currency converted by the Calculation Agent in a commercially reasonable manner by reference to exchange rates in effect at the time of such determination), of as large a size as available but less than the Quotation Amount (in the case of Deliverable Obligations only, but of a size at least equal to the Minimum Quotation Amount) that in the aggregate are approximately equal to the Quotation Amount.

"Writedown Amount" means, in respect of an Event Determination Date relating to a Reference Entity, the aggregate of the Incurred Loss Amounts (if any) and Incurred Recovery Amounts (if any) for the related Final Price Calculation Date and any related Aggregate Credit Unwind Costs.

# ANNEX A TO THE ADDITIONAL TERMS AND CONDITIONS FOR CREDIT LINKED NOTES AUCTION SETTLEMENT

Capitalized terms used but not defined in this summary have the meaning specified in the Rules and the Form of Auction Settlement Terms (as defined below or in Annex B to the Additional Terms and Conditions for Credit Linked Notes). All times of day in this summary refer to such times in London.

#### **Publication of Credit Derivatives Auction Settlement Terms**

A Credit Derivatives Determinations Committee may determine that a Credit Event has occurred in respect of a Reference Entity (such entity, an "Affected Reference Entity") and that one or more auctions will be held in order to settle affected transactions referencing such Affected Reference Entity based upon a specified Auction Final Price determined in accordance with an auction procedure (each, an "Auction"). If an Auction is to be held, the Credit Derivatives Determinations Committee will publish Credit Derivatives Auction Settlement Terms in respect of the relevant Affected Reference Entity, based upon the Form of Auction Settlement Terms first published as Annex B to the 2009 ISDA Credit Derivatives Determinations Committees and Auction Settlement Supplement to the 2003 ISDA Credit Derivatives Definitions, published by the International Swaps and Derivatives Association, Inc. ("ISDA") on 12 March 2009 (the "Form of Auction Settlement Terms"). Noteholders should note that the Credit Derivatives Determinations Committees have the power to amend the form of Credit Derivatives Auction Settlement Terms for a particular auction and that this summary may therefore not be accurate in all cases. The following does not purport to be a complete summary and prospective investors must refer to the Form of Auction Settlement Terms for detailed information regarding the auction methodology set forth therein (the "Auction Methodology"). The Auction and the Auction Methodology apply to credit default swaps on the Reference Entity and do not apply specifically to the Credit Linked Notes. A copy of the Form of Auction Settlement Terms may be inspected at the offices of the Issuer and is also currently available at www.isda.org (or any successor website thereto). The Credit Derivatives Determinations Committee will additionally make several related determinations, including the date on which the Auction will be held (the "Auction Date"), the institutions that will act as participating bidders in the Auction (the "Participating Bidders") and the supplemental terms that are detailed in Schedule 1 to the Form of Auction Settlement Terms. The Credit Derivatives Determinations Committee may also amend the Form of Auction Settlement Terms for a particular auction and may determine that a public comment period is necessary in order to effect such an amendment if such amendment is not contemplated by the Rules.

# **Auction Methodology**

#### Determining the Auction Currency Rate

On the Auction Currency Fixing Date, the Administrators will determine the rate of conversion (each, an "Auction Currency Rate") as between the Relevant Currency and the currency of denomination of each Deliverable Obligation (each, a "Relevant Pairing") by reference to a Currency Rate Source or, if such Currency Rate Source is unavailable, by seeking mid-market rates of conversion from Participating Bidders (determined by each such Participating Bidder in a commercially reasonable manner) for each such Relevant Pairing. If rates of conversion are sought from Participating Bidders and more than three such rates are obtained by the Administrators, the Auction Currency Rate will be the arithmetic mean of such rates, without regard to the rates having the highest and lowest values. If exactly three rates are obtained, the Auction Currency Rate will be the rate remaining after disregarding the rates having the highest and lowest values. For this purpose, if more than one rate has the same highest or lowest value, then one of such rates shall be disregarded. If fewer than three rates are obtained, it will be deemed that the Auction Currency Rate cannot be determined for such Relevant Pairing.

# Initial Bidding Period

During the Initial Bidding Period, Participating Bidders will submit to the Administrators: (a) Initial Market Bids; (b) Initial Market Offers; (c) Dealer Physical Settlement Requests; and (d) Customer Physical Settlement Requests (to the extent received from customers).

Initial Market Bids and Initial Market Offers are firm quotations, expressed as percentages, to enter into credit derivative transactions in respect of the Affected Reference Entity on terms equivalent to the Representative Auction-Settled Transaction.

The Initial Market Bid and Initial Market Offer submitted by each Participating Bidder must differ by no more than the designated Maximum Initial Market Bid-Offer Spread and must be an integral multiple of the Relevant Pricing Increment (each as determined by the Credit Derivatives Determinations Committee and specified in the Credit Derivatives Auction Settlement Terms in respect of the relevant Affected Reference Entity). The Initial Market Bid must be less than the Initial Market Offer.

Dealer Physical Settlement Requests and Customer Physical Settlement Requests are firm commitments, submitted by a Participating Bidder, on its own behalf or on behalf of a customer, as applicable, to enter into a Representative Auction-Settled Transaction, in each case, as seller (in which case, such commitment will be a "Physical Settlement Buy Request") or as buyer (in which case, such commitment will be a "Physical Settlement Sell Request"). Each Dealer Physical Settlement Request must be, to the best of such Participating Bidder's knowledge and belief, in the same direction as, and not in excess of, its Market Position. Each Customer Physical Settlement Request must be, to the best of the relevant customer's knowledge and belief (aggregated with all Customer Physical Settlement Requests submitted by such customer), in the same direction as, and not in excess of, its Market Position.

If the Administrators do not receive valid Initial Market Bids and Initial Market Offers from at least a minimum number of Participating Bidders (as determined by the Credit Derivatives Determinations Committee and specified in the Credit Derivatives Auction Settlement Terms in respect of the relevant Affected Reference Entity), the timeline will be adjusted and the Initial Bidding Period extended, with the Auction recommencing at such time(s) specified by the Administrators, otherwise it will proceed as follows.

Determination of Open Interest, Initial Market Midpoint and Adjustment Amounts

The Administrators will calculate the Open Interest, the Initial Market Midpoint and any Adjustment Amounts in respect of the Auction.

The Open Interest is the difference between all Physical Settlement Sell Requests and all Physical Settlement Buy Requests.

To determine the Initial Market Midpoint, the Administrators will: (a) sort the Initial Market Bids in descending order and the Initial Market Offers in ascending order, identifying non-tradeable markets for which bids are lower than offers; (b) sort non-tradeable markets in terms of tightness of spread between Initial Market Bid and Initial Market Offer; and (c) identify that half of the non-tradeable markets with the tightest spreads. The Initial Market Midpoint is determined as the arithmetic mean of the Initial Market Bids and Initial Market Offers contained in the half of non-tradeable markets with the tightest spreads.

Any Participating Bidder whose Initial Market Bid or Initial Market Offer forms part of a tradeable market will be required to make a payment to ISDA on the third Business Day after the Auction Final Price Determination Date (an "Adjustment Amount"), calculated in accordance with the Auction Methodology. Any payments of Adjustment Amounts shall be used by ISDA to defray any costs related to any auction that ISDA has coordinated, or that ISDA will in the future coordinate, for purposes of settlement of credit derivative transactions.

If for any reason no single Initial Market Midpoint can be determined, the procedure set out above may be repeated.

At or prior to the Initial Bidding Information Publication Time on any day on which the Initial Bidding Period has successfully concluded, the Administrators publish the Open Interest, the Initial Market Midpoint and the details of any Adjustment Amounts in respect of the Auction.

If the Open Interest is zero, the Auction Final Price will be the Initial Market Midpoint.

Submission of Limit Order Submissions

In the event that the Open Interest does not equal zero, a subsequent bidding period will be commenced during the Initial Bidding Period which: (a) if the Open Interest is an offer to sell

Deliverable Obligations, Participating Bidders submit Limit Bids; or (b) if the Open Interest is a bid to purchase Deliverable Obligations, Limit Offers, in each case, on behalf of customers and for their own account.

#### Matching bids and offers

If the Open Interest is a bid to purchase Deliverable Obligations, the Administrators will match the Open Interest against all Initial Market Offers and Limit Offers, as further described in the Auction Methodology. If the Open Interest is an offer to sell Deliverable Obligations, the Administrators will match the Open Interest against all Initial Market Bids and Limit Bids, as further described in the Auction Methodology.

# Auction Final Price when the Open Interest is Filled

The Auction Final Price will be the price associated with the matched Initial Market Bids and Limit Bids or Initial Market Offers and Limit Offers, as applicable, that is the highest offer or the lowest bid, as applicable, provided that: (a) if the Open Interest is an offer to sell and the price associated with the lowest matched bid exceeds the Initial Market Midpoint by more than the "Cap Amount" (being the percentage that is equal to one half of the Maximum Initial Market Bid-Offer Spread (rounded to the nearest Relevant Pricing Increment)), then the Auction Final Price will be the Initial Market Midpoint plus the Cap Amount; and (b) if the Open Interest is a bid to purchase and the Initial Market Midpoint exceeds the price associated with the highest offer by more than the Cap Amount, then the Auction Final Price will be the Initial Market Midpoint minus the Cap Amount.

#### Auction Final Price when the Open Interest is Not Filled

If, once all the Initial Market Bids and Limit Bids or Initial Market Offers and Limit Offers, as applicable, have been matched to the Open Interest, part of the Open Interest remains, the Auction Final Price will be: (a) if the Open Interest is a bid to purchase Deliverable Obligations, the greater of (i) zero, and (ii) the highest Limit Offer or Initial Market Offer received; or (b) if the Open Interest is an offer to sell Deliverable Obligations, zero.

# 100 per cent. Cap to Auction Final Price

In all cases, if the Auction Final Price determined pursuant to the Auction Methodology is greater than 100 per cent., then the Auction Final Price will be deemed to be 100 per cent.

# Publication of Auction Final Price

At or prior to the Subsequent Bidding Information Publication Time on any day on which the subsequent bidding period has successfully concluded, the Administrators will publish on their websites: (a) the Auction Final Price; (b) the names of the Participating Bidders who submitted bids, offers, valid Dealer Physical Settlement Requests and valid Customer Physical Settlement Requests, together with the details of all such bids and offers submitted by each; and (c) the details and size of all matched trades.

# Restructuring

Following certain Restructuring credit events, more than one auction may be held and there may be more than one Auction Final Price and credit default swaps are grouped into buckets by maturity and depending on which party triggers the credit default swap. Deliverable obligations will be identified for each bucket (any deliverable obligations included in a shorter bucket will also be deliverable for all longer buckets). If the Credit Derivatives Determinations Committee determines to hold an auction for a particular bucket, then that auction will be held according to the existing auction methodology that has previously been used for Bankruptcy and Failure to Pay credit events as described in the summary below, except that the deliverable obligations will be limited to those falling within the relevant maturity bucket.

# **Execution of Trades Formed in the Auction**

Each Participating Bidder whose Limit Bid or Initial Market Bid (or Limit Offer or Initial Market Offer if applicable) is matched against the Open Interest, and each Participating Bidder that submitted a Customer Physical Settlement Request or Dealer Physical Settlement Request, is deemed to have entered into a Representative Auction-Settled Transaction, and each customer that submitted such a Limit Bid, Limit Offer, or Physical Settlement Request is deemed to have entered into a

Representative Auction-Settled Transaction with the dealer through whom the customer submitted such bid or offer. Accordingly, each such Participating Bidder or customer that is a seller of Deliverable Obligations pursuant to a trade formed in the auction must deliver to the buyer to whom such Participating Bidder or customer has been matched a Notice of Physical Settlement indicating the Deliverable Obligations that it will deliver, and such Deliverable Obligations will be sold to the buyer in exchange for payment of the Auction Final Price.

# **Timing of Auction Settlement Provisions**

If an Auction is held in respect of an Affected Reference Entity, it is expected that the relevant Auction Date will occur on the third Business Day immediately prior to the 30th calendar day after which the relevant Credit Derivatives Determinations Committee received the request from an eligible market participant (endorsed by a member of the relevant Credit Derivatives Determinations Committee) to resolve whether a Credit Event has occurred with respect to such Reference Entity.

In respect of an Affected Reference Entity for which an Auction is held, the Auction Settlement Date will occur on a Business Day following the Auction Final Price Determination Date, as determined by the Credit Derivatives Determinations Committee and specified in the Credit Derivatives Auction Settlement Terms in respect of the relevant Affected Reference Entity.

# ANNEX B TO THE ADDITIONAL TERMS AND CONDITIONS FOR CREDIT LINKED NOTES CREDIT DERIVATIVES DETERMINATIONS COMMITTEES

In making certain determinations with respect to the Credit Linked Notes, the Calculation Agent may but is not bound to follow or act in accordance with any determination of the relevant Credit Derivatives Determinations Committees. This Annex sets forth a summary of the Credit Derivatives Determinations Committees Rules, as published by ISDA on its website at <a href="www.isda.org">www.isda.org</a> (or any successor website thereto) as of 20 January 2016 (the "Rules") and is subject to the rules as published by ISDA from time to time and as amended from time to time. This summary is not intended to be exhaustive and prospective investors should also read the Rules and reach their own views prior to making any investment decisions. A copy of the Rules published by ISDA is available at: <a href="www.isda.org">www.isda.org</a> (or any successor website thereto).

Capitalised terms used but not defined in this summary have the meaning specified in the Final Terms or the Rules, as applicable.

#### **Establishment of the Credit Derivatives Determinations Committees**

In accordance with the Rules, a Credit Derivatives Determinations Committee has been formed for each of the regions of (a) the Americas, (b) Asia Ex-Japan, (c) Australia-New Zealand, (d) Europe, Middle East and Africa and (e) Japan. As of the date hereof, the Calculation Agent (or one of its Affiliates) is a voting member on each of the Credit Derivatives Determinations Committees. See "Risk Factors – Conflicts of Interest – Credit Derivatives Determinations Committees" for additional information regarding conflicts of interest. The Credit Derivatives Determinations Committees will act in accordance with the Rules and will make determinations that are relevant for Credit Derivative Transactions that incorporate, or are deemed to incorporate, the 2014 ISDA Credit Derivatives Definitions (the "2014 Definitions"). ISDA will serve as the secretary of each Credit Derivatives Determinations Committee and will perform administrative duties and make certain determinations as provided for under the Rules.

# **Decision-making Process of the Credit Derivatives Determinations Committees**

Each DC Resolution by a Credit Derivatives Determinations Committee will apply to Credit Derivative Transactions that incorporate, or are deemed to incorporate, the 2014 Definitions or the Updated 2003 Definitions (depending on the applicable "Coverage Election" and subsequent determinations of the Credit Derivatives Determinations Committee) and for which the relevant provisions are not materially inconsistent with the provisions with respect to which the Credit Derivatives Determinations Committee bases its determination. As a result, determinations by the Credit Derivatives Determinations Committees are not applicable to the Noteholders, unless specified otherwise in the terms of the Credit Linked Notes. The Credit Derivatives Determinations Committees shall have no ability to amend the terms of the Credit Linked Notes. Furthermore, the institutions on the Credit Derivatives Determinations Committees owe no duty to the Noteholders. See "Risk Factors - Rights Associated with Credit Derivatives Determinations Committees" for further information. The terms of the Credit Linked Notes provide that the Noteholders will be subject to certain determinations by the Credit Derivatives Determinations Committees. The Credit Derivatives Determinations Committees will be able to make determinations without action or knowledge by the Noteholders.

A Credit Derivatives Determinations Committee will be convened upon referral of (i) a question to ISDA by an identified eligible market participant and the agreement of at least one of the voting members of the relevant Credit Derivatives Determinations Committee to deliberate the question, or (ii) a question to ISDA by an unidentified eligible market participant and the agreement of at least two of the voting members of the relevant Credit Derivatives Determinations Committee to deliberate the question, or (iii) a question to ISDA by an eligible market participant which is an Eligible CCP (being an eligible clearing entity) and such question is not designated as a "General Interest Question" and relates to an eligible cleared Reference Entity with respect to such Eligible CCP and to certain specified matters such as a Credit Event, Potential Repudiation/Moratorium and/or Successor. ISDA will convene the Credit Derivatives Determinations Committee for the region to which the referred question relates, as determined in accordance with the Rules. Any party to a transaction that incorporates, or is deemed to incorporate, the 2014 Definitions or the Updated 2003 Definitions may refer a question to ISDA for a Credit Derivatives Determinations Committee to consider. Therefore, a

binding determination may be made with respect to the Credit Linked Notes without any action by the Noteholders. Noteholders (in their capacity as holders of the Credit Linked Notes) will not be able to refer questions to the Credit Derivatives Determinations Committees.

Once a question is referred to a Credit Derivatives Determinations Committee, a DC Resolution may result quickly, as a binding vote usually must occur within two business days of the first meeting held with respect to such question unless the timeframe is extended by agreement of at least 80% of the voting members participating in a vote held in accordance with the Rules. In addition, voting members of the Credit Derivatives Determinations Committees are required to participate in each binding vote, subject only to limited abstention rights. Notices of questions referred to the Credit Derivatives Determinations Committees, meetings held to deliberate such questions, meeting statements and the results of binding votes will be published on the ISDA website and neither the Issuer, the Calculation Agent nor any of their respective Affiliates shall be obliged to inform the Noteholders of such information (other than as expressly provided in the Final Terms). Noteholders shall therefore be responsible for obtaining such information. See "Risk Factors – Rights Associated with Credit Derivatives Determinations Committees".

The Credit Derivatives Determinations Committees have the ability to make determinations that may materially affect the Noteholders. The Credit Derivatives Determinations Committees will be able to make a broad range of determinations in accordance with the Rules that may be relevant to the Credit Linked Notes and materially affect the Noteholders. For each of the general types of questions discussed below, the Credit Derivatives Determinations Committees may determine component questions that arise under the 2014 Definitions or the Updated 2003 Definitions, or the Rules and that are related to the initial question referred. Since the terms governing the credit-linked elements of the Credit Linked Notes are substantially similar to the 2014 Definitions or, as the case may be, the Updated 2003 Definitions, such determinations may affect the Noteholders, as further described below.

#### **Credit Events**

The Credit Derivatives Determinations Committees will be able to determine whether a Credit Event has occurred and, if applicable, the date of such Credit Event. Related questions that are also within the scope of the Credit Derivatives Determinations Committees are whether a Potential Failure to Pay or a Potential Repudiation/Moratorium has occurred. In addition, the Credit Derivatives Determinations Committees will also determine, where necessary, whether the required Publicly Available Information has been provided. Each of these determinations, other than whether the required Publicly Available Information has been provided, requires the agreement of at least 80% of the voting members participating in a binding vote held in accordance with the Rules in order to avoid the referral of the question to the external review process, as described further below. The determination of whether the required Publicly Available Information has been provided requires the agreement of at least a majority of the voting members participating in a binding vote held in accordance with the Rules and is not eligible for external review. Each of these determinations may affect whether an Event Determination Date will occur under the Credit Linked Notes. If the Credit Derivatives Determinations Committee Resolves that a Credit Event has occurred with respect to one of the Reference Entity(ies) on or after the Credit Event Backstop Date, then an Event Determination Date is deemed to have occurred in respect of the Credit Linked Notes.

#### **Successors**

The Credit Derivatives Determinations Committees will be able to determine whether there are any Successor or Successors to a Reference Entity and the relevant Succession Date. In addition, the Credit Derivatives Determinations Committees will also determine the identity of the Successor(s) in accordance with the Rules. For a Reference Entity that is not a Sovereign, the Credit Derivatives Determinations Committees will determine the Relevant Obligation(s) of the Reference Entity (including any adjustments required to be made if there is a Steps Plan), the proportion of the Relevant Obligation(s) to which each purported Successor succeeds and the Succession Date. For a Reference Entity that is a Sovereign, the Credit Derivatives Determinations Committees will determine the Relevant Obligation(s) of the Reference Entity (including any adjustments to be made if there is a Steps Plan), whether a Sovereign Succession Event has occurred, if so the proportion of the Relevant Obligation(s) to which each purported Successor succeeds, and the Succession Date. Each of these determinations requires the agreement of at least 80% of the voting members participating in a

binding vote held in accordance with the Rules in order to avoid the referral of the question to the external review process, as described further below, except for the actual identification of the Successor(s) for a Reference Entity (which only requires a majority and is not eligible for external review). The Calculation Agent may use the relevant DC Resolutions of the Credit Derivatives Determinations Committees in order to determine Successor(s) to the Reference Entity(ies).

#### Other Questions

The Credit Derivatives Determinations Committees will be able to determine whether circumstances have occurred that require a Substitute Reference Obligation to be identified and, if so, the appropriate Substitute Reference Obligation. The Credit Derivatives Determinations Committees may also make determinations in relation to (i) Standard Reference Obligations and if applicable replacement Standard Reference Obligations in accordance with the Standard Reference Obligation Rules and (ii) whether or not Asset Package Delivery is applicable pursuant to the 2014 Definitions and if so, any Asset Package relating to a Prior Deliverable Obligation or Package Observable Bond, as applicable. In addition, the Credit Derivatives Determinations Committees will be able to determine whether an entity that acts as seller of protection under one or more transactions (such entity, the "Relevant Seller") or a Reference Entity has consolidated or amalgamated with, or merged into, or transferred all or substantially all its assets to, the Reference Entity or the Relevant Seller, as applicable, or that the Relevant Seller and the Affected Reference Entity have become Affiliates. Each of these determinations requires the agreement of at least 80% of the voting members participating in a binding vote held in accordance with the Rules in order to avoid the referral of the question to the external review process, as described further below. The Calculation Agent may follow such DC Resolutions in making the equivalent determinations with respect to the Credit Linked Notes.

The Credit Derivatives Determinations Committees will be able to determine other referred questions that are relevant to the credit derivatives market as a whole and are not merely a matter of bilateral dispute. Such questions require the agreement of at least 80% of the voting members participating in a binding vote held in accordance with the Rules for each Credit Derivatives Determinations Committee implicated by the relevant question, as determined in accordance with the Rules, in order to avoid the possible referral of the question to the external review process, as described further below. Furthermore, the question relating to such DC Resolution may also be referred to the external review process if at least a majority of the voting members participating in a binding vote held in accordance with the Rules agree. Any guidance given by the Credit Derivatives Determinations Committees with respect to questions of interpretation of the 2014 Definitions or, as the case may be, the Updated 2003 Definitions are likely to influence the Calculation Agent in interpreting equivalent provisions under the Credit Linked Notes.

Any such question can be submitted to the Credit Derivatives Determinations Committees by an unidentified eligible market participant for deliberation. The relevant Credit Derivatives Determinations Committee(s) will deliberate such question upon the agreement of at least two of the voting members of the relevant Credit Derivatives Determinations Committee to deliberate the question. Once the deliberations on such question have commenced, the relevant Credit Derivatives Determinations Committee will proceed in accordance with the procedures described above with respect to the relevant question category, except that the identity of the eligible market participant who submitted the question will not be revealed to the members of the Credit Derivatives Determinations Committees or the general public.

# **External Review**

As described immediately above, certain questions deliberated by the Credit Derivatives Determinations Committees are subject to an external review process if the required threshold is not met during the binding vote held with respect to such question. For such questions, if at least 80% of the voting members participating in a binding vote held in accordance with the Rules fail to agree, the question will be automatically referred to the external review process. Questions that are not eligible for external review often require only a simple majority of participating voting members to agree in order to reach a DC Resolution.

Questions referred to external review will be considered by a panel of three independent individuals who will be selected by either the relevant Credit Derivatives Determinations Committee or by ISDA at random. The default duration of the external review process (which can be modified by the relevant

Credit Derivatives Determinations Committee in accordance with the Rules) is twelve business days from the referral of the question and contemplates the receipt of both written submissions and oral argument. Any member of ISDA may provide written submissions to the external reviewers, which will be made available to the public on the ISDA website, and the conclusion reached in accordance with the external review process will be binding on the Noteholders. In instances where the vote of the relevant Credit Derivatives Determinations Committee was less than or equal to 60%, the decision of a majority of the external reviewers will be determinative. However, in instances where the vote of the relevant Credit Derivatives Determinations Committee was between 60% and 80%, all three external reviewers must agree in order to overturn the vote of the Credit Derivatives Determinations Committee.

Noteholders should be aware that the external reviewers may not consider new information that was not available to the relevant Credit Derivatives Determinations Committee at or prior to the time of the binding vote and questions may be returned to the Credit Derivatives Determinations Committee for another vote if new information becomes available. In addition, if the external reviewers fail to arrive at a decision for any reason, the entire process will be repeated. As a result, the external review process may be elongated in certain situations, leaving questions that may materially affect the Noteholders unresolved for a period of time.

#### The Composition of the Credit Derivatives Determinations Committees

Each Credit Derivatives Determinations Committee is composed of fifteen voting members and three non-voting consultative members. Ten of the voting members are dealer institutions, with eight serving across all regions and two potentially varying by region. The other five voting members are non-dealer institutions that serve across all regions. The three non-voting consultative members consist of one dealer institution and one non-dealer institution that serve across all regions and one dealer institution that could potentially vary by region. For the first composition of the Credit Derivatives Determinations Committees only, an additional non-voting dealer institution has been selected to serve across all regions.

Noteholders will have no role in the composition of the Credit Derivatives Determinations Committees. Separate criteria applies with respect to the selection of dealer and non-dealer institutions to serve on the Credit Derivatives Determinations Committees and the Noteholders will have no role in establishing such criteria. In addition, the composition of the Credit Derivatives Determinations Committees will change from time to time in accordance with the Rules, as the term of an institution may expire or an institution may be required to be replaced. The Noteholders will have no control over the process for selecting institutions to participate on the Credit Derivatives Determinations Committees and, to the extent provided for in the Credit Linked Notes, will be subject to the determinations made by such selected institutions in accordance with the Rules.

# Ability of the Calculation Agent or its Affiliates to influence the Credit Derivatives Determinations Committees

As of the date hereof, the Calculation Agent (or one of its Affiliates) is a voting member on each of the Credit Derivatives Determinations Committees. In such capacity, it may take certain actions that may influence the process and outcome of decisions of the Credit Derivatives Determinations Committees, including (without limitation): (a) agreeing to deliberate a question referred to ISDA, (b) voting on the resolution of any question being deliberated by a Credit Derivatives Determinations Committee and (c) advocating a certain position during the external review process. In addition, as a party to transactions which incorporate, or are deemed to incorporate, the 2014 Definitions or the Updated 2003 Definitions, the Calculation Agent may refer a question to ISDA for a Credit Derivatives Determinations Committee to deliberate. In deciding whether to take any such action, the Calculation Agent (or its Affiliate) shall be under no obligation to consider the interests of any Noteholder. See "Potential conflicts of interest of the Calculation Agent" below for additional information.

# **Potential Conflicts of interest of the Calculation Agent**

Since, as of the date hereof, the Calculation Agent (or one of its Affiliates) is a voting member on each of the Credit Derivatives Determinations Committees and is a party to transactions which incorporate, or are deemed to incorporate, the 2014 Definitions or the Updated 2003 Definitions, it may take certain actions which may influence the process and outcome of decisions of the Credit Derivatives Determinations Committees. See "Ability of the Calculation Agent or its Affiliates to influence the

Credit Derivatives Determinations Committees" above for additional information. Such action may be adverse to the interests of the Noteholders and may result in an economic benefit accruing to the Calculation Agent. In taking any action relating to the Credit Derivatives Determinations Committees or performing any duty under the Rules, the Calculation Agent shall have no obligation to consider the interests of the Noteholders and may ignore any conflict of interest arising due to its responsibilities under the Credit Linked Notes.

Noteholders will have no recourse against either the institutions serving on the Credit Derivatives Determinations Committees or the external reviewers. Institutions serving on the Credit Derivatives Determinations Committees and the external reviewers, among others, disclaim any duty of care or liability arising in connection with the performance of duties or the provision of advice under the Rules, except in the case of gross negligence, fraud or wilful misconduct. Furthermore, the institutions on the Credit Derivatives Determinations Committees do not owe any duty to the Noteholders and the Noteholders will be prevented from pursuing claims with respect to actions taken by such institutions under the Rules.

Noteholders should also be aware that institutions serving on the Credit Derivatives Determinations Committees have no duty to research or verify the veracity of information on which a specific determination is based. In addition, the Credit Derivatives Determinations Committees are not obligated to follow previous determinations and, therefore, could reach a conflicting determination for a similar set of facts.

Noteholders shall be responsible for obtaining information relating to deliberations of the Credit Derivatives Determinations Committees. Notices of questions referred to the Credit Derivatives Determinations Committees, meetings held to deliberate such questions and the results of binding votes will be published on the ISDA website and neither the Issuer, the Calculation Agent nor any of their respective Affiliates shall be obliged to inform the Noteholders of such information (other than as expressly provided in the Final Terms). Failure by the Noteholders to be aware of information relating to deliberations of a Credit Derivatives Determinations Committee will have no effect under the Final Terms and Noteholders are solely responsible for obtaining any such information.

# **Amendments to the Rules**

The Rules may be amended from time to time without the consent or input of the Noteholders and the powers of the Credit Derivatives Determinations Committees may be expanded or modified as a result.

#### Part B

This Part B shall only apply if the Final Terms of the Credit Linked Notes specify that Part B of Annex 7 (Additional Terms and Conditions for Credit Linked Notes) applies. Where this Part B applies, for the avoidance of doubt, the terms of Part A of Annex 12 shall not apply to the Credit Linked Notes.

#### 1. General

The Final Terms shall specify:

- (i) the Reference Entity;
- (ii) the Trade Date; and
- (iii) the Maturity Date, as applicable.

#### 2. Redemption

#### (a) Redemption absent Event Determination Date

The Issuer will redeem each Credit Linked Note on the related CLN Maturity Date (as such date may be extended in accordance with the definition thereof) by payment of an amount equal to the Cash Settlement Amount of such Note unless:

- (i) an Automatic Early Redemption Event has occurred (if applicable);
- (ii) the Credit Linked Notes have been previously redeemed or purchased or cancelled in full (including pursuant to Credit Linked Note Condition 2(b)); or
- (iii) an Event Determination Date occurs, in which event the Issuer shall redeem the Credit Linked Notes in accordance with Credit Linked Note 2(b).

# (b) Redemption following Event Determination Date

Upon the occurrence of an Event Determination Date in relation to a Reference Entity, each Note will be redeemed at the Credit Event Settlement Amount on the Cash Settlement Date in full satisfaction of the Issuer's obligations under such Credit Linked Note.

#### (c) Miscellaneous provisions relating to Redemption

Any amount payable under Credit Linked Note Condition 2(b) shall be rounded downwards to the nearest sub-unit of the relevant currency.

# 3. Interest

#### (a) Cessation of Interest Accrual

Upon the occurrence of a Credit Event Determination Date in respect of the Reference Entity, interest shall cease to accrue with effect from, and including, either:

- (i) the Interest Payment Date immediately preceding such Credit Event Determination Date (or, in the case of the first Interest Period, the Interest Commencement Date); or
- (ii) if so specified in the Final Terms, such Credit Event Determination Date.

# (b) Interest following Scheduled Redemption

Subject always to Credit Linked Note Condition 3(a), if an Extension Notice has been given, no interest will accrue on each Credit Linked Note which is outstanding from, and including, the Maturity Date to, and including, the related CLN Maturity Date.

# (c) Interest Payment Dates

If the Credit Linked Notes are redeemed pursuant to the Note Conditions as applicable or these Credit Linked Note Conditions, the Maturity Date, the CLN Maturity Date (if not the Maturity Date) or the Cash Settlement Date, as the case may be, shall be an Interest Payment Date in respect of each Credit Linked Note and the Issuer shall pay any interest that has accrued (and is unpaid) in respect of each Credit Linked Note on such Interest Payment Date.

# (d) General

For the avoidance of doubt, this Credit Linked Note Condition 3 shall apply only where the Final Terms specify that the Credit Linked Notes bear interest.

#### 4. Event Determination Date

An "Event Determination Date" will occur upon the Calculation Agent delivering to the Issuer a Credit Event Notice.

#### 5. Miscellaneous Provisions

# (a) Hedge Counterparty

The Issuer will procure that the Hedge Counterparty uses reasonable endeavours to obtain from the Reference Entity payment of the amount specified in the Unwind Notice and all amounts standing to the credit of the Deposit.

# (b) Determinations of the Calculation Agent

The determination by the Calculation Agent of any amount or of any state of affairs, circumstance, event or other matter, or the formation of any opinion or the exercise of any discretion required or permitted to be determined, formed or exercised by the Calculation Agent pursuant to the Credit Linked Notes shall (in the absence of manifest error) be final and binding on the Issuer and the Noteholders. Whenever the Calculation Agent is required to make any determination it may, inter alia, decide issues of construction and legal interpretation. Unless otherwise expressly stated, the Calculation Agent is not bound to follow or act in accordance with any determination of the relevant Credit Derivatives Determinations Committee. If the Calculation Agent chooses to rely on the determinations of the relevant Credit Derivatives Determinations Committee it may do so without liability. Any delay, deferral or forbearance by the Calculation Agent in the performance or exercise of any of its obligations or its discretion under the Credit Linked Notes including, without limitation, the giving of any notice by it to any person, shall not affect the validity or binding nature of any later performance or exercise of such obligation or discretion, and none of the Calculation Agent, the Issuer shall, in the absence of wilful misconduct and gross negligence, bear any liability in respect of, or consequent upon, any such delay, deferral or forbearance.

# (c) Delivery of Notices

As soon as reasonably practicable after receiving a Credit Event Notice or Extension Notice from the Calculation Agent, the Issuer shall promptly inform, or shall procure that the Calculation Agent informs the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.

# 6. Definitions

The following definitions shall apply to the Credit Linked Notes.

# "Bankruptcy" means the Reference Entity:

- (i) is dissolved (other than pursuant to a consolidation, amalgamation or merger);
- (ii) becomes insolvent or is unable to pay its debts or fails or admits in writing in a
  judicial, regulatory or administrative proceeding or filing its inability generally to pay its
  debts as they become due;
- (iii) makes a general assignment, arrangement, scheme or composition with or for the benefit of its creditors generally, or such a general assignment, arrangement, scheme or composition becomes effective:
- (iv) institutes or has instituted against it a proceeding seeking a judgment of insolvency or bankruptcy or any other similar relief under any bankruptcy or insolvency law or other law affecting creditors' rights, or a petition is presented for its winding-up or liquidation, and, in the case of any such proceeding or petition instituted or presented against it, such proceeding or petition (i) results in a judgment of insolvency or

bankruptcy or the entry of an order for relief or the making of an order for its windingup or liquidation or (ii) is not dismissed, discharged, stayed or restrained in each case within thirty calendar days of the institution or presentation thereof;

- (v) has a resolution passed for its winding-up or liquidation (other than pursuant to a consolidation, amalgamation or merger);
- (vi) seeks or becomes subject to the appointment of an administrator, provisional liquidator, conservator, receiver, trustee, custodian or other similar official for it or for all or substantially all its assets;
- (vii) has a secured party take possession of all or substantially all its assets or has a distress, execution, attachment, sequestration or other legal process levied, enforced or sued on or against all or substantially all its assets and such secured party maintains possession, or any such process is not dismissed, discharged, stayed or restrained, in each case within thirty calendar days thereafter; or
- (viii) causes or is subject to any event with respect to it which, under the applicable laws of any jurisdiction, has an analogous effect to any of the events specified in paragraphs (i) to (vii).

"BNP Paribas Group" means BNP Paribas and its consolidated subsidiaries.

"Cash Settlement Date" means the date falling three Business Days (or such other number of days specified in the Final Terms) after the Credit Event Valuation Date.

# "CLN Maturity Date" means:

- (a) the Maturity Date, as applicable; or
- (b) where the Issuer, having received from the Calculation Agent an Extension Notice in relation to the Reference Entity, delivers it to the Noteholders on or prior to the day falling three Business Days prior to the Scheduled Maturity Date, as applicable, the Extended Redemption Date.

"Credit Derivatives Determinations Committee" means each committee established by ISDA for the purposes of reaching certain DC Resolutions in connection with credit derivative transactions in the over the counter markets, as more fully described in the Rules.

"Credit Event" means the occurrence of a Bankruptcy with respect to the Reference Entity or a Failure to Pay.

If an occurrence would otherwise constitute a Credit Event, such occurrence will constitute a Credit Event whether or not such occurrence arises directly or indirectly from, or is subject to a defence based upon:

- (a) any lack or alleged lack of authority or capacity of a Reference Entity to enter into the Reference Obligation;
- (b) any actual or alleged unenforceability, illegality, impossibility or invalidity with respect to the Reference Obligation, however described;
- (c) any applicable law, order, regulation, decree or notice, however described, or the promulgation of, or any change in, the interpretation by any court, tribunal, regulatory authority or similar administrative or judicial body with competent or apparent jurisdiction of any applicable law, order, regulation, decree or notice, however described: or
- (d) the imposition of, or any change in, any exchange controls, capital restrictions or any other similar restrictions imposed by any monetary or other authority, however described.

"Credit Event Determination Date" means the first date on which a Credit Event Notice is effective.

"Credit Event Notice" means an irrevocable notice from the Calculation Agent to the Issuer that describes a Credit Event that occurred on or after the Trade Date and on or prior to the

earlier of (i) if Automatic Early Redemption Event is specified as applicable in the Final Terms, the Automatic Early Redemption Date immediately following the Automatic Early Redemption Valuation Date on which an Automatic Early Redemption Event has occurred and (ii) the day falling two Business Days prior to the CLN Maturity Date.

"Credit Event Settlement Amount" means an amount per Note subject to a minimum of zero, equal to:

NA × (Security Value – Redemption Adjustment).

"Credit Event Valuation Date" means any Business Day from, and including the Credit Event Determination Date to, and including, the Credit Event Valuation Period End Date as selected by the Calculation Agent in its sole discretion (such period, the "Credit Event Valuation Period") provided that the Credit Event Valuation Date may be postponed where the Valuation Extension Condition is satisfied, in which case the Credit Event Valuation Date will be any Business Day from, and including the Credit Event Determination Date to, and including, the last Business Day of the Extended Valuation Period, as selected by the Calculation Agent in its sole discretion.

"Credit Event Valuation Period End Date" means, unless specified otherwise in the Final Terms, the day falling 180 Business Days following the Credit Event Determination Date.

"DC Resolution" has the meaning given to it in the Rules.

"Distributor" means the Reference Entity.

**"Extended Redemption Date"** means the date that is five Business Days following the later of:

- (a) the Maturity Date, where paragraph (a) of the definition of "Extension Notice" applies; and
- (b) the last day of the Grace Period where paragraph (b) of the definition of "Extension Notice" applies.

"Extension Notice" means a notice delivered by the Calculation Agent to the Issuer stating that (a) without prejudice to sub-paragraph (b), a Credit Event has occurred or may occur on or prior to the Maturity Date, or (b) a Potential Failure to Pay has occurred or may occur on or prior to the Maturity Date.

**"Extended Valuation Period"** means the period from, and including the Credit Event Determination Date to, and including the day falling 720 calendar days (or such other day specified in the Final Terms) following the Credit Event Determination Date.

"Failure to Pay" means, after the expiration of the Grace Period (after the satisfaction of any conditions precedent to the commencement of such Grace Period), the failure by the Reference Entity to make, when and where due, any payments in an aggregate amount of not less than the Payment Requirement under the Reference Obligation in accordance with the terms of such Reference Obligation at the time of such failure.

"**Final Price**" means the amount expressed as a percentage of the Reference Obligation Notional Amount (as at the date the Credit Event occurred) equal to:

- (a) (i) the amount received by the Hedge Counterparty from the Reference Entity in relation to the Reference Obligation in the period from, and including, the day on which the relevant Credit Event occurred to, and including, the last day in the Credit Event Valuation Period; or
  - (ii) if the Hedge Counterparty in its sole discretion acting in a commercially reasonable manner elects to transfer its rights in respect of the Reference Obligation to a third party (which may be an affiliate of the Hedge Counterparty) on an arm's length basis and the Hedge Counterparty effects a transfer of such rights on or prior to the last day in the Credit Event Valuation Period, the amount received from the third party to which the Hedge

Counterparty has been able to transfer its rights related to the Reference Obligation less any costs or expenses incurred in or relating to such transfer;

- (b) where the Valuation Extension Condition is satisfied, the amount paid by the Reference Entity to the Hedge Counterparty in relation to the Reference Obligation on or prior to the last Business Day of the Extended Valuation Period; and
- (c) if no amount has been paid to the Hedge Counterparty by the Reference Entity on or prior to the last day of the Credit Event Valuation Period or, if the Valuation Extension Condition is satisfied, the last Business Day of the Extended Valuation Period and the Hedge Counterparty has not transferred its rights related to the Reference Obligation to a third party on or prior to the last day of the Credit Event Valuation Period, the Final Price shall be deemed to be equal to zero.

For the avoidance of doubt, the Final Price as determined in accordance with sub-paragraphs (a) and (b) may be deemed to be equal to zero.

"Grace Period" means the period of 15 Business Days (or such other period specified in the Final Terms) from the date on which an Unwind Notice has been delivered to the Reference Entity.

"Hedge Counterparty" means, unless specified otherwise in the Final Terms, BNP Paribas Arbitrage S.N.C.

"ISDA" means the International Swaps and Derivatives Association, Inc (or any successor thereto).

"NA" means the Notional Amount.

"Payment Requirement" means EUR 1 (or such other amount specified in the Final Terms).

"Potential Failure to Pay" means the failure by the Reference Entity to make, when and where due, any payments in an aggregate amount of not less than the Payment Requirement in respect of the Reference Obligation, without regard to any grace period or any conditions precedent to the commencement of any grace period applicable to the Reference Obligation, in accordance with the terms of the Reference Obligation at the time of such failure.

"Reference Obligation" means a cash deposit by the Hedge Counterparty (the "Deposit") with the Reference Entity in an amount equal to the Reference Obligation Notional Amount from time to time.

"Reference Obligation Notional Amount" or "RONA" means an amount placed on deposit with the Reference Entity by the Hedge Counterparty upon issue of the Notes, as reduced by an amount equal to any withdrawals made by the Hedge Counterparty from the Deposit from time to time or increased by any cash transfers made by the Hedge Counterparty into the Deposit from time to time.

"Reference Entity" means the party specified as such in the Final Terms and any Successor thereto.

"Rules" means the Credit Derivatives Determinations Committee Rules, as published by ISDA on its website at <a href="www.isda.org">www.isda.org</a> (or any successor website thereto) from time to time and as amended from time to time in accordance with the terms thereof.

"Security Value" means the fair market value of the Note immediately prior to the occurrence of the Credit Event expressed as a percentage of the Notional Amount of the Note as determined by the Calculation Agent and, in respect of such determination, that the Calculation Agent shall ignore the credit-linked component and credit linked provisions of the Note for the purposes of such valuation.

"Succession Event" means an event such as a merger, consolidation, amalgamation, transfer of assets or liabilities, demerger, spin-off or other similar event in which one entity succeeds to the obligations of another entity, whether by operation of law or pursuant to any agreement;

"Successor" means any direct or indirect successor to the Reference Entity which assumes the Reference Obligation following a Succession Event in respect of the Reference Entity or, if there is more than one such successor entity, the successor entity which assumes the highest proportion of the outstanding balance of the Reference Obligation as determined by the Calculation Agent, provided that if more than one successor entity assumes such highest proportion of such Reference Obligation, the successor entity shall be determined by the Calculation Agent acting in a commercially reasonable manner.

"**Unwind Notice**" means a notice to the Reference Entity requesting the withdrawal of all or any part of the amounts standing to the credit of the Deposit.

"Valuation Extension Condition" means (i) the transfer of the Hedge Counterparty's rights relating the Reference Obligation has not been possible on or prior to the last day in the Credit Event Valuation Period, (ii) no amount has yet been received by the Hedge Counterparty from the Reference Entity in respect of the Reference Obligation on or prior to the last day in the Credit Event Valuation Period and (iii) the Hedge Counterparty determines that the Final Price is likely to be higher than zero if there is an Extended Valuation Period and the Credit Event Valuation Date is postponed and it notifies the Calculation Agent accordingly.

#### **ANNEX 8**

#### ADDITIONAL TERMS AND CONDITIONS FOR ETI LINKED NOTES

The terms and conditions applicable to ETI Linked Notes shall comprise the Terms and Conditions of the English Law Notes or the Terms and Conditions of the French Law Notes, as specified as applicable in the applicable Final Terms, (the "General Conditions") and the additional Terms and Conditions set out below (the "ETI Linked Conditions"), in each case subject to completion in the applicable Final Terms. In the event of any inconsistency between the General Conditions and the ETI Linked Conditions, the ETI Linked Conditions shall prevail.

#### 1. Definitions

"Additional Extraordinary ETI Event" means any event specified as such in the applicable Final Terms.

"Averaging Date" means each date specified as an Averaging Date in the applicable Final Terms or, if any such date is not a Scheduled Trading Day, the immediately following Scheduled Trading Day unless, in the opinion of the Calculation Agent any such day is a Disrupted Day. If any such day is a Disrupted Day, then:

- (a) If "Omission" is specified as applying in the applicable Final Terms, then such date will be deemed not to be an Averaging Date for the purposes of determining the relevant price, level, value or amount provided that, if through the operation of this provision no Averaging Date would occur, then the provisions of the definition of "Valuation Date" will apply for purposes of determining the relevant level, price or amount on the final Averaging Date as if such Averaging Date were a Valuation Date that was a Disrupted Day; or
- (b) if "Postponement" is specified as applying in the applicable Final Terms, then the provisions of the definition of "Valuation Date" will apply for the purposes of determining the relevant level, price, value or amount on that Averaging Date as if such Averaging Date were a Valuation Date that was a Disrupted Day irrespective of whether, pursuant to such determination, that deferred Averaging Date would fall on a day that already is or is deemed to be an Averaging Date; or
- (c) if "Modified Postponement" is specified as applying in the applicable Final Terms then:
  - (i) where the Notes are ETI Linked Notes relating to a single ETI Interest, the Averaging Date shall be the first succeeding Valid Date (as defined below). If the first succeeding Valid Date has not occurred for a number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the original date that, but for the occurrence of another Averaging Date or Disrupted Day, would have been the final Averaging Date, then (A) that last such consecutive Scheduled Trading Day shall be deemed to be the Averaging Date (irrespective of whether such Scheduled Trading Day is already an Averaging Date), and (B) the Calculation Agent shall determine the relevant value, amount, level or price for that Averaging Date in accordance with sub-paragraph (a)(ii) of the definition of "Valuation Date" below;
  - (ii) where the Notes are ETI Linked Notes relating to an ETI Basket, the Averaging Date for each ETI Interest not affected by the occurrence of a Disrupted Day shall be the originally designated Averaging Date (the "Scheduled Averaging Date") and the Averaging Date for each ETI Interest affected by the occurrence of a Disrupted Day shall be the first succeeding Valid Date in relation to such ETI Interest. If the first succeeding Valid Date in relation to such ETI Interest has not occurred for a number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the original date that, but for the occurrence of another Averaging Date or Disrupted Day, would have been the final Averaging Date,

then (A) that such Scheduled Trading Day shall be deemed the Averaging Date (irrespective of whether that last such consecutive Scheduled Trading Day is already an Averaging Date) in respect of such ETI Interest, and (B) the Calculation Agent shall determine the relevant value, level, price or amount for that Averaging Date in accordance with sub-paragraph (b)(ii) of the definition of "Valuation Date" below; and

(iii) for the purposes of these Terms and Conditions, "Valid Date" means a Scheduled Trading Day that is not a Disrupted Day and on which another Averaging Date does not occur.

"Basket Trigger Event" means that an Extraordinary ETI Event occurs in respect of one or more ETI Interests or the related ETI comprising the ETI Basket which has or, in the event that an Extraordinary ETI Event has occurred in respect of more than one ETI, together have, a Weighting in the ETI Basket equal to or greater than the Basket Trigger Level.

"Basket Trigger Level" has the meaning given to it in the applicable Final Terms or if not so specified, 50 per cent.

"Calculation Date" means each day(s) specified in the applicable Final Terms, or if not so specified, each day which is an Exchange Business Day.

"Clearance System" means the applicable domestic clearance system customarily used for settling trades in the relevant ETI Interest.

"Clearance System Days" means, in respect of a Clearance System, any day on which such Clearance System is (or, but for the occurrence of an event which results in the Clearance System being unable to clear the transfer of a relevant security would have been) open for the acceptance and execution of settlement instructions.

"Closing Price" means, in respect of an ETI and a Scheduled Trading Day, the official closing price (or if Value per ETI Interest is specified as applicable in the applicable Final Terms, the Value per ETI Interest) in respect of the relevant ETI Interest in relation to such day as determined by the Calculation Agent, subject as provided in ETI Linked Condition 3 (Potential Adjustment Events) or ETI Linked Condition 4 (Extraordinary ETI Events).

"Disrupted Day" means any Scheduled Trading Day on which a relevant Exchange or any Related Exchange fails to open for trading during its regular trading session or on which a Market Disruption Event has occurred.

"Dividend Event" means that with reference to the later of (i) the two financial years prior to the Trade Date, and (ii) the two financial years prior to the relevant observation date, the ETI has implemented a material change to its practice with respect to the payment of dividends.

"Early Closure" means the closure on any Exchange Business Day of the relevant Exchange(s) or any Related Exchange(s) prior to its Scheduled Closing Time unless such earlier closing time is announced by such Exchange(s) or such Related Exchange(s), as the case may be, at least one hour prior to the earlier of (i) the actual closing time for the regular trading session on such Exchange(s) or such Related Exchange(s) on such Exchange Business Day and (ii) the submission deadline for orders to be entered into the Exchange or Related Exchange system for execution at the Valuation Time on such Exchange Business Day.

"ETI" means (i) any exchange traded fund, (ii) the issuer of (A) an exchange traded note, (B) exchange traded commodity or (iii) any other exchange traded product or (iii) any other exchange traded entity specified as an ETI in the applicable Final Terms.

"ETI Basket" means, where the ETI Linked Notes are linked to the performance of ETI Interests of more than one ETI, a basket comprising such ETI Interests.

"ETI Documents" means with respect to any ETI Interest, the offering document of the relevant ETI in effect on the Hedging Date specifying, among other matters, the terms and conditions relating to such ETI Interests and, for the avoidance of doubt, any other documents or agreements in respect of the ETI, as may be further described in any ETI Document.

"ETI Interest(s)" means (i) in respect of an exchange traded fund, an ownership interest issued to or held by an investor in such ETI, (ii) in respect of an exchange traded note or an exchange traded commodity, a unit or note, as the case may be, issued by such ETI, or (iii) in respect of any other exchange traded product, any other interest specified as an ETI Interest in the applicable Final Terms.

"ETI Interest Correction Period" means (a) the period specified in the applicable Final Terms, or (b) if none is so specified, one Settlement Cycle.

"ETI Related Party" means, in respect of any ETI, any person who is appointed to provide services (howsoever described in any ETI Documents), directly or indirectly, in respect of such ETI, whether or not specified in the ETI Documents, including any advisor, manager, administrator, operator, management company, depository, custodian, sub-custodian, prime broker, administrator, trustee, registrar and transfer agent, domiciliary agent, sponsor or general partner and any other person specified as such in the applicable Final Terms and in the case of an exchange traded note or exchange traded commodity, the calculation agent.

"Exchange" means in relation to an ETI Interest, each exchange or quotation system specified as such for the relevant ETI in the applicable Final Terms, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in the ETI Interest has temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to such ETI Interest on such temporary substitute exchange or quotation system as on the original Exchange).

"Exchange Business Day" means either (i) in the case of a single ETI Interest, Exchange Business Day (Single ETI Interest Basis) or (ii) in the case of an ETI Basket, Exchange Business Day (All ETI Interests Basis) or Exchange Business Day (Per ETI Interest Basis), in each case as specified in the applicable Final Terms, provided that, if no such specification is made in the applicable Final Terms, Exchange Business Day (Per ETI Interest Basis) shall apply.

"Exchange Business Day (All ETI Interests Basis)" means, in respect of an ETI Basket, any Scheduled Trading Day on which each Exchange and each Related Exchange, if any, are open for trading in respect of all ETI Interests comprised in the ETI Basket during their respective regular trading session(s) notwithstanding any such Exchange or Related Exchange closing prior to their Scheduled Closing Time.

"Exchange Business Day (Per ETI Interest Basis)" means, in respect of an ETI Interest, any Scheduled Trading Day on which the relevant Exchange and the relevant Related Exchange, if any, in respect of such ETI Interest are open for trading during their respective regular trading session(s), notwithstanding any such relevant Exchange or relevant Related Exchange closing prior to their Scheduled Closing Time.

"Exchange Business Day (Single ETI Interest Basis)" means, in respect of an ETI Interest, any Scheduled Trading Day on which the relevant Exchange and the relevant Related Exchange (if any) are open for trading during their respective regular trading session(s), notwithstanding any such relevant Exchange or relevant Related Exchange closing prior to their Scheduled Closing Time.

"Exchange Disruption" means any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general (i) to effect transactions in, or obtain market values for, the ETI Interest on the Exchange or (ii) to effect transactions in, or obtain market values for, futures or options contracts on or relating to the ETI Interest on any relevant Related Exchange.

"Extraordinary ETI Event Effective Date" means, in respect of an Extraordinary ETI Event, the date on which such Extraordinary ETI Event occurs, or has occurred, as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner.

"Final Calculation Date" means the date specified as such in the applicable Final Terms.

"Hedge Provider" means the party (being, inter alios, the Issuer, the Calculation Agent, an affiliate or any third party) from time to time who hedges the Issuer's obligations in respect of

the Notes or where no such party actually hedges such obligations, a Hypothetical Investor, who shall be deemed to enter into transactions as if hedging such obligations. The Hedge Provider will hold or be deemed to hold such number of ETI Interests, or enter or be deemed to enter into any agreement to purchase or deliver, or pay an amount linked to the performance of, such number of ETI Interests as it (or in the case of a Hypothetical Investor, the Calculation Agent) considers would be held by a prudent issuer as a hedge for its exposure under the relevant Notes.

"Hedging Date" has the meaning given to it in the applicable Final Terms.

"Hedging Shares" means the number of ETI Interests that the Issuer and/or any of its Affiliates deems necessary to hedge the equity or other price risk of entering into and performing its obligations with respect to the Notes.

"Hypothetical Investor" means a hypothetical or actual investor (as determined by the Calculation Agent in the context of the relevant situation) in an ETI Interest which is deemed to have the benefits and obligations, as provided in the relevant ETI Documents, of an investor holding an ETI Interest at the relevant time. The Hypothetical Investor may be deemed by the Calculation Agent to be resident or organised in any jurisdiction, and to be, without limitation, the Issuer, the Calculation Agent or any of their affiliates (as determined by the Calculation Agent in the context of the relevant situation).

"Implied Embedded Option Value" means an amount (which may never be less than zero) equal to the present value as of the Implied Embedded Option Value Determination Date, of any scheduled but unpaid payments under the Notes in respect of the period from (and including) the Extraordinary ETI Event Effective Date to (and including) the Maturity Date, as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner but, notwithstanding anything to the contrary contained herein, taking into account, without limitation, such factors as the net proceeds actually received from the redemption or sale of any ETI Interests by the Hedge Provider, the volatility of the ETI Interests and any transaction costs.

"Implied Embedded Option Value Determination Date" means the date determined by the Calculation Agent to be the first date on which it is possible to determine the Implied Embedded Option Value following the occurrence of an Extraordinary ETI Event.

"Initial Calculation Date" means the date specified as such in the applicable Final Terms, or if not so specified, the Hedging Date.

"Intraday Price" means, in respect of an ETI and any time on a Scheduled Trading Day, the published or quoted price (or if Value per ETI) Interest is specified as applicable in the applicable Final Terms, the Value per ETI Interest) in respect of the relevant ETI Interest in relation to such time on such day as determined by the Calculation Agent, subject as provided in ETI Linked Condition 3 (Potential Adjustment Events) or ETI Linked Condition 4 (Extraordinary ETI Events):

"Investment/AUM Level" has the meaning given to it in the applicable Final Terms, or if not so specified, EUR 50,000,000 or the equivalent in any other currency;

"Loss of Stock Borrow" means that the Issuer and/or any Affiliate is unable, after using commercially reasonable efforts, to borrow (or maintain a borrowing of) any ETI Interest in an amount equal to the Hedging Shares at a rate equal to or less than the Maximum Stock Loan Rate.

"Maximum Stock Loan Rate" means, in respect of an ETI Interest, the Maximum Stock Loan Rate specified in the applicable Final Terms.

"Merger Event" means, in respect of any relevant Interests and Entity, any (i) reclassification or change of such ETI Interests that results in a transfer of or an irrevocable commitment to transfer all of such ETI Interests outstanding to another entity or person, (ii) consolidation, amalgamation, merger or binding share/unit/interest exchange of an ETI with or into another entity or person (other than a consolidation, amalgamation, merger or binding share/unit/interest exchange in which such ETI, is the continuing entity and which does not

result in a reclassification or change of all of such ETI Interests outstanding), (iii) takeover offer, tender offer, exchange offer, solicitation, proposal or other event by any entity or person to purchase or otherwise obtain 100 per cent. of the outstanding ETI Interests of an ETI that results in a transfer of or an irrevocable commitment to transfer all such ETI Interests (other than such ETI Interests owned or controlled by such other entity or person), or (iv) consolidation, amalgamation, merger or binding share/unit/interest exchange of an ETI or its subsidiaries with or into another entity in which the ETI is the continuing entity and which does not result in a reclassification or change of all such ETI Interests outstanding but results in the outstanding ETI Interests (other than ETI Interests owned or controlled by such other entity) immediately prior to such event collectively representing less than 50 per cent. of the outstanding ETI Interests immediately following such event, in each case if the relevant Extraordinary ETI Event Effective Date is on or before (a) in the case of Cash Settled Notes. the last occurring Valuation Date or(b) in the case of Physical Delivery Notes, the Maturity Date. For the purposes of this definition only, "Interests" shall mean the applicable ETI Interests or the shares of any applicable ETI Related Party, as the context may require, and "Entity" shall mean the applicable ETI or any applicable ETI Related Party, as the context may require.

"Non-Principal Protected Termination Amount" means, in respect of each nominal amount of Notes equal to the Calculation Amount, an amount per Note determined by the sum of:

- (a) the Implied Embedded Option Value on the Implied Embedded Option Value Determination Date; and
- (b) if Delayed Redemption on the Occurrence of an Extraordinary ETI Event is specified as being applicable in the applicable Final Terms, the Simple Interest.

"Number of Value Publication Days" means the number of calendar days or Business Days specified in the applicable Final Terms, being the maximum number of days after the due date for publication or reporting of the Value per ETI Interest after which the ETI Related Party or any entity fulfilling such role, howsoever described in the ETI Documents, or any other party acting on behalf of the ETI, may remedy any failure to publish or report the Value per ETI Interest before the Calculation Agent may determine that an Extraordinary ETI Event has occurred.

"Principal Protected Termination Amount" means, in respect of each nominal amount of Notes equal to the Calculation Amount, an amount determined as:

- (i) If Delayed Redemption on Occurrence of an Extraordinary ETI Event is specified as being applicable in the applicable Final Terms:
  - (A) the greater of:
    - (1) the Protected Amount; and
    - (2) the Implied Embedded Option Value; and
  - (B) the Simple Interest.
- (ii) If Delayed Redemption on Occurrence of an Extraordinary ETI Event is not specified as being applicable in the applicable Final Terms, the Implied Embedded Option Value.

"Protected Amount" means the amount specified as such in the applicable Final Terms.

"Related Exchange" means in relation to an ETI Interest, each exchange or quotation system specified as such for such ETI Interest in the applicable Final Terms, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in futures or options contracts relating to such ETI Interest has temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the futures or options contracts relating to such ETI Interest on such temporary substitute exchange or quotation system as on the original Related Exchange), provided that where "All Exchanges" is specified as the Related Exchange in the applicable Final Terms, "Related Exchange" shall mean each exchange or quotation system where trading has a material

effect (as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner) on the overall market for futures or options contracts relating to such ETI Interest.

"Scheduled Trading Day" means either (i) in the case of a single ETI and in relation to an ETI Interest, Scheduled Trading Day (Single ETI Interest Basis) or (ii) in the case of an ETI Basket, Scheduled Trading Day (All ETI Interest Basis) or Scheduled Trading Day (Per ETI Interest Basis), in each case as specified in the applicable Final Terms, provided that, if no such specification is made in the applicable Final Terms, Exchange Business Day (Per ETI Interest Basis) shall apply.

"Scheduled Trading Day (All ETI Interest Basis)" means, in respect of an ETI Basket, any day on which the Exchange and Related Exchange(s) are scheduled to be open for trading in respect of all ETI Interests comprised in the ETI Basket during their respective regular trading session(s).

"Scheduled Trading Day (Per ETI Interest Basis)" means, in respect of an ETI Interest, any day on which the relevant Exchange and the relevant Related Exchange in respect of such ETI Interest are scheduled to be open for trading during their respective regular trading session(s).

"Scheduled Trading Day (Single ETI Interest Basis)" means any day on which the relevant Exchange and the relevant Related Exchange are scheduled to be open for trading during their respective regular trading session(s).

"Settlement Cycle" means in respect of an ETI Interest, the period of Clearance System Days following a trade in the ETI Interest on the Exchange in which settlement will customarily occur according to the rules of such Exchange.

"Settlement Price" means, unless otherwise stated in the applicable Final Terms and subject to the provisions of these ETI Linked Conditions and as referred to in "Valuation Date" or "Averaging Date", as the case may be:

in the case of ETI Linked Notes relating to an ETI Basket and in respect of each ETI (a) Interest comprising the ETI Basket, an amount equal to (x) if the applicable Final Terms specify that the Settlement Price is to be the official closing price, the official closing price (or the price at the Valuation Time on the Valuation Date or an Averaging Date, as the case may be, if so specified in the applicable Final Terms) quoted on the relevant Exchange for such ETI Interest on (a) if Averaging is not specified in the applicable Final Terms, the Valuation Date or (b) if Averaging is specified in the applicable Final Terms, an Averaging Date (or if in the opinion of the Calculation Agent, any such official closing price (or the price at the Valuation Time on the Valuation Date or such Averaging Date, as the case may be, if so specified in the applicable Final Terms) cannot be so determined and the Valuation Date or Averaging Date, as the case may be, is not a Disrupted Day, an amount determined by the Calculation Agent to be equal to the arithmetic mean of the closing fair market buying price (or the fair market buying price at the Valuation Time on the Valuation Date or such Averaging Date, as the case may be, if so specified in the applicable Final Terms) and the closing fair market selling price (or the fair market selling price at the Valuation Time on the Valuation Date or such Averaging Date, as the case may be, if so specified in the applicable Final Terms) for such ETI Interest whose official closing price (or the price at the Valuation Time on the Valuation Date or such Averaging Date, as the case may be, if so specified in the applicable Final Terms) cannot be determined based, as determined by the Calculation Agent, acting in good faith and in a commercially reasonable manner, either on the arithmetic mean of the foregoing prices or middle market quotations provided to it by two or more financial institutions or applicable brokers (as selected by the Calculation Agent) engaged in the trading of such ETI Interest or on such other factors as the Calculation Agent shall decide), or (y) if the applicable Final Terms specify that the Settlement Price is to be the Value per ETI Interest, the Value per ETI Interest for such ETI Interest on (a) if Averaging is not specified in the applicable Final Terms, the Valuation Date or (b) if

Averaging is specified in the applicable Final Terms, an Averaging Date, in each case multiplied by the relevant Weighting, such value to be converted, if so specified in the applicable Final Terms, into the Settlement Currency at the Exchange Rate, all as determined by or on behalf of the Calculation Agent; and

in the case of ETI Linked Notes relating to a single ETI Interest, an amount equal to (b) (x) if the applicable Final Terms specify that the Settlement Price is to be the official closing price, the official closing price (or the price at the Valuation Time on the Valuation Date or an Averaging Date, as the case may be, if so specified in the applicable Final Terms) quoted on the relevant Exchange for such ETI Interest on (a) if Averaging is not specified in the applicable Final Terms, the Valuation Date or (b) if Averaging is specified in the applicable Final Terms, an Averaging Date (or if, in the opinion of the Calculation Agent, any such official closing price (or the price at the Valuation Time on the Valuation Date or such Averaging Date, as the case may be, if so specified in the applicable Final Terms) cannot be so determined and the Valuation Date or Averaging Date, as the case may be, is not a Disrupted Day, an amount determined by the Calculation Agent to be equal to the arithmetic mean of the closing fair market buying price (or the fair market buying price at the Valuation Time on the Valuation Date or such Averaging Date, as the case may be, if so specified in the applicable Final Terms) and the closing fair market selling price (or the fair market selling price at the Valuation Time on the Valuation Date or such Averaging Date, as the case may be, if so specified in the applicable Final Terms) for the ETI Interest based, as determined by the Calculation Agent, acting in good faith and in a commercially reasonable manner, either on the arithmetic mean of the foregoing prices or middle market quotations provided to it by two or more financial institutions or applicable brokers (as selected by the Calculation Agent) engaged in the trading of such ETI Interest or on such other factors as the Calculation Agent shall decide), or (y) if the applicable Final Terms specify that the Settlement Price is to be the Value per ETI Interest, the Value per ETI Interest on (a) if Averaging is not specified in the applicable Final Terms, the Valuation Date or (b) if Averaging is specified on the applicable Final Terms, an Averaging Date, in each case, such amount to be converted, if so specified in the applicable Final Terms, into the Settlement Currency at the Exchange Rate and such converted amount to be the Settlement Price, all as determined by or on behalf of the Calculation Agent;

"Simple Interest" means an amount calculated by the Calculation Agent equal to the amount of interest that would accrue on the Termination Amount during the period from (and including) the Implied Embedded Option Value Determination Date to (and excluding) the later of (i) the Maturity Date or (ii) the date falling five Business Days after the Implied Embedded Option Value Determination Date calculated on the basis that such interest were payable by the Floating Rate Payer under an interest rate swap transaction incorporating the 2006 ISDA Definitions published by the International Swaps and Derivatives Association, Inc. under which:

- (a) the "Effective Date" is the Implied Embedded Option Value Determination Date;
- (b) the "Termination Date" is the Termination Date;
- (c) the "Floating Rate Payer Payment Date" is the Termination Date;
- (d) the "Floating Rate Option" is EUR-EONIA-Swap Index (if the Settlement Currency is EUR) or Federal Funds-H.15 (if the Settlement Currency is USD);
- (e) the "Simple Interest Spread" is as specified in the applicable Final Terms, or if not so specified minus 0.125 per cent.;
- (f) the "Floating Rate Day Count Fraction" is Actual/360;
- (g) the "Reset Date" is the Implied Embedded Option Value Determination Date and each date falling three calendar months after the previous Reset Date; and
- (h) "Compounding" is "Inapplicable".

"Specified Maximum Days of Disruption" means eight (8) Scheduled Trading Days, or such other number of Specified Maximum Days of Disruption specified in the applicable Final Terms.

"Stop Loss Event" has the meaning given to it in the applicable Final Terms.

"Stop Loss Event Percentage" has the meaning given to it in the applicable Final Terms.

"Strike Day" means each date specified as such in the applicable Final Terms and, if Averaging Date Consequences are specified as applicable in the applicable Final Terms, the provisions contained in the definition of "Averaging Date" shall apply *mutatis mutandis* as if references in such provisions to "Averaging Date" were to "Strike Day".

"Strike Period" means the period specified as such in the applicable Final Terms.

"Tender Offer" means a takeover offer, tender offer, exchange offer, solicitation, proposal or other event by any entity or person that results in such entity or person purchasing, or otherwise obtaining or having the right to obtain, by conversion or other means, greater than 50 per cent. and less than 100 per cent. of the outstanding voting shares, units or interests of the ETI or an ETI Related Party, as determined by the Calculation Agent, based upon the making of filings with governmental or self-regulatory agencies or such other information as the Calculation Agent deems relevant.

"Termination Amount" means the amount specified in the applicable Final Terms or if not so specified, the (i) Principal Protected Termination Amount or (ii) the Non-Principal Protected Termination Amount as specified in the applicable Final Terms.

"Termination Date" means (i) the date determined by the Issuer and specified in the notice given to Noteholders in accordance with ETI Linked Condition 6.2(c) or (ii) if Delayed Redemption on the Occurrence of an Extraordinary ETI Event is specified as being applicable in the applicable Final Terms, the Maturity Date.

"Trade Date" has the meaning given to it in the applicable Final Terms.

"Trading Disruption" means in relation to an ETI Interest, any suspension of or limitation imposed on trading by the relevant Exchange or Related Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the relevant Exchange or any Related Exchange or otherwise (i) relating to the ETI Interest or any underlying asset of the ETI on the Exchange; or (ii) in futures or options contracts relating to the ETI Interest or any underlying asset of the ETI on any relevant Related Exchange.

"Valuation Date" means the Interest Valuation Date and/or Redemption Valuation Date, as the case may be, specified in the applicable Final Terms or, if such day is not a Scheduled Trading Day, the immediately succeeding Scheduled Trading Day unless, in the opinion of the Calculation Agent, such day is a Disrupted Day. If such day is a Disrupted Day, then:

- (a) in the case of ETI Linked Notes relating to a single ETI Interest, the Valuation Date shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day, unless each of the number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the Scheduled Valuation Date is a Disrupted Day. In that case, (i) the last such consecutive Scheduled Trading Day shall be deemed to be the Valuation Date, notwithstanding the fact that such day is a Disrupted Day, and (ii) the Calculation Agent shall determine the relevant value, level, amount or price in the manner set out in the applicable Final Terms or, if not set out or if not practicable, determine the relevant level, price, value or amount in accordance with its good faith estimate of the relevant value, level, amount or price as of the Valuation Time on that the last such consecutive Scheduled Trading Day; or
- (b) in the case of ETI Linked Notes relating to an ETI Basket, the Valuation Date for each ETI Interest not affected by the occurrence of a Disrupted Day shall be the Scheduled Valuation Date, and the Valuation Date for each ETI Interest affected (each an "Affected Item") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Item

unless each of the number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the Scheduled Valuation Date is a Disrupted Day relating to the Affected Item. In that case, (i) the last such consecutive Scheduled Trading Day shall be deemed to be the Valuation Date for the Affected Item, notwithstanding the fact that such day is a Disrupted Day, and (ii) the Calculation Agent shall determine the relevant value, level, amount or price using, in relation to the Affected Item, a price determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using its good faith estimate of the value for the Affected Item as of the Valuation Time on the last such consecutive Scheduled Trading Day and otherwise in accordance with the above provisions.

"Valuation Time" means in the case of an ETI and in relation to an ETI Interest either (i) the close of trading on the Exchange or (ii) as otherwise specified in the applicable Final Terms.

"Value per ETI Interest" means, with respect to the relevant ETI Interest(s) and the Scheduled Trading Day relating to such ETI Interests, (i) if the relevant ETI Documents refer to an official net asset value per ETI Interest (howsoever described), such official net asset value per ETI Interest otherwise (ii) the official closing price or value per ETI Interest, as of the relevant calculation date, as reported on such Scheduled Trading Day by the ETI or an ETI Related Party, the relevant Exchange or publishing service (which may include the website of an ETI), all as determined by the Calculation Agent.

"Value per ETI Interest Trading Price Barrier" means the percentage specified in the applicable Final Terms, or if not so specified, 5%.

"Value per ETI Interest Trading Price Differential" means the percentage by which the Value per ETI Interest differs from the actual trading price of the ETI Interest as of the time the Value per ETI Interest is calculated.

"Value per ETI Interest Trigger Event" means, in respect of any ETI Interest(s), that (i) the Value per ETI Interest has decreased by an amount equal to, or greater than, the Value Trigger Percentage(s) at any time during the related Value Trigger Period, or (ii) the ETI has violated any leverage restriction that is applicable to, or affecting, such ETI or its assets by operation of any law, (x) any order or judgement of any court or other agency of government applicable to it or any of its assets, (y) the ETI Documents or (z) any other contractual restriction binding on or affecting the ETI or any of its assets.

"Value Trigger Percentage" means the percentage specified in the applicable Final Terms or, if not so specified, 50 per cent.

"Value Trigger Period" means the period specified in the applicable Final Terms, or if not so specified the period from and including the Initial Calculation Date to and including the Final Calculation Date.

#### 2. Market Disruption

"Market Disruption Event" means, in relation to Notes relating to a single ETI Interest or an ETI Basket, in respect of an ETI Interest the occurrence or existence of (i) a Trading Disruption, (ii) an Exchange Disruption, which in either case the Calculation Agent acting in good faith and in a commercially reasonable manner determines is material, at any time during the one hour period that ends at the relevant Valuation Time, or (iii) an Early Closure.

The Calculation Agent shall give notice as soon as practicable to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, of the occurrence of a Disrupted Day on any day that, but for the occurrence of a Disrupted Day, would have been an Averaging Date or a Valuation Date or on any Knock-in Determination Day or Knock-out Determination Day, as the case may be.

# 3. Potential Adjustment Events

"Potential Adjustment Event" means any of the following:

- (a) an extraordinary dividend as determined by the Calculation Agent;
- (b) a repurchase or exercise of any call option by any ETI of relevant ETI Interests whether out of profits or capital and whether the consideration for such repurchase is cash, securities or otherwise; or
- (c) any other event that may have, in the opinion of the Calculation Agent, a diluting or concentrative effect on the theoretical value of the relevant ETI Interests.

"Potential Adjustment Event Effective Date" means, in respect of a Potential Adjustment Event, the date on which such Potential Adjustment Event is announced by the relevant ETI or ETI Related Party, as the case may be, as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner.

Following the declaration by the relevant ETI or ETI Related Party, as the case may be, of the terms of any Potential Adjustment Event, the Calculation Agent will, acting in good faith and in a commercially reasonable manner, determine whether such Potential Adjustment Event has a diluting or concentrative effect on the theoretical value of the ETI Interests and, if so, will (i) make the corresponding adjustment, if any, to any one or more of any Relevant Asset and/or the Entitlement (where the Notes are Physical Delivery Notes) and/or the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms as the Calculation Agent acting in good faith and in a commercially reasonable mannerdetermines appropriate to account for that diluting or concentrative effect (provided that no adjustments will be made to account solely for changes in volatility, expected dividends, stock loan rate or liquidity relative to the relevant ETI Interest) and (ii) determine the effective date of that adjustment. The Calculation Agent may, but need not, determine the appropriate adjustment by reference to the adjustment in respect of such Potential Adjustment Event made by an options exchange to options on the ETI Interest traded on that options exchange.

Upon the making of any such adjustment, the Calculation Agent shall give notice as soon as reasonably practicable to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, stating the adjustment to any Relevant Asset and/or the Entitlement (where the Notes are Physical Delivery Notes) and/or the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms and giving brief details of the Potential Adjustment Event and the Potential Adjustment Event Effective Date.

#### 4. Extraordinary ETI Events

Subject to the provisions of ETI Linked Condition 5 (Determination of Extraordinary ETI Events), "Extraordinary ETI Event" means the occurrence or continuance at any time on or after the Trade Date of any of the following events as determined by the Calculation Agent:

#### **Global Events:**

(a) the ETI or any ETI Related Party (i) ceases trading and/or, in the case of an ETI Related Party, ceases administration, portfolio management, investment services, custodian, prime brokerage, or any other relevant business (as applicable), (ii) is dissolved or has a resolution passed, or there is any proposal, for its dissolution, winding-up, official liquidation (other than pursuant to a consolidation, amalgamation or merger); (iii) makes a general assignment or arrangement with or for the benefit of its creditors; (iv) (1) institutes or has instituted against it, by a regulator, supervisor or any similar official with primary insolvency, rehabilitative or regulatory jurisdiction over it in the jurisdiction of its incorporation or organisation or the jurisdiction of its head or home office, a proceeding seeking a judgment of insolvency or bankruptcy or any other relief under any bankruptcy or insolvency law or other similar law affecting creditors' rights, or a petition is presented for its winding-up or liquidation by it or such regulator, supervisor or similar official, or (2) has instituted against it a proceeding seeking a judgment of insolvency or bankruptcy or any other relief under any bankruptcy or insolvency law or other similar law affecting creditors' rights, or a petition is presented for its winding-up or liquidation, and such proceeding or petition is instituted or presented by a person or entity not described in sub-clause (iv) (1) above and either (x) results in a judgment of insolvency or bankruptcy or the entry of an order for relief or the making of an order for its winding-up or liquidation or (y) is not immediately dismissed, discharged, stayed or restrained; (v) seeks or becomes subject to the appointment of an administrator, provisional liquidator, conservator, receiver, trustee, custodian or other similar official for it or for all or substantially all its assets; (vi) has a secured party take possession of all or substantially all its assets or has a distress, execution, attachment, sequestration or other legal process levied, enforced or sued on or against all or substantially all its assets and such secured party maintains possession, or any such process is not immediately dismissed, discharged, stayed or restrained; or (vii) causes or is subject to any event with respect to it which, under the applicable laws of any jurisdiction, has an effect analogous to any of the events specified in sub-clauses (i) to (vi) above; or

(b) the occurrence of a Merger Event or Tender Offer;

#### **Litigation/Fraudulent Activity Events:**

- (a) there exists any litigation against the ETI or an ETI Related Party which the Calculation Agent determines, acting in good faith and in a commercially reasonable manner, could materially affect the value of the ETI Interests or on the rights or remedies of any investor therein; or
- (b) an allegation of criminal or fraudulent activity is made in respect of the ETI, or any ETI Related Party, or any employee of any such entity, or the Calculation Agent reasonably determines that any such criminal or fraudulent activity has occurred, or (ii) any investigative, judicial, administrative or other civil or criminal proceedings is commenced or is threatened against the ETI, any ETI Related Party or any key personnel of such entities if such allegation, determination, suspicion or proceedings could, in the determination of the Calculation Agent acting in good faith and in a commercially reasonable manner, materially affect the value of the ETI Interests or the rights or remedies of any investor in such ETI Interests;

# Change in ETI Related Parties/Key Persons Events:

(a) (i) an ETI Related Party ceases to act in such capacity in relation to the ETI (including by way of Merger Event or Tender Offer) and is not immediately replaced in such capacity by a successor acceptable to the Calculation Agent; and/or (ii) any event occurs which causes, or will with the passage of time (in the opinion of the Calculation Agent) cause, the failure of the ETI and/or any ETI Related Party to meet or maintain any obligation or undertaking under the ETI Documents which failure is reasonably likely to have an adverse impact on the value of the ETI Interests or on the rights or remedies of any investor therein;

#### **Modification Events:**

- (a) a material modification of or deviation from any of the investment objectives, investment restrictions, investment process or investment guidelines of the ETI (howsoever described, including the underlying type of assets in which the ETI invests), from those set out in the ETI Documents, or any announcement regarding a potential modification or deviation, except where such modification or deviation is of a formal, minor or technical nature;
- (b) a material modification, cancellation or disappearance (howsoever described), or any announcement regarding a potential future material modification, cancellation or disappearance (howsoever described), of the type of assets (i) in which the ETI invests, (ii) the ETI purports to track, or (iii) the ETI accepts/provides for purposes of creation/redemption baskets;
- (c) a material modification, or any announcement regarding a potential future material modification, of the ETI (including but not limited to a material modification of the ETI Documents or to the ETI's liquidity terms) other than a modification or event which

- does not affect the ETI Interests or the or any portfolio of assets to which the ETI Interest relates (either alone or in common with other ETI Interests issued by the ETI);
- (d) the currency denomination of the ETI Interest is amended from that set out in the ETI Documents so that the Value per ETI Interest is no longer calculated in the same currency as it was as at the Trade Date; or
- (e) if applicable, the ETI ceases to be an undertaking for collective investments under the legislation of its relevant jurisdiction;

# **Net Asset Value/Investment/AUM Level Events:**

- (a) a material modification of the method of calculating the Value per ETI Interest;
- (b) any change in the periodicity of the calculation or the publication of the Value per ETI Interest:
- (c) any of the ETI, any ETI Related Parties or any other party acting on behalf of the ETI fails for any reason to calculate and publish the Value per ETI Interest within the Number of Value Publication Days following any date scheduled for the determination of the valuation of the ETI Interests unless the cause of such failure to publish is of a technical nature and outside the immediate and direct control of the entity responsible for such publication;
- (d) the assets under management of, or total investment in, the ETI falls below the Investment/AUM Level;
- (e) a Value per ETI Interest Trigger Event occurs;
- (f) failure by the ETI or any ETI Related Party to publish (i) the Value per ETI Interest at the end of each Scheduled Trading Day as a result of any action or inaction by the ETI or any ETI Related Party, or (ii) where the relevant ETI Documents provide for the publication of an indicative Value per ETI Interest, such indicative Value per ETI Interest is published no less frequently than once every five (5) minutes during regular trading hours on the Exchange on each Scheduled Trading Day; or
- (i) the Value per ETI Interest Trading Price Differential breaches the Value per ETI Interest Trading Price Barrier, and (ii) such breach has an adverse impact on any hedging activities in relation to the Notes;

### Tax/Law/Accounting/Regulatory Events:

- (a) there is a change in or in the official interpretation or administration of any laws or regulations relating to taxation that has or is likely to have a material adverse effect on any hedging arrangements entered into by any Hedge Provider in respect of the Notes (a "Tax Event") and, subject as provided below, the Hedge Provider has, for a period of one calendar month following the day the relevant Tax Event became known to it, used reasonable efforts to mitigate the material adverse effect of the Tax Event by seeking to transfer such hedging arrangements to an affiliated company, provided that the Hedge Provider shall not under any circumstances be obliged to take any steps which would result in sustaining a loss or expense of any kind and the period set out above for such mitigation shall be deemed satisfied on any date it is or becomes apparent at any time that there is no practicable means of mitigating the Tax Event; or
- (b) (i) any relevant activities of or in relation to the ETI or the ETI Related Parties are or become unlawful, illegal or otherwise prohibited in whole or in part as a result of compliance with any present or future law, regulation, judgment, order or directive of any governmental, administrative, legislative or judicial authority or power, or in the interpretation thereof, in any applicable jurisdiction (including, but not limited to, any cancellation, suspension or revocation of the registration or approval of the ETI by any governmental, legal or regulatory entity with authority over the ETI), (ii) a relevant authorisation or licence is revoked, lapses or is under review by a competent

authority in respect of the ETI or the ETI Related Parties or new conditions are imposed, or existing conditions varied, with respect to any such authorisation or licence, (iii) the ETI is required by a competent authority to redeem any ETI Interests, (iv) the Hedge Provider is required by a competent authority or any other relevant entity to dispose of or compulsorily redeem any ETI Interests held in connection with any hedging arrangements relating to the Notes and/or (v) any change in the legal, tax, accounting or regulatory treatment of the ETI or any ETI Related Party that is reasonably likely to have an adverse impact on the value of the ETI Interests or other activities or undertakings of the ETI or on the rights or remedies of any investor therein, including any Hedge Provider;

#### Hedging/Impracticality/Increased Costs Events:

- (a) in connection with any hedging activities in relation to the Notes, as a result of any adoption of, or any change in, any law, order, regulation, decree or notice, howsoever described, after the Trade Date, or issuance of any directive or promulgation of, or any change in the interpretation, whether formal or informal, by any court, tribunal, regulatory authority or similar administrative or judicial body of any law, order, regulation, decree or notice, howsoever described, after such date or as a result of any other relevant event (each a "Relevant Event") (i) it would become unlawful or impractical for the Hedge Provider to hold (including, without limitation, circumstances requiring the Hedge Provider to modify any reserve, special deposit, or similar requirement or that would adversely affect the amount or cost of regulatory capital that would have to be maintained in respect of any holding of ETI Interests or that would subject a holder of the ETI Interests or the Hedge Provider) to any loss) purchase or sell the relevant ETI Interests or any underlying assets of or related to the ETI or for the Hedge Provider to maintain its hedging arrangements and, (ii) subject as provided below, the Hedge Provider has, for a period of one calendar week following the day the Relevant Event became known to it, used reasonable efforts to mitigate the effect of the Relevant Event by seeking to transfer such hedging arrangements to an affiliated company, provided that the Hedge Provider shall not under any circumstances be obliged to take any steps which would result in sustaining a loss or expense of any kind and the period of one calendar week set out above shall be deemed satisfied on any date it is or becomes at any time apparent that there is no practicable means of mitigating the Relevant Event;
- (b) in connection with the hedging activities in relation to the Notes, if the cost to the Hedge Provider in relation to the Notes and the related hedging arrangements (including, but not limited to, new or increased taxes, duties, expenses or fees (or combined effect thereof if occurring more than once)) would be materially increased or the Hedge Provider would be subject to a material loss relating to the Notes and the related hedging arrangements;
- (c) in connection with the hedging activities in relation to the Notes, the Hedge Provider is unable or it becomes impractical for the Hedge Provider, to (i) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction or asset or any futures or option contracts on the relevant Exchange it deems necessary to hedge the equity, commodity or other underlying ETI Interest asset price risk or any other relevant price risk, including but not limited to the Issuer's obligations under the Notes or (ii) to realise, recover or remit the proceeds of any such transaction, asset, or futures or option contract or any relevant hedge positions relating to an ETI Interest of the ETI; or
- (d) at any time on or after the Trade Date, the Issuer and/or any of its Affiliates would incur an increased (as compared with circumstances existing on the Trade Date) amount of tax, duty, capital and/or funding costs, expense or fee (other than brokerage commissions) to maintain the Notes;

#### **Miscellaneous Events:**

(a) in the case of Notes linked to an ETI Basket, a Basket Trigger Event occurs;

- the long-term unsecured, unsubordinated and unguaranteed debt rating assigned to any ETI Related Party or any parent company (howsoever described) of the ETI, by Moody's Investors Service Inc., or any successor to the ratings business thereof ("Moody's"), and/or Standard and Poor's Rating Group (a division of McGraw-Hill, Inc.), or any successor to the ratings business thereof ("S&P"), is downgraded below A (S&P) or A2 (Moody's) and/or the short-term unsecured, unsubordinated and unguaranteed debt rating assigned to any ETI Related Party by Moody's or S&P is downgraded below A-1 (S&P) or P-1 (Moody's);
- (c) the occurrence of a Loss of Stock Borrow;
- (d) the occurrence of an Additional Extraordinary ETI Event;
- (e) if the relevant ETI Documents provide for the payment of dividends, the occurrence of a Dividend Event; or
- (f) the relevant Exchange announces that pursuant to the rules of such Exchange, the relevant ETI Interests cease (or will cease) to be listed, traded or publicly quoted on the Exchange for any reason and are not immediately re-listed, re-traded or re-quoted on (i) where the Exchange is located in the United States, any of the New York Stock Exchange, the American Stock Exchange or the NASDAQ National Market System (or their respective successors) or otherwise (ii) a comparable exchange or quotation system located in the same country as the Exchange (or, where the Exchange is within the European Union, in a member state of the European Union).

# 5. Determination of Extraordinary ETI Events

The Calculation Agent will determine if an Extraordinary ETI Event has occurred acting in good faith and in a commercially reasonable manner. Where the occurrence of an event or set of circumstances is capable of triggering more than one Extraordinary ETI Event or both an Extraordinary ETI Event and a Market Disruption Event, the Issuer may determine which Extraordinary ETI Event is to be triggered or whether such event or set of circumstances shall be an Extraordinary ETI Event or Market Disruption Event.

In considering whether the occurrence of an event or set of circumstances triggers an Extraordinary ETI Event, the Calculation Agent may have regard to the combined effect, from the Trade Date, of any event or set of circumstances, as the case may be, if such event or set of circumstances occurs more than once.

# 6. Consequences of an Extraordinary ETI Event

6.1 If the Calculation Agent determines that an Extraordinary ETI Event has occurred, the Calculation Agent shall give notice (an "Extraordinary ETI Event Notice") to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be (which notice shall be irrevocable), of the occurrence of such Extraordinary ETI Event (the date on which an Extraordinary ETI Event Notice is given, an "Extraordinary ETI Event Notification Date") as soon as reasonably practicable following the determination of an Extraordinary ETI Event. The Extraordinary ETI Event Notice shall set out, if determined at that time, the action that it has determined to take in respect of an Extraordinary ETI Event pursuant to ETI Linked Condition 6.2. Where the action that the Issuer has determined to take is not, for whatever reason, set out in the Extraordinary ETI Event Notice, the action that the Issuer has determined to take shall be set out in a subsequent notice given to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, as soon as reasonably practicable after the Extraordinary ETI Event Notification Date.

Neither the Issuer nor the Calculation Agent shall be responsible for any loss, underperformance or opportunity cost suffered or incurred by any Noteholder or any other person in connection with the Notes as a result of any delay in notifying Noteholders of the occurrence of an Extraordinary ETI Event, howsoever arising. If the Calculation Agent gives an Extraordinary ETI Event Notice, the Issuer shall have no obligation to make any payment

or delivery in respect of the Notes until the Issuer has determined the action to take pursuant to ETI Linked Condition 6.2 below.

6.2 Following an Extraordinary ETI Event, the Issuer may take the action described below in (a), (b) or (c).

# (a) Adjustment

If the Issuer determines that the action to be taken in respect of the Extraordinary ETI Event is to be "**Adjustment**", then it may:

- require the Calculation Agent to determine acting in good faith and in a (i) commercially reasonable manner the appropriate adjustment, if any, to be made to any one or more of any Relevant Asset and/or the Entitlement (in each case where the Notes are Physical Delivery Notes) and/or the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms to account for the relevant Extraordinary ETI Event and determine the effective date of that adjustment. The relevant adjustments may include, without limitation, adjustments to account for changes in volatility, expected dividends, stock loan rate or liquidity relevant to the ETI Interests or to the Notes and a change in the Weighting of any remaining ETI Interest(s) not affected by an Extraordinary ETI Event. The Calculation Agent may (but need not) determine the appropriate adjustment by reference to the adjustment in respect of the relevant Extraordinary ETI Event made by any options exchange to options on the ETI Interests traded on that options exchange; or
- following such adjustment to the settlement terms of options on the ETI (ii) Interests traded on such exchange(s) or quotation system(s) as the Issuer in its sole discretion shall select (the "Options Exchange"), require the Calculation Agent to make a corresponding adjustment to any one or more of any Relevant Asset and/or the Entitlement (in each case where the Notes are Physical Delivery Notes) and/or the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms, which adjustment will be effective as of the date determined by the Calculation Agent to be the effective date of the corresponding adjustment made by the Options Exchange. If options on the ETI Interests are not traded on the Options Exchange, the Calculation Agent will make such adjustment, if any, to any one or more of any Relevant Asset and/or the Entitlement (in each case where the Notes are Physical Delivery Notes) and/or the Weighting and/or any of the other terms of these Terms and Conditions and/or the applicable Final Terms as the Calculation Agent acting in good faith and in a commercially reasonable manner determines appropriate, with reference to the rules and precedents (if any) set by the Options Exchange to account for the relevant Extraordinary ETI Event, that in the determination of the Calculation Agent would have given rise to an adjustment by the Options Exchange if such options were so traded.

# (b) Substitution

If the Issuer determines that the action to be taken in respect of the Extraordinary ETI Event is to be "Substitution", the Calculation Agent shall on or after the relevant Extraordinary ETI Event Effective Date, substitute each ETI Interest (each, an "Affected ETI Interest") of each ETI (each, an "Affected ETI") which is affected by such Extraordinary ETI Event with an ETI Interest selected by it in accordance with the criteria for ETI Interest selection set out below (each, a "Substitute ETI Interest") and the Substitute ETI Interests will be deemed to be an "ETI Interest" and the relevant issuer of such Substitute ETI Interest, an "ETI" for the purposes of the Notes, and the Calculation Agent will make such adjustment, if any, to any one or more of any Relevant Asset and/or the Entitlement (in each case where the Notes are Physical Delivery Notes) and/or the Weighting and/or any of the other terms of these

Terms and Conditions and/or the applicable Final Terms as the Calculation Agent acting in good faith and in a commercially reasonable manner determines appropriate, provided that in the event that any amount payable under the Notes was to be determined by reference to the Initial Price of the Affected ETI Interest, the Initial Price of each Substitute ETI Interest will be determined by the Calculation Agent in accordance with the following formula:

Initial Price =  $A \times (B/C)$ 

where:

"A" is the Settlement Price of the relevant Substitute ETI Interest on the relevant Exchange on the Substitution Date;

"B" is the Initial Price of the relevant Affected ETI Interest; and

"C" is the Settlement Price of the relevant Affected ETI Interest on the relevant Exchange on the Substitution Date.

Such substitution and the relevant adjustment to the ETI Basket will be deemed to be effective as of the date selected by the Calculation Agent (the "Substitution Date") acting in good faith and in a commercially reasonable manner and specified in the notice referred to below which may, but need not, be the relevant Extraordinary ETI Event Effective Date.

The Weighting of each Substitute ETI Interest will be equal to the Weighting of the relevant Affected ETI Interest.

In order to be selected as a Substitute ETI Interest, the relevant share/unit/interest must satisfy the following criteria, as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner:

- (i) where the relevant Extraordinary ETI Event is a Merger Event or a Tender Offer (a) in the case of ETI Linked Notes related to a single ETI, and (b) in the case of ETI Linked Notes related to an ETI Basket, the relevant share/unit/interest shall be an ordinary share/unit/interest of the entity or person that in the case of a Merger Event is the continuing entity in respect of the Merger Event or in the case of a Tender Offer is the entity making the Tender Offer provided that (i) the relevant share/unit/interest is not already included in the ETI Basket and (ii) it is or as of the relevant Extraordinary ETI Event Effective Date is promptly scheduled to be, (x) publicly quoted, traded or listed on an exchange or quotation system located in the same country as the relevant Exchange (or, where the relevant Exchange is within the European Union, in any member state of the European Union) and (y) not subject to any currency exchange controls, trading restrictions or other trading limitations; or
- (ii) (a) where the relevant Extraordinary ETI Event is a Merger Event or a Tender Offer and a share/unit/interest would otherwise satisfy the criteria set out in paragraph (i) above, but such share/unit/interest is (in the case of ETI Linked Notes related to an ETI Basket), already included in the ETI Basket, or (b) where the Extraordinary ETI Event is not a Merger Event or a Tender Offer, an alternative exchange traded instrument which, in the determination of the Calculation Agent, has similar characteristics to the relevant ETI, including but not limited to, a comparable listing (which, for the avoidance of doubt, shall not be restricted to a listing on the exchange or quotation system in the same geographic region, investment objectives, investment restrictions and investment processes, underlying asset pools and whose related parties (such as, but not limited to, trustee, general partner, sponsor, advisor, manager, operating company, custodian, prime broker and depository) are acceptable to the Calculation Agent;

#### (c) Termination

If the Issuer determines that the action to be taken in respect of the Extraordinary ETI Event is to be "Termination", on giving notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be (which such notice may be included in the Extraordinary ETI Event Notice in respect of the relevant Extraordinary ETI Event and will specify the Termination Date), all but not some only of the outstanding ETI Linked Notes shall be redeemed by payment of the Termination Amount on the Termination Date. Payments will be made in such manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.

# (d) General

In determining to take a particular action as a result of an Extraordinary ETI Event, the Issuer is under no duty to consider the interests of Noteholders or any other person. In making any determination as to which action to take following the occurrence of an Extraordinary ETI Event, neither the Issuer nor the Calculation Agent shall be responsible for any loss (including any liability in respect of interest), underperformance or opportunity cost suffered or incurred by Noteholders or any other person in connection with the Notes as a result thereof, howsoever arising including as a result of any delay in making any payment or delivery in respect of the Notes.

# (e) Correction of ETI Interest Price

With the exception of any corrections published after the day which is three Exchange Business Days prior to the due date for any payment or delivery under the Notes, if the price of the relevant ETI Interest published on a given day and used or to be used by the Calculation Agent to make any determination under the Notes is subsequently corrected and the correction is published by the relevant price source within the number of days equal to the ETI Interest Correction Period of the original publication, the price to be used shall be the price of the relevant ETI Interest as so corrected. Corrections published after the day which is three Exchange Business Days prior to a due date for payment or delivery under the Notes will be disregarded by the Calculation Agent for the purposes of determining the relevant amount.

### (f) Calculations and Determinations

The Calculation Agent and/or the Issuer, as applicable, will make the calculations and determinations as described in the ETI Linked Conditions in such a manner as the Calculation Agent and/or the Issuer, as the case may be, determines to be appropriate acting in good faith and in a commercially reasonable manner having regard in each case to the criteria stipulated in the ETI Linked Conditions, the hedging arrangements in respect of the Notes and the nature of the relevant ETI and related ETI Interests.

#### 7. Knock-in Event and Knock-out Event:

- 7.1 If "Knock-in Event" is specified as applicable in the applicable Final Terms, then any payment and/or delivery, as applicable under the relevant Notes which is expressed in the Conditions to be subject to a Knock-in Event, shall be conditional upon the occurrence of such Knock-in Event.
- 7.2 If "Knock-out Event" is specified as applicable in the applicable Final Terms, then any payment and/or delivery, as applicable under the relevant Notes which is expressed in the Conditions to be subject to a Knock-out Event, shall be conditional upon the occurrence of such Knock-out Event.
- 7.3 If the Knock-in Valuation Time or the Knock-out Valuation Time specified in the applicable Final Terms is the Valuation Time and if on any Knock-in Determination Day or Knock-out Determination Day at any time during the one hour period that begins or ends at the Valuation

Time the price of the ETI Interest triggers the Knock-in Price or the Knock-out Price, a Trading Disruption, Exchange Disruption or Early Closure occurs or exists, then the Knock-in Event or the Knock-out Event shall be deemed not to have occurred, provided that if, by operation of this provision, no Knock-in Determination Day or Knock-out Determination Day would occur in the Knock-in Determination Period or Knock-out Determination Period, the Knock-in Period Ending Date or Knock-out Period Ending Date shall be treated as a Valuation Date and the Calculation Agent shall determine the price of the ETI Interest as at the Knock-in Valuation Time or Knock-out Valuation Time in accordance with the provisions contained in the definition of "Valuation Date".

- 17.4 If the Knock-in Valuation Time or the Knock-out Valuation Time specified in the applicable Final Terms is any time or period of time during the regular trading hours on the relevant Exchange and if on any Knock-in Determination Day or Knock-out Determination Day and at any time during the one hour period that begins or ends at the time on which the price of the ETI Interest triggers the Knock-in Price or the Knock-out Price, a Trading Disruption, Exchange Disruption or Early Closure occurs or exists, then, the Knock-in Event or the Knock-out Event shall be deemed not to have occurred, provided that if, by operation of this provision, no Knock-in Determination Day or Knock-out Determination Day would occur in the Knock-in Determination Period or Knock-out Determination Period, the Knock-in Period Ending Date or Knock-out Period Ending Date shall be treated as a Valuation Date and the Calculation Agent shall determine the price of the ETI Interest as at the Knock-in Valuation Time or Knock-out Valuation Time in accordance with the provisions contained in the definition of "Valuation Date".
- 7.5 Definitions relating to Knock-in Event/Knock-out Event

"Knock-in Determination Day" means the date(s) specified as such in the applicable Final Terms, or each Scheduled Trading Day during the Knock-in Determination Period;

"Knock-in Determination Period" means the period which commences on, and includes, the Knock-in Period Beginning Date and ends on, and includes, the Knock-in Period Ending Date;

# "Knock-in Event" means:

- (a) if SPS Knock-in Valuation is specified as applicable in the applicable Final Terms, the Knock-in Value is; or
- (b) if SPS Knock-in Valuation is specified as not applicable in the applicable Final Terms,
  - (i) (in the case of a single ETI Interest) that the price of the ETI Interest determined by the Calculation Agent as of the Knock-in Valuation Time on any Knock-in Determination Day is; or
  - (ii) (in the case of an ETI Basket) that the amount determined by the Calculation Agent equal to the sum of the values of each ETI Interest as the product of (x) the price of such ETI Interest as determined by the Calculation Agent as of the Knock-in Valuation Time on any Knock-in Determination Day and (y) the relevant Weighting is,

in each case (A) "greater than", (B) "greater than or equal to", (C) "less than" or (D) "less than or equal to" the Knock-in Price as specified in the applicable Final Terms (x) on a Knock-in Determination Day or (y) in respect of a Knock-in Determination Period, as specified in the applicable Final Terms;

"Knock-in Period Beginning Date" means the date specified as such in the applicable Final Terms or, if the Knock-in Period Beginning Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day:

"Knock-in Period Ending Date" means the date specified as such in the applicable Final Terms or, if the Knock-in Period Ending Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day;

"Knock-in Price" means the price, level, number or percentage specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in ETI Linked Condition 2 (Market Disruption);

"Knock-in Valuation Time" means the time or period of time on any Knock-in Determination Day specified as such in the applicable Final Terms or in the event that the applicable Final Terms do not specify a Knock-in Valuation Time, the Knock-in Valuation Time shall be the Valuation Time;

"Knock-in Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms;

"Knock-out Determination Day" means the date(s) specified as such in the applicable Final Terms, or each Scheduled Trading Day during the Knock-out Determination Period:

"Knock-out Determination Period" means the period which commences on, and includes, the Knock-out Period Beginning Date and ends on, and includes, the Knock-out Period Ending Date;

#### "Knock-out Event" means:

- (a) if SPS Knock-out Valuation is specified as applicable in the applicable Final Terms, the Knock-out Value is; or
- (b) if SPS Knock-out Valuation is specified as not applicable in the applicable Final Terms,
  - (i) (in the case of a single ETI Interest) that the price of the ETI Interest determined by the Calculation Agent as of the Knock-out Valuation Time on any Knock-out Determination Day is; or
  - (ii) (in the case of an ETI Basket) that the amount determined by the Calculation Agent equal to the sum of the values of each ETI Interest as the product of (x) the price of such ETI Interest as determined by the Calculation Agent as of the Knock-out Valuation Time on any Knock-out Determination Day and (y) the relevant Weighting is,

in each case (A) "greater than", (B) "greater than or equal to", (C) "less than" or (D) "less than or equal to" the Knock-out Price as specified in the applicable Final Terms (x) on a Knock-out Determination Day or (y) in respect of a Knock-out Determination Period, as specified in the applicable Final Terms;

"Knock-out Period Beginning Date" means the date specified as such in the applicable Final Terms or, if the Knock-out Period Beginning Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day;

"Knock-out Period Ending Date" means the date specified as such in the applicable Final Terms or, if the Knock-out Period Ending Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day;

"Knock-out Price" means the price, level, amount or percentage specified as such in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions set forth in ETI Linked Condition 2 (Market Disruption); and

"Knock-out Valuation Time" means the time or period of time on any Knock-out Determination Day specified as such in the applicable Final Terms or, in the event that the applicable Final Terms do not specify a Knock-out Valuation Time, the Knock-out Valuation Time shall be the Valuation Time; and

"Knock-out Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

# 8. Automatic Early Redemption Event

If "Automatic Early Redemption Event" is specified as applicable in the applicable Final Terms, then unless previously redeemed or purchased and cancelled, if (i) on any Automatic Early Redemption Valuation Date or (ii) in respect of an Automatic Early Redemption Valuation Period, as specified in the applicable Final Terms, an Automatic Early Redemption Event occurs, then the Notes will be automatically redeemed in whole, but not in part, on the Automatic Early Redemption Date at an amount equal to the relevant Automatic Early Redemption Amount.

Notwithstanding the preceding paragraph, an Automatic Early Redemption Event 1 may only occur on an AER 1 Redemption Valuation Date or in respect of an AER 1 Redemption Valuation Period and an Automatic Early Redemption Event 2 may only occur on an AER 2 Redemption Valuation Date or in respect of an AER 2 Redemption Valuation Period.

Definitions relating to Automatic Early Redemption

- "AER Event 1 Underlying(s)" mean the ETI Interest or each ETI Interest comprising the Basket, each as specified as such in the applicable Final Terms.
- "AER Event 2 Underlying(s)" mean the ETI Interest or each ETI Interest comprising the Basket, each as specified as such in the applicable Final Terms.
- "AER Rate" means the rate specified as such or determined in the manner set out in the applicable Final Terms.
- "Automatic Early Redemption Amount" means, in respect of each nominal amount of Notes equal to the Calculation Amount, an amount equal to the Automatic Early Redemption Payout set out in the applicable Final Terms or if not set out, an amount equal to the product of (i) the Calculation Amount and (ii) the sum of the relevant Automatic Early Redemption Percentage and the relevant AER Rate relating to that Automatic Early Redemption Date. If the product of the Automatic Early Redemption Payout is zero, no amount shall be payable on redemption of the Note pursuant to this Condition.
- "Automatic Early Redemption Date" means each date specified as such in the applicable Final Terms, or if such date is not a Business Day, the immediately succeeding Business Day, provided that no additional amount shall be payable to Noteholders as a result of such delay.

# "Automatic Early Redemption Event" means:

- (a) if SPS AER Valuation is specified as applicable in the applicable Final Terms:
  - (i) the SPS AER Value 1 in respect of the AER Event 1 Underlying(s) is (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Price 1 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 1"); and/or (as specified in the applicable Final Terms)
  - (ii) if Automatic Early Redemption Event 2 is specified as applicable in the applicable Final Terms, the SPS AER Value 2 in respect of the AER Event 2 Underlying(s) is (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Price 2 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 2").
- (b) if SPS AER Valuation is specified as not applicable in the applicable Final Terms:
  - (i) (A) if AER Event 1 Basket is specified as not applicable in the applicable Final Terms, the ETI Price 1 is or (B) if AER Event 1 Basket is specified as applicable in the applicable Final Terms, the Basket Price 1 is, (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Price 1 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 1"); and/or (as specified in the applicable Final Terms)

- (ii) if Automatic Early Redemption Event 2 is specified as applicable in the applicable Final Terms (A) if AER Event 2 Basket is specified as not applicable in the applicable Final Terms, the ETI Price 2 is or (B) if AER Event 2 Basket is specified as applicable in the applicable Final Terms, the Basket Price 2 is, (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Price 2 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 2").
- "Automatic Early Redemption Percentage" means the percentage specified as such in the applicable Final Terms.
- "Automatic Early Redemption Price" means the price, level, number or percentage specified as such in the applicable Final Terms.
- "Automatic Early Redemption Price 1" means the price, level, percentage or number specified as such in the applicable Final Terms.
- "Automatic Early Redemption Price 2" means the price, level, percentage or number specified as such in the applicable Final Terms.
- "Automatic Early Redemption Valuation Date" means each date specified as such in the applicable Final Terms (including the AER 1 Redemption Valuation Date and AER 2 Redemption Valuation Date (if any)) or, if such date is not a Scheduled Trading Day, the next following Scheduled Trading Day unless, in the opinion of the Calculation Agent, any such day is a Disrupted Day. If any such day is a Disrupted Day, then the corresponding provisions in the definition of "Valuation Date" shall apply *mutatis mutandis* as if references in such provisions to "Valuation Date" were to "Automatic Early Redemption Valuation Date". For the purpose of ETI Linked Condition 2, any references to "Valuation Date" shall be deemed to refer to "Automatic Early Redemption Valuation Date".
- "Automatic Early Redemption Valuation Period" means the period (including the AER 1 Redemption Valuation Period and AER 2 Redemption Valuation Period (if any)) specified as such in the applicable Final Terms.
- "Automatic Early Redemption Valuation Time" has the meaning given to it in the applicable Final Terms.
- "Basket Price 1" means, in respect of any AER 1 Redemption Valuation Date, an amount determined by the Calculation Agent equal to the sum of the values for each AER Event 1 Underlying comprising the Basket as the product of (i) the ETI Price 1 in respect of such AER Event 1 Underlying on such AER 1 Redemption Valuation Date and (ii) the relevant Weighting.
- "Basket Price 2" means, in respect of any AER 2 Redemption Valuation Date, an amount determined by the Calculation Agent equal to the sum of the values for each AER Event 2 Underlying comprising the Basket as the product of (i) the ETI Price 2 in respect of such AER Event 2 Underlying on such AER 2 Redemption Valuation Date and (ii) the relevant Weighting.
- **"ETI Price 1"** means, in respect of any AER 1 Redemption Valuation Date, the price of the relevant AER Event 1 Underlying as determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant Exchange on such AER 1 Redemption Valuation Date.
- **"ETI Price 2"** means, in respect of any AER 2 Redemption Valuation Date, the price of the relevant AER Event 2 Underlying as determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant Exchange on such AER 2 Redemption Valuation Date.
- "SPS AER Value 1" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

"SPS AER Value 2" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

#### **ANNEX 9**

## ADDITIONAL TERMS AND CONDITIONS FOR FOREIGN EXCHANGE (FX) RATE LINKED NOTES

The terms and conditions applicable to Foreign Exchange (FX) Rate Linked Notes shall comprise the Terms and Conditions of the English Law Notes or the Terms and Conditions of the French Law Notes, as specified as applicable in the applicable Final Terms (the "General Conditions") and the additional Terms and Conditions set out below (the "Foreign Exchange (FX) Rate Linked Note Conditions"), in each case subject to completion in the applicable Final Terms. In the event of any inconsistency between the General Conditions and the Foreign Exchange (FX) Rate Linked Note Conditions, the Foreign Exchange (FX) Rate Linked Note Conditions shall prevail.

## 1. Disruption Events

Unless otherwise stated in the applicable Final Terms the occurrence of any of the following events, in respect of any Base Currency, Subject Currency and/or Subject Currencies, shall be a Disruption Event:

- (a) Price Source Disruption;
- (b) Illiquidity Disruption;
- (c) Dual Exchange Rate;
- (d) any other event that, in the opinion of the Calculation Agent, is analogous to (a), (b) or (c);or
- (e) any other event specified in the applicable Final Terms.

The Calculation Agent shall give notice as soon as practicable to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, of the occurrence of a Disrupted Day on any day that but for the occurrence of the Disrupted Day would have been an Averaging Date, Settlement Price Date, Knock-in Determination Day or Knock-out Determination Day, as the case may be.

## 2. Consequences of a Disruption Event

Upon a Disruption Event occurring or continuing on an Averaging Date or any Settlement Price Date (or, if different, the day on which prices for that date would, in the ordinary course, be published by the Price Source) as determined by the Calculation Agent, the Calculation Agent shall, acting in good faith and in a commercially reasonable manner:

- (a) apply the applicable Disruption Fallback in determining the consequences of the Disruption Event.
  - "Disruption Fallback" means a source or method that may give rise to an alternative basis for determining the Settlement Price in respect of a Base Currency, Subject Currency and/or Subject Currencies when a Disruption Event occurs or exists on a day that is an Averaging Date or a Settlement Price Date (or, if different, the day on which prices for that date would, in the ordinary course, be published or announced by the Price Source). The Calculation Agent shall take the relevant actions specified in either (i), (ii) or (iii) below.
  - (i) if an Averaging Date or any Settlement Price Date is a Disrupted Day, the Calculation Agent will determine that the relevant Averaging Date or Settlement Price Date, as the case may be, shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day (in the case of any Settlement Price Date) or Valid Date (in the case of an Averaging Date or Settlement Price Date that is not the Strike Date) unless each of the number of consecutive Scheduled Trading Days equal to the Specified Maximum Days of Disruption immediately following the originally scheduled Averaging Date or Settlement Price Date, as the case may be, is a Disrupted Day in which case the Calculation Agent may determine that the last such consecutive Scheduled Trading Day shall be deemed to be the Averaging

Date or Settlement Price Date, as the case may be (irrespective, in the case of an Averaging Date or Settlement Price Date, of whether that last consecutive Scheduled Trading Day is already an Averaging Date or Settlement Price Date, as the case may be) and may determine the Settlement Price by using commercially reasonable efforts to determine a level for the Base Currency, Subject Currency and/or Subject Currencies as of the Valuation Time on the last such consecutive Scheduled Trading Day taking into consideration all available information that in good faith it deems relevant; or

- if an Averaging Date or any Settlement Price Date is a Disrupted Day but is (ii) not the Redemption Valuation Date, if Delayed Redemption on the Occurrence of a Disruption Event is specified as being not applicable in the applicable Final Terms, on giving notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be, the Issuer shall redeem all but not some only of the Notes, each Note being redeemed by payment of an amount equal to the fair market value of such Note, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer of unwinding any underlying related hedging arrangements, all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner. Payment shall be made in such manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be; or
- if an Averaging Date or any Settlement Price Date is a Disrupted Day but is (iii) not the Redemption Valuation Date, if Delayed Redemption on the Occurrence of a Disruption Event is specified as being applicable in the applicable Final Terms, the Calculation Agent shall calculate the fair market value of each Note less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements (the "Calculated Foreign Exchange (FX) Disruption Amount") as soon as practicable following the occurrence of the Disruption Event (the "Calculated Foreign Exchange (FX) Disruption Amount Determination Date") and on the Maturity Date shall redeem each Note at an amount calculated by the Calculation Agent equal to (x) the Calculated Foreign Exchange (FX) Disruption Amount plus interest accrued from and including the Calculated Foreign Exchange (FX) Disruption Amount Determination Date to but excluding the Maturity Date at a rate equal to the Issuer's funding cost at such time or(y) if Principal Protected Termination Amount is specified as being applicable in the applicable Final Terms and if greater, the Protected Amount (specified in the applicable Final Terms); and/or
- (b) notwithstanding any provisions in the Conditions to the contrary, postpone any payment date related to such Averaging Date or Settlement Price Date (or, if different, the day on which prices for that date would, in the ordinary course, be provided or announced by the Price Source), as the case may be (including, if applicable, the Maturity Date) until the Business Day following the date on which a Disruption Event is no longer subsisting and no interest or other amount shall be paid by the Issuer in respect of such postponement.

## 3. Settlement Price

"Settlement Price" means, in respect of a Subject Currency and a Settlement Price Date and subject as referred to in Foreign Exchange (FX) Rate Linked Notes Condition 2 above an amount equal to the spot rate of exchange appearing on the Relevant Screen Page at the Valuation Time on such Settlement Price Date, or for the exchange of such Subject Currency

into the Base Currency (expressed as the number of units (or part units) of the Subject Currency for which one unit of the Base Currency can be exchanged) or, if such rate is not available, the arithmetic mean (rounded, if necessary, to four decimal places (with 0.00005 being rounded upwards)) as determined by or on behalf of the Calculation Agent of the bid and offer Subject Currency/Base Currency exchange rates (expressed as aforesaid) at the Valuation Time on the relevant Settlement Price Date of two or more leading dealers (as selected by the Calculation Agent) on a foreign exchange market (as selected by the Calculation Agent), Provided That if the relevant rate of exchange is derived from two or more rates of exchange, the Settlement Price shall be calculated by the Calculation Agent as provided above acting in good faith and in a commercially reasonable manner on the basis of each such rate of exchange.

#### 4. Knock-in Event and Knock-out Event

- 4.1 If "Knock-in Event" is specified as applicable in the applicable Final Terms, then any payment under the relevant Notes which is expressed in the Conditions to be subject to a Knock-in Event shall be conditional upon the occurrence of such Knock-in Event.
- 4.2 If "Knock-out Event" is specified as applicable in the applicable Final Terms, then any payment under the relevant Notes which is expressed in the Conditions to be subject to a Knock-out Event, shall be conditional upon the occurrence of such Knock-out Event.
- 4.3 If the Knock-in Valuation Time or the Knock-out Valuation Time specified in the applicable Final Terms is the Valuation Time and if a Disruption Event has occurred on any Knock-in Determination Day or Knock-out Determination Day, then, unless Disruption Consequences are specified in the applicable Final Terms as not applicable, such Knock-in Determination Day or Knock-out Determination Day will be deemed not to be a Knock-in Determination Day or Knock-out Determination Day for the purposes of determining the occurrence of a Knock-in Event or a Knock-out Event.
- If the Knock-in Valuation Time or the Knock-out Valuation Time specified in the applicable Final Terms is any time or period of time during the regular trading hours for the Base Currency, Subject Currency and/or Subject Currencies and if on any Knock-in Determination Day or Knock-out Determination Day and at any time during the one-hour period that begins or ends at the time on which the Subject Currency or Subject Currencies trigger the Knock-in Level or the Knock-out Level, a Disruption Event occurs or exists, then, unless Disruption Consequences are specified in the applicable Final Terms as not applicable, the Knock-in Event or the Knock-out Event shall be deemed not to have occurred.
- 4.5 Definitions relating to Knock-in Event/Knock-out Event.

"Knock-in Determination Day" means the date(s) specified as such in the applicable Final Terms, or each Scheduled Trading Day during the Knock-in Determination Period.

"Knock-in Determination Period" means the period which commences on, and includes, the Knock-in Period Beginning Date and ends on, and includes, the Knock-in Period Ending Date.

## "Knock-in Event" means:

- (a) if SPS Knock-in Valuation is specified as applicable in the applicable Final Terms, the Knock-in Value is; or
- (b) if FX Knock-in Valuation is specified as applicable in the applicable Final Terms:
  - (i) if FX Coupon Performance is specified as applicable in the applicable Final Terms, that the FX Coupon Performance determined by the Calculation Agent is; or
  - (ii) if Performance Value is specified as applicable in the applicable Final Terms, that the Performance Value determined by the Calculation Agent is; or
- (c) if both SPS Knock-in Valuation and FX Knock-in Valuation are specified as not applicable in the applicable Final Terms:

- (i) in the case of a single Subject Currency, that the value of the Subject Currency determined by the Calculation Agent as of the Knock-in Valuation Time on any Knock-in Determination Day is; and
- (ii) in the case of a basket of Subject Currencies, that the amount determined by the Calculation Agent equal to the sum of the values of each Subject Currency as the product of (x) the value of such Subject Currency as of the Knock-in Valuation Time on any Knock-in Determination Day and (y) the relevant Weighting is,

in each case (A) "greater than", "greater than or equal to", "less than" or "less than or equal to" the Knock in Level, or (B) "within" the Knock-in Range Level, in each case as specified in the applicable Final Terms (x) on a Knock-in Determination Day or (y) in respect of a Knock-in Determination Period, as specified in the applicable Final Terms. "**Knock-in Level**" means the FX Knock-in Level or the price, level, amount, percentage or value specified as such or otherwise determined in the applicable Final Terms, subject to adjustment in accordance with the provisions set forth in Foreign Exchange (FX) Rate Linked Condition 1 and Foreign Exchange (FX) Rate Linked Condition 2.

"Knock-in Period Beginning Date" means the date specified as such in the applicable Final Terms or, if the Knock-in Period Beginning Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day.

"Knock-in Period Ending Date" means the date specified as such in the applicable Final Terms or, if the Knock-in Period Ending Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day.

"Knock-in Range Level" means the range of levels specified as such or otherwise determined in the applicable Final Terms.

"Knock-in Valuation Time" means the time or period of time on any Knock-in Determination Day specified as such in the applicable Final Terms or in the event that the applicable Final Terms do not specify a Knock-in Valuation Time, the Knock-in Valuation Time shall be the Valuation Time.

"Knock-in Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

"Knock-out Determination Day" means the date(s) specified as such in the applicable Final Terms, or each Scheduled Trading Day during the Knock-out Determination Period.

"Knock-out Determination Period" means the period which commences on, and includes, the Knock-out Period Beginning Date and ends on, and includes, the Knock-out Period Ending Date.

#### "Knock-out Event" means:

- (a) if SPS Knock-out Valuation is specified as applicable in the applicable Final Terms, the Knock out Value is; or
- (b) if FX Knock-out Valuation is specified as applicable in the applicable Final Terms:
  - (i) if FX Coupon Performance is specified as applicable in the applicable Final Terms is, that the FX Coupon Performance determined by the Calculation Agent is; or
  - (ii) if Performance Value is specified as applicable in the applicable Final Terms, that the Performance Value determined by the Calculation Agent is; or
- (c) if both SPS Knock-out Valuation and FX Knock-out Valuation are specified as not applicable in the applicable Final Terms:

- (i) in the case of a single Subject Currency, that the value of the Subject Currency determined by the Calculation Agent as of the Knock-out Valuation Time on any Knock-out Determination Day is; or
- (ii) in the case of a basket of Subject Currencies, that the amount determined by the Calculation Agent equal to the sum of the values of each Subject Currency as the product of (x) the value of such Subject Currency as of the Knock-out Valuation Time on any Knock-out Determination Day and (y) the relevant Weighting is,

in each case (A) "greater than", (B) "greater than or equal to", (C) "less than" or (D) "less than or equal to" the Knock out Level as specified in the applicable Final Terms (x) on a Knock-out Determination Day or (y) in respect of a Knock-out Determination Period, as specified in the applicable Final Terms.

"Knock-out Level" means the FX Knock-out Level or the price, level, amount, percentage or value specified as such in the applicable Final Terms, subject to adjustment in accordance with Foreign Exchange (FX) Linked Rate Condition 1 and Foreign Exchange (FX) Rate Linked Condition 2.

"Knock-out Period Beginning Date" means the date specified as such in the applicable Final Terms or, if the Knock-out Period Beginning Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day.

"Knock-out Period Ending Date" means the date specified as such in the applicable Final Terms or, if the Knock-out Period Ending Date Convention is specified as applicable in the applicable Final Terms and such date is not a Scheduled Trading Day, the next following Scheduled Trading Day.

"Knock-out Valuation Time" means the time or period of time on any Knock-out Determination Day specified as such in the applicable Final Terms or in the event that the applicable Final Terms do not specify a Knock-out Valuation Time, the Knock-out Valuation Time shall be the Valuation Time.

"Knock-out Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

## 5. Automatic Early Redemption Event

If "Automatic Early Redemption Event" is specified as applicable in the applicable Final Terms, then unless previously redeemed or purchased and cancelled, if (i) on any Automatic Early Redemption Valuation Date or (ii) in respect of an Automatic Early Redemption Valuation Period, as specified in the applicable Final Terms, an Automatic Early Redemption Event occurs, then the Notes will be automatically redeemed in whole, but not in part, on the Automatic Early Redemption Date at an amount equal to the relevant Automatic Early Redemption Amount.

Notwithstanding the preceding paragraph, an Automatic Early Redemption Event 1 may only occur on an AER 1 Redemption Valuation Date or in respect of an AER 1 Redemption Valuation Period and an Automatic Early Redemption Event 2 may only occur on an AER 2 Redemption Valuation Date or in respect of an AER 2 Redemption Valuation Period.

#### **Definitions**

"AER Event 1 Underlying(s)" mean the Subject Currency or each Subject Currency/Base Currency comprising the Basket each as specified as such in the applicable Final Terms.

"AER Event 2 Underlying(s)" mean the Subject Currency or each Subject Currency/Base Currency comprising the Basket each as specified as such in the applicable Final Terms.

"AER Rate" means the rate specified as such or determined in the manner set out in the applicable Final Terms.

"Automatic Early Redemption Amount" means, in respect of each nominal amount of Notes equal to the Calculation Amount, an amount equal to the Automatic Early Redemption Payout set out in the applicable Final Terms or if not set out, an amount equal to the product of (i) the Calculation Amount and (ii) the sum of the relevant Automatic Early Redemption Percentage and the relevant AER Rate relating to that Automatic Early Redemption Date. If the product of the Automatic Early Redemption Payout is zero, no amount shall be payable on redemption of the Note pursuant to this Condition.

"Automatic Early Redemption Date" means each date specified as such in the applicable Final Terms or if such date is not a Business Day, the next following Business Day, and no Noteholder shall be entitled to any interest or further payment in respect of such delay.

## "Automatic Early Redemption Event" means:

- (a) if SPS AER Valuation is specified as applicable in the applicable Final Terms:
  - (i) the SPS AER Value 1 in respect of the AER Event 1 Underlying(s) is (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 1 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 1"); and/or (as specified in the applicable Final Terms)
  - (ii) if Automatic Early Redemption Event 2 is specified as applicable in the applicable Final Terms, the SPS AER Value 2 in respect of the AER Event 2 Underlying(s) is (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 2 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 2").
- (b) if SPS AER Valuation is specified as not applicable in the applicable Final Terms:
  - (i) (A) if AER Event 1 Basket is specified as not applicable in the applicable Final Terms, the value of the relevant AER Event 1 Underlying determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant AER 1 Redemption Valuation Date is or (B) if AER Event 1 Basket is specified as applicable in the applicable Final Terms, the amount determined by the Calculation Agent equal to the sum of the values for each AER Event 1 Underlying comprising the Basket as the product of (x) the value of such AER Event 1 Underlying as determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant AER 1 Redemption Valuation Date and (y) the relevant Weighting is, (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 1 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 1"); and/or (as specified in the applicable Final Terms)
  - if Automatic Early Redemption Event 2 is specified as applicable in the (ii) applicable Final Terms (A) if AER Event 2 Basket is specified as not applicable in the applicable Final Terms, the value of the relevant AER Event 2 Underlying determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant AER 2 Redemption Valuation Date is or (B) if AER Event 2 Basket is specified as applicable in the applicable Final Terms, the amount determined by the Calculation Agent equal to the sum of the values for each AER Event 2 Underlying comprising the Basket as the product of (x) the value of such AER Event 2 Underlying as determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on the relevant AER 2 Redemption Valuation Date and (y) the relevant Weighting is, (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 2 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 2").

- (c) if FI Underlying Automatic Early Redemption is specified as applicable in the applicable Final Terms, that the FX Coupon Performance determined by the Calculation Agent as of the Automatic Early Redemption Valuation Date is (i) equal to or greater than the Automatic Early Redemption Level 1 and (ii) less than or equal to the Automatic Early Redemption Level 2.
- "Automatic Early Redemption Level" means the value, price, level or percentage specified as such in the applicable Final Terms.
- "Automatic Early Redemption Level 1" means the value, price, level or percentage specified as such in the applicable Final Terms.
- "Automatic Early Redemption Level 2" means the value, price, level or percentage specified as such in the applicable Final Terms.
- "Automatic Early Redemption Percentage" means the percentage specified as such in the applicable Final Terms.
- "Automatic Early Redemption Valuation Date" means each date (including the AER 1 Redemption Valuation Date and AER 2 Redemption Valuation Date (if any)) specified as such in the applicable Final Terms or if that is not a Scheduled Trading Day, the next following Scheduled Trading Day unless in the opinion of the Calculation Agent a Disruption Event occurs on that day. If a Disruption Event occurs on that day then the provisions of Foreign Exchange (FX) Rate Linked Note Condition 2 (Consequences of a Disruption Event) shall apply *mutatis mutandis* as if references in such provisions to "Settlement Price Date" were to "Automatic Early Redemption Valuation Date".
- "Automatic Early Redemption Valuation Period" means the period (including the AER 1 Redemption Valuation Period and AER 2 Redemption Valuation Period (if any)) specified as such in the applicable Final Terms.
- "Automatic Early Redemption Valuation Time" has the meaning given it in the applicable Final Terms.
- "SPS AER Value 1" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.
- "SPS AER Value 2" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

# 6. Consequences of an Additional Disruption Event and/or an Optional Additional Disruption Event

If the Calculation Agent determines that an Additional Disruption Event and/or an Optional Additional Disruption Event has occurred, the Issuer may redeem the Notes by giving notice to Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be. If the Notes are so redeemed the Issuer will pay an amount to each Noteholder in respect of each Note held by him which amount shall be the fair market value of a Note taking into account the Additional Disruption Event and/or the Optional Additional Disruption Event, as the case may be, less, unless Unwind Costs are specified as not applicable in the applicable Final Terms, the cost to the Issuer and/or its Affiliates of unwinding any underlying related hedging arrangements all as determined by the Calculation Agent acting in good faith and in a commercially reasonable manner. Payments will be made in such manner as shall be notified to the Noteholders in accordance with General Condition 12 of the Terms and Conditions of the English Law Notes or General Condition 11 of the Terms and Conditions of the French Law Notes, as the case may be.

"Additional Disruption Event" means each of Change in Law and Hedging Disruption.

"Change in Law" means that, on or after the Trade Date (as specified in the applicable Final Terms) (A) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law, solvency or capital requirements), or (B) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory

authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority or financial authority), or the combined effect thereof if occurring more than once, the Issuer determines acting in good faith and in a commercially reasonable manner that:

- (a) it is unable to perform its obligations in respect of the Notes or it has become illegal to hold, acquire or dispose of any relevant hedge positions in respect of the Notes; or
- (b) it or any of its Affiliates would incur a materially increased cost (including, without limitation, in respect of any tax, solvency, regulatory or capital requirements) in maintaining the Notes in issue or in holding, acquiring or disposing of any relevant hedge positions of the Notes;

"Hedging Disruption" means that the Issuer and/or any of its Affiliates is unable, after using commercially reasonable efforts, to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) or any futures or options contract(s) it deems necessary to hedge the equity price risk and any other relevant price risk including but not limited to the currency risk of the Issuer issuing and performing its obligations with respect to the Notes, or (B) freely realise, recover, remit, receive, repatriate or transfer the proceeds of any such transaction(s) or asset(s) or any futures or options contract(s) or any relevant hedge positions relating to the Notes.

"Increased Cost of Hedging" means that the Issuer and/or any of its respective Affiliates would incur a materially increased (as compared with circumstances existing on the Trade Date) amount of tax, duty, expense or fee (other than brokerage commissions) to (A) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the market risk (including, without limitation foreign exchange risk and interest rate risk) of the Issuer issuing and performing its obligations with respect to the Notes, or (B) realise, recover or remit the proceeds of any such transaction(s) or asset(s), provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer and/or any of its respective Affiliates shall not be deemed an Increased Cost of Hedging.

"Optional Additional Disruption Event" means Increased Cost of Hedging, if specified in the applicable Final Terms.

#### 7. Definitions

"Averaging Date" means the dates specified as such in the applicable Final Terms or, if any such day is not a Scheduled Trading Day, the immediately preceding Scheduled Trading Day (if Preceding Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), the immediately succeeding Scheduled Trading Day or, if such Scheduled Trading Day falls in the next calendar month, the immediately preceding Scheduled Trading Day (if Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date) or the immediately succeeding Scheduled Trading Day (if neither Preceding Currency Convention nor Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), in each case, unless, in the opinion of the Calculation Agent, any such day is a Disrupted Day, in which case the provisions of Foreign Exchange (FX) Rate Linked Note Condition 2 (Consequences of a Disruption Event) shall apply.

"Disrupted Day" means any Scheduled Trading Day on which the Calculation Agent determines that a Disruption Event has occurred.

"Dual Exchange Rate" means that any of the Base Currency, Subject Currency and/or Subject Currencies, splits into dual or multiple currency exchange rates.

"FX Averaging Date" means the dates specified as such in the applicable Final Terms or, if any such day is not a Scheduled Trading Day, the immediately preceding Scheduled Trading Day (if Preceding Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), the immediately succeeding Scheduled Trading Day or, if such Scheduled Trading Day falls in the next calendar month, the immediately preceding Scheduled Trading Day (if Modified Following Currency Convention is specified as applicable

in the applicable Final Terms in respect of such date) or the immediately succeeding Scheduled Trading Day (if neither Preceding Currency Convention nor Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), in each case, unless, in the opinion of the Calculation Agent, any such day is a Disrupted Day, in which case the provisions of the Foreign Exchange (FX) Rate Linked Note Condition 2 (Consequences of a Disruption Event) shall apply;

## "FX Digital Level" means:

- (a) if FX Digital Average Value is specified as applicable in the applicable Final Terms, the arithmetic average of the Settlement Prices for all the FX Averaging Dates;
- (b) if Single Resettable Level is specified as applicable in the applicable Final Terms, the Settlement Price on the FX Digital Observation Date plus or minus, as indicated in the applicable Final Terms, the Resettable Adjustment; or
- (c) if Multiple Resettable Level is specified as applicable in the applicable Final Terms, in respect of a Resettable Period, the Settlement Price on the FX Digital Observation Date specified for such Resettable Period plus or minus, as indicated in the applicable Final Terms, the Resettable Adjustment;

"FX Digital Observation Date" means each date specified as such in the applicable Final Terms or, if any such date is not a Scheduled Trading Day, the immediately preceding Scheduled Trading Day (if Preceding Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), the immediately succeeding Scheduled Trading Day, or if such Scheduled Trading Day falls in the next calendar month, the immediately preceding Scheduled Trading Day (if Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date) or the immediately succeeding Scheduled Trading Day (if neither Preceding Currency Convention nor Modified Following Currency Convention are specified as applicable in the applicable Final Terms in respect of such date), in each case, unless, in the opinion of the Calculation Agent, any such day is a Disrupted Day, in which case the provisions of Foreign Exchange (FX) Rate Linked Note Condition 2 (Consequences of a Disruption Event) shall apply;

## "FX Knock-in Level" means:

- (a) if Knock-in Average Value is specified as applicable in the applicable Final Terms the arithmetic average of the Settlement Prices for all the Knock-in Averaging Dates;
- (b) if Single Resettable Knock-in is specified as applicable in the applicable Final Terms, the Settlement Price on the Knock-in Observation Date plus or minus, as indicated in the applicable Final Terms, the Resettable Adjustment; or
- (c) if Multiple Resettable Knock-in is specified as applicable in the applicable Final Terms, in respect of a Resettable Knock-in Period, the Settlement Price on the Knock-in Observation Date specified for such Resettable Knock-in Period plus or minus, as indicated in the applicable Final Terms, the Resettable Adjustment;

## "FX Knock-out Level" means:

- (a) if Knock-out Average Value is specified as applicable in the applicable Final Terms the arithmetic average of the Settlement Prices for all the Knock-out Averaging Dates;
- (b) if Single Resettable Knock-out is specified as applicable in the applicable Final Terms, the Settlement Price on the Knock-out Observation Date plus or minus, as indicated in the applicable Final Terms, the Resettable Adjustment;
- (c) if Multiple Resettable Knock-out is specified as applicable in the applicable Final Terms, in respect of a Resettable Knock-out Period, the Settlement Price on the Knock-out Observation Date specified for such Resettable Knock-out Period plus or minus, as indicated in the applicable Final Terms, the Resettable Adjustment;

"Illiquidity Disruption" means the occurrence of any event in respect of any of the Base Currency, Subject Currency and/or Subject Currencies whereby it becomes impossible for the Calculation Agent or Issuer to obtain a firm quote for such currency in an amount deemed

necessary by the Calculation Agent or Issuer to hedge its obligations under the Notes (in one or more transaction(s)) on the relevant Averaging Date or any Settlement Price Date (or, if different, the day on which rates for such Averaging Date or Settlement Price Date would, in the ordinary course, be published or announced by the relevant price source).

"Knock-in Averaging Date" means the dates specified as such in the applicable Final Terms or, if any such day is not a Scheduled Trading Day, the immediately preceding Scheduled Trading Day (if Preceding Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), the immediately succeeding Scheduled Trading Day or, if such Scheduled Trading Day falls in the next calendar month, the immediately preceding Scheduled Trading Day (if Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date) or the immediately succeeding Scheduled Trading Day (if neither Preceding Currency Convention nor Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such day), in each case, unless, in the opinion of the Calculation Agent, any such day is a Disrupted Day, in which case the provisions of Foreign Exchange (FX) Rate Linked Note Condition 2 (Consequences of a Disruption Event) shall apply;

"Knock-in Observation Date" means the dates specified as such in the applicable Final Terms or, if any such day is not a Scheduled Trading Day, the immediately preceding Scheduled Trading Day (if Preceding Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), the immediately succeeding Scheduled Trading Day or, if such Scheduled Trading Day falls in the next calendar month, the immediately preceding Scheduled Trading Day (if Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date) or the immediately succeeding Scheduled Trading Day (if neither Preceding Currency Convention or Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), in each case, unless, in the opinion of the Calculation Agent, any such day is a Disrupted Day, in which case the provisions of Foreign Exchange (FX) Rate Linked Note Condition 2 (Consequences of a Disruption Event) shall apply;

"Knock-out Averaging Date" means the dates specified as such in the applicable Final Terms or, if any such day is not a Scheduled Trading Day, the immediately preceding Scheduled Trading Day (if Preceding Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), the immediately succeeding Scheduled Trading Day or, if such Scheduled Trading Day falls in the next calendar month, the immediately preceding Scheduled Trading Day (if Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date) or the immediately succeeding Scheduled Trading Day (if neither Preceding Currency Convention or Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), in each case, unless, in the opinion of the Calculation Agent, any such day is a Disrupted Day, in which case the provisions of Foreign Exchange (FX) Rate Linked Note Condition 2 (Consequences of a Disruption Event) shall apply:

"Knock-out Observation Date" means the dates specified as such in the applicable Final Terms or, if any such day is not a Scheduled Trading Day, the immediately preceding Scheduled Trading Day (if Preceding Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), the immediately succeeding Scheduled Trading Day or, if such Scheduled Trading Day falls in the next calendar month, the immediately preceding Scheduled Trading Day (if Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date) or the immediately succeeding Scheduled Trading Day (if neither Preceding Currency Convention or Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), in each case, unless, in the opinion of the Calculation Agent, any such day is a Disrupted Day, in which case the provisions of Foreign Exchange (FX) Rate Linked Note Condition 2 (Consequences of a Disruption Event) shall apply;

"Observation Date" means each date specified as an Observation Date in the applicable Final Terms or, if any such day is not a Scheduled Trading Day, the immediately preceding Scheduled Trading Day (if Preceding Currency Convention is specified as applicable in the

applicable Final Terms in respect of such date), the immediately succeeding Scheduled Trading Day or, if such Scheduled Trading Day falls in the next calendar month, the immediately preceding Scheduled Trading Day (if Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date) or the immediately succeeding Scheduled Trading Day (if neither Preceding Currency Convention or Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), in each case, unless, in the opinion of the Calculation Agent, any such day is a Disrupted Day, in which case the provisions of Foreign Exchange (FX) Rate Linked Note Condition 2 (Consequences of a Disruption Event) shall apply;

"Price Source" means the published source, information vendor or provider containing or reporting the rate or rates from which the Settlement Price is calculated as specified in the applicable Final Terms.

"Price Source Disruption" means that it becomes impossible to obtain the rate or rates from which the Settlement Price is calculated.

"Protected Amount" means the amount specified as such in the applicable Final Terms.

"Resettable Knock-in Period" means the period specified as such in the applicable Final Terms

"Resettable Knock-out Period" means the period specified as such in the applicable Final Terms.

"Resettable Period" means the period specified as such in the applicable Final Terms.

"Scheduled Trading Day" means a day on which commercial banks are open (or, but for the occurrence of a Disruption Event would have been open) for business (including dealings in foreign exchange in accordance with the market practice of the foreign exchange market) in the principal financial centres of the Base Currency and Subject Currency or Subject Currencies.

"Settlement Price Date" means the Strike Date, Observation Date or Valuation Date, as the case may be.

"Specified Maximum Days of Disruption" means the number of days specified in the applicable Final Terms, or if not so specified, 5 Scheduled Trading Days.

"Strike Date" means the Strike Date specified in the applicable Final Terms or, if such day is not a Scheduled Trading Day, the immediately preceding Scheduled Trading Day (if Preceding Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), the immediately succeeding Scheduled Trading Day or, if such Scheduled Trading Day falls in the next calendar month, the immediately preceding Scheduled Trading Day (if Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date) or the immediately succeeding Scheduled Trading Day (if neither Preceding Currency Convention nor Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), in each case, unless, in the opinion of the Calculation Agent, any such day is a Disrupted Day, in which case the provisions of Foreign Exchange (FX) Rate Linked Note Condition 2 (Consequences of a Disruption Event) shall apply.

"Strike Day" means each date specified as such in the applicable Final Terms or, if any such date is not a Scheduled Trading Day, the immediately preceding Scheduled Trading Day (if Preceding Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), the immediately succeeding Scheduled Trading Day, or if such Scheduled Trading Day falls in the next calendar month, the immediately preceding Scheduled Trading Day (if Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date) or the immediately succeeding Scheduled Trading Day (if neither Preceding Currency Convention nor Modified Following Currency Convention are specified as applicable in the applicable Final Terms in respect of such date), in each case, unless, in the opinion of the Calculation Agent, any such day is a

Disrupted Day, in which case the provisions of Foreign Exchange (FX) Rate Linked Note Condition 2 (Consequences of a Disruption Event) shall apply.

"Strike Period" means the period specified as such in the applicable Final Terms.

"Valid Date" means a Scheduled Trading Day that is not a Disrupted Day and on which another Averaging Date does not or is not deemed to occur.

"Valuation Date" means any Interest Valuation Date and/or Redemption Valuation Date, as the case may be, specified in the applicable Final Terms or, if such day is not a Scheduled Trading Day, the immediately preceding Scheduled Trading Day (if Preceding Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), the immediately succeeding Scheduled Trading Day or, if such Scheduled Trading falls in the next calendar month, the immediately preceding Scheduled Trading Day (if Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date) or the immediately succeeding Scheduled Trading Day (if neither Preceding Currency Convention nor Modified Following Currency Convention is specified as applicable in the applicable Final Terms in respect of such date), in each case, unless, in the opinion of the Calculation Agent, any such day is a Disrupted Day, in which case the provisions of Foreign Exchange (FX) Rate Linked Note Condition 2 (Consequences of a Disruption Event) shall apply.

"Valuation Time" means, unless otherwise specified in the applicable Final Terms, the time at which the Price Source publishes the relevant rate or rates from which the Settlement Price is calculated.

#### **ANNEX 10**

## ADDITIONAL TERMS AND CONDITIONS FOR UNDERLYING INTEREST RATE LINKED NOTES

The terms and conditions applicable to Interest Rate Linked Notes shall comprise the Terms and Conditions of the English Law Notes or the Terms and Conditions of the French Law Notes, as specified in the applicable Final Terms (the "General Conditions") and the additional Terms and Conditions set out below (the "Underlying Interest Rate Linked Conditions"), in each case subject to completion in the applicable Final Terms. In the event of any inconsistency between the General Conditions and the Interest Rate Linked Conditions, the Underlying Interest Rate Linked Conditions shall prevail.

## 1. Underlying Interest Rate Determination

In respect of each Underlying Interest Determination Date specified in the applicable Final Terms, the Underlying Interest Rate or, if two or more Underlying Interest Rates are specified in the applicable Final Terms, each Underlying Interest Rate will be determined in the manner specified in the applicable Final Terms. Each Underlying Interest Rate comprising a Multiple Underlying Interest Rate will be calculated separately and independently as provided below and in the applicable Final Terms.

#### 2. ISDA Determination

Where ISDA Determination is specified in the applicable Final Terms as the manner in which the Underlying Interest Rate is to be determined, the Underlying Reference Rate will be the relevant Underlying ISDA Rate plus or minus (as indicated in the applicable Final Terms) the Underlying Margin (if any) specified in the applicable Final Terms. For the purposes of these Underlying Interest Rate Linked Conditions, "Underlying ISDA Rate" means a rate equal to the Floating Rate that would be determined by the Calculation Agent under an interest rate swap transaction if the Calculation Agent were acting as Calculation Agent (as defined in the ISDA Definitions) for that swap transaction under the terms of an agreement incorporating the 2006 ISDA Definitions as published by the International Swaps and Derivatives Association, Inc. and as amended and updated as at the Issue Date of the first Tranche of the Notes (the "ISDA Definitions") and under which:

- (a) the Floating Rate Option is as specified in the applicable Final Terms;
- (b) the Designated Maturity is a period specified in the applicable Final Terms; and
- (c) the relevant Reset Date is as specified in the applicable Final Terms.

For the purposes of these Interest Rate Linked Conditions, "Floating Rate", "Floating Rate Option", "Designated Maturity" and "Reset Date" have the meanings given to those terms in the ISDA Definitions.

## 3. Screen Rate Determination

Where Screen Rate Determination is specified in the applicable Final Terms as the manner in which the Underlying Interest Rate is to be determined, the Underlying Reference Rate will, subject as provided below, be either:

- (a) the offered quotation; or
- (b) the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the offered quotations.

(expressed as a percentage rate per annum) for the Underlying Reference Rate(s) which appears or appear, as the case may be, on the Relevant Screen Page as at the Specified Time indicated in the applicable Final Terms (which will be 11.00 a.m., London time, in the case of LIBOR, or Brussels time, in the case of EURIBOR) on the Underlying Interest Determination Date in question plus or minus (as indicated in the applicable Final Terms) the Underlying Margin (if any), all as determined by the Calculation Agent. If five or more of such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by

the Calculation Agent for the purpose of determining the arithmetic mean (rounded as provided above) of such offered quotations.

In the event that the Relevant Screen Page is not available or if, in the case of (a) above, no such offered quotation appears or, in the case of (b) above, fewer than three such offered quotations appear, in each case as at the Specified Time indicated above or in the applicable Final Terms, the Calculation Agent will determine the Underlying Reference Rate as the rate it determines would have prevailed but for such non-availability or other event acting in good faith and using its reasonable judgment.

## 4. Determination of Underlying Interest Rate

The Calculation Agent will, on or as soon as practicable after each date on which the Underlying Interest Rate is to be determined which, if the Notes are Hybrid Securities and Hybrid Business Day is specified as applicable in the applicable Final Terms, will be deemed to be Scheduled Trading Day for the purposes of determining whether such day is a Hybrid Business Day (the "Underlying Interest Determination Date"), determine the Underlying Reference Rate (subject to any Minimum Underlying Reference Rate or Maximum Underlying Reference Rate specified in the applicable Final Terms). The Calculation Agent will notify the Principal Paying Agent of the Underlying Reference Rate as soon as practicable after calculating the same.

## 5. Minimum and/or Maximum Underlying Reference Rate

If the applicable Final Terms specifies a Minimum Underlying Reference Rate, then, in the event that the Underlying Reference Rate determined in accordance with the provisions of Underlying Interest Rate Linked Conditions 2 or 3 above (as appropriate) is less than such Minimum Underlying Reference Rate, the Underlying Reference Rate shall be such Minimum Underlying Reference Rate.

If the applicable Final Terms specifies a Maximum Underlying Reference Rate, then, in the event that the Underlying Reference Rate determined in accordance with the provisions of Underlying Interest Rate Linked Conditions 2 or 3 above (as appropriate) is greater than such Maximum Underlying Reference Rate, the Underlying Reference Rate shall be such Maximum Underlying Reference Rate.

## 6. Knock-in Event and Knock-out Event

- 6.1 If "Knock-in Event" is specified as applicable in the applicable Final Terms, then any payment under the relevant Notes which is expressed in the Conditions to be subject to a Knock-in Event shall be conditional upon the occurrence of such Knock-in Event.
- 6.2 If "Knock-out Event" is specified as applicable in the applicable Final Terms, then any payment under the relevant Notes which is expressed in the Conditions to be subject to a Knock-out Event shall be conditional upon the occurrence of such Knock-out Event.
- 6.3 Definitions relating to Knock-in Event/Knock-out Event

"Knock-in Determination Day" means the date(s) specified as such in the applicable Final Terms, or each Business Day during the Knock-in Determination Period.

"Knock-in Determination Period" means the period which commences on, and includes, the Knock-in Period Beginning Date and ends on, and includes, the Knock-in Period Ending Date.

#### "Knock-in Event" means:

- (a) if SPS Knock-in Valuation is specified as applicable in the applicable Final Terms, the Knock-in Value is; or
- (b) if SPS Knock-in Valuation is specified as not applicable in the applicable Final Terms,
  - in respect of a single Underlying Interest Rate, that the Underlying Reference Rate determined by the Calculation Agent as of the Knock-in Valuation Time on any Knock-in Determination Day is; and

(ii) in respect of a Basket of Underlying Interest Rates, that the amount determined by the Calculation Agent equal to the sum of the values calculated for each Underlying Interest Rate as the product of (x) the Underlying Reference Rate as of the Knock-in Valuation Time on any Knock-in Determination Day and (y) the relevant Weighting is,

in each case (A)(a) "greater than", (b) "greater than or equal to", (c) "less than" or (d) "less than or equal to" the Knock-in Level; or (B) "within" the Knock-in Range Level, in each case as specified in the applicable Final Terms (x) on a Knock-in Determination Date or (y) in respect of a Knock-in Determination Period, as specified in the applicable Final Terms.

"Knock-in Level" means the level, amount, price or percentage specified as such in the applicable Final Terms.

"Knock-in Period Beginning Date" means the date specified as such in the applicable Final Terms or, if the Knock-in Period Beginning Date Convention is specified as applicable in the applicable Final Terms and such date is not a Business Day, the next following Business Day.

"Knock-in Period Ending Date" means the date specified as such in the applicable Final Terms or, if the Knock-in Period Ending Date Convention is specified as applicable in the applicable Final Terms and such date is not a Business Day, the next following Business Day.

"Knock-in Range Level" means the level specified as such or otherwise determined in the applicable Final Terms.

"Knock-in Valuation Time" means the time or period of time on any Knock-in Determination Day specified as such in the applicable Final Terms.

"Knock-in Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

"Knock-out Determination Day" means the date(s) as specified in the applicable Final Terms, or each Business Day during the Knock-out Determination Period.

"Knock-out Determination Period" means the period which commences on, and includes, the Knock-out Period Beginning Date and ends on, and includes, the Knock-out Period Ending Date.

## "Knock-out Event" means:

- (a) if SPS Knock-out Valuation is specified as applicable in the applicable Final Terms, the Knock-out Value is; or
- (b) if SPS Knock-out Valuation is specified as not applicable in the applicable Final Terms,
  - (i) in respect of a single Underlying Interest Rate, that the Underlying Interest Rate determined by the Calculation Agent as of the Knock-out Valuation Time on any Knock-out Determination Day is; and
  - (ii) in respect of a Basket of Underlying Interest Rates, that the amount determined by the Calculation Agent equal to the sum of the values for each Underlying Interest Rate as the product of (x) such Underlying Interest Rate as of the Knock-out Valuation Time on any Knock-out Determination Day and (y) the relevant Weighting is,

in each case (A) "greater than", (B) "greater than or equal to", (C) "less than" or (D) "less than or equal to" the Knock-out Level as specified in the applicable Final Terms (x) on a Knock-out Determination Day or (y) in respect of a Knock-out Determination Period, as specified in the applicable Final Terms.

"Knock-out Level" means the level, amount, price or percentage specified as such or otherwise determined in the applicable Final Terms, subject to adjustment from time to time in accordance with the provisions of Underlying Interest Rate Linked Condition 1 and Underlying Interest Rate Linked Condition 2 above.

"Knock-out Period Beginning Date" means the date specified as such in the applicable Final Terms or, if the Knock-out Period Beginning Date Convention is specified as applicable in the applicable Final Terms and such date is not a Business Day, the next following Business Day.

"Knock-out Period Ending Date" means the date specified as such in the applicable Final Terms or, if the Knock-out Period Ending Date Convention is specified as applicable in the applicable Final Terms and such date is not a Business Day, the next following Business Day.

"Knock-out Valuation Time" means the time or period of time on any Knock-out Determination Day specified as such in the applicable Final Terms.

"Knock-out Value" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

## 7. Automatic Early Redemption Event

If "Automatic Early Redemption Event" is specified as applicable in the applicable Final Terms, then unless previously redeemed or purchased and cancelled, if (i) on any Automatic Early Redemption Valuation Date or (ii) in respect of an Automatic Early Redemption Valuation Period, as specified in the applicable Final Terms, an Automatic Early Redemption Event occurs, then the Notes will be automatically redeemed in whole, but not in part, on the Automatic Early Redemption Date at an amount equal to the relevant Automatic Early Redemption Amount.

Notwithstanding the preceding paragraph, an Automatic Early Redemption Event 1 may only occur on an AER 1 Redemption Valuation Date or in respect of an AER 1 Redemption Valuation Period and an Automatic Early Redemption Event 2 may only occur on an AER 2 Redemption Valuation Date or in respect of an AER 2 Redemption Valuation Period.

#### **Definitions**

"AER Event 1 Underlying(s)" mean the Underlying Reference or each Underlying Reference comprising the Basket, each as specified as such in the applicable Final Terms.

"AER Event 2 Underlying(s)" mean the Underlying Reference or each Underlying Reference comprising the Basket, each as specified as such in the applicable Final Terms.

"AER Rate" means the rate specified as such or determined in the manner set out in the applicable Final Terms.

"Automatic Early Redemption Amount" means, in respect of each nominal amount of Notes equal to the Calculation Amount, an amount equal to the Automatic Early Redemption Payout set out in the applicable Final Terms or if not set out, an amount equal to the product of (i) the Calculation Amount and (ii) the sum of the relevant Automatic Early Redemption Percentage and the relevant AER Rate relating to that Automatic Early Redemption Date. If the product of the Automatic Early Redemption Payout is zero, no amount shall be payable on redemption of the Note pursuant to this Condition.

"Automatic Early Redemption Date" means (i) if Target Automatic Early Redemption, FI Underlying Automatic Early Redemption or FI Coupon Automatic Early Redemption is specified as applicable in the applicable Final Terms, the Interest Payment Date immediately following the Automatic Early Redemption Valuation Date on which an Automatic Early Redemption Event occurs, or, otherwise, (ii) each date specified as such in the applicable Final Terms or if such date is not a Business Day, the next following Business Day, and no Noteholder shall be entitled to any interest or further payment in respect of such delay.

#### "Automatic Early Redemption Event" means:

- (a) if Target Automatic Early Redemption is specified as applicable in the applicable Final Terms, that the Cumulative Coupon is equal to or greater than the Automatic Early Redemption Percentage;
- (b) if FI Underlying Automatic Early Redemption is specified as applicable in the applicable Final Terms, that the Underlying Reference Level is (i) equal to or greater

- than the Automatic Early Redemption Level 1 and (ii) less than or equal to the Automatic Early Redemption Level 2;
- (c) if FI Coupon Automatic Early Redemption is specified as applicable in the applicable Final Terms, that the product of (i) the Rate of Interest and (ii) the Day Count Fraction, in each case in respect of the Current Interest Period is equal to or greater than the Automatic Early Redemption Percentage; or
- (d) if Standard Automatic Early Redemption and SPS AER Valuation are specified as applicable in the applicable Final Terms that:
  - (i) the SPS AER Value 1 in respect of the AER Event 1 Underlying(s) is (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 1 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 1"); and/or (as specified in the applicable Final Terms)
  - (ii) if Automatic Early Redemption Event 2 is specified as applicable in the applicable Final Terms, the SPS AER Value 2 in respect of the AER Event 2 Underlying(s) is (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 2 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 2").
- (e) if Standard Automatic Early Redemption is specified as applicable in the applicable Final Terms: and SPS AER Valuation is specified as not applicable in the applicable Final Terms
  - (i) (A) if AER Event 1 Basket is specified as not applicable in the applicable Final Terms, the Underlying Reference Level 1 or (B) if AER Event 1 Basket is specified as applicable in the applicable Final Terms, the Basket Price 1 is, (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 1 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 1"; and/or (as specified in the applicable Final Terms)
  - (ii) if Automatic Early Redemption Event 2 is specified as applicable in the applicable Final Terms (A) if AER Event 2 Basket is specified as not applicable in the applicable Final Terms, the Underlying Reference Level 2 or (B) if AER Event 2 Basket is specified as applicable in the applicable Final Terms, the Basket Price 2 is, (aa) "greater than", (bb) "greater than or equal to", (cc) "less than" or (dd) "less than or equal to" the Automatic Early Redemption Level 2 as specified in the applicable Final Terms (the "Automatic Early Redemption Event 2").
- "Automatic Early Redemption Level" means the amount, price, percentage or level specified as such in the applicable Final Terms.
- "Automatic Early Redemption Level 1" means the amount, price, percentage or level specified as such in the applicable Final Terms.
- "Automatic Early Redemption Level 2" means the amount, price, percentage or level specified as such in the applicable Final Terms.
- "Automatic Early Redemption Percentage" means the percentage specified as such in the applicable Final Terms;
- "Automatic Early Redemption Valuation Date" means each date specified as such in the applicable Final Terms (including the AER 1 Redemption Valuation Date and AER 2 Redemption Valuation Date (if any)) or, if such date is not a Business Day, the next following Business Day.

"Automatic Early Redemption Valuation Period" means the period (including the AER 1 Redemption Valuation Period and AER 2 Redemption Valuation Period (if any)) specified as such in the applicable Final Terms.

"Automatic Early Redemption Valuation Time" has the meaning given it in the applicable Final Terms.

"Basket of Underlying References" means, for the purposes of this Underlying Interest Rate Linked Condition 7, the Basket of Underlying Interest Rates to which the value of the relevant Notes relate, as specified in the applicable Final Terms.

"Basket Price 1" means, in respect of any AER 1 Redemption Valuation Date, an amount determined by the Calculation Agent equal to the sum of the values for each AER Event 1 Underlying comprising the Basket as the product of (a) the Underlying Reference Level 1 of such AER Event 1 Underlying on such AER 1 Redemption Valuation Date and (b) the relevant Weighting.

"Basket Price 2" means, in respect of any AER 2 Redemption Valuation Date, an amount determined by the Calculation Agent equal to the sum of the values for each AER Event 2 Underlying comprising the Basket as the product of (a) the Underlying Reference Level 2 of such AER Event 2 Underlying on such AER 2 Redemption Valuation Date and (b) the relevant Weighting.

"Cumulative Coupon" means, in respect of an Automatic Early Redemption Valuation Date, (a) the sum of the values calculated for each Interest Period preceding the Current Interest Period as the product of (i) the Rate of Interest and (ii) the Day Count Fraction, in each case for such Interest Period plus (b) the product of (i) the Rate of Interest and (ii) the Day Count Fraction, in each case for the Current Interest Period;

"Current Interest Period" means, in respect of an Automatic Early Redemption Valuation Date, the Interest Period during which such Automatic Early Redemption Valuation Date falls;

"Multiple Underlying Interest Rate Gearing" means, in respect of an Underlying Interest Rate<sub>(i)</sub> specified in the applicable Final Terms as a Multiple Underlying Component Rate, the number specified as such in the applicable Final Terms;

"Multiple Underlying Reference Rate" means, in respect of an Underlying Interest Rate<sub>(i)</sub> specified in the applicable Final Terms as a Multiple Underlying Component Rate, the Underlying Reference Rate determined in respect of such Underlying Interest Rate;

"Multiple Underlying Reference Rate Value" means the value calculated in accordance with the following formula:

 $\sum_{i=1}^{n} \text{Multiple Underlying Interest Rate Gearing}_{(i)} \times \text{Multiple Underlying Reference Rate}_{(i)}$ 

"SPS AER Value 1" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

"SPS AER Value 2" means the value from Payout Condition 1.6, 1.7, 1.8, 1.9 or 1.10 specified as such in the applicable Final Terms.

"Underlying Reference" means, for the purposes of this Underlying Interest Rate Linked Condition 7, each Underlying Interest Rate to which the relevant Notes relate. If two or more Underlying Interest Rates are specified in the applicable Final Terms as Multiple Underlying Component Rates each Underlying Interest Rate<sub>(i)</sub> specified as such (together the "Multiple Underlying Interest Rate") will be calculated separately and independently but for the purposes of these Underlying Interest Rate Linked Conditions shall be deemed to together constitute an Underlying Reference.

"Underlying Reference Level" means, in respect of any Automatic Early Redemption Valuation Date, (i) in the case of an Underlying Interest Rate, the Underlying Reference Rate, or (ii) if FI Underlying Automatic Early Redemption is specified as applicable in the applicable Final Terms and Multiple Underlying Interest Rate is specified in the applicable Final Terms,

Multiple Underlying Reference Rate Value, in each case, as determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on such Automatic Early Redemption Valuation Date.

"Underlying Reference Level 1" means, in respect of any AER 1 Redemption Valuation Date, the Underlying Reference Rate, as determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on such AER 1 Redemption Valuation Date.

"Underlying Reference Level 2" means, in respect of any AER 2 Redemption Valuation Date, the Underlying Reference Rate as determined by the Calculation Agent as of the Automatic Early Redemption Valuation Time on such AER 2 Redemption Valuation Date.

## 8. Automatic Early Redemption Event Accrual

Notwithstanding General Condition 3(I) (in the case of English Law Notes) or General Condition 3(k) (in the case of French Law Notes), if FI Underlying Automatic Early Redemption and Accrual to Automatic Early Redemption are specified as applicable in the applicable Final Terms and an Automatic Early Redemption Event occurs on an Automatic Early Redemption Valuation Date, interest will cease to accrue on such Automatic Early Redemption Valuation Date.

## 9. Definitions

"Strike Day" means each date specified as such in the applicable Final Terms;

"Strike Date" means the date specified as such in the applicable Final Terms; and

"Strike Period" means the period specified as such in the applicable Final Terms.

## **USE OF PROCEEDS**

The net proceeds from each issue of Notes by BNPP will be applied for the general financing purposes of BNPP unless otherwise specified in the relevant Final Terms. Such proceeds may be used to maintain positions in options or futures contracts or other hedging instruments.

## **DESCRIPTION OF BNPP INDICES**

The Index Methodology governing each Index shall be available on <a href="https://indices-globalmarkets/bnpparibas.com/nr/@CodeClnergy@.pdf">https://indices-globalmarkets/bnpparibas.com/nr/@CodeClnergy@.pdf</a> as soon as such Index is the Underlying Reference in respect of a product which is under the scope of the Prospectus Directive. The Cinergy Code is specified as set out in the tables below.

## In any case and for all the indices the following part shall be included:

The objective of each Index comprised in a Family Index is to provide synthetic exposure to the performance as the case may be appropriate of a notional basket of Equity, Fund Shares, FX, Bond Rate, Money Market Rate, Index, Custom Index, Commodity, ETI or other Index component types (the "Index Components Types") in accordance with the objective of the Index comprised in the category of indices as described below.

The following indices shall be Excess Return/Total Return, Price Return or Cash Less ("Cash Kind"). As a consequence, if the Index is an "Excess Return" index, the level of the index will reflect the performance of the strategy of the index above an applicable money market rate. If the Index is a "Total Return" index, the level of the index will reflect a value assuming reinvestment of all or a part of dividends and distributions (as the case may be declared or/paid by underlying index components). If the Index is a "Price Return" index, the level of the index will reflect a value assuming no reinvestment of dividends or distributions (declared/paid by underlying index components). At last, if the Index is a "Cashless" index as it is constituted of components that require little or no cash to hedge in order to obtain the economic exposure and risk required by the index strategy, the level of the index will not take into account money market interest that would be ordinarily be payable when hedging the performance of an index which would require a cash investment equal to the value of the Index.

If any Index component (the "Index Component") of an Index ceases to exist or is, or would be, subject to an adjustment pursuant to the provisions of the Index rules in respect of that Index Component, the Index Calculation Agent may acting in good faith and in a commercially reasonable manner (a) effect no change to the Index, (b) adjust the Index as it deems appropriate including, but not limited to, replacing such Index Component with a replacement Index Component or the Index Calculation Agent and the Index Sponsor may continue to calculate and publish (as applicable) the Index without such Index Component or any replacement therefore, subject to the BNP Paribas Index proprietary methodology (the "Index Methodology"), or (c) terminate the Index. The aim of the Index Calculation Agent when making any such operational adjustments is to ensure that, so far as possible, the basic principles and economic effect of the Index are maintained.

Following the Index Start Date, the Index Calculation Agent shall review the composition of the Index and the Index weightings of the Index Components within the Index on an ongoing basis and in accordance with the Index Methodology comprised into the Index rules (the "Rules") governing the Index.

- 1. GURU Indices
- 2. Thematic Mutual Fund Indices
- 3. Thematic Equity Indices
- 4. Fixed Exposure Indices
- 5. Risk Control Indices
- 6. Millenium Indices
- 7. Platinium Indices
- 8. Harbour Indices
- 9. Flexinvest Indices
- 10. Volatility Indices
- 11. Buy Write Indices: Systematic Sales of Options

- 12. Alternative Strategy Indices
- 13. Optimiser Indices
- 14. Liberty Indices
- 15. Alternative Synthetic Tracker Indices
- 16. Daily Weekly Indices
- 17. Commodity Indices

## 1. GURU Indices

1	Index strategy, investment policy, objective of the Index	The objective of each Index is to provide a positive exposure ("Long") or positive and negative exposure ("Long /Short") to the performance of a notional basket of 'Equity' Index Components, that track the price movements of shares of companies selected through a BNP Paribas proprietary methodology
2	Description of the process of selecting components weighting factors	Components are selected following a process based on different potential indicators such as profitability of the business model, perspectives, valuation, price based.
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Monthly
7	Type of index	All Indices listed in the table below are part of the GURU Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Long or Long /Short	Cash Kind	Universe	Min Exposure	Max Exposure	Volatility Target	Bloomberg Code	Calculation Agent	Cinergy Code
BNP Paribas GURU Europe Long TR EUR	EUR	Long	TR	Europe	70%	100%	32%	BNPGELTR	Solactive	GELMTR
BNP Paribas GURU Europe Long ER 10 EUR	EUR	Long	ER	Europe	0%	150%	10%	BNPGEL10	-	GEL10MAER
BNP Paribas GURU Europe Long ER 15 EUR	EUR	Long	ER	Europe	0%	150%	15%	BNPGEL15	-	GEL15MAER

Index Name	Currency	Long or Long /Short	Cash Kind	Universe	Min Exposure	Max Exposure	Volatility Target	Bloomberg Code	Calculation Agent	Cinergy Code
BNP Paribas GURU Europe Long/Short TR EUR	EUR	Long/Sho rt	TR	Europe	0%	100%	10%	BNPGELST	Solactive	GELSTMAT R
BNP Paribas GURU Europe Long/Short ER EUR	EUR	Long/Sho rt	ER	Europe	0%	100%	10%	BNPGELSE	Solactive	GELSEMAE R
BNP Paribas GURU US Long TR USD	USD	Long	TR	US	70%	100%	32%	BNPGULTR	Solactive	GULTMTR
BNP Paribas GURU US Long ER 10 USD	USD	Long	ER	US	0%	150%	10%	BNPGUL10	-	GUL10MAER
BNP Paribas GURU US Long ER 15 USD	USD	Long	ER	US	0%	150%	15%	BNPGUL15	-	GUL15MAER
BNP Paribas GURU US Long/Short TR USD	USD	Long/Sho rt	TR	US	0%	100%	10%	BNPGULST	Solactive	GULSTMAT R
BNP Paribas GURU US Long/Short ER USD	USD	Long/Sho rt	ER	US	0%	100%	10%	BNPGULSE	Solactive	GULSEMAE R
BNP Paribas GURU Asia ex Jp Long TR USD	USD	Long	TR	Asia	70%	100%	32%	BNPGALTR	Solactive	GAL2TR
BNP Paribas GURU Asia ex Jp ex India Long ER 15 USD	USD	Long	ER	Asia	0%	100%	15%	BNPIGA15	-	GAXI15ER
BNP Paribas GURU Asia ex Jp ex India Long ER 20 USD	USD	Long	ER	Asia	0%	100%	20%	BNPIGA20	-	GAXI20ER
BNP Paribas GURU Global Emerging Long TR USD	USD	Long	TR	Emerging Markets	70%	100%	32%	BNPIGEMT	Solactive	GEMTTR
BNP Paribas GURU Global Emerging Long ER 18 USD	USD	Long	ER	Emerging Markets	0%	100%	18%	BNPIGE18	-	GE18ER
BNP Paribas GURU World Developed Long TR USD	USD	Long	TR	World Develope d	70%	100%	32%	BNPIGWDT	Solactive	GWDTTR
BNP Paribas GURU World Developed Long ER 10 USD	USD	Long	ER	World Develope d	0%	100%	10%	BNPIGD10	-	GWD10ER
BNP Paribas GURU World Developed Long ER 15 USD	USD	Long	ER	World Develope d	0%	100%	15%	BNPIGD15	-	GWD15ER
BNP Paribas GURU All Country Long TR USD	USD	Long	TR	Worldwide	70%	100%	32%	BNPIGWAT	Solactive	GWATTR

Index Name	Currency	Long or Long /Short	Cash Kind	Universe	Min Exposure	Max Exposure	Volatility Target	Bloomberg Code	Calculation Agent	Cinergy Code
BNP Paribas GURU All Country Long ER 10 USD	USD	Long	ER	Worldwide	0%	100%	10%	BNPIGW10	-	GWA10ER
BNP Paribas GURU All Country Long ER 15 USD	USD	Long	ER	Worldwide	0%	100%	15%	BNPIGW15	-	GWA15ER
BNP Paribas Conviction Action Monde ER	EUR	Long	ER	Worldwide	0%	100%	10%	BNPICAWD	-	CAWDER
BNP Paribas Conviction Action Europe ER	EUR	Long	ER	Europe	0%	100%	10%	BNPICAEU	-	CAEUER
BNP Paribas GURU All Country volcap 10 ER EUR ER	EUR	Long	ER	Worldwide	0%	100%	10%	BNPIGWEE	-	GWEEER
GURU L/S volcap 7 TR EUR	EUR	Long/Sho rt	TR	Europe+U S	0%	100%	7%	BNPILSTR	Solactive	GLSTMATR
GURU L/S volcap 7 ER EUR	EUR	Long/shor t	ER	Europe+U S	0%	100%	7%	BNPILSER	Solactive	GLSEMAER
GURU L/S volcap7 ER USD	USD	Long/shor t	ER	Europe+U S	0%	100%	7%	BNPI50EU	-	GLSEUMAE R
GURU L/S volcap7 TR USD	USD	Long/Sho rt	TR	Europe+U S	0%	100%	7%	BNPI50TU	-	GUGLSTTR
GURU L/S volcap 7 ER HUF ER	HUF	Long/Sho rt	ER	Europe+U S	0%	100%	7%	BNPILSEH	-	GULSEHER
BNPP GURU Europe isovol 15 ER Net	EUR	Long	ER	Europe	0%	150%	15%	BNPIGE15	-	GE15MARKI TER
BNPP GURU Europe isovol 10 ER Net	EUR	Long	ER	Europe	0%	150%	10%	BNPIGE10	-	GE10MARKI TER
BNPP GURU US isovol 15 ER Net	EUR	Long	ER	US	0%	150%	15%	BNPIGU15	-	GU15ER
BNPP GURU US isovol 15 ER Net (RUB)	RUB	Long	ER	US	0%	150%	15%	BNPIGR15	-	GR15ER
Guru Asia x Japan x India Naked Net USD TR	USD	Long	TR	Asia	0	-	-	BNPIGAXI	Solactive	GAXITR
GURU Global Emerging 6% Volatility target	USD	Long	ER	Emerging Markets	0	-	0.06	BNPIGEM6	Solactive	GEM61ER
Guru All Country Total Return USD Net TR	USD	Long	TR	Worldwide	0	1	-	BNPIGWAN	Solactive	GWANTR
Guru World Developed Naked Net TR	USD	Long	TR	World Develope d	0	1	-	BNPIGWDN	-	GWDNTR
Guru Asia x Japan Naked Gross TR	USD	Long	TR	Asia	0	1	0.32	BNPGALGT	Solactive	GALGTR

Index Name	Currency	Long or Long /Short	Cash Kind	Universe	Min Exposure	Max Exposure	Volatility Target	Bloomberg Code	Calculation Agent	Cinergy Code
Index										
Guru Asia x Japan x India Naked Gross TR Index	USD	Long	TR	Asia	0	1	-	BNPIGAXG	Solactive	GAXGTR
Guru Global Emerging Gross TR Index	USD	Long	TR	Emerging Markets	0	1	-	BNPIGEMG	Solactive	GEMGTR
Guru Europe short naked TR Index	EUR	Long	TR	Europe	0	1	-	BNPGESTR	Solactive	GESTR
Guru US long naked TR Index	USD	Long	TR	US	0	1	-	BNPGULNT	Solactive	GULNTTR
Guru US short naked TR Index	USD	Long	TR	US	0	1	-	BNPGUSTR	Solactive	GUSTR
Guru All Country Total Return USD Gross TR	USD	Long	TR	Worldwide	0	1	-	BNPIGWAG	Solactive	GWAGTR
Guru Global Developed Naked Gross TR	USD	Long	TR	World Develope d	0%	100%	-	BNPIGWDG	Solactive	GWDGTR
BNP Paribas High Dividend Yield Europe TR EUR index	EUR	Long	TR	Europe	0%	100%	-	BNPIHDEN	Solactive	HDENTR
Guru All Country Islamic Vol Cap 10 USD ER	USD	Long	ER	Worldwide	0%	100%	0.1	BNPIGI10	-	GI10ER
Guru All Country Islamic Total Return USD Gross	USD	Long	TR	Worldwide	-	-	-	BNPIGWIG	Solactive	GWIGTR
BNP Paribas Low Volatility Risk Premium Long Factor Europe TR Index	EUR	Long	TR	Europe	-	-	-	BNPILVLF	-	LVLFTR
BNP Paribas Low Volatility Risk Premium Europe ER Index	EUR	Long	ER	Europe	-	-	-	BNPILVRP	-	LVRPER
Markit Guru Long Europe Naked TR	EUR	Long	TR	Europe	-	-	-	BNPGELNT	Solactive	GELNMTR
BNP Paribas Guru Global Emerging Net Index	USD	Long	TR	Emerging Markets	-	-	-	BNPIGEMN	-	GEMN
BNP Paribas High Dividend Yield US TR USD index	USD	Long	TR	US	-	-	-	BNPIHDUN	Solactive	HDUNTR
BNP Paribas GURU L/S Market Neutral volcap 7 ER Index	EUR	Long/Sho rt	ER	Europe + US	0%	100%	0.07	BNPILSNE	-	LSNEER

## 2. Thematic Mutual Fund Indices

1	Index strategy, investment policy, objective of the Index	The objective of each Index is to provide a long only exposure to the performance of a portfolio of 'Fund Shares' Index Component Types that are exposed to a given investment strategy ("Thematic").
2	Description of the process of selecting components weighting factors	Indices are generally equally weighted with components respecting performance and AUM constraints
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Fixed basket
7	Type of index	All Indices listed in the table below are part of the Thematic Mutual Fund Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash	Thematic	Min	Max	Volatility	Bloomberg	Cinergy
BNP Paribas Starfonds EUR ER Index ER	EUR	Kind ER	Star managers	Exposure 0%	Exposure 150%	<b>Target</b> 5.00%	Code BNPISFEU	Code SFEUER
BNP Paribas Income Star Fund Index EUR ER	EUR	ER	Star managers	0%	150%	4.50%	BNPIICST	ICSTER
BNP Paribas Russia Funds Index USD ER	USD	ER	Russia	0%	150%	18.00%	BNPIRUUE	RUUEER
BNP Paribas Fond Europe ER	EUR	ER	International Stocks	0%	150%	15.00%	BNPIFEEE	FEEEER
BNP Paribas Flexible Fund Stars ER	EUR	ER	Flexible Star Managers	0%	150%	5.00%	BNPIFLST	FLSTER
BNP Paribas Star Absolute Return Funds CNSL Index ER	EUR	ER	Absolute Return	0%	150%	6.00%	BNPICNSL	CNSLER
BNP Paribas LATAM Equity Funds ER USD Index ER	USD	ER	LATAM	0%	150%	18.00%	BNPILAUE	LAUER
BNP Paribas EM	EUR	ER	Emerging	0%	150%	10.00%	BNPIEME2	EME2ER

Index Name	Currency	Cash	Thematic	Min	Max	Volatility	Bloomberg	Cinergy
Square Index ER		Kind	Markets	Exposure	Exposure	Target	Code	Code
BNP Paribas Flexible Star Managers (PLN Hedged) Index ER	PLN	ER	Flexible Star Managers	0%	150%	15.00%	BNPIFLSM	FLSMER
BNP Paribas Flexible Fund Stars Index (GBP) ER	GBP	ER	Flexible Star Managers	0%	150%	15.00%	BNPIFLSG	FLSGER
BNP Paribas SLI Enhanced Absolute Return Index EUR TR	EUR	TR	Absolute Return	0%	150%	15.00%	BNPIGARE	GARPR
BNP Paribas Emerging Markets Debt & Equity Funds Index USD ER	USD	ER	Emerging Markets	0%	150%	10.00%	BNPIEMUE	EMUEER
BNP Paribas Emerging Markets Debt & Equity Funds EUR Hedged ER	EUR	ER	Emerging Markets	0%	150%	10.00%	BNPIEMEE	EMEEER
BNP Paribas Russia Funds Index EUR Hedged ER	EUR	ER	Russia	0%	150%	18.00%	BNPIRUEE	RUEEER
BNP Paribas Africa Funds Index EUR ER	EUR	ER	Africa	0%	150%	15.00%	BNPIAFEE	AFEEER
BNP Paribas Africa Funds Square Index ER	EUR	ER	Africa	0%	150%	15.00%	BNPIAFE2	AFE2ER
BNP Paribas High Yielding Bond Fund EUR ER Index ER	EUR	ER	High Yield	0%	150%	5.00%	BNPIHYBF	HYBFER
BNP Paribas High Yield and Emerging Bond Funds TR	EUR	TR	High Yield	0%	150%	3.00%	BNPIHYET	HYETR
BNP Paribas High Yield and Emerging Bond Funds ER	EUR	ER	High Yield	0%	150%	3.00%	BNPIHYEE	HYEER
BNP Paribas Global High Yield and Investment Grade Bond Funds USD Index ER	USD	ER	High Yield	0%	150%	3.00%	BNPIHIUE	HIUEER
BNP Paribas Global High Yield and Investment Grade Bond Funds EUR Index ER	EUR	ER	High Yield	0%	150%	3.00%	BNPIHIEE	HIEEER
BNP Paribas CHINDIA Equity Funds EUR ER Index ER	EUR	ER	CHINDIA	0%	150%	18.00%	BNPICIEE	CIEER
BNP Paribas LATAM Equity Funds ER EUR Hedged Index ER	EUR	ER	LATAM	0%	150%	5.00%	BNPILAEE	LAEER
BNP Paribas CHINDIA Equity Funds USD Hedged ER Index ER	USD	ER	CHINDIA	0%	150%	18.00%	BNPICIUE	CIUER
BNP Paribas Real Estate Funds USD Hedged Index ER	USD	ER	Real Estate	0%	150%	5.00%	BNPIREUE	REUEER
BNP Paribas Real Estate Funds (HUF Hedged) Excess Return Index ER	HUF	ER	Real Estate	0%	150%	10.00%	BNPIREHE	REHER
BNP Paribas Gold & Precious Metals Funds EUR ER Index ER	EUR	ER	Commodities	0%	150%	15.00%	BNPIGPEE	GPEER
BNP Paribas Africa	USD	ER	Africa	0%	150%	15.00%	BNPIAFUE	AFUEER

Index Name	Currency	Cash Kind	Thematic	Min Exposure	Max Exposure	Volatility Target	Bloomberg Code	Cinergy Code
Funds Index USD ER		1		xpccu.c	_xpcca.c	<b></b>	0000	
Emergents & Investissement Index ER	EUR	ER	Emerging Markets	0%	150%	15.00%	BNPIEMIN	EMINER
BNP Paribas Europe America and Emergent ER	EUR	ER	Europe+US+ Emerging Markets	0%	150%	15.00%	BNPIEAEM	EAEMER
BNP Paribas Strategic Convictions Index ER	EUR	ER	Convictions	0%	150%	10.00%	BNPISCEE	SCEER
DobriniaNikitich Mutual Fund Isovol ER	RUB	ER	Mutual Fund	0%	n.a	25.00%	BNPIDNRE	DNRER
BNP Paribas Gold & Precious Metals Funds USD Hedged ER Index ER	USD	ER	Commodity	0%	1.5	15.00%	BNPIGPUE	GPUER
Dobrynia Index USD ER	USD	ER	Dobrynia funds	0%	n.a	25.00%	BNPIDNUR	DNUER
GOVERNMENT BOND FUND INDEX ER	EUR	ER	Government Bond	100%	1	n.a	BNPIGBTE	GBER
BNP Paribas Emerging Market Corporates Debt EUR ER Index ER	EUR	ER	Emerging Markets	0%	1.5	4.00%	BNPIECEE	ECEEER
Indeks Funduszy Rynkow Wschodzacych ER	PLN	ER	Rynkow Wschodzacyc funds	0%	1.5	8.00%	ENHAEMPL	ENHAEMPL 9ER
Cadiz SA tracker Risk Controlled 15% Index ER	ZAR	ER	South Africa	0%	1	15.00%	BNPICSAE	CSAEER
Flexible Fund Stars Index (SEK)	SEK	ER	Flexible Star Managers	0%	1.5	5.00%	ENHAFLST	ENHAFLST ER
KRW FX-Hedge on BNPIAFE2	KRW	ER	Africa	0%	1.5	15.00%	ENHASHAF	ENHASHAF ER
ABN AMRO Top Fixed Income Funds EUR Index	EUR	ER	Global Bonds	0%	1.5	4.00%	ENHAATFE	ENHAATFE ER
ABN AMRO Top Fixed Income Funds USD Index	USD	ER	Global Bonds	0%	1.5	4.00%	ENHAATFU	ENHAATFU ER
ABN AMRO Top Fixed Income Funds AED Index	AED	ER	Global Bonds	0%	1.5	4.00%	ENHAATFA	ENHAATFA ER
BNP Paribas Emerging Markets Local Debt Funds USD Index	USD	ER	Emerging Markets	0%	1.5	5.50%	BNPIEMLU	EMLUER
FWR Emerging markets growth opportunities	EUR	TR	Emerging Markets	0%	1.5	10.00%	BNPIEMGO	EMGOTR
BNP Paribas Income Fund Stars Index (RUB)	RUB	ER	Star managers	0%	1.5	4.50%	BNPIICSR	ICSRER
BNP Paribas Flexible Fund Stars Index (USD)	USD	ER	Flexible Star Managers	0%	1.5	5.00%	BNPIFLSU	FLSUER
Flexible Fund Stars Index (GBP)	GBP	ER	Mutual Fund	0%	1.5	5.00%	ENHASTAR	ENHASTAR 3ER
African Exposure Fund Index	SEK	ER	Africa	0%	1.5	15.00%	ENHAAFSE	ENHAAFSE ER
BNP Paribas Newcits Fund Stars Index	EUR	ER	Mutual Fund	0%	1.5	3.00%	BNPINUST	NUST1ER
Open High Yield	EUR	ER	Mutual Fund	0%	1.5	4.50%	ENHAOHY	ENHAOHY1

Index Name	Currency	Cash Kind	Thematic	Min Exposure	Max Exposure	Volatility Target	Bloomberg Code	Cinergy Code
								ER
Global Diversified Funds Index	PLN	ER	Mutual Fund	0%	1	10.00%	ENHAGDFI	GDFIER
Diversified Selected Funds ER Index	HUF	ER	Mutual Fund	0%	1	10.00%	ENHADSFE	DSFEER
Alfa Capital Balanced Funds VC Strategy	EUR	TR	Mutual Fund	0%	1.5	7.00%	ENHAACBF	ENHAACBF TR
Globalny Portfel Modelowy ER	PLN	ER	Mutual Fund	0%	1.5	6.00%	ENHAPORT	ENHAPORT ER
Hungarian Selected Funds ER Index	HUF	ER	Mutual Fund	0%	1	10.00%	ENHASUQU	ENHASUQU 2ER
Wealth Options BNPP Global Star Performers Index	EUR	TR	Mutual Fund	0%	1	-	BNPIGSPI	IGSPITR
Stabilna Strategia	PLN	TR	Mutual Fund	0%	1	8.00%	BNPIPZUF	PZUFER
Alternative Funds Index (SEK)	SEK	ER	Mutual Fund	0%	1.5	4.00%	ENHAALFI	ALFIER
BNP Paribas Real Estate (EUR) ER Index	EUR	ER	Real Estate	0%	1.5	10.00%	BNPIREEE	REEEER
BNP Paribas Real Estate Funds RUB Index	RUB	ER	Real Estate	0%	1.5	10.00%	BNPIRERE	REREER
BNP Paribas Newcits Fund Stars <b>Series 2</b> Index	EUR	ER	Mutual Fund	0%	1.5	4.00%	BNPIN2ST	N2STER
BNP Paribas Income Fund Stars Index (USD)	USD	ER	Star managers	0%	1.5	4.50%	BNPIICSU	ICSUER
Bond Funds Target Vol Index	RUB	ER	Bond Mutual Funds	0%	1.5	4.50%	ENHAPFTV	ENHAPFTV ER
BNP Paribas Fd - Income Fund Stars Index (EUR)	EUR	ER	Star managers	0%	1.5	4.50%	BNPIICFT	ICFTER
BNP Paribas Fd – Income Fund Stars Index (RUB)	RUB	ER	Star managers	0%	1.5	4.50%	BNPIICFR	ICFR
BNP Paribas Fd - Income Fund Stars Index (USD)	USD	ER	Star managers	0%	1.5	450.00%	BNPIICFU	ICFUER
BNP Paribas Fd - Flexible Fund Stars Index (EUR)	EUR	ER	Star managers	0%	1.5	5.00%	BNPIFLFT	FLFTER
BNP Paribas Fd - Flexible Fund Stars Index (USD)	USD	ER	Star managers	0%	1.5	5.00%	BNPIFLFU	FLFUER
BNP Paribas Fd - Newcits- Fund Stars Series 2 Index (EUR)	EUR	ER	Star managers	0%	1.5	4.00%	BNPIN2FT	N2FTER
BNP Paribas Fd - Newcits Fund Stars Series 2 Index (USD)	USD	ER	Star managers	0%	1.5	4.00%	BNPIN2FU	N2FUER
BNP Paribas Fd - Emerging Market Debt & Equity Funds Index (RUB)	RUB	ER	Emerging Markets Corporate Debt	0%	1.5	10.00%	BNPIEMFR	EMFRER
BNP Paribas Fd - Flexible Fund Stars Index (GBP)	GBP	ER	Mutual Fund	0%	1.5	5.00%	BNPIFLFG	FLFGER
Global Fixed Income Funds Index	USD	ER	Fixed Income	0%	1.5	3.50%	ENHAGFIF	GFIFER
BNPP Global Dividend Funds Index	EUR	ER	Dividends	0%	1.5	4.00%	BNPIGDFI	BNPIGDFIE R

Index Name	Currency	Cash Kind	Thematic	Min Exposure	Max Exposure	Volatility Target	Bloomberg Code	Cinergy Code
BNP Paribas Newcits Fund Stars Series 2 Index (USD)	USD	ER	Flexible Star Managers	-	1.5	4.00%	BNPIN2SU	N2SUER
BNP New Technology USD ER Index	USD	ER	New Technology	0%	1.5	10.00%	BNPINTER	BNPINTER
BNP PBS Multi Asset	EUR	ER	Multi ASSET	0%	1.5	9.00%	BNPIPBSM	BNPIPBSME R
Stabilna Strategia Plus	PLN	ER	Strategy	-	1	9.00%	BNPIPZU2	PZU2ER
Alternative Star Funds Index	PLN	ER	Flexible Star Managers	0%	1.5	4.00%	ENHAASFI	ASFIER
Diversified Selected Funds II ER	HUF	ER	Diiversified	0%	1	10.00%	ENHADSF2	DSF2ER
Globalna Strategia	PLN	ER	Strategy	-	1	9.00%	ENHAGLST	ENHAGLST ER
Advanced Fund Index	EUR	ER	Advanced	-	-	-	ENHAMANF	ENHAMANF ER
Newcits Selection Index	EUR	ER	Flexible Star Managers	0%	1.5	3.00%	ENHANEWC	ENHANEWC ER
BNP Paribas Fd - Emerging Markets Debt & Equity Funds Index (EUR)	EUR	ER	Emerging Market	0%	1.5	10.00%	BNPIEMFT	EMFTER
BNP Paribas Fd - Global High Yield and Investment Grade Bond Funds Index (EUR)	EUR	ER	High Yield	0%	1.5	3.00%	BNPIHIFT	HIFTER
BNP Paribas Fd – Strategic Bond Fund Stars Index (EUR)	EUR	ER	High Yield	0%	1.5	2.50%	BNPISBFT	SBFTER
BNP Paribas Fd – Emerging Markets Corporate Debt Funds Index (EUR)	EUR	ER	Emerging Market	0%	1.5	4.00%	BNPIECFT	ECFTER
Alternative Funds Index (EUR)	EUR	ER	Mutual Fund	0%	1.5	4.00%	ENHAALFE	ALFEER
BNP Paribas Fd – Africa Equities Funds Index (EUR)	EUR	ER	Africa	0%	1.5	15.00%	BNPIAEFT	AEFT
BNP Paribas Fd – Africa Equities Funds Index (SEK)	SEK	ER	Africa	0%	1.5	15.00%	BNPIAEFS	AEFS
BNP Paribas Fd - Real Estate Funds Index (EUR)	EUR	ER	Real Estate	0%	1.5	10.00%	BNPIREFT	BNPIREFT
BNP Paribas Fd - Real Estate Funds Index (USD)	USD	ER	Real Estate	0%	1.5	10.00%	BNPIREFU	BNPIREFU
Newcits II Fund Index (SEK)	SEK	ER	Mutual Fund	0%	1.5	4.00%	ENHAALF2	ALF2ER
BNP Paribas MS - Income Fund Stars Series 2 Index (EUR)	EUR	ER	Income Funds	0%	1.5	5.00%	BNPI2CMT	2CMTER
BNP Paribas MS- Income Fund Star Series 2 Index (USD)	USD	ER	Income Funds	0%	1.5	5.00%	BNPI2CMU	2CMUER
BNP Paribas Ms – MultiStrat Fund Stars Index (EUR)	EUR	ER	Mutual Fund	0%	1.5	4.00%	BNPIMSFT	MSFT
Newcits Absolute Return Fund Index	SEK	ER	Mutual Funds	0%	1.5	4.00%	ENHAALFA R	ALFARER
BNP Paribas MS – Newcits Fund Stars 3	EUR	ER	Newcits Funds	0%	1.5	3.50%	BNPIN3FT	N3FTER

Index Name	Currency	Cash Kind	Thematic	Min Exposure	Max Exposure	Volatility Target	Bloomberg Code	Cinergy Code
Index (EUR)				xpoou.o			33	
BNP Paribas MS – Newcits Fund Stars 3 Index (USD)	USD	ER	Newcits Funds	0%	1.5	3.50%	BNPIN3FU	N3FUER
Stars Select Fund Index (EUR)	EUR	ER	Newcits Funds	0%	1.5	3.50%	ENHA2SFE	ENHA2SFE
Stars Select Fund Index (SEK)	SEK	ER	Newcits Funds	0%	1.5	3.50%	ENHA2SFS	ENHA2SFS
ISCS Top Stocks Fund – Risk Controlled Index	CZK	TR	Mutual Fund	0%	1.25	15.00%	BNPISCST	SCST
BNP Paribas Ms – MultiStrat Fund Stars Index (USD)	USD	ER	Mutual Fund	0%	150%	4.00%	BNPIMSFU	MSFU
Income Fund Champions Index	EUR	ER	Income	0%	150%	5.00%	ENHAINCH	INCHER
BNP Paribas MS - Newcits Fund Stars 3 Index (DKK)	DKK	ER	Absolute return	0%	150%	3.50%	BNPIN3FD	N3FD
BNP Paribas MS - Newcits Fund Stars 3 Index (SEK)	SEK	ER	Absolute return	0%	150%	3.50%	BNPIN3FS	N3FS
Fund Volatility Target Strategy KRW Index	KRW	ER	Fixed Income	0%	100%	4.00%	ENHAFVTK	ENHAFVTK
BNP Paribas WM ELITE 1 USD	USD	ER	Mixed	0%	150%	3.50%	BNPWMEL1	WMEL1
BNP Paribas MS - Allocation Fund Stars Index (USD)	USD	ER	Star managers	0%	150%	5.00%	BNPIAFSU	AFSU
BNP Paribas MS - Allocation Fund Stars Index (EUR)	EUR	ER	Star managers	0%	150%	5.00%	BNPIAFST	AFST
BNP Paribas MS - Allocation Fund Stars Index (DKK)	DKK	ER	Star managers	0%	150%	5.00%	BNPIAFSD	AFSD
BNP Paribas MS - Allocation Fund Stars Index (SEK)	SEK	ER	Star managers	0%	150%	5.00%	BNPIAFSE	AFSE
BNP Paribas Fd - High yield and emerging bond funds Index (EUR)	EUR	ER	Mutual Fund	0%	150%	3.00%	BNPIHEFT	HEFTER
BNP Paribas Fd - High yield and emerging bond funds Index (USD)	USD	ER	Mutual Fund	0%	150%	3.00%	BNPIHEFU	HEFU
BNP Paribas Fd – Emerging Markets Corporate Debt Funds Index (USD)	USD	ER	Emerging Market	0%	150%	4.00%	BNPIECFU	ECFU
BNP Paribas Fd - Global High Yield and Investment Grade Bond Funds Index (USD)	USD	ER	High Yield	0%	150%	3.00%	BNPIHIFU	HIFU
BNP Paribas MS – Diversified Fund Star Index (EUR)	EUR	ER	Mutual Fund	0%	150%	4.50%	BNPIDFST	DFST
BNP Paribas MS – Diversified Fund Star Index (USD)	USD	ER	Mutual Fund	0%	150%	4.50%	BNPIDFSU	DFSU
BNP Paribas Fd - Real Estate Europe Funds Index (EUR)	EUR	ER	Real Estate	0%	150%	10.00%	BNPIRE2E	RE2E

Index Name	Currency	Cash	Thematic	Min	Max	Volatility	Bloomberg	Cinergy
		Kind		Exposure	Exposure	Target	Code	Code
BNP Paribas Fd - Real Estate Europe Funds Index (USD)	USD	ER	Real Estate	0%	150%	10.00%	BNPIRE2U	RE2U
BNP Paribas Ms – Sustainable Fund Stars Index (EUR)	EUR	ER	Mutual Fund	0%	150%	7.00%	BNPISFFT	SFFT
BNP Paribas Ms – Sustainable Fund Stars Index (USD- Hedged version)	USD	ER	Mutual Fund	0%	150%	7.00%	BNPISFFU	SFFU
BNP Paribas Ms – Equity L/S Fund Stars Index (EUR)	EUR	ER	Mutual Fund	0%	150%	7.00%	BNPIELFT	ELFT
BNP Paribas Ms – Equity L/S Fund Stars Index (USD-Hedged version)	USD	ER	Mutual Fund	0%	150%	7.00%	BNPIELFU	ELFU
BNP Paribas MSB - Income Fund Star Series 2 Index (EUR)	EUR	TR	Income Funds	0%	150%	5%	BNPI2CMB	2CMB
BNP Paribas MSB – MultiStrat Fund Stars Index (EUR)	EUR	TR	Mutual Fund	0%	150%	4%	BNPIMSFB	MSFB
BNP Paribas MSB - Allocation Fund Stars Index (EUR)	EUR	TR	Star managers	0%	150%	5%	BNPIASFB	ASFB
BNP Paribas MSB – Newcits Fund Stars 3 Index (EUR)	EUR	TR	Newcits Funds	0%	150%	3.50%	BNPIN3FB	N3FB
Swedish Mixed Allocation Funds Index (SEK)	SEK	ER	Mutual Fund	0%	150%	12.00%	BNPIASWE	ASWE

# 3. Thematic Equity Indices

1	Index strategy, investment policy, objective of the Index  The objective of each Index is to provide exposure performance of a notional basket of 'Equity' Components. The Index comprises a basket of a mini 5 and a maximum of 50 'Equity' Index Components revenues are predominantly linked to a specific thematic						
2	Description of the process of selecting components weighting factors	The objective of each Index is to provide exposure to the performance of a notional basket of 'Equity' Index Components. The Index comprises a basket of a minimum of 5 and a maximum of 50 'Equity' Index Components whose revenues are predominantly linked to a specific thematic.					
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.					
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").					
5	Adjustment rules	The Rules governing each Index shall be available on					

		https://indices- globalmarkets/bnpparibas.com/nr/@CodeClnergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Generally twice a year
7	Type of index	All Indices listed in the table below are part of the Thematic Equity Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash Kind	Thematic	Min Exposure	Max Exposure	Volatility Target	Bloomberg Code	Cinergy Code
BNP Emerging Consumer ER	EUR	ER	Consumer	0%	200%	15%	BNPIECER	ECER
Ethibel ER	EUR	ER	Ethibel	0%	200%	15%	BNPIETER	ETER
Energy Efficiency ER	EUR	ER	Energy Efficiency	0%	200%	15%	BNPIEEER	EEER
Emerging Infrastructure ER	EUR	ER	Infrastructure	0%	100%	18%	BNPIEIER	EIER
Agribusiness ER	EUR	ER	Agribusiness	0%	200%	15%	BNPIGAER	GAER
Agribusiness USD TR	USD	TR	Agribusiness	0%	200%	15%	BNPIGAUI	GAUTR
Grey Gold ER	EUR	ER	Grey Gold	0%	200%	15%	BNPIGGER	GGER
Global Infrastructure ER	EUR	ER	Infrastructure	0%	200%	15%	BNPIGIER	GIER
Global Waste Management ER	EUR	ER	Waste Management	0%	200%	15%	BNPIGWER	GWER
M&A ER	EUR	ER	M&A	0%	200%	SX5E	BNPIMAER	MAER
M&A TR	EUR	ER	M&A	100%	100%	n.a	BNPIMATR	MATR
Renewable Energy ER	EUR	ER	Renewable Energy	0%	200%	15%	BNPIREER	REER
Global Water ER	EUR	ER	Water	0%	200%	15%	BNPIWAER	WAER
Next 11 Core 8 ER	EUR	ER	Emerging Markets	0%	100%	18%	BNPINEER	NEER
Renewable Energy USD TR	ewable Energy USD TR USD TR Renewable		Renewable Energy	0%	200%	15%	BNPIREUI	REUTR
BNP Paribas High Div 15 TR	EUR	TR	High Dividend	0%	100%	15%	BNPIHDTR	HD15TR
BNPP Global Green Excess Return Index volcap 12% ER	EUR	ER	Green	0%	100%	12%	BNPIGRER	GEER
Key Idea ER	EUR	ER	Key Idea	0%	200%	SX5E	BNPIKIER	KIER
BNP Paribas High Div 15 ER Index	EUR	ER	High Dividend	0%	100%	15%	BNPIHDER	HD15EER
BNP Paribas Inflation Equity USD TR	USD	TR	Inflation	100%	100%	n.a	BNPIIEUT	IEUTR
BNP Paribas High Div Naked TR Index	EUR	TR	High Dividend	100%	100%	n.a	BNPIHDNT	HDNTR

Index Name	Currency	Cash Kind	Thematic	Min Exposure	Max Exposure	Volatility Target	Bloomberg Code	Cinergy Code
BNP Paribas High Dividend Yield Japan Equity Long TR	JPY	TR	High Dividend	100%	1	n.a	BNPIHDJT	HDJTTR
BNP Paribas African Consumer EUR TR	EUR	TR	Consumer	100%	1	n.a	BNPIACTR	ACTR
BNP Paribas African Consumer Isovol 15 EUR ER	EUR	ER	Consumer	0%	1.5	15%	BNPIACER	ACERER
AXA Singapore Equity Select Index	SGD	PR	Singapore	0%	1	11%	ENHAALSG	ENHAALSG PR
BNP Paribas World ex Japan Large Cap Tracker Index TR	USD	TR	World ex Japan	0%	2	-	BNPIWLCT	WLCTTR
Next 11 Core 8 SBox PR	EUR	PR	Next 11	0%	1	-	BNPINEPR	BNPINEPR
BNP Paribas Technology 15 RUB Index	RUB	ER	Techno	0%	1.5	15%	BNPINTRE	NTRER
BNP Paribas Global Agribusiness Total Return Index (USD)	USD	TR	Agribusiness	0%	2	15%	BNPIGATR	BNPIGATR
BNP Paribas Global Waste Management Total Return Index (USD)	USD	TR	Waste Management	-	-	-	BNPIGWTR	BNPIGWTR
BNP Paribas Next 11 Core 8 Total Return Index (USD)	USD	TR	Emerging Markets	-	-	-	BNPINETR	BNPINETR
BNP Paribas Global Renewable Energies Total Return Index (USD)	USD	TR	Renewable Energies	-	-	-	BNPIRETR	BNPIRETR
BNP Paribas Global Water Total Return Index (USD)	USD	TR	Water	-	-	-	BNPIWATR	BNPIWATR
BNP Paribas World Renewable Energy Total Return Index (EUR)	EUR	TR	Renewable Energies	-	-	-	BNPIRETE	BNPRETE
Next dividend Low Risk Europe	EUR	PR	Efficient Europe	100%	1	-	BNPINXDV	NXDVPR
Next Dividend High Beta Europe	EUR	PR	Efficient Europe	100%	1	-	BNPINXHB	BNPINXHB PR
Dynamic deep Value Equity Europe Index	EUR	PR	Efficient Europe	100%	1	-	ENHADEEP	DEEPPR
Deep Value Europe Select 50 PR Index	EUR	PR	Efficient Europe	100%	1	-	ENHADVE5	DVE5ER
Global Grey Gold Select 30 USD	USD	PR	Ageing Population	100%	1	-	BNPIGGGP	GGGPPR

# 4. Fixed Exposure Indices

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١	1	Index strategy, investment	The objective of each Index is to provide a positive exposure
		policy, objective of the	("Long") or negative exposure ("Short") to the performance of

	Index	instruments of different kinds ("Instrument Kind") that can be a Future Contract ("Future") or a Forward ("Forward") or an Index ("Index") that are linked to a given reference instrument ("Reference Instrument").
2	Description of the process of selecting components weighting factors	Components and weights are fixed
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Daily
7	Type of index	All Indices listed in the table below are part of the Fixed Exposure Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Long / Short	Cash Kind	Instrume nt Kind	Reference Instrument	Exposure	Bloomberg Code	Calculatio n Agent	Cinergy Code
BNP Paribas Eurozone Dividend 17 X2 Daily Leverage Index TR	EUR	Long	TR	Future	SX5E Dividend 2017	200%	BDE17L2T	-	EL2T17TR
BNP Paribas EU Dividend 16 X-1 Daily Leverage Index TR TR	EUR	Short	TR	Future	SX5E Dividend 2016	-100%	BDE16S1T	-	BDE16S1TTR
BNP Paribas EU Dividend 17 X-1 Daily Leverage Index TR TR	EUR	Short	TR	Future	SX5E Dividend 2017	-100%	BDE17S1T	-	BDE17S1TTR
BNP Paribas EU Dividend 16 X-1 Daily Leverage Index INAV TR	EUR	Short	TR	Future	SX5E Dividend 2016	-100%	BDE16S1I	-	BDE16S1ITR
BNP Paribas EU Dividend 17 X-1 Daily Leverage Index INAV TR	EUR	Short	TR	Future	SX5E Dividend 2017	-100%	BDE17S1I	-	BDE17S1ITR
BNP Paribas Eurozone Dividend 17 X1 Daily Leverage Index TR	EUR	Long	TR	Future	SX5E Dividend 2017	100%	BDE17L1T	-	EL1T17TR
BNP Paribas Eurozone Dividend	EUR	Long	TR	Future	SX5E Dividend 2016	200%	BDE16L2T	-	EL2T16TR

Index Name	Currency	Long / Short	Cash Kind	Instrume nt Kind	Reference Instrument	Exposure	Bloomberg Code	Calculatio n Agent	Cinergy Code
16 X2 Daily Leverage Index TR									
BNP Paribas Eurozone Dividend 16 X1 Daily Leverage Index TR	EUR	Long	TR	Future	SX5E Dividend 2016	100%	BDE16L1T	-	EL1T16TR
BNP Paribas USD 10Y Futures Index ER	USD	Long	ER	Future	10-Year US Treasury Note	100%	BNPIFU10	-	FU10ER
BNP Paribas USD EUR Forward Index ER	USD	Long	ER	Forward	USD-EUR Exchange Rate	100%	BNPIUSEU	-	USEUER
BNP Paribas AUD 3Y Futures Index ER	AUD	Long	ER	Future	3-Year Australian Gov't Bond	100%	BNPIFAU3	-	FAU3ER
BNP Paribas GBP EUR Forward Index ER	EUR	Long	ER	Forward	GBP-EUR Exhange Rate	100%	BNPIGBEU	-	GBEUER
BNP Paribas Eurozone Equity Futures Index ER	EUR	Long	ER	Future	DJ Euro Stoxx 50 Index	100%	BNPIFEU	-	FEUER
BNP Paribas India(SGX) Equity Futures Index ER	USD	Long	ER	Future	NSE CNX NIFTY INDEX	100%	BNPIFINS	-	FINSER
BNP Paribas Australia Equity Futures Index ER	AUD	Long	ER	Future	S&P/ASX 200 INDEX	100%	BNPIFAU	-	FAUER
BNP Paribas EUR 5Y Futures Index ER	EUR	Long	ER	Future	Euro-Bobl 5yr 6%	100%	BNPIFEU5	-	FEU5ER
BNP Paribas EUR 10Y Futures Index ER	EUR	Long	ER	Future	Euro-Bund 10yr 6%	100%	BNPIFE10	-	FE10ER
BNP Paribas Hong Kong Equity Futures Index ER	HKD	Long	ER	Future	HANG SENG INDEX	100%	BNPIFHK	-	FHKER
BNP Paribas Singapore Equity Futures Index ER	SGD	Long	ER	Future	MSCI SINGAPORE FREE	100%	BNPIFSG	-	FSGER
BNP Paribas Japan Equity Futures Index ER	JPY	Long	ER	Future	NIKKEI 225	100%	BNPIFJP	-	FJPER
BNP Paribas US Equity Futures Index ER	USD	Long	ER	Future	S&P 500 INDEX	100%	BNPIFUS	-	FUSER
BNP Paribas UK Equity Futures Index ER	GBP	Long	ER	Future	FTSE 100 INDEX	100%	BNPIFGB	-	FGBER
BNP Paribas US Equity 5Y Futures Index ER	USD	Long	ER	Future	S&P 500 INDEX	100%	BNPIFUS5	-	FUS5ER
BNP Paribas Taiwan Equity Futures Index ER	USD	Long	ER	Future	MSCI TAIWAN	100%	BNPIFTW	-	FTWER
BNP Paribas China Equity Futures Index ER	HKD	Long	ER	Future	HANG SENG CHINA ENT INDX	100%	BNPIFCN	-	FCNER
BNP Paribas Korea Equity Futures Index ER	KRW	Long	ER	Future	KOSPI 200 INDEX	100%	BNPIFKR	-	FKRER
BNP Paribas GBP 10Y Futures Index ER	GBP	Long	ER	Future	UK 10yr 4.0 %	100%	BNPIFG10	-	FG10ER
BNP Paribas Emergents Futures Index ER	USD	Long	ER	Future	MSCI EM	100%	BNPIFEM	-	FEMER

Index Name	Currency	Long / Short	Cash Kind	Instrume nt Kind	Reference Instrument	Exposure	Bloomberg Code	Calculatio n Agent	Cinergy Code
BNP Paribas Volatility US Short Term Futures Index ER	USD	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	BNPIVXST	-	VXSTER
BNP Paribas Volatility Front 5 days Futures Index ER	EUR	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	BNPIVX5E	-	VX5EER
BNP Paribas JPY 10Y Futures Index ER	JPY	Long	ER	Future	Jpn 10yr 6%	100%	BNPIFJ10	-	FJ10ER
BNP Paribas Malaysia Equity Futures Index ER	MYR	Long	ER	Future	FTSE Bursa Malaysia KLCI	100%	BNPIFMA	-	FMAER
BNP Paribas Sweden Futures Index ER	SEK	Long	ER	Future	OMX STOCKHOLM 30 INDEX	100%	BNPIFSW	-	FSWER
BNP Paribas Russia Futures Index ER	USD	Long	ER	Future	RUSSIAN RTS INDEX \$	100%	BNPIFRU	-	FRUER
BNP Paribas Italy Futures Index ER	EUR	Long	ER	Future	FTSE MIB INDEX	100%	BNPIFIT	-	FITER
BNP Paribas Spain Futures Index ER	EUR	Long	ER	Future	IBEX 35 INDEX	100%	BNPIFSP	-	FSPER
BNP Paribas Netherlands Futures Index ER	EUR	Long	ER	Future	AEX-Index	100%	BNPIFNE	-	FNEER
BNP Paribas EUR USD Forward Index ER	USD	Long	ER	Forward	EUR USD Exchange Rate	100%	BNPIEUUS	-	EUUSER
BNP Paribas HKD USD Forward Index ER	USD	Long	ER	Forward	HKD USD Exchange Rate	100%	BNPIHKUS	-	HKUSER
BNP Paribas South Africa Equity Futures Index ER	ZAR	Long	ER	Future	FTSE/JSE AFRICA TOP40 IX	100%	BNPIFSA	-	FSAER
BNP Paribas Norway Futures Index ER	NOK	Long	ER	Future	OBX STOCK INDEX	100%	BNPIFNO	-	FNOER
BNP Paribas CAD 10Y Futures Index ER	CAD	Long	ER	Future	Can 10yr 6%	100%	BNPIFC10	-	FC10ER
BNP Paribas Turkey Equity Futures Index ER	TRY	Long	ER	Future	ISE NATIONAL 30	100%	BNPIFTU	-	FTUER
BNP Paribas Europe Dividendes 1Y Futures Index ER	EUR	Long	ER	Future	SX5E Dividend	100%	BNPIFED1	-	FED1ER
BNP Paribas Europe Dividendes 2Y Futures Index ER	EUR	Long	ER	Future	SX5E Dividend	100%	BNPIFED2	-	FED2ER
BNP Paribas Europe Dividendes 3Y Futures Index ER	EUR	Long	ER	Future	SX5E Dividend	100%	BNPIFED3	-	FED3ER
BNP Paribas Europe Dividendes 4Y Futures Index ER	EUR	Long	ER	Future	SX5E Dividend	100%	BNPIFED4	-	FED4ER
BNP Paribas Europe Dividendes 5Y Futures Index ER	EUR	Long	ER	Future	SX5E Dividend	100%	BNPIFED5	-	FED5ER
BNP Paribas EUR 2Y Futures Index ER ER	EUR	Long	ER	Future	Euro-Schatz 2yr 6%	100%	BNPIFEU2	-	FEU2ER
BNP Paribas JP Equity Futures (synch EU morning) Index ER	JPY	Long	ER	Future	NIKKEI 225	100%	BNPIFSJP	-	FSJPER

Index Name	Currency	Long / Short	Cash Kind	Instrume nt Kind	Reference Instrument	Exposure	Bloomberg Code	Calculatio n Agent	Cinergy Code
BNP Paribas EU Equity Futures (synch EU morning) Index ER	EUR	Long	ER	Future	Euro Stoxx 50 Pr	100%	BNPIFSEU	-	FSEUER
BNP Paribas US Equity Futures (synch EU morning) Index ER	USD	Long	ER	Future	S&P 500 INDEX	100%	BNPIFSUS	-	FSUSER
BNP Paribas Brazil Equity Futures Index ER	BRL	Long	ER	Future	BRAZIL BOVESPA INDEX	100%	BNPIFBR	-	FBRER
BNP Paribas JPY USD Forward Index ER	USD	Long	ER	Forward	JPY USD Exchange Rate	100%	BNPIJPUS	ı	JPUSER
BNP Paribas NZD EUR Forward Index ER	EUR	Long	ER	Forward	NZD EUR Exchange Rate	100%	BNPINZEU	-	NZEUER
BNP Paribas SEK EUR Forward Index ER	EUR	Long	ER	Forward	SEK EUR Exchange Rate	100%	BNPISEEU	-	SEEUER
BNP Paribas TRY EUR Forward Index ER	EUR	Long	ER	Forward	TRY EUR Exchange Rate	100%	BNPITREU	-	TREUER
BNP Paribas USD 30Y Futures Index ER	USD	Long	ER	Future	US 20yr 6%	100%	BNPIFU30	-	FU30ER
BNP Paribas US Equity Futures (synch EU) Index ER	USD	Long	ER	Future	S&P 500 INDEX	100%	BNPIFUSS	-	FUSSER
BNP Paribas Volatility 7 US Index ER	USD	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	BNPIVIX7	-	VIX7ER
BNP Paribas Volatility 1 US Index ER	USD	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	BNPIVIX1	-	VIX1ER
BNP Paribas Volatility 2 US Index ER	USD	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	BNPIVIX2	1	VIX2ER
BNP Paribas Volatility 3 US Index ER	USD	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	BNPIVIX3	-	VIX3ER
BNP Paribas Volatility 4 US Index ER	USD	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	BNPIVIX4	1	VIX4ER
BNP Paribas Volatility 5 US Index ER	USD	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	BNPIVIX5	-	VIX5ER
BNP Paribas Volatility 6 US Index ER	USD	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	BNPIVIX6	-	VIX6ER
BNP Paribas NOK EUR Forward Index ER	EUR	Long	ER	Forward	NOK EUR Exchange Rate	100%	BNPINOEU	-	NOEUER
BNP Paribas SGD EUR Forward Index ER	EUR	Long	ER	Forward	SGD EUR Exchange Rate	100%	BNPISGEU	-	SGEUER
BNP Paribas AUD EUR Forward Index ER	EUR	Long	ER	Forward	AUD EUR Exchange Rate	100%	BNPIAUEU	-	AUEUER
BNP Paribas CHF EUR Forward Index ER	EUR	Long	ER	Forward	CHF EUR Exchange Rate	100%	BNPICHEU	-	CHEUER
BNP Paribas JPY EUR Forward Index ER	EUR	Long	ER	Forward	JPY EUR Exchange Rate	100%	BNPIJPEU	-	JPEUER
BNP Paribas HKD	EUR	Long	ER	Forward	HKD EUR	100%	BNPIHKEU	-	HKEUER

Index Name	Currency	Long / Short	Cash Kind	Instrume nt Kind	Reference Instrument	Exposure	Bloomberg Code	Calculatio n Agent	Cinergy Code
EUR Forward Index ER					Exchange Rate				
BNP Paribas CAD EUR Forward Index ER	EUR	Long	ER	Forward	CAD EUR Exchange Rate	100%	BNPICAE	-	CAEER
BNP Paribas EUR JPY Forward Index ER	JPY	Long	ER	Forward	EUR JPY Exchange Rate	100%	BNPIEUJP	-	EUJPER
BNP Paribas HKD JPY Forward Index ER	JPY	Long	ER	Forward	HKD JPY Exchange Rate	100%	BNPIHKJP	-	HKJPER
BNP Paribas USD JPY Forward Index ER	JPY	Long	ER	Forward	USD JPY Exchange Rate	100%	BNPIUSJP	-	USJPER
BNP Paribas Poland Equity Futures Index ER	PLN	Long	ER	Future	WSE WIG 20 INDEX	100%	BNPIFPL	-	FPLER
BNP Paribas Switzerland Equity Futures Index ER	CHF	Long	ER	Future	SWISS MARKET INDEX	100%	BNPIFCH	-	FCHER
BNP Paribas France Equity Futures Index ER ER	EUR	Long	ER	Future	CAC 40 INDEX	100%	BNPIFFR	-	FFRER
BNP Paribas Germany Equity Futures Index ER ER	EUR	Long	ER	Future	DAX INDEX	100%	BNPIFGE	-	FGEER
BNP Paribas Canada Equity Futures Index ER	CAD	Long	ER	Future	S&P/TSX 60 INDEX	100%	BNPIFCA	-	FCAER
BNP Paribas US Small Caps Equity Futures Index ER	USD	Long	ER	Future	RUSSELL 2000 INDEX	100%	BNPIFUSC	-	FUSCER
BNP Paribas EUR 5Y Index TR TR	EUR	Long	TR	Future	Euro-Bobl 5yr 6%	100%	BNPIFE5T	-	FE5TR
BNP Paribas Equity Spread Euro STOXX50 Index Future vs CME S&P500 Index Future FX Hedged EUR Index TR TR	EUR	Long/S hort	TR	Future	Euro Stoxx 50 Pr	100%	BNPISEUE	-	SEUETR
BNP Paribas Equity Spread US vs Eurozone Future FX Hedged EUR Index TR	EUR	Long/S hort	TR	Future	Euro Stoxx 50 Pr	-100%	BNPISUEE	-	SUEETR
S&P VIX Futures Tail Risk Index TR - Short Term TR	USD	Long	TR	Future	CBOE SPX VOLATILITY INDX	100%	SPVXTRST	-	SPVXSTTR
S&P VIX Futures Tail Risk Index ER - Short Term ER	USD	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	SPVXTRSP	-	RSPER
Inav on BNP Paribas Short European Volatility Index EUR TR ER	EUR	Long	ETN	Index	BNP Paribas Short European Volatility Index EUR TR	100%	BNPISVXI	-	SVXIER
BNP Paribas US Volatility TWAP Futures 1 Index ER	USD	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	BNPITVX1	-	TVX1ER
BNP Paribas US Volatility TWAP Futures 2 Index ER	USD	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	BNPITVX2	-	TVX2ER
BNP Paribas US Volatility TWAP Futures 3 Index ER	USD	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	BNPITVX3	-	TVX3ER
BNP Paribas US	USD	Long	ER	Future	CBOE SPX	100%	BNPITVX4	-	TVX4ER

Index Name	Currency	Long / Short	Cash Kind	Instrume nt Kind	Reference Instrument	Exposure	Bloomberg Code	Calculatio n Agent	Cinergy Code
Volatility TWAP Futures 4 Index ER					VOLATILITY INDX				
BNP Paribas US Volatility TWAP Futures 5 Index ER	USD	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	BNPITVX5	-	TVX5ER
BNP Paribas US Volatility TWAP Futures 6 Index ER	USD	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	BNPITVX6	-	TVX6ER
BNP Paribas US Volatility TWAP Futures 7 Index ER	USD	Long	ER	Future	CBOE SPX VOLATILITY INDX	100%	BNPITVX7	-	TVX7ER
BNP Paribas JPY 10Y Close Index ER	JPY	Long	ER	Future	Jpn 10yr 6%	100%	BNPIF10J	-	F10JER
BNP Paribas US Equity X4 Daily Leverage Index TR	USD	Long	TR	Index	BNP Paribas US Equity Futures Index	400%	BNPI4LUT	-	LUTTR
BNP Paribas US Equity X4 Daily Leverage Index INAV	USD	Long	TR	Index	BNP Paribas US Equity X4 Daily Leverage Index TR	400%	BNPI4LUI	-	LUITR
BNP Paribas US Equity X-4 Daily Leverage Index TR	USD	Long	TR	Index	BNP Paribas US Equity Futures Index	400%	BNPI4SUT	-	SUTTR
BNP Paribas US Equity X-4 Daily Leverage Index INAV	USD	Long	TR	Index	BNP Paribas US Equity X-4 Daily Leverage Index TR	400%	BNPI4SUI	-	SUITR
BNP Paribas France 10Y Index ER	EUR	Long	ER	Future	Euro-OAT 10yr 6%	100%	BNPIFF10	-	FF10ER
BNP Paribas Europe 30Y Index ER	EUR	Long	ER	Future	Euro 30yr 4%	100%	BNPIFE30	-	FE30ER
BNP Paribas US 2Y Index ER	USD	Long	ER	Future	US 2yr 6%	100%	BNPIFUS2	-	FUS2ER
BNP Paribas Italy 10Y Index ER	EUR	Long	ER	Future	BTP 10yr 6%	100%	BNPIFI10	-	FI10ER
BNP Paribas AUD JPY Forward Index	JPY	Long	ER	Forward	AUD JPY Exchange Rate	100%	BNPIAUJP	-	AUJPER
BNP Paribas China Onshore Futures Index	USD	Long	ER	Future	FTSE China	100%	BNPIFCNO	-	FCNO2ER
BNP Paribas Japan Tokyo Futures Index ER	JPY	Long	ER	Future	Topix Index	100%	BNPIFJT	-	FJTER
BNP Paribas BRL USD Forward Index ER	USD	Long	ER	Forward	BRL USD Exchange Rate	100%	BNPIBRUS	-	BRUSER
BNP Paribas Emerging Currency Basket JPY ER Index	JPY	Long	ER	Index	BNP Paribas Emerging Currency Basket JPY ER Index	100%	BNPIECJE	-	ECJEER
BNP Paribas Switzerland 10Y Future Index	CHF	Long	ER	Future	SWISS MARKET INDEX	100%	BNPIFS10	-	FS10ER
BNP Paribas INR USD Forward Index ER	USD	Long	ER	Forward	INR USD Exchange Rate	100%	BNPIINUS	-	INUSER
India Equity Select Index	INR	Long	TR	Index	NSE CNX NIFTY INDEX	100%	ENHAINUT	-	INUTTR
BNP Paribas MXN USD Forward Index ER	USD	Long	ER	Forward	MXN USD Exchange Rate	100%	BNPIMXUS	-	MXUSER

Index Name	Currency	Long / Short	Cash Kind	Instrume nt Kind	Reference Instrument	Exposure	Bloomberg Code	Calculatio n Agent	Cinergy Code
BNP Paribas PLN EUR Forward Index ER	EUR	Long	ER	Forward	PLN EUR Exchange Rate	100%	BNPIPLEU	-	PLEUER
BNP Paribas ZAR USD Forward Index ER	USD	Long	ER	Forward	ZAR USD Exchange Rate	100%	BNPIZAUS	-	ZAUSER
BNP Paribas Europe Small Caps Equity Futures Index	EUR	Long	ER	Futures	Stoxx Europe Small 200 Index Future	100%	BNPIFEUS	-	BNPIFEUS
China Equities Rolling Futures Index	HKD	Long	ER	Futures	H-shares Index Future	100%	BNSXFCHI	Solactive	BNSXFCHI
Emerging Equities Rolling Futures Index	USD	Long	ER	Futures	mini MSCI Emerging Markets Index Future	100%	BNSXFEME	Solactive	FEME

## 5. Risk Control Indices

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1	Index strategy, investment policy, objective of the Index	The objective of each Index is to provide a synthetic exposure to the performance of a "Reference Index". The exposure to the underlying is dynamically adjusted in order to control the risks associated with the Index, with a volatility control mechanism
2	Description of the process of selecting components weighting factors	Based on the volatility of components
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeClnergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Daily
7	Type of index	All Indices listed in the table below are part of the Risk Control Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash Kind	Reference Index	Min Exposur e	Max Exposur e	Target Volatilit y	Bloomberg Code	Cinergy Code
Poland RC 20 PLN Hedged ER	PLN	ER	BNP Paribas Poland Equity	0%	150%	20%	ENHAFPLP	FPLPER

Index Name	Currency	Cash Kind	Reference Index	Min Exposur e	Max Exposur e	Target Volatilit y	Bloomberg Code	Cinergy Code
			Futures Index					
BNP Paribas Risk- Controlled 10 US Equity Index ER	USD	ER	BNPP Paribas US Equity Futures Index	0%	n.a	10%	BNPI10UE	RC10USEER
BNP Paribas Risk- Controlled 15 US Equity Index ER	USD	ER	BNPP Paribas US Equity Futures Index	0%	n.a	15%	BNPI15UE	RC15USEER
BNP Paribas Risk- Controlled 20 US Equity Index ER	USD	ER	BNPP Paribas US Equity Futures Index	0%	n.a	20%	BNPI20UE	RC20USEER
BNP Paribas Risk- Controlled 25 US Equity Index ER	USD	ER	BNPP Paribas US Equity Futures Index	0%	n.a	25%	BNPI25UE	RC25USEER
BNP Paribas Risk- Controlled 30 US Equity Index ER	USD	ER	BNPP Paribas US Equity Futures Index	0%	n.a	30%	BNPI30UE	RC30USEER
BNP Paribas Risk- Controlled 15 Eurozone Equity Index TR	EUR	TR	BNPP Paribas Eurozone Equity Futures Index	0%	n.a	15%	BNPI15ET	SXE15TR
BNP Paribas Risk- Controlled 15 Eurozone Equity Index ER	EUR	ER	BNPP Paribas Eurozone Equity Futures Index	0%	n.a	15%	BNPI15EE	SXE15ER
BRIC RC 10 PLN Hedged ER	PLN	ER	Dow Jones BRIC 50 All DR Volatility Risk Control Index	0%	150%	10%	ENHABRCP	BRCPER
Africa RC 10 PLN Hedged ER	PLN	ER	S&P Access Africa Daily Risk Control 10% Excess Return	0%	150%	10%	ENHAAFRP	AFRPER
BNP Paribas Volcap10 on 10Y American Bonds USD ER	USD	ER	Paribas USD 10Y Futures Index	0%	100%	10%	BNPI10U1	FU10_ISOVO L10ER
BNP Paribas Japanese Equity Dynamic Risk Control Index ER	JPY	ER	BNP Paribas Japan Tokyo Futures Index	0%	100%	10%	BNPIDJTE	DJTEER
BNP Paribas Japanese Equity Dynamic Risk Control Index TR	JPY	TR	BNP Paribas Japan Tokyo Futures Index	0%	100%	10%	BNPIDJTT	DJTT1TR
High Dividend RC 10 PLN Hedged ER Index	PLN	ER	Stoxx Global Dividend 100 Net Return Index	0%	100%	10%	ENHADVDP	ENHADVDPE R
HIGH YIELD RC 10 PLN HEDGED ER Index	PLN	ER	BNP Paribas Poland Equity Futures Index	0%	100%	10%	ENHAYILD	ENHAYILDE R
Russian Values Index	RUB	ER	BNPIFRU (Russia Futures Index) and SPGSGCP (GSCI Gold ER)	0%	150%	20%	ENHARVGI	ENHARVGIE R
BNP Paribas World ex-Japan Equity Dynamic Risk Control Index TR	USD	TR	NIKKEI 225	0%	150%	20%	BNPIDWET	BNPIDWETT R
BNP Paribas High Dividend Europe TR EUR	EUR	TR	SX5E Index	0%	100%	8%	BNPIHDE8	HDE8TR
BNP Paribas Maximum Income Equity Europe KRW 10 Index	KRW	ER	SX5E Index	0%	100%	10%	BNPIMIK1	MIK1ER

Index Name	Currency	Cash Kind	Reference Index	Min Exposur e	Max Exposur e	Target Volatilit y	Bloomberg Code	Cinergy Code
Insular Philippine Equity PHP Index	PHP	ER	Phillipines Stock Exchange	0%	100%	10%	ENHA21IL	ENHA21ILER
Asia Tiger Risk Control 10 Excess Return	RUB	ER	MSCI EM	0%	150%	10%	ENHAAT10E	AT10ER
BPI-Philam Asia Growth 3 Index	PHP	ER	Phillipines Stock Exchange	0%	100%	10%	ENHABAG3	ENHABAG3E R
Insular Philippine Equity PHP Index 2	PHP	ER	Phillipines Stock Exchange	0%	100%	10%	ENHAT2IL	T2ILER

### 6. Millenium Indices

1	Index strategy, investment policy, objective of the Index	The objective of each Index is to provide synthetic exposure to the performance of a notional long/short basket of (i) BNP Paribas custom indices based on future contracts for equity indices, bond indices and FX forward indices; and (ii) third party commodity indices, third party equity indices on real estate, and ETIs referencing emerging markets, bonds, and gold miner equities
2	Description of the process of selecting components weighting factors	Proprietary allocation algorithm aimed at maximizing return for a predetermined level of risk. The weights of the Index Components that comprise this basket are calculated taking into account their trends, volatility and/or correlation with the market and the other Components
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Daily
7	Type of index	All Indices listed in the table below are part of the Millenium Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash Kind	Min Exposure	Max Exposure	Target Volatility	Bloomberg Code	Cinergy Code
Cadiz Dynamic New World Index TR	EUR	TR	0%	100%	12%	BNPICNWT	CNWTR

Index Name	Currency	Cash Kind	Min Exposure	Max Exposure	Target Volatility	Bloomberg Code	Cinergy Code
Millenium New World ER	EUR	ER	0%	100%	12%	BNPIMNWE	MNWER
Cadiz Dynamic New World Index ER	EUR	ER	0%	100%	12%	BNPICNWE	CNWER
Millenium US Centric ER	USD	ER	0%	100%	8%	BNPIMUER	MUER
CIMB Evergreen II Index ER	EUR	ER	-100%	100%	10%	CIMGEVG2	MMSEER
Millenium Japan 10 JPY TR	JPY	TR	0%	100%	10%	BNPIMJYT	MJYTR
Millenium 10 EUR Serie 3 TR	EUR	TR	0%	100%	10%	BNPIMV3T & BNPICGOT	MI3TR
Millenium Evergreen Master Series ER	EUR	ER	-100%	100%	10%	CIMGEVGR	CIMGEV2ER
BNP Paribas Millenium 10 Europe Series 3 (HUF Hedged) ER	HUF	ER	0%	100%	10%	BNPIMH3E	M10HS3ER
BNP Paribas NF8 Europe (PLN Hedged) ER	PLN	ER	0%	100%	8%	BNPINFPE	NF8PER
BNP Paribas Millenium Master Series Japan Vol 10 Index ER	JPY	ER	0%	100%	10%	BNPIMJ10	MJ10ER
BNP Paribas Millenium Master Series 11 Fx hedged EUR Index TR	EUR	TR	0%	100%	11%	BNPIMMFT	MMFTTR
BNP Paribas Longitude Fx hedged EUR TR Index TR	EUR	TR	0%	100%	10%	BNPILGFT	GFTTR
Millenium Master Series Futures EUR ER	EUR	ER	0%	100%	10%	BNPIMMSF	MMSFER
Millenium Federal Finance Master Series EUR ER	EUR	ER	0%	100%	10%	BNPIMFFE	MFFER
Millenium Master Series 8 EUR ER	EUR	ER	0%	100%	8%	BNPIM8EE	M8EEER
BNP Paribas Longitude EUR Index ER	EUR	ER	0%	100%	10%	BNPILGEE	GLEER
BNP Paribas Multi-Asset Inflation Strategy Vol 5 ER	EUR	ER	0%	100%	10%	BNPIMIE5	MIE5ER
BNP Paribas millenium master series (HUF Hedged) ER	HUF	ER	0%	100%	10%	BNPIMMSH	MMSHER
Millenium Master Sparkasse Bremen Vermoens strategie Index EUR ER	EUR	ER	0%	100%	10%	BNPISBME	MMSBER
Millenium Master Series 8 PLN ER	PLN	ER	0%	100%	8%	BNPIM8PE	M8PEER
BNP Paribas Millenium Master Series USD Hedged Index ER	USD	ER	0%	100%	10%	BNPIMMUE	MMUEER
BNP Paribas Multi-Asset Aggressive (HUF Hedged) Index ER	HUF	ER	0%	100%	12%	BNPIM12H	M12HER
BNP Paribas Multi-Asset Conservative (HUF Hedged) Index ER	HUF	ER	0%	100%	6%	BNPIM6HE	M6HEER
BNP Paribas Multi-Asset Balanced (HUF Hedged) Index ER	HUF	ER	0%	100%	8%	BNPIM8HE	M8HEER
BNP Paribas Longitude HUF Hedged ER Index ER	HUF	ER	0%	100%	10%	BNPILGHE	GHEER
BNP Paribas Millenium Diversifie CRN Index ER	EUR	ER	0%	100%	8%	BNPIMCRN	MCRNER
BNP Paribas Master Series 10 PLN ER	PLN	ER	0%	100%	10%	BNPIMMPE	MMPEER
Millenium 10 Europe Series 3 (Sterling Hedged) TR	EUR	TR	0%	100%	10%	BNPIMS3T	MS3TR
BNP Paribas Multi-Asset Inflation Strategy Vol 10 ER	EUR	ER	0%	100%	10%	BNPIMIEE	MIEEER
Millenium New World TR	EUR	TR	0%	100%	12%	BNPIMNWT	MNWTR
Millenium US Centric TR	USD	TR	0%	100%	8%	BNPIMUTR	MUTR
Global Optimal Index ER	EUR	ER	-100%	100%	10%	ENHAGLOB	MMSE2ER
New Frontier 8 Europe TR	EUR	TR	0%	100%	8%	BNPINF8T	NF8TR

Index Name	Currency	Cash Kind	Min Exposure	Max Exposure	Target Volatility	Bloomberg Code	Cinergy Code
New Frontier 8 Europe ER	EUR	ER	0%	100%	8%	BNPINF8E	NF8ER
Millenium 10 EUR Serie 1 TR	EUR	TR	0%	100%	10%	BNPIMV1T	MITR
BNP Paribas Millenium Master Series 6 EUR ER	EUR	ER	0%	100%	10%	BNPIM6EE	M6EEER
BNP Paribas Millenium Master Series 12 EUR ER	EUR	ER	0%	100%	12%	BNPIM12E	M12EER
Millenium Finance ER	EUR	ER	0%	100%	10%	BNPIMFFT	MFER
BNP Paribas Millenium Diversified vol 4 EUR ER Index ER	EUR	ER	0%	150%	4%	BNPIMD4E	MD4EER
BNP Paribas Millenium Diversified EUR ER Index ER	EUR	ER	0%	300%	8%	BNPIMDEE	MDEEER
Zurich Multi Asset Inflation Strategy Index ER	CHF	ER	0%	100%	10%	BNPIZMI6	ZMI6ER
BNP Paribas Emerging Plus (HUF Hedged) ER index ER	HUF	ER	0%	100%	10%	BNPIEGHE	EGHEER
BNP Paribas Emerging Plus (PLN Hedged) ER Index ER	PLN	ER	0	100%	10%	BNPIEPPE	EPPEER
BNP Paribas Enhanced Diversified (HUF Hedged) Index ER	HUF	ER	n.a	n.a	n.a	BNPIDIHE	DIHEER
BNP Paribas Enhanced Diversified (HUF Hedged) Index	HUF	ER	0	100%	10%	BNPIDIHE	DIHE
Millenium CIMB Master Series EUR ER	EUR	ER	0	100%	10%	CIMMILER	CIMV2ER
Cadiz Dynamic Global Opportunities Excess Return Index	EUR	ER	0	100%	10%	BNPICGOE	MV3EER
New Frontier 5 Social Europe TR	EUR	TR	0	100%	10%	BNPIN5SE	NF5SEER
World of Wealth Index	RUB	ER	0	300%	8%	ENHAWWIR	ENHAWWIRE R
BNP Paribas Balanced Allocation Index	EUR	TR	0	100%	7%	BNPIBAI	BNPIBAI
BNP Paribas Classic Allocation Index	EUR	TR	0	100%	10%	BNPICAI	BNPICAI
BNP Paribas Dynamic Allocation Index	EUR	TR	0	100%	18%	BNPIDAI	BNPIDAI
DFL AUD22VA Index	JPY	TR	0	400%	35%	None	DFL6TR
DFL JPY24VA Index	JPY	TR	0	400%	35%	BNPIDFL8	DFL8TR
BNP Paribas Multi-Asset Diversified vol 10 ER	EUR	ER	-0.33	100%	10%	BNPIMD10	MD10ER
BNP Paribas Multi-Asset Diversified vol 4 USD Fx hedged Index	USD	ER	-0.33	100%	4%	BNPIMD4U	MD4U
BNP Paribas Multi-Asset Diversified USD Fx hedged Index	USD	ER	-0.33	100%	8%	BNPIMDUE	MDUE
BNP Paribas Multi-Asset Diversified vol 4 EUR Global Index	EUR	ER	0	150%	4.00%	BNPIMD4A	BNPIMD4A
BNP Paribas Multi-Asset Diversified vol 8 EUR Global Index	EUR	ER	0	300%	8.00%	BNPIMD8A	BNPIMD8A
BNP Paribas Multi-Asset Diversified vol 8 USD Fx Hedged Global Index	USD	ER	0%	300%	8.00%	BNPID8UA	BNPID8UA
BNP Paribas Multi-Asset Diversified vol 4 USD Fx Hedged Global Index	USD	ER	0%	150%	4.00%	BNPID4UA	BNPID4UA
BNP Paribas Millenium 10 EUR Serie 3 TR ex Agri	EUR	TR	0%	100%	10.00%	ВИРІМЗЕА	MI3EA
BNP Paribas Multi-Asset Diversified EUR ex Agri	EUR	ER	0%	300%	8.00%	BNPIMD8X	BNPIMD8X
BNP Paribas Dynamic Opportunities EUR ER Index	EUR	ER	100%	100%	4.00%	BNPIDOEE	DOEE
BNP Paribas Dynamic Opportunities EUR TR Index	EUR	TR	100%	100%	4.00%	BNPIDOET	DOET

Index Name	Currency	Cash Kind	Min Exposure	Max Exposure	Target Volatility	Bloomberg Code	Cinergy Code
BNP Paribas MultiAsset D	EUR	TR	0%	100%	10.00%	BNPIMAD	MADTR
BNP Paribas MultiAsset A	EUR	ER	0%	100%	12.00%	BNPIMAA	MAATR
BNP Paribas MultiAsset M	EUR	ER	0%	100%	6.00%	BNPIMAM	MAMTR
Aurora Aggressive	EUR	TR	0%	100%	12.00%	BNPIAUAG	AUAGTR
Aurora Dynamic	EUR	TR	0%	100%	10.00%	BNPIAUDY	AUDYTR
Aurora Moderate	EUR	TR	0%	100%	6.00%	BNPIAUMO	AUMOTR
Multi-Asset Strategie	EUR	ER	0%	150%	5.00%	BNPIMAS	MASER
DFL NZD27VA Index	JPY	TR	0%	400%	35.00%	BNPIDFL9	DFL9TR
BNP Paribas Multi Asset Diversified 5 Index	USD	ER	0%	100%	5.00%	BNPIMAD5	BNPIMAD5
BNP Paribas Multi-Asset Diversified vol 8 EUR Future Index	EUR	ER	0%	300%	8.00%	BNPIMD8F	MD8FER
BNP Paribas Multi-Asset Diversified vol 4 EUR Future Index	EUR	ER	0%	150%	4.00%	BNPIMD4F	MD4F
BNP Paribas Multi-Asset Diversified vol 2 EUR Future Index	EUR	ER	0%	100%	2.00%	BNPIMD2F	MD2F
BNP Paribas Multi-Asset Diversified vol 8 USD Fx Hedged Future Index	USD	ER	0%	300%	8.00%	BNPID8UF	D8UF
BNP Paribas Multi-Asset Diversified vol 4 USD Fx Hedged Future Index	USD	ER	0%	150%	4.00%	BNPID4UF	D4UF
BNP Paribas Multi-Asset Diversified vol 2 USD Fx Hedged Future Index	USD	ER	0%	100%	2.00%	BNPID2UF	D2UF
BNP Paribas Multi-Asset Diversified vol 10 EUR Future Index	EUR	ER	0%	300%	10.00%	BNPID10F	D10F
BNP Paribas MS - Multi Asset Dynamic Fund Index EUR TR	EUR	TR	100%	100%	4.00%	BNPIMDFT	MDFT
BNP Paribas MS - Multi Asset Dynamic Fund Index EUR ER	EUR	ER	100%	100%	4.00%	BNPIMDFE	MDFE
BNP Paribas Multi-Asset Diversified vol 10 ER ex Agri	EUR	ER	0%	300%	10.00%	BNPIMDEA	MD10EAER
BNP Paribas Cross Asset Income Maximizer Vol 8 Index USD TR	USD	TR	0%	100%	8.00%	BNPIIM8U	M8U
BNP Paribas Cross Asset Income Maximizer Vol 4 Index USD TR	USD	TR	0%	100%	4.00%	BNPIIM4U	M4U
BNP Paribas Cross Asset Income Maximizer Vol 8 Index EUR TR	EUR	TR	0%	100%	8.00%	BNPIIM8E	IM8E
BNP Paribas Cross Asset Income Maximizer Vol 4 Index EUR TR	EUR	TR	0%	100%	4.00%	BNPIIM4E	IM4E

## 7. Platinium Indices

1	Index strategy, investment policy, objective of the Index	The objective of each Index is to provide synthetic exposure to the performance of a notional basket of Index Components which are a diversified portfolio of BNP Paribas proprietary indices. Each Index Component implements an absolute return strategy, which is diversified and uncorrelated to the strategies implemented by other Index Components and each Index Component is chosen to represent a different asset class (Commodities, Volatility, Foreign Exchange and Equities, respectively).
2	Description of the process of selecting components weighting factors	The Index Methodology is comprised of an equally weighted basket of the Index Components

3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf a soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.							
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").							
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.							
6	Frequency review	Daily							
7	Type of index	All Indices listed in the table below are part of the Platinium Indices family of BNP Paribas indices							
8	Index Currency	As described in the table below							

Index Name	Currency	Cash Kind	Min Exposure	Max Exposure	Target Volatility	Bloomberg Code	Cinergy Code
BNP Paribas Platinium Asia Index USD ER	USD	ER	0%	150%	3%	BNPIPAUE	PAUEER
Platinium EUR ER	EUR	ER	0%	200%	3%	BNPITEER	TEER
Platinium 2 EUR ER	EUR	ER	0%	150%	3%	BNPIZEER	TE2ER
Platinium USD ER	USD	ER	0%	200%	3%	BNPITUER	TUER
Platinium 2 FX hedge PLN ER	PLN	ER	0%	150%	3%	BNPIZPER	TP2ER
Platinium 2 FX hedge CZK ER	CZK	ER	0%	150%	3%	BNPIZCER	TC2ER
BNP Paribas Maars Index EUR ER	EUR	ER	0%	100%	5%	BNPIMAEE	MAEER
BNP Paribas Maars Fx hedged USD ER Index ER	USD	ER	0%	100%	5%	BNPIMAFU	MAFUER
BNP Paribas Maars 2 EUR ER Index ER	EUR	ER	0%	100%	5%	BNPIMAE2	MAE2ER
Platinium HUF ER	HUF	ER	0%	200%	3%	BNPITHER	THER
Platinium 3 EUR ER	EUR	ER	0%	150%	3%	BNPIP3EE	TE3ER
BNP Paribas platinium 3 FX hedge USD ER	USD	ER	0%	150%	3%	BNPIP3UE	TU3ER
BNP Paribas platinium 3 HUF fx-hedged Index ER	HUF	ER	0%	150%	3%	BNPIP3HE	TH3ER
BNP Paribas Platinium Index Series 4 EUR ER	EUR	ER	0%	150%	3%	BNPIP4EE	P4EEER
BNP Paribas Platinium 3 Extended GBP Index ER	GBP	ER	0%	150%	3%	BNPIP3GX	P3GXER
BNP Paribas Platinium 3 Extended USD Index ER	USD	ER	0%	150%	3%	BNPIP3EX	P3EXER
BNP Paribas Platinium Index Series 4 ER USD Hedged ER	USD	ER	0%	150%	3%	BNPIP4UE	P4UER
BNP Paribas Platinium Index Series 4 GBP Hedged ER	EUR	ER	0%	150%	3%	BNPIP4GE	P4GEER
BNP Paribas Quatrum PLN hedged ER Index	PLN	ER	0%	150%	3%	BNPIP3PE	TUPER
BNP Paribas Platinium 5 USD ER	USD	ER	-	100%	4%	BNPIP5UE	P5UEER

Index Name	Currency	Cash Kind	Min Exposure	Max Exposure	Target Volatility	Bloomberg Code	Cinergy Code
BNP Paribas Platinium 5 ex-Agri USD ER	USD	ER	0%	100%	4.00%	BNPIP5UA	P5UAER

### 8. Harbour Indices

1	Index strategy, investment policy, objective of the Index	The objective of each Index is to provide synthetic exposure to the performance of a notional long only basket of (i) BNP Paribas custom indices based on future contracts for equity indices, bond indices and FX forward indices; and (ii) third party commodity indices, third party equity indices on real estate, and ETIs referencing emerging markets, bonds, and gold miner equities
2	Description of the process of selecting components weighting factors	Proprietary allocation algorithm aimed at maximizing return for a predetermined level of risk
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available onhttps://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Daily
7	Type of index	All Indices listed in the table below are part of the Harbour Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash Kind	Minimum Exposure	Maximum Exposure	Volatility Target	Bloomberg Code	Cinergy Code
BNP Paribas Harbor vol 4 EUR Index ER	EUR	ER	0%	150%	4%	BNPIH4EE	H4EEER
BNP Paribas Harbor EUR ER Index ER	EUR	ER	0%	300%	8%	BNPIHBEE	HBEER
BNP Paribas Harbourvol 4 USD Fx Hedged ER Index ER	EUR	ER	0%	150%	4%	BNPIH4UE	H4UER
BNP Paribas Harbour USD Fx Hedged ER Index ER	EUR	ER	0%	300%	8%	BNPIHBUE	HBUER
BNP Paribas Alpha Beta AUD TR Index	AUD	TR	0%	300%	15.00%	BNPIMLJ1	MLJ1
BNP Paribas Risk Off Futures	EUR	ER	0%	250%	8.00%	BNPIROFE	ROFE

Index Name	Currency	Cash Kind	Minimum Exposure	Maximum Exposure	Volatility Target	Bloomberg Code	Cinergy Code
Index							
BNP Paribas Alpha Beta USD TR Index	USD	TR	0%	300%	15.00%	BNPIMLJ2	MLJ2

#### 9. Flexinvest Indices

1	Index strategy, investment policy, objective of the Index	The objective of each Index is to provide a synthetic exposure to the performance of a long only dynamic basket composed of a risky asset ("Risky Asset"), a deleverage asset ("Deleverage Asset") and money market assets
2	Description of the process of selecting components weighting factors	The respective weights of the component are determined by the Index Calculation Agent using the relative value of the Risky Asset to a set of its moving averages, and the volatility of the Risky Asset and/or Deleverage Asset.
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Daily
7	Type of index	All Indices listed in the table below are part of the Flexinvest Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash Kind	Risky Asset	Deleverage Asset	Bloomberg Code	Cinergy Code
Flex Invest Europe ER	EUR	ER	BNP Paribas Eurozone Equity Futures Index	BNP Paribas EUR 5Y Futures Index	BNPIFLEU	FLEUER
Smart Trend HSCEI Excess return Index ER	USD	ER	BNP Paribas China Equity Futures Index	BNP Paribas USD 5Y Futures Index	BNPISTHK	STHKER
Flex Invest US ER	USD	ER	BNP Paribas US Equity Futures Index	BNP Paribas USD 5Y Futures Index	BNPIFLUS	FLUSER
Flex Invest BRIC ER	USD	ER	S&P BRIC 40 NET TR	BNP Paribas USD 5Y Futures Index	BNPIFLBR	FLBRER
BNP Paribas Flex Invest BRIC (EUR hedged) ER	EUR	ER	S&P BRIC 40 NET TR	BNP Paribas USD 5Y Futures Index	BNPISHBR	SHBRER

Index Name	Currency	Cash Kind	Risky Asset	Deleverage Asset	Bloomberg Code	Cinergy Code
Taunus FlexInvest Index ER	EUR	ER	BNP Paribas Eurozone Equity Futures Index	BNP Paribas USD 5Y Futures Index	BNPITSFE	TSFEER
PBS Flexinvest Asia Index ER	USD	ER	Basket of 7 Asian future indexes	BNP Paribas USD 5Y Futures Index	PBSDFLAS	PBSDFLER
BNP Paribas Libra Emerging Markets PLN Index ER	PLN	ER	iShares MSCI Emerging Markets Index	BNP Paribas USD 5Y Futures Index	BNPIFLEP	FLEPER
BNP Paribas Emerging Markets RAPID CZK ER Index ER	CZK	ER	iShares MSCI Emerging Markets Index	BNP Paribas USD 5Y Futures Index	BNPIFLEC	FLECER
BNP Paribas Emerging Markets EUR ER Index ER	EUR	ER	iShares MSCI Emerging Markets Index	BNP Paribas USD 5Y Futures Index	BNPIFLEE	FLEEER
BNP Paribas Flex Invest BRIC (PLN hedged) ER	PLN	ER	S&P BRIC 40 NET TR	BNP Paribas USD 5Y Futures Index	BNPIFLBP	FLBPER
BNP Paribas Flex Invest BRIC (HUF hedged) ER	HUF	ER	S&P BRIC 40 NET TR	BNP Paribas USD 5Y Futures Index	BNPIFLBH	FLBHER
BNP Paribas Smart Trend Gold Index ER	USD	ER	Gold	n.a	BNPIFLGC	FLGCER

## 10. Volatility Indices

1	Index strategy, investment policy, objective of the Index	The objective of the Index is to provide a positive exposure ("Long") or positive and negative exposure ("Long /Short") or short exposure ("Short") to volatility through instruments of different kinds ("Instrument Kind") that can be Future Contract ("Future") or Option Contract ("Option") or Index ("Index").
2	Description of the process of selecting components weighting factors	Index dependant
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Daily
7	Type of index	All Indices listed in the table below are part of the Volatility Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash Kind	Long or Long /Short or Short	Instrumen t Kind	Reference Instrument	Bloomberg Code	Cinergy Code
BNP Paribas Enhanced Volatility Strategy Index ER	USD	ER	Long	Future	CBOE SPX Volatility Index	BNPIVIX	VIXER
Classical Evolution Europe EUR ER	EUR	ER	Short	Index	Euro Stoxx 50 Volatility IndexVStoxx	BNPICEEE	CEEER
BNP Paribas Evolution Variance Euro Index ER	EUR	ER	Short	Option	DJ Euro Stoxx 50 Index	BNPIEOEE	EOEER
SMARTVOL US Series TR	USD	TR	Long	Future	CBOE SPX Volatility Index	BNPISVUS	SVUTR
BNP Paribas Enhanced Long Short Volatility Index ER	USD	ER	Long/Short	Future	CBOE SPX Volatility Index	BNPIVXLS	VXLSER
BNP Paribas Enhanced Volatility Long Short 50 Index ER	USD	ER	Long/Short	Future	CBOE SPX Volatility Index	BNPIVX50	VX50ER
BNP Paribas Volatility Arbitrage US ER Index	USD	ER	Long/Short	Future	CBOE SPX Volatility Index	BNPIVALS	VALSNER
BNP Paribas Enhanced Medium Term Vix Futures Index	USD	ER	Long/Short	Future	CBOE SPX Volatility Index	BNPIEMTV	EMTVER
BNP Paribas Enhanced Short Term VIX Futures Index	USD	ER	Long/Short	Future	CBOE SPX Volatility Index	BNPIESTV	ESTVER
E_volution Advanced TR	EUR	TR	Short	Option	DJ Euro Stoxx 50 Index	BNPIEVET	EVETNTR
BNP Paribas US Variance Replication Next Mar USD TR	USD	TR	Long	Option	S&P 500 INDEX	BNPIURNM	URNMTR
BNP Paribas US Variance Replication First of Quarter USD TR	USD	TR	Long	Option	S&P 500 INDEX	BNPIURFQ	URFQTR
BNP Paribas US Variance Replication Second of Quarter USD TR	USD	TR	Long	Option	S&P 500 INDEX	BNPIURSQ	URSQTR
BNP Paribas US Variance Replication Next Sep USD TR	USD	TR	Long	Option	S&P 500 INDEX	BNPIURNS	URNSTR
BNP Paribas Eurozone Variance Replication First of Quarter EUR TR	EUR	TR	Long	Option	DJ Euro Stoxx 50 Index	BNPIERFQ	EVRFQTR
BNP Paribas Eurozone Variance Replication Second of Quarter EUR TR	EUR	TR	Long	Option	DJ Euro Stoxx 50 Index	BNPIERSQ	EVRSQTR
BNP Paribas Eurozone Variance ReplicationNext Mar EUR TR	EUR	TR	Long	Option	DJ Euro Stoxx 50 Index	BNPIERNM	EVRNMTR
BNP Paribas Eurozone Variance ReplicationNext Sep EUR TR	EUR	TR	Long	Option	DJ Euro Stoxx 50 Index	BNPIERNS	EVRNSTR
BNP PARIBAS DYNAMIC ROLLING 1YATMF STRADDLE EURO ER Index ER	EUR	ER	Long/Short	Option	DJ Euro Stoxx 50 Index	BNPIDSYE	DSYER
BNP PARIBAS DYNAMIC ROLLING 1YATMF STRADDLE US ER Index ER	USD	ER	Long/Short	Option	S&P 500 INDEX	BNPIDSYU	DSYUER
BNP PARIBAS E-volution Variance Reppli US Excess Return Index ER	USD	ER	Short	Option	S&P 500 INDEX	BNPIEOUE	EOUER
BNP PARIBAS E-volution Variance Repli EU Excess Return Index ER	EUR	ER	Short	Option	DJ Euro Stoxx 50 Index	BNPIEORE	EORER
BNP Paribas Eurozone Variance Replication Second of Quarter Short EUR TR	EUR	TR	Long	Option	DJ Euro Stoxx 50 Index	BNPIESSQ	EVSSQTR
BNP Paribas Eurozone Variance Replication First of Quarter Short EUR TR	EUR	TR	Long	Option	DJ Euro Stoxx 50 Index	BNPIESFQ	EVSFQTR
BNP Paribas Eurozone Variance Replication Next Mar Short EUR	EUR	TR	Long	Option	DJ Euro Stoxx 50 Index	BNPIESNM	EVSNMTR
			•	•	•	•	

Index Name	Currency	Cash Kind	Long or Long /Short or Short	Instrumen t Kind	Reference Instrument	Bloomberg Code	Cinergy Code
TR							
BNP Paribas Eurozone Variance Replication Next Sep Short EUR TR	EUR	TR	Long	Option	DJ Euro Stoxx 50 Index	BNPIESNS	EVSNSTR
BNP Paribas US Variance Replication Second of Quarter Short USD TR	USD	TR	Long	Option	S&P 500 INDEX	BNPIUSSQ	USSQTR
BNP Paribas US Variance Replication First of Quarter Short USD TR	USD	TR	Long	Option	S&P 500 INDEX	BNPIUSFQ	USFQTR
BNP Paribas US Variance Replication Next Mar Short USD TR	USD	TR	Long	Option	S&P 500 INDEX	BNPIUSNM	USNMTR
BNP Paribas US Variance Replication Next Sep Short USD TR	USD	TR	Long	Option	S&P 500 INDEX	BNPIUSNS	USNSTR
BNP Paribas Rolling Put Europe 3M 95 TR	EUR	TR	Long	Option	DJ Euro Stoxx 50 Index	BNPIRPE4	RPE4TR
BNP Paribas Rolling Put Europe 3M 100 TR	EUR	TR	Long	Option	DJ Euro Stoxx 50 Index	BNPIRPE3	RPE3TR
BBNP Paribas Rolling Put Europe 1Y 90 TR	EUR	TR	Long	Option	DJ Euro Stoxx 50 Index	BNPIRPE2	RPE2TR
BNP Paribas Rolling Put Europe 1Y 100 TR	EUR	TR	Long	Option	DJ Euro Stoxx 50 Index	BNPIRPE1	RPE1TR
BNP Paribas US Variance Replication Jun 12 USD TR	USD	TR	Long	Option	S&P 500 INDEX	BNPIURM2	URM2TR
BNP Paribas Europe 1Y Volatility TR	EUR	TR	Long	Option	DJ Euro Stoxx 50 Index	BNPIV1EU	V1EUTR
E_volution Advanced ER	EUR	ER	Short	Option	DJ Euro Stoxx 50 Index	BNPIEVEE	EVAER
BNP Paribas Enhanced Volatility FX Hedged EUR Index TR	EUR	TR	Long	Future	CBOE SPX Volatility Index	BNPIVXET	VXETTR
BNP Paribas Inverse US Volatility Balanced Hedged in EUR TR TR	USD	TR	Short	Future	CBOE SPX Volatility Index	BNPIVXVI	VXVITR
BNP PARIBAS Rolling 1Y ATMF Straddle Euro Total Return Ask Index TR	EUR	TR	Long	Option	DJ Euro Stoxx 50 Index	BNPISYEA	YEATR
BNP PARIBAS Rolling 1Y ATMF Straddle Euro Total Return Bid Index TR	EUR	TR	Long	Option	DJ Euro Stoxx 50 Index	BNPISYEB	YEBTR
BNP PARIBAS Rolling 1Y ATMF Straddle US Total Return Ask Index TR	USD	TR	Long	Option	S&P 500 INDEX	BNPISYUA	YUATR
BNP PARIBAS Rolling 1Y ATMF Straddle US Total Return Bid Index TR	USD	TR	Long	Option	S&P 500 INDEX	BNPISYUB	YUBTR
BNP PARIBAS E-volution Variance Repli EU Total Return Index TR	EUR	TR	Short	Option	DJ Euro Stoxx 50 Index	BNPIEORT	EORTTR
BNP PARIBAS E-Volution Variance Repli US Total Return Index TR	USD	TR	Short	Option	S&P 500 INDEX	BNPIEOUT	EOUTTR
BNP Paribas US Variance Replication Jun 12 Short USD TR	USD	TR	Long	Option	S&P 500 INDEX	BNPIUSM2	USM2TR
BNP Paribas Vol Edge Term Structure Strategy index ER	EUR	ER	Long/Short	Option + Future	DJ Euro Stoxx 50 Index	BNPIVETS	VOLEER
BNP Paribas Europe 1Y Volatility for Short TR	EUR	TR	Short	Option	DJ Euro Stoxx 50 Index	BNPIV1ES	V1ESTR
BNP Paribas US 1Y Volatility TR	USD	TR	Short	Option	S&P 500 INDEX	BNPIV1UA	V1UATR
BNP Paribas US 1Y Volatility for Short TR	US	TR	Short	Option	S&P 500 INDEX	BNPIV1UB	V1UBTR

Index Name	Currency	Cash Kind	Long or Long /Short or Short	Instrumen t Kind	Reference Instrument	Bloomberg Code	Cinergy Code
BNP Paribas Short European Volatility Index EUR ER ER	EUR	ER	Short	Future	VSTOXX Index	BNPISVXE	SVXEER
BNP Paribas Short European Volatility Index EUR TR TR	EUR	TR	Short	Future	VSTOXX Index	BNPISVXT	SVXTTR
BNP Paribas Long European Volatility Index EUR TR TR	EUR	TR	Long	Future	VSTOXX Index	BNPIVXTR	VXTR
Inav on BNP Paribas Long European Volatility Index EUR TR TR	EUR	TR	Long	Future	VSTOXX Index	BNPIVXTI	VXTITR
BNP Paribas EU Volatility Futures 1 Index ER	EUR	ER	Long	Future	VSTOXX Index	BNPIVXX1	VXX11ER
BNP Paribas EU Volatility Futures 2 Index ER	EUR	ER	Long	Future	VSTOXX Index	BNPIVXX2	VXX21ER
BNP Paribas EU Volatility Futures 3 Index ER	EUR	ER	Long	Future	VSTOXX Index	BNPIVXX3	VXX31ER
BNP Paribas EU Volatility Futures 4 Index ER	EUR	ER	Long	Future	VSTOXX Index	BNPIVXX4	VXX4ER
BNP Paribas EU Volatility Futures 5 Index ER	EUR	ER	Long	Future	VSTOXX Index	BNPIVXX5	VXX51ER
BNP Paribas Dynamic Volatility 1YATMF Euro ER Index	EUR	ER	Long/Short	Option	DJ Euro Stoxx 50 Index	BNPIDS1E	DS1E1ER
BNP Paribas Dynamic Volatility 1YATMF US ER Index	USD	ER	Long/Short	Option	S&P 500 INDEX	BNPIDS1U	DS1U1ER
BNP Paribas E-volution Variance Repli EU ER USD Index	USD	ER	Long	Option	DJ Euro Stoxx 50 Index	BNPIEORU	EORUER
BNP Paribas Europe Rolling Call Delta 20 Index	EUR	ER	Long	Option	DJ Euro Stoxx 50 Index	BNPIERCD	ERCDER
BNP Paribas Enhanced Volatility Protection ER Index	USD	ER	Long	Future	VIX	BNPIEVPO	EVPO8ER
BNP Paribas Volatility EU Futures Index ER	EUR	ER	Long	Future	VSTOXX Index	BNPIFVXX	FVXXER
BNP Paribas Rolling Options Eurozone Leverage 3 TR	EUR	TR	Long	Index/Optio n	DJ Euro Stoxx 50 Index	BNPIROE3	ROE3TR
BNP Paribas Rolling Options Eurozone Leverage 5 TR	EUR	TR	Long/Short	Option	DJ Euro Stoxx 50 Index	BNPIROE5	ROE5TR
BNP Paribas Rolling Put UK 1Y 100 TR	GBP	TR	Long	Option	FTSE	BNPIRPU1	RPU1TR
BNP Paribas Rolling Put UK 1Y 90 TR	GBP	TR	Long	Option	FTSE	BNPIRPU2	RPU2TR
BNP Paribas Rolling Put UK 3M 100 TR	GBP	TR	Long	Option	FTSE	BNPIRPU3	RPU3TR
BNP Paribas Rolling Put UK 3M 95 TR	GBP	TR	Long	Option	FTSE	BNPIRPU4	RPU4TR
BNP Paribas US Equity & Dynamic Volatility TR Index	USD	TR	Long	Future/Inde x	VIX/ S&P 500 INDEX	BNPIUEDV	UEDVTR
BNP Paribas World ex Japan Equity & Dynamic Volatility TR Index	USD	TR	Long	Future/Inde x	VIX	BNPIWEDV	WEDVTR
BNP Paribas Eurozone Variance Replication Dec 14 EUR TR	EUR	TR	Long	Option	S&P 500 INDEX	BNPIERZ4	Z41TR
BNP Paribas Protection B25 TR Index	EUR	TR	Long/Short	Options	Eurostoxx 50 Options	BNPIPB25	PB25TR
BNP Paribas US Volatility Dynamic Short controlled ETN	USD	TR	Short	Future	CBOE SPX Volatility Index	BNPIVMRI	VMRITR
BNP Paribas Volatility Mean Reversion US	USD	ER	Short	Future	CBOE SPX Volatility Index	BNPIVMRU	VMRUER
BNP Paribas Short Variance Crude Oil Daily VG2 Index	USD	ER	Short	Option + Future	NYMEX WTI	BNPIVT2D	VT2DER
BNP Paribas Short Variance	USD	ER	Short	Option +	ICE BRENT	BNPIVB2D	VB2DER

Index Name	Currency	Cash Kind	Long or Long /Short or Short	Instrumen t Kind	Reference Instrument	Bloomberg Code	Cinergy Code
Brent Daily VG2 Index				Future			
BNP Paribas Short Variance Gold 2 Daily VG2 Index	USD	ER	Short	Option + Future	COMEX GOLD	BNPIVG2D	BNPIVG2D ER
BNP Paribas Commodity Short Variance VCXA ER Index	USD	ER	Short	Option + Future	BNPP Short Variance Crude Oil Daily VG2 Index, BNPP Short Variance Natural Gas Daily VG2 Index, BNPB Short Variance Gold 2 Daily VG2 Index, BNPP Short Variance Silver 2 Daily VG2 Index, BNPP Short Straddle Copper LME Daily VG2 Index, BNPP Short Straddle Aluminium LME Daily VG2 Index	BNPICVXA	CVXAER
BNP Paribas Commodity Strategy VRXA ER Index	USD	ER	Short	Option + Future	BNPP Short Variance RC Crude Oil Daily VG2 Index, BNPP Short Variance RC Brent Daily VG2 Index, BNPP Short Variance RC Natural Gas Daily VG2 Index, BNPP Short Variance RC Gold 2 Daily VG2 Index, BNPP Short Variance RC Gold 2 Daily VG2 Index, BNPP Short Variance RC Silver 2 Daily VG2 Index, BNPP Short Straddle RC Copper LME Daily VG2 Index, BNPP Short Straddle RC Aluminium LME Daily VG2 Index	BNPIVRXA	VRXAER

## 11. Buy Write Indices: Systematic Sales of Options

1	<b>3</b> ,	The objective of each Index is either (i) to generate long-term performance similar to the Reference Instrument with lower volatility by taking a long position on the Reference Instrument while selling call options on the Reference Instrument or a benchmark to generate regular income during bearish market
		phases (" <b>Buy Write</b> " strategy), either (ii) to generate income

		during bearish market phases by selling call options on the Reference Instrument ("Alpha Buy Write" strategy).
2	Description of the process of selecting components weighting factors	Index dependant
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Daily
7	Type of index	All Indices listed in the table below are part of the Buy Write Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash Kind	Reference Instrument	Strategy	Bloomberg Code	Cinergy Code
BNP Paribas Buy Write 103 JP Total Return	EUR	TR	Nikkei 225 Index	Buy-Write	BNPIBWJ3	BWJ3TR
BNP Paribas Rules-Based Overwrite Index Always USD TR	EUR	TR	S&P 500 Index	Buy-Write	BNPIRBOA	RBOANTR
Buy-Write Europe EUR TR	EUR	TR	DJ Euro Stoxx 50 Index	Buy-Write	BNPIBWEU	BWEUTR
Buy-Write SX5E 103 EUR TR	EUR	TR	DJ Euro Stoxx 50 Index	Buy-Write	BNPIBWE4	BWE4TR
BNP PARIBAS Buy Write 103 US Total Return	EUR	TR	S&P 500 Index	Buy-Write	BNPIBWU6	BWU6TR
BNP PARIBAS ALPHA BUY WRITE 103 EUR TR INDEX	EUR	TR	DJ Euro Stoxx 50 Index	Alpha Buy- Write	BNPIAWE3	AWE3TR
BNP Paribas Alpha Buy-Write 103 USD TR Index	EUR	TR	S&P 500 Index	Alpha Buy- Write	BNPIAWU3	AWU3TR
Rule Based Overwriting Index USD TR	EUR	TR	S&P 500 Index	Buy-Write	BNPIRBOI	RBOINTR
BNP Paribas Rules-Based Overwrite Europe Index TR	EUR	TR	DJ Euro Stoxx 50 Index	Buy-Write	BNPIRBOE	RBOENTR

Index Name	Currency	Cash Kind	Reference Instrument	Strategy	Bloomberg Code	Cinergy Code
BNP Paribas Buy-Write 103 USD TR Index	EUR	TR	S&P 500 Index	Buy-Write	BNPIBW4U	BW4UTR
BNP Paribas Maximum Income Equity Europe Index TR	EUR	TR	DJ Euro Stoxx 50 Index	Buy-Write	BNPIMIET	MIETTR
PGDF Vente de calls US 102 98 ER	EUR	ER	S&P 500 Index	Buy-Write	BNPIPGUS	PGDFUSDER
PGDF Vente de calls Europe 102 98 ER	EUR	ER	DJ Euro Stoxx 50 Index	Buy-Write	BNPIPGEU	PGDFEURER
PGDF Vente de calls UK 102 98 TR	EUR	ER	FTSE100	Buy-Write	BNPIPGUK	PGDFGBPTR
BNP PARIBAS Dynamic Call Write Leverage 3 EUR TR Index	EUR	TR	DJ Euro Stoxx 50 Index	Buy-Write	BNPICWE3	CWE3TR
BNP Paribas Enhanced Buy Write SW Total Return Index TR	CHF	TR	SMI Index	Buy-Write	BNPIBWS W	BWSWTR
BNP Paribas UK Enhanced Income Buy Write Index	GBP	TR	FTSE100	Buy-Write	BNPIBWIK	IBWIKTR
BNP Paribas US Enhanced Income Buy Write Index	USD	TR	S&P 500 Index	Buy-Write	BNPIBWU7	IBWU7TR
BNP Paribas Option Vector HK Index	HKD	TR	HengSeng Index	Buy-Write	BNPIOVHK	OVHKTR
BNP Paribas UK Roll Call 103 Total Return TR	GBP	TR	FTSE100	Alpha Buy- Write	BNPIRCU3	RCU3TR
BNP Paribas Buy-Write Gold Index	USD	ER	COMEX GOLD	Buy-Write	BNPIBWGC	BNPIBWGCER

### 12. Alternative Strategy Indices

1	Index strategy, investment policy, objective of the Index	The objective of the Index is to deliver positive absolute return independently of market conditions.
2	Description of the process of selecting components weighting factors	Weighting is based on different Price based indicators
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is

		under the scope of the Prospectus Directive.
6	Frequency review	Daily
7	Type of index	All Indices listed in the table below are part of the Alternative Strategy Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash Kind	Strategy applied by Reference Instruments	Bloomberg Code	Cinergy Code
BNP Paribas Equity Extremum Reversion Risk Premia EUR Index	EUR	ER	Fixed Exposure Indices	BNPIEERP	IEERP

### 13. Optimiser Indices

1	Index strategy, investment policy, objective of the Index	The objective of each Index is to provide a long or short exposure to the performance of a specific reference instrument, usually an index (the "Reference Instrument"), by identifying medium or short term trends of the Reference Instrument, and based on its realized performances and realized volatilities, in order to take long or short position on the Reference Instrument
2	Description of the process of selecting components weighting factors	Realized performances and realized volatilities
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeClnergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Daily
7	Type of index	All Indices listed in the table below are part of the Optimiser Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash Kind	Reference Instrument	Target	Bloomberg	Cinergy
Index Name	Currency	Cash Kind	Reference Instrument	volatility	Code	Code

Index Name	Currency	Cash Kind	Reference Instrument	Target volatility	Bloomberg Code	Cinergy Code
BNP Paribas Australia Optimiser Long 10 ER Index ER	AUD	ER	S&P/ASX 200 INDEX 10%		BNPIOA10	OA10ER
BNP Paribas Australia Optimiser Long 20 ER Index ER	AUD	ER	S&P/ASX 200 INDEX 20%		BNPIOA20	OA20ER
BNP Paribas China Optimiser Long 10 ER Index ER	HKD	ER	HANG SENG CHINA ENT INDX	10%	BNPIOC10	COL10ER
BNP Paribas China Optimiser Long 20 ER Index ER	HKD	ER	HANG SENG CHINA ENT INDX	20%	BNPIOC20	COL20ER
BNP Paribas Hong-Kong Optimiser Long 10 ER Index ER	HKD	ER	HANG SENG INDEX	10%	BNPIOH10	OH10ER
BNP Paribas Hong-Kong Optimiser Long 20 ER Index ER	HKD	ER	HANG SENG INDEX	20%	BNPIOH20	OH20ER
BNP Paribas India Optimiser Long 10 ER Index ER	USD	ER	NSE CNX NIFTY INDEX			OI10ER
BNP Paribas India Optimiser Long 20 ER Index ER	USD	ER	NSE CNX NIFTY 20% INDEX		BNPIOI20	OI20ER
BNP Paribas Japan Optimiser Long 10 ER Index ER	JPY	ER	NIKKEI 225 10%		BNPIOJ10	OJ10ER
BNP Paribas Japan Optimiser Long 20 ER Index ER	JPY	ER	NIKKEI 225 20%		BNPIOJ20	OJ20ER
BNP Paribas Korea Optimiser Long 10 ER Index ER	KRW	ER	KOSPI 200 INDEX 10%		BNPIOK10	OK10ER
BNP Paribas Korea Optimiser Long 20 ER Index ER	KRW	ER	KOSPI 200 INDEX	KOSPI 200 INDEX 20%		OK20ER
BNP Paribas Malaysia Optimiser Long 10 ER Index ER	MYR	ER	FTSE Bursa Malaysia KLCI	, I		OM10ER
BNP Paribas Malaysia Optimiser Long 20 ER Index ER	MYR	ER	FTSE Bursa Malaysia KLCI			OM20ER
BNP Paribas Singapore Optimiser Long 10 ER Index ER	SGD	ER	MSCI SINGAPORE 10% FREE		BNPIOS10	OS10ER
BNP Paribas Singapore Optimiser Long 20 ER Index ER	SGD	ER	MSCI SINGAPORE 20% FREE		BNPIOS20	OS20ER
BNP Paribas Taiwan Optimiser Long 10 ER Index ER	USD	ER	MSCI TAIWAN	10%	BNPIOT10	OT10ER
BNP Paribas Taiwan Optimiser Long 20 ER Index ER	USD	ER	MSCI TAIWAN	20%	BNPIOT20	OT20ER

## 14. Liberty Indices

1	Index strategy, investment policy, objective of the Index	The objective of each Index is to provide synthetic long or long/short exposure to the performance of a notional basket of Equity, Fund Shares, FX, Bond Rate, Money Market Rate, Index, Custom Index, Commodity, ETI or other Index Component Types. Each Series is maintained, calculated and rebalanced by the Index Calculation Agent following recommendations provided by an Index investment advisor (the "Index Investment Advisor") in collaboration with the Index Sponsor in accordance with the Index Methodology
2	Description of the process of selecting components weighting factors	Index investment advisor (the "Index Investment Advisor") in collaboration with the Index Sponsor in accordance with the Index Methodology
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is

		under the scope of the Prospectus Directive.
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	At the hand of the Index investment advisor
7	Type of index	All Indices listed in the table below are part of the Liberty Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash Kind	Index Investment Advisor	Bloomberg Code	Cinergy Code
BNP Paribas FundQuest Select Core Asset Vol 6 EUR ER	EUR	ER	Fund Quest	BNPIFCA6	FCA6ER
BPI-Philam Asia Growth Index ER	PHP	ER	BPI-Philam	ENHABAGI	ENHABAGIER
BPI-Philam Philippine Growth Index ER	USD	ER	BPI-Philam	ENHABPGI	HABPGIER
Fortis Investment Sigma Best Selection World EU PR	EUR	PR	BNP Paribas IP	FISBSWEP	SWEPR
Sigma SRI World V10 Index EUR PR	EUR	PR	BNP Paribas IP	BIPSSW1P	SSWPR
Cardif Liberty Action EUR ER Index	EUR	ER	Cardif	BNPICDLA	CDLAER
Noble Funds Global Perspective Index	PLN	ER	Noble Funds	ENHANFGP	ENHANFGPER
EFG AM Optimized Income Strategy	USD	ER	Mutual Fund	ENHAEFIS	ENHAEFISER
BPI-Philam Asia Growth 2 Index ER	PHP	ER	BPI-Philam	ENHABAG2	ENHABAG2ER
Phil-China Equity Index USD	USD	ER	BPI-Philam	ENHAPHCE	ENHAPHCEER
Flexible Vol Max 4.5	EUR	TR	Lazard Frères Gestion	ENHALFVM	LFVMTR
Cardif Liberty Rolling Put EUR TR Index	EUR	TR	Cardif	BNPICDLP	CDLPTR
BNP Pariba AL-4U Index	EUR	TR	BNP Paribas Wealth Management	BNPIAL4U	AL4UTR
BNP Pariba AL-4U Index ER	EUR	ER	BNP Paribas Wealth Management	BNPIEV4U	EV4UER
Flexible Vol Max 7.5	EUR	TR	Lazard Frères Gestion	ENHALFV2	LFV2TR
Newcits Funds Index	EUR	ER	KBL European Private Bankers S.A.	ENHAKBLE	KBLEER
E-cerTiFicates Index	EUR	TR	None	BNPIECTF	ECTFTR
BNP Paribas Global Fund Composite Index	EUR	TR	Banca Popolare di Milano S.c.a.r.l.	BNPIGFCI	GFCITR
BNP New Technology TR	USD	TR	None	BNPINTTU	NTUTR
Flexible 5 Vol Max 3.5%	EUR	TR	Lazard Frères Gestion	ENHALFV5	LFV5

## 15. Alternative Synthetic Tracker Indices

1	Index strategy, investment policy, objective of the Index	The objective of the Index is to provide synthetic exposure to the performance of a notional basket of various Index Component Types which are rebalanced on a regular basis with the objective of replicating a long or short position in the global hedge fund industry. The index aims at tracking this exposure by using a dynamic allocation between liquid major market indices. The Hedge Funds industry performance will be represented by a benchmark and the objective of the index will be to minimize the expected tracking error versus this benchmark
2	Description of the process of selecting components weighting factors	The rebalancing will be conducted based on a "tracking" algorithm which aims at optimizing the long replication of the benchmark on an "ex ante" basis
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Monthly
7	Type of index	All Indices listed in the table below are part of the Alternative Synthetic Tracker Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Name	Currency	Cash Kind	Bloomberg Code	Cinergy Code
BNP Paribas Alternative Synthetic Short Tracker EUR Excess Return Index	EUR	ER	BNPIASRE	ASREER
BNP Paribas Alternative Synthetic Short Tracker EUR Total Return Index	EUR	TR	BNPIASET	ASETER
BNP Paribas Alternative Synthetic Short Tracker Excess Return Index	USD	ER	BNPIASDE	ASDEER
BNP Paribas Alternative Synthetic Tracker (ALSSTAR) Index TR	USD	TR	BNPIAS	ALSSTTR
BNP Paribas Alternative Synthetic Tracker (ALSTAR) Index	USD	TR	BNPIAT	ALSTTR

Name	Currency	Cash Kind	Bloomberg Code	Cinergy Code
TR				
BNP Paribas Alternative Synthetic Tracker EUR Index TR BNP Paribas Alternative Synthetic Tracker Excess Return	EUR USD	TR ER	BNPIATET BNPIATUE	ATETR ATUEER
Index				
BNP Paribas Alternative Synthetic Tracker Isovol EUR Total Return Index	EUR	TR	BNPIATEI	ATEITR

# 16. Daily Weekly Indices

1	Index strategy, investment policy, objective of the Index	The objective of each Index (Dynamic or Fixed) is to monetize the mean reversion of returns of equity futures on a specific index ("Reference Index"). The process is synthetically systematically getting long realized volatility computed with daily returns and short realized volatility computed with weekly returns
2	Description of the process of selecting components weighting factors	Achived through delta replication and subject to a maximum exposure of 200% and a minimum exposure of -200%.
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Unless specifically described in the descriptions below, the Index is calculated, maintained, and published by BNP Paribas Arbitrage (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeClnergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Daily
7	Type of index	All Indices listed in the table below are part of the Daily Weekly Indices family of BNP Paribas indices
8	Inex Currency	As described in the table below

Index Name	Currency	Cash Kind	Reference Index	Fixed/Dynamic	Bloomberg Code	Cinergy Code
BNP Paribas Mean Reverting Daily Weekly Europe Strategy (dynamic rescale) ER	EUR	ER	Euro Stoxx 50	Dynamic	BNPIDWED	WEDER
BNP Paribas Mean Reverting Daily Weekly Europe Strategy (fixed rescale) ER	EUR	ER	Euro Stoxx 50	Fixed	BNPIDWEF	WEFER
BNP Paribas Mean Reverting Daily Weekly	EUR	ER	Euro Stoxx	Fixed	BNPIDTEF	TEFTR

Europe Strategy (fixed rescale) TR			50			
BNP Paribas Mean Reverting Daily Weekly US Strategy (dynamic rescale) ER	USD	ER	S&P 500 Index	Dynamic	BNPIDWUD	WUDER

### 17. Commodity Indices

#### 17.1 Oscillator Indices

1	Index strategy, investment policy, objective of the Index	The Oscillator indices are a family of commodity indices, each comprised of commodity mono-indices, whose objective is to provide exposure to a diversified basket of up to 19 commodities. A so-called 'momentum' strategy is employed, which means that the strength of the price of each commodity compared to the market as a whole is taken into account when determining the daily weight of each commodity mono-index of which the index is comprised. Exposure to the commodity mono-indices is achieved by holding hedge positions in the futures contracts of which the mono-indices are comprised
2	Description of the process of selecting components weighting factors	The maximum weight of each commodity is 20%. In addition, the weighting of the indices in petroleum components (Brent and WTI crude oil, heating oil, unleaded gasoline and gasoil) is limited to 35% in aggregate
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Each Index is calculated, maintained, and published by the entity specified in the tables below (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Daily
7	Type of index	All Indices listed in the table below are part of the Commodity Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash Kind	Index Component	Volatility Control	Index Calculation Agent	Bloomberg Code	Cinergy Code
BNP Paribas Oscillator Commodities ER Core Index	USD	ER	Basket of S&P GSCI Dynamic Roll Commodity Mono-Indices	N/A	Markit	BNPMOCCE	MOCCEER

Index Name	Currency	Cash Kind	Index Component	Volatility Control	Index Calculation Agent	Bloomberg Code	Cinergy Code
BNP Paribas Oscillator Commodities ER Index	USD	ER	Basket of Diapason Commodities Mono-Indices	11%	-	BNPIOSCE	OSCER
BNP Paribas Oscillator Commodities EUR Hedged ER Index	EUR	ER	Basket of Diapason Commodities Mono-Indices	11%	-	BNPIOSEE	OSEER

#### 17.2 BNP Paribas Alpha Curve DR Index

The objective of the BNP Paribas Alpha Curve DR Index is to capture the outperformance of an investment in various S&P GSCI Dynamic Roll Indices versus an investment in the Dow Jones-UBS ex Precious Metals Commodity index by providing (i) long exposure to an enhanced index, comprised of a basket of the Dow Jones-UBS Soybean Oil Index and various S&P GSCI Dynamic Roll Indices and (ii) short exposure to the Dow Jones - UBS ex-Precious Metals Commodity Index. The target weights of the index components of the enhanced index are derived from the weight of each commodity comprised in the Dow Jones-UBS Commodity ex-Precious Metals Index and are adjusted on a yearly basis to maintain the target weighting. If, on any day on which the index is calculated, the weight of any such commodity is observed to be greater than 20% of the enhanced index or the weighting of the enhanced index to the petroleum sector (Brent and WTI crude oil, heating oil, unleaded gasoline and gasoil) or soybean sector (soybeans and soybean oil) is greater than 35% each, an additional reweighting of the enhanced index will be performed. This mechanism is designed to ensure that the index does not become too highly concentrated in any single commodity, or in the petroleum or soybean sectors. The number of index components in the enhanced index may be adjusted on a yearly basis, following any adjustment of the composition of the Dow Jones-UBS ex-Precious Metals Commodity Index.

1	Index strategy, investment policy, objective of the Index	The objective of the BNP Paribas Alpha Curve DR Index is to capture the outperformance of an investment in various S&P GSCI Dynamic Roll Indices versus an investment in the Dow Jones-UBS ex Precious Metals Commodity index by providing (i) long exposure to an enhanced index, comprised of a basket of the Dow Jones-UBS Soybean Oil Index and various S&P GSCI Dynamic Roll Indices and (ii) short exposure to the Dow Jones – UBS ex-Precious Metals Commodity Index
2	Description of the process of selecting components weighting factors	Weight of most commodities capped to 20% of the enhanced index or the weighting of the enhanced index to the petroleum sector (Brent and WTI crude oil, heating oil, unleaded gasoline and gasoil) or soybean sector (soybeans and soybean oil) capped to 35%
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Each Index is calculated, maintained, and published by the entity specified in the tables below (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").

5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Yearly
7	Type of index	All Indices listed in the table below are part of the Commodity Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash Kind	Reference Index	Index Calculation Agent	Bloomberg Code	Cinergy Code
BNP Paribas Alpha Curve DR Index	USD	Cash Less	Dow Jones – UBS Commodity ex- Precious Metals Index	Solactive	BNPIDRAC	DRACER
BNP Paribas DR Alpha ex- Agriculture and Livestock Index	USD	Excess Return	Bloomberg Commodity Index excluding Agriculture, Livestock and Precious Metals	Standard and Poor's	BNPIDRXA	DRXAER
BNP Paribas DR Alpha ex- Agriculture and Livestock Vol. 3% Index	USD	Excess Return	BNP Paribas DR Alpha ex-Agriculture and Livestock Index	-	BNPIDRX3	DRX3ER
BNP Paribas DR Alpha ex- Agriculture and Livestock Vol. 3% EUR Index	EUR	Excess Return	BNP Paribas DR Alpha ex-Agriculture and Livestock Index	-	BNPIDRXE	DRXE

### 17.3 BNP Paribas Alpha Backwardation Index

1	Index strategy, investment policy, objective of the Index	The objective of the BNP Paribas Alpha Backwardation Index is to capture the outperformance of the commodities whose prices are the mostbackwardated by comparison to the commodity market as a whole. The index generates returns by taking long positions in the most backwardated commodities and short positions in the least backwardated commodities comprised in the Dow Jones-UBS Commodity Index, investing in various Dow Jones-UBS Mono Indices to do so.
2	Description of the process of selecting components weighting factors	The index allocation is determined from (i) daily monitoring of the forward curve shape of each commodity comprised in the Dow Jones-UBS Commodity Index and (ii) the weight of each such commodity. The target weights of the index components are calculated on a daily basis and are based on the relative degree of backwardation or contango of such index component. The maximum weight of any such commodity is 20% of the index (whether long or short) and the weighting of the index to the petroleum sector (Brent and WTI crude oil, heating oil, unleaded gasoline and gasoil) or soybean sector (soybeans and soybean oil) may not exceed 35% each
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is

		under the scope of the Prospectus Directive.
4	Index Calculation Agent	Each Index is calculated, maintained, and published by the entity specified in the tables below (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Daily
7	Type of index	All Indices listed in the table below are part of the Commodity Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash Kind	Reference Index	Index Calculation Agent	Bloomberg Code	Cinergy Code
BNP Paribas Alpha Backwardation Index	USD	Cash Less	Dow Jones – UBS Commodity Index	Solactive	BNPIF3AB	F3ABER
BNP Paribas Alpha Backwardation ex-Agriculture and Livestock Index	USD	Excess Return	Bloomberg Commodity Index excluding Agriculture, Livestock and Precious Metals	-	BNPINBXA	NBXAER

### 17.4 BNP Paribas Alpha Momentum Index

1	Index strategy, investment policy, objective of the Index	The objective of the BNP Paribas Alpha Momentum Index is to capture the outperformance of the recent best performing commodities comprised in the Dow Jones-UBS Commodity Index. Commodities which have underperformed the market are weighted negatively, while commodities which have outperformed the market are weighted positively, the weight of each commodity being proportional to its weight in the Dow Jones-UBS Commodity Index
2	Description of the process of selecting components weighting factors	The weights of each index component are calculated on a daily basis and the maximum weight of any such commodity is 20% of the index (whether long or short) and the weighting of the index to the petroleum sector (Brent and WTI crude oil, heating oil, unleaded gasoline and gasoil) or soybean sector (soybeans and soybean oil) may not exceed 35% each (whether long or short).
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Each Index is calculated, maintained, and published by the entity specified in the tables below (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index

		Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Daily
7	Type of index	All Indices listed in the table below are part of the Commodity Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currenc y	Cash Kind	Reference Index	Index Calculation Agent	Bloomberg Code	Cinergy Code
BNP Paribas Alpha Momentum Index	USD	Cash Less	Dow Jones - UBS Commodity Index	Solactive	BNPIF3AM	F3AMER
BNP Paribas Alpha Momentum ex- Agriculture and Livestock Index	USD	Excess Return	Bloomberg Commodity Index excluding Agriculture, Livestock and Precious Metals	-	BNPINMXA	NMXAER

## 17.5 BNP Paribas Strategy B51 Index

1	Index strategy, investment policy, objective of the Index	The objective of the BNP Paribas Strategy B51 Index is to provide exposure to the commodity market enhanced by i) optimised investment in futures contracts determined according to the forward curve of the relevant commodity and ii) optimal allocation methodology based on price trends and forward curve shape observations
2	Description of the process of selecting components weighting factors	Weights of commodities that have recently outperformed the market or that present the most backwardated forward curves are increased, while weights of commodities that have recently underperformed the market or that present the least backwardated forward curves are decreased
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Each Index is calculated, maintained, and published by the entity specified in the tables below (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.

6	Frequency review	Daily
7	Type of index	All Indices listed in the table below are part of the Commodity Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currenc y	Cash Kind	Reference Index	Index Calculation Agent	Bloomberg Code	Cinergy Code
BNP Paribas Strategy B51 Index	USD	Cash Less	Dow Jones – UBS Commodity Index	Solactive	BNPIB51P	B51PER

## 17.6 BNP Paribas Strategy C51 Index

1	Index strategy, investment policy, objective of the Index	The objective of the BNP Paribas Strategy C51 Index is to provide broad and UCITS compliant exposure to the commodity market enhanced by optimised investment in futures contracts, determined according to the forward curve of the relevant commodity
2	Description of the process of selecting components weighting factors	The exposure to each commodity is achieved mainly through S&P GSCI Dynamic Roll indices, indices which are themselves invested in future contracts and which use a dynamic roll mechanism, taking into account the shape of the forward curve for the relevant commodity, to reduce the potentially negative effect of rolling futures contracts due to expire on the value of the index.
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Each Index is calculated, maintained, and published by the entity specified in the tables below (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeClnergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Yearly
7	Type of index	All Indices listed in the table below are part of the Commodity Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash Kind	Reference Index	Index Calculation Agent	Bloomberg Code	Cinergy Code
BNP Paribas Strategy C51 Index	USD	Cash Less	Dow Jones - UBS	Standard and Poor's	BNPIC51P	C51P2ER

Index Name	Currency	Cash Kind	Reference Index	Index Calculation Agent	Bloomberg Code	Cinergy Code
			Commodity Index			
BNP Paribas Strategy C52 Index	USD	Excess Return	Bloomberg Commodity ex- Precious Metals Index	Standard and Poor's	BNPIC52P	C52PER
BNP Paribas Strategy C52 10% Index	USD	Excess Return	BNP Paribas Strategy C52 Index	-	BNPIC52V	C52VER
BNP Paribas Strategy C52 10% EUR Index	EUR	Excess Return	BNP Paribas Strategy C52 Index	-	BNPIC5VE	C5VE

### 17.7 BNP Paribas Backwardation Momentum DR Indices

1	Index strategy, investment policy, objective of the Index	The objective of the BNP Paribas Backwardation Momentum DR Alpha Index is to capture the return of a portfolio having a long position in an optimised basket of commodities and a short position in the DJUBS Commodity Index. The optimised basket is comprised of the same commodities as the DJUBS Commodity Index, but exposure to each commodity is made through investment in S&P Dynamic Roll Indices
2	Description of the process of selecting components weighting factors	The weight of each commodity in the optimised follow a momentum mechanism that increases the weights of commodity which have recently outperformed the market, and a backwardation mechanism that increases the weights of commodity presenting the most downward sloping forward curves
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Each Index is calculated, maintained, and published by the entity specified in the tables below (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Daily
7	Type of index	All Indices listed in the table below are part of the Commodity Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name Currency Cash Kind Reference Index Index Calculation Code Agent Cine
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Index Name	Currency	Cash Kind	Reference Index	Index Calculation Agent	Bloomberg Code	Cinergy Code
BNP Paribas Backwardation Momentum DR Alpha Index	USD	Cash Less	Dow Jones – UBS Commodity Index	-	BNPIBMDA	BMDAER
BNP Paribas Backwardation Momentum DR Alpha 5% RUB Hedged Index	RUB	Cash Less	BNP Paribas Backwardation Momentum DR Alpha Index	•	BNPIBA5R	IBA5ER

### 17.8 BNP Paribas Short ER and TR Indices

1	Index strategy, investment policy, objective of the Index	The objective of the BNP Paribas Short ER and TR Indices is to provide short exposure to the associated Reference Index on either an excess or total return basis
2	Description of the process of selecting components weighting factors	The Indices contain an automatic rebalancing method, which rebalances each Index if the performance of the Reference Index, measured from the immediately preceding Automatic Index Rebalancing Date or the Index Start Date (where no Automatic Index Rebalancing Date has occurred), is greater than 65%.
3	Methods and formulae of calculation	The Index Methodology governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
4	Index Calculation Agent	Each Index is calculated, maintained, and published by the entity specified in the tables below (the "Index Calculation Agent") and sponsored by BNP Paribas (the "Index Sponsor").
5	Adjustment rules	The Rules governing each Index shall be available on https://indices-globalmarkets/bnpparibas.com/nr/@CodeCInergy@.pdf as soon as such Index is the underlying of a product which is under the scope of the Prospectus Directive.
6	Frequency review	Systematic
7	Type of index	All Indices listed in the table below are part of the Commodity Indices family of BNP Paribas indices
8	Index Currency	As described in the table below

Index Name	Currency	Cash Kind	Reference Index	Index Calculation Agent	Bloomberg Code	Cinergy Code
BNP Paribas Short Copper ER Index	USD	Excess Return	S&P GSCI Copper Official Close Index	-	BNPISLPE	BNPISLPEER
BNP Paribas Short Crude Oil ER Index	USD	Excess Return	S&P GSCI Crude Oil Official Close Index	-	BNPISCOE	BNPISCOEER

#### **CONNECTED THIRD PARTY INDICES**

In respect of any Index which is specified in the applicable Final Terms to be a Connected Third Party Index:

- (a) the complete rules governing such Index and information about its performance are freely accessible on the relevant Issuer's or the relevant index provider's website; and
- (b) the governing rules of such Index (including the methodology for the selection and rebalancing of the components of the Index, description of market disruption events and adjustment rules (if any)) are based on pre-determined and objective criteria.
- (c) Where:

"Connected Third Party Index" means any Index provided by a legal entity or natural person acting in association with, or on behalf of, the Issuer and is specified as such in the applicable Final Terms.

#### **FORM OF THE NOTES**

Subject as provided below in relation to French Law Notes, the Notes of each Series will be in either bearer form, with or without interest Coupons attached, or registered form, without Coupons attached. Notes will be issued only outside the United States to non-U.S. persons in reliance on Regulation S under the Securities Act ("**Regulation S**").

#### **Bearer Notes**

Each Tranche of Bearer Notes will initially be issued in the form of a temporary bearer global note (a "Temporary Bearer Global Note") which will (i) if the Global Notes are not intended to be issued in NGN Form, as stated in the applicable Final Terms, be delivered on or prior to the original issue date of the Tranche to a common depositary (the "Common Depositary") for Euroclear and Clearstream, Luxembourg (in the case of Notes cleared through Euroclear and Clearstream, Luxembourg) or to a sub-custodian nominated by the HKMA as operator of the CMU (in the case of Notes to be cleared through the CMU), and (ii) if the Global Notes are intended to be issued in NGN form, as stated in the applicable Final Terms, be delivered on or prior to the original issue date of the Tranche to a Common Safekeeper for Euroclear and Clearstream, Luxembourg.

Where the Global Notes issued in respect of any Tranche are in NGN form, the applicable Final Terms will also indicate whether such Global Notes are intended to be held in a manner which would allow Eurosystem eligibility. Any indication that the Global Notes are to be so held does not necessarily mean that the Notes of the relevant Tranche will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem either upon issue or at any times during their life as such recognition depends upon satisfaction of the Eurosystem eligibility criteria. The Common Safekeeper for NGNs will either be Euroclear or Clearstream, Luxembourg or another entity approved by Euroclear and Clearstream, Luxembourg, as indicated in the applicable Final Terms.

Whilst any Bearer Note is represented by a Temporary Bearer Global Note, payments of principal, interest (if any) and any other amount payable in respect of the Notes due prior to the Exchange Date (as defined below) will be made (against presentation of the Temporary Bearer Global Note if the Temporary Bearer Global Note is not intended to be issued in NGN form) only to the extent that certification (in a form to be provided) to the effect that the beneficial owners of interests in such Bearer Note are not U.S. persons or persons who have purchased for resale to any U.S. person, as required by U.S. Treasury regulations, has been received by Euroclear and/or Clearstream, Luxembourg, as applicable, has given a like certification (based on the certifications it has received) to the Principal Paying Agent (in the case of Notes cleared through Euroclear and/or Clearstream, Luxembourg) or received by the CMU Lodging Agent (in the case of Notes cleared through the CMU).

On and after the date (the "Exchange Date") which is 40 days after a Temporary Bearer Global Note is issued, interests in such Temporary Bearer Global Note will be exchangeable (free of charge) upon a request as described therein either for (i) interests in a permanent bearer global note (a "Permanent Bearer Global Note") of the same Series or (ii) for definitive Bearer Notes of the same Series with, where applicable, Receipts, Coupons and Talons attached (as indicated in the applicable Final Terms and subject, in the case of definitive Bearer Notes, to such notice period as is specified in the applicable Final Terms), in each case against certification of beneficial ownership as described above unless such certification has already been given, provided that purchasers in the United States and certain United States persons will not be able to receive definitive Bearer Notes. The holder of a Temporary Bearer Global Note will not be entitled to collect any payment of interest, principal or other amount due on or after the Exchange Date unless, upon due certification, exchange of the Temporary Bearer Global Note for an interest in a Permanent Bearer Global Note or for definitive Bearer Notes is improperly withheld or refused. Notwithstanding the foregoing, if the Temporary Bearer Global Note is held by or on behalf of the HKMA as operator of the CMU, the CMU may require that exchange for interests in the Permanent Bearer Global Note is made in whole but not in part and, in such event, no such exchange will be effected until all persons appearing in the records of the CMU as entitled to an interest in the Temporary Bearer Global Note have been so certified.

Payments of principal, interest (if any) or any other amounts on a Permanent Bearer Global Note will be made through Euroclear and/or Clearstream, Luxembourg (against presentation or surrender (as

the case may be) of the Permanent Bearer Global Note if the Permanent Bearer Global Note is not intended to be issued in NGN form) without any requirement for certification.

The applicable Final Terms will specify that a Permanent Bearer Global Note will be exchangeable (free of charge), in whole but not in part, for definitive Bearer Notes with, where applicable, Receipts, Coupons and Talons attached upon either (i) not less than 60 days' written notice from Euroclear and/or Clearstream, Luxembourg (acting on the instructions of any holder of an interest in such Permanent Bearer Global Note) to the Principal Paying Agent as described therein (in the case of Notes cleared through Euroclear and/or Clearstream, Luxembourg) or not less than 60 days' written notice received from the holder of an interest in such Permanent Bearer Global Note by the CMU Lodging Agent (in the case of Notes cleared through the CMU), or (ii) only upon the occurrence of an Exchange Event. For these purposes, "Exchange Event" means that (i) an Event of Default (as defined in Condition 8 of the Terms and Conditions of the English Law Notes) has occurred and is continuing, (ii) the Issuer has been notified that both Euroclear and Clearstream, Luxembourg (in the case of Notes cleared through Euroclear and/or Clearstream, Luxembourg) or the CMU (in the case of Notes cleared through the CMU) have been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or have announced an intention permanently to cease business or have in fact done so and no successor clearing system is available or (iii) the Issuer has or will become subject to adverse tax consequences which would not be suffered were the Notes represented by the Permanent Bearer Global Note in definitive form. The Issuer will promptly give notice to Noteholders in accordance with Condition 12 of the Terms and Conditions of the English Law Notes if an Exchange Event occurs. In the event of the occurrence of an Exchange Event, Euroclear and/or Clearstream, Luxembourg (acting on the instructions of any holder of an interest in such Permanent Bearer Global Note) may give notice to the Principal Paying Agent (in the case of Notes cleared through Euroclear and/or Clearstream, Luxembourg) or any holder of an interest in such Permanent Bearer Global Note may give notice to the CMU Lodging Agent (in the case of Notes cleared through the CMU) requesting exchange and, in the event of the occurrence of an Exchange Event as described in (iii) above, the Issuer may also give notice to the Principal Paying Agent or the CMU Lodging Agent, as the case may be, requesting exchange. Any such exchange shall occur not later than 45 days after the date of receipt of the first relevant notice by the Principal Paying Agent or the CMU Lodging Agent, as the case may be. If the Global Note is a NGN, the Issuer shall procure that details of such exchange be entered pro rata in the records of the relevant clearing system.

In the event that the Permanent Bearer Global Note is exchanged for definitive Bearer Notes, such definitive Bearer Notes shall be issued in the minimum Specified Denomination only. Noteholders who hold Notes in the relevant clearing system in amounts that are not integral multiples of the Specified Denomination may need to purchase or sell, on or before the Exchange Date, a principal amount of Notes such that their holding is an integral multiple of the Specified Denomination.

The following legend will appear on all Permanent Bearer Global Notes and definitive Bearer Notes, receipts and interest coupons relating to such Notes where TEFRA D is specified in the applicable Final Terms:

"ANY UNITED STATES PERSON WHO HOLDS THIS OBLIGATION WILL BE SUBJECT TO LIMITATIONS UNDER THE UNITED STATES INCOME TAX LAWS, INCLUDING THE LIMITATIONS PROVIDED IN SECTIONS 165(j) AND 1287(a) OF THE INTERNAL REVENUE CODE."

Notes which are represented by a Bearer Global Note will only be transferable in accordance with the rules and procedures for the time being of Euroclear or Clearstream, Luxembourg or the CMU, as the case may be.

Pursuant to the Agency Agreement, the Agent shall arrange that, where a further Tranche of Notes is issued which is intended to form a single Series with an existing Tranche of Notes at a point after the Issue Date of the further Tranche, the Notes of such further Tranche shall be assigned a common code and ISIN which are different from the common code and ISIN assigned to Notes of any other Tranche of the same Series until such time as the Tranches are consolidated and form a single Series, which shall not be prior to the expiry of the distribution compliance period (as defined in Regulation S under the Securities Act) applicable to the Notes of such Tranche.

#### **Registered Notes**

The Registered Notes of each Tranche offered and sold in reliance on Regulation S, which will be sold to non-U.S. persons outside the United States only, will initially be represented by a global note in registered form, without Receipts or Coupons, (a "Registered Global Note") which will be deposited with a common depositary for, and registered in the name of a common nominee of, Euroclear and Clearstream, Luxembourg (in the case of Notes cleared through Euroclear and/or Clearstream, Luxembourg) or deposited with a sub-custodian nominated by the HKMA as operator of the CMU and registered in the name of the HKMA in its capacity as operator of the CMU (in the case of Notes cleared through the CMU). Prior to expiry of the distribution compliance period (as defined in Regulation S) applicable to each Tranche of the Notes, beneficial interests in a Registered Global Note may not be offered or sold to, or for the account or benefit of, a U.S. person save as otherwise provided in Condition 1(b) of the Terms and Conditions of the English Law Notes and such Registered Global Note will bear a legend regarding such restrictions on transfer.

Persons holding beneficial interests in Registered Global Notes will be entitled or required, as the case may be, under the circumstances described below, to receive physical delivery of definitive Notes in fully registered form.

Payments of principal, interest and any other amount in respect of the Registered Global Notes will, in the absence of provision to the contrary, be made to the persons shown on the Register (as defined in Condition 4 of the Terms and Conditions of the English Law Notes) as the registered holder of the Registered Global Notes. None of the Issuer any Paying Agent or the Registrar will have any responsibility or liability for any aspect of the records relating to or payments or deliveries made on account of beneficial ownership interests in the Registered Global Notes or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

Payments of principal, interest or any other amount in respect of the Registered Notes in definitive form will, in the absence of provision to the contrary, be made to the persons shown on the Register on the relevant Record Date (as defined in Condition 4 of the Terms and Conditions of the English Law Notes) immediately preceding the due date for payment in the manner provided in that Condition.

Interests in a Registered Global Note will be exchangeable (free of charge), in whole but not in part, for definitive Registered Notes without Receipts, Coupons or Talons attached only upon the occurrence of an Exchange Event. For these purposes, "Exchange Event" means that (i) an Event of Default has occurred and is continuing, (ii) the Issuer has been notified that both Euroclear and Clearstream, Luxembourg (in the case of Notes cleared through Euroclear and/or Clearstream, Luxembourg) or the CMU (in the case of Notes cleared through the CMU) have been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or have announced an intention permanently to cease business or have in fact done so and, in any such case, no successor clearing system is available or (iii) the Issuer has or will become subject to adverse tax consequences which would not be suffered were the Notes represented by the Registered Global Note in definitive form. The Issuer will promptly give notice to Noteholders in accordance with Condition 12 of the Terms and Conditions of the English Law Notes if an Exchange Event occurs. In the event of the occurrence of an Exchange Event, Euroclear and/or Clearstream, Luxembourg or the CMU (acting on the instructions of any holder of an interest in such Registered Global Note) may give notice to the Registrar requesting exchange and, in the event of the occurrence of an Exchange Event as described in (iii) above, the Issuer may also give notice to the Registrar requesting exchange. Any such exchange shall occur not later than ten days after the date of receipt of the first relevant notice by the Registrar.

No beneficial owner of an interest in a Registered Global Note will be able to transfer such interest, except in accordance with the applicable procedures of Euroclear and Clearstream, Luxembourg or the CMU, in each case to the extent applicable.

### French Law Notes

Notwithstanding the foregoing, French Law Notes will be issued, at the option of the Issuer, in either bearer dematerialised form (*au porteur*), which will be inscribed in the books of Euroclear France or in registered dematerialised form (*au nominatif*) and, in such latter case, at the option of the relevant Noteholder in either administered registered form (*nominatif administré*) inscribed in the books of a Euroclear France Account Holder or in fully registered form (*nominatif pur*) inscribed in an account in

the books of Euroclear France maintained by the Issuer or by the Registration Agent designated in the relevant Final Terms, all as defined in the Terms and Conditions of the French Law Notes.

# **Applicable Final Terms**

Set out below is the form of Final Terms.

The Final Terms will contain the information items permitted under Article 22.4 of Commission Regulation (EC) No 809/2004 (the "**Prospectus Regulation**").

The Issuer may agree with any Dealer that Notes may be issued in a form not contemplated by the Terms and Conditions of the English Law Notes or by the Terms and Conditions of the French Law Notes, as the case may be, in which event, other than where such Notes are Exempt Notes, a supplement to this Base Prospectus or a new Base Prospectus will be made available which will describe the effect of the agreement reached in relation to such Notes.

#### **CLEARING SYSTEMS**

### 1. Euroclear and Clearstream, Luxembourg

Euroclear and Clearstream, Luxembourg each hold securities for participating organisations and facilitate the clearance and settlement of securities transactions between their respective participants through electronic book-entry changes in accounts of such participants. Euroclear and Clearstream, Luxembourg provide to their respective participants, among other things, services for safekeeping, administration, clearance and settlement of internationally-traded securities and securities lending and borrowing. Euroclear and Clearstream, Luxembourg participants are financial institutions throughout the world, including underwriters, securities brokers and dealers, banks, trust companies, clearing corporations and certain other organisations. Indirect access to Euroclear or Clearstream, Luxembourg is also available to others who clear through or maintain a custodial relationship with a Euroclear or Clearstream, Luxembourg participant, either directly or indirectly.

### 2. Euroclear France

Notes may be accepted for clearance through Euroclear France.

Euroclear France is a French corporation (*société anonyme*) whose articles of incorporation and by-laws are subject to the approval of the French Minister of Finance. As specified in the order of 4 August 1949 its purpose is to facilitate the circulation of securities (*valeurs mobilières*) including notes among member institutions via book-entry transfers. Therefore, Euroclear France operates the clearing for securities on a delivery/payment basis.

Approved financial intermediaries (i.e. credit institutions and *sociétés de bourse*) and other clearing systems (including, directly or indirectly, Euroclear and Clearstream, Luxembourg) are affiliated member institutions of Euroclear France.

## 3. Euroclear Safekeeper

In respect of Bearer Notes which are NGNs, the Global Note will be delivered to a Common Safekeeper for Euroclear and Clearstream, Luxembourg.

### 4. Central Moneymarkets Unit ("CMU")

The CMU is the book-entry clearing system operated by the Hong Kong Monetary Authority ("HKMA"), the government authority in Hong Kong with responsibility for maintaining currency and banking stability. The CMU comprises computerised clearing, settlement and custodian facilities for bills, notes, and bonds issued by the government of the Hong Kong Special Administrative Region, and debt securities issued by both public and private sector entities. The CMU offers the services including real time and end-of day delivery against payment for all CMU securities denominated in Hong Kong dollar, US dollars, Euros and CNY, and crossborder delivery against payment settlement via regional central securities depositories (CSDs) and international central securities depositories (ISCDs) such as Euroclear and Clearstream, Luxembourg.

### [FORM OF] FINAL TERMS

[The Base Prospectus [expires/will be updated] on 13 June 2017 [and the Issuer intends that the Base Prospectus will be immediately updated thereafter]. The updated base prospectus will be available on the AMF website <a href="https://www.amf-france.org">www.amf-france.org</a> and <a href="https://rates-globalmarkets.bnpparibas.com/gm/Public/LegalDocs.aspx.]</a>

Final Terms dated [●]

**IBNP PARIBAS** 

(incorporated in France)
(the Issuer)]

Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes]

under the €90,000,000

Euro Medium Term Note Programme

(the Programme)

Any person making or intending to make an offer of the Notes may only do [so:

- (a) in those Non-exempt Offer Jurisdictions mentioned in Paragraph 70 of Part A below, provided such person is a Dealer or Authorised Offeror (as such term is defined in the Base Prospectus) and that the offer is made during the Offer Period specified in that paragraph and that any conditions relevant to the use of the Base Prospectus are complied with; or
- (b) otherwise]<sup>2</sup> in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or to supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer.

[Neither] the Issuer [nor] any Dealer has authorised, [n]or [do they] authorise[s], the making of any offer of Notes in any other circumstances.

[Investors should note that if a supplement to or an updated version of the Base Prospectus referred to below is published at any time during the Offer Period (as defined below), such supplement or updated base prospectus as the case may be, will be published and made available in accordance with the arrangements applied to the original publication of these Final Terms. Any investors who have indicated acceptances of the Offer (as defined below) prior to the date of publication of such supplement or updated version of the Base Prospectus, as the case may be (the "**Publication Date**"), have the right within two working days of the Publication Date to withdraw their acceptances]<sup>3</sup>

Include in respect of issues of Notes for which the offer spans an update to the Base Prospectus.

Include this wording where a non-exempt offer of Notes is anticipated.

Include in respect of issues of Notes for which the offer period spans a supplement to the Base Prospectus or an update to the Base Prospectus.

#### PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth under the section[s] entitled ["Terms and Conditions of the English Law Notes"] / ["Terms and Conditions of the French Law Notes"] / [, "Annex 1 - Additional Terms and Conditions for Payouts" [and] "Annex 2 - Additional Terms and Conditions for Index Linked Notes"/"Annex 3 - Additional Terms and Conditions for Share Linked Notes"/"Annex 4 - Additional Terms and Conditions for Inflation Linked Notes"/"Annex 5 - Additional Terms And Conditions For Commodity Linked Notes"/"Annex 6 - Additional Terms and Conditions for Fund Linked Notes"/"Annex 7 - Additional Terms and Conditions for Credit Linked Notes"/"Annex 8 - Additional Terms and Conditions for ETI Linked Notes"/"Annex 9 - Additional Terms and Conditions for Foreign Exchange (FX) Rate Linked Notes"/"Annex 10 – Additional Terms and Conditions for Underlying Interest Rate Linked Notes"] in the Base Prospectus dated 13 June 2016 which received visa n° 16-242 from the Autorité des marchés financiers ("AMF") on 13 June 2016 [and the Supplement[s] to the Base Prospectus dated [•]] which [together] constitute[s] a base prospectus for the purposes of the Directive 2003/71/EC (the "Prospectus Directive") (the "Base Prospectus"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive, and must be read in conjunction with the Base Prospectus. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus, [The Base Prospectus, [these Final Terms [and the Supplement[s]] to the Base Prospectus] [(in each case, together with any documents incorporated therein by reference)] [is] [are] available for viewing at, and copies may be obtained from, BNP Paribas Securities Services, Luxembourg Branch (in its capacity as Principal Paying Agent), 60, avenue J.F. Kennedy, L-1855 Luxembourg and (save in respect of the Final Terms) on the Issuer's website (www.invest.bnpparibas.com)]. The Base Prospectus, [these Final Terms [and the Supplement[s] to the Base Prospectus] will also be available on the AMF website (www.amf-france.org) [and these Final Terms will be available for viewing on the website of [insert name of the Regulated Market on which the Notes are admitted to trading]. A copy of these Final Terms and the Base Prospectus [and the Supplement[s] to the Base Prospectus] will be sent free of charge by the Issuer to any investor requesting such documents]. [A summary of the Notes (which comprises the Summary in the Base Prospectus as amended to reflect the provisions of these Final Terms) is annexed to these Final Terms.]

The following alternative language applies if the first tranche of an issue which is being increased was issued under a Base Prospectus with an earlier date. N.B. when using a post – 1 July 2012 approved Base Prospectus to tap a previous issue under a previously approved Base Prospectus, the final terms in the post – 1 July 2012 Base Prospectus may (and will if the previous issue was contemplated under a pre - 1 July 2012 Base Prospectus) take a different form to the Final Terms used for the original issue being tapped. The Conditions of the original issue being tapped should be reviewed to ensure that they would not require the final terms documenting the further issue to include information which is no longer permitted in final terms. Where the final terms documenting the further issue would need to include such information, it will not be possible to tap using final terms and a drawdown prospectus (incorporating the original Conditions and final terms) will instead need to be prepared.

[Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth under the section[s] entitled ["Terms and Conditions of the English Law Notes"] / ["Terms and Conditions of the French Law Notes"] / [and "Annex 1 - Additional Terms and Conditions for Payouts" [and] "Annex 2 - Additional Terms and Conditions for Index Linked Notes"/"Annex 3 - Additional Terms and Conditions for Share Linked Notes"/"Annex 4 - Additional Terms and Conditions for Inflation Linked Notes"/" Annex 5 - Additional Terms And Conditions For Commodity Linked Notes"/"Annex 6 - Additional Terms and Conditions for Fund Linked Notes"/"Annex 7 - Additional Terms and Conditions for Credit Linked Notes"/"Annex 8 - Additional Terms and Conditions for ETI Linked Notes"/" Annex 9 - Additional Terms and Conditions for Foreign Exchange (FX) Rate Linked Notes"/"Annex 10 - Additional Terms and Conditions for Underlying Interest Rate Linked Notes"] in the Base Prospectus dated [original date] [and the Supplement[s] to it dated [●]] which are incorporated by reference in the Base Prospectus dated 13 June 2016. This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive, and must be read in conjunction with the Base Prospectus dated 13 June 2016 which received visa n° 16-242 from the Autorité des marchés financiers ("AMF") on 13 June

2016 [and the Supplement[s] to it dated [•]], which [together] constitute[s] a base prospectus for the purposes of the Prospectus Directive (the "Base Prospectus"), including the [Conditions] incorporated by reference in the Base Prospectus. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus.[A summary of the Notes (which comprises the Summary in the Base Prospectus as amended to reflect the provisions of these Final Terms) is annexed to these Final Terms.] [The Base Prospectus, [these Final Terms [and the Supplement(s) to the Base Prospectus] [is] [are] available for viewing at, and copies may be obtained from [the Principal Paying Agent] and will be available on the AMF website (<a href="https://www.amf-france.org">www.amf-france.org</a>.)]

The following alternative language applies in respect of issues of Notes where the public offer period spans a supplement to the Base Prospectus or an update to the Base Prospectus.

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth under the section[s] entitled ["Terms and Conditions of the English Law Notes"] / ["Terms and Conditions of the French Law Notes"] / [and "Annex 1 - Additional Terms and Conditions for Payouts" [and] "Annex 2 - Additional Terms and Conditions for Index Linked Notes"/"Annex 3 - Additional Terms and Conditions for Share Linked Notes"/"Annex 4 - Additional Terms and Conditions for Inflation Linked Notes"/" Annex 5 - Additional Terms And Conditions For Commodity Linked Notes"/"Annex 6 - Additional Terms and Conditions for Fund Linked Notes"/"Annex 7 - Additional Terms and Conditions for Credit Linked Notes"/"Annex 8 - Additional Terms and Conditions for ETI Linked Notes"/" Annex 9 – Additional Terms and Conditions for Foreign Exchange (FX) Rate Linked Notes"/"Annex 10 - Additional Terms and Conditions for Underlying Interest Rate Linked Notes"] in the Base Prospectus dated 13 June 2016 which received visa n° 16-242 from the Autorité des marchés financiers ("AMF") on 13 June 2016 [and the Supplement to the Base Prospectus dated [●] (together, the "2016 Base Prospectus")] notwithstanding the approval of an updated base prospectus which will replace the 2016 Base Prospectus (the "2017 Base Prospectus"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and (i) prior to the Approval Date, must be read in conjunction with the 2016 Base Prospectus, as supplemented, and (ii) on and after the Approval Date, must be read in conjunction with the 2017 Base Prospectus, save in respect of the Conditions which are extracted from the 2016 Base Prospectus, as supplemented. The 2016 Base Prospectus, as supplemented, constitutes, and the 2017 Base Prospectus will constitute, a base prospectus for the purposes of the Prospectus Directive. Full information on BNP Paribas (the "Issuer") and the offer of the Notes is only available on the basis of the combination of these Final Terms and either (i) prior to the Approval Date, the 2016 Base Prospectus, as supplemented, or (ii) on or after the Approval Date, the 2016 Base Prospectus, as supplemented, and the 2017 Base Prospectus. [The Issuer has in the 2016 Base Prospectus given consent to the use of the 2016 Base Prospectus in connection with the offer of the Notes. Such consent will be valid until the date that is twelve months following the date of the 2016 Base Prospectus. The Issuer will in the 2017 Base Prospectus give consent to the use of the 2017 Base Prospectus in connection with the offer of the Notes.] [The 2016 Base Prospectus, as supplemented, and these Final Terms are available [on the AMF website www.amf-france.org], and the 2017 Base Prospectus will be available for viewing at [address] [and] [website] and copies may be obtained from [address].]

[Include whichever of the following apply or specify as "Not applicable" (N/A). Note that the numbering should remain as set out below, even if "Not applicable" is indicated for individual paragraphs or sub-paragraphs (in which case the sub-paragraphs of the paragraphs which are not applicable can be deleted). Italics denote guidance for completing the Final Terms. However, such numbering may change where individual paragraphs or sub-paragraphs are removed.]

[When completing any final terms, or adding any other final terms or information, consideration should be given as to whether such terms or information constitute "significant new factors" and consequently trigger the need for a supplement to the Base Prospectus under Article 16 of the Prospectus Directive.]

1. Issuer: BNP Paribas

2. (i) Series Number: [●]

(ii) Tranche Number:

(If fungible with an existing Series, details of that Series, including the date on which the Notes become fungible)

**3.** Specified Currency:

**[●]** 

[•]

**4.** Aggregate Nominal Amount:

[•]

(i) Series:

(ii)

[●]

**5.** Issue Price of Tranche:

[•] per cent. of the Aggregate Nominal Amount [plus accrued interest from [insert date] (in the case of fungible issues only if applicable)]

**6.** Minimum Trading Size:

[specify]

**7.** (i) Specified Denomination:

Tranche:

[•]

(N.B. Following the entry into force of the 2010 PD Amending Directive on 31 December 2010, Notes to be admitted to trading on a regulated market within the European Economic Area with a maturity date which will fall after the implementation date of the 2010 PD Amending Directive in the relevant European Economic Area Member State (which is due to be no later than 1 July 2012) must have a minimum denomination of €100,000 (or equivalent) in order to benefit from Transparency Directive exemptions in respect of wholesale securities. Similarly, Notes issued after the implementation of the 2010 PD Amending Directive in a Member State must have a minimum denomination of €100,000 (or equivalent) in order to benefit from the wholesale exemption set out in Article 3.2(d) of the Prospectus Directive in that Member State.)

(Note – where multiple denominations above [€100,000] or equivalent are being used the following sample wording should be followed:

"[ $\in$ 100,000] and integral multiples of [ $\in$ 1,000] in excess thereof up to and including [ $\in$ 199,000]. No Notes in definitive form will be issued with a denomination above [ $\in$ 199,000].")

(In respect of French Law Notes, there shall be one denomination only.)

(ii) Calculation Amount (Applicable to Notes in definitive form):

[•] (If only one Specified Denomination, insert the Specified Denomination.

If more than one denomination, insert the highest common factor.

Note: There must be a common factor in the case of two or more Specified Denominations.)

8. (i) [Issue Date [and Interest Commencement Date]:]

[●]

(ii) [Interest Commencement Date (if different from the

[specify/Issue Date/Not applicable]

Issue Date):1

**9.** Maturity Date:

[Specify date] [(the "Scheduled Maturity Date")] [or if that is not a Business Day the immediately [succeeding/preceding] Business Day [unless it would thereby fall into the next calendar month, in which event it will be brought forward to the immediately preceding Business Day] [subject as provided in Fund Linked Condition 5 (include for Fund Linked Notes)]. [subject as provided in Annex 7 – "Additional Terms and Conditions for Credit Linked Notes] (include for Credit Linked Notes)].

[Fixed Rate - specify date/Floating Rate - Interest Payment Date falling in or nearest to [specify month and year]][(NB: The Maturity Date [should not be/may need to be not] less than one year after the Issue Date)]

[In the case of Subordinated Notes, the minimum maturity will be five years]

[Bearer/Registered]

[[●] per cent. Fixed Rate][[LIBOR/EURIBOR] +/- [●] cent. Floating Rate][(Resettable)][Zero Coupon][Index Linked Interest][Share Linked Interest][Inflation Linked Interest][Commodity Linked Interest][Fund Linked Interest][ETI Linked Interest][Foreign Exchange (FX) Rate Linked Interest][Underlying Interest Rate Linked Interest][Hybrid Interest](further particulars specified below)

[Non-interest bearing]

[Applicable/Not applicable]

[If applicable:

[Coupon Switch Election: Applicable]/[Automatic Coupon Switch: Applicable [insert relevant provisions from Conditions]]

[specify Interest Basis] - [Fixed Rate]/[Floating Rate]/[Linked Interest: [SPS Fixed Coupon]/[SPS Variable Amount Coupon]/[Digital Coupon]/[Snowball Digital Coupon]/[Accrual Digital Coupon]/[Stellar Coupon]/[Cappuccino Coupon]/[Ratchet Coupon]/[Driver Coupon]/[Nova Coupon]/[Sum Coupon]/[Option Max Coupon]/[FX Vanilla Coupon]/[FX Digital Coupon]/[FX Range Accrual Coupon]/[FX Memory Coupon]/[FI Digital Coupon]/[Range Coupon]/[Combination Accrual Floater Coupon]/[PRDC Coupon]/[Fl Digital Floor Coupon]/[FI Digital Cap Coupon]/[FI Target Coupon]] (see items [specify] below)

[specify Interest Basis] – [Fixed Rate]/[Floating Rate]/[Linked Interest: [SPS Fixed Coupon]/[SPS Variable Amount Coupon]/[Digital Coupon]/[Snowball Digital Coupon]/[Accrual Digital Coupon]/[Stellar Coupon]/[Cappuccino Coupon]/[Ratchet

**10.** Form of Notes:

11. Interest Basis:

**12.** Coupon Switch:

Pre-Switch Coupon:

Post-Switch Coupon:

Coupon]/[Driver Coupon]/[Nova Coupon]/[Sum Coupon]/[Option Max Coupon] /[FX Vanilla Coupon]/[FX Digital Coupon]/[FX Range Accrual Coupon]/[FX Memory Coupon]/[FI Digital Coupon]/[Range Accrual Coupon]/[Combination Floater Coupon1/[PRDC Coupon1/[Fl Digital Floor Coupon]/[FI Digital Cap Coupon]/[FI Target Coupon]] [Insert relevant provisions, replicating relevant prompts from items 22-36, as applicable, below]

Additional Switch Coupon: [Applicable]/[Not applicable]

[If applicable:

[specify]/[Calculation Amount x [●]%]]

Coupon Switch Date(s): [specify]

13. [Redemption at par][[specify] per cent. of nominal Redemption/Payment Basis:

> amount][Index Linked Redemption][Share Linked Redemption I Inflation Redemption][Commodity Linked Redemption][Fund Linked Redemption][Credit Linked Redemption][ETI Linked Redemption [Foreign Exchange (FX) Rate Linked Redemption [Underlying Interest Rate Linked Redemption 11 Hybrid Redemption I Partly

Paid [Instalment] (See paragraph [●] below)

Payout Switch: [Applicable/Not applicable]

[Payout Switch Election: [Applicable/Not applicable]]

[If applicable insert relevant provisions from

Conditions]

Unwind Costs: [Applicable]/[Not applicable]

[Waiver of Set-Off: Not applicable]

14. Change of Interest Basis or [Specify details of any provision for change of Notes Redemption/Payment Basis:

into another Interest Basis or Redemption/Payment

Basis][Not applicable]

15. Put/Call Options: [Noteholder Put][Issuer Call][(further particulars

specified below)][Not applicable]

16. Exchange Rate: [If applicable insert rate of exchange and details of

how and when such rate is to be ascertained

Status of the Notes: 17. [Senior/Subordinated]

18. Knock-in Event:4 [Applicable/Not applicable]

[If applicable:

[specify]/["greater than"/"greater than or equal to"/"less

than"/"less than or equal to"/"within"]]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

SPS Knock-in Valuation: [Applicable/Not applicable] (i)

> applicable insert relevant provisions from

Conditions]

Only applicable in relation to Index Linked Notes, Share Linked Notes, ETI Linked Notes, Commodity Linked Notes and Foreign Exchange (FX) Rate Linked Notes.

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	(ii)	Level:	[Official level]/Official close]/[last price]/[bid price]/[asked price]/[Standard Level]][Not applicable]
	(iii)	Knock-in Level/Knock-in	[specify]/[FX Knock-in Level]/[Not applicable]
		Range Level:	[If FX Knock-in Level is applicable, insert relevant provisions from Conditions].
	(iv)	Knock-in Period Beginning Date:	[specify]
	(v)	Knock-in Period Beginning Date Convention:	[Applicable/Not applicable]
	(vi)	Knock-in Determination Period:	[specify]/[See definition in Condition [●]]
	(vii)	Knock-in Determination Day(s):	[specify]/[Each [Scheduled Trading Day/Scheduled Custom Index Business Day/ Commodity Business Day/Fund Business Day/Business Day]in the Knock-in Determination Period]
	(viii)	Knock-in Period Ending Date:	[specify]
	(ix)	Knock-in Period Ending Date Day Convention:	[Applicable/Not applicable]
	(x)	Knock-in Valuation Time:	[specify/See definition in Condition [●]]/[Valuation Time]/[Any time on a Knock-in Determination Day]/Not applicable]
	(xi)	Knock-in Observation Price Source:	[specify]
	(xii)	Disruption Consequences:	[Applicable/Not applicable]
19.	Knock-out Event:5		[Applicable/Not applicable]
			[If applicable:
			[specify]/["greater than"/"greater than or equal to"/"less than"/"less than or equal to"]]
			(If not applicable, delete the remaining sub- paragraphs of this paragraph)
	(i)	SPS Knock-out Valuation:	[Applicable/Not applicable]
	(ii)	Level:	[Official level]/[Official close]/[last price]/[bid price]/[asked price]/[Standard Level][Not applicable]
	(iii)	Knock-out Level /Knock-out	
	()		[specify]/[FX Knock-out Level]/[Not applicable]
	()	Range Level:	[specify]/[FX Knock-out Level]/[Not applicable] [If FX Knock-out Level is applicable, insert relevant provisions from Conditions].
	(iv)		[If FX Knock-out Level is applicable, insert relevant
	, ,	Range Level:  Knock-out Period Beginning	[If FX Knock-out Level is applicable, insert relevant provisions from Conditions].

Only applicable in relation to Index Linked Notes, Share Linked Notes, ETI Linked Notes, Commodity Linked Notes and Foreign Exchange (FX) Rate Linked Notes.

(vii) **Knock-out Determination** Day(s):

[specify]/[Each [Scheduled Trading Day/Scheduled Custom Index Business Day/Commodity Business Day/Fund Business Day/Business Day] in the Knockout Determination Period]

(viii) **Knock-out Period Ending** Date:

[specify]

(ix) **Knock-out Period Ending** Date Convention:

[Applicable/Not applicable]

**Knock-out Valuation Time:** (x)

[specify]/[See definition in Condition [●]] [Any time on a Knock-out Determination Day]/[Valuation Time]/[Not applicable]

(xi) **Knock-out Observation** Price Source:

[specify]

Disruption Consequences: (xii)

[Applicable/Not applicable]

20. Method of distribution: **Hybrid Securities:** 

21.

[Syndicated/Non-syndicated] [Applicable/Not applicable]

[If applicable:

(a) The Notes are linked to each of the types of Underlying Reference (each a "Type of Underlying Reference") set out in the table below. The terms and conditions of the Notes will be construed on the basis that in respect of each separate Type of Underlying Reference, the relevant terms applicable to each such separate Type of Underlying Reference will apply, as the context admits, separately and independently in respect of the relevant Type of Underlying Reference[, subject as provided in (b) below].

[Include each Type of Underlying Reference]

Type of Underlying Reference

[•] [See item [●]] [•] [See item [●]] [•] [See item [●]]

(b) Hybrid **Business** Day [Applicable/Not applicable]

[if applicable:

"Hybrid Business Day" means a day which is a Scheduled Trading Day (as defined in the relevant Annex and completed in the applicable Final Terms) for each Type of Underlying Reference specified in the applicable Final Terms.

[If Hybrid Business Day is applicable, each date for valuation (e.g. valuation date, averaging date, observation date etc.) which is the subject of the Hybrid Securities provisions should be expressed to be "[●] or if

that is not a Hybrid Business Day the immediately [succeeding/preceding] Hybrid Business Day"]]

22. [Applicable/Not applicable] Interest:

> (If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(If the Notes are Fixed Rate and Floating Rate Notes,

complete prompts (i) to (xiii) accordingly)

Interest Period(s): [specify] (i)

(ii) Interest Period End Date(s): [specify]

**Business Day Convention** (iii) for Interest Period End Date(s):

[Following / Modified Following / Preceding / FRN /

None / Not applicable]

(iv) Interest Payment Date(s): [specify]

(v) **Business Day Convention** for Interest Payment Date(s):

[Following / Modified Following / Preceding / FRN / None / Not applicable]

(If a Business Day Convention is specified for Interest Period End Date(s), unless Interest Payment Date(s) is (are) expressed to be a number of Business Days after the relevant Interest Period End Final Date, Interest Payment Date(s) must be subject to the same

**Business Day Convention**)

(vi) Party responsible for calculating the Rate(s) of Interest and Interest Amount(s) (if not the Calculation Agent):

[specify]

(vii) Margin(s): [[+/-][specify] per cent. per annum / Not applicable]

(viii) Minimum Interest Rate: [[specify] per cent. per annum / Not applicable] (ix) Maximum Interest Rate: [[specify] per cent. per annum / Not applicable]

(x) Day Count Fraction: [specify] / [unadjusted]

(xi) **Determination Dates:** [specify] in each year [insert regular payment dates,

> ignoring issue date or redemption date in the case of a long or short first or last coupon.] (NB: Only relevant where Day Count Fraction is Actual/Actual (ICMA))

(xii) Accrual to Redemption: [Applicable/Not applicable]

[If Accrual to Redemption is Not applicable:

Accrual Preceding IPED: [Applicable/Not to applicable][insert in the case of Credit Linked Notes where Accrual to Redemption is Not applicable]]

(xiii) Rate of Interest: [Fixed Rate] [(Resettable)]

> [Floating Rate] [Linked Interest]

(xiv) Coupon Rate: (Include one

applicable)

**[SPS Fixed Coupon** 

or more of the following if

[Insert formula and other related provisions from

Payout Conditions]]

[SPS Variable Amount Coupon

[Insert formula and other related provisions from Payout Conditions.]]

[Digital Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Snowball Digital Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Accrual Digital Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Stellar Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Cappuccino Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Ratchet Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Driver Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Sum Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Option Max Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Nova Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FX Vanilla Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FX Digital Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FX Range Accrual Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FX Memory Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FI Digital Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions] (If FI Digital Coupon is applicable, distinguish in "Rate" below between the Rate which is FI Rate A and the Rate which is FI Rate B)]

[Range Accrual Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Combination Floater Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[PRDC Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FI Digital Floor Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FI Digital Cap Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FI Target Coupon applicable:

[Insert relevant value(s) and other related provisions from Payout Conditions]]

[[●] per cent [per annum]

(If more than one fixed rate is to be determined, specify each such rate)]

[Floating Rate – [Screen Rate Determination]/[ISDA Determination]/[FBF Determination]

(If more than one floating rate is to be determined, repeat sub-paragraphs of 25 and 26, as applicable, for each such rate)]

[Vanilla Call Rate

[Insert formula, relevant value(s) and other related provisions from Payout Conditions]]

[Vanilla Call Spread Rate

[Insert formula, relevant value(s) and other related provisions from Payout Conditions]]

[Applicable/Not applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(Specify if more than one fixed rate is to be determined)

[Rate:

23. Fixed Rate Provisions:

(i) Fixed Rate[(s)] of Interest: [ ] per cent. [per annum] [payable [annually/semiannually/quarterly] in arrear] on each Interest Payment Date [Resettable Notes] (ii) Fixed Coupon Amount(s): [ ] per Calculation Amount (iii) Broken Amount(s): [[•] per Calculation Amount, payable on the Interest Payment Date falling [in/or] [●]. Insert particulars of any Initial or Final Broken Amounts of interest which do not correspond with the Fixed Coupon Amount(s)] (iv) Resettable Notes: [Applicable/Not applicable] [If applicable (a) Initial Rate of [•] per cent. per annum payable [annually/ semi Interest: annually/quarterly/monthly] in arrear [+/-][•] per cent. per annum (b) First Margin: Subsequent Margin: [[+/-][●] per cent. per annum/Not applicable] (c) (d) First Reset Date: [•] (e) Second Reset Date: [[●]/Not applicable]

(f) Subsequent Reset [[●] [and [●]]/Not applicable] Date(s):

(g) Relevant Screen [●] Page:

(h) Mid-Swap Rate: [Single Mid-Swap Rate/Mean Mid-Swap Rate]

(i) Mid-Swap Maturity: [●]

(j) Reset [●]

Determination Date: (specify in relation to each Reset Date)

(k) Relevant Time: [●]]

**24.** Floating Rate Provisions: [Applicable/Not applicable]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(Specify if more than one floating rate is to be

determined)

(i) Manner in which the Rate of Interest and Interest Amount is to be determined: [Screen Rate Determination/ISDA Determination/FBF Determination]

(ii) Linear Interpolation: [Applicable/Not applicable – the Rate of Interest for

the [long/short] [first/last] Interest Period shall be calculated using Linear Interpolation (specify for each

short or long interest period)]

25. Screen Rate Determination: [Applicable/Not applicable]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

Reference Rate: [●] month [LIBOR][EURIBOR][●]

(Either LIBOR, EURIBOR or other, although additional information is required if other — [including fallback

provisions in the Agency Agreement()

Interest Determination [•]

Date(s):

(Second London business day prior to the start of each Interest Period if LIBOR (other than Sterling or euro LIBOR) and second TARGET2 day prior to the start of each Interest Period if EURIBOR or euro

LIBOR)

Specified Time: [•] (which will be 11:00 am, London time, in the case

of LIBOR, or 11:00 am, Brussels time, in the case of

EURIBOR)

Relevant Screen Page: [•]

> (In the case of EURIBOR, if not Reuters EURIBOR01 ensure it is a page which shows a composite rate or

amend the fallback provisions appropriately)

26. ISDA Determination: [Applicable/Not applicable]

> (If not applicable, delete the remaining sub-

paragraphs of this paragraph)

Floating Rate Option:

[•]

Designated

Maturity:

[•]

Reset Date: [•]

(In the case of a LIBOR or EURIBOR based option,

the first day of the Interest Period)

27. FBF Determination: [Applicable/Not applicable]

[If applicable:

[specify relevant terms]]

28. Zero Coupon Provisions: [Applicable/Not applicable]

> (If not applicable, delete the remaining sub-

paragraphs of this paragraph)

Accrual Yield: (i) [•] per cent. per annum

(ii) Reference Price: [•]

29. Index Linked Interest Provisions: [Applicable/Not applicable]

> (If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(i) Index/Basket of Indices:

[The [●] Index is a [Component Security]/[Multi-

Exchange] Index.]6

[The [•] Index is a Custom Index.]7

[The [●] Index is a Connected Third Party Index.]<sup>8</sup>

(ii) **Index Currency:** [specify]

Specify each Component Security Index and/or Multi-Exchange Index (if any).

Specify each Custom Index (if any).

Specify each Connected Third Party Index (if any).

(iii) Screen Page: [●]

(iv) Averaging: Averaging [applies/does not apply] to the Notes. [The

Averaging Dates are [●].]

[In the event that an Averaging Date is a Disrupted Day [Omission/Postponement/Modified Postponement] [the provisions of Annex 2] will apply.]

[Modified Postponement]

(Only applicable if Modified Postponement is applicable as an Averaging election)

[Specified Maximum Days of Disruption will be equal to: [●]/[eight]]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to eight)

(v) Strike Date: [●]

(vi) Interest Valuation Date(s): [specify]

(vii) Observation Date(s): [[●]/Not applicable].]

[In the event that an Observation Date is a Disrupted

Day/[Omission/Postponement/Modified

Postponement] [ the provisions of Annex 2] will

apply.]

(viii) Observation Period: [specify/Not applicable]]

(ix) Specified Maximum Days of [As per Conditions]/[specify] Scheduled Trading Disruption: Days]

(x) Exchange Business Day: [(All Indices Basis)/(Per Index Basis)/(Single Index Basis)] (standard election is All Indices Basis)

(xi) Scheduled Trading Day: [(All Indices Basis)/(Per Index Basis)/(Single Index Basis)]

(must match election made for Exchange Business

Day)
Exchange(s) and Index (a)

Sponsor:

(xii)

(a) the relevant Exchange[s] [is/are] [●]; and

(b) the relevant Index Sponsor is [●].

(xiii) Related Exchange: [specify/[All Exchanges]]

(xiv) Weighting: [Not applicable/The weighting to be applied to each

item comprising the Basket of Indices to ascertain the Settlement Price is [●]. Each such Weighting shall be subject to adjustment in the case of Index Linked Notes]. (N.B. Only applicable in relation to Cash

Settled Notes relating to a Basket of Indices)]

(xv) Interest Valuation Time: [Scheduled Closing Time/Any time [on the relevant Settlement Price Date/during the Observation Period.] [[•], being the time specified on the relevant

Settlement Price Date or an Averaging Date, as the case may be, for the calculation of the Settlement Price.] (N.B. if no time is specified, the Interest Valuation Time will be the Scheduled Closing Time)

(xvi) Index Correction Period: [As per Conditions/specify]

Optional Additional (xvii) Disruption Events:

[Not applicable]/[(The following (a) Optional Additional Disruption Events apply:]

(Specify each of the following which applies.)

[Increased Cost of Hedging]

[Increased Cost of Stock Borrow]

[Loss of Stock Borrow]

[Force Majeure Event] (N.B. Only applicable to Custom Indices)

[Hedging Party Default] (N.B. Only applicable to Custom Indices)

Trade Date:

[•]

(b) [[The Maximum Stock Loan Rate in respect of [specify in relation to each relevant Share] is [**•**].]

> (N.B. only applicable if Loss of Stock Borrow is applicable)]

(c) [([The Initial Stock Loan rate in respect of [specify in relation to each relevant Share] is [**•**].]

> (N.B. only applicable if Increased Cost of Stock Borrow is applicable)]]

(d) Delayed Redemption on the Occurrence of Additional Disruption Event and/or Optional Additional Disruption Event: [Applicable /Not applicable]

[if applicable:

Principal Protected Termination Amount: [Applicable/Not applicable]]

[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination]

(xviii) Delayed Redemption on the Occurrence of Index

Adjustment Event:

[Applicable/Not applicable]

[if applicable:

Principal Protected

Termination Amount: [Applicable/Not applicable]]

[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination]

Additional provisions (xix) applicable to Custom Indices:

[Applicable/Not applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(a) Averaging: Averaging [applies/does not apply] to the Notes. [The Averaging Dates are [●].]

In the event that an Averaging Date is a Disrupted

Day, Condition 9.2 of Index Linked Conditions will apply.]

[Specified Maximum Days of Disruption will be equal to: [●]/[twenty]]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to twenty)

(b) Strike Price: [●]

(c) Custom Index [(All Custom Indices Basis)/(Per Custom Index Business Day: Basis)(Single Custom Index Basis)]

(d) Scheduled Custom Index Business Day: [(All Custom Indices Basis)/(Per Custom Index Basis)/(Single Custom Index Basis)]

(Must match election made for Custom Index Business Day)

(e) Valuation Time:

[As per the Conditions]/[[●], being the time specified on the Valuation Date or an Averaging Date or Observation Date as the case may be, for the calculation of the Settlement Price.]

(f) Custom Index Correction Period:

[As per Conditions]/[[●]specify]

(g) Custom Index Disruption Event:

[Specified Maximum Days of Disruption will be equal to: [●]/ [As per Conditions]]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to twenty)

(h) Delayed
Redemption on the
Occurrence of
Custom Index
Adjustment Event:

[Applicable with a rate of [●] per cent. per annum/Not applicable]

**30.** Share Linked Interest Provisions:

[Applicable/Not applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(i) Share(s)/Share Company/Basket of Shares/GDR/ADR: [•]
[GDR/ADR applicable]
[Insert GDR/ADR]<sup>9</sup>

(ii) Relative Performance Basket:

[Not applicable/specify]

(iii) Share Currency: [specify](iv) ISIN of Share(s): [specify](v) Screen Page/Exchange [specify]

(vi) Averaging:

Code:

Averaging [applies/does not apply] to the Notes. [The Averaging Dates are [●].]

Specify each GDR or ADR (if any). In the case of Share Linked Notes relating to a GDR/ADR, complete Share Linked Final Terms as applicable for GDR/ADR reference asset(s).

[In the event that an Averaging Date is a Disrupted Day [Omission/Postponement/Modified Postponement] will apply.]

[Modified Postponement]

(Only applicable if Modified Postponement is applicable as an Averaging election)

[Specified Maximum Days of Disruption will be equal to: [●]/[eight]]

(If no Specific Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to eight)

(vii) Strike Date:

(viii) Interest Valuation Time: [Scheduled Closing Time/Any time [on the relevant Settlement Price Date/during the Observation Period.] [The Interest Valuation Time is [●], being the time specified on the relevant Settlement Price Date or an

[•]

Averaging Date, as the case may be, for the calculation of the Settlement Price.] (N.B. If no time is specified, the Interest Valuation Time will be the

Scheduled Closing Time)

(ix) Interest Valuation Date(s): [specify]

(x) Observation Date(s): [The Observation Date(s) is/are [●]/Not applicable].]

[In the event that an Observation Date is a Disrupted

Date/[Omission/Postponement/Modified

Postponement] will apply.]

(xi) Observation Period: [specify/Not applicable]]

(xii) Exchange Business Day: [(All Shares Basis)/(Per Share Basis)/(Single Share

Basis)] (standard election is All Shares Basis)

(xiii) Scheduled Trading Day: [(All Shares Basis)/(Per Share Basis)/(Single Share

Basis)]

(must match election made for Exchange Business

Day)

(xiv) Exchange(s): The relevant Exchange[s] [is/are] [●].

(xv) Related Exchange(s): [specify/All Exchanges]

(xvi) Weighting: [Not applicable/The weighting to be applied to each

item comprising the Basket of Shares to ascertain the Settlement Price is [●]. Each such Weighting shall be subject to adjustment in the case of Share Linked Notes]. (N.B. Only applicable in relation to Cash

Settled Notes relating to a Basket of Shares)]

(xvii) Valuation Time: [Scheduled Closing Time/Any time [on the relevant

Settlement Price Date/during the Observation Period.] [The Valuation Time is [•], being the time specified on the relevant Settlement Price Date or an Averaging Date, as the case may be, for the calculation of the Settlement Price.] (N.B. If no time is specified, the Interest Valuation Time will be the Scheduled Closing

Time)

(xviii) Share Correction Period: [As per Conditions/specify]

(xix) Optional Additional (a) [Not applicable]/[The following Optional Disruption Events: Additional Disruption Events apply:1 (Specify each of the following which applies) [Insolvency Filing] [Increased Cost of Hedging] [Increased Cost of Stock Borrow] [Loss of Stock Borrow] [Stop-Loss Event] [Stop-Loss Event Percentage: [●] per cent.] [•] Trade Date: (b) [The Maximum Stock Loan Rate in respect of [specify in relation to each relevant Share] is (N.B. Only applicable if Loss of Stock Borrow is applicable) [[The Initial Stock Loan rate in respect of (c) [specify in relation to each relevant Share] is [**•**].] (N.B. Only applicable if Increased Cost of Stock Borrow is applicable)] (d) Delayed Redemption on the Occurrence of Additional Disruption Event and/or Optional Additional Disruption Event: [Applicable/Not applicable] [if applicable: Principal Protected Termination Amount: [Applicable/Not applicable]] [If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination] (xx)Market Disruption: Specified Maximum Days of Disruption will be equal to [•]/[eight]: (If no Specified Maximum Days of Disruption is stated, Specified Maximum Days of Disruption will be equal to eight) (xxi) Tender Offer: [Applicable/Not applicable] (xxii) Listing Change: [Applicable/Not applicable] Listing Suspension: (xxiii) [Applicable/Not applicable] Illiquidity: (xxiv) [Applicable/Not applicable] (xxv) Delayed Redemption on the [Applicable/Not applicable] Occurrence of an

[if applicable:

Protected

[Applicable/Not applicable]]
[If Principal Protection

**Termination** 

Termination Amount is

Amount:

Principal

**Extraordinary Event:** 

applicable: Protected Amount: [specify] per cent. of the Specified Denomination]

31. Inflation Linked Interest Provisions: [Applicable/Not applicable]

> (If not applicable, delete the remaining subparagraphs of this paragraph) (If more than one Inflation Rate is to be determined, repeat items (i) to (ix) for each such Inflation Rate and, if FI Digital Coupon is applicable, distinguish between the Inflation Rate which is FI Rate A and the Inflation Rate which is FI Rate B)

Index: [•] (i)

[Composite/non Composite]

(ii) Screen Page/Exchange Code:

[•]

Cut-Off Date: (iii)

[•]/[Not applicable]

Related Bond: (iv)

[•]/Fall Back Bond [•]/[Not applicable]

(v) Issuer of Related Bond: (vi) Fall Back Bond:

[Applicable/Not applicable]

(vii) Index Sponsor:

[•]

Related Bond Redemption (viii)

Event:

[Applicable/Not applicable]

**Determination Date:** [•] (ix)

Optional Additional (x) Disruption Events:

[Not applicable]/[The following Optional Additional Disruption Events apply to the Notes:]

(Specify each of the following which applies)

[Increased Cost of Hedging]

Trade Date: [•]

32. Commodity Linked Interest Provisions:

[Applicable/Not applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

Commodity/Commodities/ (i) Commodity Index/ Commodity Indices:

[The Sponsor[s] of the Commodity Index/Indices is/are [●]]

Pricing Date(s): (ii) [•]

(iii) **Initial Pricing Date:** [specify] (iv) Final Pricing Date: [specify]

(v) Commodity Reference Price:

[•]

The Price Source is/are [●]

**Delivery Date:** [•] / [Not applicable] (vi) (vii) Nearby Month: [•]/ [Not applicable]

(viii) Specified Price: [specify]

The relevant Exchange[s] [is/are] [●] / [Not (ix) Exchange(s): applicable].

(x) Specified Maximum Days of [•]/[As per Conditions] Disruption: (If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to five) (applicable only to Price Source Disruption or Trading Disruption) 8]/[Not (xi) Disruption Fallback(s): [As per Commodity Linked Condition applicable] (xii) Optional Additional [Not applicable]/[(The following Optional Additional Disruption Events: Disruption Events apply to the Notes:] [•] [[The Trade Date is [●].] (xiii) Weighting: The Weighting to be applied to each item comprising the Commodity Basket is [●] [Applicable/Not applicable] Fund Linked Interest Provisions: Fund: [•] (i) [The [●] Fund is a Mutual Fund] [The [●] Fund is a Hedge Fund] [The [●] Fund is a Private Equity Fund] Fund Shares: (ii) Fund Documents: [As per the Conditions][•] (iii) (iv) Fund Business Day: [All Fund Share Basis]/[Per Fund Share Basis]/[Single Fund Share Basis] Fund Service Provider: [As per Conditions]/[●] (v) (vi) Calculation Date(s): [As per Conditions]/[●] (vii) **Initial Calculation Date:** [As per Conditions]/[●] Final Calculation Date: (viii) [•] (ix) Hedging Date: [•] NAV Trigger Percentage: [As per Conditions]/[●] (x) (xi) NAV Trigger Period: [As per Conditions]/[●] Number of NAV Publication [As per Conditions]/[●] (xii) Days: (xiii) AUM Level: [As per Conditions]/[specify] [•]/[As per Conditions] (xiv) Basket Trigger Level: (xv) Interest Valuation Date: [•] (xvi) **Termination Amounts:** [Principal Protected Termination Amount]/[Non-Principal Protected Termination Amount]/[specify]/[Not applicable] (xvii) Simple Interest Spread: [As per Conditions]/[specify]/[ (xviii) **Termination Date:** [•] The Weighting to be applied to each Fund Share (xix) Weighting: comprising the Fund Basket is [●] (xx)[Protected Amount: [If Delayed Redemption on the Occurrence of an

33.

Extraordinary Fund Event and Principal Protected Termination Amount are applicable: [specify] per cent.

of the Specified Denomination]

(xxi) Delayed Redemption on the Occurrence of an **Extraordinary Fund Event:** 

**Delayed Payment Cut-Off** (xxii)

[As per Conditions]/[specify]

[Applicable/Not applicable]

34. ETI Linked Interest Provisions: [Applicable/Not applicable]

> (If not applicable, delete the remaining sub-

paragraphs of this paragraph)

ETI/ETI Basket: (i)

(ii) ETI Interest(s): [Insert type of ETI Interest(s)] [As per Conditions]/[specify] (iii) ETI Related Party:

Averaging [applies/does not apply to the Notes]. [The (iv) Averaging:

Averaging Dates are [●].]

[In the event that an Averaging Date is a Disrupted Day [Omission/Postponement/Modified

Postponement] will apply.]

[Modified Postponement]

(Only applicable if Modified Postponement

applicable as an Averaging election)

[Specified Maximum Days of Disruption will be equal

to: [•]/[eight]]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be

equal to eight)

relevant (v) Exchange(s): [The Exchange[s] [is/are] [•]/[Not

applicable]

(vi) Related Exchange: [specify]/[All Exchanges]/[Not applicable]

[All ETI Interests Basis/Per ETI Interest Basis/Single (vii) Exchange Business Day:

ETI Interest Basis1

[All ETI Interests Basis/Per ETI Interest Basis/Single (viii) Scheduled Trading Day:

ETI Interest Basis]

(ix) Calculation Date(s): [As per Conditions]/[specify]

(x) **Initial Calculation Date:** [As per Conditions]/[specify]

Final Calculation Date: (xi) [specify]

Hedging Date: (xii) [specify]

(xiii) Investment/AUM Level: [As per Conditions][specify]

(xiv) Value per ETI Interest [As per Conditions]/[specify]

Trading Price Barrier:

[● calendar days] [● Business Days (as defined in (xv) Number of Value **Publication Days:** Condition 3(e))]

[Additional Financial Centre: [specify]]

(N.B. Only applicable if Number of Value Publication

(xvi) NAV Trigger Percentage: [As per Conditions]/[specify]
 (xvii) NAV Trigger Period: [As per Conditions]/[specify]
 (xviii) Basket Trigger Level: [As per Conditions]/[specify]

(xix) Settlement Price: [Official closing price]/[NAV per ETI Interest]

(xx) Valuation Time: [specify](xxi) Interest Valuation Date: [specify]

(xxii) Maximum Stock Loan Rate: [Maximum Stock Loan Rate in respect of [specify in

relation to each relevant ETI Interest is [●].]

(xxiii) ETI Interest Correction

Period:

[specify]

(xxiv) Termination Amount: [Principal Protected Termination Amount]/[Non-

Principal Protected Termination Amount]/[specify]

(xxv) Simple Interest Spread: [As per Conditions]/[specify]

(xxvi) Termination Date: [specify]

(xxvii) Market Disruption: Specified Maximum Days of Disruption will be equal to

[•][eight (8)] Scheduled Trading Days

(xxviii) Weighting: The Weighting to be applied to each ETI Interest

comprising the ETI Basket to ascertain the Settlement Price is [●]. Each such Weighting shall be subject to adjustment in the case of ETI Linked Notes] [specify] (N.B. Only applicable in relation to Cash Settled Notes

relating to an ETI Basket)

(xxix) ETI Documents: [As per Conditions]/[specify]

(xxx) [Protected Amount: [If Delayed Redemption on the Occurrence of an

Extraordinary ETI Event and Principal Protected Termination Amount are applicable: [specify] per cent.

of the Specified Denomination]

(xxxi) Delayed Redemption on the

Occurrence of an Extraordinary ETI Event:

[Applicable/Not applicable]

**35.** Foreign Exchange (FX) Rate Linked

Interest Provisions:

[Applicable/Not applicable]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(i) The relevant base currency

(the "Base Currency") is:

[specify]

(ii) The relevant subject [currency/currencies] ([each

[currency/currencies] ([a]/[the] "Subject Currency") [is/are]: [specify]

(iii) Weighting: [specify]

(iv) Price Source: [specify]

(v) Disruption Event: Specified Maximum Days of Disruption will be equal to

[•]/[five]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to five)

(vi) Delayed Redemption on Occurrence of a Disruption Event:

[Applicable/Not applicable]

[If applicable:

Principal Protected Termination Amount: [Applicable/Not applicable]]

[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination]

(vii) Relevant Screen Page: [specify]

(viii) Interest Valuation Date: [●]

[Currency Convention: [As per Conditions]/[Preceding Currency Convention]/[Modified Following Currency Convention]]

(ix) Optional Additional Disruption Events:

[Not applicable]/[(The following Optional Additional Disruption Events apply to the Notes:]

(Specify each of the following which applies)

[Increased Cost of Hedging]

[[The Trade Date is [●].]

(x) FX Knock-in Valuation<sup>10</sup>:

[Applicable/Not applicable]

[If applicable, insert relevant provisions from

Conditions]

[FX Coupon Performance: [Applicable/Not applicable]]

[Performance Value: [Applicable/Not applicable]]

(xi) FX Knock-out Valuation<sup>11</sup>:

[Applicable/Not applicable]

[If applicable, insert relevant provisions from

Conditions]

[FX Coupon Performance: [Applicable/Not applicable]]

[Performance Value: [Applicable/Not applicable]]

**36.** Underlying Interest Rate Linked Interest Provisions:

[Applicable/Not applicable]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(If applicable, identify each Underlying Interest  $Rate_{(i)}$ 

which is a Multiple Underlying Component Rate)

Only applicable if Knock-in Event is applicable and SPS Knock-in Valuation is not applicable. Complete relevant prompts in paragraph 18 accordingly.

Only applicable if Knock-out Event is applicable and SPS Knock-out Valuation is not applicable. Complete relevant prompts in paragraph 19 accordingly.

(i) Underlying Interest [specify]

Determination Date(s): (If more than one Underlying Interest Rate is to be determined, include the following language:

"Underlying Interest Rate<sub>1</sub>:")

(ii) Strike Date: [specify]

(iii) Manner in which the [Screen Rate Determination/ISDA Determination] Underlying Interest Rate is

(iv) Screen Rate Determination:

to be determined:

• Underlying [specify]

Reference Rate: (Either LIBOR, EURIBOR or other)

• Specified Time: [specify]

(which will be 11:00 am, London time, in the case of LIBOR, or 11:00 am, Brussels time, in the case of

EURIBOR)

Relevant Screen

Page:

[specify]

(In the case of EURIBOR, if not Reuters EURIBOR01 ensure it is a page which shows a composite rate or

amend the fallback provisions appropriately)

(v) ISDA Determination:

Floating Rate [s<sub>i</sub>

Option:

[specify]

 Designated Maturity: [specify]

Reset Date: [specify]

(vi) Underlying Margin(s): [+/-][●] per cent. per annum

(vii) Minimum Underlying Reference Rate:

[•] per cent. per annum

(viii) Maximum Underlying

Reference Rate:

[•] per cent. per annum

(If more than one Underlying Interest Rate is to be determined, include the following language: "Underlying Interest Rate<sub>2</sub>:" and repeat items 36(ii) to

/II).

Repeat for each Underlying Interest Rate.)

37. Additional Business Centre(s)
(Condition 3(e) of the Terms and
Conditions of the English Law Notes
or Condition 3(e) of the Terms and
Conditions of the French Law Notes,
as the case may be):

[●]

**38.** Final Redemption:

[Calculation Amount x [●] per cent.]/[Final Payout]

[As per Credit Linked Conditions and paragraph 1

(Credit Linked Notes) below]

**39.** Final Payout: [Not applicable]

[SPS Payouts [SPS Fixed Percentage Notes

[Insert formula and other related provisions from Payout Conditions]]

### **[SPS Reverse Convertible Notes**

[SPS Reverse Convertible Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[SPS Reverse Convertible Standard Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]]

#### **[SPS Vanilla Products**

[Vanilla Call Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Vanilla Call Spread Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Vanilla Put Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Vanilla Put Spread Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Vanilla Digital Notes:

Insert formula, relevant value(s) and other related provisions from Payout Conditions.]

[[Knock-in / Knock-out] Vanilla Call Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]]

## [Asian Products

[Asian Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Asian Spread Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Himalaya Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]]

# [Auto-Callable Products

[Autocall Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Autocall Standard Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Autocall One Touch Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]]

# [Indexation Products

[Certi Plus: Booster Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Certi Plus: Bonus Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Certi Plus: Leveraged Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Certi Plus: Twin Win Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Certi Plus: Super Sprinter Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Certi plus: Generic Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Certi plus: Generic Knock-in Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Certi Plus: Generic Knock-out Securities

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Ratchet Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Sum Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Option Max Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Stellar Securities

[Insert formula, relevant value(s) and related provisions from Payout Conditions.]]

[Driver Securities

[Insert formula, relevant value(s) and related provisions from Payout Conditions.]]

[FI FX Vanilla Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FI Digital Floor Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FI Digital Cap Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FI Digital Plus Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

FI Payouts

**40.** Automatic Early Redemption: [Applicable/Not applicable]

(i) Automatic Early [Target Automatic Early Redemption] [FI Underlying Redemption Event: Automatic Early Redemption] [FI Coupon Automatic

Automatic Early Redemption] [FI Coupon Automatic Early Redemption] [Standard Automatic Early Redemption[ – Automatic Early Redemption Event 1]]: "greater than"/"greater than or equal to"/"less than"/"less than or equal to"][Standard Automatic Early Redemption – Automatic Early Redemption Event 2 Applicable: "greater than"/"greater than or

equal to"/"less than"/"less than or equal to"]

[Automatic Early Redemption Event 1 [and]/[or]

Automatic Early Redemption Event 2]

(ii) Automatic Early [specify] Redemption Valuation Time:

(iii) Automatic Early [SPS Automatic Early Redemption Payout:

Redemption Payout: [Insert formula, relevant value(s) and other related

provisions from Payout Conditions.]]

[Target Automatic Early Redemption:

[Insert relevant provisions from Conditions]
[FI Underlying Automatic Early Redemption:
[Insert relevant provisions from Conditions]]

[Accrual to Automatic Early Redemption:

[Application/Not applicable]

[Insert relevant provisions from Conditions]]
[FI Coupon Automatic Early Redemption:

[Insert relevant provisions from Conditions]]

(iv) Automatic Early [specify] Redemption Date(s):

(v) [[(A)] Automatic Early [specify]

Redemption [Price]

[Level] [1]:

[B] Automatic Early [specify]]

Redemption [Price][Level] 2:

(vi) Automatic Early [[●] per cent.][Not applicable]

Redemption Percentage:

(vii) AER Rate: [Insert relevant provisions from Conditions]/[Not

applicable]

(viii) AER Exit Rate: [Not applicable]

[AER Rate

[Insert relevant provisions from Conditions.]]

[AER Athena up Rate

[Insert formula, relevant value(s) and other related

provisions from Payout Conditions.]]

[AER CSN Rate

[Insert relevant provisions from Conditions.]]

(ix) Automatic Early [specify]

Date(s)/Period(s): [specify] [AER 2 Redemption Valuation [Date(s)/Period(s)]: [specify] [For Fixed Income payouts, consider whether this is the interest determination date (i.e. 2 business days prior to the Automatic Early Redemption Date)] (x) Observation Price Source: [specify]/[Not applicable] [Official level]/[Official (xi) Underlying Reference Level: close]/[last price]/[Bid price]/[Asked price]/Standard Underlying Reference Level]/[Not applicable] (xii) SPS AER Valuation: [Applicable]/[Not applicable]: SPS AER Value 1: [Insert relevant value(s) and related provisions from Payout Conditions [SPS AER Value 2: [Insert relevant value(s) and related provisions from Payout Conditions]] (xiii) [See item [●] below]/[Not applicable] AER Event 1 Underlyings: [See item [●] below]/[Not applicable] (xiv) AER Event 2 Underlyings: (xv) AER Event 1 Basket: [Applicable]/[Not applicable] (xvi) AER Event 2 Basket: [Applicable]/[Not applicable] Issuer Call Option: [Applicable/Not applicable] (If not applicable, delete the remaining subparagraphs of this paragraph) Optional Redemption (i) [•] Date(s): Optional Redemption (ii) [•] Valuation Date(s): (iii) Optional Redemption [Calculation Amount x [●] per cent.] Amount(s): [SPS Call Payout [Insert formula, relevant value(s) and related provisons from Payout Conditions]] (iv) If redeemable in part: (a) Minimum [•] Redemption Amount: **Higher Redemption** (b) [•] Amount: Notice period: Minimum notice period: [●] (v) Maximum notice period: [●]

[AER 1 Redemption Valuation [Date(s)/Period(s)]:

Redemption Valuation

41.

(N.B. When setting notice periods, issuers are advised to consider the practicalities of distribution of

information through intermediaries, for example, clearing systems (which require a minimum of 5 clearing systems business days' notice for a call) and custodians, as well as any other notice requirements which may apply, for example, as between the issuer and its issuing and paying agent/registrar.)

42. Noteholder Put Option: [Applicable/Not applicable]

> (If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(i) Optional Redemption [•]

Date(s):

(ii) Optional Redemption Valuation Date(s):

[•]

(iii) Optional Redemption Amount(s):

[Calculation Amount x [●] per cent.]

[SPS Put Payout]

[Insert formula, relevant value(s) related and

provisions from Payout Conditions]

Minimum notice period: [●] (iv) Notice period:

Maximum notice period: [●]

(N.B. When setting notice periods, issuers are advised to consider the practicalities of distribution of information through intermediaries, for example, clearing systems (which require a minimum of 5 clearing systems business days' notice for a put) and custodians, as well as any other notice requirements which may apply, for example, as between the issuer

and its issuing and paying agent/registrar.)

43. Aggregation: [Applicable/Not applicable]

44. Index Linked Redemption Amount: [Applicable/Not applicable]

> (If not applicable, delete the remaining sub-

paragraphs of this paragraph)

Index/Basket of Indices: (i) [•]

[The [●] Index is a [Component Security]/[Multi-

Exchange] Index.112

[The [●] Index is a Custom Index.] 13

[The [●] Index is a Connected Third Party Index.] 14

(ii) **Index Currency:** [specify]

(iii) Screen Page: [specify]

Specified Maximum Days of Disruption:

[As per the Conditions][specify] Scheduled Trading Days]

(v) Strike Date: [•]

(vi) Averaging [applies/does not apply] to the Notes. [The Averaging:

Averaging Dates are [●].]

(iv)

Specify each Component Security Index and/or Multi-Exchange Index (if any). 13

Specify each Custom Index (if any).

Specify each Connected Third Party Index (if any).

[In the event that an Averaging Date is a Disrupted Day [Omission/Postponement/Modified Postponement] will apply.]

[Modified Postponement]

(Only applicable if Modified Postponement is applicable as an Averaging election)

[Specified Maximum Days of Disruption will be equal to: [●]/[eight]]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to eight)

(vii) Redemption Valuation Date: [specify]

(viii) Observation Date(s): [The Observation Date(s) is/are [●]/Not applicable].]

[In the event that an Observation Date is a Disrupted Date/[Omission/Postponement/Modified

Postponement] [the provisions of Annex 2] will apply.]

(ix) Observation Period: [specify/Not applicable]]

(x) Exchange Business Day: [(All Indices Basis)/(Per Index Basis)/(Single Index

Basis)]

(standard election is All Indices Basis)

(xi) Scheduled Trading Day: [(All Indices Basis)/(Per Index Basis)/(Single Index Basis)]

(must match election made for Exchange Business Day)

(xii) Exchange(s) and Index Sponsor:

(a) the relevant Exchange[s] [is/are] [●]; and

(b) the relevant Index Sponsor is [●].

(xiii) Related Exchange: [specify/All Exchanges]

( ) Lapar y

[Not applicable/The Weighting to be applied to each item comprising the Basket of Indices to ascertain the Settlement Price is [●]. Each such Weighting shall be subject to adjustment in the case of Index Linked Notes]/[specify]. (N.B. Only applicable in relation to Cash Settled Notes relating to a Basket of Indices)

(xv) Valuation Time:

Weighting:

(xiv)

[Scheduled Closing Time]/[Any time [on the relevant Settlement Price Date] /[during the Observation Period.] [[●], being the time specified on the relevant Settlement Price Date or an Averaging Date, as the case may be, for the calculation of the Settlement Price.] (N.B. If no time specified, the Valuation Time will be the Scheduled Closing Time) (N.B. Only applicable to Indices other than Custom Indices)

[As per the Conditions]/[●] being the time specified on the Valuation Date or an Averaging Date or Observation Date as the case may be, for the calculation of the Settlement Price.] (N.B. If no time specified, the Valuation Time will be as per the Conditions) (N.B. Only applicable to Custom Indices) (xvi) Index Correction Period:

[As per Conditions/[specify]]

(xvii) Optional Additional Disruption Events:

(a) [Not applicable]/[The following Optional Additional Disruption Events apply to the Notes:]

(Specify each of the following which applies)

[Increased Cost of Hedging]

[Increased Cost of Stock Borrow]

[Loss of Stock Borrow]

[Force Majeure Event] (N.B. Only applicable to Custom Indices)

[Hedging Party Default] (N.B. Only applicable to Custom Indices)

Trade Date:

[●]

(b) [[The Maximum Stock Loan Rate in respect of [specify in relation to each relevant security] is [●].]

(N.B. Only applicable if Loss of Stock Borrow is applicable)]

(c) [[The Initial Stock Loan rate in respect of [specify in relation to each relevant security] is [●].]

(N.B. only applicable if Increased Cost of Stock Borrow is applicable)]]

(d) Delayed Redemption on the Occurrence of Additional Disruption Event and/or Optional Additional Disruption Event: [Applicable/Not applicable]

[if applicable:

Principal Protected Termination Amount: [Applicable/Not applicable]]

[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination]

(xviii) Delayed Redemption on the Occurrence of Index Adjustment Event:

[Applicable/Not applicable]

[if applicable:

Principal Protected Termination Amount: [Applicable/Not applicable]]

[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination]

(xix) Additional provisions applicable to Custom Indices:

[Applicable/Not applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(a) Averaging:

Averaging [applies/does not apply] to the Notes. [The Averaging Dates are [●].]

[In the event that an Averaging Date is a Disrupted Day, Condition 9.2 of Index Linked Conditions will apply.]

[Specified Maximum Days of Disruption will be equal to: [●]/[As per Conditions]]

(If no Specific Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to twenty)

(b) Strike Price: [●]

(c) Custom Index Business Day:

[(All Custom Indices Basis)/(Per Custom Index Basis)(Single Custom Index Basis)]

(d) Scheduled Custom Index Business Day: [(All Custom Indices Basis)/(Per Custom Index Basis)/(Single Custom Index Basis)]

(Must match election made for Custom Index Business Day)

(e) Custom Index Correction Period:

[As per Conditions]/[[●]specify]

(f) Custom Index Disruption Event:

[Specified Maximum Days of Disruption will be equal to: [●]/[As per Conditions]]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to twenty)

(g) Delayed
Redemption on the
Occurrence of
Custom Index
Adjustment Event:

[Applicable with a rate of [●] per cent. per annum /Not applicable]

**45.** Share Linked Redemption Amount:

[Applicable/Not applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(i) Share(s)/Share Company/Basket Company/GDR/ADR:

[•]
[GDR/ADR applicable]
[Insert GDR/ADR]<sup>15</sup>

(ii) Relative Performance Basket: [Not applicable/specify]

(iii) Share Currency: [specify]
(iv) ISIN of Share(s): [specify]

(v) Screen Page/Exchange Code:

[specify]

[•]

(vi) Strike Date:

Averaging:

(vii)

Averaging [applies/does not apply] to the Notes. [The

Averaging Dates are [●].]

[In the event that an Averaging Date is a Disrupted Day [Omission/Postponement/Modified Postponement] will apply.]

Specify each GDR or ADR (if any). In the case of Share Linked Notes relating to a GDR/ADR, complete Share Linked Final Terms as applicable for GDR/ADR reference asset(s).

[Modified Postponement]

(Only applicable if Modified Postponement is applicable as an Averaging election)

[Specified Maximum Days of Disruption will be equal to: [●]/[eight]]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to eight)

(viii) Redemption Valuation Date: [specify]

(ix) Observation Date(s): [The Observation Date(s) is/are [●]/Not applicable].]

[In the event that an Observation Date is a Disrupted

Date/[Omission/Postponement/Modified

Postponement] will apply.]

(x) Observation Period: [specify/Not applicable]

(xi) Exchange Business Day: [(All Shares Basis)/(Per Share Basis)/(Single Share

Basis)]

(standard election is All Shares Basis)

(xii) Scheduled Trading Day: [(All Shares Basis)/(Per Share Basis)/(Single Share

Basis)]

(must match election made for Exchange Business

Day)

(xiii) Exchange(s): The relevant Exchange[s] [is/are] [●].

(xiv) Related Exchange(s): [specify/All Exchanges]

(xv) Weighting: [Not applicable]/[The Weighting to be applied to each

item comprising the Basket of Shares to ascertain the Settlement Price is [●]. Each such Weighting shall be subject to adjustment in the case of Share Linked Notes]/[specify]. (N.B. Only applicable in relation to Cash Settled Notes relating to a Basket of Shares)

(xvi) Valuation Time: [Scheduled Closing Time/Any time [on the relevant

Settlement Price Date] /[during the Observation Period.] [The Valuation Time is [•], being the time specified on the relevant Settlement Price Date or an Averaging Date, as the case may be, for the calculation of the Settlement Price.] (N.B. if no time specified, the Valuation Time will be the Scheduled

Closing Time).

(xvii) Share Correction Period: [As per Conditions/specify]

(xviii) Optional Additional (a) [Not applicable]/[The following Optional Disruption Events: Additional Disruption Events apply to the

Notes:]

(Specify each of the following which applies)

[Increased Cost of Hedging]

[Increased Cost of Stock Borrow]

[Insolvency Filing]

[Loss of Stock Borrow]

[Stop-Loss Event]

[Stop-Loss Event Percentage: [5] per cent.]

Trade Date

[•]

(b) [[The Maximum Stock Loan Rate in respect of [specify in relation to each relevant Share] is [●].]

(N.B. Only applicable if Loss of Stock Borrow is applicable)]

(c) [[The Initial Stock Loan rate in respect of [specify in relation to each relevant Share] is [●].]

(N.B. Only applicable if Increased Cost of Stock Borrow is applicable)]

(d) Delayed Redemption on the Occurrence of Additional Disruption Event and/or Optional Additional Disruption Event: [Applicable/Not applicable]

If applicable:

Principal Protected Termination Amount: [Applicable/Not applicable]]

[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination]

(xix) Market Disruption: Specified Maximum Days of Disruption will be equal to [●]/[eight]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to eight)

(xx) [Tender Offer: [Applicable/Not applicable]]

(xxi) Delayed Redemption on the Occurrence of an Extraordinary Event:

[Applicable/Not applicable]

[if applicable:

Principal Protected Termination Amount: [Applicable/Not applicable]]

[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination]

(xxii) Listing Change: [Applicable/Not applicable]
 (xxiii) Listing Suspension: [Applicable/Not applicable]
 (xxiv) Illiquidity: [Applicable/Not applicable]
 (xxv) CSR Event: [Applicable/Not applicable]

**46.** Inflation Linked Redemption [Applicable/Not applicable] Amount:

(i) Index/Indices: [●]

[Composite/non Composite]

(ii) Cut-Off Date: [●]/[Not applicable]

(iii) Related Bond: [•]/Fall Back Bond Issuer of Related Bond: [•]/[Not applicable] (iv) Fall Back Bond: [Applicable/Not applicable] (v) Index Sponsor: (vi) [•] Related Bond Redemption [Applicable/Not applicable] (vii) Event: (viii) **Determination Date:** [•] **Optional Additional** [Not applicable]/[(The following Optional Additional (ix) Disruption Events: Disruption Events apply to the Notes:1 (Specify each of the following which applies) [Increased Cost of Hedging] Trade Date: [•] Commodity Linked Redemption [Applicable/Not applicable] Amount: (If not applicable, delete the remaining subparagraphs of this paragraph) (i) Commodity/Commodities/C ommodity Index/Commodity [The Sponsor[s] of the Commodity Index/Indices Indices: is/are [●]] (ii) Pricing Date(s): [•] (iii) Initial Pricing Date: [specify] Final Pricing Date: (iv) [specify] (v) Commodity Reference [•] Price: The Price Source is/are: [●] (vi) **Delivery Date:** [•] / [Not applicable] (vii) Nearby Month: [•] / [Not applicable] (viii) Specified Price: [specify] (ix) Exchange(s): the relevant Exchange[s] [is/are] [●] / [Not applicable] (x) Specified Maximum Days of [•]/[As per Conditions] Disruption: (If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to five) (xi) Disruption Fallback(s): [As per Commodity Linked Condition 8**1**/Not applicable] (xii) Optional Additional [Not applicable]/[(The following Optional Additional Disruption Events: Disruption Events apply to the Notes:] [•] [The Trade Date is [●].]) The Weighting to be applied to each item comprising (xiii) Weighting: the Commodity Basket is [●]

47.

48.

Fund Linked Redemption Amount:

[Applicable/Not applicable]

(i)	Fund:	[●]
		[The [●] Fund is a Mutual Fund]
		[The [●] Fund is a Hedge Fund]
		[The [●] Fund is a Private Equity Fund]
(ii)	Fund Share(s):	[●]
(iii)	Fund Documents:	[As per Conditions]/[●]
(iv)	Fund Business Day:	[All Fund Share Basis]/[Per Fund Share Basis]/[Single Fund Share Basis]
(v)	Fund Service Provider:	[As per Conditions]/[●]
(vi)	Calculation Date(s):	[As per Conditions]/[●]
(vii)	Initial Calculation Date:	[●]/[Not applicable]
(viii)	Final Calculation Date:	[●]/[Not applicable]
(ix)	Redemption Valuation Date:	[specify]
(x)	Hedging Date:	[●]/[Not applicable]
(xi)	AUM Level:	[specify]/[Not applicable]
(xii)	NAV Trigger Percentage:	[As per Conditions]/[●]
(xiii)	NAV Trigger Period:	[●]
(xiv)	Number of NAV Publication Days:	[●]
(xv)	Basket Trigger Level:	[●]/[As per Conditions]
(xvi)	Termination Amounts:	[Principal Protected Termination Amount]/[Non-Principal Protected Termination Amount]/[specify]
(xvii)	Simple Interest Spread:	[specify]/[As per Conditions]
(xviii)	Termination Date:	[specify]
(xix)	Weighting:	The Weighting to be applied to each Fund Share comprises the Fund Basket is [●]
(xx)	[Protected Amount:	[If Delayed Redemption on the Occurrence of an Extraordinary Fund Event and Principal Protected Termination Amount are applicable: [specify] per cent. of the Specified Denomination]
(xxi)	Delayed Redemption on the Occurrence of an Extraordinary Fund Event:	[Applicable/Not applicable]
(xxii)	[Delayed Payment Cut-Off Date:	[specify]]
Credit	Linked Notes:	[Applicable/Not applicable]
	al Terms relating to type of Linked Note	
(i)	Type of Credit Linked Notes	[Single Reference Entity Credit Linked Note]
		[Nth-to-Default Credit Linked Note]
		N: [●]

49.

[Multiple Default Triggers: [Applicable/Not applicable]]

[M: [●]]

Substitution: [Not applicable] [Applicable]]

[Basket Credit Linked Note]

[Tranched CLN]

[Combination Credit Linked Notes: Applicable/Not applicable]

(If Combination Credit Linked Notes is applicable)

[Credit-linked Interest Type: [Single Reference Entity Credit Linked Note] [Nth-to-Default Credit Linked Note N:[●] [Multiple Default Triggers: [Applicable/Not applicable]] [M:[●]] [Substitution: [Not applicable] [Applicable]] [Basket Credit Linked Note] [Tranched CLN]

[Credit-linked Principal Type: [Single Reference Entity Credit Linked Note] [Nth-to-Default Credit Linked Note N:[●] [Multiple Default Triggers: [Applicable/Not applicable]] [M:[●]] [Substitution: [Not applicable] [Applicable]] [Basket Credit Linked Note] [Tranched CLN]

(ii) Calculation Agent responsible for making calculation and determinations pursuant to Annex 7 – Additional Terms and Conditions for Credit Linked Notes):

[•]

Terms relating to Credit-linkage

[(Insert for Combination Credit Linked Notes only): Terms relating to Credit Linked Principal:]

(Insert for all Credit Linked Notes):

- (iii) Transaction Type:
- [•] [As specified in Annex 7 (Annex for Credit Linked Notes) to the Final Terms] [As specified in the Relevant Annex]
- (iv) Scheduled Maturity Date
- [●]
- (v) Reference Entity(ies):
- [•] [As specified in Annex 7 (Annex for Credit Linked Notes) to the Final Terms] [As specified in the Relevant Annex]
- (vi) Reference Entity Notional Amount
- [•][as per the Credit Linked Note Conditions] [As specified in Annex 7 (*Annex for Credit Linked Notes*) to the Final Terms] [As specified in the Relevant Annex]
- (vii) Reference Entity Weighting:
- [•][As specified in Annex 7 (Annex for Credit Linked Notes) to the Final Terms] [As specified in the Relevant Annex] [Not applicable]
- (viii) Reference Obligation(s):

The obligation identified as follows: [Applicable/Not applicable/[●] [As specified in Annex 7

(Annex for Credit Linked Notes) to the Final Terms] [As specified in the Relevant Annex] Primary Obligor: Guarantor: [•] Maturity: [•] Coupon: [•] CUSIP/ISIN: [•] [Senior Level] Seniority Level: [Subordinated Level] [Not applicable] Original Issue Amount: [•] [The obligation specified as the Reference Obligation above shall be the Original Non-Standard Reference Obligation notwithstanding that such obligation is not obligation of the Reference Entity, notwithstanding any contrary provision of the definition of "Original Non-Standard Reference Obligation" (and, for the avoidance of doubt, paragraph (a) of the definition thereof applies).] [Delete if not applicable or if Reference Obligation above is an obligation of the Reference Entity] [[●] / As per the Credit Linked Note Conditions] Default Requirement: [Applicable/Not applicable/[•]/[As specified in Annex Standard Reference Obligation: [•] (Annex for Credit Linked Notes) to the Final Terms] [As specified in the Relevant Annex] CoCo Supplement [Applicable/Not applicable] [Delete if CoCo Supplement is not applicable] [Trigger Percentage: [●] [As specified in Annex 7 (Annex for Credit Linked Notes) to the Final Terms] [As specified in the Relevant Annex] [As per the Credit Linked Note Conditions]] Settlement Method: [Auction Settlement] [Cash Settlement] [: Final Price: (ix) [•] [Credit Linked Note Condition 2(b) Not applicable]] [Physical Settlement] [Credit Unwind Costs: [Not applicable] [●] [Standard Credit Unwind Costs:Applicable | [Delete if Credit Unwind Costs are applicable] Fallback Settlement Method Settlement] [Physical Settlement][Not (x) [Cash applicable] (xi) Settlement at Maturity: [Applicable] [Not applicable] (xii) **Settlement Currency** [•] (xiii) Merger Event: [Credit Linked Note Condition 2(d) [Applicable/Not applicable]] (If Applicable):

(xiv)

Credit Event Backstop Date

[Merger Event Redemption Date: [•]]

[As per the Credit Linked Note Conditions] [The date

that is 60 calendar days prior to the Trade Date] [Issue Date] [Other]

(Include only for Tranched CLNs)
Additional terms relating to
Tranched CLNs:

[Applicable/Not applicable]

Relevant Annex: [●]
Index Sponsor: [●]
Attachment Point: [●]
Exhaustion Point: [●]

Any other terms or provisions: [●]]

[(Insert for Combination Credit Linked Notes only): Terms relating to Credit Linked Interest: ]

(xv) Transaction Type: [●] [As specified in Annex 7 (Annex for Credit Linked

Notes) to the Final Terms] [As specified in the

Relevant Annex]

(xvi) Scheduled Maturity Date [●]

(xvii) Reference Entity(ies): [●] [As specified in Annex 7 (Annex for Credit Linked

Notes) to the Final Terms] [As specified in the

Relevant Annex]

(xviii) Reference Entity Notional

**Amount** 

[•][as per the Credit Linked Note Conditions] [As specified in Annex 7 (*Annex for Credit Linked Notes*) to the Final Terms] [As specified in the Relevant

Annex]

(xix) Reference Entity Weighting: [●][As specified in Annex 7 (Annex for Credit Linked

Notes) to the Final Terms] [As specified in the

Relevant Annex] [Not applicable]

(xx) Reference Obligation(s):

The obligation identified as follows: [Applicable/Not applicable/[

[Applicable/Not applicable/[●] [As specified in Annex 7 (Annex for Credit Linked Notes) to the Final Terms]

[As specified in the Relevant Annex]

Primary Obligor: [●]

Guarantor: [●]

Maturity: [●]

Coupon: [•]

CUSIP/ISIN: [●]

Seniority Level: [Senior Level] [Subordinated Level] [●] [Not

applicable]

Original Issue Amount: [●]

[The obligation specified as the Reference Obligation above shall be the Original Non-Standard Reference Obligation notwithstanding that such obligation is not an obligation of the Reference Entity, and notwithstanding any contrary provision of the definition of "Original Non-Standard Reference Obligation" (and, for the avoidance of doubt, paragraph (a) of the definition thereof applies).] [Delete if not applicable or

if Reference Obligation above is an obligation of the

Reference Entity

Default Requirement: [[●] / As per the Credit Linked Note Conditions]

Standard Reference Obligation: [Applicable/Not applicable/[●]/[As specified in Annex 7

(Annex for Credit Linked Notes) to the Final Terms]

[As specified in the Relevant Annex]

CoCo Supplement [Applicable/Not applicable]

[Delete if CoCo Supplement is not applicable]

[Trigger Percentage: [●] [As specified in Annex 7 (Annex for Credit Linked Notes) to the Final Terms] [As specified in the Relevant Annex] [As per the Credit

Linked Note Conditions]]

(xxi) Settlement Method: [Auction Settlement] [Cash Settlement [: Final Price:

[•] [Credit Linked Note Condition 2(b) Not applicable]]

[Physical Settlement]

[Credit Unwind Costs: [Not Applicable] [●][Standard Credit Unwind Costs:Applicable]] [Delete if Credit

Unwind Costs are applicable]

(xxii) Fallback Settlement Method [Cash Settlement] [Physical Settlement][Not

applicable]

(xxiii) Settlement Currency [●]

(xxiv) Merger Event: [Credit Linked Note Condition 2(d) [Applicable/Not

applicable]]

(If Applicable):

[Merger Event Redemption Date: [•]]

(xxv) Credit Event Backstop Date [As per the Credit Linked Note Conditions] [The date

that is 60 calendar days prior to the Trade Datel [Issue

Date] [Other]

(Include only for Tranched CLNs)

Additional terms relating to [Applicable/Not applicable]

Tranched CLNs:

Relevant Annex: [●]

Index Sponsor: [●]

Attachment Point: [●]

Exhaustion Point: [•]

Any other terms or provisions: [●]]

General Terms relating to Credit Linked Notes

(xxvi) LPN Reference Entities [Applicable/Not applicable/[●]/[As specified in the

[[Annex 7 (Annex for Credit Linked Notes)] to the Final Terms] [Relevant Annex in respect of the relevant

Reference Portfolio]]]

(xxvii) Accrual of Interest upon

Credit Event:

[As per Credit Linked Note Condition 3(a)(i)(A)] [As per Credit Linked Note Condition 3(a)(i)(B)] [As per

Credit Linked Note Condition 3(a)(ii)]

[OR if Part B of Credit Linked Note Conditions applies:

[Part B of Credit Linked Note Conditions: As per Part B Credit Linked Note Condition [3(a)(i)] / [3(a)(ii)]]

(xxviii) Additional Credit Linked Note Disruption Events:

The following Additional Credit Linked Note Disruption Events apply to the Notes:] [Not applicable]

(Specify each of the following which applies.)

[Change in Law]

[Hedging Disruption]

[Increased Cost of Hedging]

Additional Provisions: (xxix) [•]

> [Change in Standard Terms and Market Conventions: [Not applicable]] [Delete if Change in Standard Terms and Market Conventions applies]]

[In respect of [specify relevant Reference Entity], [Include Accrued Interest] [Exclude Accrued Interest]

applicable]

Calculation and Settlement (xxx)

[Applicable] [Not applicable]

Suspension: (Include only for Tranched CLNs)

[Applicable/Not applicable]

Additional terms relating to

Relevant Annex: [●]

Tranched CLNs:

Index Sponsor: [●] Attachment Point: [●]

Exhaustion Point: [●]

Any other terms or provisions: [●]]

(xxxi) Part B of Credit Linked Note Conditions:

[Applicable] [Not applicable]

[If applicable:

Cash Settlement Date / Credit Event Valuation Period End Date /Extended Valuation Period / Grace Period/ Hedge Counterparty / Payment Requirement:

[As per the Credit Linked Note Conditions] [Specify any variations or additions to the Credit Linked Note Conditions]

**50**. ETI Linked Redemption Amount: [Applicable/Not applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

ETI/ETI Basket: (i) [•]

(ii) ETI Interest(s): [insert type of ETI Interest(s)] (iii) ETI Related Party: [As per Conditions]/[specify] ETI Documents: [As per Conditions][specify] (iv)

Exchange(s): The relevant Exchange[s] [is/are] [●]. [Not applicable] (v)

(vi) Related Exchange: [specify]/[All Exchanges]/[Not applicable]

(vii) Scheduled Trading Day: [All ETI Interests Basis/Per ETI Interest Basis/Single ETI Interest Basis1

(must match election made for Exchange Business

(viii) Exchange Business Day: [All ETI Interests Basis/Per ETI Interest Basis/Single

ETI Interest Basis1

(standard election is All ETI Interest Basis)

[As per Conditions]/[specify] Calculation Date(s): (ix)

Initial Calculation Date: [•]/[Not applicable] (x) Final Calculation Date: [•]/[Not applicable] (xi)

(xii) Hedging Date: [•]

[As per Conditions][specify] (xiii) Investment/AUM Level:

[As per Conditions][specify] (xiv) Value per ETI

Interest/Trading Price

Number of Value

**Publication Days:** 

Barrier:

(xv)

[● calendar days] [● Business Days (as defined in

Condition 3(e))]

[Additional Financial Centre: [specify]

(N.B. Only applicable if Number of Value Publication Days is calculated by reference to Business Days)]

(xvi) Value Trigger Percentage: [As per Conditions][specify] [As per Conditions][specify] (xvii) Value Trigger Period:

(xviii) Basket Trigger Level: [As per Conditions][specify]

(xix) Settlement Price: [Official closing price]/[Value per ETI Interest]

[Specified Maximum Days of Disruption shall be equal (xx)Market Disruption:

to [●]/[eight] Scheduled Trading Days]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be

egual to eight)

Averaging [applies/does not apply] to the Notes. [The (xxi) Averaging:

Averaging Dates are [●].]

[In the event that an Averaging Date is a Disrupted [Omission/Postponement/Modified

Postponement] will apply.] [Modified Postponement]

(Only applicable if Modified Postponement

applicable as an Averaging election)

Redemption Valuation Date: (xxii) [specify]

(xxiii) Weighting: [Not applicable/The Weighting to be applied to each

> item comprising the ETI Basket to ascertain the Settlement Price is [●]. Each such Weighting shall be subject to adjustment in the case of ETI Linked Notes]/[specify]. (N.B. Only applicable in relation to

Cash Settled Notes relating to an ETI Basket)]

Valuation Time: [Scheduled Closing Time/Any time [on the relevant (xxiv)

Settlement Price Date /during the Observation

Period.] [The Valuation Time is [•], being the time specified on the relevant Settlement Price Date or an Averaging Date, as the case may be, for the calculation of the Settlement Price.] (N.B. if no time specified, the Valuation Time will be the Scheduled Closing Time).

(xxv) Maximum Stock Loan Rate:

[Maximum Stock Loan Rate in respect of [specify in relation to each relevant ETI Interest] is [●].]

(xxvi) ETI Interest Correction Period:

[As per Conditions]/[specify]

(xxvii) Termination Amount:

[Principal Protected Termination Amount]/[Non-Principal Protected Termination Amount]/[specify]

(xxviii) Simple Interest Spread:

[As per Conditions]/[specify]

(xxix) Termination Date:

[●]

(xxx) [Protected Amount:

[If Delayed Redemption on the Occurrence of an Extraordinary ETI Event and Principal Protected Termination Amount are applicable: [specify] per cent. of the Specified Denomination]

(xxxi) Delayed Redemption on the Occurrence of an Extraordinary ETI Event:

[Applicable/Not applicable]

51. Foreign Exchange (FX) Rate Linked Redemption Amount:

[Applicable/Not applicable]

[**•**]

(i) Relevant Screen Page:

[specify]

(ii) The relevant base currency (the "Base Currency") is:

[specify]

(iii) The relevant subject [currency/currencies] ([each a]/[the] "Subject Currency") [is/are]:

[specify]

(iv) Weighting: [specify](v) Price Source: [specify]

(vi) Disruption Event:

Specified Maximum Days of Disruption will be equal to

[●]/[five]

(If no Specified Maximum Days of Disruption is stated, Specified Maximum Days of Disruption will be equal to

five)

(vii) Strike Date: [specify]

[Currency Convention: [As per Conditions]/[Preceding Currency Convention]/[Modified Following Currency

Convention]]

(viii) Averaging Dates: [specify]

[Currency Convention: [As per Conditions]/[Preceding Currency Convention]/[Modified Following Currency

Convention]]

(ix) Observation Date(s): [specify]

[Currency Convention: [As per Conditions]/[Preceding Currency Convention]/[Modified Following Currency

Convention]]

(x) Observation Period: [specify](xi) Valuation Time: [specify](xii) Redemption Valuation Date: [specify]

[Currency Convention: [As per Conditions]/[Preceding Currency Convention]/[Modified Following Currency

Convention]]

(xiii) Provisions for determining redemption amount where calculation by reference to Formula is impossible or impracticable:

[•]

(xiv) Delayed Redemption on the Occurrence of an Additional Disruption Event:

[Applicable/Not applicable]

[if applicable:

Principal Protected Termination Amount: [Applicable/Not applicable]]

[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of

the Specified Denomination]

(xv) Optional Additional Disruption Events:

[Not applicable]/[(The following Optional Additional

Disruption Events apply to the Notes:]

(Specify each of the following which applies)

[Increased Cost of Hedging]

[[The Trade Date is [●].]

(xvi) FX Knock-in Valuation<sup>16</sup>: [Applicable/Not applicable]

[If applicable, insert relevant provisions from

Conditions]

[FX Coupon Performance: [Applicable/Not applicable]]

[Performance Value: [Applicable/Not applicable]]

(xvii) FX Knock-out Valuation<sup>17</sup>: [Applicable/Not applicable]

[If applicable, insert relevant provisions from

Conditions]

[FX Coupon Performance: [Applicable/Not applicable]]

[Performance Value: [Applicable/Not applicable]]

**52.** Underlying Interest Rate Linked Redemption Amount:

[Applicable/Not applicable]

Underlying Interest

[•] .

(i) Underlying Interest Determination Date(s):

[specify]

(If more than one [Underlying Interest Rate] is to be determined, include the following language:

Only applicable if Knock-in Event is applicable and SPS Knock-in Valuation is not applicable. Complete relevant prompts in paragraph 18 accordingly.

Only applicable if Knock-out Event is applicable and SPS Knock-out Valuation is not applicable. Complete relevant prompts in paragraph 19 accordingly.

"Underlying Interest Rate<sub>1</sub>:")

Strike Date: (ii) [specify]

(iii) Manner in which the Underlying Interest Rate is to be determined:

[Screen Rate Determination/ISDA Determination]

(iv) Screen Rate Determination:

> Underlying [specify]

Reference Rate: (Either LIBOR, EURIBOR or other)

Specified Time: [specify]

> (which will be 11:00 am, London time, in the case of LIBOR, or 11:00 am, Brussels time, in the case of

EURIBOR)

Relevant Screen

Page:

[specify]

(In the case of EURIBOR, if not Reuters EURIBOR01 ensure it is a page which shows a composite rate or

amend the fallback provisions appropriately)

(v) ISDA Determination:

Floating Rate

Option:

[specify]

Designated Maturity:

[specify]

Reset Date:

[specify]

(vi) Underlying Margin(s): [+/-][●] per cent. per annum

(vii) Minimum Underlying

Reference Rate:

[•] per cent. per annum

(viii) Maximum Underlying Reference Rate:

[•] per cent. per annum

(If more than one [Underlying Interest Rate] is to be determined. include the following language: "Underlying Interest Rate2:" and repeat items 52(ii) to

(vii).

Repeat for each Underlying Interest Rate.)

53. Early Redemption Amount:

> Early Redemption Amount(s): [Calculation Amount x [●] per cent]

> > [Amortised Face Amount] [Market Value less Costs]

54. Provisions applicable to Physical

Delivery: 18

[Applicable/Physical Delivery Option [1/2/3]/Not applicable]

(i) Entitlement in relation to

each Note:

[The Entitlement Amount in relation to each Note is:

[Delivery of Worst-Performing Underlying applicable:

[Insert formula from Payout Conditions]

[Calculation Amount: [●]]

Redemption Payout:

Not applicable to Commodity Linked Notes or Credit Linked Notes and to French Law Notes.

[•]

SPS Valuation Date: [●]]

[Delivery of Best-Performing Underlying applicable:

[Insert formula from Payout Conditions]

[Calculation Amount: [●]]

Redemption Payout:

[•]

SPS Valuation Date:

[Delivery of the Underlying applicable:

[Insert formula from Payout Conditions]

[Calculation Amount: [●]]

Redemption Payout:

[•]

SPS Valuation Date: [●]]

[As specified above]/The relevant asset to which the (ii) Relevant Asset(s):

Notes relate [is/are] [●].[Not applicable]

[•]/[As specified in Condition 4(b)] Cut-Off Date: (iii)

(iv) Settlement Business Day(s): [specify]

[Not applicable/specify]] (v) **Delivery Agent:** 

(vi) Failure to Deliver due to

Illiquidity:

[Applicable/Not applicable]

(N.B. Only applicable in the case of Physical Delivery Notes - Failure to Deliver due to Illiquidity is applicable to certain Share or ETI Linked Notes. Careful consideration should be given to whether Failure to Deliver due to Illiquidity would apply to other Physical

**Delivery Notes**)

55. Variation of Settlement:

> Issuer's option to vary (i) settlement:

The Issuer [has/does not have] the option to vary settlement in respect of the Notes.

Variation of Settlement of (ii) **Physical Delivery Notes:** 

[Notwithstanding the fact that the Notes are Physical Delivery Notes, the Issuer may make payment of the Final Redemption Amount on the Maturity Date and the provisions of Condition 4(b)(B)(ii) will apply to the Notes./The Issuer will procure delivery of the Entitlement in respect of the Notes and the provisions of Condition 4(b)(B)(ii) will not apply to the Notes.]

CNY Payment Disruption Event: 19 56.

[Applicable]/[Not applicable]

[If applicable:

[Postponement: [Applicable/Not applicable]]

[Payment of Equivalent Amount: [Applicable/Not

applicable]

Equivalent Amount Settlement Currency: [specify]

650

Not applicable if the Notes are governed by French Law.

Equivalent Amount Price Source: [specify]

Equivalent Amount Settlement Valuation Time: [specify]/[As per Conditions]]

#### **GENERAL PROVISIONS APPLICABLE TO THE NOTES**

**57.** Form of Notes:

[Bearer Notes:

New Global Note:20

[Yes/No]

[Temporary Bearer Global Note exchangeable for a Permanent Bearer Global Note which is exchangeable for definitive Bearer Notes [on 60 days' notice given at any time/only upon an Exchange Event].

[Temporary Global Note exchangeable for definitive Notes on and after the Exchange Date.]]<sup>21</sup>

[Registered Notes:

Registered Global Note (U.S.\$[●] nominal amount)/Registered Notes in definitive form (*specify nominal amounts*)]

[Dematerialised Notes

[Bearer dematerialised form (au porteur)/ [fully/administered] Registered dematerialised form (au nominatif [pur/administré])].]<sup>22</sup>

**58.** Financial Centre(s) or other special provisions relating to Payment Days for the purposes of Condition 4(a):

[Not applicable/give details] (Note that this paragraph relates to the date of payment and not the end dates of interest periods for the purposes of calculating the amount of interest, to which sub-paragraph 37 relates. All relevant Financial Centre(s) (including the location of the relevant agent(s)) should be included other than Target2)

- **59.** Identification information of Holders:
- [Applicable/Not applicable]
- 60. Talons for future Coupons or Receipts to be attached to definitive Notes (and dates on which such Talons mature):

[Yes as the Notes have more than 27 coupon payments, Talons may be required if, on exchange into definitive form, more than 27 coupon payments are still to be made] / [No]

61. Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made and, if different from those specified in the Temporary Global Note, consequences of failure to pay, including any right of the Issuer to forfeit the Notes and interest due on late payment:

[Not applicable/give details]

62. Details relating to Notes redeemable in instalments: amount of each instalment, date on which each

[Not applicable/give details]

You should only elect "yes" opposite "New Global Note" if you have elected "yes" to the Section in Part B under the heading "Operational Information" entitled "Intended to be held in a manner which would allow Eurosystem eligibility".

In relation to any Series of Notes which are expressed to be issued in denominations of [EUR 100,000] and integral multiples of [EUR 1,000] the Global Note will not be exchangeable at the option of the holder.

Insert as applicable where the Notes are French Law Notes.

payment is to be made:

(i) [Instalment Amounts: [●]

(ii) Instalment Dates: [●]]

**63.** Redenomination, renominalisation and reconventioning provisions:

[Not applicable/The provisions [in Condition 7 of the Terms and Conditions of the English Law Notes and Condition 7 of the Terms and Conditions of the French Law Notes] apply]

64. Masse (Condition 12 of the Terms and Conditions of the French Law Notes)<sup>23</sup>:

[Not applicable] [Full *Masse*]/[Contractual *Masse*] shall apply]

(Note that: (i) in respect of any Tranche of Notes issued outside France, Condition 12(a) (Contractual *Masse*) may be elected by the Issuer, and (ii) in respect of any Tranche of Notes issued inside France, Condition 12(b) (Full *Masse*) shall apply.)

Name and address of the Representative: [●]

Name and address of the alternate Representative: [•]

The Representative will receive no remuneration./The Representative will receive a remuneration of [●].<sup>24</sup>

65. Governing law: [English law]. [Condition 2(b) is governed by French

law.]<sup>25</sup>

[French law]

**66.** Calculation Agent: [specify]

### **DISTRIBUTION**

67. (i) If syndicated, names [and addresses]<sup>26</sup> of Managers [and underwriting commitments/quotas (material features)] (specifying Lead Manager):

[Not applicable/give names]

(ii) Date of [Subscription Agreement]: 27

[•]

(iii) Stablisation Manager (if any):

[Not applicable/give name]

(iv) If non-syndicated, name of relevant Dealer:

[specify/Not applicable]

**68.** Total commission and concession:<sup>28</sup>

[•] per cent. of the Aggregate Nominal Amount

**69.** U.S. Selling Restrictions:

Reg. S Compliance Category 2; TEFRA D/ TEFRA Not applicable

**70.** Non exempt Offer:

[Applicable] [Not applicable] (if not applicable, delete

<sup>&</sup>lt;sup>23</sup> Applicable for French Law Notes only.

Insert as applicable where the Notes are French Law Notes.

Applicable for Subordinated Notes only.

Delete, if minimum denomination is at least EUR100,000 (or is equivalent in the relevant currency as of the Issue Date) or if the securities are Derivative Securities.

Delete, if minimum denomination is at least EUR100,000 (or is equivalent in the relevant currency as of the Issue Date) and if the securities are not Derivative Securities.

Delete if minimum denomination is at least EUR 100,000 (or its equivalent in the relevant currency as of the Issue Date) or if the securities are Derivative Securities.

the remaining placeholders of this paragraph 70 and paragraph 9 of Part B)

Non-exempt Offer Jurisdictions:

[Specify relevant Member State(s) where the issuer intends to make Non-exempt Offers (select from the list of Non-exempt Offer Jurisdictions in the Base Prospectus), which must therefore be jurisdictions where the Base Prospectus and any supplements have been passported (in addition to the jurisdiction where approved and published)]

Offer Period:

[Specify date] until [specify date or a formula such as "the Issue Date" or "the date which falls [•] Business Days thereafter"]/[From (and including) the Issue Date until (and including) the date on which the Notes are delisted].

Financial intermediaries granted specific consent to use the Base Prospectus in accordance

with the Conditions in it:

[insert names and addresses of financial intermediaries receiving consent (specific consent)]

**General Consent:** 

[Not applicable]/[Applicable]

Other Authorised Offeror Terms:

[Not applicable] [Add here any other Authorised Offeror Terms]

(Authorised Offeror Terms should only be included here where General Consent is applicable)

(N.B. Consider any local regulatory requirements necessary to be fulfilled so as to be able to make a non-exempt offer in relevant jurisdictions. No such offer should be made in any relevant jurisdiction until those requirements have been met. Non-exempt offers may only be made into jurisdictions in which the Base Prospectus (and any supplement) has been notified/passported.)

71. United States Tax Considerations

[Insert details]/[Not applicable]/[The Notes shall [not] be treated as Specified Securities (as defined in the Base Prospectus) for the purpose of Section 871(m) of the U.S. Internal Revenue Code of 1986.]

#### **RESPONSIBILITY**

The Issuer accepts responsibility for the information contained in these Final Terms.

#### THIRD PARTY INFORMATION

[[Relevant third party information, for example in compliance with Annex XII to the Prospectus Directive Regulation in relation to an index or its components] has been extracted from [specify source]. The Issuer confirms that such information has been accurately reproduced and that, so far as it is aware, and is able to ascertain from information published by [●], no facts have been omitted which would render the reproduced inaccurate or misleading.]

Signed on behalf of the Issuer:	
By:	
Duly authorised	

#### **PART B - OTHER INFORMATION**

## 1. Listing and Admission to trading

(i) Listing and admission to trading:

Application [has been][is expected to be] made by the Issuer (or on its behalf) for the Notes to be admitted to trading on [Euronext Paris/[specify relevant regulated market (for example the Luxembourg Stock Exchange) or non-regulated market and, if relevant, listing on an official list (for example, the Official List of the Luxembourg Stock Exchange) with effect from [ ].]

[Not applicable.]

(Where documenting a fungible issue need to indicate that original [Notes] are already admitted to trading)

(ii) Estimate of total expenses related to admission to trading:

[•]

## 2. Ratings

Ratings:

[The Notes to be issued [have been]/[are expected to be] rated [insert details] by [insert the legal name of the relevant credit rating agency entity(ies).]

[Need to include a brief explanation of the meaning of the ratings if this has previously been published by the rating provider:

# [•]

[[Insert the legal name of the relevant credit rating agency entity] is established in the European Union and is registered under Regulation (EC) No. 1060/2009 (as amended).]

(The above disclosure should reflect the rating allocated to Notes of the type being issued under the Programme generally or, where the issue has been specifically rated, that rating.)

[The Notes have not been rated.]

## 3. [Interests of Natural and Legal Persons Involved in the [Issue/Offer]

Need to include a description of any interest, including conflicting interest, that is material to the issue/offer, detailing the persons involved and the nature of the interest. May be satisfied by the inclusion of the following statement:

"Save for any fees payable to the [Managers/Dealers], so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer."]

# 4. [Reasons for the Offer, Estimated Net Proceeds and Total Expenses<sup>29</sup>

(i) Reasons for the offer:

**[●**]

(See "Use of Proceeds" wording in Base Prospectus – if reasons for offer different from making profit and/or hedging certain risks will need to include those reasons here.)

(ii) Estimated net proceeds:

[•]

(If proceeds are intended for more than one use will need to split out and present in order of priority. If proceeds insufficient to fund all proposed uses state amount and sources of other funding.)

(iii) Estimated total expenses:

[•] [Expenses are required to be broken down into each principal intended "use" and presented in order or priority of such "uses".

(N.B.: If the notes are derivative securities to which Annex XII of the Prospectus Directive Regulation applies (i) above is required where the reasons for the offer are different from making profit and/or hedging certain risks and, where such reasons are inserted in (i), disclosure of net proceeds and total expenses at (ii) and (iii) above are also required.)

## 5. [Fixed Rate Notes only - Yield

Indication of yield:

[•]

[As set out above, the] [The] yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield]

# 6. [Floating Rate Notes only – Historic Interest Rates

[Details of historic [LIBOR/EURIBOR/other] rates can be obtained from [Reuters].]<sup>31</sup>/[Not applicable]

7. [Performance of Index/ Share/ Commodity/ Inflation/ Foreign Exchange Rate/ Fund/ Reference Entity/ Entities/ ETI Interest/ Underlying Interest Rate and Other Information concerning the Underlying Reference

Need to include details of where past and further performance and volatility of the index/formula/commodity/rates/reference entity/fund/other variables can be obtained.]<sup>32</sup> [If there is a derivative component in the interest or the Notes are derivative securities to which Annex XII of the Prospectus Directive Regulation applies, an example of how the value of the investment is affected by the value of the underlying may be included.]<sup>33</sup>

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If the Notes are Derivative Securities to which Annex XII of the Prospectus Regulation applies, disclosure in respect of Estimated Net Proceeds and Total Expenses is only required if reasons for the offer are disclosed.

Not required for debt securities with a denomination per unit of at least EUR 100,000 (or its equivalent in the relevant currency as of the Issue Date).

Not required for debt securities with a denomination per unit of at least EUR 100,000 (or its equivalent in the relevant currency as of the Issue Date).

Required for Derivative Securities.

Required for Derivative Securities.

Where the underlying is an index not composed by the Issuer, need to include details of where the information about the index can be obtained. Where the underlying is a security need to include the name of the issuer of the security and the ISIN or equivalent identification number. Where the underlying is a basket of underlying, need to include the relevant weightings of each underlying in the basket.

#### 8. OPERATIONAL INFORMATION

) ISIN: [●]

(ii) Common Code: [●]

(iii) Any clearing system(s) other than [Euroclear France]<sup>34</sup> Euroclear and Clearstream, Luxembourg approved by the Issuer and the Principal Paying Agent and the relevant identification number(s):

[Not applicable/Central Moneymarkets Unit/give name(s) and number(s)]

(iv) Delivery: Delivery [against/free of] payment

(v) Additional Paying Agent(s) [Not applicable/give name]

(if any):

(vi) [CMU Instrument No.: Not applicable/[●]](vii) [CMU Lodging Agent: Not applicable/[●]]

(viii) [CMU Paying Agent: Not applicable/[●]]

(ix) Intended to be held in a manner which would allow Eurosystem eligibility<sup>35</sup>:

[Yes. Note that the designation "yes" simply means that the Notes are intended upon issue to be deposited with one of the ICSDs as common safe-keeper and does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.]/

[No. Whilst the designation is specified as "no" at the date of these Final Terms, should the Eurosystem eligibility criteria be amended in the future such that the Notes are capable of meeting them the Notes may then be deposited with one of the ICSDs as common safe-keeper. Note that this does not necessarily mean that the Notes will then be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.]<sup>36</sup>

(x) Name and address of Registration Agent:<sup>37</sup>

[Not applicable]/[●]

In relation to French Law Notes only.

See Part A - 57 "Form of Notes - New Global Note".

Not applicable to French Law Notes.

In relation to French Law Registered Notes only.

#### 9. [Public Offers]

Offer Price:

Conditions to which the offer is subject:

Description of the application process:

Details of the minimum and/or maximum amount of application:

Description of possibility to reduce subscriptions and manner for refunding excess amount paid by applicants:

Details of the method and time limits for paying up and delivering the Notes:

Manner and date in which results of the offers are to be made public:

Procedure for exercise of any right of pre-emption, negotiability of subscription rights and treatment of subscription rights not exercised:

Process for notification to applicants of the amount allotted and the indication whether dealing may begin before notification is made:

Amount of any expenses and taxes specifically charged to the subscriber or purchaser:

Name and address of the entities which have a firm commitment to act as intermediaries in secondary trading, providing liquidity through bid and offer rates and a description

[The Issuer has offered the Notes to the Managers at the initial issue price of [●] less a total commission of [●]. OR (where the price is not determined at the date of the Final Terms) The issue price of the Notes will be determined by the Issuer and the [Managers] on or about [ ] in accordance with market conditions then prevailing, including [supply and demand for the Notes and other similar securities] [and] [the then current market price of [insert relevant benchmark security, if any].][Give details]

[Offers of the Notes are conditional on their issue [and on any additional conditions set out in the standard terms of business of the Authorised Offerors, notified to investors by such relevant Authorised Offerors]] [Give details]

[N/A unless full application process is being followed in relation to the issue][Not applicable]/[Give details]

N/A unless full application process is being followed in relation to the issue] [Not applicable]/[Give details]

(N/A unless full application process is being followed in relation to the issue) [Not applicable]/[Give details]

[The Notes will be issued on the Issue Date against payment to the Issuer of the net subscription moneys. Investors will be notified by the relevant Authorised Offerors of their allocations of Notes and the settlement arrangements in respect thereof.] [Not applicable]/[Give details]

(N/A unless the issue is an "up to" issue when disclosure must be included) [Not applicable]/[Give details]

(N/A unless full application process is being followed in relation to the issue) [Not applicable]/[Give details]

(Process for notification – N/A unless full application process is being followed in relation to the issue.)

[No dealings in the Notes on a regulated market for the purposes of the Markets in Financial Instruments Directive 2004/39/EC may take place prior to the Issue Date.] [Not applicable]/[Give details]

[ ]]

[None/give details (such as the maximum bid/offer spread of the offer price and the minimum unit amount per order)]

of the main terms of their commitment:

# 10. [Placing and Underwriting]<sup>38</sup>

Name and address of the co-ordinator(s) of the global offer and of single parts of the offer and to the extent known to the Issuer, of the placers in the various countries where the offer takes place:

[The Authorised Offerors identified in Paragraph 70 of Part A above and identifiable in the Base Prospectus/None/give details]

Name and address of any paying agents and depository agents in each country (in addition to the Principal Paying Agent):

[•]

Entities agreeing to underwrite the issue on a firm commitment basis, and entities agreeing to place the issue without a firm commitment or under "best efforts" arrangements:<sup>39</sup>

[●]

When the underwriting agreement has been or will be reached:

[•]

Required for Derivative Securities.

Where not all of the issue is underwritten, a statement of the portion not covered.

# **ANNEX**

# **Summary of the Notes**

[Insert completed Summary for Notes with a denomination of less than EUR100,000 (or its equivalent in any other currency), other than Exempt Notes]

# ANNEX Annex for Credit Linked Notes

**[●**]

## [FORM OF] FINAL TERMS FOR EXEMPT NOTES

Set out below is the form of Final Terms which will be completed for each Tranche of Exempt Notes issued under the Programme.

NO PROSPECTUS IS REQUIRED IN ACCORDANCE WITH DIRECTIVE 2003/71/EC FOR THE ISSUE OF NOTES DESCRIBED BELOW.

Final Terms dated [●]

[BNP PARIBAS

(incorporated in France)

(the Issuer)]

Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes]
under the €90,000,000

Euro Medium Term Note Programme

(the Programme)

Any person making or intending to make an offer of the Notes may only do so in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or to supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer.

[(Insert any specific additional risk factors, if appropriate.)]

#### PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth under the section[s] entitled ["Terms and Conditions of the English Law Notes"] / ["Terms and Conditions of the French Law Notes"] / [, "Annex 1 - Additional Terms and Conditions for Payouts" [and] "Annex 2 - Additional Terms and Conditions for Index Linked Notes"/"Annex 3 - Additional Terms and Conditions for Share Linked Notes"/"Annex 4 - Additional Terms and Conditions for Inflation Linked Notes"/"Annex 5 - Additional Terms And Conditions For Commodity Linked Notes"/"Annex 6 - Additional Terms and Conditions for Fund Linked Notes"/"Annex 7 - Additional Terms and Conditions for Credit Linked Notes"/"Annex 8 - Additional Terms and Conditions for ETI Linked Notes"/"Annex 9 – Additional Terms and Conditions for Foreign Exchange (FX) Rate Linked Notes"/"Annex 10 – Additional Terms and Conditions for Underlying Interest Rate Linked Notes"] in the Base Prospectus dated 13 June 2016 [and the Supplement[s] to the Base Prospectus dated [●]] which [together] constitute[s] a base prospectus (the "Base Prospectus"). This document constitutes the Final Terms of the Notes described herein and must be read in conjunction with the Base Prospectus. Full information on the Issuer and the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus. [The Base Prospectus, [these Final Terms [and the Supplement[s] to the Base Prospectus] [(in each case, together with any documents incorporated therein by reference)] [is] [are] available for viewing at, and copies may be obtained from, BNP Paribas Securities Services, Luxembourg Branch (in its capacity as Principal Paying Agent), 60, avenue J.F.Kennedy, L-1855 Luxembourg and (save in respect of the Final Terms) on the Issuer's website (www.invest.bnpparibas.com)]. A copy of these Final Terms and the Base Prospectus [and the Supplement[s] to the Base Prospectus] will be sent free of charge by the Issuer to any investor requesting such documents].

The following alternative language applies if the first tranche of an issue which is being increased was issued under a Base Prospectus with an earlier date.

[Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth under the section[s] entitled ["Terms and Conditions of the English Law Notes"] / ["Terms and Conditions of the French Law Notes"] / [and "Annex 1 - Additional Terms and Conditions for Payouts" [and] "Annex 2 - Additional Terms and Conditions for Index Linked Notes"/"Annex 3 - Additional Terms and Conditions for Share Linked Notes"/"Annex 4 - Additional Terms and Conditions for Inflation Linked Notes"/" Annex 5 - Additional Terms And Conditions For Commodity Linked Notes"/"Annex 6 - Additional Terms and Conditions for Fund Linked Notes"/"Annex 7 - Additional Terms and Conditions for Credit Linked Notes"/"Annex 8 - Additional Terms and Conditions for ETI Linked Notes"/" Annex 9 – Additional Terms and Conditions for Foreign Exchange (FX) Rate Linked Notes"/"Annex 10 - Additional Terms and Conditions for Underlying Interest Rate Linked Notes"] in the Base Prospectus dated [original date] [and the Supplement[s] to it dated [•]] which are incorporated by reference in the Base Prospectus dated [current date] 2016. This document constitutes the Final Terms of the Notes described herein, and must be read in conjunction with the Base Prospectus dated [current date [and the Supplement[s] to it dated [●]]. which [together] constitute[s] a base prospectus for the purposes of the Prospectus Directive (the "Base Prospectus"), including the [Conditions] incorporated by reference in the Base Prospectus. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus

[Include whichever of the following apply or specify as "Not applicable" (N/A). Note that the numbering should remain as set out below, even if "Not applicable" is indicated for individual paragraphs or sub-paragraphs (in which case the sub-paragraphs of the paragraphs which are not applicable can be deleted). Italics denote guidance for completing the Final Terms. However, such numbering may change where individual paragraphs or sub-paragraphs are removed.]

1. Issuer: BNP Paribas

**2.** (i) Series Number: [●]

(ii) Tranche Number: [●]

(If fungible with an existing Series, details of that Series, including the date on which the Notes become

fungible)

- **3.** Specified Currency:
- [•]
- 4. Aggregate Nominal Amount:
  - (i) Series:

[•]

(ii) Tranche:

- [•]
- **5.** Issue Price of Tranche:
- [•] per cent. of the Aggregate Nominal Amount [plus accrued interest from [insert date] (in the case of fungible issues only if applicable)]
- **6.** Minimum Trading Size:
- [specify]
- **7.** (i) Specified Denominations:

[•]

(Note – where multiple denominations above [€100,000] or equivalent are being used the following sample wording should be followed:

"[€100,000] and integral multiples of [€1,000] in excess thereof up to and including [€199,000]. No Notes in definitive form will be issued with a denomination above [€199,000].")

(in respect of French Law Notes, there shall be one denomination only.)

- (ii) Calculation Amount (Applicable to Notes in definitive form):
- [•] (If only one Specified Denomination, insert the Specified Denomination.

If more than one denomination, insert the highest common factor.

Note: There must be a common factor in the case of two or more Specified Denominations.)

- 8. (i) [Issue Date [and Interest Commencement Date]:]
- **[●**]
- (ii) [Interest Commencement Date (if different from the Issue Date):]

[specify/Issue Date/Not applicable]

**9.** Maturity Date:

[Specify date] [(the "Scheduled Maturity Date")] [or if that is not a Business Day the immediately [succeeding/preceding] Business Day [unless it would thereby fall into the next calendar month, in which event it will be brought forward to the immediately preceding Business Day] [subject as provided in Fund Linked Condition 5 (include for Fund Linked Notes)]. [subject as provided in Annex 7 – "Additional Terms and Conditions for Credit Linked Notes)].

[Fixed Rate - specify date/Floating Rate - Interest Payment Date falling in or nearest to [specify month and year]][(NB: The Maturity Date [should not be/may need to be not] less than one year after the Issue Date)]

[In the case of Subordinated Notes, the minimum maturity will be five years]

**10.** Form of Notes: [Bearer/Registered]

11. Interest Basis:

[[●] per cent. Fixed Rate][[LIBOR/EURIBOR] +/- [●] cent. Floating Rate][(Resettable)][Zero per Coupon][Index Linked Interest][Share Linked Interest][Inflation Linked Interest][Commodity Linked Interest][Fund Linked Interest][ETI Linked Interest][Foreign Exchange (FX) Linked Rate Interest][Underlying Interest Rate Linked Interest][Hybrid Interest](further particulars specified below)

[Non-interest bearing]

**12.** Coupon Switch: [Applicable/Not applicable]

[If applicable:

[Coupon Switch Election: Applicable]/[Automatic Coupon Switch: Applicable [insert relevant provisions

from Conditions]]

Pre-Switch Coupon:

[specify Interest Basis] - [Fixed Rate]/[Floating Rate]/[Linked Interest: [SPS Fixed Coupon]/[SPS Variable Amount Coupon]/[Digital Coupon]/[Snowball Digital Coupon]/[Accrual Digital Coupon]/[Stellar Coupon]/[Cappuccino Coupon]/[Ratchet Coupon]/[Driver Coupon]/[Nova Coupon]/[Sum Vanilla Coupon]/[Option Coupon]/[FX Max Coupon]/[FX Digital Coupon]/[FX Range Accrual Coupon]/[FX Memory Coupon]/[FI Digital Coupon]/[Range Accrual Coupon]/[Combination Floater Coupon]/[PRDC Coupon]/[FI Digital Floor Coupon]/[FI Digital Cap Coupon]/[FI Target Coupon]] (see items [specify] below)

Post-Switch Coupon:

[specify Interest Basis] - [Fixed Rate]/[Floating Rate]/[Linked Interest: [SPS Fixed Coupon]/[SPS Variable Amount Coupon]/[Digital Coupon]/[Snowball Digital Coupon]/[Accrual Digital Coupon]/[Stellar Coupon]/[Ratchet Coupon]/[Cappuccino Coupon]/[Driver Coupon]/[Nova Coupon]/[Sum Coupon]/[FX Vanilla Coupon]/[FX Digital Coupon]/[FX Range Accrual Coupon]/[FX Memory Coupon]/[Option Max Coupon]/[FI Digital Coupon]/[Range Accrual Coupon]/[PRDC Coupon]/[Combination Floater Coupon]/[FI Digital Floor Coupon]/[FI Digital Cap Coupon]/[FI Target Coupon]] [Insert relevant provisions, replicating relevant prompts from items 22-36, as applicable, below]

Additional Switch Coupon:

[Applicable]/[Not applicable][If applicable:

[specify]/[Calculation Amount x [●]%]]

Coupon Switch Date(s):

[specify]

**13.** Redemption/Payment Basis:

[Redemption at par][[specify] per cent. of nominal amount][Index Linked Redemption][Share Linked Redemption][Inflation Linked Redemption][Commodity Linked Redemption][Fund Linked Redemption][Credit Linked Redemption][ETI Linked Redemption][Foreign Exchange (FX) Rate Linked Redemption][Underlying Interest Rate Linked

			Redemption][Hybrid Redemption][Partly Paid][Instalment] (See paragraph [●] below)
			Payout Switch: [Applicable/Not applicable]
			[Payout Switch Election: [Applicable/Not applicable]]
			[If applicable insert relevant provisions from Conditions]
			Unwind Costs: [Applicable]/[Not applicable]
			[Waiver of Set-Off: Not applicable]
14.	_	e of Interest Basis or nption/Payment Basis:	[Specify details of any provision for change of Notes into another Interest Basis or Redemption/Payment Basis][Not applicable]
15.	Put/Call Options:		[Noteholder Put][Issuer Call][(further particulars specified below)][Not applicable]
16.	Exchange Rate:		[If applicable insert rate of exchange and details of how and when such rate is to be ascertained]
17.	Status of the Notes:		[Senior/Subordinated]
18.	Knock	-in Event:1	[Applicable/Not applicable]
			[If applicable:
			[specify]/["greater than"/"greater than or equal to"/"less than"/"less than or equal to"/"within"]]
			(If not applicable, delete the remaining sub- paragraphs of this paragraph)
	(i)	SPS Knock-in Valuation:	[Applicable/Not applicable]
			[If applicable insert relevant provisions from Conditions]
	(ii)	Level:	[Official level]/Official close]/[last price]/[bid price]/[asked price]/[Standard Level]] [Not applicable]
	(iii)	Knock-in Level/Knock-in	[specify]/[FX Knock-in Level]/[Not applicable]
		Range Level:	[If FX Knock-in Level is applicable, insert relevant provisions from Conditions].
	(iv)	Knock-in Period Beginning Date:	[specify]
	(v)	Knock-in Period Beginning Date Convention:	[Applicable/Not applicable]
	(vi)	Knock-in Determination Period:	[specify]/[See definition in Condition [●]]
	(vii)	Knock-in Determination Day(s):	[specify]/[Each [Scheduled Trading Day/Scheduled Custom Index Business Day/ Commodity Business Day/Fund Business Day/Business Day]in the Knock-in Determination Period]
	(viii)	Knock-in Period Ending Date:	[specify]
	(ix)	Knock-in Period Ending	[Applicable/Not applicable]

Only applicable in relation to Index Linked Notes, Share Linked Notes, ETI Linked Notes, Commodity Linked Notes and Foreign Exchange (FX) Rate Linked Notes.

	Date Day Convention:	
(x)	Knock-in Valuation Time:	[specify/See definition in Condition [•]]/[Valuation Time]/[Any time on a Knock-in Determination Day]/Not applicable]
(xi)	Knock-in Observation Price Source:	[specify]
(xii)	Disruption Consequences:	[Applicable/Not applicable]
Knock-out Event: <sup>2</sup>		[Applicable/Not applicable]
		[If applicable:
		[specify]/["greater than"/"greater than or equal to"/"less than"/"less than or equal to"]]
		(If not applicable, delete the remaining sub- paragraphs of this paragraph)
(i)	SPS Knock-out Valuation:	[Applicable/Not applicable]
(ii)	Level:	[Official level]/[Official close]/[last price]/[bid price]/[asked price]/[Standard Level]/[Not applicable]
(iii)	Knock-out Level /Knock-out Range Level:	[specify]/[FX Knock-out Level]/[Not applicable]
		[If FX Knock-out Level is applicable, insert relevant provisions from Conditions]
(iv)	Knock-out Period Beginning Date:	[specify]
(v)	Knock-out Period Beginning Date Convention:	[Applicable/Not applicable]
(vi)	Knock-out Determination Period:	[specify]/[See definition in Condition [●]]
(vii)	Knock-out Determination Day(s):	[specify]/[Each [Scheduled Trading Day/Scheduled Custom Index Business Day/Commodity Business Day/Fund Business Day/Business Day] in the Knockout Determination Period]
(viii)	Knock-out Period Ending Date:	[specify]
(ix)	Knock-out Period Ending Date Convention:	[Applicable/Not applicable]
(x)	Knock-out Valuation Time:	[specify]/[See definition in Condition [•]] [Any time on a Knock-out Determination Day]/[Valuation Time]/[Not

(xi) **Knock-out Observation** Price Source:

19.

[specify]

(xii) Disruption Consequences:

applicable]

[Applicable/Not applicable]

20. Method of distribution: Hybrid Securities:

21.

[Syndicated/Non-syndicated] [Applicable/Not applicable]

[If applicable:

(a) The Notes are linked to each of the types of

Only applicable in relation to Index Linked Notes, Share Linked Notes, ETI Linked Notes, Commodity Linked Notes and Foreign Exchange (FX) Rate Linked Notes.

Underlying Reference (each a "Type of Underlying Reference") set out in the table below. The terms and conditions of the Notes will be construed on the basis that in respect of each separate Type of Underlying Reference, the relevant terms applicable to each such separate Type of Underlying Reference will apply, as the context admits, separately and independently in respect of the relevant Type of Underlying Reference[, subject as provided in (b) below].

[Include each Type of Underlying Reference]

Type of Underlying Reference

[●] [See item [●]]
[●] [See item [●]]
[●] [See item [●]]

(b) Hybrid Business Day [Applicable/Not applicable]

[if applicable:

"Hybrid Business Day" means a day which is a Scheduled Trading Day (as defined in the relevant Annex and completed in the applicable Final Terms) for each Type of Underlying Reference specified in the applicable Final Terms.

[If Hybrid Business Day is applicable, each date for valuation (e.g. valuation date, averaging date, observation date etc.) which is the subject of the Hybrid Securities provisions should be expressed to be "[●] or if that is not a Hybrid Business Day the immediately [succeeding/preceding] Hybrid Business Day"]]

## PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

**22.** Interest: [Applicable/Not applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(i) Interest Period(s): [specify](ii) Interest Period End Date(s): [specify]

(iii) Business Day Convention for Interest Period End Date(s): [Following / Modified Following / Preceding / FRN / None / Not applicable]

(iv) Interest Payment Date(s): [specify]

(v) Business Day Convention for Interest Payment Date(s):

[Following / Modified Following / Preceding / FRN / None / Not applicable]

(If a Business Day Convention is specified for Interest Period End Date(s), unless Interest Payment Date(s) is (are) expressed to be a number of Business Days after the relevant Interest Period End Final Date. Interest Payment Date(s) must be subject to the same Business Day Convention)

(vi) Party responsible for calculating the Rate(s) of Interest and Interest Amount(s) (if not the Calculation Agent):

[specify]

(vii) Margin(s): [[+/-][specify] per cent. per annum / Not applicable]

(viii) Minimum Interest Rate: [[specify] per cent. per annum / Not applicable](ix) Maximum Interest Rate: [[specify] per cent. per annum / Not applicable]

(x) Day Count Fraction: [specify] / [unadjusted]

(xi) Determination Dates: [specify] in each year [insert regular payment dates,

ignoring issue date or redemption date in the case of a long or short first or last coupon.] (NB: Only relevant where Day Count Fraction is Actual/Actual (ICMA))

(xii) Accrual to Redemption: [Applicable/Not applicable]

[If Accrual to Redemption is Not applicable:

Accrual to Preceding IPED: [Applicable/Not applicable][insert in the case of Credit Linked Notes where Accrual to Redemption is Not applicable]]

(xiii) Rate of Interest: [Fixed Rate] [(Resettable)]

[Floating Rate]
[Linked Interest]

(xiv) Coupon Rate: (Include one SPS Fixed

or more of the following if

applicable)

[SPS Fixed Coupon applicable:

[Insert formula and other related provisions from

Payout Conditions.]]

[SPS Variable Amount Coupon applicable:

[Insert formula and other related provisions from Payout Conditions.]]

[Digital Coupon applicable:

[Insert formula, relevant value(s) and other related

provisions from Payout Conditions.]] [Snowball Digital Coupon applicable:

[Insert formula, relevant value(s) and other related

provisions from Payout Conditions.]]

[Accrual Digital Coupon applicable:

[Insert formula, relevant value(s) and other related

provisions from Payout Conditions.]]

[Stellar Coupon applicable:

[Insert formula, relevant value(s) and other related

provisions from Payout Conditions.]]

[Cappuccino Coupon applicable:

[Insert formula, relevant value(s) and other related

provisions from Payout Conditions.]]

[Ratchet Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Driver Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Sum Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Option Max Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Nova Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FX Vanilla Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FX Digital Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FX Range Accrual Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FX Memory Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FI Digital Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions] (If FI Digital Coupon is applicable, distinguish in "Rate" below between the Rate which is FI Rate A and the Rate which is FI Rate B)]

[Range Accrual Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Combination Floater Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[PRDC Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FI Digital Floor Coupon applicable:

[Insert formula, relevant value(s) and other related

provisions from Payout Conditions.]]

[FI Digital Cap Coupon applicable:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FI Target Coupon applicable:

[Insert formula, relevant value(s) and other related

provisons from Payout Conditions.]]

[Rate: [[●] per cent. [per annum]

(If more than one fixed rate is to be determined specify each such rate)]

[Floating Rate – [Screen Rate Determination]/[ISDA Determination]/[FBF Determination]

(If more than one floating rate is to be determined repeat sub-paragraphs of 25 and 26, as applicable, for each such rate)]

[Vanilla Call Rate

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Vanilla Call Spread Rate

[Insert formula, relevant value(s) and other related

provisions from Payout Conditions.]]

**23.** Fixed Rate Provisions: [Applicable/Not applicable]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(Specify if more than one fixed rate is to be

determined)

(i) Fixed Rate[(s)] of Interest: [●] per cent. [per annum] [payable [annually/semi-

annually/quarterly] in arrear] on each Interest

Payment Date

[Resettable Notes]

(ii) Fixed Coupon Amount(s): [●] per Calculation Amount

(iii) Broken Amount(s): [[●] per Calculation Amount, payable on the Interest

Payment Date falling [in/or] [●]. Insert particulars of any Initial or Final Broken Amounts of interest which do not correspond with the Fixed Coupon Amount(s)]

(iv) Resettable Notes: [Applicable/Not applicable]

[If applicable

(a) Initial Rate of [●] per cent. per annum payable [annually/ semi

annually/quarterly/monthly] in arrear

(b) First Margin: [+/-][●] per cent. per annum

(c) Subsequent Margin: [[+/-][●] per cent. per annum/Not applicable]

(d) First Reset Date: [●]

Interest:

(e) Second Reset Date: [[●]/Not applicable]

(f) Subsequent Reset [[●] [and [●]]/Not applicable]

Relevant Screen [●] (g) Page: (h) Mid-Swap Rate: [Single Mid-Swap Rate/Mean Mid-Swap Rate] Mid-Swap Maturity: (i) [**•**] [•] (i) Reset **Determination Date:** (specify in relation to each Reset Date) Relevant Time: (k) 24. Floating Rate Provisions: [Applicable/Not applicable] (If not applicable, delete the remaining subparagraphs of this paragraph) (Specify if more than one floating rate is to be determined) [Screen Rate Determination/ISDA Determination/FBF (i) Manner in which the Rate of Determination] Interest and Interest Amount is to be determined: [Applicable/Not applicable - the Rate of Interest for (ii) Linear Interpolation: the [long/short] [first/last] Interest Period shall be calculated using Linear Interpolation (specify for each short or long interest period)] 25. Screen Rate Determination: [Applicable/Not applicable] (If not applicable, delete the remaining subparagraphs of this paragraph) (i) Reference Rate: [●] month [LIBOR][EURIBOR][●] (Either LIBOR, EURIBOR or other, although additional information is required if other - [including fallback provisions in the Agency Agreement]) (ii) Interest Determination [•] Date(s): (Second London business day prior to the start of each Interest Period if LIBOR (other than Sterling or euro LIBOR) and second TARGET2 day prior to the start of each Interest Period if EURIBOR or euro LIBOR) (iii) Specified Time: [•] (which will be 11:00 am, London time, in the case of LIBOR, or 11:00 am, Brussels time, in the case of EURIBOR) (iv) Relevant Screen Page: [•] (in the case of EURIBOR, if not Reuters EURIBOR01 ensure it is a page which shows a composite rate or amend the fallback provisions appropriately) 26. [Applicable/Not applicable] ISDA Determination: (If not applicable, delete the remaining subparagraphs of this paragraph) (i) Floating Rate Option: **[●]** 

Date(s):

[•]

(ii)

**Designated Maturity:** 

(iii) Reset Date: [●]

(In the case of a LIBOR or EURIBOR based option,

the first day of the Interest Period)

**27.** FBF Determination: [Applicable/Not applicable]

[If applicable:

[specify relevant terms]

**28.** Zero Coupon Provisions: [Applicable/Not applicable]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(i) Accrual Yield: [●] per cent. per annum

(ii) Reference Price: [●]

29. Index Linked Interest Provisions: [Applicable/Not applicable]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(i) Index/Basket of Indices: [●]

[The [•] Index is a [Component Security]/[Multi-

Exchange] Index.]3

[The [●] Index is a Custom Index.]<sup>4</sup>

[The [●] Index is a Connected Third Party Index.]<sup>5</sup>

(ii) Index Currency: [specify]

(iii) Screen Page: [●]

(iv) Averaging: Averaging [applies/does not apply] to the Notes. [The

Averaging Dates are [●].]

[In the event that an Averaging Date is a Disrupted Day [Omission/Postponement/Modified Postponement] [the provisions of Annex 2] will apply.]

[Modified Postponement]

(Only applicable if Modified Postponement is

applicable as an Averaging election)

[Specified Maximum Days of Disruption will be equal

to: [•]/[eight]]

(If no Specific Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be

equal to eight)

(v) Strike Date: [●]

(vi) Interest Valuation Date(s): [specify]

(vii) Observation Date(s): [[●]/Not applicable].]

In the event that an Observation Date is a Disrupted

Day/[Omission/Postponement/Modified

Postponement] [ the provisions of Annex 2] will

apply.]

Specify each Connected Third Party Index (if any).

Specify each Component Security Index and/or Multi-Exchange Index (if any).

Specify each Custom Index (if any).

(viii)	Observation Period:	specify/Not applicable]]	
(ix)	Specified Maximum Days of Disruption:	[As per Conditions]/[ <i>specify</i> ] Sched Days]	Juled Trading
(x)	Exchange Business Day:	(All Indices Basis)/(Per Index Basis) Basis)] (standard election is All Indices	
(xi)	Scheduled Trading Day:	(All Indices Basis)/(Per Index Basis) Basis)]	/(Single Index
		must match election made for Excha	ange Business
(xii)	Exchange(s) and Index	a) the relevant Exchange[s] [is/are	e] [●]; and
` ,	Sponsor:	b) the relevant Index Sponsor is [	
(xiii)	Related Exchange:	specify/[All Exchanges]]	
(xiv)	Weighting:	Not applicable/The weighting to be aptern comprising the Basket of Indices to Settlement Price is [•]. Each such Weisubject to adjustment in the case of Notes]. (N.B. Only applicable in related Notes relating to a Basket of Indices).	ascertain the ghting shall be Index Linked ation to Cash
(xv)	Interest Valuation Time:	Scheduled Closing Time/Any time [osettlement Price Date/during the Obser [e], being the time specified on Settlement Price Date or an Averaging case may be, for the calculation of the Price.] (N.B. if no time is specified Valuation Time will be the Scheduled Calculation Time will be the Sch	vation Period.] the relevant g Date, as the the Settlement l, the Interest
(xvi)	Index Correction Period:	As per Conditions/specify]	
(xvii)	Optional Additional Disruption Events:	(a) [Not applicable]/[(The follow Additional Disruption Events Notes:]	
		(Specify each of the following w	hich applies.)
		[Increased Cost of Hedging]	
		[Increased Cost of Stock Borrov	v]
		[Loss of Stock Borrow]	
		[Force Majeure Event] (N.B. C to Custom Indices)	Only applicable
		[Hedging Party Default] (N.B. (to Custom Indices)	Only applicable
	Trade Date:	[●]	
		b) [[The Maximum Stock Loan Rate [specify in relation to each rele [•].]	
		(N.B. only applicable if Loss of is applicable)]	Stock Borrow
		(c) [([The Initial Stock Loan rate [specify in relation to each rele	

[•].]

(N.B. only applicable if Increased Cost of Stock Borrow is applicable)]]

(d) Delayed Redemption on the Occurrence of Additional Disruption Event and/or Optional Additional Disruption Event: [Applicable /Not applicable]

If applicable:

Principal Protected Termination Amount: [Applicable/Not applicable]]

[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination]

(xviii) Delayed Redemption on the Occurrence of Index Adjustment Event:

[Applicable/Not applicable]

[if applicable:

Principal Protected Termination Amount: [Applicable/Not applicable]]

[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination]

(xix) Additional provisions applicable to Custom Indices:

[Applicable/Not applicable]

(If not applicable, delete the remaining sub paragraphs of this paragraph)

(a) Averaging: Averaging [applies/does not apply] to the Notes. [The Averaging Dates are [●].]

[In the event that an Averaging Date is a Disrupted Day, Condition 9.2 of Index Linked Conditions will apply.]

[Specified Maximum Days of Disruption will be equal to: [●]/[As per Conditions]]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to twenty)

(b) Strike Price:

[**•**]

(c) Custom Index Business Day:

[(All Custom Indices Basis)/(Per Custom Index Basis)(Single Custom Index Basis)]

(d) Scheduled Custom Index Business Day: [(All Custom Indices Basis)/(Per Custom Index Basis)/(Single Custom Index Basis)]

(Must match election made for Custom Index Business Day)

(e) Valuation Time:

[As per the Conditions]/[[●], being the time specified on the Valuation Date or an Averaging Date or Observation Date as the case may be, for the calculation of the Settlement Price.]

(f) Custom Index Correction Period:

[As per Conditions]/[[●]specify]

(g) Custom Index Disruption Event:

[Specified Maximum Days of Disruption will be equal to: [●]/[As per Conditions]]

(If no Specified Maximum Davs of Disruption are stated, Specified Maximum Days of Disruption will be equal to twenty)

(h) Delayed Redemption on the Occurrence of Custom Index Adjustment Event:

[Applicable with a rate of [●] per cent. per annum/Not applicable]

30. Share Linked Interest Provisions: [Applicable/Not applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(i) Share(s)/Share Company/Basket of Shares/GDR/ADR:

[GDR/ADR applicable] [Insert GDR/ADR]6

Relative Performance (ii) Basket:

[Not applicable/specify]

(iii) Share Currency: [specify] ISIN of Share(s): [specify] (iv) Screen Page/Exchange (v) [specify]

(vi) Averaging:

Code:

Averaging [applies/does not apply] to the Notes. [The Averaging Dates are [ ].]

[In the event that an Averaging Date is a Disrupted Day [Omission/Postponement/Modified Postponement] will apply.]

[Modified Postponement]

(Only applicable if Modified Postponement is applicable as an Averaging election)

[Specified Maximum Days of Disruption will be equal to: [•]/[eight]]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to eight)

(vii) Strike Date: [•]

(viii) Interest Valuation Time: [Scheduled Closing Time/Any time [on the relevant Settlement Price Date/during the Observation Period.] [The Valuation Time is [●], being the time specified on the relevant Settlement Price Date or an Averaging Date, as the case may be, for the calculation of the Settlement Price.] (N.B. If no time is specified, the Interest Valuation Time will be the Scheduled Closing Time)

(ix) Interest Valuation Date(s): [specify]

(x) Observation Date(s): [The Observation Date(s) is/are [●]/Not applicable].]

[In the event that an Observation Date is a Disrupted

Specify each GDR or ADR (if any). In the case of Share Linked Notes relating to a GDR/ADR, complete Share Linked Final Terms as applicable for GDR/ADR reference asset(s).

Date/[Omission/Postponement/Modified Postponement] will apply.] (xi) **Observation Period:** [specify/Not applicable]] (xii) Exchange Business Day: [(All Shares Basis)/(Per Share Basis)/(Single Share Basis) (standard election is All Shares Basis) (xiii) Scheduled Trading Day: [(All Shares Basis)/(Per Share Basis)/(Single Share Basis)] (must match election made for Exchange Business Day) The relevant Exchange[s] [is/are] [•]. (xiv) Exchange(s): Related Exchange(s): [specify/All Exchanges] (xv) [Not applicable/The weighting to be applied to each (xvi) Weighting: item comprising the Basket of Shares to ascertain the Settlement Price is [●]. Each such Weighting shall be subject to adjustment in the case of Share Linked Notes]. (N.B. Only applicable in relation to Cash Settled Notes relating to a Basket of Shares)] [Scheduled Closing Time/Any time [on the relevant (xvii) Valuation Time: Settlement Price Date/during the Observation Period.] [The Valuation Time is [•], being the time specified on the relevant Settlement Price Date or an Averaging Date, as the case may be, for the calculation of the Settlement Price.] (N.B. If no time is specified, the Interest Valuation Time will be the Scheduled Closing Time) **Share Correction Period:** [As per Conditions/specify] (xviii) Optional Additional applicable]/[The following (xix) (a) [Not Disruption Events: Notes:]

Optional Additional Disruption Events apply to the

(Specify each of the following which applies)

[Insolvency Filing]

[Increased Cost of Hedging]

[Increased Cost of Stock Borrow]

[Loss of Stock Borrow]

[Stop-Loss Event]

[Stop-Loss Event Percentage: [●] per cent.]

Trade Date: [•]

> [The Maximum Stock Loan Rate in respect of (b) [specify in relation to each relevant Share] is **[●]**.]

> > (N.B. Only applicable if Loss of Stock Borrow is applicable)]

(c) [[The Initial Stock Loan rate in respect of [specify in relation to each relevant Share] is **[●]**.]

(N.B. Only applicable if Increased Cost of Stock Borrow is applicable)]

Delayed Redemption on the Occurrence of (d) Additional Disruption Event and/or Optional Additional Disruption Event: [Applicable/Not applicable]

[if applicable:

Principal Protected Termination Amount: [Applicable/Not applicable]]

If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination]

(xx)Market Disruption: Specified Maximum Days of Disruption will be equal to

[•]/[eight]:

(If no Specified Maximum Days of Disruption is stated, Specified Maximum Days of Disruption will be equal to eight)

[Applicable/Not applicable] Tender Offer: (xxi) (xxii) Listing Change: [Applicable/Not applicable] [Applicable/Not applicable] (xxiii) Listing Suspension:

(xxiv) Illiquidity: [Applicable/Not applicable]

Delayed Redemption on the [Applicable/Not applicable] (xxv) Occurrence of an

**Extraordinary Event:** 

[if applicable:

Principal Protected Termination Amount: [Applicable/Not applicable]]

[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination]

31. Inflation Linked Interest Provisions: [Applicable/Not applicable]

> (If not applicable, delete the remaining subparagraphs of this paragraph) (If more than one Inflation Rate is to be determined, repeat items (i) to (ix) for each such Inflation Rate and, if FI Digital Coupon is applicable, distinguish between the Inflation Rate which is FI Rate A and the Inflation Rate which is FI Rate B)

(i) Index: [**•**]

[Composite/non Composite]

[•]/[Not applicable]

Screen Page/Exchange (ii) [•] Code:

Cut-Off Date: (iii) [•]/[Not applicable] Related Bond: [•]/Fall Back Bond (iv) Issuer of Related Bond:

(vi) Fall Back Bond: [Applicable/Not applicable]

(vii) Index Sponsor: [•]

(v)

(ix) **Determination Date:** [•] Optional Additional [Not applicable]/[The following Optional Additional (x) Disruption Events: Disruption Events apply to the Notes:] (Specify each of the following which applies) [Increased Cost of Hedging] Trade Date: [•] 32. Commodity Linked Interest [Applicable/Not applicable] Provisions: (If not applicable, delete the remaining subparagraphs of this paragraph) (i) Commodity/Commodities/ Commodity Index/ [The Sponsor[s] of the Commodity Index/Indices Commodity Indices: is/are [●]] (ii) Pricing Date(s): [•] **Initial Pricing Date:** [specify] (iii) Final Pricing Date: (iv) [specify] Commodity Reference [•] (v) Price: The Price Source is/are [●] [•] / [Not applicable] (vi) **Delivery Date:** [•]/ [Not applicable] (vii) Nearby Month: (viii) Specified Price: [specify] The relevant Exchange[s] [is/are] [●] / [Not (ix) Exchange(s): applicable]. (x) Specified Maximum Days of [●]/[As per Conditions] Disruption: (If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to five) (applicable only to Price Source Disruption or Trading Disruption) (xi) Disruption Fallback(s): [As per Commodity Linked Condition 8]/[Not applicable] (xii) Optional Additional [Not applicable]/[(The following Optional Additional Disruption Events: Disruption Events apply to the Notes:] [•] [[The Trade Date is [•].] The Weighting to be applied to each item comprising (xiii) Weighting: the Commodity Basket is [●] 33. Fund Linked Interest Provisions: [Applicable/Not applicable] Fund: [•] (i) [The [●] Fund is a Mutual Fund] [The [●] Fund is a Hedge Fund] [The [●] Fund is a Private Equity Fund]

[Applicable/Not applicable]

(viii)

Event:

Related Bond Redemption

(ii)	Fund Shares:	[●]
(iii)	Fund Documents:	[As per the Conditions][●]
(iv)	Fund Business Day:	[All Fund Share Basis]/[Per Fund Share Basis]/[Single Fund Share Basis]
(v)	Fund Service Provider:	[As per Conditions]/[●]
(vi)	Calculation Date(s):	[As per Conditions]/[●]
(vii)	Initial Calculation Date:	[As per Conditions]/[●]
(viii)	Final Calculation Date:	[●]
(ix)	Hedging Date:	[●]
(x)	NAV Trigger Percentage:	[As per Conditions]/[●]
(xi)	NAV Trigger Period:	[As per Conditions]/[●]
(xii)	Number of NAV Publication Days:	[As per Conditions]/[●]
(xiii)	AUM Level:	[As per Conditions]/[specify]
(xiv)	Basket Trigger Level:	[●]/[As per Conditions]
(xv)	Interest Valuation Date:	[●]
(xvi)	Termination Amounts:	[Principal Protected Termination Amount]/[Non-Principal Protected Termination Amount]/[specify]/[Not applicable]
(xvii)	Simple Interest Spread:	[As per Conditions]/[specify]/[
(xviii)	Termination Date:	[●]
(xix)	Weighting:	The Weighting to be applied to each Fund Share comprising the Fund Basket is [●]
( ·)	[Protected Amount:	[If Delayed Redemption on the Occurrence of an
(xx)		Extraordinary Fund Event and Principal Protected Termination Amount are applicable: [specify] per cent. of the Specified Denomination]
(xxi)	Delayed Redemption on the Occurrence of an Extraordinary Fund Event:	Termination Amount are applicable: [specify] per cent.
, ,	Occurrence of an	Termination Amount are applicable: [specify] per cent. of the Specified Denomination]
(xxi)	Occurrence of an Extraordinary Fund Event: Delayed Payment Cut-Off	Termination Amount are applicable: [specify] per cent. of the Specified Denomination] [Applicable/Not applicable]
(xxi)	Occurrence of an Extraordinary Fund Event: Delayed Payment Cut-Off Date:	Termination Amount are applicable: [specify] per cent. of the Specified Denomination] [Applicable/Not applicable]  [As per Conditions]/[specify]
(xxi)	Occurrence of an Extraordinary Fund Event: Delayed Payment Cut-Off Date:	Termination Amount are applicable: [specify] per cent. of the Specified Denomination]  [Applicable/Not applicable]  [As per Conditions]/[specify]  [Applicable/Not applicable]  (If not applicable, delete the remaining sub-
(xxi) (xxii) ETI Lir	Occurrence of an Extraordinary Fund Event: Delayed Payment Cut-Off Date: nked Interest Provisions:	Termination Amount are applicable: [specify] per cent. of the Specified Denomination]  [Applicable/Not applicable]  [As per Conditions]/[specify]  [Applicable/Not applicable]  (If not applicable, delete the remaining subparagraphs of this paragraph)
(xxi) (xxii) ETI Lir	Occurrence of an Extraordinary Fund Event: Delayed Payment Cut-Off Date: nked Interest Provisions: ETI/ETI Basket:	Termination Amount are applicable: [specify] per cent. of the Specified Denomination]  [Applicable/Not applicable]  [As per Conditions]/[specify]  [Applicable/Not applicable]  (If not applicable, delete the remaining subparagraphs of this paragraph)  [•]
(xxi) (xxii) ETI Lir (i) (ii)	Occurrence of an Extraordinary Fund Event: Delayed Payment Cut-Off Date: nked Interest Provisions:  ETI/ETI Basket: ETI Interest(s):	Termination Amount are applicable: [specify] per cent. of the Specified Denomination]  [Applicable/Not applicable]  [As per Conditions]/[specify]  [Applicable/Not applicable]  (If not applicable, delete the remaining subparagraphs of this paragraph)  [•]  [Insert type of ETI Interest(s)]

34.

		[Modified Postponement]
		(Only applicable if Modified Postponement is applicable as an Averaging election)
(v)	Market Disruption:	[Specified Maximum Days of Disruption will be equal to: [●]/[eight]]
		(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to eight)
(vi)	Exchange(s):	[The relevant Exchange[s] [is/are] [●]/[Not applicable]
(vii)	Related Exchange:	[specify]/[All Exchanges]/[Not applicable]
(viii)	Exchange Business Day:	[All ETI Interests Basis/Per ETI Interest Basis/Single ETI Interest Basis]
(ix)	Scheduled Trading Day:	[All ETI Interests Basis/Per ETI Interest Basis/Single ETI Interest Basis]
(x)	Calculation Date(s):	[As per Conditions]/[specify]
(xi)	Initial Calculation Date:	[As per Conditions]/[specify]
(xii)	Final Calculation Date:	[specify]
(xiii)	Hedging Date:	[specify]
(xiv)	Investment/AUM Level:	[As per Conditions][specify]
(xv)	Value per ETI Interest Trading Price Barrier:	[As per Conditions]/[specify]
(xvi)	Number of Value Publication	[● calendar days] [● Business Days (as defined in
(2111)	Days:	Condition 3(e))]
(****)	Days:	
(****)	Days:	Condition 3(e))]
(xvii)	Days:  NAV Trigger Percentage:	Condition 3(e))] [Additional Financial Centre: [specify]] (N.B. Only applicable if Number of Value Publication
		Condition 3(e))] [Additional Financial Centre: [specify]] (N.B. Only applicable if Number of Value Publication Days is calculated by reference to Business Days)
(xvii)	NAV Trigger Percentage:	Condition 3(e))] [Additional Financial Centre: [specify]] (N.B. Only applicable if Number of Value Publication Days is calculated by reference to Business Days) [As per Conditions]/[specify]
(xvii) (xviii)	NAV Trigger Percentage: NAV Trigger Period:	Condition 3(e))] [Additional Financial Centre: [specify]] (N.B. Only applicable if Number of Value Publication Days is calculated by reference to Business Days) [As per Conditions]/[specify] [As per Conditions]/[specify]
(xvii) (xviii) (xix)	NAV Trigger Percentage: NAV Trigger Period: Basket Trigger Level:	Condition 3(e))] [Additional Financial Centre: [specify]] (N.B. Only applicable if Number of Value Publication Days is calculated by reference to Business Days) [As per Conditions]/[specify] [As per Conditions]/[specify]
(xvii) (xviii) (xix) (xx)	NAV Trigger Percentage: NAV Trigger Period: Basket Trigger Level: Settlement Price:	Condition 3(e))] [Additional Financial Centre: [specify]] (N.B. Only applicable if Number of Value Publication Days is calculated by reference to Business Days) [As per Conditions]/[specify] [As per Conditions]/[specify] [As per Conditions]/[specify] [Official closing price]/[NAV per ETI Interest]
(xvii) (xviii) (xix) (xx) (xxi)	NAV Trigger Percentage: NAV Trigger Period: Basket Trigger Level: Settlement Price: Valuation Time:	Condition 3(e))] [Additional Financial Centre: [specify]] (N.B. Only applicable if Number of Value Publication Days is calculated by reference to Business Days) [As per Conditions]/[specify] [As per Conditions]/[specify] [As per Conditions]/[specify] [Official closing price]/[NAV per ETI Interest] [specify]
(xvii) (xviii) (xix) (xx) (xxi) (xxii)	NAV Trigger Percentage: NAV Trigger Period: Basket Trigger Level: Settlement Price: Valuation Time: Interest Valuation Date:	Condition 3(e))] [Additional Financial Centre: [specify]] (N.B. Only applicable if Number of Value Publication Days is calculated by reference to Business Days) [As per Conditions]/[specify] [As per Conditions]/[specify] [As per Conditions]/[specify] [Official closing price]/[NAV per ETI Interest] [specify] [specify] [Maximum Stock Loan Rate in respect of [specify in
(xvii) (xviii) (xix) (xx) (xxi) (xxii) (xxiii)	NAV Trigger Percentage: NAV Trigger Period: Basket Trigger Level: Settlement Price: Valuation Time: Interest Valuation Date: Maximum Stock Loan Rate: ETI Interest Correction	Condition 3(e))] [Additional Financial Centre: [specify]]  (N.B. Only applicable if Number of Value Publication Days is calculated by reference to Business Days)  [As per Conditions]/[specify]  [As per Conditions]/[specify]  [As per Conditions]/[specify]  [Official closing price]/[NAV per ETI Interest]  [specify]  [specify]  [Maximum Stock Loan Rate in respect of [specify in relation to each relevant ETI Interest] is [•].]
(xvii) (xviii) (xix) (xx) (xxi) (xxii) (xxiii)	NAV Trigger Percentage: NAV Trigger Period: Basket Trigger Level: Settlement Price: Valuation Time: Interest Valuation Date: Maximum Stock Loan Rate: ETI Interest Correction Period:	Condition 3(e))]  [Additional Financial Centre: [specify]]  (N.B. Only applicable if Number of Value Publication Days is calculated by reference to Business Days)  [As per Conditions]/[specify]  [As per Conditions]/[specify]  [As per Conditions]/[specify]  [Official closing price]/[NAV per ETI Interest]  [specify]  [specify]  [Maximum Stock Loan Rate in respect of [specify in relation to each relevant ETI Interest] is [●].]  [specify]  [Principal Protected Termination Amount]/[Non-
(xvii) (xviii) (xix) (xx) (xxi) (xxii) (xxiii) (xxiv)	NAV Trigger Percentage: NAV Trigger Period: Basket Trigger Level: Settlement Price: Valuation Time: Interest Valuation Date: Maximum Stock Loan Rate: ETI Interest Correction Period: Termination Amount:	Condition 3(e))] [Additional Financial Centre: [specify]]  (N.B. Only applicable if Number of Value Publication Days is calculated by reference to Business Days)  [As per Conditions]/[specify]  [As per Conditions]/[specify]  [As per Conditions]/[specify]  [Official closing price]/[NAV per ETI Interest]  [specify]  [specify]  [Maximum Stock Loan Rate in respect of [specify in relation to each relevant ETI Interest] is [•].]  [specify]  [Principal Protected Termination Amount]/[Non-Principal Protected Termination Amount]/[specify]

(xxix) Weighting: The Weighting to be applied to each ETI Interest

> comprising the ETI Basket to ascertain the Settlement Price is [●]. Each such Weighting shall be subject to adjustment in the case of ETI Linked Notes] [specify] (N.B. Only applicable in relation to Cash Settled Notes

relating to an ETI Basket)

ETI Documents: [As per Conditions]/[specify] (xxx)

(xxxi) [Protected Amount: [If Delayed Redemption on the Occurrence of an

> Extraordinary ETI Event and Principal Protected Termination Amount are applicable: [specify] per cent.

of the Specified Denomination]

Delayed Redemption on the (xxxii)

Occurrence of an Extraordinary ETI Event: [Applicable/Not applicable]

35. Foreign Exchange (FX) Rate Linked

Interest Provisions:

[Applicable/Not applicable]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(i) The relevant base currency (the "Base Currency") is:

[specify]

The relevant subject (ii) [currency/currencies] ([each a]/[the] "Subject

[specify]

Currency") [is/are]:

(iii) Weighting: [specify] (iv) Price Source: [specify]

Disruption Event: Specified Maximum Days of Disruption will be equal to (v)

[•]/[five]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be

equal to five)

(vi) Delayed Redemption on Occurrence of a Disruption

Event:

[if applicable:

Principal Protected Termination Amount:

[Applicable/Not applicable]]

[Applicable/Not applicable]

[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of

the Specified Denomination]

(vii) [specify] Relevant Screen Page:

(viii) Interest Valuation Date: [•]

> [Currency Convention: [As per Conditions]/[Preceding Currency Convention]/[Modified Following Currency

Convention]]

(ix) Optional Additional

Disruption Events:

[(The following Optional Additional Disruption Events

apply to the Notes:]

(Specify each of the following which applies)

[Increased Cost of Hedging]

[[The Trade Date is [●].]

(x) FX Knock-in Valuation: [Applicable/Not applicable]

[If applicable, insert relevant provisions from

Conditions]

[FX Coupon Performance: [Applicable/Not applicable]]

[Performance Value: [Applicable/Not applicable]]

(xi) FX Knock-out Valuation:<sup>8</sup> [Applicable/Not applicable]

[If applicable, insert relevant provisions from

Conditions]

[FX Coupon Performance: [Applicable/Not applicable]]

[Performance Value: [Applicable/Not applicable]]

**36.** Underlying Interest Rate Linked Interest Provisions:

[Applicable/Not applicable]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(If applicable, identify each Underlying Interest  $Rate_{(i)}$ 

which is a Multiple Underlying Component Rate)

(i) Underlying Interest Determination Date(s):

[specify]

(If more than one Underlying Interest Rate is to be

determined, include the following language:

"Underlying Interest Rate<sub>1</sub>:")

(ii) Strike Date: [specify]

(iii) Manner in which the Underlying Interest Rate is to be determined:

[Screen Rate Determination/ISDA Determination]

(iv) Screen Rate Determination:

• Underlying [specify]

Reference Rate:

(Either LIBOR, EURIBOR or other)

• Specified Time: [specify]

(which will be 11:00 am, London time, in the case of LIBOR, or 11:00 am, Brussels time, in the case of

EURIBOR)

Relevant Screen

Page:

[specify]

(In the case of EURIBOR, if not Reuters EURIBOR01 ensure it is a page which shows a composite rate or

amend the fallback provisions appropriately)

(v) ISDA Determination:

 Floating Rate Option: [specify]

Designated

[specify]

Maturity:

Only applicable if Knock-in Event is applicable and SPS Knock-in Valuation is not applicable. Complete relevant prompts in paragraph 18 accordingly.

Only applicable if Knock-out Event is applicable and SPS Knock-out Valuation is not applicable. Complete relevant prompts in paragraph 19 accordingly.

Reset Date: [specify]

(vi) Underlying Margin(s): [+/-][●] per cent. per annum

(vii) Minimum Underlying [●] per cent. per annum Reference Rate:

(viii) Maximum Underlying [●] per cent. per annum Reference Rate:

(If more than one Underlying Interest Rate is to be determined, include the following language: "Underlying Interest Rate<sub>2</sub>:" and repeat items 36(ii) to (vii).

Repeat for each Underlying Interest Rate.)

37. Additional Business Centre(s)
(Condition 3(e) of the Terms and
Conditions of the English Law Notes
and Condition 3(e) of the Terms and
Conditions of the French Law
Notes):

[•]

### PROVISIONS RELATING TO REDEMPTION

**38.** Final Redemption Amount: [Calculation Amount x [[●] per cent.]/[Final Payout]

[As per Credit Linked Conditions and paragraph 1

(Credit Linked Notes) below]

**39.** Final Payout: [Not applicable]

[SPS Payouts [SPS Fixed Percentage Notes

[Insert formula and other related provisions from Payout Conditions.]]

**[SPS Reverse Convertible Notes** 

**ISPS** Reverse Convertible Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

**[SPS Reverse Convertible Standard Notes:** 

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

# [SPS Vanilla Products

[Vanilla Call Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Vanilla Call Spread Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Vanilla Put Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Vanilla Put Spread Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Vanilla Digital Notes:

Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[[Knock-in / Knock-out] Vanilla Call Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

### [Asian Products

[Asian Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Asian Spread Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Himalaya Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

### **[Auto-Callable Products**]

[Autocall Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Autocall Standard Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Autocall One Touch Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

# [Indexation Products

[Certi Plus: Booster Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Certi Plus: Bonus Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Certi Plus: Leveraged Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Certi Plus: Twin Win Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Certi Plus: Super Sprinter Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Certi plus: Generic Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Certi plus: Generic Knock-in Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Certi Plus: Generic Knock-out Securities:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Ratchet Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Sum Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Option Max Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Stellar Securities:

[Insert formula, relevant value(s) and related provisions from Payout Conditions.]]

[Driver Securities:

[Insert formula, relevant value(s) and related provisions from Payout Conditions.]]

[FI FX Vanilla Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FI Digital Floor Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FI Digital Cap Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FI Digital Plus Notes:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[FI Inflation Securities:

[Insert formula and related provisions from Payout Conditions.]]

**40.** Automatic Early Redemption: [Applicable/Not applicable]

FI Payouts

(i) Automatic Early Redemption Event:

[Target Automatic Early Redemption] [FI Underlying Automatic Early Redemption] [FI Coupon Automatic Redemption] [Standard Automatic Early Redemption[-Automatic Early Redemption Event 1]: "greater than"/"greater than or equal to"/"less than"/"less than or equal to"][Standard Automatic Early Redemption - Automatic Early Redemption Event 2 Applicable: "greater than"/"greater than or equal to"/"less than"/"less than or equal to"]

[Automatic Early Redemption Event 1 [and]/[or] Automatic Early Redemption Event 2]

(ii) **Automatic Early Redemption** Valuation Time:

[specify]

(iii) **Automatic Early Redemption** Payout:

**ISPS** Automatic Early Redemption Payout:

[Insert formula, relevant value(s) and other related provisions from Payout Conditions.]]

[Target Automatic Early Redemption:

[Insert relevant provisions from Conditions]] [FI Underlying Automatic Early Redemption] [Insert relevant provisions from Conditions] [Accrual to Automatic Early Redemption:

[Applicable/Not applicable]]

[Insert relevant provisions from Conditions] [FI Coupon Automatic Early Redemption: [Insert relevant provisions from Conditions]]

(iv) Automatic Early Redemption Date(s):

[specify]

(v) [(A)]**Automatic Early** Redemption [Price] [Level][1]:

[specify]

[(B)] Automatic Early Redemption [Price][Level] 2:

[specify]

Automatic Early Redemption [[●] per cent.][Not applicable] (vi) Percentage:

AER Rate: (vii)

[Insert relevant provisions from Conditions]/[Not applicable]

(viii) AER Exit Rate: [Not applicable]

[AER Rate

[Insert relevant provisions from Conditions]]

[AER Athena up Rate

[Insert formula, relevant value(s) and other related

provisions from Payout Conditions.]]

[AER CSN Rate

[Insert relevant provisions from Conditions]]

(ix) **Automatic Early Redemption** Valuation Date(s)/Period(s):

[specify]

[AER 1 Redemption Valuation [Date(s)/Period(s)]:

[specify]

[AER 2 Redemption Valuation [Date(s)/Period(s)]:

[specify]

[For Fixed Income payouts, consider whether this is the interest determination date (i.e. 2 business days prior to the Automatic Early Redemption Date)]

(x) Observation Price Source: [specify]/[Not applicable]

(xi) Underlying Reference Level: [Official level]/[Official price]/[Bid close]/[last

price]/[Asked price]/Standard Underlying Reference

Level]/[Not applicable]

(xii) SPS AER Valuation: [Applicable]/[Not applicable]:

SPS AER Value 1:

[Insert relevant value(s) and related provisions from

Payout Conditions]

[SPS AER Value 2:

[Insert relevant value(s) and related provisions from

Payout Conditions]]

(xiii) AER Event 1 Underlying(s): [See item [●] below]/[Not applicable] AER Event 2 Underlying(s): [See item [●] below]/[Not applicable] (xiv)

AER Event 1 Basket: [Applicable]/[Not applicable] (xv) (xvi) AER Event 2 Basket: [Applicable]/[Not applicable]

41. **Issuer Call Option:** [Applicable/Not applicable]

> (If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(i) Optional Redemption

Date(s):

[•]

Optional Redemption (ii)

Valuation Date(s):

[•]

Optional Redemption (iii)

Amount(s):

[Calculation Amount x [●] per cent.]

[SPS Call Payout

[Insert formula, relevant value(s) related and

provisons from Payout Conditions]]

(iv) If redeemable in part:

> Minimum (a) Redemption Amount:

[•]

(b) **Higher Redemption** Amount:

[•]

(v) Notice period: Minimum notice period: [●]

Maximum notice period: [●]

(N.B. When setting notice periods, issuers are advised to consider the practicalities of distribution of information through intermediaries, for example, clearing systems (which require a minimum of 5

clearing systems business days' notice for a call) and custodians, as well as any other notice requirements which may apply, for example, as between the issuer and its issuing and paying agent/registrar.)

**42.** Noteholder Put Option: [Applicable/Not applicable]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

Optional Redemption [●] Date(s):

(ii) Optional Redemption [●] Valuation Date(s):

(i)

(iii) Optional Redemption [Calculation Amount x [●] per cent.]

Amount(s): [SPS Put Payout

[Insert formula, relevant value(s) and related

provisons from Payout Conditions]]

(iv) Notice period: Minimum notice period: [●]

Maximum notice period: [●]

(N.B. When setting notice periods, issuers are advised to consider the practicalities of distribution of information through intermediaries, for example, clearing systems (which require a minimum of 5 clearing systems business days' notice for a put) and custodians, as well as any other notice requirements which may apply, for example, as between the issuer

and its issuing and paying agent/registrar.)

**43.** Aggregation: [Applicable/Not applicable]

44. Index Linked Redemption Amount: [Applicable/Not applicable]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(i) Index/Basket of Indices: [●

[The [●] Index is a [Component Security]/[Multi-

Exchange] Index.]9

[The [●] Index is a Custom Index.]<sup>10</sup>

[The [●] Index is a Connected Third Party Index.]<sup>11</sup>

(ii) Index Currency: [specify]

(iii) Screen Page: [specify]

(iv) Specified Maximum Days of [As per the Conditions][specify] Scheduled Trading

Disruption: Days]

(v) Strike Date: [●]

(vi) Averaging: Averaging [applies/does not apply] to the Notes. [The

Averaging Dates are [●].]

[In the event that an Averaging Date is a Disrupted Day [Omission/Postponement/Modified

Specify each Connected Third Party Index (if any).

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Specify each Component Security Index and/or Multi-Exchange Index (if any).

Specify each Custom Index (if any).

Postponement] will apply.]

[Modified Postponement]

(Only applicable if Modified Postponement is applicable as an Averaging election)

[Specified Maximum Days of Disruption will be equal to: [●]/[eight]]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to eight)

(vii) Redemption Valuation Date: [specify]

(viii) Observation Date(s): [The Observation Date(s) is/are [●]/Not applicable].]

[In the event that an Observation Date is a Disrupted Date/[Omission/Postponement/Modified

Postponement] [the provisions of Annex 2] will apply.]

(ix) Observation Period: [specify/Not applicable]]

(x) Exchange Business Day: [(All Indices Basis)/(Per Index Basis)/(Single Index

Basis)]

(standard election is All Indices Basis)

(xi) Scheduled Trading Day: [(All Indices Basis)/(Per Index Basis)/(Single Index

Basis)]

(must match election made for Exchange Business

Day)

(xii) Exchange(s) and Index

Sponsor:

(a) the relevant Exchange[s] [is/are] [●]; and

(b) the relevant Index Sponsor is [●].

(xiii) Related Exchange:

[specify/All Exchanges]

(xiv) Weighting:

[Not applicable/The Weighting to be applied to each item comprising the Basket of Indices to ascertain the Settlement Price is [●]. Each such Weighting shall be subject to adjustment in the case of Index Linked Notes]/[specify]. (N.B. Only applicable in relation to Cash Settled Notes relating to a Basket of Indices)]

(xv) Valuation Time:

[Scheduled Closing Time]/[Any time [on the relevant Settlement Price Date /during the Observation Period.] [[●], being the time specified on the relevant Settlement Price Date or an Averaging Date, as the case may be, for the calculation of the Settlement Price.] (N.B. If no time specified, the Valuation Time will be the Scheduled Closing Time) (N.B. Only applicable to Indices other than Custom Indices)

[As per the Conditions]/[●] being the time specified on the Valuation Date or an Averaging Date or Observation Date as the case may be, for the calculation of the Settlement Price.] (N.B. If no time specified, the Valuation Time will be as per the Conditions) (N.B. Only applicable to Custom Indices)

(xvi) Index Correction Period: [As per Conditions/[specify]]

(xvii) Optional Additional (a) [Not applicable]/[The following Optional

Disruption Events:

Additional Disruption Events apply to the Notes:]

(Specify each of the following which applies)

[Increased Cost of Hedging]

[Increased Cost of Stock Borrow]

[Loss of Stock Borrow]

[Force Majeure Event] (N.B. Only applicable to Custom Indices)

[Hedging Party Default] (N.B. Only applicable to Custom Indices)

Trade Date:

[•]

(b) [[The Maximum Stock Loan Rate in respect of [specify in relation to each relevant security] is [●].]

(N.B. Only applicable if Loss of Stock Borrow is applicable)]

(c) [[The Initial Stock Loan rate in respect of [specify in relation to each relevant security] is [●].]

(N.B. only applicable if Increased Cost of Stock Borrow is applicable)]]

(d) Delayed Redemption on the Occurrence of Additional Disruption Event and/or Optional Additional Disruption Event: [Applicable/Not applicable]

[if applicable:

Principal Protected Termination Amount: [Applicable/Not applicable]]

[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination]

(xviii) Delayed Redemption on the Occurrence of Index Adjustment Event:

[Applicable/Not applicable]

[if applicable:

Principal Protected Termination Amount: [Applicable/Not applicable]]

[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination]

(xix) Additional provisions applicable to Custom Indices:

[Applicable/Not applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(a) Averaging:

Averaging [applies/does not apply] to the Notes. [The Averaging Dates are [●].]

[In the event that an Averaging Date is a Disrupted Day, Condition 9.2 of Index Linked Conditions will apply.]

Specified Maximum Days of Disruption will be equal to: [●]/[As per Conditions]]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to twenty)

Strike Price: [•] (b)

Custom Index [(All Custom Indices Basis)/(Per Custom Index (c) **Business Day:** Basis)(Single Custom Index Basis)]

(d) Scheduled Custom **Index Business** Day:

[(All Custom Indices Basis)/(Per Custom Index Basis)/(Single Custom Index Basis)]

(Must match election made for Custom Index **Business Day)** 

**Custom Index** (e) Correction Period: [As per Conditions]/[[●]specify]

(f) **Custom Index** Disruption Event: Specified Maximum Days of Disruption will be equal to: [●]/[As per Conditions]]

(If no Specific Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to twenty)

Delayed (g) Redemption on the Occurrence of **Custom Index** Adjustment Event:

[Applicable with a rate of [●] per cent. per annum /Not applicable]

45. **Share Linked Redemption Amount:**  [Applicable/Not applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(i) Share(s)/Share Company/Basket Company/GDR/ADR: [•] [GDR/ADR applicable] [Insert GDR/ADR] 12

Relative Performance (ii) Basket:

[Not applicable/specify]

(iii) Share Currency: [specify] (iv) ISIN of Share(s): [specify] Screen Page/Exchange (v)

Code:

[specify]

(vi) Strike Date: [•]

(vii) Averaging: Averaging [applies/does not apply] to the Notes. [The

Averaging Dates are [●].]

[In the event that an Averaging Date is a Disrupted [Omission/Postponement/Modified Day

Postponement] will apply.] [Modified Postponement]

(Only applicable if Modified Postponement

Specify each GDR or ADR (if any). In the case of Share Linked Notes relating to a GDR/ADR, complete Share Linked Final Terms as applicable for GDR/ADR reference asset(s).

applicable as an Averaging election)

[Specified Maximum Days of Disruption will be equal

to: [•]/[eight]]

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be

equal to eight)

(viii) Redemption Valuation Date: [specify]

(ix) Observation Date(s): [The Observation Date(s) is/are [●]/Not applicable].]

[In the event that an Observation Date is a Disrupted

Date/[Omission/Postponement/Modified

Postponement] will apply.]

(x) Observation Period: [specify/Not applicable]

(xi) Exchange Business Day: [(All Shares Basis)/(Per Share Basis)/(Single Share

Basis)]

(standard election is All Shares Basis)

(xii) Scheduled Trading Day: [(All Shares Basis)/(Per Share Basis)/(Single Share

Basis)]

(must match election made for Exchange Business

Day)

(xiii) Exchange(s): The relevant Exchange[s] [is/are] [●].

(xiv) Related Exchange(s): [specify/All Exchanges]

(xv) Weighting: [Not applicable/The Weighting to be applied to each

item comprising the Basket of Shares to ascertain the Settlement Price is [●]. Each such Weighting shall be subject to adjustment in the case of Share Linked Notes]/[specify]. (N.B. Only applicable in relation to Cash Settled Notes relating to a Basket of Shares)]

(xvi) Valuation Time: [Scheduled Closing Time/Any time [on the relevant

Settlement Price Date /during the Observation Period.] [The Valuation Time is [•], being the time specified on the relevant Settlement Price Date or an Averaging Date, as the case may be, for the calculation of the Settlement Price.] (N.B. if no time specified, the Valuation Time will be the Scheduled

Closing Time).

(xvii) Share Correction Period: [As per Conditions/specify]

(xviii) Optional Additional (a) [Not applicable]/[The following Optional Disruption Events: Additional Disruption Events apply to the

Notes:]

(Specify each of the following which applies)

[Increased Cost of Hedging]

[Increased Cost of Stock Borrow]

[Insolvency Filing]

[Loss of Stock Borrow]

[Stop-Loss Event]

[Stop-Loss Event Percentage: [5] per cent.]

			(b)	[[The Maximum Stock Loan Rate in respect of [specify in relation to each relevant Share] is [●].]
				(N.B. Only applicable if Loss of Stock Borrow is applicable)]
			(c)	[[The Initial Stock Loan rate in respect of [specify in relation to each relevant Share] is [●].]
				(N.B. Only applicable if Increased Cost of Stock Borrow is applicable)]
			(d)	Delayed Redemption on the Occurrence of Additional Disruption Event and/or Optional Additional Disruption Event: [Applicable/Not applicable]
				[if applicable:
				Principal Protected Termination Amount: [Applicable/Not applicable]]
				[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination]
	(xix)	Market Disruption:	Specifi [●]/[eiç	ed Maximum Days of Disruption will be equal to ght]
			stated,	Specified Maximum Days of Disruption are Specified Maximum Days of Disruption will be to eight)
	(xx)	[Tender Offer:	[Applic	cable/Not applicable]]
	(xxi)	Delayed Redemption on the	[Applic	cable/Not applicable]
		Occurrence of an Extraordinary Event:	[if appl	icable:
		,	Princip [Applic	al Protected Termination Amount: cable/Not applicable]]
	(xxii)	Listing Change:	[Applic	cable/Not applicable]
	(xxiii)	Listing Suspension:	[Applic	able/Not applicable]
	(xxiv)	Illiquidity:	[Applic	able/Not applicable]
	(xxv)	CSR Event:	[Applic	able/Not applicable]
46.	Inflation Amoun	n Linked Redemption tt:	[Applic	cable/Not applicable]
	(i)	Index/Indices:	[●]	
			[Comp	osite/non Composite]
	(ii)	Cut-Off Date:	[•]/[No	ot applicable]
	(iii)	Related Bond:	[●]/Fal	ll Back Bond
	(iv)	Issuer of Related Bond:	[•]/[No	ot applicable]
	(v)	Fall Back Bond:	[Applic	cable/Not applicable]
	(vi)	Index Sponsor:	[●]	

[•]

Trade Date

	(vii)	Related Bond Redemption Event:	[Applicable/Not applicable]
	(viii)	Determination Date:	[●]
	(ix)	Optional Additional Disruption Events:	[Not applicable]/[(The following Optional Additional Disruption Events apply to the Notes:]
			(Specify each of the following which applies)
			[Increased Cost of Hedging]
		Trade Date:	[●]
47.		nodity Linked Redemption	[Applicable/Not applicable]
	Amou	nt:	(If not applicable, delete the remaining sub- paragraphs of this paragraph)
	(i)	Commodity/Commodities/	[•]
		Commodity Index/Commodity Indices:	[The Sponsor[s] of the Commodity Index/Indices is/are [●]]
	(ii)	Pricing Date(s):	[●]
	(iii)	Initial Pricing Date:	[specify]
	(iv)	Final Pricing Date:	[specify]
	(v)	Commodity Reference	[●]
		Price:	The Price Source is/are: [●]
	(vi)	Delivery Date:	[●] / [Not applicable]
	(vii)	Nearby Month:	[•] / [Not applicable]
	(viii)	Specified Price:	[specify]
	(ix)	Exchange(s):	the relevant Exchange[s] [is/are] [●] / [Not applicable]
	(x)	Specified Maximum Days of	[●]/[As per Conditions]
		Disruption:	(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be equal to five)
	(xi)	Disruption Fallback(s):	[As per Commodity Linked Condition 8]/Not applicable]
	(xii)	Optional Additional Disruption Events:	[Not applicable]/[(The following Optional Additional Disruption Events apply to the Notes:]
			[●]
			[The Trade Date is [●].])
	(xiii)	Weighting:	The Weighting to be applied to each item comprising the Commodity Basket is [●]
48.	Fund	Linked Redemption Amount:	[Applicable/Not applicable]
	(i)	Fund:	[•]
			[The [●] Fund is a Mutual Fund]
			[The [●] Fund is a Hedge Fund]
			[The [●] Fund is a Private Equity Fund]

(ii) Fund Share(s): [•] (iii) **Fund Documents:** [As per Conditions]/[●] Share Fund (iv) Fund Business Day: [A] Fund Basis]/[Per Share Basis]/[Single Fund Share Basis] (v) Fund Service Provider: [As per Conditions]/[•] (vi) Calculation Date(s): [As per Conditions]/[●] (vii) Initial Calculation Date: [•]/[Not applicable] (viii) Final Calculation Date: [•]/[Not applicable] (ix) Redemption Valuation Date: [specify] [•]/[Not applicable] (x) Hedging Date: (xi) AUM Level: [specify]/[Not applicable] [As per Conditions]/[●] (xii) NAV Trigger Percentage: (xiii) NAV Trigger Period: [•] Number of NAV Publication [•] (xiv) Days: Basket Trigger Level: [•]/[As per Conditions] (xv) [Principal Protected Termination Amount]/[Non-**Termination Amounts:** (xvi) Principal Protected Termination Amount]/[specify] [specify]/[As per Conditions] (xvii) Simple Interest Spread: (xviii) **Termination Date:** [specify] (xix) Weighting: The Weighting to be applied to each Fund Share comprises the Fund Basket is [●] [If Delayed Redemption on the Occurrence of an (xx)[Protected Amount: Extraordinary Fund Event and Principal Protected Termination Amount are applicable: [specify] per cent. of the Specified Denomination] (xxi) Delayed Redemption on the [Applicable/Not applicable] Occurrence of an **Extraordinary Fund Event:** [Delayed Payment Cut-Off (xxii) [specify]] Date: Credit Linked Notes: [Applicable/Not applicable] General Terms relating to type of Credit Linked Note (i) Type of Credit Linked Notes [Single Reference Entity Credit Linked Note] [Nth-to-Default Credit Linked Note] N: [●] [Multiple Default Triggers: [Applicable/Not applicable]] [M: [●]] Substitution: [Not applicable] [Applicable]] [Basket Credit Linked Note] [Tranched CLN]

49.

[Combination Credit Linked Notes: Applicable/Not applicable]

(If Combination Credit Linked Notes is applicable)

[Credit-linked Interest Type: [Single Reference Entity Credit Linked Note] [Nth-to-Default Credit Linked Note N:[●] [Multiple Default Triggers: [Applicable/Not applicable]] [M:[●]] [Substitution: [Not applicable] [Applicable]] [Basket Credit Linked Note] [Tranched CLN]

[Credit-linked Principal Type: [Single Reference Entity Credit Linked Note] [Nth-to-Default Credit Linked Note N:[●] [Multiple Default Triggers: [Applicable/Not applicable]] [M:[●]] [Substitution: [Not applicable] [Applicable]] [Basket Credit Linked Note] [Tranched CLN]

(ii) Calculation Agent responsible for making calculation and determinations pursuant to Annex 7 – Additional Terms and Conditions for Credit Linked Notes):

[●]

Terms relating to Credit-linkage

[(Insert for Combination Credit Linked Notes only): Terms relating to Credit Linked Principal:]

(Insert for all Credit Linked Notes):

- (iii) Transaction Type:
- [•] [As specified in Annex 7 (Annex for Credit Linked Notes) to the Final Terms] [As specified in the Relevant Annex]
- (iv) Scheduled Maturity Date
- [●]
- (v) Reference Entity(ies):
- [•] [As specified in Annex 7 (Annex for Credit Linked Notes) to the Final Terms] [As specified in the Relevant Annex]
- (vi) Reference Entity Notional Amount
- [•][as per the Credit Linked Note Conditions] [As specified in Annex 7 (*Annex for Credit Linked Notes*) to the Final Terms] [As specified in the Relevant Annex]
- (vii) Reference Entity Weighting:
- [●][As specified in Annex 7 (Annex for Credit Linked Notes) to the Final Terms] [As specified in the Relevant Annex] [Not applicable]
- (viii) Reference Obligation(s):

The obligation identified as follows:

[Applicable/Not applicable/[●] [As specified in Annex 7 (Annex for Credit Linked Notes) to the Final Terms] [As specified in the Relevant Annex]

Primary Obligor: [●]
Guarantor: [●]
Maturity: [●]

Coupon: [•] CUSIP/ISIN: [•] Seniority Level:

[Senior Level] [Subordinated Level] [Not applicable]

Original Issue Amount: [•]

> [The obligation specified as the Reference Obligation above shall be the Original Non-Standard Reference Obligation notwithstanding that such obligation is not obligation of the Reference Entity, notwithstanding any contrary provision of the definition of "Original Non-Standard Reference Obligation" (and, for the avoidance of doubt, paragraph (a) of the definition thereof applies).] [Delete if not applicable or if Reference Obligation above is an obligation of the

Reference Entity]

**Default Requirement:** [[●] / As per the Credit Linked Note Conditions]

[Applicable/Not applicable/[●]/[As specified in Annex 7 Standard Reference Obligation:

(Annex for Credit Linked Notes) to the Final Terms]

[As specified in the Relevant Annex]

CoCo Supplement [Applicable/Not applicable]

[Delete if CoCo Supplement is not applicable]

[Trigger Percentage: [●] [As specified in Annex 7 (Annex for Credit Linked Notes) to the Final Terms] [As specified in the Relevant Annex] [As per the Credit

Linked Note Conditions]]

(ix) Settlement Method: [Auction Settlement] [Cash Settlement] [: Final Price:

[ ] [Credit Linked Note Condition 2(b) Not applicable]

[Physical Settlement]

[Credit Unwind Costs: [Not applicable] [•][Standard Credit Unwind Costs:Applicable] [Delete if Credit

Unwind Costs are applicable

(x) Fallback Settlement Method **[**Cash Settlement] [Physical Settlement][Not

applicable]

(xi) Settlement at Maturity: [Applicable] [Not applicable]

(xii) Settlement Currency

(xiii) Merger Event: [Credit Linked Note Condition 2(d) [Applicable/Not

applicable]]

(If Applicable):

[Merger Event Redemption Date: [•]]

[As per the Credit Linked Note Conditions] [The date (xiv) Credit Event Backstop Date

that is 60 calendar days prior to the Trade Date] [Issue

Date] [Other]

(Include only for Tranched CLNs) Additional terms relating Tranched CLNs:

[Applicable/Not applicable]

Relevant Annex: [●]

Index Sponsor: [●]
Attachment Point: [●]

Exhaustion Point: [●]

Any other terms or provisions: [●]]

[(Insert for Combination Credit Linked Notes only): Terms relating to Credit Linked Interest:]

(xv) Transaction Type: [●] [As specified in Annex 7 (*Annex for Credit Linked Notes*) to the Final Terms] [As specified in the Relevant Annex]

(xvi) Scheduled Maturity Date [●]

(xvii) Reference Entity(ies): [●] [As specified in Annex 7 (*Annex for Credit Linked Notes*) to the Final Terms] [As specified in the

Relevant Annex

(xviii) Reference Entity Notional [●][as per the Credit Linked Note Conditions] [As Amount specified in Annex 7 (Annex for Credit Linked Notes)

specified in Annex 7 (Annex for Credit Linked Notes) to the Final Terms] [As specified in the Relevant

Annex]

(xix) Reference Entity Weighting: [●][As specified in Annex 7 (Annex for Credit Linked

Notes) to the Final Terms] [As specified in the

Relevant Annex] [Not applicable]

(xx) Reference Obligation(s):

The obligation identified as follows: [Applicable/Not applicable/[●] [As specified in Annex 7

(Annex for Credit Linked Notes) to the Final Terms]

[As specified in the Relevant Annex]

Primary Obligor: [●]

Guarantor: [●]

Maturity: [●]

Coupon: [●]

CUSIP/ISIN: [●]

Seniority Level: [Senior Level] [Subordinated Level] [●] [Not

applicable]

Original Issue Amount: 

[•]

[The obligation specified as the Reference Obligation above shall be the Original Non-Standard Reference Obligation notwithstanding that such obligation is not an obligation of the Reference Entity, and notwithstanding any contrary provision of the definition of "Original Non-Standard Reference Obligation" (and, for the avoidance of doubt, paragraph (a) of the definition thereof applies).] [Delete if not applicable or if Reference Obligation above is an obligation of the

Reference Entity

Default Requirement: [[●] / As per the Credit Linked Note Conditions]

Standard Reference Obligation: [Applicable/Not applicable/[●]/[As specified in Annex 7

(Annex for Credit Linked Notes) to the Final Terms]

[As specified in the Relevant Annex]

CoCo Supplement [Applicable/Not applicable]

[Delete if CoCo Supplement is not applicable]

[Trigger Percentage: [ ] [As specified in Annex 7 (Annex for Credit Linked Notes) to the Final Terms] [As specified in the Relevant Annex] [As per the Credit

Linked Note Conditions]]

(xxi) Settlement Method: [Auction Settlement] [Cash Settlement [: Final Price:

[•] [Credit Linked Note Condition 2(b) Not applicable]]

[Physical Settlement]

[Credit Unwind Costs: [Not Applicable] [●][Standard Credit Unwind Costs:Applicable]] [Delete if Credit

Unwind Costs are applicable]

(xxii) Fallback Settlement Method [Cash Settlement] [Physical Settlement][Not

applicable]

(xxiii) Settlement Currency [●]

(xxiv) Merger Event: [Credit Linked Note Condition 2(d) [Applicable/Not

applicable]]

(If Applicable):

[Merger Event Redemption Date: [•]]

(xxv) Credit Event Backstop Date [As per the Credit Linked Note Conditions] [The date

that is 60 calendar days prior to the Trade Date] [Issue

Date] [Other]

(Include only for Tranched CLNs)

Additional terms relating to [Applicable/Not applicable]

Tranched CLNs:

Relevant Annex: [●]

Index Sponsor: [●]

Attachment Point: [●]

Exhaustion Point: [●]

Any other terms or provisions: [●]]

General Terms relating to Credit Linked Notes

(xxvi) LPN Reference Entities [Applicable/Not applicable/[●]/[As specified in the

[[Annex 7 (Annex for Credit Linked Notes)] to the Final Terms] [Relevant Annex in respect of the relevant

Reference Portfolio]]]

(xxvii) Accrual of Interest upon

Credit Event:

[As per Credit Linked Note Condition 3(a)(i)(A)] [As per Credit Linked Note Condition 3(a)(i)(B)] [As per

Credit Linked Note Condition 3(a)(ii)]

[OR if Part B of Credit Linked Note Conditions applies:

[Part B of Credit Linked Note Conditions: As per Part B Credit Linked Note Condition [3(a)(i)] / [3(a)(ii)]]

(xxviii) Additional Credit Linked

Note Disruption Events:

[The following Additional Credit Linked Note Disruption Events apply to the Notes:] [Not applicable]

(Specify each of the following which applies.)

[Change in Law]

[Hedging Disruption]

[Increased Cost of Hedging]

(xxix) Additional Provisions: [●]

[Change in Standard Terms and Market Conventions: [Not applicable]] [Delete if Change in Standard Terms

and Market Conventions applies]]

[In respect of [specify relevant Reference Entity], [Include Accrued Interest] [Exclude Accrued Interest]

applicable]

(xxx) Calculation and Settlement Suspension:

[Applicable] [Not applicable]

(Include only for Tranched CLNs)

Additional terms relating

[Applicable/Not applicable]

Tranched CLNs:

Relevant Annex: [●]
Index Sponsor: [●]

Attachment Point: [●]

Exhaustion Point: [●]

Any other terms or provisions: [●]]

(xxxi) Part B of Credit Linked Note Conditions:

[Applicable] [Not applicable]

[If applicable:

Cash Settlement Date / Credit Event Valuation Period End Date /Extended Valuation Period / Grace Period/

Hedge Counterparty / Payment Requirement:

[As per the Credit Linked Note Conditions] [Specify any variations or additions to the Credit Linked Note

Conditions]

**50.** ETI Linked Redemption Amount: [Appli

[Applicable/Not applicable]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(i) ETI/ETI Basket: [●]

(ii) ETI Interest(s): [insert type of ETI Interest(s)]
 (iii) ETI Related Party: [As per Conditions]/[specify]
 (iv) ETI Documents: [As per Conditions][specify]

(v) Exchange(s): The relevant Exchange[s] [is/are] [●]. [Not

applicable]

(vi) Related Exchange: [specify]/[All Exchanges]/[Not applicable]

(vii) Scheduled Trading Day: [All ETI Interests Basis/Per ETI Interest Basis/Single

ETI Interest Basis]

(must match election made for Exchange Business

Day)

(viii) Exchange Business Day: [All ETI Interests Basis/Per ETI Interest Basis/Single

ETI Interest Basis1

(standard election is All ETI Interest Basis)

(ix) Calculation Date(s): [As per Conditions]/[specify]

(x) Initial Calculation Date: [•]/[Not applicable] [•]/[Not applicable] (xi) Final Calculation Date:

(xii) **Hedging Date:** [**•**]

Investment/AUM Level: [As per Conditions][specify] (xiii) Value ETI [As per Conditions][specify] (xiv) per

Interest/Trading Price

Number of Value Publication

Barrier:

Days:

(xv)

[● calendar days] [● Business Days (as defined in Condition 3(e))]

[Additional Financial Centre: [specify]

(N.B. Only applicable if Number of Value Publication Days is calculated by reference to Business Days)]

[As per Conditions][specify] (xvi) Value Trigger Percentage: [As per Conditions][specify] (xvii) Value Trigger Period: (xviii) Basket Trigger Level: [As per Conditions][specify]

[Official closing price]/[Value per ETI Interest] (xix) Settlement Price:

Market Disruption: Specified Maximum Days of Disruption shall be equal (xx)

to [●]/[eight] Scheduled Trading Days

(If no Specified Maximum Days of Disruption are stated, Specified Maximum Days of Disruption will be

equal to eight)

(xxi) Averaging: Averaging [applies/does not apply] to the Notes. [The

Averaging Dates are [●].]

[In the event that an Averaging Date is a Disrupted Day [Omission/Postponement/Modified

Postponement] will apply.] [Modified Postponement]

(Only applicable if Modified Postponement is

applicable as an Averaging election)

[Specified Maximum Days of Disruption will be equal

to: [•]/[eight]]

Redemption Valuation Date: (xxii) [specify]

(xxiii) [Not applicable/The Weighting to be applied to each Weighting:

> item comprising the ETI Basket to ascertain the Settlement Price is [●]. Each such Weighting shall be subject to adjustment in the case of ETI Linked Notes]/[specify]. (N.B. Only applicable in relation to

Cash Settled Notes relating to an ETI Basket)

Valuation Time: [Scheduled Closing Time/Any time [on the relevant (xxiv)

Settlement Price Date /during the Observation Period.] [The Valuation Time is [●], being the time specified on the relevant Settlement Price Date or an Averaging Date, as the case may be, for the calculation of the Settlement Price.] (N.B. if no time specified, the Valuation Time will be the Scheduled

Closing Time).

(xxv) Maximum Stock Loan Rate: [Maximum Stock Loan Rate in respect of [specify in

relation to each relevant ETI Interest is [●].1

(xxvi) ETI Interest Correction [As per Conditions]/[specify]

Period:

(xxvii) **Termination Amount:** [Principal Protected Termination Amount]/[Non-

Principal Protected Termination Amount]/[specify]

[As per Conditions]/[specify] (xxviii) Simple Interest Spread:

(xxix) Termination Date: [•]

[Protected Amount: [If Delayed Redemption on the Occurrence of an (xxx)

> Extraordinary ETI Event and Principal Protected Termination Amount are applicable: [specify] per cent.

of the Specified Denomination]

(xxxi) Delayed Redemption on the Occurrence of Extraordinary ETI Event:

[Applicable/Not applicable]

51. Foreign Exchange (FX) Rate Linked

Redemption Amount:

[Applicable/Not applicable]

[specify] (i) Relevant Screen Page:

(ii) The relevant base currency

(the "Base Currency") is:

[specify]

[specify]

[•]

(iii) The relevant subject

[currency/currencies] ([each

a]/[the] "Subject Currency") [is/are]:

(iv) Weighting: [specify]

(v) Price Source: [specify]

Disruption Event: Specified Maximum Days of Disruption will be equal to (vi)

[●]/[five]

(If no Specified Maximum Days of Disruption is stated, Specified Maximum Days of Disruption will be equal to

five)

(vii) Strike Date: [specify]

> [Currency Convention: [As per Conditions]/[Preceding Currency Convention]/[Modified Following Currency

Convention]]

(viii) **Averaging Dates:** [specify]

> [Currency Convention: [As per Conditions]/[Preceding Currency Convention]/[Modified Following Currency

Convention]]

(ix) Observation Date(s): [specify]

[Currency Convention: [As per Conditions]/[Preceding

Currency Convention]/[Modified Following Currency

Convention]]

(x) Observation Period: [specify]

(xi)	Valuation Time:	[specify]
(xii)	Redemption Valuation Date:	[specify]
		[Currency Convention: [As per Conditions]/[Preceding Currency Convention]/[Modified Following Currency Convention]]
(xiii)	Provisions for determining redemption amount where calculation by reference to Formula is impossible or impracticable:	[•]
(xiv)	Delayed Redemption on the Occurrence of an Additional Disruption Event:	[Applicable/Not applicable]
		[if applicable:
		Principal Protected Termination Amount: [Applicable/Not applicable]]
		[If Principal Protection Termination Amount is applicable: Protected Amount: [specify] per cent. of the Specified Denomination]
(xv)	xv) Optional Additional Disruption Events:	[Not applicable]/[(The following Optional Additional Disruption Events apply to the Notes:]
		(Specify each of the following which applies)
		[Increased Cost of Hedging]
		[[The Trade Date is [●].]
(xvi)	FX Knock-in Valuation: <sup>13</sup>	[Applicable/Not applicable]
		[If applicable, insert relevant provisions from Conditions]
		[FX Coupon Performance: [Applicable/Not applicable]]
		[Performance Value: [Applicable/Not applicable]]
(xvii)	FX Knock-out Valuation:14	[Applicable/Not applicable]
		[If applicable, insert relevant provisions from Conditions]
		[FX Coupon Performance: [Applicable/Not applicable]]
		[Performance Value: [Applicable/Not applicable]]
•	ying Interest Rate Linked	[Applicable/Not applicable]
Redem	ption Amount:	[●]
(i)	Underlying Interest Determination Date(s):	[specify]
		(If more than one [Underlying Interest Rate] is to be determined, include the following language: "Underlying Interest Rate <sub>1</sub> :")
(ii)	Strike Date:	[specify]
(iii)	Manner in which the Underlying Interest Rate is	[Screen Rate Determination/ISDA Determination]

13 Only applicable if Knock-in Event is applicable and SPS Knock-in Valuation is not applicable. Complete relevant

52.

prompts in paragraph 18 accordingly.

Only applicable if Knock-out Event is applicable and SPS Knock-out Valuation is not applicable. Complete relevant prompts in paragraph 19 accordingly. 14

to be determined:

Screen Rate Determination: (iv)

> Underlying [specify]

> > Reference Rate: (Either LIBOR, EURIBOR or other)

Specified Time: [specify]

> (which will be 11:00 am, London time, in the case of LIBOR, or 11:00 am, Brussels time, in the case of

EURIBOR)

Relevant Screen

Page:

[specify]

(in the case of EURIBOR, if not Reuters EURIBOR01 ensure it is a page which shows a composite rate or

amend the fallback provisions appropriately)

(v) ISDA Determination:

> Floating Rate Option:

[specify]

Designated Maturity:

[specify]

Reset Date: [specify]

(vi) Underlying Margin(s): [+/-][●] per cent. per annum

Minimum Underlying (vii) Reference Rate:

[•] per cent. per annum

Maximum Underlying (viii) Reference Rate:

[•] per cent. per annum

(If more than one [Underlying Interest Rate] is to be determined. include the following language: "Underlying Interest Rate2:" and repeat items 52(ii) to

(vii).

Repeat for each Underlying Interest Rate.)

53. Early Redemption Amount:

> Early Redemption Amount(s): [Calculation Amount x [●] per cent]

> > [Amortised Face Amount] [Market Value less Costs]

54. Provisions applicable to Physical Delivery:15

[Applicable/Physical Delivery Option [1/2/3]/Not

applicable]

Entitlement in relation to (i) each Note:

[The Entitlement Amount in relation to each Note is:

[Delivery of Worst-Performing Underlying applicable:

[Insert formula from Payout Conditions]

[Calculation Amount: [●]] Redemption Payout:

[•]

SPS Valuation Date: [●]]

[Delivery of Best-Performing Underlying applicable:

Not applicable to Commodity Linked Notes or Credit Linked Notes and to French Law Notes.

[Insert formula from Payout Conditions]

[Calculation Amount: [●]]

Redemption Payout:

[•]

SPS Valuation Date: [●]

[Delivery of the Underlying applicable:

[Insert formula from Payout Conditions]

[Calculation Amount: [●]]

Redemption Payout:

[•]

SPS Valuation Date: [●]]

(ii) Relevant Asset(s): [As specified above]/The relevant asset to which the

Notes relate [is/are] [●][Not applicable].

Cut-Off Date: [•]/[As specified in Condition 4(b) of the Terms and (iii)

Conditions of the [English Law Notes] [French Law

Notes]]

Settlement Business Day(s): (iv) [specify]

[Not applicable/specify]] (v) **Delivery Agent:** 

Failure to Deliver due to (vi) [Applicable/Not applicable]

Illiquidity:

(N.B. Only applicable in the case of Physical Delivery Notes - Failure to Deliver due to Illiquidity is applicable to certain Share or ETI Linked Notes. Careful consideration should be given to whether Failure to Deliver due to Illiquidity would apply to other Physical

Delivery Notes)

55. Variation of Settlement:

> (i) Issuer's option to vary settlement:

The Issuer [has/does not have] the option to vary settlement in respect of the Notes.

(ii) Variation of Settlement of **Physical Delivery Notes:** 

[Notwithstanding the fact that the Notes are Physical Delivery Notes, the Issuer may make payment of the Final Redemption Amount on the Maturity Date and the provisions of Condition 4(b)(B)(ii) of the Terms and Conditions of the [English Law Notes][French Law Notes] will apply to the Notes./The Issuer will procure delivery of the Entitlement in respect of the Notes and the provisions of Condition 4(b)(B)(ii) of the Terms and Conditions of the [English Law Notes][French Law

Notes] will not apply to the Notes.]

CNY Payment Disruption Event:16 56. [Applicable]/[Not applicable]

[If applicable:

[Postponement: [Applicable/Not applicable]]

[Payment of Equivalent Amount: [Applicable/Not

705

Not applicable if the Notes are governed by French Law.

applicable]

Equivalent Amount Settlement Currency: [specify]

Equivalent Amount Price Source: [specify]

Equivalent Amount Settlement Valuation Time: [specify]/[As per Conditions]]

#### **GENERAL PROVISIONS APPLICABLE TO THE NOTES**

**57.** Form of Notes:

[Bearer Notes:

New Global Note:17

[Yes/No]

[Temporary Bearer Global Note exchangeable for a Permanent Bearer Global Note which is exchangeable for definitive Bearer Notes [on 60 days' notice given at any time/only upon an Exchange Event].

[Temporary Global Note exchangeable for definitive Notes on and after the Exchange Date.]]<sup>18</sup>

[Registered Notes:

Registered Global Note (U.S.\$[●] nominal amount)/Registered Notes in definitive form (*specify nominal amounts*)]

[Dematerialised Notes

[Bearer dematerialised form (au porteur)/ [fully/administered] Registered dematerialised form (au nominatif [pur/administré])].]<sup>19</sup>

- **58.** Identification information of Holders:
- [Applicable/Not Applicable]

59. Financial Centre(s) or other special provisions relating to Payment Days for the purposes of Condition 4(a) of the Terms and Conditions of the English Law Notes or Condition 4(b) of the Terms and Conditions of the French Law Notes, as the case may be:

[Not applicable/give details] (Note that this paragraph relates to the date of payment and not the end dates of interest periods for the purposes of calculating the amount of interest, to which sub-paragraph 37 relates. All relevant Financial Centre(s) (including the location of the relevant agent(s)) should be included other than Target2)

60. Talons for future Coupons or Receipts to be attached to definitive Notes (and dates on which such Talons mature):

[Yes as the Notes have more than 27 coupon payments, Talons may be required if, on exchange into definitive form, more than 27 coupon payments are still to be made] / [No]

61. Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made and, if different from those specified in the Temporary Global Note, consequences of failure to pay, including any right of the Issuer to forfeit the Notes and interest due on late payment:

[Not applicable/give details]

62. Details relating to Notes redeemable in instalments: amount of each instalment, date on which each payment is to be made:

[Not applicable/give details]

(i) [Instalment Amounts:

[•]

You should only elect "yes" opposite "New Global Note" if you have elected "yes" to the Section in Part B under the heading "Operational Information" entitled "Intended to be held in a manner which would allow Eurosystem eligibility".

In relation to any Series of Notes which are expressed to be issued in denominations of [EUR 100,000] and integral multiples of [EUR 1,000] the Global Note will not be exchangeable at the option of the holder.

Insert as applicable where the Notes are French Law Notes.

	(ii)	Instalment Dates:	[•]]
63.	Redenomination, renominalisation and reconventioning provisions:		[Not applicable/The provisions [in Condition 7 of the Terms and Conditions of the [English Law Notes][French Law Notes]] apply]
64.	64. Masse (Condition 12 of the Terms and Conditions of the French Law Notes): <sup>20</sup>		[Not applicable] [Full <i>Masse</i> ]/[Contractual <i>Masse</i> ] shall apply]
			(Note that: (i) in respect of any Tranche of Notes issued outside France, Condition 12(a) (Contractual <i>Masse</i> ) may be elected by the Issuer, and (ii) in respect of any Tranche of Notes issued inside France, Condition 12(b) (Full <i>Masse</i> ) shall apply.)
			[Name and address of the Representative: [●]
			Name and address of the alternate Representative: $[ullet]$
			[The Representative will receive no remuneration/The Representative will receive a remuneration of [●]] <sup>21</sup>
65.	Gover	ning law:	[English law]. [Condition 2(b) is governed by French law.] 22
			[French law]
66.	Calcul	ation Agent:	[specify]
DISTR	IBUTIO	N	
67.	(i)	If syndicated, names [and addresses] of Managers [and underwriting commitments/quotas (material features)] (specifying Lead Manager):	[Not applicable/give names]
	(ii)	Date of [Subscription Agreement]:	[•]
	(iii)	Stabilisation Manager (if any):	[Not applicable/give name]
	(iv)	If non-syndicated, name of relevant Dealer:	[specify/Not applicable]
68.	Total commission and concession:		[•] per cent. of the Aggregate Nominal Amount
69.	U.S. Selling Restrictions:		[Reg. S Compliance Category 2; TEFRA D/ TEFRA Not applicable]
70.	Other	terms or special conditions:	[●]
			[Include or annex additional terms and conditions as required]
71.	United	States Tax Considerations	[Insert details]/[Not applicable]/[The Notes shall [not] be treated as Specified Securities (as defined in the Base Prospectus) for the purpose of Section 871(m) of the U.S. Internal Revenue Code of 1986.]

Applicable for French Law Notes only.
Insert as applicable where the Notes are French Law Notes.
Applicable for Subordinated Notes only. 

# [THIRD PARTY INFORMATION

Directive Regulation in relation to an index or its components] has been extracted from [special
source]. The Issuer confirms that such information has been accurately reproduced from informatio published by $[ullet]$ ,
Signed on behalf of the Issuer:
By:
Duly authorised

[[Relevant third party information, for example in compliance with Annex XII to the Prospectus

#### PART B - OTHER INFORMATION

# 1. Listing and Admission to trading

(i) Listing and admission to trading:

[Application [has been made][is expected to be made] by the Issuer (or on its behalf) for the Notes to be listed on [Specify market – which should not be a regulated market] [Not applicable]

(Where documenting a fungible issue need to indicate that original [Notes] are already admitted to trading)

(ii) Estimate of total expenses related to admission to trading:

[•] [Not applicable]

# 2. Ratings

Ratings:

[The Notes to be issued [have been]/[are expected to be] rated [insert details] by [insert the legal name of the relevant credit rating agency entity(ies).]

[Need to include a brief explanation of the meaning of the ratings if this has previously been published by the rating provider:

[•]

[[Insert the legal name of the relevant credit rating agency entity] is established in the European Union and is registered under Regulation (EC) No. 1060/2009 (as amended).]

(The above disclosure should reflect the rating allocated to Notes of the type being issued under the Programme generally or, where the issue has been specifically rated, that rating.)

[The Notes have not been rated]

# 3. [Floating Rate Notes only – Historic Interest Rates

[Details of historic [LIBOR/EURIBOR/other] rates can be obtained from [Reuters].] [Not applicable]

4. [Performance of Index/ Share/ Commodity/ Inflation/ Foreign Exchange Rate/ Fund/ Reference Entity/ Entities/ ETI Interest/ Underlying Interest Rate and Other Information concerning the Underlying Reference

Need to include details of where past and further performance and volatility of the index/formula/commodity/rates/reference entity/fund/other variables can be obtained.]

5. [Reasons for the offer<sup>23</sup>

Reasons for the offer: [●]

#### 6. OPERATIONAL INFORMATION

(i) ISIN: [●](ii) Common Code: [●]

Disclosure in respect of reasons for the offer is optional as it is not required for Exempt Offers.

(iii) Any clearing system(s) other than [Euroclear France]<sup>24</sup> Euroclear and Clearstream, Luxembourg approved by the Issuer and the Principal Paying Agent and the relevant identification number(s):

[Not applicable/Central Moneymarkets Unit/give name(s) and number(s)]

Delivery: (iv)

Delivery [against/free of] payment

(v) Additional Paying Agent(s) (if

[Not applicable/give name]

any):

[CMU Instrument No.: (vi) Not applicable/[●]] (vii) [CMU Lodging Agent: Not applicable/[●]] Not applicable/[●]] (viii) [CMU Paying Agent:

(ix) Intended to be held in a manner which would allow Eurosystem eligibility: 25

[Yes. Note that the designation "yes" simply means that the Notes are intended upon issue to be deposited with one of the ICSDs as common safekeeper and does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.]/

[No. Whilst the designation is specified as "no" at the date of these Final Terms, should the Eurosystem eligibility criteria be amended in the future such that the Notes are capable of meeting them the Notes may then be deposited with one of the ICSDs as common safe-keeper. Note that this does not necessarily mean that the Notes will then be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.]<sup>26</sup>

Name and address of (x) Registration Agent:<sup>27</sup>

[Not applicable]/[●]

<sup>24</sup> In relation to French Law Notes only.

See Part A - 57 "Form of Notes - New Global Note".

<sup>26</sup> Not applicable to French Law Notes.

In relation to French Law Registered Notes only.

# ANNEX ANNEX FOR CREDIT LINKED NOTES

#### **TAXATION**

The statements herein regarding taxation are based on the laws in force in Austria, Belgium, France, Germany, Hong Kong, Italy, the Grand Duchy of Luxembourg, the Netherlands, Portugal, Spain, the United Kingdom and the United States as of the date of this Base Prospectus and are subject to any changes in law. The following summary does not purport to be a comprehensive description of all the tax considerations which may be relevant to a decision to purchase, own or dispose of the Notes. Each prospective holder or beneficial owner of Notes should consult its tax adviser as to each of the Austrian, the Belgian, the French, the German, the Hong Kong, the Italian, the Luxembourg, the Dutch, the Portuguese, the Spanish, the UK and the U.S. tax consequences as applicable of any investment in or ownership and disposal of the Notes.

#### **AUSTRIAN TAXATION**

This section on taxation contains a brief summary of the Issuer's understanding with regard to certain important principles which are of significance in connection with the purchase, holding or sale of the Notes in Austria. This summary does not purport to exhaustively describe all possible tax aspects and does not deal with specific situations which may be of relevance for certain potential investors. The following comments are rather of a general nature and included herein solely for information purposes. They are not intended to be, nor should they be construed to be, legal or tax advice. This summary is based on the currently applicable tax legislation, case law and regulations of the tax authorities, as well as their respective interpretation, all of which may be amended from time to time. Such amendments may possibly also be effected with retroactive effect and may negatively impact on the tax consequences described. It is recommended that potential investors in the Notes consult with their legal and tax advisors as to the tax consequences of the purchase, holding or sale of the Notes. Tax risks resulting from the Notes (in particular from a potential qualification as a foreign investment fund within the meaning of sec. 188 of the Austrian Investment Funds Act 2011 [Investmentfondsgesetz 2011] or as equity for tax purposes instead of debt) shall in any case be borne by the investor. For the purposes of the following it is assumed that the Notes are legally and factually offered to an indefinite number of persons.

#### **General remarks**

Individuals having a domicile (*Wohnsitz*) and/or their habitual abode (*gewöhnlicher Aufenthalt*), both as defined in sec. 26 of the Austrian Federal Fiscal Procedures Act (*Bundesabgabenordnung*) in Austria are subject to income tax (*Einkommensteuer*) in Austria on their worldwide income (unlimited income tax liability; *unbeschränkte Einkommensteuerpflicht*). Individuals having neither a domicile nor their habitual abode in Austria are subject to income tax only on income from certain Austrian sources (limited income tax liability; *beschränkte Einkommensteuerpflicht*).

Corporations having their place of management (*Ort der Geschäftsleitung*) and/or their legal seat (*Sitz*), both as defined in sec. 27 of the Austrian Federal Fiscal Procedures Act, in Austria are subject to corporate income tax (*Körperschaftsteuer*) in Austria on their worldwide income (unlimited corporate income tax liability; *unbeschränkte Körperschaftsteuerpflicht*). Corporations having neither their place of management nor their legal seat in Austria are subject to corporate income tax only on income from certain Austrian sources (limited corporate income tax liability; *beschränkte Körperschaftsteuerpflicht*).

Both in case of unlimited and limited (corporate) income tax liability Austria's right to tax may be restricted by double taxation treaties.

#### Income taxation of the Notes

Pursuant to sec. 27(1) of the Austrian Income Tax Act (*Einkommensteuergesetz*), the term investment income (*Einkünfte aus Kapitalvermögen*) comprises:

- income from the letting of capital (*Einkünfte aus der Überlassung von Kapital*) pursuant to sec. 27(2) of the Austrian Income Tax Act, including dividends and interest; the tax basis is the amount of the earnings received (sec. 27a(3)(1) of the Austrian Income Tax Act);
- income from realised increases in value (*Einkünfte aus realisierten Wertsteigerungen*) pursuant to sec. 27(3) of the Austrian Income Tax Act, including gains from the alienation, redemption and other realisation of assets that lead to income from the letting of capital (including zero coupon bonds); the tax basis amounts to the sales proceeds or the redemption amount minus the acquisition costs, in each case including accrued interest (sec. 27a(3)(2)(a) of the Austrian Income Tax Act); and
- income from derivatives (*Einkünfte aus Derivaten*) pursuant to sec. 27(4) of the Austrian Income Tax Act, including cash settlements, option premiums received and income from the sale or other realisation of forward contracts like options, futures and swaps and other derivatives such as index certificates (the mere exercise of an option does not trigger tax liability); *e.g.*, in the case of index certificates, the tax basis amounts to the sales proceeds or the redemption amount minus the acquisition costs (sec. 27a(3)(3)(c) of the Austrian Income Tax Act).

Also the withdrawal of the Notes from a securities account (*Depotentnahme*) and circumstances leading to a restriction of Austria's taxation right regarding the Notes *vis-à-vis* other countries, *e.g.*, a relocation from Austria (*Wegzug*), are in general deemed to constitute a sale (*cf.* sec. 27(6) of the Austrian Income Tax Act). The tax basis amounts to the fair market value minus the acquisition costs (sec. 27a(3)(2)(b) of the Austrian Income Tax Act).

Individuals subject to unlimited income tax liability in Austria holding the Notes as non-business assets are subject to income tax on all resulting investment income pursuant to sec. 27(1) of the Austrian Income Tax Act. In case of investment income from the Notes with an Austrian nexus (inländische Einkünfte aus Kapitalvermögen), basically meaning income paid by an Austrian paying agent (auszahlende Stelle) or an Austrian custodian agent (depotführende Stelle), the income is subject to withholding tax (Kapitalertragsteuer) at a flat rate of 27.5 per cent.; no additional income tax is levied over and above the amount of tax withheld (final taxation pursuant to sec. 97(1) of the Austrian Income Tax Act). In case of investment income from the Notes without an Austrian nexus, the income must be included in the investor's income tax return and is subject to income tax at the flat rate of 27.5 per cent. In both cases upon application the option exists to tax all income subject to income tax at a flat rate pursuant to sec. 27a(1) of the Austrian Income Tax Act at the lower progressive income tax rate (option to regular taxation pursuant to sec. 27a(5) of the Austrian Income acquisition costs must not include ancillary acquisition (Anschaffungsnebenkosten; sec. 27a(4)(2) of the Austrian Income Tax Act). Expenses such as bank charges and custody fees must not be deducted (sec. 20(2) of the Austrian Income Tax Act); this also applies if the option to regular taxation is exercised. Sec. 27(8) of the Austrian Income Tax Act, inter alia, provides for the following restrictions on the offsetting of losses: negative income from realised increases in value and from derivatives may be neither offset against interest from bank accounts and other non-securitized claims vis-à-vis credit institutions (except for cash settlements and lending fees) nor against income from private foundations, foreign private law foundations and other comparable legal estates (Privatstiftungen, ausländische Stiftungen oder sonstige Vermögensmassen, die mit einer Privatstiftung vergleichbar sind); income subject to income tax at a flat rate pursuant to sec. 27a(1) of the Austrian Income Tax Act may not be offset against income subject to the progressive income tax rate (this equally applies in case of an exercise of the option to regular taxation); negative investment income not already offset against positive investment income may not be offset against other types of income. The Austrian custodian agent has to effect the offsetting of losses by taking into account all of a taxpayer's securities accounts with the custodian agent, in line with sec. 93(6) of the Austrian Income Tax Act, and to issue a written confirmation to the taxpayer to this effect.

Individuals subject to unlimited income tax liability in Austria holding the Notes as business assets are subject to income tax on all resulting investment income pursuant to sec. 27(1) of the Austrian Income Tax Act. In the case of investment income derived from Notes with an Austrian nexus, the income is subject to withholding tax at a flat rate of 27.5 per cent. While withholding tax has the effect of final taxation for income from the letting of capital, income from realised increases in value and income from derivatives must be included in the investor's income tax return (nevertheless income tax at the flat rate of 27.5 per cent.). In case of investment income from the Notes without an Austrian nexus, the income must always be included in the investor's income tax return and is subject to income tax at the flat rate of 27.5 per cent.). In both cases upon application the option exists to tax all income subject to income tax at a flat rate pursuant to sec. 27a(1) of the Austrian Income Tax at the lower progressive income tax rate (option to regular taxation pursuant to sec. 27a(5) of the Austrian Income Tax Act). Expenses such as bank charges and custody fees must not be deducted (sec. 20(2) of the Austrian Income Tax Act); this also applies if the option to regular taxation is exercised. Pursuant to sec. 6(2)(c) of the Austrian Income Tax Act, depreciations to the lower fair market value and losses from the alienation, redemption and other realisation of financial assets and derivatives in the sense of sec. 27(3) and (4) of the Austrian Income Tax Act, which are subject to income tax at the flat rate of 27.5 per cent., are primarily to be offset against income from realised increases in value of such financial assets and derivatives and with appreciations in value of such assets within the same business unit (Wirtschaftsgüter desselben Betriebes); only 55 per cent. of the remaining negative difference may be offset against other types of.

Pursuant to sec. 7(2) of the Austrian Corporate Income Tax Act (Körpershaftsteuergesetz), corporations subject to unlimited corporate income tax liability in Austria are subject to corporate income tax on income in the sense of sec. 27(1) of the Austrian Income Tax Act from the Notes at a

rate of 25 per cent. In the case of income in the sense of sec. 27(1) of the Austrian Income Tax Act derived from Notes with an Austrian nexus, the income is subject to withholding tax at a flat rate of 27.5 per cent. However, a 25 per cent. rate may, pursuant to sec. 93(1a) of the Austrian Income Tax Act, be applied by the withholding agent if the debtor of the withholding tax is a corporation. Such withholding tax can be credited against the corporate income tax liability. Under the conditions set forth in sec. 94(5) of the Austrian Income Tax Act withholding tax is not levied in the first place. Losses from the alienation of the Notes can be offset against other income.

Pursuant to sec. 13(3)(1) in connection with sec. 22(2) of the Austrian Corporate Income Tax Act, private foundations (*Privatstiftungen*) pursuant to the Austrian Private Foundations Act (*Privatstiftungsgesetz*) fulfilling the prerequisites contained in sec. 13(3) and (6) of the Austrian Corporate Income Tax Act and holding the Notes as non-business assets are subject to interim taxation at a rate of 25 per cent. on interest income, income from realised increases in value and income from derivatives (*inter alia*, if the latter are in the form of securities). Pursuant to the Austrian tax authorities' view, the acquisition costs must not include ancillary acquisition costs. Expenses such as bank charges and custody fees must not be deducted (sec. 12(2) of the Austrian Corporate Income Tax Act). Interim tax does generally not fall due insofar as distributions subject to withholding tax are made to beneficiaries in the same tax period. In the case of investment income derived from Notes with an Austrian nexus, the income is in general subject to withholding tax at a flat rate of 27.5 per cent. However, a 25 per cent. rate may, pursuant to sec. 93(1a) of the Austrian Income Tax Act, be applied by the withholding agent if the debtor of the withholding tax is a corporation. Such withholding tax can be credited against the tax falling due. Under the conditions set forth in sec. 94(12) of the Austrian Income Tax Act withholding tax is not levied.

Individuals and corporations subject to limited (corporate) income tax liability in Austria are taxable on investment income from the Notes if they have a permanent establishment (Betriebsstätte) in Austria and the Notes are attributable to such permanent establishment (cf. sec. 98(1)(3) of the Austrian Income Tax Act, sec. 21(1)(1) of the Austrian Corporate Income Tax Act). Individuals subject to limited income tax liability in Austria are also taxable on interest in the sense of the Austrian EU Withholding Tax Act (*EU-Quellensteuergesetz*, see below) from the Notes if withholding tax is levied on such interest (this does not apply, *inter alia*, if the Issuer has neither its place of management nor its legal seat in Austria and is not acting through an Austrian branch, which condition the Issuer understands to be fulfilled in the case at hand; cf. sec. 98(1)(5)(b) of the Austrian Income Tax Act). Under applicable double taxation treaties, relief from Austrian income tax might be available. However, Austrian credit institutions must not provide for such relief at source; instead, the investor may file an application for repayment of tax with the competent Austrian tax office.

Pursuant to sec. 188 of the Austrian Investment Funds Act 2011 as amended in the course of the implementation of Directive 2011/61/EU, the term "foreign investment fund" comprises (i) undertakings for collective investment in transferable securities the member state of origin of which is not Austria; (ii) alternative investment funds pursuant to the Austrian Act on Alternative Investment Fund Managers (Alternative Investmentfonds Manager-Gesetz) the state of origin of which is not Austria; and (iii) secondarily, undertakings subject to a foreign jurisdiction, irrespective of the legal form they are organized in, the assets of which are invested according to the principle of riskspreading on the basis either of a statute, of the undertaking's articles or of customary exercise, if one of the following conditions is fulfilled: (a) the undertaking is factually, directly or indirectly, not subject to a corporate income tax in its state of residence that is comparable to Austrian corporate income tax; (b) the profits of the undertaking are in its state of residence subject to corporate income tax that is comparable to Austrian corporate income tax, at a rate of less than 15 per cent.; or (c) the undertaking is subject to a comprehensive personal or material tax exemption in its state of residence. Certain collective investment vehicles investing in real estate are exempted. To date no guidance has been issued by the tax authorities on the interpretation of this new provision. Up to now the tax authorities have not yet adapted the Austrian Investment Fund Guidelines (Investmentfondsrichtlinien) to the legislation as currently in force. In case of a qualification as a foreign investment fund, the tax consequences would substantially differ from those described above: A special type of transparency principle would be applied, pursuant to which generally both distributed income as well as deemed income would be subject to Austrian (corporate) income tax.

# EU withholding tax

Sec. 1 of the Austrian EU Withholding Tax Act—implementing Council Directive 2003/48/EC of 3 June 2003 on taxation of savings income in the form of interest payments—provides that interest payments paid or credited by an Austrian paying agent (*Zahlstelle*) to a beneficial owner who is an individual resident in another EU Member State (or in certain dependent or associated territories, which currently include Anguilla, Aruba, the British Virgin Islands, Curaçao, Guernsey, the Isle of Man, Jersey, Montserrat, Sint Maarten and the Turks and Caicos Islands) are subject to EU withholding tax (*EU-Quellensteuer*) of 35 per cent. Sec. 10 of the Austrian EU Withholding Tax Act provides for an exemption from EU withholding tax if the beneficial owner presents to the paying agent a certificate drawn up in his/her name by the competent authority of his/her EU Member State of residence for tax purposes, indicating the name, address and tax or other identification number or, failing such, the date and place of birth of the beneficial owner, the name and address of the paying agent, and the account number of the beneficial owner or, where there is none, the identification of the security; such certificate shall be valid for a period not exceeding three years.

Regarding the issue of whether also index certificates are subject to EU withholding tax, the Austrian tax authorities distinguish between index certificates with and without a capital guarantee, a capital guarantee being the promise of repayment of a minimum amount of the capital invested or the promise of the payment of interest. The exact tax treatment of index certificates furthermore depends on their underlying.

Pursuant to Council Directive (EU) 2015/2060 of 10 November 2015 repealing Council Directive 2003/48/EC, the latter was in general repealed with effect from 1 January 2016. However, pursuant to detailed grandfathering provisions, Austria shall in general continue to apply Council Directive 2003/48/EC until 31 December 2016.

# Tax treaties Austria/Switzerland and Austria/Liechtenstein

The Treaty between the Republic of Austria and the Swiss Confederation on Cooperation in the Areas of Taxation and Capital Markets and the Treaty between the Republic of Austria and the Principality of Liechtenstein on Cooperation in the Area of Taxation provide that a Swiss or Liechtenstein paying agent, as the case may be, has to withhold a tax amounting to 25 per cent. or 27.5 per cent., as the case may be,on, inter alia, interest income, dividends and capital gains from assets booked with an account or deposit of such Swiss or Liechtenstein paying agent, as the case may be, if the relevant holder of such assets (i.e. in general individuals on their own behalf and as beneficial owners of assets held by a domiciliary company [Sitzgesellschaft]) is tax resident in Austria. The same applies to such income from assets managed by a Liechtenstein paying agent if the relevant holder of the assets (i.e. in general individuals as beneficial owners of a transparent structure) is tax resident in Austria. For Austrian income tax purposes this withholding tax has the effect of final taxation regarding the underlying income if the Austrian Income Tax Act provides for the effect of final taxation for such income. The treaties, however, do not apply to interest covered by the agreements between the European Community and the Swiss Confederation, respectively the Principality of Liechtenstein, regarding Council Directive 2003/48/EC on taxation of savings income in the form of interest payments. The taxpayer can opt for voluntary disclosure instead of the withholding tax by expressly authorising the Swiss or Liechtenstein paying agent, as the case may be, to disclose to the competent Austrian authority the income which subsequently has to be included in the income tax return.

# Austrian inheritance and gift tax

Austria does not levy inheritance or gift tax.

Certain gratuitous transfers of assets to private law foundations and comparable legal estates (privatrechtliche Stiftungen und damit vergleichbare Vermögensmassen) are subject to foundation transfer tax (Stiftungseingangssteuer) pursuant to the Austrian Foundation Transfer Tax Act (Stiftungseingangssteuergesetz) if the transferor and/or the transferee at the time of transfer have a domicile, their habitual abode, their legal seat or their place of management in Austria. Certain exemptions apply in cases of transfers mortis causa of financial assets within the meaning of sec. 27(3) and (4) of the Austrian Income Tax Act (except for participations in corporations) if income from such financial assets is subject to income tax at a flat rate pursuant to sec. 27a(1) of the Austrian Income Tax Act. The tax basis is the fair market value of the assets transferred minus any debts, calculated at the time of transfer. The tax rate generally is 2.5 per cent., with a higher rate of 25 per

cent. applying in special cases. Special provisions apply to transfers of assets to entities falling within the scope of the tax treaty between Austria and Liechtenstein.

In addition, there is a special notification obligation for gifts of money, receivables, shares in corporations, participations in partnerships, businesses, movable tangible assets and intangibles if the donor and/or the donee have a domicile, their habitual abode, their legal seat or their place of management in Austria. Not all gifts are covered by it: In the case of gifts to certain related parties, a threshold of EUR 50,000 per year applies; in all other cases, a notification is obligatory if the value of gifts made exceeds an amount of EUR 15,000 during a period of five years. Furthermore, gratuitous transfers to foundations falling under the Austrian Foundation Transfer Tax Act described above are also exempt from the notification obligation. Intentional violation of the notification obligation may trigger fines of up to 10 per cent. of the fair market value of the assets transferred.

Further, gratuitous transfers of the Notes may trigger income tax at the level of the transferor pursuant to sec. 27(6)(1) of the Austrian Income Tax Act (see above).

#### **BELGIAN TAXATION**

The following summary describes the principal Belgian withholding tax considerations with respect to the holding of the Notes obtained by a Noteholder following an offer in Belgium.

This information is of a general nature and does not purport to be a comprehensive description of all Belgian tax considerations that may be relevant to a decision to acquire, to hold and to dispose of the Notes. In some cases, different rules may be applicable. Furthermore, the tax rules may be amended in the future, possibly with retroactive effect, and the interpretation of the tax rules may change.

This summary is based on the Belgian tax legislation, treaties, rules, and administrative interpretations and similar documentation, in force as of the date of the publication of this offer in Belgium, without prejudice to any amendments introduced at a later date, even if implemented with retroactive effect.

This summary does not describe the tax consequences for Notes that are redeemable in exchange for, or convertible into, shares of the exercise, settlement or redemption of such Notes and/ or any tax consequences after the moment of exercise, settlement or redemption. Neither, does it cover all indirect taxes that may be due following the acquisition, transfer or disposal of the Notes.

Each prospective Noteholder should consult a professional adviser with respect to the tax consequences of an investment in the Notes, taking into account their own specific circumstances.

# **Belgian Income Tax**

#### 1. Structured Notes

On 25 January 2013, the Belgian tax authorities issued a circular letter on the Belgian tax treatment of income from structured securities characterised by an uncertain return on investment due to the variation of the coupons or the repayment terms at maturity, such as securities whose return is linked to the evolution of underlying products. According to the circular letter, the transfer of structured securities to a third party (other than the Issuer) results in taxation as interest income of the "pro rata interest", calculated on an unclear formulae. In addition, any amount paid in excess of the initial issue price upon redemption or repayment of the structured securities is considered as interest for Belgian tax purposes. It is highly debatable whether the circular letter is in line with Belgian tax legislation. Furthermore, it is unclear whether the Belgian tax authorities will seek to apply the principles set out in the circular letter to the structured Notes (the "Structured Notes").

It is assumed that any gains realised upon redemption or repayment by the Issuer will indeed be viewed as interest by the Belgian tax authorities (and any such gains are therefore referred to as "interest" for the purposes of the following paragraphs), but that the effective taxation of the "pro rata interest" in case of sale to a third party (ie other than the Issuer) would not be possible, on the basis that it is currently impossible to determine the amount of the "pro rata interest".

# 2. Repayment or redemption by the Issuer

Belgian resident individual investors

Individuals who are holders of Structured Notes and who are Belgian residents for tax purposes, i.e. who are subject to Belgian personal income tax ("Personenbelasting/Impôt des personnes physiques"), are subject to the following tax treatment with respect to the Structured Notes in Belgium. Other rules may be applicable in special situations, in particular when individuals resident in Belgium acquire the Structured Notes for professional purposes or when their transactions with respect to the Structured Notes fall outside the scope of the normal management of their own private estate.

Payments of interest on the Structured Notes made through a paying agent in Belgium will in principle be subject to a 27 per cent. withholding tax in Belgium (calculated on the interest received after deduction of any non Belgian withholding taxes). The Belgian withholding tax constitutes the final income tax for Belgian resident individuals. This means that they do not have to declare the interest obtained on the Structured Notes in their personal income tax return, provided Belgian withholding tax was levied on these interest payments.

Nevertheless, Belgian resident individuals may elect to declare interest on the Structured Notes in their personal income tax return. Also, if the interest is paid outside Belgium without the intervention of a Belgian paying agent, the interest received (after deduction of any non-Belgian withholding tax) must be declared in the personal income tax return. Interest income which is declared this way will in principle be taxed at a flat rate of 27 per cent. (or at the relevant progressive personal income tax rate(s), taking into account the taxpayer's other declared income, whichever is more beneficial) and no local surcharges will be due. The Belgian withholding tax levied may be credited against the income tax liability.

#### Belgian resident corporate investors

Corporations that are Belgian residents for tax purposes, i.e. that are subject to Belgian Corporate Income Tax ("Vennootschapsbelasting/Impôt des sociétés") are subject to the following tax treatment with respect to the Structured Notes in Belgium.

Interest received by Belgian corporate investors on the Structured Notes will be subject to Belgian corporate income tax at the applicable corporate income tax rates (the ordinary corporate income tax rate is 33.99 per cent, but lower rates apply to small income companies under certain conditions). If the income has been subject to a foreign withholding tax, a foreign tax credit will be applied on the Belgian tax due. For interest income, the foreign tax credit is generally equal to a fraction where the numerator is equal to the foreign tax and the denominator is equal to 100 minus the rate of the foreign tax, up to a maximum of 15/85 of the net amount received (subject to some further limitations). Capital losses are in principle tax deductible.

Interest payments on the Structured Notes made through a paying agent in Belgium are in principle be subject to a 27 per cent. withholding tax, but can under certain circumstances be exempt from Belgian withholding tax, provided that certain formalities are complied with. For zero or capitalisation bonds, an exemption will only apply if the Belgian company and the Issuer are associated companies within the meaning of article 105, 6° of the Royal Decree of 27 August 1993 implementing the Belgian Income Tax Code of 1992. The withholding tax that has been levied is creditable in accordance with the applicable legal provisions.

#### Other Belgian legal entities

Non-corporate legal entities that are Belgian residents for tax purposes, i.e. that are subject to Belgian tax on legal entities ("*Rechtspersonenbelasting/impôt des personnes morales*") are subject to the following tax treatment with respect to the Structured Notes in Belgium.

Payments of interest on the Structured Notes made through a paying agent in Belgium will in principle be subject to a 27 per cent. withholding tax in Belgium and no further tax on legal entities will be due on the interest.

However, if the interest is paid outside Belgium without the intervention of a Belgian paying agent and without the deduction of Belgian withholding tax, the legal entity itself is responsible for the deduction and payment of the 27 per cent. withholding tax.

# 3. Sale to a third party

No Belgian withholding tax should apply to the sale of Structured Notes to a third party.

#### Belgian resident individual investors

Individuals who are holders of Structured Notes and who are Belgian residents for tax purposes, i.e. who are subject to Belgian personal income tax ("Personenbelasting/Impôt des personnes physiques"), are currently not liable to Belgian income tax on the capital gains (if any) realised upon disposal of the Structured Notes to a third party, provided that the Structured Notes have not been used for their professional activity and that the capital gain is realised within the framework of the normal management of their private estate. Capital losses realised upon disposal of the Structured Notes held as a non-professional investment are in principle not tax deductible.

However, Belgian resident individuals may be subject to a 33 per cent. Belgian income tax (plus local surcharges) if the capital gains on the Structured Notes are deemed to be

speculative or outside the scope of the normal management of the individuals' private estate. Capital losses arising from such transactions are not tax deductible.

Capital gains realised upon transfer of Structured Notes held for professional purposes are taxable at the ordinary progressive income tax rates (plus local surcharges), except for Structured Notes held for more than five years, which are taxable at a separate rate of 16.5 per cent. (plus local surcharges). Capital losses on the Structured Notes incurred by Belgian resident individuals holding the Structured Notes for professional purposes are in principle tax deductible.

# Belgian resident corporate investors

Corporations that are Belgian residents for tax purposes, i.e. that are subject to Belgian Corporate Income Tax ("Vennootschapsbelasting/Impôt des sociétés"), are liable to Belgian corporate income tax on the capital gains (if any) realised upon disposal of the Structured Notes to a third party, irrespective of whether such Structured Notes relate to shares or other assets or indices. The current standard corporate income tax rate in Belgium is 33.99 per cent

Capital losses realised upon disposal of the Structured Notes are in principle tax deductible.

#### Other Belgian legal entities

Non-corporate legal entities that are Belgian residents for tax purposes, i.e. that are subject to Belgian tax on legal entities ("Rechtspersonenbelasting/impôt des personnes morales"), are currently not liable to Belgian income tax on capital gains (if any) realised upon disposal of the Structured Notes to a third party.

Capital losses realised upon disposal of the Structured Notes are in principle not tax deductible.

#### 4. Other Notes

The following summary describes the principal Belgian withholding tax considerations with respect to Notes other than Structured Notes.

For Belgian tax purposes, the following amounts are qualified and taxable as "interest": (i) periodic interest income, (ii) amounts paid by the Issuer in excess of the issue price (whether or not on the maturity date), and (iii) in case of a realisation of the Notes between two interest payment dates, the pro rata of accrued interest corresponding to the period during which the investor held the Notes in the period between the two interest payment dates. For the purposes of the following paragraphs, any such gains and accrued interest are therefore referred to as interest.

# Belgian resident individual investors

Individuals who are Belgian residents for tax purposes, i.e. who are subject to Belgian personal income tax ("Personenbelasting/Impôt des personnes physiques") and who hold the Notes as a private investment, are in Belgium subject to the following tax treatment with respect to the Notes. Other tax rules apply to Belgian resident individuals who do not hold the Notes as a private investment.

Payments of interest on the Notes made through a paying agent in Belgium will in principle be subject to a 27 per cent. withholding tax in Belgium (calculated on the interest received after deduction of any non-Belgian withholding taxes). The Belgian withholding tax constitutes the final income tax for Belgian resident individuals. This means that they do not have to declare the interest obtained on the Notes in their personal income tax return, provided Belgian withholding tax was levied on these interest payments.

However, if the interest is paid outside Belgium without the intervention of a Belgian paying agent, the interest received (after deduction of any non-Belgian withholding tax) must be declared in the personal income tax return and will be taxed at a flat rate of 27 per cent.

Capital gains realised on the sale of the Notes are in principle tax exempt, unless the capital gains are realised outside the scope of the normal management of one's private estate or

unless the capital gains qualify as interest (as defined above). Capital losses are in principle not tax deductible.

Belgian resident individuals that are holding the Notes as a private investment are liable to the Belgian speculation tax ("speculatiebelasting"/"taxe de spéculation") at a rate of 33 per cent. on capital gains (if any (other than the pro rata interest)) realised upon disposal of Notes to a third party, but only if (i) the underlying consists exclusively of listed shares, and (ii) the capital gains are realised within six months following the acquisition of the Notes (taking into account the fact that the last acquired Notes will be deemed to be sold first under the last in first out method). To the extent that a single transfer of Notes results in both capital gains and capital losses on Notes with the same ISIN-code (if this transfer takes place within six months after the transferred Notes were acquired), only the positive difference will be taxable. Belgian resident individuals have to declare the capital gains in their personal income tax return for the year in which the capital gains were realised, unless the speculation tax has been levied by way of withholding tax by an intervening Belgian intermediary.

#### Belgian resident corporate investors

Corporations that are Belgian residents for tax purposes, i.e. that are subject to Belgian Corporate Income Tax ("Vennootschapsbelasting/Impôt des sociétés"), are in Belgium subject to the following tax treatment with respect to the Notes.

Interest derived by Belgian corporate investors on the Notes and capital gains realised on the Notes will be subject to Belgian corporate income tax at the applicable corporate income tax rates (the ordinary corporate income tax rate is 33.99 per cent, but lower rates apply to small income companies under certain conditions). If the income has been subject to a foreign withholding tax, a foreign tax credit will be applied on the Belgian tax due. For interest income, the foreign tax credit is generally equal to a fraction where the numerator is equal to the foreign tax and the denominator is equal to 100 minus the rate of the foreign tax, up to a maximum of 15/85 of the net amount received (subject to some further limitations). Capital losses are in principle tax deductible.

Interest payments on the Notes made through a paying agent in Belgium are in principle be subject to a 27 per cent. withholding tax, but can under certain circumstances be exempt from Belgian withholding tax, provided that certain formalities are complied with. For zero or capitalisation notes, an exemption will only apply if the Belgian company and the Issuer are associated companies within the meaning of article 105, 6° of the Royal Decree of 27 August 1993 implementing the Belgian Income Tax Code of 1992. The withholding tax that has been levied is creditable in accordance with the applicable legal provisions.

# Other Belgian legal entities

Non-corporate legal entities that are Belgian residents for tax purposes, i.e. that are subject to Belgian tax on legal entities ("*Rechtspersonenbelasting/impôt des personnes morales*") are subject to the following tax treatment with respect to the Notes in Belgium.

Payments of interest on the Notes made through a paying agent in Belgium will in principle be subject to a 27 per cent. withholding tax in Belgium and no further tax on legal entities will be due on the interest.

However, if the interest is paid outside Belgium without the intervention of a Belgian paying agent and without the deduction of Belgian withholding tax, the legal entity itself is responsible for the declaration and payment of the 27 per cent. withholding tax.

Capital gains realised on the sale of the Notes are in principle tax exempt, unless the capital gain qualifies as interest (as defined). Capital losses are in principle not tax deductible.

# Tax on stock exchange transactions

The sale and acquisition of the Notes on the secondary market is subject to a tax on stock exchange transactions ("Taxe sur les opérations de bourse/Taks op de beursverrichtingen") if executed in Belgium through a professional intermediary. The tax is generally due at a rate of currently 0.09 per cent. for the Notes on each sale and acquisition separately, with a maximum of EUR 650.00 per taxable transaction.

Exemptions apply for non-residents and certain Belgian institutional investors acting for their own account provided that certain formalities are respected. Transactions on the primary market are not subject to the tax on stock exchange transactions.

As stated above, the European Commission has published a draft Directive for a FTT. The draft directive currently stipulates that once the FTT enters into force, the participating Member States shall not maintain or introduce taxes on financial transactions other than the FTT (or VAT as provided in the Council Directive 2006/112/EC of November 28, 2006 on the common system of value added tax). For Belgium, the tax on stock exchange transactions should thus be abolished once the FTT enters into force. The proposal is still subject to negotiation between the participating Member States and therefore may be changed at any time.

#### **FRENCH TAXATION**

The descriptions below are intended as a basic summary of certain French withholding tax consequences in relation to the holding of the Notes under French law. Potential purchasers of the Notes are advised to consult their own appropriate independent and professionally qualified tax advisors as to the tax consequences of any investment in, or ownership of, the Notes.

#### Withholding tax

The description below may be relevant to Noteholders who do not concurrently hold shares of BNPP.

# Payments made by BNPP as Issuer

# Notes which are not consolidated (assimilables for the purpose of French law) with Notes issued before 1 March 2010

Payments of interest and other revenues made by the Issuer with respect to Notes (other than Notes (as described below) which are consolidated (assimilables for the purpose of French law) and form a single series with Notes issued prior to 1 March 2010 having the benefit of Article 131 quater of the French Code Général des Impôts) will not be subject to the withholding tax set out under Article 125 A III of the French Code Général des Impôts unless such payments are made outside France in a non-cooperative State or territory (Etat ou territoire non coopératif) within the meaning of Article 238-0 A of the French Code Général des Impôts (a "Non-Cooperative State"). If such payments under the Notes are made in a Non-Cooperative State, a 75 per cent. withholding tax will be applicable (subject to certain exceptions and to the more favourable provisions of an applicable double tax treaty) by virtue of Article 125 A III of the French Code Général des Impôts.

Furthermore, according to Article 238 A of the French Code Général des Impôts, interest and other revenues on such Notes will not be deductible from the Issuer's taxable income if they are paid or accrued to persons established or domiciled in a Non-Cooperative State or paid in such a Non-Cooperative State (the "**Deductibility Exclusion**"). Under certain conditions, any such non-deductible interest and other revenues may be recharacterised as constructive dividends pursuant to Articles 109 et seq. of the French Code Général des Impôts, in which case such non-deductible interest and other revenues may be subject to the withholding tax set out under Article 119 bis of the French Code Général des Impôts, at a rate of 30 per cent. or 75 per cent. (subject to the more favourable provisions of an applicable double tax treaty).

Notwithstanding the foregoing, neither the 75 per cent. withholding tax set out under Article 125 A III of the French *Code Général des Impôts* nor the Deductibility Exclusion will apply in respect of a particular issue of Notes if the Issuer can prove that the principal purpose and effect of such issue of Notes was not that of allowing the payments of interest or other revenues to be made in a Non-Cooperative State (the "**Exception**"). Pursuant to the *Bulletin Officiel des Finances Publiques-Impôts* BOI-INT-DG-20-50-20140211 n°550 and 990, BOI-RPPM-RCM-30-10-20-40-20140211 n°70 and 80 and BOI-IR-DOMIC-10-20-20-60-20150320 n°10, an issue of Notes will benefit from the Exception without the Issuer having to provide any proof of the purpose and effect of such issue of Notes if such Notes are:

- (a) offered by means of a public offer within the meaning of Article L.411-1 of the French Code Monétaire et Financier or pursuant to an equivalent offer in a State other than a Non-Cooperative State. For this purpose, an "equivalent offer" means any offer requiring the registration or submission of an offer document by or with a foreign securities market authority; or
- (b) admitted to trading on a regulated market or on a French or foreign multilateral securities trading system provided that such market or system is not located in a Non-Cooperative State, and the operation of such market is carried out by a market operator or an investment services provider, or by such other similar foreign entity, provided further that such market operator, investment services provider or entity is not located in a Non-Cooperative State; or
- (c) admitted, at the time of their issue, to the clearing operations of a central depositary or of a securities clearing and delivery and payments systems operator within the meaning of Article L.561-2 of the French Code Monétaire et Financier, or of one or more similar foreign

depositaries or operators provided that such depositary or operator is not located in a Non-Cooperative State.

# Notes consolidated (assimilables for the purpose of French law) with Notes issued before 1 March 2010

Payments of interest and other revenues with respect to Notes which are consolidated (assimilables for the purpose of French law) and form a single series with Notes issued before 1 March 2010 with the benefit of Article 131 *quater* of the French Code Général des Impôts, will be exempt from the withholding tax set out under Article 125 A III of the French Code Général des Impôts.

Notes issued before 1 March 2010, whether denominated in Euro or in any other currency, and constituting *obligations* under French law, or *titres de créances négociables* within the meaning of the *Bulletin Officiel des Finances Publiques-Impôts* BOI-RPPM-RCM-30-10-30-30-20140211, or other debt securities issued under French or foreign law and considered by the French tax authorities as falling into similar categories, are deemed to be issued outside the Republic of France for the purpose of Article 131 *quater* of the French *Code Général des Impôts*, in accordance with the above mentioned *Bulletin Officiel des Finances Publiques-Impôts*.

In addition, interest and other revenues paid by the Issuer on Notes issued from 1 March 2010 and which are to be consolidated (assimilables for the purpose of French law) and form a single series with Notes issued before 1 March 2010 will not be subject to the Deductibility Exclusion, and hence will not be subject to the withholding tax set out in Article 119 bis of the French Code Général des Impôts solely on account of their being paid in a Non-Cooperative State or accrued or paid to persons established or domiciled in a Non-Cooperative State.

# Notes held by individuals who are fiscally domiciled in France

Where the paying agent (établissement payeur) is established in France, pursuant to Article 125 A of the French Code Général des Impôts subject to certain limited exceptions, interest and other revenues received by individuals who are fiscally domiciled (domiciliés fiscalement) in France are subject to a 24 per cent. withholding tax, which is deductible from their personal income tax liability in respect of the year in which the payment has been made. Social contributions (CSG, CRDS and other related contributions) are also levied by way of withholding tax at an aggregate rate of 15.5 per cent. on such interest and similar revenues received by individuals who are fiscally domiciled (domiciliés fiscalement) in France.

#### Transfer tax and other taxes

The following may be relevant in connection with Notes which may be settled, redeemed or repaid by way of physical delivery of certain French listed shares (or certain assimilated securities) or securities representing such shares (and assimilated securities).

Pursuant to Article 235 ter ZD of the French Code Général des Impôts, a financial transaction tax (the "Financial Transaction Tax") is applicable to any acquisition for consideration, resulting in a transfer of ownership, of (i) an equity security (titre de capital) as defined by Article L.212-1 A of the French Code Monétaire et Financier, or an assimilated equity security, as defined by Article L.211-41 of the French Code Monétaire et Financier, admitted to trading on a recognised stock exchange when the said security is issued by a French company whose registered office is situated in France and whose market capitalisation exceeds 1 billion Euros on 1 December of the year preceding the year in which the acquisition occurs (the "French Shares") or (ii) a security representing French Shares (irrespective of the location of the issuer of such security). The Financial Transaction Tax could apply in certain circumstances to the acquisition of French Shares (or securities representing French Shares) in connection with the settlement, redemption or repayment of any Notes.

The rate of the Financial Transaction Tax is 0.2 per cent. of the acquisition value of the French Shares (or securities representing French Shares).

If the Financial Transaction Tax applies to an acquisition of French Shares, this transaction is exempt from transfer taxes (*droits de mutation à titre onéreux*) which generally apply at a rate of 0.1 per cent. to the sale of shares issued by a company whose registered office is situated in France, provided that in case of shares listed on a recognised stock exchange, transfer taxes are due only if the transfer is evidenced by a written deed or agreement.

#### **GERMAN TAXATION**

The following is a general discussion of certain German tax consequences of the acquisition, holding and disposal of Notes. It does not purport to be a comprehensive description of all German tax considerations that may be relevant to a decision to purchase Notes, and, in particular, does not consider any specific facts or circumstances that may apply to a particular purchaser. This summary is based on the tax laws of Germany currently in force and as applied on the date of this Base Prospectus, which are subject to change, possibly with retroactive or retrospective effect.

As each type of Notes may be subject to a different tax treatment due to the specific terms of such types of Notes as set out in the respective Final Terms, the following section only provides some general information on the possible tax treatment. Tax consequences that may arise if an investor combines certain series of Notes so that he or she derives a certain return are not discussed herein.

Prospective purchasers of Notes are advised to consult their own tax advisors as to the tax consequences of the purchase, ownership and disposal of Notes, including the effect of any state, local or church taxes, under the tax laws of Germany and any country of which they are resident or whose tax laws apply to them for other reasons.

# **German Tax Residents**

The section "German Tax Residents" refers to persons who are tax residents of Germany (*i.e.*, persons whose residence, habitual abode, statutory seat, or place of effective management and control is located in Germany).

Withholding tax on ongoing payments and capital gains

Ongoing payments received by a private Noteholder will be subject to German withholding tax if the Notes are kept or administered in a custodial account with a German branch of a German or non-German bank or financial services institution, a German securities trading company or a German securities trading bank (each, a **Disbursing Agent**, *auszahlende Stelle*). The tax rate is 25 per cent. (plus solidarity surcharge at a rate of 5.5 per cent. thereon, the total withholding being 26.375 per cent.). For individual Noteholders who are subject to church tax an electronic information system for church withholding tax purposes applies in relation to investment income, with the effect that church tax will be collected by the Disbursing Agent by way of withholding unless the investor has filed a blocking notice (*Sperrvermerk*) with the German Federal Central Tax Office (*Bundeszentralamt für Steuern*) in which case the investor will be assessed to church tax.

The same treatment applies to capital gains (*i.e.* the difference between the proceeds from the disposal, redemption, repayment or assignment after deduction of expenses directly related to the disposal, redemption, repayment or assignment and the cost of acquisition) derived by a private Noteholder provided the Notes have been kept or administrated in a custodial account with the same Disbursing Agent since the time of their acquisition. If similar Notes kept or administered in the same custodial account were acquired at different points in time, the Notes first acquired will be deemed to have been sold first for the purposes of determining the capital gains. Where Notes are acquired and/or sold or redeemed in a currency other than Euro, the sales/redemption price and the acquisition costs have to be converted into Euro on the basis of the foreign exchange rates prevailing on the sale or redemption date and the acquisition date respectively with the result that any currency gains or losses are part of the capital gains. If interest coupons or interest claims are disposed of separately (*i.e.* without the Notes), the proceeds from the disposition are subject to withholding tax. The same applies to proceeds from the payment of interest coupons or interest claims if the Notes have been disposed of separately.

If Notes qualifying as a forward/futures transaction (*Termingeschäft*) according to sec. 20 para. 2 sent. 1 no. 3 German Income Tax Act (*Einkommensteuergesetz*) are settled by a cash payment, capital gains realised upon exercise (*i.e.* the cash amount received minus directly related costs and expenses, e.g. the acquisition costs) are subject to withholding tax. In the case of Physically Settled Notes, the acquisition costs of such Notes plus any additional sum paid upon exercise are generally regarded as acquisition costs of the Underlying received upon physical settlement. Withholding tax may then apply to any gain resulting from the subsequent disposal, redemption, repayment or assignment of the Underlying received. In case of certain assets being the underlying (e.g. commodities or currencies) a subsequent sale of the Underlying received may not be subject to

German withholding tax as outlined in this section but any disposal gain may be fully taxable at the personal income tax rate of the private holder.

In case of Physically Settled Notes (not qualifying as forward/futures transactions) which grant the Issuer or the Noteholder the right to opt for a delivery of securities instead of a cash payment, the acquisition costs of the Notes may be regarded as proceeds from the disposal, redemption, repayment or assignment of the Notes and hence as acquisition costs of the securities received by the private Noteholder upon physical settlement; any consideration received by the Noteholder in addition to the securities may be subject to withholding tax. To the extent the provision mentioned above is applicable, generally no withholding tax has to be withheld by the Disbursing Agent upon physical settlement as such exchange of the Notes into the underlying securities does not result in a taxable gain for the private Noteholder. However, withholding tax may then apply to any gain resulting from the disposal, redemption, repayment or assignment of the securities received in exchange for the Notes. In this case, the gain will be the difference between the proceeds from the disposal, redemption, repayment or assignment of the received securities and the acquisition costs of the Notes (after deduction of expenses related directly to the disposal, if any).

To the extent the Notes have not been kept or administrated in a custodial account with the same Disbursing Agent since the time of their acquisition, upon the disposal, redemption, repayment or assignment withholding tax applies at a rate of 26.375 per cent. (including solidarity surcharge, plus church tax, if applicable) on 30 per cent. of the disposal proceeds (plus interest accrued on the Notes (**Accrued Interest**, *Stückzinsen*), if any), unless the current Disbursing Agent has been notified of the actual acquisition costs of the Notes by the previous Disbursing Agent or by a statement of a bank or financial services institution from another Member State of the European Union or the European Economic Area or from certain other countries in accordance with art. 17 para. 2 of the Council Directive 2003/48/EC on the taxation of savings income (*e.g.* Switzerland or Andorra).

Pursuant to a tax decree issued by the German Federal Ministry of Finance dated 18 January 2016 a bad debt-loss (Forderungsausfall) and a waiver of a receivable (Forderungsverzicht), to the extent the waiver does not qualify as a hidden capital contribution, shall not be treated like a disposal. Accordingly, losses suffered upon such bad debt-loss or waiver shall not be tax-deductible. The same rules should be applicable according to the said tax decree, if the Notes expire worthless so that losses may not be tax-deductible at all. A disposal of the Notes will only be recognised according to the view of the tax authorities, if the received proceeds exceed the respective transaction costs. Where the Notes provide for instalment payments, such instalment payments shall always qualify as taxable savings income, unless the terms and conditions of the Notes provide explicit information regarding redemption or partial redemption during the term of the Notes and the contractual parties comply with these terms and conditions. It is further stated in the tax decree that, if, in the case of Notes providing for instalment payments, there is no final payment at maturity, the expiry of such Notes shall not be deemed as a sale, with the consequence that any remaining acquisition costs could not be deducted for tax purposes. Similarly, any remaining acquisition costs of Notes providing for instalment payments shall not be tax-deductible if the Notes do not provide for a final payment or are terminated early without a redemption payment because the respective underlying has left the defined corridor or has broken certain barriers (e.g. in knock-out structures). Although the tax decree only refers to instruments with instalment payments, it cannot be excluded that the German tax authorities apply the above principles also to other kinds of full-risk securities.

In computing any German tax to be withheld, the Disbursing Agent generally deducts from the basis of the withholding tax negative investment income realised by a private Noteholder via the Disbursing Agent (e.g. losses from the sale of other securities with the exception of shares). The Disbursing Agent also deducts Accrued Interest on the Notes, if any, or other securities paid separately upon the acquisition of the respective security by a private Noteholder via the Disbursing Agent. In addition, subject to certain requirements and restrictions the Disbursing Agent credits foreign withholding taxes levied on investment income in a given year regarding securities held by a private Noteholder in the custodial account with the Disbursing Agent.

Private Noteholders are entitled to an annual allowance (*Sparer-Pauschbetrag*) of EUR 801 (EUR 1,602 for married couples and for partners in accordance with the registered partnership law (*Gesetz über die Eingetragene Lebenspartnerschaft*) filing jointly) for all investment income received in a given year. Upon the private Noteholder filing an exemption certificate (*Freistellungsauftrag*) with the

Disbursing Agent, the Disbursing Agent will take the allowance into account when computing the amount of tax to be withheld. No withholding tax will be deducted if the Noteholder has submitted to the Disbursing Agent a certificate of non-assessment (*Nichtveranlagungsbescheinigung*) issued by the competent local tax office.

German withholding tax will not apply to gains from the disposal, redemption, repayment or assignment of Notes held by a corporation while ongoing payments, such as interest payments, are subject to withholding tax (irrespective of any deductions of foreign tax and capital losses incurred). The same may apply where the Notes form part of a trade or business or are related to income from letting and leasing of property, subject to further requirements being met.

#### Taxation of current income and capital gains

The personal income tax liability of a private Noteholder deriving income from capital investments under the Notes is, in principle, settled by the tax withheld. To the extent withholding tax has not been levied, such as in the case of Notes kept in custody abroad or if no Disbursing Agent is involved in the payment process, the private Noteholder must report his or her income and capital gains derived from the Notes on his or her tax return and then will also be taxed at a rate of 25 per cent. (plus solidarity surcharge and church tax thereon, where applicable). If the withholding tax on a disposal, redemption, repayment or assignment has been calculated from 30 per cent. of the disposal proceeds (rather than from the actual gain), a private Noteholder may and in case the actual gain is higher than 30 per cent. of the disposal proceeds must also apply for an assessment on the basis of his or her actual acquisition costs. Further, a private Noteholder may request that all investment income of a given year is taxed at his or her lower individual tax rate based upon an assessment to tax with any amounts over-withheld being refunded. In each case, the deduction of expenses (other than transaction costs) on an itemised basis is not permitted.

Losses incurred with respect to the Notes can only be off-set against investment income of the private Noteholder realised in the same or the following years. Any losses realised upon the disposal of shares in stock corporations received in exchange for the Notes can only be off-set against capital gains deriving from the disposal of shares.

Where Notes form part of a trade or business or the income from the Notes qualifies as income from the letting and leasing of property the withholding tax, if any, will not settle the personal or corporate income tax liability. Where Notes form part of a trade or business, interest accrued on the Notes must be taken into account as income. Where Notes qualify as zero bonds and form part of a trade or business, each year the part of the difference between the issue or purchase price and the redemption amount attributable to such year must be taken into account. The respective Noteholder will have to report income and related (business) expenses on the tax return and the balance will be taxed at the holder's applicable tax rate. Withholding tax levied, if any, will be credited against the personal or corporate income tax of the holder of Notes. Where Notes form part of a German trade or business the current income and gains from the disposal, redemption, repayment or assignment of the Notes may also be subject to German trade tax. Generally the deductibility of capital losses from Notes which qualify for tax purposes as forward/futures transaction (Termingeschäft) is limited. These losses may only be applied against profits from other forward/futures transactions derived in the same or, subject to certain restrictions, the previous year. Otherwise these losses can be carried forward indefinitely and applied against profits from forward/futures transactions in subsequent years. These limitations do, however, generally not apply to forward/futures transactions hedging risks from the Noteholder's ordinary business. Further special rules apply to credit institutions, financial services institutions and finance companies within the meaning of the German Banking Act.

In the case of physically settled Notes special limitations may apply to losses from the disposal of an Underlying which is a share in a corporation or a unit of an equity investment fund.

#### German investment taxation

German tax consequences different from those discussed above would arise if the underlying securities delivered upon physical settlement were to be regarded as investment fund units within the meaning of the German Investment Tax Act (*Investmentsteuergesetz*). In such case, the withholding tax requirements for the Disbursing Agent as well as the taxation of the Noteholder would depend on whether the disclosure and reporting requirements of the German Investment Tax Act were fulfilled. The Noteholders may be subject to tax on unrealised income or, in case the reporting and disclosure

requirements are not fulfilled, on income deemed received on a lump-sum basis. Such income may be offset against any capital gains realised upon disposal of the Notes or the underlying securities received, respectively, subject to certain requirements.

#### **Non-German Tax Residents**

Interest and capital gains are not subject to German taxation, unless (i) the Notes form part of the business property of a permanent establishment, including a permanent representative, or a fixed base maintained in Germany by the Noteholder; or (ii) the income otherwise constitutes German-source income. In cases (i) and (ii) a tax regime similar to that explained above under "German Tax Residents" applies.

Non-German tax residents are, in general, exempt from German withholding tax on interest and capital gains. However, where the income is subject to German taxation as set forth in the preceding paragraph and the Notes are kept or administered in a custodial account with a Disbursing Agent, withholding tax may be levied under certain circumstances. Where Notes are not kept or administrated in a custodial account with a Disbursing Agent and interest or proceeds from the disposal, assignment or redemption of a Note or an interest coupon are paid by a Disbursing Agent to a non-resident upon delivery of the Notes or interest coupons, withholding tax generally will also apply. The withholding tax may be refunded based on an assessment to tax or under an applicable tax treaty.

#### Inheritance and Gift Tax

No inheritance or gift taxes with respect to any Notes will arise under the laws of Germany, if, in the case of inheritance tax, neither the deceased nor the beneficiary, or, in the case of gift tax, neither the donor nor the donee, is a resident of Germany and such Note is not attributable to a German trade or business for which a permanent establishment is maintained, or a permanent representative has been appointed, in Germany. Exceptions from this rule apply to certain German expatriates.

#### **Other Taxes**

No stamp, issue or registration taxes or such duties will be payable in Germany in connection with the issuance, delivery or execution of the Notes. Currently, net assets tax is not levied in Germany.

The European Commission and certain EU Member States (including Germany) are currently intending to introduce a financial transactions tax (FTT) (presumably on secondary market transactions involving at least one financial intermediary). It is currently uncertain when the proposed FTT will be enacted by the participating EU Member States and when the FTT will enter into force with regard to dealings with the Notes.

#### HONG KONG TAXATION

# Withholding Tax

No withholding tax is payable in Hong Kong in respect of payments of principal or interest on the Notes or in respect of any capital gains arising from the sale of the Notes.

#### **Profits Tax**

Hong Kong profits tax is chargeable on every person carrying on a trade, profession or business in Hong Kong in respect of profits arising in or derived from Hong Kong from such trade, profession or business (excluding profits arising from the sale of capital assets).

Under the Inland Revenue Ordinance (Cap. 112 of Laws of Hong Kong) (the "Inland Revenue Ordinance") as it is currently applied by the Inland Revenue Department of Hong Kong, interest on the Notes may be deemed to be profits arising in or derived from Hong Kong from a trade, profession or business carries on in Hong Kong in the following circumstances:

- interest on the Notes is derived from Hong Kong and is received by or accrues to a company, carrying on a trade, profession or business in Hong Kong; or
- interest on the Notes is derived from Hong Kong and is received by or accrues to a person, other than a company, carrying on a trade, profession or business in Hong Kong and is in respect of the funds of that trade, profession or business; or
- interest on the Notes is received by or accrues to a financial institution (as defined in the Inland Revenue Ordinance) and arises through or from the carrying on by the financial institution of its business in Hong Kong.

Pursuant to the Exemption from Profits Tax (Interest Income) Order, interest income accruing to a person other than a financial institution on deposits (denominated in any currency and whether or not the deposit is evidenced by a certificate of deposit) placed with, inter alia, a financial institution in Hong Kong (within the meaning of section 2 of the Banking Ordinance are exempt from the payment of Hong Kong profits tax. Provided no prospectus with respect to the issue of Notes is registered under the Companies Ordinance (Cap. 32) of Hong Kong, the issue of Notes by the Issuer is expected to constitute a deposit to which the above exemption from payment will apply.

Sums received by or accrued to a financial institution by way of gains or profits arising through or from the carrying on by the financial institution of its business in Hong Kong from the sale, disposal and redemption of Notes will be subject to profits tax.

Sums derived from the sale, disposal or redemption of Notes in bearer form will be subject to Hong Kong profits tax where received by or accrued to a person, other than a financial institution, who carries on a trade, profession or business in Hong Kong and the sum has a Hong Kong source. Similarly, such sums in respect of Notes in registered form received by or accrued to either the aforementioned person and/or a financial institution will be subject to Hong Kong profits tax if such sums have a Hong Kong source. The source of such sums will generally be determined by having regard to the manner in which the Notes are acquired and disposed.

# **Stamp Duty**

Stamp duty will not be payable on the issue of Notes in bearer form provided either:

- (i) such Notes are denominated in a currency other than the currency of Hong Kong and are not repayable in any circumstances in the currency of Hong Kong; or
- (ii) such Notes constitute loan capital (as defined in the Stamp Duty Ordinance (Cap. 117 of the Laws of Hong Kong) (the "**Stamp Duty Ordinance**")).

If stamp duty is payable, it is payable by the Issuer on the issue of Notes in bearer form at a rate of 3 per cent. of the market value of the Notes at the time of issue.

No stamp duty will be payable on any subsequent transfer of Notes in bearer form.

No stamp duty is payable on the issue of Notes in registered form. Stamp duty may be payable on any transfer of Notes in registered form if the relevant transfer is required to be registered in Hong

Kong. Stamp duty will, however, not be payable on any transfer of Notes in registered form provided that either:

- (i) the Notes in registered form are denominated in a currency other than the currency of Hong Kong and are not repayable in any circumstances in the currency of Hong Kong; or
- (ii) the Notes in registered form constitute loan capital (as defined in the Stamp Duty Ordinance).

If stamp duty is payable in respect of the transfer of Notes in registered form, it will be payable at the rate of 0.2 per cent. (of which 0.1 per cent. is payable by each of the seller and the purchaser) normally by reference to the value of the consideration. If, in the case of either the sale or purchase of such Notes in registered form, stamp duty is not paid, both the seller and the purchaser may be liable jointly and severally to pay any unpaid stamp duty and also any penalties for late payment. If stamp duty is not paid on or before the due date (two days after the sale or purchase if effected in Hong Kong, or 30 days if effected elsewhere) a penalty of up to ten times the duty payable may be imposed. In addition, stamp duty is payable at the fixed rate of HK\$5.00 on each instrument of transfer executed in relation to any transfer of the Notes in registered form if the relevant transfer is required to be registered in Hong Kong.

#### **ITALIAN TAXATION**

The statements herein regarding taxation summarise the principal Italian tax consequences of the purchase, the ownership and the disposal of the Notes. They apply to a Noteholder only if such holder purchases its Notes under the Programme. It is a general summary that does not apply to certain categories of investors and does not purport to be a comprehensive description of all the tax considerations which may be relevant to a decision to purchase, own or dispose of the Notes. It does not discuss every aspect of Italian taxation that may be relevant to a Noteholder if such holder is subject to special circumstances or if such holder is subject to special treatment under applicable law.

This summary assumes that BNPP is resident in France for tax purposes, is organised and that its business will be conducted in the manner outlined in this Base Prospectus. Changes in BNPP's tax residence, organisational structure or the manner in which it conducts its businesses may invalidate this summary. This summary also assumes that each transaction with respect to Notes is at arm's length.

Where in this summary English terms and expressions are used to refer to Italian concepts, the meaning to be attributed to such terms and expressions shall be the meaning to be attributed to the equivalent Italian concepts under Italian tax law.

The statements herein regarding taxation are based on the laws in force in the Republic of Italy as of the date of this Base Prospectus and are subject to any changes in law occurring after such date, which changes could be made on a retroactive basis. The Issuer will not update this summary to reflect changes in laws and if such a change occurs the information in this summary could become invalid. With regard to certain innovative or structured financial instruments there is currently neither case law nor comments of the Italian tax authorities as to the tax treatment of such financial instruments. Accordingly, it cannot be excluded that the Italian tax authorities and courts or Italian paying agents may adopt a view different from that outlined below.

Prospective Noteholders are advised to consult their own tax advisers concerning the overall tax consequences under Italian tax law, under the tax laws of the country in which they are resident for tax purposes and of any other potentially relevant jurisdiction of acquiring, holding and disposing of Notes and receiving payments of interest, principal and/or other amounts under the Notes, including in particular the effect of any state, regional or local tax laws.

This summary does not describe the tax consequences for a Noteholder with respect to Notes that are redeemable in exchange for, or convertible into, shares, or of Physical Delivery Notes, of the exercise, settlement or redemption of such Notes and/or any tax consequences after the moment of exercise, settlement or redemption.

#### Interest and other proceeds

# 1. Notes qualifying as bonds or securities similar to bonds

Legislative Decree No. 239 of 1 April 1996, as amended (the "**Decree 239**"), regulates the tax treatment of interest, premium and other income (including the difference between the redemption amount and the issue price, hereinafter collectively referred to as "**Interest**") from notes issued, *inter alia*, by non-Italian resident entities, falling within the category of bonds (*obbligazioni*) or securities similar to bonds (*titoli similari alle obbligazioni*).

For this purpose, securities similar to bonds are securities that incorporate an unconditional obligation to pay, at maturity, an amount not lower than their nominal value and that do not allow any direct or indirect participation to the management of the issuer.

#### Italian Resident Noteholders

Where an Italian resident Noteholder who is the beneficial owner of the Notes is (i) an individual not engaged in a business activity to which the Notes are effectively connected, (ii) a non-commercial partnership (with the exception of general partnership, limited partnership and similar entities), (iii) a non-commercial private or public institution, or (iv) an investor exempt from Italian corporate income taxation, Interest payments relating to the Notes accrued during the relevant holding period, are subject to a withholding tax, referred to

as *imposta sostitutiva*, levied at the rate of 26 per cent.. The *imposta sostitutiva* may not be recovered by the Noteholder as a deduction from the income tax due.

In case the Notes are held by a Noteholder engaged in a business activity and are effectively connected with same business activity, the Interest will be subject to the *imposta sostitutiva* and will be included in the relevant income tax return. As a consequence, the Interest will be subject to the ordinary income tax and the *imposta sostitutiva* may be recovered as a deduction from the income tax due.

Pursuant to Decree 239, *imposta sostitutiva* is applied by banks, *società di intermediazione mobiliare* ("SIMs"), fiduciary companies, *società di gestione del risparmio* ("SGRs") stock exchange agents and other entities identified by the relevant Decrees of the Ministry of Finance (the "Intermediaries").

An Intermediary must (i) be (a) resident in Italy, (b) a permanent establishment in Italy of a non-Italian resident financial intermediary or (c) an entity or a company not resident in Italy, acting through a system of centralised administration of securities and directly connected with the Department of Revenue of Italian Ministry of Finance having appointed an Italian representative for the purposes of Decree 239 and (ii) intervene, in any way, in the collection of Interest or in the transfer of the Notes. For the purpose of the application of the *imposta sostitutiva*, a transfer of Notes includes any assignment or other act, either with or without consideration, which results in a change of the ownership of the relevant Notes or in a change of the Intermediary with which the Notes are deposited.

Where the Notes are deposited with an Intermediary, the *imposta sostitutiva* is applied and withheld by any entity paying Interest to a Noteholder. If the Interest is not collected through an Intermediary or any entity paying Interest and as such no *imposta sostitutiva* is levied, the Italian resident Noteholder listed above will be required to include Interest in their yearly income tax return and subject them to a final substitutive tax at the rate of 26 per cent.

The *imposta sostitutiva* does not apply, *inter alia*, to the following subjects, to the extent that the Notes and the relevant Coupons are deposited in a timely manner, directly or indirectly, with an Intermediary:

- (a) Corporate Noteholders Where an Italian resident Noteholder is a corporation or a similar commercial entity (including a permanent establishment in Italy of a foreign entity to which the Notes are effectively connected), Interest accrued on the Notes must be included in: (I) the relevant Noteholder's yearly taxable income for corporate income tax purposes ("IRES"), generally applying at a rate equal to 27.5 per cent. (reduced to 24 per cent. as of the fiscal year following the fiscal year that is current on 31 December 2016); and (II) in certain circumstances, depending on the "status" of the Noteholder, also in its net value of production for the purposes of regional tax on productive activities ("IRAP") generally levied at a rate of approximately 5 per cent., which can increase or decrease according to certain circumstances. Such Interest is therefore subject to general Italian corporate taxation according to the ordinary rules;
- (b) Investment funds If the Noteholder is resident in Italy and is an open-ended or closed-ended investment fund, a SICAF (an investment company with fixed share capital) or a SICAV (an investment company with variable capital) established in Italy (the "Fund") and either (i) the Fund or (ii) its manager is subject to the supervision of a regulatory authority, and the relevant Notes are held by an authorised intermediary, interest, premium and other income accrued during the holding period on the Notes will not be subject to imposta sostitutiva, but must be included in the management results of the Fund. The Fund will not be subject to taxation on such results but a withholding tax of 26 per cent. will apply, in certain circumstances, to distributions made in favour of unitholders or shareholders (the "Collective Investment Fund Tax");;
- (c) Pension funds Pension funds (subject to the tax regime set forth by article 17 of the Legislative Decree No. 252 of 5 December 2005, the "Pension Funds") are subject to a 20 per cent. substitutive tax on their annual net accrued result. Interest on the Notes is included in the calculation of said annual net accrued result; and

Real estate investment funds – Under the current regime provided by Law Decree No. 351 of 25 September 2001, converted into law with amendments by Law No. 410 of 23 November 2001 ("Decree 351"), Law Decree No. 78 of 31 May 2010, converted into Law No. 122 of 30 July 2010 and Legislative Decree No. 44 of 4 March 2014, all as amended, , payments of Interest in respect of the Notes made to Italian resident real estate investment funds and Italian real estate SICAFs established pursuant to Article 37 of Legislative Decree No. 58 of 24 February 1998 or pursuant to Article 14-bis of Law No. 86 of 25 January 1994 ("Real Estate Funds") are subject neither to *imposta sostitutiva* nor to any other income tax in the hands of the same Real Estate Funds, but subsequent distributions made in favour of unitholders or shareholders will be subject, in certain circumstances, to a withholding tax of 26 per cent. No Italian *imposta sostitutiva* is applied on payments to a non-Italian resident Noteholder of interest or premium relating to the Notes provided that, if such Notes are held in Italy, the non-Italian resident Noteholder declares itself to be a non-Italian resident according to Italian tax regulations.

# 2. Notes qualifying as atypical securities

Interest payments relating to Notes that are not deemed to fall within the category of bonds (*obbligazioni*) or securities similar to bonds (*titoli similari alle obbligazioni*) are subject to a withholding tax, levied at the rate of 26 per cent.. For this purpose, debentures similar to bonds are securities that incorporate an unconditional obligation to pay, at maturity, an amount not lower than their nominal value.

Interest payments on Notes made to Italian resident Noteholders which are (i) companies or similar commercial entities (including a permanent establishment in Italy of a foreign entity to which the Notes are effectively connected), and (ii) commercial partnerships, are not subject to the aforementioned withholding tax, but form part of their aggregate income subject to IRES. In certain cases, such Interest may also be included in the taxable net value of production for IRAP purpose.

Interest payments relating to Notes received by non-Italian resident beneficial owners (not having a permanent establishment in Italy to which the Notes are effectively connected) are generally not subject to tax in Italy provided that, if the Notes are held in Italy, the Non-Resident Noteholder declares itself to be non-Italian resident according to the Italian tax regulations.

The withholding is levied by the Italian intermediary appointed by the Issuer, intervening in the collection of the relevant income or in the negotiation or repurchasing of the Notes.

#### 3. Capital Gains

# Resident Noteholders

Pursuant to Legislative Decree No. 461 of 21 November 1997, as amended, a 26 per cent. capital gains tax (the "CGT") is applicable to capital gains realised on the sale or transfer of the Notes for consideration or on redemption thereof by Italian resident individuals (not engaged in a business activity to which the Notes are effectively connected), regardless of whether the Notes are held outside of Italy.

For the purposes of determining the taxable capital gain, any Interest on the Notes accrued and unpaid up to the time of the purchase and the sale of the Notes must be deducted from the purchase price and the sale price, respectively.

Should the Notes qualify as atypical securities, based on a very restrictive interpretation, the aforesaid capital gains would be subject to the 26 per cent. final withholding tax mentioned under paragraph "Notes qualifying as atypical securities", above.

Taxpayers can opt for certain alternative regimes in order to pay the CGT.

The aforementioned regime does not apply to the following subjects:

(a) <u>Corporate investors (including banks and insurance companies)</u>: capital gains on the Notes held by Italian resident corporate entities (including a permanent establishment in Italy of a foreign entity to which the Notes are effectively connected) form part of

their aggregate income subject to IRES. In certain cases, capital gains may also be included in the taxable net value of production of such entities for IRAP purposes. The capital gains are calculated as the difference between the sale price and the relevant tax basis of the Notes. Upon fulfilment of certain conditions, the gains may be taxed in equal instalments over up to five fiscal years for IRES purposes.

- (b) Funds Capital gains realised by the Funds on the Notes contribute to determining the annual net accrued result of the same Funds (see under paragraph 1.1.A. "Italian resident Noteholders", above). The Fund will not be subject to taxation on such results but The Collective Investment Fund Tax will apply, in certain circumstances, to distributions made in favour of unitholders or shareholders.
- (c) <u>Pension Funds</u> Capital gains realised by Pension Funds on the Notes contribute to determining the annual net accrued result of the same Pension Funds, which is subject to 20 per cent. substitutive tax on their annual net accrued result (see under paragraph 1.1.A "Italian resident Noteholders", above).
- (d) Real Estate Funds Capital gains realised by Italian Real Estate Funds on the Notes are generally not taxable at the level of the same Real Estate Funds (see under paragraph 1.1.A "Italian resident Noteholders", above).

#### Non-Resident Noteholders

Capital gains realised by non-resident Noteholders (not having permanent establishment in Italy to which the Notes are effectively connected) on the Notes are not subject to tax in Italy, provided that the Notes (i) are traded on regulated markets, or (ii) if not traded on regulated markets, are held outside Italy.

The provisions of the applicable tax treaties against double taxation entered into by Italy apply if more favourable and all the relevant conditions are met.

#### 4. Transfer Taxes

Following the repeal of the Italian transfer tax contracts relating to the transfer of securities are subject to the registration tax as follows: (i) public deeds and notarised deeds are subject to fixed registration tax at rate of EUR 200; (ii) private deeds are subject to registration tax only in case of use or voluntary registration.

#### 5. Inheritance and Gift Tax

Pursuant to Law Decree No. 262 of 3 October 2006, ("Decree No. 262"), converted into Law No. 286 of 24 November 2006, the transfers of any valuable asset (including shares, bonds or other securities) as a result of death or donation are taxed as follows:

- transfers in favour of spouses and direct descendants or direct ancestors are subject to an inheritance and gift tax applied at a rate of 4 per cent. on the value of the inheritance or the gift exceeding for each beneficiary, EUR 1,000,000;
- (b) transfers in favour of relatives to the fourth degree or relatives-in-law to the third degree, are subject to an inheritance and gift tax applied at a rate of 6 per cent. on the entire value of the inheritance or the gift. Transfers in favour of brothers/sisters are subject to the 6 per cent. inheritance and gift tax on the value of the inheritance or the gift exceeding for each beneficiary, EUR 100,000; and
- (c) any other transfer is, in principle, subject to an inheritance and gift tax applied at a rate of 8 per cent. on the entire value of the inheritance or the gift.

If the transfer is made in favour of persons with severe disabilities, the tax is levied to the rate mentioned above in (a), (b) and (c) on the value exceeding EUR 1,500,000.

#### 6. Tax Monitoring

Pursuant to Law Decree No. 167 of 28 June 1990, converted by Law No. 227 of 4 August, 1990, as amended, individuals resident in Italy who, at the end of the fiscal year, hold investments abroad or have financial activities abroad must, in certain circumstances, disclose the aforesaid and related transactions to the Italian tax authorities in their income tax

return (or, in case the income tax return is not due, in a proper form that must be filed within the same time as prescribed for the income tax return). Such obligation is not provided if the foreign financial investments (including the Notes) are held through an Italian resident intermediary or are only composed by deposits or bank accounts having an aggregate value not exceeding a EUR 15,000 threshold throughout the year.

#### 7. Stamp duty

Pursuant to Article 19(1) of Decree No. 201 of 6 December 2011 ("**Decree 201**"), a proportional stamp duty applies on an annual basis to the periodic reporting communications sent by financial intermediaries to their clients for the securities deposited therewith. The stamp duty applies at a rate of 0.2 per cent. and cannot exceed EUR 14,000 for taxpayers other than individuals; this stamp duty is determined on the basis of the market value or – if no market value figure is available – the nominal value or redemption amount of the securities held. Based on the wording of the law and the implementing decree issued by the Italian Ministry of Economy on 24 May 2012, the stamp duty applies to any investor who is a client (as defined in the regulations issued by the Bank of Italy on 20 June 2012) of an entity that exercises in any form a banking, financial or insurance activity within the Italian territory.

# 8. Wealth Tax on securities deposited abroad

Pursuant to Article 19(18) of Decree 201, Italian resident individuals holding the Notes outside the Italian territory are required to pay an additional tax at a rate 0.2 per cent.

This tax is calculated on the market value of the Notes at the end of the relevant year or – if no market value figure is available – the nominal value or the redemption value of such financial assets held outside the Italian territory. Taxpayers are entitled to an Italian tax credit equivalent to the amount of wealth taxes paid in the State where the financial assets are held (up to an amount equal to the Italian wealth tax due).

# 9. Italian Financial Transaction Tax (IFTT)

Italian shares and other participating instruments, as well as depository receipts representing those shares and participating instruments irrespective of the relevant issuer (cumulatively referred to as "In-Scope Shares"), received by a Noteholder upon physical settlement of the Notes may be subject to a 0.2 per cent. IFTT calculated on the value of the Notes as determined according to Article 4 of Ministerial Decree of 21 February 2013, as amended (the "IFTT Decree").

Investors in certain equity-linked notes mainly having as underlying or mainly linked to In-Scope Shares, are subject to IFTT at a rate ranging between EUR 0.01875 and EUR 200 per counterparty, depending on the notional value of the relevant derivative transaction or transferable securities calculated according to Article 9 of the IFTT Decree. IFTT applies upon subscription, negotiation or modification of the derivative transactions or transferable securities. The tax rate may be reduced to a fifth if the transaction is executed on certain qualifying regulated markets or multilateral trading facilities.

#### LUXEMBOURG TAXATION

The following information is of a general nature and is based on the laws presently in force in Luxembourg, though it is not intended to be, nor should it be construed to be, legal or tax advice. Prospective Noteholders should therefore consult their own professional advisers as to the effects of state, local or foreign laws, including Luxembourg tax law, to which they may be subject.

The residence concept used under the respective headings below applies for Luxembourg income tax assessment purposes only. Any reference in the present section to a tax, duty, levy, impost or other charge or withholding of a similar nature, or to any other concepts, refers to Luxembourg tax law and/or concepts only. In addition, a reference to Luxembourg income tax encompasses corporate income tax (*impôt sur le revenu des collectivités*), municipal business tax (*impôt commercial communal*), a solidarity surcharge (*contribution au fonds pour l'emploi*), a temporary tax to balance the state budget (*impôt d'équilibrage budgétaire temporaire*) as well as personal income tax (*impôt sur la fortune*) as well as other duties, levies or taxes. Corporate income tax, municipal business tax as well as the solidarity surcharge invariably apply to most corporate taxpayers resident of Luxembourg for tax purposes. Individual taxpayers are generally subject to personal income tax, the solidarity surcharge as well as the temporary tax to balance the state budget. Under certain circumstances, where an individual taxpayer acts in the course of the management of a professional or business undertaking, municipal business tax may apply as well.

#### **Taxation of the Noteholders**

# Withholding Tax

# (a) Non-resident Noteholders

Under Luxembourg general tax laws currently in force, there is no withholding tax on payments of principal, premium or interest made to non-resident Noteholders, nor on accrued but unpaid interest in respect of the Notes, nor is any Luxembourg withholding tax payable upon redemption or repurchase of the Notes held by non-resident Noteholders.

# (b) Resident Noteholders

Under Luxembourg general tax laws currently in force and subject to the law of 23 December 2005, as amended (the **Relibi Law**), there is no withholding tax on payments of principal, premium or interest made to Luxembourg resident Noteholders, nor on accrued but unpaid interest in respect of Notes, nor is any Luxembourg withholding tax payable upon redemption or repurchase of Notes held by Luxembourg resident Noteholders.

Under the Relibi Law, payments of interest or similar income made or ascribed by a paying agent established in Luxembourg to an individual beneficial owner who is resident of Luxembourg or to a residual entity (within the meaning of the laws of 21 June 2005 implementing the Council Directive 2003/48/EC of 3 June 2003 on taxation of savings income in the form of interest payments (the **Savings Directive**) and ratifying the treaties entered into by Luxembourg and certain dependent and associated territories of EU Member States (the **Territories**), as amended) established in an EU Member State (other than Luxembourg) or one of the Territories and securing such payments for the benefit of such individual beneficial owner will be subject to a withholding tax of 10 per cent. Such withholding tax will be in full discharge of income tax if the beneficial owner is an individual acting in the course of the management of his/her private wealth. Responsibility for the withholding of the tax will be assumed by the Luxembourg paying agent. Payments of interest under the Notes coming within the scope of the Relibi Law will be subject to a withholding tax at a rate of 10 per cent.

#### **Income Taxation**

### (a) Non-resident Noteholders

A non-resident Noteholder, not having a permanent establishment or permanent representative in Luxembourg to which/whom such Notes are attributable, is not subject to Luxembourg income tax on interest accrued or received, redemption premiums or issue discounts, under the Notes. A gain realised by such non-resident Noteholder on the sale or

disposal, in any form whatsoever, of the Notes is further not subject to Luxembourg income tax.

A non-resident corporate Noteholder or an individual Noteholder acting in the course of the management of a professional or business undertaking, who has a permanent establishment or permanent representative in Luxembourg to which or to whom such Notes are attributable, is subject to Luxembourg income tax on interest accrued or received, redemption premiums or issue discounts, under the Notes and on any gains realised upon the sale or disposal, in any form whatsoever, of the Notes.

# (b) Resident Noteholders

Noteholders who are residents of Luxembourg will not be liable for any Luxembourg income tax on repayment of principal.

# (i) Luxembourg resident corporate Noteholder

A corporate Noteholder must include any interest accrued or received, any redemption premium or issue discount, as well as any gain realised on the sale or disposal, in any form whatsoever, of the Notes, in its taxable income for Luxembourg income tax assessment purposes.

A Noteholder that is governed by the law of 11 May 2007 on family estate management companies, as amended or by the law of 17 December 2010 on undertakings for collective investment, as amended or by the law of 13 February 2007 on specialised investment funds, as amended, is neither subject to Luxembourg income tax in respect of interest accrued or received, any redemption premium or issue discount, nor on gains realised on the sale or disposal, in any form whatsoever, of the Notes.

# (ii) Luxembourg resident individual Noteholder

An individual Noteholder, acting in the course of the management of his/her private wealth, is subject to Luxembourg income tax at progressive rates in respect of interest received, redemption premiums or issue discounts, under the Notes, except if (i) withholding tax has been levied on such payments in accordance with the Relibi Law, or (ii) the individual Noteholder has opted for the application of a 10 per cent. tax in full discharge of income tax in accordance with the Relibi Law, which applies if a payment of interest has been made or ascribed by a paying agent established in an EU Member State (other than Luxembourg), or in a Member State of the European Economic Area (other than an EU Member State), or in a state that has entered into a treaty with Luxembourg relating to the Savings Directive. A gain realised by an individual Noteholder, acting in the course of the management of his/her private wealth, upon the sale or disposal, in any form whatsoever, of Notes is not subject to Luxembourg income tax, provided this sale or disposal took place more than six months after the Notes were acquired. However, any portion of such gain corresponding to accrued but unpaid interest income is subject to Luxembourg income tax, except if tax has been levied on such interest in accordance with the Relibi Law.

An individual Noteholder acting in the course of the management of a professional or business undertaking must include this interest in its taxable basis. If applicable, the tax levied in accordance with the Relibi Law will be credited against his/her final tax liability.

# **Net Wealth Taxation**

A corporate Noteholder, whether it is resident of Luxembourg for tax purposes or, if not, it maintains a permanent establishment or a permanent representative in Luxembourg to which/whom such Notes are attributable, is subject to Luxembourg wealth tax on such Notes except if the Noteholder is governed by the law of 11 May 2007 on family estate management companies, as amended, or by the law of 17 December 2010 on undertakings for collective investment, as amended, or the law of 13 February 2007 on specialised investment funds.

An individual Noteholder, whether he/she is resident of Luxembourg or not, is not subject to Luxembourg wealth tax on such Notes.

#### Other Taxes

In principle, neither the issuance nor the transfer, repurchase or redemption of Notes will give rise to any Luxembourg registration tax or similar taxes.

However, a fixed or *ad valorem* registration duty may be due upon the registration of the Notes in Luxembourg in the case of legal proceedings before Luxembourg courts or in case the Notes must be produced before an official Luxembourg authority, or in the case of a registration of the Notes on a voluntary basis.

Where a Noteholder is a resident of Luxembourg for tax purposes at the time of his/her death, the Notes are included in his/her taxable estate for inheritance tax assessment purposes.

Gift tax may be due on a gift or donation of Notes if embodied in a Luxembourg deed passed in front of a Luxembourg notary or recorded in Luxembourg.

#### **NETHERLANDS TAXATION**

#### General

The following summary outlines the principal Netherlands tax consequences of the acquisition, holding, settlement, redemption and disposal of the Notes, but does not purport to be a comprehensive description of all Netherlands tax considerations that may be relevant. For the purposes of Netherlands tax law, a holder of Notes may include an individual or entity who does not have the legal title of such Notes, but to whom nevertheless the Notes or the income thereof is attributed based on specific statutory provisions or on the basis of such individual or entity having an interest in the Notes or the income thereof. This summary is intended as general information only and each prospective investor should consult a professional tax adviser with respect to the tax consequences of the acquisition, holding, settlement, redemption and disposal of the Notes.

This summary is based on tax legislation, published case law, treaties, regulations and published policy, in each case as in force as of the date of this Base Prospectus, and does not take into account any developments or amendments thereof after that date whether or not such developments or amendments have retroactive effect.

This summary does not address the Netherlands tax consequences for:

- (i) investment institutions (fiscale beleggingsinstellingen);
- (ii) pension funds, exempt investment institutions (*vrijgestelde beleggingsinstellingen*) or other entities that are not subject to or exempt from Netherlands corporate income tax;
- (iii) holders of Notes holding a substantial interest (aanmerkelijk belang) or deemed substantial interest (fictief aanmerkelijk belang) in the Issuer and holders of Notes of whom a certain related person holds a substantial interest in the Issuer. Generally speaking, a substantial interest in the Issuer arises if a person, alone or, where such person is an individual, together with his or her partner (statutory defined term), directly or indirectly, holds or is deemed to hold (i) an interest of 5 per cent. or more of the total issued capital of the Issuer or of 5 per cent. or more of the issued capital of a certain class of shares of the Issuer, (ii) rights to acquire, directly or indirectly, such interest or (iii) certain profit sharing rights in the Issuer;
- (iv) persons to whom the Notes and the income from the Notes are attributed based on the separated private assets (*afgezonderd particulier vermogen*) provisions of the Netherlands Income Tax Act 2001 (*Wet inkomstenbelasting 2001*) or the Netherlands Gift and Inheritance Tax Act 1956 (*Successiewet 1956*);
- (v) entities which are a resident of Aruba, Curacao or Sint Maarten that have an enterprise which is carried on through a permanent establishment or a permanent representative on Bonaire, Sint Eustatius or Saba, to which permanent establishment or permanent representative the Notes are attributable;
- (vi) individuals to whom Notes or the income there from are attributable to employment activities which are taxed as employment income in the Netherlands; and
- (vii) holders of Notes for whom the benefits from the Notes qualify for the participation exemption within the meaning of article 13 of the Netherlands Corporate Income Tax Act 1969 (*Wet op de vennootschapsbelasting 1969*).

Where this summary refers to the Netherlands, such reference is restricted to the part of the Kingdom of the Netherlands that is situated in Europe and the legislation applicable in that part of the Kingdom.

This summary does not describe the consequences of the exchange or the conversion of the Notes.

#### Withholding Tax

All payments made by the Issuer under the Notes may be made free of withholding or deduction for any taxes of whatsoever nature imposed, levied, withheld or assessed by the Netherlands or any political subdivision or taxing authority thereof or therein.

#### **Corporate and Individual Income Tax**

(a) Residents of the Netherlands

If a holder of Notes is a resident of the Netherlands or deemed to be a resident of the Netherlands for Netherlands corporate income tax purposes and is fully subject to Netherlands corporate income tax or is only subject to Netherlands corporate income tax in respect of an enterprise to which the Notes are attributable, income derived from the Notes and gains realised upon the redemption, settlement or disposal of the Notes are generally taxable in the Netherlands (at up to a maximum rate of 25 per cent.).

If an individual is a resident of the Netherlands or deemed to be a resident of the Netherlands for Netherlands individual income tax purposes, income derived from the Notes and gains realised upon the redemption, settlement or disposal of the Notes are taxable at the progressive rates (at up to a maximum rate of 52 per cent.) under the Netherlands Income Tax Act 2001 if:

- (i) the individual is an entrepreneur (*ondernemer*) and has an enterprise to which the Notes are attributable or the individual has, other than as a shareholder, a coentitlement to the net worth of an enterprise (*medegerechtigde*), to which enterprise the Notes are attributable; or
- (ii) such income or gains qualify as income from miscellaneous activities (*resultaat uit overige werkzaamheden*), which includes activities with respect to the Notes that exceed regular, active portfolio management (*normaal, actief vermogensbeheer*).

If neither condition (i) nor condition (ii) above applies, an individual that holds the Notes must determine taxable income with regard to the Notes on the basis of a deemed return on income from savings and investments (*sparen en beleggen*), rather than on the basis of income actually received or gains actually realised. With regard to 2016 this deemed return on income from savings and investments is fixed at a rate of 4 per cent. of the individual's yield basis (*rendementsgrondslag*) at the beginning of the calendar year (1 January), insofar as the individual's yield basis exceeds a certain threshold (*heffingvrij vermogen*). The individual's yield basis is determined as the fair market value of certain qualifying assets held by the individual less the fair market value of certain qualifying liabilities on 1 January. The fair market value of the Notes will be included as an asset in the individual's yield basis. The 4 per cent. deemed return on income from savings and investments is taxed at a rate of 30 per cent.

# (b) Non-residents of the Netherlands

If a person is neither a resident of the Netherlands nor is deemed to be a resident of the Netherlands for Netherlands corporate or individual income tax purposes, such person is not liable to Netherlands income tax in respect of income derived from the Notes and gains realised upon the settlement, redemption or disposal of the Notes, unless:

(i) the person is not an individual and such person (1) has an enterprise that is, in whole or in part, carried on through a permanent establishment or a permanent representative in the Netherlands to which permanent establishment or permanent representative the Notes are attributable, or (2) is, other than by way of securities, entitled to a share in the profits of an enterprise or a co-entitlement to the net worth of an enterprise, which is effectively managed in the Netherlands and to which enterprise the Notes are attributable.

This income is subject to Netherlands corporate income tax at up to a maximum rate of 25 per cent.

(ii) the person is an individual and such individual (1) has an enterprise or an interest in an enterprise that is, in whole or in part, carried on through a permanent establishment or a permanent representative in the Netherlands to which permanent establishment or permanent representative the Notes are attributable, or (2) realises income or gains with respect to the Notes that qualify as income from miscellaneous activities in the Netherlands which includes activities with respect to the Notes that exceed regular, active portfolio management (normaal, actief vermogensbeheer), or (3) is, other than by way of securities, entitled to a share in the profits of an enterprise

which is effectively managed in the Netherlands and to which enterprise the Notes are attributable.

Income derived from the Notes as specified under (1) and (2) is subject to individual income tax at progressive rates up to a maximum rate of 52 per cent. Income derived from a share in the profits of an enterprise as specified under (3) that is not already included under (1) or (2) will be taxed on the basis of a deemed return on income from savings and investments (as described above under "Residents of the Netherlands"). The fair market value of the share in the profits of the enterprise (which includes the Notes) will be part of the individual's Netherlands yield basis.

#### Gift and Inheritance Tax

#### (a) Residents of the Netherlands

Generally, gift tax (*schenkbelasting*) or inheritance tax (*erfbelasting*) will be due in the Netherlands in respect of the acquisition of the Notes by way of a gift by, or on behalf of, or on the death of, a holder of Notes that is a resident or deemed to be a resident of the Netherlands for the purposes of Netherlands Gift and Inheritance Tax Act 1956 at the time of the gift or his or her death. A gift made under a condition precedent is for purposes of the Netherlands Gift and Inheritance Tax Act 1956 deemed to be made at the time the condition precedent is fulfilled and is subject to gift tax if the donor is, or is deemed to be, a resident of the Netherlands at that time.

A holder of Netherlands nationality is deemed to be a resident of the Netherlands for the purposes of the Netherlands Gift and Inheritance Tax Act 1956 if he or she has been resident in the Netherlands and dies or makes a gift within ten years after leaving the Netherlands. A holder of any other nationality is deemed to be a resident of the Netherlands for the purposes of the Gift and Inheritance Tax Act 1956 if he or she has been resident in the Netherlands and makes a gift within a twelve months period after leaving the Netherlands. The same twelvemonth rule may apply to entities that have transferred their seat of residence out of the Netherlands.

# (b) Non-residents of the Netherlands

No gift or inheritance tax will be due in the Netherlands in respect of the acquisition of the Notes by way of a gift by, or as a result of the death of a holder that is neither a resident nor deemed to be a resident of the Netherlands for the purposes of the Netherlands Gift and Inheritance Tax Act 1956. However, inheritance tax will be due in the case of a gift of the Notes by, or on behalf of, a holder who at the date of the gift was neither a resident nor deemed to be a resident of the Netherlands for the purposes of the Netherlands Gift and Inheritance Tax Act 1956, but such holder dies within 180 days after the date of the gift and at the time of his or her death is a resident or deemed to be a resident of the Netherlands for the purposes of the Netherlands Gift and Inheritance Tax Act 1956. A gift made under a condition precedent is deemed to be made at the time the condition precedent is fulfilled.

#### Value Added Tax

In general, no value added tax will arise in respect of payments in consideration for the issue of the Notes or in respect of a cash payment made under the Notes, or in respect of a transfer of Notes.

# Other Taxes and Duties

No registration tax, customs duty, transfer tax, stamp duty or any other similar documentary tax or duty will be payable in the Netherlands by a holder in respect of or in connection with the subscription, issue, placement, allotment, delivery or transfer of the Notes.

#### PORTUGUESE TAXATION

The following is a general summary of certain income and capital gains tax consequences which may arise to Portuguese resident Noteholders. It is included herein solely for information purposes. It is based on the laws presently in force in Portugal, though it is not intended to be, nor should it be considered to be, legal or tax advice. Furthermore, the tax treatment applicable in Portugal to the income and capital gains derived by Portuguese resident Noteholders may vary depending on the final terms and conditions of the relevant Notes. Therefore, prospective Portuguese resident Noteholders should consult their own professional advisers as to the tax implications arising from the acquisition, holding or disposal of the Notes.

This summary does not describe the tax consequences for a Portuguese resident Noteholder of Notes that are redeemable in exchange for, or convertible into, shares, of the exercise, settlement or redemption of such Notes and/or any tax consequences after the moment of the exercise, settlement or redemption.

#### 1. Individuals

(A) Interest or income arising from the refund of the Notes

Income derived by Portuguese resident individuals from the Notes will, as a general rule, be subject to a 28 per cent. withholding tax if the said income is paid by a Portuguese resident entity. The Noteholders may choose to treat the withholding tax as a final tax or to tax the interest deriving from the Notes at the general progressive Personal Income Tax ("PIT") rates varying between 14.5 per cent. and 48 per cent. (plus (i) an additional surcharge of 2.5 per cent. applicable on income exceeding € 80,000 and up to €250,000 and of 5 per cent. applicable on income exceeding € 250,000, and (ii) a surtax varying between 1 per cent. and 3.5 per cent. on income exceeding the annual national minimum wage), in which case the withholding will be treated as a payment on account of the final tax due.

In other cases, as a general rule, the Noteholders will have to include the income derived from the Notes in their PIT returns to be subject to taxation at an autonomous rate of 28 per cent., unless the Noteholders choose to tax the interest deriving from the Notes at the general progressive PIT rates as describe above.

Interest and other investment income paid or made available ("colocado à disposição") to accounts in the name of one or more resident accountholders acting on behalf of one or more unidentified third parties is subject to a final withholding tax rate of 35 per cent., unless the relevant beneficial owner(s) of the income is/are identified and as a consequence the tax rates applicable to such beneficial owner(s) will apply.

Should the relevant Notes be deemed to be certificates that do not guarantee more than 100 per cent. of the principal, income from operations related to it (either arising from its sale prior to the redemption, or from its redemption) will be qualified as a capital gain (in this regard it should be noted that under Portuguese legislation, certificates are securities that entitle the Noteholder to receive the value of a certain underlying asset, according to the conditions set out on the issue resolution. Certificates differ from debt securities in that they typically do not give the Noteholder the right to receive a fixed or variable interest). In this case, the individual Noteholder will be able to choose between the taxation of the positive difference between capital-gains and losses at an autonomous rate of 28 per cent. or to aggregate that income to the remaining income to be subject to the general PIT rates as described above.

Capital losses do not take part in the calculation of the balance referred in the previous paragraph when the counterpart in the operation is resident in a country or territory listed as a tax haven in order 150/2004 of February 13, as amended ("**Tax Haven**").

# (B) Capital gains arising from the transfer or redemption of the Notes

The positive difference between capital gains and losses obtained on the transfer or redemption of the Notes by Portuguese resident individuals is subject to a 28 per cent. special tax rate.

The individual Noteholder will be able to choose to aggregate that income to the remaining income to be subject to the general PIT rates as described above. Capital losses do not take part in the calculation of the net capital gains when the counterpart in the operation is resident in a Tax Haven.

# 2. Corporate entities

As a general rule, interest or income derived by corporate entities resident in Portugal, or non-resident corporate entities with a permanent establishment in Portugal to which the income is attributable, from the refund or redemption of the Notes, as well as capital gains arising from their transfer, will be regarded as taxable income and therefore subject to Portuguese Corporate Income Tax ("CIT"), at a general rate of 21 per cent. The taxable income may also be subject to a municipal surcharge, of up to 1.5 per cent. A state surcharge is applicable to income obtained by CIT taxable entities as follows: (a) taxable income exceeding €1,500,000 up to €7,500,000 will be subject to a State surcharge of 3 per cent., (b) taxable income exceeding €7,500,000 up to €35,000,000 will be subject to a State surcharge of 5 per cent., and (iii) taxable income above €35,000,000 will be subject to a State surcharge of 7 per cent. Losses arising from the transfer or redemption of the Notes will be, as a general rule, tax deductible.

All prospective Noteholders should seek independent advice as to their tax positions.

Portugal has implemented the EC Council Directive 2003/48/EC of 3 June 2003 on taxation savings income into the Portuguese law through Decree-Law no 62/2005, of 11 March 2005, as further amended.

Meanwhile, further measures in the field of information exchange were adopted at the European Union-level, namely with the approval by the European Council of the Directive no. 2014/107/EU of 9 December 2014) which amended EU Council Directive no. 2011/16/EU ("Administrative Cooperation Directive") to extend the mandatory automatic exchange information to a wider range of income, including financial income, in line with the Standard for Automatic Exchange of Financial Account Information in Tax Matters issued by OECD in July 2014 and with the bilateral exchange agreements between the United States of America and several other countries to implement the United States' Foreign Account Tax Compliance Act ("FATCA").

Given the broader scope of Council Directive no. 2014/107/EU and in order to prevent overlap between the EU Savings Directive and Administrative Cooperation Directive (as amended by Council Directive no. 2014/107/EU), the EU Savings Directive has been repealed with effect from 1 January 2016 (and from 1 January 2017 in the case of Austria) by the Council Directive 2015/2060 of 10 November 2015.

Notwithstanding, certain provisions of the EU Savings Tax Directive, namely the obligation to provide the tax authorities of another Member State with details of payments of interest (or similar income) paid by a person within its jurisdiction to an individual resident in that other Member State will continue to be effective during 2016 or, in any case, until those obligations have been fulfilled.

Although Portugal was required to implement the Council Directive no. 2014/107/EU by no later than 1 January 2016, the above mentioned Council Directive has not been yet implemented under the Portuguese national legislation.

Prospective investors tax resident in Portugal should consult their own legal or tax advisers regarding the consequences of the Council Directive no. 2014/107/EU in their particular circumstances.

#### **SPANISH TAXATION**

The statements herein regarding the tax legislation in Spain are based on the laws in force in Spain as of the date of this Base Prospectus and are subject to any changes in law. The following summary does not purport to be a comprehensive description of all the tax considerations which may be relevant to a decision to purchase, own or dispose of the Notes. Each prospective holder or beneficial owner of Notes should consult its tax adviser as to the Spanish tax consequences of the ownership and disposition of the Notes.

## 1. Spanish Resident Individuals

## **Personal Income Tax**

Personal Income Tax ("PIT") is levied on an annual basis on the worldwide income obtained by Spanish resident individuals, whatever its source and wherever the relevant payer is established. Therefore any income that a Spanish holder of the Notes may receive under the Notes will be subject to Spanish taxation.

Both interest periodically received and income arising on the disposal, redemption or reimbursement of the Notes obtained by individuals who are tax resident in Spain will be regarded as financial income for tax purposes (i.e. a return on investment derived from the transfer of own capital to third parties).

These amounts will be included in the savings part of the taxable income subject to PIT at the following tax rates: (i) 19 per cent. for taxable income up to €6,000; (ii) 21 per cent. for taxable income from €6,001 to €50,000; and (iii) 23 per cent. for any amount in excess of €50,000.

Spanish holders of the Notes shall compute the gross interest obtained in the savings part of the taxable base of the tax period in which it is due, including amounts withheld, if any.

Income arising on the disposal, redemption or reimbursement of the Notes will be calculated as the difference between (a) their disposal, redemption or reimbursement value and (b) their acquisition or subscription value. Costs and expenses effectively borne on the acquisition and transfer of the Notes may be taken into account for calculating the relevant taxable income, provided that they can be duly justified.

Likewise, expenses related to the management and deposit of the Notes, if any, will be tax-deductible, excluding those pertaining to discretionary or individual portfolio management.

Losses that may derive from the transfer of the Notes cannot be offset if the investor acquires homogeneous securities within the two-month period prior or subsequent to the transfer of the Notes, until he/she transfers such homogeneous securities.

Additionally, tax credits for the avoidance of international double taxation may apply in respect of taxes paid outside Spain on income deriving from the Notes, if any.

# **Spanish Inheritance and Gift Tax**

Spanish Inheritance and Gift Tax is levied on transfers of Notes upon death or by gift to Spanish tax resident individuals, with the taxpayer being the transferee. General tax rates currently range from 7.65 to 81.60 per cent. although the tax situation may vary depending on any applicable regional tax laws.

# **Spanish Wealth Tax**

Spanish tax resident individuals are subject to an annual Wealth Tax on the tax year 2016 on their total net wealth, regardless of the location of their assets or of where their rights may be exercised, to the extent that their net wealth exceeds €700,000 (note that a different minimum tax exempt amount may be approved by the corresponding regional authorities). Therefore, Spanish holders of the Notes should compute the value of the Notes as at 31 December 2016 when calculating their Wealth Tax liabilities. The applicable tax rates range between 0.2 per cent. and 2.5 per cent. although the final tax rates may vary depending on any applicable regional tax laws, and some reductions may apply.

# 2. Legal Entities with Tax Residence in Spain

## **Corporate Income Tax**

Both interest periodically received and income arising on the disposal, redemption or reimbursement of the Notes obtained by entities which are tax resident in Spain shall be computed as taxable income of the tax period in which they accrue.

The general tax rate for Spanish Corporate Income Tax ("CIT") taxpayers is currently 25 per cent. Special rates apply in respect of certain types of entities (such as qualifying collective investment institutions).

Tax credits for the avoidance of international double taxation may apply in respect of taxes paid outside Spain on income deriving from the Notes, if any.

## 3. Individuals and Legal Entities with no Tax Residence in Spain

A non-resident holder of Notes who has a permanent establishment in Spain to which such Notes are attributable is subject to Spanish Non-Resident Income Tax on any income obtained under the Notes including both interest periodically received and income arising on the disposal, redemption or reimbursement of the Notes. In general terms, the tax rules applicable to individuals and legal entities with no tax residence in Spain but acting through a permanent establishment in Spain are the same as those applicable to Spanish tax resident CIT taxpayers.

## 4. Spanish Withholding Tax

BNP Paribas has been advised that, under Spanish tax law currently in effect, the Issuer should not be obliged to deduct withholdings on account of Spanish income taxes since it is not a Spanish tax resident entity and does not have a permanent establishment in Spain to which the issue of the Notes is connected.

Where a financial institution (either resident in Spain or acting through a permanent establishment in Spain) acts as depositary of the Notes or intervenes as manager on the collection of any income under the Notes, such financial institution will be responsible for making the relevant withholding on account of Spanish tax on any income deriving from the Notes. To this effect income deriving from the Notes will include not only interest payments but also income arising from the disposal, redemption or reimbursement of the Notes, if any.

The current withholding tax in Spain is 19 per cent. Amounts withheld in Spain, if any, can be credited against the final Spanish PIT liability, in the case of Spanish resident individuals, or against final Spanish CIT liability, in the case of Spanish CIT taxpayers, or against final Spanish Non-Resident Income Tax liability, in the case of Spanish permanent establishments of non-resident investors. However, holders of the Notes who are CIT taxpayers or Non-Resident Income taxpayers acting through a permanent establishment in Spain can benefit from a withholding tax exemption when the Notes are (a) listed in an OECD official stock exchange; or (b) represented in book-entry form and admitted to trading on a Spanish secondary stock exchange or on the Alternative Fixed Income Securities Market (*Mercado Alternativo de Renta Fija*).

Additionally, when the Notes (i) are represented in book-entry form; (ii) are admitted to trading on a Spanish secondary stock exchange; and (iii) generate explicit yield, holders who are PIT taxpayers can benefit from a withholding tax exemption in respect of the income arising from the transfer or repayment of the Notes. However, under certain circumstances, when a transfer of the Notes has occurred within the 30-day period immediately preceding any relevant interest payment date, such PIT taxpayers may not be eligible for such withholding tax exemption.

Furthermore, such financial institution may become obliged to comply with the formalities set out in the regulations of the Spanish tax legislation when intervening in the transfer or reimbursement of the Notes.

# 5. Indirect Taxation

The acquisition, transfer, redemption, reimbursement and exchange of the Notes will be exempt from Transfer Tax and Stamp Duty, as well as Value Added Tax.

#### **UK TAXATION**

The following comments are of a general nature, apply only to persons who are the beneficial owners of Notes and are a summary of the Issuer's understanding of current law and practice in the United Kingdom relating only to United Kingdom withholding tax treatment of payments of interest in respect of the Notes. Some aspects do not apply to certain classes of person (such as dealers) to whom special rules may apply. Prospective Noteholders who are in any doubt as to their tax position or who may be subject to tax in a jurisdiction other than the United Kingdom should seek their own professional advice.

Payments of interest on the Notes that do not have a United Kingdom source may be made without deduction or withholding on account of United Kingdom income tax. If interest paid on the Notes does have a United Kingdom source, then payments may be made without deduction or withholding on account of United Kingdom income tax in any of the following circumstances.

The Issuer, provided that it continues to be a bank within the meaning of section 991 of the Income Tax Act 2007 (the "**Act**"), provided that the interest on the Notes is paid in the ordinary course of its business within the meaning of section 878 of the Act, and provided further that the Notes are not "regulatory capital securities" as described below, will be entitled to make payments of interest without withholding or deduction for or on account of United Kingdom income tax.

Payments of interest on the Notes may be made without deduction of or withholding on account of United Kingdom income tax provided that the Notes carry a right to interest, constitute a "security" for the purposes of section 987 of the Income Tax Act 2007 are and continue to be listed on a "recognised stock exchange" within the meaning of section 1005 of the Income Tax Act 2007. The Luxembourg Stock Exchange and Euronext Paris are recognised stock exchanges. The Notes will satisfy this requirement if they are officially listed in Luxembourg or France on those stock exchanges (as applicable) in accordance with provisions corresponding to those generally applicable in EEA states and are admitted to trading on the Luxembourg Stock Exchange or Euronext Paris (as applicable). Provided, therefore, that the Notes carry a right to interest, constitute a security and are and remain so listed, interest on the Notes will be payable without withholding or deduction on account of United Kingdom tax whether or not the Issuer carries on a banking business in the United Kingdom and whether or not the interest is paid in the ordinary course of its business.

Interest on the Notes may also be paid without withholding or deduction on account of United Kingdom tax where the maturity of the Notes is less than 365 days and those Notes do not form part of a scheme or arrangement of borrowing intended to be capable of remaining outstanding for more than 364 days.

Payments of interest on the Notes may be made without deduction of or withholding on account of United Kingdom income tax if the Notes are "regulatory capital securities". The Notes will be "regulatory capital securities" if they qualify, or have qualified, as Additional Tier 1 instruments under Article 52 or Tier 2 instruments under Article 63 of Commission Regulation (EU) No 575/2013 and form, or have formed, a component of Additional Tier 1 capital or Tier 2 capital for those purposes. This is subject to there being no arrangements, the main purpose, or one of the main purposes, of which is to obtain a tax advantage (as defined in section 1139 of the Corporation Tax Act 2010) for any person as a result of the application of the Taxation of Regulatory Capital Securities Regulations 2013 in respect of the Notes.

In other cases, an amount must generally be withheld from payments of interest on the Notes which have a United Kingdom source on account of United Kingdom income tax at the basic rate (currently 20 per cent.). However, where an applicable double tax treaty provides for a lower rate of withholding tax (or for no tax to be withheld) in relation to a Noteholder, HMRC can issue a notice to the Issuer to pay interest to the Noteholder without deduction of tax (or for interest to be paid with tax deducted at the rate provided for in the relevant double tax treaty).

The references to "interest" under this heading mean "interest" as understood in United Kingdom tax law. Where a payment on a Note does not constitute (or is not treated as) interest for United Kingdom tax purposes, and the payment has a United Kingdom source, it would potentially be subject to United Kingdom withholding tax if, for example, it constitutes (or is treated as) an annual payment or a manufactured payment for United Kingdom tax purposes. In such a case, the payment may fall to be

made under deduction of United Kingdom tax (the rate of withholding depending on the nature of the payment), subject to such relief as may be available following a direction from HMRC pursuant to the provisions of any applicable double taxation treaty, or to any other exemption which may apply.

## HIRING INCENTIVES TO RESTORE EMPLOYMENT ACT

The U.S. Hiring Incentives to Restore Employment Act introduced Section 871(m) of the U.S. Internal Revenue Code of 1986 (the "Code") which treats a "dividend equivalent" payment as a dividend from sources within the United States. Under Section 871(m), such payments generally would be subject to a 30 per cent. U.S. withholding tax that may be reduced by an applicable tax treaty, eligible for credit against other U.S. tax liabilities or refunded, provided that the beneficial owner timely claims a credit or refund from the U.S. Internal Revenue Service (the "IRS"). A "dividend equivalent" payment is (i) a substitute dividend payment made pursuant to a securities lending or a sale-repurchase transaction that (directly or indirectly) is contingent upon, or determined by reference to, the payment of a dividend from sources within the United States, (ii) a payment made pursuant to a "specified notional principal contract" that (directly or indirectly) is contingent upon, or determined by reference to, the payment of a dividend from sources within the United States, and (iii) any other payment determined by the IRS to be substantially similar to a payment described in (i) and (ii). Recently published final U.S. Treasury regulations issued under Section 871(m) (the Section 871(m) Regulations) will, when effective, require withholding on certain non-U.S. holders of the Notes with respect to amounts treated as attributable to dividends from certain U.S. securities. Under the Section 871(m) Regulations, only a Note that has an expected economic return sufficiently similar to that of the underlying U.S. security, as determined on the Note's issue date based on tests set forth in the Section 871(m) Regulations, will be subject to the Section 871(m) withholding regime (making such Note a Specified Security). The Section 871(m) Regulations provide certain exceptions to this withholding requirement, in particular for instruments linked to certain broad-based indices.

Withholding in respect of dividend equivalents will generally be required when cash payments are made on a Specified Security or upon the date of maturity, lapse or other disposition by the non-U.S. holder of the Specified Security. If the underlying U.S. security or securities are expected to pay dividends during the term of the Specified Security, withholding generally will still be required even if the Specified Security does not provide for payments explicitly linked to dividends. If the Issuer or any withholding agent determines that withholding is required, neither the Issuer nor any withholding agent will be required to pay any additional amounts with respect to amounts so withheld.

The Section 871(m) Regulations generally apply to Specified Securities issued beginning 1 January 2017. If the terms of a Note are subject to a "significant modification" such that the Note is treated as retired and reissued, it could lose its "grandfathered" status and might become a Specified Security based on economic conditions in effect at that time.

Upon the issuance of a series of Notes, the Issuer will state in the Final Terms if it has determined that they are Specified Securities, in which case a non-U.S. holder of the Notes should expect to be subject to withholding in respect of any dividend-paying U.S. securities underlying those Notes. The Issuer's determination is binding on non-U.S. holders of the Notes, but it is not binding on the IRS. The Section 871(m) Regulations require complex calculations to be made with respect to Notes linked to U.S. securities and their application to a specific issue of Notes may be uncertain. Prospective investors should consult their tax advisers regarding the potential application of Section 871(m) to the Notes.

## FOREIGN ACCOUNT TAX COMPLIANCE ACT

Sections 1471 through 1474 of the Code ("FATCA") impose a new reporting regime and potentially a 30 per cent. withholding tax with respect to certain payments to (i) any non-U.S. financial institution (a "foreign financial institution", or "FFI" (as defined by FATCA)) that does not become a "Participating FFI" by entering into an agreement with the IRS to provide the IRS with certain information in respect of its account holders and investors or is not otherwise exempt from or in deemed compliance with FATCA and (ii) any investor (unless otherwise exempt from FATCA) that does not provide information sufficient to determine whether the investor is a U.S. person or should otherwise be treated as holding a "United States account" of an Issuer (a "Recalcitrant Holder"). The Issuer is classified as an FFI.

The new withholding regime is now in effect for payments from sources within the United States and will apply to "foreign passthru payments" (a term not yet defined) no earlier than 1 January 2019. This withholding would potentially apply to payments in respect of (i) any Notes characterized as debt (or which are not otherwise characterized as equity and have a fixed term) for U.S. federal tax purposes that are issued after the "grandfathering date", which (A) with respect to Notes that give rise to foreign passthru payments is the date that is six months after the date on which final U.S. Treasury regulations defining the term foreign passthru payment are filed with the Federal Register and (B) with respect to Notes that give rise to dividend equivalent payments, as discussed above under "Hiring Incentives to Restore Employment Act" is July 1, 2017, or which are materially modified after the grandfathering date and (ii) any Notes characterized as equity or which do not have a fixed term for U.S. federal tax purposes, whenever issued. If Notes are issued on or before the grandfathering date, and additional Notes of the same series are issued after that date, the additional Notes may not be treated as grandfathered, which may have negative consequences for the existing Notes, including a negative impact on market price.

The United States and a number of other jurisdictions have entered into intergovernmental agreements to facilitate the implementation of FATCA (each, an "IGA"). Pursuant to FATCA and the "Model 1" and "Model 2" IGAs released by the United States, an FFI in an IGA signatory country could be treated as a "Reporting FI" not subject to withholding under FATCA on any payments it receives. Further, an FFI in an IGA jurisdiction would generally not be required to withhold under FATCA or an IGA (or any law implementing an IGA) (any such withholding being "FATCA Withholding") from payments it makes. Under each Model IGA, a Reporting FI would still be required to report certain information in respect of its account holders and investors to its home government or to the IRS. The United States has entered into an IGA with France (the "Relevant IGA") based largely on the Model 1 IGA.

If the Issuer is treated as Reporting FI pursuant to the Relevant IGA it does not anticipate that it will be obliged to deduct any FATCA Withholding on payments it makes. There can be no assurance, however, that the Issuer will be treated as a Reporting FI, or that it would in the future not be required to deduct FATCA Withholding from payments it makes. Accordingly, the Issuer and financial institutions through which payments on the Notes are made may be required to withhold FATCA Withholding if (i) any FFI through or to which payment on such Notes is made is not a Participating FFI, a Reporting FI, or otherwise exempt from or in deemed compliance with FATCA or (ii) an investor is a Recalcitrant Holder.

While the Notes are in global form and held within the ICSDs, it is expected that FATCA will not affect the amount of any payments made under, or in respect of, the Notes by the Issuer, any paying agent and the common depositary or common safekeeper, given that each of the entities in the payment chain between the Issuer and the participants in the ICSDs is a major financial institution whose business is dependent on compliance with FATCA and that any alternative approach introduced under an IGA will be unlikely to affect the Notes. The documentation expressly contemplates the possibility that the Notes may go into definitive form and therefore that they may be taken out of the ICSDs. If this were to happen, then a non-FATCA compliant holder could be subject to FATCA Withholding. However, definitive Notes will only be printed in remote circumstances.

FATCA is particularly complex and its application is uncertain at this time. The above description is based in part on regulations, official guidance and the Relevant IGA, all of which are subject to change or may be implemented in a materially different form. Prospective investors should consult

their tax advisers on how connection with the Notes.	these rule	es may apply	y to an Issuei	r and to payments	s they may receive in

#### SUBSCRIPTION AND SALE

The Dealers have in an amended and restated programme agreement dated on or around [●] June 2016 (the "Programme Agreement", which expression includes the same as it may be updated or supplemented from time to time) agreed with the Issuer a basis upon which they (or any one of them) may from time to time agree to purchase Notes. Any such agreement will extend to those matters stated under "Terms and Conditions of the English Law Notes", "Terms and Conditions of the French Law Notes" and "Form of the Notes" above.

The following selling restrictions may be modified by the Issuer and the relevant Dealers following a change in the relevant law, regulation or directive and in certain other circumstances as may be agreed between the Issuer and the relevant Dealers. Any such modification will be set out in the Final Terms and (if applicable) the subscription agreement in respect of the Tranche to which it is related or in a supplement to this Document.

# **Public Offer Selling Restrictions under the Prospectus Directive**

Please note that, in relation to EEA States, additional selling restrictions may apply in respect of any specific EEA State, including those set out below in relation to Austria, Belgium, France, the Republic of Italy, Luxembourg, The Netherlands, Portugal, Spain and the United Kingdom.

In relation to each Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State"), each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that with effect from and including the date on which Directive 2003/71/EC (including any relevant implementing measure in each Relevant Member State, the "Prospectus Directive") is implemented in that Member State (the "Relevant Implementation Date") it has not made and will not make an offer of Notes which are the subject of the offering contemplated by this Base Prospectus as completed by the final terms in relation thereto to the public in that Relevant Member State, except that it may, with effect from and including the Relevant Implementation Date, make an offer of such Notes to the public in that Relevant Member State:

- (a) if the final terms in relation to the Notes specify that an offer of those Notes may be made other than pursuant to Article 3(2) of the Prospectus Directive in that Relevant Member State (a "Non-exempt Offer"), following the date of publication of a prospectus in relation to such Notes which has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State, provided that any such prospectus has subsequently been completed by the final terms contemplating such Non-exempt Offer, all in accordance with the Prospectus Directive, in the period beginning and ending on the dates specified in such prospectus or final terms, as applicable and the Issuer has consented in writing to its use for the purpose of that Non-exempt Offer;
- (b) at any time to any legal entity which is a qualified investor as defined in the Prospectus Directive;
- (c) at any time to fewer than 150 natural or legal persons (other than qualified investors as defined in the Prospectus Directive), subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by the Issuer for any such offer;
- (d) at any time in any other circumstances falling within Article 3(2) of the Prospectus Directive,

provided that no such offer of Notes referred to in (b) to (d) above shall require the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive, or supplement a prospectus pursuant to Article 16 of the Prospectus Directive.

For the purposes of this provision:

(i) the expression an "offer of Notes to the public" in relation to any Notes in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State; and

(ii) the expression **Prospectus Directive** means Directive 2003/71/EC (as amended including by Directive 2010/73/EU) and includes any relevant implementing measure in the Relevant Member State.

#### **Australia**

Each Dealer understands that no prospectus or other disclosure document (as defined in the Corporations Act 2001 (the "Corporations Act")) in relation to the Programme or Notes has been, or will be, lodged with the Australian Securities and Investments Commission or ASX Limited ("ASIC"). Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it:

- (a) has not made or invited, and will not make or invite, an offer of Notes for issue or sale in Australia (including an offer or invitation which is received by a person in Australia); and
- (b) has not distributed or published, and will not distribute or publish, the Base Prospectus or any other offering material or advertisement relating to Notes in Australia,

#### unless;

- (a) the aggregate consideration payable by each offeree is at least A\$500,000 (or its equivalent in an alternative currency, in either case, disregarding moneys lent by the offeror or its associates) or the offer otherwise does not require disclosure to investors under Parts 6D.2 or 7.9 of the Corporations Act;
- (b) the offer does not constitute an offer to a "retail client" as defined for the purposes of Section 761G of the Corporations Act;
- (c) such action complies with any other applicable laws, regulations or directives in Australia; and
- (d) such action does not require any document to be lodged with ASIC or any other regulatory authority in Australia.

Section 708(19) of the Corporations Act provides that an offer of debentures for issue or sale does not need disclosure to investors under Part 6D.2 of the Corporations Act if the Issuer is an Australian ADI (as defined for the purposes of the Corporation Act). As at the date of this Base Prospectus, the Issuer is an Australian ADI.

In addition, each Dealer has agreed and each further Dealer appointed under the Programme will be required to agree that, in connection with any issue of Notes issued by the Issuer, it will not offer or sell Notes (or any interest in any Notes) to any person who is known or suspected, by the relevant officer(s) or employee(s) of the Dealer involved in the offer, invitation or sale to be an Offshore Associate of the Issuer or to any person who is notified in writing by the Issuer to it as being an Offshore Associate of the Issuer.

"Offshore Associate" means an associate (as defined in section 128F(9) of the Income Tax Assessment Act 1936 of Australia) that is either:

- (a) a non-resident of Australia which does not acquire the Notes in the course of carrying on a business at or through a permanent establishment in Australia; or
- (b) a resident of Australia that acquires the Notes in the course of carrying on a business at or through a permanent establishment outside Australia,

which is not acquiring the Notes, or receiving payment under the Notes, in the capacity of a dealer, manager or underwriter in relation to the placement of the Notes or in the capacity of a clearing house, custodian, funds manager or responsible entity of a registered managed investment scheme.

#### **Austria**

No prospectus has been or will be approved by the Austrian Financial Market Authority (*Finanzmarktaufsichtsbehörde*) and/or published pursuant to the Austrian Capital Market Act (*Kapitalmarktgesetz*, Federal Law Gazette No 625/1991, as amended, the "**KMG**"), or has been or will be approved by the competent authority of another EEA member state and published pursuant to the Prospectus Directive and validly passported to Austria. Neither this document nor any other document connected therewith constitutes a prospectus according to the KMG and neither this document nor

any other document connected therewith may be distributed, passed on or disclosed to any person in Austria. No steps may be taken that would constitute a public offering of the Notes in Austria and the offering of the Notes may not be advertised in Austria. Notes will only be offered in Austria in compliance with the provisions of the KMG and all other laws and regulations in Austria applicable to the offer and sale of the Notes in Austria.

## **Belgium**

With regard to Notes having a maturity of less than 12 months (and which therefore fall outside the scope of the Prospectus Directive), this Base Prospectus has not been, and it is not expected that it will be, submitted for approval to the Belgian Financial Services and Markets Authority (*Autoriteit voor Financiële Diensten en Markten / Autorité des services et marchés financiers*) (the "FSMA"). Accordingly, no action will be taken that would be characterised as or result in a public offering of such Notes in Belgium in accordance with the Prospectus Law of 16 June 2006 on public offerings of investment instruments and the admission of investment instruments to trading on regulated markets, as amended or replaced from time to time.

With regard to fund linked Notes, the funds to which the fund linked Notes are linked are not registered and will not be registered in Belgium with the FSMA under the Belgian law of 20 July 2004 on certain forms of collective investment portfolios. The shares and other securities issued by these funds cannot be offered publicly in Belgium.

The Notes shall not be physically delivered in Belgium, except to a clearing system, a depository or other institution for the purpose of their immobilisation in accordance with Article 4 of the Belgian Law of 14 December 2005.

## **France**

In the period beginning on the date of the approval by the *Autorité des marchés financiers* (the "**AMF**") of this Base Prospectus for the purposes of the Prospectus Directive, and ending at the latest on the date which is 12 months after the date of such approval, the Issuer and any Dealer of an issue of Notes may make an offer of Notes:

- (i) to the public in France, as defined in Article L.411-1 of the French *Code monétaire et financier* and in accordance with Articles L.412-1 and L.621-8 of the French *Code monétaire et financier* and the provisions of the *Règlement Général* of the AMF; and/or
- (ii) in circumstances that do not constitute an offer to the public in France pursuant to Article L.411-2 of the French Code monétaire et financier and Article 211-2 of the Règlement Général of the AMF.

Pursuant to Article L.411-2 of the French *Code monétaire et financier* and Article 211-2 of the *Règlement Général* of the AMF, (in each case as may be amended from time to time), the circumstances in which an offer of Notes shall not constitute an offer to the public in France include, but are not limited to, an offer of Notes:

- addressed solely to qualified investors (investisseurs qualifiés), acting for their own account; and/or
- (ii) addressed solely to a limited number of investors (*cercle restreint d'investisseurs*) acting for their own account; and/or
- (iii) addressed solely to providers of investment services relating to portfolio management for the account of third parties (*personnes fournissant le service d'investissement de gestion de portefeuille pour compte de tiers*); and/or
- (iv) addressed to investors who acquire Notes for a total consideration of at least euro 100,000 (or its equivalent in another currency) per investor, for each separate offer; and/or
- (v) whose notional amount, nominal amount or equivalent amounts to at least euro 100,000 (or its equivalent in another currency); and/or
- (vi) with a total consideration of less than euro 100,000 (or its equivalent in another currency), which limit shall be calculated over a period of 12 months.

## **Hong Kong**

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

- (a) it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, any Notes (except for Notes which are a "structured product" as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong) other than (i) to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance; or (ii) in other circumstances which do not result in the document being a "prospectus" as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong or which do not constitute an offer to the public within the meaning of that Ordinance; and
- (b) it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes, which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance.

# India - Additional provisions for use with Indian underliers

Each holder of Notes and each beneficial owner of a Note represents and warrants, as a condition to purchasing or owning such Notes, that:

- (a) it is not:
  - (i) a "person resident in India" (as such term is defined in the Income Tax Act, 1961 ("Income Tax Act"), as may be amended or supplemented from time to time);
  - (ii) a "Non-Resident Indian" (as such term is defined in the Income Tax Act, as may be amended or supplemented from time to time):
  - (iii) Category II- unregulated broad based funds that are not appropriately regulated but whose investment manager is appropriately regulated (as such term is defined under Regulation (5)(b)(iii) of FPI Regulations), other than a "Grandfathered Client", which refers to an entity which was registered as a client eligible to subscribe for and hold Offshore Derivative Instruments ("ODIs") by the Issuer or its associates/affiliates or any other intermediary under the Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995, including any entity which was registered but did not have positions, as on January 07, 2014; or
  - (iv) Category III foreign portfolio investors (as such term defined under Regulation (5)(c) of the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014 (the "FPI Regulations"), other than a "Grandfathered Client" (each a "Restricted Entity").

Provided that it shall notify the Issuer immediately, as soon as it is registered as a Restricted Entity under clause (iii) and (iv) above, either consequent to filing of an application with a Designated Depository Participant (as defined under the FPI Regulations) or as a result of a re-categorization and shall take all steps as may be required by the Issuer, including, if required, to ensure that the ODI transaction is terminated immediately and in the manner required by the Issuer.

Provided further that the holder subscribing to the Notes would not result in Restricted Entities under (iii) and (iv) above indirectly subscribing to or dealing in ODIs.

Provided further that, in case the holder is a Grandfathered Client then it:

(i) undertakes and agrees to provide the Issuer with such information and documentary evidence (including, but not limited to documentary confirmation that the holder had subscribed to ODIs issued by other intermediaries, under the erstwhile Securities and

Exchange Board of India (Foreign Institutional Investors) Regulations, 1995) ("**FII Regulations**") as may be requested by the Issuer to demonstrate that the holder is a Grandfathered Client;

- (ii) confirms that there has been no change, and undertakes to inform the Issuer immediately of any change in the future, in the factors which led to it being eligible to subscribe for and hold ODIs in accordance with the FII Regulations, including but not limited to its status as a broad based fund or the regulated status of its investment manager or adviser; and
- (iii) undertakes that in the case a holder changes investment managers/advisers/sub-managers/sub-advisers (each, an "Manager/Adviser Transfer"), such holder shall issue a written notice to the Issuer in such form as the Issuer may determine thirty (30) Hong Kong business days prior to the Manager/Adviser Transfer.
- (b) each holder is not a person/entity whose controller is a Restricted Entity.

For the purposes of this representation, a "controller" means any person/entity or group of persons (acting pursuant to any agreement or understanding (whether formal or informal, written or otherwise)) that, in respect of a person/entity, who:

- (i) is/are entitled to exercise, or control the exercise of, a majority or more of the voting power of such person/entity, or
- (ii) holds or is otherwise entitled to a majority or more of the economic interest in such person/entity, or
- (iii) who in fact exercises control over such person/entity.

For the purposes of this representation, "control" includes the right to appoint majority of the directors or to control the management or policy decisions exercisable by a person or persons acting individually or in concert, directly or indirectly, including by virtue of their shareholding or management rights or shareholders agreements or voting agreements or in any other manner. However, a director or officer will not be considered to be in control, merely by virtue of holding such position.

Notwithstanding the foregoing definition, in the case only where a person's/entity's investments are being managed on a discretionary basis by an investment manager, such investment manager shall not be deemed to be such person's/entity's controller for the purposes of this representation by reason only of it being able to control the decision-making in relation to the person's/entity's financial, investment and/or operating policies.

- (c) it is an Eligible Entity, i.e. a "person regulated by an appropriate foreign regulatory authority" (as such term and/or requirements relating thereto are defined or otherwise interpreted by any Indian governmental or regulatory authority (each an "Authority") for the purposes of Regulation 22 of the FPI Regulations (as may be amended or supplemented from time to time)) or a person otherwise specifically identified by the Securities and Exchange Board of India as permitted to invest in offshore derivate instruments.
- (d) the purchase or ownership of this Note or any interest in this Note has not been entered into with the intent of circumventing or otherwise avoiding any requirements applicable under any laws applicable in India (including, without limitation, the FPI Regulations and/or any other subsidiary regulations or circulars issued pursuant thereto (including, without limitation, any restrictions applying to foreign portfolio investors in relation to their issuances and/or other dealings in offshore derivative instruments (as such term is defined in the FPI Regulations) with, Restricted Entities and persons/entities who are not Eligible Entities) or laws governing dealing in the securities market, including the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992, Securities and Exchange Board of India (Prohibition of Fraudulent and Unfair Trade Practices relating to Securities Markets) Regulations, 2003 and Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, each as amended from time to time, together with any modifications thereto or re-enactments thereof).
- (e) the holder:

- is a resident of a country whose securities market regulator is a signatory to International Organization of Securities Commission's Multilateral Memorandum of Understanding (Appendix A Signatories) or a signatory to bilateral Memorandum of Understanding with the Securities and Exchange Board of India ("SEBI") (as defined under the FPI Regulations);
- (ii) being a bank, is a resident of a country whose central bank is a member of Bank for International Settlements;
- (iii) is not resident in a country identified in the public statement of Financial Action Task Force as (i) a jurisdiction having a strategic Anti-Money Laundering or Combating the Financing of Terrorism deficiencies to which counter measures apply; or (ii) a jurisdiction that has not made sufficient progress in addressing the deficiencies or has not committed to an action plan developed with the Financial Action Task Force to address the deficiencies;
- (iv) is legally permitted to invest in securities outside the country of its incorporation or establishment or place of business;
- (v) is authorized by its Memorandum of Association and Articles of Association or equivalent documents or the agreement to transact in ODIs;
- (vi) is a fit and proper person based on the criteria specified in Schedule II of the Securities and Exchange Board of India (Intermediaries) Regulations, 2008;
- (vii) has sufficient experience, good track record, is professionally competent, financially sound and has a generally good reputation of fairness and integrity; and
- (viii) has not been restricted or constrained (including, without limitation, by any authority, regulator or court), from investing in its home country or overseas, or, convicted for any money laundering related offence;
- does not have an opaque structure (as such term is defined in the FPI Regulations). As per the FPI Regulations, a holder satisfying the following criteria shall not be considered as having an opaque structure: (i) any ring fencing of assets and liabilities from other funds or sub-funds is required by its regulator or under any other applicable law; (ii) it is regulated in its home jurisdiction; (iii) each fund or sub fund, which will be making investments in India, satisfies the broad based fund criteria (as such term is defined in the FPI Regulations); and (iv) it undertakes to provide information regarding its beneficial owners as and when the Issuer or SEBI seeks this information, as the case may be.
- (x) in case it is a multi class share vehicle by constitution and has more than one class of shares or an equivalent structure, either (i) maintains a common portfolio for all classes of shares and satisfies the broad based fund criteria (as such term is defined in the FPI Regulations), or (ii) maintains a segregated portfolio for separate classes of shares and ensures that the class of shares which will be making investments in India, satisfies the broad based fund criteria (as such term is defined in the FPI Regulations).
- (f) it shall ensure that investment (including, synthetically through ODIs) by each holder, whether directly in its own name as a foreign portfolio investor or as an ODI subscriber, or by entities in the "investor group" (as such term is defined in Paragraph 4.0 of the SEBI Circular dated January 8, 2014 on Operational Guidelines for Designated Depository Participants) to which the holder belongs, in equity shares of each Indian company is below ten percent of the total issued capital of the company and the holder shall provide information in this regard to the Issuer, as and when and in such form and manner as may be required;
- (g) the purchase or ownership of this Note or any interest in this Note does not violate any applicable laws (including, without limitation, any legislations, rules, regulations, notifications, circulars or guidelines), or, any orders or directives, which may be issued from time to time, including in relation to the eligibility and permissibility of each holder to transact in ODIs;

(h) this Note or any interest in this Note has been purchased (and held) as a principal for the holder's own account and not as an agent, nominee, trustee or representative of any other person/entity and that the holder has not entered into any agreement or arrangement for the issuance of a back-to-back ODI against such Note;

Each holder of Notes and each beneficial owner of a Note agrees and undertakes that:

- (A) it will not, directly or indirectly, sell, transfer, assign, novate or otherwise dispose of this Note or any interest in this Note to or for the benefit or account of any Restricted Entity;
- (B) it will not, directly or indirectly, sell, transfer, assign, novate or otherwise dispose of this Note or any interest in this Note to or for the benefit or account of any person/entity who is not an Eligible Entity;
- (C) it consents to the provision by the Issuer to any Authority of any information in its possession regarding it and the Notes or its interest in the Notes as the Issuer reasonably deems necessary or appropriate in order to comply with the regulations or requests of such Authority from time to time; and
- (D) it will, at its option, either:
  - (I) provide to the Issuer such additional information as the Issuer reasonably deems necessary or appropriate in order to comply with regulations or requests of any Authority from time to time (the "Additional Information"); or
  - (II) subject to such Authority accepting such direct provision, provide such Additional Information directly to such Authority and confirm to the Issuer that it has done so.
- (E) it agrees that in the event of any non-compliance with, or breach, violation or contravention by the holder of any of the terms set out herein, the Issuer may notify any Authority of any such breach, violation or contravention and exercise any rights and take any measures available to prevent, avoid, mitigate, remedy or cure such non-compliance, breach, violation or contravention.
- (F) it agrees that the Issuer may, to the extent required to comply with applicable laws, regulations, notifications, circulars, rules, guidelines, clarifications, directions, orders and/or decrees issued by a governmental or regulatory authority, unilaterally modify the restrictions set out herein after purchase of the Notes and notify the holder of the same;
- (G) it undertakes to promptly notify the Issue should any of the warranties, agreements, undertakings and representations set out herein, are breached, change or no longer hold true;

This document has not been and will not be registered as a prospectus either with the Registrar of Companies or with any other regulatory authority in India, and the holder will not circulate or distribute this document or any other offering document or material relating to the Notes to any person in India.

## **Japan**

The Notes have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948, as amended; the "FIEA") and each Dealer has represented and agreed, and each further dealer appointed under the Programme will be required to represent and agree that it will not offer or sell any Notes, directly or indirectly, in Japan or to, or for the benefit of, any resident in Japan (as defined under Item 5, Paragraph 1, Article 6 of the Foreign Exchange and Foreign Trade Act (Act No. 228 of 1949, as amended)), or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, a resident of Japan, except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the FIEA and any other applicable laws, regulations and ministerial guidelines of Japan.

## Korea

The Notes have not been and will not be registered with the Financial Services Commission of Korea for public offering in Korea under the Financial Investment Services and Capital Markets Act (the "FSCMA"). The Notes may not be offered, sold or delivered, directly or indirectly, or offered or sold to any person for re-offering or resale, directly or indirectly, in Korea or to any resident of Korea except pursuant to the applicable laws and regulations of Korea, including the FSCMA and the Foreign

Exchange Transaction Law (the "FETL") and the decrees and regulations thereunder. The Notes may not be resold to Korean residents unless the purchaser of the Notes complies with all applicable regulatory requirements (including but not limited to government reporting requirements under the FETL and its subordinate decrees and regulations) in connection with the purchase of the Notes.

#### The Netherlands

Each Dealer represents and agrees, and each further Dealer appointed under the Programme will be required to represent and agree, that in the Netherlands the Notes may only be offered to Qualified Investors (as defined in the Prospectus Directive) unless such offer is made in accordance with the Dutch Financial Supervision Act (*Wet op het financieel toezicht*).

Zero Coupon Notes in definitive bearer form on which interest does not become due and payable during their term but only at maturity (that qualify as savings certificates or *spaarbewijzen* as defined in the Dutch Savings Certificates Act or *Wet inzake spaarbewijzen*; the "SCA") may only be transferred and accepted, directly or indirectly, within, from or into the Netherlands through the mediation of either the Issuer or a member of Euronext Amsterdam N.V. with due observance of the provisions of the SCA and its implementing regulations (which include registration requirements). No such mediation is required, however, in respect of (i) the initial issue of such Notes to the first holders thereof, (ii) the transfer and acceptance by individuals who do not act in the conduct of a profession or business, and (iii) the issue and trading of such Notes if they are physically issued outside the Netherlands and are not immediately thereafter distributed in the Netherlands.

# The People's Republic of China

Each Dealer represents and agrees, and each further Dealer appointed under the Programme will be required to represent and agree, that the Notes are not being offered, sold or delivered, or offered or sold or delivered to any person for reoffering or resale or redelivery, in any such case directly or indirectly, in the People's Republic of China (the "PRC") (excluding Hong Kong, Macau and Taiwan) in contravention of any applicable laws or (if the Notes are linked to A-Shares (as defined below)) to any Domestic Investor as defined in the Administrative Rules of Securities Accounts of China Securities Depository and Clearing Corporation Limited.

"A-Share" means shares of the companies incorporated in the PRC that are listed on either the Shanghai Stock Exchange or the Shenzhen Stock Exchange and quoted in Renminbi.

The term "**Domestic Investor**" is defined in the Administrative Rules of Securities Accounts of China Securities Depository and Clearing Corporation Limited and includes the following:

- (a) PRC citizens resident in the PRC (excluding Hong Kong, Macau and Taiwan);
- (b) PRC citizens resident outside the PRC who are not permanent residents of another country or permanent residents of Hong Kong, Macau or Taiwan; and
- (c) Legal persons registered in the PRC (excluding Hong Kong, Macau and Taiwan).

"Legal persons registered in the PRC" excludes foreign entities incorporated or organised in other jurisdictions even though they may have an office (i.e. a branch) in the PRC.

"PRC citizens" used in the rules do not include persons who are permanent residents of Hong Kong, Macau or Taiwan.

"Renminbi" means the lawful currency of the PRC.

#### Portugal

No offer of the Notes may be made in Portugal except under circumstances that will result in compliance with the rules concerning the marketing of such Notes and with the laws of Portugal generally.

In relation to Portugal, the Notes may not be offered to the public in Portugal, except that an offer of the Notes to the public in Portugal may be made:

(a) in the period beginning on the date of publication of a prospectus in relation to the Notes which has been approved by the Portuguese Securities Exchange Commission ("Comissão do Mercado de Valores Mobiliários", or the "CMVM") in accordance with the Prospectus

Directive or, where appropriate, published in another Member State and notified to the CMVM all in accordance with Article 18 of the Prospectus Directive and ending on the date which is 12 months after the date of such publication;

- (b) at any time to any entities who are considered as qualified investors according to article 30 of the Portuguese Securities Code ("Código dos Valores Mobiliários"); and
- (c) at any time in any other circumstances which do not require the publication by the Issuer of a prospectus pursuant to Article 3 of the Prospectus Directive.

For the purposes of this provision, the expression an "offer of the securities to the public" in relation to any Notes in Portugal means the communication in any form and by any means of sufficient information on the terms of the offer and the securities to be offered so as to enable an investor to decide to purchase or subscribe the securities and the expression "**Prospectus Directive**" means Directive 2003/71/EC (and amendments thereto, including by Directive 2010/73/EU) and includes any relevant implementing measures in Portugal.

## Republic of Italy

Unless specified in the relevant Final Terms that a non-exempt offer may be made in Italy, the offering of the Notes has not been registered pursuant to Italian securities legislation and, accordingly, no Notes may be offered, sold or delivered, nor may copies of the Base Prospectus (including the applicable Final Terms) or of any other document relating to the Notes be distributed in the Republic of Italy, except:

- (a) to qualified investors (*investitori qualificati*), as defined pursuant to Article 100 of Legislative Decree No. 58 of 24 February 1998, as amended (the "**Financial Services Act**") and Article 34-*ter*, first paragraph, letter *b*) of CONSOB Regulation No. 11971 of 14 May 1999, as amended from time to time ("**Regulation No. 11971**"); or
- (b) in other circumstances which are exempted from the rules on public offerings pursuant to Article 100 of the Financial Services Act and Article 34-*ter* of Regulation No. 11971.

Any offer, sale or delivery of the Notes or distribution of copies of the Base Prospectus (including the applicable Final Terms) or any other document relating to the Notes in the Republic of Italy under (a) or (b) above must:

- (i) be made by an investment firm, bank or financial intermediary permitted to conduct such activities in the Republic of Italy in accordance with the Financial Services Act, CONSOB Regulation No. 16190 of 29 October 2007 (as amended from time to time) and Legislative Decree No. 385 of 1 September 1993, as amended (the "Banking Act"); and
- (ii) comply with any other applicable laws and regulations or requirement imposed by CONSOB the Bank of Italy (including the reporting requirements, where applicable, pursuant to Article 129 of the Banking Act and the implementing guidelines of the Bank of Italy, as amended from time to time) and/or any other Italian authority.

Please note that in accordance with Article 100-bis of the Financial Services Act, where no exemption from the rules on public offerings applies under (a) and (b) above, Notes which are initially offered and placed in Italy or abroad to qualified investors only but in the following year are regularly (sistematicamente) distributed on the secondary market in Italy to non-qualified investors become subject to the public offer and the prospectus requirement rules provided under the Financial Services Act and Regulation No. 11971. Failure to comply with such rules may result in the sale of such Notes being declared null and void and in the liability of the intermediary transferring the Notes for any damages suffered by such non-qualified investors.

# Singapore

This Base Prospectus has not been registered as a prospectus with the Monetary Authority of Singapore under the Securities and Futures Act, Chapter 289 of Singapore (the "SFA"). Each Dealer represents and agrees and each further Dealer appointed under the Programme will be required to represent and agree that the Notes may not be offered or sold, nor may the Notes be the subject of an invitation for subscription or purchase, nor may this Base Prospectus or any other document or material in connection with the offer or sale, or invitation for subscription or purchase of the Notes be

circulated or distributed, whether directly or indirectly, to any person in Singapore other than (a) to an institutional investor (as defined in Section 4A of the SFA) pursuant to Section 274 of the SFA, (b) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA, or any person pursuant to an offer referred to in Section 275(1A) of the SFA, and in accordance with the conditions specified in Section 275 of the SFA or (c) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Notes are acquired by persons who are relevant persons specified in Section 276 of the SFA, namely:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

the shares, debentures and units of shares and debentures of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within 6 months after that corporation or that trust has acquired the Notes pursuant to an offer made under Section 275 of the SFA except:

- (1) to an institutional investor (under Section 274 of the SFA) or to a relevant person as defined in Section 275(2) of the SFA, or any person pursuant to an offer referred to in Section 275(1A) of the SFA (in the case of that corporation) or arising from an offer referred to in Section 276(4)(i)(B) of the SFA (in the case of that trust);
- (2) where no consideration is or will be given for the transfer;
- (3) where the transfer is by operation of law; or
- (4) as specified in Section 276(7) of the SFA.

# **Spain**

In addition to the Selling Restrictions under the Prospectus Directive in relation to EEA States, as stated above, when the offer is addressed to qualified investors in the Kingdom of Spain, any offer, sale or delivery of the Notes, must be made by an investment firm, bank or financial intermediary permitted to conduct such activities in the Kingdom of Spain in accordance with Royal Legislative Decree 4/2015 of 23 October, approving the consolidated text of the Securities Market Law.

## **Taiwan**

The Notes may not be sold offered or issued to Taiwan resident investors or in Taiwan unless they are made available, (i) outside Taiwan for purchase by such investors outside Taiwan so long as no solicitation or other activities take place (A) in Taiwan or (B) otherwise in violation of any applicable Taiwan law or regulation and/or (ii) in Taiwan through bank trust departments, licensed securities brokers and/or insurance company investment linked insurance policies pursuant to the Taiwan Rules Governing Offshore Structured Products under which rules the Notes have been registered in Taiwan.

## **Thailand**

This Base Prospectus has not been approved by or filed with the Securities and Exchange Commission or any other regulatory authority of the Kingdom of Thailand. Accordingly, the Notes may not be offered or sold, or this Base Prospectus or any other documents relating to the offer of the Notes be distributed, directly or indirectly, to any person in Thailand except under circumstances which will result in compliance with all applicable laws, regulations and guidelines promulgated by the Thai government and regulatory authorities in effect at the relevant time.

# **United Kingdom**

Each Dealer has represented and agreed and each further Dealer appointed under the Programme will be required to represent and agree that:

(a) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the

meaning of Section 21 of the Financial Services and Markets Act 2000 ("**FSMA**") received by it in connection with the issue or sale of any Notes in circumstances in which Section 21(1) of the FSMA would not if the Issuer was not an authorised person apply to the Issuer; and

(b) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Notes in, from or otherwise involving the United Kingdom.

#### **United States**

# **Selling Restrictions**

The Notes have not been and will not be registered under the Securities Act and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons except in accordance with Regulation S under the Securities Act or pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Terms used in this paragraph have the meanings given to them in Regulation S under the Securities Act.

The Notes in bearer form are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a United States person, except in certain transactions permitted by U.S. Treasury regulations. The applicable Final Terms will specify whether the provisions of U.S. Treas. Reg. Section 1.163-5(c)(2)(i)(D) (or any successor U.S. Treasury Regulation section including, without limitation, regulations issued in accordance with U.S. Internal Revenue Service Notice 2012-20 or otherwise in connection with the U.S. Hiring Incentives to Restore Employment Act of 2010) ("TEFRA D") apply or do not apply ("TEFRA not applicable") to the issuance of Notes. Terms used in this paragraph have the meanings given to them by the U.S. Internal Revenue Code of 1986, and Treasury regulations promulgated thereunder.

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it will not offer, sell or, in the case of Notes in bearer form, deliver such Notes (i) as part of their distribution of the Notes at any time or (ii) otherwise until after the expiration of the 40 day distribution compliance period, as determined and certified by the relevant Dealer or, in the case of an issue of Notes on a syndicated basis, the relevant lead manager, within the United States or to, or for the account or benefit of, U.S. persons. Each Dealer has further agreed, and each further Dealer appointed under the Programme will be required to agree, that it will send to each dealer to which it sells any Notes prior to the expiration of the 40 day distribution compliance period a confirmation or other notice stating that the dealer purchasing the Notes is subject to the same restrictions on offers and sales that apply to a Dealer. Terms used in this paragraph have the meanings given to them in Regulation S under the Securities Act.

The Notes are only being offered and sold outside the United States to non-U.S. persons in reliance on Regulation S. In addition, until the 40 day distribution compliance period with respect to any Series of Notes has expired, an offer or sale of such Notes within the United States or to a U.S. person by any dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act if such offer or sale is made otherwise than in accordance with an available exemption from registration under the Securities Act. Terms used in this paragraph have the meanings given to them in Regulation S under the Securities Act.

Each issuance of Notes linked to an Underlying Reference, Physical Delivery Notes or Foreign Exchange (FX) Rate Notes shall be subject to such additional U.S. selling restrictions as the Issuer and the relevant Dealer may agree as a term of the issuance and purchase of such Notes, which additional selling restrictions shall be set out in the applicable Final Terms.

# **Transfer Restrictions**

Each purchaser of Notes and each subsequent purchaser of such Notes in resales or other transferee of such Notes prior to the expiration of the 40 day distribution compliance period will be deemed to acknowledge, represent and agree as follows (terms used in this paragraph that are defined in Regulation S are used herein as defined therein):

(a) that it is (a) outside the United States, (b) not a U.S. person and (c) not an affiliate of the Issuer or a person acting on behalf of such affiliate;

- (b) it understands that the Notes are being offered and sold in a transaction not involving a public offering in the United States within the meaning of the Securities Act, and that the Notes have not been and will not be registered under the Securities Act or any other applicable U.S. securities laws and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons except as set forth below;
- (c) that if it should resell or otherwise transfer the Notes prior to the expiration of the distribution compliance period (defined as 40 days after the completion of the distribution of the Notes, as determined and certified by the relevant Dealer or, in the case of an issue of Notes on a syndicated basis, the relevant lead manager), it will do so only outside the United States in compliance with Rule 903 or 904 of Regulation S under the Securities Act and in accordance with all applicable U.S. state and federal securities laws;
- (d) it acknowledges that the Notes will bear a legend to the following effect unless otherwise agreed to by the Issuer:
  - "THE NOTES REPRESENTED BY THIS SECURITY HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE U.S. SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), OR ANY OTHER APPLICABLE U.S. STATE SECURITIES LAWS OR ANY REGULATORY AUTHORITY OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES, AND, ACCORDINGLY, MAY NOT BE OFFERED, SOLD, PLEDGED OR OTHERWISE TRANSFERRED WITHIN THE UNITED STATES OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, U.S. PERSONS EXCEPT IN ACCORDANCE WITH THE AGENCY AGREEMENT AND PURSUANT TO AN EXEMPTION FROM THE REGISTRATION REQUIREMENTS UNDER THE SECURITIES ACT OR PURSUANT TO AN EFFECTIVE REGISTRATION STATEMENT UNDER THE SECURITIES ACT.";
- (e) it understands that the Issuer and others will rely upon the truth and accuracy of the foregoing acknowledgements, representations and agreements and agrees that if any of such acknowledgements, representations or agreements made by it are no longer accurate, it shall promptly notify the Issuer; and if it is acquiring any Notes as a fiduciary or agent for one or more accounts it represents that it has sole investment discretion with respect to each such account and that it has full power to make the foregoing acknowledgements, representations and agreements on behalf of each such account; and
- (f) it understands that the Notes in registered form offered in reliance on Regulation S will be represented by one or more Registered Global Notes. Prior to the expiration of the distribution compliance period, before any interest in the Registered Global Note may be offered, sold, pledged or otherwise transferred to a person who takes delivery in the form of an interest in the Registered Global Note, it will be required to provide a Transfer Agent with a written certification (in the form provided in the Agency Agreement) as to compliance with applicable securities laws.

## General

Each Dealer has agreed and each other Dealer appointed under the Programme will be required to agree that it will (to the best of its knowledge and belief) comply with all applicable securities laws and regulations in force in any jurisdiction (including, for the avoidance of doubt, those jurisdictions referred to above) in which it purchases, offers, sells or delivers Notes or possesses or distributes this Base Prospectus or any offering material and will obtain any consent, approval or permission required by it for the purchase, offer, sale or delivery by it of Notes under the laws and regulations in force in any jurisdiction to which it is subject or in which it makes such purchases, offers, sales or deliveries and none of the Issuer or any other Dealer shall have any responsibility therefore.

None BNPP or any of the Dealers represents that Notes may at any time lawfully be sold in compliance with any applicable registration or other requirements in any jurisdiction, or pursuant to any exemption available thereunder or assumes any responsibility for facilitating any such sale.

## **GENERAL INFORMATION**

## 1. Corporate Authorisations

No authorisation procedures are required of BNPP by French law for the update of the Programme. The issue of Notes by BNPP under the Programme is authorised pursuant to the Board resolution dated 2 May 2016.

# 2. Listing and Admission to trading

This Base Prospectus has received visa n° 16-242 on 13 June 2016 from the AMF.

Application may be made for Notes issued under the Programme during a period of 12 months from the date of this Base Prospectus to be listed and admitted to trading on Euronext Paris and/or a Regulated Market or the EuroMTF Market of the Luxembourg Stock Exchange or any other stock exchange(s) as may be specified in the applicable Final Terms.

## 3. Notification

The Issuer has requested the AMF to provide the competent authority of Belgium, Germany, Italy, Luxembourg, the Netherlands, Portugal, Spain and the United Kingdom with a certificate of approval attesting that this Base Prospectus has been drawn up in accordance with Article 212-2 of its *Règlement Général*. The AMF may also be requested to provide the competent authority of any other EEA State with a similar certificate of approval.

#### 4. Documents Available

Copies of:

- (i) copies of the Statuts of BNPP;
- (ii) the audited annual consolidated financial statements of BNPP for the years ended 31 December 2014 and 31 December 2015;
- (iii) the most recently published audited annual consolidated financial statements and unaudited semi-annual consolidated financial statements and quarterly results of BNPP:
- (iv) the Deed of Covenant, the Agency Agreement (which includes the forms of the Global Notes and the definitive Notes, the Receipts, the Coupons and the Talons) and the French Law Agency Agreement;
- (v) copies of this Base Prospectus and any supplements hereto;
- (vi) the BNPP 2014 Registration Document;
- (vii) the BNPP 2015 Registration Document; and
- (viii) the First Update to the BNPP 2015 Registration Document,

will be available for inspection during the usual business hours on any week day (except Saturdays and public holidays) at the offices of the Principal Paying Agent. In addition, (ii), (iii), (v)-(viii) are available on the Issuer's website: "www.invest.bnpparibas.com". In addition, copies of this Base Prospectus, any Final Terms relating to securities listed on Euronext Paris, any documents incorporated by reference in this Base Prospectus and copies of the French language version of the summary of this Base Prospectus (as may be supplemented from time to time) are available on the AMF's website: "www. amf-france.org".

# 5. Material Adverse Change

There has been no material adverse change in the prospects of BNPP or the Group since 31 December 2015.

## 6. Legal and Arbitration Proceedings

Save as disclosed on pages 158, 211, 212 and 411 of the BNPP 2015 Registration Document (in French), there have been no governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the Issuer is aware), during the

period covering at least the twelve (12) months prior to the date of this Base Prospectus which may have, or have had in the recent past, significant effects on the Issuer and/or the Group's financial position or profitability.

# 7. Significant Change

There has been no significant change in the financial or trading position of BNPP or the Group since 31 December 2015 (being the end of the last financial period for which financial statements have been published).

## 8. Material Contracts

The Issuer has not entered into contracts outside the ordinary course of its business, which could result in the Issuer being under an obligation or entitlement that is material to the Issuer's ability to meet its obligation to Noteholders in respect of the Notes being issued.

## 9. Third Party Information

Information contained in this Base Prospectus which is sourced from a third party has been accurately reproduced and, as far as the Issuer is aware and is able to ascertain from information published by the relevant third party, no facts have been omitted which would render the reproduced information inaccurate or misleading. The Issuer has also identified the source(s) of such information.

## 10. Conflicts of Interests

To the knowledge of the Bank, the duties owed by the members of the Board of Directors of the Bank do not give rise to any potential conflicts of interest with such members' private interests or other duties.

#### 11. Auditors

The statutory auditors (Commissaires aux comptes) of BNPP are currently the following:

Deloitte & Associés was appointed as Statutory Auditor at the Annual General Meeting of 23 May 2012 for a six-year period expiring at the close of the Annual General Meeting called in 2018 to approve the financial statements for the year ending 31 December 2017. The firm was first appointed at the Annual General Meeting of 23 May 2006.

Deloitte & Associés is represented by Damien Leurent.

Deputy:

BEAS, 195, avenue Charles de Gaulle, Neuilly-sur-Seine (92), France, SIREN No. 315 172 445, Nanterre trade and companies register.

PricewaterhouseCoopers Audit was appointed as Statutory Auditor at the Annual General Meeting of 23 May 2012 for a six-year period expiring at the close of the Annual General Meeting called in 2018 to approve the financial statements for the year ending 31 December 2017. The firm was first appointed at the Annual General Meeting of 26 May 1994.

PricewaterhouseCoopers Audit is represented by Etienne Boris.

Deputy:

Anik Chaumartin, 63, Rue de Villiers, Neuilly-sur-Seine (92), France.

Mazars was appointed as Statutory Auditor at the Annual General Meeting of 23 May 2012 for a six-year period expiring at the close of the Annual General Meeting called in 2018 to approve the financial statements for the year ending 31 December 2017. The firm was first appointed at the Annual General Meeting of 23 May 2000.

Mazars is represented by Hervé Hélias.

Deputy:

Michel Barbet-Massin, 61 Rue Henri-Regnault, Courbevoie (92), France.

Deloitte & Associés, PricewaterhouseCoopers Audit, and Mazars are registered as Statutory Auditors with the Versailles Regional Association of Statutory Auditors, under the authority of the French National Accounting Oversight Board (*Haut Conseil du Commissariat aux Comptes*).

## 12. Clearing Systems

The Notes have been accepted for clearance through the Euroclear and Clearstream, Luxembourg systems. The common code and ISIN for each issue allocated by Euroclear and Clearstream, Luxembourg and details of any other agreed clearing system (including CMU and Euroclear France) will be contained in the relevant Final Terms. Transactions will normally be effected for settlement not earlier than three days after the date of the transaction.

#### 13. Post-Issuance Information

The Issuer does not intend to provide any post-issuance information in relation to any underlying in relation to any issue of Notes.

## 14. Dealer Conflicts

Certain of the Dealers and their affiliates have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform services for, the Issuer and their Affiliates in the ordinary course of business. In addition, in the ordinary course of their business activities, the Dealers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Issuer or Issuer's Affiliates. Certain of the Dealers or their affiliates that have a lending relationship with the Issuer routinely hedge their credit exposure to the Issuer consistent with their customary risk management policies. Typically, such Dealers and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in securities, including potentially the Notes issued under the Programme. Any such short positions could adversely affect future trading prices of Notes issued under the Programme. The Dealers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

## 15. Yield

In relation to any Tranche of Fixed Rate Notes, an indication of the yield in respect of such Notes will be specified in the applicable Final Terms. The yield is calculated at the Issue Date on the basis of the Issue Price and on the assumption that the Notes are not subject to early cancellation or, if applicable, no Credit Event occurs. The yield indicated will be calculated as the yield to maturity as at the Issue Date of the Notes and will not be an indication of future yield. An indication of the yield may only be calculated for Fixed Rate and may not be determined for Notes that bear or pay interest determined by reference to a floating rate and/or a rate calculated by reference to one or more Underlying Reference(s).

# 16. Dependence of BNPP upon other members of the Group

Subject to the following paragraph, BNPP is not dependent upon other members of the BNPP Group.

In April 2004, BNP Paribas SA began outsourcing IT Infrastructure Management Services to the BNP Paribas Partners for Innovation (BP²I) joint venture set up with IBM France at the end of 2003. BP²I provides IT Infrastructure Management Services for BNP Paribas SA and several BNP Paribas subsidiaries in France (including BNP Paribas Personal Finance, BP2S, and BNP Paribas Cardif), Switzerland, and Italy. In mid December 2011 BNP Paribas renewed its agreement with IBM France for a period lasting until end-2017. At the end of

2012, the parties entered into an agreement to gradually extend this arrangement to BNP Paribas Fortis as from 2013.

BP²l is under the operational control of IBM France. BNP Paribas has a strong influence over this entity, which is 50/50 owned with IBM France. The BNP Paribas staff made available to BP²l make up half of that entity's permanent staff, its buildings and processing centres are the property of the Group, and the governance in place provides BNP Paribas with the contractual right to monitor the entity and bring it back into the Group if necessary.

ISFS, a fully-owned IBM subsidiary, handles IT Infrastructure Management for BNP Paribas Luxembourg.

BancWest's data processing operations are outsourced to Fidelity Information Services. Cofinoga France's data processing is outsourced to SDDC, a fully-owned IBM subsidiary.

# 17. Capitalization of BNPP and the BNP Paribas Group

Millions of Euros	BNP PARIBAS	<b>BNP PARIBAS</b>
	GROUP	GROUP
	December 31, 2015	March 31, 2016
	(audited)	(unaudited)
Medium - and Long-Term Debt		
of which unexpired term to maturity is		
more than one year		
mere man ene year		
Debt securities at fair value through	34,889	33,198
profit or lost	0.,000	30,100
prom or root		
Other debt securities	65,756	61,479
	,	,
Subordinated debt	12,070	12,457
Total Medium - and Long-Term	112,715	107,334
Debt		
0		
Shareholders' Equity and Equivalents	0.400	0.400
Issued Capital	2,493	2,493
Additional paid in	24.404	24.240
Additional paid-in	24,404	24,349
capital  Preferred shares and equivalent	7,855	9,170
instruments	7,855	9,170
Retained earnings	51,906	52,364
	01,000	02,004
Unrealised or deferred gains and		
losses attributable to shareholders	6,736	6,515
	3,. 33	-,
Undated participating subordinated	222	222
notes		
Undated Subordinated	1,811	1,800
FRNs		
Total Shareholders' Equity and	95,427	96,913
Equivalents		
Minority	3,719	3,835
Interest		
Total Capitalization	211,861	208,082

## IMPORTANT INFORMATION RELATING TO NON-EXEMPT OFFERS OF NOTES

# **Restrictions on Non-exempt Offers of Notes in relevant Member States**

Certain Tranches of Notes with a denomination of less than €100,000 (or its equivalent in any other currency) may be offered in circumstances where there is no exemption from the obligation under the Prospectus Directive to publish a prospectus. Any such offer is referred to as a "Non-exempt Offer". This Base Prospectus has been prepared on a basis that permits Non-exempt Offers of Notes in each Member State in relation to which the Issuer has given its consent, as specified in the applicable Final Terms (each specified Member State a "Non-exempt Offer Jurisdiction" and together the "Non-exempt Offer Jurisdictions"). Any person making or intending to make a Non-exempt Offer of Notes on the basis of this Base Prospectus must do so only with the Issuer's consent to the use of this Base Prospectus as provided under "Consent given in accordance with Article 3.2 of the Prospectus Directive" below and provided such person complies with the conditions attached to that consent.

Save as provided above, neither the Issuer nor any Dealer have authorised, nor do they authorise, the making of any Non-exempt Offer of Notes in circumstances in which an obligation arises for the Issuer or any Dealer to publish or supplement a prospectus for such offer.

# Consent given in accordance with Article 3.2 of the Prospectus Directive

In the context of a Non-exempt Offer of Notes, the Issuer accepts responsibility, in each of the Non-exempt Offer Jurisdictions, for the content of this Base Prospectus in relation to any person (an "Investor") who purchases any Notes in a Non-exempt Offer made by a Dealer or an Authorised Offeror (as defined below), where that offer is made during the Offer Period specified in the applicable Final Terms and provided that the conditions attached to the giving of consent for the use of this Base Prospectus are complied with. The consent and conditions attached to it are set out under "Consent" and "Common Conditions to Consent" below.

None of the Issuer or any Dealer makes any representation as to the compliance by an Authorised Offeror with any applicable conduct of business rules or other applicable regulatory or securities law requirements in relation to any Non-exempt Offer and none of the Issuer or any Dealer has any responsibility or liability for the actions of that Authorised Offeror.

Except in the circumstances set out in the following paragraphs, the Issuer has not authorised the making of any Non-exempt Offer by any offeror and the Issuer has not consented to the use of this Base Prospectus by any other person in connection with any Non-exempt Offer of Notes. Any Non-exempt Offer made without the consent of the Issuer is unauthorised and neither the Issuer nor, for the avoidance of doubt, any Dealer accepts any responsibility or liability in relation to such offer or for the actions of the persons making any such unauthorised offer. If, in the context of a Non-exempt Offer, an Investor is offered Notes by a person which is not an Authorised Offeror, the Investor should check with that person whether anyone is responsible for this Base Prospectus for the purposes of the relevant Non-Exempt Offer and, if so, who that person is. If the Investor is in any doubt about whether it can rely on this Base Prospectus and/or who is responsible for its contents it should take legal advice.

The financial intermediaries referred to in paragraphs (a)(ii), (a)(iii) and (b) below are together the "Authorised Offerors" and each an "Authorised Offeror".

## Consent

In connection with each Tranche of Notes and subject to the conditions set out below under "Common Conditions to Consent":

# Specific Consent

- (a) the Issuer consents to the use of this Base Prospectus (as supplemented as at the relevant time, if applicable) in connection with a Non-exempt Offer of such Notes by:
  - (i) the relevant Dealer(s) or Manager(s) specified in the applicable Final Terms;
  - (ii) any financial intermediaries specified in the applicable Final Terms; and

(iii) any other financial intermediary appointed after the date of the applicable Final Terms and whose name is published on the Issuer website (https://rates-globalmarkets.bnpparibas.com/gm/Public/LegalDocs.aspx) and identified as an Authorised Offeror in respect of the relevant Non-exempt Offer; and

#### General Consent

- (b) if (and only if) Part A of the applicable Final Terms specifies "General Consent" as "Applicable", the Issuer hereby offers to grant its consent to the use of this Base Prospectus (as supplemented as at the relevant time, if applicable) in connection with a Non-exempt Offer of Notes by any other financial intermediary which satisfies the following conditions:
  - (i) it is authorised to make such offers under applicable legislation implementing the Markets in Financial Instruments Directive (Directive 2004/39/EC); and
  - (ii) it accepts the Issuer's offer to grant consent to the use of this Base Prospectus by publishing on its website the following statement (with the information in square brackets duly completed) (the "Acceptance Statement"):

"We, [insert legal name of financial intermediary], refer to the offer of [insert title of relevant Notes] (the "Notes") described in the Final Terms dated [insert date] (the "Final Terms") published by BNP Paribas (the "Issuer"). In consideration of the Issuer offering to grant its consent to our use of the Base Prospectus (as defined in the Final Terms) in connection with the offer of the Notes [Specify Member State(s)] during the Offer Period and subject to the other conditions to such consent, each as specified in the Base Prospectus, we hereby accept the offer by the Issuer in accordance with the Authorised Offeror Terms (as specified in the Base Prospectus) and confirm that we are using the Base Prospectus accordingly."

The "Authorised Offeror Terms", being the terms to which the relevant financial intermediary agrees in connection with using this Base Prospectus are that the relevant financial intermediary:

- (A) will, and it agrees, represents, warrants and undertakes for the benefit of the Issuer and the relevant Dealer that it will, at all times in connection with the relevant Non-exempt Offer:
  - (a) act in accordance with, and be solely responsible for complying with, all applicable laws, rules, regulations and guidance of any applicable regulatory bodies (the "Rules") from time to time including, without limitation and in each case, Rules relating to both the appropriateness or suitability of any investment in the Notes by any person and disclosure to any potential Investor;
  - (b) comply with the restrictions set out under "*Plan of Distribution*" in this Base Prospectus which would apply if the relevant financial intermediary were a Dealer;
  - (c) ensure that any fee (and any other commissions or benefits of any kind) or rebate received or paid by the relevant financial intermediary in relation to the offer or sale of the Notes does not violate the Rules and, to the extent required by the Rules, is fully and clearly disclosed to Investors or potential Investors;
  - (d) hold all licences, consents, approvals and permissions required in connection with solicitation of interest in, or offers or sales of, the Notes under the Rules;
  - (e) comply with applicable anti-money laundering, anti-bribery, anti-corruption and "know your client" Rules (including, without limitation, taking appropriate steps, in compliance with such Rules, to establish and document the identity of each potential Investor prior to initial investment in any Notes by the Investor), and will not permit any application for Notes in circumstances where the financial intermediary has any suspicions as to the source of the application monies;

- (f) retain Investor identification records for at least the minimum period required under applicable Rules, and shall, if so requested and to the extent permitted by the Rules, make such records available to the relevant Dealer, the Issuer directly to the appropriate authorities with jurisdiction over the Issuer and/or the relevant Dealer in order to enable the Issuer and/or the relevant Dealer to comply with anti-money laundering, anti-bribery, anti-corruption and "know your client" Rules applying to the Issuer and the relevant Dealer, as the case may be;
- (g) ensure that it does not, directly or indirectly, cause the Issuer or the relevant Dealer to breach any Rule or subject the Issuer or the relevant Dealer to any requirement to obtain or make any filing, authorisation or consent in any jurisdiction;
- (h) ensure that Investors understand the risks associated with an investment in the Notes:
- immediately inform the Issuer and the relevant Dealer if at any time it becomes aware or suspects that it is or may be in violation of any Rules and take all appropriate steps to remedy such violation and comply with such Rules in all respects;
- comply with the conditions to the consent referred to under "Common conditions to consent" below and any further requirements or other Authorised Offeror Terms relevant to the Non-exempt Offer as specified in the applicable Final Terms;
- (k) make available to each potential Investor in the Notes this Base Prospectus (as supplemented as at the relevant time, if applicable), the applicable Final Terms and any applicable information booklet provided by the Issuer for such purpose, and not convey or publish any information that is not contained in or entirely consistent with this Base Prospectus and the applicable Final Terms;
- (I) if it conveys or publishes any communication (other than this Base Prospectus or any other materials provided to such financial intermediary by or on behalf of the Issuer for the purposes of the relevant Non-exempt Offer) in connection with the relevant Non-exempt Offer, it will ensure that such communication (A) is fair, clear and not misleading and complies with the Rules, (B) states that such financial intermediary has provided such communication independently of the Issuer, that such financial intermediary is solely responsible for such communication and that none of the Issuer and the relevant Dealer accepts any responsibility for such communication and (C) does not, without the prior written consent of the Issuer or the relevant Dealer (as applicable), use the legal or publicity names of the Issuer or the relevant Dealer or any other name, brand or logo registered by an entity within their respective groups or any material over which any such entity retains a proprietary interest, except to describe the Issuer as issuer of the relevant Notes on the basis set out in this Base Prospectus;
- (m) ensure that no holder of Notes or potential Investor in Notes shall become an indirect or direct client of the Issuer or the relevant Dealer for the purposes of any applicable Rules from time to time, and to the extent that any client obligations are created by the relevant financial intermediary under any applicable Rules, then such financial intermediary shall perform any such obligations so arising;
- (n) co-operate with the Issuer and the relevant Dealer in providing relevant information (including, without limitation, documents and records maintained pursuant to paragraph (f) above) and such further assistance as is reasonably requested upon written request from the Issuer or the relevant Dealer in each case, as soon as is reasonably practicable and, in any event, within any time frame set by any such regulator or regulatory process. For

this purpose, relevant information is information that is available to or can be acquired by the relevant financial intermediary:

- (i) in connection with any request or investigation by any regulator in relation to the Notes, the Issuer or the relevant Dealer; and/or
- (ii) in connection with any complaints received by the Issuer and/or the relevant Dealer relating to the Issuer and/or the relevant Dealer or another Authorised Offeror including, without limitation, complaints as defined in the Rules: and/or
- (iii) which the Issuer or the relevant Dealer may reasonably require from time to time in relation to the Notes and/or as to allow the Issuer or the relevant Dealer fully to comply with its own legal, tax and regulatory requirements;
- (o) during the period of the initial offering of the Notes: (i) only sell the Notes at the Issue Price specified in the applicable Final Terms (unless otherwise agreed with the Issuer and the relevant Dealer); (ii) only sell the Notes for settlement on the Issue Date specified in the applicable Final Terms; (iii) not appoint any sub-distributors (unless otherwise agreed with the Issuer and the relevant Dealer); (iv) not pay any fee or remuneration or commissions or benefits to any third parties in relation to the offering or sale of the Notes (unless otherwise agreed with the Issuer and the relevant Dealer); and (v) comply with such other rules of conduct as may be reasonably required and specified by the Issuer and the relevant Dealer; and
- (p) either (i) obtain from each potential Investor an executed application for the Notes, or (ii) keep a record of all requests the relevant financial intermediary (x) makes for its discretionary management clients, (y) receives from its advisory clients and (z) receives from its execution-only clients, in each case prior to making any order for the Notes on their behalf, and in each case maintain the same on its files for so long as is required by any applicable Rules;
- agrees and undertakes to each of the Issuer and the relevant Dealer that if it or any (B) of its respective directors, officers, employees, agents, affiliates and controlling persons (each a "Relevant Party") incurs any losses, liabilities, costs, claims, charges, expenses, actions or demands (including reasonable costs of investigation and any defence raised thereto and counsel's fees and disbursements associated with any such investigation or defence) (a "Loss") arising out of or in relation to, or in connection with, any breach of any of the foregoing agreements, representations, warranties or undertakings by the relevant financial intermediary, including (without limitation) any unauthorised action by the relevant financial intermediary or failure by it to observe any of the above restrictions or requirements or the making by it of any unauthorised representation or the giving or use by it of any information which has not been authorised for such purposes by the Issuer or the relevant Dealer, the relevant financial intermediary shall pay to the Issuer or the relevant Dealer, as the case may be, an amount equal to the Loss. Neither the Issuer nor any Dealer shall have any duty or obligation, whether as fiduciary or trustee for any Relevant Party or otherwise, to recover any such payment or to account to any other person for any amounts paid to it under this provision; and
- (C) agrees and accepts that:
  - (a) the contract between the Issuer and the relevant financial intermediary formed upon acceptance by the relevant financial intermediary of the Issuer's offer to use this Base Prospectus with its consent in connection with the relevant Non-exempt Offer (the "Authorised Offeror Contract"), and any non-contractual obligations arising out of or in connection with the Authorised Offeror Contract, shall be governed by, and construed in accordance with, English law;

- (b) where the offer relates to English Law Notes, the English courts have exclusive jurisdiction to settle any dispute arising out of or in connection with the Authorised Offeror Contract (including any dispute relating to any noncontractual obligations arising out of or in connection with the Authorised Offeror Contract) (a "Dispute") and the Issuer and the financial intermediary submit to the exclusive jurisdiction of the English courts;
- (c) where the offer relates to French Law Securities, the courts within the jurisdiction of the Paris Court of Appeal (Cour d'Appel de Paris) have jurisdiction to settle any dispute arising out of or in connection with the Authorised Offeror Contract (including any dispute relating to any non-contractual obligations arising out of or in connection with the Authorised Offeror Contract) (a "Dispute") and the Issuer and the financial intermediary submit to the jurisdiction of such French courts;
- (d) for the purposes of (C)(b) and (c), the financial intermediary waive any objection to the relevant courts on the grounds that they are an inconvenient or inappropriate forum to settle any dispute;
- (e) to the extent allowed by law, the Issuer and each relevant Dealer may, in respect of any Dispute or Disputes, take (i) proceedings in any other court with jurisdiction; and (ii) concurrent proceedings in any number of jurisdictions; and
- (f) each of the Issuer and the relevant financial intermediary will, pursuant to the Contracts (Rights of Third Parties) Act 1999, be entitled to enforce those provisions of the Authorised Offeror Contract which are, or are expressed to be, for their benefit, including the agreements, representations, warranties, undertakings and indemnity given by the financial intermediary pursuant to the Authorised Offeror Terms.

Any Authorised Offeror falling within (b) above who meets the conditions set out in (b) and the other conditions stated in "Common Conditions to Consent" below and who wishes to use this Base Prospectus in connection with a Non-exempt Offer is required, for the duration of the relevant Offer Period, to publish on its website the Acceptance Statement.

# **Common Conditions to Consent**

The conditions to the Issuer's consent to the use of this Base Prospectus in the context of the relevant Non-exempt Offer are (in addition to the conditions described in paragraph (b) if Part A of the applicable Final Terms specifies "General Consent" as "Applicable") that such consent:

- (a) is only valid during the Offer Period specified in the applicable Final Terms;
- (b) only extends to the use of this Base Prospectus to make Non-exempt Offers of the relevant Tranche of Notes in France, Belgium, Luxembourg, United Kingdom, Italy, Germany, Spain, the Netherlands and Portugal, as specified in the applicable Final Terms.

The consent referred to above only relates to Offer Periods (if any) occurring within 12 months from the date of this Base Prospectus.

The only relevant Member States which may, in respect of any Tranche of Notes, be specified in the applicable Final Terms (if any Relevant Member States are so specified) as indicated in (b) above, will be France, Belgium, Luxembourg, United Kingdom, Italy, Germany, Spain, the Netherlands and Portugal, and accordingly each Tranche of Notes may only be offered to Investors as part of a Non-exempt Offer in France, Belgium, Luxembourg, United Kingdom, Italy, Germany, Spain, the Netherlands and Portugal, as specified in the applicable Final Terms, or otherwise in circumstances in which no obligation arises for the Issuer or any Dealer to publish or supplement a prospectus for such offer.

#### ARRANGEMENTS BETWEEN INVESTORS AND AUTHORISED OFFERORS

AN INVESTOR INTENDING TO PURCHASE OR PURCHASING ANY NOTES IN A NON-EXEMPT OFFER FROM AN AUTHORISED OFFEROR WILL DO SO, AND OFFERS AND SALES OF SUCH NOTES TO AN INVESTOR BY SUCH AUTHORISED OFFEROR WILL BE MADE, IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE OFFER IN PLACE BETWEEN SUCH AUTHORISED OFFEROR AND SUCH INVESTOR INCLUDING ARRANGEMENTS IN RELATION TO PRICE, ALLOCATIONS, EXPENSES AND SETTLEMENT. THE ISSUER WILL NOT BE A PARTY TO ANY SUCH ARRANGEMENTS WITH SUCH INVESTORS IN CONNECTION WITH THE NON-EXEMPT OFFER OR SALE OF THE NOTES CONCERNED AND, ACCORDINGLY, THIS BASE PROSPECTUS AND ANY FINAL TERMS WILL NOT CONTAIN SUCH INFORMATION. THE RELEVANT INFORMATION WILL BE PROVIDED BY THE AUTHORISED OFFEROR AT THE TIME OF SUCH OFFER. NEITHER THE ISSUER NOR, FOR THE AVOIDANCE OF DOUBT, ANY DEALER HAS ANY RESPONSIBILITY OR LIABILITY TO AN INVESTOR IN RESPECT OF THE INFORMATION DESCRIBED ABOVE.

# IMPORTANT INFORMATION RELATING TO THE USE OF THIS BASE PROSPECTUS AND OFFERS OF NOTES GENERALLY

This Base Prospectus does not constitute an offer to sell or the solicitation of an offer to buy any Notes in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction. The distribution of this Base Prospectus and the offer or sale of Notes may be restricted by law in certain jurisdictions. The Issuer and the Dealers do not represent that this Base Prospectus may be lawfully distributed, or that any Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assume any responsibility for facilitating any such distribution or offering. In particular, unless specifically indicated to the contrary in the applicable Final Terms, no action has been taken by the Issuer and/or the Dealers which is intended to permit a public offering of any Notes or distribution of this Base Prospectus in any jurisdiction where action for that purpose is required. Accordingly, no Notes may be offered or sold, directly or indirectly, and neither this Base Prospectus nor any advertisement or other offering material may be distributed or published in any jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations. Persons into whose possession this Base Prospectus or any Notes may come must inform themselves about, and observe, any such restrictions on the distribution of this Base Prospectus and the offering and sale of Notes. In particular, there are restrictions on the distribution of this Base Prospectus and the offer or sale of Notes in the United States, the European Economic Area (including France and the United Kingdom) and Japan, see "Subscription and Sale".

BNPP accepts responsibility for the information contained in this Base Prospectus and the Final Terms for each Tranche of Notes issued under the Programme. To the best of the knowledge of BNPP (who has taken all reasonable care to ensure that such is the case), the information contained herein is in accordance with the facts and does not omit anything likely to affect the import of such information.

This Document is to be read in conjunction with all documents which are incorporated herein by reference as described in "Documents Incorporated by Reference" below. This Document shall be read and construed on the basis that such documents are so incorporated and form part of this Document.

Information contained in this Document which is sourced from a third party has been accurately reproduced and, as far as the Issuer is aware and is able to ascertain from information published by the relevant third party, no facts have been omitted which would render the reproduced information inaccurate or misleading. The Issuer has also identified the source(s) of such information. The applicable Final Terms will (if applicable) specify the nature of the responsibility taken by the Issuer for the information relating to the underlying asset, index or other item(s) to which the Notes relate.

This Document (together with supplements to this Document from time to time (each a "Supplement" and together the "Supplements") comprises a base prospectus in respect of all Notes other than Exempt Notes issued under the Programme for the purposes of (i) Article 5.4 of Directive 2003/71/EC as amended (including the amendments made by Directive 2010/73/EU to the extent that such amendments have been implemented in a Member State of the European Economic Area) (the

"Prospectus Directive") and (ii) the relevant implementing measures in France and, in each case, for the purpose of giving information with regard to the Issuer. In relation to each separate issue of Notes, the final offer price and the amount of such Notes will be determined by the Issuer and the relevant Dealers in accordance with prevailing market conditions at the time of the issue of the Notes and will be set out in the relevant Final Terms.

In accordance with Article 16.2 of the Prospectus Directive, investors who have already agreed to purchase or subscribe for Notes before this Base Prospectus is published have the right, exercisable within two working days after the publication of this Base Prospectus, to withdraw their acceptances. Investors should be aware, however, that the law of the jurisdiction in which they have accepted an offer of Notes may provide for a longer time limit.

The Dealers have not separately verified the information contained herein. Accordingly, no representation, warranty or undertaking, express or implied, is made and no responsibility is accepted by the Dealers as to the accuracy or completeness of the information contained in this Document or any other information provided by the Bank in connection with the Programme or the Notes. The Dealers accept no liability in relation to the information contained in this Document or any other information provided by the Bank in connection with the Programme or the Notes.

No person has been authorised to give any information or to make any representation not contained in or not consistent with this Document or any further information supplied in connection with the Programme or the Notes and, if given or made, such information or representation must not be relied upon as having been authorised by BNPP or any of the Dealers.

In connection with the issue and sale of Notes, neither BNPP nor its Affiliates will, unless agreed to the contrary in writing, act as a financial adviser to any Noteholder.

Neither this Document nor any other information supplied in connection with the Programme or the Notes is intended to provide the basis of any credit or other evaluation and should not be considered as recommendations by BNPP or any of the Dealers that any recipient of this Document or any other information supplied in connection with the Programme should purchase any of the Notes. Each investor contemplating purchasing any of the Notes should make its own independent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness, of the Issuer. Neither this Document nor any other information supplied in connection with the Programme or the Notes constitutes an offer or invitation by or on behalf of BNPP or any of the Dealers to any person to subscribe for or to purchase any of the Notes.

The delivery of this Document does not at any time imply that the information contained herein concerning BNPP is correct at any time subsequent to the date of this Document or that any other information supplied in connection with the Programme or the Notes is correct as of any time subsequent to the date indicated in the document containing the same. The Dealers expressly do not undertake to review the financial condition or affairs of BNPP during the life of the Programme. Prospective investors should review, inter alia, the most recently published audited annual consolidated financial statements, unaudited semi-annual interim consolidated financial statements and quarterly financial results of BNPP, when deciding whether or not to purchase any of the Notes.

This Document does not constitute, and may not be used for or in connection with, an offer to any person to whom it is unlawful to make such offer or a solicitation by anyone not authorised so to act.

The distribution of this Document and the offer or sale of the Notes may be restricted by law in certain jurisdictions. Persons into whose possession this Document or any Notes come must inform themselves about, and observe, any such restrictions. In particular, there are restrictions on the distribution of this Document and the offer or sale of the Notes in the European Economic Area ("EEA") (and certain member states thereof), Japan and the United States (see "Subscription and Sale" below).

The Notes have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act"), or with any securities regulatory authority of any state or jurisdiction of the United States, and the Notes may include Bearer Notes that are subject to U.S. tax law requirements. Subject to certain exceptions, Notes may not be offered, sold or, in the case of Bearer Notes, delivered within the United States or to, or for the account or benefit of, U.S. persons, as

defined in Regulation S under the Securities Act ("Regulation S") (see "Subscription and Sale" below).

This Document has been prepared on the basis that, except to the extent sub-paragraph (ii) below may apply, any offer of Notes in any Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State") will be made pursuant to an exemption under the Prospectus Directive, as implemented in that Relevant Member State, from the requirement to publish a prospectus for offers of Notes. Accordingly any person making or intending to make an offer in that Relevant Member State of Notes which are the subject of an offering contemplated in this Document as completed by final terms in relation to the offer of those Notes may only do so (i) in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer, or (ii) if a prospectus for such offer has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State and (in either case) published, all in accordance with the Prospectus Directive, provided that any such prospectus has subsequently has been completed by final terms which specify that offers may be made other than pursuant to Article 3(2) of the Prospectus Directive in that Relevant Member State, such offer is made in the period beginning and ending on the dates specified for such purpose in such prospectus or final terms, as applicable and the Issuer has consented in writing to its use for the purpose of such offer. Except to the extent sub-paragraph (ii) above may apply, neither the Issuer nor any Dealer have authorised, nor do they authorise, the making of any offer of Notes in circumstances in which an obligation arises for the Issuer or any Dealer to publish or supplement a prospectus for such offer.

IN CONNECTION WITH THE ISSUE OF ANY TRANCHE (AS DEFINED IN "TERMS AND CONDITIONS OF THE ENGLISH LAW NOTES" AND "TERMS AND CONDITIONS OF THE FRENCH LAW NOTES" BELOW) OF NOTES, THE DEALER OR DEALERS (IF ANY) NAMED AS THE STABILISATION MANAGER(S) (THE "STABILISATION MANAGER(S)") (OR PERSONS ACTING ON BEHALF OF ANY STABILISATION MANAGER(S)) IN THE APPLICABLE FINAL TERMS MAY OVER-ALLOT NOTES OR EFFECT TRANSACTIONS WITH A VIEW TO SUPPORTING THE MARKET PRICE OF THE NOTES AT A LEVEL HIGHER THAN THAT WHICH MIGHT OTHERWISE PREVAIL. HOWEVER, THERE IS NO ASSURANCE THAT THE STABILISATION MANAGER(S) (OR PERSONS ACTING ON BEHALF OF A STABILISATION MANAGER) WILL UNDERTAKE STABILISATION ACTION. ANY STABILISATION ACTION MAY BEGIN ON OR AFTER THE DATE ON WHICH ADEQUATE PUBLIC DISCLOSURE OF THE FINAL TERMS OF THE OFFER OF THE RELEVANT TRANCHE OF NOTES IS MADE AND, IF BEGUN. MAY BE ENDED AT ANY TIME, BUT IT MUST END NO LATER THAN THE EARLIER OF 30 DAYS AFTER THE ISSUE DATE OF THE RELEVANT TRANCHE AND 60 DAYS AFTER THE DATE OF THE ALLOTMENT OF THE RELEVANT TRANCHE. ANY STABILISATION ACTION OR OVER-ALLOTMENT SHALL BE CONDUCTED IN ACCORDANCE WITH ALL APPLICABLE LAWS AND RULES.

## INFORMATION RELATED TO NOTES SOLD IN BELGIUM

In respect of Notes offered to individuals in Belgium, the Issuer may be required to comply with provisions of the Belgium Code of Economic Law, in particular the provisions on unfair terms in the application of the terms and conditions as set out in the Base Prospectus and the applicable Final Terms relating to such Notes in Belgium, insofar as the provisions would be applicable.

In this Document, references to "euro", "EURO", "Euro", "EUR" and "€" refer to the currency introduced at the start of the third stage of European economic and monetary union pursuant to the Treaty on the Functioning of the European Union and as amended by the Treaty of Amsterdam, references to "\$", "U.S.\$" and "U.S. dollars" are to United States dollars, references to "cents" are to United States cents, references to "yen" and "¥" are to Japanese yen, references to "sterling" and "£" are to pounds sterling, references to "CHF" are to Swiss francs and references to "CNY" are to Chinese Renminbi.

#### RESPONSIBILITY STATEMENT

I hereby certify, having taken all reasonable care to ensure that such is the case, that, to the best of my knowledge, the information contained in this Base Prospectus is in accordance with the facts and contains no omission likely to affect its import.

The consolidated financial statements as of and for the year ended 31 December 2014 of BNPP were audited by statutory auditors who issued an audit report which is incorporated by reference in this Base Prospectus. This report contains an emphasis of matter paragraph (*paragraphe d'observations*) referring, inter alia, to note 3.g to the consolidated financial statements which outlines the costs related to the Comprehensive Settlement with US authorities.

The consolidated financial statements as of and for the year ended 31 December 2015 of BNPP were audited by statutory auditors who issued an audit report which is incorporated by reference in this Base Prospectus. This report contains an emphasis of matter paragraph.

### **BNP Paribas**

16, boulevard des Italiens 75009 Paris France

Represented by Michel Konczaty in his capacity as Deputy Chief Operating Officer

**Dated 13 June 2016** 



In accordance with Articles L. 412-1 and L. 621-8 of the French *Code monétaire et financier* and with the General Regulations (*Règlement Général*) of the French *Autorité des marchés financiers* ("**AMF**"), in particular Articles 211-1 to 216-1, the AMF has granted to this Base Prospectus the visa n° 16-242 on 13 June 2016. This Base Prospectus has been prepared by the Issuer and its signatories assume responsibility for it. This document may only be used for the purposes of a financial transaction if completed by Final Terms. In accordance with Article L. 621-8-1-I of the French *Code monétaire et financier*, the *visa* has been granted following an examination by the AMF of "whether the document is complete and comprehensible, and whether the information in it is coherent". It does not imply that the AMF has verified the accounting and financial data set out in it. This visa has been granted subject to the publication of Final Terms in accordance with Article 212-32 of the AMF's General Regulations, setting out the terms of the securities being issued.

## PRINCIPAL OFFICE OF THE ISSUER

#### **BNP Paribas**

16, boulevard des Italiens 75009 Paris France

## **DEALERS**

## **Barclays Bank PLC**

5 The North Colonnade Canary Wharf London E14 4BB United Kingdom

# **BNP Paribas UK Limited**

10 Harewood Avenue London NW1 6AA United Kingdom

## **Merrill Lynch International**

2 King Edward Street London EC1A 1HQ United Kingdom

# BNP Paribas Arbitrage S.N.C. London Branch

10 Harewood Avenue London NW1 6AA United Kingdom

# **Commerzbank Aktiengesellschaft**

Kaiserstraße 16 (Kaiserplatz) 60311 Frankfurt am Main Federal Republic of Germany

# **Citigroup Global Markets Limited**

Citigroup Centre Canada Square Canary Wharf London E14 5LB United Kingdom

# Credit Suisse Securities (Europe) Limited

One Cabot Square London E14 4QJ United Kingdom

# J.P. Morgan Securities plc

25 Bank Street London E14 5JP United Kingdom

# **Goldman Sachs International**

Peterborough Court 133 Fleet Street London EC4A 2BB United Kingdom

# Morgan Stanley & Co. International plc

25 Cabot Square Canary Wharf London E14 4QA United Kingdom

# **UBS Limited**

1 Finsbury Avenue London EC2M 2PP United Kingdom

## PRINCIPAL PAYING AGENT

# **BNP Paribas Securities Services, Luxembourg Branch**

60, avenue J.F. Kennedy 1855 Luxembourg Luxembourg

# REGISTRAR, TRANSFER AGENT AND SETTLEMENT AGENT

## **BNP Paribas Securities Services, Luxembourg Branch**

60, avenue J.F. Kennedy 1855 Luxembourg Luxembourg

## **OTHER PAYING AGENTS**

## **BNP Paribas Securities Services**

Les Grands Moulins de Pantin 9, rue du Débarcadère 93500 Pantin France

# BNP Paribas Securities Services, Hong Kong Branch

21/F, PCCW Tower, Taikoo Place 979 King's Road Quarry Bay Hong Kong

## **LEGAL ADVISERS TO THE DEALERS**

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United Kingdom

As to French law

Allen & Overy LLP 52, avenue Hoche CS 90005 75379 Paris Cedex 08 France

## **AUDITORS**

## **Deloitte & Associés**

185, avenue Charles de Gaulle 92524 Neuilly-sur-Seine Cedex France

# PricewaterhouseCoopers Audit

63, rue de Villiers 92208 Neuilly-Sur-Seine Cedex France

## Mazars

61, rue Henri-Regnault 92400 Courbevoie France

Printed by Allen & Overy LLP

# Third Supplement dated 29 December 2015

# to the Euro Medium Term Note Programme Base Prospectus dated 9 June 2015



## **BNP PARIBAS**

(incorporated in France)

(as Issuer)

€90,000,000,000

## EURO MEDIUM TERM NOTE PROGRAMME

This third supplement (the "Third Supplement") is supplemental to, and should be read in conjunction with, the base prospectus dated 9 June 2015 (the "Base Prospectus"), the first supplement to the Base Prospectus dated 6 August 2015 (the "First Supplement") and the second supplement to the Base Prospectus dated 10 November 2015 (the "Second Supplement" and, together with the First Supplement, the "Previous Supplements"), in each case, in relation to the €90,000,000,000 Euro Medium Term Note Programme (the "Programme") of BNP Paribas ("BNPP", the "Bank", or the "Issuer").

The Base Prospectus and the Previous Supplements together constitute a base prospectus for the purposes of Article 5.4 of the Prospectus Directive. The "**Prospectus Directive**" means Directive 2003/71/EC of 4 November 2003 (as amended, including by Directive 2010/73/EU) and includes any relevant implementing measure in a relevant Member State of the European Economic Area. The *Autorité des marchés financiers* (the "**AMF**") granted visa no. 15-263 on 9 June 2015 in respect of the Base Prospectus, visa no. 15-441 on 6 August 2015 in respect of the First Supplement and visa no. 15-569 on 10 November 2015 in respect of the Second Supplement. Application has been made for approval of this Third Supplement to the AMF in its capacity as competent authority pursuant to Article 212-2 of its *Règlement Général* which implements the Prospectus Directive in France.

Unless the context otherwise requires, terms defined in the Base Prospectus, as amended by the Previous Supplements, shall have the same meanings when used in this Third Supplement.

To the extent that there is any inconsistency between (i) any statement in this Third Supplement and (ii) any statement in, or incorporated by reference in, the Base Prospectus, as amended by the Previous Supplements, the statement referred to in (i) above will prevail.

References in this Third Supplement to paragraphs of the Base Prospectus are to the Base Prospectus as amended by the Previous Supplements. References in this Third Supplement to page numbers in the Base Prospectus are to the page numbers in the Base Prospectus without taking into account any amendments made in the Previous Supplements.

Copies of this Third Supplement may be obtained free of charge at the registered offices of BNP Paribas and BNP Paribas Securities Services, Luxembourg Branch as Principal Paying Agent and will be available on the website of BNP Paribas (www.invest.bnpparibas.com) and on the website of the AMF (www.amf-france.org).

This Third Supplement has been prepared in accordance with Article 16.1 of the Prospectus Directive and pursuant to Article 212-25 of the AMF's *Règlement Général*, for the purposes of giving information which amends or is additional to the information already contained in the Base Prospectus as amended by the Previous Supplements.

This Third Supplement has been prepared for the purposes of:

- (A) incorporating by reference the *Actualisation du Document de référence 2014 déposée auprès de l'AMF le 28 décembre 2015* (in English);
- (B) amending the cover page of the Base Prospectus;
- (C) amending the "Programme Summary" and the "Pro Forma Issue Specific Summary of the Programme";
- (D) amending the "Programme Summary (in French)" and the "Pro Forma Issue Specific Summary of the Programme (in French)"; and
- (E) amending the "General Information" section.

The amendments referred to in (A) have been made to update the BNPP disclosure. The amendments referred to in (B), (C), (D) and (E) have been made to reflect the updated BNPP disclosure referred to in (A). In accordance with Article 16.2 of the Prospectus Directive, in the case of an offer of Notes to the public, investors who have already agreed to purchase or subscribe for Notes issued under the Programme before this Third Supplement is published have the right, exercisable before the end of the period of two working days beginning with the working day after the date of publication of this Third Supplement to withdraw their acceptances. This right to withdraw shall expire by close of business on 31 December 2015.

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## AMENDMENTS TO THE COVER PAGE OF THE BASE PROSPECTUS

BNPP's long-term credit ratings by Standard & Poor's has been placed under CreditWatch negative on 2 December 2015.

In the first line of the last paragraph of the cover page of the Base Prospectus, the terms "A+ with a negative outlook" are replaced by "A+ under creditwatch negative".

# AMENDMENTS TO THE PROGRAMME SUMMARY AND PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME

1. The "Programme Summary" on pages 13 to 35 of the Base Prospectus is amended as follows:

Element B.17 is deleted in its entirety and replaced with the following:

B.17	Solicited credit ratings	BNPP's long term credit ratings are A+ under CreditWatch negative (Standard & Poor's Credit Market Services France SAS), A1 with a stable outlook (Moody's Investors Service Ltd.) and A+ with a stable outlook (Fitch France S.A.S.). BNPP's short-term credit ratings are A-1 (Standard and Poor's Credit Market Services France SAS), P-1 (Moody's Investors Service Ltd) and F1 (Fitch France S.A.S.).
		Notes issued under the Programme may be rated or unrated.
		A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time.

2. The "Pro Forma Issue Specific Summary of the Programme" on pages 36 to 53 of the Base Prospectus is amended as follows:

Element B.17 is deleted in its entirety and replaced with the following:

B.17	Solicited credit ratings	[BNPP's long-term credit ratings are [A+ under CreditWatch negative (Standard & Poor's Credit Market Services France SAS)], [A1 with a stable outlook (Moody's Investors Service Ltd.)] and [A+ with a stable outlook (Fitch France S.A.S.)] BNPP's short-term credit ratings are [A-1 (Standard & Poor's Credit Market Services France SAS)], [P-1 (Moody's Investors Service Ltd.)] and [F1 (Fitch France S.A.S.)]. The Notes [have [not] been/are expected to be] rated [ ●] by [●]].
		A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time.]
		[Not Applicable - No ratings have been assigned to the Issuer or its debt securities at the request of or with the co-operation of the Issuer in the rating process.]

### DOCUMENTS INCORPORATED BY REFERENCE

On 28 December 2015, BNPP filed with the AMF the Actualisation du Document de référence 2014 déposée auprès de l'AMF le 28 décembre 2015 including a press release on the completed 2015 Supervisory Review and Evaluation Process (SREP).

A free English translation of BNPP's Actualisation du Document de référence 2014 déposée auprès de l'AMF le 28 décembre 2015 has been filed with the AMF on 28 December 2015 for the purposes of the Prospectus Directive and, by virtue of this Third Supplement and other than the sections entitled "Persons Responsible for the Update to the Registration Document", the "Table of Concordance" and any reference to a completion letter (lettre de fin de travaux) therein, is incorporated by reference in, and forms part of, the Base Prospectus.

The section "DOCUMENTS INCORPORATED BY REFERENCE" in the Base Prospectus is updated as follows:

- (a) the text "and" at the end of paragraph (e) (which was added to the Base Prospectus by virtue of the Second Supplement) is deleted;
- (b) the "." at the end of paragraph (f) (which was added to the Base Prospectus by virtue of the Second Supplement) is deleted and replaced with "; and";
- (c) the following new paragraph (g) is added under paragraph (f) (which was added to the Base Prospectus by virtue of the Second Supplement):
  - "(g) the Actualisation du Document de référence 2014 déposée auprès de l'AMF le 28 décembre 2015 (in English) (other than the sections entitled "Person Responsible for the Update to the Registration Document", the "Table of Concordance" and any reference to a completion letter (lettre de fin de travaux) therein) (the "Fourth Update to the BNPP 2014 Registration Document")."; and
- (d) the following new table is inserted immediately following the table entitled *Third Update to the BNPP 2014 Registration Document*":

Fourth Update to the BNPP 2014	Registration Document
Recent Events	Page 4 of the Fourth Update to the BNPP 2014 Registration Document

## AMENDMENTS TO THE GENERAL INFORMATION SECTION

The General Information section on pages 712 to 715 of the Base Prospectus is amended as follows:

The paragraphs under the heading "4. Documents Available" on page 712 of the Base Prospectus are amended as follows:

- (i) the text "and" (which was added to the Base Prospectus by virtue of the Second Supplement) at the end of sub-paragraph (ix) is deleted;
- (ii) the "," at the end of sub-paragraph (x) (which was added to the Base Prospectus by virtue of the Second Supplement) is deleted and replaced with "; and";
- (iii) the following new paragraph (xi) is added:
  - "(x) the Fourth Update to the BNPP 2014 Registration Document,"; and
- (iv) the sentence beginning "In addition, (ii), (iii), (v) (x)" in the last paragraph on page 712 (as amended by the First Supplement) is amended by the deletion of "(x)" and the insertion of "(xi)" in its place.

# AMENDMENTS TO THE PROGRAMME SUMMARY (IN FRENCH) AND TO THE PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME (IN FRENCH)

1. Le "Résumé du Programme" figurant aux pages 716 à 742 du Prospectus de Base est modifié comme suit:

L'Elément B.17 est supprimé et remplacé comme suit :

B.17	Notations d crédit sollicitées	Les notations à long terme de BNPP sont : A+ sous surveillance négative (Standard & Poor's Credit Market Services France SAS), A1 avec une perspective stable (Moody's Investors Service Ltd.) et A+ avec une perspective stable (Fitch France S.A.S.). Les notations à court terme de BNPP sont : A-1 (Standard & Poor's Credit Market Services France SAS), P-1 (Moody's Investors Service Ltd) et F1 (Fitch France SAS).
		Les Obligations émises dans le cadre du Programme pourront ou non faire l'objet d'une notation.
		Une notation n'est pas une recommandation d'achat, de vente ou de détention des titres concernés et peut être suspendue, réduite ou révoquée à tout moment.

2. Le "Modèle de Résumé du Programme Spécifique à l'Emission en relation avec le Prospectus de Base" figurant aux pages 744 à 768 du Prospectus de Base est modifié comme suit:

L'Elément B.17 est supprimé et remplacé comme suit :

B.17	Notations crédit sollicitées	de	[Les notations à long terme de BNPP sont : [A+ sous surveillance négative (Standard & Poor's Credit Market Services France SAS)], [A1 avec une perspective stable (Moody's Investors Service Ltd.)] et [A+ avec une perspective stable (Fitch France S.A.S.)]. Les notations à court terme de BNPP sont : [A-1 (Standard & Poor's Credit Market Services France SAS)], [P-1 (Moody's Investors Service Ltd.)] et [F1 (Fitch France S.A.S.)]. Les Obligations [[n']ont [pas] été / devraient être ] notées [[•] par [•]].
			Une notation n'est pas une recommandation d'achat, de vente ou de détention des titres concernés et peut être suspendue, réduite ou révoquée à tout moment.]
			[Sans objet – Aucune notation n'a été attribuée à l'Emetteur ou à ses titres de dette à la demande ou avec la coopération de l'Emetteur dans le processus de notation.]

## RESPONSIBILITY STATEMENT

I hereby certify, having taken all reasonable care to ensure that such is the case that, to the best of my knowledge, the information contained in this Third Supplement is in accordance with the facts and contains no omission likely to affect its import.

BNP Paribas 16 boulevard des Italiens 75009 Paris France

Represented by Philippe Bordenave in his capacity as Chief Operating Officer Dated 29 December 2015



In accordance with Articles L. 412-1 and L. 621-8 of the French *Code monétaire et financier* and with the General Regulations (*Règlement général*) of the French *Autorité des marchés financiers* ("**AMF**"), in particular Articles 211-1 to 216-1, the AMF has granted to this Third Supplement the visa n°15-643 on 29 December 2015. This Third Supplement has been prepared by BNP Paribas and its signatories assume responsibility for it. This Third Supplement and the Base Prospectus may only be used for the purposes of a financial transaction if completed by Final Terms. In accordance with Article L. 621-8-1-I of the French *Code monétaire et financier*, the *visa* has been granted following an examination by the AMF of "whether the document is complete and comprehensible, and whether the information in it is coherent". It does not imply that the AMF has verified the accounting and financial data set out in it. This visa has been granted subject to the publication of Final Terms in accordance with Article 212-32 of the AMF's General Regulations, setting out the terms of the securities being issued.

### First Supplement dated 6 August 2015

## to the Euro Medium Term Note Programme Base Prospectus dated 9 June 2015



#### **BNP PARIBAS**

(incorporated in France)

(as Issuer)

€90,000,000,000

### EURO MEDIUM TERM NOTE PROGRAMME

This first supplement (the "**First Supplement**") is supplemental to, and should be read in conjunction with, the base prospectus dated 9 June 2015 (the "**Base Prospectus**") in relation to the €90,000,000,000 Euro Medium Term Note Programme (the "**Programme**") of BNP Paribas ("**BNPP**", the "**Bank**", or the "**Issuer**").

The Base Prospectus constitutes a base prospectus for the purposes of Article 5.4 of the Prospectus Directive. The "**Prospectus Directive**" means Directive 2003/71/EC of 4 November 2003 (as amended, including by Directive 2010/73/EU) and includes any relevant implementing measure in a relevant Member State of the European Economic Area. The *Autorité des marchés financiers* (the "**AMF**") granted visa no. 14-263 on 9 June 2015 in respect of the Base Prospectus. Application has been made for approval of this First Supplement to the AMF in its capacity as competent authority pursuant to Article 212-2 of its *Règlement Général* which implements the Prospectus Directive in France.

Unless the context otherwise requires, terms defined in the Base Prospectus shall have the same meanings when used in this First Supplement.

To the extent that there is any inconsistency between (i) any statement in this First Supplement and (ii) any statement in, or incorporated by reference in, the Base Prospectus the statement referred to in (i) above will prevail.

Copies of this First Supplement may be obtained free of charge at the registered offices of BNP Paribas and BNP Paribas Securities Services, Luxembourg Branch as Principal Paying Agent and will be available on the website of BNP Paribas (www.invest.bnpparibas.com) and on the website of the AMF (www.amf-france.org).

This First Supplement has been prepared in accordance with Article 16.1 of the Prospectus Directive and pursuant to Article 212-25 of the AMF's *Règlement Général*, for the purposes of giving information which amends or is additional to the information already contained in the Base Prospectus.

This First Supplement has been prepared for the purposes of:

(A) incorporating by reference the *Actualisation du Document de référence 2014 et rapport financier semestriel déposée auprès de l'AMF le 3 août 2015* (in English);

- (B) amending the "Programme Summary" and the "Pro Forma Issue Specific Summary of the Programme";
- (C) amending the "General Information" section; and
- (D) amending the "Programme Summary (in French)" and the "Pro Forma Issue Specific Summary of the Programme (in French)".

The amendments referred to in (A) have been made to update the BNPP disclosure. The amendments referred to in (B), (C) and (D) have been made to reflect the updated BNPP disclosure referred to in (A).

In accordance with Article 16.2 of the Prospectus Directive, in the case of an offer of Notes to the public, investors who have already agreed to purchase or subscribe for Notes issued under the Programme before this First Supplement is published have the right, exercisable before the end of the period of two working days beginning with the working day after the date of publication of this First Supplement to withdraw their acceptances. This right to withdraw shall expire by close of business on 10 August 2015.

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# AMENDMENTS TO THE PROGRAMME SUMMARY AND PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME

- 1. The "Programme Summary" on pages 13 to 35 of the Base Prospectus is amended as follows:
  - (a) Element B.12 is amended by the deletion of the table entitled "Comparative Interim Financial Data In millions of EUR" immediately above the heading "Statements of no significant or material adverse change" and its replacement with the following:

	1H15	1H14*
Revenues	22,144	19,480
Cost of Risk	(1,947)	(1,939)
Net income, Group share	4,203	(2,815)
	30/06/2015	31/12/2014*
Common equity Tier 1 ratio (Basel 3 fully loaded, CRD4)	10.6%	10.3%
Total consolidated balance sheet	2,138,509	2,077,758
Consolidated loans and receivables due from customers	697,405	657,403
Consolidated items due to customers	687,365	641,549
Shareholders' equity (Group share)	92,078	89,458

<sup>(</sup>b) In Element B.12, the first sentence of the paragraph under the heading "Statements of no significant or material adverse change" is deleted and replaced with the following:

(c) Element B.13 is deleted in its entirety and replaced with the following:

B.13	Events impacting the Issuer's	Not applicable, as at 6 August 2015 and to the best of the Issuer's knowledge, there have not been any recent events which are to a material extent relevant to the evaluation of
	Issuer's	which are to a material extent relevant to the evaluation of
	solvency	the Issuer's solvency since 30 June 2015.

<sup>&</sup>quot;There has been no significant change in the financial or trading position of the BNPP Group since 30 June 2015 (being the end of the last financial period for which interim financial statements have been published)."

- 2. The "Pro Forma Issue Specific Summary of the Programme" on pages 36 to 53 of the Base Prospectus is amended as follows:
  - (a) Element B.12 is amended by the deletion of the table entitled "Comparative Interim Financial Data In millions of EUR" immediately above the heading "Statements of no significant or material adverse change" and its replacement with the following:

	1H15	1H14*
Revenues	22,144	19,480
Cost of Risk	(1,947)	(1,939)
Net income, Group share	4,203	(2,815)
	30/06/2015	31/12/2014*
Common equity Tier 1 ratio (Basel 3 fully loaded, CRD4)	10.6%	10.3%
Total consolidated balance sheet	2,138,509	2,077,758
Consolidated loans and receivables due from customers	697,405	657,403
Consolidated items due to customers	687,365	641,549
Shareholders' equity (Group share)	92,078	89,458

<sup>(</sup>b) In Element B.12, the first sentence of the paragraph under the heading "Statements of no significant or material adverse change" is deleted and replaced with the following:

(c) Element B.13 is deleted in its entirety and replaced with the following:

B.13	Events impacting the Issuer's solvency	[Not applicable, as at 6 August 2015 and to the best of the Issuer's knowledge, there have not been any recent events which are to a material extent relevant to the evaluation of the Issuer's solvency since 30 June 2015.] [Specify any recent events which are to a material extent relevant to the
		evaluation of the Issuer's solvency.]

<sup>&</sup>quot;There has been no significant change in the financial or trading position of the BNPP Group since 30 June 2015 (being the end of the last financial period for which interim financial statements have been published)."

#### DOCUMENTS INCORPORATED BY REFERENCE

On 3 August 2015, BNPP filed with the AMF the Actualisation du Document de référence 2014 et rapport financier semestriel déposée auprès de l'AMF le 3 août 2015 including (i) the half year management report of BNPP and (ii) the unaudited financial information of BNPP as at and for the six-month period ended 30 June 2015 and the review report thereon.

A free English translation of BNPP's *Actualisation du Document de référence 2014 et rapport financier semestriel déposée auprès de l'AMF le 3 août 2015* has been filed with the AMF on 3 August 2015 for the purposes of the Prospectus Directive and, by virtue of this First Supplement and other than the sections entitled "Persons Responsible for the Update to the Registration Document" and the "Table of Concordance", is incorporated in, and forms part of, the Base Prospectus.

The section "DOCUMENTS INCORPORATED BY REFERENCE" in the Base Prospectus is updated as follows:

- (a) the text "and" at the end of paragraph (c) is deleted;
- (b) the "," at the end of paragraph (d) is deleted and replaced with "; and";
- (c) the following new paragraph (e) is added under paragraph (d):
  - "(e) the Actualisation du Document de référence 2014 et rapport financier semestriel déposée auprès de l'AMF le 3 août 2015 (in English) (other than the sections entitled "Person Responsible for the Update to the Registration Document" and the "Table of Concordance")(the "Second Update to the BNPP 2014 Registration Document")."; and
- (d) the following new table is inserted immediately following the table entitled "First Update to the BNPP 2014 Registration Document":

	Second Update to the BNPP 2014 Registration Document				
1.	Half year management report	Pages 3 to 67 of the Second Update to the BNPP 2014 Registration Document			
1.1	Group presentation	Page 3 of the Second Update to the BNPP 2014 Registration Document			
1.2	2015 first half results	Pages 4 to 67 of the Second Update to the BNPP 2014 Registration Document			
1.3	Long term and short term credit ratings	Page 66 of the Second Update to the BNPP 2014 Registration Document			
1.4	Related parties	Page 66 of the Second Update to the BNPP 2014 Registration Document			
1.5	Risk factors	Page 66 of the Second Update to the BNPP 2014 Registration Document			
1.6	Recent events	Page 66 of the Second Update to the BNPP 2014 Registration Document			

3.	Financial information as at 30 June 2015	Pages 68 to 149 of the Second Update to the BNPP 2014 Registration Document
3.1	Consolidated financial report as at 30 June 2015	Pages 68 to 149 of the Second Update to the BNPP 2014 Registration Document
	Profit and loss account for the first half of 2015	Page 70 of the Second Update to the BNPP 2014 Registration Document
	Statement of net income and changes in assets and liabilities recognised directly in equity	Page 71 of the Second Update to the BNPP 2014 Registration Document
	Balance sheet at 30 June 2015	Page 72 of the Second Update to the BNPP 2014 Registration Document
	Cash flow statement for the first half of 2015	Page 73 of the Second Update to the BNPP 2014 Registration Document
	Statement of changes in shareholders' equity between 1 January 2014 and 30 June 2015	Pages 74 and 75 of the Second Update to the BNPP 2014 Registration Document
	Notes to the financial statements (prepared in accordance with IFRS as adopted by the European Union)	Pages 76 to 101 of the Second Update to the BNPP 2014 Registration Document
3.2	Statutory auditors' review report on the 2015 interim financial information	Pages 150 and 151 of the Second Update to the BNPP 2014 Registration Document
5.	Additional information	Pages 157 to 164 of the Second Update to the BNPP 2014 Registration Document
5.1	Ownership structure at 30 June 2015	Page 157 of the Second Update to the BNPP 2014 Registration Document
5.2	Changes in BNP Paribas' capital	Page 157 of the Second Update to the BNPP 2014 Registration Document
5.5	Significant changes	Page 164 of the Second Update to the BNPP 2014 Registration Document
5.6	Trends	Page 164 of the Second Update to the BNPP 2014 Registration Document

### AMENDMENTS TO THE GENERAL INFORMATION SECTION

The General Information Section on pages 712 to 715 of the Base Prospectus is amended as follows:

- (a) the paragraphs under the heading "**4. Documents Available**" on page 712 of the Base Prospectus are amended as follows:
  - (i) the text "and" at the end of sub-paragraph (vii) is deleted;
  - (ii) the "," at the end of sub-paragraph (viii) is deleted and replaced with "; and"; and
  - (iii) the following new paragraph (ix) is added:
    - "(ix) the Second Update to the BNPP 2014 Registration Document,"; and
  - (iv) the sentence beginning "In addition, (ii), (iii), (v) (viii)" in the last paragraph is amended by the deletion of "(viii)" and the insertion of "(ix)" in its place;
- (b) the paragraph under the heading "**7. Significant Change**" on page 713 of the Base Prospectus is deleted in its entirety and replaced with the following:
  - "There has been no significant change in the financial or trading position of BNPP or the BNPP Group since 30 June 2015 (being the end of the last financial period for which interim financial statements have been published)."; and
- (c) the table under the heading "17. Capitalization of BNPP and the BNP Paribas Group" on page 715 of the Base Prospectus is deleted and replaced with the following:

Millions of Euros	BNP PARIBAS GROUP	BNP PARIBAS GROUP
	31 December 2014	30 June 2015
Medium - and Long-Term Debt of which unexpired term to maturity is more than one year		
Debt securities at fair value through profit or lost	38,876	38,649
Other debt securities	74,322	69,713
Subordinated debt	10,746	11,388
Total Medium - and Long-Term Debt	123,944	119,750
Shareholders' Equity and Equivalents		
Issued Capital	2,492	2,492
Additional paid-in	24,479	24,297
capital  Preferred shares and equivalent instruments	6,589	6,468

Retained earnings  Unrealised or deferred gains and losses	47,895	50,434
attributable to shareholders	6,091	6,585
Undated participating subordinated notes	222	222
Undated Subordinated FRNs	1,849	1,868
Total Shareholders' Equity and	89,617	92,366
Equivalents		
Minority Interest	4,141	4,005
Total Capitalization	217,702	216,121

# AMENDMENTS TO THE PROGRAMME SUMMARY (IN FRENCH) AND TO THE PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME (IN FRENCH)

- 1. Le "Résumé du Programme" figurant aux pages 716 à 742 du Prospectus de Base est modifié comme suit:
- (a) Dans l'Elément B.12, le tableau intitulé "Données Financières Intermédiaires Comparées En millions d'EUR" immédiatement au-dessus du titre "Déclarations relatives à l'absence de changement significatif ou de changement défavorable significatif" est supprimé et remplacé par ce qui suit:

Données Financières Intermédiaires Co 30 juin 2015 – En millions d'EUR	mparées pour la pério	de de 6 mois se terminant le
	1S15	1S14*
Produit Net Bancaire	22.144	19.480
Coût du Risque	(1.947)	(1.939)
Résultat Net, part du Groupe	4.203	(2.815)
	30/06/2015	31/12/2014*
Ratio Common Equity Tier 1 (Bâle 3 pleinement appliqué, CRD4)	10,6%	10,3%
Total du bilan consolidé	2.138.509	2.077.758
Total des prêts et créances sur la clientèle	697.405	657.403
Total des dettes envers la clientèle	687.365	641.549
Capitaux Propres (part du Groupe)	92.078	89.458
* Données retraitées par application de l'	interprétation IFRIC 21	•

(b) Dans l'Elément B.12, la première phrase du paragraphe sous le titre "Déclarations relatives à l'absence de changement significatif ou de changement défavorable significatif" est supprimée et remplacée par ce qui suit :

"Il ne s'est produit aucun changement significatif dans la situation financière ou commerciale du Groupe BNPP depuis le 30 juin 2015 (date de clôture de la dernière période comptable pour laquelle des états financiers intermédiaires ont été publiés)."

(c) L'Elément B.13 est entièrement supprimé et remplacé par ce qui suit :

B.13	Evènements		Sans objet, à compter du 6 août 2015 et à la connaissance
	impactant la	a	de l'Emetteur, il ne s'est produit aucun évènement récent
	solvabilité de	e	qui présente un intérêt significatif pour l'évaluation de la
	l'Emetteur		solvabilité de l'Emetteur depuis le 30 juin 2015.

- 2. Le "Modèle de Résumé du Programme Spécifique à l'Emission en relation avec le Prospectus de Base" figurant aux pages 744 à 768 du Prospectus de Base est modifié comme suit:
- (a) L'Elément B.12, le tableau intitulé "Données Financières Intermédiaires Comparées En millions d'EUR" immédiatement au-dessus du titre "Déclarations relatives à l'absence de changement significatif ou de changement défavorable significatif" est supprimé et remplacé par ce qui suit:

	1S15	1S14*
Produit Net Bancaire	22.144	19.480
Coût du Risque	(1.947)	(1.939)
Résultat Net, part du Groupe	4.203	(2.815)
	30/06/2015	31/12/2014*
Ratio Common Equity Tier 1 (Bâle 3 pleinement appliqué, CRD4)	10,6%	10,3%
Total du bilan consolidé	2.138.509	2.077.758
Total des prêts et créances sur la clientèle	697.405	657.403
Total des dettes envers la clientèle	687.365	641.549
Capitaux Propres (part du Groupe)	92.078	89.458

<sup>(</sup>b) Dans l'Elément B.12, la première phrase du paragraphe sous le titre "Déclarations relatives à l'absence de changement significatif ou de changement défavorable significatif" est supprimée et remplacée par ce qui suit :

(c) L'Elément B.13 est entièrement supprimé et remplacé par ce qui suit :

B.13	Evènements	[Sans objet, à compter du 6 août 2015 et à la connaissance de
	impactant la	l'Emetteur, il ne s'est produit aucun événement récent qui
	solvabilité de	présente un intérêt significatif pour l'évaluation de la
	l'Emetteur	solvabilité de l'Emetteur depuis le 30 juin 2015.] [Préciser

<sup>&</sup>quot;Il ne s'est produit aucun changement significatif dans la situation financière ou commerciale du Groupe BNPP depuis le 30 juin 2015 (date de clôture de la dernière période comptable pour laquelle des états financiers intermédiaires ont été publiés)."

de la solvabilité de l'Emetteur.]
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#### RESPONSIBILITY STATEMENT

I hereby certify, having taken all reasonable care to ensure that such is the case that, to the best of my knowledge, the information contained in this First Supplement is in accordance with the facts and contains no omission likely to affect its import.

The consolidated financial statements as of and for the year ended 31 December 2013 of BNPP were audited by statutory auditors who issued an audit report which is incorporated by reference in the Base Prospectus. This report contains an emphasis of matter paragraph (*paragraphe d'observations*) referring, inter alia, to note 3.g to the consolidated financial statements regarding the provision related to US dollar payments involving parties subject to US sanctions.

The consolidated financial statements as of and for the year ended 31 December 2014 of BNPP were audited by statutory auditors who issued an audit report which is incorporated by reference in the Base Prospectus. This report contains an emphasis of matter paragraph (*paragraphe d'observations*) referring to note 3.g to the consolidated financial statements which outlines the costs related to the comprehensive settlement with US authorities.

The consolidated financial statements as of and for the six months ended 30 June 2015 of BNP Paribas were reviewed by statutory auditors who issued a report which is incorporated by reference in this First Supplement. This report contains an emphasis of matter paragraph (*paragraphe d'observations*).

BNP Paribas 16 boulevard des Italiens 75009 Paris France

Represented by Alain Papiasse

in his capacity as Deputy Chief Operating Officer: North America, Corporate and Investment Banking

Dated 6 August 2015



In accordance with Articles L. 412-1 and L. 621-8 of the French *Code monétaire et financier* and with the General Regulations (*Règlement général*) of the French *Autorité des marchés financiers* ("**AMF**"), in particular Articles 211-1 to 216-1, the AMF has granted to this First Supplement the visa n°15-441 on 6 August 2015. This First Supplement has been prepared by BNP Paribas and its signatories assume responsibility for it. This First Supplement and the Base Prospectus may only be used for the purposes of a financial transaction if completed by Final Terms. In accordance with Article L. 621-8-1-I of the French *Code monétaire et financier*, the *visa* has been granted following an examination by the AMF of "whether the document is complete and comprehensible, and whether the information in it is coherent". It does not imply that the AMF has verified the accounting and financial data set out in it. This visa has been granted subject to the publication of Final Terms in accordance with Article 212-32 of the AMF's General Regulations, setting out the terms of the securities being issued.

### **Second Supplement dated 10 November 2015**

## to the Euro Medium Term Note Programme Base Prospectus dated 9 June 2015



#### **BNP PARIBAS**

(incorporated in France)

(as Issuer)

€90,000,000,000

### EURO MEDIUM TERM NOTE PROGRAMME

This second supplement (the "**Second Supplement**") is supplemental to, and should be read in conjunction with, the base prospectus dated 9 June 2015 (the "**Base Prospectus**") and the first supplement to the Base Prospectus dated 6 August 2015 (the "**First Supplement**"), in each case, in relation to the €90,000,000,000 Euro Medium Term Note Programme (the "**Programme**") of BNP Paribas ("**BNPP**", the "**Bank**", or the "**Issuer**").

The Base Prospectus and the First Supplement together constitute a base prospectus for the purposes of Article 5.4 of the Prospectus Directive. The "**Prospectus Directive**" means Directive 2003/71/EC of 4 November 2003 (as amended, including by Directive 2010/73/EU) and includes any relevant implementing measure in a relevant Member State of the European Economic Area. The *Autorité des marchés financiers* (the "**AMF**") granted visa no. 15-263 on 9 June 2015 in respect of the Base Prospectus and visa no. 15-441 on the 6 August 2015 in respect of the First Supplement. Application has been made for approval of this Second Supplement to the AMF in its capacity as competent authority pursuant to Article 212-2 of its *Règlement Général* which implements the Prospectus Directive in France.

Unless the context otherwise requires, terms defined in the Base Prospectus, as amended by the First Supplement, shall have the same meanings when used in this Second Supplement.

To the extent that there is any inconsistency between (i) any statement in this Second Supplement and (ii) any statement in, or incorporated by reference in, the Base Prospectus, as amended by the First Supplement, the statement referred to in (i) above will prevail.

References in this Second Supplement to paragraphs of the Base Prospectus are to the Base Prospectus as amended by the First Supplement. References in this Second Supplement to page numbers in the Base Prospectus are to the page numbers in the Base Prospectus without taking into account any amendments made in the First Supplement.

Copies of this Second Supplement may be obtained free of charge at the registered offices of BNP Paribas and BNP Paribas Securities Services, Luxembourg Branch as Principal Paying Agent and will be available on the website of BNP Paribas (www.invest.bnpparibas.com) and on the website of the AMF (www.amf-france.org).

This Second Supplement has been prepared in accordance with Article 16.1 of the Prospectus Directive and pursuant to Article 212-25 of the AMF's *Règlement Général*, for the purposes of giving information which

amends or is additional to the information already contained in the Base Prospectus as amended by the First Supplement.

This Second Supplement has been prepared for the purposes of:

- (A) incorporating by reference the *Actualisation du Document de référence 2014 déposée auprès de l'AMF le 30 Octobre 2015* (in English);
- (B) amending the "Programme Summary" and the "Pro Forma Issue Specific Summary of the Programme";
- (C) amending the "Risk Factors";
- (D) amending the "Description of BNPP Indices";
- (E) amending the "General Information" section; and
- (F) amending the "Programme Summary (in French)" and the "Pro Forma Issue Specific Summary of the Programme (in French)".

The amendments referred to in (A) have been made to update the BNPP disclosure. The amendments referred to in (B), (E) and (F) have been made to reflect the updated BNPP disclosure referred to in (A). The amendments referred to in (B) and (C) above have been made to disclose the possibility that the "Up Cap Percentage" component of a final payout may not be known at the beginning of an offer period and may as a result be specified as an indicative range. The amendments referred to in (C) above have also been made to update the risk factor relating to the implementation of the EU Resolution and Recovery Directive in France following its transposition into French law. The amendments referred to in (D) above have been made to add five new indices to the Base Prospectus.

In accordance with Article 16.2 of the Prospectus Directive, in the case of an offer of Notes to the public, investors who have already agreed to purchase or subscribe for Notes issued under the Programme before this Second Supplement is published have the right, exercisable before the end of the period of two working days beginning with the working day after the date of publication of this Second Supplement to withdraw their acceptances. This right to withdraw shall expire by close of business on 13 November 2015.

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# AMENDMENTS TO THE PROGRAMME SUMMARY AND PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME

- 1. The "Programme Summary" on pages 13 to 35 of the Base Prospectus is amended as follows:
- (a) Element B.9 is deleted in its entirety and replaced with the following:

	e, as there are no profit forecasts or estimates ect of the Bank in the Base Prospectus to nmary relates.
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(b) In Element B.12, the following new table is inserted immediately below the table entitled "Comparative Interim Financial Data for the six month period ended 30 June 2015 – In millions of EUR" (which was added to the Base Prospectus by virtue of the First Supplement) and immediately above the heading "Statements of no significant or material adverse change":

	9M15	9M14*
Revenues	32,489	29,018
Cost of Risk	(2,829)	(2,693)
Net Income, Group Share	6,029	(1,220)
	30/09/2015	31/12/2014*
Common equity Tier 1 ratio (Basel 3 fully loaded, CRD4)	10.7%	10.3%
Total consolidated balance sheet	2,145,416	2,077,758
Consolidated loans and receivables due from customers	676,548	657,403
Consolidated items due to customers	675, 143	641,549
Shareholders' equity (Group	94,788	89,458

(c) Element B.13 is deleted in its entirety and replaced with the following:

B.13	Events impacting the Issuer's solvency	Not applicable, as at 9 November 2015 and to the best of the Issuer's knowledge, there have not been any recent events which are to a material extent relevant to the evaluation of the Issuer's solvency since 30 June 2015.
	solvency	evaluation of the Issuer's solvency since 30 June 2015.

- (d) Element D3 is amended as follows:
  - (i) by the deletion of the words "Vanilla Digital Securities" in the second sentence in the first paragraph of Element D.3 and their replacement with the words "Vanilla Digital Notes";
  - (ii) the second sentence in the first paragraph of Element D.3 is amended by the insertion of the text "the Up Cap Percentage component of the final payout (in the case of Certi-Plus: Generic Notes, Certi-Plus: Generic Knock-in Notes and Certi-Plus: Generic Knock-out Notes)," immediately following the text "(in the case of Vanilla Digital Notes)," (as amended by virtue of sub-paragraph (d)(i) above); and
  - (iii) the penultimate sentence in the first paragraph of Element D.3 is amended by the insertion of the words "Up Cap Percentage," immediately following the words "Bonus Coupon,".
- 2. The "Pro Forma Issue Specific Summary of the Programme" on pages 36 to 53 of the Base Prospectus is amended as follows:
- (a) Element B.9 is deleted in its entirety and replaced with the following:

B.9	Profit forecast or estimate	Not applicable, as there are no profit forecasts or estimates made in respect of the Bank in the Base Prospectus to which this Summary relates.
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(b) Element B.12, the following new table is inserted immediately below the table entitled "Comparative Interim Financial Data for the six-month period ended 30 June 2015 – In millions of EUR" and immediately above the heading "Statements of no significant or material adverse change":

Comparative Interim Financial Data for the nine-month period ended 30 September 2015 – In millions of EUR						
	9M15	9M14*				
Revenues	32,489	29,018				
Cost of Risk	(2,829)	(2,693)				
Net Income, Group Share	6,029	(1,220)				
	30/09/2015	31/12/2014*				
Common equity Tier 1 ratio (Basel 3 fully loaded, CRD4)	10.7%	10.3%				
Total consolidated balance sheet	2,145,416	2,077,758				
Consolidated loans and receivables due from customers	676,548	657,403				
Consolidated items due to customers	675, 143	641,549				

Shareholders' equity share)	(Group	94,788	89,458		
* Restated according to the IFRIC 21 interpretation.					

(c) Element B.13 is deleted in its entirety and replaced with the following:

B.13	Events impacting the	3 · · · · · · · · · · · · · · · · · · ·
	Issuer's	which are to a material extent relevant to the evaluation of the
	solvency	Issuer's solvency since 30 June 2015.] [Specify any recent
		events which are to a material extent relevant to the
		evaluation of the Issuer's solvency.]

## (d) Element D3 is amended as follows:

- (i) the second sentence in the first paragraph of Element D.3 is amended by the insertion of the words "[Up Cap Percentage] " immediately following the words "[Bonus Coupon] "; and
- (ii) the penultimate sentence in the first paragraph of Element D.3 is amended by the insertion of the words "[Up Cap Percentage] " immediately following the words "[Bonus Coupon] ".

### AMENDMENTS TO THE RISK FACTORS

In relation to the amendments to the "Risk Factors" section of the Base Prospectus set out in this section, (i) text which, by virtue of this Second Supplement, is added to the "Risk Factors" section of the Base Prospectus is shown underlined and (ii) text which, by virtue of this Second Supplement, is deleted from the "Risk Factors" section of the Base Prospectus is shown with a line drawn through the middle of the relevant deleted text.

The "Risk Factors" section of the Base Prospectus is amended as follows:

(a) the risk factor entitled "EU Resolution and Recovery Directive" is amended as follows:

### EU Resolution and Recovery Directive

The French law dated 26 July 2013 on separation and regulation of banking activities (loi de séparation et de régulation des activités bancaires) (the "SRAB Law") that anticipated the implementation of the BRRD (as defined below) has established, among other things, a resolution regime applicable to French credit institutions and investment firms that gives resolution powers to a new resolution board of the French Prudential Supervisory Authority, renamed the Autorité de contrôle prudentiel et de résolution ("ACPR"). The SRAB Law provides that the French resolution board may, at its discretion, when the point of non-viability is reached, take resolution measures such as the transfer of shares or assets to an acquirer or a bridge bank. It may also cancel or reduce share capital, and subsequently if necessary write down, cancel or convert to equity deeply subordinated notes, titres participatifs and any other low ranking subordinated notes whose terms provide that they absorb losses on a going concern basis and thereafter do the same with other subordinated instruments.

On 15 May 2014, the Council of the European Union adopted the Directive 2014/59/EU of the European Parliament and of the Council establishing a framework for the recovery and resolution of credit institutions and investment firms (the "Bank Recovery and Resolution Directive" or "BRRD") was adopted. The BRRD will now have to be implemented in France and in this regard French law no. 2014-1662 dated 30 December 2014 entitled "Loi portant diverses dispositions d'adaptation au droit de l'Union européenne en matière économique et financière" has granted to the French Government the right to implement the BRRD by ordinance by 31 August 2015. The BRRD is designed to provide provides authorities with a credible set of tools to intervene sufficiently early and quickly in an unsound or a failing institution so as to ensure the continuity of the institution's critical financial and economic functions, while minimising the impact of an institution's failure on the economy and financial system.

The BRRD contains four resolution tools and powers which may be used alone or in combination where the relevant resolution authority considers that (a) an institution is failing or likely to fail, (b) there is no reasonable prospect that any alternative private sector measures or supervisory action would prevent the failure of such institution within a reasonable timeframe, and (c) a resolution action is in the public interest:

- the sale of business which enables resolution authorities to direct the sale of the firm or the whole or part of its business on commercial terms;
- the creation and use of a bridge institution which enables resolution authorities to transfer all or part of the business of the firm to a "bridge institution" (an entity created for this purpose that is wholly or partially in public control);
- (iii) asset separation which enables resolution authorities to transfer impaired or problem assets to one or more publicly owned asset management vehicles to allow them to be managed with a view to maximising their value through eventual sale or orderly wind-down (this can be used together with another resolution tool only); and
- (iv) bail-in which gives resolution authorities the power to write down certain claims of unsecured creditors of a failing institution and to convert certain unsecured debt claims including Notes

to equity, which equity could also be subject to any future application of the bail-in tool (the "bail-in tool").

In addition to the bail-in tool, the BRRD grants to the Relevant Regulator a statutory "write-down and conversion power" granting the Relevant Regulator the same power as in (iv) above. "Relevant Regulator" means the European Central Bank and any successor or replacement thereto, or other authority having primary responsibility for the prudential oversight and supervision of the Issuer.

The BRRD also provides the right for a Member State as a last resort, after having assessed and exploited the above resolution tools to the maximum extent possible whilst maintaining financial stability, to be able to provide extraordinary public financial support through additional financial stabilisation tools. -These consist of the public equity support and temporary public ownership tools. Any such extraordinary financial support must be provided in accordance with the EU state aid framework.

An institution will be considered as failing or likely to fail when: it is, or is likely in the near future to be, in breach of its requirements for continuing authorisation; its assets are, or are likely in the near future to be, less than its liabilities; it is, or is likely in the near future to be, unable to pay its debts as they fall due; or it requires extraordinary public financial support (except in limited circumstances). The BRRD provides that it will be applied by Member States from 1 January 2015, except for the bail-in tool which is to be applied from 1 January 2016.

The powers set out in the BRRD will impact how credit institutions and investment firms are managed as well as, in certain circumstances, the rights of creditors.

Bail in enables the resolution authority to write down subordinated or non subordinated debt of a failing institution and/or convert them to equity, which equity could also be subject to any reduction or written down. When applying bail-in or a statutory write-down and conversion power, the resolution authority must first reduce or cancel common equity tier one, thereafter reduce, cancel, convert additional tier one instruments, then tier two instruments and other subordinated debts to the extent required and up to their capacity. If the debt bail-in or statutory write-down and conversion power has entered into force and only if this total reduction is less than the amount needed, the resolution authority will reduce or convert to the extent required the principal amount or outstanding amount payable in respect of unsecured creditors in accordance with the hierarchy of claims in normal insolvency proceedings.

The BRRD provides that it will be applied by Member States from 1 January 2015, except for the debt bail-in tool which is to be applied from 1 January 2016 at the latest. Many of the provisions contained in the BRRD are similar in effect to provisions already contained in the SRAB Law.

The SRAB Law has already entered into force in France, the provisions of the SRAB Law will however need to be amended to reflect the final version of the BRRD. The amendments which will be made to reflect the BRRD in the future remain unknown at this stage.

The powers set out in the BRRD and, to a certain extent, the powers already set out in the SRAB Law, will impact how credit institutions and investment firms are managed as well as, in certain circumstances, the rights of creditors.

Once the BRRD is fully applicable. When the debt bail-in tool and the statutory write-down and conversion power will become applicable to the Issuer, the Securities may be subject to write-down or conversion into equity on any application of the bail-in tool, which may result in such holders losing some or all of their investment. The exercise of any power under the BRRD and the SRAB Lawits implementing provisions or any suggestion of such exercise could, therefore, materially adversely affect the rights of Noteholders, the price or value of their investment in any Notes and/or the ability of the Issuer to satisfy its obligations under any Notes.

The implementation of the BRRD into French law has been made by two texts of legislative nature. Firstly, the banking law dated 26 July 2013 regarding the separation and the regulation of banking activities (loi de séparation et de régulation des activités bancaires) (as modified by the ordonnance dated 20 February 2014 (Ordonnance portant diverses dispositions d'adaptation de la législation au droit de l'Union européenne en matière financière) (the "Banking Law") implemented partially the BRRD in anticipation. Secondly, Ordonnance No. 2015-1024 dated 20 August 2015 (Ordonnance n° 2015-1024 du 20 août 2015 portant diverses dispositions d'adaptation de la législation au droit de l'Union européenne en matière financière) (the "Ordonnance") published in the Official Journal of the French Republic dated 21 August 2015 has introduced various provisions amending (among others, crisis prevention and management measures applicable to credit institutions, provided for in Articles L. 613-48 et seq. of the French Code monétaire et financier) and supplementing the Banking Law to adapt French law to the BRRD.

The Ordonnance is for the most part currently in effect, although certain provisions, including those relating to the minimum requirement for own funds and eligible liabilities ("MREL") and the bail-in tool, will apply as from 1 January 2016.

Under the Ordonnance, French credit institutions (such as the Issuer) will have to meet, at all times, a minimum requirement for own funds and eligible liabilities pursuant to Article L. 613-44 of the French Code monétaire et financier. The MREL shall be expressed as a percentage of the total liabilities and own funds of the institution and aims at avoiding institutions structuring their liabilities in a manner that impedes the effectiveness of the bail-in tool.

Regulation (EU) no. 806/2014 of the European Parliament and of the Council of 15 July 2014 establishing uniform rules and a uniform procedure for the resolution of credit institutions and certain investment firms in the framework of a Single Resolution Mechanism and a Single Resolution Fund has established a centralised power of resolution and entrusted to a Single Resolution Board and to the national resolution authorities. Starting on 1 January 2015, the Single Resolution Board works in close co-operation with the ACPRAutorité de contrôle prudential et de résolution, in particular in relation to the elaboration of resolution planning, and will assume full resolution powers, on 1 January 2016 provided that the conditions for the transfer of contributions to the Single Resolution Fund are met by that date.

; and

- (b) the risk factor entitled "Certain Specific information may not be known at the beginning of an offer period" is amended as follows:
  - (i) The first paragraph under the heading is amended as follows:

In-certain-circumstances-at-the-commencement-of-an-offer-period-in-respect-of-Notes-but-prior-to-theissue-date-of-such-Notes-certain-specific-information-(specifically-the-fixed-rate-of-interest,-minimumand/or-maximum-rate-of-interest-payable, the-margin-applied-to-the-floating-rate-of-interest-payable, the Gearing applied to the interest or final payout, the Gearing Up applied to the final payout, (in the case of Autocall Notes. Autocall One Touch Notes or Autocall Standard Notes) the FR Ratecomponent of the final payout (which will be payable if certain conditions are met, as set out in the Payout Conditions), the AER Exit Rate if an Automatic Early Redemption Event occurs, the Bonus-Coupon-component-of-the-final-payout-(in-the-case-of-Vanilla-Digital-SecuritiesNotes), the-Up-Cap-Percentage- component- of- the- final- payout- (in- the- case- of- Certi-Plus:- Generic- Notes,- Certi-Plus:-Generic-Knock-in-Notes-and-Certi-Plus:-Generic-Knock-out-Notes),-the-Constant-Percentage-(beingany of Constant Percentage, Constant Percentage 1, Constant Percentage 2, Constant Percentage 3 or-Constant-Percentage-4)-component-of-the-final-payout-(which-will-be-payable-if-certain-conditionsare-met, as-set-out-in-the-Payout-Conditions), and/or-the-Knock-in-Level-and/or-Knock-out-Level-usedto-ascertain-whether-a-Knock-in-Event-or-Knock-out-Event,-as-applicable,-has-occurred)-may-not-beknown. · · In · these · circumstances · the · Final · Terms · will · specify · in · place · of · the · relevant · rate , · level · or · percentage, as applicable, an indicative range of rates, levels or percentages. The actual rate, level or percentage, as applicable, applicable to the Notes will be selected by the Issuer from within the range-and-will-be-notified-to-investors-prior-to-the-issue-date.-The-actual-rate,-level-or-percentage,-asapplicable, will be determined in accordance with market conditions by the Issuer in good faith and in a-commercially-reasonable-manner. - ¶

; and

(ii) the final paragraph under the heading is amended as follows:

Where an indicative range is specified in the Final Terms in respect of Gearing, Gearing Up, Knock-in Level, Bonus Coupon, <u>Up Cap Percentage</u>, any Constant Percentage and/or Knock-out Level, prospective purchasers of Notes should be aware that the actual rate, level or percentage, as applicable, selected from within the indicative range specified for Gearing, Gearing Up, Knock-in Level, Bonus Coupon, <u>Up Cap Percentage</u>, any Constant Percentage, and/or Knock-out Level, as applicable, in respect of any Notes may have a negative impact on the interest payable and/or final return on the Notes when compared with another rate, level or percentage, as applicable, within the indicative range.

### DOCUMENTS INCORPORATED BY REFERENCE

On 30 October 2015, BNPP filed with the AMF the *Actualisation du Document de référence 2014 déposée auprès de l'AMF le 30 octobre 2015* including the unaudited financial information of BNPP as at and for the nine-month period ended 30 September 2015 and the review report thereon.

A free English translation of BNPP's Actualisation du Document de référence 2014 déposée auprès de l'AMF le 30 octobre 2015 has been filed with the AMF on 30 October 2015 for the purposes of the Prospectus Directive and, by virtue of this Second Supplement and other than the sections entitled "Persons Responsible for the Update to the Registration Document", the "Table of Concordance" and any reference to a completion letter (lettre de fin de travaux) therein, is incorporated by reference in, and forms part of, the Base Prospectus.

The section "DOCUMENTS INCORPORATED BY REFERENCE" in the Base Prospectus is updated as follows:

- (a) the text "and" at the end of paragraph (d) (which was added to the Base Prospectus by virtue of the First Supplement) is deleted;
- (b) the "." at the end of paragraph (e) (which was added to the Base Prospectus by virtue of the First Supplement) is deleted and replaced with "; and";
- (c) the following new paragraph (f) is added under paragraph (e) (which was added to the Base Prospectus by virtue of the First Supplement):
  - "(f) the Actualisation du Document de référence 2014 déposée auprès de l'AMF le 30 octobre 2015 (in English) (other than the sections entitled "Person Responsible for the Update to the Registration Document", the "Table of Concordance" and any reference to a completion letter (lettre de fin de travaux) therein) (the "Third Update to the BNPP 2014 Registration Document")."; and
- (d) the following new table is inserted immediately following the table entitled *Second Update to the BNPP 2014 Registration Document*":

	Third Update to the BNPP 2014 Registration Document						
1.	Quarterly Financial Information	Pages 3 to 71 of the Third Update to the BNPP 2014 Registration Document					
1.1	Group Presentation	Page 3 of the Third Update to the BNPP 2014 Registration Document					
1.2	Third Quarter 2015 Results	Pages 4 to 69 of the Third Update to the BNPP 2014 Registration Document					
1.3	Balance sheet as at 30 September 2015	Page 70 of the Third Update to the BNPP 2014 Registration Document					
1.4	Long – term and short – term credit ratings	Page 71 of the Third Update to the BNPP 2014 Registration Document					
1.5	Related Parties	Page 71 of the Third Update to the BNPP 2014 Registration Document					

1.6	Risk Factors	Page 71 of the Third Update to the BNPP 2014 Registration Document
1.7	Recent Events	Page 71 of the Third Update to the BNPP 2014 Registration Document
2.	Corporate Governance	Page 72 of the Third Update to the BNPP 2014 Registration Document
3.	Risks and Capital Adequacy (unaudited)	Pages 73 to 77 of the Third Update to the BNPP 2014 Registration Document
4.	Additional Information	Pages 78 to 79 of the Third Update to the BNPP 2014 Registration Document
4.1	Documents on Display	Page 78 of the Third Update to the BNPP 2014 Registration Document
4.2	Contingent Liabilities	Page 78 of the Third Update to the BNPP 2014 Registration Document
4.3	Significant Changes	Page 79 of the Third Update to the BNPP 2014 Registration Document
4.4	Trends	Page 79 of the Third Update to the BNPP 2014 Registration Document
5.	Statutory Auditors	Page 80 of the Third Update to the BNPP 2014 Registration Document

## AMENDMENTS TO THE DESCRIPTION OF BNPP INDICES

The section "Description of BNPP Indices" on pages 510 to 550 of the Base Prospectus is amended as follows:

(a) The following rows are added to the table beginning on page 515 of the Base Prospectus under paragraph 2 (Thematic Mutual Fund Indices):

BNP Paribas MS – Newcits Fund Stars 3 Index (EUR)	EUR	ER	Newcits Funds	0%	150%	3.5%	BNPIN3FT
BNP Paribas MS – Newcits Fund Stars 3 Index (USD)	USD	ER	Newcits Funds	0%	150%	3.5%	BNPIN3FU
Stars Select Fund Index (EUR)	EUR	ER	Newcits Funds	0%	150%	3.5%	ENHA2SFE
Stars Select Fund Index (SEK)	SEK	ER	Newcits Funds	0%	150%	3.5%	ENHA2SFS
ISCS Top Stocks Fund  - Risk Controlled Index	CZK	TR	Mutual Fund	0%	125%	15%	BNPISCST

(b) The following rows are added to the table beginning on page 543 of the Base Prospectus under paragraph 14 (Liberty Indices):

Qualité du Management – ESG – 2016	EUR	TR	Oddo Asset Management	ENHAQM16
Qualité du Management – ESG – Dynamique	EUR	TR	Oddo Asset Management	ENHAQMDY

#### AMENDMENTS TO THE GENERAL INFORMATION SECTION

The General Information section on pages 712 to 715 of the Base Prospectus is amended as follows:

- (a) the paragraphs under the heading "**4. Documents Available**" on page 712 of the Base Prospectus are amended as follows:
  - (i) the text "and" (which was added to the Base Prospectus by virtue of the First Supplement) at the end of sub-paragraph (viii) is deleted;
  - (ii) the "," at the end of sub-paragraph (ix) (which was added to the Base Prospectus by virtue of the First Supplement) is deleted and replaced with "; and";
  - (iii) the following new paragraph (x) is added:
    - "(x) the Third Update to the BNPP 2014 Registration Document,"; and
  - (iv) the sentence beginning "In addition, (ii), (iii), (v) (ix)" in the last paragraph on page 712 (as amended by the First Supplement) is amended by the deletion of "(ix)" and the insertion of "(x)" in its place; and
- (b) the table under the heading "17. Capitalization of BNPP and the BNP Paribas Group" on page 715 of the Base Prospectus (which was added to the Base Prospectus by virtue of the First Supplement) is deleted and replaced with the following:

# CAPITALIZATION OF BNPP AND THE BNP PARIBAS GROUP

-----

The capitalization of BNPP and the BNPP Group as at September 30 2015

	BNP PARIBAS GROUP	BNP PARIBAS GROUP
Millions of Euros	December 31 2014	September 30 2015
Medium-and Long Term Debt		
of which unexpired term to maturity is more		
than one year		
Debt securities at fair value through profit or lost	38 876	36 020
Other debt securities	74 322	67 484
Subordinated debt	10 746	12 149
Total Madium and Lang Tarm Daht	122.044	445 652
Total Medium and Long-Term Debt	123 944	115 653
Shareholders' Equity and Equivalents		
Issued Capital	2 492	2 493
Additional paid-in capital Preferred shares and equivalent	24 479	24 370
instruments	6 589	7 818
Retained earnings	47 895	51 364

Unrealized or deferred gains and losses attributable to shareholders	6 091	6 155
Undated participating subordinated notes Undated Subordinated FRNs	222 1 849	222 1 803
Total Shareholders' Equity and Equivalents	89 617	94 225
Minority Interest	4 141	4 004
Total Capitalization	217 702	213 882

# AMENDMENTS TO THE PROGRAMME SUMMARY (IN FRENCH) AND TO THE PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME (IN FRENCH)

- 1. Le "Résumé du Programme" figurant aux pages 716 à 742 du Prospectus de Base est modifié comme suit:
- (a) L'Elément B.9 est supprimé et remplacé comme suit :

B.9	Prévision ou estimation du bénéfice	Sans objet, en l'absence de prévision ou estimation du bénéfice concernant la Banque au sein du Prospectus de Base sur lequel ce Résumé porte.
		ce Resume porte.

(b) Dans l'Elément B.12, immédiatement en-dessous du tableau intitulé « **Données Financières** Intermédiaires Comparées pour la période de 6 mois se terminant le 30 juin 2015 – En millions d'EUR » (inséré par le Premier Supplément) et immédiatement au-dessus du titre « *Déclarations relatives à l'absence de changement significatif ou de changement défavorable significatif* », est inséré un nouveau tableau comme suit :

	30/09/2015	30/09/2014*
Produit Net Bancaire	32.489	29.018
Coût du Risque	(2.829)	(2.693)
Résultat Net, part du Groupe	6.029	(1.220)
	30/09/2015	31/12/2014*
Ratio Common equity Tier 1 (Bâle 3 plein, CRD 4)	10,7%	10,3%
Total du bilan consolidé	2.145.416	2.077.758
Total des prêts et créances sur la clientèle	676.548	657.403
Total des dettes envers la clientèle	675.143	641.549
Capitaux Propres (part du Groupe)	94.788	89.458

(c) L'Elément B.13 est supprimé et remplacé par ce qui suit:

B.13	Evénements		Sans objet, au 9 novembre 2015 et à la connaissance de
	impactant la	a	l'Emetteur, il ne s'est produit aucun événement récent qui

	solvabilité d l'Emetteur	e	présente un intérêt significatif pour l'évaluation de la solvabilité de l'Emetteur depuis le 30 juin 2015.

- (d) L'Elément D.3 est modifié comme suit:
  - (i) les mots "dans le cas de Titres Vanilles Digitaux" au sein de la seconde phrase du premier paragraphe de l'Elément D.3 sont remplacés par les mots "dans le cas d'Obligations Vanilla Digital";
  - (ii) la seconde phrase du premier paragraphe de l'Elément D.3 est modifiée par l'insertion des mots "la composante Up Cap Percentage de la Formule de Paiement Final (dans le cas d'Obligations Certi plus: Generic, d'Obligations Certi-Plus: Generic Knock-in et d'Obligations Certi-Plus: Generic Knock-out)," immédiatement après les mots "(dans le cas d'Obligations Vanilla Digital)," (tel que modifié conformément au sous-paragraphe (d)(i) cidessus); et
  - (iii) l'avant-dernière phrase du premier paragraphe de l'Elément D.3 est modifiée par l'insertion des mots "l'Up Cap Percentage définitif," immédiatement après les mots "le Coupon Bonus définitif,".
- 2. Le "Modèle de Résumé du Programme Spécifique à l'Emission en relation avec le Prospectus de Base" figurant aux pages 744 à 768 du Prospectus de Base est modifié comme suit:
- (a) L'Elément B.9 est supprimé et remplacé comme suit :

B.9	Prévision ou estimation du bénéfice	Sans objet, en l'absence de prévision ou estimation du bénéfice concernant la Banque au sein du Prospectus de Base sur lequel ce Résumé porte.

(b) Dans l'Elément B.12, immédiatement en-dessous du tableau intitulé « Données Financières Intermédiaires Comparées pour la période de 6 mois se terminant le 30 juin 2015 – En millions d'EUR » et immédiatement au-dessus du titre « Déclarations relatives à l'absence de changement significatif ou de changement défavorable significatif », est inséré un nouveau tableau comme suit :

Données Financières Intermédiair terminant le 30 septembre 2015 – En		la période de 9 mois se
	30/09/2015	30/09/2014*
Produit Net Bancaire	32.489	29.018
Coût du Risque	(2.829)	(2.693)
Résultat Net, part du Groupe	6.029	(1.220)
	30/09/2015	31/12/2014*
Ratio Common equity Tier 1 (Bâle 3 plein, CRD 4)	10,7%	10,3%
Total du bilan consolidé	2.145.416	2.077.758

Total des prêts et créances sur la clientèle	676.548	657.403					
Total des dettes envers la clientèle  Capitaux Propres (part du Groupe)	675. 143 94.788	641.549 89.458					
* Données retraitées par application de l'interprétation IFRIC 21.							

# (c) L'Elément B.13 est supprimé et remplacé par ce qui suit:

B.13	Evénements impactant la solvabilité de l'Emetteur	[Sans objet, au 9 novembre 2015 et à la connaissance de l'Emetteur, il ne s'est produit aucun événement récent qui présente un intérêt significatif pour l'évaluation de la solvabilité de l'Emetteur depuis le 30 juin 2015.] [préciser tous événements récents présentant un intérêt significatif pour l'évaluation de la solvabilité de l'Emetteur.]
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# (d) L'Elément D.3 est modifié comme suit :

- (i) la seconde phrase du premier paragraphe de l'Elément D.3 est modifiée par l'insertion des mots "[Up Cap Percentage]" à la suite des mots "[Coupon Bonus]"; et
- (ii) l'avant-dernière phrase du premier paragraphe de l'Elément D.3 est modifiée par l'insertion des mots "[Up Cap Percentage]" immédiatement après les mots "[Coupon Bonus]".

#### RESPONSIBILITY STATEMENT

I hereby certify, having taken all reasonable care to ensure that such is the case that, to the best of my knowledge, the information contained in this Second Supplement is in accordance with the facts and contains no omission likely to affect its import.

The consolidated financial statements as of and for the year ended 31 December 2013 of BNPP were audited by statutory auditors who issued an audit report which is incorporated by reference in the Base Prospectus. This report contains an emphasis of matter paragraph (*paragraphe d'observations*) referring, inter alia, to note 3.g to the consolidated financial statements regarding the provision related to US dollar payments involving parties subject to US sanctions.

The consolidated financial statements as of and for the year ended 31 December 2014 of BNPP were audited by statutory auditors who issued an audit report which is incorporated by reference in the Base Prospectus. This report contains an emphasis of matter paragraph (*paragraphe d'observations*) referring to note 3.g to the consolidated financial statements which outlines the costs related to the comprehensive settlement with US authorities.

The consolidated financial statements as of and for the six months ended 30 June 2015 of BNP Paribas were reviewed by statutory auditors who issued a report which is incorporated by reference in the First Supplement. This report contains an emphasis of matter paragraph (*paragraphe d'observations*).

BNP Paribas 16 boulevard des Italiens 75009 Paris France

Represented by Lars Machenil

in his capacity as Chief Financial Officer

Dated 9 November 2015



In accordance with Articles L. 412-1 and L. 621-8 of the French *Code monétaire et financier* and with the General Regulations (*Règlement général*) of the French *Autorité des marchés financiers* ("**AMF**"), in particular Articles 211-1 to 216-1, the AMF has granted to this Second Supplement the visa n°15-569 on 10 November 2015. This Second Supplement has been prepared by BNP Paribas and its signatories assume responsibility for it. This Second Supplement and the Base Prospectus may only be used for the purposes of a financial transaction if completed by Final Terms. In accordance with Article L. 621-8-1-I of the French *Code monétaire et financier*, the *visa* has been granted following an examination by the AMF of "whether the document is complete and comprehensible, and whether the information in it is coherent". It does not imply that the AMF has verified the accounting and financial data set out in it. This visa has been granted subject to the publication of Final Terms in accordance with Article 212-32 of the AMF's General Regulations, setting out the terms of the securities being issued.

# Fourth Supplement dated 15 February 2016

# to the Euro Medium Term Note Programme Base Prospectus dated 9 June 2015



#### **BNP PARIBAS**

(incorporated in France)

(as Issuer)

€90,000,000,000

### EURO MEDIUM TERM NOTE PROGRAMME

This fourth supplement (the "Fourth Supplement") is supplemental to, and should be read in conjunction with, the base prospectus dated 9 June 2015 (the "Base Prospectus"), the first supplement to the Base Prospectus dated 6 August 2015 (the "First Supplement"), the second supplement to the Base Prospectus dated 10 November 2015 (the "Second Supplement") and the third supplement to the Base Prospectus dated 29 December 2015 (the "Third Supplement" and, together with the First Supplement and the Second Supplement, the "Previous Supplements") in each case, in relation to the €90,000,000,000 Euro Medium Term Note Programme (the "Programme") of BNP Paribas ("BNPP", the "Bank", or the "Issuer").

The Base Prospectus and the Previous Supplements together constitute a base prospectus for the purposes of Article 5.4 of the Prospectus Directive. The "**Prospectus Directive**" means Directive 2003/71/EC of 4 November 2003 (as amended, including by Directive 2010/73/EU) and includes any relevant implementing measure in a relevant Member State of the European Economic Area. The *Autorité des marchés financiers* (the "**AMF**") granted visa no. 15-263 on 9 June 2015 in respect of the Base Prospectus, visa no. 15-441 on the 6 August 2015 in respect of the First Supplement, visa no. 15-569 on 10 November 2015 in respect of the Second Supplement and visa no. 15-643 on 29 December 2015 in respect of the Third Supplement. Application has been made for approval of this Fourth Supplement to the AMF in its capacity as competent authority pursuant to Article 212-2 of its *Règlement Général* which implements the Prospectus Directive in France.

Unless the context otherwise requires, terms defined in the Base Prospectus, as amended by the Previous Supplements, shall have the same meanings when used in this Fourth Supplement.

To the extent that there is any inconsistency between (i) any statement in this Fourth Supplement and (ii) any statement in, or incorporated by reference in, the Base Prospectus, as amended by the Previous Supplements, the statement referred to in (i) above will prevail.

References in this Fourth Supplement to paragraphs of the Base Prospectus are to the Base Prospectus as amended by the Previous Supplements. References in this Fourth Supplement to page numbers in the Base Prospectus are to the page numbers in the Base Prospectus without taking into account any amendments made in the Previous Supplements.

Copies of this Fourth Supplement may be obtained free of charge at the registered offices of BNP Paribas and BNP Paribas Securities Services, Luxembourg Branch as Principal Paying Agent and will be available

on the website of BNP Paribas (www.invest.bnpparibas.com) and on the website of the AMF (www.amf-france.org).

This Fourth Supplement has been prepared in accordance with Article 16.1 of the Prospectus Directive and pursuant to Article 212-25 of the AMF's *Règlement Général*, for the purposes of giving information which amends or is additional to the information already contained in the Base Prospectus as amended by the Previous Supplements.

This Fourth Supplement has been prepared for the purposes of:

- (A) Amending the cover page of the Base Prospectus;
- (B) giving disclosure in respect of a press release and related presentation dated 5 February 2016 issued by BNP Paribas;
- (C) amending the "Programme Summary" and the "Pro Forma Issue Specific Summary of the Programme";
- (D) amending the Risk Factors relating to "Risks relating to the Bank and its Industry" and "Risk Factors relating to the Notes";
- (E) amending "Annex 1 Additional Terms and Conditions for Payouts"; and
- (F) amending the "Programme Summary (in French)" and the "Pro Forma Issue Specific Summary of the Programme (in French)".

The amendments referred to in (C) and (F) above have been made to reflect the updated BNPP disclosure made in (B). The amendments referred to in (E) above have been made to insert two new payout definitions. The amendments referred to in (A), (C) and (F) above have been made to update the disclosure of certain credit ratings. The amendments referred to in (D) above have been made to update the risk factor relating to BNPP and to update the risk factor relating to the implementation of the EU Resolution and Recovery Directive in France.

In accordance with Article 16.2 of the Prospectus Directive, in the case of an offer of Notes to the public, investors who have already agreed to purchase or subscribe for Notes issued under the Programme before this Fourth Supplement is published have the right, exercisable before the end of the period of two working days beginning with the working day after the date of publication of this Fourth Supplement to withdraw their acceptances. This right to withdraw shall expire by close of business on 18 February 2016.

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### AMENDMENTS TO THE COVER PAGE OF THE BASE PROSPECTUS

In relation to the amendments to the cover page of the Base Prospectus set out in this section, (i) text which, by virtue of this Fourth Supplement, is added to the cover page of the Base Prospectus is shown underlined and (ii) text which, by virtue of this Fourth Supplement, is deleted from the cover page of the Base Prospectus is shown with a line drawn through the middle of the relevant deleted text.

The first five sentences of the last paragraph on the cover page is deleted in its entirety and replaced with the following:

BNPP's long-term credit ratings are A+ under CreditWatch negative (Standard & Poor's Credit Market Services France SAS ("Standard & Poor's"), A1 with a stable outlook (Moody's Investors Service Ltd. ("Moody's")), and A+ with a stable outlook (Fitch France S.A.S. ("Fitch France")) and AA (low) with a stable outlook (DBRS Limited ("DBRS")) and BNPP's short-term credit ratings are A-1 (Standard & Poor's), P-1 (Moody's), and F1 (Fitch France) and R-1 (middle) (DBRS). Each of Standard & Poor's, Moody's, and Fitch France and DBRS is established in the European Union and is registered under the Regulation (EC) No. 1060/2009 (as amended) (the "CRA Regulation"). As such each of Standard & Poor's, Moody's, and Fitch France and DBRS is included in the list of credit rating agencies published by the European Securities and Markets Authority on its website (at http://www.esma.europa.eu/page/List-registered-and-certified-CRAs) in accordance with the CRA Regulation. Securities issued under the Programme may be rated or unrated. A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension reduction or withdrawal at any time by the assigning rating agency. Please also refer to "Credit Ratings may not Reflect all Risks" in the Risk Factors section of this Base Prospectus.

# PRESS RELEASE AND RELATED PRESENTATION DATED 5 FEBRUARY 2016

BNP Paribas have released the following press release and presentation dated 5 February 2016 relating to the unaudited financial information of BNP Paribas for the fourth quarter ended 31 December 2015 and the unaudited figures for the year ended 31 December 2015.

# **2015 FULL YEAR RESULTS**

PRESS RELEASE
Paris, 5 February 2016



# REVENUE GROWTH IN ALL THE OPERATING DIVISIONS

REVENUES OF THE OPERATING DIVISIONS: +9.1% vs. 2014

# GOOD GROWTH IN PRE-TAX INCOME OF THE OPERATING DIVISIONS

PRE-TAX INCOME OF THE OPERATING DIVISIONS: +13.0% vs. 2014

# COST OF RISK STABLE AT A MODERATE LEVEL

54 bp\* (-3 bp vs. 2014)

NET INCOME ATTRIBUTABLE TO EQUITY HOLDERS €6.7BN

DIVIDEND PER SHARE €2.31\*\*

# CONTINUED INCREASE OF THE BASEL 3 RATIOS DURING THE YEAR

CET1 RATIO\*\*\*: 10.9% (+60 bp vs. 31.12.14)

LEVERAGE RATIO\*\*\*: 4.0% (+40 bp vs. 31.12.14)

# GOOD OPERATING PERFORMANCE IN 2015 SOLID ORGANIC CAPITAL GENERATION

# TARGET OF THE 2014-2016 PLAN CONFIRMED

\*NET PROVISIONS/OUTSTANDING CUSTOMER LOANS; \*\* SUBJECT TO THE APPROVAL OF AGM ON 26 MAY 2016; \*\*\* AS AT 31 DECEMBER 2015, CRD4 (2019 FULLY LOADED RATIO)



The bank for a changing world



The Board of Directors of BNP Paribas met on 4 February 2016. The meeting was chaired by Jean Lemierre and the Board examined the Group's results for the fourth quarter and endorsed the 2015 financial statements.

# GOOD OPERATING PERFORMANCE AND SOLID ORGANIC CAPITAL **GENERATION**

In a context of a gradual return to growth in Europe, BNP Paribas delivered a good overall performance this year.

Revenues totalled 42,938 million euros, up by 9.6% compared to 2014. They included this quarter an exceptional impact of +314 million euros in Own Credit Adjustment (OCA) and own credit risk included in derivatives (DVA), while one-off revenue items totalled -324 million euros in 2014.

The revenues of all the operating divisions were up compared to 2014 with a solid performance by Domestic Markets<sup>1</sup> (+1.6%), and a strong rise at International Financial Services (+14.5%) and CIB (+13.2%). They benefited from the positive impact of the acquisitions made in 2014 and a significant foreign exchange effect. They were up by 3.5% at constant scope and exchange rates.

Operating expenses, which amounted to 29,254 million euros, were up by 10.3%. They included one-off items for a total of 862 million euros: 793 million euros for the Simple & Efficient transformation costs and acquisitions' restructuring costs (757 million euros in 2014) as well as a 69 million euro contribution to a dedicated fund for the resolution of four Italian banks.

The operating expenses of the operating divisions were up by 9.3%. They were up by 3.1% for Domestic Markets<sup>1</sup>, 15.0% for International Financial Services and 11.5% for CIB. At constant scope and exchange rates, they rose by 3.2% in particular due to the implementation of new regulations, the reinforcement of compliance and the finalisation of the business development plans, partly offset by the success of the Simple & Efficient savings plan. The cost/income ratio of the operating divisions thus improved by 0.2 points<sup>2</sup>.

Gross operating income was up by 8.2%, at 13,684 million euros. It was up by 8.7% for the operating divisions.

The Group's cost of risk was stable at a moderate level, totalling 3,797 million euros (3,705 million euros in 2014) or 54 basis points of outstanding customer loans (-3 basis points compared to last year). The scope effect related to the 2014 acquisitions came to 143 million euros.

The Group actively implemented the remediation plan decided as part of the comprehensive settlement with the U.S. authorities and continued to reinforce its compliance and control procedures. It booked a one-off additional provision of 100 million euros in connection with the remediation plan to industrialise existing processes. The Group had booked 6 billion euros last year as a result of the comprehensive settlement with the U.S. authorities.

Non operating items totalled +592 million euros (+211 million euros in 2014). They included this year one-off items for a total of -60 million euro (-297 million euros in 2014): -993 million euros in exceptional goodwill impairments (-297 million euros in 2014)<sup>3</sup>, a +716 million euros capital gain from the sale of the stake in Klépierre-Corio, a +123 million euros dilution capital gain due to the merger between Klépierre and Corio and a +94 million euros capital gain from the sale of a non-strategic stake.

<sup>&</sup>lt;sup>1</sup> Including 100% of Private Banking in the domestic networks (excluding PEL/CEL effects)

<sup>&</sup>lt;sup>2</sup> At constant scope and exchange rates

<sup>&</sup>lt;sup>3</sup> Of which BNL bc's full goodwill impairment: -917 million euros (-297 million euros in 2014)



Pre-tax income thus came to 10,379 million euros compared to 3,150 million euros in 2014. It was up by 13.0% for the operating divisions.

The Group generated 6,694 million euros in net income attributable to equity holders (157 million euros in 2014). Excluding one-off items, it came to 7,338 million euros, up by 7.3%<sup>1</sup>, illustrating the Group's good overall performance this year.

The return on equity was 8.3% (9.2% excluding one-off items). The return on tangible equity came to 10.1% (11.1% excluding one-off items). The net earnings per share was at €5.14.

At 31 December 2015, the fully loaded Basel 3 common equity Tier 1 ratio<sup>2</sup> was 10.9%, up by 60 basis points compared to 31 December 2014. The fully loaded Basel 3 leverage ratio<sup>3</sup> came to 4.0% (+40 basis points compared to 31 December 2014). The Liquidity Coverage Ratio was 124% at 31 December 2015. Lastly, the Group's immediately available liquidity reserve was 266 billion euros (260 billion euros as at 31 December 2014), equivalent to over one year of room to manoeuvre in terms of wholesale funding.

The net book value per share reached 70.9 euros, equivalent to a compounded annual growth rate of 6.5% since 31 December 2008, illustrating the continuous value creation throughout the cycle.

The Board of Directors will propose at the Shareholders' Meeting the payment of a dividend of €2.31 per share to be paid in cash, equivalent to a 45% pay-out ratio which is in line with the objectives of the plan.

The Group's good overall performance this year illustrates the satisfactory progress of the 2014-2016 business development plan. Since the beginning of the plan, the average annual revenue growth of the operating divisions was 5.5%<sup>4</sup>: +1.4% for Domestic Markets<sup>4</sup>, +9.0% for IFS<sup>4</sup> and +7.4% for CIB<sup>4</sup>. The Group thus confirmed its return on equity target for 2016 (10% ROE calculated on 10% CET1 ratio) and is going to prepare this year a new medium-term plan for 2017 to 2020.

\* \*

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<sup>&</sup>lt;sup>1</sup> Excluding the first contribution to the Single Resolution Fund (-181 million euros)

<sup>&</sup>lt;sup>2</sup> Ratio taking into account all the CRD4 rules with no transitory provisions

<sup>&</sup>lt;sup>3</sup> Ratio taking into account all the CRD4 rules at 2019 with no transitory provisions, calculated according to the delegated act of the European Commission dated 10 October 2014

<sup>&</sup>lt;sup>4</sup> 2013-2015 compounded annual growth rate



<u>In the fourth quarter 2015</u>, revenues totalled 10,449 million euros, up by 2.9% compared to the fourth quarter 2014. They included the one-off impact of +160 million euros in Own Credit Adjustment (OCA) and own credit risk included in derivatives (DVA) (-11 million euros in the fourth quarter 2014).

The revenues of the operating divisions were up by 4.8%: they rose by +0.4% for Domestic Markets<sup>1</sup>, +6.8% for International Financial Services and +8.4% for CIB.

Operating expenses, which amounted to 7,406 million euros, were up by 7.6%. They included the one-off impact of Simple & Efficient transformation costs and the restructuring costs of the acquisitions, which totalled 286 million euros (254 million euros in the fourth quarter 2014), as well as a 69 million euro<sup>2</sup> contribution to a dedicated fund for the resolution of four Italian banks.

The operating expenses of the operating divisions increased by 7.9%: they were up by +6.4% at Domestic Markets<sup>1</sup>, +7.4% at International Financial Services and +10.7% at CIB. In addition to the 69 million euro<sup>2</sup> contribution to the resolution process of four Italian banks, they reflect this quarter the impact of several non-recurring items, including in particular 20 million euros restructuring costs in BNL bc and a one-off 31 million euros contribution in Poland to the deposit guarantee fund and to the support fund for borrowers in difficulty.

Gross operating income decreased by 6.9%, at 3,043 million euros. It was down by 1.2% for the operating divisions.

The Group's cost of risk was down by 4.3% compared to the same period a year earlier, at 968 million euros.

The Group booked in the costs related to the comprehensive settlement with the U.S. authorities the one-off impact of an additional 100 million euro provision in connection with the remediation plan to industrialise the existing processes (50 million euros in the fourth quarter 2014).

Non operating items totalled -502 million euros (-188 million euros in the fourth quarter 2014). They included in particular -993 million euro exceptional goodwill impairments (-297 million euros in 2014)<sup>3</sup> and the 352 million euro capital gain realised from the sale of the residual stake in Klépierre-Corio.

Pre-tax income thus came to 1,473 million euros (2,020 million euros in the fourth quarter 2014). It was stable for the operating divisions.

BNP Paribas posted 665 million euros in net income attributable to equity holders (1,377 million euros in the fourth quarter 2014). Excluding one-off items, it was 1,587 million euros (1,875 million euros in the fourth quarter 2014).

\* \*

<sup>&</sup>lt;sup>1</sup> Including 100% of Private Banking in the domestic networks (excluding PEL/CEL effects)

<sup>&</sup>lt;sup>2</sup> BNL bc (-65 million euros), Personal Finance (-4 million euros)

<sup>&</sup>lt;sup>3</sup> Of which BNL bc's full goodwill impairment: -917 million euros (-297 million euros in 2014)



# **RETAIL BANKING & SERVICES**

# **DOMESTIC MARKETS**

For the whole of 2015, in a context of a gradual recovery of economic growth in Europe, Domestic Markets' outstanding loans rose by 1.6% compared to 2014. Deposits were up by 6.5%. Excluding the effect of the acquisition of DAB Bank, they were up by 4.5% with good growth in particular in France, in Belgium and in Germany. Domestic Markets' sales and marketing drive was reflected in particular by good growth in Private Banking's assets under management in France, in Italy and in Belgium (+5.3% compared to 31 December 2014).

Furthermore, Domestic Markets continued to expand its digital offering and to transform the customer experience (omni-channel, mobile and real-time banking). The operating division thus successfully continued the expansion of Hello bank! which saw a rapid rise in the number of clients to 2.4 million, and is already generating 8.7% of revenues from individual customers¹ by leveraging assets shared with the networks. Domestic Markets separately continued to transform the network with the optimisation of the branch locations and with differentiated branch formats. The operating division is improving the commercial set up: opening hours are reviewed and adapted to clients' needs; branch offices are gradually digitalised.

At 15,943 million euros, revenues<sup>2</sup> were up by 1.6% compared to 2014, with a good performance of BRB and the specialised businesses (Arval, Leasing Solutions and Personal Investors) partly offset by the effects of a persistently low interest rate environment.

Operating expenses<sup>2</sup> (10,289 million euros) were up by 3.1% compared to last year. At constant scope and exchange rates and excluding the impact of non-recurring items at BNL bc<sup>3</sup>, they rose by just 0.8% thanks to the continued cost control and despite the development of the specialised businesses.

Gross operating income<sup>2</sup> was thus down by 1.1%, at 5,654 million euros, compared to last year. It was up by 0.4%, excluding the impact of non-recurring items at BNL bc.

Given the reduction in the cost of risk, especially in Italy, and after allocating one-third of Domestic Markets Private Banking's net income to the Wealth Management business (International Financial Services division), the division reported a good growth of its pre-tax income<sup>4</sup> to 3,585 million euros (+6.4% compared to 2014).

# French Retail Banking (FRB)

FRB's outstanding loans rose for the whole of 2015 by 0.3% compared to 2014 with a gradual recovery in demand. The business unit expanded the commercial offering to speed up growth in volumes in 2016. Deposits enjoyed sustained growth (+4.2%), driven by strong growth in current accounts. Off balance sheet savings enjoyed good growth with a 4.5% rise in life insurance outstandings compared to the level as at 31 December 2014. Private Banking confirmed its number 1 position in France with 87.3 billion euros in assets under management. The support to corporates and innovative start-ups was reflected in the opening of two WAI (We Are Innovation) centres and an innovation hub dedicated to FinTechs.

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<sup>&</sup>lt;sup>1</sup> FRB, BNL bc, BRB and Personal Investors, excluding private banking

<sup>&</sup>lt;sup>2</sup> Including 100% of Private Banking in France (excluding PEL/CEL effects), Italy, Belgium and Luxembourg

<sup>&</sup>lt;sup>3</sup> Contribution to a dedicated fund for the resolution of 4 Italian banks (-65 million euros) and one-off restructuring costs (-20 million euros)

<sup>&</sup>lt;sup>4</sup> Excluding PEL/CEL effects



Revenues¹ totalled 6,643 million euros, down by 2.4% compared to 2014. Net interest income was down by 3.8% given the impact of persistently low interest rates (decrease in margins on deposits and on renegotiated loans or on loan pre-payments). Fees were down for their part by 0.3% as the decrease in banking fees was only partly offset by a rise in fees on off balance sheet savings. In this low interest rate context, the business is gradually adapting customer conditions.

Operating expenses<sup>1</sup>, well contained, rose by only 0.5% compared to 2014, despite the rise in profit-sharing plans due to the Group's good results.

Gross operating income<sup>1</sup> thus came to 2,108 million euros, down by 8.1% compared to last year. The cost/income ratio<sup>1</sup> was 68.3%.

The cost of risk<sup>1</sup> was still at a low level, at 24 basis points of outstanding customer loans. It was down by 59 million euros compared to 2014.

Thus, after allocating one-third of French Private Banking's net income to the Wealth Management business (International Financial Services division), FRB posted 1,610 million euros in pre-tax income<sup>2</sup> (-8.2% compared to 2014).

# BNL banca commerciale (BNL bc)

In a gradually improving economic environment, outstanding loans decreased slightly in 2015 compared to 2014 (-0.6%) due to the impact of the selective repositioning on the better corporate and SME clients, now almost completed. Loans to individuals, for their part, were up 2.3%. Deposits rose by 1.0%, due in particular to individuals' deposits. BNL bc continued the development of off balance sheet savings with strong growth in life insurance outstandings (+10.6%) and mutual funds (+18.1%) compared to 31 December 2014. Private Banking reported a good business drive, now ranking 5<sup>th</sup> in Italy.

Revenues<sup>3</sup> were down by 2.9% compared to 2014, at 3,125 million euros. Net interest income was down by 5.5% due to the persistently low interest rate environment and the repositioning on the better corporate clients. They rose in the individual client segment. Fees were up by 2.5% thanks to the good increase of off balance sheet savings.

Operating expenses<sup>3</sup>, at 1,864 million euros, rose by 5.4%. They reflect the impact this year of 85 million euros in non-recurring items<sup>4</sup>. Excluding this effect, they rose by only 0.6%, reflecting good cost control.

Gross operating income<sup>3</sup> thus came to 1,261 million euros, down by 13.0% compared to last year. The cost/income ratio<sup>3</sup> was 59.6%.

The cost of risk<sup>3</sup>, still high at 161 basis points of outstanding customer loans, was however down (-150 million euros compared to 2014) with a gradual improvement of the loan portfolio quality as evidenced by the significant decrease in doubtful loan inflows.

Thus, after allocating one-third of Italian Private Banking's net income to the Wealth Management business (International Financial Services division), BNL bc posted -28 million euros of pre-tax loss (+23 million euros in 2014). Excluding the impact of non-recurring items, it was a profit of 57 million euros, up significantly compared to last year thanks to the reduction in the cost of risk.

<sup>3</sup> With 100% of Private Banking in Italy

<sup>&</sup>lt;sup>1</sup> With 100% of Private Banking in France (excluding PEL/CEL effects)

<sup>&</sup>lt;sup>2</sup> Excluding PEL/CEL effects

<sup>&</sup>lt;sup>4</sup> Contribution to the dedicated fund for the resolution of 4 Italian banks (65 million euros) and one-off restructuring costs (20 million euros)



# **Belgian Retail Banking (BRB)**

BRB reported a very good performance in 2015 with sustained business activity. Loans were up by 3.9% compared to 2014 with growth in loans to individual customers and corporate clients. For their part, deposits rose by 3.8% thanks in particular to strong growth in current accounts. The business reported a very good performance in off balance sheet savings with a growth of 13.8% in mutual fund outstandings compared to 31 December 2014. It also continued to develop digital banking and new client experience with the launch of the first dedicated home loan app.

Revenues<sup>1</sup> were up by 4.8% compared to 2014, at 3,548 million euros. Net interest income rose by 4.1%, on the back of volumes growth and margins holding up well, and fees were up by 7.0% due to the good performance of financial and credit fees.

Operating expenses<sup>1</sup> increased by just 0.6% compared to 2014, to 2,449 million euros, thanks to good cost control. The continuing improvement of operating efficiency was thus reflected by a 2.9 point improvement of cost/income ratio, at 69.0%.

At 1,099 million euros, gross operating income<sup>1</sup> was up sharply (+15.6%) compared to last year.

The cost of risk<sup>1</sup>, which totalled 85 million euros, was particularly low (9 basis points of outstanding customer loans). It was down 46 million euros compared to 2014.

Thus, after allocating one-third of Belgian Private Banking's net income to the Wealth Management business (International Financial Services division), BRB generated 936 million euros in pre-tax income, up sharply compared to last year (+26.8%).

# Other Domestic Markets business units (Arval, Leasing Solutions, Personal Investors and Luxembourg Retail Banking)

The business activity of Domestic Markets' specialised businesses continued to show a good drive in 2015. Arval acquired GE Fleet Leasing Services in Europe<sup>2</sup> (164,000 vehicles) and experienced strong organic growth of the financed fleet (+7.5%³ compared to 2014). The business thus became number 1 in Europe with strengthened positions in all countries. The financing outstandings of Leasing Solution's core business were up, offset however by the continued reduction of the non-core portfolio. Personal Investors' deposits were up 67.2%. Net of the effect of the acquisition of DAB Bank⁴, they were up by 20.6% at constant scope and exchange rates, thanks to the success of Consorsbank! in Germany.

Luxembourg Retail Banking's outstanding loans grew by 2.8% compared to 2014 due in particular to growth in mortgages. Deposits were up by 6.5% with good deposit inflows on the corporate segment.

Revenues<sup>5</sup> were up by 14.8% compared to 2014, at 2,627 million euros, including the effect of the acquisition of DAB Bank in Germany. At constant scope and exchange rates, they rose by 6.9%, driven by Arval, Leasing Solutions and Personal Investors.

Operating expenses<sup>5</sup> rose by 13.6% compared to 2014, to 1,441 million euros. At constant scope and exchange rates, they rose by 2.4%, on the back of the development of the businesses, producing a largely positive 4.5 point jaws effect.

<sup>&</sup>lt;sup>1</sup> With 100% of Private Banking in Belgium

<sup>&</sup>lt;sup>2</sup> Closed on 2 November 2015

<sup>&</sup>lt;sup>3</sup> At constant scope

<sup>&</sup>lt;sup>4</sup> Closed on 17 December 2014

<sup>&</sup>lt;sup>5</sup> With 100% of Private Banking in Luxembourg



The cost of risk<sup>1</sup> was down by 7 million euros compared to 2014, at 136 million euros.

Thus, the contribution of these four business units to Domestic Markets' pre-tax income, after allocating one-third of Luxembourg Private Banking's net income to the Wealth Management business (International Financial Services division), was 1,067 million euros, up sharply compared to 2014: +24.6% (+19.9% at constant scope and exchange rates).

# **Medium-Term Ambition of Domestic Markets**

There are structural changes in the Domestic Markets environment related to digital technologies: evolving customer behaviours and expectations, and arrival of new competition. At the same time, regulatory changes and the low rate environment put pressure on operating performances. In order to address these challenges, the operating division will implement a certain number of transformation actions.

It will capitalise on BNP Paribas' differentiating capabilities: its multi-channel integrated distribution model, the ongoing optimisation of the geographical footprint of the Domestic Markets networks and the modernisation of the branch formats, the success of Hello bank! and the capacity to swiftly roll out technological innovations throughout the Group.

Domestic Markets will therefore focus in the coming years on more digitalisation and on more customisation. The operating division will offer more digitalised and differentiated service models. It will reinvent customer journeys to provide a more effortless and value-added client experience tailored to the client needs end-to-end. It will focus on enhanced customer knowledge to optimise commercial proactivity and reactivity. It will boost digital sales and clients acquisition in particular by offering the possibility to subscribe to all products on line. Lastly, it will develop comprehensive service offerings (like the new Arval Active Link offering that bundles a range of optional services) and will enrich the product offering through innovation.

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# **INTERNATIONAL FINANCIAL SERVICES**

All the International Financial Services' businesses reported in 2015 a strong commercial activity: Personal Finance continued its growth drive; Europe-Mediterranean and BancWest outstandings increased significantly with the help of new digital offerings; Insurance and Wealth & Asset Management had good asset inflows across all the business units. The integration of the two acquisitions made in 2014 (BGZ Bank at Europe-Mediterranean and LaSer at Personal Finance) was on track with the action plans.

At 15,335 million euros, revenues were thus up by 14.5% compared to 2014 (+5.3% at constant scope and exchange rates), with good growth in all the businesses in line with business growth.

Operating expenses (9,315 million euros) were up by 15.0% compared to last year. At constant scope and exchange rates, they were up by 4.9%, producing a positive 0.4 point jaws effect.

Gross operating income thus came to 6,020 million euros, up by 13.7% compared to last year (+6.0% at constant scope and exchange rates).

<sup>&</sup>lt;sup>1</sup> With 100% of Private Banking in Luxembourg



The cost of risk was 1,722 million euros (+14.0% compared to 2014 but +4.4% at constant scope and exchange rates given the acquisitions made in 2014).

Thus, International Financial Services' pre-tax income increased significantly to 4,780 million euros (+14.2% compared to 2014 and +7.3% at constant scope and exchange rates).

# **Personal Finance**

Personal Finance continued its good growth drive in 2015. The business unit signed new partnerships in the banking sector (Grupo CajaMar in Spain and Poste Italiane in Italy), in the energy sector (Eon in the Czech Republic) and in car loans (Volvo in France, KIA in Belgium, Mitsubishi Motors in Poland). The merger with LaSer was realised on 1<sup>st</sup> September, the target of the new entity being to grow its market share in specialty players' new loan production by 1% per annum in France over the next 3 years, thanks to the complementarity of their offerings and their know-how pooling.

Outstanding loans grew in total by 15.0% compared to 2014 due in particular to the acquisition of LaSer. At constant scope and exchange rates<sup>1</sup>, they rose by 4.3% with good growth in the Eurozone.

Revenues rose by 15.6% compared to 2014, to 4,744 million euros. At constant scope and exchange rates<sup>1</sup>, they were up by 3.5%, driven in particular by revenue growth in Germany, Italy, Spain and Belgium.

Operating expenses were up by 16.8% compared to 2014, at 2,291 million euros. At constant scope and exchange rates<sup>1</sup>, they rose by 2.2%, on the back of business development.

Gross operating income thus came to 2,453 million euros, up by 14.6% compared to last year (+4.6% at constant scope and exchange rates<sup>1</sup>). The cost/income ratio was thus 48.3%.

The cost of risk rose by 81 million euros compared to 2014, to 1,176 million euros (206 basis points of outstanding customer loans). It decreased excluding the scope effect related to the acquisitions.

Personal Finance's pre-tax income was thus 1,351 million euros, up sharply compared to 2014: +18.0% (+15.2% at constant scope and exchange rates<sup>1</sup>).

# **Europe-Mediterranean**

Europe-Mediterranean's outstanding loans rose for the whole of 2015 by 12.3% at constant scope and exchange rates compared to 2014 with growth in all regions. Deposits grew for their part by 9.5%<sup>2</sup>, with an increase notably in Turkey and in Poland. The business' commercial drive was reflected in particular by the good development of digital banking in Turkey (Cepteteb) and in Poland (Optima). Cross-selling with CIB continued to expand in Turkey (+10.5% compared to 2014). The business unit continued the integration of BGZ Bank in Poland, thereby creating a reference bank in a growing market (the country's 7<sup>th</sup> largest bank with about 4% market share).

Revenues<sup>3</sup>, at 2,490 million euros, were up by 10.2%<sup>2</sup> compared to 2014 on the back of volume growth.

<sup>&</sup>lt;sup>1</sup> With LaSer fully consolidated on a pro forma basis in 2014

<sup>&</sup>lt;sup>2</sup> At constant scope and exchange rates

<sup>&</sup>lt;sup>3</sup> With 100% of Private Banking in Turkey



Operating expenses<sup>1</sup>, at 1,712 million euros, were up by 6.9%<sup>2</sup> compared to last year. Excluding the impact of 31 million euros<sup>3</sup> in non-recurring items in Poland, they were up by 4.7%<sup>2</sup>. The cost/income ratio<sup>1</sup> thus came to 68.8%, down by 0.9 point.

The cost of risk<sup>1</sup> totalled 466 million euros, up by 109 million euros compared to 2014. Excluding the scope effect related to the acquisition of BGZ Bank (38 million euros), it rose by 71 million euros on the back of the rise in loan volumes. It thus came to 120 basis points of outstanding customer loans, a level in line with last year (119 basis points).

Thus, after allocating one-third of Turkish Private Banking's net income to the Wealth Management business, Europe-Mediterranean generated 483 million euros in pre-tax income, up 8.2% compared to last year, reflecting the good organic business development. It rose by 25.5% at historical scope and exchange rates due to the positive impact of the acquisition of BGZ Bank.

# **BancWest**

BancWest continued its good business drive in 2015 in a favourable environment. Loans rose by 6.7%² compared to 2014 due to sustained growth of corporate and consumer loans. Deposits were up by 6.1%² with a strong rise in current and savings accounts. BancWest continued to grow its private banking with assets under management that totalled 10.1 billion dollars as at 31 December 2015 (+18% compared to 31 December 2014). The business unit also continued to expand its digital offering with 546,000 monthly uses of its Quick Balance application that provides access to several online services.

At 2,824 million euros, revenues<sup>4</sup> grew by 6.4%<sup>2</sup> compared to 2014, on the back of volume growth.

Operating expenses<sup>4</sup>, which totalled 1,885 million euros, rose by 10.6%<sup>2</sup> compared to 2014 due to the rise in regulatory costs (in particular CCAR and the set up of the Intermediate Holding Company). Excluding this effect, they rose by 5.3%<sup>2</sup> due to the bolstering of the commercial set ups (private banking, consumer loans), partly offset by savings from the streamlining of the network and structures. The cost/income ratio<sup>4</sup> was 66.7%.

The cost of risk<sup>4</sup> (50 million euros) was still at a very low level, at 9 basis points of outstanding customer loans. It was down by 16.3%<sup>2</sup> compared to 2014.

Thus, after allocating one-third of U.S. Private Banking's net income to the Wealth Management business, BancWest generated good pre-tax income, at 910 million euros (+0.9% at constant exchange rates compared to 2014 but +24.3% at historical exchange rates due to the rise in the US dollar relative to the euro).

#### **Insurance and Wealth & Asset Management**

Insurance and Wealth & Asset Management posted for the whole of 2015 a good performance sustained by good asset inflows in all the business units.

Assets under management<sup>5</sup> were up by 6.8% compared to 31 December 2014 and reached 954 billion euros as at 31 December 2015. They rose by 60 billion euros compared to 31 December 2014 due in particular to largely positive net asset inflows of 35.7 billion euros with good asset inflows in Wealth Management in the domestic markets and in Asia, very good asset inflows in Asset Management driven in particular by the diversified funds and good asset inflows in

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With 100% of Private Banking in Turkey

<sup>&</sup>lt;sup>2</sup> At constant scope and exchange rates

<sup>&</sup>lt;sup>3</sup> One-off contribution to the deposit guarantee fund and to the support fund for borrowers in difficulty

<sup>&</sup>lt;sup>4</sup> With 100% of Private Banking in the United States

<sup>&</sup>lt;sup>5</sup> Including distributed assets



Insurance in France, in Italy and in Asia. The foreign exchange effect for the year was +11.7 billion euros and the performance effect was 12.7 billion euros due to the favourable evolution of equity markets and rates during the year.

As at 31 December 2015, assets under management <sup>1</sup> comprised the following: Asset Management (390 billion euros), Wealth Management (327 billion euros), Insurance (215 billion euros) and Real Estate Services (22 billion euros).

Insurance continued the good development of its business with a 7.5% rise in technical provisions compared to 31 December 2014. At 2,304 million euros, revenues grew by 5.7% (+5.1% at constant scope and exchange rates) compared to 2014 due to good growth of the business. Operating expenses, at 1,160 million euros, grew by 7.3% (+5.5% at constant scope and exchange rates) on the back of business development. At 1,296 million euros, pre-tax income was thus up by 6.8% compared to last year.

Wealth and Asset Management's revenues, at 3,020 million euros, were up by 7.4% compared to 2014 (+4.3% at constant scope and exchange rates) with good growth across all the business units: rise at Wealth Management in particular in the domestic markets and in Asia, growth in Asset Management and good development at Real Estate Services. Operating expenses, at 2,301 million euros, were up by 5.8% (+1.9% at constant scope and exchange rates) generating a largely positive 2.4 point jaws effect<sup>2</sup>. At 740 million euros, Wealth and Asset Management's pre-tax income, after receiving one-third of the net income of private banking in the domestic markets, in Turkey and in the United States, was thus up by 4.1% compared to 2014.

# **International Financial Services' 2016 Action Plan**

International Financial Services will continue its growth policy in 2016. The division will rely on new partnerships in particular at Personal Finance, in key sectors (automobile, distribution, etc.), and in Insurance. It will strengthen cross-selling, in particular with CIB for Europe-Mediterranean and BancWest, as well as with the Group's banking networks for its specialised businesses. It will continue the optimisation of the client experience for all segments and the development of private banking as well as its selective growth in certain target countries.

The business unit will expand digitalisation in all the business units, in particular by accelerating the expansion of mobile and digital banking, including in new countries, and focusing on innovative solution offerings.

Lastly, International Financial Services will continue the industrialisation of platforms in order to enhance operating efficiency. It will finalise the integrations of LaSer (Personal Finance) and BGZ Bank (Poland) and continue adapting to regulatory changes.

\* \*

<sup>2</sup> At constant scope and exchange rates

<sup>&</sup>lt;sup>1</sup> Including distributed assets



# CORPORATE AND INSTITUTIONAL BANKING (CIB)

For the whole of 2015, at 11,659 million euros, CIB's revenues rose by 13.2% compared to 2014 thanks to good business development in all the business units.

In a context of relatively high volatility, Global Markets delivered a good commercial performance with a rise in client volumes and market share gains. VaR, which measures market risks, was slightly up but remained at a low level (39 million euros). Revenues, which totalled 6,124 million euros, were up by 18.1% compared to 2014. The revenues of the Equity and Prime Services business unit, at 2,186 million euros, were up by 23.6% with strong growth at Prime Services and equity derivatives. FICC's² revenues, at 3,938 million euros, were up by 15.2% with good performance of forex, rates and credit and a less favourable context in the primary bond market where the business confirmed its strong positions: it ranked number 1 for all bonds in euros and number 9 for all international bonds.

Securities Services' revenues, at 1,799 million euros, rose for their part by 14.1% on the back of very good business drive (assets under custody up by 9.1% and number of transactions up by 12.6%). The business unit confirmed its positions of number 1 in Europe and number 5 worldwide.

At 3,736 million euros, Corporate Banking's revenues were up by 5.7% compared to 2014, illustrating the selective strengthening of its positions. Excluding the reduction of the Energy & Commodities business under way since 2013 and now largely completed, they rose by 11.1% with good growth in Europe, strong growth in North America and a rise in Asia-Pacific despite a context of business slowdown over the second part of the year. The business unit reported good performance, notably in export financing and media telecom and confirmed its number 1 position in Europe for all syndicated loans. The business also delivered good performance in advisory services in Europe where it ranked number 1 in equity-linked issues. Loans, at 124.1 billion euros, were up by 3.2%<sup>4</sup> compared to 2014. At 95.5 billion euros, deposits maintained their good growth (+15.0%<sup>4</sup>) thanks in particular to the development of cash management where BNP Paribas ranked number 1 in Europe and number 4 worldwide.

In the fourth quarter 2015, despite a volatile wait and see market context, CIB's revenues, at 2,641 million euros, were up by 8.4% compared to the fourth quarter 2014. They rose by +8.9% at Global Markets, driven by strong client demand for derivatives, by +12.4% at Securities Services on the back of the strong business development and by +6.2% at Corporate Banking where they increased in Europe and in the Americas with a slowdown in the growth rate in Asia-Pacific in a less favourable context.

The operating expenses of CIB in 2015, at 8,278 million euros, rose by 11.5% compared to 2014 due to the appreciation of the U.S. dollar (+3.4% at constant scope and exchange rates) and an increase in regulatory costs (set up in particular of CCAR and of the Intermediate Holding Company in the United States) partly offset by the effects of Simple & Efficient. The business thus generated a positive 1.7 point jaws effect and the cost/income ratio was 71.0%.

The cost of risk was still at a low level (213 million euros), up by 137 million euros compared to 2014 which was at a particularly low level.

After accounting for a one-off capital gain of 74 million euros from the sale of a non-strategic stake, CIB' pre-tax income totalled 3,329 million euros, up strongly (+17.9%) compared to 2014 (+7.6% at constant scope and exchange rates).

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<sup>&</sup>lt;sup>1</sup> +14.4% excluding the introduction of Funding Valuation Adjustment (FVA) in 2014 (-166 million euros)

<sup>&</sup>lt;sup>2</sup> Fixed Income, Currencies and Commodities

<sup>&</sup>lt;sup>3</sup> +9.8% excluding the introduction of FVA in 2014 (-166 million euros)

<sup>&</sup>lt;sup>4</sup> At constant scope and exchange rates



# CIB's 2016-2019 Transformation Plan

Leveraging a solid and profitable platform, with a business model serving two well-balanced client franchises (corporates and institutionals), CIB is now gaining market shares in a context of the retrenching of certain peers. The division is generating best in class profitability among its European peers. Well-integrated and with the right size within the Group's businesses, the division built itself up through organic growth, cross-selling with the rest of the Group and within CIB being at the heart of the business model. Disciplined and agile, the division managed to adapt very quickly to Basel 3 by sizeably reducing its risk-weighted assets as early as 2011-2012. In connection with its continuous adaptation, it substantially reduced its leverage exposure this year (-15.6% compared to 2014). Since 2013, it has been reducing the Energy and Commodities business, now repositioned and rightsized. Since the end of 2014, the business unit has implemented a new organisation to speed up its evolution.

However, a new step in CIB's adaptation is now needed in order to cope with new constraints. Some of them are already partly incurred by the Group and not yet allocated to businesses (contribution to the Single Resolution Fund, increased CET1 ratio requirement), others are headwinds from upcoming regulatory changes (review of risk-weighted assets and models, etc.) the magnitude and timing of which are still uncertain. To cope with these new constraints, CIB announces therefore the implementation of a transformation plan whose target is to generate 8 points of return on equity by 2019<sup>1</sup> (target to be fine-tuned and extended to 2020 within the Group's upcoming 2017-2020 plan).

This transformation is based on three levers across all regions and business units. "Focus" aims at freeing up capital and balance sheet to fuel targeted growth by reducing unproductive assets and rightsizing some businesses, countries and client portfolios, to be able at the same time to capture market growth in profitable future segments and increase market share from retreating peers. The target is a gross reduction of risk-weighted assets by 20 billion euros (10 billion euros net of reinvestments). The goal of "Improve" is to optimise the operating model through its industrialisation in order to generate 1 billion euros in cost savings by 2019. All regions, businesses and functions will contribute and 200 projects have thus been identified to reach this target. Lastly, "Grow" aims at implementing targeted growth initiatives, by developing in particular businesses that use less capital and generate fees (businesses that handle client transactions - Securities Services, Transaction Banking, Cash Management where CIB has strong positions - and advisory businesses), by capitalising on the strong positions in derivatives, by developing digital platforms and leveraging targeted geographical initiatives. Adapted to regional positioning, the objective of this ambitious transformation of CIB is to strengthen its European leadership, capitalise on longterm regional growth in Asia-Pacific and better align the platform in the Americas with the Group's strategy and clients.

On the whole, CIB's objective is to adapt to the regulatory constraints with a drive that would provide, excluding headwinds, an annual average revenue growth of 4% between 2015 and 2019, an improvement of the cost/income ratio by 8 points and 1.6 billion euros of additional pre-tax income compared to 2015.

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<sup>&</sup>lt;sup>1</sup> Before taxes, calculated on the basis of actual allocated equity to operating divisions (9%)



# **CORPORATE CENTRE**

For the whole of 2015, Corporate Centre revenues were 567 million euros compared to 332 million euros in 2014. They factored in +314 million euros of own credit adjustment (OCA) and own credit risk included in derivatives (DVA) (-459 million euros in 2014) as well as a good contribution of BNP Paribas Principal Investment. The Corporate Centre's revenues in 2014 also included +301 million euros in net capital gain from exceptional equity investment sales.

Operating expenses totalled 1,636 million euros compared to 1,262 million euros in 2014. They included in particular 622 million euros in transformation costs related to the Simple & Efficient programme (717 million euros in 2014), 171 million euros in restructuring costs from acquisitions<sup>1</sup> (40 million euros in 2014) and the first contribution to the Single Resolution Fund (net of the decrease in the French systemic tax) which was 181 million euros.

The cost of risk totalled 51 million euros (48 million euros in 2014).

As part of the costs related to the comprehensive settlement with the U.S. authorities, the Group booked an additional exceptional provision of 100 million euros in connection with the remediation plan to industrialise existing processes. Last year, the Group had booked 6 billion euros for the impacts of the comprehensive settlement with the U.S. authorities.

Non-operating items totalled -65 million euros (-196 million euros in 2014). They included a -134 million euro in one-off items (-297 million euros in 2014): -993 million euros in exceptional goodwill impairments (-297 million euros in 2014)²; a +716 million euros capital gain from the sale of the entire stake in Klépierre-Corio; a +123 million euros dilution capital gain due to the merger between Klépierre and Corio; and the +20 million euros³ share of the capital gain from the sale of a non-core investment allocated to the Corporate Centre.

The Corporate Centre's pre-tax income was -1,285 million euros compared to -7,174 million euros in 2014.

\* \*

# **FINANCIAL STRUCTURE**

The Group has a strong balance sheet that the increasing regulatory requirements have continued to further strengthen.

The fully loaded Basel 3 common equity Tier 1 ratio<sup>4</sup> stood at 10.9% as at 31 December 2015, up by 60 basis points compared to 31 December 2014 essentially due to the 2015 results after taking into account the dividend payment.

The Basel 3 fully loaded leverage ratio<sup>5</sup>, calculated on total Tier 1 capital<sup>6</sup>, totalled 4.0% as at 31 December 2015, up by 40 basis points compared to 31 December 2014, due in particular to

<sup>&</sup>lt;sup>1</sup> LaSer, BGZ Bank, DAB Bank and GE LLD

<sup>&</sup>lt;sup>2</sup> Of which BNL bc's full goodwill impairment: -917 million euros (-297 million euros in 2014)

<sup>&</sup>lt;sup>3</sup> +74 million euros in addition booked at CIB-Corporate Banking

<sup>&</sup>lt;sup>4</sup> Taking into account all the rules of the CRD4 directives with no transitory provisions. Subject to the provisions of Article 26.2 of Regulation (EU) No 575/2013

<sup>&</sup>lt;sup>5</sup> Taking into account all the rules of the CRD4 directives at 2019 with no transitory provisions, calculated according to the delegated act of the European Commission dated 10 October 2014

<sup>&</sup>lt;sup>6</sup> Including, as at 31 December 2014, the replacement of Tier 1 instruments that have become ineligible with equivalent eligible instruments



the higher common equity Tier 1 capital and the reduction of the leverage exposure in capital market activities.

The Liquidity Coverage Ratio came to 124% as at 31 December 2015.

The Group's liquid and asset reserve immediately available totalled 266 billion euros (compared to 260 billion euros as at 31 December 2014), which is equivalent to more than one year of room to manoeuvre in terms of wholesale funding.

The evolution of the Group's ratios illustrates its solid organic capital generation and its ability to manage its balance sheet according to regulatory changes.

# **Evolution of the CET1, Total Capital and TLAC Ratios by 2019**

Following the notification by the ECB of the 2015 Supervisory Review and Evaluation Process (SREP), the capital requirement (CET1 ratio) that the Group must respect on a consolidated basis was set at 10.0% in 2016, including the G-SIB buffer of 0.5%. The anticipated level of fully-loaded Basel 3 CET1 ratio requirement is thus 11.5% in 2019 given the gradual phasing-in of the G-SIB buffer to 2% in 2019.

The Group plans to reach this CET1 ratio level by mid-2017 thanks to its organic capital generation and active capital management policy (about 35 basis points per year) and the sale or initial public offering of First Hawaiian Bank that could raise the CET1 ratio by 40 basis points<sup>2</sup>.

Hereafter, the objective of BNP Paribas is to achieve a fully loaded Basel 3 CET1 ratio of 12% as of 2018. This target is taking into account a 50 basis point management buffer, coherently with the Group's strong and recurring organic capital generation and the positive evolution of its ratio throughout the cycle.

The Total Capital ratio requirement for the Group is 12.5% as at 1<sup>st</sup> January 2019<sup>3</sup>. The objective of BNP Paribas is a Total Capital ratio above 15% at that date. This objective will result in a buffer of more than 2.5% above the Tier 1 and the Total Capital ratio requirements as at 1<sup>st</sup> January 2019, bringing the Total Capital to over 100 billion euros and giving an excellent credit quality to the debt securities issued by the Group.

The Group's objective is hence to issue over the next 3 years<sup>4</sup> 1.5 to 2 billion euros of Additional Tier 1 per year to achieve a target of 1.5% of risk-weighted assets and about 2 to 3 billion euros of Tier 2 securities per year to achieve a target of approximately 2% of risk-weighted assets.

The Total Loss Absorbing Capacity (TLAC) ratio requirement is 20.5% as at 1<sup>st</sup> January 2019<sup>5</sup>. The objective of BNP Paribas is a 21.0% TLAC ratio at that date. The objective of the Group is to issue about 30 billion of TLAC eligible senior debt by 1<sup>st</sup> January 2019<sup>4</sup> (given the MREL level of 2.5% eligible for TLAC), which is equivalent to about 10 billion euros per year, to be realised within the usual medium and long-term funding programme.

\* \*

<sup>&</sup>lt;sup>1</sup> Liquid market assets or eligible to central banks (counterbalancing capacity) taking into account prudential standards, notably US standards, minus intradays payment systems needs

<sup>&</sup>lt;sup>2</sup> Subject to market conditions and regulatory authorisations

<sup>&</sup>lt;sup>3</sup> Reminder: Pillar 2 does not apply to Tier 1 and Total Capital regulatory requirements as confirmed by the ECB in the 2015 SREP

<sup>&</sup>lt;sup>4</sup> Subject to market conditions

<sup>&</sup>lt;sup>5</sup> Including the Conservation buffer and G-SIB buffer



Commenting on these results, Chief Executive Officer Jean-Laurent Bonnafé stated:

"With 6.7 billion euros in net income, BNP Paribas delivered solid results thanks to its integrated and diversified model serving its clients. The Group had a good operating performance with revenues up in its three operating divisions and a cost of risk that remains at a moderate level.

The Group's balance sheet is rock-solid and the significant increase of the fully loaded Basel 3 common equity Tier 1 ratio to 10.9% shows the solid organic capital generation.

The 2014-2016 plan is well on track and this year the Group will prepare a new plan for 2017-2020.

I would like to thank all the employees of BNP Paribas whose dedicated work in all the businesses and all the regions has made this good performance possible."



# **CONSOLIDATED PROFIT AND LOSS ACCOUNT**

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015 /
€m			4Q14		3Q15			2014
Revenues	10,449	10,150	+2.9%	10,345	+1.0%	42,938	39,168	+9.6%
Operating Expenses and Dep.	-7,406	-6,880	+7.6%	-6,957	+6.5%	-29,254	-26,524	+10.3%
Gross Operating Income	3,043	3,270	-6.9%	3,388	-10.2%	13,684	12,644	+8.2%
Cost of Risk	-968	-1,012	-4.3%	-882	+9.8%	-3,797	-3,705	+2.5%
Costs related to the comprehensive settlement with US authorities	-100	-50	+100.0%	0	n.s.	-100	-6,000	-98.3%
Operating Income	1,975	2,208	-10.6%	2,506	-21.2%	9,787	2,939	n.s.
Share of Earnings of Equity-Method Entities	154	80	+92.5%	134	+14.9%	589	407	+44.7%
Other Non Operating Items	-656	-268	n.s.	29	n.s.	3	-196	n.s.
Non Operating Items	-502	-188	n.s.	163	n.s.	592	211	n.s.
Pre-Tax Income	1,473	2,020	-27.1%	2,669	-44.8%	10,379	3,150	n.s.
Corporate Income Tax	-719	-566	+27.0%	-770	-6.6%	-3,335	-2,643	+26.2%
Net Income Attributable to Minority Interests	-89	-77	+15.6%	-73	+21.9%	-350	-350	+0.0%
Net Income Attributable to Equity Holders	665	1,377	-51.7%	1,826	-63.6%	6,694	157	n.s.
Cost/Income	70.9%	67.8%	+3.1 pt	67.2%	+3.7 pt	68.1%	67.7%	+0.4 pt

BNP Paribas' financial disclosures for the fourth quarter 2015 and for the year 2015 are contained in this press release and in the presentation attached herewith.

All legally required disclosures, including the Registration document, are available online at http://invest.bnpparibas.com in the "Results" section and are made public by BNP Paribas pursuant to the requirements under Article L.451-1-2 of the French Monetary and Financial Code and Articles 222-1 et seq. of the Autorité des Marchés Financiers' general rules.



# <u>4Q15 – RESULTS BY CORE BUSINESSES</u>

		Domestic	International	CIB	Operating	Other	Group
		Markets	Financial		Divisions	Activities	
			Services				
€m							
Revenues		3,824	3,916	2,641	10,381	68	10,449
	%Change/4Q14	+0.6%	+6.8%	+8.4%	+4.8%	-72.1%	+2.9%
	%Change/3Q15	+0.1%	+2.8%	+0.6%	+1.2%	-23.6%	+1.0%
Operating Expenses and Dep.		-2,627	-2,396	-1,988	-7,011	-395	-7,406
	%Change/4Q14	+6.4%	+7.4%	+10.7%	+7.9%	+2.6%	+7.6%
	%Change/3Q15	+8.1%	+6.5%	+1.4%	+5.6%	+24.2%	+6.5%
Gross Operating Income	· ·	1,197	1,520	653	3,370	-327	3,043
	%Change/4Q14	-10.1%	+5.7%	+1.9%	-1.2%	n.s.	-6.9%
	%Change/3Q15	-14.0%	-2.6%	-1.7%	-6.8%	+42.8%	-10.2%
Cost of Risk		-470	-411	-63	-944	-24	-968
	%Change/4Q14	-6.9%	-6.6%	n.s.	-3.1%	-36.8%	-4.3%
	%Change/3Q15	+11.6%	-1.2%	+57.5%	+7.6%	n.s.	+9.8%
Costs related to the comprehensive settlement with	US authorities	0	0	0	0	-100	-100
•	%Change/4Q14	n.s.	n.s.	n.s.	n.s.	+100.0%	+100.0%
	%Change/3Q15	n.s.	n.s.	n.s.	n.s.	n.s.	n.s.
Operating Income		727	1,109	590	2,426	-451	1,975
	%Change/4Q14	-12.1%	+11.1%	-3.6%	-0.5%	+96.9%	-10.6%
	%Change/3Q15	-25.1%	-3.1%	-5.4%	-11.5%	+92.7%	-21.2%
Share of Earnings of Equity-Method Entities		22	112	11	145	9	154
Other Non Operating Items		-8	1	-27	-34	-622	-656
Pre-Tax Income		741	1,222	574	2,537	-1,064	1,473
	%Change/4Q14	-8.1%	+11.0%	-9.2%	-0.1%	n.s.	-27.1%
	%Change/3Q15	-24.2%	-4.0%	-8.0%	-11.7%	n.s.	-44.8%

		Domestic Markets	International Financial	CIB	Operating Divisions	Other Activities	Group
			Services				
€m							
Revenues		3,824	3,916	2,641	10,381	68	10,449
4	Q14	3,801	3,668	2,437	9,906	244	10,150
3	Q 15	3,822	3,810	2,624	10,256	89	10,345
Operating Expenses and Dep.		-2,627	-2,396	-1,988	-7,011	-395	-7,406
4	Q14	-2,469	-2,230	-1,796	-6,495	-385	-6,880
3	Q 15	-2,430	-2,249	-1,960	-6,639	-318	-6,957
Gross Operating Income		1,197	1,520	653	3,370	-327	3,043
4	Q14	1,332	1,438	641	3,411	-141	3,270
	Q 15	1,392	1,561	664	3,617	-229	3,388
Cost of Risk		-470	-411	-63	-944	-24	-968
4	Q14	-505	-440	-29	-974	-38	-1,012
3	Q 15	-421	-416	-40	-877	-5	-882
Costs related to the comprehensive settlement with US authorities		0	0	0	0	-100	-100
	Q14	0	0	0	0	-50	-50
3	Q 15	0	0	0	0	0	0
Operating Income		727	1,109	590	2,426	-451	1,975
4	Q14	827	998	612	2,437	-229	2,208
3	Q 15	971	1,145	624	2,740	-234	2,506
Share of Earnings of Equity-Method Entities		22	112	11	145	9	154
4	Q14	1	90	16	107	-27	80
3	Q 15	13	101	2	116	18	134
Other Non Operating Items		-8	1	-27	-34	-622	-656
4	Q14	-22	13	4	-5	-263	-268
3	Q 15	-7	27	-2	18	11	29
Pre-Tax Income		741	1,222	574	2,537	-1,064	1,473
4	Q14	806	1,101	632	2,539	-519	2,020
	Q 15	977	1,273	624	2,874	-205	2,669
Corporate Income Tax							-719
Net Income Attributable to Minority Interests							-89
Net Income Attributable to Equity Holders							665



# <u>2015 – RESULTS BY CORE BUSINESSES</u>

	Domestic	International	CIB	Operating	Other	Group
	Markets	Financial		Divisions	Activities	
		Services				
€m						
Revenues	15,377	15,335	11,659	42,371	567	42,938
%Chan	ge/2014 +1.5%	+14.5%	+13.2%	+9.1%	+70.8%	+9.6%
Operating Expenses and Dep.	-10,025	-9,315	-8,278	-27,618	-1,636	-29,254
%Chan	ge/2014 +3.0%	+15.0%	+11.5%	+9.3%	+29.6%	+10.3%
Gross Operating Income	5,352	6,020	3,381	14,753	-1,069	13,684
%Chan	ge/2014 -1.1%	+13.7%	+17.7%	+8.7%	+14.9%	+8.2%
Cost of Risk	-1,811	-1,722	-213	-3,746	-51	-3,797
%Chan	ge/2014 -12.5%	+14.0%	n.s.	+2.4%	+6.3%	+2.5%
Costs related to the comprehensive settlement with US authorities	(	0	0	0	-100	-100
%Chan	ge/2014 n.s	n.s.	n.s.	n.s.	-98.3%	-98.3%
Operating Income	3,541	4,298	3,168	11,007	-1,220	9,787
%Chan	ge/2014 +6.0%	+13.6%	+13.3%	+11.0%	-82.5%	n.s.
Share of Earnings of Equity-Method Entities	48	447	34	529	60	589
Other Non Operating Items	-34	35	127	128	-125	3
Pre-Tax Income	3,555	4,780	3,329	11,664	-1,285	10,379
%Chan	ge/2014 +7.3%	+14.2%	+17.9%	+13.0%	-82.1%	n.s.
Corporate Income Tax						-3,335
Net Income Attributable to Minority Interests						-350
Net Income Attributable to Equity Holders						6,694



# **QUARTERLY SERIES**

€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
GROUP								
Revenues	10,449	10,345	11,079	11,065	10,150	9,538	9,569	9,911
Operating Expenses and Dep.	-7,406	-6,957	-7,083	-7,808	-6,880	-6,483	-6,368	-6,793
Gross Operating Income	3,043	3,388	3,996	3,257	3,270	3,055	3,201	3,118
Cost of Risk	-968	-882	-903	-1,044	-1,012	-754	-855	-1,084
Costs related to the comprehensive settlement with US authorities	-100	0	0	0	-50	0	-5,950	0
Operating Income	1,975	2,506	3,093	2,213	2,208	2,301	-3,604	2,034
Share of Earnings of Equity-Method Entities	154	134	164	137	80	86	138	103
Other Non Operating Items	-656	29	428	202	-268	63	16	-7
Pre-Tax Income	1,473	2,669	3,685	2,552	2,020	2,450	-3,450	2,130
Corporate Income Tax	-719	-770	-1,035	-811	-566	-753	-671	-653
Net Income Attributable to Minority Interests	-89	-73	-95	-93	-77	-102	-97	-74
Net Income Attributable to Equity Holders	665	1,826	2,555	1,648	1,377	1,595	-4,218	1,403
Cost/Income	70.9%	67.2%	63.9%	70.6%	67.8%	68.0%	66.5%	68.5%



€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
RETAIL BANKING & SERVICES Excluding PEL/CEL E								
Revenues	7,735	7,634	7,763	7,610	7,476	7,218	6,999	6,903
Operating Expenses and Dep.	-5,023	-4,679	-4,652	-4,986	-4,699	-4,377	-4,207	-4,554
Gross Operating Income	2,712	2,955	3,111	2,624	2,777	2,841	2,792	2,349
Cost of Risk	-881	-837	-865	-950	-945	-843	-825	-968
Operating Income	1,831	2,118	2,246	1,674	1,832	1,998	1,967	1,381
Share of Earnings of Equity-Method Entities	134	114	136	111	91	81	92	92
Other Non Operating Items	-7	20	-2	-10	-9	21	10	1
Pre-Tax Income	1,958	2,252	2,380	1,775	1,914	2,100	2,069	1,474
Allocated Equity (€bn, year to date)	40.4	40.4	40.3	39.7	37.9	37.6	37.5	37.6
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
RETAIL BANKING & SERVICES								
Revenues	7,740	7,632	7,758	7,582	7,469	7,173	6,994	6,903
Operating Expenses and Dep.	-5,023	-4,679	-4,652	-4,986	-4,699	-4,377	-4,207	-4,554
Gross Operating Income	2,717	2,953	3,106	2,596	2,770	2,796	2,787	2,349
Cost of Risk	-881	-837	-865	-950	-945	-843	-825	-968
Operating Income	1,836	2,116	2,241	1,646	1,825	1,953	1,962	1,381
Share of Earnings of Equity-Method Entities	134	114	136	111	91	81	92	92
Other Non Operating Items	-7	20	-2	-10	-9	21	10	1
Pre-Tax Income	1,963	2,250	2,375	1,747	1,907	2,055	2,064	1,474
Allocated Equity (€bn, year to date)	40.4	40.4	40.3	39.7	37.9	37.6	37.5	37.6
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
DOMESTIC MARKETS (including 100% of Private Bar	nking in France	e, Italy, Belgiur	n and Luxembo	ourg)* Excludir	ng PEL/CEL Eff	ects		
Revenues	3,945	3,959	4,017	4,022	3,930	3,927	3,910	3,932
Operating Expenses and Dep.	-2,694	-2,496	-2,426	-2,673	-2,531	-2,437	-2,371	-2,643
Gross Operating Income	1,251	1,463	1,591	1,349	1,399	1,490	1,539	1,289
Cost of Risk	-470	-420	-432	-490	-506	-493	-507	-568
Operating Income	781	1,043	1,159	859	893	997	1,032	721
Share of Earnings of Equity-Method Entities	22	13	9	5	1	-2	-10	4
Other Non Operating Items	-8	-7	-4	-15	-22	3	1	0
Pre-Tax Income	795	1,049	1,164	849	872	998	1,023	725
Income Attributable to Wealth and Asset Management	-59	-70	-71	-72	-59	-61	-63	-65
Pre-Tax Income of Domestic Markets	736	979	1,093	777	813	937	960	660
Allocated Equity (€bn, year to date)	18.6	18.6	18.6	18.6	18.5	18.6	18.7	18.8
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
DOMESTIC MARKETS (including 2/3 of Private Banki	ng in France. I	talv. Belgium a	ınd Luxemboui	ra)				
Revenues	3,824	3,822	3,878	3,853	3,801	3,759	3,780	3,804
Operating Expenses and Dep.	-2,627	-2,430	-2,362	-2,606	-2,469	-2,376	-2,310	-2,580
Gross Operating Income	1,197	1,392	1,516	1,247	1,332	1,383	1,470	1,224
Cost of Risk	-470	-421	-432	-488	-505	-491	-506	-568
Operating Income	727	971	1,084	7 <b>59</b>	-303 <b>827</b>	892	964	656
Share of Earnings of Equity-Method Entities	22	13	1,004	7 <b>.59</b> 5	1	-3	-10	4
	-8							
Other Non Operating Items Pre-Tax Income	-8 <b>741</b>	-7 <b>977</b>	-4 <b>1,088</b>	-15 <b>749</b>	-22 <b>806</b>	3 <b>892</b>	1 <b>955</b>	6 <b>60</b>
Allocated Equity (€bn, year to date)	18.6	18.6	18.6	18.6	18.5	18.6	18.7	18.8

<sup>\*</sup> Including 100% of Private Banking for Revenues down to Pre-tax income line items



€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
FRENCH RETAIL BANKING (including 100% of Private Ba	inking in France	e)*						
Revenues	1,624	1,662	1,672	1,655	1,651	1,671	1,707	1,720
Incl. Net Interest Income	977	984	969	943	984	981	1,030	1,006
Incl. Commissions	647	678	703	712	667	690	677	714
Operating Expenses and Dep.	-1,184	-1,150	-1,071	-1,130	-1,169	-1,135	-1,072	-1,135
Gross Operating Income	440	512	601	525	482	536	635	585
Cost of Risk	-88	-79	-87	-89	-106	-85	-103	-108
Operating Income	352	433	514	436	376	451	532	477
Non Operating Items	2	0	1	1	0	2	0	1
Pre-Tax Income	354	433	515	437	376	453	532	478
Income Attributable to Wealth and Asset Management	-33	-41	-44	-41	-32	-37	-35	-39
Pre-Tax Income of French Retail Banking	321	392	471	396	344	416	497	439
Allocated Equity (€bn, year to date)	6.8	6.8	6.8	6.8	6.7	6.7	6.7	6.8
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
FRENCH RETAIL BANKING (including 100% of Private Ba	inking in France	e)* Excluding PE	L/CEL Effects					
Revenues	1,619	1,664	1,677	1,683	1,658	1,716	1,712	1,720
Incl. Net Interest Income	972	986	974	971	991	1,026	1,035	1,006
Incl. Commissions	647	678	703	712	667	690	677	714
Operating Expenses and Dep.	-1,184	-1,150	-1,071	-1,130	-1,169	-1,135	-1,072	-1,135
Gross Operating Income	435	514	606	553	489	581	640	585
Cost of Risk	-88	-79	-87	-89	-106	-85	-103	-108
Operating Income	347	435	519	464	383	496	537	477
Non Operating Items	2	0	1	1	0	2	0	1
Pre-Tax Income	349	435	520	465	383	498	537	478
Income Attributable to Wealth and Asset Management	-33	-41	-44	-41	-32	-37	-35	-39
Pre-Tax Income of French Retail Banking	316	394	476	424	351	461	502	439
Allocated Equity (€bn, year to date)	6.8	6.8	6.8	6.8	6.7	6.7	6.7	6.8
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
FRENCH RETAIL BANKING (including 2/3 of Private Bank	ing in France)							
Revenues	1,556	1,589	1,597	1,580	1,587	1,604	1,641	1,648
Operating Expenses and Dep.	-1,150	-1,118	-1,039	-1,097	-1,137	-1,104	-1,042	-1,102
Gross Operating Income	406	471	558	483	450	500	599	546
Cost of Risk	-87	-79	-87	-88	-106	-85	-102	-108
Operating Income	319	392	471	395	344	415	497	438
Non Operating Items	2	0	0	1	0	1	0	1
Pre-Tax Income	321	392	471	396	344	416	497	439
Allocated Equity (€bn, year to date)	6.8	6.8	6.8	6.8	6.7	6.7	6.7	6.8

<sup>\*</sup> Including 100% of Private Banking for Revenues down to Pre-tax income line items



€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
BNL banca commerciale (Including 100% of Private Bank	ing in Italy)*							
Revenues	776	756	791	802	798	790	813	818
Operating Expenses and Dep.	-547	-425	-439	-453	-458	-424	-431	-456
Gross Operating Income	229	331	352	349	340	366	382	362
Cost of Risk	-300	-309	-318	-321	-322	-348	-364	-364
Operating Income	-71	22	34	28	18	18	18	-2
Non Operating Items	0	0	0	-1	0	0	0	0
Pre-Tax Income	-71	22	34	27	18	18	18	-2
Income Attributable to Wealth and Asset Management	-11	-8	-11	-10	-7	-7	-8	-7
Pre-Tax Income of BNL bc	-82	14	23	17	11	11	10	-9
Allocated Equity (€bn, year to date)	5.3	5.3	5.3	5.4	5.6	5.7	5.8	5.9
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
BNL banca commerciale (Including 2/3 of Private Banking	in Italy)							
Revenues	757	739	772	783	783	774	797	804
Operating Expenses and Dep.	-538	-417	-431	-444	-450	-416	-423	-449
Gross Operating Income	219	322	341	339	333	358	374	355
Cost of Risk	-301	-308	-318	-321	-322	-347	-364	-364
Operating Income	-82	14	23	18	11	11	10	-9
Non Operating Items	0	0	0	-1	0	0	0	0
Pre-Tax Income	-82	14	23	17	11	11	10	-9
Allocated Equity (€bn, year to date)	5.3	5.3	5.3	5.4	5.6	5.7	5.8	5.9
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
BELGIAN RETAIL BANKING (Including 100% of Private Ba	nking in Belgiur	n)*						
Revenues	883	880	891	894	875	846	822	842
Operating Expenses and Dep.	-584	-573	-564	-728	-573	-572	-564	-725
Gross Operating Income	299	307	327	166	302	274	258	117
Cost of Risk	-52	2	-2	-33	-28	-36	-15	-52
Operating Income	247	309	325	133	274	238	243	65
Share of Earnings of Equity-Method Entities	3	3	5	0	3	4	1	1
Other Non Operating Items	4	-7	-4	-13	-23	3	1	0
Pre-Tax Income	254	305	326	120	254	245	245	66
Income Attributable to Wealth and Asset Management	-15	-20	-14	-20	-19	-17	-19	-17
Pre-Tax Income of Belgian Retail Banking	239	285	312	100	235	228	226	49
Allocated Equity (€bn, year to date)	3.7	3.7	3.7	3.6	3.5	3.5	3.4	3.4
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
BELGIAN RETAIL BANKING (Including 2/3 of Private Bank	ing in Belgium)							
Revenues	846	838	854	850	834	808	782	803
Operating Expenses and Dep.	-562	-549	-541	-705	-552	-552	-543	-703
Gross Operating Income	284	289	313	145	282	256	239	100
Cost of Risk	-52	0	-2	-32	-27	-35	-15	-52
Operating Income	232	289	311	113	255	221	224	48
Share of Earnings of Equity-Method Entities	3	3	5	0	3	4	1	1
Other Non Operating Items	4	-7	-4	-13	-23	3	1	0
Pre-Tax Income	239	285	312	100	235	228	226	49
Allocated Equity (€bn, year to date)	3.7	3.7	3.7	3.6	3.5	3.5	3.4	3.4

<sup>\*</sup> Including 100% of Private Banking for Revenues down to Pre-tax income line items



€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
OTHER DOMESTIC MARKETS ACTIMTIES INCLUDING	LUXEMBOUR	G (Including 100	% of Private Bar	king in Luxemb	ourg)*			
Revenues	667	659	658	643	599	575	563	552
Operating Expenses and Dep.	-379	-348	-352	-362	-331	-306	-304	-327
Gross Operating Income	288	311	306	281	268	269	259	225
Cost of Risk	-30	-34	-25	-47	-50	-24	-25	-44
Operating Income	258	277	281	234	218	245	234	181
Share of Earnings of Equity-Method Entities	18	10	3	4	-2	-8	-11	2
Other Non Operating Items	-13	0	0	-1	1	0	0	0
Pre-Tax Income	263	287	284	237	217	237	223	183
Income Attributable to Wealth and Asset Management	0	-1	-2	-1	-1	0	-1	-2
Pre-Tax Income of Other Domestic Markets	263	286	282	236	216	237	222	181
Allocated Equity (€bn, year to date)	2.9	2.8	2.8	2.8	2.7	2.7	2.7	2.7
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
OTHER DOMESTIC MARKETS ACTIVITIES INCLUDING	LUXEMBOURG	G (Including 2/3	of Private Bankir	ng in Luxembou	rg)			
Revenues	665	656	655	640	597	573	560	549
Operating Expenses and Dep.	-377	-346	-351	-360	-330	-304	-302	-326
Gross Operating Income	288	310	304	280	267	269	258	223
Cost of Risk	-30	-34	-25	-47	-50	-24	-25	-44
Operating Income	258	276	279	233	217	245	233	179
Share of Earnings of Equity-Method Entities	18	10	3	4	-2	-8	-11	2
Other Non Operating Items	-13	0	0	-1	1	0	0	0
Pre-Tax Income	263	286	282	236	216	237	222	181
Allocated Equity (€bn, year to date)	2.9	2.8	2.8	2.8	2.7	2.7	2.7	2.7

<sup>\*</sup> Including 100% of Private Banking for Revenues down to Pre-tax income line items



€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
INTERNATIONAL FINANCIAL SERVICES								
Revenues	3,916	3,810	3,880	3,729	3,668	3,414	3,214	3,099
Operating Expenses and Dep.	-2,396	-2,249	-2,290	-2,380	-2,230	-2,001	-1,897	-1,974
Gross Operating Income	1,520	1,561	1,590	1,349	1,438	1,413	1,317	1,125
Cost of Risk	-411	-416	-433	-462	-440	-352	-319	-400
Operating Income	1,109	1,145	1,157	887	998	1,061	998	725
Share of Earnings of Equity-Method Entities	112	101	128	106	90	84	102	88
Other Non Operating Items	1	27	2	5	13	18	9	1
Pre-Tax Income	1,222	1,273	1,287	998	1,101	1,163	1,109	814
Allocated Equity (€bn, year to date)	21.8	21.8	21.7	21.1	19.4	19.0	18.9	18.7
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
PERSONAL FINANCE								
Revenues	1,184	1,195	1,182	1,183	1,154	1,089	933	927
Operating Expenses and Dep.	-576	-553	-571	-591	-575	-501	-440	-446
Gross Operating Income	608	642	611	592	579	588	493	481
Cost of Risk	-309	-287	-289	-291	-292	-276	-249	-278
Operating Income	299	355	322	301	287	312	244	203
Share of Earnings of Equity-Method Entities	20	22	15	17	35	12	23	13
Other Non Operating Items	0	0	2	-2	-5	15	6	(
Pre-Tax Income	319	377	339	316	317	339	273	216
Allocated Equity (€bn, year to date)	3.7	3.7	3.6	3.5	3.4	3.3	3.3	3.3
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
EUROPE-MEDITERRANEAN (Including 100% of Private I	Banking in Turke	эу)*						
Revenues	621	611	658	600	622	543	491	448
Operating Expenses and Dep.	-444	-404	-410	-454	-424	-350	-344	-349
Gross Operating Income	177	207	248	146	198	193	147	99
Cost of Risk	-96	-111	-108	-151	-136	-66	-49	-106
Operating Income	81	96	140	-5	62	127	98	-7
Share of Earnings of Equity-Method Entities	45	44	42	42	24	24	28	26
Other Non Operating Items	2	0	-2	1	2	1	1	
Pre-Tax Income	128	140	180	38	88	152	127	19
Income Attributable to Wealth and Asset Management	0	-2	0	-1	0	0	-1	(
Pre-Tax Income of EUROPE-MEDITERRANEAN	128	138	180	37	88	152	126	19
Allocated Equity (€bn, year to date)	4.4	4.4	4.4	4.3	3.7	3.5	3.5	3.5
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
EUROPE-MEDITERRANEAN (Including 2/3 of Private Bar	nking in Turkey)							-
Revenues	620	608	656	598	620	541	489	447
Operating Expenses and Dep.	-443	-403	-408	-453	-422	-348	-343	-348
Gross Operating Income	177	205	248	145	198	193	146	99
Cost of Risk	-96	-111	-108	-151	-136	-66	-49	-106
Operating Income	81	94	140	-6	62	127	97	-7
Share of Earnings of Equity-Method Entities	45	44	42	42	24	24	28	26
Other Non Operating Items	2	0	-2	1	2	1	1	_(
Pre-Tax Income	128	138	180	37	88	152	126	19
Allocated Equity (€bn, year to date)	4.4	4.4	4.4	4.3	3.7	3.5	3.5	3.5

<sup>\*</sup> Including 100% of Private Banking for Revenues down to Pre-tax income line items



Revenues   Part   Par									
Revenues 732 700 728 664 612 566 537 517 10000 1728 664 612 566 537 517 150000 1728 614 466 466 475 388 323 326 326 326 326 326 326 326 326 326	€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
Operating Expenses and Dep.									
Gross Operating Income									514
Cast of Risk   5   20	. •								-366
Operating Income   256   216   247   170   207   207   185   133     Share of Earlings of Equity-Method Entities   0   0   0   0   0   0   0   0   0									148
Share of Eamings of Equily-Method Entities 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0									-11
Other Non Operating Isems   2   25   1   3   -1   1   1   1   5   7 Per-Tax Income   258   241   248   173   206   208   186   144   170   170   170   170   158   191	Operating Income								137
Pre-Tax Income	Share of Earnings of Equity-Method Entities								0
Pre-Tax Income Attributable to Wealth and Asset Management   3	Other Non Operating Items					-1		1	3
Pre-Tax Income of BANCWEST 255 238 246 171 203 266 184 135 Allocated Equity (Ebn, year to date) 5.1 5.2 5.2 4.9 4.3 4.3 4.2 4.2 4.2 4.4 4.5 Allocated Equity (Ebn, year to date) 5.1 5.2 5.2 4.9 4.3 4.3 4.2 4.2 4.4 4.4 Allocated Equity (Ebn, year to date) 5.1 5.2 5.2 4.9 4.3 4.1 3014 2014 1014 2014 2	Pre-Tax Income		241	248		206	208	186	140
Allocated Equity (Ebn, year to date)   5.1   5.2   5.2   4.9   4.3   4.2   4.2   4.2	Income Attributable to Wealth and Asset Management			-2		-3			-1
### Author	Pre-Tax Income of BANCWEST	255	238	246	171	203	206	184	139
Revenues	Allocated Equity (€bn, year to date)	5.1	5.2	5.2	4.9	4.3	4.2	4.2	4.2
Revenues         721         690         719         655         604         559         531         508           Operating Expenses and Dep.         473         457         458         468         363         -348         332         361           Gross Operating Income         248         233         261         187         221         211         199         147           Cost of Risk         5         -20         -16         -19         -17         -6         -16         -11           Operating Income         253         213         245         168         204         205         183         138           Allocated Equity (Ebn., year to date)         5.1         5.2         2.5         4.9         4.3         4.2         4.2         4.2           Allocated Equity (Ebn., year to date)         5.1         5.2         5.2         4.9         4.3         4.2         4.2         4.2           Emater and Equity (Ebn., year to date)         5.1         5.2         5.5         7.0         5.77         538         5.35         530           Cost of Risk         4         3.0         5.7         5.70         5.77         538         5.35         535 <td>€m</td> <td>4Q15</td> <td>3Q15</td> <td>2Q15</td> <td>1Q15</td> <td>4Q14</td> <td>3Q14</td> <td>2Q14</td> <td>1Q14</td>	€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
Operating Expenses and Dep.         473         457         458         468         383         348         332         361           Gross Operating Income         248         233         261         187         21         211         199         147           Operating Income         253         201         66         1-19         1-17         4-6         1-16         1-11           Operating Income         253         213         245         168         204         205         183         138           Non Operating Ilems         2         255         238         246         171         203         206         184         135           Allocated Equity (Ebn, year to date)         5.1         5.2         5.2         4.9         4.3         4.2         4.2         4.2           £m         4015         3015         2015         1015         4014         3014         2014         1014           MSURANCE         4         4015         3015         2015         1015         4014         3014         2014         1014           Revenues         601         576         557         570         577         538         535         530 <td>BANCWEST (Including 2/3 of Private Banking in United St</td> <td>ates)</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	BANCWEST (Including 2/3 of Private Banking in United St	ates)							
Gross Operating Income         248         233         261         187         221         211         199         147           Cost of Risk         5         -20         -16         -19         -17         -6         -16         -11           Operating Income         253         213         245         168         204         205         183         138           Non Operating Ilems         2         255         1         3         -1         1         1         3         -2           Allocated Equity (€bn, year to date)         5.1         5.2         5.2         4.9         4.3         4.2         4.2         4.4           Em         4Q15         3Q15         2Q15         1Q15         4Q14         3Q14         2Q14         1Q14           INSURANCE         Revenues         601         576         557         570         577         538         535         530           Gross Operating Expenses and Dep.         -302         -279         274         -305         -279         262         -253         -281           Gross Operating Income         299         297         223         265         298         276         282         2	Revenues	721	690	719	655	604	559	531	508
Cost of Risk 5 2.0 -16 -19 -17 -6 -16 -19 -17 -6 -16 -11 -19 -17 -6 -16 -11 -19 -17 -18 -16 -11 -19 -17 -18 -18 -18 -19 -17 -18 -18 -19 -17 -18 -18 -19 -17 -18 -18 -19 -19 -17 -18 -18 -19 -19 -17 -18 -18 -19 -19 -17 -18 -18 -19 -19 -19 -17 -18 -18 -19 -19 -19 -19 -19 -19 -19 -19 -19 -19	Operating Expenses and Dep.	-473	-457	-458	-468	-383	-348	-332	-361
Operating Income         253         213         245         168         204         205         183         138           Non Operating Items         2         255         13         3         -1         1         1         1         3         3           Allocated Equity (€bn, year to date)         5.1         5.2         5.2         4.9         4.3         4.2         4.2         4.2           €m         4015         3015         2015         1015         4014         3014         2014         1014           NSURANCE         8         601         576         557         570         577         538         535         535           Gross Operating Expenses and Dep.         -302         -279         -274         -305         -279         -262         -253         -281           Gross Operating Income         299         297         283         265         298         276         282         243           Cost of Risk         -4         3         4         0         1         -4         -1         -2           Operating Income         295         300         279         265         299         272         281         241	Gross Operating Income	248	233	261	187	221	211	199	147
Non Operating Items   2   25   1   3   -1   1   1   3   3     Pre-Tax Income   255   238   246   171   203   206   184   138     Allocated Equity (Etn, year to date)   5.1   5.2   5.2   4.9   4.3   4.2   4.2   4.2     Em	Cost of Risk	5	-20	-16	-19	-17	-6	-16	-11
Pre-Tax Income  255 238 246 171 203 206 184 138 Allocated Equity (€bn, year to date)  5.1 5.2 5.2 4.9 4.3 4.3 4.2 4.2 4.2 4.2 4.2 4.2 4.2 4.2 4.2 4.2	Operating Income	253	213	245	168	204	205	183	136
Allocated Equity (Ebn, year to date)  5.1  5.2  5.2  4.9  4.3  4.2  4.2  4.2  4.2  4.2  4.2  4.2	Non Operating Items	2	25	1	3	-1	1	1	3
Ém         4Q15         3Q15         2Q15         1Q15         4Q14         3Q14         2Q14         1Q14           INSURANCE         Revenues         601         576         557         570         577         538         535         530           Operating Expenses and Dep.         -302         -279         -274         -305         -279         -262         -253         -287           Gross Operating Income         299         297         283         265         298         276         282         243           Cost of Risk         -4         3         -4         0         1         -4         -1         -2           Operating Income         295         300         279         265         299         272         281         241           Share of Eamings of Equity-Method Entities         36         25         56         39         17         37         33         33           Other Non Operating Items         0         0         1         0         0         -1         0         -2           Pre-Tax Income         331         325         336         304         316         308         314         276 <td< td=""><td>Pre-Tax Income</td><td>255</td><td>238</td><td>246</td><td>171</td><td>203</td><td>206</td><td>184</td><td>139</td></td<>	Pre-Tax Income	255	238	246	171	203	206	184	139
NSURANCE   Revenues   601   576   557   570   577   538   535   530	Allocated Equity (€bn, year to date)	5.1	5.2	5.2	4.9	4.3	4.2	4.2	4.2
Revenues 601 576 557 570 577 538 535 530 Operating Expenses and Dep302 -279 -274 -305 -279 -262 -253 -287 Gross Operating Income 299 297 283 265 298 276 282 243 Cost of Risk -4 3 -4 0 1 -4 -1 -2 Operating Income 295 300 279 265 299 272 281 241 Operating Income 295 300 279 265 299 272 281 241 Operating Income 295 300 279 265 299 272 281 241 Operating Income 331 325 336 304 316 308 314 276 Operating Income 331 325 336 304 316 308 314 276 Operating Income 331 325 336 304 316 308 314 276 Operating Income 331 325 336 304 316 308 314 276 Operating Income 340 50 50 50 50 50 50 50 50 50 50 50 50 50	€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
Operating Expenses and Dep.         -302         -279         -274         -305         -279         -262         -253         -287           Gross Operating Income         299         297         283         265         298         276         282         243           Cost of Risk         4         3         4         0         1         4         -1         -2           Operating Income         295         300         279         265         299         272         281         241           Share of Earnings of Equity-Method Entities         36         25         56         39         17         37         33         37           Other Non Operating Items         0         0         1         0         0         -1         0         -2           Pre-Tax Income         331         325         336         304         316         308         314         276           Allocated Equity (€bn, year to date)         6.8         6.7         6.6         6.6         6.3         6.2         6.2         6.1           Em         4Q15         3Q15         2Q15         1Q15         4Q14         3Q14         2Q14         1Q14	INSURANCE								
Gross Operating Income         299         297         283         265         298         276         282         243           Cost of Risk         -4         3         -4         0         1         -4         -1         -2           Operating Income         295         300         279         265         299         272         281         241           Share of Earnings of Equity-Method Entities         36         25         56         39         17         37         33         37           Other Non Operating Items         0         0         1         0         0         -1         0         -2           Pre-Tax Income         331         325         336         304         316         308         314         276           Allocated Equity (€bn, year to date)         6.8         6.7         6.6         6.6         6.3         6.2         6.2         6.1           Allocated Equity (€bn, year to date)         6.8         6.7         6.6         6.6         6.3         6.2         6.2         6.1           Allocated Equity (€bn, year to date)         6.8         6.7         6.6         6.6         6.3         6.2         6.2         6.1	Revenues	601	576	557	570	577	538	535	530
Cost of Risk         -4         3         -4         0         1         -4         -1         -2-2-2-2-2-2-2-2-2-2-2-2-2-2-2-2-2-2-2	Operating Expenses and Dep.	-302	-279	-274	-305	-279	-262	-253	-287
Operating Income         295         300         279         265         299         272         281         241           Share of Earnings of Equity-Method Entities         36         25         56         39         17         37         33         37           Other Non Operating Items         0         0         1         0         0         -1         0         -2           Pre-Tax Income         331         325         336         304         316         308         314         276           Allocated Equity (€bn, year to date)         6.8         6.7         6.6         6.6         6.3         6.2         6.2         6.2         6.1           Allocated Equity (€bn, year to date)         6.8         6.7         6.6         6.6         6.3         6.2         6.2         6.2         6.1           Allocated Equity (€bn, year to date)         6.8         6.7         6.6         6.6         6.3         6.2         6.2         6.2         6.1           Milocated Equity (€bn, year to date)         6.8         6.7         6.6         6.6         6.3         6.2         6.2         6.2         6.1           Milocated Equity (€bn, year to date)         7         7 <td>Gross Operating Income</td> <td>299</td> <td>297</td> <td>283</td> <td>265</td> <td>298</td> <td>276</td> <td>282</td> <td>243</td>	Gross Operating Income	299	297	283	265	298	276	282	243
Share of Earnings of Equity-Method Entities 36 25 56 39 17 37 33 37 Other Non Operating Items 0 0 0 1 0 0 -1 0 0 -2 Pre-Tax Income 331 325 336 304 316 308 314 276 Allocated Equity (€bn, year to date) 6.8 6.7 6.6 6.6 6.6 6.3 6.2 6.2 6.1 6.1    ←M 4Q15 3Q15 2Q15 1Q15 4Q14 3Q14 2Q14 1Q14 WEALTH AND ASSET MANAGEMENT Revenues 790 741 766 723 713 687 726 687 Operating Expenses and Dep602 -557 -579 -563 -571 -542 -529 -532 Gross Operating Income 188 184 187 160 142 145 197 155 Operating Income 181 183 171 159 146 145 193 152 Share of Earnings of Equity-Method Entities 11 10 15 8 14 11 18 12 Other Non Operating Items -3 2 0 3 17 2 1 0 0 Pre-Tax Income 189 195 186 170 177 158 212 164	Cost of Risk	-4	3	-4	0	1	-4	-1	-2
Other Non Operating Items       0       0       1       0       0       -1       0       -2-2         Pre-Tax Income       331       325       336       304       316       308       314       276         Allocated Equity (€bn, year to date)       6.8       6.7       6.6       6.6       6.3       6.2       6.2       6.1         Em       4Q15       3Q15       2Q15       1Q15       4Q14       3Q14       2Q14       1Q14         WEALTH AND ASSET MANAGEMENT       Revenues       790       741       766       723       713       687       726       687         Operating Expenses and Dep.       -602       -557       -579       -563       -571       -542       -529       -532         Gross Operating Income       188       184       187       160       142       145       197       155         Cost of Risk       -7       -1       -16       -1       4       0       -4       -3         Operating Income       181       183       171       159       146       145       193       152         Share of Earnings of Equity-Method Entities       11       10       15       8       1	Operating Income	295	300	279	265	299	272	281	241
Pre-Tax Income       331       325       336       304       316       308       314       276         Allocated Equity (€bn, year to date)       6.8       6.7       6.6       6.6       6.3       6.2       6.2       6.1         €m       4Q15       3Q15       2Q15       1Q15       4Q14       3Q14       2Q14       1Q14         WEALTH AND ASSET MANAGEMENT       Revenues       790       741       766       723       713       687       726       687         Operating Expenses and Dep.       -602       -557       -579       -563       -571       -542       -529       -532         Gross Operating Income       188       184       187       160       142       145       197       155         Cost of Risk       -7       -1       -16       -1       4       0       -4       -3         Operating Income       181       183       171       159       146       145       193       152         Share of Earnings of Equity-Method Entities       11       10       15       8       14       11       18       12         Other Non Operating Items       -3       2       0       3 <td>Share of Earnings of Equity-Method Entities</td> <td>36</td> <td>25</td> <td>56</td> <td>39</td> <td>17</td> <td>37</td> <td>33</td> <td>37</td>	Share of Earnings of Equity-Method Entities	36	25	56	39	17	37	33	37
Allocated Equity (€bn, year to date) 6.8 6.7 6.6 6.6 6.6 6.6 6.3 6.2 6.2 6.2 6.1 6.1 6.6 6.6 6.6 6.3 6.2 6.2 6.2 6.1 6.1 6.6 6.6 6.6 6.7 6.6 6.7 6.6 6.7 6.6 6.7 6.7	Other Non Operating Items	0	0	1	0	0	-1	0	-2
€m         4Q15         3Q15         2Q15         1Q15         4Q14         3Q14         2Q14         1Q14           WEALTH AND ASSET MANAGEMENT         Revenues         790         741         766         723         713         687         726         687           Operating Expenses and Dep.         -602         -557         -579         -563         -571         -542         -529         -532           Gross Operating Income         188         184         187         160         142         145         197         155           Cost of Risk         -7         -1         -16         -1         4         0         -4         -3           Operating Income         181         183         171         159         146         145         193         152           Share of Earnings of Equity-Method Entities         11         10         15         8         14         11         18         12           Other Non Operating Items         -3         2         0         3         17         2         1         0           Pre-Tax Income         189         195         186         170         177         158         212         164 <td>Pre-Tax Income</td> <td>331</td> <td>325</td> <td>336</td> <td>304</td> <td>316</td> <td>308</td> <td>314</td> <td>276</td>	Pre-Tax Income	331	325	336	304	316	308	314	276
WEALTH AND ASSET MANAGEMENT  Revenues 790 741 766 723 713 687 726 687 Operating Expenses and Dep602 -557 -579 -563 -571 -542 -529 -532  Gross Operating Income 188 184 187 160 142 145 197 155 Cost of Risk -7 -1 -16 -1 4 0 -4 -3 Operating Income 181 183 171 159 146 145 193 152 Share of Earnings of Equity-Method Entities 11 10 15 8 14 11 18 12 Other Non Operating Items -3 2 0 3 17 2 1 0 Operating Income 189 195 186 170 177 158 212 164	Allocated Equity (€bn, year to date)	6.8	6.7	6.6	6.6	6.3	6.2	6.2	6.1
Revenues         790         741         766         723         713         687         726         687           Operating Expenses and Dep.         -602         -557         -579         -563         -571         -542         -529         -532           Gross Operating Income         188         184         187         160         142         145         197         155           Cost of Risk         -7         -1         -16         -1         4         0         -4         -3           Operating Income         181         183         171         159         146         145         193         152           Share of Earnings of Equity-Method Entities         11         10         15         8         14         11         18         12           Other Non Operating Items         -3         2         0         3         17         2         1         0           Pre-Tax Income         189         195         186         170         177         158         212         164	€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
Operating Expenses and Dep.         -602         -557         -579         -563         -571         -542         -529         -532           Gross Operating Income         188         184         187         160         142         145         197         155           Cost of Risk         -7         -1         -16         -1         4         0         -4         -3           Operating Income         181         183         171         159         146         145         193         152           Share of Earnings of Equity-Method Entities         11         10         15         8         14         11         18         12           Other Non Operating Items         -3         2         0         3         17         2         1         0           Pre-Tax Income         189         195         186         170         177         158         212         164	WEALTH AND ASSET MANAGEMENT								
Gross Operating Income         188         184         187         160         142         145         197         155           Cost of Risk         -7         -1         -16         -1         4         0         -4         -3           Operating Income         181         183         171         159         146         145         193         152           Share of Earnings of Equity-Method Entities         11         10         15         8         14         11         18         12           Other Non Operating Items         -3         2         0         3         17         2         1         0           Pre-Tax Income         189         195         186         170         177         158         212         164	Revenues	790	741	766	723	713	687	726	687
Gross Operating Income         188         184         187         160         142         145         197         155           Cost of Risk         -7         -1         -16         -1         4         0         -4         -3           Operating Income         181         183         171         159         146         145         193         152           Share of Earnings of Equity-Method Entities         11         10         15         8         14         11         18         12           Other Non Operating Items         -3         2         0         3         17         2         1         0           Pre-Tax Income         189         195         186         170         177         158         212         164	Operating Expenses and Dep.	-602	-557	-579	-563	-571	-542	-529	-532
Cost of Risk         -7         -1         -16         -1         4         0         -4         -3           Operating Income         181         183         171         159         146         145         193         152           Share of Earnings of Equity-Method Entities         11         10         15         8         14         11         18         12           Other Non Operating Items         -3         2         0         3         17         2         1         0           Pre-Tax Income         189         195         186         170         177         158         212         164	Gross Operating Income								155
Share of Earnings of Equity-Method Entities     11     10     15     8     14     11     18     12       Other Non Operating Items     -3     2     0     3     17     2     1     0       Pre-Tax Income     189     195     186     170     177     158     212     164	Cost of Risk	-7	-1	-16	-1	4	0	-4	-3
Share of Earnings of Equity-Method Entities     11     10     15     8     14     11     18     12       Other Non Operating Items     -3     2     0     3     17     2     1     0       Pre-Tax Income     189     195     186     170     177     158     212     164	Operating Income		183		159	146	145		152
Other Non Operating Items         -3         2         0         3         17         2         1         0           Pre-Tax Income         189         195         186         170         177         158         212         164	Share of Earnings of Equity-Method Entities								12
Pre-Tax Income 189 195 186 170 177 158 212 164	Other Non Operating Items								0
Allocated Equity (€bn, year to date) 1.8 1.8 1.8 1.8 1.7 1.7 1.7 1.7 1.7	Pre-Tax Income								164
	Allocated Equity (€bn, year to date)	1.8	1.8	1.8	1.8	1.7	1.7	1.7	1.7

<sup>\*</sup> Including 100% of Private Banking for Revenues down to Pre-tax income line items



€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
CORPORATE AND INSTITUTIONAL BANKING	7413	3413	2015	1413	7417	3414	2417	19(14
Revenues	2,641	2,624	3,048	3,346	2,437	2,519	2,636	2,705
Operating Expenses and Dep.	-1,988	-1,960	-2,064	-2,266	-1,796	-1,809	-1,821	-1,999
Gross Operating Income	653	664	984	1,080	641	710	815	706
Cost of Risk	-63	-40	-14	-96	-29	88	-39	-96
Operating Income	590	624	970	984	612	798	776	610
Share of Earnings of Equity-Method Entities	11	2	13	8	16	0	25	-4
Other Non Operating Items	-27	-2	20	136	4	-1	-6	-6
Pre-Tax Income	574	624	1,003	1,128	632	797	795	600
Allocated Equity (€bn, year to date)	17.9	17.8	17.7	17.0	16.0	15.8	15.8	16.0
Allocated Equity (EDIT, year to date)	17.5	17.0	11.1	17.0	10.0	13.0	13.0	10.0
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
CORPORATE BANKING	4.005	000	050	000	005	050	004	700
Revenues	1,025	832	959	920	965	856	924	788
Operating Expenses and Dep.	-571	-535	-568	-584	-537	-484	-489	-519
Gross Operating Income	454	297	391	336	428	372	435	269
Cost of Risk	-69	-51	55	-74	-26	68	-51	-122
Operating Income	385	246	446	262	402	440	384	147
Non Operating Items	-9	-2	41	132	8	0	18	-12
Pre-Tax Income	376	244	487	394	410	440	402	135
Allocated Equity (€bn, year to date)	8.8	8.7	8.6	8.5	7.7	7.6	7.6	7.6
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
GLOBAL MARKETS								
Revenues	1,180	1,345	1,613	1,986	1,084	1,261	1,296	1,546
incl. FICC	800	880	992	1,266	790	878	788	963
incl. Equity & Prime Services	380	465	621	720	294	383	508	583
Operating Expenses and Dep.	-1,029	-1,059	-1,131	-1,333	-913	-998	-1,024	-1,173
Gross Operating Income	151	286	482	653	171	263	272	373
Cost of Risk	4	12	-73	-22	-6	19	11	26
Operating Income	155	298	409	631	165	282	283	399
Share of Earnings of Equity-Method Entities	5	5	-7	13	9	-1	7	7
Other Non Operating Items	-12	-3	0	-1	-5	0	-6	-5
Pre-Tax Income	148	300	402	643	169	281	284	401
Allocated Equity (€bn, year to date)	8.5	8.5	8.5	8.0	7.7	7.7	7.7	7.9
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
SECURITIES SERVICES								
Revenues	436	447	476	440	388	402	416	371
Operating Expenses and Dep.	-388	-366	-365	-349	-346	-327	-308	-307
Gross Operating Income	48	81	111	91	42	75	108	64
Cost of Risk	2	-1	4	0	3	1	1	0
Operating Income	50	80	115	91	45	76	109	64
Non Operating Items	0	0	-1	0	8	0	0	0
Pre-Tax Income	50	80	114	91	53	76	109	64
Allocated Equity (€bn, year to date)	0.6	0.6	0.6	0.5	0.5	0.5	0.5	0.5
€m	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
CORPORATE CENTRE	44(1)	JU(1)	20(10	19(1)	+W14	JW 14	2414	10(14
Revenues	68	89	273	137	244	-154	-61	303
Operating Expenses and Dep.	-395	-318	-367	-556	-385	-297	-340	-240
Incl. Restructuring and Transformation Costs	-286	-160	-217	-130	-254	-154	-207	-142
Gross Operating Income	-327	<b>-229</b>	-94	-41 <b>9</b>	-141	<b>-451</b>	-401	63
Cost of Risk	-24	- <b>225</b> -5	-24	2	-38	1	9	-20
Costs related to the comprehensive settlement with	-24	-5	-24	۷	-30	ı	J	-20
US authorities	-100	0	0	0	-50	0	-5,950	0
Operating Income	-100 <b>-451</b>	<b>-234</b>	-11 <b>8</b>	- <b>417</b>	-229	<b>-450</b>	-6,342	43
Share of Earnings of Equity-Method Entities	<b>-451</b>	<b>-234</b> 18	-11 <b>6</b> 15	-417 18	<b>-229</b> -27	<b>-450</b> 5	<b>-0,342</b> 21	<b>43</b> 15
	-622						12	
Other Non Operating Items		11	410 207	76	-263 <b>510</b>	43		-2
Pre-Tax Income	-1,064	-205	307	-323	-519	-402	-6,309	56



GOOD OPERATING PERFORMANCE AND SOLID ORGANIC CAPITAL GENERATION	2
RETAIL BANKING & SERVICES	5
DOMESTIC MARKETS	5
INTERNATIONAL FINANCIAL SERVICES	8
CORPORATE AND INSTITUTIONAL BANKING (CIB)	12
CORPORATE CENTRE	14
FINANCIAL STRUCTURE	14
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4Q15 – RESULTS BY CORE BUSINESSES	18
2015 – RESULTS BY CORE BUSINESSES	19
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Figures included in this presentation are unaudited. On 24 March 2015, BNP Paribas issued a restatement of its quarterly results for 2014 reflecting, in particular, the new organization of the Bank's operating divisions as well as the adoption of the accounting standards IFRIC 21. This presentation is based on the published or the restated 2014 data as appropriate.

This presentation includes forward-looking statements based on current beliefs and expectations about future events. Forward-looking statements include financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future events, operations, products and services, and statements regarding future performance and synergies. Forward-looking statements are not guarantees of future performance and are subject to inherent risks, uncertainties and assumptions about BNP Paribas and its subsidiaries and investments, developments of BNP Paribas and its subsidiaries, banking industry trends, future capital expenditures and acquisitions, changes in economic conditions globally or in BNP Paribas' principal local markets, the competitive market and regulatory factors. Those events are uncertain; their outcome may differ from current expectations which may in turn significantly affect expected results. Actual results may differ materially from those projected or implied in these forward looking statements. Any forward-looking statement contained in this presentation speaks as of the date of this presentation. BNP Paribas undertakes no obligation to publicly revise or update any forward-looking statements in light of new information or future events. It should be recalled in this regard that the Supervisory Review and Evaluation Process is carried out each year by the European Central Bank, which can modify each year its capital adequacy ratio requirements for BNP Paribas.

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### BNP PARIBAS 2015 FULL YEAR RESULTS

5 FEBRUARY 2016



The bank for a changing world

### Disclaimer

Figures included in this presentation are unaudited. On 24 March 2015, BNP Paribas issued a restatement of its quarterly results for 2014 reflecting, in particular, the new organization of the Bank's operating divisions as well as the adoption of the accounting standards IFRIC 21. This presentation is based on the published or the restated 2014 data as appropriate.

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### 2015 Key Messages

Revenue growth in all the operating divisions

Revenues of the operating divisions: +9.1% vs. 2014

Good growth in pre-tax income of the operating divisions

Pre-tax income of the operating divisions: +13.0% vs. 2014

Cost of risk stable at a moderate level

54 bp\* (-3 bp vs. 2014)

Net income Group share Dividend per share

€6,694m €2.31\*\*

Continued increase of the Basel 3 ratios during the year

CET1 ratio\*\*\*: 10.9% (+60 bp vs. 31.12.14) Leverage ratio\*\*\*: 4.0% (+40 bp vs. 31.12.14)

## Good operating performance Solid organic capital generation

#### Launch of the 2016-2019 CIB transformation plan

\* Net provisions/Customer loans; \*\* Subject to the approval of AGM on 26 May 2016; \*\*\* As at 31 December 2015, CRD4 ("2019 fully loaded" ratio)

### **Group Results**

**Division Results** 

**Evolution of Regulatory Ratios** 

**4Q15** Detailed Results

Appendix

### Main Exceptional Items - 2015

#### Revenues

- Net capital gains from exceptional equity investment sales (Corporate Centre)
- Own credit adjustment and DVA (Corporate Centre)
- Introduction of FVA\* (CIB Global Markets)

#### Operating expenses

- Simple & Efficient transformation costs and restructuring costs\*\* (Corporate Centre)
- Contribution to the resolution process of 4 Italian banks\*\*\*

#### Cost of risk

- Portfolio provision due to the exceptional situation in Eastern Europe
- Costs related to the comprehensive settlement with U.S. authorities (Corporate Centre)
  - Amount of penalties
  - Costs related to the remediation plan

#### Non operating items

- Exceptional goodwill impairments\*\*\*\* (Corporate Centre)
- Capital gain on the sale of a non-strategic stake\*\*\*\*\*
- Sale of the stake in Klépierre-Corio (Corporate Centre)
- Dilution capital gain due to the merger between Klépierre and Corio (Corporate Centre)

Total	one-off item	S
IVLA	OHE-OH HEHM	J

2015	2014
	+€301m
+€314m	-€459m
	-€166m
+€314m	-€324m
-€793m -€69m	-€757m
-€862m	-€757m
	-€100m
	-€100m
	-€5,750m
-€100m	-€250m
-€100m	-€6,000m
-€993m	-€297m
+€94m	
+€716m +€123m	
-€60m	-€297m
Coom	CZJIII

-€708m

-€7,478m

\* Funding Valuation Adjustment; \*\* Restructuring costs of LaSer, Bank BGZ, DAB Bank and GE LLD; \*\*\* BNL bc (-€65m), Personal Finance (-€4m); \*\*\*\* Of which BNL bc's full goodwill impairment: -€917m in 4Q15 and -€297m in 4Q14; \*\*\*\*\* CIB-Corporate Banking (€74m), Corporate Centre (€20m)

### Consolidated Group - 2015

	2015	2014*	2015 vs. 2014	2015 vs. 2014 Operating Divisions
Revenues	€42,938m	€39,168m	+9.6%	+9.1%
Operating expenses	-€29,254m	-€26,524m	+10.3%	+9.3%
Gross operating income	€13,684m	€12,644m	+8.2%	+8.7%
Cost of risk	-€3,797m	-€3,705m	+2.5%	+2.4%
Costs related to the comprehensive settlement with U.S. authorities	-€100m	-€6,000m	n.s.	
Non operating items	€592m	€211m	n.s.	+61.4%
Pre-tax income	€10,379m	€3,150m	n.s.	+13.0%
Net income attributable to equity holders	€6,694m	€157m	n.s.	
Net income attributable to equity holders excluding one-off items**	€7,338m		+7.3%***	
Return on equity excluding one-off items****:			9.2%	



**Good overall performance** 

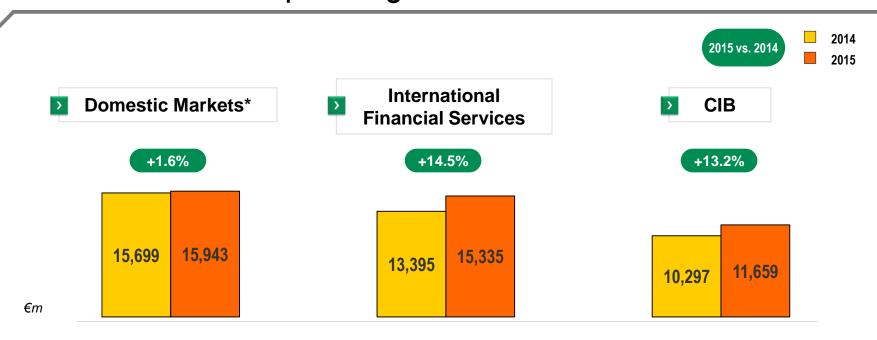
\* See restatement of the year 2014, published on 24 March 2015; \*\* See slide 5; \*\*\* Excluding one-off items and the first contribution to the SRF (-€181m); \*\*\*\* Including one-off items: return on equity, 8.3%; return on tangible equity, 10.1%



Return on tangible equity excluding one-off items\*\*\*\*:

11.1%

### Revenues of the Operating Divisions - 2015



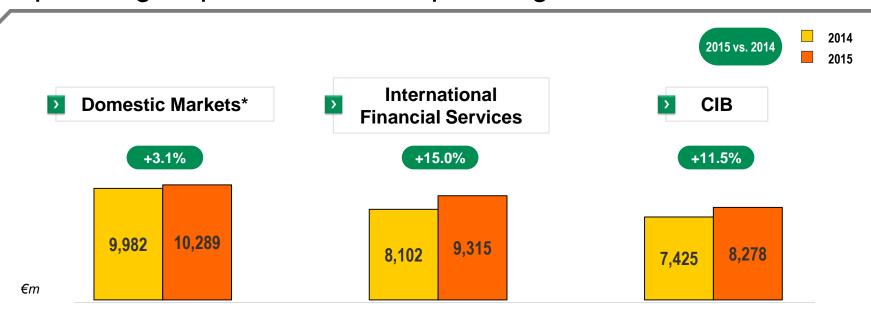
- Impact of acquisitions made in 2014 and significant foreign exchange effect
- At constant scope and exchange rates
  - Rise in the revenues of the operating divisions: +3.5% vs. 2014



### Solid performance of Domestic Markets Strong growth at IFS and CIB

\* Including 100% of Private Banking in France (excluding PEL/CEL effects), in Italy, Belgium and Luxembourg

### Operating Expenses of the Operating Divisions - 2015



- Impact of acquisitions made in 2014 and significant foreign exchange effect
- At constant scope and exchange rates
  - Rise in the operating expenses of the operating divisions: +3.2% vs. 2014
  - Improvement of the cost/income ratio: -0.2 pt vs. 2014
- Implementation of new regulations and strengthening compliance
- 2014-2016 business development plans now largely completed



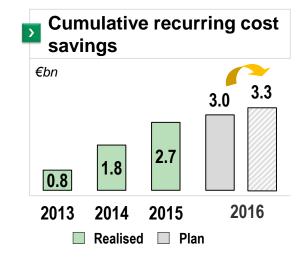
Rise in regulatory costs and finalisation of the business development plans mitigated by the effects of Simple & Efficient

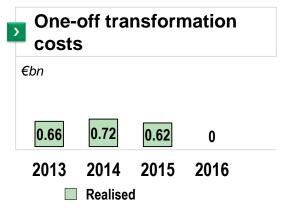
\* Including 100% of Private Banking in France (excluding PEL/CEL effects), Italy, Belgium and Luxembourg



### Simple & Efficient

- Very good momentum throughout the entire Group
  - 1,380 programmes identified including 2,682 projects
  - 62% of projects initiated since 2013 already completed
- Cost savings
  - €2,738m since the launch of the plan, beyond the initial €2.6bn target in 2015
  - Equivalent to 91% of the €3.0bn target per year from 2016
  - Of which €978m booked in 2015
- Cost savings target raised from €3.0bn to €3.3bn
  - To offset additional compliance costs in 2016
- Transformation costs: €622m in 2015
  - Of which €232m in 4Q15



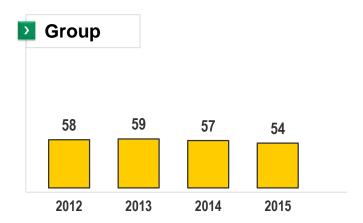




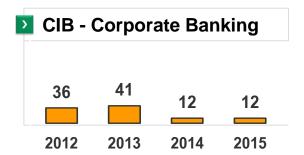
Cost savings target raised from €3.0bn to €3.3bn to offset the strengthening of compliance set ups

### Cost of Risk - 2015 (1/2)

Net provisions/Customer loans (in annualised bp)



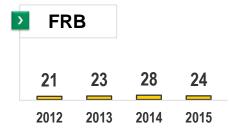
- Cost of risk: €3,797m (+€92m vs. 2014)
  - Scope effect linked to the acquisitions made in 2014 (+€143m vs. 2014)
  - Cost of risk down slightly excluding this effect



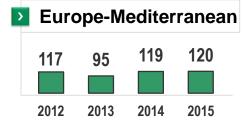
- €139m (+€8m vs. 2014)
- Cost of risk at a very low level

### Cost of Risk - 2015 (2/2)

Net provisions/Customer loans (in annualised bp)



- €343m (-€59m vs. 2014)
- Cost of risk still low



- €466m (+€109m vs. 2014)
  - Scope effect linked to the acquisition of BGZ: €38m
- Cost of risk ~stable (bp)



- €1,248m (-€150m vs. 2014)
- Decline in the cost of risk
- Significant decrease in doubtful loan inflows



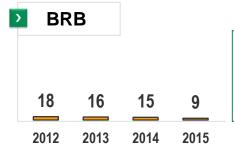
2013

2014

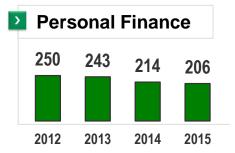
2015

2012

- €50m (stable vs. 2014)
- Cost of risk still very low



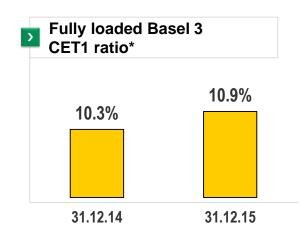
- €85m (-€46m vs. 2014)
- Cost of risk particularly low

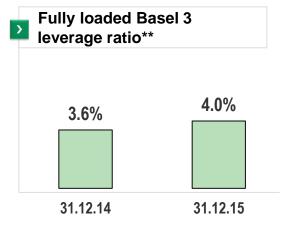


- €1,176m (+€81m vs. 2014)
  - Scope effect linked to the acquisitions
- Decrease in the cost of risk excluding this effect

### **Financial Structure**

- Fully loaded Basel 3 CET1 ratio\*: 10.9% as at 31.12.15 (+60 bp vs. 31.12.14)
  - Essentially due to the 2015 results after taking into account the dividend payment
- Fully loaded Basel 3 leverage\*\*: 4.0% as at 31.12.15 (+40 bp vs. 31.12.14)
  - Effect of the higher CET1 capital
  - Reduction of the leverage exposure in capital market activities
- Liquidity Coverage Ratio: 124% as at 31.12.15
- Immediately available liquidity reserve\*\*\*: €266bn (€260bn as at 31.12.14)
  - Amounting to ~185% of short-term wholesale funding, equivalent to over 1 year of room to manœuvre



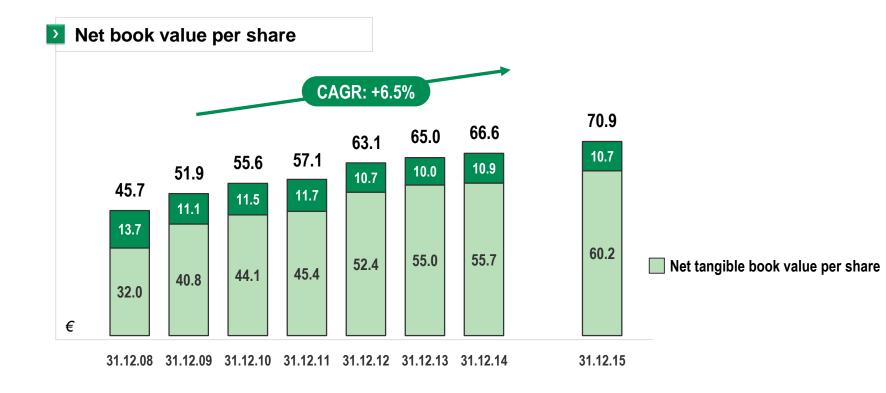




### Solid organic capital generation

\* CRD4 (2019 fully loaded ratio); \*\* CRD4 (2019 fully loaded ratio), calculated according to the delegated act of the European Commission dated 10.10.2014 (see note (d) on slide 90); \*\*\* Liquid market assets or eligible to central banks (counterbalancing capacity) taking into account prudential standards, notably US standards, minus intradays payment systems needs

### Net Book Value per Share

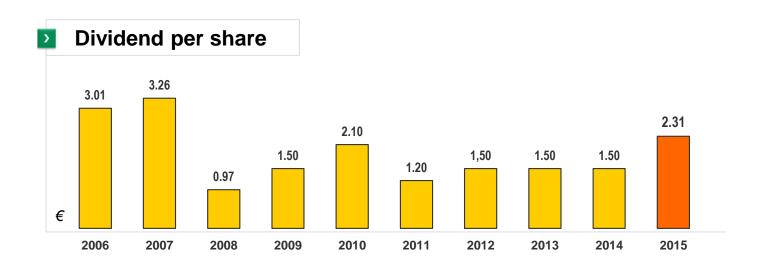




## Continued growth in the net book value per share throughout the cycle

### Dividend

- Dividend\*: €2.31 per share
  - Paid in cash
  - Dividend yield: 5.3%\*\*
- Implying a pay out ratio of 45%

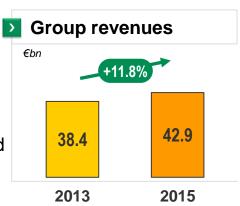


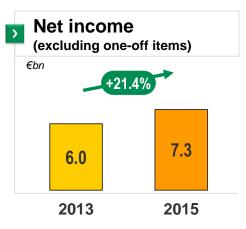
2015 dividend: €2.31 per share

<sup>\*</sup> Subject to approval at the Shareholders' Meeting on 26 May 2016, shares will go ex-dividend on 2 June 2016, payment on 6 June 2016; \*\* Based on the closing price on 29 January 2016 (€43.73)

### 2014-2016 Business Development Plan

- Good evolution of the Group's performances
  - Average annual revenue growth of the operating divisions\*: Domestic Markets: +1.4%; IFS: +9.0%; CIB: +7.4%
  - Geographic business development plans: objective of the plan already achieved in Asia Pacific (2015 revenues: €3.2bn, +6.2%\*\* vs. 2014) and in CIB-North America (2015 revenues: €2.2bn, +15.3%\*\* vs. 2014)
- Use of capital resources
  - Low increase of risk-weighted assets: +0.6% vs. 2013\*
  - Targeted acquisitions generating synergies (€245m by 2017\*\*\*)
- 2016 ROE target of the plan confirmed (reminder: 10% ROE calculated on 10% CET1 ratio)







### 2014-2016 plan well on track Preparation this year of a new 2017-2020 plan

\* 2013-2015 average annual growth rate; \*\* At constant exchange rates; \*\*\* Additional synergies expected in 2016 and 2017, excluding restructuring costs

# Active Implementation Throughout the Group of the Remediation Plan and Reinforcement of Compliance and Control Procedures

- Implementation of the remediation plan agreed as part of the comprehensive settlement with the U.S. authorities in line with the timetable defined
  - 45 projects of which 24 already finalised
  - USD flows for the Group will be processed and controlled via the New York branch: 85% of USD outflows now processed by the New York branch
  - Group Financial Security department in the US, based in New York, fully operational
- Reinforcement of compliance and control procedures
  - Vertical integration of the Compliance and Legal functions
  - Increase staffing of the compliance organisation (2,765 people, +1,033 vs. 2014)
  - Increase in the number of controls performed by the General Inspection: 54 entities audited in 2015 by the new team specialised in compliance and financial security issues
  - Process of alerts management relating to international sanctions: centralisation of Swift flows and filtering of transactions in the last stage of finalisation for the majority of the entities involved
  - ~140 specialists trained as part of the international financial sanctions certification programme
  - Continued operational implementation of a stronger culture of compliance: compulsory training programmes for Group employees
  - Reinforcement and harmonisation of mandatory periodic client portfolio review procedures (Know Your Customer)
- One-off additional provision of €100m in 4Q15 in connection with the remediation plan to industrialise existing processes

### Group Results

### **Division Results**

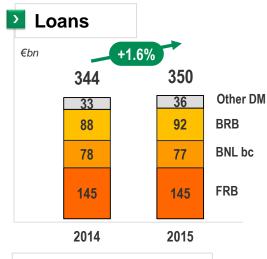
**Evolution of Regulatory Ratios** 

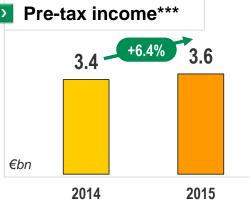
**4Q15** Detailed Results

Appendix

### Domestic Markets - 2015

- Business activity
  - Loans: +1.6% vs. 2014, gradual recovery in demand for loans
  - Deposits: +6.5% vs. 2014 (+4.5% excluding the acquisition of DAB Bank in Germany), good growth in particular in France, Belgium and Germany
  - Increase of private banking assets under management in France, Italy and Belgium: +5.3% vs. 31.12.14
- Ongoing expansion of the digital offering and transformation of the customer experience
  - Omni-channel, mobile and real time
- Revenues\*: €15.9bn; +1.6% vs. 2014
  - Good performance of BRB and the specialised businesses (Arval, Leasing Solutions, Personal Investors)
  - Impact of persistently low interest rates
- Operating expenses\*: €10.3bn; +3.1% vs. 2014
  - +0.8% at constant scope and exchange rates and excluding non recurrent items in BNL bc\*\*
- Pre-tax income\*\*\*: €3.6bn; +6.4% vs. 2014
  - Decrease in the cost of risk, in particular in Italy





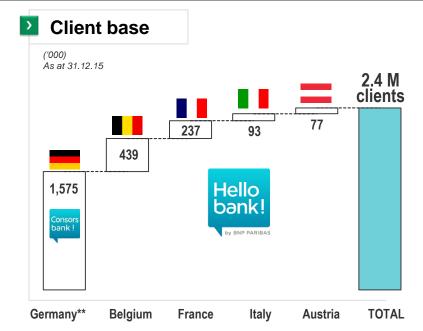


\* Including 100% of Private Banking, excluding PEL/CEL effects; \*\* Contribution to the resolution process of 4 Italian banks (€65m) and one-off restructuring costs (€20m) in 4Q15; \*\*\* Including 2/3 of Private Banking, excluding PEL/CEL effects



# Domestic Markets Continued Development of Hello bank!

- A fast growing customer base
  - Strong organic client acquisition (~+400,000 clients vs. 31.12.14)
  - Acquisition of DAB Bank in Germany in 2014 and merger in 2015 with Consorsbank!
  - Direktanlage.at became Hello bank! in Austria in 2015
- A new brand successfully rolled-out in the Eurozone
  - Brand positioning "100% mobile"
  - Promising spontaneous awareness
  - New features and services
  - €24bn deposits and €80bn assets under management
  - Generating 8.7% of individual clients revenues\* in 2015 (x2 vs. 2014)
- Shared assets with the network and across Hello bank!
  - Use of existing infrastructures and resources in each country: IT systems, back-offices, call centres,...







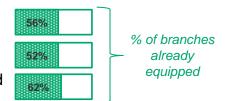


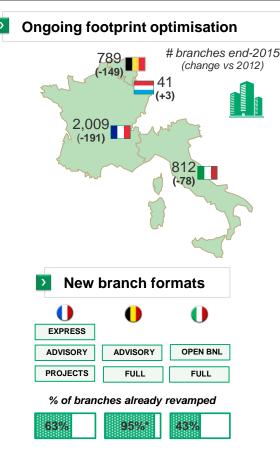
## Hello bank! successfully developing in 5 countries 2.4 million clients

\* FRB, BRB, BNLbc and Personal Investors revenues, excluding Private Banking; \*\* Including DAB customers

# Domestic Markets Continued Transformation of the Retail Networks

- Branch network optimisation with differentiated branch formats
  - Continued footprint optimisation
  - Full range of services available in "hub" branches
  - Lighter branch formats developed to maintain proximity at a lower cost
- Revamped commercial set up
  - Opening hours reviewed and adapted to client needs
  - Meeter/Greeter as a shared role in most branches
  - Personalized approach and reinforced expertise for some client segments
- Digitalised branches
  - Videoconference support
  - Wi-Fi for customers
  - New mobile workstation tablet-based

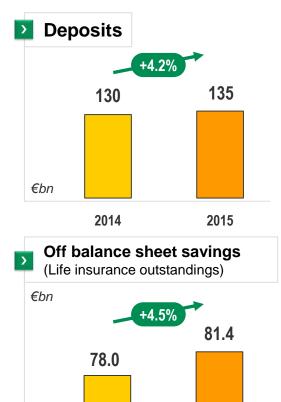




Footprint optimisation and modernisation of branch formats

### Domestic Markets French Retail Banking - 2015

- Business activity
  - Loans: +0.3% vs. 2014, gradual recovery in demand; expanding the commercial offering to speed up growth in volumes in 2016
  - Deposits: +4.2% vs. 2014, driven by a rise in current accounts
  - Off-balance savings: growing, increase in particular in the life-insurance outstandings (+4.5% vs. 31.12.14)
  - Private Banking: #1 in France with €87.3bn in assets under management
  - Supporting businesses and innovative start-ups: opening of two WAI (We Are Innovation) centres and an innovation hub dedicated to FinTechs
- Revenues\*: -2.4% vs. 2014
  - Net interest income: -3.8%, impact of persistently low interest rates (decrease in margins on deposits and on renegotiated loans)
  - Fees: -0.3%, decrease of banking fees, increase in fees on off balance sheet savings
  - Gradual adaptation of customer conditions to the low interest rate context
- Operating expenses\*: +0.5% vs. 2014
  - Good cost control
- Pre-tax income\*\*: €1,610m (-8.2% vs. 2014)
  - Cost of risk still low





## Impact of the low interest rate context Commercial adaptation measures taken

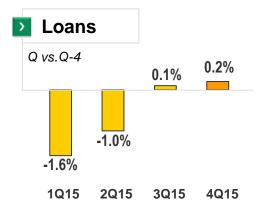
\* Including 100% of French Private Banking, excluding PEL/CEL effects; \*\* Including 2/3 of French Private Banking, excluding PEL/CEL effects

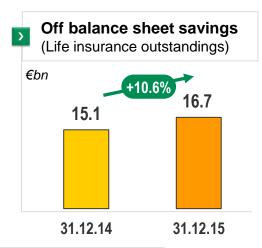
31.12.14

31.12.15

### Domestic Markets BNL banca commerciale - 2015

- Business activity
  - Loans: -0.6% vs. 2014, impact of the selective repositioning on the corporate segment, now almost completed; rise in loans to individuals (+2.3% vs. 2014)
  - Deposits: +1.0% vs. 2014, increase in deposits of individuals
  - Development of off balance sheet savings: strong growth of outstandings in life insurance (+10.6% vs. 31.12.14) and mutual funds (+18.1% vs. 31.12.14)
  - Private Banking: #5 in Italy with market share gains
- Revenues\*: -2.9% vs. 2014
  - Net interest income: -5.5% vs. 2014, low interest rate environment and repositioning on the better corporate clients; growth in the individual client segment
  - Fees: +2.5% vs. 2014, good performance of off balance sheet savings as a result of increased outstandings
- Operating expenses\*: +5.4% vs. 2014
  - +0.6% vs. 2014 excluding the impact of non recurring items (€85m)\*\*
  - Good cost containment
- Pre-tax income\*\*\*: -€28m (+€23m in 2014)
  - +€57m excluding the impact of non recurring items (x2.5 vs. 2014)
  - Reduction of cost of risk







## Gradual improvement of the economic environment Continued decline of cost of risk

\* Including 100% of Italian Private Banking; \*\* Contribution to the resolution process of 4 Italian banks (€65m) and one-off restructuring costs (€20m) in 4Q15; \*\*\* Including 2/3 of Italian Private Banking

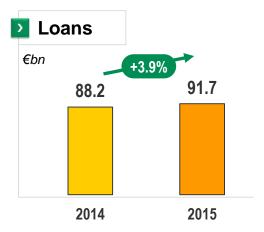


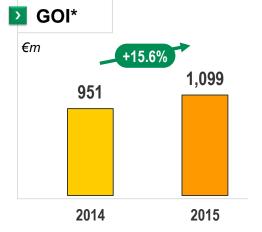
### Domestic Markets Belgian Retail Banking - 2015

- Sustained business activity
  - Loans: +3.9% vs. 2014, rise in loans to individuals and corporate customers, good growth in mortgage loans
  - Deposits: +3.8% vs. 2014, strong growth in current accounts
  - Good performance of off balance sheet savings (mutual fund outstandings: +13.8% vs. 31.12.14)
  - Development of digital banking and new client experience:
     launch of the first dedicated home loan App



- Revenues\*: +4.8% vs. 2014
  - Net interest income: +4.1% vs. 2014, driven in particular by increased volumes and margins holding up well
  - Fees: +7.0% vs. 2014, good performance of financial and credit fees
- Operating expenses\*: +0.6% vs. 2014
  - Good cost containment
  - Improvement of the cost/income ratio (-2.9 pts)
- Pre-tax income\*\*: €936m (+26.8% vs. 2014)
  - Decrease in the cost of risk vs. 2014





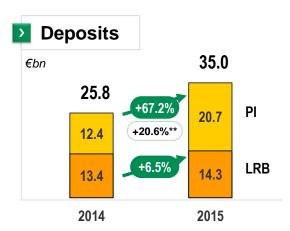


## Very good performance Continuing improvement of the operating efficiency

\* Including 100% of Belgian Private Banking; \*\* Including 2/3 of Belgian Private Banking

# Domestic Markets Other Activities - 2015

- Good drive of specialised businesses
  - Arval: acquisition\* of GE Fleet Services' business in Europe (+164,000 vehicles) and strong organic growth in the financed fleet (+7.5%\*\* vs. 2014);
     #1 in Europe with strengthened positions in all countries
  - Leasing Solutions: rise in outstandings of the core portfolio and reduction of the non-core portfolio
  - Personal Investors (PI): strong increase in deposits due to the acquisition of DAB Bank and the success of Consorsbank! in Germany
- Luxembourg Retail Banking: good deposit inflows, growth in mortgage loans
- Revenues\*\*\*: +14.8% vs. 2014
  - Effect in particular of the acquisition of DAB Bank in Germany (PI)
  - +6.9% at constant scope and exchange rates, driven by Arval, Leasing Solutions and PI
- Operating expenses\*\*\*: +13.6% vs. 2014
  - +2.4% at constant scope and exchange rates
  - Largely positive jaws effect
- Pre-tax income\*\*\*\* : €1,067m (+24.6% vs. 2014)
  - +19.9% at constant scope and exchange rates







\* Closed on 2 November 2015; \*\* At constant scope and exchange rates; \*\*\* Including 100% of Private Banking in Luxembourg; \*\*\*\* Including 2/3 of Private Banking in Luxembourg



### Domestic Markets - Medium-term Ambitions (1/3) Structural Changes Requiring Transformation Actions

**Evolving customer** behaviours & expectations

- Banking customers expectations increasing with new digital standards: value added, seamless, efficiency and security
- Available data and digital tools create opportunities to enrich the customer relationship and generate new revenues
- → Traditional networks only partially answer these expectations: reinvent client experience and adapt commercial strategy

Interactive & customised



New client relationship

Accelerated time

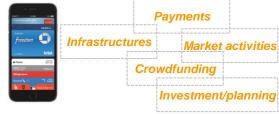


**Direct access** everywhere/every time

Simple, reliable & intuitive

**Competition &** digital disruption

- **Internet giants** are developing financial service offerings, notably in the payment area
- **FinTechs** are attracting significant investments to innovate certain areas of banking activity
- → Propose best-in-class offerings & services and agile implementation of new cooperation models



**Profitability** challenges

changes

- Low interest rate environment and margins under pressure
- Growing investment needs (IT/data) to align with new digital standards
- → Roll-out digital transformation to reduce costs and adapt the historical operating model

2006-2007 2013-2014

Cost/Income

(European banks)

Regulatory

- Additional complexity due to new regulatory requirements
- Expected to potentially alter the competitive landscape
- → Create new digital customer journeys and seize opportunities entailed by regulatory evolutions

Revised European Directive on Payment Services



MiFID 2



# Domestic Markets - Medium-term Ambitions (2/3) Capitalise on BNPP's Differentiating Capabilities

Multi-channel distribution model

Integrated, multi-channel distribution platform fully deployed in the Domestic Markets networks

→ Better capitalise on digital tools and technologies mutualised across DM



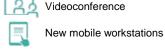
Networks optimisation

**Ongoing optimisation** of geographical footprint and format modernisation

→ Structural evolutions needed to cope with massive digitalisation of banking interactions



More digitalised branches



Wi-Fi for customers

Hello bank!

Pan-European model successfully rolled out

→ Further adaptation to the competitive specificities of each country

- 2.4M clients
- 5 countries





Products & services innovation

Fast roll-out of technological innovations, notably in payments

→ Agile implementation of new internal solutions developed in house or through partnerships



### Domestic Markets - Medium-term Ambitions (3/3) More Digitalisation, More Customisation

**Create digitalised** service models

- **Differentiated models** in terms of value proposition and relationship model: choice offered to customers (Retail, Private, Corporate)
- New relationship styles with more digital and adapted interactions
- **Common platforms** for product offering, remote expertise...



Reinvent customer journeys

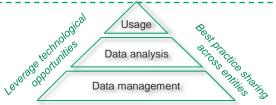
- Effortless & value-added client experience, tailored to client needs end-to-end
- **Efficiency improvement**: process optimisation and operating functions adaptation
- Further development of cross-selling within the Group

### Already launched



**Enhance customer** knowledge

- Optimize commercial proactivity and reactivity
- Improve pricing and risk scoring management



**Boost digital** acquisition & sales

- Digitalisation of the whole product offering subscriptions
- Boost digital communication and marketing
- Specific client acquisition offers with ambitious targets for 2020



#### **Targeted digital sales**



**Develop** comprehensive service offers

- New aggregation service offers (e.g. Arval Active Link) tailored to client utilisations
- Develop business and enrich offer through innovation and FinTechs partnerships

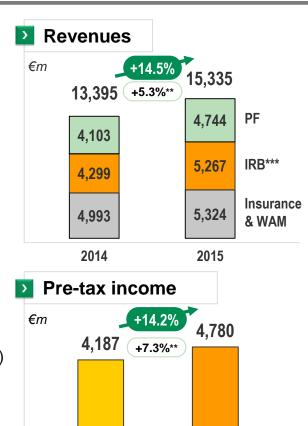


#### Aggregation of optional services

- → Active Journey (route analysis)
- → Active Routing (real-time geolocalization)
- → Active Sharing (management of shared vehicles)

### International Financial Services - 2015

- Good business activity across all the business units
  - Personal Finance: continued growth drive
  - International Retail Banking\*: sustained business activity and development of the digital offering
  - Insurance and WAM: good asset inflows in all the business units
- Integration of the acquisitions made in 2014 progressing well: Bank BGZ (Europe-Med) and LaSer (Personal Finance)
- Revenues: €15.3bn; +14.5% vs. 2014
  - +5.3% at constant scope and exchange rates
  - Good growth across all the business units, thanks to business drive
- Operating expenses: €9.3bn; +15.0% vs. 2014
  - +4.9% at constant scope and exchange rates, positive jaws effect (0.4 pt)
- GOI: €6.0bn; +13.7% vs. 2014
  - +6.0% at constant scope and exchange rates
- Pre-tax income: €4.8bn; +14.2% vs. 2014
  - +7.3% at constant scope and exchange rates





### Good performance across all the business units

\* Europe-Med and BancWest; \*\*At constant scope and exchange rates; \*\*\* Including 2/3 of Private Banking in Turkey and in the United States

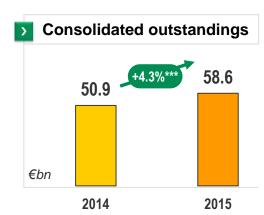
2014

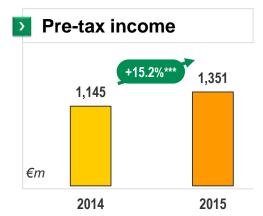
2015

### International Financial Services Personal Finance - 2015



- Continued the good growth drive
  - Merger of Personal Finance and LaSer completed on 1<sup>st</sup> September: target of 1% growth per year in market share in France\* over the next 3 years
  - New banking partnerships (Grupo CajaMar in Spain and Poste Italiane in Italy) and in the energy sector (Eon in the Czech Republic), renewed the distribution agreement with Sonae in Portugal
  - Car loans: new partnership agreements (Volvo in France, KIA in Belgium, Mitsubishi Motors in Poland)
  - Outstandings loans: +15.0% vs. 2014, effect of the acquisition of LaSer;
     +4.3%\*\* at constant scope and exchange rates: good growth in the Eurozone
- Revenues: €4,744m (+15.6% vs. 2014)
  - +3.5%\*\* at constant scope and exchange rates
  - Good revenue growth in Germany, Italy, Spain and Belgium
- Operating expenses: €2,291m (+16.8% vs. 2014)
  - +2.2%\*\* at constant scope and exchange rates
  - In line with the business development
- Pre-tax income: €1,351m (+18.0% vs. 2014)
  - +15.2%\*\* at constant scope and exchange rates







### Good growth drive and strong rise in income

\* New production of specialty players; \*\* With LaSer pro forma in 2014; \*\*\* At constant scope and exchange rates with LaSer proforma in 2014

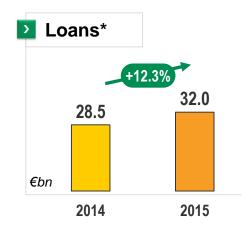


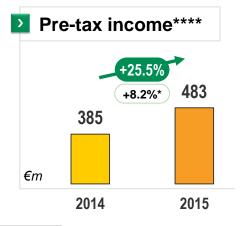
### International Financial Services Europe-Mediterranean - 2015

- Continued integration of BGZ Bank in Poland
  - Creation of a reference bank in a growing market (7<sup>th</sup> largest bank in the country with ~4% market share); ~€94m of additional synergies by 2017
- Good business development in all regions
  - Deposits: +9.5%\* vs. 2014, increase in particular in Turkey and Poland
  - Loans: +12.3%\* vs. 2014, growth in all regions
  - Good development of digital banking, in particular in Poland



- Increased cross-selling with CIB in Turkey (revenues: +10.5% vs. 2014)
- Revenues\*\*: +10.2%\* vs. 2014
  - As a result of the rise in volumes
- Operating expenses\*\*: +6.9%\* vs. 2014
  - +4.7%\* excluding non recurring items in Poland (€31m)\*\*\*
- GOI\*\*: +17.7%\* vs. 2014
- Pre-tax income\*\*\*\*: €483m (+8.2%\* vs. 2014)
  - +25.5% at historical scope and exchange rates (acquisition of BGZ)





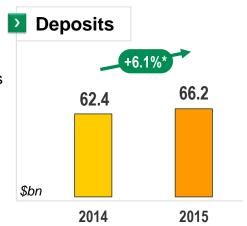


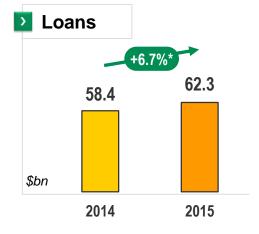
## Good business development Income growth

\* At constant scope and exchange rates; \*\* Including 100% of Turkish Private Banking; \*\*\* One-off contribution in 4Q to the deposit guarantee fund & to the support fund for borrowers in difficulty; \*\*\*\* Including 2/3 of Turkish Private Banking

# International Financial Services BancWest - 2015

- Good business drive in a favourable economic environment
  - Deposits: +6.1%\* vs. 2014, strong rise in current and savings accounts
  - Loans: +6.7%\* vs. 2014, sustained growth in corporate and consumer loans
  - Private Banking: +18% increase in assets under management vs. 31.12.14 (\$10.1bn as at 31.12.15)
  - Digital banking: 546,000 monthly connections using the innovative Quick Balance application
- Revenues\*\*: +6.4%\* vs. 2014
  - As a result of volume growth
- Operating expenses\*\*: +10.6%\* vs. 2014
  - +5.3%\*, excluding increase in regulatory costs (CCAR and Intermediate Holding Company notably)
  - Strengthening of the commercial set up (Private Banking and consumer finance) partially offset by streamlining the organisation and the network
- Pre-tax income\*\*\*: €910m (+0.9%\* vs. 2014)
  - Low cost of risk
  - +24.3% at historical exchange rate, due to the USD rise vs. 2014





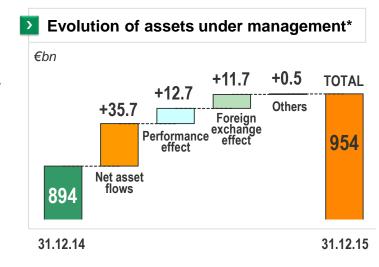


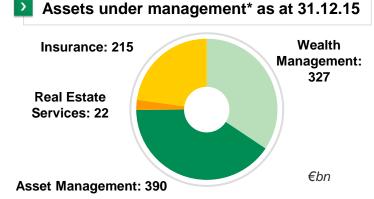
### Strong sales and marketing drive, good level of results

\* At constant scope and exchange rates; \*\* Including 100% of Private Banking in the United States; \*\*\* Including 2/3 of Private Banking in the United States

# International Financial Services Insurance and WAM - Asset Flows and AuM - 2015

- Assets under management\*: €954bn as at 31.12.15
  - +6.8% vs. 31.12.14 (+3.8% vs. 30.09.15)
  - Performance effect benefiting from the favourable trend in equity markets and interest rates during the year
  - Positive foreign exchange effect due to the euro depreciation
- Net asset flows: +€35.7bn in 2015
  - Wealth Management: positive asset inflows in the domestic markets and in Asia
  - Asset Management: very good asset inflows driven in particular by diversified funds
  - Insurance: good asset inflows in France, Italy and Asia
- Insurance: good business development
  - Gross written premiums: €28.0bn (+2.0% vs. 2014)
  - Technical reserves: +7.5% vs. 31.12.14







Good asset inflows across all the business units

\* Including distributed assets

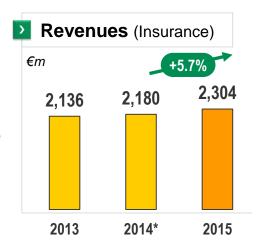
# International Financial Services Insurance and WAM - 2015

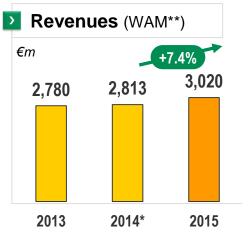
#### Insurance

- Revenues: €2,304m; +5.7% vs. 2014 (+5.1% at constant scope and exchange rates)
  - Continued business growth
- Operating expenses: €1,160m; +7.3% vs. 2014 (+5.5% at constant scope and exchange rates)
  - As a result of business development
- Pre-tax income: €1,296m; +6.8% vs. 2014

### Wealth and Asset Management\*\*

- Revenues: €3,020m; +7.4% vs. 2014 (+4.3% at constant scope and exchange rates)
  - Good growth across all the business units: rise in Wealth Management, in particular in domestic markets and in Asia, growth in Asset Management and good business development in Real Estate Services
- Operating expenses: €2,301m; +5.8% vs. 2014 (+1.9% at constant scope and exchange rates)
  - Cost control, positive jaws effect
- Pre-tax income: €740m; +4.1% vs. 2014







### Good performance across all business units

\* See restatement of the year 2014, published on 24 March 2015; \*\* Asset Management, Wealth Management, Real Estate Services

# International Financial Services 2016 Action Plan (1/2)

#### 1. GROWTH AND DIVERSIFICATION

#### CLIENTS



- Optimise the client experience for all segments
- Private banking client base: continue growing it in the domestic markets, in the U.S. and in Asia
- Corporate and institutional clients: launch of new offerings
- SMEs: structure and roll-out of the offering in the international networks

#### **INTERNATIONAL**



- International banking networks: continue branch network transformation
- Asia and Latin America: continue growing in specialised businesses
- China: continue developing partnerships

#### **PARTNERSHIPS**



- Personal Finance: forge new partnership alliances and agreements in the automotive sector, as well as with distributors, banks and energy providers
- Insurance: continue strengthening partnerships by leveraging our expertise
- Develop partnerships with new actors (FinTech, InsurTech, etc.)

#### **CROSS-SELLING**



- Continue rolling out the enhanced cooperation model of Personal Finance with the Group's banking networks: Poland, U.S.
- Increase asset inflows in asset management and grow sales of insurance products in the banking networks
- Step up cross-selling with CIB

# International Financial Services 2016 Action Plan (2/2)

#### 2. DIGITALISATION, NEW TECHNOLOGIES AND NEW BUSINESS MODELS

#### **DATA AND ANALYTICS**

- Initiatives in all the business units
- Unite data labs to pool best practices

#### **INNOVATION**

- Put open innovation in general practice in all the businesses
- Capitalise on innovative approaches (Cardif Lab, PF Echangeur, Hackathon...)
- Analyse and test the roll-out of new services

#### **BANKS AND DIGITAL OFFERINGS**

- Continue the expansion of mobile and digital banking services, including in new countries
- Develop the digital solutions offering in all the businesses
- Bring innovation to the payment offering (new offerings and technologies)













#### 3. CONTINUE INDUSTRIALISATION, TRANSFORMATION AND ADAPTATION

#### INDUSTRIALISATION AND ADAPTATION



- Industrialise the platforms and enhance operating efficiency
- Finalise integrations with LaSer (Personal Finance) and Bank BGZ (Poland)
- Continue adapting to regulatory changes (MiFID II, ...)





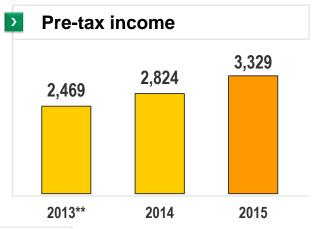




## Corporate and Institutional Banking - 2015

- Revenues: €11,659m (+13.2% vs. 2014)
  - Rise across all the business units: Global Markets (+18.1%\*),
     Securities Services (+14.1%) and Corporate Banking (+5.7%)
  - Increase in Europe, strong growth in the Americas and rise in Asia-Pacific
- Operating expenses: €8,278m (+11.5% vs. 2014)
  - Positive jaws effect: +1.7 pts; cost/income ratio: 71%
  - +3.4% at constant scope and exchange rates: impact of the appreciation of the U.S. dollar
  - Increase in regulatory costs (implementation of the IHC\*\*\*, compliance, etc.) partly offset by the effects of Simple & Efficient (~€176m in savings)
- Pre-tax income: €3,329m (+17.9% vs. 2014)
  - +7.6% at constant scope and exchange rates
  - One-off capital gain on the sale of a non-strategic equity investment (€74m in 1Q15)
  - RONE\*\*\*\*: 18.6%







### Strong income growth

\* +14.4% excluding the impact of the introduction of Funding Valuation Adjustment (-€166m) in 2014; \*\* Including CIB and Securities Services; \*\*\* Intermediate Holding Company;

\*\*\*\* Pre-tax Notional Return on Equity, calculated based on the current capital allocation (9%)

## Corporate and Institutional Banking - 2015 Revenues by Business Unit

- Global Markets: €6,124m (+18.1%\* vs. 2014)
  - Equity & Prime Services: +23.6%, sharp rise in Prime Services and equity derivatives
  - FICC: +15.2%\*\*, good performance of forex, credit and rates businesses, more lacklustre context in the primary bond market
- Securities Services: +14.1% vs. 2014
  - Effect of the rise in the number of transactions and of assets under custody, increased contribution of new mandates
- Corporate Banking: +5.7% vs. 2014
  - +11.1% excluding the impact (-€190m vs. 2014) of the policy to reduce Energy & Commodities ("E&C") business unit conducted since 2013
  - Good increase in Europe excluding the impact of E&C, sharp growth in North America and rise in Asia-Pacific in a context of economic slowdown
  - Good performance of export financing and media telecom as well as in the advisory business in Europe



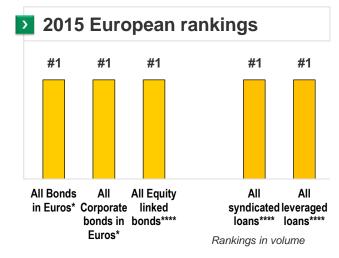
Revenues by business unit +13.2% vs. 2014 11,659 10,298 10.110 2.186 +23.6% vs. 2014 1.768 1.811 (+15.2%\*\* vs. 2014) 3.938 3,585 3.615 1.799 +14.1% vs. 2014 1,577 1,409 +5.7% vs. 2014 -166 2013\*\*\* 2014 2015 **Equity & Prime Services** FICC Securities Services **Corporate Banking** 



Introduction of FVA\*\*\*

# Corporate and Institutional Banking - 2015 Business Activity

- Global Markets: good commercial performances
  - Rise in clientele volumes and gains in market share
  - Context of greater volatility in the markets
  - VaR still at a low level (slight rise to €39m)
  - Bond issues: #1 for all bonds in euros and #9 for all international bonds\*
- Securities Services: very good drive
  - Assets under custody: +9.1% vs. 2014
  - Number of transactions: +12.6% vs. 2014
  - #1 in Europe and #5 worldwide; "European Administrator of the Year"\*\*
- Corporate Banking: selective strengthening of positions
  - Growth in volumes: €124.1bn in loans (+3.2%\*\*\* vs. 2014), €95.5bn in deposits (+15.0%\*\*\* vs. 2014)
  - #1 for syndicated loans in Europe\*\*\*\*
  - Continuing strengthening of positions in Cash Management, #4 worldwide and "Best Bank Europe for Cash & Liquidity Management"\*\*\*\*\*\*
  - Reduction, now largely completed, of the Energy & Commodities business, now well repositioned and right-sized



Risk Awards 2016 Winner

Currency derivatives house of the year Equity derivatives house of the year

BNP Paribas named by RBS as the bank of reference for its Cash Management and Trade Finance clients outside the UK and Ireland: 900 new clients to date

#1 in Europe and #4 worldwide in Cash Management\*\*\*\*\*



### Good business growth

\* Source: Thomson Reuters 2015 in volume; \*\* Funds Europe 2015; \*\*\* At constant scope and exchange rates; \*\*\*\* Source: Dealogic 2015 in volume; \*\*\*\* Euromoney Survey 2015 and TMI Award 2015



# CIB 2016-2019 Transformation Plan CIB Today: a Solid and Profitable Platform

Improving
Global
Positioning

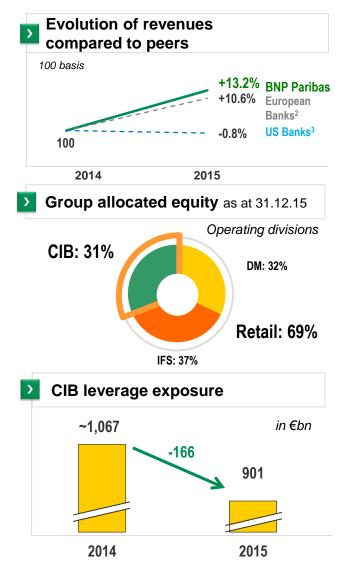
- Gaining market shares from peers' retrenching context
- Success of regional initiatives launched in APAC and in the US
- Generating best in class profitability among European peers

Integrated within BNP Paribas Group

- Client focused: a CIB built up organically on the Group's historic client franchises
- 2 well-balanced client franchises: Corporates and Institutionals
- Cross-selling at the heart of the business model
- Right size within the Group business mix (31% of allocated equity)

Disciplined and Agile

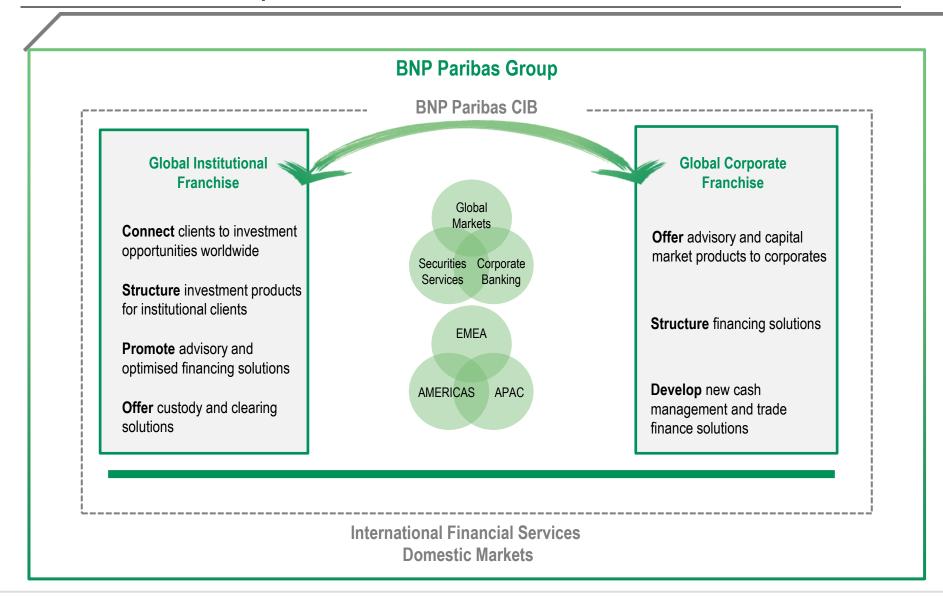
- Early adaptation to Basel 3 (2011-2012 deleveraging) and ongoing reduction of leverage exposure
- E&C¹ downsizing largely completed at end-2015
- New organisation implemented since the end of 2014 to speed up the evolution
- Compliance, control and conduct: reinforcement of rules and set up



1. Energy & Commodity business line; 2. Published or estimated evolution in Euros for 8 European CIB; 3. Evolution in USD for 6 US CIB

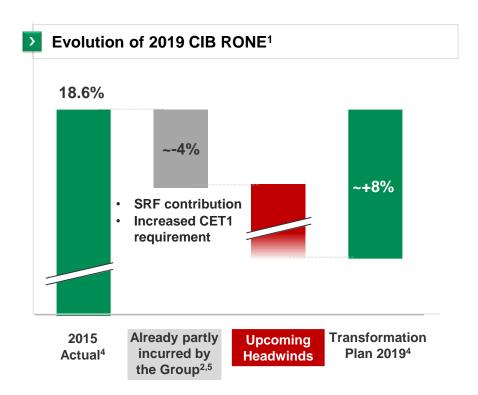


# A Business Model Focused on Services to two Balanced Franchises: Corporates and Institutionals



### Swift Actions Required to Absorb Headwinds

- Constraints already partly incurred by the Group and not yet allocated to businesses
  - Contribution to Single Resolution Fund (SRF)
  - Increased CET1 requirements
  - Equivalent to ~-4pts of RONE¹ as of today²
- Potential headwinds from upcoming regulatory changes
  - Reviews of RWA and models<sup>3</sup>
  - Other banking and market regulations (MiFID II, US regulation for FBOs, etc.)
  - Magnitude and timing still uncertain
  - Possible delay but "wait and see" is not an option





To be fine tuned and extended to 2020 in the Group upcoming 2017-2020 plan

1. RONE: pre-tax Return On Notional Equity; 2. Based on the Group current CET1 ratio of 10.9%; 3. Review of credit & counterparty risk, market risk (FRTB) & equity risk, operational risk, securitization and residual Prudent Valuation Adjustment; 4. On the basis of actual 9% allocated equity; 5. Booked in Corporate Centre



# CIB Transformation: Three Levers Across All Regions & Business Lines

#### **Focus**

### Free-up capital and balance sheet to fuel targeted growth

- Reduce unproductive RWAs through portfolios' optimisation
- Selective rightsizing of businesses, countries and client portfolios
- Reinvest to capture market growth and increase market share

#### **Improve**

#### **Optimize CIB operating model**

- Industrialise the set up
- Improve operating efficiency
- Deliver enough savings to support growth, while structurally reducing C/I ratio

#### Grow

#### Specific strategic growth initiatives

- Further develop strategic clients
- Invest in processing businesses:
   i.e. Securities Services and
   Transaction Banking
- Specific investments in Americas and APAC

RWA gross reduction: -€20bn RWA reinvestment: +€10bn

> Revenues: +€0.5bn Costs<sup>2</sup>: -€0.05bn

+€~0.2bn in pre-tax income<sup>4</sup>

12% total cost savings<sup>1,3</sup>

Revenues: no impact Costs<sup>2,3:</sup> -€0.95bn

+€0.95bn in pre-tax income4

+€21bn RWAs

Revenues: +€1.6bn Costs<sup>2</sup>: +€0.5bn

+€~0.5bn in pre-tax income<sup>4</sup>

One-off costs to achieve transformation: €800m over 2016-2019<sup>5</sup>

1. Gross savings based on 2015 total CIB costs base including €50m cost savings linked to Focus initiatives; 2. Excluding regulatory costs and inflation; 3. Including ~€90m of residual S&E savings; 4. After impact of regulatory projects, inflation and variable on costs, cost of risk and non operating revenues; 5. Booked in Corporate Centre (€300m in 2016, 250m in 2017 and 2018)

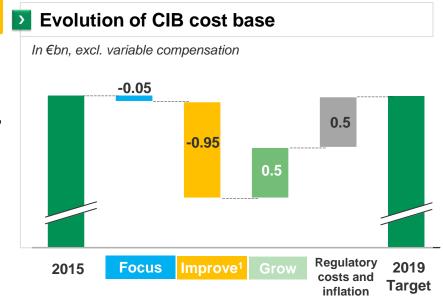


## Improve Cost Efficiency

- Cost savings: >€1bn vs. 2015
  - All regions, businesses & functions contributing to the savings target
  - 200 efficiency projects to improve operating efficiency



- Industrialisation and deep changes in terms of set up
  - Optimised organisation of business lines (simplification, standardisation, etc.): -€260m
  - Smart sourcing including the development of mutualised platforms in Portugal, Canada and India: -€230m
  - Industrialisation of IT and operational process: -€365m
  - Digital solutions, expense discipline and other initiatives: -€180m



- Cost/income target: >-8pts by 2019<sup>2</sup>
  - Continued cost effort to offset impact on the costs of regulatory costs, inflation and growth initiatives

1. Including -€90m of residual effect from S&E; 2. Excluding constraints already partly incurred by the Group and not yet allocated to the business units and potential future constraints



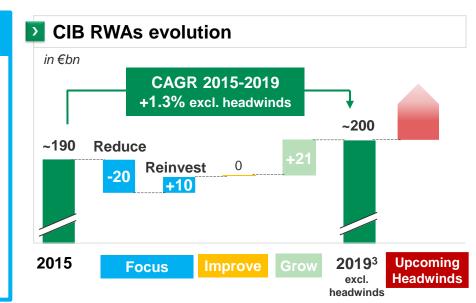
## Focus and Grow: Improve Capital Productivity

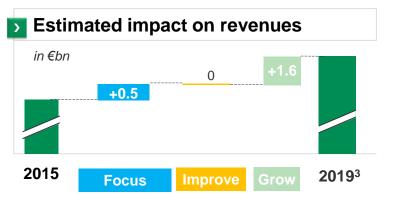
#### **Focus initiatives**

- Wind-down unproductive RWAs and residual legacy (-€12bn¹)
- Right-size low return activities and portfolios (-€8bn RWAs) and continue to develop the approach Originate to Distribute
- Adjust the set up in all regions (MEA<sup>2</sup> and Russia already under implementation)
- Contain leverage exposure
- Reinvest in existing businesses (~€10bn RWA) to capture market growth and gain market shares from competitors' retrenching

#### **Growth initiatives**

- Develop less capital-intensive and fee-driven businesses (processing or advisory content)
- Leverage competitive edge in derivatives
- Develop digital platforms in all businesses
- Selective geographic initiatives





1. Global Markets: 2. Middle East-Africa: 3. At constant FX rate

# Develop Less Capital-intensive Businesses and Advisory / Processing Activities

#### **Business** lines **Securities Services Processing Businesses** Banking **Transaction Banking** Corporate Financing **Solutions** Advisory **Financing Businesses** Primary & Advisory Prime **Solutions Global Markets** & Financing **Equities** Credit Market Forex Intermediation Businesses Rates Commodity **Derivatives**

### Transformation path

- Become top 4 global multi-asset servicer
  - Leveraging Group's financial institutions franchise and Global Markets platforms
- Become leading multi-regional flow provider
  - Reinforce Cash management franchises
  - Selectively enhance trade finance capabilities

RWA

resources

Competitive

positioning

**Trajectory 2016-2019** 

- Increase shift towards fee-driven products
- Develop advisory, leveraging on Group's close relationships with corporates
- Leverage Corporate Debt Platform to structure debt solutions and further grow corporate bonds origination
- Benefit from market repricing in prime services





- Invest in businesses with competitive edge or supporting the Group franchises (derivatives, credit, FX,...)
- supporting the Group franchises (derivatives, credit, FX,...)

More efficient use of capital and balance sheet resources

■ Shift from voice to electronically traded markets







## Transformation Path Adapted to Regional Positioning

#### **EMEA**

(57% of 2015 revenues)

### BNP Paribas' home market: among European leaders

#### Positionning:

#1 Financing business and Securities Services
Top 3 Transaction Banking and Equity Derivatives
Top 5 Fixed Income

#### **APAC**

(22% of 2015 revenues)

### Good positioning in selected businesses

#### Positionning:

Top 5 Equity Derivatives
Top 9 Transaction Banking and Financing business
>Top 10 Fixed Income

#### **Americas**

(21% of 2015 revenues)

#### Opportunistic positioning,

behind firms with large US franchises

#### Positionning:

Top 10 Transaction Banking >Top 10 in other businesses

- Intensify focus on strategic clients to maximize wallet share
- Grow in fee-driven businesses and Securities Services
- Global Markets: focused investments in specific segments
- Strong cost effort and resource optimization

- Capitalizing on the success of the APAC plan
- Grow Europe-APAC cross-border business for Corporates
- Grow franchise of large local clients with regional needs
- Continue to develop cross-selling with Wealth Management

- Benefit from the momentum created by the CIB US plan
- Focus on strategic clients with global needs to grow cross-selling
- Grow wallet share of cross-border flow banking businesses
- Optimise cost structure and benefit from investments on IHC<sup>2</sup>

An even stronger European leader Taking advantage of LT regional growth

Better align the platform with the Group strategy and franchises

1. Source: Oliver Wyman 2014, Dealogic and internal; 2. Intermediate Holding Company



## CIB Transformation: 2019 Targets

A CIB...

Creating sustainable value

- Enhance operating efficiency and free-up resources to support selective growth
- Develop less capital-intensive businesses and more advisory / processing activities

Integrated within the Group

 Contribute further to the development of the Group corporate and institutional client franchises

Investing in digital transformation

 Develop fully digitalised processes and data analytics capabilities

Responsible and inspiring for staff

 Dedicated to finance the economy with the utmost ethical standards

### Key financial targets

<b>2019 Target</b> vs 2015	<b>Revenues¹</b> (CAGR)	Cost Income¹
CIB	≥+4%	>-8pts

2019 pre-tax income¹: +€1.6bn vs 2015

1. Excluding constraints already partly incurred by the Group and not yet allocated to the business units and potential future constraints

Group Results

**Division Results** 

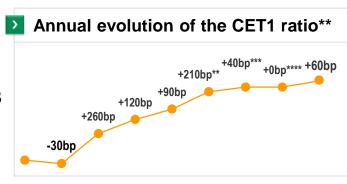
## **Evolution of Regulatory Ratios**

**4Q15** Detailed Results

**Appendix** 

## Evolution of CET1 Ratio by 2019

- Capital requirement (CET1) following the ECB' Supervisory Review and Evaluation Process: 10.0% in 2016
  - Including G-SIB buffer of 0.5% in 2016
  - Phased-in CET1 ratio of 11.0% as at 31.12.15, well above the minimum requirement
- Anticipated level of fully loaded Basel 3 CET1 ratio requirement of 11.5% in 2019
  - Given the gradual phasing-in of the G-SIB buffer to 2% in 2019
- Target to achieve this level by mid 2017 thanks to:
  - Organic generation and active capital management policy (~35 bp per year)
  - Sale or initial public offering of First Hawaiian Bank (~40 bp\*)
- Target of a fully loaded Basel 3 CET1 ratio of 12.0% as of 2018
  - Taking into account a 50 bp management buffer, coherently with the Group's strong and recurring organic capital generation throughout the cycle



12.07 12.08 12.09 12.10 12.11 12.12 12.13 12.14 12.15



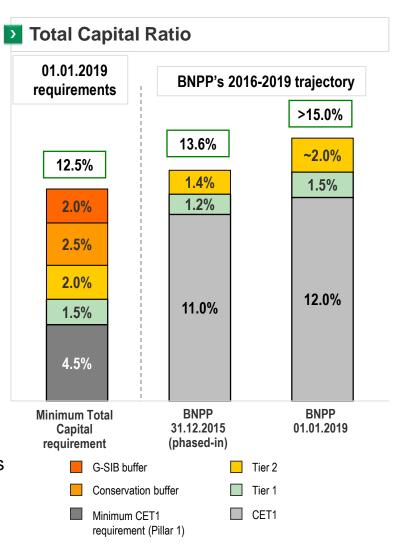
### Target of a fully loaded CET1 ratio of 12%

\* Subject to market conditions and regulatory authorisations; \*\* Basel 2 from December 2007 to December 2011, Basel 2.5 as at December 2012, then fully loaded Basel 3 for the years after; \*\*\* Including the buy-back of the Fortis shares held by the minority shareholders (~-50 bp); \*\*\*\*\* +100 bp excluding costs related to the comprehensive settlement with the U.S. authorities



# Evolution of the Total Capital Ratio by 2019

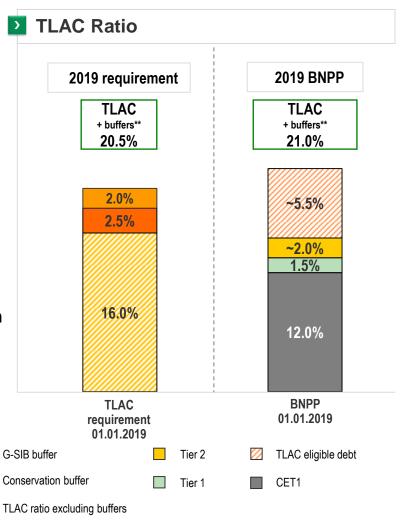
- Total Capital ratio requirement of 12.5% in 2019
  - Reminder: Pillar 2 does not apply to Tier 1 and Total Capital\* ratio requirements
- Target of a Total Capital ratio above 15% in 2019
  - Target of a fully loaded CET1 ratio of 12.0%
  - Issuance of €1.5 to €2bn of Additional Tier 1 per year during 3 years to achieve 1.5% of Tier 1
  - Issuance of €2 to €3bn of Tier 2 per year during 3 years to achieve ~2.0% of Tier 2
- Resulting in a buffer of more than 2.5% above the Tier 1 and Total Capital ratio requirements as at 01.01.2019
  - Bringing the Total Capital to over €100bn
  - Giving an excellent credit quality to the debt securities issued by BNP Paribas



\* Confirmed by ECB in the 2015 SREP

# Evolution of the Total Loss Absorbing Capacity (TLAC) Ratio by 2019

- TLAC requirement of 20.5% in 2019
  - Including Conservation buffer and G-SIB buffer
- Target of a TLAC ratio of 21.0% in 2019
- Issue of ~€30bn of TLAC eligible senior debt by 01.01.2019\*
  - Given a MREL level of 2.5% eligible for TLAC
  - Equivalent to ~€10bn per year, to be realised within the usual medium long term funding programme of about €25bn per year



<sup>\*</sup> Depending on market conditions; \*\* Conservation buffer and G-SIB buffer

### Conclusion

Solid results thanks to the integrated and diversified model serving the clientele

Good performance of the three operating divisions

Solid organic capital generation 10.9% fully loaded Basel 3 CET1 ratio

Target of the 2014-2016 plan confirmed Preparation a new 2017-2020 plan

Group Results

**Division Results** 

**Evolution of Regulatory Ratios** 

### **4Q15 Detailed Results**

**Appendix** 

### Main Exceptional Items - 4Q15

- Revenues
  - Own credit adjustment and DVA (Corporate Centre)
- Operating expenses
  - Simple & Efficient transformation costs and restructuring costs\* (Corporate Centre)
  - Contribution to the resolution process of 4 Italian banks\*\*
- Costs related to the comprehensive settlement with U.S. authorities (Corporate Centre)
  - Costs related to the remediation plan
- Non operating items
  - Exceptional goodwill impairments\*\*\* (Corporate Centre)
  - Sale of the stake in Klépierre-Corio (Corporate Centre)

l one-off i	

4Q15	<b>4Q14</b>
+€160m	-€11m
+€160m	-€11m
-€286m -€69m	-€254m
-€355m	-€254m
-€100m	-€50m
-€100m	-€50m
-€993m +€352m	-€297m
-€641m	-€297m

-€936m

-€612m

\* Restructuring costs of LaSer, Bank BGZ, DAB Bank and GE LLD; \*\* BNL bc (-€65m), Personal Finance (-€4m); \*\*\* Of which full goodwill impairment of BNL bc: -€917m in 4Q15 and -€297m in 4Q14

# Consolidated Group - 4Q15

	4Q15	4Q14*	4Q15 vs. 4Q14	4Q15 vs. 4Q14 Operating Divisions
Revenues	€10,449m	€10,150m	+2.9%	+4.8%
Operating expenses	-€7,406m	-€6,880m	+7.6%	+7.9%
Gross Operating income	€3,043m	€3,270m	-6.9%	-1.2%
Cost of risk Costs related to the comprehensive settlement with U.S. authorities	-€968m -€100m	-€1,012m -€50m	-4.3% n.s.	-3.1%
Non operating items	-€502m	-€188m	n.s.	+8.8%
Pre-tax income	€1,473m	€2,020m	-27.1%	-0.1%
Net income attributable to equity holders	€665m	€1,377m	-51.7%	
Net income attributable to equity holders excluding exceptional items**	€1,587m	€1,875m	-15.3%	

Impact this quarter of non recurring charges in the operating divisions

<sup>\*</sup> See restatement for the year 2014, published on 24 March 2015; \*\* See previous slide

## BNP Paribas Group - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015 /
êm .			4Q14		3Q15			2014
Revenues	10,449	10,150	+2.9%	10,345	+1.0%	42,938	39,168	+9.6%
Operating Expenses and Dep.	-7,406	-6,880	+7.6%	-6,957	+6.5%	-29,254	-26,524	+10.3%
Gross Operating Income	3,043	3,270	-6.9%	3,388	-10.2%	13,684	12,644	+8.2%
Cost of Risk	-968	-1,012	-4.3%	-882	+9.8%	-3,797	-3,705	+2.5%
Costs related to the comprehensive settlement with US authorities	-100	-50	+100.0%	0	n.s.	-100	-6,000	-98.3%
Operating Income	1,975	2,208	-10.6%	2,506	-21.2%	9,787	2,939	n.s.
Share of Earnings of Equity-Method Entities	154	80	+92.5%	134	+14.9%	589	407	+44.7%
Other Non Operating Items	-656	-268	n.s.	29	n.s.	3	-196	n.s.
Non Operating Items	-502	-188	n.s.	163	n.s.	592	211	n.s.
Pre-Tax Income	1,473	2,020	-27.1%	2,669	-44.8%	10,379	3,150	n.s.
Corporate Income Tax	-719	-566	+27.0%	-770	-6.6%	-3,335	-2,643	+26.2%
Net Income Attributable to Minority Interests	-89	-77	+15.6%	-73	+21.9%	-350	-350	+0.0%
Net Income Attributable to Equity Holders	665	1,377	-51.7%	1,826	-63.6%	6,694	157	n.s.
Cost/Income	70.9%	67.8%	+3.1 pt	67.2%	+3.7 pt	68.1%	67.7%	+0.4 pt

Corporate income tax: average tax rate of 30.9% in 2015

## Retail Banking and Services - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015 /
€m			4Q14		3Q15			2014
Revenues	7,735	7,476	+3.5%	7,634	+1.3%	30,742	28,596	+7.5%
Operating Expenses and Dep.	-5,023	-4,699	+6.9%	-4,679	+7.4%	-19,340	-17,837	+8.4%
Gross Operating Income	2,712	2,777	-2.3%	2,955	-8.2%	11,402	10,759	+6.0%
Cost of Risk	-881	-945	-6.8%	-837	+5.3%	-3,533	-3,581	-1.3%
Operating Income	1,831	1,832	-0.1%	2,118	-13.6%	7,869	7,178	+9.6%
Share of Earnings of Equity-Method Entities	134	91	+47.3%	114	+17.5%	495	356	+39.0%
Other Non Operating Items	-7	-9	-22.2%	20	n.s.	1	23	-95.7%
Pre-Tax Income	1,958	1,914	+2.3%	2,252	-13.1%	8,365	7,557	+10.7%
Cost/Income	64.9%	62.9%	+2.0 pt	61.3%	+3.6 pt	62.9%	62.4%	+0.5 pt
Allocated Equity (€bn)						40.4	37.9	+6.5%

Including 100% of Private Banking in France (excluding PEL/CEL effects), Italy, Belgium, Luxembourg, at BancWest and TEB for the Revenues to Pre-tax income line items

### Domestic Markets - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015 /
€m			4Q14		3Q15			2014
Revenues	3,945	3,930	+0.4%	3,959	-0.4%	15,943	15,699	+1.6%
Operating Expenses and Dep.	-2,694	-2,531	+6.4%	-2,496	+7.9%	-10,289	-9,982	+3.1%
Gross Operating Income	1,251	1,399	-10.6%	1,463	-14.5%	5,654	5,717	-1.1%
Cost of Risk	-470	-506	-7.1%	-420	+11.9%	-1,812	-2,074	-12.6%
Operating Income	781	893	-12.5%	1,043	-25.1%	3,842	3,643	+5.5%
Share of Earnings of Equity-Method Entities	22	1	n.s.	13	+69.2%	49	-7	n.s.
Other Non Operating Items	-8	-22	-63.6%	-7	+14.3%	-34	-18	+88.9%
Pre-Tax Income	795	872	-8.8%	1,049	-24.2%	3,857	3,618	+6.6%
Income Attributable to Wealth and Asset Management	-59	-59	n.s.	-70	-15.7%	-272	-248	+9.7%
Pre-Tax Income of Domestic Markets	736	813	-9.5%	979	-24.8%	3,585	3,370	+6.4%
Cost/Income	68.3%	64.4%	+3.9 pt	63.0%	+5.3 pt	64.5%	63.6%	+0.9 pt
Allocated Equity (€bn)						18.6	18.5	+0.7%

Including 100% of Private Banking in France (excluding PEL/CEL effects), Italy, Belgium and Luxembourg for the Revenues to Pre-tax income items

- Revenues: +0.4% vs. 4Q14
  - Growth of the specialised businesses and BRB
  - Impact of persistently low interest rates
- Operating expenses: +6.4% vs. 4Q14
  - +1.1% at constant scope and exchange rates and excluding non recurrent items in BNL bc (€85m)\*
- Pre-tax income: -9.5% vs. 4Q14
  - +1.0% excluding non recurrent items in BNL bc\*

<sup>\*</sup> Contribution to the resolution process of 4 Italian banks (€65m) and one-off restructuring costs (€20m)

# Domestic Markets French Retail Banking - 4Q15 (excluding PEL/CEL effects)

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015 /
€m			4Q14		3Q15			2014
Revenues	1,619	1,658	-2.4%	1,664	-2.7%	6,643	6,806	-2.4%
Incl. Net Interest Income	972	991	-1.9%	986	-1.4%	3,903	4,058	-3.8%
Incl. Commissions	647	667	-3.0%	678	-4.6%	2,740	2,748	-0.3%
Operating Expenses and Dep.	-1,184	-1,169	+1.3%	-1,150	+3.0%	-4,535	-4,511	+0.5%
Gross Operating Income	435	489	-11.0%	514	-15.4%	2,108	2,295	-8.1%
Cost of Risk	-88	-106	-17.0%	-79	+11.4%	-343	-402	-14.7%
Operating Income	347	383	-9.4%	435	-20.2%	1,765	1,893	-6.8%
Non Operating Items	2	0	n.s.	0	n.s.	4	3	+33.3%
Pre-Tax Income	349	383	-8.9%	435	-19.8%	1,769	1,896	-6.7%
Income Attributable to Wealth and Asset Management	-33	-32	+3.1%	-41	-19.5%	-159	-143	+11.2%
Pre-Tax Income of French Retail Banking	316	351	-10.0%	394	-19.8%	1,610	1,753	-8.2%
Cost/Income	73.1%	70.5%	+2.6 pt	69.1%	+4.0 pt	68.3%	66.3%	+2.0 pt
Allocated Equity (€bn)						6.8	6.7	+0.9%

Including 100% of French Private Banking for the Revenues to Pre-tax income line items (excluding PEL/CEL effects)

- Revenues: -2.4% vs. 4Q14
  - Net interest income: -1.9%, impact of persistently low interest rates (decrease in margins on deposits and on renegotiated loans)
  - Fees: -3.0%, decrease of banking fees, increase in fees on off balance sheet savings
- Operating expenses: +1.3% vs. 4Q14
  - -0.5%, excluding the effect of the rise in profit sharing as a result of the Group's income

## Domestic Markets French Retail Banking - Volumes

Average outstandings (€bn)	Outstandings 4Q15	%Var/4Q14	%Var/3Q15	Outstandings 2015	%Var/2014
LOANS	143.7	-1.1%	-0.9%	145.1	+0.3%
Individual Customers	76.6	-1.3%	-1.7%	77.5	+0.3%
Incl. Mortgages	66.7	-1.1%	-1.7%	67.6	+0.4%
Incl. Consumer Lending	9.9	-2.9%	-1.8%	10.0	-0.8%
Corporates	67.1	-0.9%	+0.0%	67.6	+0.4%
DEPOSITS AND SAVINGS	135.2	+3.8%	-0.5%	135.1	+4.2%
Current Accounts	68.1	+18.2%	+3.0%	63.9	+14.1%
Savings Accounts	58.0	-1.4%	-2.5%	59.3	-0.5%
Market Rate Deposits	9.2	-33.9%	-11.0%	12.0	-14.7%
		%Var/	%Var/		
€bn	31.12.15	31.12.14	30.09.15		
OFF BALANCE SHEET SAVINGS					
Life Insurance	81.4	+4.5%	+1.2%		
Mutual Funds	44.4	+2.6%	+10.0%		

- Loans: -1.1% vs. 4Q14
  - Individuals: impact of early repayments of mortgages
  - Corporates: effect of early repayments in connection with two specific transactions
- Deposits: +3.8% vs. 4Q14, strong growth in current accounts
- Off balance sheet savings: good asset inflows

### Domestic Markets BNL banca commerciale - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015 /
€m			4Q14		3Q15			2014
Revenues	776	798	-2.8%	756	+2.6%	3,125	3,219	-2.9%
Operating Expenses and Dep.	-547	-458	+19.4%	-425	+28.7%	-1,864	-1,769	+5.4%
Gross Operating Income	229	340	-32.6%	331	-30.8%	1,261	1,450	-13.0%
Cost of Risk	-300	-322	-6.8%	-309	-2.9%	-1,248	-1,398	-10.7%
Operating Income	-71	18	n.s.	22	n.s.	13	52	-75.0%
Non Operating Items	0	0	n.s.	0	n.s.	-1	0	n.s.
Pre-Tax Income	-71	18	n.s.	22	n.s.	12	52	-76.9%
Income Attributable to Wealth and Asset Management	-11	-7	+57.1%	-8	+37.5%	-40	-29	+37.9%
Pre-Tax Income of BNL bc	-82	11	n.s.	14	n.s.	-28	23	n.s.
Cost/Income	70.5%	57.4%	+13.1 pt	56.2%	+14.3 pt	59.6%	55.0%	+4.6 pt
Allocated Equity (€bn)						5.3	5.6	-5.6%

Including 100% of the Italian Private Banking for the Revenues to Pre-tax income line items

- Revenues: -2.8% vs. 4Q14
  - Net interest income: -5.2% vs. 4Q14, due to the repositioning on the better corporate clients and the low interest rate environment
  - Fees: +1.8% vs. 4Q14, due to the good performance of off balance sheet savings
- Operating expenses: +19.4% vs. 4Q14
  - +0.9% vs. 4Q14 excluding the impact of non recurring items (€85m)\*
  - Continuing cost containment
- Pre-tax income: +€3m excluding the impact of non recurring items\*

# Domestic Markets BNL banca commerciale - Volumes

Average outstandings (€bn)	Outstandings 4Q15	%Var/4Q14	%Var/3Q15	Outstandings 2015	%Var/2014
LOANS	77.5	+0.2%	-0.4%	77.5	-0.6%
Individual Customers	39.0	+3.0%	+0.5%	38.6	+2.3%
Incl. Mortgages	25.1	+0.4%	-0.1%	25.0	-0.1%
Incl. Consumer Lending	4.1	+5.2%	+0.4%	4.0	+6.2%
Corporates	38.4	-2.5%	-1.3%	38.9	-3.3%
DEPOSITS AND SAVINGS	34.8	+6.1%	+3.0%	33.8	+1.0%
Individual Deposits	23.6	+11.1%	+2.3%	22.6	+5.7%
Incl. Current Accounts	23.2	+11.7%	+2.5%	22.2	+6.6%
Corporate Deposits	11.2	-3.0%	+4.4%	11.2	-7.2%

€bn	31.12.15	%Var/ 31.12.14	%Var/ 30.09.15
OFF BALANCE SHEET SAVINGS			
Life Insurance	16.7	+10.6%	+1.8%
Mutual Funds	12.9	+18.1%	+4.4%

- Loans: +0.2% vs. 4Q14
  - Individuals: +3.0% vs. 4Q14, recovery in demand
  - Corporates: -2.5% vs. 4Q14, gradually lesser impact of the selective repositioning; growth in the targeted client segments
- Deposits: +6.1% vs. 4Q14
  - Rise in the deposits of individuals, in particular current accounts
- Off balance sheet savings: good asset inflows in life insurance, strong increase of mutual fund outstandings

# Domestic Markets Belgian Retail Banking - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015 /
€m			4Q14		3Q15			2014
Revenues	883	875	+0.9%	880	+0.3%	3,548	3,385	+4.8%
Operating Expenses and Dep.	-584	-573	+1.9%	-573	+1.9%	-2,449	-2,434	+0.6%
Gross Operating Income	299	302	-1.0%	307	-2.6%	1,099	951	+15.6%
Cost of Risk	-52	-28	+85.7%	2	n.s.	-85	-131	-35.1%
Operating Income	247	274	-9.9%	309	-20.1%	1,014	820	+23.7%
Non Operating Items	7	-20	n.s.	-4	n.s.	-9	-10	-10.0%
Pre-Tax Income	254	254	n.s.	305	-16.7%	1,005	810	+24.1%
Income Attributable to Wealth and Asset Management	-15	-19	-21.1%	-20	-25.0%	-69	-72	-4.2%
Pre-Tax Income of Belgian Retail Banking	239	235	+1.7%	285	-16.1%	936	738	+26.8%
Cost/Income	66.1%	65.5%	+0.6 pt	65.1%	+1.0 pt	69.0%	71.9%	-2.9 pt
Allocated Equity (€bn)						3.7	3.5	+5.5%

Including 100% of Belgian Private Banking for the Revenues to Pre-tax income line items

- Revenues: +0.9% vs. 4Q14
  - Net interest income: +1.7% vs. 4Q14
  - Fees: -1.4% vs. 4Q14, impact of non recurring items this quarter; good growth excluding this effect
- Operating expenses: +1.9% vs. 4Q14
  - Impact this quarter of IT and digital projects
- Non operating items
  - Reminder: one-off depreciation of a building in 4Q14

## Domestic Markets Belgian Retail Banking - Volumes

	Outstandings	%Var/4Q14	%Var/3Q15	Outstandings	%Var/2014
Average outstandings (€bn)	4Q15			2015	
LOANS	93.3	+4.7%	+1.6%	91.7	+3.9%
Individual Customers	63.1	+6.3%	+2.4%	61.3	+4.6%
Incl. Mortgages	45.1	+8.2%	+3.0%	43.5	+6.1%
Incl. Consumer Lending	0.1	-63.9%	-42.9%	0.3	-24.2%
Incl. Small Businesses	17.9	+3.3%	+1.8%	17.5	+1.8%
Corporates and Local Governments	30.2	+1.6%	-0.1%	30.4	+2.6%
DEPOSITS AND SAVINGS	110.7	+3.7%	+0.7%	109.7	+3.8%
Current Accounts	40.6	+14.3%	+3.5%	38.7	+15.5%
Savings Accounts	65.1	+0.7%	-0.6%	65.4	+1.5%
Term Deposits	5.0	-23.7%	-4.7%	5.6	-27.8%

€bn	31.12.15	%Var/ 31.12.14	%Var/ 30.09.15
OFF BALANCE SHEET SAVINGS			
Life Insurance	24.7	-2.7%	-0.0%
Mutual Funds	30.3	+13.8%	-0.1%

Loans: +4.7% vs. 4Q14

Individuals: +6.3% vs. 4Q14, rise in mortgage loans

Corporates: +1.6% vs. 4Q14, growth in loans to SMEs

Deposits: +3.7% vs. 4Q14

Individuals: strong growth in current accounts

Corporates: strong increase in current accounts

### Domestic Markets Other Activities - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015 /
€m			4Q14		3Q15			2014
Revenues	667	599	+11.4%	659	+1.2%	2,627	2,289	+14.8%
Operating Expenses and Dep.	-379	-331	+14.5%	-348	+8.9%	-1,441	-1,268	+13.6%
Gross Operating Income	288	268	+7.5%	311	-7.4%	1,186	1,021	+16.2%
Cost of Risk	-30	-50	-40.0%	-34	-11.8%	-136	-143	-4.9%
Operating Income	258	218	+18.3%	277	-6.9%	1,050	878	+19.6%
Share of Earnings of Equity-Method Entities	18	-2	n.s.	10	+80.0%	35	-19	n.s.
Other Non Operating Items	-13	1	n.s.	0	n.s.	-14	1	n.s.
Pre-Tax Income	263	217	+21.2%	287	-8.4%	1,071	860	+24.5%
Income Attributable to Wealth and Asset Management	0	-1	n.s.	-1	n.s.	-4	-4	+0.0%
Pre-Tax Income of Other Domestic Markets	263	216	+21.8%	286	-8.0%	1,067	856	+24.6%
Cost/Income	56.8%	55.3%	+1.5 pt	52.8%	+4.0 pt	54.9%	55.4%	-0.5 pt
Allocated Equity (€bn)						2.9	2.7	+7.0%

Including 100% of Private Banking in Luxembourg for the Revenues to Pre-tax income line items

- Scope effect related to the acquisition of DAB Bank in Germany\* (Personal Investors) and of GE Fleet Services' businesses in Europe\*\* (Arval)
- At constant scope and exchange rates vs. 4Q14
  - Revenues\*\*\*: +0.8%, good growth of Arval and Leasing Solutions' revenues, high base for Personal Investors in 4Q14
  - Operating expenses\*\*\*: stable, good cost control
  - Pre-tax income\*\*\*\*: +9.3%, decrease in the cost of risk

## Domestic Markets Luxembourg Retail Banking - Personal Investors

%Var/2014

+53.5% +67.2%

### Luxembourg Retail Banking

Average outstandings (€bn)	4Q15	%Var/4Q14	%Var/3Q15	2015	%Var/2014
LOANS	8.4	+3.4%	+1.6%	8.3	+2.8%
Individual Customers	5.9	+2.0%	+0.1%	5.9	+2.8%
Corporates and Local Governments	2.5	+6.9%	+5.6%	2.4	+2.9%
DEPOSITS AND SAVINGS	15.1	+7.3%	+4.8%	14.3	+6.5%
Current Accounts	7.0	+18.0%	+6.9%	6.5	+21.5%
Savings Accounts	6.7	+16.8%	+7.4%	6.0	+7.5%
Term Deposits	1.4	-41.2%	-13.4%	1.8	-28.4%
€bn	31.12.15	%Var/ 31.12.14	%Var/ 30.09.15		
OFF BALANCE SHEET SAVINGS					
Life Insurance	0.9	+0.9%	+2.7%		
Mutual Funds	1.8	+6.6%	+2.5%		

- Loans vs. 4Q14: increase in corporate loans and mortgages
- Deposits vs. 4Q14: strong deposit inflows particularly in the corporate client segment, on the back of cash management development
- BGL BNPP named 2015 Bank of the Year in Luxembourg by The Banker magazine

### Personal Investors

Average outstandings (€bn)	4Q15	%Var/4Q14	%Var/3Q15	201
LOANS DEPOSITS	0.5 20.8	+34.4% +58.9%	-10.4% -3.0%	2
€bn	31.12.15	%Var/ 31.12.14	%Var/ 30.09.15	
ASSETS UNDER MANAGEMENT European Customer Orders (millions)	82.2 3.7	n.s. 70.0%	+3.5% -5.2%	

- Reminder: acquisition of DAB Bank on 17 December 2014 (€36.4bn in assets under management, of which €5.2bn of deposits\*)
- Deposits vs. 4Q14: +14.8%\*\*, sustained by a good level of new customer acquisitions, in particular at Consorsbank! in Germany
- Assets under management vs. 4Q14: +5.7%\*\*, good sales and marketing drive and performance effect
- Consorsbank! #1 prize for innovation in 2015 (bankenversicherungen.de)

\* As at 31.12.14; \*\* At constant scope and exchange rates

## Domestic Markets Arval - Leasing Solutions

### Arval

Average outstandings (€bn)	4Q15	%Var*/4Q14	%Var*/3Q15	2015	%Var*/2014
Consolidated Outstandings	12.2	+11.9%	+3.5%	10.5	+10.7%
Financed vehicles ('000 of vehicles)	949	+8.3%	+3.2%	797	+7.5%

- Acquisition of GE Fleet Services' business in Europe closed on 2 November 2015 (+164,000 vehicles)
- Consolidated outstandings: +11.9%\* vs. 4Q14, good rise driven by international business development
- Financed fleet: +8.3%\* vs. 4Q14, continued strong growth

### Leasing Solutions

Average outstandings (€bn)	4Q15	%Var*/4Q14	%Var*/3Q15	2015	%Var*/2014
Consolidated Outstandings	16.3	+0.2%	+0.4%	16.2	-0.2%

 Consolidated outstandings: +0.2%\* vs. 4Q14, good growth in the outstandings of the core portfolio but continued reduction of the non-core portfolio

<sup>\*</sup> At constant scope and exchange rates

### International Financial Services - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015/
€m			4Q14		3Q15			2014
Revenues	3,916	3,668	+6.8%	3,810	+2.8%	15,335	13,395	+14.5%
Operating Expenses and Dep.	-2,396	-2,230	+7.4%	-2,249	+6.5%	-9,315	-8,102	+15.0%
Gross Operating Income	1,520	1,438	+5.7%	1,561	-2.6%	6,020	5,293	+13.7%
Cost of Risk	-411	-440	-6.6%	-416	-1.2%	-1,722	-1,511	+14.0%
Operating Income	1,109	998	+11.1%	1,145	-3.1%	4,298	3,782	+13.6%
Share of Earnings of Equity-Method Entities	112	90	+24.4%	101	+10.9%	447	364	+22.8%
Other Non Operating Items	1	13	-92.3%	27	-96.3%	35	41	-14.6%
Pre-Tax Income	1,222	1,101	+11.0%	1,273	-4.0%	4,780	4,187	+14.2%
Cost/Income	61.2%	60.8%	+0.4 pt	59.0%	+2.2 pt	60.7%	60.5%	+0.2 pt
Allocated Equity (€bn)						21.8	19.4	+12.1%

- At constant scope and exchange rates vs. 4Q14
  - Revenues: +6.0%; growth across all the business units
  - Operating expenses: +5.7%; on the back of business development
  - GOI: +6.5%
  - Pre-tax income: +8.0%

### International Financial Services Personal Finance - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015 /
€m			4Q14		3Q15			2014
Revenues	1,184	1,154	+2.6%	1,195	-0.9%	4,744	4,103	+15.6%
Operating Expenses and Dep.	-576	-575	+0.2%	-553	+4.2%	-2,291	-1,962	+16.8%
Gross Operating Income	608	579	+5.0%	642	-5.3%	2,453	2,141	+14.6%
Cost of Risk	-309	-292	+5.8%	-287	+7.7%	-1,176	-1,095	+7.4%
Operating Income	299	287	+4.2%	355	-15.8%	1,277	1,046	+22.1%
Share of Earnings of Equity-Method Entities	20	35	-42.9%	22	-9.1%	74	83	-10.8%
Other Non Operating Items	0	-5	n.s.	0	n.s.	0	16	n.s.
Pre-Tax Income	319	317	+0.6%	377	-15.4%	1,351	1,145	+18.0%
Cost/Income	48.6%	49.8%	-1.2 pt	46.3%	+2.3 pt	48.3%	47.8%	+0.5 pt
Allocated Equity (€bn)						3.7	3.4	+10.4%

#### At constant scope and exchange rates

- Revenues: +5.3% vs. 4Q14, revenue growth in Germany, Italy, Spain and Belgium
- Operating expenses: +1.8% vs. 4Q14, in line with the business development
- GOI: +8.7% vs. 4Q14
- Pre-tax income: +4.9% vs. 4Q14

## International Financial Services Personal Finance - Volumes and Risks

	Outstanding	%Var	/4Q14	%Var	/3Q15	Outstanding	%Var	/2014
Average outstandings (€bn)	4Q15	historical	at constant scope and exchange rates	historical	at constant scope and exchange rates	2015	historical	at constant scope and exchange rates
TOTAL CONSOLIDATED OUTSTANDINGS TOTAL OUTSTANDINGS UNDER MANAGEMENT (1)	60.1 70.1	+5.4% +5.1%	1	+2.4% +1.8%	+2.4% +2.2%	58.6 68.5	+15.0% +4.3%	+4.3% +4.6%

<sup>(1)</sup> Including 100% of outstandings of subsidiaries not fully owned as well as of all partnerships

#### Cost of risk/outstandings

Annualised cost of risk/outstandings as at beginning of period	4Q14	1Q15	2Q15	3Q15	4Q15
France	1.77%	2.36%	1.76%	1.51%	1.60%
Italy	2.70%	2.26%	2.61%	2.23%	2.54%
Spain	2.01%	0.16%	1.18%	1.90%	1.96%
Other Western Europe	1.14%	1.09%	1.59%	1.94%	1.57%
Eastern Europe	2.95%	1.75%	1.73%	1.62%	2.30%
Brazil	3.90%	7.32%	6.43%	6.46%	10.70%*
Others	3.43%	1.89%	2.39%	2.31%	2.58%
Personal Finance	2.03%	2.04%	2.05%	2.00%	2.16%

<sup>\*</sup> Exceptional adjustment for the whole year 2015

## International Financial Services Europe-Mediterranean - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015 /
€m			4Q14		3Q15			2014
Revenues	621	622	-0.2%	611	+1.6%	2,490	2,104	+18.3%
Operating Expenses and Dep.	-444	-424	+4.7%	-404	+9.9%	-1,712	-1,467	+16.7%
Gross Operating Income	177	198	-10.6%	207	-14.5%	778	637	+22.1%
Cost of Risk	-96	-136	-29.4%	-111	-13.5%	-466	-357	+30.5%
Operating Income	81	62	+30.6%	96	-15.6%	312	280	+11.4%
Non Operating Items	47	26	+80.8%	44	+6.8%	174	106	+64.2%
Pre-Tax Income	128	88	+45.5%	140	-8.6%	486	386	+25.9%
Income Attributable to Wealth and Asset Management	0	0	n.s.	-2	n.s.	-3	-1	n.s.
Pre-Tax Income of EUROPE-MEDITERRANEAN	128	88	+45.5%	138	-7.2%	483	385	+25.5%
Cost/Income	71.5%	68.2%	+3.3 pt	66.1%	+5.4 pt	68.8%	69.7%	-0.9 pt
Allocated Equity (€bn)						4.4	3.7	+18.3%

Including 100% of Turkish Private Banking for the Revenue to Pre-tax income line items

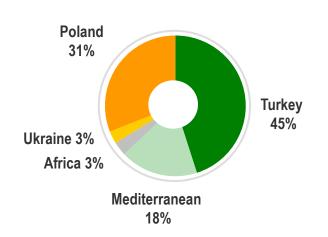
- Foreign exchange effect due in particular to the variation in the value of the Turkish lira
  - TRY vs. EUR\*: -11.2% vs. 4Q14, -0.2% vs. 3Q15, -3.8% vs. 2014
- At constant scope and exchange rates vs. 4Q14
  - Revenues\*\*: +7.0%, good drive on the back of volume growth
  - Operating expenses\*\*: +11.6%, +3.8% excluding non recurring items in Poland this quarter (€31m)\*\*\*
  - Pre-tax income\*\*\*\*: +33.1%, decrease in the cost of risk compared to a high level in 4Q14
- Non-operating items: strong contribution from associated companies (very good performance in Asia)

<sup>\*</sup>Average rates; \*\* Including 100% of Turkish Private Banking; \*\*\* One-off contribution to the deposit guarantee fund and to the support fund for borrowers in difficulty; \*\*\*\* Including 2/3 of Turkish Private Banking

## International Financial Services Europe-Mediterranean - Volumes and Risks

	Outstanding	%Var/	%Var/4Q14		%Var/3Q15		%Var/2014	
Average outstandings (€bn)	4Q15	historical	at constant scope and exchange rates	historical	at constant scope and exchange rates	2015	historical	at constant scope and exchange rates
LOANS DEPOSITS	38.6 33.7	+3.7% +0.8%	+10.3% +7.4%	-0.0% +1.6%		38.8 33.7	+28.4% +27.2%	

## Geographic distribution of 4Q15 outstanding loans



#### Cost of risk/outstandings

Annualised cost of risk/outstandings as at beginning of period	4Q14	1Q15	2Q15	3Q15	4Q15
Turkey	1.40%	1.01%	1.02%	1.30%	1.28%
Ukraine	6.48%	12.85%	4.48%	8.68%	2.51%
Poland	0.51%	0.64%	0.79%	0.37%	0.42%
Others	2.22%	2.48%	1.13%	0.75%	1.09%
Europe-Mediterranean	1.49%	1.61%	1.08%	1.12%	1.01%

### International Financial Services BancWest - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015 /
€m			4Q14		3Q15			2014
Revenues	732	612	+19.6%	700	+4.6%	2,824	2,229	+26.7%
Operating Expenses and Dep.	-481	-388	+24.0%	-464	+3.7%	-1,885	-1,443	+30.6%
Gross Operating Income	251	224	+12.1%	236	+6.4%	939	786	+19.5%
Cost of Risk	5	-17	n.s.	-20	n.s.	-50	-50	n.s.
Operating Income	256	207	+23.7%	216	+18.5%	889	736	+20.8%
Non Operating Items	2	-1	n.s.	25	-92.0%	31	4	n.s.
Pre-Tax Income	258	206	+25.2%	241	+7.1%	920	740	+24.3%
Income Attributable to Wealth and Asset Management	-3	-3	n.s.	-3	n.s.	-10	-8	+25.0%
Pre-Tax Income of BANCWEST	255	203	+25.6%	238	+7.1%	910	732	+24.3%
Cost/Income	65.7%	63.4%	+2.3 pt	66.3%	-0.6 pt	66.7%	64.7%	+2.0 pt
Allocated Equity (€bn)						5.1	4.3	+18.0%

Including 100% of U.S Private Banking for the Revenues to Pre-tax income line items

- Foreign exchange effect
  - USD vs. EUR\*: +14.0% vs. 4Q14, +1.5% vs. 3Q15, +19.7% vs. 2014
- Revenues: +6.0%\*\* vs. 4Q14
  - Notably due to volume growth
- Operating expenses: +10.1%\*\* vs. 4Q14
  - +6.5%\*\* net of the increase in regulatory costs\*\*\*
  - Strengthening of the commercial set up (private banking and consumer finance) partially offset by streamlining of the network and the organisation
- Pre-tax income: +10.3%\*\* vs. 4Q14

<sup>\*</sup> Average rates; \*\* At constant scope and exchange rates; \*\*\* CCAR and Intermediate Holding Company notably

## International Financial Services BancWest - Volumes

	Outstanding	%Var/	4Q14 at constant	%Var/	3Q15 at constant	Outstandings	%Var	/2014 at constant
Average outstandings (€bn)	4Q15	historical	scope and exchange rates	historical	scope and exchange rates	2015	historical	scope and exchange rates
LOANS	58.6	+22.2%	+7.2%	+4.2%	+2.6%	56.1	+27.5%	+6.7%
Individual Customers	26.5	+20.2%	+5.4%	+3.1%	+1.6%	25.5	+26.0%	+5.5%
Incl. Mortgages	10.5	+14.4%	+0.3%	+2.9%	+1.3%	10.4	+19.8%	+0.2%
Incl. Consumer Lending	15.9	+24.4%	+9.1%	+3.3%	+1.7%	15.2	+30.7%	+9.5%
Commercial Real Estate	15.7	+24.8%	+9.5%	+5.8%	+4.2%	14.8	+28.9%	+7.9%
Corporate Loans	16.4	+23.2%	+8.0%	+4.4%	+2.8%	15.7	+28.6%	+7.6%
DEPOSITS AND SAVINGS	62.3	+20.7%	+5.9%	+4.6%	+3.0%	59.7	+26.8%	+6.1%
Deposits Excl. Jumbo CDs	53.8	+22.9%	+7.8%	+4.9%	+3.3%	51.1	+27.9%	+7.1%

- Loans: +7.2%\* vs. 4Q14
  - Strong increase in consumer and corporate loans
- Deposits: +5.9%\* vs. 4Q14
  - Good growth in current and savings accounts

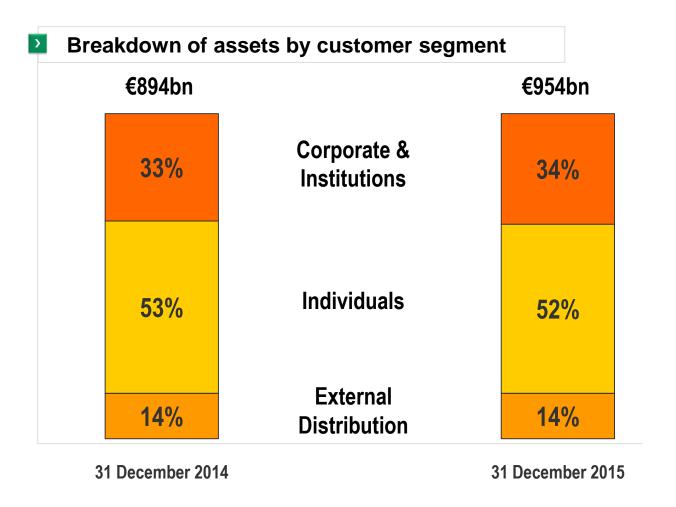
<sup>\*</sup> At constant scope and exchange rates

## International Financial Services Insurance and WAM\* - Business

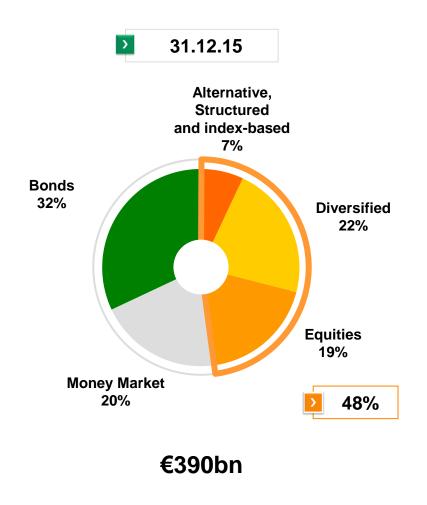
	31.12.15	31.12.14	%Var/ 31.12.14	30.09.15	%Var/ 30.09.15
Assets under management (€bn)	<u>954</u>	894	+6.8%	<u>919</u>	+3.8%
Asset Management	390	365	+6.9%	372	+4.8%
Wealth Management	327	308	+6.4%	316	+3.6%
Real Estate Services	22	19	+18.6%	21	+3.5%
Insurance	215	202	+6.2%	210	+2.4%
	4Q15	4Q14	%Var/ 4Q14	3Q15	%Var/ 3Q15
Net asset flows (€bn)	15.3	<u>1.4</u>	<u>n.s.</u>	<u>6.6</u>	n.s.
Asset Management	11.9	-1.9	n.s.	3.5	n.s.
Wealth Management	1.9	1.7	+8.4%	1.2	+56.3%
Real Estate Services	0.5	0.7	-21.0%	0.3	+73.4%
Insurance	0.9	0.9	+1.4%	1.5	-40.9%

Strong asset inflows in Asset Management in 4Q15: €11.9bn

# International Financial Services - Insurance & WAM Breakdown of Assets by Customer Segment



# International Financial Services Asset Management - Breakdown of Managed Assets



## International Financial Services Insurance - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015 /
€m			4Q14		3Q15			2014
Revenues	601	577	+4.2%	576	+4.3%	2,304	2,180	+5.7%
Operating Expenses and Dep.	-302	-279	+8.2%	-279	+8.2%	-1,160	-1,081	+7.3%
Gross Operating Income	299	298	+0.3%	297	+0.7%	1,144	1,099	+4.1%
Cost of Risk	-4	1	n.s.	3	n.s.	-5	-6	-16.7%
Operating Income	295	299	-1.3%	300	-1.7%	1,139	1,093	+4.2%
Share of Earnings of Equity-Method Entities	36	17	n.s.	25	+44.0%	156	124	+25.8%
Other Non Operating Items	0	0	n.s.	0	n.s.	1	-3	n.s.
Pre-Tax Income	331	316	+4.7%	325	+1.8%	1,296	1,214	+6.8%
Cost/Income	50.2%	48.4%	+1.8 pt	48.4%	+1.8 pt	50.3%	49.6%	+0.7 pt
Allocated Equity (€bn)						6.8	6.3	+7.4%

- Revenues: +4.2% vs. 4Q14 (+3.0% vs. 4Q14 at constant scope and exchange rates)
  - Good business drive
- Operating expenses: +8.2% vs. 4Q14 (+7.1% vs. 4Q14 at constant scope and exchange rates)
  - Impact this quarter of costs related to the repositioning of the business in the United Kingdom
- Good performance of associated companies

# International Financial Services Wealth and Asset Management - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015/
€m			4Q14		3Q15			2014
Revenues	790	713	+10.8%	741	+6.6%	3,020	2,813	+7.4%
Operating Expenses and Dep.	-602	-571	+5.4%	-557	+8.1%	-2,301	-2,174	+5.8%
Gross Operating Income	188	142	+32.4%	184	+2.2%	719	639	+12.5%
Cost of Risk	-7	4	n.s.	-1	n.s.	-25	-3	n.s.
Operating Income	181	146	+24.0%	183	-1.1%	694	636	+9.1%
Share of Earnings of Equity-Method Entities	11	14	-21.4%	10	+10.0%	44	55	-20.0%
Other Non Operating Items	-3	17	n.s.	2	n.s.	2	20	-90.0%
Pre-Tax Income	189	177	+6.8%	195	-3.1%	740	711	+4.1%
Cost/Income	76.2%	80.1%	-3.9 pt	75.2%	+1.0 pt	76.2%	77.3%	-1.1 pt
Allocated Equity (€bn)						1.8	1.7	+4.3%

- Revenues: +10.8% vs. 4Q14 (+9.1% vs. 4Q14 at constant scope and exchange rates)
  - Good performance in Asset Management and Real Estate Services
  - Increase in Wealth Management in the domestic markets
- Operating expenses: +5.4% vs. 4Q14 (+1.9% vs. 4Q14 at constant scope and exchange rates)
  - Good cost control
  - Largely positive jaws effect
- Other non operating items
  - 2014 reminder: one-off indemnity received as a result of the restitution of rented premises

### Corporate and Institutional Banking - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015/
€m			4Q14		3Q15			2014
Revenues	2,641	2,437	+8.4%	2,624	+0.6%	11,659	10,297	+13.2%
Operating Expenses and Dep.	-1,988	-1,796	+10.7%	-1,960	+1.4%	-8,278	-7,425	+11.5%
Gross Operating Income	653	641	+1.9%	664	-1.7%	3,381	2,872	+17.7%
Cost of Risk	-63	-29	n.s.	-40	+57.5%	-213	-76	n.s.
Operating Income	590	612	-3.6%	624	-5.4%	3,168	2,796	+13.3%
Share of Earnings of Equity-Method Entities	11	16	-31.3%	2	n.s.	34	37	-8.1%
Other Non Operating Items	-27	4	n.s.	-2	n.s.	127	-9	n.s.
Pre-Tax Income	574	632	-9.2%	624	-8.0%	3,329	2,824	+17.9%
Cost/Income	75.3%	73.7%	+1.6 pt	74.7%	+0.6 pt	71.0%	72.1%	-1.1 pt
Allocated Equity (€bn)						17.9	16.0	+11.7%

- Revenues: +8.4% vs. 4Q14, strong revenue growth
  - Rise across all the business units: Global Markets (+8.9%), Securities Services (+12.4%) and Corporate Banking (+6.2%)
- Operating expenses: +10.7% vs. 4Q14
  - Impact of the appreciation of the U.S. dollar: +4.4% at constant scope and exchange rates
  - Rise in regulatory costs (set up of the IHC\*, compliance, etc.)
- Pre-tax income: -9.2% vs. 4Q14
  - Reminder: cost of risk particularly low in 4Q14

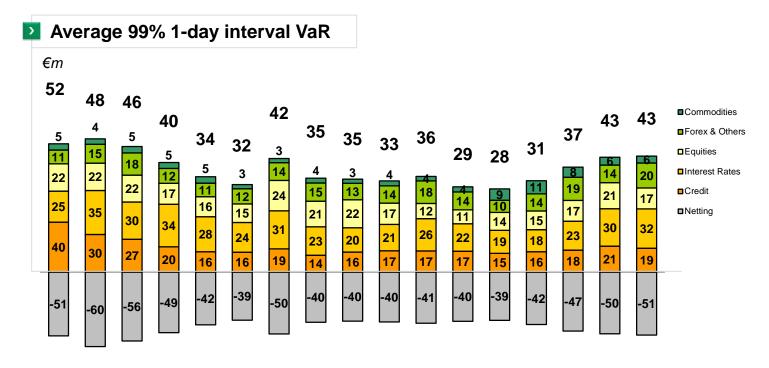
<sup>\*</sup> Intermediate Holding Company

## Corporate and Institutional Banking Global Markets - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015/
€m			4Q14		3Q15			2014
Revenues	1,180	1,084	+8.9%	1,345	-12.3%	6,124	5,187	+18.1%
incl. FICC	800	790	+1.3%	880	-9.1%	3,938	3,419	+15.2%
incl. Equity & Prime Services	380	294	+29.3%	465	-18.3%	2,186	1,768	+23.6%
Operating Expenses and Dep.	-1,029	-913	+12.7%	-1,059	-2.8%	-4,552	-4,108	+10.8%
Gross Operating Income	151	171	-11.7%	286	-47.2%	1,572	1,079	+45.7%
Cost of Risk	4	-6	n.s.	12	-66.7%	-79	50	n.s.
Operating Income	155	165	-6.1%	298	-48.0%	1,493	1,129	+32.2%
Share of Earnings of Equity-Method Entities	5	9	-44.4%	5	+0.0%	16	22	-27.3%
Other Non Operating Items	-12	-5	n.s.	-3	n.s.	-16	-16	+0.0%
Pre-Tax Income	148	169	-12.4%	300	-50.7%	1,493	1,135	+31.5%
Cost/Income	87.2%	84.2%	+3.0 pt	78.7%	+8.5 pt	74.3%	79.2%	-4.9 pt
Allocated Equity (€bn)						8.5	7.7	+10.5%

- Revenues: +8.9% vs. 4Q14
  - FICC: +1.3%, good performance of forex, credit and rates businesses; weak business in bond issues in a wait-and-see context before monetary policy decisions
  - Equity & Prime Services: +29.3%, compared to a low level in 4Q14, sharp rise in derivatives, stability of Prime Services
- Operating expenses: +12.7% vs. 4Q14
  - Rise in regulatory costs and business development investments partly offset by the effects of Simple & Efficient
  - +6.6% at constant scope and exchange rates and excluding the positive effect of a reallocation of certain costs as a result of the introduction of the new CIB organisation announced in early 2015 (+€10m)
- Pre-tax income: -12.4% vs. 4Q14

## Corporate and Institutional Banking Market Risks - 4Q15



4Q11 1Q12 2Q12 3Q12 4Q12 1Q13 2Q13 3Q13 4Q13 1Q14 2Q14 3Q14 4Q14 1Q15 2Q15 3Q15 4Q15

- Group's VaR still at a low level\*
  - Stable this quarter vs. 3Q15
  - No losses greater than VaR this quarter

\* VaR calculated for market limits

## Corporate and Institutional Banking Securities Services - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015/
€m			4Q14		3Q15			2014
Revenues	436	388	+12.4%	447	-2.5%	1,799	1,577	+14.1%
Operating Expenses and Dep.	-388	-346	+12.1%	-366	+6.0%	-1,468	-1,288	+14.0%
Gross Operating Income	48	42	+14.3%	81	-40.7%	331	289	+14.5%
Cost of Risk	2	3	-33.3%	-1	n.s.	5	5	n.s.
Operating Income	50	45	+11.1%	80	-37.5%	336	294	+14.3%
Non Operating Items	0	8	n.s.	0	n.s.	-1	8	n.s.
Pre-Tax Income	50	53	-5.7%	80	-37.5%	335	302	+10.9%
Cost/Income	89.0%	89.2%	-0.2 pt	81.9%	+7.1 pt	81.6%	81.7%	-0.1 pt
Allocated Equity (€bn)						0.6	0.5	+7.3%

	31.12.15	31.12.14	%Var/ 31.12.14	30.09.15	%Var/ 30.09.15
Securities Services					
Assets under custody (€bn)	8,068	7,396	+9.1%	7,912	+2.0%
Assets under administration (€bn)	1,848	1,419	+30.3%	1,708	+8.2%
	4Q15	4Q14	4Q15/4Q14	3Q15	4Q15/3Q15
Number of transactions (in millions)	18.9	16.8	+12.6%	17.9	+5.7%

- Revenues: +12.4% vs. 4Q14, due to the increase in assets under custody and the number of transactions
- Operating expenses: +12.1% vs. 4Q14, as a result of the good development of the business
- GOI: +14.3% vs. 4Q14
- Pre-tax income: -5.7% vs. 4Q14
  - Non operating items: one-off indemnity received in 4Q14 as a result of the restitution of rented premises

# Corporate and Institutional Banking Corporate Banking - 4Q15

	4Q15	4Q14	4Q15/	3Q15	4Q15/	2015	2014	2015/
€m			4Q14		3Q15			2014
Revenues	1,025	965	+6.2%	832	+23.2%	3,736	3,533	+5.7%
Operating Expenses and Dep.	-571	-537	+6.3%	-535	+6.7%	-2,258	-2,029	+11.3%
<b>Gross Operating Income</b>	454	428	+6.1%	297	+52.9%	1,478	1,504	-1.7%
Cost of Risk	-69	-26	n.s.	-51	+35.3%	-139	-131	+6.1%
Operating Income	385	402	-4.2%	246	+56.5%	1,339	1,373	-2.5%
Non Operating Items	-9	8	n.s.	-2	n.s.	162	14	n.s.
Pre-Tax Income	376	410	-8.3%	244	+54.1%	1,501	1,387	+8.2%
Cost/Income	55.7%	55.6%	+0.1 pt	64.3%	-8.6 pt	60.4%	57.4%	+3.0 pt
Allocated Equity (€bn)						8.8	7.7	+13.3%

- Revenues: +6.2% vs. 4Q14
  - Good growth despite the reduction of business in Energy & Commodities ("E&C"), now largely completed, in Europe and in the Asia-Pacific region
  - Rise in Europe\* and in the Americas, slowdown in growth in Asia-Pacific in a less favourable context
- Operating expenses: +6.3% vs. 4Q14
  - Impact of regulatory costs (IHC\*\*, compliance, etc.)
  - -0.3% at constant scope and exchange rates and excluding the negative effect of a reallocation of certain costs as a result of the introduction of the new CIB organisation announced in early 2015 (-€10m)
- Pre-tax income: -8.3% vs. 4Q14
  - Reminder: cost of risk particularly low in 4Q14

# Corporate and Institutional Banking Transactions - 4Q15

ABInBev	Belgium/UK: Financial Advisor to AB InBev for its USD117bn planned acquisition of SABMiller Agent & Bookrunner of the USD75bn bridge financing, the largest syndicated loan on record Joint Bookrunner of the USD46bn bond issue, the 2nd largest syndicated bond sale on record globally October 2015 & January 2016	CMA CGM	France/Singapore: Financial Advisor to CMA CGM for the USD2.4bn equity value proposed acquisition of Neptune Orient Lines ("NOL") Bookrunner and Coordinator of the USD1.65bn acquisition financing December 2015
AIR LIQUIDE  Creative Oxygen	France/USA: Financial Advisor to Air Liquide for its USD13.4bn planned acquisition of Airgas Co-Underwriter and Bookrunner of the USD12bn bridge financing  November 2015	(i) IDBI BANK	India: IDBI Bank Limited USD350m 4.250% Green Bond due November 2020 Joint Bookrunner November 2015
BRENNTAG	Germany: Brenntag USD500m bond with EUR warrants Joint Global Coordinator and Joint Bookrunner November 2015	₩иов	Singapore: United Overseas Bank USD8bn Global Covered Bond Programme Joint-Arranger November 2015
ERICSSON	Sweden: Ericsson Pan-European Cash Management mandate to serve 40 subsidiaries in 20 countries across Europe. December 2015	вт	UK: British Telecommunications plc Pan-European Cash Management mandate to serve 33 subsidiaries in 15 countries December 2015
European Investment Bank Tag Edi Sank	Supranational: European Investment Bank EUR500m index linked Climate Awareness Bond due May 2029, sold to 13 French institutional clients. November 2015		China: Dongfeng Motor Group EUR500 mio1.600% Notes due 2018 This was the Company's first international debt issue
	North America / Japan: Manulife Manulife Japan mandated BNP Paribas to provide structuring solutions for new long term variable annuity		Joint Global Coordinator / Joint Bookrunner / Joint Lead Manager October 2015
Manulife Manulife	products, tailor made for the needs of distributing local banks. BNP Paribas issued investment Certificates linked to custom market indices, ultimately supporting Manulifes's expansion in Japan.  November 2015	Roche	USA: Roche Holdings, Inc. USD1bn 10-year Senior Unsecured Notes Bookrunner November 201

## Corporate and Institutional Banking Rankings and Awards - 2015

- Global Markets: global franchises
  - **#1 All Bonds in EUR, #1 Corporate Bonds in EUR, #1 Financial Bonds in EUR, #9** All International Bonds All Currencies, #3 Covered Bonds All Currencies (*Thomson Reuters, FY 2015*)
  - Currency Derivatives House of the Year and Equity Derivatives House of the Year (Risk Awards January 2016)
- Securities Services: recognised expertise
  - **European Administrator of the Year** (Funds Europe Awards Nov 2015)
  - Insurance custodian of the Year (Custody Risk European Awards Nov 2015)
  - Fund of Fund Administrator of the Year (Custody Risk European Awards Nov 2015)
- Corporate Banking: confirmed leadership in all the businesses
  - **#1 Bookrunner for all EMEA Syndicated Loans and for Leveraged Loan**, #1 for European Project Finance loans and #3 for Global Export Finance (*Dealogic 2015*)
  - **#1 EMEA Equity-Linked Bookrunner**, #10 EMEA ECM Bookrunner, and #8 M&A for Announced deals in Europe (*Dealogic 2015*)
  - Global Project Finance Adviser of the Year 2015 (PFI Awards 2015)
  - Best Bank Europe for Cash & Liquidity Management (TMI Awards 2015 for Innovation & Excellence)
  - Best Liquidity Management Strategy for Heineken (Asia Pacific) (Corporate Treasurer, Jan 2016)

















### Corporate Centre - 4Q15

€m	4Q15	4Q14	3Q15	2015	2014
Revenues	68	244	89	567	332
Operating Expenses and Dep.	-395	-385	-318	-1,636	-1,262
Incl. Restructuring and Transformation Costs	-286	-254	-160	-793	-757
Gross Operating income	-327	-141	-229	-1,069	-930
Cost of Risk	-24	-38	-5	-51	-48
Costs related to the comprehensive settlement with US authorities	-100	-50	0	-100	-6,000
Operating Income	-451	-229	-234	-1,220	-6,978
Share of Earnings of Equity-Method Entities	9	-27	18	60	14
Other non operating items	-622	-263	11	-125	-210
Pre-Tax Income	-1,064	-519	-205	-1,285	-7,174

#### Revenues

- Own Credit Adjustment (OCA)\* and own credit risk included in derivatives (DVA)\*: +€160m (-€11m in 4Q14)
- Reminder: very good contribution of BNP Paribas Principal Investments in 4Q14
- Operating expenses
  - Simple & Efficient transformation costs: -€232m (-€229m in 4Q14)
  - Restructuring costs following the acquisitions made in 2014 (LaSer, Bank BGZ, DAB Bank) and in 2015 (GE LLD): -€54m (-€25m in 4Q14)
- Costs related to the comprehensive settlement with the U.S. authorities
  - Additional exceptional provision of €100m in connection with the remediation plan to industrialise processes
- Other non operating items
  - Sale of the stake in Klépierre-Corio: +€352m
  - Goodwill impairments: -€993m (-€297m in 4Q14) of which -€917m on BNL bc (full depreciation of the goodwill)

<sup>\*</sup> Fair value takes into account any change in value attributable to issuer risk relating to the BNP Paribas Group. It is the replacement value of instruments, calculated by discounting the expected liabilities' profile, stemming from derivatives or securities issued by the Bank, using a discount rate corresponding to that of a similar instrument that could be issued by the BNP Paribas Group at the closing date

### Corporate Centre - 2015

#### Revenues

- Own Credit Adjustment (OCA)\* and own credit risk included in derivatives (DVA)\*: +€314m (-€459m en 2014)
- Good contribution of BNP Paribas Principal Investments
- 2014 reminder: net capital gains from exceptional equity investment sales (+€301m)

#### Operating expenses

- Simple & Efficient transformation costs: -€622m (-€717m in 2014)
- Restructuring costs (LaSer, Bank BGZ, DAB Bank and GE LLD): -€171m (-€40m in 2014)
- First contribution to the Single Resolution Fund (net of the reduction of the French systemic tax): -€181m

#### Other non operating items

- Sale of the stake in Klépierre-Corio: +€716m
- Dilution capital gain due to the merger between Klépierre and Corio: +€123m
- Capital gain from the sale of a non-core investment: +€20m (€74m in CIB-Corporate Banking)
- Goodwill impairments: -€993m (-€297m in 2014), of which -€917m regarding BNL bc (-€297m in 2014)

<sup>\*</sup> Fair value takes into account any change in value attributable to issuer risk relating to the BNP Paribas Group. It is the replacement value of instruments, calculated by discounting the expected liabilities' profile, stemming from derivatives or securities issued by the Bank, using a discount rate corresponding to that of a similar instrument that could be issued by the BNP Paribas Group at the closing date

Group Results

**Division Results** 

**Evolution of Regulatory Ratios** 

**4Q15** Detailed Results

## **Appendix**

## Number of Shares, Earnings and Book Value per Share

#### Number of Shares and Book Value per Share

in millions	31-Dec-15	31-Dec-14*
Number of Shares (end of period)	1,246	1,246
Number of Shares excluding Treasury Shares (end of period)	1,245	1,243
Average number of Shares outstanding excluding Treasury Shares	1,243	1,242
Book value per share (a)	70.9	66.6
of which net assets non revaluated per share (a)	65.5	61.7

<sup>(</sup>a) Excluding undated super subordinated notes

#### Earning per Share

in euros	2015	20	14*
Net Earnings Per Share (EPS)	5.14	-0.07	4.70 (a)

<sup>(</sup>a) Calculated with a result where the costs relative to the comprehensive settlement with U.S. authorities have been restated

### Equity

€bn	31-Dec-15	31-Dec	-14
Shareholders' equity Group share, not revaluated (a)	78.7	74.8	}
Valuation Reserve	6.7	6.1	
Return on Equity	8.3%	-0.1%	7.7% (b)
Return on Tangible Equity	10.1%	-0.1%	9.3% (b)
Total Capital Ratio	13.6% (c)	12.6% (c)	
Common equity Tier 1 ratio	11.0% (c)	10.5% (c)	

<sup>(</sup>a) Excluding undated super subordinated notes and after estimated distribution.

\* Figures restated following application of IFRIC 21 interpretation

<sup>(</sup>b) Restated from costs relative to the comprehensive settlement with U.S. authorities.

<sup>(</sup>c) Basel 3 (CRD4), taking into consideration CRR transitory provisions (but with full deduction of goodwill), on risk-weighted assets of €614 bn as at 31.12.14 and of €630 bn as at 31.12.15. Subject to the provisions of article 26.2 of (EU) regulation n° 575/2013. As at 31.12.15, the capital surplus of the financial conglomerate was estimated at €35bn.

<sup>(</sup>d) CRD4 as at 2019 calculated according to the delegated act of the European Commission dated 10.10.2014 and calculated on total Tier1 capital (including, as at 31.12.14 the forthcoming replacement of Tier 1 instruments that have become ineligible with equivalent eligible instruments) and using value date for securities transactions.

### A Solid Financial Structure

#### Doubtful loans/gross outstandings

	31-Dec-15	31-Dec-14*
Doubtful loans (a) / Loans (b)	4.0%	4.2%

<sup>(</sup>a) Doubtful loans to customers and credit institutions excluding repos, netted of guarantees

#### Coverage ratio

€bn	31-Dec-15	31-Dec-14*
Doubtful loans (a)	30.7	31.5
Allowance for loan losses (b)	26.9	27.2
Coverage ratio	88%	87%

<sup>(</sup>a) Gross doubtful loans, balance sheet and off-balance sheet, netted of guarantees and collaterals

#### Immediately available liquidity reserve

€bn	31-Dec-15	31-Dec-14
Immediately available liquidity reserve (a)	266	260

<sup>(</sup>a) Liquid market assets or eligible to central banks (counterbalancing capacity) taking into account prudential standards, notably US standards, minus intraday payment systems needs.

<sup>(</sup>b) Gross outstanding loans to customers and credit institutions excluding repos

<sup>(</sup>b) Specific and on a portfolio basis

<sup>\*</sup> Figures restated following application of IFRIC 21 interpretation

### Common Equity Tier 1 Ratio

#### >

#### Basel 3 fully loaded common equity Tier 1 ratio\*

(Accounting capital to prudential capital reconciliation)

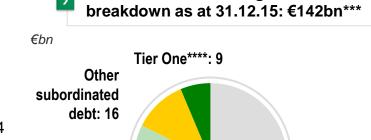
€bn	31-Dec-15	30-Sep-15	31-Dec-14	
Consolidated Equity	100.1	98.9	93.6	
Undated super subordinated notes	-7.9	-7.8	-6.6	
Project of dividend distribution	-2.9**	-2.6	-1.9	
Regulatory adjustments on equity***	-2.8	-2.8	-2.8	
Regulatory adjustments on minority interests	-2.1	-2.7	-2.8	
Goodwill and intangible assets	-13.5	-14.0	-13.8	
Deferred tax assets related to tax loss carry forwards	-1.0	-1.1	-1.2	
Other regulatory adjustments	-1.0	-1.0	-0.8	
Common Equity Tier One capital	68.9	66.9	63.7	
Risk-weighted assets	634	627	620	
Common Equity Tier 1 Ratio	10.9%	10.7%	10.3%	

<sup>\*</sup> CRD4, taking into account all the rules of the CRD4 with no transitory provisions. Subject to the provisions of article 26.2 of (EU) regulation n°575/2013;

\*\* Subject to the approval of AGM on 26 May 2016; \*\*\* Including Prudent Valuation Adjustment

### Wholesale Medium/Long-Term Funding

- 2015 MLT funding programme completed: €24.1bn
  - Senior debt : €19bn issued (average maturity of 4.3 years, mid-swap +24 bp)
  - Additional Tier 1: €2.1bn issued (mid-swap + 497 bp)
  - Tier 2: €3.1bn issued (average maturity of 9.4 years, mid-swap +165 bp)
  - Reminder: €14bn TLTRO taken at the end of December 2014
- 2016 MLT funding programme: €25bn
  - Of which Additional Tier 1: €1 to €2bn\*
  - Of which Tier 2: €2 to €3bn\*
  - Of which TLAC eligible senior debt: ~€10bn\*



Senior secured: 25

**Wholesale MLT funding structure** 

unsecured: 92

Senior

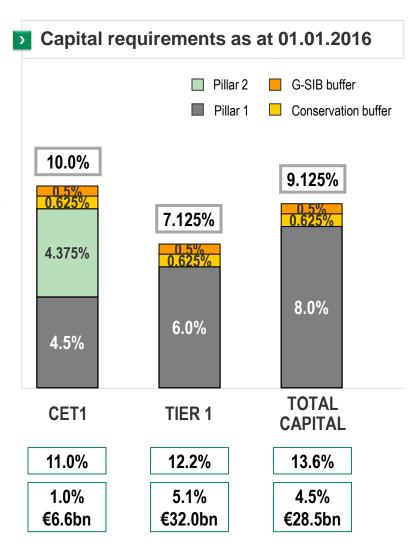
- Public issuances already made under the 2016 programme\*\*:
  - Tier 2: €750m issued on 19.11.2015, 10 years, mid-swap +195 bp
  - Senior debt: €1.25bn issued on 08.01.2016, 8 years, mid-swap +67 bp
  - Covered Bond: €750m issued on 22.01.2016, 5.5 years, mid-swap +6 bp

### Buffers to Maximum Distributable Amount Restrictions

- Reminder: Pillar 2 limited to the CET1 ratio
  - Pillar 2 not applicable to Tier 1 and Total Capital\* ratio requirements
- 2016 CET1 requirement: 10.0%
- 2016 Tier 1 requirement: 7.125%
- 2016 Total Capital requirement: 9.125%
- Buffers as at 01.01.16 to Maximum Distributable Amount (MDA\*\*) restrictions
  - CET1: 1.0% or €6.6bn\*\*\*
  - Tier1: 5.1% or €32.0bn\*\*\*
  - Total Capital: 4.5% or €28.5bn\*\*\*
  - Management buffer largely above regulatory requirements

BNP Paribas phased-in ratios as at 01.01.2016

Buffers as at 01.01.2016 to MDA\*\* restrictions

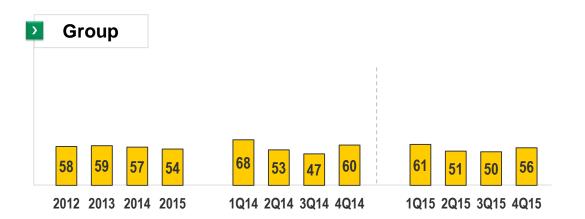


\* Confirmed by the ECB as part of the 2015 SREP; \*\* As defined in Art. 141 of CRD4; \*\*\* Calculated based on €630bn of risk-weighted assets (phased-in)

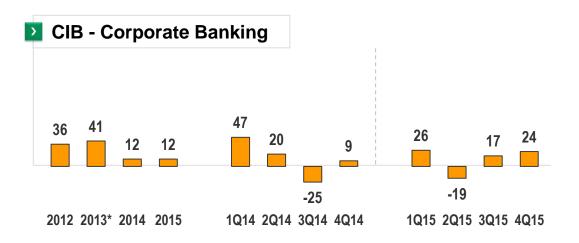


## Variation in the Cost of Risk by Business Unit (1/3)

Net provisions/Customer loans (in annualised bp)



- Cost of risk: €968m
  - +€86m vs. 3Q15
  - -€44m vs. 4Q14
- Cost of risk still at a moderate level
- Reminder: cost of risk particularly low at BRB in 3Q15

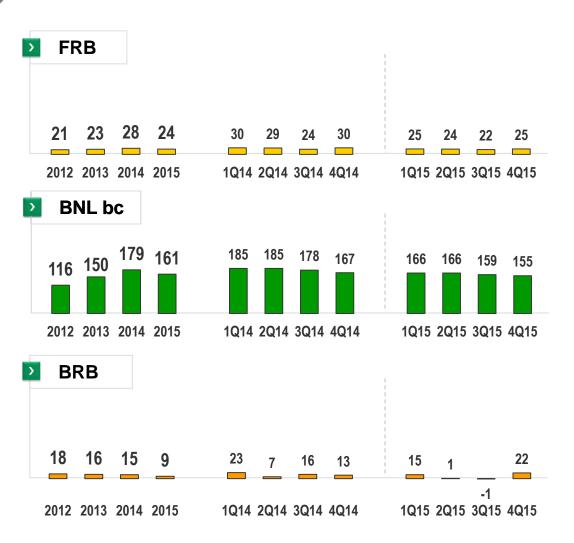


- Cost of risk: €69m
  - +€18m vs. 3Q15
  - +€43m vs. 4Q14
- Cost of risk still low

\* Restated

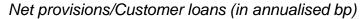
## Variation in the Cost of Risk by Business Unit (2/3)

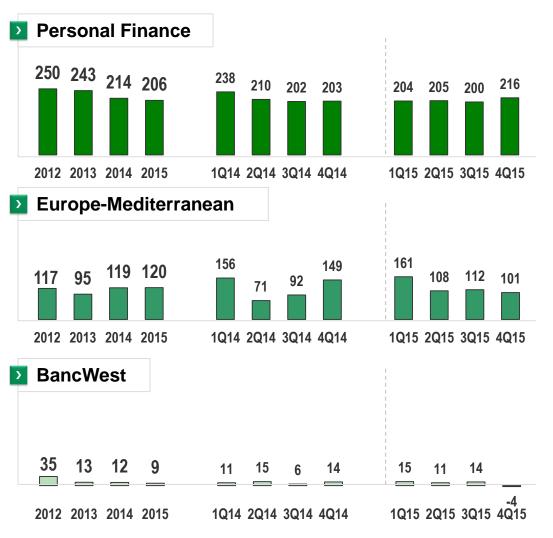
Net provisions/Customer loans (in annualised bp)



- Cost of risk: €88m
  - +€9m vs. 3Q15
  - -€18m vs. 4Q14
- Cost of risk still low
- Cost of risk: €300m
  - -€9m vs. 3Q15
  - -€22m vs. 4Q14
- Decline in the cost of risk
- Significant decrease in doubtful loan inflows
- Cost of risk: €52m
  - +€54m vs. 3Q15
  - +€24m vs. 4Q14
- Cost of risk still low
- Reminder: provisions offset by write-backs in 3Q15

## Variation in the Cost of Risk by Business Unit (3/3)





- Cost of risk: €309m
  - +€22m vs. 3Q15
  - +€17m vs. 4Q14
- Rise in the cost of risk this quarter

- Cost of risk: €96m
  - -€15m vs. 3Q15
  - -€40m vs. 4Q14
- Moderate cost of risk
- Cost of risk: -€5m
  - -€25m vs. 3Q15
  - -€22m vs. 4Q14
- Provisions more than offset by write-backs this quarter

## Cost of Risk on Outstandings (1/2)

#### Cost of risk Net provisions/Customer loans (in annualised bp)

	2012	2013	1Q14	2Q14	3Q14	4Q14	2014	1Q15	2Q15	3Q15	4Q15	2015
Domestic Markets*												
Loan outstandings as of the beg. of the quarter (€bn)	348.9	340.5	336.1	334.8	336.2	333.7	335.2	338.4	338.3	341.5	338.4	339.2
Cost of risk (€m)	1,573	1,848	569	506	493	506	2,074	490	432	420	470	1,812
Cost of risk (in annualised bp)	45	54	68	60	59	61	62	58	51	49	56	53
FRB*												
Loan outstandings as of the beg. of the quarter (€bn)	151.1	147.1	143.5	143.0	144.3	142.7	143.4	145.3	144.9	145.9	142.0	144.5
Cost of risk (€m)	315	343	108	103	85	106	402	89	87	79	88	343
Cost of risk (in annualised bp)	21	23	30	29	24	30	28	25	24	22	25	24
BNL bc*												
Loan outstandings as of the beg. of the quarter (€bn)	82.7	80.1	78.6	78.5	78.2	77.2	78.1	77.5	76.8	77.6	77.6	77.4
Cost of risk (€m)	961	1,205	364	364	348	322	1,398	321	318	309	300	1,248
Cost of risk (in annualised bp)	116	150	185	185	178	167	179	166	166	159	155	161
BRB*												
Loan outstandings as of the beg. of the quarter (€bn)	85.4	87.7	88.7	87.9	88.4	88.6	88.4	90.1	90.8	92.0	93.0	91.5
Cost of risk (€m)	157	142	52	15	36	28	131	33	2	-2	52	85
Cost of risk (in annualised bp)	18	16	23	7	16	13	15	15	1	-1	22	9

<sup>\*</sup>With Private Banking at 100%

## Cost of Risk on Outstandings (2/2)

#### Cost of risk Net provisions/Customer loans (in annualised bp)

	2012	2013	1Q14	2Q14	3Q14	4Q14	2014	1Q15	2Q15	3Q15	4Q15	2015
BancWest*												
Loan outstandings as of the beg. of the quarter (€bn)	41.0	41.8	41.5	42.0	42.8	47.1	43.3	50.5	57.1	55.7	56.8	55.0
Cost of risk (€m)	145	54	11	16	6	17	50	19	16	20	-5	50
Cost of risk (in annualised bp)	35	13	11	15	6	14	12	15	11	14	-4	9
Europe-Mediterranean*												
Loan outstandings as of the beg. of the quarter (€bn)	24.7	28.5	27.3	27.7	28.6	36.5	30.0	37.6	40.0	39.6	38.0	38.8
Cost of risk (€m)	290	272	106	49	66	136	357	151	108	111	96	466
Cost of risk (in annualised bp)	117	95	156	71	92	149	119	161	108	112	101	120
Personal Finance												
Loan outstandings as of the beg. of the quarter (€bn)	45.8	45.2	46.8	47.4	47.3	57.4	51.3	56.9	56.5	57.4	57.1	57.0
Cost of risk (€m)	1,147	1,098	278	249	239	292	1,095	291	289	287	309	1,176
Cost of risk (in annualised bp)	250	243	238	210	202***	203	214	204	205	200	216	206
CIB - Corporate Banking												
Loan outstandings as of the beg. of the quarter (€bn)	121.2	106.0	103.0	100.2	107.5	110.3	105.3	113.6	118.8	118.7	114.9	116.5
Cost of risk (€m)	432	437	122	51	-68	26	131	74	-55	51	69	139
Cost of risk (in annualised bp)	36	41	47	20	-25	9	12	26	-19	17	24	12
Group**												
Loan outstandings as of the beg. of the quarter (€bn)	679.9	644.5	636.1	640.4	643.2	669.2	647.2	682.0	709.9	710.9	692.7	698.9
Cost of risk (€m)	3,941	3,801	1,084	855	754	1,012	3,705	1,044	903	882	968	3,797
Cost of risk (in annualised bp)	58	59	68	53	47	60	57	61	51	50	56	54

<sup>\*</sup> With Private Banking at 100%; \*\* Including cost of risk of market activities, Investment Solutions (until end 2014), International Financial Services and Corporate Centre;

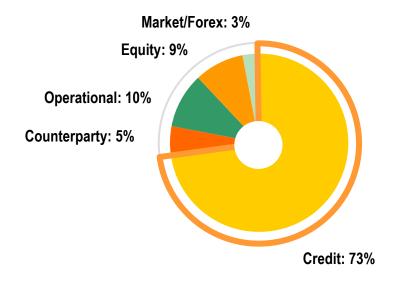
<sup>\*\*\*</sup> Excluding LaSer

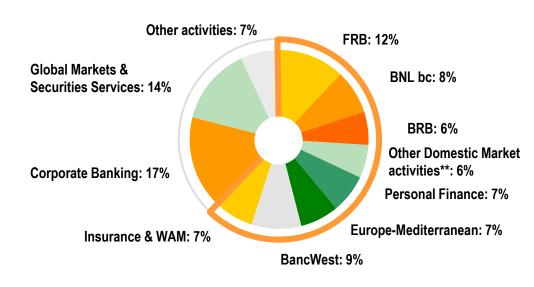
### Basel 3\* Risk-Weighted Assets

- Basel 3\* risk-weighted assets: €634bn (€620bn as at 31.12.14)
  - Increase in risk-weighted assets mainly due to foreign exchange effect. ~stable excluding this effect

Basel 3\* risk-weighted assets by type of risk as at 31.12.2015



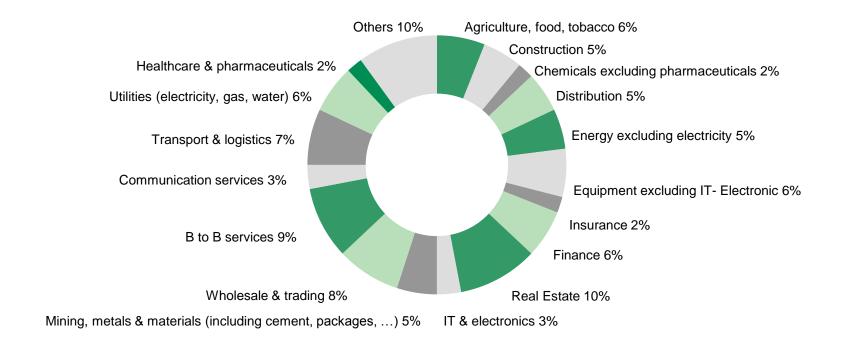




Retail Banking and Services: 62%

\* CRD4; \*\* Including Luxembourg

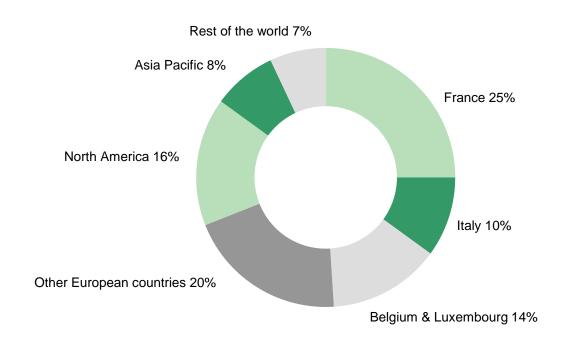
# Breakdown of Commitments by Industry (Corporate Asset Class)





Total gross commitments on and off-balance sheet, unweighted (corporate asset class) = €601bn as at 31.12.2015

### Breakdown of Commitments by Region

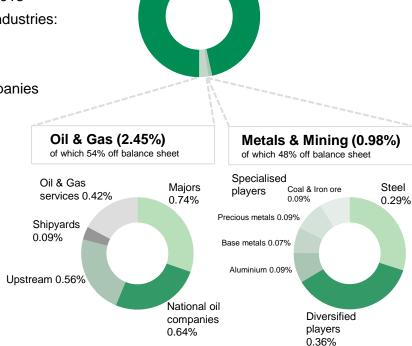




Total gross commitments on and off balance sheet, unweighted = €1,399bn as at 31.12.2015

## Specific Review of Industries Affected by Oil and Commodities Prices

- Review of industries affected by the decrease of oil and commodities prices
  - Exposure to Oil & Gas and Metals & Mining: respectively 2.45% and 0.98% of the Group's gross commitments on and off-balance sheet
  - Strong reduction of the Energy & Commodities business since 2013
  - Positive impact of the decrease of prices on a large number of industries: transport, chemicals, food & beverage, automotive
- Oil & Gas: €25.6bn net exposure\*
  - Close to 60% of gross exposure on Majors and national oil companies
  - 75% of investment grade\*\* exposure
  - Good coverage with collaterals for non investment grade\*\* exposure
  - Short average maturity: less than 2 years
  - Only 1% of doubtful exposure
  - Reminder: sale of the Reserve Based Lending business in the US in 2012
- Metals & Mining: €8.4bn net exposure\*
  - 60% of investment grade\*\* exposure
  - Short average maturity: less than 2 years
  - Diversified portfolio with different sectorial dynamics
  - Only 3% of doubtful exposure



**Total gross commitments of the Group** 

Total gross commitments on and off balance sheet, unweighted of

€1.399bn as at 31.12.2015



#### Well-diversified quality portfolios

\* Net of guarantees and provisions; \*\* External rating or BNP Paribas' equivalent rating



### AMENDMENTS TO THE PROGRAMME SUMMARY AND PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME

- 1. The "Programme Summary" on pages 13 to 35 of the Base Prospectus is amended as follows:
- (a) Element B.4b is deleted in its entirety and replaced with the following:

### B.4b Trend Macroeconomic environment information

Macroeconomic and market conditions affect the Bank's results. The nature of the Bank's business makes it particularly sensitive to macroeconomic and market conditions in Europe, which have been at times challenging and volatile in recent years.

In 2015, the global economic activity remained sluggish. Growth slowed down in emerging countries, while modest recovery continued in developed countries. The global outlook is still impacted by three major transitions: the gradual slowdown of economic activity in China, the fall in prices of energy and other commodities, and the progressive tightening of the US monetary policy in a context of resilient recovery, while the central banks of several major developed countries are continuing to ease their monetary policies. For 2016, the IMF is forecasting the progressive recovery of global economic activity <sup>1</sup> but with low growth prospects on the medium term in developed and emerging countries. The normalisation of monetary and financial conditions should be beneficial on the macro-financial level and significantly reduce downside risks.

In that context, two risks can be identified:

Financial instability due to the vulnerability of emerging countries

While the exposure of the BNP Paribas Group in emerging countries is limited, the vulnerability of these economies may generate disruptions in the global financial system that could affect the BNP Paribas Group and potentially alter its results.

In numerous emerging economies, an increase in foreign currency commitments was observed in 2015, while the levels of indebtedness (both in foreign and local currencies) are already high. Moreover, the prospects of a progressive hike in key rates in the United States (first move by the Federal Reserve in December 2015), as well as bouts of high financial volatility linked to the growth prospects of emerging countries, have contributed to the stiffening of external financial conditions, a decrease in capital flows, further currency depreciations in numerous emerging countries and an increase in risks for banks, possibly leading to the downgrading of sovereign ratings.

Given the possible standardisation of risk premiums, there is a risk of global market disruptions (rise in risk premiums, erosion of confidence, decline in growth, postponement or slowdown in the harmonisation of monetary policies, drop in market liquidity,

.

<sup>&</sup>lt;sup>1</sup> See: IMF – October 2015 Financial Stability Report, Advanced Countries and January 2016 update

problem with the valuation of assets, shrinking of the credit offering, and chaotic de-leveraging) that would affect all banking institutions.

Systemic risks related to economic conditions and market liquidity

The continuation of a situation with exceptionally low interest rates could promote excessive risk-taking by certain financial players: increase in the maturity of loans and assets held, less stringent loan granting policies, increase in leverage financing.

Some players (insurance companies, pension funds, asset managers, etc.) entail an increasingly systemic dimension and in the event of market turbulence (linked for instance to a sudden rise in interest rates and/or a sharp price correction) they may decide to unwind large positions in an environment of relatively weak market liquidity.

Such liquidity pressure could be exacerbated by the recent increase in the volume of assets under management placed with structures investing in illiquid assets.

### Laws and regulations applicable to financial institutions

Recent and future changes in the laws and regulations applicable to financial institutions may have a significant impact on the Bank. Measures that were recently adopted or which are (or whose application measures are) still in draft format, that have or are likely to have an impact on the Bank notably include:

- the structural reforms comprising the French banking law
  of 26 July 2013 requiring that banks create subsidiaries for
  or segregate "speculative" proprietary operations from their
  traditional retail banking activities, the "Volcker rule" in the
  US which restricts proprietary transactions, sponsorship and
  investment in private equity funds and hedge funds by US
  and foreign banks, and expected potential changes in
  Europe;
- regulations governing capital: CRD IV/CRR, the international standard for total-loss absorbing capacity (TLAC) and the Bank's designation as a financial institution that is of systemic importance by the Financial Stability Board;
- the European Single Supervisory Mechanism and the ordinance of 6 November 2014;
- the Directive of 16 April 2014 related to deposit guarantee systems and its delegation and implementing decrees, the Directive of 15 May 2014 establishing a Bank Recovery and Resolution framework, the Single Resolution Mechanism establishing the Single Resolution Council and the Single Resolution Fund;
- the Final Rule by the US Federal Reserve imposing tighter prudential rules on the US transactions of large foreign banks, notably the obligation to create a separate intermediary holding company in the US (capitalised and subject to regulation) to house their US subsidiaries;

- the new rules for the regulation of over-the-counter derivative activities pursuant to Title VII of the Dodd-Frank Wall Street Reform and Consumer Protection Act, notably margin requirements for uncleared derivative products and the derivatives of securities traded by swap dealers, major swap participants, security-based swap dealers and major security-based swap participants, and the rules of the US Securities and Exchange Commission which require the registration of banks and major swap participants active on derivatives markets and transparency and reporting on derivative transactions;
- the new MiFID and MiFIR, and European regulations governing the clearing of certain over-the-counter derivative products by centralised counterparties and the disclosure of securities financing transactions to centralised bodies.

### Cyber risk

In recent years, financial institutions have been impacted by a number of cyber incidents, notably involving large-scale alterations of data which compromise the quality of financial information. This risk remains today and the Bank, like other banks, has taken measures to implement systems to deal with cyber attacks that could destroy or damage data and critical systems and hamper the smooth running of its operations. Moreover, the regulatory and supervisory authorities are taking initiatives to promote the exchange of information on cyber security and cyber criminality in order to improve the security of technological infrastructures and establish effective recovery plans after a cyber incident.

(b) In Element B.12, the information under the heading "Selected historical key financial information:" and above the heading "Comparative Interim Financial Data for the six-month period ended 30 June 2015 – In millions of EUR" is deleted and replaced with the following:

Comparative Annual Financial Data – In millions of EUR				
	31/12/2015 (unaudited)	31/12/2014*		
Revenues	42,938	39,168		
Cost of Risk	(3,797)	(3,705)		
Net Income, Group Share	6,694	157		
•	31/12/2015	31/12/2014*		
Common equity Tier 1 ratio (Basel 3 fully loaded, CRD4)	10.9%	10.3%		
	31/12/2015 (unaudited)	31/12/2014*		
Total consolidated balance sheet	1,994,193	2,077,758		
Consolidated loans and	682,497	657,403		

receivables due from customers				
Consolidated items due to customers	700,309	641,549		
Shareholders' equity (Group share)	96,269	89,458		
* Restated according to the IFRIC 21 interpretation.				

(c) Element B.13 is deleted in its entirety and replaced with the following:

B.13	Events impacting the Issuer's solvency	Not applicable, as at 12 February 2016 and to the best of the Issuer's knowledge, there have not been any recent events which are to a material extent relevant to the evaluation of the Issuer's solvency since 30 June 2015.
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(d) Element B.17 is deleted in its entirety and replaced with the following:

B.17	Solicited creatings	BNPP's long-term credit ratings are A+ under CreditWatch negative (Standard & Poor's Credit Market Services France SAS), A1 with a stable outlook (Moody's Investors Service Ltd.), A+ with a stable outlook (Fitch France S.A.S.) and AA (low) with a stable outlook (DBRS Limited). BNPP's short-term credit ratings are A-1 (Standard & Poor's Credit Market Services France SAS), P-1 (Moody's Investors Service Ltd.), F1 (Fitch France S.A.S.) and R-1 (middle) (DBRS Limited).
		Notes issued under the Programme may be rated or unrated.
		A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time.

(e) Element D.2 is deleted in its entirety and replaced with the following:

D.2	Key risks regarding the		are certain factors that may affect the Issuer's ability to fulfil its tions under the Notes issued under the Programme.
	Issuer	Elever	n main categories of risk are inherent in BNPP's activities:
		1.	Credit Risk;
		2.	Counterparty Credit Risk;
		3.	Securitisation;
		4.	Market Risk;
		5.	Operational Risk;
		6.	Compliance and Reputation Risk;
		7.	Concentration Risk;
		8.	Banking Book Interest Rate Risk;
		9.	Strategic and Business Risks;

### 10. Liquidity Risk; and

### 11. Insurance subscription Risk.

Difficult market and economic conditions have had and may continue to have a material adverse effect on the operating environment for financial institutions and hence on the Bank's financial condition, results of operations and cost of risk.

Due to the geographic scope of its activities, BNPP may be vulnerable to country or regional-specific political, macroeconomic and financial environments or circumstances.

BNPP's access to and cost of funding could be adversely affected by a resurgence of financial crises, worsening economic conditions, rating downgrades, increases in credit spreads or other factors.

Significant interest rate changes could adversely affect BNPP's revenues or profitability.

The prolonged low interest rate environment carries inherent systemic risks.

The soundness and conduct of other financial institutions and market participants could adversely affect BNPP.

BNPP may incur significant losses on its trading and investment activities due to market fluctuations and volatility.

BNPP may generate lower revenues from brokerage and other commission and fee-based businesses during market downturns.

Protracted market declines can reduce liquidity in the markets, making it harder to sell assets and possibly leading to material losses.

Laws and regulations adopted in response to the global financial crisis may materially impact BNPP and the financial and economic environment in which it operates.

BNPP is subject to extensive and evolving regulatory regimes in the jurisdictions in which it operates.

BNPP may incur substantial fines and other administrative and criminal penalties for non-compliance with applicable laws and regulations.

There are risks related to the implementation of BNPP's strategic plan.

BNPP may experience difficulties integrating acquired companies and may be unable to realize the benefits expected from its acquisitions.

Intense competition by banking and non-banking operators could adversely affect BNPP's revenues and profitability.

A substantial increase in new provisions or a shortfall in the level of previously recorded provisions could adversely affect BNPP's results of operations and financial condition.

BNPP's risk management policies, procedures and methods may leave it exposed to unidentified or unanticipated risks, which could lead to material losses.

BNPP's hedging strategies may not prevent losses.

Adjustments to the carrying value of BNPP's securities and derivatives portfolios and BNPP's own debt could have an impact on its net

income and shareholders' equity.

The expected changes in accounting principles relating to financial instruments may have an impact on BNPP's balance sheet and regulatory capital ratios and result in additional costs.

BNPP's competitive position could be harmed if its reputation is damaged.

An interruption in or a breach of BNPP's information systems may result in material losses of client or customer information, damage to BNPP's reputation and lead to financial losses.

Unforeseen external events may disrupt BNPP's operations and cause substantial losses and additional costs.

2. The "Pro Forma Issue Specific Summary of the Programme" on pages 36 to 53 of the Base Prospectus is amended as follows:

(a) Element B.4b is deleted in its entirety and replaced with the following:

## B.4b Trend information

#### Macroeconomic environment

Macroeconomic and market conditions affect the Bank's results. The nature of the Bank's business makes it particularly sensitive to macroeconomic and market conditions in Europe, which have been at times challenging and volatile in recent years.

In 2015, the global economic activity remained sluggish. Growth slowed down in emerging countries, while modest recovery continued in developed countries. The global outlook is still impacted by three major transitions: the gradual slowdown of economic activity in China, the fall in prices of energy and other commodities, and the progressive tightening of the US monetary policy in a context of resilient recovery, while the central banks of several major developed countries are continuing to ease their monetary policies. For 2016, the IMF is forecasting the progressive recovery of global economic activity <sup>1</sup> but with low growth prospects on the medium term in developed and emerging countries. The normalisation of monetary and financial conditions should be beneficial on the macro-financial level and significantly reduce downside risks.

In that context, two risks can be identified:

Financial instability due to the vulnerability of emerging countries

While the exposure of the BNP Paribas Group in emerging countries is limited, the vulnerability of these economies may generate disruptions in the global financial system that could affect the BNP Paribas Group and potentially alter its results.

In numerous emerging economies, an increase in foreign currency commitments was observed in 2015, while the levels of indebtedness (both in foreign and local currencies) are already high. Moreover, the prospects of a progressive hike in key rates in the United States (first move by the Federal Reserve in December

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<sup>&</sup>lt;sup>1</sup> See: IMF - October 2015 Financial Stability Report, Advanced Countries and January 2016 update

2015), as well as bouts of high financial volatility linked to the growth prospects of emerging countries, have contributed to the stiffening of external financial conditions, a decrease in capital flows, further currency depreciations in numerous emerging countries and an increase in risks for banks, possibly leading to the downgrading of sovereign ratings.

Given the possible standardisation of risk premiums, there is a risk of global market disruptions (rise in risk premiums, erosion of confidence, decline in growth, postponement or slowdown in the harmonisation of monetary policies, drop in market liquidity, problem with the valuation of assets, shrinking of the credit offering, and chaotic de-leveraging) that would affect all banking institutions.

Systemic risks related to economic conditions and market liquidity

The continuation of a situation with exceptionally low interest rates could promote excessive risk-taking by certain financial players: increase in the maturity of loans and assets held, less stringent loan granting policies, increase in leverage financing.

Some players (insurance companies, pension funds, asset managers, etc.) entail an increasingly systemic dimension and in the event of market turbulence (linked for instance to a sudden rise in interest rates and/or a sharp price correction) they may decide to unwind large positions in an environment of relatively weak market liquidity.

Such liquidity pressure could be exacerbated by the recent increase in the volume of assets under management placed with structures investing in illiquid assets.

### Laws and regulations applicable to financial institutions

Recent and future changes in the laws and regulations applicable to financial institutions may have a significant impact on the Bank. Measures that were recently adopted or which are (or whose application measures are) still in draft format, that have or are likely to have an impact on the Bank notably include:

- the structural reforms comprising the French banking law
  of 26 July 2013 requiring that banks create subsidiaries for
  or segregate "speculative" proprietary operations from their
  traditional retail banking activities, the "Volcker rule" in the
  US which restricts proprietary transactions, sponsorship and
  investment in private equity funds and hedge funds by US
  and foreign banks, and expected potential changes in
  Europe;
- regulations governing capital: CRD IV/CRR, the international standard for total-loss absorbing capacity (TLAC) and the Bank's designation as a financial institution that is of systemic importance by the Financial Stability Board;
- the European Single Supervisory Mechanism and the ordinance of 6 November 2014;
- the Directive of 16 April 2014 related to deposit guarantee systems and its delegation and implementing decrees, the

- Directive of 15 May 2014 establishing a Bank Recovery and Resolution framework, the Single Resolution Mechanism establishing the Single Resolution Council and the Single Resolution Fund;
- the Final Rule by the US Federal Reserve imposing tighter prudential rules on the US transactions of large foreign banks, notably the obligation to create a separate intermediary holding company in the US (capitalised and subject to regulation) to house their US subsidiaries;
- the new rules for the regulation of over-the-counter derivative activities pursuant to Title VII of the Dodd-Frank Wall Street Reform and Consumer Protection Act, notably margin requirements for uncleared derivative products and the derivatives of securities traded by swap dealers, major swap participants, security-based swap dealers and major security-based swap participants, and the rules of the US Securities and Exchange Commission which require the registration of banks and major swap participants active on derivatives markets and transparency and reporting on derivative transactions;
- the new MiFID and MiFIR, and European regulations governing the clearing of certain over-the-counter derivative products by centralised counterparties and the disclosure of securities financing transactions to centralised bodies.

### Cyber risk

In recent years, financial institutions have been impacted by a number of cyber incidents, notably involving large-scale alterations of data which compromise the quality of financial information. This risk remains today and the Bank, like other banks, has taken measures to implement systems to deal with cyber attacks that could destroy or damage data and critical systems and hamper the smooth running of its operations. Moreover, the regulatory and supervisory authorities are taking initiatives to promote the exchange of information on cyber security and cyber criminality in order to improve the security of technological infrastructures and establish effective recovery plans after a cyber incident.

(b) In Element B.12, the information under the heading "Selected historical key financial information:" and above the heading "Comparative Interim Financial Data for the six-month period ended 30 June 2015 – In millions of EUR" is deleted and replaced with the following:

Comparative Annual Financial Data – In millions of EUR			
	31/12/2015 (unaudited)	31/12/2014*	
Revenues	42,938	39,168	
Cost of Risk	(3,797)	(3,705)	
Net income, Group share	6,694	157	

	31/12/2015	31/12/2014*
Common equity Tier 1 ratio (Basel 3 fully loaded, CRD4)	10.9%	10.3%
	31/12/2015 (unaudited)	31/12/2014*
Total consolidated balance sheet	1,994,193	2,077,758
Consolidated loans and receivables due from customers	682,497	657,403
Consolidated items due to customers	700,309	641,549
Shareholders' equity (Group share)	96,269	89,458
* Restated according to the IFRIC 2	21 interpretation.	

### (c) Element B.13 is deleted in its entirety and replaced with the following:

B.13	Events impacting the Issuer's solvency	[Not applicable, as at 12 February 2016 and to the best of the Issuer's knowledge, there have not been any recent events which are to a material extent relevant to the evaluation of the Issuer's solvency since 30 June 2015.][Specify any recent events which are to a material extent relevant to the evaluation of the Issuer's
		solvency.]

### (d) Element B.17 is deleted in its entirety and replaced with the following:

B.17	Solicited ratings	credit	[BNPP's long-term credit ratings are [A+ under CreditWatch negative (Standard & Poor's Credit Market Services France SAS)], [A1 with a stable outlook (Moody's Investors Service Ltd.)], [A+ with a stable outlook (Fitch France S.A.S.)] and [AA (low) with a stable outlook (DBRS Limited)] and BNPP's short-term credit ratings are [A-1 (Standard & Poor's Credit Market Services France SAS)], [P-1 (Moody's Investors Service Ltd.)], [F1 (Fitch France S.A.S.)] and [R-1 (middle) (DBRS Limited)]. The Notes [have [not] been/are expected to be] rated [[●] by [●]].
			securities and may be subject to suspension, reduction or withdrawal at any time.]  [Not Applicable – No ratings have been assigned to the Issuer or its debt securities at the request of or with the co-operation of the Issuer in the rating process.]

(e) Element D.2 is deleted in its entirety and replaced with the following:

# D.2 Key risks regarding the Issuer

[There are certain factors that may affect the Issuer's ability to fulfil its obligations under the Notes issued under the Programme.]

Eleven main categories of risk are inherent in BNPP's activities:

- 1. Credit Risk;
- 2. Counterparty Credit Risk;
- 3. Securitisation:
- 4. Market Risk;
- 5. Operational Risk;
- 6. Compliance and Reputation Risk;
- 7. Concentration Risk;
- 8. Banking Book Interest Rate Risk;
- 9. Strategic and Business Risks;
- 10. Liquidity Risk; and
- 11. Insurance subscription Risk.

Difficult market and economic conditions have had and may continue to have a material adverse effect on the operating environment for financial institutions and hence on BNPP's financial condition, results of operations and cost of risk.

Due to the geographic scope of its activities, BNPP may be vulnerable to country or regional-specific political, macroeconomic and financial environments or circumstances.

BNPP's access to and cost of funding could be adversely affected by a resurgence of financial crises, worsening economic conditions, rating downgrades, increases in credit spreads or other factors.

Significant interest rate changes could adversely affect BNPP's revenues or profitability.

The prolonged low interest rate environment carries inherent systemic risks.

The soundness and conduct of other financial institutions and market participants could adversely affect BNPP.

BNPP may incur significant losses on its trading and investment activities due to market fluctuations and volatility.

BNPP may generate lower revenues from brokerage and other commission and fee-based businesses during market downturns.

Protracted market declines can reduce liquidity in the markets, making it harder to sell assets and possibly leading to material losses.

Laws and regulations adopted in response to the global financial crisis may materially impact BNPP and the financial and economic environment in which it operates.

BNPP is subject to extensive and evolving regulatory regimes in the jurisdictions in which it operates.

BNPP may incur substantial fines and other administrative and criminal penalties for non-compliance with applicable laws and regulations.

There are risks related to the implementation of BNPP's strategic plans.

BNPP may experience difficulties integrating acquired companies and may be unable to realize the benefits expected from its acquisitions.

Intense competition by banking and non-banking operators could adversely affect BNPP's revenues and profitability.

A substantial increase in new provisions or a shortfall in the level of previously recorded provisions could adversely affect BNPP's results of operations and financial condition.

BNPP's risk management policies, procedures and methods may leave it exposed to unidentified or unanticipated risks, which could lead to material losses.

BNPP's hedging strategies may not prevent losses.

Adjustments to the carrying value of BNPP's securities and derivatives portfolios and BNPP's own debt could have an impact on its net income and shareholders' equity.

The expected changes in accounting principles relating to financial instruments may have an impact on BNPP's balance sheet and regulatory capital ratios and result in additional costs.

BNPP's competitive position could be harmed if its reputation is damaged.

An interruption in or a breach of BNPP's information systems may result in material losses of client or customer information, damage to BNPP's reputation and lead to financial losses.

Unforeseen external events may disrupt BNPP's operations and cause substantial losses and additional costs.

#### AMENDMENTS TO THE RISK FACTORS

1. The risk factor entitled "*Risks Relating to the Bank and its Industry*" in the Base Prospectus is deleted in its entirety and replaced with the following:

### "Risks Relating to the Bank and its Industry

See Chapter 5 ("Risks and Capital Adequacy", except pages 249-255) of the BNPP 2014 Registration Document (as defined below) which is incorporated by reference in this document.

#### Risks related to the Macroeconomic and Market Environment

Difficult market and economic conditions have had and may continue to have a material adverse effect on the operating environment for financial institutions and hence on the Bank's financial condition, results of operations and cost of risk

The Bank's businesses are highly sensitive to changes in financial markets and economic conditions globally and especially in Europe. In recent years, the Bank has been, and may again in the future be, confronted with a significant deterioration of market and economic conditions resulting, among other things, from crises affecting sovereign debt, the capital markets, credit or liquidity, regional or global recessions, sharp fluctuations in commodity prices, currency exchange rates or interest rates, volatility in prices of financial derivatives, inflation or deflation, restructurings or defaults, corporate or sovereign debt rating downgrades or adverse political and geopolitical events (such as natural disasters, pandemics, societal unrest, geopolitical tensions, acts of terrorism and military conflicts). Such disruptions, which may develop quickly and hence not be fully hedged, could affect the operating environment for financial institutions for short or extended periods and have a material adverse effect on the Bank's financial condition, results of operations or cost of risk. In 2016, the macroeconomic environment could be subject to various specific risks, including geopolitical tensions, financial market volatility, slowdowns in China and emerging markets, weak growth in the Euro-zone, decreasing prices of commodities and the gradual unwinding of exceptionally accommodating monetary policies in the United States. Measures taken or that may be taken by central banks to stimulate growth and prevent deflation, including the "quantitative easing" measures announced by the European Central Bank (the "ECB") in January and December 2015, may prove to be insufficient or could have negative effects on the banking industry possibly bringing margin pressure but not necessarily lending volume growth.

Moreover, a resurgence of a sovereign debt crisis cannot be ruled out. In particular, European markets have experienced significant disruptions in recent years as a result of concerns regarding the ability of certain countries or institutions in the euro zone to refinance their debt obligations. At several points in recent years these disruptions caused tightened credit markets, increased volatility in the exchange rate of the euro against other major currencies, affected the levels of stock market indices and created uncertainty regarding the economic prospects of certain countries in the European Union as well as the quality of bank loans to sovereign debtors in the European Union. The Bank holds and in the future may hold substantial portfolios of sovereign debt and has and may in the future have substantial amounts of loans outstanding to sovereign borrowers; a new sovereign debt crisis could cause it to incur impairment charges or losses on sales. The Bank also participates in the interbank financial market and as a result, is indirectly exposed to risks relating to financial institutions with which it does business. More generally, the sovereign debt crisis had, and could again in the future have, an indirect impact on financial markets and, increasingly, economies, in Europe and worldwide, and more generally on the environment in which the Bank operates.

If economic conditions generally or in Europe in particular were to deteriorate due among other things to concerns over the European economy (in turn triggered by the heightened risk of or even the occurrence of a sovereign default, the failure of a significant financial institution or the exit of a country from the euro zone), a continued decline in oil and commodity prices, a continued or increased slowdown of economic growth in emerging countries and China in particular, terrorist attacks or political instability, the resulting market disruptions could have a significant adverse impact on the credit quality of the Bank's customers and financial institution counterparties, on market parameters such as interest rates, foreign exchange rates and

stock market indices, and on the Bank's results of operations, liquidity, ability to raise financing on acceptable terms and financial condition.

Due to the geographic scope of its activities, the Bank may be vulnerable to country or regional-specific political, macroeconomic and financial environments or circumstances

The Bank is exposed to country risk, meaning the risk that economic, financial, political or social conditions of a foreign country, especially a country in which it operates, will affect its financial interests. The Bank monitors country risk and takes it into account in the fair value adjustments and cost of risk recorded in its financial statements. However, a significant change in political or macroeconomic environments may require it to record additional charges or to incur losses beyond the amounts previously written down in its financial statements. Moreover, factors specific to a particular country or region in which the Bank operates could create difficult operating conditions, leading to operating losses or asset impairments.

The Bank's access to and cost of funding could be adversely affected by a resurgence of financial crises, worsening economic conditions, rating downgrades, increases in credit spreads or other factors

The financial crisis, the euro zone sovereign debt crisis as well as the general macroeconomic environment have at times adversely affected the availability and cost of funding for European banks during the past few years. This was due to several factors, including a sharp increase in the perception of bank credit risk due to their exposure to sovereign debt in particular, credit rating downgrades of sovereigns and of banks, and debt market speculation. Many European banks, including the Bank, at various points experienced restricted access to wholesale debt markets and to the interbank market, as well as a general increase in their cost of funding. Accordingly, reliance on direct borrowing from the ECB at times increased substantially. If such adverse credit market conditions were to reappear in the event of prolonged stagnation of growth, deflation, resurgence of the financial crisis, the sovereign debt crisis or new forms of financial crises, factors relating to the financial industry in general or to the Bank in particular, the effect on the liquidity of the European financial sector in general and the Bank in particular could be materially adverse and have a negative impact on the Bank's results of operations and financial condition.

The Bank's cost of funding may also be influenced by the credit rating of France or the credit rating of the Bank's long-term debt, both of which have been subject to downgrades in recent years. Further downgrades in the Bank's or France's credit ratings may increase the Bank's borrowing cost.

The Bank's cost of obtaining long-term unsecured funding from market investors is also directly related to its credit spreads, which in turn depend to a certain extent on its credit ratings. Increases in credit spreads can significantly increase the Bank's cost of funding. Changes in credit spreads are continuous, market-driven, and subject at times to unpredictable and highly volatile movements. Credit spreads are also influenced by market perceptions of creditworthiness of the Bank.

Significant interest rate changes could adversely affect the Bank's revenues or profitability

The amount of net interest income earned by the Bank during any given period significantly affects its overall revenues and profitability for that period. Interest rates are affected by many factors beyond the Bank's control, such as the level of inflation and the monetary policies of states, and government decisions relating to regulated savings rates (for example in France the Savings Account A ("Livret A") or Housing Savings Plan ("Plan d'Epargne Logement")). Changes in market interest rates could affect the interest rates charged on interest-earning assets differently than the interest rates paid on interest-bearing liabilities. Any adverse change in the yield curve could cause a decline in the Bank's net interest income from its lending activities. In addition, maturity mismatches and interest rates rises relating to the Bank's short-term financing may adversely affect the Bank's profitability.

The prolonged low interest rate environment carries inherent systemic risks

The prolonged period of low interest rates since the 2008/2009 financial crisis may have contributed to, and may continue to contribute to, excessive risk-taking by financial market participants such as lengthening maturities of financings and assets held, more lenient lending standards and increased leveraged lending. Certain of the market participants that may have taken or may take additional or excessive risk are of

systemic importance, and any unwinding of their positions during periods of market turbulence or stress (and hence reduced liquidity) could have a destabilizing effect on markets and could lead the bank to record operating losses or asset impairments.

The soundness and conduct of other financial institutions and market participants could adversely affect the Bank

The Bank's ability to engage in financing, investment and derivative transactions could be adversely affected by the soundness of other financial institutions or market participants. Financial institutions are interrelated as a result of trading, clearing, counterparty, funding or other relationships. As a result, defaults, or even rumours or questions about, one or more financial services institutions, or the financial services industry generally, may lead to market-wide liquidity problems and could lead to further losses or defaults. The Bank has exposure to many counterparties in the financial industry, directly and indirectly, including clearing houses, brokers and dealers, commercial banks, investment banks, mutual and alternative investment funds, and other institutional clients with which it regularly executes transactions. The Bank can also be exposed to the risks related to the increasing involvement in the financial sector of players subject to little or no regulations (unregulated funds, trading venues or crowdfunding platforms). The Bank is exposed to credit and counterparty risk in the event of default or financial distress of the Bank's counterparties or clients. This risk could be exacerbated if the collateral held by the Bank cannot be realised upon or is liquidated at prices not sufficient to recover the full amount of the loan or derivative exposure due to the Bank or in case of a failure of a significant financial market participant such as a central counterparty. It is worth noting in this respect that regulatory changes requiring mandatory clearing of standardized over-the-counter (OTC) derivatives through central counterparties have resulted in an increase of the exposure of financial market participants to such central counterparties.

In addition, fraud or misconduct by financial market participants can have a material adverse effect on financial institutions due in particular to the interrelated nature of the financial markets. An example is the fraud perpetrated by Bernard Madoff that came to light in 2008, as a result of which numerous financial institutions globally, including the Bank, announced losses or exposure to losses in substantial amounts. Potentially significant additional potential exposure is also possible in the form of litigation and claims in the context of the bankruptcy proceedings of Bernard L. Madoff Investment Services (BLMIS) (a number of which are pending against the Bank), and other potential claims relating to counterparty or client investments made, directly or indirectly, in BLMIS or other entities controlled by Bernard Madoff, or to the receipt of investment proceeds from BLMIS.

There can be no assurance that any losses resulting from the risks summarised above will not materially and adversely affect the Bank's results of operations.

The Bank may incur significant losses on its trading and investment activities due to market fluctuations and volatility

The Bank maintains trading and investment positions in the debt, currency, commodity and equity markets and in unlisted securities, real estate and other asset classes, including through derivative contracts. These positions could be adversely affected by extreme volatility in these markets, i.e., the degree to which prices fluctuate over a particular period in a particular market, regardless of market levels. Moreover, volatility trends that prove substantially different from the Bank's expectations may lead to losses relating to a broad range of other products that the Bank uses, including swaps, forward and future contracts, options and structured products.

To the extent that the Bank owns assets, or has net long positions, in any of those markets, a market downturn could result in losses from a decline in the value of its positions. Conversely, to the extent that the Bank has sold assets that it does not own, or has net short positions in any of those markets, a market upturn could, in spite of the existing limitation of risks and control systems, expose it to potentially substantial losses as it attempts to cover its net short positions by acquiring assets in a rising market. The Bank may from time to time hold a long position in one asset and a short position in another, in order to hedge transactions with clients and/or from which it expects to gain based on changes in the relative value of the two assets. If, however, the relative value of the two assets changes in a direction or manner that the Bank

did not anticipate or against which it is not hedged, the Bank might realise a loss on those paired positions. Such losses, if significant, could adversely affect the Bank's results and financial condition.

The Bank may generate lower revenues from brokerage and other commission and fee-based businesses during market downturns

Financial and economic conditions affect the number and size of transactions for which the Bank provides securities underwriting, financial advisory and other investment banking services. The Bank's revenues, which include fees from these services, are directly related to the number and size of the transactions in which it participates and can thus be significantly affected by economic or financial changes that are unfavourable to its Investment Banking business and clients. In addition, because the fees that the Bank charges for managing its clients' portfolios are in many cases based on the value or performance of those portfolios, a market downturn that reduces the value of its clients' portfolios or increases the amount of withdrawals would reduce the revenues the Bank receives from its asset management, equity derivatives and private banking businesses. Independently of market changes, below-market performance by the Bank's mutual funds may result in increased withdrawals and reduced inflows, which would reduce the revenues the Bank receives from its asset management business. The Bank experienced some or all of these effects during the sharp market downturns of recent years and could experience them again in future market downturns, which may occur periodically and unexpectedly.

Protracted market declines can reduce liquidity in the markets, making it harder to sell assets and possibly leading to material losses

In some of the Bank's businesses, protracted market movements, particularly asset price declines, can reduce the level of activity in the market or reduce market liquidity. These developments can lead to material losses if the Bank cannot close out deteriorating positions in a timely way. This is particularly true for assets that are intrinsically illiquid. Assets that are not traded on stock exchanges or other public trading markets, such as certain derivative contracts between financial institutions, may have values that the Bank calculates using models rather than publicly-quoted prices. Monitoring the deterioration of prices of assets like these is difficult and could lead to significant losses that the Bank did not anticipate.

### **Regulatory Risks**

Laws and regulations adopted in response to the global financial crisis may materially impact the Bank and the financial and economic environment in which it operates

In the past few years, laws and regulations have been enacted, adopted or recently proposed, in particular in France, Europe and the United States, in particular, with a view to introducing a number of changes, some permanent, in the financial environment. The impact of the new measures has changed substantially the environment in which the Bank and other financial institutions operate. The new measures that have been or may be proposed and adopted include more stringent capital and liquidity requirements (particularly for large global banking groups such as the Bank), taxes on financial transactions, restrictions and increased taxes on employee compensation over specified levels, restrictions on certain types of activities considered as speculative undertaken by commercial banks that will be prohibited or need to be ring-fenced in subsidiaries (particularly proprietary trading), restrictions or prohibitions on certain types of financial products or activities, enhanced recovery and resolution regimes, revised risk-weighting methodologies, increased internal control and reporting requirements with respect to certain activities, more stringent governance and conduct of business rules, more extensive market abuse regulations, measures to improve the transparency and efficiency of financial markets and in particular to regulate high frequency trading, increased regulation of certain types of financial products including mandatory reporting of derivative and securities financing transactions, requirements either to mandatorily clear, or otherwise mitigate risks in relation to, over-thecounter derivative transactions (including through posting of collateral in respect of non-centrally cleared derivatives), and the creation of new and strengthened regulatory bodies. Many of these measures have been adopted and are already applicable to the Bank. The principal such measures are summarized below.

In 2013 and 2014, France made significant changes to its legal and regulatory framework applicable to banking institutions. The French banking law of 26 July 2013 on the separation and regulation of banking

activities and the related implementing decrees and orders specified the required separation between financing operations activities and so-called "speculative" operations that must henceforth (as from 1 July 2015) be conducted by ring-fenced subsidiaries subject to specific capital and liquidity requirements on a stand-alone basis. This banking law also introduced a mechanism for preventing and resolving banking crises, which is supervised by the French banking regulator ("Autorité de Contrôle Prudentiel et de Résolution", "ACPR") with expanded powers. In the event of a failure, the law provides for mechanisms such as the power to require banks to adopt structural changes, issue new securities, cancel outstanding equity or subordinated debt securities and convert subordinated debt into equity, and to require the intervention of the French Deposit Guarantee and Resolution Fund ("Fonds de Garantie des Dépôts et de Résolution"). The Ordinance of 20 February 2014 provided in particular for the strengthening of the governance rules within banking institutions, a reinforced and harmonised at the EU level sanctions regime, an extended scope of prudential surveillance with in particular additional prudential requirements, a harmonisation of the rules relating to the approval of credit institutions within the European Union, and an update of the rules relating to the consolidated surveillance and the exchange of information.

At the European level, many of the provisions of the EU Directive and Regulation on prudential requirements "CRD 4/CRR" dated 26 June 2013, implementing the Basel III capital requirements, took effect as of 1 January 2014 and many delegated and implementing acts provided for in the Directive and Regulation CRD 4/CRR were adopted in 2014. The prudential ratio requirements and the designation of the Bank as a systemically important financial institution increased the Bank's prudential requirements and may limit its ability to extend credit or to hold certain assets, particularly those with longer maturities. In 2011-2012, the Bank implemented an adaptation plan in anticipation of these requirements, including reducing its balance sheet and bolstering its capital. In addition, the Financial Stability Board published on 9 November 2015 the final principles and term sheet regarding TLAC (or "total loss absorbing capacity"), which will require "Global Systemically Important Banks" (including the Bank) to maintain a significant amount of liabilities and instruments readily available for bail-in, in addition to the Basel III capital requirements, in order to enable authorities to implement an orderly resolution that minimises impacts on financial stability, maintains the continuity of critical functions, and avoids exposing public funds to loss. Given the timing and manner of their adoption, the full impact of TLAC requirements on the Bank cannot be accurately predicted and could cause its financing costs to increase.

Regarding the European "Banking Union", the European Union adopted, in October 2013, a Single Supervisory Mechanism ("SSM") under the supervision of the ECB; as a consequence, since November 2014, the Bank, along with all institutions qualified as important in the euro zone, are now under the direct supervision of the ECB, with respect to prudential regulation matters entrusted to the ECB by Council Regulation dated 15 October 2013. Within the SSM, the ECB is, in particular, tasked with carrying out an annual supervisory review and evaluation process ("SREP") and stress tests, in connection with which it has powers to require banks to hold capital requirements in excess of minimum capital requirements in order to address specific risks (so-called "Pillar 2" requirements), and more generally to impose additional liquidity requirements and possibly other regulatory measures. Such measures could have an adverse impact on the Bank's results of operations and financial condition.

In addition to the SSM, the EU Bank Recovery and Resolution Directive of 15 May 2014 ("BRRD"), implemented in France by the Ordinance of 20 August 2015 strengthens the tools to prevent and resolve banking crises, in particular, in order to ensure that any losses are borne in priority by banks' creditors and shareholders and to minimize taxpayers' exposure to losses and provides for the implementation of resolution funds at the national levels. Under the BRRD and the Ordinance of 20 August 2015, the ACPR or the Single Resolution Board (the "SRB"), which was established by Regulation of the European Parliament and of the Council of 15 July 2014 establishing uniform rules and a uniform procedure for the resolution of credit institutions and certain investment firms in the framework of a Single Resolution Mechanism ("SRM") and a Single Resolution Fund ("SRF"), may commence resolution proceedings in respect of a banking institution, such as the Bank, with a view to ensure the continuity of critical functions, to avoid the risks of contagion and to recapitalize or restore the viability of the institution. Resolution tools are to be implemented so that, subject to certain exceptions, losses are borne first by shareholders, then by holders of capital instruments (such as subordinated bonds) qualifying as additional tier 1 and tier 2 instruments, and finally by creditors in accordance with the order of their claims in normal insolvency proceedings. Certain

powers, including the power to write-down capital instruments (including subordinated bonds), can also be exercised as a precautionary measure, outside of resolution proceedings. The implementation of these tools and powers may result in significant structural changes to the relevant financial institutions (including as a result of asset or business sales or the creation of bridge institutions) and in a partial or total write-down of claims of their shareholders and creditors (including subordinated and senior creditors).

Pursuant to the SRM, on 19 December 2014, the Council adopted the proposal for a Council implementing act to calculate the contributions of banks to the SRF, which replaces national resolution funds as from 1 January 2016 and provides for annual contributions to the SRF to be made by banks calculated on the basis of their liabilities, excluding own funds and covered deposits and adjusted for risks. Moreover, the Regulation of the European Commission dated 21 October 2014, adopted pursuant to the BRRD provides for an obligation for banks to have adequate financial resources to ensure the effective application of the resolution tools and powers by the relevant resolution authority. In this context, the resolution authorities, such as the ACPR or the SRB, shall determine the annual contributions to be paid to resolution financing arrangements by each banking institution in proportion to its risk profile. As a consequence, contributions to the SRF and to resolution financing arrangements will be significant for the Bank, will result in an increase in fees and will, as a consequence, weigh on the Bank's results of operations.

Moreover, the Directive of 16 April 2014 on deposit guarantee schemes, transposed into French law by the Ordinance of 20 August 2015 created national deposit guarantee schemes. Other proposals for legislative and regulatory reforms could also have an impact if they were enacted into law. Thus, a draft European Parliament Regulation dated 24 November 2015 completed such Directive of 16 April 2014 through a step plan to create a European deposit insurance scheme that will progressively cover all or part of participating national deposit guarantee schemes.

Furthermore, a proposal for a Regulation of the European Parliament and of the Council of 29 January 2014 on structural measures improving the resilience of EU credit institutions, as amended on 19 June 2015, would prohibit certain proprietary trading activities by European credit institutions that meet certain criteria (particularly as to size) and require them to conduct certain high-risk trading activities only through subsidiaries.

Finally, new regulations designed to enhance the transparency and soundness of financial markets, such as the so-called "EMIR" Regulation of 4 July 2012 on OTC derivatives, central counterparties and trade repositories and the measures adopted or to be adopted thereunder (including in relation to collateral requirements for non-centrally cleared derivatives), Regulation of 25 November 2015 on transparency of securities financing transactions and Directive and Regulation of 15 May 2014 on markets in financial instruments ("MiFID 2") may be a source of additional uncertainty and compliance risk and, more generally, the costs incurred due to the implementation of such regulations may have a negative impact on the profitability of certain activities currently conducted by the Bank and weigh on the Bank's results of operations and financial condition.

Bank regulation in the United States has been substantially changed and expanded in the wake of the financial crisis, including most recently as follows. The U.S. Federal Reserve's final rule imposing enhanced prudential standards on the U.S. operations of large foreign banks will require the Bank to create a new intermediate holding company ("IHC") for its U.S. subsidiaries by 1 July 2016, which will be required to comply with risk-based and leverage capital requirements, liquidity requirements, supervisory stress testing and capital planning requirements as well as other prudential requirements on a stand-alone basis. Under proposals that remain under consideration, the IHC and the combined U.S. operations of the Bank may become subject to limits on credit exposures to any single counterparty, and the combined U.S. operations of the Bank may also become subject to an early remediation regime which could be triggered by risk-based capital, leverage, stress tests, liquidity, risk management and market indicators. The Federal Reserve has also indicated that it is considering future rulemakings that could apply the U.S. rules implementing the Basel III liquidity coverage ratio to the U.S. operations of certain large foreign banking organizations. On 30 November 2015, the U.S. Federal Reserve published proposed rules that would implement in the United States the Financial Stability Board's standards for a TLAC framework. The proposed rules would require, among other things, the Bank's intermediate U.S. holding company to maintain minimum amounts of

"internal" TLAC, which would include minimum levels of tier 1 capital and long-term debt satisfying certain eligibility criteria and a related TLAC buffer commencing 1 January 2019. The Bank's intermediate U.S. holding company would be required to issue all such TLAC instruments to a foreign parent entity (a non-U.S. entity that controls the intermediate holding company). The proposed rules would also impose limitations on the types of financial transactions that the Bank's intermediate holding company could engage in. Finally, the "Volcker Rule", adopted by the U.S. regulatory authorities in December 2013, places certain restrictions on the ability of U.S. and non-U.S. banking entities, including the Bank and its affiliates, to engage in proprietary trading and to sponsor or invest in private equity and hedge funds. The Bank was generally required to come into compliance with the Volcker Rule by July 2015, although the U.S. Federal Reserve has indicated that the conformance deadline for pre-2014 "legacy" investments in and relationships with private equity funds and hedge funds will be extended until 21 July 2017. The Volcker Rule's implementing regulations are highly complex and may be subject to further regulatory interpretation and guidance, and its full impact will not be known with certainty for some time. U.S. regulators have also recently adopted or proposed new rules regulating OTC derivatives activities under Title VII of the Dodd-Frank Wall Street Reform and Consumer Protection Act. In late 2015, the U.S. Federal Reserve and other U.S. banking regulators finalized margin requirements applicable to uncleared swaps and security-based swaps entered into by swap dealers, major swap participants, security-based swap dealers and major security-based swap participants that are regulated by one of the U.S. banking regulators, including the Bank. These margin requirements, which are scheduled to come into effect in phases beginning in September 2016, will require the Bank to post and collect additional, high-quality collateral for certain transactions, which will increase the costs of uncleared swaps and security-based swaps offered by the Bank to its customers who are "U.S. persons" as defined under the rules which apply globally. The U.S. Securities and Exchange Commission also finalized rules in 2015 requiring the registration of security-based swap dealers and major security-based swap participants as well as obligations relating to transparency and mandatory reporting of security-based swap transactions. Further rules and regulations are expected in 2016 to complete this regulatory framework. The scope and timing for the implementation of these requirements, and therefore their impact on the Bank's swap business, is difficult to predict at this stage.

In sum, extensive legislative and regulatory reform in respect of financial institutions has been enacted in recent years and some remains in progress. It is impossible to accurately predict which additional measures will be adopted or to determine the exact content of such measures and, given the complexity and uncertainty of a number of these measures, their ultimate impact on the Bank. The overall effect of these measures, whether already adopted or in the process of being adopted, may be to restrict the Bank's ability to allocate and apply capital and funding resources, limit its ability to diversify risk, reduce the availability of certain funding and liquidity resources, increase its funding costs, increase the cost for or reduce the demand for the products and services it offers, result in the obligation to carry out internal reorganizations, structural changes or divestitures, affect its ability to conduct (or impose limitations on) certain types of business as currently conducted, limit its ability to attract and retain talent, and, more generally, affect its competitiveness and profitability, which would in turn have an adverse effect on its business, financial condition, and results of operations.

The Bank is subject to extensive and evolving regulatory regimes in the jurisdictions in which it operates

The Bank faces the risk of changes in legislation or regulation in all of the countries in which it operates, including, but not limited to, the following:

- monetary, liquidity, interest rate and other policies of central banks and regulatory authorities;
- changes in government or regulatory policy that may significantly influence investor decisions, in particular in the markets in which the BNP Paribas Group operates;
- changes in regulatory requirements applicable to the financial industry, such as rules relating to applicable governance, remunerations, capital adequacy and liquidity frameworks, restrictions on activities considered as speculative and recovery and resolution frameworks;
- changes in securities regulations as well as in financial reporting, disclosure and market abuse regulations;
- changes in the regulation of certain types of transactions and investments, such as derivatives and securities financing transactions and money market funds;

- changes in the regulation of market infrastructures, such as trading venues, central counterparties, central securities depositories, and payment and settlement systems;
- changes in tax legislation or the application thereof;
- changes in accounting norms;
- changes in rules and procedures relating to internal controls, risk management and compliance;
- expropriation, nationalisation, price controls, exchange controls, confiscation of assets and changes in legislation relating to foreign ownership;

These changes, the scope and implications of which are highly unpredictable, could substantially affect the Bank and have an adverse effect on its business, financial condition and results of operations. Some reforms not aimed specifically at financial institutions, such as measures relating to the funds industry or promoting technological innovation (such as open data projects), could facilitate the entry of new players in the financial services sector or otherwise affect the Bank's business model, competitiveness and profitability, which could in turn affect its financial condition and results of operations.

The Bank may incur substantial fines and other administrative and criminal penalties for non-compliance with applicable laws and regulations, and may also incur losses in related (or unrelated) litigation with private parties

The Bank is exposed to regulatory compliance risk, i.e. the failure to comply fully with the laws, regulations, codes of conduct, professional norms or recommendations applicable to the financial services industry. This risk is exacerbated by the adoption by different countries of multiple and occasionally diverging and even conflicting legal or regulatory requirements. Besides damage to the Bank's reputation and private rights of action (including class actions introduced into French law in 2014), non-compliance could lead to material legal proceedings, fines and expenses (including fines and expenses in excess of recorded provisions), public reprimand, enforced suspension of operations or, in extreme cases, withdrawal by the authorities of operating licenses. This risk is further exacerbated by continuously increasing regulatory scrutiny of financial institutions. Moreover, litigation by private parties against financial institutions has substantially increased in recent years. Accordingly, the Bank faces significant legal risk in its business, and the volume and amount of damages claimed in litigation, regulatory proceedings and other adversarial proceedings against financial services firms have substantially increased in recent years and may increase further.

In this respect, on 30 June 2014 the Bank entered into a series of agreements with, and was the subject of several orders issued by, U.S. federal and New York state government agencies and regulatory authorities including the U.S. Department of Justice, the New York County District Attorney's Office, the U.S. Attorney's Office for the Southern District of New York, the Board of Governors of the Federal Reserve System, the Office of Foreign Assets Control of the U.S. Department of the Treasury and the New York State Department of Financial Services, in settlement of investigations into violations of U.S. laws and regulations regarding economic sanctions. The fines and penalties imposed on the Bank as part of this settlement included, among other things, the payment of monetary penalties amounting in the aggregate to \$8.97 billion (€6.6 billion), guilty pleas by BNP Paribas S.A., the parent company of the BNP Paribas group, to charges of having violated U.S. federal criminal law (conspiracy to violate the Trading with the Enemy Act and the International Emergency Economic Powers Act) and New York State criminal law (conspiracy and falsifying business records), and the suspension of the New York branch of BNP Paribas for (a) a one-year period (2015) of USD direct clearing focused mainly on the Oil & Gas Energy and Commodity Finance business line in certain locations and (b) a two-year period of U.S. dollar clearing as a correspondent bank for unaffiliated third party banks in New York and London. Following this settlement, the Bank remains subject to increased scrutiny by regulatory authorities (including via the presence within the Bank of an independent consultant) who are monitoring its compliance with a remediation plan agreed with them.

The Bank is currently involved in various litigations and investigations as summarized in Note 8.b "Contingent liabilities: legal proceedings and arbitration" to its 2015 consolidated financial statements. It may become involved in further such matters at any point. No assurance can be given that an adverse outcome in one or more of such matters would not have a material adverse effect on the Bank's operating results for any particular period.

Risks related to the implementation of the Bank's strategic plans

The Bank has announced a certain number of strategic objectives, in particular in a strategic plan for the 2014-2016 period presented in March 2014 and a transformation plan for CIB for the 2016-2019 period presented in February 2016. These plans contemplate a number of initiatives, including simplifying the Bank's organisation and operations, continuing to improve operating efficiency, adapting certain businesses to their economic, regulatory and technological environment and implementing various business development initiatives.

The plans include a number of financial targets and objectives relating to net banking income, operating costs, net income, capital adequacy ratios and return on equity, among other things. These financial targets and objectives were established primarily for purposes of internal planning and allocation of resources, and are based on a number of assumptions with regard to business and economic conditions. On 5 February 2015 and 5 February 2016, the Bank provided updates regarding the implementation of the 2014-2016 strategic plan and presented the transformation plan of CIB 2016-2019 on 5 February 2016.

The Bank's actual results could vary significantly from these targets and objectives for a number of reasons, including the occurrence of one or more of the risk factors described elsewhere in this section.

The Bank may experience difficulties integrating acquired companies and may be unable to realise the benefits expected from its acquisitions

The Bank makes acquisitions on a regular basis. Integrating acquired businesses is a long and complex process. Successful integration and the realisation of synergies require, among other things, proper coordination of business development and marketing efforts, retention of key members of management, policies for effective recruitment and training as well as the ability to adapt information and computer systems. Any difficulties encountered in combining operations could result in higher integration costs and lower savings or revenues than expected. There will accordingly be uncertainty as to the extent to which anticipated synergies will be achieved and the timing of their realisation. Moreover, the integration of the Bank's existing operations with those of the acquired operations could interfere with the respective businesses and divert management's attention from other aspects of the Bank's business, which could have a negative impact on the business and results of the Bank. In some cases, moreover, disputes relating to acquisitions may have an adverse impact on the integration process or have other adverse consequences, including financial ones.

Although the Bank undertakes an in-depth analysis of the companies it plans to acquire, such analyses often cannot be complete or exhaustive. As a result, the Bank may increase its exposure to doubtful or troubled assets and incur greater risks as a result of its acquisitions, particularly in cases in which it was unable to conduct comprehensive due diligence prior to the acquisition.

Intense competition by banking and non-banking operators could adversely affect the Bank's revenues and profitability

Competition is intense in all of the Bank's primary business areas in France and the other countries in which it conducts a substantial portion of its business, including other European countries and the United States. Competition in the banking industry could intensify as a result of consolidation in the financial services area or as a result of the presence of new players in the payment and the financing services area or the development of crowdfunding. In particular, competitors subject to less extensive regulatory requirements or to less strict capital requirements (*e.g.*, debt funds, shadow banks), or benefiting from economies of scale, data synergies or technological innovation (*e.g.*, internet and mobile operators, fintechs), could be more competitive. If the Bank is unable to respond to the competitive environment in France or in its other major markets by offering attractive and profitable product and service solutions, it may lose market share in key areas of its business or incur losses on some or all of its activities. In addition, downturns in the economies of its principal markets could add to the competitive pressure, through, for example, increased price pressure and lower business volumes for the Bank and its competitors. It is also possible that the presence in the global marketplace of State-owned financial institutions, or financial institutions benefiting from State guarantees or other similar advantages, or the imposition of more stringent requirements (particularly capital

requirements and business restrictions) on large or systemically significant financial institutions, could lead to distortions in competition in a manner adverse to large private-sector institutions such as the Bank.

A substantial increase in new provisions or a shortfall in the level of previously recorded provisions could adversely affect the Bank's results of operations and financial condition

In connection with its lending activities, the Bank regularly establishes provisions for loan losses, which are recorded in its profit and loss account under "cost of risk". The Bank's overall level of provisions is based on its assessment of prior loss experience, the volume and type of lending being conducted, industry standards, past due loans, economic conditions and other factors related to the recoverability of various loans. Although the Bank seeks to establish an appropriate level of provisions, its lending businesses may have to increase their provisions for loan losses substantially in the future as a result of deteriorating economic conditions or other causes. Any significant increase in provisions for loan losses or a significant change in the Bank's estimate of the risk of loss inherent in its portfolio of non-impaired loans, as well as the occurrence of loan losses in excess of the related provisions, could have a material adverse effect on the Bank's results of operations and financial condition.

The Bank also establishes provisions for contingencies and charges including in particular provisions for litigations. Any loss arising from a risk that has not already been provisioned or that is greater than the amount of the provision would have a negative impact on the Bank's results of operation and, potentially, its financial condition.

The Bank's risk management policies, procedures and methods may leave it exposed to unidentified or unanticipated risks, which could lead to material losses

The Bank has devoted significant resources to developing its risk management policies, procedures and assessment methods and intends to continue to do so in the future. Nonetheless, the Bank's risk management techniques and strategies may not be fully effective in mitigating its risk exposure in all economic and market environments or against all types of risk, particularly risks that the Bank may have failed to identify or anticipate. The Bank's ability to assess the creditworthiness of its customers or to estimate the values of its assets may be impaired if, as a result of market turmoil such as that experienced in recent years, the models and approaches it uses become less predictive of future behaviour, valuations, assumptions or estimates. Some of the Bank's qualitative tools and metrics for managing risk are based on its use of observed historical market behaviour. The Bank applies statistical and other tools to these observations to arrive at quantifications of its risk exposures. The process the Bank uses to estimate losses inherent in its credit exposure or estimate the value of certain assets requires difficult, subjective, and complex judgments, including forecasts of economic conditions and how these economic predictions might impair the ability of its borrowers to repay their loans or impact the value of assets, which may, during periods of market disruption, be incapable of accurate estimation and, in turn, impact the reliability of the process. These tools and metrics may fail to predict future risk exposures, e.g., if the Bank does not anticipate or correctly evaluate certain factors in its statistical models, or upon the occurrence of an event deemed extremely unlikely by the tools and metrics. This would limit the Bank's ability to manage its risks. The Bank's losses could therefore be significantly greater than the historical measures indicate. In addition, the Bank's quantified modelling does not take all risks into account. Its more qualitative approach to managing certain risks could prove insufficient, exposing it to material unanticipated losses.

### The Bank's hedging strategies may not prevent losses

If any of the variety of instruments and strategies that the Bank uses to hedge its exposure to various types of risk in its businesses is not effective, the Bank may incur losses. Many of its strategies are based on historical trading patterns and correlations. For example, if the Bank holds a long position in an asset, it may hedge that position by taking a short position in another asset where the short position has historically moved in a direction that would offset a change in the value of the long position. However, the hedge may only be partial, or the strategies used may not protect against all future risks or may not be fully effective in mitigating the Bank's risk exposure in all market environments or against all types of risk in the future. Unexpected market developments may also reduce the effectiveness of the Bank's hedging strategies. In addition, the manner in which gains and losses resulting from certain ineffective hedges are recorded may result in additional volatility in the Bank's reported earnings.

Adjustments to the carrying value of the Bank's securities and derivatives portfolios and the Bank's own debt could have an impact on its net income and shareholders' equity

The carrying value of the Bank's securities and derivatives portfolios and certain other assets, as well as its own debt, in its balance sheet is adjusted as of each financial statement date. Most of the adjustments are made on the basis of changes in fair value of its assets or its debt during an accounting period, with the changes recorded either in the income statement or directly in shareholders' equity. Changes that are recorded in the income statement, to the extent not offset by opposite changes in the value of other assets, affect its consolidated revenues and, as a result, its net income. All fair value adjustments affect shareholders' equity and, as a result, its capital adequacy ratios. The fact that fair value adjustments are recorded in one accounting period does not mean that further adjustments will not be needed in subsequent periods.

The expected changes in accounting principles relating to financial instruments may have an impact on the Bank's balance sheet and regulatory capital ratios and result in additional costs

In July 2014, the International Accounting Standards Board published International Financial Reporting Standard 9 ("**IFRS 9**") "Financial Instruments", which is set to replace IAS 39 as from 1 January 2018 after its adoption by the European Union. The standard amends and complements the rules on the classification and measurement of financial instruments. It includes a new impairment model based on expected credit losses ("**ECL**"), while the current model is based on provisions for incurred losses, and new rules on general hedge accounting. The new approach based on ECL could result in substantial additional impairment charges for the Bank and add volatility to its regulatory capital ratios, and the costs incurred by the Bank relating to the implementation of such norms may have a negative impact on its results of operations.

The Bank's competitive position could be harmed if its reputation is damaged

Considering the highly competitive environment in the financial services industry, a reputation for financial strength and integrity is critical to the Bank's ability to attract and retain customers. The Bank's reputation could be harmed if it fails to adequately promote and market its products and services. The Bank's reputation could also be damaged if, as it increases its client base and the scale of its businesses, the Bank's comprehensive procedures and controls dealing with conflicts of interest fail, or appear to fail, to address conflicts of interest properly. At the same time, the Bank's reputation could be damaged by employee misconduct, fraud or misconduct by market participants to which the Bank is exposed, a decline in, a restatement of, or corrections to its financial results, as well as any adverse legal or regulatory action such as the settlement the Bank entered into in with the U.S. authorities for violations of U.S. laws and regulations regarding economic sanctions. Such risks to reputation have recently increased as a result of the growing use of social networks within the economic sphere. The loss of business that could result from damage to the Bank's reputation could have an adverse effect on its results of operations and financial position.

An interruption in or a breach of the Bank's information systems may result in material losses of client or customer information, damage to the Bank's reputation and lead to financial losses

As with most other banks, the Bank relies heavily on communications and information systems to conduct its business. This dependency has increased with the spread of mobile and online banking services (as illustrated by the launch of Hello bank! in 2014), and the development of cloud computing. Any failure or interruption or breach in security of these systems could result in failures or interruptions in the Bank's customer relationship management, general ledger, deposit, servicing and/or loan organisation systems. The Bank cannot provide assurances that such failures or interruptions will not occur or, if they do occur, that they will be adequately addressed. An increasing number of companies (including financial institutions) have in recent years experienced intrusion attempts or even breaches of their information technology security, some of which have involved sophisticated and highly targeted attacks on their computer networks. Because the techniques used to obtain unauthorised access, disable or degrade service, steal confidential data or sabotage information systems have become more sophisticated, change frequently and often are not recognised until launched against a target, the Bank may be unable to anticipate these techniques or to implement in a timely manner effective and efficient countermeasures. Any failures of or interruptions in the Bank's information systems and any subsequent disclosure of confidential information related to any client, counterpart or

employee of the Bank (or any other person) or any intrusion or attack against the Bank's communication system could have an adverse effect on the Bank's reputation, financial condition and results of operations.

Unforeseen external events may disrupt the Bank's operations and cause substantial losses and additional costs

Unforeseen events such as an adverse change in the political, military or diplomatic environments, political and social unrest, severe natural disasters, a pandemic, terrorist attacks, military conflicts or other states of emergency could affect the demand for the products and services offered by the Bank, or lead to an abrupt interruption of the Bank's operations, in France or abroad, and could cause substantial losses that may not necessarily be covered by an insurance policy. Such losses can relate to property, financial assets, trading positions and key employees. Such unforeseen events could also lead to temporary or longer-term business interruption, additional costs (such as relocation of employees affected) and increase the Bank's costs (particularly insurance premiums)."

2. The risk factor entitled "*EU Resolution and Recovery Directive*" in the "Risk Factors relating to the Notes" section of the Base Prospectus is deleted in its entirety and replaced with the following:

"EU Resolution and Recovery Directive and its implementation in France

On 15 May 2014, the Directive 2014/59/EU of the European Parliament and of the Council establishing a framework for the recovery and resolution of credit institutions and investment firms (the "Bank Recovery and Resolution Directive" or "BRRD") was adopted.

The implementation of the BRRD in France was made by two main texts of legislative nature. Firstly, the banking law dated 26 July 2013 regarding the separation and the regulation of banking activities (*Loi de séparation et de régulation des activités bancaires*) (as modified by the ordinance dated 20 February 2014 (*Ordonnance portant diverses dispositions d'adaptation de la législation au droit de l'Union européenne en matière financière*)) (the "**Banking Law**") had anticipated the implementation of the BRRD. Secondly, Ordinance no. 2015-1024 dated 20 August 2015 (*Ordonnance no 2015-1024 du 20 août 2015 portant diverses dispositions d'adaptation de la législation au droit de l'Union européenne en matière financière*) (the "**Ordinance**") published in the Official Journal on 21 August 2015 has introduced various provisions amending and supplementing the Banking Law to adapt French law to European Union legislation regarding financial matters. Many of the provisions contained in the BRRD were already similar in effect to provisions contained in the Banking Law. Decree no. 2015-1160 dated 17 September 2015 and three orders dated 11 September 2015 (*décret et arrêtés*) implementing provisions of the Ordinance regarding (i) recovery planning, (ii) resolution planning and (iii) criteria to assess the resolvability of an institution or group, have been published on 20 September 2015 to mostly implement the BRRD in France. The precise changes which will be made by future decree(s) and order(s) remain unknown at this stage.

The impact of the BRRD and its implementing provisions on credit institutions, including the Issuer, is currently unclear but its current and future implementation and application to the Issuer or the taking of any action under it could materially affect the activity and financial condition of the Issuer and the value of any Notes.

The aim of the BRRD is to provide resolution authorities with common tools and powers to address banking crises pre-emptively in order to safeguard financial stability and minimize taxpayers' contributions to bank bail-outs (which should be used as a last resort) and/or exposure to losses. The powers provided to authorities (the ACPR or the Single Resolution Board as the case may be in France depending on the competent supervisory authority regarding the Single Supervision Mechanism (the "SSM")) in the BRRD are divided into three categories: (i) preparatory steps and plans to minimize the risks of potential problems (preparation and prevention); (ii) in the event of incipient problems, powers to arrest a firm's deteriorating situation at an early stage so as to avoid insolvency (early intervention); and (iii) if insolvency of a firm presents a concern as regards the general public interest, a clear means to reorganize or wind down the firm in an orderly fashion while preserving its critical functions and limiting to the maximum extent any exposure of taxpayers to losses.

Moreover, Regulation (EU) no. 806/2014 of the European Parliament and of the Council of 15 July 2014 establishing uniform rules and a uniform procedure for the resolution of credit institutions and certain

investment firms in the framework of a Single Resolution Mechanism and a Single Resolution Fund (the "SRM Regulation") has established a centralised power of resolution entrusted to a Single Resolution Board (the "SRB") and to the national resolution authorities.

The BRRD currently contains four resolution tools and powers:

- (i) sale of business: enables resolution authorities to direct the sale of the firm or the whole or part of its business on commercial terms without requiring the consent of the shareholders or complying with the procedural requirements that would otherwise apply;
- (ii) bridge institution: enables resolution authorities to transfer all or part of the business of the firm to a "bridge bank" (a public controlled entity holding such business or part of a business with a view to reselling it);
- (iii) asset separation: enables resolution authorities to transfer impaired or problem assets to asset management vehicles to allow such assets to be managed and worked out over time; and
- (iv) bail-in: gives resolution authorities the power to write-down the claims of unsecured creditors of a failing institution and to convert certain unsecured debt claims (including Notes) to equity (the "general bail-in tool"), which equity could also be subject to any future write-down by application of the general bail-in tool.

The French Code monétaire et financier, as amended by the Ordinance also provides that in exceptional circumstances, where the general bail-in tool is applied, the relevant resolution authority may exclude or partially exclude certain liabilities from the application of the write-down or conversion powers, in particular where: (a) it is not possible to bail-in that liability within a reasonable time; (b) the exclusion is strictly necessary and is proportionate to achieve the continuity of critical functions and core business lines of the institution under resolution; (c) the exclusion is strictly necessary and proportionate to avoid giving rise to widespread contagion, which would severely disrupt the functioning of financial markets, including of financial market infrastructures, in a manner that could cause a serious disturbance to the economy of a Member State of the European Union; or (d) the application of the general bail-in tool to those liabilities would cause a destruction in value such that the losses borne by other creditors would be higher than if those liabilities were excluded from bail-in. Consequently, where the relevant resolution authority decides to exclude or partially exclude an eligible liability or class of eligible liabilities, the level of write down or conversion applied to other eligible liabilities – due to Noteholders as the case may be - when not excluded, may be increased to take account of such exclusions. Subsequently, if the losses that would have been borne by those liabilities have not been passed on fully to other creditors, the French "Resolution and Deposits Guarantee Fund" (Fonds de garantie des dépôts et de résolution) or any other equivalent arrangement from a Member State, may make a contribution to the institution under resolution, under certain limits, including the requirement that such contribution does not exceed 5% of the global liabilities of such institution to (i) cover any losses which have not been absorbed by eligible liabilities and restore the net asset value of the institution under resolution to zero and/or (ii) purchase shares or other instruments of ownership or capital instruments in the institution under resolution, in order to recapitalise the institution. The last step - if there are losses left - would be an extraordinary public financial support through additional financial stabilisation tools. Any such extraordinary financial support must be provided in accordance with the EU state aid framework. An institution will be considered as failing or likely to fail when: (a) it is, or is likely in the near future to be, in breach of its requirements for continuing authorisation; (b) its assets are, or are likely in the near future to be, less than its liabilities; (c) it is, or is likely in the near future to be, unable to pay its debts as they fall due; or (d) it requires extraordinary public financial support (except in limited circumstances).

The powers set out in the BRRD will impact how credit institutions, including the Issuer, and investment firms are managed as well as, in certain circumstances, the rights of creditors. In particular, Noteholders may be subject to write-down (including to zero) or conversion into equity on any application of the general bail-in tool (including amendment of the terms of the Notes such as a variation of the maturity), which may result in such holders losing some or all of their investment. The exercise of any power under the BRRD as applied to the Issuer or any suggestion of such exercise could, therefore, materially adversely affect the rights of the Noteholders, the price or value of their investment in any Notes and/or the ability of the Issuer to satisfy its obligations under any Notes.

The powers currently set out in the BRRD and its implementation in the French *Code monétaire et financier* are expected to impact how credit institutions, including the Issuer, and large investment firms (those which are required to hold initial capital of € 730,000 by the fourth Capital Requirements Directive ("CRD")) are managed as well as, in certain circumstances, the rights of creditors. For Member States (including France) participating in the Banking Union, the Single Resolution Mechanism (the "SRM") fully harmonises the range of available tools but Member States are authorized to introduce additional tools at national level to deal with crises, as long as they are compatible with the resolution objectives and principles set out in the BRRD.

The Single Resolution Board works in close cooperation with the ACPR, in particular in relation to the elaboration of resolution planning, and assumes full resolution powers since 1 January 2016. It is not yet possible to assess the full impact of the BRRD and the French law provisions implementing the BRRD on the Issuer and there can be no assurance that its implementation or the taking of any actions currently contemplated in it will not adversely affect the rights of Noteholders, the price or value of their investment in the Notes and/or the ability of the Issuer to satisfy its obligations under the Notes.

Since November 2014, the European Central Bank ("**ECB**") has taken over the prudential supervision of significant credit institutions in the member states of the Eurozone under the SSM. In addition, a SRM has been put in place to ensure that the resolution of banks across the Eurozone is harmonised. As mentioned above, the SRM is managed by the SRB. Under Article 5(1) of the SRM Regulation, the SRM has been granted those responsibilities and powers granted to the member states' resolution authorities under the BRRD for those banks subject to direct supervision by the ECB. The ability of the SRB to exercise these powers came into force at the start of 2016.

The Issuer has been designated as a significant supervised entity for the purposes of Article 49(1) of the SSM Regulations and is consequently subject to the direct supervision of the ECB in the context of the SSM. This means that the Issuer is also subject to the SRM which came into force in 2015. The SRM Regulation mirrors the BRRD and, to a large part, refers to the BRRD so that the SRB is able to apply the same powers that would otherwise be available to the relevant national resolution authority."

### AMENDMENTS TO ANNEX 1 – ADDITIONAL TERMS AND CONDITIONS FOR PAYOUTS

Condition 1.7 (Greatest Period Values for SPS Coupon Rates, Payouts and Entitlement Amounts), section (b) (Multi Underlying Reference Value Definitions) in "Annex 1 – Additional Terms and Conditions for Payouts" is amended as follows:

- (a) A new definition of "Greatest Underlying Reference Value (Basket)" is inserted immediately above the definition of "Greatest Worst Value":
  - ""Greatest Underlying Reference Value (Basket)" means, in respect of an Underlying Reference in the Basket and a SPS Valuation Period, the highest Underlying Reference Value for such Underlying Reference for all the SPS Valuation Dates in such SPS Valuation Period;";
- (b) the word "and" is deleted at the end of the definition of "Greatest Rainbow Value";
- (c) the "." is deleted at the end of the definition of "Greatest Worst Value" and is replaced by "; and"; and
- (d) a new definition of "Worst Greatest Value" is inserted immediately below the definition of "Greatest Worst Value":
  - ""Worst Greatest Value" means, in respect of a SPS Valuation Period, the lowest Greatest Underlying Reference Value (Basket) for any Underlying Reference in the Basket in respect of such SPS Valuation Period."

# AMENDMENTS TO THE PROGRAMME SUMMARY (IN FRENCH) AND TO THE PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME (IN FRENCH)

- 1. Le "Résumé du Programme" figurant aux pages 716 à 742 du Prospectus de Base est modifié comme suit:
- (a) L'Elément B.4b est supprimé dans son intégralité et remplacé comme suit :

# B.4b Informations sur les tendances

### Conditions macroéconomiques

L'environnement macroéconomique et de marché affecte les résultats de la Banque. Compte tenu de la nature de son activité, la Banque est particulièrement sensible aux conditions macroéconomiques et de marché en Europe, qui ont connu des perturbations au cours des dernières années.

En 2015, l'activité économique mondiale est restée languissante. Dans les pays émergents, la croissance a ralenti tandis que la reprise modeste s'est poursuivie dans les pays développés. Trois transitions importantes continuent d'influer sur les perspectives mondiales : le ralentissement progressif de l'activité économique en Chine, la baisse des prix de l'énergie et d'autres produits de base et un durcissement progressif de la politique monétaire aux Etats-Unis dans le contexte d'une reprise résiliente tandis que les banques centrales de plusieurs grands pays développés continuent d'assouplir leur politique monétaire. Les prévisions économiques du FMI pour l'année 2016 tablent sur une reprise progressive de l'activité mondiale, mais avec de faibles perspectives de croissance à moyen terme dans les pays développés et dans les pays émergents. La normalisation des conditions monétaires et financières serait profitable sur le plan macro-financier et réduirait sensiblement les risques baissiers.

Dans ce contexte, on peut souligner les deux risques suivants :

Instabilité financière liée à la vulnérabilité des pays émergents

Bien que l'exposition du Groupe BNP Paribas dans les pays émergents soit limitée, la vulnérabilité de ces économies peut conduire à des perturbations du système financier mondial qui toucheraient le Groupe BNP Paribas et pourraient affecter ses résultats.

On observe en 2015, dans les économies de nombreux pays émergents, une augmentation des engagements en devises alors que les niveaux d'endettement (en devises comme en monnaie locale) sont déjà élevés. Par ailleurs, les perspectives d'un relèvement progressif des taux directeurs aux Etats-Unis (première action réalisée par la Réserve Fédérale en décembre 2015) ainsi que des excès de volatilité financière liés aux perspectives de croissance dans les pays émergents, ont contribué à un durcissement des conditions financières extérieures, à une baisse des flux de capitaux, à de nouvelles dépréciations monétaires dans beaucoup de pays émergents et à une augmentation des risques pour les banques, le tout pouvant conduire à des dégradations de notations souveraines.

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 $<sup>^{1} \</sup>textit{Voir notamment}: \textit{FMI-Rapport sur la stabilité financière dans les pays avancés octobre 2015 et mise \`a jour en janvier 2016 et mise et mise$ 

Dans un contexte de possible normalisation des primes de risque, il existe un risque de perturbations sur les marchés mondiaux (hausse des primes de risque, érosion de la confiance, déclin de la croissance, report ou ralentissement de la normalisation des politiques monétaires, baisse de la liquidité des marchés, problème de valorisation des actifs, baisse de l'offre de crédit et désendettement désordonné) qui affecteraient l'ensemble des établissements bancaires.

Risques systémiques liés à la conjoncture et à la liquidité de marché

La prolongation d'une situation de taux exceptionnellement bas peut favoriser une prise de risque excessive chez certains acteurs du système financier : augmentation des maturités des financements et des actifs détenus, politique d'octroi de crédit moins sévère, progression des financements à effet de levier.

Certains de ces acteurs (assureurs, fonds de pension, asset managers, etc) ont une dimension de plus en plus systémique et en cas de turbulences de marché (par exemple liées à une hausse brutale des taux et/ou un réajustement marqué des prix), ces acteurs pourraient être amenés à dénouer de larges positions dans un contexte où la liquidité de marché se révèlerait relativement fragile.

De telles tensions sur la liquidité pourraient être exacerbées par l'augmentation récente du volume des actifs sous gestion confiés à des structures investissant dans des actifs peu liquides.

### Législation et réglementations applicables aux institutions financières

Les évolutions récentes et à venir des législations et réglementations applicables aux institutions financières peuvent avoir un impact significatif sur la Banque. Les mesures adoptées récemment ou qui sont (ou dont les mesures d'application sont) encore en projet, qui ont, ou sont susceptibles d'avoir un impact sur la Banque, comprennent notamment :

- les réformes dites structurelles comprenant la loi bancaire française du 26 juillet 2013, imposant aux banques une filialisation ou séparation des opérations dites « spéculatives » qu'elles effectuent pour compte propre de leurs activités traditionnelles de banque de détail, la « règle Volcker » aux États-Unis qui restreint la possibilité des entités bancaires américaines et étrangères de conduire des opérations pour compte propre ou de sponsoriser ou d'investir dans les fonds de capital investissement (« private equity ») et les hedge funds, ainsi que les évolutions possibles attendues en Europe;
- les réglementations sur les fonds propres : CRD IV/CRR, le standard international commun de capacité d'absorption des pertes (« total-loss absorbing capacity » ou « TLAC »), et la désignation de la Banque en tant qu'institution financière d'importance systémique par le Conseil de stabilité financière ;
- le Mécanisme européen de Surveillance Unique ainsi que l'ordonnance du 6 novembre 2014 ;
- la Directive du 16 avril 2014 relative aux systèmes de garantie des dépôts et ses actes délégués et actes d'exécution, la Directive du 15 mai 2014 établissant un cadre pour le Redressement et la Résolution des Banques, le Mécanisme de

- Résolution Unique instituant le Conseil de Résolution Unique et le Fonds de Résolution Unique ;
- le Règlement final de la Réserve Fédérale des États-Unis imposant des règles prudentielles accrues pour les opérations américaines des banques étrangères de taille importante, notamment l'obligation de créer une société holding intermédiaire distincte située aux Etats-Unis (capitalisée et soumise à régulation) afin de détenir les filiales américaines de ces banques;
- Les nouvelles règles pour la régulation des activités de dérivés négociés de gré à gré au titre du Titre VII du Dodd-Frank Wall Street Reform and Consumer Protection Act notamment les exigences de marge pour les produits dérivés non compensés et pour les produits dérivés sur titres conclus par les banques actives sur les marchés de dérivés (« swap dealers »), les principaux intervenants non bancaires sur les marchés de dérivés (« major swap participants »), les banques actives sur les marchés de dérivés sur titres (« security-based swap dealers ») et les principaux intervenants non-bancaires sur les marchés de dérivés sur titres (« major security-based swap participants »), ainsi que les règles de la U.S. Securities and Exchange Commission imposant l'enregistrement des banques actives sur les marchés de dérivés sur titres et des principaux intervenants non-bancaires sur les marchés de dérivés sur titres ainsi que les obligations de transparence et de reporting des transactions de dérivés sur titres;
- la nouvelle directive et le règlement Marché d'instruments financiers (MiFID et MiFIR), ainsi que les réglementations européennes sur la compensation de certains produits dérivés négociés de gré-à-gré par des contreparties centrales et la déclaration des opérations de financement sur titres auprès de référentiels centraux.

### Cyber-risque

Au cours des années passées, les institutions du secteur financier ont été touchées par nombre de cyber incidents, notamment par des altérations à grande échelle de données compromettant la qualité de l'information financière. Ce risque perdure aujourd'hui et la Banque, tout comme d'autres établissements bancaires s'est mise en ordre de marche afin de mettre en place des dispositifs permettant de faire face à des cyber attaques propres à détruire ou à endommager des données et des systèmes critiques et à gêner la bonne conduite des opérations. Par ailleurs, les autorités réglementaires et de supervision prennent des initiatives visant à promouvoir l'échange d'informations en matière de cyber sécurité et de cyber criminalité, à améliorer la sécurité des infrastructures technologiques et à mettre en place des plans efficaces de rétablissement consécutifs à un cyber incident.

(b) Dans l'Elément B.12, les informations situées sous le titre "Informations financières historiques clés sélectionnées :" et situées au-dessus du titre "Données Financières Intermédiaires Comparées pour la période de 6 mois se terminant le 30 juin 2015 – En millions d'EUR" sont supprimées et remplacées comme suit :

Données Financières Annuelles Comparées – En millions d'EUR			
	31/12/2015 (non audités)	31/12/2014*	
Produit Net Bancaire	42.938	39.168	
Coût du risque	(3.797)	(3.705)	
Résultat Net, part du Groupe	6.694	157	
	31/12/2015	31/12/2014*	
Ratio Common equity Tier 1 (Bâle 3 pleinement applicable, CRD4)	10,9%	10,3%	
	31/12/2015 (non audités)	31/12/2014*	
Total de bilan consolidé	1.994.193	2.077.758	
Total des prêts et créances sur la clientèle	682.497	657.403	
Total des dettes envers la clientèle	700.309	641.549	
Capitaux Propres (part du Groupe)	96.269	89.458	

### (c) L'Elément B.13 est supprimé dans son intégralité et remplacé comme suit :

B.13	Evénements		Sans objet, au 12 février 2016 et à la connaissance de l'Emetteur, il
	impactant	la	ne s'est produit aucun événement récent qui présente un intérêt
	solvabilité	de	significatif pour l'évaluation de la solvabilité de l'Emetteur depuis
	1'Emetteur		le 30 juin 2015.

## (d) <u>L'Elément B.17 est supprimé dans son intégralité et remplacé comme suit :</u>

B.17	Notations de crédit sollicitées	Les notations de crédit à long terme de BNPP sont : A+ sous surveillance ( <i>CreditWatch</i> ) négative (Standard & Poor's Credit Market Services France SAS), A1 avec une perspective stable (Moody's Investors Service Ltd.), A+ avec une perspective stable (Fitch France S.A.S.) et AA (low) avec une perspective stable (DBRS Limited). Les notations de crédit à court terme de BNPP sont : A-1 (Standard & Poor's Credit Market Services France SAS), P-1 (Moody's Investors Service Ltd.) E1 (Fitch France SAS) et R-1 (middle.) (DBRS Limited.)
		Service Ltd), F1 (Fitch France SAS) et R-1 (middle) (DBRS Limited).  Les Obligations émises dans le cadre du Programme pourront ou non faire l'objet d'une notation.

Une notation n'est pas une recommandation d'achat, de vente ou de détention des titres concernés et peut être suspendue, réduite ou révoquée à tout moment.

### (e) L'Elément D.2 est supprimé dans son intégralité et remplacé comme suit :

# D.2 Risques clés spécifiques l'Emetteur

Il existe certains facteurs pouvant affecter la capacité de l'Emetteur à remplir ses engagements en vertu des Obligations émises dans le cadre du Programme.

Onze principaux risques sont inhérents aux activités de BNPP :

- 1. Risque de crédit ;
- 2. Risque de contrepartie ;
- 3. Titrisation:
- 4. Risque de marché;
- 5. Risque opérationnel;
- 6. Risque de non-conformité et de réputation ;
- 7. Risque de concentration;
- 8. Risque de taux du portefeuille bancaire ;
- 9. Risques stratégique et risque lié à l'activité ;
- 10. Risque de liquidité; et
- 11. Risque de souscription d'assurance.

Des conditions macroéconomiques et de marché difficiles ont eu et pourraient continuer à avoir un effet défavorable significatif sur les conditions dans lesquelles évoluent les établissements financiers et en conséquence sur la situation financière, les résultats opérationnels et le coût du risque de la Banque.

Du fait du périmètre géographique de ses activités, la Banque pourrait être vulnérable aux contextes ou circonstances politiques, macroéconomiques ou financiers d'une région ou d'un pays.

L'accès de la Banque au financement et les coûts de ce financement pourraient être affectés de manière défavorable en cas de résurgence des crises financières, de détérioration des conditions économiques, de dégradation de notation, d'accroissement des spreads de crédit des États ou d'autres facteurs.

Toute variation significative des taux d'intérêt est susceptible de peser sur les revenus ou sur la rentabilité de la Banque.

Un environnement prolongé de taux d'intérêt bas comporte des risques systémiques inhérents.

La solidité financière et le comportement des autres institutions financières et acteurs du marché pourraient avoir un effet défavorable sur la Banque.

Les fluctuations de marché et la volatilité exposent la Banque au risque de pertes substantielles dans le cadre de ses activités de marché et d'investissement.

Les revenus tirés des activités de courtage et des activités générant des commissions sont potentiellement vulnérables à une baisse des marchés.

Une baisse prolongée des marchés peut réduire la liquidité et rendre plus difficile la cession d'actifs. Une telle situation peut engendrer des pertes significatives.

Des mesures législatives et réglementaires prises en réponse à la crise financière mondiale pourraient affecter de manière substantielle la Banque ainsi que l'environnement financier et économique dans lequel elle opère.

La Banque est soumise à une réglementation importante et fluctuante dans les juridictions où elle exerce ses activités.

En cas de non-conformité avec les lois et règlements applicables, la Banque pourrait être exposée à des amendes significatives et d'autres sanctions administratives et pénales, et pourrait subir des pertes à la suite d'un contentieux privé, en lien ou non avec ces sanctions.

Risques liés à la mise en œuvre des plans stratégiques de la Banque.

La Banque pourrait connaître des difficultés relatives à l'intégration des sociétés acquises et pourrait ne pas réaliser les bénéfices attendus de ses acquisitions.

Une intensification de la concurrence, par des acteurs bancaires et non bancaires, pourrait peser sur ses revenus et sa rentabilité.

Toute augmentation substantielle des provisions ou tout engagement insuffisamment provisionné pourrait peser sur les résultats et sur la situation financière de la Banque.

Les politiques, procédures et méthodes de gestion du risque mises en œuvre par la Banque pourraient l'exposer à des risques non identifiés ou imprévus, susceptibles d'occasionner des pertes significatives.

Les stratégies de couverture mises en place par la Banque n'écartent pas tout risque de perte.

Des ajustements apportés à la valeur comptable des portefeuilles de titres et d'instruments dérivés de la Banque ainsi que de la dette de la Banque pourraient avoir un effet sur son résultat net et sur ses capitaux propres.

Le changement attendu des principes comptables relatifs aux instruments financiers pourrait avoir un impact sur le bilan de la Banque ainsi que sur les ratios réglementaires de fonds propres et entraîner des coûts supplémentaires.

Tout préjudice porté à la réputation de la Banque pourrait nuire à sa compétitivité.

Toute interruption ou défaillance des systèmes informatiques de la Banque, pourrait provoquer des pertes significatives d'informations relatives aux clients, nuire à la réputation de la Banque et provoquer des pertes financières.

Des événements externes imprévus pourraient provoquer une interruption des activités de la Banque et entraîner des pertes substantielles ainsi que des coûts supplémentaires.

- 2. Le "Modèle de Résumé du Programme Spécifique à l'Émission en relation avec le Prospectus de Base" figurant aux pages 743 à 768 du Prospectus de Base est modifié comme suit :
- (a) L'Elément B.4b est supprimé dans son intégralité et remplacé comme suit :

# B.4b Informations sur les tendances

### Conditions macroéconomiques

L'environnement macroéconomique et de marché affecte les résultats de la Banque. Compte tenu de la nature de son activité, la Banque est particulièrement sensible aux conditions macroéconomiques et de marché en Europe, qui ont connu des perturbations au cours des dernières années.

En 2015, l'activité économique mondiale est restée languissante. Dans les pays émergents, la croissance a ralenti tandis que la reprise modeste s'est poursuivie dans les pays développés. Trois transitions importantes continuent d'influer sur les perspectives mondiales : le ralentissement progressif de l'activité économique en Chine, la baisse des prix de l'énergie et d'autres produits de base et un durcissement progressif de la politique monétaire aux Etats-Unis dans le contexte d'une reprise résiliente tandis que les banques centrales de plusieurs grands pays développés continuent d'assouplir leur politique monétaire. Les prévisions économiques du FMI pour l'année 2016 tablent sur une reprise progressive de l'activité mondiale, mais avec de faibles perspectives de croissance à moyen terme dans les pays développés et dans les pays émergents. La normalisation des conditions monétaires et financières serait profitable sur le plan macro-financier et réduirait sensiblement les risques baissiers.

Dans ce contexte, on peut souligner les deux risques suivants :

Instabilité financière liée à la vulnérabilité des pays émergents

Bien que l'exposition du Groupe BNP Paribas dans les pays émergents soit limitée, la vulnérabilité de ces économies peut conduire à des perturbations du système financier mondial qui toucheraient le Groupe BNP Paribas et pourraient affecter ses résultats.

On observe en 2015, dans les économies de nombreux pays émergents, une augmentation des engagements en devises alors que les niveaux d'endettement (en devises comme en monnaie locale) sont déjà élevés. Par ailleurs, les perspectives d'un relèvement progressif des taux directeurs aux Etats-Unis (première action réalisée par la Réserve Fédérale en décembre 2015) ainsi que des excès de volatilité financière liés aux perspectives de croissance dans les pays émergents, ont contribué à un durcissement des conditions financières extérieures, à une baisse des flux de capitaux, à de nouvelles dépréciations monétaires dans beaucoup de pays émergents et à une augmentation des risques pour les banques, le tout pouvant conduire à des dégradations de notations souveraines.

Dans un contexte de possible normalisation des primes de risque, il existe un risque de perturbations sur les marchés mondiaux (hausse des primes de risque, érosion de la confiance, déclin de la croissance, report ou ralentissement de la normalisation des politiques monétaires, baisse

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<sup>&</sup>lt;sup>1</sup> Voir notamment : FMI – Rapport sur la stabilité financière dans les pays avancés octobre 2015 et mise à jour en janvier 2016

de la liquidité des marchés, problème de valorisation des actifs, baisse de l'offre de crédit et désendettement désordonné) qui affecteraient l'ensemble des établissements bancaires.

Risques systémiques liés à la conjoncture et à la liquidité de marché

La prolongation d'une situation de taux exceptionnellement bas peut favoriser une prise de risque excessive chez certains acteurs du système financier : augmentation des maturités des financements et des actifs détenus, politique d'octroi de crédit moins sévère, progression des financements à effet de levier.

Certains de ces acteurs (assureurs, fonds de pension, asset managers, etc) ont une dimension de plus en plus systémique et en cas de turbulences de marché (par exemple liées à une hausse brutale des taux et/ou un réajustement marqué des prix), ces acteurs pourraient être amenés à dénouer de larges positions dans un contexte où la liquidité de marché se révèlerait relativement fragile.

De telles tensions sur la liquidité pourraient être exacerbées par l'augmentation récente du volume des actifs sous gestion confiés à des structures investissant dans des actifs peu liquides.

### Législation et réglementations applicables aux institutions financières

Les évolutions récentes et à venir des législations et réglementations applicables aux institutions financières peuvent avoir un impact significatif sur la Banque. Les mesures adoptées récemment ou qui sont (ou dont les mesures d'application sont) encore en projet, qui ont, ou sont susceptibles d'avoir un impact sur la Banque, comprennent notamment :

- les réformes dites structurelles comprenant la loi bancaire française du 26 juillet 2013, imposant aux banques une filialisation ou séparation des opérations dites « spéculatives » qu'elles effectuent pour compte propre de leurs activités traditionnelles de banque de détail, la « règle Volcker » aux États-Unis qui restreint la possibilité des entités bancaires américaines et étrangères de conduire des opérations pour compte propre ou de sponsoriser ou d'investir dans les fonds de capital investissement (« private equity ») et les hedge funds, ainsi que les évolutions possibles attendues en Europe ;
- les réglementations sur les fonds propres : CRD IV/CRR, le standard international commun de capacité d'absorption des pertes (« total-loss absorbing capacity » ou « TLAC »), et la désignation de la Banque en tant qu'institution financière d'importance systémique par le Conseil de stabilité financière ;
- le Mécanisme européen de Surveillance Unique ainsi que l'ordonnance du 6 novembre 2014 ;
- la Directive du 16 avril 2014 relative aux systèmes de garantie des dépôts et ses actes délégués et actes d'exécution, la Directive du 15 mai 2014 établissant un cadre pour le Redressement et la Résolution des Banques, le Mécanisme de Résolution Unique instituant le Conseil de Résolution Unique et le Fonds de Résolution Unique;
- le Règlement final de la Réserve Fédérale des États-Unis

imposant des règles prudentielles accrues pour les opérations américaines des banques étrangères de taille importante, notamment l'obligation de créer une société holding intermédiaire distincte située aux Etats-Unis (capitalisée et soumise à régulation) afin de détenir les filiales américaines de ces banques ;

- Les nouvelles règles pour la régulation des activités de dérivés négociés de gré à gré au titre du Titre VII du Dodd-Frank Wall Street Reform and Consumer Protection Act notamment les exigences de marge pour les produits dérivés non compensés et pour les produits dérivés sur titres conclus par les banques actives sur les marchés de dérivés (« swap dealers »), les principaux intervenants non bancaires sur les marchés de dérivés (« major swap participants »), les banques actives sur les marchés de dérivés sur titres (« security-based swap dealers ») et les principaux intervenants non-bancaires sur les marchés de dérivés sur titres (« major security-based swap participants »), ainsi que les règles de la U.S. Securities and Exchange Commission imposant l'enregistrement des banques actives sur les marchés de dérivés sur titres et des principaux intervenants non-bancaires sur les marchés de dérivés sur titres ainsi que les obligations de transparence et de reporting des transactions de dérivés sur titres;
- la nouvelle directive et le règlement Marché d'instruments financiers (MiFID et MiFIR), ainsi que les réglementations européennes sur la compensation de certains produits dérivés négociés de gré-à-gré par des contreparties centrales et la déclaration des opérations de financement sur titres auprès de référentiels centraux.

### Cyber-risque

Au cours des années passées, les institutions du secteur financier ont été touchées par nombre de cyber incidents, notamment par des altérations à grande échelle de données compromettant la qualité de l'information financière. Ce risque perdure aujourd'hui et la Banque, tout comme d'autres établissements bancaires s'est mise en ordre de marche afin de mettre en place des dispositifs permettant de faire face à des cyber attaques propres à détruire ou à endommager des données et des systèmes critiques et à gêner la bonne conduite des opérations. Par ailleurs, les autorités réglementaires et de supervision prennent des initiatives visant à promouvoir l'échange d'informations en matière de cyber sécurité et de cyber criminalité, à améliorer la sécurité des infrastructures technologiques et à mettre en place des plans efficaces de rétablissement consécutifs à un cyber incident.

(b) Dans l'Elément B.12, les informations situées sous le titre "Informations financières historiques clés sélectionnées" et situées au-dessus du titre "Données Financières Intermédiaires Comparées pour la période de 6 mois se terminant le 30 juin 2015 – En millions d'EUR" sont supprimées et remplacées comme suit :

Données Financières Annuelles Comparées – En millions d'EUR				
	31/12/2015	31/12/2014*		

	(non audités)		
Produit Net Bancaire	42.938	39.168	
Coût du Risque	(3.797)	(3.705)	
Resultat Net, part du Groupe	6.694	157	
	31/12/2015	31/12/2014*	
Ratio Common equity Tier 1 (Bâle 3 pleinement applicable, CRD4)	10,9%	10,3%	
	31/12/2015 (non audités)	31/12/2014*	
Total du bilan consolidé	1.994.193	2.077.758	
Total des prêts et créances sur la clientèle	682.497	657.403	
Total des dettes envers la clientèle	700.309	641.549	
Capitaux Propres (part du Groupe)	96.269	89.458	
* Données retraitées par application	n de l'interprétation IFRIC	21.	

## (c) L'Elément B.13 est supprimé dans son intégralité et remplacé comme suit :

B.13	Evènements impactant la solvabilité de l'Emetteur	The product of the pr
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### (d) L'Elément B.17 est supprimé dans son intégralité et remplacé comme suit :

B.17	Notation de credit solicitées	[Les notations de crédit à long terme de BNPP sont : [A+ sous surveillance ( <i>CreditWatch</i> ) négative (Standard & Poor's Credit Market Services France SAS)], [A1 avec une perspective stable (Moody's Investors Service Ltd.)], [A+ avec une perspective stable (Fitch France S.A.S.)] et [AA (low) avec une perspective stable (DBRS Limited)] et les notations de crédit à court terme de BNPP sont : [A-1 (Standard & Poor's Credit Market Services France SAS)], [P-1 (Moody's Investors Service Ltd.)], [F1 (Fitch France S.A.S.)] et [R-1 (middle) (DBRS Limited)]. Les Obligations [[n']ont [pas] été / devraient être ] notées [[●] par [●]].
		Une notation n'est pas une recommandation d'achat, de vente ou de détention des titres concernés et peut être suspendue, réduite ou révoquée à tout moment par l'agence de notation qui l'a attribuée.]

[Sans objet – Aucune notation de crédit n'a été attribuée à l'Emetteur ou à ses titres de dette à la demande ou avec la coopération de l'Emetteur dans le processus de notation.]]

### (e) L'Elément D.2 est supprimé dans son intégralité et remplacé comme suit :

# D.2 Risques clés spécifiques l'Emetteur

[Il existe certains facteurs pouvant affecter la capacité de l'Emetteur à remplir ses engagements en vertu des Obligations émises dans le cadre du Programme.]

Onze principaux risques sont inhérents aux activités de BNPP:

- 1. Risque de crédit ;
- 2. Risque de contrepartie;
- 3. Titrisation:
- 4. Risque de marché;
- 5. Risque opérationnel;
- 6. Risque de non-conformité et de réputation ;
- 7. Risque de concentration ;
- 8. Risque de taux du portefeuille bancaire ;
- 9. Risques stratégique et risque lié à l'activité ;
- 10. Risque de liquidité; et
- 11. Risque de souscription d'assurance.

Des conditions macroéconomiques et de marché difficiles ont eu et pourraient continuer à avoir un effet défavorable significatif sur les conditions dans lesquelles évoluent les établissements financiers et en conséquence sur la situation financière, les résultats opérationnels et le coût du risque de la Banque.

Du fait du périmètre géographique de ses activités, la Banque pourrait être vulnérable aux contextes ou circonstances politiques, macroéconomiques ou financiers d'une région ou d'un pays.

L'accès de la Banque au financement et les coûts de ce financement pourraient être affectés de manière défavorable en cas de résurgence des crises financières, de détérioration des conditions économiques, de dégradation de notation, d'accroissement des spreads de crédit des États ou d'autres facteurs.

Toute variation significative des taux d'intérêt est susceptible de peser sur les revenus ou sur la rentabilité de la Banque.

Un environnement prolongé de taux d'intérêt bas comporte des risques systémiques inhérents.

La solidité financière et le comportement des autres institutions financières et acteurs du marché pourraient avoir un effet défavorable sur la Banque.

Les fluctuations de marché et la volatilité exposent la Banque au risque de pertes substantielles dans le cadre de ses activités de marché et d'investissement.

Les revenus tirés des activités de courtage et des activités générant des commissions sont potentiellement vulnérables à une baisse des marchés.

Une baisse prolongée des marchés peut réduire la liquidité et rendre plus difficile la cession d'actifs. Une telle situation peut engendrer des pertes significatives.

Des mesures législatives et réglementaires prises en réponse à la crise financière mondiale pourraient affecter de manière substantielle la Banque ainsi que l'environnement financier et économique dans lequel elle opère.

La Banque est soumise à une réglementation importante et fluctuante dans les juridictions où elle exerce ses activités.

En cas de non-conformité avec les lois et règlements applicables, la Banque pourrait être exposée à des amendes significatives et d'autres sanctions administratives et pénales, et pourrait subir des pertes à la suite d'un contentieux privé, en lien ou non avec ces sanctions.

Risques liés à la mise en œuvre des plans stratégiques de la Banque.

La Banque pourrait connaître des difficultés relatives à l'intégration des sociétés acquises et pourrait ne pas réaliser les bénéfices attendus de ses acquisitions.

Une intensification de la concurrence, par des acteurs bancaires et non bancaires, pourrait peser sur ses revenus et sa rentabilité.

Toute augmentation substantielle des provisions ou tout engagement insuffisamment provisionné pourrait peser sur les résultats et sur la situation financière de la Banque.

Les politiques, procédures et méthodes de gestion du risque mises en œuvre par la Banque pourraient l'exposer à des risques non identifiés ou imprévus, susceptibles d'occasionner des pertes significatives.

Les stratégies de couverture mises en place par la Banque n'écartent pas tout risque de perte.

Des ajustements apportés à la valeur comptable des portefeuilles de titres et d'instruments dérivés de la Banque ainsi que de la dette de la Banque pourraient avoir un effet sur son résultat net et sur ses capitaux propres.

Le changement attendu des principes comptables relatifs aux instruments financiers pourrait avoir un impact sur le bilan de la Banque ainsi que sur les ratios réglementaires de fonds propres et entraîner des coûts supplémentaires.

Tout préjudice porté à la réputation de la Banque pourrait nuire à sa compétitivité.

Toute interruption ou défaillance des systèmes informatiques de la Banque, pourrait provoquer des pertes significatives d'informations relatives aux clients, nuire à la réputation de la Banque et provoquer des pertes financières.

Des événements externes imprévus pourraient provoquer une interruption des activités de la Banque et entraîner des pertes substantielles ainsi que des coûts supplémentaires.]

### RESPONSIBILITY STATEMENT

I hereby certify, having taken all reasonable care to ensure that such is the case that, to the best of my knowledge, the information contained in this Fourth Supplement is in accordance with the facts and contains no omission likely to affect its import.

BNP Paribas 16 boulevard des Italiens 75009 Paris France

Represented by Lars Machenil

in his capacity as Chief Financial Officer

Dated 12 February 2016



In accordance with Articles L. 412-1 and L. 621-8 of the French *Code monétaire et financier* and with the General Regulations (*Règlement général*) of the French *Autorité des marchés financiers* ("**AMF**"), in particular Articles 211-1 to 216-1, the AMF has granted to this Fourth Supplement the visa n°16-050 on 15 February 2016. This Fourth Supplement has been prepared by BNP Paribas and its signatories assume responsibility for it. This Fourth Supplement and the Base Prospectus may only be used for the purposes of a financial transaction if completed by Final Terms. In accordance with Article L. 621-8-1-I of the French *Code monétaire et financier*, the *visa* has been granted following an examination by the AMF of "whether the document is complete and comprehensible, and whether the information in it is coherent". It does not imply that the AMF has verified the accounting and financial data set out in it. This visa has been granted subject to the publication of Final Terms in accordance with Article 212-32 of the AMF's General Regulations, setting out the terms of the securities being issued.

### Fifth Supplement dated 18 March 2016

## to the Euro Medium Term Note Programme Base Prospectus dated 9 June 2015



### **BNP PARIBAS**

(incorporated in France)

(as Issuer)

€90,000,000,000

### EURO MEDIUM TERM NOTE PROGRAMME

This fifth supplement (the "**Fifth Supplement**") is supplemental to, and should be read in conjunction with, the base prospectus dated 9 June 2015 (the "**Base Prospectus**"), the first supplement to the Base Prospectus dated 6 August 2015 (the "**First Supplement**"), the second supplement to the Base Prospectus dated 10 November 2015 (the "**Second Supplement**"), the third supplement to the Base Prospectus dated 29 December 2015 (the "**Third Supplement**") and the fourth supplement to the Base Prospectus dated 15 February 2016 (the "**Fourth Supplement**" and, together with the First Supplement, the Second Supplement and the Third Supplement, the "**Previous Supplements**"), in each case, in relation to the €90,000,000,000 Euro Medium Term Note Programme (the "**Programme**") of BNP Paribas ("**BNPP**", the "**Bank**", or the "**Issuer**").

The Base Prospectus and the Previous Supplements together constitute a base prospectus for the purposes of Article 5.4 of the Prospectus Directive. The "**Prospectus Directive**" means Directive 2003/71/EC of 4 November 2003 (as amended, including by Directive 2010/73/EU) and includes any relevant implementing measure in a relevant Member State of the European Economic Area. The *Autorité des marchés financiers* (the "**AMF**") granted visa no. 15-263 on 9 June 2015 in respect of the Base Prospectus, visa no. 15-441 on 6 August 2015 in respect of the First Supplement, visa no. 15-569 on 10 November 2015 in respect of the Second Supplement, visa no. 15-643 on 29 December 2015 in respect of the Third Supplement and visa no. 16-050 on 15 February 2016 in respect of the Fourth Supplement. Application has been made for approval of this Fifth Supplement to the AMF in its capacity as competent authority pursuant to Article 212-2 of its *Règlement Général* which implements the Prospectus Directive in France.

Unless the context otherwise requires, terms defined in the Base Prospectus, as amended by the Previous Supplements, shall have the same meanings when used in this Fifth Supplement.

To the extent that there is any inconsistency between (i) any statement in this Fifth Supplement and (ii) any statement in, or incorporated by reference in, the Base Prospectus, as amended by the Previous Supplements, the statement referred to in (i) above will prevail.

References in this Fifth Supplement to paragraphs of the Base Prospectus are to the Base Prospectus as amended by the Previous Supplements. References in this Fifth Supplement to page numbers in the Base Prospectus are to the page numbers in the Base Prospectus without taking into account any amendments made in the Previous Supplements.

Copies of this Fifth Supplement may be obtained free of charge at the registered offices of BNP Paribas and BNP Paribas Securities Services, Luxembourg Branch as Principal Paying Agent and will be available on the website of BNP Paribas (www.invest.bnpparibas.com) and on the website of the AMF (www.amf-france.org).

This Fifth Supplement has been prepared in accordance with Article 16.1 of the Prospectus Directive and pursuant to Article 212-25 of the AMF's *Règlement Général*, for the purposes of giving information which amends or is additional to the information already contained in the Base Prospectus as amended by the Previous Supplements.

This Fifth Supplement has been prepared for the purposes of:

- (A) incorporating by reference BNPP's *document de référence et rapport financier annuel* in French for 2015;
- (B) amending the cover page of the Base Prospectus;
- (C) amending the "Programme Summary" and the "Pro Forma Issue Specific Summary of the Programme";
- (D) amending the "Risk Factors" section;
- (E) amending the "Form of Final Terms" and the "Form of Final Terms for Exempt Notes";
- (F) amending the "General Information" section; and
- (G) amending the "Programme Summary (in French)" and the "Pro Forma Issue Specific Summary of the Programme (in French)".

The amendments referred to in (B), (C), (E) and (G) above have been made to update BNPP's ratings. The amendments referred to in (A), (C), (D), (F) and (G) above have been made to update other parts of the BNPP disclosure.

In accordance with Article 16.2 of the Prospectus Directive, in the case of an offer of Notes to the public, investors who have already agreed to purchase or subscribe for Notes issued under the Programme before this Fifth Supplement is published have the right, exercisable before the end of the period of two working days beginning with the working day after the date of publication of this Fifth Supplement to withdraw their acceptances. This right to withdraw shall expire by close of business on 23 March 2016.

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## AMENDMENTS TO THE COVER PAGE OF THE BASE PROSPECTUS

The long-term credit rating assigned to BNPP by Standard & Poor's was lowered on 11 March 2016 to A with a stable outlook (from A+ CreditWatch negative).

In the first line of the sixth paragraph of the cover page of the Base Prospectus, the words "A+ under CreditWatch negative" are replaced wither the words "A with a stable outlook".

### FORWARD LOOKING STATEMENTS

The first sentence under the heading "Forward Looking Statements" on page 5 of the Base Prospectus is deleted and replaced with the following:

"The BNPP 2015 Registration Document (in French) (as defined in "*Documents Incorporated by Reference*" below) and the other documents incorporated by reference, contain forward-looking statements."

### PRESENTATION OF FINANCIAL INFORMATION

The second and third paragraphs under the heading "Presentation of Financial Information" on page 5 of the Base Prospectus are deleted and replaced with the following:

"BNP Paribas consolidated financial statements for the years ended 31 December 2013, 31 December 2014 and 31 December 2015 have been prepared in accordance with international financial reporting standards ("**IFRS**") as adopted by the European Union. The Group's fiscal year ends on 31 December and references in the BNPP 2013 Registration Document, the BNPP 2014 Registration Document (as defined in "*Documents Incorporated by Reference*" below) and the BNPP 2015 Registration Document (in French) incorporated by reference herein and any update to the BNPP 2015 Registration Document (in French) incorporated by reference herein to any specific fiscal year are to the twelve-month period ended 31 December of such year.

Due to rounding, the numbers presented or incorporated by reference throughout this Document, the BNPP 2013 Registration Document, the BNPP 2014 Registration Document and the BNPP 2015 Registration Document (in French) and any update to the BNPP 2015 Registration Document (in French) incorporated by reference herein may not add up precisely, and percentages may not reflect precisely absolute figures."

# AMENDMENTS TO THE PROGRAMME SUMMARY AND PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME

- 1. The "Programme Summary" on pages 13 to 35 of the Base Prospectus is amended as follows:
  - a) Element B.4b is amended as follows:
    - (i) By the deletion of the second paragraph under the heading "*Macroeconomic Environment*" its replacement with the following:
      - "In 2015, the global economic activity remained sluggish. Activity slowed down in emerging countries, while a modest recovery continued in developed countries. The global outlook is still impacted by three major transitions: the diminished economic growth in China, the fall in prices of energy and other commodities, and an initial tightening of US monetary policy in a context of resilient internal recovery, while the central banks of several major developed countries are continuing to ease their monetary policies. For 2016, the IMF is forecasting the progressive recovery of global economic activity but with low growth prospects on the medium term in developed and emerging countries."
    - (ii) By the deletion of the second paragraph under the sub-heading "Financial instability due to the vulnerability of emerging countries" and its replacement with the following:

"In numerous emerging economies, an increase in foreign currency commitments was observed in 2015, while the levels of indebtedness (both in foreign and local currencies) are already high. Moreover, the prospects of a progressive hike in key rates in the United States (first rate increase decided by the Federal Reserve in December 2015), as well as heightened financial volatility linked to the concerns regarding growth in emerging countries, have contributed to the stiffening of external financial conditions, capital outflows, further currency depreciations in numerous emerging countries and an increase in risks for banks. This could lead to the downgrading of sovereign ratings."

### b) Element B.5 is amended as follows:

- (i) by deleting the number "188,000" in the second sentence and replacing it with the number "189,000";
- (ii) by deleting the word "over" in the second sentence and replacing it with the words "close to"; and
- (iii) by inserting the word "together" immediately after the opening parenthesis in the last sentence.

### c) Element B.12 is amended as follows:

(i) the information under the heading "Selected historical key financial information:" and above the heading "Comparative Interim Financial Data for the six-month period ended 30 June 2015 – In millions EUR" is deleted and replaced with the following:

Comparative Annual Financial Data – In millions of EUR		
	31/12/2015 (audited)	31/12/2014* (audited)

<sup>&</sup>lt;sup>1</sup> See: IMF – October 2015 Financial Stability Report, Advanced Countries and January 2016 update

Revenues	42,938	39,168
Cost of Risk	(3,797)	(3,705)
Net Income, Group Share	6,694	157
	31/12/2015	31/12/2014*
Common equity Tier 1 ratio (Basel 3 fully loaded, CRD4)	10.9%	10.3%
	31/12/2015 (audited)	31/12/2014* (audited)
Total consolidated balance sheet	1,994,193	2,077,758
Consolidated loans and receivables due from customers	682,497	657,403
Consolidated items due to customers	700,309	641,549
Shareholders' equity (Group share)	96,269	89,458
* Restated according to the IFRIC 21 interpretation.		

- (ii) by the deletion of the heading "Comparative Interim Financial Data for the six-month period ended 30 June 2015 In millions of EUR" and the information under such heading and above the heading "Comparative Interim Financial Data for the nine-month period ended 30 September 2015 In millions of EUR";
- (iii) by the deletion of the heading "Comparative Interim Financial Data for the nine-month period ended 30 September 2015 In millions of EUR" and the information under such heading and above the heading "Statements of no significant or material adverse change"; and
- (iv) by the deletion of the paragraph under the heading "Statements of no significant or material adverse change" and replacing it with the following:

"There has been no significant change in the financial or trading position of the BNPP Group since 31 December 2015 (being the end of the last financial period for which audited financial statements have been published). There has been no material adverse change in the prospects of BNPP or the BNPP Group since 31 December 2015 (being the end of the last financial period for which audited financial statements have been published)."

d) Element B.13 is deleted in its entirety and replaced with the following:

B.13	1 0	Not applicable, as at 18 March 2016 and to the best of the Issuer's
	the Issuer's	knowledge, there have not been any recent events which are to a material
	solvency	extent relevant to the evaluation of the Issuer's solvency since 31
		December 2015.

- e) Element B.14 is amended by the insertion of the words "See also Element B.5 above." immediately below the last sentence.
- f) Element B.16 is deleted in its entirety and replaced with the following:

B.16	Controlling shareholders	None of the existing shareholders controls, either directly or indirectly, BNPP. As at 31 December 2015, the main shareholders are Société
		Fédérale de Participations et d'Investissement ("SFPI") a public-interest
		société anonyme (public limited company) acting on behalf of the Belgian
		government holding 10.2 % of the share capital, BlackRock Inc. holding
		5.1% of the share capital and Grand Duchy of Luxembourg holding 1.0%
		of the share capital. To BNPP's knowledge, no shareholder other than SFPI
		and BlackRock Inc. owns more than 5% of its capital or voting rights.

g) Element B.17 is deleted in its entirety and replaced with the following:

B.17	Solicited credit ratings	BNPP's long-term credit ratings are A with a stable outlook (Standard & Poor's Credit Market Services France SAS), A1 with a stable outlook (Moody's Investors Service Ltd.), A+ with a stable outlook (Fitch France S.A.S.) and AA (low) with a stable outlook (DBRS Limited). BNPP's short-term credit ratings are A-1 (Standard and Poor's Credit Market Services France SAS), P-1 (Moody's Investors Service Ltd), F1 (Fitch France S.A.S.) and R-1 (middle) (DBRS Limited).
		Notes issued under the Programme may be rated or unrated.
		A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time.

- 2. The "Pro Forma Issue Specific Summary of the Programme" on pages 36 to 58 of the Base Prospectus is amended as follows:
  - a) Element B.4b is amended as follows:
    - (i) by the deletion of the second paragraph under the heading "*Macroeconomic Environment*" its replacement with the following:

"In 2015, the global economic activity remained sluggish. Activity slowed down in emerging countries, while a modest recovery continued in developed countries. The global outlook is still impacted by three major transitions: the diminished economic growth in China, the fall in prices of energy and other commodities, and an initial tightening of US monetary policy in a context of resilient internal recovery, while the central banks of several major developed countries are continuing to ease their monetary policies. For 2016, the IMF is forecasting the progressive recovery of global economic activity but with low growth prospects on the medium term in developed and emerging countries."; and

(ii) by the deletion of the second paragraph under the sub-heading "Financial instability due to the vulnerability of emerging countries" and its replacement with the following:

"In numerous emerging economies, an increase in foreign currency commitments was observed in 2015, while the levels of indebtedness (both in foreign and local currencies) are already high. Moreover, the prospects of a progressive hike in key rates in the United States (first rate increase decided by the Federal Reserve in December 2015), as well as heightened financial volatility linked to the concerns regarding growth in emerging countries, have contributed to the stiffening of external financial conditions, capital outflows, further currency depreciations in numerous emerging countries and an increase in risks for banks. This could lead to the downgrading of sovereign ratings."

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<sup>&</sup>lt;sup>1</sup> See: IMF – October 2015 Financial Stability Report, Advanced Countries and January 2016 update

### b) Element B.5 is amended as follows:

- (i) by deleting the number "188,000" in the second sentence and replacing it with the number "189,000";
- (ii) by deleting the word "over" in the second sentence and replacing it with the words "close to"; and
- (iii) by inserting the word "together" immediately after the opening parenthesis in the last sentence.

### c) Element B.12 is amended as follows:

(i) the information under the heading "Selected historical key financial information:" and above the heading "Comparative Interim Financial Data for the six-month period ended 30 June 2015 – In millions EUR" is deleted and replaced with the following:

Comparative Annual Financial Data – In millions of EUR			
	31/12/2015 (audited)	31/12/2014* (audited)	
Revenues	42,938	39,168	
Cost of Risk	(3,797)	(3,705)	
Net Income, Group Share	6,694	157	
	31/12/2015	31/12/2014*	
Common equity Tier 1 ratio (Basel 3 fully loaded, CRD4)	10.9%	10.3%	
	31/12/2015 (audited)	31/12/2014* (audited)	
Total consolidated balance sheet	1,994,193	2,077,758	
Consolidated loans and receivables due from customers	682,497	657,403	
Consolidated items due to customers	700,309	641,549	
Shareholders' equity (Group share)	96,269	89,458	
* Restated according to the IFRIC 21 interpretation.			

- (ii) by the deletion of the heading "Comparative Interim Financial Data for the six-month period ended 30 June 2015 In millions of EUR" and the information under such heading and above the heading "Comparative Interim Financial Data for the nine-month period ended 30 September 2015 In millions of EUR";
- (iii) by the deletion of the heading "Comparative Interim Financial Data for the nine-month period ended 30 September 2015 In millions of EUR" and the information under such

heading and above the heading "Statements of no significant or material adverse change"; and

(iv) by the deletion of the paragraph under the heading "Statements of no significant or material adverse change" and replacing it with the following:

"There has been no significant change in the financial or trading position of the BNPP Group since 31 December 2015 (being the end of the last financial period for which audited financial statements have been published). There has been no material adverse change in the prospects of BNPP or the BNPP Group since 31 December 2015 (being the end of the last financial period for which audited financial statements have been published)."

d) Element B.13 is deleted in its entirety and replaced with the following:

B.13	Events impacting the Issuer's	Not applicable, as at 18 March 2016 and to the best of the Issuer's knowledge, there have not been any recent events which are to a material
	solvency	extent relevant to the evaluation of the Issuer's solvency since 31 December 2015.

- e) Element B.14 is amended by the insertion of the words "See also Element B.5 above." immediately below the last sentence.
- f) Element B.16 is deleted in its entirety and replaced with the following:

B.16	Controlling shareholders	None of the existing shareholders controls, either directly or indirectly, BNPP. As at 31 December 2015, the main shareholders are Société Fédérale de Participations et d'Investissement ("SFPI") a public-interest société anonyme (public limited company) acting on behalf of the Belgian government holding 10.2 % of the share capital, BlackRock Inc. holding 5.1% of the share capital and Grand Duchy of Luxembourg holding 1.0% of the share capital. To BNPP's knowledge, no shareholder other than SFPI
		and BlackRock Inc. owns more than 5% of its capital or voting rights.

g) Element B.17 is deleted in its entirety and replaced with the following:

B.17	Solicited credit ratings	[BNPP's long-term credit ratings are [A with a stable outlook (Standard & Poor's Credit Market Services France SAS)], [A1 with a stable outlook (Moody's Investors Service Ltd.)], [A+ with a stable outlook (Fitch France S.A.S.)] and [AA (low) with a stable outlook (DBRS Limited)] and BNPP's short-term credit ratings are [A-1 (Standard & Poor's Credit Market Services France SAS)], [P-1 (Moody's Investors Service Ltd.)], [F1 (Fitch France S.A.S.)] and [R-1 (middle) (DBRS Limited)]. The Notes [have [not] been/are expected to be] rated [[●] by [●]].
		A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time.]
		[Not Applicable - No ratings have been assigned to the Issuer or its debt securities at the request of or with the co-operation of the Issuer in the rating process.]

### AMENDMENTS TO THE RISK FACTORS

The "Risk Factors" section on pages 59 to 93 of the Base Prospectus is amended as follows:

- (a) The first paragraph under the heading "**Risk Factors**" is amended by the deletion of the words "BNPP 2014 Registration Document" in the last sentence thereof and their replacement with the words "BNPP 2015 Registration Document (in French)"; and
- (b) The first paragraph under the heading "Risks Relating to the Bank and its Industry" (which was added to the Base Prospectus by virtue of the Fourth Supplement) is deleted in its entirety and replaced with the following:

"See Chapter 5 ("Risks and Capital Adequacy", except pages 249 to 269) of the BNPP 2015 Registration Document (in French) (as defined below), which is incorporated by reference in this document."

### DOCUMENTS INCORPORATED BY REFERENCE

On 9 March 2016, BNPP filed with the AMF the *Document de référence 2015 et rapport financier annuel déposée auprès de l'AMF le 9 mars 2016* in French including the audited financial information of BNPP as at 31 December 2015 and the audit report thereon and, by virtue of this Fifth Supplement, is incorporated in, and forms part of, the Base Prospectus.

The section "**DOCUMENTS INCORPORATED BY REFERENCE**" in the Base Prospectus is updated as follows:

- a) the text "and" at the end of paragraph (f) (which was added to the Base Prospectus by virtue of the Third Supplement) is deleted;
- b) the "." at the end of paragraph (g) (which was added to the Base Prospectus by virtue of the Third Supplement) is deleted and replaced with "; and";
- c) the following new paragraph (h) is added under paragraph (g) (which was added to the Base Prospectus by virtue of the Third Supplement):
  - "(h) BNPP's *Document de référence et rapport financier annuel* in French for 2015 including the consolidated financial statements for the year ended 31 December 2015 and the statutory auditors' report thereon other than Chapter 7 (A Responsible Bank: Information on BNP Paribas' Economic, Social, Civic and Environmental Responsibility), the sections entitled "*Personne responsable du Document de reference et du rapport financier annuel*", the "*Table de concordance*" and any reference to the "*Lettre de fin de travaux*" therein (the "BNPP 2015 Registration Document (in French)")."; and
- d) the following table is inserted immediately following the table entitled "Fourth Update to the BNPP 2014 Registration Document" (which was added to the Base Prospectus by virtue of the Fourth Supplement):

BNPP 2015 REGISTRATION DOCUMENT (in French)		
Extracts of Annex XI of the European Regulation 809/2004/EC of 29 April 2004		
3. Risk Factors		
3.1. Prominent disclosure of risk factors that may affect the Issuer's ability to fulfil its obligations under the securities to investors in a section headed "Risk Factors".	Pages 233 to 398 of the BNPP 2015 Registration Document	
4. Information about the Issuer		
4.1. History and development of the Issuer	Pages 5 and 6 of the BNPP 2015 Registration Document	
4.1.1. The legal and commercial name of the Issuer	Page 519 of the BNPP 2015 Registration Document (in French)	
4.1.2. The place of registration of the Issuer and its registration number;	Pages 519 and 538 (back cover) of the BNPP 2015 Registration Document (in French)	
4.1.3. The date of incorporation and the length of	Page 519 of the BNPP 2015 Registration	

life of the Issuer, except where indefinite;	Document (in French)
4.1.4.	Pages 519 and 538 (back cover) of the BNPP 2015 Registration Document (in French)
- the domicile and legal form of the Issuer,	_
- the legislation under which the Issuer operates,	
- its country of incorporation, and	
- the address and telephone number of its registered office (or principal place of business if different from its registered office).	
4.1.5. Any recent events particular to the Issuer which are to a material extent relevant to the evaluation of the Issuer's solvency.	Page 125 of the BNPP 2015 Registration Document (in French)
5. Business Overview	
5.1.1. A brief description of	Pages 6 to 15, 159 to 171 and 512 to 518 of the BNPP 2015 Registration Document (in French)
- the Issuer's principal activities stating,	
- the main categories of products sold and/or services performed.	
5.1.2. An indication of any significant new products and/or activities.	Pages 6 to 15, 159 to 171 and 512 to 518 of the BNPP 2015 Registration Document (in French)
5.1.3. A brief description of the principal markets in which the Issuer competes.	Pages 6 to 15, 159 to 171 and 512 to 518 of the BNPP 2015 Registration Document (in French)
5.1.4. The basis for any statements in the registration document made by the Issuer regarding its competitive position.	Pages 6 to 15 and 106 to 115 of the BNPP 2015 Registration Document (in French)
6. Organisational Structure	
6.1. If the Issuer is part of a group, a brief description of the group and of the Issuer's position within it.	Page 4 of the BNPP 2015 Registration Document (in French)
6.2. If the Issuer is dependent upon other entities within the group, this must be clearly stated together with an explanation of this dependence.	Pages 221 to 229, 433 to 435, 510 and 512 to 517 of the BNPP 2015 Registration Document (in French)
7. Trend Information	
7.2 Information on any known trends, uncertainties, demands, commitments or events that are reasonably likely to have a material	Pages 126 to 127 of the BNPP 2015 Registration Document (in French)

	·
effect on the issuer's prospects for at least the current financial year.	
8. Profit Forecasts or Estimates	
8.1. A statement setting out the principal assumptions upon which the Issuer has based its forecast, or estimate.	N/A
There must be a clear distinction between assumptions about factors which the members of the administrative, management or supervisory bodies can influence and assumptions about factors which are exclusively outside the influence of the members of the administrative, management or supervisory bodies; be readily understandable by investors; be specific and precise; and not relate to the general accuracy of the estimates underlying the forecast.	
8.2. A report prepared by independent accountants or auditors stating that in the opinion of the independent accountants or auditors the forecast or estimate has been properly compiled on the basis stated, and that the basis of accounting used for the profit forecast or estimate is consistent with the accounting policies of the Issuer.	N/A
Where financial information relates to the previous financial year and only contains non-misleading figures substantially consistent with the final figures to be published in the next annual audited financial statements for the previous financial year, and the explanatory information necessary to assess the figures, a report shall not be required provided that the prospectus includes all of the following statements:	
(a) the person responsible for this financial information, if different from the one which is responsible for the prospectus in general, approves that information;	
(b) independent accountants or auditors have agreed that this information is substantially consistent with the final figures to be published in the next annual audited financial statements;	
(c) this financial information has not been audited.	

8.3. The profit forecast or estimate must be prepared on a basis comparable with the historical financial information.	N/A
9. Administrative, Management, and Supervisory Bodies	
9.1. Names, business addresses and functions in the Issuer of the members of the administrative, management or supervisory bodies, and an indication of the principal activities performed by them outside the Issuer where these are significant with respect to that Issuer:	Pages 30 to 45 and 101 of the BNPP 2015 Registration Document (in French)
(a) members of the administrative, management or supervisory bodies;	
(b) partners with unlimited liability, in the case of a limited partnership with a share capital.	
9.2. Administrative, Management, and Supervisory bodies conflicts of interests.	Pages 46 to 68 and 72 to 74 of the BNPP 2015 Registration Document (in French)
Potential conflicts of interests between any duties to the issuing entity of the persons referred to in item 9.1 and their private interests and or other duties must be clearly stated.	
In the event that there are no such conflicts, make a statement to that effect.	
10. Major Shareholders	
10.1. To the extent known to the Issuer, state whether the Issuer is directly or indirectly owned or controlled and by whom, and describe the nature of such control, and describe the measures in place to ensure that such control is not abused.	Pages 16 and 17 of the BNPP 2015 Registration Document (in French)
10.2. A description of any arrangements, known to the Issuer, the operation of which may at a subsequent date result in a change in control of the Issuer.	Page 17 of the BNPP 2015 Registration Document (in French)
2015 FINANCIA	L STATEMENTS
Profit and loss account for the year ended 31 December 2015	Page 132 of the BNPP 2015 Registration Document (in French)
Statement of net income and changes in assets and liabilities recognised directly in equity	Page 133 of the BNPP 2015 Registration Document (in French)
Balance sheet at 31 December 2015	Page 134 of the BNPP 2015 Registration

	Document (in French)
Cash flow statement for the year ended 31 December 2015	Page 135 of the BNPP 2015 Registration Document (in French)
Statement of changes in shareholders' equity between 1 January 2015 and 31 December 2015	Pages 136 and 137 of the BNPP 2015 Registration Document (in French)
Notes to the financial statements prepared in accordance with International Financial Reporting Standards as adopted by the European Union	Pages 138 to 230 of the BNPP 2015 Registration Document (in French)
Statutory Auditors' report on the Consolidated Financial Statements of BNP Paribas for the year ended 31 December 2015	Pages 231 and 232 of the BNPP 2015 Registration Document (in French)

## AMENDMENTS TO THE FORM OF FINAL TERMS AND FORM OF FINAL TERMS FOR EXEMPT NOTES

1. The "Form of Final Terms" on pages 557 to 610 of the Base Prospectus is amended as follows:

Item "2. Ratings" of "PART B – OTHER INFORMATION" is deleted and replaced with the following:

### 2. Ratings

Ratings:

[The Notes to be issued [have been]/[are expected to be] rated [insert details] by [insert the legal name of the relevant credit rating agency entity(ies).]

[Need to include a brief explanation of the meaning of the ratings if this has previously been published by the rating provider, for example:

"As defined by Standard & Poor's, an [A] rating means that the Issuer's capacity to meet its financial commitment under the Notes is still strong."

"Obligations rated [A1] by Moody's are judged to be of high quality and are subject to very low credit risk. The modifier 1 indicates that the obligation ranks in the higher end of its generic rating category."

"As defined by Fitch France an [A+] rating denotes a very low expectation of credit risk. It indicates a very strong capacity for timely payment of financial commitments. Such capacity is not significantly vulnerable to foreseeable events."

"As defined by DBRS Limited, an [AA] rating means that the Issuer's capacity for the payment of financial obligations is considered high. Such capacity is unlikely to be significantly vulnerable to future events.]

[[Insert the legal name of the relevant credit rating agency entity] is established in the European Union and is registered under Regulation (EC) No. 1060/2009 (as amended).]

(The above disclosure should reflect the rating allocated to Notes of the type being issued under the Programme generally or, where the issue has been specifically rated, that rating.)

2. The "Form of Final Terms for Exempt Notes" on pages 611 to 658 of the Base Prospectus is amended as follows:

Item "2. Ratings" of "PART B – OTHER INFORMATION" is deleted and replaced with the following:

### 2. Ratings

Ratings:

[The Notes to be issued [have been]/[are expected to be] rated [insert details] by [insert the legal name of the relevant credit rating agency entity(ies).]

[Need to include a brief explanation of the meaning of the ratings if this has previously been published by the rating provider, for example:

"As defined by Standard & Poor's, an [A] rating means that the Issuer's capacity to meet its financial commitment under the Notes is still strong."

"Obligations rated [A1] by Moody's are judged to be of high quality and are subject to very low credit risk. The modifier 1 indicates that the obligation ranks in the higher end of its generic rating category."

"As defined by Fitch France an [A+] rating denotes a very low expectation of credit risk. It indicates a very strong capacity for timely payment of financial commitments. Such capacity is not significantly vulnerable to foreseeable events."

"As defined by DBRS Limited, an [AA] rating means that the Issuer's capacity for the payment of financial obligations is considered high. Such capacity is unlikely to be significantly vulnerable to future events.]

[[Insert the legal name of the relevant credit rating agency entity] is established in the European Union and is registered under Regulation (EC) No. 1060/2009 (as amended).]

(The above disclosure should reflect the rating allocated to Notes of the type being issued under the Programme generally or, where the issue has been specifically rated, that rating.)

### AMENDMENTS TO THE GENERAL INFORMATION SECTION

The section "General Information" on pages 712 to 715 of the Base Prospectus is amended as follows:

- a) The paragraphs under the heading "**4. Documents Available**" on page 712 of the Base Prospectus are amended as follows:
  - i) the text "and" (which was added to the Base Prospectus by virtue of the Third Supplement) at the end of sub-paragraph (x) is deleted;
  - ii) the sub-paragraph (x) (which was added to the Base Prospectus by virtue of the Third Supplement) is renumbered "(xi)";
  - iii) the "," at the end of sub-paragraph (xi) is deleted and replaced with "; and"; and
  - iv) the following new paragraph (xii) is added:
    - "(xii) the BNPP 2015 Registration Document in French, "; and
  - v) The sentence beginning "In addition, (ii), (iii), (v)-(xi)" in the last paragraph (as amended by virtue of the Third Supplement) is amended by the deletion of "(xi)" and the insertion of "(xii)" in its place;
- b) The paragraph under the heading "**5. Material Adverse Change**" on page 712 of the Base Prospectus is deleted in its entirety and replaced with the following:
  - "There has been no material adverse change in the prospects of BNPP or the Group since 31 December 2015;" and
- c) The paragraph under the heading "**6. Legal and Arbitration Proceedings**" on page 712 of the Base Prospectus is deleted in its entirety and replaced with the following:
  - "Save as disclosed on pages 158, 211, 212 and 411 of the BNPP 2015 Registration Document (in French), there have been no governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the Issuer is aware), during the period covering at least the twelve (12) months prior to the date of this Base Prospectus which may have, or have had in the recent past, significant effects on the Issuer and/or the Group's financial position or profitability."
- d) The paragraph under the heading "**7. Significant Change**" on page 713 of the Base Prospectus is deleted in its entirety and replaced with the following:
  - "There has been no significant change in the financial or trading position of BNPP or the Group since 31 December 2015 (being the end of the last financial period for which interim financial statements have been published)."; and
- e) The table under the heading "17. Capitalization of BNPP and the BNPP Group" on page 715 of the Base Prospectus is deleted and replaced with the following:

TABLE OF CAPITALIZATION AND MEDIC	UM-TO-LONG TERM IN	DEBTEDNESS
Millions of Euros	BNP PARIBAS GROUP	BNP PARIBAS GROUP

	December 31, 2014	December 31, 2015
Medium-and Long Term Debt		
of which unexpired term to maturity is more		
than one year		
Debt securities at fair value through profit or lost	38,876	34,889
Other debt securities	74,322	65,756
Subordinated debt	10,746	12,064
Total Medium and Long-Term Debt	123,944	112,709
Shareholders' Equity and Equivalents		
Issued Capital	2,492	2,493
Additional paid-in capital	24,479	24,404
Preferred shares and equivalent instruments	6,589	7,855
Retained earnings	47,895	51,906
Unrealized or deferred gains and losses attributable to		
shareholders	6,091	6,736
Undated participating subordinated notes	222	222
Undated Subordinated FRNs	1,849	1,811
Total Shareholders' Equity and Equivalents	89,617	95,427
Minority Interest	4,141	3,719
Total Capitalization and Medium-to-Long Term		
Indebtedness	217,702	211,855

# AMENDMENTS TO THE PROGRAMME SUMMARY (IN FRENCH) AND TO THE PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME (IN FRENCH)

- 1. Le "Résumé du Programme" figurant aux pages 716 à 742 du Prospectus de Base est modifié comme suit:
  - a) L'Elément B.4b est modifié comme suit :
    - i) Le deuxième paragraphe sous le titre "**Conditions Macroéconomiques**" est supprimé et remplacé comme suit :

"En 2015, l'activité économique mondiale est restée modérée. Dans les pays émergents, l'activité a ralenti tandis qu'une reprise modeste s'est poursuivie dans les pays développés. Trois transitions importantes continuent d'influer sur les perspectives mondiales : la diminution de la croissance économique en Chine, la baisse des prix de l'énergie et d'autres produits de base et un premier durcissement de la politique monétaire aux États-Unis dans le contexte d'une reprise interne résiliente tandis que les banques centrales de plusieurs grands pays développés continuent d'assouplir leur politique monétaire. Les prévisions économiques du FMI pour l'année 2016¹ tablent sur une reprise progressive de l'activité mondiale, mais avec de faibles perspectives de croissance à moyen terme dans les pays développés et dans les pays émergents."

ii) Le deuxième paragraphe du sous-titre "*Instabilité financière liée à la vulnérabilité des pays émergents*" est supprimé et remplacé comme suit :

"On observe en 2015, dans les économies de nombreux pays émergents, une augmentation des engagements en devises alors que les niveaux d'endettement (en devises comme en monnaie locale) sont déjà élevés. Par ailleurs, les perspectives d'un relèvement progressif des taux directeurs aux États-Unis (première hausse décidée par la Réserve Fédérale en décembre 2015) ainsi qu'une volatilité financière accrue liée aux inquiétudes autour de la croissance dans les pays émergents, ont contribué à un durcissement des conditions financières extérieures, à des sorties de capitaux, à de nouvelles dépréciations monétaires dans beaucoup de pays émergents et à une augmentation des risques pour les banques. Ce qui précède pourrait conduire à des dégradations de notations souveraines."

- b) L'Elément B.5 est modifié comme suit :
  - i) Le nombre "188.000" de la deuxième phrase est supprimé et remplacé par le nombre "189.000";
  - ii) Le mot "dont plus" de la deuxième phrase est supprimé et remplacé par le mot "dont près"; et
  - iii) Le mot "ensemble" est inséré immédiatement après l'ouverture de la parenthèse de la dernière phrase.
- c) L'Elément B.12 est modifié comme suit :
  - i) Les informations situées sous le titre "Informations financières historiques clés sélectionnées:" et situées au-dessus du titre "Données Financières Intermédiaires Comparées pour la période de 6 mois se terminant le 30 juin 2015 En millions d'EUR" sont supprimées et remplacées comme suit :

.

l Voir notamment : FMI – Rapport sur la stabilité financière dans les pays avancés Octobre 2015 et mise à jour en Janvier 2016

	31/12/2015 (audités)	31/12/2014* (audités)	
Produit Net Bancaire	42.938	39.168	
Coût du Risque	(3.797)	(3.705)	
Résultat Net, Part du Groupe	6.694	157	
	31/12/2015	31/12/2014*	
Ratio Common Equity Tier 1 (Bâle 3 pleinement appliqué, CRD4)	10,9%	10,3%	
	31/12/2015 (audités)	31/12/2014* (audités)	
Total du bilan consolidé	1.994.193	2.077.758	
Total consolidé des prêts et créances sur la clientèle	682.497	657.403	
Total consolidé des dettes envers la clientèle	700.309	641.549	
Capitaux propres (Part du Groupe)	96.269	89.458	

- période de 6 mois se terminant le 30 juin 2015 en millions d'EUR" et des informations situées sous ce titre et immédiatement au-dessus du titre "Données Financières Intermédiaires Comparées pour la période de 9 mois se terminant le 30 septembre 2015 En millions d'EUR":
- Par la suppression du titre "Données Financières Intermédiaires Comparées pour la période de 9 mois se terminant le 30 septembre 2015 En millions d'EUR" et des informations situées sous ce titre et immédiatement au-dessus du titre "Déclarations relatives à l'absence de changement significatif ou de changement défavorable significatif"; et
- iv) Le paragraphe sous le titre "Déclarations relatives à l'absence de changement significatif ou de changement défavorable significatif" est supprimé et remplacé comme suit :

"Il ne s'est produit aucun changement significatif dans la situation financière ou commerciale du Groupe BNPP depuis le 31 décembre 2015 (date de clôture de la dernière période comptable pour laquelle des états financiers audités ont été publiés). Il ne s'est produit aucun changement défavorable significatif dans les perspectives de BNPP ou du Groupe BNPP depuis le 31 décembre 2015 (date de clôture de la dernière période comptable pour laquelle des états financiers audités ont été publiés). "

d) L'Elément B.13 est supprimé et remplacé comme suit :

B.13		Sans objet, au 18 mars 2016 et à la connaissance de l'Emetteur, il ne s'est produit aucun évènement récent qui présente un intérêt significatif pour l'évaluation de la solvabilité de l'Emetteur depuis le 31 décembre 2015.
	l'Emetteur	*

- e) L'Elément B.14 est modifié par l'insertion des mots "voir l'Elément B.5 ci-dessus" immédiatement après la dernière phrase.
- f) L'Elément B.16 est supprimé et remplacé comme suit :

B.16	Actionnaires contrôle	de	Aucun des actionnaires existants ne contrôle BNPP, que ce soit directement ou indirectement. Au 31 décembre 2015, les principaux actionnaires sont la Société Fédérale de Participations et d'Investissement ( <b>SFPI</b> ), société anonyme d'intérêt public agissant pour le compte du gouvernement belge, qui détient 10,3% du capital social, BlackRock Inc. qui détient 5,1% du capital social et le Grand-Duché de Luxembourg, qui détient 1,0% du capital social. A la connaissance de BNPP, aucun actionnaire autre que SFPI et Blackrock Inc. ne détient plus de 5% de son capital ou de ses droits de vote.
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g) L'Elément B.17 est supprimé et remplacé comme suit :

B.17	Notations de crédit sollicitées	Les notations à long terme de BNPP sont : A avec une perspective stable (Standard & Poor's Credit Market Services France SAS), A1 avec une perspective stable (Moody's Investors Service Ltd.), A+ avec une perspective stable (Fitch France S.A.S.) et AA ( <i>low</i> ) avec une perspective stable (DBRS Limited). Les notations à court terme de BNPP sont : A-1 (Standard & Poor's Credit Market Services France SAS), P-1 (Moody's Investors Service Ltd), F1 (Fitch France SAS) et R-1 ( <i>middle</i> ) (DBRS Limited).
		Les Obligations émises dans le cadre du Programme pourront ou non faire l'objet d'une notation.
		Une notation n'est pas une recommandation d'achat, de vente ou de détention des titres concernés et peut être suspendue, réduite ou révoquée à tout moment.

- 2. Le "Modèle de Résumé du Programme Spécifique à l'Emission en relation avec le Prospectus de Base" figurant aux pages 743 à 768 du Prospectus de Base est modifié comme suit:
  - a) L'Elément B.4b est modifié comme suit :

i) Le deuxième paragraphe sous le titre "Conditions Macroéconomiques" est supprimé et remplacé comme suit :

"En 2015, l'activité économique mondiale est restée modérée. Dans les pays émergents, l'activité a ralenti tandis qu'une reprise modeste s'est poursuivie dans les pays développés. Trois transitions importantes continuent d'influer sur les perspectives mondiales : la diminution de la croissance économique en Chine, la baisse des prix de l'énergie et d'autres produits de base et un premier durcissement de la politique monétaire aux États-Unis dans le contexte d'une reprise interne résiliente tandis que les banques centrales de plusieurs grands pays développés continuent d'assouplir leur politique monétaire. Les prévisions économiques du FMI pour l'année 2016¹ tablent sur une reprise progressive de l'activité mondiale, mais avec de faibles perspectives de croissance à moyen terme dans les pays développés et dans les pays émergents. "

<sup>&</sup>lt;sup>1</sup> Voir notamment : FMI – Rapport sur la stabilité financière dans les pays avancés Octobre 2015 et mise à jour en Janvier 2016

ii) Le deuxième paragraphe du sous-titre "*Instabilité financière liée à la vulnérabilité des pays émergents*" est supprimé et remplacé comme suit :

"On observe en 2015, dans les économies de nombreux pays émergents, une augmentation des engagements en devises alors que les niveaux d'endettement (en devises comme en monnaie locale) sont déjà élevés. Par ailleurs, les perspectives d'un relèvement progressif des taux directeurs aux États-Unis (première hausse décidée par la Réserve Fédérale en décembre 2015) ainsi qu'une volatilité financière accrue liée aux inquiétudes autour de la croissance dans les pays émergents, ont contribué à un durcissement des conditions financières extérieures, à des sorties de capitaux, à de nouvelles dépréciations monétaires dans beaucoup de pays émergents et à une augmentation des risques pour les banques. Ce qui précède pourrait conduire à des dégradations de notations souveraines."

### b) L'Elément B.5 est modifié comme suit :

- i) Le nombre "188.000" de la deuxième phrase est supprimé et remplacé par le nombre "189.000";
- ii) Le mot "dont plus" de la deuxième phrase est supprimé et remplacé par le mot "dont près"; et
- iii) Le mot "ensemble" est inséré immédiatement après l'ouverture de la parenthèse de la dernière phrase.

### c) L'Elément B.12 est modifié comme suit :

i) Les informations situées sous le titre "Informations financières historiques clés sélectionnées:" et situées au-dessus du titre "Données Financières Intermédiaires Comparées pour la période de 6 mois se terminant le 30 juin 2015 – En millions d'EUR" sont supprimées et remplacées comme suit :

Données Financières Annuelles Comparées – En millions d'EUR				
	31/12/2015 (audités)	31/12/2014* (audités)		
Produit Net Bancaire	42.938	39.168		
Coût du Risque	(3.797)	(3.705)		
Résultat Net, Part du Groupe	6.694	157		
	31/12/2015	31/12/2014*		
Ratio Common Equity Tier 1 (Bâle 3 pleinement appliqué, CRD4)	10,9%	10,3%		
	31/12/2015 (audités)	31/12/2014* (audités)		
Total du bilan consolidé	1.994.193	2.077.758		
Total consolidé des prêts et créances sur la clientèle	682.497	657.403		
Total consolidé des dettes envers la clientèle	700.309	641.549		
Capitaux propres (Part du Groupe)	96.269	89.458		
* Données retraitées par application de l'interprétation	n IFRIC 21.			

- par la suppression du titre "Données Financières Intermédiaires Comparées pour la période de 6 mois se terminant le 30 juin 2015 en millions d'EUR" et des informations situées sous ce titre et immédiatement au-dessus du titre "Données Financières Intermédiaires Comparées pour la période de 9 mois se terminant le 30 septembre 2015 En millions d'EUR":
- Par la suppression du titre "Données Financières Intermédiaires Comparées pour la période de 9 mois se terminant le 30 septembre 2015 En millions d'EUR" et des informations situées sous ce titre et immédiatement au-dessus du titre "Déclarations relatives à l'absence de changement significatif ou de changement défavorable significatif"; et
- iv) Le paragraphe sous le titre "**Déclarations relatives à l'absence de changement significatif** ou de changement défavorable significatif" est supprimé et remplacé comme suit :

"Il ne s'est produit aucun changement significatif dans la situation financière ou commerciale du Groupe BNPP depuis le 31 décembre 2015 (date de clôture de la dernière période comptable pour laquelle des états financiers audités ont été publiés). Il ne s'est produit aucun changement défavorable significatif dans les perspectives de BNPP ou du Groupe BNPP depuis le 31 décembre 2015 (date de clôture de la dernière période comptable pour laquelle des états financiers audités ont été publiés). "

d) L'Elément B.13 est supprimé et remplacé comme suit :

B.13	Evènements	Sans objet, au 18 mars 2016 et à la connaissance de l'Emetteur, il ne s'est
	*	produit aucun évènement récent qui présente un intérêt significatif pour l'évaluation de la solvabilité de l'Emetteur depuis le 31 décembre 2015.
	l'Emetteur	·

- e) L'Elément B.14 est modifié par l'insertion des mots "voir l'Elément B.5 ci-dessus" immédiatement après la dernière phrase.
- f) L'Elément B.16 est supprimé et remplacé comme suit :

B.16	Actionnaires contrôle	de	Aucun des actionnaires existants ne contrôle BNPP, que ce soit directement ou indirectement. Au 31 décembre 2015, les principaux actionnaires sont la Société Fédérale de Participations et d'Investissement ( <b>SFPI</b> ), société anonyme d'intérêt public agissant pour le compte du gouvernement belge, qui détient 10,3% du capital social, BlackRock Inc. qui détient 5,1% du capital social et le Grand-Duché de Luxembourg, qui détient 1,0% du capital social. A la connaissance de BNPP, aucun actionnaire autre que SFPI et Blackrock Inc. ne détient plus de 5% de son capital ou de ses droits
			de vote.

g) L'Elément B.17 est supprimé et remplacé comme suit :

B.17	Notations de crédit sollicitées	[Les notations à long terme de BNPP sont : [A avec une perspective stable (Standard & Poor's Credit Market Services France SAS)], [A1 avec une perspective stable (Moody's Investors Service Ltd.)], [A+ avec une perspective stable (Fitch France S.A.S.)] et [AA ( <i>low</i> ) avec une perspective stable (DBRS Limited)]. Les notations à court terme de BNPP sont : [A-1 (Standard & Poor's Credit Market Services France SAS)], [P-1 (Moody's Investors Service Ltd.)], [F1 (Fitch France S.A.S.)] et [R-1 ( <i>middle</i> ) (DBRS
		Limited)]. Les Obligations [[n']ont [pas] été / devraient être ] notées [[●] par

[●]].
Une notation n'est pas une recommandation d'achat, de vente ou de détention des titres concernés et peut être suspendue, réduite ou révoquée à tout moment.]
[Sans objet – Aucune notation n'a été attribuée à l'Emetteur ou à ses titres de dette à la demande ou avec la coopération de l'Emetteur dans le processus de notation.]

## RESPONSIBILITY STATEMENT

I hereby certify, having taken all reasonable care to ensure that such is the case that, to the best of my knowledge, the information contained in this Fifth Supplement is in accordance with the facts and contains no omission likely to affect its import.

The consolidated financial statements as of and for the year ended 31 December 2014 of BNPP were audited by statutory auditors who issued an audit report which is incorporated by reference in this Base Prospectus. This report contains an emphasis of matter paragraph (*paragraphe d'observations*) referring to note 3.g to the consolidated financial statements which outlines the costs related to the comprehensive settlement with US authorities.

The consolidated financial statements as of and for the year ended 31 December 2015 of BNPP were audited by statutory auditors who issued an audit report which is incorporated by reference in this Base Prospectus. This report contains an emphasis of matter paragraph.

BNP Paribas 16 boulevard des Italiens 75009 Paris France

Represented by Michel Konczaty
in his capacity as Deputy Chief Operating Officer
Dated 18 March 2016



In accordance with Articles L. 412-1 and L. 621-8 of the French *Code monétaire et financier* and with the General Regulations (*Règlement général*) of the French *Autorité des marchés financiers* ("**AMF**"), in particular Articles 211-1 to 216-1, the AMF has granted to this Fifth Supplement the visa n°16-086 on 18 March 2016. This Fifth Supplement has been prepared by BNP Paribas and its signatories assume responsibility for it. This Fifth Supplement and the Base Prospectus may only be used for the purposes of a financial transaction if completed by Final Terms. In accordance with Article L. 621-8-1-I of the French *Code monétaire et financier*, the *visa* has been granted following an examination by the AMF of "whether the document is complete and comprehensible, and whether the information in it is coherent". It does not imply that the AMF has verified the accounting and financial data set out in it. This visa has been granted subject to the publication of Final Terms in accordance with Article 212-32 of the AMF's General Regulations, setting out the terms of the securities being issued.

### Sixth Supplement dated 4 May 2016

## to the Euro Medium Term Note Programme Base Prospectus dated 9 June 2015



### **BNP PARIBAS**

(incorporated in France)

(as Issuer)

€90,000,000,000

### EURO MEDIUM TERM NOTE PROGRAMME

This sixth supplement (the "Sixth Supplement") is supplemental to, and should be read in conjunction with, the base prospectus dated 9 June 2015 (the "Base Prospectus"), the first supplement to the Base Prospectus dated 6 August 2015 (the "First Supplement"), the second supplement to the Base Prospectus dated 10 November 2015 (the "Second Supplement"), the third supplement to the Base Prospectus dated 29 December 2015 (the "Third Supplement"), the fourth supplement to the Base Prospectus dated 15 February 2016 (the "Fourth Supplement") and the fifth supplement to the Base Prospectus dated 18 March 2016 (the "Fifth Supplement" and, together with the First Supplement, the Second Supplement, the Third Supplement and the Fourth Supplement, the "Previous Supplements"), in each case, in relation to the €90,000,000,000 Euro Medium Term Note Programme (the "Programme") of BNP Paribas ("BNPP", the "Bank", or the "Issuer"). The Base Prospectus and the Previous Supplements together constitute a base prospectus for the purposes of Article 5.4 of Directive 2003/71/EC of 4 November 2003 (the "Prospectus Directive") as amended (which includes the amendments made by Directive 2010/73/EU) to the extent that such amendments have been implemented in a relevant Member State of the European Economic Area. The Autorité des marchés financiers (the "AMF") granted visa no. 15-263 on 9 June 2015 in respect of the Base Prospectus, visa no. 15-441 on 6 August 2015 in respect of the First Supplement, visa no. 15-569 on 10 November 2015 in respect of the Second Supplement, visa no. 15-643 on 29 December 2015 in respect of the Third Supplement, visa no. 16-050 on 15 February 2016 in respect of the Fourth Supplement and visa no. 16-086 on 18 March 2016 in respect of the Fifth Supplement. Application has been made for approval of this Sixth Supplement to the AMF in its capacity as competent authority pursuant to Article 212-2 of its Règlement Général which implements the Prospectus Directive in France.

Unless the context otherwise requires, terms defined in the Base Prospectus, as amended by the Previous Supplements, shall have the same meanings when used in this Sixth Supplement.

To the extent that there is any inconsistency between (i) any statement in this Sixth Supplement and (ii) any statement in, or incorporated by reference in, the Base Prospectus, as amended by the Previous Supplements, the statement referred to in (i) above will prevail.

References in this Sixth Supplement to paragraphs of the Base Prospectus are to the Base Prospectus as amended by the Previous Supplements. References in this Sixth Supplement to page numbers in the Base Prospectus are to the page numbers in the Base Prospectus without taking into account any amendments made in the Previous Supplements.

Copies of this Sixth Supplement may be obtained free of charge at the registered offices of BNP Paribas and BNP Paribas Securities Services, Luxembourg Branch as Principal Paying Agent and will be available on the website of BNP Paribas (www.invest.bnpparibas.com) and on the website of the AMF (www.amf-france.org).

This Sixth Supplement has been prepared in accordance with Article 16.1 of the Prospectus Directive and pursuant to Article 212-25 of the AMF's *Règlement Général*, for the purposes of giving information which amends or is additional to the information already contained in the Base Prospectus, as amended by the Previous Supplements.

This Sixth Supplement has been prepared for the purposes of:

- (A) amending the "Programme Summary" and the "Pro Forma Issue Specific Summary of the Programme";
- (B) incorporating by reference BNPP's *document de référence et rapport financier annuel* in English for 2015;
- (C) incorporating by reference the *Actualisation du Document de référence déposée auprès de l'AMF le 3 mai 2016* (in English);
- (D) amending the "General Information" section; and
- (E) amending the "Programme Summary (in French)" and the "Pro Forma Issue Specific Summary of the Programme (in French)".

The amendments referred to in (B) and (C) above have been made to update the BNPP disclosure. The amendments referred to in (A), (D) and (E) above have been made to reflect the updated BNPP disclosure referred to in (B) and (C). The amendments referred to in (D) above have also been made to amend an error in the capitalization table inserted by virtue of the Fifth Supplement.

In accordance with Article 16.2 of the Prospectus Directive, in the case of an offer of Notes to the public, investors who have already agreed to purchase or subscribe for Notes issued under the Programme before this Sixth Supplement is published have the right, exercisable before the end of the period of two working days beginning with the working day after the date of publication of this Sixth Supplement to withdraw their acceptances. This right to withdraw shall expire by close of business on 10 May 2016.

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# AMENDMENTS TO THE PROGRAMME SUMMARY AND PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME

- 1. The "Programme Summary" on pages 13 to 35 of the Base Prospectus is amended as follows:
- (a) Element B.12 is amended by the insertion of the following new table immediately above the heading "Statements of no significant or material adverse change":

Comparative Interim Financial Data – In millions of EUR				
	1Q16	1Q15		
Revenues	10,844	11,065		
Cost of Risk	(757)	(1,044)		
Net income, Group share	1,814	1,648		
	31/03/2016	31/12/2015		
Common equity Tier 1 ratio (Basel 3 fully loaded, CRD4)	11.0%	10.9%		
	31/03/2016	31/12/2015 (audited)		
Total consolidated balance sheet	2,121,021	1,994,193		
Consolidated loans and receivables due from customers	691,620	682,497		
Consolidated items due to customers	710,173	700,309		
Shareholders' equity (Group share)	98,549	96,269		

(b) Element B.13 is deleted in its entirety and replaced with the following:

B.13	Events impacting the	Not applicable, as at 4 May 2016 and to the best of the Issuer's knowledge, there have not been any recent events which are to a
	Issuer's solvency	material extent relevant to the evaluation of the Issuer's solvency since 31 December 2015.

- 2. The "Pro Forma Issue Specific Summary of the Programme" on pages 36 to 58 of the Base Prospectus is amended as follows:
- (a) Element B.12 is amended by the insertion of the following new table immediately above the heading "Statements of no significant or material adverse change":

Comparative Interim Financial Data – In millions of EUR			
	1Q16	1Q15	
Revenues	10,844	11,065	
Cost of Risk	(757)	(1,044)	
Net income, Group share	1,814	1,648	
	31/03/2016	31/12/2015	
Common equity Tier 1 ratio (Basel 3 fully loaded, CRD4)	11.0%	10.9%	
	31/03/2016	31/12/2015 (audited)	
Total consolidated balance sheet	2,121,021	1,994,193	
Consolidated loans and receivables due from customers	691,620	682,497	
Consolidated items due to customers	710,173	700,309	
Shareholders' equity (Group share)	98,549	96,269	

(b) Element B.13 is deleted in its entirety and replaced with the following:

B.13	Events	Not applicable, as at 4 May 2016 and to the best of the Issuer's
	impacting the	knowledge, there have not been any recent events which are to a
	Issuer's	material extent relevant to the evaluation of the Issuer's solvency since
	solvency	31 December 2015.

### DOCUMENTS INCORPORATED BY REFERENCE

The Actualisation du Document de reference déposée auprès de l'AMF le 3 mai 2016 (in English) has been filed with the AMF for the purposes of the Prospectus Directive and, by virtue of this Sixth Supplement, is incorporated in, and forms part of, the Base Prospectus.

The section "**DOCUMENTS INCORPORATED BY REFERENCE**" in the Base Prospectus, as amended by the Previous Supplements, is updated as follows:

- (a) the text "and" at the end of paragraph (g) (as amended by virtue of the Fifth Supplement) is deleted;
- (b) paragraph (h) (which was added to the Base Prospectus by virtue of the Fifth Supplement) is deleted in its entirety;
- (c) the following new paragraphs (h) and (i) are added under paragraph (g):
  - "(h) BNPP's *Document de référence et rapport financier annuel* in English for 2015 including the consolidated financial statements for the year ended 31 December 2015 and the statutory auditors' report thereon other than Chapter 7 (A Responsible Bank: Information on BNP Paribas' Economic, Social, Civic and Environmental Responsibility), the sections entitled "*Person responsible for the registration document*", the "*Table of concordance*" and any reference to the "*Lettre de fin de travaux*" therein (the "BNPP 2015 Registration Document (in English)"); and
  - (i) the Actualisation du Document de référence déposée auprès de l'AMF le 3 mai 2016 (in English) (the "First Update to the BNPP 2015 Registration Document (in English)")."; and
- (d) the heading "BNPP 2015 Registration Document (in French)" and the information below such heading (which was added to the Base Prospectus by virtue of the Fifth Supplement) is deleted and replaced with the following:

BNPP 2015 REGISTRATION DOCUMENT (in English)			
Extracts of Annex XI of the European Regulation 809/2004/EC of 29 April 2004			
3. Risk Factors			
3.1. Prominent disclosure of risk factors that may affect the Issuer's ability to fulfil its obligations under the securities to investors in a section headed "Risk Factors".	Pages 233 to 398 of the BNPP 2015 Registration Document (in English)		
4. Information about the Issuer			
4.1. History and development of the Issuer	Pages 5 and 6 of the BNPP 2015 Registration Document (in English)		
4.1.1. The legal and commercial name of the Issuer	Page 519 of the BNPP 2015 Registration Document (in English)		
4.1.2. The place of registration of the Issuer and its registration number;  Pages 519 and 538 (back cover) of 2015 Registration Document (in English Registration Document)			
4.1.3. The date of incorporation and the length of	Page 519 of the BNPP 2015 Registration		

life of the Issuer, except where indefinite;	Document (in English)
4.1.4.	Pages 519 and 538 (back cover) of the BNPP 2015 Registration Document (in English)
- the domicile and legal form of the Issuer,	
- the legislation under which the Issuer operates,	
- its country of incorporation, and	
- the address and telephone number of its registered office (or principal place of business if different from its registered office).	
4.1.5. Any recent events particular to the Issuer which are to a material extent relevant to the evaluation of the Issuer's solvency.	Page 125 of the BNPP 2015 Registration Document (in English)
5. Business Overview	
5.1.1. A brief description of	Pages 6 to 15, 159 to 171 and 512 to 518 of the BNPP 2015 Registration Document (in English)
- the Issuer's principal activities stating,	
- the main categories of products sold and/or services performed.	
5.1.2. An indication of any significant new products and/or activities.	Pages 6 to 15, 159 to 171 and 512 to 518 of the BNPP 2015 Registration Document (in English)
5.1.3. A brief description of the principal markets in which the Issuer competes.	Pages 6 to 15, 159 to 171 and 512 to 518 of the BNPP 2015 Registration Document (in English)
5.1.4. The basis for any statements in the registration document made by the Issuer regarding its competitive position.	Pages 6 to 15 and 106 to 115 of the BNPP 2015 Registration Document (in English)
6. Organisational Structure	
6.1. If the Issuer is part of a group, a brief description of the group and of the Issuer's position within it.	Page 4 of the BNPP 2015 Registration Document (in English)
6.2. If the Issuer is dependent upon other entities within the group, this must be clearly stated together with an explanation of this dependence.	Pages 221 to 229, 433 to 435, 510 and 512 to 517 of the BNPP 2015 Registration Document (in English)
7. Trend Information	
7.2 Information on any known trends, uncertainties, demands, commitments or events that are reasonably likely to have a material	Pages 126 to 127 of the BNPP 2015 Registration Document (in English)

effect on the issuer's prospects for at least the current financial year.	
8. Profit Forecasts or Estimates	
8.1. A statement setting out the principal assumptions upon which the Issuer has based its forecast, or estimate.	N/A
There must be a clear distinction between assumptions about factors which the members of the administrative, management or supervisory bodies can influence and assumptions about factors which are exclusively outside the influence of the members of the administrative, management or supervisory bodies; be readily understandable by investors; be specific and precise; and not relate to the general accuracy of the estimates underlying the forecast.	
8.2. A report prepared by independent accountants or auditors stating that in the opinion of the independent accountants or auditors the forecast or estimate has been properly compiled on the basis stated, and that the basis of accounting used for the profit forecast or estimate is consistent with the accounting policies of the Issuer.	N/A
Where financial information relates to the previous financial year and only contains non-misleading figures substantially consistent with the final figures to be published in the next annual audited financial statements for the previous financial year, and the explanatory information necessary to assess the figures, a report shall not be required provided that the prospectus includes all of the following statements:	
(a) the person responsible for this financial information, if different from the one which is responsible for the prospectus in general, approves that information;	
(b) independent accountants or auditors have agreed that this information is substantially consistent with the final figures to be published in the next annual audited financial statements;	
(c) this financial information has not been audited.	

8.3. The profit forecast or estimate must be prepared on a basis comparable with the historical financial information.	N/A
9. Administrative, Management, and Supervisory Bodies	
9.1. Names, business addresses and functions in the Issuer of the members of the administrative, management or supervisory bodies, and an indication of the principal activities performed by them outside the Issuer where these are significant with respect to that Issuer:	Pages 30 to 45 and 101 of the BNPP 2015 Registration Document (in English)
(a) members of the administrative, management or supervisory bodies;	
(b) partners with unlimited liability, in the case of a limited partnership with a share capital.	
9.2. Administrative, Management, and Supervisory bodies conflicts of interests.	Pages 46 to 68 and 72 to 74 of the BNPP 2015 Registration Document (in English)
Potential conflicts of interests between any duties to the issuing entity of the persons referred to in item 9.1 and their private interests and or other duties must be clearly stated.	
In the event that there are no such conflicts, make a statement to that effect.	
10. Major Shareholders	
10.1. To the extent known to the Issuer, state whether the Issuer is directly or indirectly owned or controlled and by whom, and describe the nature of such control, and describe the measures in place to ensure that such control is not abused.	Pages 16 and 17 of the BNPP 2015 Registration Document (in English)
10.2. A description of any arrangements, known to the Issuer, the operation of which may at a subsequent date result in a change in control of the Issuer.	Page 17 of the BNPP 2015 Registration Document (in English)
2015 FINANCIA	L STATEMENTS
Profit and loss account for the year ended 31 December 2015	Page 132 of the BNPP 2015 Registration Document (in English)
Statement of net income and changes in assets and liabilities recognised directly in equity	Page 133 of the BNPP 2015 Registration Document (in English)
Balance sheet at 31 December 2015	Page 134 of the BNPP 2015 Registration Document (in English)

Cash flow statement for the year ended 31 December 2015	Page 135 of the BNPP 2015 Registration		
December 2015	Document (in English)		
Statement of changes in shareholders' equity between 1 January 2015 and 31 December 2015	Pages 136 and 137 of the BNPP 2015 Registration Document (in English)		
Notes to the financial statements prepared in accordance with International Financial Reporting Standards as adopted by the European Union  Pages 138 to 230 of the BNPP 2015 Reg Document (in English)			
Statutory Auditors' report on the Consolidated Financial Statements of BNP Paribas for the year ended 31 December 2015			
First Update to the BNPP 2015 Registration Document (in English)			
Person responsible	Page 90 of the First Update to the BNPP 2015 Registration Document (in English)		
Quarterly Financial Information	Pages 4 to 64 of the First Update to the BNPP 2015 Registration Document (in English)		
Risk factors	Pages 65, 66 to 71 of the First Update to the BNPP 2015 Registration Document (in English)		
Remuneration and benefits	Pages 72 to 86 of the First Update to the BNPP 2015 Registration Document (in English)		
Legal and arbitration proceedings	Page 87 of the First Update to the BNPP 2015 Registration Document (in English)		
Documents on display	Page 88 of the First Update to the BNPP 2015 Registration Document (in English)		
Significant change in the Issuer's financial or trading position	Page 88 of the First Update to the BNPP 2015 Registration Document (in English)		
Additional Information	Page 65 of the First Update to the BNPP 2015 Registration Document (in English)		
Statutory Auditors	Page 89 of the First Update to the BNPP 2015 Registration Document (in English)		

### AMENDMENTS TO THE GENERAL INFORMATION SECTION

The General Information Section on pages 712 to 715 of the Base Prospectus is amended as follows:

- (a) the paragraph under the heading "1. Corporate Authorisations" on page 712 of the Base Prospectus is amended by the deletion of the words "13 May 2015" and their replacement with the words "2 May 2016";
- (b) the paragraphs under the heading "**4. Documents Available**" on page 712 of the Base Prospectus are amended as follows:
  - (i) the text "and" (which was added to the Base Prospectus by virtue of the Fifth Supplement) at the end of sub-paragraph (xi) is deleted;
  - (ii) paragraph (xii) (which was added to the Base Prospectus by virtue of the Fifth Supplement) is deleted and replaced with:
    - "(xii) the BNPP 2015 Registration Document (in English); and"; and
  - (iii) the following new paragraph (xiii) is added:
    - "(xiii) the First Update to the BNPP 2015 Registration Document (in English),";
- (c) the sentence beginning "In addition, (ii), (iii), (v) (xii)" in the last paragraph under the heading "**4. Documents Available**" on page 712 (as amended by virtue of the Fifth Supplement) is amended by the deletion of "(xii)" and the insertion of "(xiii)" in its place; and
- (d) the table under the heading "17. Capitalization of BNPP and the BNPP Group" on page 715 of the Base Prospectus (as amended by virtue of the Fifth Supplement) is deleted and replaced with the following to correct the amount of subordinated debt as at 31 December 2015, as reflected in the Fifth Supplement:

P PARIBAS GROUP	BNP PARIBAS GROUP
mber 31, 2014	December 31, 2015
38,876	34,889
74,322	65,756
10,746	12,070
123,944	112,715
123	3,944

Issued Capital	2,492	2,493
Additional paid-in capital	24,479	24,404
Preferred shares and equivalent instruments	6,589	7,855
Retained earnings	47,895	51,906
Unrealized or deferred gains and losses attributable to shareholders	6,091	6,736
Undated participating subordinated notes	222	222
Undated Subordinated FRNs	1,849	1,811
Total Shareholders' Equity and Equivalents	89,617	95,427
Minority Interest	4,141	3,719
Total Capitalization and Medium-to-Long Term Indebtedness	217,702	211,861

# AMENDMENTS TO THE PROGRAMME SUMMARY (IN FRENCH) AND TO THE PRO FORMA ISSUE SPECIFIC SUMMARY OF THE PROGRAMME (IN FRENCH)

- 1. Le "Résumé du Programme" figurant aux pages 716 à 742 du Prospectus de Base est modifié comme suit:
- (a) Dans l'élément B.12. le tableau ci-dessous est inséré au dessus du titre « **Déclarations relatives à** l'absence de changement significatif ou de changement défavorable significatif » :

Données Financières Annuelles Comparées – En millions d'EUR		
	1Q 16	1Q 15
Produit Net Bancaire	10.844	11.065
Coût du Risque	(757)	(1.044)
Résultat Net, Part du Groupe	1.814	1.648
	31/03/2016	31/12/2015
Ratio Common Equity Tier 1 (Bâle 3 pleinement appliqué, CRD4)	11,0%	10,9%
	31/03/2016	31/12/2015 (audités)
Total du bilan consolidé	2.121.021	1.994.193
Total consolidé des prêts et créances sur la clientèle	691.620	682.497
Total consolidé des dettes envers la clientèle	710.173	700.309
Capitaux propres (Part du Groupe)	98.549	96.269

(b) L'Elément B.13 est supprimé et remplacé comme suit :

B.13	Evènements	Sans objet, au 4 mai 2016 et à la connaissance de l'Emetteur, il ne s'est
	solvabilité de	produit aucun évènement récent qui présente un intérêt significatif pour l'évaluation de la solvabilité de l'Emetteur depuis le 31 décembre 2015.
	l'Emetteur	

- **2.** Le "Modèle de Résumé du Programme Spécifique à l'Emission en relation avec le Prospectus de Base" figurant aux pages 743 à 768 du Prospectus de Base est modifié comme suit:
- (a) Dans l'élément B.12. le tableau ci-dessous est inséré au dessus du titre « **Déclarations relatives à** l'absence de changement significatif ou de changement défavorable significatif » :

Données Financières Annuelles Comparées – En millions d'EUR		
	1Q16	1Q15
Produit Net Bancaire	10.844	11.065
Coût du Risque	(757)	(1.044)

Résultat Net, Part du Groupe	1.814	1.648
	31/03/2016	31/12/2015
Ratio Common Equity Tier 1 (Bâle 3 pleinement appliqué, CRD4)	11,0%	10,9%
	31/03/2016	31/12/2015 (audités)
Total du bilan consolidé	2.121.021	1.994.193
Total consolidé des prêts et créances sur la clientèle	691.620	682.497
Total consolidé des dettes envers la clientèle	710.173	700.309
Capitaux propres (Part du Groupe)	98.549	96.269

## (b) L'Elément B.13 est supprimé et remplacé comme suit :

B.13	Evènements	Sans objet, au 4 mai 2016 et à la connaissance de l'Emetteur, il ne s'est
	impactant la	produit aucun évènement récent qui présente un intérêt significatif pour
	solvabilité de	l'évaluation de la solvabilité de l'Emetteur depuis le 31 décembre 2015.
	l'Emetteur	

#### RESPONSIBILITY STATEMENT

I hereby certify, having taken all reasonable care to ensure that such is the case that, to the best of my knowledge, the information contained in this Sixth Supplement is in accordance with the facts and contains no omission likely to affect its import.

The consolidated financial statements as of and for the year ended 31 December 2014 of BNPP were audited by statutory auditors who issued an audit report which is incorporated by reference in the Base Prospectus, as amended by the Previous Supplements. This report contains an emphasis of matter paragraph (*paragraphe d'observations*) which can be found on page 241 of the BNPP 2014 Registration Document referring to note 3.g to the consolidated financial statements which outlines the costs related to the comprehensive settlement with US authorities.

The consolidated financial statements as of and for the year ended 31 December 2015 of BNPP were audited by statutory auditors who issued an audit report which is incorporated by reference in the Base Prospectus, as amended by the Previous Supplements. This report contains an emphasis of matter paragraph which can be found on page 231 of the BNPP 2015 Registration Document (in English).

BNP Paribas 16 boulevard des Italiens 75009 Paris France

Represented by Lars Machenil

in his capacity as Chief Financial Officer

Dated 4 May 2016



In accordance with Articles L. 412-1 and L. 621-8 of the French *Code monétaire et financier* and with the General Regulations (*Règlement général*) of the French *Autorité des marchés financiers* ("**AMF**"), in particular Articles 211-1 to 216-1, the AMF has granted to this Sixth Supplement the visa n°16-163 on 4 May 2016. This Sixth Supplement has been prepared by BNP Paribas and its signatories assume responsibility for it. This Sixth Supplement and the Base Prospectus, as amended by the Previous Supplements, may only be used for the purposes of a financial transaction if completed by Final Terms. In accordance with Article L. 621-8-1-I of the French *Code monétaire et financier*, the *visa* has been granted following an examination by the AMF of "whether the document is complete and comprehensible, and whether the information in it is coherent". It does not imply that the AMF has verified the accounting and financial data set out in it. This visa has been granted subject to the publication of Final Terms in accordance with Article 212-32 of the AMF's General Regulations, setting out the terms of the securities being issued.