

Standard Tariff – South Africa –

Effective Date 16th April 2018

Dear Valued Client,

Standard Chartered has operated for over 150 years in some of the world's most dynamic markets in Asia, Africa and the Middle East. This geographic focus and commitment to developing deep relationships with clients and customers has driven the Bank's growth in recent years. The Bank combines its unique international footprint with deep-rooted local knowledge and experience to actively drive value in its markets. With a world-class suite of products, services, distribution channels and systems, the Bank provides customers with increasingly sophisticated and pioneering banking services

Transaction Banking services is a significant part of this business that extends across our network.

With systems and people in place to deliver quality services, which are consistent, reliable and in line with international standards, we continually work to offer value-add products, customised solutions and seamless transactions processing for the benefit of our clients.

Standard Chartered is committed to building a sustainable business over the long term and is trusted worldwide for upholding high standards of corporate governance, social responsibility, environmental protection and employee diversity. The Bank's heritage and values are expressed in its brand promise 'Here for good'. For more information, please visit: www.sc.com.

Our clients are at the centre of everything we do, and we endeavour to keep you conversant with our competitively priced product offerings and guidelines.

Please find enclosed our pricing proposal.

Your sincerely,



Henning Bisschoff
Transaction Banking Head, South Africa

Table of Contents

Trade Services:

Imports	1
Exports	2
Bank Guarantees	3
Miscellaneous	4

Trade Imports

Irrevocable Documentary Credits

excl VAT

Irrevocable Documentary Credits

Commission charged at a percentage negotiated per quarter, subject to a minimum of ZAR 700 as per banking facility letter.

Discrepancy Fee (on each set of documents)

ZAR 700 will be charged for each set of discrepant documents

Back-to-Back Documentary Credits

excl VAT

Back-to-Back Documentary Credits

Commission charged at a percentage negotiated per quarter or part thereof, subject to minimum ZAR 700.

Revolving Documentary Credits

excl VAT

Revolving Documentary Credits

Commission charged at a percentage negotiated subject to minimum ZAR 700

Standby Documentary Credits

excl VAT

Standby Documentary Credits

Commission Charged at a percentage negotiated per quarter, a minimum of fees equivalent to one quarter will be charged or ZAR700

Amendments to Documentary Credits

excl VAT

Amendments to Documentary Credits

For amendment to a documentary credit which requires an increase in credit amount or extension of the expiry date of the credit facility beyond the initial three month period, commission calculated on the same basis as the opening of documentary credits is applicable subject to a minimum of ZAR 700.

Payment Fee

ZAR 700

Documentary Import Bills for Collection

excl VAT

Documentary Import Bills for Collection

A commission of 0.3% subject to a minimum of ZAR 700

Avalisation of bills of exchange / promissory notes

A commission charged at a percentage negotiated will be charged, subject to a minimum of ZAR 700.

Amendments to collection Instruction	ZAR 700
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Payment Fee	ZAR700
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Trade Exports

<u>Documentary Credits</u>	<u>excl VAT</u>
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Advising of a documentary credit	ZAR 700
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Amendment to a documentary credit	ZAR 700
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Documents negotiated	Commission of 0.3% on face value of the bill subject to a minimum of ZAR 700
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Payment Fee	ZAR 700
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Transfer of documentary credits	Administration Fees - ZAR 3 000 (plus advising fee as above)
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<u>Confirmation of Documentary Credits</u>	<u>excl VAT</u>
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Silent confirmation	Silent Confirmation – will be quoted per transaction
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Confirmation	Confirmation – will be quoted per transaction"
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Discounts

Discounts	Will be charged per transaction, minimum ZAR 700
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Assignment of proceeds

Administration fee	ZAR 3 000
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Payment fee per payment	ZAR 700
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Export Bills sent for Collection/Purchase

excl VAT

Export bills sent for collection/purchase	Commission of 0.3% on the face value of bill, subject to a minimum of ZAR 700
Amendments to collection instructions	ZAR 700
Payment Fee	ZAR 700

Bank Guarantees

excl VAT

Issuance of guarantee	Commission charged at percentage negotiated per quarter or part thereof, Commission is charged in advance and will include any period allowed for presentation of claims, subject to a minimum of ZAR700
Amendments to Expiry Date and Guarantee Principle amount	Expiry Date and Principle Amount: charged on the same basis applied to original issuance of the guarantee; Amendments to wording: Flat fee of ZAR 700 is applicable Commission is charged in advance for each quarter where open-ended/auto renewable guarantees are issued
Claims processing fee	ZAR 700
Cancellation before Expiry	ZAR 700

Miscellaneous

excl VAT

Draft instruments (including draft document checking)	ZAR 700
Per Swift message request	ZAR 500
Courier fees within South Africa	DHL 1Kg parcel plus surcharge = Cost Price. The 1Kg pricing zone to be applied.
Courier fees outside South Africa	DHL 1Kg parcel plus surcharge = Cost Price. The 1Kg pricing zone to be applied.

Important Terms:

1. We may adjust our pricing for the Services subject to our providing you reasonable prior notice.
2. We reserve the right to adjust our pricing for the Services immediately in the event that we are (as we may reasonably determine) subject to (a) any increased costs, however arising, as a result of a change in any law, rule or regulation, or an interpretation thereof, in respect of any governmental entity, self-regulatory organization, clearing house or payment system or (b) a change in market conditions, for example in either case, and without limitation, relating to capital, liquidity, reserves, taxes, insurance premiums, interest rates and other market-based fees, charges, costs and expenses
3. You must check all account statements, confirmations and advices (each an “invoice”) and notify us of any pricing discrepancies, promptly. Your failure to provide timely notification of any discrepancy shall preclude any entitlement to a refund or other adjustment.
4. Any pricing item relating to the Services not described herein will be charged at our standard tariff for that item.
5. This Pricing Schedule and, to the extent any pricing item is not described herein, our standard tariffs shall supersede and control any prior understanding regarding pricing, whether written or oral, in respect of the Services.
6. All pricing items will be subject to any applicable taxes, levies, duties and similar charges.
7. As used herein, adjusting our pricing, or similar clause, may include, without limitation, modifying the rate, basis and/or calculation method of any existing pricing and introducing a new pricing item(s).
8. This Pricing Schedule forms part of the agreement between you and us with respect to the Services.
9. Cross border flows both into and out of South Africa must be categorized and reported to Finsurv by the Authorized Dealer receiving or paying away the funds. In the context of South African exchange control legislation you confirm that all information provided to Us in relation to cross border payments is true and correct, the currency applied for will only be used for the specific purpose stated, the documentation presented in support of transaction is in all respects authentic, you are aware of the limit applicable to transactions and confirm that this limit will not be exceeded as a result of the conclusion of any transaction and you consent to information being provided to the South African Revenue Service and/or the Financial Intelligence Centre.

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