

Dear Customer,

Starting 2011/04/08, a new suitability assessment “Client Investment Profile” is available to clients, which is designed to assist you better understand your financial needs and investment risk tolerance, using multiple perspectives for different investment needs and risk attributes to identify product investment suitability for clients to determine investment objectives.

There are 6 investment profiles for “Client Investment Profile”, and each risk profile associating to the product rating is described as follows:

「 **1-Risk Averse** 」

The customer’s sole objective is to preserve the capital and achieve returns based on prevailing deposit rates which may or may not keep pace with the rate of inflation. The customer is not willing to invest in any products where the capital is at risk. Suitable product is like Time Deposit.

「 **2- Conservative** 」

The customer seeks to achieve above deposit rate returns and protect the capital against inflation. The customer is willing to accept very low levels of investment risk over the medium term (up to 2 years). The value of the customer’s investment can fluctuate and may fall below his/her original investment. While volatility is expected to be low, short-term losses may be higher. Suitable products are like Balance Fund, Money Market Fund, Bond Fund, Investment Grade Senior Secured Bond.

「 **3- Moderate** 」

The customer seeks to achieve a moderate level of capital growth on the investments and the customer is willing to accept moderate levels of investment risk over the medium to long term (up to 3 years). The value of the investments can fluctuate and may fall below his/her original investment. While volatility is expected to be moderate, short-term losses may be higher. Suitable products are like Balance Fund, Bond Fund, Equity Bond, Investment Grade Senior Unsecured Bond.

「 **4- Moderately Aggressive** 」

The customer seeks to achieve a moderate to high level of capital growth on the investments and the customer is willing to accept high levels of investment risk and volatility over the short, medium and long term. The value of the customer’s investments can experience high levels of fluctuations and may fall substantially below the original investment. Suitable products are like Balance Fund, Bond Fund, Equity Bond, Investment Grade Subordinated Bond, Rate Linked Offshore Structure Product (100% Protective), Structured Investment, Premium Currency Investment, 70%- Premium Currency Investment, ETF and Offshore Equity.

「 **5- Aggressive** 」

The customer seeks to achieve significant capital growth on the investments and the customer is willing to accept very high levels of investment risk and volatility over the short, medium and long term. The value of the investments can experience very high levels of fluctuations and may fall substantially below the original investment. Suitable products are like Balance Fund, Equity Bond, Perpetual Securities, BBB/BBB+ Credit Rating Bond, Hybrid Linked Offshore Structure Product (100% Protective) 、ETF and Offshore Equity.

「 **6- Very Aggressive** 」

The customer seeks to achieve exceptional capital growth on the investments and the customer is willing to accept extreme levels of investment risk and volatility over the short, medium and long term. The value of the investments may fall substantially below the original investment, with the potential to lose the value of the entire investment. Suitable products are like Perpetual Securities, BBB/BBB+ Credit Rating Bond, Equity Linked Offshore Structure Product (100% Non- Protective), ETF and Offshore Equity.

The above are descriptions of risk profile ratings and give examples for suitable investment product types for each rating. The actual risk rating for the product is based on shelf-announcement. For your rights, please contact your Customer Relationship Manager or visit the branch or i-banking to complete your “Customer Investment Profile”.

Sincerely

Standard Chartered Bank (Taiwan) Limited