

press release

Standard Chartered works closely with clients to support their businesses and investments in Vietnam

Ho Chi Minh City, 25 May 2018 - Standard Chartered Bank, in collaboration with the Malaysia Business Chamber Vietnam and Singapore Business Group, today organised the ASEAN Mergers and Acquisitions (M&A) seminar in Ho Chi Minh City, drawing over 100 representatives from Asia and local businesses. This is the second Standard Chartered sponsored Bridging ASEAN seminar series following the first one in May 2017 on ASEAN trade and investment, which reinforces the bank's strong commitment in supporting its clients to realise their growth ambitions both in their domestic market and overseas.

Standard Chartered experts speaking at the seminar included Edward Lee, Chief Economist for ASEAN & South Asia, Ralf Pilarczyk, Head of M&A for ASEAN, and Tina Tejwaney, Director of M&A for ASEAN.

At the seminar Edward shared the key findings from the bank's latest Global Focus publication: Uncomfortably optimistic. He was positive on global growth but cautioned on rising tail risks. The economic outlook for ASEAN looks bright and proactive government investment in infrastructure projects will help boost growth in the short- and medium-term.

Ralf and Tina provided their views on M&A trends and themes in ASEAN, including in Vietnam. They showcased how Standard Chartered is working with its clients when handling complex, high profile, cross-border investments, acquisitions and divestitures.

Nirukt Sapru, CEO Vietnam and ASEAN and South Asia Cluster Markets, Standard Chartered Bank, said: "In our 150 years in ASEAN, we have developed an unrivalled knowledge of each market, and grown our network to be the only international bank operating in all 10 ASEAN markets. This, combined with our on-the-ground experience in advising companies in acquisitions and divestitures, puts us in an ideal position to provide clients with highly innovative ideas and solutions to help them achieve their strategic goals".

Theng Bee Han, President of Malaysia Business Chamber said: "ASEAN is currently the World's sixth largest economic bloc with an estimated population of 650 million. It is a major global hub of manufacturing and trade, as well as one of the fastest growing consumer markets in the World. M&A activity is increasing in Southeast Asia and Greater Asia, capitalising on the investment boom in the emerging markets of the region. We, the Malaysia Business Chamber Vietnam, are pleased to partner with Standard Chartered Bank again this year to organise this seminar for our members and

other business chambers. We are supportive of the bank's aspiration to assist ASEAN companies as their operations evolve and grow more complex, so do their corporate finance needs".

With a unique geographic footprint in emerging markets, Standard Chartered Bank provides extensive advice on cross-border M&A transactions in Asia, Africa and the Middle East. The Bank's product strengths range from buy/sell side advisory and private placements (equity/debt) to leveraged buyouts and fixed-income financing. It offers tailor-made financing solutions and aims to be a one-stop shop for its clients' M&A needs. It also advises on privatisations and provides business valuation and independent fairness reviews.

Last year, Standard Chartered acted as the Placement Agent and the only bank involved in the inaugural VND-denominated bond issuance of Mobile World Group, the leading Vietnamese mobile phone retailer. The bank played a pivotal role throughout the execution process by coordinating the communication between the Issuer, the Guarantor, legal counsels and investors.

Standard Chartered is a leading international banking group, with a 150-year history in some of the world's most dynamic markets. The Bank opened its first office in Vietnam in 1904 and has been present in Singapore for 159 years, in Indonesia for 155 years, in Malaysia for 143 years and in Thailand for 124 years. It is currently present in more than 60 markets, with over 1,000 branches.

Standard Chartered was named the 'Best Foreign Bank in Vietnam' by the Global Banking & Finance Review in 2014 and 2015, and by Global Business Outlook in 2016.

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Notes to Editors

Standard Chartered Bank (Vietnam) Limited

In Vietnam, Standard Chartered's history can be traced back to 1904 when the Bank opened its first branch in Saigon (now is Ho Chi Minh City). We believe in the long term prospect of Vietnam and are fully committed to the Vietnamese market and our clients and customers since coming back to the country in 1990.

On August 1, 2009, we commenced operations in our locally incorporated entity – Standard Chartered Bank (Vietnam) Limited, an important milestone of Standard Chartered's development in Vietnam. The bank currently has four branches (two in Hanoi and two in HCMC). Its Head Office is based in Hanoi.

We bring our international expertise and experience in Asia, Africa and the Middle East to Vietnam, building a broad business that helps to develop the Vietnamese financial service sector as well as

helping clients to develop their businesses. Standard Chartered has acted as the sole Sovereign Credit Ratings Advisor to the Vietnamese Government since March 2012.

The Bank provides a full suite of banking products and services for corporates, financial institutions as well as small and medium enterprises and individuals. We also play an active role in building the communities through many programs that promote social and economic development focusing on health, youth and financial education.

For more information, please visit: www.sc.com/vn and www.facebook.com/standardcharteredVN

Standard Chartered

We are a leading international banking group, with more than a 150-year history in some of the world's most dynamic markets. Our purpose is to drive commerce and prosperity through our unique diversity, and our heritage and values are expressed in our brand promise, Here for good.

We are present in more than 60 markets, with over 1,000 branches and around 3,000 ATMs.

Standard Chartered PLC is listed on the London and Hong Kong Stock Exchanges as well as the Bombay and National Stock Exchanges in India.

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