

- Member-Get-Member Referral Program, Premium Banking Online Member-Get-Member Referral Program AND Salary BonusPack Online Member-Get-Member Referral Program

- below or check with our Bank's staff.

- eligible as a Referrer or a Selected Referrer under the Online Referral Programs.

- (as defined in Clause 7(A) of this Section): (a) must NOT hold any product or service with or distributed by the Bank (including but

for the New Service(s) (as defined in Clause 6 of this Section); and

products or services with or distributed by the Bank.

Number") from the Bank's promotion materials:

BonusPack plans with the Bank.

been fulfilled ("Successful Referral"):

Chartered Business Card and Standard Chartered Corporate Card.

not limited to deposit account, investment services and insurance products underwritten by third party insurer) in the past 12 months from the date of signing up

(b) must be the Primary Account Holder either in sole name or joint name of the New Service(s). For the avoidance of doubt, the requirement in Clause 4 of this Section does not apply to the Salary BonusPack Online Member-Get-Member Referral Program. For the purposes of Clause 4 of this Section, holders of Standard Chartered Credit Cards (as defined in Clause 5 of this Section) will not be deemed as holders of

"Standard Chartered Credit Cards" refer to Standard Chartered Credit Card or MANHATTAN Credit Card issued by the Bank, including supplementary cards, Standard

"New Service(s)" refers to newly applied Priority Banking, Premium Banking or Salary

(A) For Referrer who does **NOT** have a pre-assigned Referral Number ("Referral

In order for a Referrer to enjoy an Online Referral Offer (as defined in Clause 8 of this Section), Referrer must make a successful referral of an individual ("Referee") to sign up for the New Service(s) during the Promotion Period with the following requirements having

(a) Referrer must complete the Online Member-Get-Member Referral Registration Form (the "Online Registration Form") at sc.com/hk during the Promotion Period and prior to the Referee signs up for the New Service(s) (unless otherwise specified). Upon successful submission of the Online Registration Form, Referrer will receive an email with a hyperlink and a Referral Number relating to the Online Referral Programs.

Referrer must forward that hyperlink and the Referral Number to Referee; and

(i) Referee must successfully complete the Online Application Form (the "Online **Application Form**") and apply for one or more of the New Service(s) through the designated web page which can be accessed via the hyperlink received from and forwarded by Referrer, and input the Referral Number at the time of submission of

(ii) Upon successful submission of the Online Application Form, Referee must bring all the required documents specified on the Online Application Form to any of the Bank's branches within 14 days from the date of successful submission of the

(iii) Additional requirements specified in the Additional Terms and Conditions of the respective Online Referral Programs in the Sections below must be satisfied.

(i) Referee must successfully complete the Referee Online Registration Form (the "Referee Online Registration Form") through designated web page which can be accessed via the hyperlink received from and forwarded by Referrer, and input the Referral Number at the time of submission of the Referee Online Registration

(ii) Referee must download SC Mobile App and complete the account opening process through SC Mobile App upon successful submission of the Referee

(iii) Additional requirements specified in the Additional Terms and Conditions of the

(B) For Referrer who receives a pre-assigned Referral Number from the Bank's

In order for a Selected Referrer to enjoy an Online Referral Offer (as defined in Clause 8 of this Section), Selected Referrer must make a successful referral of a Referee to sign up for the New Service(s) during the Promotion Period with the following requirements having

(a) Selected Referrer must forward the hyperlink and the Referral Number shown on the

Referee must successfully complete the Online Application Form and apply for one or more of the New Service(s) through the designated web page which can be accessed via the hyperlink received from and forwarded by Selected Referrer, and input the Referral Number at the time of submission of the Online Application Form

Upon successful submission of the Online Application Form, Referee must bring all the required documents specified on the Online Application Form to any of the Bank's branches within 14 days from the date of successful submission of the

Online Application Form to complete the account opening process; and

(iii) Additional requirements specified in the Additional Terms and Conditions of the respective Online Referral Programs in the Sections below must be satisfied.

(i) Referee must successfully complete the Referee Online Registration Form through designated web page which can be accessed via the hyperlink received from and forwarded by Selected Referrer, and input the Referral Number at the time of submission of the Referee Online Registration Form during the Promotion Period;

(ii) Referee must download SC Mobile App and complete the account opening process through SC Mobile App upon successful submission of the Referee

(iii) Additional requirements specified in the Additional Terms and Conditions of the respective Online Referral Programs in the Sections below must be satisfied. "Online Referral Offer" refers to an offer in each of the Online Referral Programs under which a Referrer / Selected Referrer will be entitled to upon fulfilment of the relevant requirements in these Terms and Conditions. Each Referrer / Selected Referrer will only

<u>be entitled to a maximum of 10 Online Referral Offers under each of the Online Ref</u>

10. Referrer / Selected Referrer may choose either Asia Miles™ or cash rebate as the reward for all Online Referral Offers. For the avoidance of doubt, Referrer / Selected Referrer may not choose Asia Miles for some of the Online Referral Offers and cash rebate for other

Referrer may be entitled to under an Online Referral Program is specified in the Sections

Referrer / Selected Referrer must have an existing Asia Miles™ membership account. Otherwise, Referrer / Selected Referrer has to set up an Asia Miles membership account through Asia Miles Limited. Referrer / Selected Referrer must successfully register online during the period from 1 July 2020 to 31 October 2020, both dates inclusive ("Registration Period") with a valid Asia Miles membership account in the name of the Referrer / Selected Referrer and other details as required at the Bank's website at sc.com/hk/AM ("Asia Miles Reward Registration"). For the avoidance of doubt, valid Asia Miles membership account must be held by Referrer / Selected Referrer and the Bank does not accept any Asia Miles membership accounts that are not held by Referrer / Selected Referrer for the purpose of crediting of Asia Miles. Successful registration cannot be cancelled or modified. For Referrer / Selected Referrer who has submitted multiple registrations, only the latest registration record

The Bank will provide by 31 March 2021, and Referrer / Selected Referrer agrees to the Bank to provide, Referrer / Selected Referrer's Asia Miles membership, surname, given name, membership number, and the amount of Asia Miles earned, if any, to Asia Miles Limited for the crediting of the Asia Miles. Upon receiving such information from the Bank, Asia Miles Limited will credit the Asia Miles earned to the respective Referrer / Selected Referrers' Asia Miles membership accounts within 4 to 6 weeks thereafter. In cases where information submitted is incorrect or insufficient as considered by the Bank or Asia Miles Limited, cash rebate will be made available in replacement of Asia Miles to Referrer / Selected Referrer, and will be credited to Referrer / Selected Referrer's HKD deposit account (according to the sequence as stated in Clause 12(b) below) as the reward for the Online Referral Offer(s) under the relevant Online Referral

Referrer / Selected Referrer acknowledges that the Asia Miles earned shall be credited to his/her Asia Miles membership account by Asia Miles Limited. The Bank will use its best endeavor to provide the necessary information to Asia Miles Limited to facilitate this purpose; however, the Bank makes no warranty that the Asia Miles earned will be accurately credited to the Asia Miles membership account by Asia Miles Limited and accepts no liability for failure or delay in the crediting of Asia Miles to the Referrer / Selected Referrer's Asia Miles membership account for any reason beyond the Bank's control. The Bank accepts no liability relating to the Asia Miles, including but not limited to the expiry date, usage and redemption. For enquiries relating to crediting of the Asia Miles and the relevant terms and conditions, please contact Asia Miles

Terms and Conditions of Asia Miles apply for redemption and/or use of Asia Miles. For details, please visit www.asiamiles.com. The Bank is not obliged to notify you of any changes or latest announcements of Asia Miles Limited. Referrer / Selected Referrer understands and accepts that the Bank is not the supplier of the Asia Miles membership account or the Asia Miles provided. The Bank shall bear no liability relating to any aspect of the Asia Miles membership account or the Asia Miles, including without limitation, the supply, the descriptions of the Asia Miles membership account and the Asia Miles provided by merchant, any false trade description, misrepresentation, mis-statement, omission, unauthorized representation, unfair trade practices or conduct in connection with the Asia Miles membership account or the

Asia Miles earned cannot be converted into bonus points or cash rebate and are

The Bank will credit the cash rebate to respective HKD deposit account (excluding MortgageOne® Account and Mortgage \$aver Current Account) held by Referrer / Selected Referrer in sole name or in the capacity as primary account holder for joint

If Referrer / Selected Referrer has no valid HKD deposit account, the Bank will credit to Referrer / Selected Referrer's USD deposit account in the above sequence. If Referrer / Selected Referrer has more than one account under same account type, the Bank will select any one of the accounts with the latest account opening date for the

If Referrer / Selected Referrer has no valid accounts as stated in Clause 12(b) above, the Bank will credit the relevant amount of cash rebate to his/her Standard Chartered Credit Cards except supplementary cards, Standard Chartered Business Card and Standard Chartered Corporate Card which is provided by Referrer / Selected Referrer by 30 April 2021. If Referrer / Selected Referrer holds more than one Standard Chartered Credit Card except supplementary cards, Standard Chartered Business Card and Standard Chartered Corporate Card, the Bank reserves the right to credit

the cash rebate into any one single card account as selected by the Bank. 13. "New Funds", for the purposes of Sections B and C, refer to monies deposited by cash, cheque/cashier's order, Local Bank Transfer Payment through Real Time Gross Settlement (RTGS, also known as Clearing House Automated Transfer System (CHATs)) or telegraphic transfer from other banks or transfer-in Investment Funds, Debt Securities or Securities from other banks or financial institutions to the investment product account held with the Bank excluding renewal or rollover of existing time deposits, transfer of funds from any account within the Bank or any currency converted from Premium Deposit

14. "Total Balance", for the purposes of Sections B and C, includes the aggregate balance of deposit, investments and accumulated premiums of selected insurance under personal

15. When the Online Referral Offer is to be credited to the relevant account as specified above, (i) Referrer / Selected Referrer must continue to be an existing client of the Bank and maintain valid deposit or credit card account, and (ii) New Service(s) applied by Referees and the relevant banking products and services mentioned in the Additional Terms and Conditions of the respective Online Referral Programs in the Sections below and their banking services with the Bank must remain valid; otherwise, the Bank has the right to forfeit the Online Referral Offer without prior notice, and no other reward/offer will

16. Referrer / Selected Referrer cannot refer themselves as Referee. Referrer / Selected Referrer and Referee who refer each other to sign up for any of the New Service(s) will not be eligible for the Online Referral Programs. A Referee who has been successfully referred by a Referrer / Selected Referrer cannot be repeatedly referred by the same Referrer / Selected Referrer or other Referrer / Selected Referrer(s). A Referee who has been repeatedly referred by more than one Referrer / Selected Referrer, all Referrer / Selected

Referrers of the same Referee will not be eligible for the Online Referral Program.

17. If Referrer / Selected Referrer is entitled to the Online Referral Offer under the Online Referral Programs as well as other promotional offers, the Bank reserves the right to grant the Referrer / Selected Referrer one of or part of the Online Referral Offer or other offers.

18. For Referee who has successfully signed up for Priority Banking, if the average daily Relationship Balance of Referee within the quarter falls below HKD1,000,000, a maintenance fee of **HKD900** will be charged for the quarter. For details, please refer to the Service Charges booklet and Banking Terms & Conditions which can be obtained at any

19. All Online Referral Offers cannot be transferred, returned, exchanged, or converted into

20. The Bank reserves the right to vary, modify or terminate any of the Online Referral Programs, and to amend any of these Terms and Conditions herein from time to time without prior notice. Referrer / Selected Referrer's eligibility to the Online Referral Offer, including but not limited to the calculation of Referee's Total Balance at the Bank, and the calculation methods of Online Referral Offer, is to be determined by the Bank based on the Bank's latest record. In case of any disputes, including the interpretation of these

Terms and Conditions, the Bank's decision and record shall be final and binding.

B. Additional Terms and Conditions for Priority Banking Online

Member-Get-Member Referral Program in the above Section A.

(iii) Take up or hold HKD Savings Account; and

Priority Banking

sign-up date

(both dates inclusive)

1 – 31 July 2020

1 – 31 August 2020

1 – 30 September 2020

Total Number Of

Successful Referral(s)

During The

Promotion Period

1-10

Program")

(b) Referee must:

; and

21. If there is any inconsistency or conflict between the English and the Chinese versions, the

Member-Get-Member Referral Program ("Priority Banking Online Referral

(a) All the relevant requirements as set out in the above Section A are fulfilled; and

Online Referral Program upon fulfilment of all the following requirements:

Designated Date as specified in Clause 1(b)(v) below; and

(v) Corresponding dates for fulfilling respective requirements:

Important Notes: Please also read the General Terms and Conditions for Online

Referrer / Selected Referrer will be entitled to the Online Referral Offer in Priority Banking

(i) Complete the "Customer Investment Profile" questionnaire on or before the

(iv) Maintain the Total Balance (including the New Funds amount) from the date of

signing up for Priority Banking, until the corresponding Designated Date specified

Deadline to deposit

New Funds

31 August 2020

30 September 2020

31 October 2020

2. Subject to the fulfilment of the requirements in Clause 1 of this Section, Asia Miles or cash rebate will be available to Referrer / Selected Referrer as per the table below:

Asia Miles

(For each Successful

Referral)

10,000 miles

Member-Get-Member Referral Program ("Premium Banking Online Referral

Important Notes: Please also read the General Terms and Conditions for Online

1. Referrer / Selected Referrer will be entitled to the Online Referral Offer under the Premium Banking Online Referral Program upon fulfilment of all the following requirements: (a) All the relevant requirements as set out in Section A above are fulfilled; and

month from the date of signing up for Premium Banking as follows:

Client Type

Client has a mortgage account opened on or before 30 September 2017, and the mortgage drawdown amount is in the sum of HKD1,500,000 or above

Client has a mortgage account opened on or

after 1 October 2017, and the mortgage outstanding amount is in the sum of HKD1,500,000 or above

Payroll* client with monthly salary HKD20,000 or above

Client has a mortgage account opened on or after 1 October 2017, and the mortgage outstanding amount is below HKD1,500,000

Payroll* client with monthly salary below

HKD20,000

Standard (i.e. client has neither payroll nor mortgage account with the Bank)

Total Balance at the Bank; and

specified below:

Premium Banking

Sign Up Date

(both dates inclusive)

1 – 31 July 2020

1 – 31 August 2020

1 – 30 September 2020

Total Number Of

Successful Referral(s)

During The

Promotion Period

1-10

Program")

(b) Referee must:

HKD5,000 or above.

Total Number Of

Successful Referral(s)

During The

Promotion Period

1-10

with the Bank's staff for details.

regulatory authority in Hong Kong.

Note:

New payroll client is required to start using the auto-payroll services with the

Bank within 2 months from the date of signing up for Premium Banking.

(ii) Complete "Customer Investment Profile" questionnaire by Designated Date specified below from the date of signing up for Premium Banking; and

(iii) Deposit the New Funds with the Bank by the relevant date as set out in Clause 1(b)(v) below (or any other date determined by the Bank) to grow the Referee's

(iv) Take up or hold HKD Savings Account and HKD Current Account (or any Foreign Currency Savings Account) at the time of signing up for Premium Banking; and (v) Maintain the new Total Balance (including the New Funds amount) from the date of signing up for Premium Banking, until the corresponding designated date

Dates by which New

Funds are to be

deposited

31 August 2020

30 September 2020

31 October 2020

2. Subject to the fulfilment of the requirements in Clause 1 of this Section, Asia Miles or cash

Asia Miles

(For each Successful

Referral)

3,000 miles

Member-Get-Member Referral Program ("Salary BonusPack Online Referral

Important Notes: Please also read the General Terms and Conditions for Online

BonusPack Online Referral Program upon fulfilment of all the following requirements:

(a) All the relevant requirements as set out in Section A above are fulfilled; and

Referrer / Selected Referrer will be entitled to the Online Referral Offer under the Salary

(i) Apply and successfully sign up for the New Service(s) which must include Salary

(ii) NOT have used any auto-payroll services or hold a Bonus Payroll Account ("BP Account") with the Bank in the past 12 months prior to the date of signing up of

(iii) Use the BP Account for the Bank's auto-payroll services within the first 2 months

Salary") within the first 3 months from the opening date of the BP Account must be

(a) Only the payroll actually deposited into the BP Account within the first 3 months from

(c) The amount of monthly salary that is credited to the BP Account (the "Monthly

(b) The actual amount of deposits made through auto-payroll service or standing instruction into the BP Account will be regarded as the Monthly Salary; and (c) If the monthly payroll amount varies from month to month, the Referee's average monthly payroll amount within the first 3 months from the opening date of the BP

3. Subject to the fulfilment of the requirements in Clause 1 of this Section, Asia Miles or cash

Asia Miles

(For each Successful

Referral)

1,000 miles

This webpage does not constitute any offer, invitation or recommendation to any person to enter into any transaction described therein or any similar transaction, nor does it

This webpage has not been reviewed by the Securities and Futures Commission or any

Investor(s) should not make investment decision based on this webpage alone.

4. Other promotional offers may be available for Referees in Salary BonusPack Online Referral Program which will be subject to separate terms and conditions. Please check

rebate will be available to Referrer / Selected Referrer as per the table below:

rebate will be available to Referrer / Selected Referrer as per the table below:

D. Additional Terms and Conditions for Salary BonusPack Online

Member-Get-Member Referral Program under the Section A above.

BonusPack during the Promotion Period; and

since the opening date of the BP Account.

Account will be regarded as the Monthly Salary.

the opening date of the BP Account will be counted; and

the BPAccount by Referee; and

2. For the purpose of calculating the Monthly Salary:

(i) Meet the entry Relationship Balance requirement by the end of the next calendar

C. Additional Terms and Conditions for Premium Banking Online

Member-Get-Member Referral Program in Section A above.

Designated Date

(inclusive)

31 October 2020

30 November 2020

31 December 2020

Cash Rebate

(For each Successful

Referral)

HKD1,000

Entry Relationship

Balance Requirement

HKD0 or equivalent

HKD200,000 or

equivalent

Designated Date

(inclusive)

31 October 2020

30 November 2020

31 December 2020

Cash Rebate

(For each Successful

Referral)

HKD300

Cash Rebate

(For each Successful

Referral)

HKD100

(ii) Deposit New Funds of not less than HKD1,000,000 with the Bank by the relevant date as set out in Clause 1b(v) below to grow the Referee 's Total Balance at the

be provided to Referrer / Selected Referrer through any other means.

12. If Referrer / Selected Referrer chooses cash rebate as Online Referral Offer for any of the Referral Programs or does not submit the Asia Miles Reward Registration within the Registration Period or any information submitted via online registration is incorrect or insufficient for the purpose of crediting of Asia Miles (as mentioned in Clause 11(c) above): the reward for the Online Referral Offer will be available to Referrer / Selected Referrer in the form of cash rebate upon fulfilment of all the relevant requirements in these Terms and Conditions and the respective Additional Terms and Conditions in the

11. If Referrer / Selected Referrer chooses Asia Miles™ as Online Referral Offer for all Online

will be taken by the Bank for the purpose of crediting of Asia Miles.

Limited and/or refer to Asia Miles Limited website at asiamiles.com.

Asia Miles provided by the merchant, its employees, officers or agents.

account by 30 April 2021 in the following sequence: i. Sub-account under Integrated Deposits Account;

The amount of Asia Miles or cash rebate that Referrer / Selected

Programs during the Promotion Period even if the total number of Successful Referrals made under any of the Online Referral Programs during the Promotion Period is more than 10. 9. If, according to the Bank's records, any requirements in Clause 7 above is not met and/or the Referral Number of the Referrer / Selected Referrer cannot be successfully recorded in the Bank's system, or the Referral Number recorded is incorrect for whatever reasons, the Referrer / Selected Referrer will not be entitled to any Online Referral Offer for that

respective Online Referral Programs in the Sections below.

(b) If Referee chooses to open account through Online Application Form:

(c) If Referee chooses to open account through SC Mobile App:

Online Application Form to complete the account opening process; and

(b) If Referee chooses to open account through Online Application Form:

the Online Application Form during the Promotion Period; and

(c) If Referee chooses to open account through SC Mobile App:

Form during the Promotion Period; and

Online Registration Form; and

promotion material ("Selected Referrer"):

Bank's promotion material to Referee; and

during the Promotion Period; and

Online Registration Form; and

Referral Programs during the Promotion Period:

Program(s) without any prior notice.

non-transferable.

Sections below.

ii. Current Account; iii. Statement Savings; iv. Passbook Savings.

crediting at its discretion.

account as primary account holder.

Please check with the Bank's staff for details.

cash, unless otherwise specified.

English version shall prevail.

Program")

(b) Referee must:

Bank; and

below.

of the Bank's branches or at our website sc.com/hk.

upon maturity.

referral.

below.

Online Referral Offers.

been fulfilled ("Successful Referral"):

- the Selected Referrer (as defined in Clause 7(B) of this Section) must be an existing client of Standard Chartered Bank (Hong Kong) Limited (the "Bank"), save and except that Business Banking clients, Private Bank clients, clients holding Standard Chartered Business Card or Standard Chartered Corporate Card, and staff of the Bank are not To be eligible to participate in the Priority Banking Online Member-Get-Member Referral Program or Premium Banking Online Member-Get-Member Referral Program, the Referee

- Programs. For details, please refer to the Additional Terms and Conditions in the Sections To be eligible to participate in the Online Referral Programs, the referrer ("Referrer") and
- (each an "Online Referral Program", collectively, the "Online Referral Programs"). Additional Terms and Conditions apply to each of these Online Referral Programs. There may also be additional requirements to be fulfilled under each of the Online Referral

- ("Promotion Period").
- Terms and Conditions for Online Member-Get-Member Referral Program
- 1. The promotion period is from 1 July 2020 to 30 September 2020, both dates inclusive 2. The Online Member-Get-Member Referral Program consists of the Priority Banking Online

- A. General Terms and Conditions for Online Member-Get-Member Referral Program

constitute any prediction of likely future price movements.